



FORTIS HEALTHCARE LIMITED

(Incorporated on February 28, 1996 under the Companies Act, 1956 as a public limited company. For details in changes of name and registered office, see the section titled "History and Certain Corporate Matters" beginning on page 95 of this Red Herring Prospectus.)

Registered Office: Piccadilly House, 275- 276, 4th Floor, Captain Gaur Marg, Srinivas Puri, New Delhi 110 065, India. **Tel:** +91 11 4229 5222. **Fax:** +91 11 4180 2121. **Contact Person:** Ms. Neerja Sharma, Company Secretary and Compliance Officer. **Tel:** +91 11 2682 5000, **Fax:** +91 11 4162 8435. **E-mail:** fortisipo@fortishealthcare.com. **Website:** www.fortishealthcare.com.

PUBLIC ISSUE OF 45,996,439 EQUITY SHARES OF RS. 10 EACH ("EQUITY SHARES") OF FORTIS HEALTHCARE LIMITED ("THE COMPANY" OR "THE ISSUER") FOR CASH AT A PRICE OF RS. [●] PER EQUITY SHARE AGGREGATING TO RS. [●] MILLION (THE "ISSUE"). THE ISSUE COMPRISES A NET ISSUE TO THE PUBLIC OF 45,753,963 EQUITY SHARES OF RS. [●] EACH ("THE NET ISSUE") AND A FIRM ALLOTMENT OF 242,476 EQUITY SHARES OF RS. [●] EACH TO THE ELIGIBLE EMPLOYEES OF THE COMPANY ("FIRM ALLOTMENT PORTION"). THE NET ISSUE WILL CONSTITUTE 20.19% OF THE POST-ISSUE PAID UP EQUITY SHARE CAPITAL OF THE COMPANY.

PRICE BAND: RS. 92 TO RS. 110 PER EQUITY SHARE

THE FACE VALUE OF EQUITY SHARE IS RS.10 AND THE FLOOR PRICE IS 9.2 TIMES OF THE FACE VALUE AND THE CAP PRICE IS 11.0 TIMES OF THE FACE VALUE

In case of revision in the Price Band, the Bidding/Issue Period will be extended for three additional working days after such revision, subject to the Bidding/Issue Period not exceeding 10 working days. Any revision in the Price Band and the revised Bidding/Issue Period, if applicable, will be widely disseminated by notification to the Bombay Stock Exchange Limited ("BSE") and the National Stock Exchange of India Limited ("NSE"), by issuing a press release, and also by indicating the change on the websites of the Book Running Lead Managers ("BRLMs") and at the terminals of the Syndicate.

In terms of Rule 19(2)(b) of the SCRR (as defined below), the Net Issue being less than 25% of the post-Issue capital of the Company, the Issue is being made through the 100% Book Building Process wherein at least 60% of the Net Issue shall be allocated on a proportionate basis to QIB Bidders, 5% of the QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders, including Mutual Funds, subject to valid Bids being received at or above Issue price. If at least 60% of the Net Issue cannot be allocated to QIB Bidders, then the entire application money will be refunded forthwith. Further, not less than 10% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 30% of the Net Issue shall be available for allocation on a proportionate basis to Retail Individual Bidders, subject to valid Bids being received at or above the Issue Price.

RISK IN RELATION TO THE FIRST PUBLIC ISSUE

This being the first public issue of the Equity Shares of the Company, there has been no formal market for the Equity Shares of the Company. The face value of the Equity Share is Rs. 10 and the Issue Price is [●] times of the face value. The Issue Price (as determined by the Company in consultation with the BRLMs, on the basis of assessment of market demand for the Equity Shares by way of Book Building) should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active and/or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing. The Company has not opted for the grading of this Issue from a Securities and Exchange Board of India ("SEBI") registered credit rating agency.

GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the Risk Factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of the Company and the Issue including the risks involved. The Equity Shares offered in the Issue have not been recommended or approved by the SEBI, nor does the SEBI guarantee the accuracy or adequacy of this Red Herring Prospectus. Specific attention of the investors is invited to the section titled "Risk Factors" beginning on page xii of this Red Herring Prospectus.

ISSUER'S ABSOLUTE RESPONSIBILITY

The Issuer having made all reasonable inquiries, accepts responsibility for and confirms that this Red Herring Prospectus contains all information with regard to the Issuer and the Issue, which is material in the context of the Issue, that the information contained in this Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

LISTING

The Equity Shares offered through this Red Herring Prospectus are proposed to be listed on the BSE and the NSE. We have received in-principle approval from the BSE and the NSE for the listing of the Equity Shares pursuant to letters dated November 17, 2006 and November 28, 2006, respectively. For the purposes of this Issue, the BSE shall be the Designated Stock Exchange.

BOOK RUNNING LEAD MANAGERS



JM MORGAN STANLEY PRIVATE LIMITED
141, Maker Chambers III,
Nariman Point,
Mumbai 400 021, India.
Tel: + 91 22 6630 3030
Fax: + 91 22 2204 7185
E-mail:
fhl.ipo@jmmorganstanley.com
Website: www.jmmorganstanley.com
Contact Person: Ms. Bijal Saurashtri



CITIGROUP GLOBAL MARKETS INDIA PRIVATE LIMITED
4th Floor, Bakhtawar,
229 Nariman Point,
Mumbai 400 021, India.
Tel: +91 22 6631 9999
Fax: +91 22 6631 9803
E-mail:
fortis.ipo@citigroup.com
Website: www.citibank.co.in
Contact Person: Mr. Pankaj Jain



KOTAK MAHINDRA CAPITAL COMPANY LIMITED
Bakhtawar, 3rd Floor,
229, Nariman Point,
Mumbai 400 021, India.
Tel.: +91 22 6634 1100
Fax: +91 22 2284 0492
E-mail: fhl.ipo@kotak.com
Website: www.kotak.com
Contact Person:
Mr. Chandrakant Bhole



INTIME SPECTRUM REGISTRY LIMITED
C-13, Pannalal Silk Mills Compound
LBS Road,
Bhandup (West)
Mumbai 400 078, India.
Tel: +91 22 2596 0320
Fax: +91 22 2596 0329
E-mail: fhlipo@intimespectrum.com
Website: www.intimespectrum.com
Contact Person: Mr. Vishwas Attawar

ISSUE PROGRAMME

BID/ISSUE OPENS ON : MONDAY, APRIL 16, 2007

BID/ISSUE CLOSES ON : FRIDAY, APRIL 20, 2007

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DEFINITIONS AND ABBREVIATIONS

General Terms

Term	Description
"Fortis Healthcare Limited," or, "FHL", or, "the Company", or, "the Issuer"	Fortis Healthcare Limited, a public limited company incorporated under the Companies Act, 1956.
"we" or "us" or "our" or "our Company"	Unless the context otherwise requires, Fortis Healthcare Limited and its subsidiaries, namely, Escorts Heart Institute and Research Centre Limited, Escorts Heart and Super Speciality Institute Limited, Escorts Heart Centre Limited, Escorts Hospital and Research Centre Limited, Escorts Heart and Super Speciality Hospital Limited, International Hospital Limited, Oscar Bio-Tech Private Limited and Hiranandani Healthcare Private Limited.
Subsidiaries	Escorts Heart Institute and Research Centre Limited, Escorts Heart and Super Speciality Institute Limited, Escorts Heart Centre Limited, Escorts Hospital and Research Centre Limited, Escorts Heart and Super Speciality Hospital Limited, International Hospital Limited, Oscar Bio-Tech Private Limited and Hiranandani Healthcare Private Limited.
Dhall Society	Flt. Lt. Rajan Dhall Charitable Trust
Jessa Ram Trust	Seth Jessa Ram and Bros Charitable Hospital Trust

Issue Related Terms

Term	Description
Allotment/Allot	Unless the context otherwise requires, the issue and allotment of Equity Shares pursuant to the Issue.
Allottee(s)	The successful Bidder to whom the Equity Shares are Allotted.
Articles/Articles of Association	Articles of Association of the Company.
Auditors	The statutory auditors of the Company namely M/s S.R. Batliboi and Co, Chartered Accountants.
BRLMs/ Book Running Lead Managers	Book running lead managers to the Issue, namely JM Morgan Stanley Private Limited, Citigroup Global Markets India Private Limited and Kotak Mahindra Capital Company Limited.
BSE	The Bombay Stock Exchange Limited.
Banker(s) to the Issue	HDFC Bank Limited, Standard Chartered Bank, The Hongkong and Shanghai Banking Corporation Limited, UTI Bank Limited and Kotak Mahindra Bank Limited.
Bid	An indication to make an offer during the Bidding/Issue Period by a Bidder to subscribe to the Equity Shares at a price within the Price Band, including all revisions and modifications thereto.
Bid Amount	The highest value of the optional Bids indicated in the Bid cum Application Form and payable by the Bidder on submission of the Bid in the Issue.
Bid/Issue Closing Date	The date after which the members of the Syndicate will not accept any Bids for the Issue, which date shall be notified in an English national newspaper and a Hindi national newspaper, each with wide circulation.

Term	Description
Bid/Issue Opening Date	The date on which the members of the Syndicate shall start accepting Bids for the Issue, which date shall be notified in an English national newspaper and a Hindi national newspaper, each with wide circulation.
Bid cum Application Form	The form in terms of which the Bidder shall make an indication to make an offer to subscribe to the Equity Shares and which will be considered as the application for the issuance of Equity Shares pursuant to the terms of the Red Herring Prospectus.
Bidder	Any prospective investor who makes a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form.
Bidding/Issue Period	The period between the Bid/Issue Opening Date and the Bid/Issue Closing Date (inclusive of both days) and during which prospective Bidders can submit their Bids, including any revisions thereof.
Board of Directors/Board	The board of directors of the Company or a committee duly constituted thereof.
Book Building Process	The Book Building route as provided in Chapter XI of the SEBI Guidelines, in terms of which the Issue is being made.
CAN/ Confirmation of Allocation Note	The notes, advice or intimations of allocation of Equity Shares sent to the Bidders who have been allocated Equity Shares after discovery of the Issue Price in accordance with the Book Building Process.
Cap Price	The higher end of the Price Band, above which the Issue Price will not be finalized and above which no Bids will be accepted.
Chandigarh Society	‘Escorts Heart Institute and Research Centre’, a non-charitable society registered with the Registrar of Societies, Chandigarh, under the Societies Registration Act, 1860, on November 11, 1999.
Companies Act	The Companies Act, 1956 as amended from time to time.
Cut-off Price	Any price within the Price Band finalised by the Company in consultation with the BRLMs. A Bid submitted at the Cut-off Price is a valid Bid at all price levels within the Price Band. QIBs and Non-Institutional Bidders are not entitled to Bid at the Cut-off Price.
Delhi Society	‘Escorts Heart Institute and Research Centre’, a charitable society registered with the Registrar of Firms and Societies, New Delhi, under the Societies Registration Act, 1860, on October 21, 1981.
Demat/Dematerialised	Refers to a process by which the physical share certificates of an investor are converted into or credited as, electronic balances maintained in the investor’s account with the Depository.
Demat Account	The account held by a Depository, in which the physical share certificates of an investor are credited as electronic balances.
Depository	A body corporate registered with SEBI under the SEBI (Depositories and Participants) Regulations, 1996, as amended from time to time.
Depositories Act	The Depositories Act, 1996, as amended from time to time.
Depository Participant	A depository participant as defined under the Depositories Act.

Term	Description
Designated Date	The date on which the Escrow Collection Banks transfer the funds from the Escrow Account(s) to the Issue Account(s), which in no event shall be earlier than the date on which the Prospectus is filed with the RoC, following which the Board of Directors shall Allot the Equity Shares to successful Bidders.
Designated Stock Exchange	BSE for the purposes of the Issue.
Director(s)	Director(s) of the Company, unless otherwise specified.
Draft Red Herring Prospectus	The Draft Red Herring Prospectus dated September 29, 2006 issued in accordance with Section 60B of the Companies Act and SEBI Guidelines, which does not have complete particulars of the price at which the Equity Shares are offered and the size of the Issue.
Eligible Employees	Such permanent employees and Directors of the Company, except any of the Promoters or members of the Promoter Group, present in India as on the date of the Red Herring Prospectus and as identified in the Appendix A beginning on page 336 of this Red Herring Prospectus.
Eligible NRI(s)	NRI(s) from such jurisdiction outside India where it is not unlawful to make a Bid in the Issue.
Equity Shares	Equity shares of the Company of face value of Rs. 10 each.
Escrow Account(s)	Account(s) opened with the Escrow Collection Bank(s) and in whose favour the Bidders will issue cheques or drafts in respect of the Bid Amount when submitting a Bid.
Escrow Agreement	Agreement dated [●], to be entered into among the Company, the Registrar, the Escrow Collection Bank(s), the BRLMs and the Syndicate Members for collection of the Bid Amounts and for remitting refunds, if any, of the amounts collected, to the Bidders, on the terms and conditions thereof.
Escrow Collection Bank(s)	The banks, which are clearing members and registered with SEBI, acting as Banker(s) to the Issue at which the Escrow Accounts will be opened, in this case being HDFC Bank Limited, Standard Chartered Bank, The Hongkong and Shanghai Banking Corporation Limited, UTI Bank Limited and Kotak Mahindra Bank Limited.
FEMA	The Foreign Exchange Management Act, 1999, as amended from time to time, and the regulations framed there under.
FII	Foreign Institutional Investor (as defined under the Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995) registered with SEBI under applicable laws in India.
FVCI	Foreign Venture Capital Investors (as defined under the Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000) registered with SEBI under applicable laws in India.
Firm Allotment Portion	The portion of the Issue being 242,476 Equity Shares to be Allotted to the Eligible Employees.
First Bidder	The Bidder whose name appears first in the Bid cum Application Form or Revision Form.
Floor Price	The lower end of the Price Band, below which the Issue Price will not be finalized and below which no Bids will be accepted.

Term	Description
Indian GAAP	Generally accepted accounting principles in India.
Issue	Public issue of 45,996,439 Equity Shares at a price of Rs. [●] each for cash aggregating up to Rs. [●] million under the Red Herring Prospectus and the Prospectus. The Issue comprises a Net Issue to the Public of 45,753,963 Equity Shares and a Firm Allotment Portion to the Eligible Employees of 242,476 Equity Shares.
Issue Account	Account opened with the Banker(s) to the Issue to receive monies from the Escrow Account for the Issue on the Designated Date.
Issue Price	The final price at which Equity Shares will be Allotted in terms of the Red Herring Prospectus, as determined by the Company in consultation with the BRLMs, on the Pricing Date.
Margin Amount	The amount paid by the Bidder at the time of submission of his/her Bid, which may be 10% or 100% of the Bid Amount; as applicable.
Memorandum / Memorandum of Association/MoA	The memorandum of association of the Company.
Memorandum of Understanding	The agreement entered into on September 29, 2006 between the Company and the BRLMs as amended.
Monitoring Agency	Industrial Development Bank of India.
Mutual Fund	A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996, as amended.
Mutual Fund Portion	5% of the QIB Portion or 1,372,619 Equity Shares (assuming the QIB Portion is for 60% of the Net Issue size) available for allocation to Mutual Funds only, out of the QIB Portion.
NSE	National Stock Exchange of India Limited.
Net Issue	The Issue less the Firm Allotment Portion.
Non-Institutional Bidders	The Bidders that are neither Qualified Institutional Buyers nor Retail Individual Bidders and who have Bid for an amount more than Rs. 100,000.
Non-Institutional Portion	The portion of the Issue being not less than 10% of the Net Issue or 4,575,396 Equity Shares available for allocation to Non-Institutional Bidders at Issue Price.
Non Residents	A person resident outside India, as defined under FEMA and the regulations framed hereunder, as amended from time to time.
NRI/ Non Resident Indian	A person resident outside India, who is a citizen of India or a person of Indian origin as defined under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000, as amended.
OCB/ Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs including overseas trusts, in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000, as amended. OCBs are not allowed to participate in the Issue.

Term	Description
Pay-in Date	Bid/Issue Closing Date or the last date specified in the CAN sent to the Bidders, as applicable.
Pay-in-Period	<p>(i) With respect to Bidders whose Margin Amount is 100% of the Bid Amount, the period commencing on the Bid/Issue Opening Date and extending until the Bid/Issue Closing Date, and</p> <p>(ii) With respect to QIBs the period commencing on the Bid/Issue Opening Date and extending until the closure of the Pay-in Date.</p>
Pre-IPO Investors	Mr. Raj Kumar Bagri, Mr. Apurv Bagri, Trinity Capital (Eight) Limited and Vasco, Inc.
Pre-IPO Placements	The preferential allotments aggregating to 10,670,194 Equity Shares made by the Company after the filing of the Draft Red Herring Prospectus but before the filing of this Red Herring Prospectus to the Pre-IPO Investors.
Preference Shares	Preference Shares (Class A) and Preference Shares (Class B).
Preference Shares (Class A)	1% redeemable non-cumulative preference shares of the Company of face value of Rs. 100,000 each.
Preference Shares (Class B)	5% redeemable non cumulative preference shares of the Company of face value of Rs. 10 each
Price Band	The price band with a minimum price (Floor Price) of Rs. 92 and the maximum price (Cap Price) of Rs. 110, including any revisions thereof.
Pricing Date	The date on which the Company in consultation with the BRLMs finalizes the Issue Price.
Promoter Group	<p>In addition to the Promoters, the following persons constitute the Promoter Group of the Company:</p> <p>The following natural persons, form a part of the Promoter group: a) Ms. Japna Malvinder Singh; b) Ms. Nimmi Singh; c) Ms. Aditi Shivinder Singh; d) Ms. Nimrita Parvinder Singh; e) Ms. Nanki Parvinder Singh; f) Mr. Anhad Parvinder Singh; g) Mr. Udayveer Parvinder Singh; h) Mr. Vivan Parvinder Singh; and i) Mr. Kabir Parvinder Singh.</p> <p>The following corporate entities form a part of the Promoter group: a) Fortis Financial Services Limited; b) Oscar Investments Limited; c) Ranbaxy Laboratories Limited; d) Malav Holdings Private Limited; e) Shivi Holdings Private Limited; f) Chetak Pharmaceuticals Private Limited; g) Luxury Farms Private Limited; h) Fortis HealthStaff Limited; i) Religare Enterprises Limited; j) Religare Securities Limited; k) Religare Finvest Limited; l) Religare Commodities Limited; m) Religare Insurance Broking Limited; n) Religare Venture Capital Private Limited; o) Religare Finance Limited; p) Religare Capital Markets Limited; q) Religare Realty Limited; r) R.C. Nursery Private Limited; s) Ranbaxy Holding Company; t) SRL Ranbaxy Limited; u) Fortis HealthWorld Limited; v) Vistas Realtors Private Limited; w) Greenview Buildtech Private Limited; and x) Trendy Exim Private Limited.</p> <p>The following partnerships form a part of the Promoter group: a) Malsh Healthcare; and b) Oscar Traders.</p>
Promoters	Mr. Malvinder Mohan Singh, Mr. Shivinder Mohan Singh and Fortis Healthcare Holdings Limited.

Term	Description
Prospectus	The prospectus to be filed with the RoC after pricing, pursuant to Section 60 of the Companies Act containing, among other things, the Issue Price that is determined at the end of the Book Building Process, the size of the Issue and certain other information.
Qualified Institutional Buyers or QIBs	Public financial institutions as specified in Section 4A of the Companies Act, scheduled commercial banks, mutual funds registered with SEBI, foreign institutional investors registered with SEBI, multilateral and bilateral development financial institutions, venture capital funds registered with SEBI, foreign venture capital investors registered with SEBI, state industrial development corporations, insurance companies registered with the Insurance Regulatory and Development Authority, provident funds with minimum corpus of Rs. 250 million and pension funds with minimum corpus of Rs. 250 million.
QIB Margin	An amount representing 10% of the Bid Amount submitted at the time of submission of Bid.
QIB Portion	The portion of the Issue being at least 60% of the Net Issue or 27,452,378 Equity Shares to be Allotted to QIBs at the Issue Price on a proportionate basis.
RTGS	Real Time Gross Settlement.
Refunds through electronic transfer of funds	Refunds through electronic transfer of funds mean refunds through ECS, Direct of Credit or RTGS as applicable.
Refund Account (s)	Account(s) opened with an Escrow Collection Bank(s), from which refunds of the whole or part of the Bid Amount, if any, shall be made.
Refund Bank	An Escrow Collection Bank in which an account is opened and from which a refund of the whole or part of the Bid Amount, if any, shall be made.
Registered Office	Piccadilly House, 275- 276, 4 th Floor, Captain Gaur Marg, Srinivas Puri, New Delhi 110 065, India.
Registrar/ Registrar to the Issue	Registrar to the Issue, in this case being Intime Spectrum Registry Limited.
Retail Individual Bidders	Individual Bidders (including HUFs applying through their <i>karta</i>) who have Bid for Equity Shares for an amount less than or equal to Rs. 100,000 in any of the bidding options in the Issue (including HUF applying through their <i>kartas</i> and Eligible NRIs).
Retail Portion	The portion of the Issue being not less than 30% of the Net Issue or 13,726,189 Equity Shares available for allocation to Retail Individual Bidder(s) at the Issue Price.
Revision Form	The form used by the Bidders to modify the quantity of Equity Shares or the Bid Price in their Bid cum Application Forms or any previous Revision Form(s).
RHP or Red Herring Prospectus	This Red Herring Prospectus issued in accordance with Section 60B of the Companies Act, which will not have complete particulars of the price at which the Equity Shares are offered and the size of the Issue, including any addenda or corrigendum thereof. The Red Herring Prospectus will become a Prospectus upon filing with the RoC after the Pricing Date.
RoC	Registrar of Companies, NCT of Delhi and Haryana
SCRR	Securities Contracts (Regulation) Rules, 1957, as amended from time to time.

Term	Description
SEBI	The Securities and Exchange Board of India constituted under the SEBI Act.
SEBI Act	The Securities and Exchange Board of India Act, 1992, as amended from time to time.
SEBI Guidelines	The SEBI (Disclosure and Investor Protection) Guidelines, 2000 issued by SEBI, as amended, including instructions and clarifications issued by SEBI from time to time.
Stock Exchanges	The BSE and the NSE.
Syndicate or members of the Syndicate	The BRLMs and the Syndicate Members.
Syndicate Agreement	The agreement dated [●] to be entered into among the Company and the members of the Syndicate, in relation to the collection of Bids in the Issue.
Syndicate Members	JM Morgan Stanley Financial Services Private Limited and Kotak Securities Limited.
TRS/ Transaction Registration Slip	The slip or document issued by any of the members of the Syndicate to a Bidder as proof of registration of the Bid.
Takeover Code	SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 1997, as amended.
U.S. GAAP	Generally accepted accounting principles in the United States of America.
Underwriters	The BRLMs and the Syndicate Members.
Underwriting Agreement	The agreement among the members of the Syndicate and the Company to be entered into on or after the Pricing Date.
VCF/Venture Capital Fund	Foreign Venture Capital Funds (as defined under the Securities and Exchange Board of India (Venture Capital Funds) Regulations, 1996) registered with SEBI under applicable laws in India.

Industry Related Terms and Abbreviations

Abbreviation	Full Form
IPD	In-patient department
OPD	Out patient department
O&M	Operation and Management

Abbreviations

Abbreviation	Full Form
AS	Accounting Standards as issued by the Institute of Chartered Accountants of India
BPLR	Below prime lending rate
CII	Confederation of Indian Industries
Citigroup	Citigroup Global Markets India Private Limited.
DIC	Diploma of the Imperial College of London
ECS	Electronic Clearing Services

Abbreviation	Full Form
EGM	Extraordinary General Meeting
EHC	Escorts Heart Centre
EHCL	Escorts Heart Centre Limited
EHCR	Escorts Heart Centre at Raipur
EHIRC	Escorts Heart Institute and Research Centre
EHIRCL	Escorts Heart Institute and Research Centre Limited
EHRC	Escorts Hospital and Research Centre
EHRCL	Escorts Hospital and Research Centre Limited
EHSSH	Escorts Heart and Super Speciality Hospital
EHSSHL	Escorts Heart and Super Speciality Hospital Limited
EHSSI	Escorts Heart and Super Speciality Institute
EHSSIL	Escorts Heart and Super Speciality Institute Limited
EPS	Earnings per share
FDI	Foreign direct investment
FICCI	Federation of Indian Chambers of Commerce and Industry
FIPB	Foreign Investment Promotion Board
FHSL	Fortis HealthStaff Limited
FHWL	Fortis HealthWorld Limited
FMCHL	Fortis Medical Centre Holdings Limited
Financial year /Fiscal	Period of twelve months ending March 31 of that particular year, unless otherwise stated
GDR	Global Depository Receipts
Gol	Government of India
HHPL	Hiranandani Healthcare Private Limited
ICAI	Institute of Chartered Accountants of India
IHL	International Hospital Limited
IFRS	International Financial Reporting Standards
IT Act	The Income Tax Act 1961, as amended from time to time
JMMS	JM Morgan Stanley Private Limited
Kotak	Kotak Mahindra Capital Company Limited
LIBOR	London Inter Bank Offered Rate
NAV	Net Asset Value

Abbreviation	Full Form
NBFC	Non Banking Financial Company as defined under the Reserve Bank of India Act, 1934 and regulations promulgated thereunder
NCR	National Capital Region.
NCDEX	National Commodity and Derivatives Exchange Limited
NCT	National Capital Territory
NMCE	National Multi-Commodity Exchange of India Limited
NSDL	National Securities Depository Limited
MAMs	Masters (degree) in Advanced Military Studies
MBA	Masters (degree) in Business Administration
MCX	Multi Commodity Exchange of India Limited
MoEF	Ministry of Environment and Forests
OBPL	Oscar Bio-Tech Private Limited
OTCEI	Over the Counter Exchange of India Limited
p.a.	per annum
PAN	Permanent Account Number
P/E Ratio	Price/Earnings Ratio
PLR	Prime Lending Rate
RBI	The Reserve Bank of India
RLL	Ranbaxy Laboratories Limited
RoNW	Return on Net Worth
SLR	Statutory Liquidity Ratio
TPF	US-India Trade Policy Forum

PRESENTATION OF FINANCIAL AND MARKET DATA

Financial Data

Unless indicated otherwise, the financial data and other financial information in this Red Herring Prospectus is derived from the restated consolidated financial statements prepared in accordance with Indian GAAP and included in this Red Herring Prospectus.

The financial statements of the Company are based on Indian GAAP, which differ in certain significant respects from U.S. GAAP. For more information on these differences, see the section titled “Summary of Significant Differences between Indian GAAP, U.S. GAAP and IFRS”, beginning on page 161 of this Red Herring Prospectus.

The fiscal year of the Company ends on March 31 of each year, so all references to a particular fiscal year are to the twelve-month period ended March 31 of that year. The revenue of the Company is referred to herein and in the financial statements as income.

This discussion contains forward-looking statements and reflects the current views of the Company with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward looking statements as a result of certain factors such as those set forth in the section titled “Risk Factors” beginning on page xii of this Red Herring Prospectus.

The financial statements and other financial information regarding the Company included in this Red Herring Prospectus may not be comparable to the financial statements and other financial information of the Company in future periods because the becoming of a subsidiary of International Hospital Limited (“IHL”) and the acquisition of Escorts Heart Institute Research Centre Limited (“EHIRCL”), and thereby its subsidiaries in December 2002 and September 2005 respectively, significantly increased the size of the Company. The Company has only been able to include consolidated financial statements as at and for the nine months ended December 31, 2006 and the years ended March 31, 2002, 2003, 2004, 2005 and 2006 for FHL, all its Subsidiaries (other than Hiranandani Healthcare Private Limited which the Company acquired in February 2007) and its associate, SMPL (the corporate owner of Fortis La Femme) since the respective dates such Subsidiaries were acquired (or, in the case of IHL, since it came a board controlled Subsidiary) and SMPL became our associate: September 29, 2005 for EHIRCL and its subsidiaries; March 21, 2006 for OBPL, December 20, 2002 for IHL and January 3, 2006 for SMPL. Furthermore, the HHPL acquisition has not been reflected in our historical consolidated financial statements included in this Red Herring Prospectus and we have not prepared any pro forma information to reflect the acquisition of this entity. Because of the lack of comparable data available, the Company has not included a discussion of such consolidated results in the section titled “Management’s Discussion and Analysis of Financial Condition and Results of Operations” beginning on page 171 of this Red Herring Prospectus. In addition, the Company has not included in the Red Herring Prospectus a discussion on the standalone results for the Company and IHL and consolidated results for FHL and IHL and consolidated results for EHIRCL for the nine months ended December 31, 2006 to a prior period.

For more information on the results of operations and financial condition of the Company, see the section titled “Financial Statements” beginning on page F-1 of this Red Herring Prospectus.

Currency of Presentation

All references to “India” contained in this Red Herring Prospectus are to the Republic of India. All references to “Rupees” or “Rs.” are to Indian Rupees, the official currency of the Republic of India. All references to “US\$”, “U.S. Dollar” or “U.S. Dollars” are to United States Dollars, the official currency of the United States of America.

Market Data

Unless stated otherwise, industry data used throughout this Red Herring Prospectus has been obtained from industry publications. Industry publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but that their accuracy and completeness are not guaranteed and their reliability cannot be assured. Although the Company believes industry data used in this Red Herring Prospectus is reliable, it has not been verified by any independent sources.

FORWARD-LOOKING STATEMENTS

The Company has included statements, in this Red Herring Prospectus, which contain words or phrases such as “will”, “aim”, “will likely result”, “believe”, “expect”, “will continue”, “anticipate”, “estimate”, “intend”, “plan”, “contemplate”, “seek to”, “future”, “objective”, “goal”, “project”, “should”, “will pursue” and similar expressions or variations of such expressions, that are “forward-looking statements”.

Similarly, statements that describe the Company’s objectives, strategies, plans or goals are also forward-looking statements. All forward-looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements.

Important factors that could cause results to differ materially from the Company’s expectations, include, among others: regulatory changes pertaining to the industries in India in which our Company has its businesses and our ability to respond to them, the Company’s ability to successfully implement our strategy, our growth and expansion, technological changes, our exposure to market risks, general economic and political conditions in India, which have an impact on our business activities or investments, the monetary and fiscal policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic laws, regulations and taxes and changes in competition in our industry.

For further discussion of factors that could cause our actual results to differ, see the sections titled “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” beginning on pages xii and 171, respectively, of this Red Herring Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

Furthermore, for purposes of providing preliminary guidance regarding the cost of compliance in the future with a recent judgment by the High Court of Delhi, we have provided an estimation of the impact of this cost on our results for the nine months ended December 31, 2006 on page 176 of this Red Herring Prospectus. Although the estimation is presented with numerical specificity, the assumptions used are inherently subject to significant uncertainties and contingencies. If, among other things, the assumptions were to change or if our interpretation of the High Court Judgment were to be incorrect, the impact could be materially different from what is provided in the estimation.

Neither the Company, or its Directors and officers, nor the members of the Syndicate, nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, the Company and the BRLMs will ensure that investors in India are informed of material developments until such time as the grant of trading permission by the Stock Exchanges for the Equity Shares Allotted pursuant to the Issue.

RISK FACTORS

An investment in Equity Shares involves a high degree of risk. Prior to making a decision to invest in our Equity Shares, prospective investors and purchasers should carefully consider all the information contained in this Red Herring Prospectus, including the risks and uncertainties described below and the sections titled “Our Business”, “Management’s Discussion and Analysis of Financial Conditions and Results of Operations” and “Summary of Significant Differences Between Indian GAAP, U.S. GAAP and IFRS” beginning on pages 58, 171 and 161, respectively, of this Red Herring Prospectus as well as other financial information contained in this Red Herring Prospectus. Any potential investors in, and purchasers of, the Equity Shares should also pay particular attention to the fact that we are governed in India by a legal and regulatory environment which in some material respects may be different from that which prevails in the United States, the European Union and other countries. If any of the following risks actually occurs, our business, results of operations, financial condition and prospects could suffer and the market price of our Equity Shares and the value of your investment in our Equity Shares could decline.

Internal Risk Factors

- 1. The audit opinion for our largest subsidiary is qualified, and our financial statements, as well as those of EHIRCL, both on a consolidated and standalone basis, are subject to significant limitations and may not provide a complete presentation of our financial condition.***

The auditors for Escorts Heart Institute & Research Centre Limited (“EHIRCL”), our largest subsidiary, have qualified their opinion in respect of the EHIRCL financial statements, both on a standalone and consolidated basis, and provide no opinion on the impact our outstanding litigation with the Delhi Development Authority (the “DDA”) and Income Tax Authorities may have on the results of operations of EHIRCL. The qualifications are due to the potentially high liability to which these cases expose EHIRCL. The auditor’s report in respect of the FHL restated financial statements also makes note of this qualification. In addition, the notes to the FHL audited and restated consolidated financial statements of FHL include notes explaining that as the Company has earned operating profit of Rs. 10.63 million during the nine month ended December 31, 2006 and in view of the Company’s plan to meet its additional fund requirements through the Issue the accounts have been continued to be prepared on a going concern basis. If FHL does not improve its profitability, it may be unable to operate as a going concern in the future. For further details see Note 14 in the section titled “Financial Statements” beginning on page F-24 of this Red Herring Prospectus.

- 2. We may be unable to successfully integrate the Escorts hospitals with our existing facilities or achieve the synergies and other benefits we expect from the Escorts acquisition. In addition, the difficulties of integrating Escorts’ business could impede our future growth and adversely affect the operation of our business.***

Our acquisition in September 2005 of a 90% interest in EHIRCL, a provider of private healthcare services that owns and operates three majority-owned hospitals in north India and operates a fourth hospital in collaboration with the Government of Chhattisgarh (collectively, the “Escorts hospitals”) and, at the time of the acquisition, 10 satellite and heart command centers for total consideration of Rs. 5,850.10 million (the “Escorts hospitals acquisition”), more than doubled the size of our business and significantly increased the scope and complexity of our operations. We may not be able to effectively manage this larger enterprise or achieve the desired profitability from the Escorts hospitals acquisition. The growth in the Escorts business has been slower compared to the rest of our business.

As a consequence of the Escorts hospitals acquisition, we may also be exposed to certain additional risks, including:

- difficulties arising from operating a significantly larger and more complex organization and expanding into new areas and territories;

- difficulties in the integration of the assets and operations of the Escorts hospitals with our existing hospitals;
- the loss of patients or key doctors;
- the diversion of management's attention from other hospitals;
- the failure to realize expected profitability or growth;
- the failure to realize expected synergies and cost savings;
- difficulties arising from coordinating and consolidating corporate and administrative functions, including integration of internal controls and procedures; and
- unforeseen legal, regulatory, contractual, labor or other issues.

Moreover, although we completed the Escorts hospitals acquisition in September 2005 and have initiated the process of integrating the Escorts hospitals and our other hospitals, the Escorts hospitals generally continue to exist as a discrete unit with their own resources, employees and management. While the process of integration of EHRC and EHSSI with the Company has been completed to a significant extent, we are still in the process of integrating the operations of EHRC with the Company. If we are unable to manage the growth in our business due to the Escorts facility in New Delhi acquisition or are unable to successfully integrate the Escorts hospitals and our other hospitals, our ability to compete effectively and our financial results may be adversely affected.

3. *There is significant outstanding litigation against EHIRCL and its subsidiaries involving, among other things, EHIRCL's corporate existence, business operations, tax payments and land rights, and such litigation may materially adversely affect our operations and financial condition and could cause the value of your Equity Shares to decline significantly.*

Our largest subsidiary, EHIRCL, is involved in various significant legal and regulatory proceedings challenging (i) its right to a leasehold interest on the land on which the EHRC hospital is located, (ii) its corporate existence, and, by implication, the validity of the Escorts hospitals acquisition, (iii) the application of a condition in an allotment letter in respect of the EHRC hospital site requiring the provision of free treatment to indigent patients at EHRC, (iv) non-renewal of EHIRCL's nursing license, (v) its ability (and that of its promoters and shareholders) to deal in or use its assets or revenue and to refer to EHRC and its revenue in any red herring prospectus and (vi) certain income tax exemptions claimed by EHIRCL's predecessors. In addition, EHIRCL's subsidiary, EHRCL, is involved in significant legal proceedings challenging the application of a free treatment condition in the allotment letter in respect of the EHRC hospital site requiring the provision of free treatment to local residents of Faridabad at EHRC and our Company, FHL, is involved in proceedings challenging our ability to use the "Fortis" name as a part of our corporate name or as a trademark. The proceedings are in various stages and the outcome is uncertain. EHIRCL and its subsidiaries had total income of Rs. 2,922.88 million for Fiscal 2006 and 2,370.44 million for the nine months ended December 31, 2006.

EHIRCL's predecessor was a charitable society and subsequently merged with a non-charitable society in the nature of a joint stock company, which was thereafter incorporated as a company with limited liability under Part IX of the Companies Act. The validity of the initial merger of the societies and the subsequent incorporation as a company are now being challenged in the Delhi High Court. The DDA, the owner of the land on which the EHRC hospital is located, has treated both the initial merger of the societies and the subsequent conversion to a company as prohibited transfers of property under the terms of its lease of the land and, accordingly, has terminated the lease deeds and allotment letters in respect of the land on which the EHRC hospital is located by its order dated October 6, 2005 (the "DDA Order"). EHIRCL has filed an original miscellaneous petition (the "OMP") and a civil suit in the Delhi High Court seeking both a declaration that the DDA Order is illegal and a permanent injunction restraining the DDA from dispossessing EHIRCL without due process of law. The High Court has granted a stay restraining DDA from recovering physical possession of property in both the OMP and the civil suit, and the stay is still in operation. These matters are currently pending in the Delhi High Court

and the next date of hearing is May 14, 2007. EHIRCL has also filed a letters patent appeal in the Delhi High Court against an order dismissing its writ petition seeking to quash the DDA Order and stay the eviction proceedings before the Estate Officer of the DDA. The next date of hearing in the letters patent appeal is April 3, 2007. If the DDA's termination of our leases and its eviction proceedings are upheld, we may lose the EHRC hospital facility and our entire investment in the fixed assets therein. Alternatively, we may also be required to make substantial compensatory payments to DDA. In addition, EHIRCL has received a show cause notice from the Directorate of Health Services (the "DHS") requiring EHIRCL to show cause why its nursing license, which expired on March 31, 2005 and for which application for renewal was made on January 23, 2006, should be renewed, based in part on the cancellation of the lease deed by the DDA. Appropriate replies to the DHS notice have been sent and no response has been received from DHS until date. Subsequently EHIRCL has filed an application on January 16, 2007 for renewal of the registration under the Delhi Nursing Homes Registration Act, 1953 for the year 2007-2008.

A civil suit has been filed by Anil Nanda, a member of the former Delhi Society, for a declaration and permanent injunction against EHIRCL, among others, in the Delhi High Court seeking, *inter alia*, (a) to void the amalgamation of EHIRCL's predecessors, Delhi Society and Chandigarh Society, and the subsequent incorporation of the amalgamated society as a limited company (*i.e.*, EHIRCL) and, by implication, void the Escorts hospitals acquisition and (b) to restrain Escorts Limited from transferring or creating any third party rights with respect to its shares in EHIRCL. The High Court has ordered the parties to maintain the status quo as of September 30, 2005. If the plaintiff in this matter is successful, the merger and incorporation which made EHIRCL a for-profit limited company in April and May 2000, respectively, could be annulled, as could our acquisition of EHIRCL. If either the merger or the incorporation is annulled, we may be unable to recover the consideration we paid in respect of the Escorts hospitals acquisition. Although we may have a claim against the sellers in the Escorts hospitals acquisition for breach of warranty in the event the litigation challenging our corporate existence is resolved in a manner adverse to us, we may not be able to recover amounts paid by us in connection therewith from the sellers. Anil Nanda has also filed an application in this matter seeking to restrain EHIRCL, its promoters and shareholders from dealing in or using the assets or revenue of EHIRCL, and to direct EHIRCL, its promoters and shareholders to delete references to EHIRCL and its revenue from any red herring prospectus, and to restrain SEBI from approving any such red herring prospectus. If the plaintiff impleads the Company and the SEBI as parties to the suit and is thereafter successful in his application, we may not be able to use the assets or revenue of EHIRCL, and may not be able to consummate this offering if the SEBI is directed not to approve this Red Herring Prospectus. The matter is currently pending before the High Court. For further details, see the section titled "Outstanding Litigation and Material Developments" beginning on page 220 of this Red Herring Prospectus.

For details on the litigation relating to the condition in an allotment letter in respect of the EHRC hospital site requiring the provision of free treatment to indigent patients at EHRC, see the sections titled "Risk Factors", "Outstanding Litigation and Material Developments" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages xii, 220 and 171, respectively of this Red Herring Prospectus.

A private plaintiff has filed a writ petition against us in the High Court of Punjab and Haryana in 2000 alleging that EHRC at Faridabad was being operated in violation of the condition in the allotment of land to provide free medical treatment. The hospital filed a scheme of compliance with the High Court to provide free medical care to residents of Faridabad who are below the poverty line. The High Court directed the State of Haryana to examine the hospital's scheme of compliance with the terms of the allotment letter, and to make suitable corrections in operations. We filed a special leave petition in the Supreme Court on March 8, 2002 against the interim order of the High Court. The Supreme Court has directed a stay in the proceedings at the High Court pending final disposal of the matter. We believe we have complied with all free treatment requirements in the

allotment applicable to us. If, however, we are unsuccessful in our attempts to defend this litigation, we may be required to provide free or discounted healthcare services to additional patients. For further details, see the section titled “Outstanding Litigation and Material Developments” beginning on page 220 of this Red Herring Prospectus.

The Central Government’s Income Tax Department has re-opened certain tax assessments of EHIRCL’s predecessors, Delhi Society and Chandigarh Society. The Income Tax Department has assessed additional income tax payments in an aggregate amount of Rs. 3,044.30 million for periods ranging between Fiscal 1997 and Fiscal 2001. The Department has assessed an additional interest payment of Rs. 24.28 million on this amount. A demand of Rs. 40.42 million has been assessed for Fiscal 2004 for EHIRCL. An earlier demand of Rs. 42.40 million for Fiscal 2003 is pending cancellation by the Department pursuant to a decision by the Commissioner of Income Tax (Appeals) rejecting such assessment. The assessing officer has also initiated penalty proceedings in respect of the re-opened assessments. We have filed appeals with the Commissioner of Income Tax (Appeals) - II, New Delhi and the Income Tax Appellate Tribunal and the matters are currently pending. We have also filed a writ petition in the Delhi High Court seeking to quash orders passed by the Assessing Officer, including the re-opening of tax assessments and the raising of certain tax demands. Although a portion of the consideration we paid in connection with the Escorts hospitals acquisition remains in an escrow account pending the resolution of the income tax matters, amounts found to be due under the income tax proceedings may exceed the escrow amount, and we may not be able to recover amounts due to us under the indemnity arrangements in the acquisition agreement relating to the Escorts hospitals acquisition. We expect the indemnity in the Escorts hospitals acquisition agreement and the escrow of a portion of the purchase price to cover approximately 47.46% of the total potential tax assessment for previous periods as described above, except for the assessment of Rs. 40.42 million for Fiscal 2004, which does not arise from assessments for Delhi Society and Chandigarh Society. The escrow will cover the first Rs. 650.00 million of such liability, and the indemnity covers one-third of any amounts actually assessed in excess thereof. For further details, see the section titled “Outstanding Litigation and Material Developments” beginning on page 220 of this Red Herring Prospectus. Escorts Limited has recently taken action in the courts to enjoin the tax authorities from unilaterally attaching any of the escrow amounts and has added us as a party in the proceedings.

Given the importance of EHIRCL to the Company, and the EHIRC hospital in particular, any adverse development in any of these cases or the perception of an adverse development could have a materially adverse impact on our business and our results of operations and the value of your Equity Shares could decline significantly. If any of these matters is resolved in a manner adverse to us, we could be required to make large payments to governmental authorities or could, in some circumstances, lose our right to the shares in EHIRCL and its subsidiaries for which we paid Rs. 5,850.10 million, our right to the EHIRC, EHRC and EHSSI hospital facilities or our right to operate our inpatient business at EHIRC or use the assets and revenue of EHIRCL or refer to EHIRC in any red herring prospectus. Other than with respect to the tax litigation and the litigation brought by Anil Nanda, we may not have any recourse against the sellers in the Escorts hospitals acquisition. Although we may have a claim against the sellers in the Escorts hospitals acquisition for breach of warranty in the event the litigation challenging our corporate existence is resolved in a manner adverse to us, we may not be able to recover amounts paid by us in connection therewith from the sellers. In addition, in connection with the licensing matter, we and our personnel could also face civil and criminal liability.

These legal proceedings against EHIRCL and EHRCL may also divert management attention from our hospitals, increase our expenses and slow or prevent the integration process of the Escorts hospitals and our other hospitals and attract negative publicity, thereby adversely affecting our business and financial results. For more information regarding these legal proceedings, see the sections titled “Our Business” and “Outstanding Litigation and Material Developments” beginning on pages 58 and 220, respectively of this Red Herring Prospectus, respectively.

4. *We expect that we may have to make a substantial payment and prospectively incur substantial expenditure in order to satisfy the directions of the High Court of Delhi in its recent judgment in a public interest litigation regarding the provision of free treatment at certain of our hospitals.*

In 2004, the High Court of Delhi issued notice to EHIRCL under a public interest litigation (“PIL”) filed in 2002 regarding the applicability of conditions for the provision of free treatment to indigent patients in hospitals located on certain plots of land allotted by DDA at concessional rates. The High Court delivered its judgment on March 22, 2007, directing that certain hospitals in Delhi, including the EHRC facility in Delhi and the Indian Spinal Injuries Centre, in which we operate a heart command center for a fee based on its revenues, (a) provide free treatment (including free admission, beds, medication, treatment, surgery, nursing, consumables and non-consumables) to the extent of 10% of patients in the IPD and 25% of the total number of patients in the OPD with effect from the date the hospitals have become functional; and (b) repay an amount to a central corpus established by the High Court for non-compliance or partial compliance with the conditions since commencement of hospital operations. The Court has appointed a special committee to determine the amount payable in terms of the Court’s directions.

The High Court clarified that all persons who have income of Rs. 5,000 or less, or no income, shall be treated as indigent patients for the purposes of its judgment, unless and until the special committee modifies the maximum income criterion. The High Court also specified the procedure for referral of such indigent patients to hospitals covered by its judgment.

In the event that hospitals do not comply with its directions, the High Court stated that the heads of such hospitals, among others, could be sued in accordance with law. The competent government authority or the Government of India would also be entitled to take action pursuant to the terms and conditions of the letters of allotment and the lease deeds, including cancellation of lease, re-entry into the premises and the taking of possession of such hospitals in accordance with applicable law. The High Court also constituted an inspection committee to inspect the hospitals, oversee implementation of the High Court’s directions and to apply to the High Court for the issuance of further orders against defaulting hospitals.

EHIRCL is considering an appeal against the High Court’s judgment in the Supreme Court of India.

Subject to the determination of the exact amount payable by us, we expect that we may be required to make a substantial payment to the central corpus. Furthermore, we will prospectively be required to provide free treatment to comply with the High Court’s directions. For purposes of providing preliminary guidance regarding the cost of such compliance in the future, we have provided an estimation of the financial impact of this cost on our results for the nine months ended December 31, 2006 on page 176 of this Red Herring Prospectus. Although the estimation is presented with numerical specificity, the assumptions used are inherently subject to significant uncertainties and contingencies. If, among other things, the assumptions were to change or if our interpretation of the High Court Judgment were to be incorrect, the impact could be materially different from what is provided in the estimation.

The payment that we may be required to make to the corpus, as well as the costs of compliance with this judgment, may have a material adverse effect on our business and financial results. In addition, this judgment may negatively affect certain of our other legal and regulatory proceedings currently pending before courts and government agencies, including the DDA.

For further details, see the sections titled “Outstanding Litigation and Material Developments” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” beginning on pages 220 and 176 of this Red Herring Prospectus.

5. *If we are unable to identify expansion opportunities or we experience delays or other problems in implementing such projects, our growth, financial condition and results of operations may be adversely affected. In addition, we may choose to fund some of these projects from the proceeds of this Issue.*

Our growth strategy depends on our ability to build, acquire and manage additional hospitals which may in

some cases be funded from the proceeds of this Issue. We also may expand, improve and augment our existing hospitals. We have several such projects pending, and are continuously evaluating other projects including acquisition opportunities, some of which we may realize in the imminent future and which may be material. For more information, see the section titled “Our Business- Projects under Development” beginning on page 80 of this Red Herring Prospectus. We may not be able to identify suitable greenfield sites for new hospitals, acquisition candidates or hospital management opportunities, or negotiate attractive terms for such projects. The number of attractive expansion opportunities may be limited, and may command high valuations. We may be unable to secure the necessary financing to implement expansion projects. Any new project we undertake could be subject to a number of risks, including the types of risks associated with the Escorts hospitals acquisition described above. We may face challenges while renovating and rebuilding existing hospitals or re-positioning existing hospitals that we have acquired or for which we assume management responsibility. We may also be unable to effectively integrate such facilities with our current operations. Integrating the new hospitals with our other hospitals will require significant managerial and financial resources. The costs and time required to integrate the new hospitals with our business could cause the interruption of, or a loss of momentum in, the activities of such hospitals or our other facilities. All of these factors may adversely affect our business and growth.

Businesses that we acquire may have unknown or contingent liabilities, including liabilities for failure to comply with healthcare laws and regulations, and we may become liable for the past activities of such businesses. In addition, acquiring listed public or unlisted companies in India involves various legal requirements, including with respect to tender offers, as well as additional costs. Moreover, our ability to build, acquire and operate new hospitals is subject to various factors that may involve delays or problems, including the failure to receive or renew regulatory approvals, constraints on human and capital resources, the unavailability of equipment or supplies or other reasons, events or circumstances. Future projects may incur significant cost overruns and may not be completed on time or at all. We generally rely on the owners of the hospitals we operate under operations and management or maintenance (“O&M”) contracts to pay for infrastructure maintenance and upgrades at those hospitals. If these owners do not provide adequate resources for such improvements, the quality of care at these hospitals may decline, and the reputation of all the hospitals within our network and our fee income may suffer as a result.

New hospital projects are characterized by long gestation periods and substantial capital expenditures, and hospitals we operate pursuant to O&M contracts may also involve significant investment. We may not achieve the operating levels that we expect from future projects and we may not be able to achieve our targeted return on investment on, or intended benefits from, these projects. Current and potential title uncertainties regarding the lands on which our hospitals and potential acquisition targets and operation and management opportunities are or may be located, including related litigation, may also cause delays in, and may otherwise curtail, the acquisition of other hospitals, the building of new hospitals and other expansion opportunities. Our projects under development in Shalimar Bagh and Gurgaon, areas located in and around New Delhi, are the largest that we have yet attempted, and the scale of these projects may exacerbate any or all of the abovementioned factors. We have experienced delays in obtaining regulatory approvals regarding the use of our land for hospital purposes that have adversely affected our schedule for implementation of these projects. In addition, we are currently in various stages of negotiations, including in some cases having signed a non-binding memorandum of understanding, with a number of other parties to assume O&M contracts and acquire greenfield sites for hospitals outside our core regions, as well as to undertake a joint project with a state government and manage a hospital in a rural area as part of our corporate social responsibility initiative, some of which are larger in scale than any project we have attempted to date. Some or all of these projects may not be undertaken or, if undertaken, may be altered or take longer than anticipated to complete or may exceed our cost expectations.

6. We have a limited history of operations and we have incurred net losses to date and may incur additional net losses in the future.

We were founded in 1996, but commenced hospital operations only in 2001. In addition, we acquired the Escorts hospitals only in September 2005. We have limited experience in operating the facilities we acquired in that transaction and in the operations and management of hospitals in general. As a result, we have a limited history of operations upon which you can evaluate us or our prospects.

We have incurred cumulative restated consolidated net losses of approximately Rs. 2,003.72 million as of December 31, 2006. The net losses for FHL increased significantly in Fiscal 2006 and the nine months ended December 31, 2006, and EHIRCL and its consolidated subsidiaries incurred losses in Fiscal 2006. IHL incurred losses in Fiscal 2006 and the nine months ended December 31, 2006, and OBPL incurred a net loss in the nine months ended December 31, 2006. The table below provides further information.

(Rs. million)

	Net profit (loss) in the nine months ended December 31,	Net profit (loss) in the year ended March 31,		
	2006	2006	2005	2004
	(restated)	(restated)		
FHL (consolidated)	(749.70)	(577.02)	(85.83)	(68.83)
FHL (unconsolidated)	(350.53)	(280.31)	(86.26)	(58.22)
EHIRCL (consolidated)	35.35	(84.67)	42.26	73.25
IHL	(34.71)	(63.85)	(84.10)	(2.37)
OBPL	(68.15)	3.15	12.63	5.84

We may incur additional losses in the future. In addition, our newly acquired, built or managed hospitals typically incur net losses during the initial years of operations, unless and until admissions grow at these hospitals.

7. We are highly dependent on our doctors, nurses and other healthcare professionals, as well as other key personnel, and the loss of, or inability to attract or retain, such persons could adversely affect our business and results of operations.

Our performance and the execution of our growth strategy depend substantially on our ability to attract and retain leading doctors and other healthcare professionals in the fields and regions relevant to our growth plans. We compete for these personnel with other healthcare providers, including providers located in the United States and Europe.

The market for doctors is highly competitive, and according to "Healthcare in India: The Road Ahead," a report published in October 2002 by the Confederation of Indian Industry and McKinsey & Company, there is a general shortage of doctors in India. The factors that doctors consider important before deciding where they will work include the level of compensation, the reputation of the hospital and its owner, the quality of the facilities, research opportunities and community relations. We may not compare favorably with other healthcare providers on these factors. Many of these healthcare professionals are well-known personalities in their fields and regions with large patient bases and referral networks, and it may be difficult to negotiate favorable terms and arrangements with them. Our agreements with doctors typically include mutual termination provisions with prior notice of one to six months, or in some cases on the payment of compensation to or from the doctor, typically determined as compensation of one to six months.

Our performance also depends on our ability to identify, attract and retain other healthcare professionals, including nurses, to support the multi-specialty and super-specialty practices at our hospitals. In particular, the worldwide nursing shortage may make it difficult for us to attract and retain nurses who may choose to pursue similar opportunities abroad and may also cause salaries and wages for nurses to rise.

If we are unable to attract or retain doctors or other medical personnel as required, we may not be able to maintain the quality of our services and we could be forced to admit fewer patients to our hospitals. We have also incurred increased costs to retain and recruit medical personnel, and we expect such costs to continue to increase in the future. For further information on compensation paid to doctors and other medical professionals, see the section titled “Our Business-Personnel” beginning on page 85 of this Red Herring Prospectus.

We are also highly dependent on members of our senior management team, including some who have been with our Company since its inception, to manage our current operations and meet future business challenges. In particular, the services of Mr. Harpal Singh, our Chairman, Mr. Shivinder Mohan Singh, our Managing Director, and our most senior doctors, who typically practice at individual hospitals, have been integral to the development and business of our Company. Dr. Naresh Trehan, the Executive Director of EHRC, has been crucial to the development of the Escorts hospitals. The loss of the services of any of these persons would have a material adverse impact on our business. For example, Dr. Trehan has announced plans to build and lead several “Medicity” projects in India. In the event Dr. Trehan does not remain with EHRC, it could have an adverse effect on our business and operations. Even if he maintains his affiliation with EHRC, his time and attention may be diverted with the ‘Medicity’ projects, which could have a negative impact on our results, especially at EHRC.

8. *Our arrangements with some of our doctors may give rise to conflicts of interest and time-allocation constraints and adversely affect our operations.*

Our contracts and other arrangements with some of our multi-specialty doctors, primarily those who provide non-core specialty services such as dentistry and ophthalmology on a part-time basis, also permit them to maintain their own private practices, as well as positions at a limited number of other hospitals. Certain of our most senior doctors may also maintain positions at local clinics or affiliations with teaching hospitals. These arrangements may give rise to conflicts of interest, including with regard to how these doctors allocate their time and other resources between our hospitals and other clinics or hospitals at which they work and where doctors refer patients. Such conflicts may prevent us from providing a high quality of service at our hospitals and adversely affect the level of our patient intake.

9. *Our gross income may decrease if our O&M contracts or our contract with the Government of Chhattisgarh in respect of EHCR are not renewed, are renewed on terms that are unfavorable to us or are terminated.*

We do not own five of our 11 network hospitals, or any of our 16 satellite and heart command centers. We operate these hospitals and satellite and heart command centers under contracts for a fee, which is typically an identified percentage of gross income or profits of the hospital, subject to certain targets being reached or profits being achieved and, in the case of certain satellite and heart command centers, a fee per procedure performed. In the case of EHCR, the Government of Chhattisgarh owns the building in which the hospital operates and owns and funds the purchase of all hospital equipment, and all operating expenses and any profits and losses from the operation of the hospital are for the account of EHRC. Most of the contracts may be terminated adequate notice, at the discretion of either party or, in some cases, by one party if the other materially breaches its obligations under the contract. Accordingly, these relationships may not continue for the full term of the contract or may not be renewed, and the owner of a hospital may terminate its relationship with us, including after we have made improvements at a hospital. For example, our O&M contract for Jeewan Mala Hospital in New Delhi was terminated by Jeewan Mala Hospital Private Limited with effect from December 31, 2006 due to differences in opinion regarding the operations of the hospital. In addition, our contract to operate a heart command center in the Maharaja Agrasen Heart Institute and Research Centre, New Delhi was terminated in December 31, 2006 by the Maharaja Agrasen Hospital Charitable Trust, which

opted to operate a surgical center on its own. The loss of more of these contracts or the renewal of any such contract on unfavorable terms could have a material adverse impact on our results of operations. Further, if a dispute occurs between us and the owner of a hospital or the owner encounters financial difficulties, we may not receive fees owed to us or costs borne by us in relation to the operation and management of the hospitals and satellite and heart command centers.

In addition, under the terms of our O&M contract for Fortis Ft. Lt. Rajan Dhall Hospital, Vasant Kunj, we are required to arrange funding for the hospital. The funds we arrange are for the account of the applicable society or trust that owns the hospital. If we are unable to arrange funding from third parties, we may elect to make such loans directly to the hospital owner. As we anticipate operating shortfalls at this hospital for at least the next few years, we may need to make substantial payments pursuant to these obligations, which may adversely affect our financial results. For further details regarding our O&M contracts, see the section titled “History and Certain Corporate Matters” beginning on page 95 of this Red Herring Prospectus.

The agreements, under which we operate heart command centre/satellite centres at Sunder Lal Jain Hospital, New Delhi, and Kalra Hospital, New Delhi, have expired in February 2007 and March 2007, respectively. We are currently in the process of discussions to extend the contracts for a further one year period. If we are unable to negotiate the renewal of these agreements on terms favourable to us, or at all, we will no longer receive fees with respect to operations at these two hospitals, from the date of expiry of the respective contracts.

10. We operate in a fragmented industry and face increasing competition from other hospitals and healthcare providers, which may have adverse effects on our competitive position and results of operations.

We compete with government-owned hospitals, other private hospitals, smaller clinics, hospitals owned or operated by non-profit and charitable organizations and hospitals affiliated with medical colleges. We will also have to compete with any future healthcare facilities located in the regions in which we operate. Recent press reports indicate that some of these competitors have also planned “Medicities” with facilities offering various levels of healthcare services, as well as medical teaching institutions. Moreover, some of these competitors may be more established and have greater financial, personnel and other resources than our hospitals. In particular, our competitors include hospitals owned or managed by government agencies and trusts, which may be able to obtain financing or make expenditures on more favorable terms than private hospitals owned and managed by for-profit interests, such as ourselves. In addition, even in situations where one of our hospitals is the dominant or sole provider of healthcare in a city or region, patients may yet favor other hospitals. New or existing competitors may price their services at a significant discount to ours or offer greater convenience or better services or amenities than we provide. Smaller hospitals, stand-alone clinics and other hospitals may exert pricing pressures on some or all of our services and also compete with us for doctors and other medical professionals. Some of our competitors also have plans to expand their hospital networks, which may exert further pricing and recruiting pressure on us. If we are forced to reduce the price of our services or are unable to attract patients and doctors and other healthcare professionals to our hospitals, our business and financial results may be adversely affected. For further details, see the section titled “Our Business—Competition” beginning on page 81 of this Red Herring Prospectus.

11. Our hospitals are currently geographically concentrated and we may not gain acceptance or be able to replicate our business strategy successfully outside our current markets, all of which may place us at a competitive disadvantage and limit our growth opportunities.

We currently operate hospitals primarily in north India, with most of our hospitals located in the NCR. This concentration increases the risk that, should adverse economic, regulatory or other developments occur within north India, our business and financial results may be adversely affected. Moreover, our performance at our existing super-specialty hospitals will depend in part on our ability to attract patients from regions outside north India.

In addition, our plans to expand throughout India subject us to various challenges, including those relating to

our lack of familiarity with the culture and economic conditions of these new regions and our lack of brand recognition and reputation in such regions. We are also currently in various stages of negotiations, including in some cases having signed a non-binding memorandum of understanding, with a number of other parties to assume O&M contracts and acquire greenfield sites for hospitals outside our core regions. In February 2007, we acquired a 100% interest in a company that has an agreement with a municipal corporation to develop a hospital in Navi Mumbai in west India. We may not be successful in operating such hospitals. If one or more of these hospitals joins our network, it may be more difficult for us to integrate them or capitalize on our existing brand equity with respect to these hospitals as our experience operating outside north India is limited. If we are not successful in expanding our hospital network, our business may be adversely affected.

12. Our financial statements for the fiscal year ended March 31, 2006 and prior periods may be of little relevance as they will not be comparable to those for future periods because of the Escorts hospitals acquisition, the IHL acquisition and the OBPL acquisition.

The financial statements and other financial information regarding our Company included in this Red Herring Prospectus may not be comparable to our financial statements and other financial information in future periods because the acquisition of the Escorts hospitals in September 2005 and the becoming of a subsidiary of International Hospital Limited (the entity owning the Fortis Hospital, Noida) in December 2002, significantly increased our size. We have included consolidated financial statements as at and for the nine months ended December 31, 2006 and the years ended March 31, 2002, 2003, 2004, 2005 and 2006 for FHL, all its Subsidiaries (other than Hiranandani Healthcare Private Limited, which FHL acquired in February 2007) and its associate, Sunrise Medicare Private Limited ("SMPL") (the corporate owner of Fortis La Femme) since the respective dates such Subsidiaries were acquired (or, in the case of IHL, since it became a board controlled subsidiary) and SMPL became our associate: September 29, 2005 for EHIRCL and its subsidiaries; March 21, 2006 for OBPL, December 20, 2002 for IHL and January 3, 2006 for SMPL. Because of the lack of comparable data available, we have not included a discussion of such consolidated results in the section titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 171 of this Red Herring Prospectus. In addition, we have not included in this Red Herring Prospectus a discussion comparing the stand alone results for FHL and IHL and consolidated results for EHIRCL for the nine months ended December 31, 2006 to a prior period.

For more information on our results of operations and financial condition, see the section titled "Financial Statements" beginning on page F-1 of this Red Herring Prospectus.

13. Our gross income is dependent on inpatient income and occupancy rates, which could decline due to a variety of factors.

Our primary source of gross income is from inpatient treatments. Growth in inpatient income and increasing or maintaining occupancy rates at our hospitals is highly dependent on brand recognition, wider acceptance in the communities in which we operate, our ability to attract and retain well-known and respected doctors, our ability to offer the most desired services in the communities in which we operate, our ability to develop "super-specialty" practices and our ability to compete effectively with other hospitals and clinics. Growth in inpatient income may also be impaired by the absence of a developed health insurance sector, lack of appropriate government programs and the small proportion of people in India with health insurance. In addition, inpatient income and occupancy rates at our super-specialty hospitals are partly dependent on referrals from our general multi-specialty hospitals and satellite and heart command centers. Our inability to increase growth in inpatient treatments or occupancy rates may adversely affect our business and results of operations.

14. A significant portion of our revenues comes from a limited number of customers. An adverse change in a customer relationship could harm our business and financial results.

We have entered into service agreements on a hospital-by-hospital basis with a number of employers, including

the State Governments of Haryana, Punjab and Himachal Pradesh; government enterprises like Northern Railways and large corporations such as Hindustan Lever Limited and Reliance Industries Limited to provide healthcare services to their employees at negotiated or preferential rates, typically at discounts of 5% to 15% to our published rates. Further, we have an arrangement with the Government of India, Ministry of Defence, pursuant to which we provide healthcare services to veterans of the armed forces under the government-run Ex-Servicemen Contributory Health Scheme and to employees of the Indian central government under the Central Government Health Scheme. These arrangements provide an important source of patients for us, and therefore impact our occupancy rates and our revenues. For instance, the Ex-Servicemen Contributory Health Scheme accounted for a significant portion of our revenues on an unconsolidated basis in Fiscal 2006. Our revenues from our major customers may vary from year to year and from quarter to quarter and any adverse development could affect our business, financial condition and results of operations.

Any inability to renew such arrangements, or adverse change in the customer relationship or our ability to negotiate more such arrangements in the future, on terms favourable to us may also have an adverse impact on our business and financial results.

15. *Our significant indebtedness and the conditions and restrictions imposed by our financing arrangements may limit our ability to acquire more hospitals and increase growth.*

As at December 31, 2006, we had Rs. 6,768.25 million of total debt, excluding Rs. 49.93 million of deferred payment liabilities relating to acquired land, approximately 89.17% of which matures within the next twelve months. Our existing operations and our acquisition and development program require substantial capital resources. We intend to incur additional debt in the future, including as part of our expansion plans. However, we may be unable to obtain sufficient financing on terms satisfactory to us, or at all. Rising interest rates may make credit more difficult to obtain. Moreover, much of our debt bears interest at floating rates, and this may increase the cost of our borrowings. As a result, our acquisition and development activities may have to be curtailed or eliminated and our financial results may be adversely affected.

The agreements governing certain of our debt obligations include terms that require us to maintain certain financial ratios and comply with certain reporting requirements, and restrict our ability to make capital expenditures and investments, declare dividends, merge with other entities, incur further indebtedness and incur liens on, or dispose of, our assets, undertake new projects, change management and the boards of directors of FHL and its Subsidiaries and modify our capital structure. Certain debt agreements also provide the lenders with the right to appoint a nominee director to the board of FHL (and one or more nominee or whole-time directors to the board of EHIRCL), as well as convert the outstanding loan into equity of EHIRCL. Failure to comply with the terms of our debt agreements or obtain waivers thereunder could result in the acceleration of some or all of the debt, as well as the cross-acceleration of other debt, which could adversely affect our liquidity and restrict our expansion plans.

Our level of indebtedness could have other important consequences, including:

- requiring us to dedicate a substantial portion of our operating cash flow to making periodic principal and interest payments on our debt, thereby limiting our ability to take advantage of significant business opportunities and placing us at a competitive disadvantage compared to healthcare providers that have less debt;
- making it more difficult for us to satisfy our obligations with respect to our debt;
- increasing our vulnerability to general adverse economic and industry conditions;
- limiting our flexibility in planning for, or reacting to, changes in our businesses; and
- limiting our ability to borrow additional funds or to sell or transfer assets in order to fund future working capital, capital expenditures, any future acquisitions, research and development and technology processes and other general business requirements.

For further information regarding our substantial leverage and for more information about the outstanding indebtedness of FHL, see the section titled “Financial Indebtedness” beginning on page 217 of this Red Herring Prospectus.

16. We do not own the “Fortis” and “Escorts” trademarks, including their respective names and logos, and the value of such intellectual property may be impaired by the actions of others. In addition, we are involved in significant litigation regarding our use of the “Fortis” trademark, and, our use of the “Escorts” trademark may exceed our rights thereto.

We do not own the trademarks, including the respective names and logos, of “Fortis” or “Escorts”, which are important assets of our hospitals and our business. Maintaining and enhancing the reputation associated with this intellectual property is integral to our success. Infringement of the “Fortis” and “Escorts” trademarks, for which we may not have recourse, may adversely affect our reputation, and, thereby, our business. In addition, the activities of businesses that are completely independent of us and that use the “Fortis” or “Escorts” name may result in a negative public perception of our hospitals, which could lead to decreased demand for our services.

The rights to the “Fortis” name and logo are owned by our affiliate, Ranbaxy Holding Company. We use the name and logo under an exclusive license for the healthcare delivery business. The license fee is Rs. 100,000 per year. The license runs until April 2015, and is automatically renewable for a subsequent 10-year period on the same terms and conditions, unless terminated earlier with the consent of both parties. At the end of the license period, we may no longer be able to use the “Fortis” name and logo in connection with our business and, consequently, we may be unable to capitalize on our brand recognition. The “Fortis” name and logo have not yet been registered as trademarks by Ranbaxy Holding Company, which has made an application to do so.

Furthermore, we are involved in litigation with Fortis N.V., Fortis SA/NV and Fortis Bank regarding our use of the “Fortis” trademark. FHL and two Promoter Group companies, Fortis Financial Services Limited and Religare Enterprises Limited (“Ranbaxy Group”), have filed a suit in the Delhi High Court against Fortis N.V. for a permanent and interim injunction seeking to restrain its use of the “Fortis” name to carry on finance, insurance and investment related businesses in India, and for a declaration that they own the “Fortis” name in relation to finance, insurance, leasing, hire purchase, risk management and healthcare businesses and cognate services, as well as damages of Rs. 2 million for loss of reputation. Fortis N.V., along with Fortis SA/NV and Fortis Bank, has filed a counter suit in the Delhi High Court for a permanent and interim injunction to restrain the Ranbaxy Group from using the word “Fortis” by itself or in combination with any words in their corporate name or as a trademark or any other word or mark. All three plaintiffs are engaged in the provision of banking and insurance services. The plaintiffs have also sought damages in the amount of the income or profits earned by the Ranbaxy Group pursuant to such use. If Fortis N.V., Fortis SA/NV and Fortis Bank are successful in their suit, we may be unable to use the “Fortis” name in respect of our business.

Any negative developments regarding the above could materially and adversely affect our business.

We have a perpetual, non-exclusive, royalty-free license to use the “Escorts” trademark in respect of medical and healthcare services and research related thereto as a part of the corporate name of EHIRCL and its subsidiaries, including the subsidiary that owns the planned hospital in Jaipur. The license has been granted by Har Parshad Company Private Limited, a company affiliated with Escorts Limited, the former majority-owner of the Escorts hospitals with interests in the manufacturing industry. The name is also used by Escorts Limited and its affiliates, and the owner is free to license the name to other parties. Although broad use of the Escorts trademark was contemplated in the acquisition agreement relating to the Escorts hospitals acquisition, the license does not permit EHIRCL and its subsidiaries to use the trademark for any other activities or to sub-license or register the trademark, including in connection with the names of the Escorts hospitals. To date, Har

Parshad Company Private Limited has not objected to our use of the “Escorts” trademark in connection with our hospitals, but could do so in the future. Any restriction on our ability to use the “Escorts” trademark could have an adverse effect on our ability to market our hospitals and could have an adverse effect on our patient volumes.

For further details, see the section titled “Our Business-Intellectual Property and Information Technology” beginning on page 82 of this Red Herring Prospectus.

17. *We may not have clear title to our property, and our usage of such properties may not meet legal requirements. Title uncertainties may also delay acquisitions of other hospitals, the building of new hospitals and other expansion plans.*

Title records in India do not provide conclusive evidence of title, and title insurance is generally not available. The title to our properties has not been independently verified. Some of the property for our hospitals has been acquired in fragmented portions, and we may not have the same quality of title for all portions relevant to any particular hospital. Further, the allotments of the land on which the EHRC hospital, Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj and Jessa Ram Hospital are situated have been cancelled and are the subject of ongoing litigation. If the litigation in respect of such hospitals is not decided in our favor, we may lose title to the land or have to make substantial payments to governmental agencies. Further, in relation to the hospitals which we operate through O&M contracts, we may be unable to recover any investments made in such hospitals and centers and may be unable to continue operating at these facilities. For further details, see the section titled “Outstanding Litigation and Material Developments” beginning on page 220 of this Red Herring Prospectus. Title uncertainties, including related litigation, may also cause delays in, and may otherwise curtail, the acquisition of other hospitals, the building of new hospitals and other expansion plans.

18. *Leases for land on which our hospitals are located may not be renewed, and we may lose possession of the leased properties and related buildings and other improvements.*

We lease the land on which four of our six owned hospitals are located: Fortis Hospital, Mohali; Fortis Hospital, Noida; Fortis Hospital, Amritsar; and EHRC; as well as the land on which our projects under development in northwest Delhi and Jaipur will be located. Our leases have terms that expire between January 30, 2009 and December 22, 2098, or are perpetual.

Moreover, the lessors of these properties may terminate the leases early in the event of any breach of the terms of allotment, including delay in payment of annual rent, usage of the property other than for the purpose for which it was allotted, or transfer or assignment of land without prior consent of the lessor. If any of these leases is terminated or expires and is not renewed, we may be unable to continue operations at the hospital located at the leased site, and we could lose our investments, including the hospital buildings, located on the leased sites. We are currently involved in litigation with the DDA, owner of the land on which our EHRC hospital is located. If this litigation is not decided in our favor, we may lose title to the EHRC hospital buildings and possession of the land on which they are located, which would adversely affect our financial results.

19. *The land on which the Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj and Jessa Ram Hospital are situated are also subject to litigation. In the event of an adverse ruling, we may be unable to operate and manage these hospitals and recover investments made in them.*

The DDA, which owns the land on which Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj is located, has terminated the lease deed in respect of such land. In the order terminating the lease, the DDA alleges that the society that owns the hospital, the Dhall Society, did not use the property in accordance with the terms of the lease, leaving the property vacant for a number of years. The Dhall Society filed a suit in the Delhi High Court for declaration and permanent injunction against the DDA. The Delhi High Court granted a stay order restraining DDA from recovering physical possession of the property, and restraining the creation of any third party rights

in respect of the property. The DDA thereafter filed an application with the Delhi High Court seeking to seal the property until the disposal of its application, and also seeking to initiate a contempt proceeding against certain members of the Dhall Society for violating the stay order of the Court by entering into an O&M agreement with us. These matters are currently pending in the Delhi High Court. The Dhall Society has also challenged the eviction proceedings initiated by the Estate Officer pursuant to the termination of the lease by the DDA. This matter is now pending before the Estate Officer. See the section titled “Outstanding Litigation and Material Developments” beginning on page 220 of this Red Herring Prospectus for additional information regarding these proceedings. If this matter is resolved in a manner adverse to the hospital, our O&M contract for the hospital would no longer be effective, and we could lose our entire Rs. 350 million investment in respect of the license fee we paid to obtain the O&M rights for this hospital and the Rs. 158.55 million we have spent on improvements to the hospital building and pre-operative expenses, as well as the portion of the Rs. 374.65 million we have spent on medical and other equipment and other hospital infrastructure that is not movable. Although the Dhall Society is required under the O&M contract to reimburse us for all amounts invested with interest, the Dhall Society does not currently have, and in the future may not have (even if it were successful in claiming compensation from the DDA for the hospital building), sufficient funds to do so.

The Land & Development Office of the Ministry of Urban Development of the Government of India (the “L&DO”) and the DDA, which own approximately 13% and 87%, respectively, of the land on which Jessa Ram Hospital is located, have terminated the lease deeds in respect of such land. In the orders terminating the leases, the L&DO and the DDA allege, *inter alia*, that the land allotted by the L&DO and DDA, respectively, has been taken over by us as a result of our entry into the O&M contract with the trust that owns the hospital, the Jessa Ram Trust; the L&DO has also alleged that the land has been lying vacant. The Jessa Ram Trust has filed suit and a petition, respectively, in the Delhi High Court for declaration and permanent injunction against the L&DO and the DDA. The Delhi High Court granted stay orders restraining the L&DO and the DDA from giving effect to the termination order and from recovering physical possession of property from the Jessa Ram Trust. These matters are currently pending in the Delhi High Court. See the section titled “Outstanding Litigation and Material Developments” beginning on page 220 of this Red Herring Prospectus for additional information regarding these proceedings. If this matter is resolved in a manner adverse to the hospital, our O&M contract for the hospital would no longer be effective, and we could lose all or some of our investment in the infrastructure of the hospital. Although we may have a breach of warranty claim under our O&M contract with the Jessa Ram Trust, in which the Jessa Ram Trust represented to us that it was operating in compliance with all agreements and deeds, we may not be successful in bringing any such claim, and even if such a claim were successful, the Jessa Ram Trust may not have sufficient funds to compensate us in full or at all.

20. We have yet to obtain certain licenses, registrations and other regulatory or government approvals and renewals thereof required in the ordinary course of our business, and the failure to obtain these approvals in a timely manner or at all may materially adversely affect our operations. In some cases, we may be operating without all the required permissions, risking civil and criminal sanctions.

We have applied for but have not received certain licenses, registrations and other approvals and renewals required in the ordinary course of our business as a result of the expiration of existing approvals. For further details on these licenses, registrations and other approvals see the section titled “Government and Other Approvals” beginning on page 244 of this Red Herring Prospectus. The litigations that we are currently involved in, may also have an adverse effect on the process of obtaining of such approvals. If we do not receive such approvals, we may be unable to offer certain of our services or may be required to discontinue operations at one or more hospitals, and this may have a material adverse effect on our financial results.

EHIRCL has received a show cause notice from the Directorate of Health Services (the “DHS”) requiring EHIRCL to show cause why its nursing license, which expired on March 31, 2005 and for which application for renewal was made on January 23, 2006, should be renewed, based in part on the cancellation of the lease deed by the

DDA. Appropriate replies to the DHS notice have been sent. EHIRCL's existing nursing license expired in March 2006 and the hospital currently operates without a valid nursing license. Subsequently EHIRCL, has filed an application on January 16, 2007 for renewal of the registration under the Delhi Nursing Homes Registration Rules, 1953 for the year 2007-2008. If the hospital fails to obtain a nursing license, it would no longer be able to perform inpatient procedures at the hospital.

Fortis Ft. Lt. Rajan Dhall Hospital, Vasant Kunj applied for a nursing license in March 2006 and commenced operations in May 2006 prior to obtaining the nursing license based on a deemed license. The hospital has received a show cause notice from the DHS that it is operating in violation of the licensing requirement, as well as an order from the DHS to cease operations of its inpatient department. The society that owns the hospital has filed appropriate replies to the show cause notice and order and, based on an independent legal opinion, believes that a nursing license is deemed granted upon receipt of an application therefor by the DHS unless it is refused by the licensing authorities. Subsequently, the society has filed an appeal before the Financial Commissioner, the statutory authority under the Delhi Nursing Homes Registration Act, 1953, challenging this order of the DHS. The Financial Commissioner has ordered a status quo in respect of the hospital's activities. Without a nursing license, the hospital would be banned from performing inpatient procedures at the hospital. If this matter is resolved in a manner adverse to the hospital, our O&M contract for the hospital would no longer be effective, and we could lose our entire Rs. 350 million investment in respect of the license fee we paid to obtain the O&M rights for this hospital and the Rs. 158.55 million we have spent on improvements to the hospital building and pre-operative expenses, as well as the portion of the Rs. 374.65 million we have spent on medical and other equipment and other hospital infrastructure that is not movable. Although the charitable society that owns the hospital is required under the O&M contract to reimburse us for these amounts with interest in such an event, the society does not currently have, and in the future may not have (even if it were successful in claiming compensation from the DDA for the hospital building), sufficient funds to do so.

We and our personnel in control positions and, in the case of the matters relating to O&M contract hospitals, the owners of such hospitals and their personnel in control positions could also face civil and criminal sanctions in connection with the operation of these hospitals in the absence of a nursing license.

We are yet to receive approvals from certain government agencies the Ministry of Environment and Forests, Government of India, that are required in order to begin construction of our hospital in Shalimar Bagh, northwest Delhi. Failure to receive such approvals in time or at all may cause delays or prevent us from constructing the hospital.

21. *Compliance with applicable safety, health, environmental and other governmental regulations may be costly and adversely affect our competitive position and results of operations.*

We are subject to central and local laws, rules and regulations governing, among other things, the:

- conduct of our operations;
- additions to facilities and services;
- adequacy of medical care;
- quality of medical equipment and services;
- discharge of pollutants to air and water and handling and disposal of bio-medical, radioactive and other hazardous waste;
- qualifications of medical and support personnel;
- confidentiality, maintenance and security issues associated with health-related information and medical records; and
- screening, stabilization and transfer of patients who have emergency medical conditions.

Safety, health and environmental laws and regulations in India are stringent and it is possible that they will become significantly more stringent in the future. If we are held to be in violation of such regulatory requirements, including conditions in the permits required for our operations, by courts or governmental agencies, we may have to pay fines, modify or discontinue our operations, incur additional operating costs or make capital expenditures. Any public interest or class action legal proceedings related to such safety, health or environmental matters could also result in the imposition of financial or other obligations on us. Any such costs could adversely affect our competitive position and results of operations. For more information on the regulations applicable to us, see the section titled “Regulations and Policies” beginning on page 92 of this Red Herring Prospectus.

22. Rapid technological advances, technological failures and other challenges related to our medical equipment could adversely affect our business.

We use sophisticated and expensive medical equipment in our hospitals to provide services, including devices required for super-specialty procedures such as the Da Vinci Robotic System. Medical equipment often needs to be replaced frequently as innovation can rapidly make existing equipment obsolete. Replacement of equipment may involve significant costs, as well as foreign currency risks, since some equipment is imported from other countries. In addition, because of the high costs of medical equipment, we may not maintain back-up equipment, and, therefore, if such equipment is damaged or breaks down, our ability to provide services to our patients may be impaired.

23. We are vulnerable to failures of our information technology systems, which could adversely affect our business.

Our information technology systems are a critical part of our business and help us manage clinical systems, medical records and inventory. We also rely on our information technology systems to practice telemedicine, where our doctors consult with each other and patients via advanced video conferencing arrangements. Any technical failures associated with our information technology systems, including those caused by power failures and computer viruses and other unauthorized tampering, may cause interruptions in our ability to provide services to our patients. Corruption of certain information could also lead to delayed or inaccurate judgments or diagnoses in our treatment of patients and could result in damage to the welfare of our patients. In addition, we may be subject to liability as the result of any theft or misuse of personal information stored on our systems.

24. Our subsidiary, OBPL, is yet to place orders for certain machinery, civil construction and other equipment in relation to our hospital project under implementation in Shalimar Bagh, Delhi.

Our subsidiary OBPL, in which we propose to invest Rs. 1,000.00 million of the net proceeds of the Issue for the construction and development of a new hospital to be located at Shalimar Bagh, New Delhi, has not yet placed orders for machinery, medical and other equipment. Any difficulties in obtaining timely supply of such machinery and equipments may adversely affect the implementation of this project. For details of the project, see the section titled “Objects of the Issue” beginning on page 34 of this Red Herring Prospectus.

25. Some of our employees are unionized, and we may be subject to labor unrest, slowdowns and increased wage costs.

As of December 31, 2006, we had 4,817 personnel (including doctors and other personnel who act as independent contractors), 57 of which were members of labor unions. This does not include the 55 unionized employees at our Jessa Ram Hospital, who are not compensated by us. India has stringent labor legislation that protects the interests of workers, including legislation that sets forth detailed procedures for the establishment of unions, dispute resolution and employee removal, and legislation that imposes certain financial obligations on employers upon retrenchment. We are also party to legal proceedings in nine labor matters pending in

various courts. If these cases are not decided favorably, we may be required to make payments to compensate former and current employees and other personnel. If more of our personnel or personnel of our O&M contract hospitals unionize, it may become difficult for us to maintain flexible labor policies, and may increase our costs and adversely affect our business.

26. *Our Promoters and our Promoter Group have equity interests in affiliated companies that manufacture products and offer services that are related to our business, which may create conflicts of interest.*

Our Promoters and our Promoter Group have equity interests or other investments in other companies and trusts that manufacture products and offer services that are related to our business, such as Ranbaxy Laboratories Limited, which manufactures pharmaceuticals, SRL Ranbaxy Limited, which offers diagnostic laboratory services, Fortis HealthStaff Limited ("FHSL"), which trains nurses, and Fortis HealthWorld Limited ("FHWL"), which operates pharmacies. FHWL operates pharmacies at the EHRC facility, the EHRC facility and the EHSSI facility through a majority-owned subsidiary, Medsource Healthcare Private Limited. The pharmacy at Fortis La Femme is run and operated by FHWL and the pharmacy at Vasant Kunj hospital is run and operated by the Dhall Society, although Medsource facilitates the operation of the pharmacy. Other hospitals within our network and hospitals that we acquire or manage in the future may also outsource this function to FHPL in the future. There may be conflicts of interest in addressing business opportunities and strategies in circumstances where our interests differ from other companies in which one or more of our Promoters or one or more members of our Promoter Group has an interest. None of our Promoters or the members of our Promoter Group has undertaken to refrain from competing with our business. In addition, none of the Promoters or members of the Promoter Group is obligated to direct any opportunities in the healthcare industry to us. In some cases, we share members of management and key employees and other resources and office space with these affiliated companies, which may divert management attention and resources away from our business and create conflicts of interest. In addition, new business opportunities may be directed to these affiliated companies instead of our Company. Our Promoters and our Promoter Group may also keep us from entering into certain businesses related to our own, which may be important for our growth in the future, as they may already have interests in other similar businesses.

In the past, our Promoters and our Promoter Group have undertaken projects, such as Fortis Hospital, Noida, independently of us and later sold such projects to us, the payment consideration for which we financed through equity contributions from the Promoter Group. The valuation for such asset contributions has been based on book value. Future projects developed by our Promoters and our Promoter Group may not be contributed to us or may be contributed on different terms and conditions than in the past. We have historically depended on guarantees and share pledges provided to our lenders by our Promoters and our Promoter Group in order to help fund our acquisitions and other expansion projects, as well as improvements to our existing hospitals and other business requirements. The Promoters and other members of the Promoter Group have not committed to provide such forms of credit support on a going-forward basis. Although we expect that in the future such forms of credit support will be unnecessary in light of our improved liquidity due to the completion of the Issue, as well as increased income from operations as our existing hospitals mature, we may be unable to obtain future funds from lenders on favorable terms or at all without such support, and without such support our expansion plans may be curtailed.

27. *Our Promoters will hold a majority of the Equity Shares after the Issue and can therefore determine the outcome of any shareholder voting.*

After the completion of the Issue, our Promoters will hold approximately 68.09% of our paid up Equity Shares capital; however, in the event any Eligible Employee is allotted Equity Shares in the Firm Allotment Portion and does not take up such Equity Shares, the Promoters will take up such Equity Shares, and the percentage of Equity Shares held by our Promoters will increase. So long as our Promoters own a majority of the Equity Shares, they will be able to elect our entire Board of Directors and control most matters affecting us, including

the appointment and removal of our officers, our business strategy and policies, any determinations with respect to mergers, business combinations and acquisitions or dispositions of assets, our dividend policy and our capital structure and financing. Further, the extent of the Promoters' shareholding in the Company may result in the delay or prevention of a change of management or control of the Company, even if such a transaction may be beneficial to our other shareholders.

28. Your holdings may be diluted by additional issuances of Equity Shares. Furthermore, sales of Equity Shares by our Promoters may adversely affect the market price of our Equity Shares.

Any future issuance of our Equity Shares by us, including pursuant to the exercise of stock options under any future employee stock option scheme or any other similar scheme in the future, may dilute the positions of investors in our Equity Shares, which could adversely affect the market price of our Equity Shares. We intend to issue Equity Shares in the future in order to help fund acquisitions and other expansion plans, as well as improvements to our existing hospitals and other business activities. Our financing plans assume a debt to equity ratio of 1.25:1.00, although this could change in the future depending on market conditions and other factors. Any such future issuance of Equity Shares, or the possibility of such sales, could negatively impact the market price of our Equity Shares. Such Equity Shares also may be issued at prices below the then-current market price.

Sales of a large number of our Equity Shares by our Promoters, or the possibility of such sales, may adversely affect the market price of our Equity Shares. Upon completion of the Issue, all Equity Shares that are outstanding prior to the Issue (including the Equity Shares allotted in the Pre-IPO Placement and the Equity Shares issued in the Firm Allotment Portion to Eligible Employees), approximately 59.81% of our post-Issue paid-up equity, will be subject to selling restrictions for a period of one year from the date of allotment of Equity Shares in the Issue. In addition, 20% of our post-Issue paid-up equity capital held by certain of our Promoters will be subject to such selling restrictions for a period of three years. For further information relating to such selling restrictions, see the section titled "Capital Structure" beginning on page 21 of this Red Herring Prospectus.

29. We intend to use a portion of the net proceeds of the Issue to repay certain loans, and also to redeem the Preference Shares (Class B) issued to our corporate Promoter. We have not entered into definitive agreements to utilize any of the net proceeds of the Issue and our expansion plans have not been appraised.

We intend to use the net proceeds of the Issue to repay short-term indebtedness, including indebtedness related to the Escorts hospitals acquisition, redeem the 26,000,000 Preference Shares (Class B) issued to one of our Promoters, Fortis Healthcare Holdings Limited ("FHHL"), on September 26, 2006 at a premium of Rs. 90 per Preference Share, build new hospitals, pay Issue-related expenses and for general corporate purposes. For further information, see the section titled "Objects of the Issue" beginning on page 34 of this Red Herring Prospectus.

We have not entered into definitive agreements to utilize any of the net proceeds of the Issue, and we may not be able to conclude definitive agreements for such investments on terms favorable to us or at all. Our expenditure plans are based on management estimates and have not been appraised by any bank or financial institution or any other independent organization. Accordingly, our directors and management will have significant flexibility in applying the proceeds received by us from the Issue, including the potential use of the proceeds to fund future acquisitions. In addition, our expenditure plans are subject to a number of variables, including possible cost overruns and changes in our management's views of the desirability of our current plans. Any unanticipated increase in the cost of our intended expansion plans could adversely affect our estimates of the cost of such expansion.

30. There is other outstanding litigation against us alleging, among other things, medical negligence and we may become subject to additional litigation in the future which may adversely affect our reputation and competitive position, as well as our liquidity and financial position.

There are 90 cases in various courts and agencies pending against us and our Subsidiaries concerning allegations of medical negligence at our hospitals and by our healthcare professionals, including 10 cases where the amount claimed as damages or otherwise is more than Rs. 5 million. From time to time, we may be subject to additional litigation alleging, among other things, medical negligence and product liability for medical devices we use or pharmaceuticals we dispense. Damages awarded by Indian law and Indian courts may vary and tend to be unpredictable. Our insurance coverage also may be inadequate. If any of our current cases or future cases are not resolved in our favor, and if our insurance coverage or any applicable indemnity is insufficient to cover the damages awarded, we may be required to make substantial payments or modify or restrict our operations, which could have an adverse impact on our business and financial results.

The table below specifies the number of medical negligence cases, complaints and other legal proceedings relating to various specialty services provided at our hospitals involving us and our Subsidiaries as at the date of filing the Red Herring Prospectus:

	FHL	EHIRCL	EHSSIL	EHRLCL	IHL
Cardiac Care	8*	33	3	2	-
Oncology	-	-	-	-	1
Orthopedics	-	-	-	4	1
Neuro-sciences	-	-	-	2	-
Ophthalmology	-	-	-	2	-
Pulmonology	-	-	-	1	-
Gastroenterology	1*	-	-	-	-
Pathology	-	-	-	-	1
General Surgery	2	-	-	7	1
General Medical Care/ Billing/Other	1	9	1	10	-
Total	12	42	4	28	4

* One complaint relates to both the cardiac care and gastroenterology specialties.

For more information regarding legal proceedings, see the sections titled “Outstanding Litigation and Material Developments” and “Our Business—Legal Proceedings” beginning on pages 220 and 86, respectively of this Red Herring Prospectus, respectively.

31. We may not have adequate insurance coverage for our current or future litigation, including claims against us outside of India, and adverse orders, judgments or other resolutions in such cases may adversely affect our financial condition and results of operations.

We are exposed to potential liability risks that are inherent in the provision of healthcare services. Liabilities may exceed our available insurance coverage or arise from claims outside the scope of our insurance coverage. In addition, we have commenced provision of medical services to patients resident outside India, including countries such as the United Kingdom. Claims under the laws in such foreign countries may expose us to far greater liability than exists in India, and we may not have adequate insurance to cover such liability. Although the owners under most of the management contracts with hospitals we do not own are responsible for the costs and liabilities incurred by the hospital, we may not be indemnified against losses that arise from the acts or omissions of our employees at the hospitals. Moreover, there is no guarantee that the hospital owners will

have the resources to pay any indemnity owed to us. In addition, some of our O&M contracts do not expressly require the hospital owner to maintain insurance coverage. If our arrangements for insurance or indemnification are not adequate to cover claims, including in the case of claims exceeding policy aggregate limitations or exceeding the resources of the indemnifying party, we may be required to make substantial payments and our financial condition and results of operations may be adversely affected.

For more information, see the section titled “Our Business-Insurance” on page 84 of this Red Herring Prospectus.

32. *We have certain contingent liabilities, including as a result of certain litigation proceedings, which may adversely affect our financial condition.*

As of December 31, 2006, contingent liabilities not provided for and appearing in our consolidated restated financial statements aggregated Rs. 485.59 million. These included liabilities relating to medical negligence claims and various corporate and bank guarantees.

In the event that any of these contingent liabilities materialize, our financial condition may be adversely affected. For further information, please see note 13 to our restated consolidated financial statements in the section titled “Financial Statements” beginning on page F-1 of this Red Herring Prospectus.

33. *A significant portion of our outstanding debt is subject to fluctuations in interest rates, which may adversely affect our financial results.*

At December 31, 2006, approximately 91.60% of our outstanding debt was subject to interest payments based on floating rates. Interest rate fluctuations can be highly unpredictable, and can be further affected by a number of factors, including global economic trends and adverse events in the global financial markets. We have not invested in any instruments to hedge against interest rate risk. Our failure to effectively manage our interest rate risk sensitivity could result in increased debt service costs and adversely affect our results of operations.

34. *Some of our Subsidiaries have incurred losses, which may adversely affect our results of operations. In addition, some companies in the Promoter Group have also incurred losses, which are not expected to have a negative impact on our business.*

Some of our Subsidiaries and companies in the Promoter Group have incurred losses in the nine months ended December 31, 2006 and the years ended March 31, 2004, 2005 and 2006 (in respect of our subsidiaries) and March 31, 2003, 2004 and 2005 (in respect of companies in the Promoter Group), as set forth below:

Subsidiaries that have incurred losses:

(Rs. millions)

Name of the Subsidiary	Profit (loss) in the nine months ended December 31,	Profit (loss) in the fiscal year ended March 31,		
	2006	2004	2005	2006
	(audited)	(audited)		
Escorts Heart and Super Specialty Institute Limited	(29.32)	(60.49)	(57.68)	(141.49)
Escorts Heart Centre Limited	(0.05)	(6.90)	(10.26)	(4.10)
Escorts Hospital and Research Centre Limited	19.12	(33.78)	(20.49)	3.00
International Hospital Limited	(34.71)	(2.37)	(84.10)	(63.85)
OBPL	(68.15)	3.15	12.63	5.84

Companies in the Promoter Group that have incurred losses:

(Rs. millions)

Name of the Company in the Promoter Group	Profit (loss) in the fiscal year ended March 31,		
	2006	2005	2004
	(audited)		
Fortis Healthcare Holdings Limited	(34.54)	(8.40)	(1.62)
Malav Holdings Private Limited	0.15	(0.44)	2.77
Shivi Holdings Private Limited	(1.29)	(0.57)	3.89
Chetak Pharmaceuticals Private Limited	(0.04)	0.02	0.04
Luxury Farms Private Limited	(3.98)	(3.45)	(3.24)
Fortis HealthStaff Limited	0.72	(0.01)	(0.01)
Religare Enterprises Limited	44.71	(0.75)	0.31
Religare Commodities Limited	0.07	(1.72)	-
Religare Insurance Broking Limited	(0.21)	-	-
R.C. Nursery Private Limited	(0.52)	(0.56)	(0.55)
Trendy Exim Private Limited	0.03	(0.09)	(0.13)
Malsh Healthcare	0.98	1.87	(1.57)

35. We currently do not intend to pay dividends, and we may not pay dividends in the future.

We currently intend to retain all of our earnings to finance the development and expansion of our business and, therefore, do not intend to declare dividends on our Equity Shares in the foreseeable future. Our ability to pay dividends is subject to restrictive covenants contained in financing and loan agreements governing indebtedness we and our Subsidiaries have incurred or may incur in the future.

36. Certain of our directors were directors of companies that appear on the Reserve Bank of India's list of willful defaulters.

Our director, Mr. Rajan Kashyap, was an ex officio director of Punjab Wireless Systems Limited, which appears on the Reserve Bank of India's Suit Filed Accounts list of willful defaulters, for the non-payment of dues in the period between October 30, 1998 and July 8, 1999. However, the Court of Sessions of Greater Mumbai has, through an order in November 2005, dismissed the complaints issued by various parties against Mr. Kashyap in this relation, on the ground that the defaults by Punjab Wireless Systems Limited occurred subsequent to the cessation of Mr. Kashyap's directorship of the company.

37. There are certain legal and regulatory proceedings against our directors, Subsidiaries and Promoters and the Promoter Group.

Our Directors, Subsidiaries, Promoters and members of the Promoter Group are parties to certain legal proceedings initiated by or against such parties. These proceedings are pending at different levels of adjudication before various courts, tribunals, enquiry officers, and appellate tribunals.

The total number of outstanding legal and regulatory proceedings involving our Directors, Subsidiaries, Promoters and the Promoter Group is approximately 678 as of this date. The total amount currently claimed against our directors, subsidiaries, Promoters and the Promoter Group in such proceedings is approximately Rs. 11,231.16 million. For more information regarding legal and regulatory proceedings against our directors,

subsidiaries, Promoters and members of the Promoter Group, see the section titled “Outstanding Litigation and Material Developments” beginning on page 220 of this Red Herring Prospectus.

38. *SEBI has in the past issued orders prohibiting Religare Securities Limited from trading in certain securities including on behalf of certain promoters, directors and clients specified by SEBI. In addition, the BSE and the NSE have issued various letters and show cause notices and levied penalties against Religare Securities Limited.*

SEBI has in the past issued orders prohibiting Religare Securities Limited (“RSL”) from trading in the scrips of certain companies such as IFSL Limited, Mega Corporation Limited, Karuna Cables Limited, Millenium Cybertech Limited and Ind Tra Deco Limited, including on behalf of certain promoters, directors and clients specified by SEBI. In addition, the SEBI has, through an order in January, 2007, restrained RSL from buying, selling or dealing directly or indirectly in the shares of Nissan Copper Limited, until the receipt of further orders from SEBI. The BSE, the NSE and the NSCCL have also issued various letters/ show cause notices against RSL. An aggregate penalty/ fine of approximately Rs. 3.68 million has been imposed upon RSL in these matters.

For more information regarding regulatory proceedings involving RSL and other members of the Promoter Group, see the section titled “Outstanding Litigation and Material Developments” beginning on page 220 of this Red Herring Prospectus.

39. *There is outstanding litigation against the Company in relation to alleged arrears in tax payments, and such litigation may adversely affect our financial results and could cause the value of your Equity Shares to decline.*

The Company received a show cause notice in November 2004, followed by an order of the Assistant Commissioner of Income Tax in January 2006 disallowing the deduction of income tax deducted at source by the Company upon an affiliation fee debited by it in Fiscal 2004, and raising an additional demand of Rs. 3.61 million with respect to delayed payments into the Company’s provident fund and superannuation fund. The Company has filed an appeal before the Commissioner of Income Tax (Appeals), which is currently pending.

Further, regular assessment has been completed by the Deputy Commissioner of Income Tax Circle II(1), New Delhi, through his order dated December 26, 2006, for assessment year 2004-2005 and disallowance of Rs. 0.76 million on account of late payment of provident fund and superannuation fund. The Company has filed an appeal before the Commissioner of Income Tax (Appeals) against the assessment order. The matter is currently pending.

These legal proceedings may divert management attention from our hospitals, increase our expenses and adversely affect our business and financial results. For more information regarding these legal proceedings, see the section titled “Outstanding Litigation and Material Developments” beginning on page 220 of this Red Herring Prospectus.

40. *We have in the last 12 months issued Equity Shares at a price which may be different than the Issue Price.*

We have in the last 12 months made the following issuances of Equity Shares to the Promoters and other

persons at a price which may be different than the Issue Price:

Date of Allotment and Date on which Fully Paid Up	Number of Equity Shares	Issue Price	Consideration	Reasons for Allotment	Name of Allottee(s)
February 10, 2006	520,000	N/A	Consideration other than cash	Allotment to the shareholders of erstwhile FMCHL pursuant to order of the Delhi High Court dated October 7, 2005	Mr. Harpal Singh, Mr. Shivinder Mohan Singh, Mr. Malvinder Mohan Singh, Mr. Vinay Kumar Kaul, Mr. V. M. Bhutani, Mr. Vinay Kumar Singhal, Mr. Janak Singh Bajwa, FHHL, RLL and Malav Holdings Private Limited.
March 31, 2006	85,000,000	10	Cash	Preferential Allotment	FHHL
January 5, 2007	2,000,000	135	Cash	Preferential allotment	Mr. Rajkumar Bagri and Mr. Apurv Bagri
January 12, 2007	2,000,000	145	Cash	Preferential allotment	Trinity Capital (Eight) Limited
March 20, 2007	6,000,000	145	Cash	Preferential allotment	Trinity Capital (Eight) Limited
March 20, 2007	670,194	159.50	Cash	Preferential allotment	Vasco Inc

For more information on such issuances, see the section titled “Capital Structure” beginning on page 21 of this Red Herring Prospectus.

41. Certain deviations from norms have occurred in prior public issues and offerings by certain of our Promoter Group companies, including shortfalls in performance vis-à-vis projections stated in their offer documents.

In February 1995, Fortis Financial Services Limited (“FFSL”) completed a public issue of its equity shares and convertible preference shares. Additionally, in November 1993, Ranbaxy Laboratories Limited (“RLL”) completed three simultaneous but linked offers to equity shareholders, employees and specified entities of the management group. There were deviations with respect to certain parameters, including shortfalls in actual performance vis-à-vis the financial and operational projections stated in the offering documents of FFSL and RLL.

For further details, see the section titled “Our Promoters and Promoter Group” beginning on page 124 of this Red Herring Prospectus.

42. Certain of our Promoter Group Companies have not been compliant with the applicable provisions of the Takeover Code and the listing agreement of the stock exchanges. In addition, the equity shares of OIL, one of our Promoter Group companies, have been suspended from trading by the BSE in the past.

Some of our Promoter Group companies, namely Oscar Investments Limited (“OIL”) and FFSL have, in the past, not been compliant with certain periodic disclosure requirements of the listing agreement entered into with the stock exchanges (“Listing Agreement”). OIL did not submit timely disclosures in relation to the requirements of Clauses 35, 47, 49 and 51 of the Listing Agreement for the period September 2006. However,

appropriate information was submitted to the stock exchanges by OIL on October 31, 2006. Furthermore, FFSL has, in the past, not been compliant with the disclosure requirement under Clause 47(d) of the Listing Agreement. However, FFSL has been compliant with such requirement since September, 2006.

In addition, OIL had not submitted timely disclosures required as per Regulations 6(2) and 6(4) of the Takeover Code as on February 20, 1997 and under Regulation 8(3) of the Takeover Code for the years 1998-2002 and 2006. However, the requisite disclosures under Regulations 6(2) and 6(4) of the Takeover Code have been submitted to the BSE through letter(s) dated October 19, 2006. Furthermore, the requisite disclosures under Regulation 8(3) for the years 1998-2002 and 2006 have been submitted to the BSE through a letter dated October 31, 2006.

OIL received a notice dated April 2, 2004 from the BSE in relation to non-compliance with Clause 51 of the Listing Agreement by OIL. Subsequently, pursuant to a notice dated December 23, 2004, the BSE suspended trading in the securities of OIL with effect from December 21, 2004, until the completion by OIL of all the formalities for revocation of the suspension. Pursuant to the information provided by OIL, the BSE, by its letter dated June 20, 2005, intimated OIL of the decision of the Listing Committee of the BSE to revoke the suspension in the trading of the securities of OIL, subject to (i) payment of the reinstatement fees of Rs. 60,000; (ii) submission of an undertaking stating that the promoters' shareholding shall be subject to a lock-in for a period of one year from the date of revocation; and (iii) a declaration that the submissions made to the Registrar of Companies and the BSE are the same. Pursuant to a letter dated September 15, 2005, OIL informed the BSE of fulfilment of all the requirements specified by the BSE. The BSE revoked the suspension of the trading of the securities of OIL by its order dated November 16, 2006, effective from November 22, 2006.

For further details, see the section titled "Our Promoters and Promoter Group" beginning on page 124 of this Red Herring Prospectus.

43. *OIL, one of our listed Promoter Group companies, has issued equity shares which have not yet been listed.*

On November 30, 2001, OIL issued and allotted 4,245,808 equity shares to Malav Holdings Private Limited, Shivi Holdings Private Limited and Ranbaxy Holdings Company pursuant to a scheme of amalgamation approved by the Delhi High Court on January 12, 2001. Pursuant to the filing of the listing application, OIL submitted certain letters to the BSE requesting that the process of listing be expedited. The last such communication from OIL to the BSE was dated February 21, 2007. OIL is currently awaiting the BSE's final approval in relation to the listing of these additional equity shares.

44. *We have not identified or entered into legally binding commitments relating to the general corporate purposes for which we intend to utilize a portion of the net proceeds of the Fresh Issue.*

We intend to use a part of the proceeds received by us from the Issue for investment in acquiring existing hospitals and other strategic investments and acquisitions. We presently do not have any legally binding commitment to enter into any such investment or acquisition.

45. *Equity Shares of a listed Promoter Group company are infrequently traded on the Delhi Stock Exchange Limited.*

During the last five years, the equity shares of our listed Promoter Group company, Oscar Investments Limited have been infrequently traded on the Delhi Stock Exchange Limited. For further details on our group companies, see the section titled "Our Promoters and Promoter Group" beginning on page 124 of this Red Herring Prospectus.

46. *In the past we were late in the payment of interest on one of our loans.*

We were late in two interest payments on a loan from UTI Bank in an amount of approximately Rs. 0.97 million during October 2005 and Rs. 10.06 million during November 2005.

External Risk Factors

47. Challenges that affect the healthcare industry may also have an effect on our operations.

We are impacted by the challenges currently facing the healthcare industry. We believe that the key ongoing industry-wide challenges are providing quality patient care in a competitive environment and managing costs. In addition, our business and results of operations may also be affected by other factors that affect the entire industry, including us, such as:

- technological and pharmaceutical improvements that increase the cost of providing, or reduce the demand for, healthcare;
- general economic and business conditions, both nationally and regionally;
- demographic changes; and
- changes in the distribution process or other factors that increase the cost of supplies.

In particular, the patient volumes and operating income at our hospitals are subject to economic and seasonal variations caused by a number of factors, including, but not limited to:

- unemployment levels;
- the business environment of local communities;
- the number of uninsured and underinsured patients in local communities;
- seasonal cycles of illness;
- climate and weather conditions; and
- physician recruitment, retention and attrition.

Any failure by us to effectively face these challenges could have a material adverse effect on our results of operations.

48. Our business could be adversely impacted by economic, political and social developments in India and particularly in the regional markets that we serve.

Our performance and growth are dependent on the state of the Indian economy and in particular the economies of the regional markets we currently serve. These economies could be adversely affected by various factors, such as political and regulatory action including adverse changes in liberalization policies, social disturbances, terrorist attacks and other acts of violence or war, including the terrorist attack in Mumbai, natural calamities, interest rates, commodity and energy prices and various other factors. In particular, we are currently operating a hospital in the state of Jammu & Kashmir and a heart command center in Afghanistan, areas which have, in the past, been prone to terrorist activities and, consequently, heightened security and policing activities. Any slowdown in these economies could adversely affect the ability of our patients to afford our services, which in turn would adversely impact our business and financial performance and the price of our Equity Shares.

49. Exchange rate instability may adversely affect our financial condition and results of operations.

Our gross income is denominated substantially in Indian Rupees and a part of our operating expenses, such as medical equipment and interest and principal obligations under the terms of our debt payments are denominated in, or linked to, currencies other than Indian Rupees, such as U.S. Dollars and Euros. We face exchange rate risks to the extent that our expenses and debt repayments are denominated in currencies other than Indian Rupees. In the year ended March 31, 2006, FHL, EHRL and its subsidiaries and IHL had total expenses (including capital expenditures) denominated in currencies other than Indian rupees of approximately Rs. 0.14 million, Rs. 20.26 million and Rs. 18.47 million, respectively. These were predominantly in U.S. dollars. In addition, as of December 31, 2006, we had a U.S. dollar-denominated loan outstanding in a principal amount of US\$4.69 million.

As we do not hedge against exchange rate fluctuations, any decline in the value of the Indian Rupee relative to the U.S. dollar or other currencies may lead to a decrease in our profit margins, or to operating losses caused by increases in costs denominated in U.S. dollars and other currencies, increases in interest expense or exchange losses on fixed obligations and indebtedness denominated in currencies other than Indian Rupees.

50. *There is no existing market for the Equity Shares, and a market with adequate liquidity may not develop. Our stock price may fluctuate after the Issue and, as a result, you may lose a significant part or all of your investment.*

Prior to the Issue, there has been no public market for our Equity Shares. The trading price of our Equity Shares may fluctuate after the Issue due to a wide variety of factors, including our results of operations and the performance of our business, competitive conditions and general economic, political and social factors, volatility in the Indian and global securities markets, the overall market for healthcare services, the performance of the Indian and global economy and significant developments in India's fiscal regime. The Issue Price will be determined by us in consultation with the BRLMs and may differ significantly from the price at which the Equity Shares will trade subsequent to completion of the Issue. Even after the Equity Shares have been approved for listing on the Stock Exchanges, an active trading market for the Equity Shares may not develop or be sustained after the Issue. In addition, future sales of Equity Shares by current shareholders may cause the price of the Equity Shares to decline.

51. *Volatile conditions in the Indian securities market may affect the price or liquidity of the Equity Shares.*

The Indian securities markets are smaller than the securities markets in the United States and Europe and have experienced volatility from time to time. The regulation and monitoring of the Indian securities market and the activities of investors, brokers and other participants differ, in some cases significantly, from those in the United States and some European countries. Indian stock exchanges have experienced problems, including temporary closures, broker defaults, settlement delays and strikes by brokerage firm employees, which, if those or similar problems were to continue or recur, could adversely affect the market price and liquidity of the securities of Indian companies, including the Equity Shares.

52. *If financial instability occurs in certain countries, particularly emerging market countries in Asia and other countries, our business and the price of our Equity Shares may be adversely affected.*

Indian markets and the Indian economy are influenced by economic and market conditions in other countries, particularly emerging market countries in Asia and certain other countries. Although economic conditions are different in each country, investors' reactions to developments in one country can have adverse effects on the securities of companies in other countries, including India. A loss of investor confidence in the financial systems of other emerging markets may cause increased volatility in Indian financial markets and, indirectly, in the Indian economy in general. Any worldwide financial instability could also have a negative impact on the Indian economy. Financial disruptions may occur again and may harm our business, our future financial performance and the price of our Equity Shares.

53. *You will not be able to sell immediately on an Indian stock exchange any of the Equity Shares you purchase in the Issue.*

Under the SEBI Guidelines, we are permitted to allot Equity Shares within 15 days of the closure of a public issue. Consequently, the Equity Shares you purchase in the Issue may not be credited to your dematerialized account with Depository Participants until approximately 15 days after the closure of the Issue of the Equity Shares. You can begin trading in the Equity Shares only after they have been credited to your dematerialized account and after final listing and trading permissions have been received from the Stock Exchanges. Final trading permissions may not be received from the Stock Exchanges, the Equity Shares allocated to you may not be credited to your dematerialized account and trading in the Equity Shares may not commence within the time periods specified above.

Notes to Risk Factors

- Public Issue of 45,996,439 Equity Shares for cash at a price of Rs. [●] per Equity Share aggregating Rs. [●] million. The Issue comprises a Net Issue to the public of 45,753,963 Equity Shares of Rs. [●] each and a Firm Allotment Portion of 242,476 Equity Shares of Rs. [●] each to the Eligible Employees. The Net Issue would constitute 20.19% of the post Issue paid-up Equity Share capital of the Company. The Company has made Pre-IPO Placements of 10,670,194 Equity Shares with the Pre IPO Investors.
- In terms of Rule 19(2)(b) of the SCRR, this being an Issue for less than 25% of the post-Issue capital, the Issue is being made through the 100% Book Building Process wherein at least 60% of the Net Issue shall be allotted on a proportionate basis to Qualified Institutional Buyers ("QIBs"). 5% of the QIB Portion shall be available for allocation to Mutual Funds only and the remaining QIB Portion shall be available for allocation to the QIB Bidders including Mutual Funds, subject to valid Bids being received at or above the Issue Price. If at least 60% of the Net Issue cannot be allocated to QIBs, then the entire application money will be refunded forthwith. Further, not less than 10% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 30% of the Net Issue shall be available for allocation on a proportionate basis to Retail Individual Bidders, subject to valid Bids being received at or above the Issue Price. Further 242,476 Equity Shares shall be allotted to Eligible Employees in the Firm Allotment Portion, subject to valid Bids being received at or above the Issue Price. For further details, see the section titled "Issue Structure" beginning on page 268 of this Red Herring Prospectus.
- The net asset value per Equity Share of Rs.10 each was Rs. 2.71 as at December 31, 2006 and Rs. 4.78 as at March 31, 2006, as per the restated unconsolidated summary statement of the Company prepared in accordance with Indian GAAP, and restated in accordance with SEBI Guidelines.
- The net worth of the Company was Rs. 2,800.47 million (including preference share capital) as at December 31, 2006 and Rs. 3,413.05 million as at March 31, 2006, as per the restated unconsolidated financial statements of the Company prepared in accordance with Indian GAAP, and restated in accordance with SEBI Guidelines. For more information, see the section titled "Financial Statements" on page F-1 of this Red Herring Prospectus.
- For information on related party transactions, see the section titled "Related Party Transactions" beginning on page 159 of this Red Herring Prospectus.
- For information on the interests of Promoters, Directors and key managerial personnel, other than reimbursement of expenses incurred or normal remuneration or benefits, see the section titled "Our Management" beginning on page 112 of this Red Herring Prospectus.
- The Promoter Group holds 93.37% of the paid-up Equity Share capital of the Company and 100% of the Preference Share (Class B) capital. The Promoter Group does not hold any portion of the Preference Share (Class A) capital. The average cost of acquisition per Equity Share to the Promoter Group is Rs. 10.54.
- The Company has not made any loans and advances to any person(s)/ company in which the Directors are interested, except as disclosed in the section titled "Related Party Transactions" and "Financial Statements" beginning on pages 112 and F-1 respectively of the Red Herring Prospectus.

- The Company issued the following Equity Shares before the date of the filing of the Red Herring Prospectus to Pre-IPO Investors:

S.No.	Pre-IPO investors	Number of Equity Shares	Price per Equity Share (Rs.)	Date of Allotment of Equity Shares
1	Raj Kumar Bagri	1,000,000	135.00	January 5, 2007
2	Apurv Bagri	1,000,000	135.00	January 5, 2007
3	Trinity Capital (Eight) Limited	2,000,000	145.00	January 12, 2007
4	Trinity Capital (Eight) Limited	6,000,000	145.00	March 20, 2007
5	Vasco, Inc.	670,194	159.50	March 20, 2007

- For any clarification or information relating to the Issue, investors are free to contact the BRLMs, who will be obliged to provide such clarification or information to the investors.
- Investors may contact the BRLMs and the Syndicate Members for any complaints pertaining to the Issue.
- Investors are advised to see the section titled “Basis for Issue Price” beginning on page 41 of this Red Herring Prospectus.
- Investors are advised to see the section titled “Risk Factors – 25” beginning on page xxvii of this Red Herring Prospectus. Our Promoters and our Promoter Group have equity interests in affiliated companies that manufacture products and offer services that are related to our business, which may create conflicts of interest.”

SUMMARY

Overview

We believe that we are one of the largest private healthcare companies in India, based on the number of hospital beds, according to information provided by CRIS-INFAC's report published in 2005. We currently have a network of 11 hospitals primarily in north India, 15 satellite and heart command centers in hospitals across the country and one heart command center in Afghanistan. We are committed to delivering quality healthcare services to our patients in modern facilities using advanced technology and our teams of doctors, nurses and other healthcare professionals, who follow international protocols. Most of our hospitals are multi-specialty hospitals, which provide secondary and tertiary healthcare to patients. Some of our multi-specialty hospitals also include super-specialty "centers of excellence" providing quaternary healthcare to patients in key specialty areas such as cardiac care, orthopedics, neuro-sciences, oncology, renal care, gastroenterology and mother and child care. In addition, two of our hospitals, Escorts Heart Institute & Research Centre at New Delhi ("EHIRC") and Escorts Heart Centre at Raipur ("EHCR"), focus primarily on cardiac patients, with EHIRC serving as a super-specialty "center of excellence" for cardiac care. We also operate Fortis La Femme, a "boutique" style hospital that focuses on women's health and maternity care.

Drawing on the experience of our Promoters as promoters of Ranbaxy Laboratories Limited, a multi-national pharmaceutical company headquartered in India ("RLL"), and with a vision of creating an integrated healthcare delivery system, we opened our first hospital in Mohali in 2001. Since 2001, we have expanded our operations by opening multi-specialty hospitals (including some with super-specialty "centers of excellence"), a "boutique" style hospital and various satellite and heart command centers. Our hospital network consists of multi-specialty "spoke" hospitals, which provide comprehensive general healthcare to patients in their local communities, and super-specialty "hub" hospitals, which also provide more advanced care to patients, including patients from our "spoke" hospitals and other hospitals in the surrounding area. Six of our hospitals are owned or majority-owned by us, and we operate EHCR in collaboration with the Government of Chhattisgarh; the remaining four, together with our satellite and heart command centers, are operated and managed by us but owned by trusts or societies or other corporate owners, except for Fortis La Femme, in which we currently own a 5% interest.

On September 28, 2005, we acquired a 90% interest in Escorts Heart Institute & Research Centre Limited ("EHIRCL"), a provider of private healthcare services that owns and operates three majority-owned hospitals in north India and operates a fourth hospital in collaboration with the Government of Chhattisgarh (collectively, the "Escorts hospitals") and, at the time of the acquisition, operated and managed 10 satellite and heart command centers, for total consideration of Rs. 5,850.10 million (the "Escorts hospitals acquisition"). The Escorts hospitals acquisition more than doubled our gross income and increased our expertise and prominence, especially in the cardiac care specialty area, and enhanced our profile among patients.

On March 20, 2006, we acquired a 99.86% interest in International Hospital Limited ("IHL") from the Promoter Group for total consideration of approximately Rs. 301.5 million, financed through an equity contribution from FHL. IHL owns Fortis Hospital, Noida, which commenced operations in August 2004. Although the IHL acquisition did not occur until March 20, 2006, the results of IHL have been included in our restated consolidated financial statements with effect from December 20, 2002, the date on which IHL became a board-controlled subsidiary of FHL pursuant to an agreement between FHL and IHL. Following the IHL acquisition, FHL made an additional Rs. 100.60 million equity contribution to IHL, pursuant to which our interest in IHL increased to 99.90% (together the "IHL acquisition").

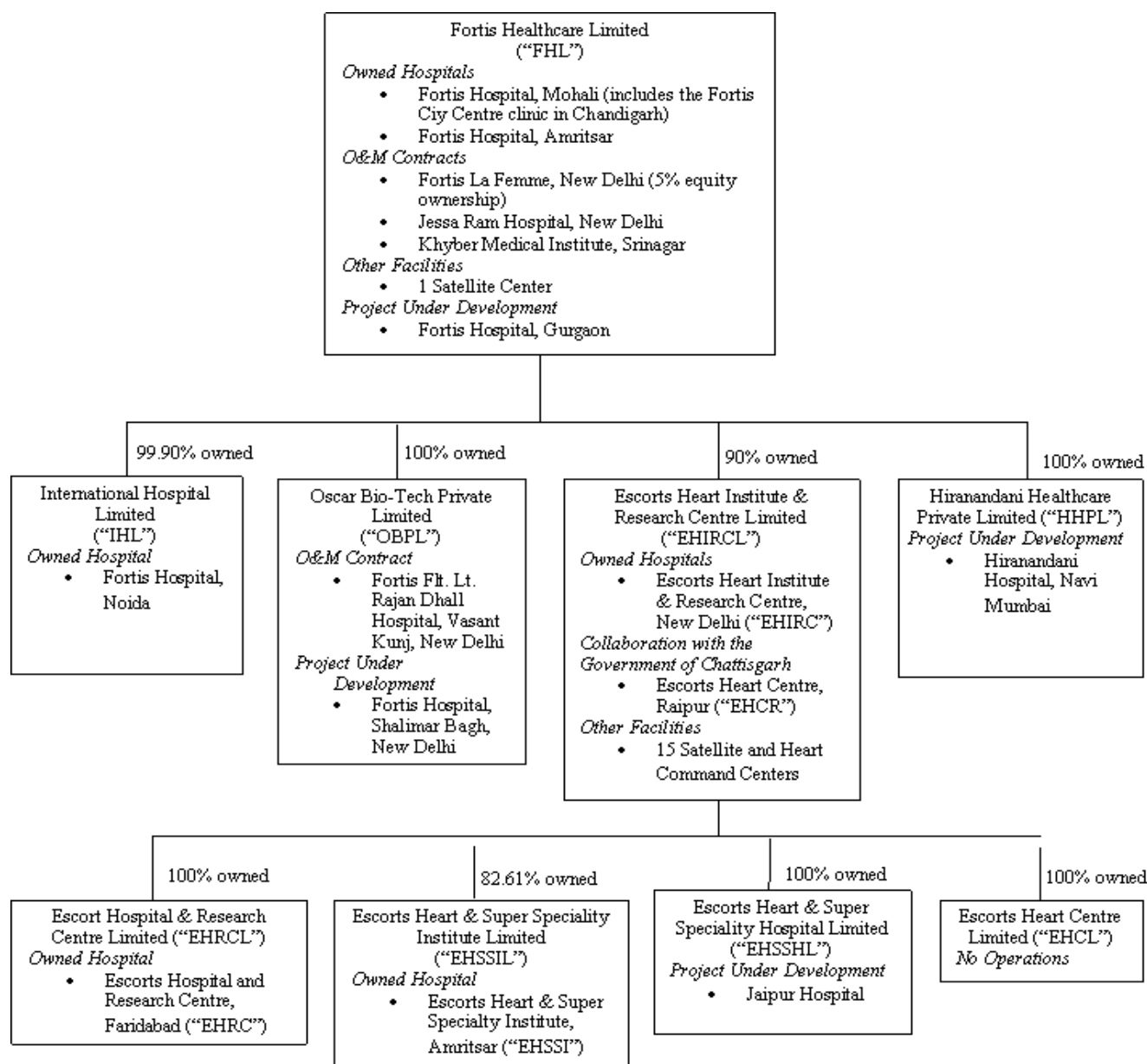
Also on March 20, 2006, we acquired a 100% interest in Oscar Bio-Tech Private Limited ("OBPL") from a Promoter Group company for total consideration of approximately Rs. 30.5 million (the "OBPL acquisition"). OBPL has a perpetual O&M contract for the Fortis Ft. Lt. Rajan Dhall Hospital, Vasant Kunj and owns property on which a hospital is to be constructed in northwest Delhi. Following the OBPL acquisition, FHL made additional equity contributions of Rs. 329.5 million and Rs. 90 million to OBPL.

On February 14, 2007, we acquired a 100% interest in Hiranandani Healthcare Private Limited ("HHPL") from its then existing shareholders for consideration of Rs. 10 million, as well a payment of approximately Rs. 246 million to its then existing shareholders and lenders to settle HHPL's then existing indebtedness (the "HHPL acquisition"). HHPL has an agreement with Navi Mumbai Municipal Corporation to develop a super-specialty hospital in west India.

During the nine months ended December 31, 2006, we performed over 4,500 heart surgeries, 4,000 angioplasties and 12,500 angiographies. During Fiscal 2006, we performed over 5,000 heart surgeries, 5,000 angioplasties and 15,000 angiographies on

a pro forma basis taking into account the Escorts hospitals acquisition, the IHL acquisition and the OBPL acquisition. We currently have approximately 1,490 inpatient beds in use across our network of 11 hospitals, with capacity to increase our inpatient beds to approximately 1,790. In Fiscal 2006 and the nine months ended December 31, 2006, our pro forma (for Fiscal 2006) average occupancy rate for our owned hospitals and EHCRC, taking into account the Escorts hospitals acquisition and the IHL acquisition, would have been approximately 70% and 72%, respectively. Restated total income for Fiscal 2006 for FHL (unconsolidated), EHIRCL and its subsidiaries and IHL was Rs. 999.82 million, Rs. 2,894.56 million and Rs. 504.73 million, respectively. Restated net loss for the same period for FHL (unconsolidated), EHIRCL and its subsidiaries and IHL was Rs. 280.31 million, Rs. 84.67 million and Rs. 63.85 million, respectively. Total income for the nine months ended December 31, 2006 for FHL (unconsolidated), EHIRCL and its subsidiaries and IHL was Rs. 967.78 million, Rs. 2370.44 million and Rs. 507.95 million, respectively. Net profit for the same period for EHIRCL and its subsidiaries was Rs. 35.35 million. Net loss for the same period for FHL (unconsolidated) and IHL was Rs. 350.53 million and Rs. 34.71 million, respectively.

Below is a chart outlining our corporate structure and our hospital ownership interests.



Our Competitive Strengths

We believe the following competitive strengths distinguish us from our peers and provide us with significant opportunities to grow our business:

Skilled doctors dedicated to quality patient care. As of December 31, 2006, we had a team of 626 doctors at our owned hospitals and EHCR, complemented by 2,619 nurses and 520 other medical personnel. We adhere to international clinical protocols in patient handling, operating theaters, intensive care unit management and emergency care set by leading international hospitals and accreditation bodies. For example, the internal operational protocols at Fortis Hospital, Noida, EHRC and EHRC have been designated as ISO 9001:2000-compliant. In addition, our doctors are dedicated to clinical research and have published numerous studies on topics including cardiology, cardiac surgery, diabetes, infectious diseases, oncology, nephrology and neuro-surgery. Some of our doctors also have a history of pioneering innovative techniques for patient treatment, such as minimally invasive cardiac and orthopedic surgeries, both in India and, in some cases, on a global basis. Approximately 72% of the doctors at our hospitals have received advanced training at leading hospitals in India, the United States and Europe and approximately 10% have had or maintain faculty positions at medical teaching institutions in India and abroad. We believe these associations also provide a source of innovation and advanced clinical learning for our doctors and other personnel at our hospitals.

Modern, patient-centric hospital facilities. Our hospitals have been designed to ensure that we are able to offer quality care to our patients. For example, Fortis Hospital, Mohali was awarded the “Best Design of the Year” award by the American Institute of Architects in 1999. The layouts at our facilities minimize inpatient movement, with outpatient facilities located near diagnostic facilities within the hospital. Other characteristics of many of our facilities, such as attractive architectural and design features, the use of special lighting and color and the reduction of “hospital odors”, also enhance the patient experience. Our hospital staff is being trained to care for patients with techniques utilized in the hospitality industry, which, together with the design of our facilities, helps relieve patient anxiety and provide a more comfortable experience for patients. We are currently implementing the Fortis Service Excellence model for patient service across our network of hospitals. We also emphasize pre-emptive and high quality maintenance of our facilities. In addition, we focus on obtaining current technologies for providing healthcare services. Our information technology or “IT” infrastructure has been recognized as among the best in the healthcare delivery industry. We were named “Best IT User” for “Infrastructure in Healthcare” at the 2005 NASSCOM India IT User Awards and also received an award for “Best IT Implementation of the Year 2005” for hospital implementation systems from PC Quest. In addition, our hospitals are fitted with modern medical technology and equipment, including the Da Vinci Robotic System available at EHRC, which is used to conduct minimally invasive cardiac surgeries.

Cost-effective business model. The “hub and spoke” model for our hospital network allows us to serve the comprehensive medical needs of patients in their local communities at our multi-specialty facilities, while also delivering sophisticated, advanced procedures and quaternary care at our super-specialty “centers of excellence”. By focusing on super-specialty “centers of excellence” at our “hub” hospitals, we can serve patients referred from doctors working at a number of nursing homes and multi-specialty hospitals in a particular region, including hospitals outside our network. This helps to expand our reach beyond the core catchment areas of our local, multi-specialty facilities. This model also allows us to efficiently deploy resources across our network and, as our super-specialty expert clinicians also provide expertise and support at our multi-specialty hospitals, also serves to increase the quality of care throughout our network.

Depth of coverage. In the regions in which we operate, we generally have a broad presence. For example, we operate six hospitals in the National Capital Region (the “NCR”). We believe that having many hospitals within the same region helps potential patients gain familiarity with our brand and our network. Having multiple hospitals in the same area also provides us with depth of coverage, allowing us to serve all of a patient’s medical needs, including maternity services and open heart surgeries and transplants.

Proven ability to develop facilities. Since 2001, we have grown from one hospital, Fortis Hospital, Mohali, to a network of 11 hospitals and 16 satellite and heart command centers. We have a history of commencing and rolling out operations in greenfield hospital projects quickly and efficiently. For example, we opened Fortis Hospital, Mohali within 18 months of breaking ground. Our management team subsequently opened Fortis Hospital, Noida, then owned by members of the Promoter Group, within 16 months of breaking ground. In general, we have been able to generate operating profit at our greenfield hospitals within three to five years of their launch. We believe the experience we have gained from building and operating hospitals over the

past six years has enabled us to improve the rate at which our new hospitals gain acceptance in their local communities and achieve profitable occupancy rates.

Professionally managed administration. Our senior management team is composed of experienced managers from the manufacturing, service and other sectors, as well as doctors with both clinical and administrative experience. Our senior managers have an average of 20 years of experience in management and an average of six to seven years of experience in management in the healthcare industry in particular. Several members of our senior management team also have experience working with our Promoter Group companies, such as RLL and SRL Ranbaxy Limited, an Indian clinical reference laboratory company. We believe our combination of a professionally managed administration with a commitment to patient care and high ethical standards enables us to operate our hospitals more efficiently and leads to greater innovation in the management philosophy across our hospitals, while at the same time providing quality care to our patients.

Brand equity. We believe the “Escorts” and “Fortis” healthcare brands are widely recognized by both healthcare professionals and patients in specialty areas, such as cardiac care, orthopedics, neuro-sciences, renal care, oncology, gastroenterology and mother and child care. We believe our reputation and affiliation with RLL help us attract not only patients, but also well-known doctors and other healthcare professionals to our facilities, who in turn draw additional patients to our facilities. Furthermore, we believe our name recognition extends beyond the NCR and the other areas in which we currently operate to all over India and, in some cases, even internationally. In the nine months ended December 31, 2006, approximately 40% and 29% of the inpatients and outpatients, respectively, at Fortis Hospital, Mohali came from outside the hospital’s core region of Punjab, Chandigarh and Panchkula and approximately 52% and 44% of the inpatients and outpatients, respectively, at EHIRC came from outside the hospital’s core region of the NCR. We believe this level of name recognition on a national scale will facilitate the acceptance by both patients and doctors of hospitals in other regions across India that we intend to add to our network.

Our Strategy

We continuously strive to improve the quality of healthcare services provided by our hospitals, while at the same time improving our financial results. Below are the key strategies we are employing to achieve these goals:

Continue to grow with a flexible expansion program. We intend to utilize our existing experience in building, operating and acquiring hospitals to continue our high rate of growth. We employ a flexible approach to our expansion by building new hospitals, such as our planned hospitals in Jaipur, northwest Delhi and Gurgaon, as well as acquiring existing hospitals, such as our acquisition of the Escorts hospitals in September 2005. Additionally, we seek to continue our strategy of entering into O&M contracts with the owners of both existing and new hospitals, such as Jessa Ram Hospital, Fortis La Femme, Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj and Khyber Medical Institute, as well as entering into new satellite and heart command center arrangements. We have an acquisitions team, which is dedicated to continuously evaluating potential greenfield, acquisition and O&M opportunities in both our existing and new regions. We also consult with third party experts, such as McKinsey & Company and Ernst & Young, regarding our expansion strategy and to build our capability to complete projects while adhering to quality standards in a cost-effective manner. Our evaluation criteria for new opportunities include the cost, the quality of the infrastructure, work culture and specialties at a facility (for existing facilities), location (with a focus on properties located in major cities), population base, the skill and reputation of the doctors and other medical and non-medical staff at existing facilities and the attractiveness to leading doctors of the location of new sites.

Expand into new regions. We believe the growing affluence, sophistication and awareness about healthcare services of patients throughout India will lead to higher demand for our healthcare services. The Indian healthcare market is highly fragmented throughout the country, with many small “nursing home” or hospice facilities run by one or two doctors and some larger facilities run by trusts, societies, corporate entities and the local, state and central governments. We seek to replicate the model we have applied in north India to establish a network of super-specialty “centers of excellence” and multi-specialty hospitals to deliver quality healthcare to patients across the country and leverage our extensive knowledge of the healthcare sector and brand recognition to attract both doctors and patients to our future facilities. We have recently acquired a company that has an agreement with the Navi Mumbai Municipal Corporation to develop a super-specialty hospital in the state of Maharashtra in west India. We are currently in various stages of negotiations and have in some instances non binding commitments, with a number of other parties (government and private) to assume O&M contracts and acquire greenfield sites for development of hospitals through joint venture arrangements or otherwise. For instance, we have recently entered into a memorandum of understanding with the owner of a hospital in Kathmandu, Nepal that envisages an O&M contract arrangement.

In particular, as we expand into new regions, we intend to roll out in such regions quickly to hire doctors and also establish our network in the community before our competitors do.

Focus on high-growth segments of the healthcare market. The growth in the Indian economy, together with an increase in purchasing power, an increase in awareness about health and healthcare and an increase in lifestyle-related diseases such as heart disease, has created a new and expanding group of patients. This group is increasingly demanding higher levels of quality medical services, particularly tertiary and quaternary healthcare services, including cardiac care, orthopedics, neuro-sciences, oncology, renal care, gastroenterology and mother and child care. For example, according to a joint report of Ernst & Young and the India Brand Equity Foundation, the number of cardiac disease-related treatments in India is expected to grow from 1.50 million in 2004 to 1.90 million in 2008, and, according to CII-McKinsey, the total cardiac care market in 2000-2001 was Rs. 49,000 million, including Rs. 18,000 million for inpatient acute cardiac care. Due to their complex nature, these procedures command relatively high prices and these specialties are among the most profitable for a hospital. During the nine months ended December 31, 2006, we performed over 4,500 heart surgeries, 4,000 angioplasties and 12,500 angiographies. During Fiscal 2006, we performed over 5,000 heart surgeries, 5,000 angioplasties and 15,000 angiographies on a pro forma basis taking into account the Escorts hospitals acquisition, the IHL acquisition and the OBPL acquisition. Through our super-specialty “centers of excellence” with well-known doctors in their fields and our particular focus on high-growth areas such as cardiac care and orthopedics, we believe we are well-positioned to serve this increasing demand for sophisticated medical procedures.

Attract and retain prominent, skilled doctors. The skill level of a hospital’s doctors is key to its success. We believe that hiring surgeons and other physicians who have established reputations for clinical excellence in their communities is key to the successful implementation of our strategy to acquire, develop and operate hospitals. As at December, 31, 2006, 72% of the doctors at our owned hospitals had advanced medical degrees. For the nine months ended December 31, 2006, our retention rate for consultants and other senior doctors at our owned hospitals was approximately 95%. We believe that we have been successful in attracting doctors to our hospitals and retaining them due to the quality and comprehensive capabilities of our facilities, the reputation of the other doctors at our facilities, our extensive continuing education program, our community outreach initiatives and the research opportunities available at our hospitals. In addition, we employ a “staff” model at our hospitals under which most of our doctors, including all of the doctors practicing within core specialty areas at our owned hospitals and EHCR are compensated on a salary plus incentives or retainer basis, and practice exclusively at hospitals within the FHL network. We believe that the guaranteed income, the predictable working hours and, in the case of senior doctors, the autonomy of heading a department, which characterize the “staff model”, will continue to help us attract and retain skilled doctors at our hospitals.

Improve occupancy rates and increase average income per bed in use. For the nine months ended December 31, 2006, the average occupancy rate and average income per bed in use at Fortis Hospital, Mohali, EHRC, Fortis Hospital, Noida and EHRC were 75% and Rs. 4.13 million, 81% and Rs. 5.24 million, 82% and Rs. 3.87 million and 91% and Rs. 1.85 million, respectively. We seek to improve occupancy rates by expanding the referral network for our hospitals and increasing community outreach programs to gain market share in the regions in which we operate. We also seek to increase our average income per bed in use by focusing on high-end healthcare services, reducing the average length of stay of our inpatients and improving utilization rates.

Maximize efficiencies across our hospitals through greater integration and better supply chain management. We continue to strive to maximize efficiencies across our hospitals and are in the process of integrating the Escorts hospitals and our existing network of hospitals. The integration will enable us to adopt the best practices from the Escorts hospitals across our existing network, as well as install the best practices from our existing hospitals across the Escorts hospitals. In addition, our increasing size will enable us to benefit from economies of scale. For example, we procure equipment and medical consumables on a centralized basis for many of our owned hospitals and EHCR, and are expanding the centralized purchasing system to cover our entire network. We are consulting with third party experts to further minimize costs associated with our supply chain, including through technology, vendor collaboration and forecasting. We are also integrating the operations of Fortis Hospital, Noida and Fortis Ft. Lt. Rajan Dhall Hospital, Vasant Kunj through the sharing of doctors, medical equipment, laboratories and the hosting of joint medical symposia in order to generate operational synergies at both facilities. We are in the process of creating and implementing the Fortis Operating System at Fortis Hospital, Mohali, following which it will be expanded to our entire network. This system, for which we are consulting with third party experts, seeks to improve hospital capacity management, patient-related processes facility services, pricing, patient mix and key account management, and also train management to monitor

performance and in the continuous improvement methodology.

Equip administrators with leadership skills and best practices. Training our administrators in best practices is critical to achieving efficiencies, particularly in a growing company such as ours. We have initiated the Fortis Institute of Enhanced Leadership Development program to attract and build a sustainable pipeline of management talent to support emerging business needs and train employees appropriately for each level of the management hierarchy to drive results efficiently. As part of this initiative, we are in discussions with business schools in India to design and implement customized management development programs for us with special emphasis on the healthcare delivery industry.

THE ISSUE

Issue	45,996,439 Equity Shares
<i>Of which:</i>	
Firm Allotment Portion	242,476 Equity Shares
Therefore,	
Net Issue to the Public	45,753,963 Equity Shares
A. QIB Portion ⁽¹⁾ :	At least 27,452,378 Equity Shares to be Allotted (allocation on proportionate basis)
<i>Of which</i>	
Available for allocation to Mutual Funds only	1,372,619 Equity Shares (allocation on proportionate basis)
Balance for all QIBs including Mutual Funds	26,079,759 Equity Shares (allocation on proportionate basis)
B. Non-Institutional Portion ⁽²⁾ :	Not less than 4,575,396 Equity Shares available for allocation on proportionate basis
C. Retail Portion ⁽²⁾ :	Not less than 13,726,189 Equity Shares available for allocation on proportionate basis
Equity Shares outstanding prior to the Issue:	180,670,094 Equity Shares
Equity Shares outstanding after the Issue:	226,666,533 Equity Shares
Objects of the Issue:	For details of the Objects of the Issue, see the section titled "Objects of the Issue" beginning on page 34 of this Red Herring Prospectus.

⁽¹⁾ Allocation to QIBs is proportionate as per the terms of this Red Herring Prospectus. 5% of the QIB Portion shall be available for allocation to Mutual Funds. Mutual Funds participating in the 5% reservation in the QIB Portion will also be eligible for allocation in the remaining QIB Portion.

⁽²⁾ Subject to valid Bids being received at or above the Issue Price, under-subscription, if any, in the Non-Institutional Bidder and Retail Individual Bidder categories, would be allowed to be met with spill over from other categories or combination of categories, except the Firm Allotment Portion, at the discretion of the Company in consultation with the BRLMs.

SUMMARY FINANCIAL INFORMATION

The following tables set forth our restated consolidated summary statements for the nine months ended December 31, 2006, and for the fiscal years ended March 31, 2006, 2005 and 2004. The restated consolidated summary financial information presented below should be read in conjunction with the financial statements included in this Red Herring Prospectus, the notes and significant accounting principles thereto and the section titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 171 of this Red Herring Prospectus. Indian GAAP differs in certain significant respects from U.S. GAAP and IFRS. For more information on these differences, see the section titled "Summary of Significant Differences between Indian GAAP, U.S. GAAP & IFRS" beginning on page 161 of this Red Herring Prospectus.

Restated Consolidated Summary Statement of Profits and Liabilities

(Rs. millions)

Particulars	Nine Months Period Ended December 31, 2006	Year Ended March 31, 2006	Year Ended March 31, 2005	Year Ended March 31, 2004
Income				
Operating Income	3,765.93	2,925.53	737.26	491.43
Other Income	80.37	46.04	41.91	9.56
Total Income	3,846.30	2,971.57	779.17	500.99
Expenditure				
Materials Consumed	1,296.36	1,032.87	271.95	179.54
Personnel Expenses	1,001.42	686.29	172.90	155.73
Operating Expenses	807.04	668.40	268.11	129.31
General and Administration Expenses	324.43	291.19	55.64	55.85
Selling Expenses	13.41	35.79	40.51	21.38
Interest Expense	453.55	342.70	43.52	78.75
Preoperative & Preliminary Expenditure Written Off	0.78	0.53	10.33	3.49
Depreciation & Amortization of Intangibles	278.21	227.47	87.01	69.91
Amortization of Goodwill arising on consolidation	342.63	222.30	-	-
Total Expenditure	4,517.83	3,507.54	949.97	693.96
Profits / (Losses) before Tax	(671.53)	(535.97)	(170.80)	(192.97)
Fringe Benefit Tax	8.44	8.59	-	-
Deferred Tax Expense	(13.25)	80.07	26.06	-
Current Tax Expense	61.58	25.41	-	-
Net Profits / (Losses) before Prior period & Exceptional Items	(728.30)	(650.04)	(196.86)	(192.97)
Exceptional Item (Refer Note 8 in Annexure IV)	-	-	-	107.02
Prior Period Items	(17.50)	25.02	(2.98)	-
Net Profits / (Losses) as per audited financials after eliminating inter company transactions	(745.80)	(625.02)	(199.84)	(85.95)
Adjustments (Refer Note 2 in Annexure IV)	0.94	(25.99)	29.91	(4.18)
Share in losses of an associate company	(1.34)	(0.52)	-	-
Net Profits / (Losses) as restated	(746.20)	(651.53)	(169.93)	(90.13)
Less: Losses/(Profits) transferred to Minority Interest	(3.50)	74.51	84.10	21.30
Net Profits/ (Losses) as allocable to shareholders of Fortis Healthcare Limited	(749.70)	(577.02)	(85.83)	(68.83)
Balance in Profit & Loss Account brought forward from previous year (Refer Note 5 in Annexure IV)	(1,212.77)	(635.75)	(530.71)	(461.88)
Add: Adjustment on account of adoption of Revised AS-15 on Employee Benefits (Refer Note 3b of Annexure IV)	(41.25)	-	-	-
Losses Brought forward from Amalgamating Company (Refer Note 2k in Annexure IV)	-	-	(19.21)	-
Balance Carried Forward as restated	(2,003.72)	(1,212.77)	(635.75)	(530.71)

Restated Consolidated Summary Statement of Assets and Liabilities

(Rs. millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004
Fixed Assets				
Gross Block	6,444.07	5,821.28	1,458.13	842.00
Less: Accumulated Depreciation / Amortization	2,459.56	2,192.67	254.48	168.76
Net Block	3,984.51	3,628.61	1,203.65	673.24
Capital Work in Progress and capital advances	663.78	864.98	18.19	234.63
Expenditure during Construction Period (Pending Capitalization/Allocation)	57.73	47.48	-	75.52
TOTAL	4,706.02	4,541.07	1,221.84	983.39
Investments	3.23	4.58	-	-
Deferred tax assets (Refer Note 10 in Annexure IV)	90.79	55.19	-	0.01
Goodwill	3,918.65	4,261.27	-	-
Current Assets, Loans & Advances				
Inventories	123.37	102.48	21.27	12.46
Sundry Debtors	908.38	700.39	61.67	9.51
Cash and Bank Balances	168.00	167.44	16.25	14.06
Other Current Assets	81.34	53.74	17.67	7.42
Loans & Advances	457.95	382.24	54.26	30.69
Total	10,457.73	10,268.40	1,392.96	1,057.54
Liabilities and Provisions				
Secured Loans	4,864.51	4,819.50	731.09	434.26
Unsecured Loans	1,903.74	1,165.12	-	44.50
Deferred Payment Liabilities	49.93	103.64	-	-
Current Liabilities	907.55	787.28	213.33	201.74
Provisions	232.49	102.68	9.44	14.40
Deferred Tax Liability (Refer Note 10 of Annexure IV)	-	-	0.58	-
Minority Interest	178.86	179.62	213.61	144.30
Total	8,137.08	7,157.84	1,168.05	839.20
Net Worth	2,320.65	3,110.56	224.91	218.34
<i>Represented by</i>				
Equity Share Capital	1,700.00	1,700.00	846.54	749.05
1% Non Cumulative Redeemable Preference Share Capital	10.00	10.00	-	-
5% Non Cumulative Redeemable Preference Share Capital	260.00	-	-	-
Share Application Money (Pending Allotment)	-	2,600.04	0.20	-
Reserves & Surplus	2,355.60	15.60	15.60	-
Less:				
Debit Balance of Profit & Loss Account	2,003.72	1,212.77	635.75	530.71
Less: Miscellaneous Expenditure (To the extent not written off or adjusted)	1.23	2.31	1.68	-
Net Worth	2,320.65	3,110.56	224.91	218.34

Computation of Goodwill

The computation of Goodwill for FHL on a consolidated basis as at December 31, 2006 is given below:

(Rs. millions)

	IHL	EHIRCL	OBTPPL	Total
Date of acquisition	20-Mar-06	29-Sep-05	20-Mar-06	-
Holding %	99.90%	90.00%	100.00%	-
Cost of Investment	402.11	5,889.48	450.00	6,741.59
FHL Share on Acquisition				
Reserve & Surplus	(148.48)	1,675.90	11.58	1,539.01
Share Capital	402.11	18.00	450.00	870.11
Total	253.63	1,693.91	461.58	2,409.12
Gross Goodwill	148.48	4,195.57	(11.58)	4,332.47
Less: Amortization (For the year ended March 31, 2006)				(211.99)
Less: Amortization (For the nine month period ended December 31, 2006)				(327.29)
Net Goodwill - FHL Unconsolidated as at December 31, 2006				3,793.19
Add: Goodwill EHIRCL Level as at December 31, 2006				125.46
Net Goodwill – FHL Consolidated as at December 31, 2006				3,918.65

Please refer to the section titled “Management’s Discussion and Analysis of Financial Condition and Results of Operations” beginning on page 171 of the Red Herring Prospectus for the reasons for the rise in goodwill.

GENERAL INFORMATION

Registered Office and Registrar of Companies

The registered office of Fortis Healthcare Limited is located at Piccadilly House, 275- 276, 4th Floor, Captain Gaur Marg, Srinivas Puri, New Delhi 110 065, India and the registration number of the Company is 55 76704 and the corporate identification number is U85110DL1996PLC076704. The Company is registered with the RoC described below:

The Registrar of Companies, NCT of Delhi and Haryana
Paryavaran Bhawan,
CGO Complex,
Lodhi Road,
New Delhi 110 003, India.

Board of Directors

The following persons constitute the Board of Directors:

- a. Mr. Harpal Singh, Executive Chairman;
- b. Mr. Malvinder Mohan Singh, Non-Executive Director;
- c. Mr. Shivinder Mohan Singh, Managing Director;
- d. Mr. V.M. Bhutani, Independent Director;
- e. Mr. Vinay Kaul, Independent Director;
- f. Mr. Ramesh L. Adige, Independent Director;
- g. Mr. Gurcharan Das, Independent Director;
- h. Justice S.S. Sodhi, Independent Director;
- i. Mr. Rajan Kashyap, Independent Director;
- j. Dr. Yoginder Nath Tidu Maini, Independent Director;
- k. Lt. General Tejinder Singh Shergill, Independent Director; and
- l. Dr. P.S. Joshi, Independent Director.

For further details of the Directors, see the section titled "Our Management" beginning on page 112 of this Red Herring Prospectus.

Company Secretary and Compliance Officer

Ms. Neerja Sharma

Escorts Heart Institute and Research Centre Limited,
Okhla Road,
New Delhi 110 025, India.
Tel: +91 11 2682 5000 Extn: 2938
Fax: +91 11 4162 8435
E-mail: fortisipo@fortishealthcare.com

Investors can contact the Compliance Officer in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary account or refunds.

Book Running Lead Managers

JM Morgan Stanley Private Limited

141, Maker Chambers III,
Nariman Point, Mumbai 400 021, India.
Tel: +91 22 6630 3030
Fax: +91 22 2204 7185
Contact Person: Ms. Bijal Saurashtri
E-mail: fhl.ipo@jmmorganstanley.com
Website: www.jmmorganstanley.com

Citigroup Global Markets India Private Limited

4th Floor, Bakhtawar,
229 Nariman Point,
Mumbai 400 021, India.
Tel: +91 22 6631 9999/ 1600 22 996
Fax: +91 22 6631 9803
Contact Person: Mr. Pankaj Jain
E-mail: fortis.ipo@citigroup.com
Website: www.citibank.co.in

Kotak Mahindra Capital Company Limited

Bakhtawar, 3rd Floor,
229, Nariman Point,
Mumbai 400 021, India.
Tel: +91 22 6634 1100
Fax: +91 22 2284 0492
Contact Person: Mr. Chandrakant Bhole
E-mail: fhl.ipo@kotak.com
Website: www.kotak.com

Syndicate Members

JM Morgan Stanley Financial Services Private Limited

Apeejay House,
3 Dinshaw Waccha Road,
Churchgate, Mumbai 400 020, India.
Tel: +91 22 6704 3184/3185
Fax: +91 22 6654 1511
Contact Person: Mr. Deepak Vaidya
E-mail: fhl.ipo@jmmorganstanley.com
Website: www.jmmorganstanley.com

Kotak Securities Limited

Bakhtawar, 1st Floor,
229, Nariman Point,
Mumbai 400 021, India.
Tel: +91 22 5634 1100
Fax: +91 22 5630 3927
Contact Person: Mr. Umesh Gupta
E-mail: umesh.gupta@kotak.com
Website: www.kotak.com

Legal Advisors

Legal Counsel to the Company

Amarchand & Mangaldas & Suresh A. Shroff and Co.,

Amarchand Towers,
216, Okhla Industrial Estate, Phase – III,
New Delhi 110 020, India.
Tel: +91 11 2692 0500
Fax: +91 11 2692 4900

Domestic Legal Counsel to the Underwriters

S&R Associates

K 40 Connaught Circus
New Delhi 110 001, India
Tel: +91 11 4289 8000
Fax: +91 11 4289 8001

International Legal Counsel to the Underwriters

Cravath, Swaine & Moore LLP

CityPoint
One Ropemaker Street
London EC2Y 9HR
United Kingdom
Tel: +44 20 7453 1000
Fax: +44 20 7860 1150

Monitoring Agency

Industrial Development Bank of India

IDBI Tower,
WTC Complex, Cuffe Parade,
Mumbai 400 005
Tel: +91 22 6655 2081
Fax: +91 22 2215 5742/1051
Contact Person: Mr. Rajeev Kumar
Email: raj.kumar@idbi.co.in
Website: www.idbi.com

Registrar to the Issue

Intime Spectrum Registry Limited

C-13, Pannalal Silk Mills Compound,
LBS Road, Bhandup (West),
Mumbai 400 078, India.
Tel: +91 22 2596 0320
Fax: +91 22 2596 0329
E-mail: fhliipo@intimespectrum.com
Website: www.intimespectrum.com
Contact Person: Mr. Vishwas Attawar

Bankers to the Issue and Escrow Collection Banks

HDFC Bank Limited

26A, Narayan Properties,
Off Saki Vihar Road, Saki Naka,
Andheri (East), Chandivili,
Mumbai 400 072, India.
Tel: +91 22 2856 9228/ 9322157474
Fax: +91 22 2856 9256
Contact Person: Mr. Uday Dixit
Email: uday.dixit@hdfcbank.com
Website: www.hdfcbank.com

The Hongkong and Shanghai Banking Corporation Limited

52-60, M G Road,
Mumbai 400 001, India.
Tel: +91 22 2268 5568
Fax: + 91 22 2262 3890
Contact person: Mr. Zersis Irani
E-mail: zersisirani@hsbc.co.in
Website: www.hsbc.co.in

Kotak Mahindra Bank Limited

CMS Department, 4th Floor,
Dani Corporate Park,
C.S.T Road, Kalina,
Santacruz(E), Mumbai 400 098
Tel: +91 22 6759 4876
Fax: +91 22 5682 2710
Contact person : Mr. Mahendra Rao
E-mail: mahendra.rao@kotak.com
Website: www.kotak.coms

Auditors

Auditors of the Company

S.R. Batliboi & Co., Chartered Accountants

B-26, Qutab Institutional Area,
New Delhi 110 016, India.
Tel: +91 11 2661 1004
Fax: +91 11 2661 1012
E-mail: ey.ind@in.ey.com
Website: www.ey.com/india

Auditors to EHRCL

N.D. Kapur & Co., Chartered Accountants

2-A, Shanker Market, Connaught Circus,
New Delhi 110 001, India.
Tel: +91 11 2341 3829
Fax: +91 11 2341 2877
Email: ndkapur@indiatimes.com

Standard Chartered Bank

270 D. N. Road,
Fort, Mumbai 400 001, India.
Tel: +91 22 2268 3965 / 2209 2213
Fax: +91 22 2209 6069
Contact Person: Mr. Rajesh Malwade
Email: Rajesh.Malwade@in.standardchartered.com
Website: www.standardchartered.co.in

UTI Bank Limited

Statesman House,
148, Barakhamba Road,
New Delhi 110 001, India.
Tel: +91 11 2331 1051/52/67 (extn: 119)
Fax: +91 11 23311 1054
Contact person: Mr. Abhishek Kumar
E-mail: abhishek.kumar@utibank.co.in
Website: www.utibank.com

Auditors to EHIRCL, EHSSIL and EHSSHL

A.F. Ferguson & Co., Chartered Accountants

9, Scindia House,
Kasturba Gandhi Marg,
New Delhi 110 001, India.
Tel: +91 11 2331 5884
Fax: +91 11 2371 3899
E-mail: affdelhi@vsnl.com

Auditors to EHCL

Khatter & Associates, Chartered Accountants

N-17, Annexe, Flats 1st & 2nd Floor,
Green Park Extension,
New Delhi 110 016, India.
Tel: + 91 11 2619 2262
Fax: + 91 11 2616 3990

Auditors to IHL**Walker, Chandiok & Co.****Chartered Accountants**

L 41, Connaught Circus,
New Delhi 110001, India.

Tel: +91 11 4278 7070

Fax: +91 11 4278 7071

Email: newdelhi@gt-india.com

Auditors to HHPL**S. H. Patrawala & Co. , Chartered Accountants**

513 Dalamal Towers

Nariman Point, Mumbai 400 021

Tel: +91 22 2287 6060

Fax: +91 22 2283 2010

Email: patrawala.swati@hotmail.com

Additionally**Bankers to the Company****ABN Amro Bank N.V**

"Hansalaya Building"

15, Barakhamba Road

New Delhi 110 001, India

Tel: +91 11 4212 1416

Fax: +91 11 4212 1213

E-mail: reena.rastogi@in.abnamro.com

HDFC Bank

D-965, Opp. Mata Ka Mandir

New Friends Colony, New Delhi 110 065,
India.

Tel: +91 11 4151 4332

Fax: + 91 11 4162 9562

E-mail: neha.arora@hdfcbank.com

Standard Chartered Bank

304, 'A' 3rd floor, JMD Regent Square,
DLF Phase-II, Gurgaon -Mehrauli Road,
Gurgaon 122 001, Haryana, India.

Tel: +91 124 256 4624

Fax: +91 124 256 4625/26

E-mail: sharad.asthana@in.standardchartered.com

The Hongkong and Shanghai Banking Corporation Limited

JMD Regent Square, DLF Phase II,
Gurgaon Mehrauli Road,
Gurgaon 122 002, Haryana, India

Tel: +91 124 418 2104

Fax: + 91 124 505 8974

E-mail: tusharpatankar@hsbc.co.in

Auditors to OBPL**Harish Gambhir & Co.**

MIG Shopping Centre,

Mayapuri, New Delhi 110 064, India

Tel: + 91 11 513 3481

Fax: +91 11 513 2049

Email: gambhir_ca@yahoo.com

Bank of America

1st Floor, DLF Centre,

Sansad Marg,

New Delhi 110 001, India

Tel: +91 11 2371 5565

Fax: +91 11 2371 4042

E-mail: nitika.sharma@bankofamerica.com

Industrial Development Bank of India Limited

19, K.G. Marg,

New Delhi 110 001, India.

Tel: +91 11 2586 1118

Fax: +91 11 2586 1120

E-mail: sanjaykumar_singh@idbibank.com

UTI Bank Limited

Statesman House,

148, Barakhamba Road,

New Delhi 110 001, India.

Tel: +91 11 2331 1051/52/67 (extn: 119)

Fax: +91 11 2331 1054

E-mail: abhishek.kumar@utibank.co.in

IndusInd Bank Limited

Nehru Place Branch

International trade tower,

'F' block, Ground Floor, Nehru Place,

New Delhi 110 019, India.

Tel: +91 11 2648 119-20/36

Fax: +91 11 2623 6537

E-mail: denpcredit@indusind.com

Statement of Inter-se Allocation of Responsibilities for the Issue

Activity	Responsibility	Co-ordination
Capital structuring with the relative components and formalities.	JMMS, Kotak, Citigroup	Kotak
Due diligence of the Company's operations / management / business plans/legal documents etc. Drafting and design of the Draft Red Herring Prospectus and of the statutory advertisement including memorandum containing salient features of the Prospectus. The BRLMs shall ensure compliance with stipulated requirements and completion of prescribed formalities with the Stock Exchanges, RoC and SEBI including finalization of Prospectus and RoC filing.	JMMS, Kotak, Citigroup	JMMS
Drafting and approval of all publicity material other than statutory advertisement as mentioned above including corporate advertisement, brochure, etc.	JMMS, Kotak, Citigroup	Kotak
Appointment of Registrar to the Issue and Bankers to the Issue.	JMMS, Kotak, Citigroup	Citigroup
Appointment of the printer.	JMMS, Kotak, Citigroup	Kotak
Appointment of the advertising agency.	JMMS, Kotak, Citigroup	JMMS
Non-institutional and retail marketing of the Issue, which will cover, <i>inter alia</i> , <ul style="list-style-type: none"> Formulating marketing strategies, preparation of publicity budget; Finalise media and personal relations strategy; Finalizing centers for holding conferences for brokers, etc; Follow-up on distribution of publicity and Issuer material including form, prospectus and deciding on the quantum of the Issue material; and Finalise collection centres. 	JMMS, Kotak, Citigroup	Kotak
Domestic institutional marketing of the Issue, which will cover, <i>inter alia</i> , <ul style="list-style-type: none"> Finalizing the list and division of investors for one to one meetings; and Finalizing road show schedule and investor meeting schedules. 	JMMS, Kotak, Citigroup	JMMS
International institutional marketing of the Issue, which will cover, <i>inter alia</i> , <ul style="list-style-type: none"> Finalizing the list and division of investors for one to one meetings; and Finalizing road show schedule and investor meeting schedules. 	JMMS, Kotak, Citigroup	Citigroup
Finalizing of pricing in consultation with Company.	JMMS, Kotak, Citigroup	Citigroup
Post bidding activities including management of Escrow Accounts, co-ordination with Registrar to the Issue and Bankers to the Issue, refund to Bidders, etc. The post Issue activities of the Issue will involve essential follow-up steps, which must include finalisation of listing of instruments and despatch of certificates and refunds, with the various agencies connected with the work such as Registrars to the Issue, Bankers to the Issue, and the bank handling refund business. BRLMs shall be responsible for ensuring that these agencies fulfill their functions and enable him to discharge this responsibility through suitable agreements with the Company.	JMMS, Kotak, Citigroup	Citigroup

Credit Rating

As the Issue is of Equity Shares, a credit rating is not required.

Grading

The Company has not opted for the grading of the Issue by a SEBI registered credit rating agency.

Trustees

As the Issue is of Equity Shares, the appointment of trustees is not required.

Book Building Process

The Book Building Process, with reference to the Issue, refers to the process of collection of Bids, on the basis of the Red Herring Prospectus, within the Price Band. The Issue Price is fixed after the Bid/Issue Closing Date.

The principal parties involved in the Book Building Process are:

1. the Company;
2. the BRLMs;
3. the Syndicate Members, who are intermediaries registered with SEBI or registered as brokers with the BSE/NSE and eligible to act as underwriters. The Syndicate Members are appointed by the BRLMs;
4. the Registrar to the Issue; and
5. the Escrow Collection Banks(s).

This being an Issue for less than 25% of the post-Issue capital, the securities are being offered to the public through the 100% Book Building Process in accordance with the SEBI Guidelines read with Rule 19(2)(b) of the SCRR, wherein: (i) at least 60% of the Net Issue shall be allocated on a proportionate basis to QIBs, of which 5% shall be available for allocation on a proportionate basis to Mutual Funds only and the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds; (ii) not less than 10% of the Net Issue shall be available for allocation on a proportionate basis to the Non-Institutional Bidders; and (iii) not less than 30% of the Net Issue shall be available for allocation on a proportionate basis to Retail Individual Bidders, subject to valid Bids being received at or above the Issue Price. Further, 242,476 Equity Shares shall be Allotted to the Eligible Employees, subject to valid Bids being received at or above the Issue Price. In addition, in accordance with Rule 19(2)(b) of the SCRR, a minimum of two million securities are being offered to the public and the size of the Issue shall aggregate at least Rs. 1,000 million. If at least 60% of the Net Issue cannot be Allotted to QIBs, the entire application money will be refunded.

QIBs are not allowed to withdraw their Bid(s) after the Bid/Issue Closing Date. For further details, see the section titled "Terms of the Issue" beginning on page 265 of this Red Herring Prospectus.

The Company shall comply with the SEBI Guidelines and any other ancillary directions issued by the SEBI in this Issue. In this regard, the Company has appointed JM Morgan Stanley Private Limited, Citigroup Global Markets India Private Limited and Kotak Mahindra Capital Company Limited as the BRLMs to manage the Issue and to procure subscription for the Issue.

Illustration of Book Building and Price Discovery Process *(Investors may note that this illustration is solely for the purpose of easy understanding and is not specific to the Issue).*

Bidders can bid at any price within the price band. For instance, assuming a price band of Rs. 40 to Rs. 48 per share, issue size of 6,000 equity shares and receipt of nine bids from bidders, details of which are shown in the table below. A graphical representation of the consolidated demand and price would be made available at the websites of the BSE (www.bseindia.com) and the NSE (www.nseindia.com). The illustrative book, as shown below, shows the demand for the shares of a company at various prices and is collated from bids from various investors.

Number of equity shares bid for	Bid Price (Rs.)	Cumulative equity shares bid for	Subscription (%)
500	48	500	8.33
700	47	1,200	20.00
1,000	46	2,200	36.67
400	45	2,600	43.33
500	44	3,100	51.67
200	43	3,300	55.00
2,800	42	6,100	101.67
800	41	6,900	115.00
1,200	40	8,100	135.00

The price discovery is a function of demand at various prices. The highest price at which the issuer is able to issue the desired quantum of shares is Rs. 42 in the above example. The issuer, in consultation with the book running lead managers, will finalize the issue price at or below such price i.e. at or below Rs. 42. All bids at or above this issue price and bids at cut-off are valid bids and are considered for allocation in respective category.

Steps to be taken for Bidding:

- Check eligibility for making a Bid (see the section titled "Issue Procedure - Who Can Bid?" beginning on page 272 of this Red Herring Prospectus);
- Ensure that you have a Demat account and the Demat account details are correctly mentioned in the Bid cum Application Form;
- If your Bid is for Rs. 50,000 or more, ensure that you have mentioned your PAN and attached copies of your PAN card to the Bid cum Application Form (see the section titled "Issue Procedure - 'PAN' or 'GIR' Number" beginning on page 289 of this Red Herring Prospectus);
- Ensure that the Bid cum Application Form is duly completed as per instructions given in the Red Herring Prospectus and in the Bid cum Application Form.

Withdrawal of the Issue

The Company, in consultation with the BRLMs, reserves the right not to proceed with the Issue at any time after the Bid/Issue Opening Date but before Allotment, without assigning any reasons therefor. Notwithstanding the foregoing, the Issue is also subject to obtaining (i) the final listing and trading approvals of the Stock Exchanges, which the Company shall apply for after Allotment and (ii) the final RoC approval of the Prospectus after it is filed with the RoC. In terms of the SEBI Guidelines, QIBs shall not be allowed to withdraw their Bids after 1 p.m. on the Bid/Issue Closing Date.

Bid/Issue Programme

BID ISSUE OPENS ON	:	MONDAY APRIL 16, 2007
BID ISSUE CLOSES ON	:	FRIDAY APRIL 20, 2007

Bids and any revision in Bids shall be accepted **only between 10 a.m. and 3 p.m.** (Indian Standard Time) during the Bidding Period as mentioned above at the bidding centres mentioned on the Bid cum Application Form **except that on the Bid/Issue Closing Date Bids shall be accepted only between 10.00 am and 1.00 pm (Indian Standard Time)** and uploaded until such time as permitted by the BSE and the NSE. Due to the limitation of time available for uploading the Bids on the Bid/Issue Closing Date, Investors are advised to submit their Bids one day prior to the Bid/Issue Closing Date and, in any case, no later than 1:00 PM (Indian Standard Time) on the Bid/Issue Closing Date. Bids will only be accepted on working days, i.e., Monday to Friday (excluding any public holiday).

The Company reserves the right to revise the Price Band during the Bidding Period in accordance with SEBI Guidelines. The cap on the Price Band should not be more than 20% of the Floor Price. Subject to compliance with the immediately preceding sentence, the floor of the Price Band can move up or down to the extent of 20% of the Floor Price disclosed in the Red Herring Prospectus and the Cap Price will not be more than 20% of such floor price.

In case of revision in the Price Band, the Bidding/Issue Period will be extended for three additional working days after revision of the Price Band subject to the Bidding/Issue Period not exceeding 10 working days. Any revision in the Price Band and the revised Bidding/Issue Period, if applicable, will be widely disseminated by notification to the BSE and the NSE, by issuing a press release, and also by indicating the change on the websites of the BRLMs and at the terminals of the Syndicate.

Underwriting Agreement

After the determination of the Issue Price but prior to filing of the Prospectus with the RoC, the Company proposes to enter into an Underwriting Agreement with the Underwriters for the Equity Shares proposed to be offered through the Issue. It is proposed that pursuant to the terms of the Underwriting Agreement, the BRLMs shall be responsible for bringing in the amount devolved in the event that the Syndicate Members do not fulfill their underwriting obligations. Pursuant to the terms of the Underwriting Agreement, the obligations of the Underwriters are several and are subject to certain conditions, as specified therein.

The Underwriters have indicated their intention to underwrite the following number of Equity Shares:

(This portion has been intentionally left blank and will be filled in before filing of the Prospectus with the RoC)

Name and Address of the Underwriters	Indicative Number of Equity Shares to be Underwritten	Amount Underwritten (Rs. millions)
JM Morgan Stanley Private Limited 141, Maker Chambers III, Nariman Point, Mumbai 400 021, India. Tel: +91 22 6630 3030 Fax: +91 22 2204 7185 E-mail: fhl.ipo@jmmorganstanley.com Website: www.jmmorganstanley.com	[•]	[•]
Citigroup Global Markets India Private Limited 4 th Floor, Bakhtawar, 229 Nariman Point, Mumbai 400 021, India. Tel: +91 22 5631 9999/ 1600 22 996 Fax: +91 22 5631 9803 E-mail: fortis.ipo@citigroup.com Website: www.citibank.co.in	[•]	[•]
Kotak Mahindra Capital Company Limited Bakhtawar, 3 rd Floor, 229, Nariman Point, Mumbai 400 021, India. Tel.: +91 22 6634 1100 Fax. : +91 22 2284 0492 E-mail: fhl.ipo@kotak.com Website: www.kotak.com	[•]	[•]

Name and Address of the Underwriters	Indicative Number of Equity Shares to be Underwritten	Amount Underwritten (Rs. millions)
JM Morgan Stanley Financial Services Private Limited Apeejay House, 3 Dinshaw Waccha Road, Churchgate, Mumbai 400 020, India. Tel: +91 22 6704 3184/3185 Fax: +91 22 6654 1511 E-mail: fhl.ipo@jmmorganstanley.com Website: www.jmmorganstanley.com	[•]	[•]
Kotak Securities Limited Bakhtawar, 1st Floor, 229, Nariman Point, Mumbai 400 021, India. Tel: +91 22 5634 1100 Fax: +91 22 5630 3927 E-mail: umesh.gupta@kotak.com Website: www.kotak.com	[•]	[•]

The above mentioned amounts are indicative and will be finalised after determination of Issue Price and actual allocation of the Equity Shares. The above Underwriting Agreement is dated [•].

In the opinion of the Board of Directors (based on certificates given to them by the BRLMs and the Syndicate Members), the resources of the Underwriters are sufficient to enable them to discharge their respective underwriting obligations in full. All the above-mentioned Underwriters are registered with SEBI under Section 12(1) of the SEBI Act or registered as brokers with the Stock Exchanges.

Allocation among the Underwriters may not necessarily be in proportion to their underwriting commitments.

Notwithstanding the above table, the Underwriters shall be severally responsible for ensuring payment with respect to the Equity Shares allocated to investors procured by them. In the event of any default, the respective Underwriter, in addition to other obligations to be defined in the Underwriting Agreement, will also be required to procure/subscribe to the extent of the defaulted amount except the amounts defaulted on by the Eligible Employees, which will be subscribed to by the Promoters.

CAPITAL STRUCTURE

The share capital of the Company as at the date of filing this Red Herring Prospectus with SEBI (before and after the Issue) is set forth below:

(Rs.millions, except share data)

	Aggregate nominal value	Aggregate Value at Issue Price
A. Authorised Share Capital⁽¹⁾		
272,000,000 Equity Shares of face value of Rs. 10 each	2,720.00	
200 Preference Shares (Class A) of face value of Rs. 100,000 each	20.00	
26,000,000 Preference Shares (Class B) of face value of Rs. 10 each	260.00	
B. Issued, Subscribed and Paid-Up Share Capital before the Issue		
180,670,094 Equity Shares of face value of Rs. 10 each	1,806.70	
100 Preference Shares (Class A) of face value of Rs. 100,000 each	10.00	
26,000,000 Preference Shares (Class B) of face value of Rs. 10 each	260.00	
C. Present Issue in terms of this Red Herring Prospectus		
45,996,439 Equity Shares of face value of Rs. 10 each	459.96	[•]
<i>Of which</i>		
Firm Allotment Portion		
242,476 Equity Shares of face value of Rs. 10 each	2.42	[•]
Net Issue to the Public		
45,753,963 Equity Shares of face value of Rs. 10 each	457.54	[•]
D. Issued, Subscribed and Paid-Up Equity Share Capital after the Issue		
226,666,533 Equity Shares of face value of Rs. 10 each	2,266.67	[•]
E. Issued, Subscribed and Paid-Up Preference Share Capital after the Issue		
100 Preference Shares (Class A) of face value of Rs. 100,000 each	10.00	
26,000,000 Preference Shares (Class B) of face value of Rs. 10 each*	260.00	
F. Share Premium Account		
<i>Before the Issue</i>		
Equity Shares of face value of Rs. 10 each	1,430.19	
Preference Shares (Class A) of face value of Rs. 100,000 each	Nil	
Preference Shares (Class B) of face value of Rs. 10 each*	2,340.00	
<i>After the Issue</i>		
Equity Shares	[•]	
Preference Shares (Class A)	[•]	
Preference Shares (Class B) of face value of Rs. 10 each*	[•]	

* Preference Shares (Class B) are proposed to be redeemed from the net proceeds of the Issue. For details, see the section titled "Objects of the Issue" beginning on page 34 of this Red Herring Prospectus.

⁽¹⁾ The authorised share capital of the Company was increased from Rs. 10 million to Rs. 150 million through a special resolution passed by the shareholders of the Company at the general meeting on November 9, 1998 and from Rs. 150

million to Rs. 550 million through a special resolution passed by the shareholders of the Company at the general meeting on June 28, 2000. The authorised share capital of the Company was further increased from Rs. 550 million to Rs. 750 million through a special resolution passed by the shareholders of the Company at the general meeting on July 10, 2001 and from Rs. 750 million to Rs. 775 million through a special resolution passed by the shareholders of the Company at the general meeting on September 27, 2002. Further, the authorised share capital of the Company was increased from Rs. 775 million to Rs. 890 million (divided into 87,000,000 Equity Shares and 200 Preference Shares (Class A)) through a special resolution passed by the shareholders of the Company at the general meeting on September 30, 2004. Subsequently, the authorised capital of the Company was increased from Rs. 890 million to Rs. 2,000 million (divided into 198,000,000 Equity Shares and 200 Preference Shares (Class A)) through a special resolution passed by the shareholders of the Company at the general meeting on March 8, 2006. Subsequently, the authorised capital of the Company was increased to Rs. 3,000 million (divided into 298,000,000 Equity Shares and 200 Preference Shares (Class A)) through a special resolution passed by the shareholders of the Company at the general meeting on August 30, 2006. Subsequently, the authorised capital was re-classified as Rs. 3,000 million (divided into 272,000,000 Equity Shares, 200 Preference Shares (Class A) and 26,000,000 Preference Shares (Class B)) through a special resolution passed by the shareholders of the Company at the general meeting on September 25, 2006.

Notes to the Capital Structure

1. Share Capital History of the Company

a. Equity Share Capital

The following is the history of the equity share capital of the Company:

Date of Allotment and when made fully paid up	Number of Equity Shares	Issue Price per Equity Share (Rs.)	Face value per Equity Share (Rs.)	Consideration (cash, bonus, consideration other than cash)	Nature of allotment	Cumulative Share Capital (Rs.)
March 27, 1996	700	10	10	Cash	Subscription on signing of the Memorandum of Association	7,000
March 17, 1997	10,000	10	10	Cash	Preferential allotment	107,000
June 9, 1999	2,845,300	10	10	Cash	Preferential allotment	28,560,000
September 6, 2000	4,340,000	10	10	Cash	Preferential allotment	71,960,000
September 6, 2000	1,520,000	10	10	Cash	Preferential allotment	87,160,000
November 27, 2000	28,035,800	10	10	Cash	Preferential allotment	367,518,000
May 21, 2001	6,838,200	10	10	Cash	Preferential allotment	435,900,000
August 30, 2001	6,410,000	10	10	Cash	Preferential allotment	500,000,000
December 28, 2001	10,698,200	10	10	Cash	Preferential allotment	606,982,000
May 21, 2002	9,301,800	10	10	Cash	Preferential allotment	700,000,000
December 27, 2002	3,953,360	10	10	Cash	Preferential allotment	739,533,600
June 25, 2003	904,540	10	10	Cash	Preferential allotment	748,579,000
January 10, 2004	47,000	10	10	Cash	Preferential allotment	749,049,000
December 20, 2004	9,229,500	10	10	Cash	Preferential allotment	841,344,000
April 21, 2005	145,500	10	10	Cash	Preferential allotment	842,799,000

Date of Allotment and when made fully paid up	Number of Equity Shares	Issue Price per Equity Share (Rs.)	Face value per Equity Share (Rs.)	Consideration (cash, bonus, consideration other than cash)	Nature of allotment	Cumulative Share Capital (Rs.)
February 10, 2006	520,000	-	10	Other than cash	Allotment to the shareholders of erstwhile FMCHL pursuant to order of the Delhi High Court dated October 7, 2005*	847,999,000
March 31, 2006	85,200,000	10	10	Cash	Preferential allotment	1,699,999,000
January 5, 2007	2,000,000	135	10	Cash	Preferential allotment	1,719,999,000
January 12, 2007	2,000,000	145	10	Cash	Preferential allotment	1,739,999,000
March 20, 2007	6,000,000	145	10	Cash	Preferential allotment	1,799,999,000
March 20, 2007	670,194	159.50	10	Cash	Preferential allotment	1,806,700,940

* Pursuant to the order of the High Court of Delhi dated October 7, 2005 (C.P. No. 240/ 2005 and 241/ 2005) sanctioning the scheme of amalgamation between the Company and Fortis Medical Centre Holdings Limited ("FMCHL"), which amalgamation received its certificate of registration with the RoC dated January 5, 2006, the Company allotted 520,000 Equity Shares to the 10 equity shareholders of erstwhile FMCHL in the ratio 1:4 (i.e., one Equity Share for every four equity shares of FMCHL). For further details with respect to the scheme of amalgamation, see the section titled "History and Certain Corporate Matters" beginning on page 95 of this Red Herring Prospectus.

b. Preference Share Capital:

i. The history of the Preference Share (Class A) capital of the Company is as follows:

Date of Allotment and when made fully paid up	Number of Preference Shares (Class A)	Issue Price per Preference Share (Class A) (Rs.)	Face Value per Preference Shares (Class A) (Rs.)	Consideration (cash, bonus, consideration other than cash)	Nature of allotment	Cumulative Preference Share Capital (Class A) (Rs.)
August 4, 2005	100	100,000	100,000	Cash	Preferential allotment	10,000,000

ii. The history of the Preference Share (Class B) capital of the Company is as follows:

Date of Allotment and when made fully paid up	Number of Preference Shares (Class B)	Issue Price per Preference Share (Class B) (Rs.)	Face Value per Preference Shares (Class B) (Rs.)	Consideration (cash, bonus, consideration other than cash)	Nature of allotment	Cumulative Preference Share Capital (Class B) (Rs.)
September 25, 2006	26,000,000	100	10	Cash	Preferential allotment	260,000,000

c. History of Equity Share capital of the Promoters and Promoter Group:

i. Following is the history of Equity Share capital of the Promoters and Promoters Group:

Name of Promoter/ Promoter Group	Date of Allotment/ Acquisition/ Sale	Consid- eration per Equity Share (Rs.)	No. of Equity Shares	Nature of allotment/ acquisition	% of Equity Share capital (Pre-Issue)	% of Equity Share capital (Post Issue)
Mr. Malvinder Mohan Singh	March 27, 1996	10	100	Subscription to the Memorandum of Association	Negligible	Negligible
	January 10, 2003	-	50	Transmission of Equity Shares held by the late Dr. Parvinder Singh	Negligible	Negligible
	February 10, 2006	-	6,244	Allotment to the shareholders of erstwhile FMCHL pursuant to order of the Delhi High Court dated October 7, 2005	Negligible	Negligible
	Total		6,394		Negligible	Negligible
Mr. Shivinder Mohan Singh	March 27, 1996	10	100	Subscription to the Memorandum of Association	Negligible	Negligible
	January 10, 2003	-	50	Transmission of Equity Shares held by the late Dr. Parvinder Singh	Negligible	Negligible
	February 10, 2006	-	6,244	Allotment to the shareholders of erstwhile FMCHL pursuant to order of the Delhi High Court dated October 7, 2005	Negligible	Negligible
	Total		6,394		Negligible	Negligible
Fortis Healthcare Holdings Limited	May 13, 2002	10	324,300	Purchase of Equity Shares from Mr. G.S. Dhillon	0.18	0.14
	May 17, 2002	10	18,313,200	Purchase of Equity Shares from Ranbaxy Holding Company	10.14	8.08
	September 18, 2002	10	3,900	Purchase of Equity Shares from Ranbaxy Holding Company	Negligible	Negligible
	October 4, 2002	10	15,658,600	Purchase of 7,829,300 Equity Shares from each of Shivi Holdings Private Limited and Malav Holdings Private Limited	8.67	6.91
	December 20, 2004	10	7,661,300	Preferential allotment	4.24	3.38
	August 30, 2005	10	20,913,140	Purchase of Equity Shares from Shivi Holdings Private Limited, Malav Holdings Private Limited and Ranbaxy Holding Company	11.58	9.23
	November 9, 2005	25	6,000,000	Purchase of Equity Shares from Oscar Investment Limited	3.32	2.65
	February 10, 2006	-	252,500	Allotment to the shareholders of erstwhile FMCHL pursuant to order of the Delhi High Court dated October 7, 2005	0.14	0.11
	March 31, 2006	10	85,200,000	Preferential allotment	47.16	37.59
	Total		154,326,940		85.42	68.09

Name of Promoter/ Promoter Group	Date of Allotment/ Acquisition/ Sale	Consid- eration per Equity Share (Rs.)	No. of Equity Shares	Nature of allotment/ acquisition	% of Equity Share capital (Pre-Issue)	% of Equity Share capital (Post Issue)
Ranbaxy Laboratories Limited	September 6, 2000	10	4,340,000	Preferential allotment	2.40	1.91
	November 27, 2000	10	1,807,900	Preferential allotment	1.00	0.80
	May 21, 2001	10	2,318,200	Preferential allotment	1.28	1.02
	December 28, 2001	10	1,533,900	Preferential allotment	0.85	0.68
	December 27, 2002	10	2,529,460	Preferential allotment	1.40	1.12
	December 20, 2004	10	1,568,200	Preferential allotment	0.87	0.69
	Total		14,097,660		7.80	6.22
Malav Holdings Private Limited	March 27, 2000	10	2,000	Purchase of Equity Shares from Delta Aromatics Private Limited	Negligible	Negligible
	November 27, 2000	10	7,330,000	Preferential allotment	4.06	3.23
	May 21, 2001	10	1,000,000	Preferential allotment	0.55	0.44
	August 30, 2001	10	1,466,000	Preferential allotment	0.81	0.65
	May 21, 2002	10	2,111,300	Preferential allotment	1.17	0.93
	October 4, 2002	10	(7,829,300)	Sale of Equity Shares to Fortis Healthcare Holdings Limited	4.33	3.45
	January 10, 2004	10	47,000	Preferential allotment	0.03	0.02
	August 30, 2005	10	(4,127,000)	Sale of Equity Shares to Fortis Healthcare Holdings Limited	2.28	1.82
	February 10, 2006	-	133,750	Allotment to the shareholders of erstwhile FMCHL pursuant to order of the Delhi High Court dated October 7, 2005	0.07	0.06
	Total		133,750		0.07	0.06
Ranbaxy Holding Company	January 14, 2000	17.86	1,428,000	Purchase of Equity Shares from Infrastructure Leasing and Financial Services Limited.	0.79	0.63
	September 6, 2000	10	1,520,000	Preferential allotment	0.84	0.67
	November 27, 2000	10	12,082,600	Preferential allotment	6.69	5.33
	May 21, 2001	10	2,000,000	Preferential allotment	1.11	0.88
	August 30, 2001	10	3,153,700	Preferential allotment	1.75	1.39
	December 28, 2001	10	9,164,300	Preferential allotment	5.07	4.04
	April 23, 2002	10	(1,500,000)	Sale of Equity Shares to Jaguar Estates Private Limited	0.83	0.66

Name of Promoter/ Promoter Group	Date of Allotment/ Acquisition/ Sale	Consideration per Equity Share (Rs.)	No. of Equity Shares	Nature of allotment/ acquisition	% of Equity Share capital (Pre-Issue)	% of Equity Share capital (Post Issue)
	May 2, 2002	10	(2,500,000)	Sale of Equity Shares to Luminous Holding Private Limited	1.38	1.10
	May 7, 2002	10	(1,000,000)	Sale of Equity Shares to Jaguar Estates Private Limited	0.55	0.44
	May 17, 2002	10	(18,313,200)	Sale of Equity Shares to Fortis Healthcare Holdings Limited	10.14	8.08
	May 21, 2002	10	5,079,200	Preferential allotment	2.81	2.24
	June 5, 2002	10	(500,000)	Sale of Equity Shares to Luminous Holding Private Limited	0.28	0.22
	September 13, 2002	10	2,000	Purchase of Equity Shares from Oscar Holdings Private Limited	Negligible	Negligible
	September 18, 2002	10	(3,900)	Sale of Equity Shares to Fortis Healthcare Holdings Limited	Negligible	Negligible
	December 27, 2002	10	1,423,900	Preferential allotment	0.79	0.63
	April 26, 2003	10	(235,000)	Sale of Equity Shares to Prime Trust	0.13	0.10
	June 25, 2003	10	904,540	Preferential allotment	0.50	0.40
	August 30, 2005	10	(12,706,140)	Sale of Equity Shares to Fortis Healthcare Holdings Limited	7.03	5.61
	February 10, 2006	-	121,250	Allotment to the shareholders of erstwhile FMCHL pursuant to order of the Delhi High Court dated October 7, 2005	0.07	0.05
Total			121,250		0.07	0.05

2. Promoter's Contribution and Lock-in

Pursuant to the SEBI Guidelines, an aggregate of 20% of the post-Issue equity share capital of the Company shall be locked in by the Promoters for a period of three years from the date of Allotment in the Issue. The Equity Shares, which are being locked-in, are not ineligible for computation of Promoter's contribution under Clause 4.6 of the SEBI Guidelines.

- a. Details of Promoters' contribution by Fortis Healthcare Holdings Limited, which are being locked in for a period of three years, are as follows:

Date of Allotment/ Acquisition	Consideration per Equity Share (Rs.)	No. of Equity Shares	Nature of allotment/ acquisition	% of Equity Share capital (Pre-Issue)	% of Equity Share capital (Post Issue)
May 17, 2002	10	1,096,367	Purchase of Equity Shares from Ranbaxy Holding Company	0.61	0.48
September 18, 2002	10	3,900	Purchase of Equity Shares from Ranbaxy Holding Company	Negligible	Negligible

Date of Allotment/ Acquisition	Consideration per Equity Share (Rs.)	No. of Equity Shares	Nature of allotment/ acquisition	% of Equity Share capital (Pre-Issue)	% of Equity Share capital (Post Issue)
October 4, 2002	10	15,658,600	Purchase of 7,829,300 Equity Shares from each of Shivi Holdings Private Limited and Malav Holdings Private Limited	8.67	6.91
December 20, 2004	10	7,661,300	Preferential allotment	4.24	3.38
August 30, 2005	10	20,913,140	Purchase of Equity Shares from Shivi Holdings Private Limited, Malav Holdings Private Limited and Ranbaxy Holding Company	11.58	9.23
		45,333,307		25.09	20.00

The Promoters contribution has been brought in to the extent of not less than the specified minimum lot and from the persons defined as Promoters under the SEBI Guidelines.

b. Details of pre-Issue Equity Share capital locked in for one year:

In terms of Clause 4.14.1 of the SEBI Guidelines, in addition to the lock-in of 20% of the post-Issue shareholding of Fortis Healthcare Holdings Limited for three years, as specified above, the entire pre-Issue share capital of the Company shall be locked-in for a period of one year from the date of Allotment in the Issue. In addition to the above 45,333,307 Equity Shares that are being locked in for a period of three years, 135,336,787 Equity Shares, are being locked in for a period of one year.

In terms of Clause 4.15 of the SEBI Guidelines, the locked-in Equity Shares held by the Promoters can be pledged only to banks or financial institutions as collateral security for any loans granted by such banks or financial institutions, provided that the pledge of shares is one of the conditions under which the loan is sanctioned.

In terms of Clause 4.16.1 (a) of the SEBI Guidelines, the Equity Shares held by persons other than Promoters prior to the Issue may be transferred to any other person holding the Equity Shares which are locked-in as per Clause 4.14 of the SEBI Guidelines, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 1997, as applicable.

Further, in terms of Clause 4.16.1(b) of the SEBI Guidelines, the Equity Shares held by the Promoters may be transferred to and among the Promoter Group or to a new promoter or persons in control of the Company subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 1997, as applicable.

Additionally, the Equity Shares issued in the Firm Allotment Portion to Eligible Employees aggregating to 242,476 Equity Shares are proposed to be Allotted shall be locked in for a period of one year from the date of Allotment in the Issue. The Promoters have confirmed that in the event any Eligible Employee to whom Equity Shares are proposed to be Allotted in the Firm Allotment Portion, withdraws partially or fully, from the offer made to him/her in the Firm Allotment Portion, the Promoters shall apply to the extent of Equity Shares offered to such Eligible Employee upto a maximum of 242,476 Equity Shares. The Issue Price for such number of Equity Shares shall be brought in by the Promoters at least one day prior to the Bid/Issue Opening Date. Furthermore, in the event that the Bid of an Eligible Employee in the Firm Allotment Portion gets rejected, the Issue Price for such number of Equity Shares shall be paid by the Promoters. Except as stated above, the Promoters will not participate in the Issue. The Equity Shares so acquired by the Promoters, if any, shall also be subject to a lock-in for a period of one year from the date of Allotment of the Equity Shares in the Issue.

No payment, direct or indirect in the nature of discount, commission, allowance or otherwise shall be made either by the Company or the Promoters in this Issue to the Eligible Employees applying in the Firm Allotment Portion.

3. Shareholding Pattern of the Company

(i) The table below presents the shareholding pattern of Equity Shares before the proposed Issue and adjusted for the Issue:

	Pre-Issue		Post-Issue	
	Number of Equity Shares	% of Equity Share capital	Number of Equity Shares	% of Equity Share capital
Promoters ^				
Mr. Malvinder Mohan Singh *	6,394	Negligible	6,394	Negligible
Mr. Shivinder Mohan Singh *	6,394	Negligible	6,394	Negligible
Fortis Healthcare Holdings Limited	154,326,940	85.42	154,326,940	68.09
Sub-total Holding of Promoters	154,339,728	85.43	154,339,728	68.09
Promoter Group (other than the Promoters)				
Ranbaxy Laboratories Limited	14,097,660	7.80	14,097,660	6.22
Malav Holdings Private Limited	133,750	0.07	133,750	0.06
Ranbaxy Holding Company	121,250	0.07	121,250	0.05
Sub-total Holding of Promoter Group (other than Promoters)	14,352,660	7.94	14,352,660	6.33
Pre-IPO Investors				
Trinity Capital (Eight) Limited	8,000,000	4.43	8,000,000	3.53
Mr. Rajkumar Bagri	1,000,000	0.55	1,000,000	0.44
Mr. Apurv Bagri	1,000,000	0.55	1,000,000	0.44
Vasco Inc	670,194	0.37	670,194	0.30
Sub-total Holding of Pre-IPO Investors	10,670,194	5.91	10,670,194	4.71
Directors of the Company				
Mr. Harpal Singh#	50,003	0.03	58,003	0.03
Mr. Vinay Kaul *#	103	Negligible	8,103	Negligible
Mr. V.M. Bhutani *#	5,102	Negligible	9,102	Negligible
Mr. Gurcharan Das#	10,000	0.01	16,000	0.01
Mr. P.S. Joshi#	25,000	0.01	33,000	0.01
Lt.Gen. Tejinder Singh Shergill*#	-	-	16,000	0.01
Justice S.S. Sodhi*#	-	-	4,000	Negligible
Mr. Rajan Kashyap*#	-	-	2,400	Negligible
Mr. Ramesh L. Adige*#	-	-	800	Negligible
Sub-total Holding of Directors of the Company	90,208	0.05	147,408	0.07
Key Managerial Employees of the Company				
Mr. Daljit Singh#	10,000	0.01	30,000	0.01
Mr. Anil Panwar#	5,500	Negligible	15,500	0.01
Sub-total Holding of Key Managerial Employees of the Company	15,500	0.01	45,500	0.02
Others	1,201,804	0.67	47,111,043	20.78
Total	180,670,094	100.00	226,666,533	100.00

^ In the event any Eligible Employee to whom Equity Shares are proposed to be allotted in the Firm Allotment Portion, withdraws partially or fully, from the offer made to him/her in the Firm Allotment Portion, the Promoters shall apply to the extent of Equity Shares offered to such Eligible Employee up to a maximum of 242,476 Equity Shares. Please refer to paragraph 2.b. above.

* *Directors of Fortis Healthcare Holdings Limited, the Promoter company.*

Assuming that the Eligible Employees subscribe to Equity Shares to the full extent undertaken by them as specified in Appendix A of this Red Herring Prospectus, under the Firm Allotment Portion.

(ii) The table below presents the shareholding pattern of Preference Shares (Class A) before the proposed Issue:

Name of Shareholder	Pre-Issue	
	Number of Preference Shares (Class A)	% of Preference Share capital
Dr. Ashok Rajagopal	100	100.00

(iii) The table below presents the shareholding pattern of Preference Shares (Class B) before the proposed Issue:

Name of Shareholder	Pre-Issue	
	Number of Preference Shares (Class A)	% of Preference Share capital
Fortis Healthcare Holdings Limited	26,000,000	100.00

In March 2006, Fortis Healthcare Holdings Limited ("FHHL"), a Promoter of the Company advanced Rs. 2,600.00 million as share application money to the Company. The Company utilized a significant part of such amounts, i.e. Rs. 2,575.00 million (as per the certificate of Walker, Chandio & Co., Chartered Accountants dated March 15, 2007) towards repayment of certain term loans availed from banks and financial institutions for funding the acquisition of EHIRCL. Subsequently on September 25, 2006, in consideration of such share application amounts the Company issued 26,000,000 Preference Shares (Class B) each to FHHL, at a premium of Rs. 90 each aggregating Rs. 2,600.00 million. The Company proposes to redeem the Preference Shares (Class B) issued to FHHL, out of the proceeds of this Issue. See the section titled "Objects of the Issue" beginning on page 34 of this Red Herring Prospectus for further details.

The shareholding pattern of Preference Shares (Class A) post-Issue will remain the same as the pre-Issue shareholding pattern of Preference Shares (Class A).

- The Company, the Directors, the Promoters, the Promoter Group, their respective directors, and the BRLMs have not entered into any buy-back and/or standby arrangements for purchase of Equity Shares from any person, including the Eligible Employees to whom Equity Shares are proposed to be Allotted in the Firm Allotment Portion.

5. The list of top ten shareholders of the Company and the number of Equity Shares held by them is as under:

(a) The top ten shareholders of the Company as on the date of filing of this Red Herring Prospectus are as follows:

S. No.	Name of Shareholders	Number of Equity Shares	% of Equity Share Capital (Pre-Issue)
1.	Fortis Healthcare Holdings Limited	154,326,940	85.42
2.	Ranbaxy Laboratories Limited	14,097,660	7.80
3.	Trinity Capital (Eight) Limited	8,000,000	4.43
4.	Mr. Rajkumar Bagri	1,000,000	0.55
5.	Mr. Apurv Bagri	1,000,000	0.55
6.	Vasco Inc	670,194	0.37
7.	Prime Trust	235,000	0.13
8.	Malav Holdings Private Limited	133,750	0.07
9.	Ranbaxy Holding Company	121,250	0.07
10.	Mr. Harpal Singh	50,003	0.03
11.	Davinder Singh Brar (HUF)	50,000	0.03
12.	Ms. Bala Kaul	50,000	0.03
13.	Mr. Lakhi Samtani	50,000	0.03

(b) The top ten shareholders of the Company as on March 12, 2007 (i.e., 10 days prior to filing this Red Herring Prospectus with the SEBI) are as follows:

S. No.	Name of Shareholders	Number of Equity Shares	% of Equity Share Capital (Pre-Issue)
1.	Fortis Healthcare Holdings Limited	154,326,940	88.69
2.	Ranbaxy Laboratories Limited	14,097,660	8.10
3.	Trinity Capital (Eight) Limited	2,000,000	1.15
4.	Mr. Rajkumar Bagri	1,000,000	0.57
5.	Mr. Apurv Bagri	1,000,000	0.57
6.	Prime Trust	235,000	0.14
7.	Malav Holdings Private Limited	133,750	0.08
8.	Ranbaxy Holding Company	121,250	0.07
9.	Mr. Harpal Singh	50,003	0.03
10.	Davinder Singh Brar (HUF)	50,000	0.03
11.	Ms. Bala Kaul	50,000	0.03
12.	Mr. Lakhi Samtani	50,000	0.03

- (c) The top ten shareholders of the Company as on March 21, 2005 (i.e., two years prior to filing this Red Herring Prospectus with the SEBI) were as follows:

S. No.	Name of Shareholders	Number of Equity Shares	% of Equity Share Capital (Pre-Issue)
1.	Fortis Healthcare Holdings Limited	41,961,300	49.87
2.	Ranbaxy Laboratories Limited	14,097,660	16.76
3.	Ranbaxy Holding Co.	12,706,140	15.10
4.	Oscar Investments Limited	6,000,000	7.13
5.	Malav Holdings Private Limited	4,127,000	4.91
6.	Shivi Holdings Private Limited	4,080,000	4.85
7.	Prime Trust	235,000	0.28
8.	Davinder Singh Brar (HUF)	50,000	0.06
9.	Mr. Harpal Singh	50,000	0.06
10.	Mr. Lakhi Samtani	50,000	0.06
11.	Ms. Bala Kaul	50,000	0.06

6. None of our Directors, key managerial personnel hold Equity Shares or Preference Shares in the Company, except as stated in the section titled "Our Management" beginning on page 112 of this Red Herring Prospectus.
7. The shareholding of the Promoter Group and directors of Fortis Healthcare Holdings Limited, the Promoter company, in the Company as on the date of filing this Red Herring Prospectus is as follows:

Name of Promoter Group /directors of the Promoters	Number of Equity Shares	Percentage of pre Issue share capital
Fortis Healthcare Holdings Limited	154,326,940	85.42
Ranbaxy Laboratories Limited	14,097,660	7.80
Malav Holdings Private Limited	133,750	0.07
Ranbaxy Holding Company	121,250	0.07
Mr. Malvinder Mohan Singh*	6,394	Negligible
Mr. Shivinder Mohan Singh*	6,394	Negligible
Mr. V.M. Bhutani*	5,102	Negligible
Mr. Vinay Kaul *	103	Negligible
Total	168,697,593	93.37

* Directors of Fortis Healthcare Holdings Limited, the Promoter company.

8. The Promoters, Promoter Group, the directors of the Promoters and Directors have not purchased or sold any Equity Shares during a period of six months preceding the date on which this Red Herring Prospectus is filed with SEBI.

9. The Company has made the following issuances of Equity Shares to certain persons, at a price which may be lower than the Issue Price in the last 12 months:

Name of Allottee	Date of Allotment	No. of Equity Shares allotted Equity Shares (Rs.)	Consideration paid per	Reasons for allotment
Promoter Group				
Mr. Shivinder Mohan Singh, Mr. Malvinder Mohan Singh, FHHL, RLL and Malav Holdings Private Limited	February 10, 2006	519,988	-	Allotment to the shareholders of erstwhile FMCHL pursuant to order of the Delhi High Court dated October 7, 2005
Fortis Healthcare Holdings Limited	March 31, 2006	85,200,000	10	Preferential allotment
Total		85,719,988		
Pre-IPO Investors*				
Mr. Rajkumar Bagri	January 5, 2007	1,000,000	135	Preferential allotment
Mr. Apurv Bagri	January 5, 2007	1,000,000	135	Preferential allotment
Trinity Capital (Eight) Limited	January 12, 2007	2,000,000	145	Preferential allotment
Trinity Capital (Eight) Limited	March 20, 2007	6,000,000	145	Preferential allotment
Vasco Inc	March 20, 2007	670,194	159.50	Preferential allotment
Total		10,670,194		
Others				
Mr. Harpal Singh, Mr. Vinay Kumar Kaul, Mr. V. M. Bhutani, Mr. Vinay Kumar Singhal and Mr. Janak Singh Bajwa	February 10, 2006	12		Allotment to the shareholders of erstwhile FMCHL pursuant to order of the Delhi High Court dated October 7, 2005
Total		12		

* *The Equity Shares allotted to the Pre-IPO Investors shall be subject to a minimum lock-in for a period of one year from the date of Allotment in accordance with the SEBI Guidelines. For more details of Pre-IPO Share Subscription Agreements please refer to the section titled "History and Certain Corporate Matters" on page 95 of the Red Herring Prospectus.*

10. For details relating to shareholding pattern and composition of the board of directors of the Promoter Group Companies, see the section titled "Our Promoters and Promoter Group" beginning on page 124 of this Red Herring Prospectus.
11. A Bidder cannot make a Bid for more than the number of Equity Shares offered through the Issue, subject to the maximum limit of investment prescribed under relevant laws applicable to each category of investor.
12. There are no outstanding warrants, options or rights to convert debentures, loans or other instruments into the Equity Shares.
13. There will be no further issue of Equity Shares, whether by way of issue of bonus shares, preferential allotment, and rights issue or in any other manner, from the date of filing of this Red Herring Prospectus until the Equity Shares have been listed.
14. The Company presently does not intend or propose to alter the capital structure for a period of six months from the Bid/ Issue Opening Date, by way of split or consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into or exchangeable, directly or indirectly for Equity Shares) whether preferential or otherwise, except that if we enter into acquisitions, joint ventures or other arrangements, we may, subject to necessary approvals, consider raising additional capital to fund such activity or use Equity Shares as currency for acquisitions or participation in such joint ventures.

15. There shall be only one denomination of the Equity Shares, unless otherwise permitted by law. We shall comply with such disclosure and accounting norms as may be specified by the SEBI from time to time.
16. As on March 19, 2007 the total number of holders of the Equity Shares was 128.
17. The Company has not raised any bridge loans against the proceeds of the Issue.
18. We have not issued any Equity Shares out of revaluation reserves. Except as disclosed in the sections titled "Capital Structure – Notes to the Capital Structure" and "Other Regulatory and Statutory Disclosures – Issues Otherwise than for Cash" beginning on pages 21 and 257, respectively of this Red Herring Prospectus, the Company has not issued any Equity Shares for consideration other than cash.
19. An over subscription to the extent of 10% of the Issue can be retained for the purposes of rounding off while finalizing the basis of Allotment.
20. As per the RBI regulations, OCBs are not allowed to participate in the Issue.
21. The Equity Shares held by the Promoters are not subject to any pledge.
22. At least 60% of the Net Issue shall be allotted on a proportionate basis to Qualified Institutional Buyers ("QIBs"). 5% of the QIB Portion shall be available for allocation to Mutual Funds only and the remaining QIB Portion shall be available for allocation to the QIB Bidders including Mutual Funds, subject to valid Bids being received at or above the Issue Price. If at least 60% of the Net Issue cannot be allocated to QIBs, then the entire application money will be refunded forthwith. Further, not less than 10% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 30% of the Net Issue shall be available for allocation on a proportionate basis to Retail Individual Bidders, subject to valid Bids being received at or above the Issue Price. Further 242,476 Equity Shares shall be allotted to Eligible Employees in the Firm Allotment Portion, subject to valid Bids being received at or above the Issue Price. Under-subscription, if any, in any category except in the QIB category and the Firm Allotment Portion would be met with spill over from other categories in the Company's sole discretion, in consultation with the BRLMs and the Designated Stock Exchange.

For further details, see the section titled "Issue Structure" beginning on page 268 of this Red Herring Prospectus.

OBJECTS OF THE ISSUE

The object of the Issue are to: (a) meet the cost of development and construction of a new hospital owned by Oscar Bio-Tech Private Limited ("OBPL"), a subsidiary of the Company; (b) refinance the funds availed for the acquisition of Escorts Heart Institute Research Centre Limited ("EHIRCL"); (c) prepay some of our short term loans; and (d) achieve the benefits of listing on the Stock Exchanges.

The main objects clause of the Memorandum of Association and objects incidental to the main objects enable the Company to undertake its existing activities and the activities for which funds are being raised by the Company through the Issue.

The fund requirements described below are based on management estimates and the Company's current business plan and have not been appraised by any bank or financial institution. In view of the dynamic nature of the healthcare delivery industry and on account of new projects that the Company may pursue, including potential merger and acquisition opportunities for existing hospitals or hospitals under development, the Company may have to revise its capital expenditure requirements as a result of variations in the cost structure, changes in estimates, exchange rate fluctuations and external factors, which may not be within the control of the management of the Company. This may entail rescheduling or revising the planned capital expenditure and increasing or decreasing the capital expenditure for a particular purpose from its planned expenditure at the discretion of the Company's management. In case of any variations in the actual utilization of funds earmarked for the activities described below, increased fund deployment for a particular activity will be met from debt.

Requirement of Funds and Means of Finance

The details of proceeds of the Issue are summarized in the following table:

(Rs. million)

S.No.	Description	Amount
1.	Gross proceeds of the Issue *	[•]
2.	Issue Expenses *	[•]
3.	Net proceeds of the Issue	[•]

* To be finalized upon determination of Issue Price.

In addition, we have allotted Equity Shares to the Pre-IPO Investors on a preferential basis after filing the Draft Red Herring Prospectus with the SEBI aggregating to Rs. 1,536.90 million ("Pre-IPO Placements"), which we propose to utilise towards the objects of the Issue. For details of these Pre-IPO Placements, see the sections titled "Capital Structure" and "History and Certain Corporate Matters" on pages 21 and 95, respectively of this Red Herring Prospectus. The intended use of proceeds of the Issue and the Pre-IPO Placements is summarized in the table below:

(Rs. million)

S. No.	Proposed Expenditure Program	Estimated Total Cost	Means of Finance		
			Receipts from Pre-IPO placement of Equity Shares	Issue Proceeds	Debt
1.	Construction and development of the planned hospital to be located at Shalimar Bagh, New Delhi by OBPL.	2,000.00	-	1,000.00	1,000.00 ⁽¹⁾
2.	Refinancing of funds availed for the acquisition of EHIRCL.	5,600.00	926.90 ⁽²⁾	4,673.10	-
3.	Prepayment of short term loans of the Company.	700.00	610.00 ⁽³⁾	90.00	-
4.	General corporate purposes including strategic initiatives*	[•]	-	[•]	-
5.	Issue expenses*	[•]	-	[•]	-
	Total	[•]	1,536.90	[•]	1,000.00

(1) With reference to para 2.8 of the SEBI Guidelines, we confirm that firm arrangements for 75% of the stated means of finance, excluding net proceeds of the Issue, have been made.

(2) We propose to repay Rs. 926.90 million raised from the Pre-IPO Placements, for part repayment of a loan availed from HDFC Limited prior to the completion of this Issue.

(3) As of the date of filing this Red Herring Prospectus, we have repaid Rs.560 million raised from the Pre-IPO Placements towards certain short term loans. In addition, we intend to repay Rs. 50 million raised from the Pre-IPO Placements towards certain short term loans prior to the completion of this Issue.

* To be finalised upon determination of Issue Price.

As the Company does not currently have any internal accruals to meet the above expenses, the Company will reduce the amount relating to the prepayment of high cost debt and refinancing of funds availed for the acquisition of EHIRCL, in the event of any shortfall in using the net proceeds of the Issue.

1. Construction and development of the planned hospital to be located at Shalimar Bagh, New Delhi by OBPL, a subsidiary of the Company

The Company proposes to invest Rs. 1,000.00 million of the net proceeds of the Issue in its subsidiary, OBPL for the construction and development of a new hospital to be located at Shalimar Bagh, New Delhi. The project shall consist of the construction of an approximately 250 bed hospital and is expected to be completed by March 2009. The hospital is to be set up over 7.32 acres of land and it is proposed to provide healthcare to patients in key specialty areas such as cardiac care, gastroenterology, orthopedics, neuro-sciences, renal care and mother and child care.

In connection with the investment by the Company in OBPL from the net proceeds of the Issue, it is proposed that OBPL will issue equity shares to the Company. Although the Company is not assured of dividends pursuant to such investment in equity shares of OBPL, the Company believes that such investment in OBPL is in line with its strategy of expansion.

The total cost of this project, is approximately Rs. 2,000 million, of which Rs. 1,000 million is proposed to be financed through debt and Rs. 1,000 million is proposed to be financed through equity investment by the Company from the net proceeds of the Issue. In relation to the debt component of the project, UTI Bank Limited has sanctioned a term loan of Rs. 900 million to OBPL, for setting up the hospital. The details of the said loan are as follows:

Lender	Facility and Loan Documentation	Interest Rate and Repayment Schedule	Security
UTI Bank Limited	Term loan of Rs. 900 million (inclusive of an overdraft facility of Rs. 10 million) availed pursuant to sanction letter dated September 22, 2006.*	Interest: 2.50% below BPLR Repayment: Principal amount repayable in equal quarterly installments within 10 years from the date of drawdown after a three year moratorium	First <i>pari passu</i> charge on the entire fixed assets (both movable and immovable) of OBPL. Letter of comfort from Ranbaxy Holding Company, a Promoter Group company.

* As on date, OBPL has not drawn any amounts under the loan.

The estimated cost of the project is detailed in the following table:

(Rs. million)

Sl. No.	Particulars	Expenditure incurred or proposed to be incurred
1.	Land and related costs*	200.00
2.	Civil interiors and consultancy fees	548.40
3.	Engineering services	360.70
4.	Medical equipment	434.10
5.	Hospital engineering and support services	86.00
6.	Information technology	20.00
7.	Contingencies	50.00
8.	Pre-operative and preliminary expenses	110.00
9.	Finance cost, margin money and cash losses	190.80
	Total	2,000.00

* Of this OBPL has incurred an expenditure of Rs. 164.08 million as on February 28, 2007.

OBPL has incurred an expenditure of Rs. 164.08 million (as per the certificate of Walker, Chandio & Co, Chartered Accountants dated March 15, 2007), which were funded from debts incurred by the company. Details of the amount incurred in the project are as follows:

(Rs. million)

Sl. No.	Activity	Amount
1.	Land	158.23
2.	Capital work in progress	5.85
	Total	164.08

The land in relation to the project, measuring 7.32 acres at Shalimar Bagh, has been allotted by the Delhi Development Authority to OBPL through lease deed dated September 16, 2005 for a total consideration of Rs. 130.20 million, pursuant to a public auction. Further the Company has incurred additional expenditure in relation to pre-operative costs, land development and improvement charges.

OBPL has entered into the following agreements/contracts in relation to this project:

(Rs. million)

Party	Description	Amount
Design Engineering Partners*	Agreement dated November 23, 2004 for engineering consultancy	5.40
Mani Chowfla Architects Consultants*	Agreement dated February 9, 2005 for technical consulting and services	10.50
Energy Research Institute	Letter dated July 25, 2005 for advise on energy efficient architectural and engineering design	0.80
Geotech Consultants Private Limited	Letter dated August 4, 2005 for Soil Investigations	0.17
Ramky Infra Consulting Private Limited	Letter dated August 22, 2005 for conducting EIA Studies and getting clearances from the DPCC and MoEF	0.47

(Rs. million)

Party	Description	Amount
RRA Project Management	Letter dated November 14, 2005 for project management consultancy	8.42
Shri Ram Institute for Industrial Research	Letter dated March 24, 2006 for soil testing work	0.11
Empire Tubewell Private Limited	Letter dated June 26, 2006 for installation of tubewells at the hospital	0.39
ABL Hospitech Private Limited	Letter dated July 14, 2006 for installation of tubewells at the hospital	0.25
IIT Delhi	Letter dated January 25, 2007 for evaluation of sewage treatment plant and bio medical waste management plan.	0.06

* The agreements were initially entered into by the Company. Subsequently the rights under the agreement were assigned to OBPL.

In addition, OBPL has received the following approvals in relation to the project:

Description	Reference/License Number	Date of Issue	Date of Expiry
Approval from the Chief Fire Officer, Delhi approving the plan	F6/DFS/MS/BP/Hospital/2006/3638	December 18, 2006	Not applicable
Approval of the Delhi Urban Art Commission	23(37)/2006-DCAC	February 5, 2007	Not applicable
Approval from the Airports Authority of India	AAI/NOC/2007/36/240-42	March 16, 2007	Not applicable

In addition OBPL has applied to the Ministry of Environment and Forest on July 31, 2006 for environmental clearance.

No second-hand equipment and instruments have been purchased or are proposed to be purchased from the proceeds of this Issue. OBPL has not yet placed orders for machinery, civil construction, medical and other equipment for this project.

OBPL does not currently have any internal accruals to meet the expenses of the project, in the event of any shortfall in using the net proceeds of the Issue. Any shortfall in the net proceeds of the Issue will be met from debt funding. For details relating to the financial statements of OBPL, see the section titled "Financial Statements" beginning on page F-1 of this Red Herring Prospectus.

2. Refinancing of funds availed for the acquisition of EHIRCL

The Company executed a share purchase agreement on September 25, 2005 pursuant to which the Company acquired 90% of the equity share capital of EHIRCL including its subsidiaries. For details on the acquisition of EHIRCL, see the section titled "History and Certain Corporate Matters" beginning on page 95 of this Red Herring Prospectus.

The amount paid for purchase of the equity shares of EHIRCL was Rs. 5,850.10 million (as per the certificate of Walker, Chandio & Co. dated September 27, 2006). In accordance with the terms of the share purchase agreement, the Company paid the entire consideration for the purchase of shares of EHIRCL from short term loans and share money received from Ranbaxy Holding Company, a Promoter Group company.

In March 2006, Fortis Healthcare Holdings Limited ("FHHL"), a Promoter of the Company advanced Rs. 2,600.00 million as share application money. The Company utilized a significant part of such amounts, i.e. Rs. 2,575.00 million towards repayment of certain short term loans availed by the Company. Subsequently on September 25, 2006, in consideration for such share application amounts the Company issued 26,000,000 Preference Shares (Class B) each to FHHL, at a premium of Rs. 90 each aggregating Rs. 2,600.00 million. The Company proposes to redeem the Preference Shares (Class B) issued to FHHL, out of the net proceeds of this Issue.

The Company proposes to utilize Rs. 926.90 million raised from the Pre-IPO Placements for part repayment of a loan availed from HDFC Limited prior to the completion of this Issue. Further, the Company proposes to utilize an aggregate amount of Rs. 2,073.10 million from the net proceeds of the Issue, in connection with the repayment of the remaining amount outstanding under the loan availed from HDFC Limited. Details of the loan availed from HDFC Limited are as follows:

Lender Documentation	Facility and Loan Repayment Schedule	Interest Rate and	Security
HDFC Limited	Short term loan of Rs. 3,000 million availed pursuant to agreement dated March 27, 2006 as amended by letter dated March 21, 2007.	Interest: 13% per annum, linked to HDFC-CPLR (applicable from March 27, 2007). Repayment: Rs. 926.90 million to be repaid on March 27, 2007 and the balance amount to be repaid within six months from March 27, 2007.	Pledge of 1.80 million equity shares of EHIRCL. Personal guarantees of Mr. Malvinder Mohan Singh and Mr. Shivinder Mohan Singh.

For further details of the terms and conditions of the loan, see the section titled “Financial Indebtedness” beginning on page 217 of this Red Herring Prospectus. For the financial information of EHIRCL, see the section titled “Financial Statements” beginning on page F-1 of this Red Herring Prospectus.

3. Repayment of short term loans availed by the Company

The Company has entered into various financing arrangements with a number of banks/ financial institutions and other lenders. These arrangements include fund based facilities from banks/ financial institutions and other lenders aggregating Rs. 5,074.19 million as on December 31, 2006. We intend to utilize Rs. 610 million from the proceeds of the Pre-IPO Placements and Rs. 90 million from the net proceeds of the Issue towards prepayment of certain short term loans, in the following manner:

(Rs. million)

S. No.	Bank/Financial Institution/ Lender	Total Amount Sanctioned Under Fund Based Facilities	Amount Outstanding as on December 31, 2006	Amount pre-paid through re-financing of debt	Amount to be pre-paid out of the proceeds from Pre-IPO Placements	Estimated Amount to be pre-paid from the net proceeds of the Issue	Amount Outstanding after pre-payment out of the proceeds from Pre-IPO placement of Equity Shares and the net proceeds of the Issue
1.	Kotak Mahindra Bank Limited	500.00	500.00	-	500.00 *	0.00	0.00
2.	HSBC Bank Limited	500.00	300.00	190.00	110.00 **	0.00	0.00
3.	HDFC Limited	300.00	300.00	-	0.00	90.00	210.00
	Total				610.00	90.00	

* As on the date of this Red Herring Prospectus, the Company has pre-paid this entire amount out of the funds raised from the Pre-IPO Placements.

** As on the date of this Red Herring Prospectus, the Company has pre-paid Rs. 60 million out of the funds raised from the Pre-IPO Placement.

For further details of the terms and conditions of the loan, see section titled “Financial Indebtedness” beginning on page 217 of this Red Herring Prospectus.

The above financing arrangements of the Company contain provisions relating to prepayment penalties. The Company will take these provisions into consideration in prepaying debt from the proceeds of the Issue. In the event of any surplus with respect to the proceeds of the Issue, the Company will, in accordance with the policies established by the Board, have flexibility in applying such surplus towards further repayment of debt or for general corporate purposes. The Company will approach the banks/financial institutions/lenders or clients after the completion of this Issue for pre-payment of some of the above high-cost loans/advances.

4. General corporate purposes including strategic initiatives

4A. Growth opportunities through strategic initiatives of acquisitions / investments

In addition to the proposed capital expenditure by the Company in building new hospitals and continued investment in existing facilities, it is also a key component of the Company’s strategy to expand through viable acquisitions and strategic partnerships. The Company has in the past, grown its business and operations through both organic and inorganic routes. Going forward, the Company believes that strategic investments and acquisitions may act as an enabler to growing its business. While this would be a component of its strategy, the Company presently does not have any legally binding commitments to enter into any such investments or acquisitions.

Accordingly, the Company intends to use a part of the proceeds received by the Company from the Issue for investment in acquiring existing hospitals and other strategic investments and acquisitions.

Our evaluation criteria for new opportunities include the cost, the quality of the infrastructure, work, culture and specialties at a facility (for existing facilities), location (with a focus on properties located in major cities), population base, the skill and reputation of the doctors and other medical and non-medical staff at existing facilities and the attractiveness to leading doctors of the location of new sites.

The Company intends to use approximately Rs [●] towards such strategic initiatives. In case of a shortfall of funds toward this purpose, we intend to fund it through alternative means of funding, including by means of external debt.

Except for the utilisation of funds for refinancing the acquisition of EHIRCL as disclosed above, no part of the net proceeds of the Issue are intended to be utilized, directly or indirectly, for refinancing any of the acquisitions already made by the Company.

4B. General Corporate Purposes

We intend to use a part of the net proceeds, approximately Rs. [●] million, out of the net Issue toward general corporate purposes to drive our business growth.

The management of the Company, in accordance with the policies of the Board, will have the flexibility in utilizing any surplus amounts from the net proceeds of the Issue.

5. Issue Expenses

The Issue related expenses include, among others, underwriting and selling commissions, printing and distribution expenses, legal fees, advertisement expenses and registrar and depository fees. The estimated Issue expenses are as follows:

S. No.	Activity Expense	Amount (Rs. millions)	Percentage of Total Expenditure	Percentage of Issue Size
1.	Lead management, underwriting and selling commissions*	[●]	[●]	[●]
2.	Advertising and marketing expenses*	[●]	[●]	[●]
3.	Printing and stationery expenses*	[●]	[●]	[●]
4.	Others (Registrar fees, legal fees etc.)*	[●]	[●]	[●]
	Total	[●]	[●]	[●]

* The amounts will be incorporated on finalisation of the Issue Price.

Schedule of Implementation and deployment of funds

The Company proposes to deploy the net proceeds of the Issue in the aforesaid projects in the next three Fiscal years. The total amount to be deployed in Fiscal 2007, 2008 and 2009 are Rs. 976.90 million, Rs. 5,892.67 million and Rs. 706.35 respectively. The following are the details of the estimated schedule of deployment of funds and the schedule of implementation of the projects:

(Rs. million)

S. No.	Object	Amount Deployed 2007- Fiscal 2007	Schedule of Deployment of funds			Estimated time of completion or repayment
			March 20,	Fiscal 2008	Fiscal 2009	
1.	Construction and development of the planned hospital to be located at Shalimar Bagh, New Delhi by OBPL	164.08*	-	1,129.57	706.35	Fiscal 2009
2.	Refinancing of funds availed for the acquisition of Escorts Heart Institute Research Centre Limited	Nil	926.90	4,673.10	-	July 2007
3.	Repayment of short term loans availed by the Company	560**	50	90.00	-	July 2007

* Expenditure incurred by OBPL, a subsidiary of the Company as on February 28, 2007.

** Expenditure incurred as on March 15, 2006.

Appraisal Report

None of the projects for which the net proceeds of the Issue will be utilised have been financially appraised and the estimates of the costs of projects mentioned above are based on internal estimates of the Company and quotes received from vendors of equipment and consideration payable for contracts already executed.

Working Capital Requirement

The Net Proceeds of this Issue will not be used to meet our working capital requirements as we expect to have internal accruals and/or incur debt and/or draw down from our existing lines of credit to meet our existing working capital requirements.

Interim Use of Proceeds

The management of the Company, in accordance with the policies set up by the Board, will have flexibility in deploying the proceeds received from the Issue. Pending utilisation for the purposes described above, the Company intends to temporarily invest the funds in high quality interest bearing liquid instruments including deposits with banks. Such investments would be in accordance with investment policies approved by our Board of Directors from time to time.

Monitoring of Utilisation of Funds

The Board and the monitoring agency, IDBI, so appointed for this purpose will monitor the utilisation of the proceeds of the Issue. The Company will disclose the utilization of the proceeds of the Issue under a separate head in its balance sheet for Fiscal 2008 and 2009 clearly specifying the purposes for which such proceeds have been utilised. The Company will also, in its balance sheet for Fiscal 2008 and 2009, provide details, if any, in relation to all such proceeds of the Issue that have not been utilised thereby also indicating investments, if any, of such unutilised proceeds of the Issue.

Except utilisation of Rs. 2,600.00 million from the net proceeds of this Issue towards redemption of Preference Shares (Class B) held by Fortis Healthcare Holdings Limited, no part of the net proceeds will be paid by the Company as consideration to the Promoters, the Directors, the Company's key managerial personnel or companies promoted by the Promoters except in the ordinary course of business.

BASIS FOR ISSUE PRICE

The Issue Price will be determined in consultation with the BRLMs on the basis of assessment of market demand and on the basis of the following quantitative and qualitative factors for the offered Equity Shares by the Book Building Process. The face value of the Equity Shares is Rs. 10 and the Issue Price is 9.2 times the face value at the lower end of the Price Band and 11.0 times the face value at the higher end of the Price Band. Investors should also refer to the sections titled “Risk Factors” and “Financial Statements” beginning on pages xii and F-1, respectively of this Red Herring Prospectus to get a more informed view before making the investment decision.

Qualitative Factors

Internal Factors

- We currently have a network of 11 hospitals primarily in north India and 15 satellite and heart command centers in hospitals across the country and one heart command center in Afghanistan.
- We deliver quality healthcare services to our patients in modern, patient-centric facilities using advanced technology and our teams of doctors, nurses and other healthcare professionals who follow international protocols.
- We have a team of skilled doctors dedicated to quality patient care, many of whom have a history of pioneering innovative techniques for patient treatment.
- Our business model allows us to deploy resources across our network and serve the medical needs of patients in their local communities at our multi-specialty facilities, while also delivering sophisticated, advanced procedures and quaternary care to patients in key specialty areas such as cardiac care, orthopedics, neuro-sciences, oncology, renal care, gastroenterology and mother and child care at our super-specialty “centers of excellence”.
- Since 2001, we have grown from one hospital, Fortis Hospital, Mohali, to a network of 11 hospitals and 16 satellite and heart command centers through organic and inorganic growth, and have established a track record of launching green field hospital projects in a timely manner, and integrating facilities into our operations.
- We have a professional management team which is composed of experienced managers from different industries, as well as doctors with both clinical and administrative experience. We believe our combination of a professionally managed administration with a commitment to patient care and high ethical standards enables us to operate our hospitals efficiently and leads to innovation in the management philosophy across our hospitals, while at the same time providing quality care to our patients.
- We believe our reputation through the Fortis and Escorts Healthcare brands, and Ranbaxy Laboratories Limited heritage, attracts patients and leading doctors to our facilities, and will also facilitate the acceptance by both patients and doctors of hospitals in other regions across India that we intend to add to our network.

Other Factors

- Despite increasing expenditure on healthcare, India lags behind other developing nations in many health categories, including life expectancy and infant mortality.
- Government healthcare delivery infrastructure in India is not well-developed, and consequently, India’s growing middle class is increasingly choosing private hospitals. Privately operated healthcare delivery accounted for over half of all inpatient hospital visits in India and 82% of all outpatient visits according to CRIS-INFAC’s report published in 2005.
- Socio-economic and demographic changes within the Indian population have increased the incidence of lifestyle diseases like cancer, diabetes and cardiovascular disease.
- The increasing awareness about health and medical procedures has created increased demand for advanced healthcare services, particularly tertiary and quaternary healthcare services.
- The rapid growth of the middle and upper classes in India, particularly the urban middle class, a segment that accounts for a substantial proportion of healthcare expenditure, is likely to lead to higher per capita expenditure on treatment of lifestyle diseases.
- The recent entry of private insurance companies, which has deepened health insurance penetration in India, increased spending on healthcare infrastructure and growth in medical value travel is likely to further fuel the growth of the private

healthcare delivery market in the country.

- We believe we are well-positioned to serve this increasing demand for sophisticated medical procedures and explore emerging opportunities in this growing market.

For detailed discussion on the above factors, see the sections titled “Industry” and “Our Business” beginning on pages 49 and 58 of this Red Herring Prospectus.

Quantitative Factors

The information presented in this section is derived from the Company’s unconsolidated audited restated financial statements for the years ended March 31, 2004, March 31, 2005 and March 31, 2006, and the nine month period ended December 31, 2006.

The Company’s consolidated financials have historically included its own operations, primarily consisting of two owned Hospitals in Mohali and Amritsar, and those of IHL consolidated as a board controlled subsidiary since December 20, 2002. Following acquisitions as described in the section titled “Our Business” beginning on page 58 of this Red Herring Prospectus, the Company acquired a 90% interest in EHIRCL, which owns and operates the Escorts hospital chain (including three majority-owned hospitals) in September, 2005 and a 100% stake in OBTP in March, 2006. In addition, the Company also acquired a majority stake in IHL, resulting in IHL becoming a majority owned subsidiary of the Company in March, 2006. The information presented in this section derived from the Company’s unconsolidated audited restated financial statements for the years ended March 31, 2004, March 31, 2005 and March 31, 2006 and the nine month period ended December 31, 2006, and does not fully reflect the effect of the acquisitions mentioned above.

1. Weighted average adjusted earnings per share (EPS)

Financial Period	EPS Unconsolidated ⁽¹⁾ (Rs.)	Weight
Year ended March 31, 2004	(0.78)	1
Year ended March 31, 2005	(1.02)	2
Year ended March 31, 2006	(1.65)	3
Weighted Average	(1.29)	

(1) EPS Unconsolidated = Net Profits/(Losses) as restated / Number of equity shares outstanding at the end of each year
As on December 31, 2006, based on earnings in the nine month period ended December 31, 2006, the EPS of the Company, on an unconsolidated basis, was Rs. (2.06).

2. Price Earnings Ratio (P/E Ratio)

- P/E based on the higher end of the price band (Rs. 110.00 per Equity Share) and on the EPS for year ended March 31, 2006 (Rs. (1.65) per Equity Share): Not Meaningful
- P/E based on the lower end of the price band (Rs. 92.00 per Equity Share) and on the EPS for year ended March 31, 2006 (Rs. (1.65) per Equity Share): Not Meaningful
- Peer group P/E⁽¹⁾
 - Apollo Hospitals: 28.2 times

1) P/E ratios for peer group from “Capital Market” Volume XXI/ 24 dated January 29, 2007 to February 11, 2007.

3. Weighted average return on net worth

Financial Period	Return on Net Worth – Unconsolidated ⁽¹⁾ (%)	Weight
Year ended March 31, 2004	-25%	1
Year ended March 31, 2005	-36%	2
Year ended March 31, 2006	-34%	3
Weighted Average	-33%	

- (1) Return on Net Worth - Unconsolidated = Net Profits/(losses) after Tax, as restated / Net Worth, as restated, at the end of the year (excluding Preference Share Capital, Securities Premium Account and Share Application Money pending allotment)

4. *Minimum Return on Increased Net Worth Required to Maintain Pre-Issue EPS.*

- a. The minimum return on increased net worth required to maintain pre-Issue EPS on an unconsolidated basis: Not Meaningful.

5. *Net Asset Value (NAV)*

- a. NAV per Equity Share after the Issue, based on the higher end of the price band (Rs. 110.00 per Equity Share) is Rs.31.13.
b. NAV per Equity Share after the Issue, based on the lower end of the price band (Rs. 92.00 per Equity Share) is Rs. 27.48.
c. Issue Price per Equity Share is Rs. [●].
d. NAV per Equity Share for the year ended March 31, 2004, 2005 and 2006 is as follows:

Financial Period	Net Asset Value per Equity Share (Rs.) – Unconsolidated ⁽¹⁾	Weight
As at March 31, 2004	3.12	1
As at March 31, 2005	2.83	2
As at March 31, 2006	4.78	3
Weighted Average	3.85	

- (1) Net Asset Value per Equity Share – Unconsolidated = Net Worth, as restated, at the end of the year (excluding Preference Share Capital, Securities Premium Account and Share Application Money pending allotment) / Number of equity shares outstanding at the end of year

As on December 31, 2006, the NAV per Equity Share of the Company, on an unconsolidated basis, was Rs. 2.71

The Issue Price of Rs. [●] per Equity Share has been determined on the basis of the demand from investors through the Book Building Process and is justified based on the above accounting ratios.

6. *Comparison with Industry Peers*

	EPS (Rs.)	P/E (times)	Return on Net Worth (%)	Net Asset Value per Equity Share (Rs.)
Fortis Healthcare Limited ⁽¹⁾	(1.65)	[●]	-34%	4.78
Peer Group ⁽²⁾				
Apollo Hospitals	12.3	28.2	13.6%	126.3

- 1) Earnings Per Share, Return on Net Worth and Net Asset Value of the Company are based on the last audited unconsolidated restated financial statements for the year ended March 31, 2006.

- 2) Source: "Capital Market" Volume XXI/ 24 dated January 29, 2007 to February 11, 2007.

The Issue Price of [●] per Equity Share has been determined by the Company in consultation with the BRLMs on the basis of the demand from investors for the Equity Shares through the Book Building Process. Prospective investors should also review the entire Red Herring Prospectus, including in particular, the sections titled "Risk Factors", "Industry", "Our Business" and "Financial Information" beginning on pages xii, 49, 58 and F-1, respectively of this Red Herring Prospectus to obtain a more informed view about the investment proposition.

STATEMENT OF TAX BENEFITS

Auditor's Report

Fortis Healthcare Limited,
Piccadily House, 275-276, 4th Floor
Captain Gaur Marg, Srinivas Puri
New Delhi- 110 065, India.

Dear Sirs,

Statement of Possible Tax Benefits available to the Company and its shareholders

We hereby report that the enclosed statement states the possible tax benefits available to the Company and to the shareholders of the Company under the Income Tax Act, 1961 and Wealth Tax Act, 1957, presently in force in India. Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the statute. Hence, the ability of the Company or its shareholders to derive the tax benefits is dependent upon their fulfilling such conditions, which based on business imperatives the Company faces in the future, the Company may or may not choose to fulfill.

The benefits discussed in the enclosed statement are not exhaustive. This statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the issue.

We do not express any opinion or provide any assurance as to whether:

- i) the Company or its share holders will continue to obtain these benefits in future; or
- ii) the conditions prescribed for availing the benefits have been / would be met with.

The contents of the enclosed statement are based on information, explanations and representations obtained from the Company and on the basis of their understanding of the business activities and operations of the Company.

For **S.R. Batliboi & Co**
Chartered Accountants

Per **Raj Agarwal**
Partner
Membership No: 82028

Place: New Delhi
Date: 20th March, 2007

STATEMENT OF TAX BENEFITS

The tax benefits listed below are the possible benefits available under the current tax laws in India. Several of these benefits are dependent on the Company or its Shareholders fulfilling the conditions prescribed under the relevant tax laws. Hence, the ability of the Company or its Shareholders to derive the tax benefits is dependent upon fulfilling such conditions, which based on business imperatives it faces in the future, it may not choose to fulfill.

The following tax benefits shall be available to the Company and the prospective shareholders under Direct Tax.

1. To the Company - Under the Income-tax Act, 1961 (the Act)

- 1.1 Under section 10(34) of the Act, any income by way of dividends referred to in Section 115O (i.e. dividends declared, distributed or paid on or after April 1, 2003 by domestic companies) received on the shares of any company is exempt from tax.
- 1.2 Under Section 32 of the Act, the Company can claim depreciation allowance at the prescribed rates on tangible assets such as building, plant and machinery, furniture and fixtures, etc. and intangible assets such as patent, trademark, copyright, know-how, licenses, etc. if acquired after March 31, 1998.
- 1.3 Under section 80-IB of the Act, profits of an undertakings deriving profits from the business of operating and maintaining a hospital in rural area, is eligible for 100% deduction for first five years subject to conditions specified in that section. However, Finance Act 2006 has introduced section 80AC which provides that no deduction under section 80-IB shall be allowed if the return is not filed on or before the due date.
- 1.4 In terms of Section 115JAA (1A) of the Act tax credit shall be allowed for any Assessment Year commencing on or after April 01, 2006. Credit eligible for carry forward is the difference between MAT paid and the tax computed as per the normal provisions of the Act. The credit is available for set off only when tax becomes payable under the normal provisions and that tax credit can be utilized to set-off any tax payable under the normal provisions in excess of MAT payable for that relevant year. MAT credit in respect of MAT paid prior to AY 2007-08 shall be available for set-off upto 5 years succeeding the year in which the MAT credit initially arose. However, as per Finance Act 2006 MAT credit for MAT paid for AY 2007-08 or thereafter shall be available for set-off upto 7 years succeeding the year in which the MAT credit initially arose.

2. To the Members of the Company – Under the Income Tax Act

2.1 Resident Members

- a) Under Section 10(34) of the Act, income earned by way of dividend from domestic company referred to in Section 115-O of the Act is exempt from income-tax in the hands of the shareholders.
- b) Under Section 10(38) of the Act, long term capital gain arising to the shareholder from transfer of a long term capital asset being an equity share in the company (i.e. capital asset held for the period of more than twelve months) entered into in a recognized stock exchange in India and being such a transaction, which is chargeable to Securities Transaction Tax, shall be exempt from tax. However, as per Finance Act 2006, long term capital gains of a company shall be taken into account in computing tax payable under section 115JB.
- c) In terms of Section 88E of the Act, the Securities Transaction Tax paid by the shareholder in respect of the taxable securities transactions entered into in the course of the business would be eligible for rebate from the amount of income-tax on the income chargeable under the head 'Profits and Gains under Business or Profession' arising from taxable securities transactions.
- d) As per the provisions of Section 10(23D) of the Act, all mutual funds set up by public sector banks, public financial institutions or mutual funds registered under the Securities and Exchange Board of India (SEBI) or authorized by the Reserve Bank of India are eligible for exemption from income-tax, subject to the conditions specified therein, on their entire income including income from investment in the shares of the company.
- e) Under Section 54EC of the Act, capital gain arising from transfer of long term capital assets [other than those exempt u/s 10(38)] shall be exempt from tax, subject to the conditions and to the extent specified therein, if the capital gain are invested within a period of six months from the date of transfer in the bonds redeemable after three years and issued by –

- (i) National Highways Authority of India ('NHAI') constituted under Section 3 of National Highways Authority of India Act, 1988 and notified by the Central Government in the Official Gazette for the purpose of this section; or
- (ii) Rural Electrification Corporation Limited ('RECL'), a company formed and registered under the Companies Act, 1956 and notified by the Central Government in the Official Gazette for the purpose of this section;

If only part of the capital gain is so reinvested, the exemption shall be proportionately reduced. However, the amount so exempted shall be chargeable to tax subsequently, if the new bonds are transferred or converted into money within three years from the date of their acquisition. According to the provisions of the Finance Bill 2007 it is proposed that for investments made on or after the 1st April, 2007, the exemption would be restricted to the amount which does not exceed rupees fifty lakhs during any financial year.

- f) Under Section 54F of the Act, where in the case of an individual or HUF capital gain arise from transfer of long term assets [other than a residential house and those exempt u/s 10(38) of the Act] then such capital gain, subject to the conditions and to the extent specified therein, will be exempt if the net sales consideration from such transfer is utilized for purchase of residential house property within a period of one year before or two year after the date on which the transfer took place or for construction of residential house property within a period of three years after the date of transfer. If only a part of the net consideration is so reinvested, the exemption shall be proportionately reduced.
- g) Under Section 111A of the Act, capital gains arising from transfer of short term capital assets, being an equity share in a company which is subject to Securities Transaction Tax will be taxable under the Act @ 10% (plus applicable surcharge and educational cess).
- h) Under Section 112 of the Act and other relevant provisions of the Act, long term capital gains [not covered under Section 10(38) of the Act] arising on transfer of shares in the Company, if shares are held for a period exceeding 12 months, shall be taxed at a rate of 20% (plus applicable surcharge and educational cess on income-tax) after indexation as provided in the second proviso to Section 48 or at 10% (plus applicable surcharge and educational cess on income-tax) (without indexation), at the option of the Shareholders.

2.2 Non Resident Indians/Members other than Foreign Institutional Investors and Foreign Venture Capital Investors

- a) By virtue of Section 10(34) of the Act, income earned by way of dividend income from a domestic company referred to in Section 115-O of the Act, is exempt from tax in the hands of the recipients.
- b) Under Section 10(38) of the Act, long term capital gain arising to the shareholder from transfer of a long term capital asset being an equity share in the company or unit of an equity oriented mutual fund (i.e. capital asset held for the period of more than twelve months) entered into in a recognized stock exchange in India and being such a transaction, which is chargeable to Securities Transaction Tax, shall be exempt from tax.
- c) In terms of Section 88E of the Act, the Securities Transaction Tax paid by the shareholder in respect of the taxable securities transactions entered into in the course of the business would be eligible for rebate from the amount of income-tax on the income chargeable under the head 'Profits and Gains under Business or Profession' arising from taxable securities transactions.
- d) Under the first proviso to section 48 of the Act, in case of a non resident, in computing the capital gains arising from transfer of shares of the company acquired in convertible foreign exchange (as per exchange control regulations), protection is provided from fluctuations in the value of rupee in terms of foreign currency in which the original investment was made. Cost indexation benefits will not be available in such a case.
- e) Under Section 54EC of the Act, capital gain arising from transfer of long term capital assets [other than those exempt u/s 10(38) of the Act] shall be exempt from tax, subject to the conditions and to the extent specified therein, if the capital gain are invested within a period of six months from the date of transfer in the bonds issued by –
 - (i) National Highways Authority of India ('NHAI') constituted under Section 3 of National Highways Authority of India Act, 1988 and notified by the Central Government in the Official Gazette for the purpose of this section; or
 - (ii) Rural Electrification Corporation Limited ('RECL'), a company formed and registered under the Companies Act, 1956 and notified by the Central Government in the Official Gazette for the purpose of this section; and

If only part of the capital gain is so reinvested, the exemption shall be proportionately reduced. However, the amount so exempted shall be chargeable to tax subsequently, if the new bonds are transferred or converted into money within

three years from the date of their acquisition. According to the provisions of the Finance Bill 2007 it is proposed that for investments made on or after the 1st April, 2007, the exemption would be restricted to the amount which does not exceed rupees fifty lakhs during any financial year.

- f) Under Section 54F of the Act, where in the case of an individual or HUF capital gain arise from transfer of long term assets [other than a residential house and those exempt u/s 10(38) of the Act] then such capital gain, subject to the conditions and to the extent specified therein, will be exempt if the net sales consideration from such transfer is utilized for purchase of residential house property within a period of one year before or two year after the date on which the transfer took place or for construction of residential house property within a period of three years after the date of transfer. If only a part of the net consideration is so reinvested, the exemption shall be proportionately reduced.
- g) Under Section 111A of the Act, capital gains arising from transfer of short term capital assets, being an equity share in a company which is subject to Securities Transaction Tax will be taxable under the Act @ 10% (plus applicable surcharge and educational cess).
- h) Under Section 112 of the Act and other relevant provisions of the Act, long term capital gains [not covered under Section 10(38) of the Act] arising on transfer of shares in the Company, if shares are held for a period exceeding 12 months, shall be taxed at applicable rates.
- i) Taxation of Income from investment and Long Term Capital Gains [other than those exempt u/s 10(38)]**
 - (i) A non-resident Indian, i.e. an individual being a citizen of India or person of Indian origin has an option to be governed by the special provisions contained in Chapter XIIA of the Act, i.e. "Special Provisions Relating to certain incomes of Non-Residents".
 - (ii) Under Section 115E of the Act, where shares in the company are subscribed for in convertible Foreign Exchange by a non-resident Indian, capital gains arising to the non resident on transfer of shares held for a period exceeding 12 months shall [in cases not covered under Section 10(38) of the Act] be concessionaly taxed at a flat rate of 10% (plus applicable surcharge and educational cess) without indexation benefit but with protection against foreign exchange fluctuation under the first proviso to Section 48 of the Act.
 - (iii) Under provisions of section 115F of the Act, long term capital gains [not covered under section 10(38) of the Act] arising to a non-resident Indian from the transfer of shares of the company subscribed to in convertible Foreign Exchange shall be exempt from income tax if the net consideration is reinvested in specified assets within six months of the date of transfer. If only part of the net consideration is so reinvested, the exemption shall be proportionately reduced. The amount so exempted shall be chargeable to tax subsequently, if the specified assets are transferred or converted within three years from the date of their acquisition.
 - (iv) Under provisions of Section 115-G of the Act, it shall not be necessary for a non-resident Indian to furnish his return of income if his only source of income is investment income or long term capital gains or both arising out of assets acquired, purchased or subscribed in convertible foreign exchange and tax deductible at source has been deducted there from.
 - (v) Under Section 115-I of the Act, a non resident Indian may elect not to be governed by the provisions of Chapter XII-A of the Act for any assessment year by furnishing his return of income under section 139 of the Act declaring therein that the provisions of the Chapter shall not apply to him for that assessment year and if he does so the provisions of this Chapter shall not apply to him. In such a case the tax on investment income and long term capital gains would be computed as per normal provisions of the Act.

2.3 Foreign Institutional Investors (FIIs)

- a) By virtue of Section 10(34) of the Act, income earned by way of dividend income from another domestic company referred to in Section 115-O of the Act, are exempt from tax in the hands of the institutional investor.
- b) Under Section 10(38) of the Act, long term capital gain arising to the shareholder from transfer of a long term capital asset being an equity share in the company (i.e. capital asset held for the period of more than twelve months) entered into in a recognized stock exchange in India and being such a transaction, which is chargeable to Securities Transaction Tax, shall be exempt from tax.

- c) In terms of Section 88E of the Act, the Securities Transaction Tax paid by the shareholder in respect of the taxable securities transactions entered into in the course of the business would be eligible for rebate from the amount of income-tax on the income chargeable under the head 'Profits and Gains under Business or Profession' arising from taxable securities transactions.
- d) Under Section 111A of the Act, capital gains arising from transfer of short term capital assets, being an equity share in a company which is subject to Securities Transaction Tax will be taxable under the Act at the rate of 10% (plus applicable surcharge and educational cess).
- e) Under Section 115AD capital gain arising on transfer of long term capital assets, being shares in a company (other than those mentioned in point b) above), are taxed at the rate of 10% (plus applicable surcharge and education cess). Such capital gains would be computed without giving effect to the first and second proviso to Section 48 of the Act. In other words, the benefit of indexation, direct or indirect, as mentioned under the two provisos would not be allowed while computing the capital gains.
- f) Under Section 54EC of the Act, capital gain arising from transfer of long term capital assets [other than those exempt u/s 10(38) of the Act] shall be exempt from tax, subject to the conditions and to the extent specified therein, if the capital gain are invested within a period of six months from the date of transfer in the bonds issued by –
 - (i) National Highways Authority of India ('NHA') constituted under Section 3 of National Highways Authority of India Act, 1988 and notified by the Central Government in the Official Gazette for the purpose of this section; or
 - (ii) Rural Electrification Corporation Limited, a company formed and registered under the Companies Act, 1956 and notified by the Central Government in the Official Gazette for the purpose of this section;

If only part of the capital gain is so reinvested, the exemption shall be proportionately reduced. However, the amount so exempted shall be chargeable to tax subsequently, if the new bonds are transferred or converted into money within three years from the date of their acquisition. According to the provisions of the Finance Bill 2007 it is proposed that for investments made on or after the 1st April, 2007, the exemption would be restricted to the amount which does not exceed rupees fifty lakhs during any financial year.

2.4 Venture Capital Companies / Funds

As per the provisions of section 10(23FB) of the Act, income of

- Venture Capital Company which has been granted a certificate of registration under the Securities and Exchange Board of India Act, 1992 and notified as such in the Official Gazette; and
- Venture Capital Fund, operating under a registered trust deed or a venture capital scheme made by Unit Trust of India, which has been granted a certificate of registration under the Securities and Exchange Board of India Act, 1992 and fulfilling such conditions as may be notified in the Official Gazette, set up for raising funds for investment in a Venture Capital Undertaking, is exempt from income tax. According to the provisions of the Finance Bill 2007, the exemption is proposed to be restricted to income from investment in a venture capital undertaking.

3. Wealth Tax Act, 1957

Shares in a company held by a shareholder will not be treated as an asset within the meaning of Section 2(ea) of Wealth-tax Act, 1957; hence, wealth tax is not leviable on shares held in a company.

Notes:

- a) All the above benefits are as per the current tax law and will be available only to the sole/ first named holder in case the shares are held by joint holders.
- b) In respect of non-residents, taxability of capital gains mentioned above shall be further subject to any benefits available under the Double Taxation Avoidance Agreement, if any between India and the country in which the non-resident has fiscal domicile.
- c) In view of the individual nature of tax consequence, each investor is advised to consult his/ her own tax adviser with respect to specific tax consequences of his/ her participation in the scheme.

INDUSTRY

The industry data set forth below is based on industry information collected by third parties. The industry sources cited herein include *Opportunities in Healthcare: Destination India* published by the Federation of Indian Chambers of Commerce and Industry and Ernst & Young in 2007 ("FICCI-EY"), the *CRIS-INFAC Hospitals Annual Review* published in November 2005 ("CRIS-INFAC"), *Healthcare in India: The Road Ahead*, published in October 2002 by the Confederation of Indian Industry and McKinsey & Company ("CII-McKinsey"), *Working Together for Health — The World Health Report 2006* published by the World Health Organization in 2006 (the "WHO"), the *Tenth Five Year Plan (2002-2007)* published by the Planning Commission, Government of India, in 2002 (the "Planning Commission (2002)"), *Healthcare*, a report by Ernst & Young for India Brand Equity Foundation and published in February 2006 ("IBEF-E&Y") and *Changing Health Budgets* by Ravi Duggal, published in 2006 by the Centre for Enquiry into Health and Allied Themes, Research Centre of Anusandhan Trust ("CEHAT"). This data has not been prepared or independently verified by us or the BRLMs or any of their respective affiliates or advisors. Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those discussed in the section titled "Risk Factors" beginning on page xii of this Red Herring Prospectus. Accordingly, investment decisions should not be based on such information.

Introduction

According to the WHO, total expenditure on healthcare in India constituted 4.8% of the gross domestic product in 2003 and was lower than in 1999, when it constituted 5.1%. This is lower than healthcare spending in other developing countries such as Brazil (7.6%), China (5.6%) and Mexico (6.2%), but higher than spending in countries like Thailand (3.3%) and Malaysia (3.8%). According to IBEF-E&Y, approximately US\$34.9 billion or 5.2% of India's gross domestic product was spent on healthcare in 2004, and according to CEHAT, the total value of the health sector in India in 2006 is approximately 6.5% of the gross domestic product.

According to the WHO, despite increasing expenditure on healthcare, India lags behind other developing nations in many health categories, including life expectancy and infant mortality. In 2004, government spending on healthcare amounted to 24.8% of total healthcare expenditure in India, as compared to 45.3% in Brazil and 49.4% in South Korea. Similarly, per capita total expenditure on healthcare was US\$ 82 in India as compared to US\$ 597 in Brazil and US\$ 278 in China during 2003. Indian healthcare infrastructure and the number of healthcare professionals also compare poorly to other developing countries. According to CII-McKinsey, India had only 1.5 hospital beds per thousand people in 2001, while countries such as China, Brazil, Thailand and South Korea had an average of 4.30 beds per thousand people. Moreover, allopathic physicians in India only numbered 0.60 per thousand in 2005 compared to 1.15 in Brazil, 1.06 in China and 1.57 in the Republic of Korea, according to the WHO. The worldwide nursing shortage is also reflected in India, which is mentioned among the countries with the greatest shortage, in absolute terms, of health workers, with nurses numbering only 0.80 per thousand people in 2004, according to the WHO, compared to 3.84 in Brazil, 1.05 in China, and 1.75 in the Republic of Korea. The following table sets forth certain key healthcare indicators for India and certain other countries:

	Life Expectancy at Birth	Infant Mortality Rate	Government Expenditure on Healthcare	Per Capita Total Expenditure on Healthcare	Number of Physicians	Physicians – Density	Number of Nurses	Nurses – Density
	(Years)	(Per 1,000)	(% of total Healthcare Expenditure)	(US\$)	(Nos.)	(Per 1,000)		(Per 1,000)
	2004	2004	2003	2003	2000 ⁽¹⁾	2000 ⁽¹⁾	2000 ⁽¹⁾	2000 ⁽¹⁾
India	62	85	24.8	82	645,825	0.60	865,135	0.80
Brazil	70	34	45.3	597	198,153	1.15	659,111	3.84
China	72	31	36.2	278	1,364,000	1.06	1,358,000	1.05
Malaysia	72	12	58.2	374	16,146	0.70	31,129	1.35

	<i>Life Expectancy at Birth</i>	<i>Infant Mortality Rate</i>	<i>Government Expenditure on Healthcare</i>	<i>Per Capita Total Expenditure on Healthcare</i>	<i>Number of Physicians</i>	<i>Physicians – Density</i>	<i>Number of Nurses</i>	<i>Nurses – Density</i>
	<i>(Years)</i>	<i>(Per 1,000)</i>	<i>(% of total Healthcare Expenditure)</i>	<i>(US\$)</i>	<i>(Nos.)</i>	<i>(Per 1,000)</i>		<i>(Per 1,000)</i>
	2004	2004	2003	2003	2000⁽¹⁾	2000⁽¹⁾	2000⁽¹⁾	2000⁽¹⁾
<i>Mexico</i>	74	28	46.4	582	195,897	1.98	88,678	0.90
<i>Republic of Korea</i>	77	6	49.4	1,074	75,045	1.57	83,333	1.75
<i>Thailand</i>	70	21	61.6	260	22,435	0.37	171,605	2.82
<i>Japan</i>	82	4	81.0	2,244	251,889	1.98	993,628	7.79
<i>United Kingdom</i>	79	6	85.7	2,389	133,641	2.30	704,332	12.12
<i>United States</i>	78	8	44.6	5,711	730,801	2.56	2,669,603	9.37

Source: The WHO

(1) 2005 for India; 2001 for China; 2003 for South Korea; 2002 for Japan; and 1997 for the United Kingdom.

Although many parts of India remain poor and access to basic healthcare remains the focus in those regions, according to CRIS-INFAC, socio-economic and demographic changes within certain segments of the Indian population, particularly in urban areas, have created increased demand for advanced healthcare services. Not only is there a growing awareness and sophistication among healthcare consumers who are demanding more services, there is also an increase in the incidence of so-called “lifestyle” diseases like cancer, diabetes and cardiovascular disease, which are more expensive to treat than communicable and infectious diseases.

Structure of the Healthcare Delivery Industry

Type of Facilities

Healthcare facilities in India vary by the level and complexity of treatment offered, quality of infrastructure facilities and availability of qualified doctors and support staff. They can be divided into:

- *Primary care facilities*, which offer basic, point-of-contact medical services and healthcare prevention services in an outpatient setting. Primary care facilities are typically clinics with one or more general practitioners on site. CII-McKinsey estimates that the total spending in this market in India was approximately Rs. 370 billion in 2001.
- *Secondary care facilities*, which offer both inpatient and outpatient medical services, including simple surgical procedures. Such facilities offer basic medical specialties including internal medicine, pediatrics, obstetrics and gynecology, and limited coverage of other specialties including gastroenterology, urology, dermatology, and cardiology. CII-McKinsey estimates that the total spending in this market in India was approximately Rs. 250 billion in 2001.
- *Tertiary care facilities*, which offer highly specialized and sophisticated medical care and surgical procedures in a primarily inpatient setting. Such facilities offer treatment in specialty and “super-specialty” areas of cardiology, neurology, oncology, and orthopedics, among others. CII-McKinsey estimates that between 5% and 10% of total beds in India were in the tertiary care segment in India in 2001. CRIS-INFAC estimates that the expenditure on tertiary care hospitals comprised approximately 15% of the total Rs. 910 billion spending for healthcare delivery in India in 2004. According to CRIS-INFAC, this segment is expected to grow faster than the primary or secondary care segments because of an expected rise in complex lifestyle diseases like cardiovascular diseases, diabetes and cancer.

- *Quaternary care facilities*, which offer similar services to tertiary care facilities with a focus on “super-specialty” surgical procedures, including advanced cardiac, neurosurgical and joint-replacement surgeries.
- Healthcare facilities in India typically have both inpatient (IPD) and outpatient (OPD) departments. CRIS-INFAC, in its 2005 report, indicates that in most single and multi-specialty hospitals in India, the IPD represented approximately 10% of total volume of patient visits and 85% of revenues, when compared with the OPD. These percentages may vary from hospital to hospital. According to CRIS-INFAC, IPD facilities also typically require more extensive capital expenditures for beds, operating theaters, intensive care units, nursing services, pharmaceutical services, laboratory and diagnostic centers and a central sterile and supply department. OPD facilities, by contrast, require more basic facilities such as examination rooms and less complex operating rooms. OPDs are also an important source of patients for a hospital’s diagnostic centers and IPDs, referring an average of approximately 30% of outpatients in 2004 to the IPD.

Ownership and Operating Models

There are five basic operating models for hospitals in India:

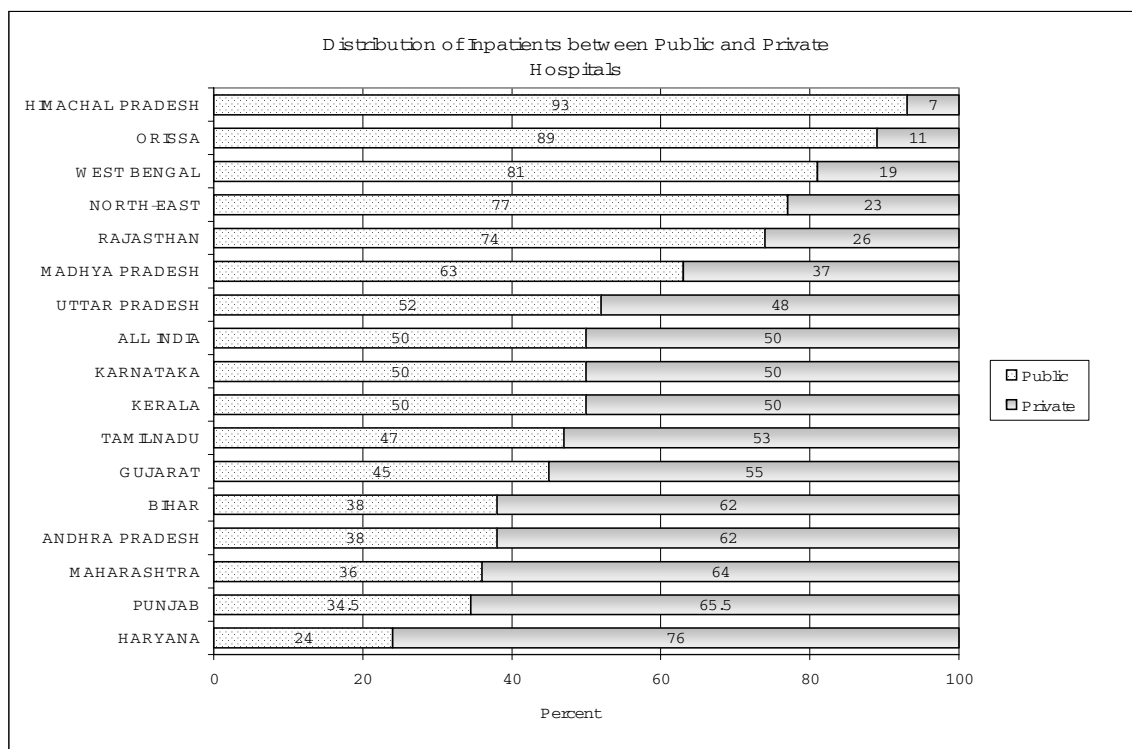
- facilities owned and operated by the government and local bodies;
- facilities owned and operated by charitable trusts;
- facilities owned and operated by for-profit corporations;
- institutions and facilities owned by charitable trusts, the government, local bodies or for-profit institutions but operated by separate for-profit institutions; and
- collaborations between government bodies and for-profit corporations (i.e., joint ventures and public-private partnerships).

Certain for-profit hospital operators have become integrated healthcare providers by expanding into a wide variety of healthcare services including pharmacy, health insurance and telemedicine. Other for-profit hospital operators have chosen to focus primarily on healthcare delivery, adding tertiary and quaternary care facilities that serve as hubs for, and admit patients from, smaller primary and secondary care facilities in local communities.

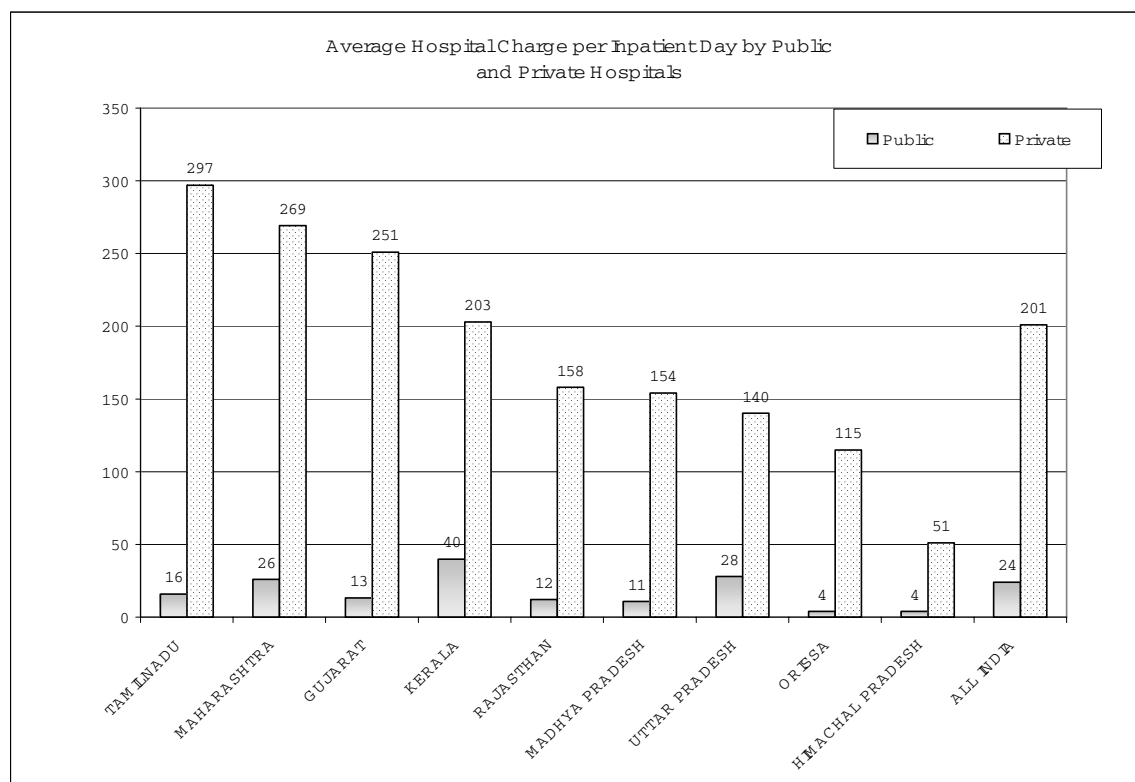
Public vs. Private Provision of Healthcare Services

Although access to government run hospitals is widely available in both urban and rural areas in India, healthcare delivery infrastructure is typically not well-developed, and there is a strain on existing resources. Patients may be required to wait in long queues for treatment at these hospitals, and many doctors are over-worked. India’s growing middle class is, therefore, increasingly choosing private hospitals. Privately-operated healthcare delivery accounted for over half of all inpatient hospital visits in India and 82% of all outpatient visits according to CRIS-INFAC’s report published in 2005. According to FICCI-EY, only 23.5% of urban residents and 30.6% of rural residents choose to visit a government health facility as their main source of healthcare services, despite the average cost being higher at US\$4.3 (Rs. 193.50) for private healthcare compared to the average cost of US\$2.7 (Rs. 121.50) at government-owned healthcare agencies.

Private sector healthcare services range from those provided by large corporate hospitals and smaller hospitals or nursing homes to clinics/dispensaries run by qualified personnel and services provided by unlicensed practitioners. According to CII-McKinsey, out of the 35,000-45,000 private hospitals in India in 2001, a majority were small: approximately 84% had fewer than 30 beds and only 6% had more than 100 beds. The use of private facilities also tends to vary from state to state in India with a majority of patients in the states of Punjab, Haryana and Maharashtra going to private hospitals. In addition, although a significant share of healthcare services in India is delivered by the private sector rather than the public sector, the costs of such services tend to be higher. According to the Planning Commission (2002), the average cost of treatment per day for inpatients at a public healthcare facility was Rs. 24 in 2000, which is a fraction of the cost incurred at a private healthcare facility. The following charts show the distribution of inpatients between public and private hospitals among various states in India and the average hospital charge per inpatient day for public and private hospitals:



Source: Planning Commission (2002)



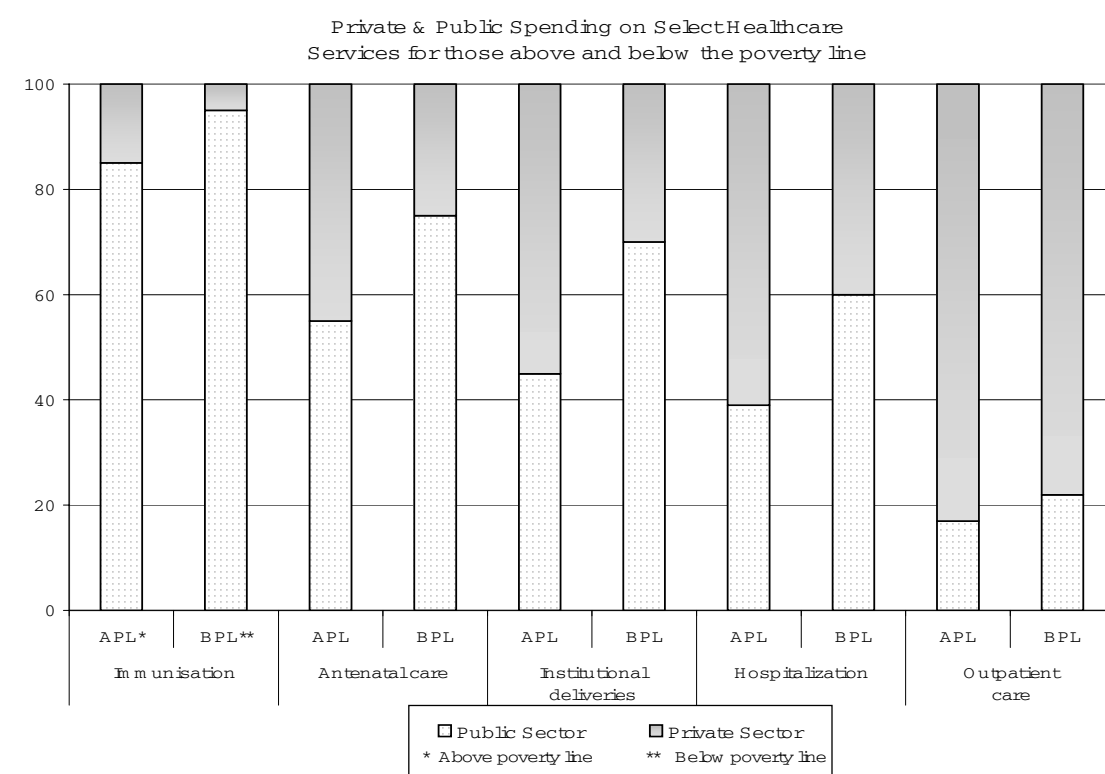
Source: Planning Commission (2002)

Important factors for success for a private sector healthcare provider are location, brand equity, quality of care provided, choice of specialty and specialty level, project cost and ability to control operating costs. While the first four factors are important to attract patients and improve occupancy rates and profitability, the other two, that is, project cost and operating margins, are important to ensure the financial viability of the hospital.

Healthcare Funding and Insurance

Healthcare spending in India is primarily sourced from private funds; according to CRIS-INFAC, in 2004, 82% of healthcare spending came from private out-of-pocket funding, with much of the represented spending coming from higher income groups. According to the WHO, private health expenditure was 75.2% of total health expenditure in India in 2003, of which 97% was out-of-pocket private expenditure. There are also significant differences in private spending on health care services in public and private facilities between states, with a large part of private expenditure in states like Kerala, Punjab and Haryana going to private healthcare facilities. According to FICCI-EY, in the period between 1993-1994 and 2001-2002, the aggregate household expenditure on health services increased at an annual compounded rate of 9.3%, showing a demand for higher standards of healthcare. In addition, the top 33% of income earners in India accounted for 75% of total private expenditure on healthcare in India in 2004, of which high-income households (the top 8%) paid US\$578 (Rs. 26,010) per treatment and hospitalization in 2004, which was approximately three times the overall average of US\$191 (Rs. 8,595).

The following charts show the private and public spending on select healthcare services by those above and below the poverty line, and the breakdown by state of private spending on healthcare services at private and public facilities:



Source: Planning Commission (2002)

According to the Planning Commission (2002), less than 10% of the population in India was covered by some form of health insurance. According to CRIS-INFAC, the recent entry of private insurance companies has deepened health insurance penetration in India. Health insurance in India may be categorized as follows:

- **Private Insurance.** Premium paid through an employer's health plan or directly by the insured. According to CII-McKinsey, while the Indian health insurance industry is open to the private sector, most insurance companies have participated only

to a limited extent. Government-owned insurance companies covered approximately four million people (0.4% of the population) in 2001. As a result of regulatory barriers, large international health insurance companies have adopted a wait-and-see policy before deciding whether to enter.

- **Social Insurance.** Mandatory wage-based contribution from employee. According to CII-McKinsey, social insurance covered approximately 30 million people in India (3% of the population) in 2001.
- **Employer Spending.** Employer provides reimbursement or complimentary access to employer's own healthcare facilities. According to CII-McKinsey, such schemes covered approximately 50 million people in India (5% of the population) in 2001.
- **Community Insurance.** Scheme managed by local provider, insurer, non-governmental organization, association of the insured or governmental authority. According to CII-McKinsey, local community insurance schemes covered approximately 50 million people in India (5% of the population) in 2001. Four types of community insurance exist in India: (i) insurer-driven, (ii) provider-driven, (iii) self-managed, and (iv) government-managed.

Private Healthcare Providers

According to CRIS-INFAC, there are six major providers of private healthcare in India, namely the Apollo Group, CARE Hospitals, Fortis Healthcare, Manipal Group, Max Healthcare, and Wockhardt Hospitals. The table below summarizes certain key statistics regarding these healthcare providers, and is sourced from CRIS-INFAC and hospital published data, except as indicated. In addition, statistics for the All India Institute of Medical Sciences, a large government-run hospital in the NCR, are also included in the table below.

	Number of beds *	Year	Location(s) in India	Type of Facility**
Apollo	2,164***	2005	Pan India	P, T, Q
CARE	642	2005	South	P, S, T
Fortis Healthcare ^	1,490	2006	NCR	S, T, Q
Max Healthcare	~530	2005	NCR	P, S, T, Q
Wockhardt	700	2005	South, West and East	T, Q
Manipal Group	~7,000	2005	South	P, S, T
All India Institute of Medical Sciences	1,782	2006	NCR	P, S, T, Q

Source for Apollo (number of beds): Apollo published figures, 2005

Source for Fortis Healthcare (number of beds): Company data at March 1, 2007

Source for All India Institute of Medical Sciences (number of beds): "50th AIIMS Golden Jubilee Annual Report 2005-06", <http://www.aiims.edu/aiims/Annual%20Report%202006-eng.pdf> (as accessed on March 21, 2007)

^ Includes Escorts hospitals; number of beds only includes physically present hospital beds, but does not include beds in satellite/heart command centers

* Providers may not use the same criteria for counting the number of beds

** P: Primary; S: Secondary; T: Tertiary; Q: Quaternary

*** Number of beds does not include beds operated by subsidiaries, joint ventures, associates or those in managed hospitals.

Besides competing with each other, the major private healthcare providers also compete with healthcare delivery facilities that are owned by individuals or non-profit entities supported by endowments, governmental agencies and charitable contributions in certain locations. These include major hospitals such as the All India Institute of Medical Sciences in New Delhi, as described in the table above.

The large private healthcare providers are actively seeking growth by enhancing their reach across the country through the building of new hospitals, acquisition of existing hospitals and arrangements with small healthcare providers, widening their presence across primary, secondary and tertiary healthcare, upgrading their existing facilities and reaching out to prospective

patients through initiatives such as community outreach programs, free health check-ups, and arrangements with employers to provide healthcare services to their employees. Recent press reports indicate that other entities also plan to establish “Medicities” with facilities offering various levels of healthcare services, as well as medical teaching institutions.

Accreditation and Certification

Until recently, India had no national accreditation body for hospitals. As a result, there has been wide variance in the quality of healthcare services provided in India. Today, Indian hospitals may apply for accreditation from the newly formed National Accreditation Board for Hospitals and Healthcare Providers (NABH), an autonomous body established by the Quality Council of India to set benchmarks in the healthcare industry, which first published its hospital accreditation standards and procedures in February 2006.

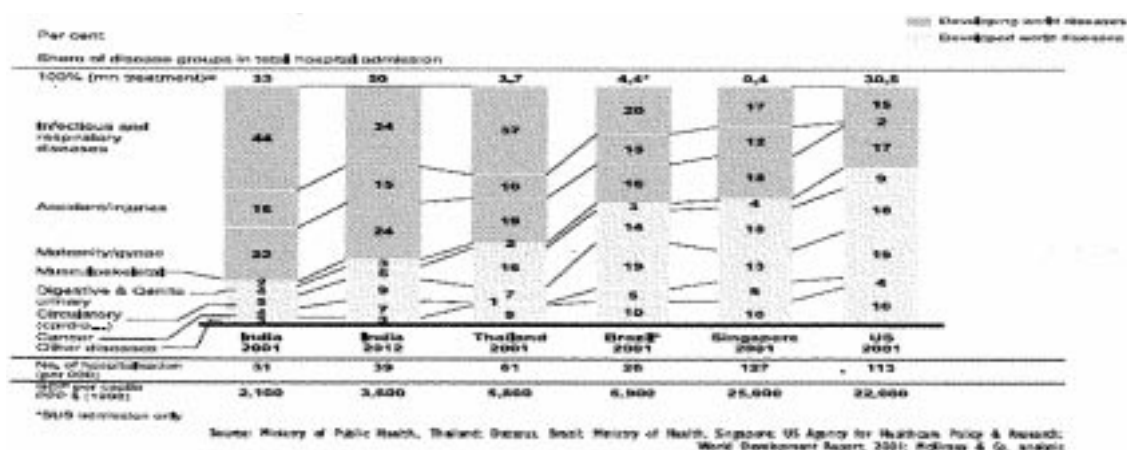
Certain Indian hospitals, especially those run by large for-profit organizations, are also now applying for international accreditation from bodies such as the Joint Commission International (JCI), an affiliate of the Joint Commission on Accreditation of Healthcare Organization, which is an independent not-for-profit organization and is the predominant standards-setting and accrediting body in healthcare in the United States. As of June 30, 2006, four hospitals have been accredited by the JCI: Apollo Hospital, Chennai; Indraprastha Apollo Hospital, New Delhi; Wockhardt Hospital, Mumbai; and Apollo Hospital, Hyderabad. Certain hospitals in India have also applied for and received certification from the International Standards Organization (ISO), which monitors the quality of implementation of internal operational procedures.

Emerging Trends and Industry Outlook

Shifting Demographics and Socio-economic Trends

Socio-economic and demographic changes within the Indian population have increased the incidence of lifestyle diseases like cancer, diabetes and cardiovascular disease. For example, people aged 15 to 64, a population CRIS-INFAC identifies as more prone to lifestyle diseases, are expected to increase as a share of the total population from 61.5% in 2000 to 65% in 2010.

The shift in disease profiles from infectious to lifestyle-related diseases is expected to raise expenditures per treatment. Lifestyle-related diseases are typically more expensive to treat than infectious ones. According to FICCI-EY, when expenditures for inpatient treatment in 18 tertiary care hospitals across 5 major cities were compared, the average spend on lifestyle diseases was Rs. 40,500 per inpatient treatment, while that on infectious diseases was Rs. 5,520. The following chart provides information about the shift from infectious diseases to lifestyle diseases:



The increasing affluence of the Indian population and increased awareness of healthcare options as a result of improved literacy and education is also likely to contribute to the increase in the demand for healthcare services. CRIS-INFAC notes that the rapid growth of the middle and upper classes in India, particularly the urban middle class, a segment that accounts for a substantial proportion of healthcare expenditure, will lead to higher per capita expenditure on treatment of lifestyle diseases.

Market Growth

Due to the increase in treatment of complex lifestyle diseases, which generally entail higher average expenditure per treatment, the growth in income levels of the urban middle class and the expansion of healthcare infrastructure and health insurance across India, CRIS-INFAC expects the healthcare delivery market to double by 2010 from Rs. 910 billion in 2004. Private healthcare is expected by CII-McKinsey to continue to be the largest component of healthcare spending in 2012 and could increase to Rs. 1,560 billion by 2012 if health insurance coverage becomes more widely available to the upper and middle classes. CII-McKinsey expects public spending to double by 2012 from Rs. 170 billion in 2001 if the Government of India reaches its target spending level of 2% of the gross domestic product, up from 0.9% in 2001. According to the Planning Commission (2002), 4.5% of India's gross domestic product was spent on health in 2002, of which 0.9% was public expenditure. Further, according to IBEF-E&Y, approximately US\$34.9 billion or 5.2% of India's gross domestic product was spent on healthcare in 2004, and this figure is expected to touch 5.5%, or approximately US\$60.9 billion, by 2012.

In addition, increases in life expectancy (64.0 years in 2004; 64.7 years in 2006) correlate to increases in healthcare spending, whether as an absolute figure (Rs. 1,582 billion in 2004; Rs. 1,967 billion in 2006), as a percentage of gross domestic product (5.2% in 2004; 5.3% in 2006), or as a per capita figure (US\$32 in 2004; US\$41 in 2006), and such increases are expected to continue, according to FICCI-EY.

Shifting Spending Patterns

The growth in private healthcare delivery is likely to be accompanied by a shift in spending patterns with greater emphasis on inpatient spending to tackle the incidence of lifestyle diseases. According to CII-McKinsey, in 2001, outpatient care accounted for approximately 61% of private healthcare spending, with over 55% of outpatient expenditure on acute infections such as fevers, diarrhea and gastro-intestinal diseases. Approximately 85% of private inpatient expenditure was spent on acute infections, accidents and injuries, cancer, heart disease and maternal care.

According to CII-McKinsey, spending patterns are expected to shift by 2012. Of the expected Rs. 1,560 billion private healthcare spending, inpatient spending will account for 47%, up from 39% in 2001. This growth is expected to be driven by the rise in lifestyle diseases, especially cancer and cardiovascular disease, which are growing rapidly. CII-McKinsey expects that these two diseases alone will constitute more than 35% of inpatient expenditure by 2012 (up from 27% in 2001). According to FICCI-EY, inpatient spending is expected to rise from 39% to nearly 50% of the total expenditure on healthcare as compared to 62% in the United States, and the share of infectious diseases, as opposed to lifestyle diseases, in the inpatient market is expected to decline from 19% in 2004 to 15% in 2008. Outpatient expenditure is expected to decrease in terms of share but increase in absolute terms to Rs. 820 billion in 2012 from approximately 61% of the Rs. 440 billion private healthcare expenditure in 2001, with lifestyle diseases such as asthma, cancer, heart disease and musculoskeletal diseases driving this increase, according to CII-McKinsey. Inpatient expenditures on cancer and heart diseases services are expected to reach approximately Rs. 140.6 billion and approximately Rs. 133.2 billion in 2012, respectively, according to CII-McKinsey.

Increasing Penetration of Health Insurance

A number of private insurance companies have entered the Indian market and are establishing arrangements with hospitals to provide treatment to their subscribers without upfront cash payments. Competition among insurers is likely to lead to increased marketing efforts which in turn could lead to an increase in the number of Indians with voluntary health insurance which in turn is likely to lead to higher affordability of healthcare services. In addition, employers are increasingly subsidizing their employees' health costs through direct arrangements with medical providers. The potential increase in the penetration rate of medical insurance and employer plans could result in higher demand for premium healthcare services in India, although the insurance companies and employers will, at the same time, negotiate for lower rates to be charged by healthcare providers.

Medical Value Travel

According to CII-McKinsey, medical value travel in India is expected to grow to an approximately Rs. 100 billion industry by 2012. In 2004, according to CRIS-INFAC, between 150,000 and 180,000 international patients received medical treatment in India, up from approximately 10,000 in 1995. Patients from approximately 55 countries were treated at Indian hospitals. However, most of the foreign patients are from nearby developing countries such as Afghanistan, Pakistan, Nepal, Bangladesh and Sri Lanka, which lack top-quality hospitals and health professionals; patients from the US and Europe are relatively few.

International patients choose India primarily because of the substantial difference in the cost of high-end surgery and critical care and quicker access to medical care in India vis-à-vis some highly developed countries. The cost of such medical care also compares favorably against costs of other more established medical tourism destinations like Thailand. For example, an open surgery, which costs US\$100,000 in the United States, over US\$40,000 in the United Kingdom and US\$14,250 in Thailand, costs US\$4,400 in India, and knee surgery, which costs US\$48,000 in the United States, over US\$50,000 in the United Kingdom and US\$7,000 in Thailand, costs US\$4,500 in India (Source: FICCI-EY). India has recently introduced a visa category for individuals seeking medical treatment in India.

Increased Spending on Infrastructure

In order to meet the demand for healthcare in India and improve the availability of hospital beds and doctors, it is widely acknowledged that India's infrastructure will need to be improved significantly. According to FICCI-E&Y, the industry will be practically able to achieve a bed to 1,000 population of 1.85 by 2012. Reaching the target of 1.85 beds per 1,000 population will require a total investment of US\$77.90 billion (Rs. 3,508 billion), out of which the private sector will invest US\$69.70 billion (Rs. 3,138 billion). According to FICCI-EY, there were 1.2 million beds in India in 2006, of which 682,500 were in private healthcare facilities. Approximately 750,000 additional beds, including 150,000 tertiary care beds, will need to be added in India to meet increasing demand for inpatient services by 2012 and bring the hospital bed to population ratio to 1.9:1,000, according to CII-McKinsey. CII-McKinsey also estimates that 20% of the additional beds will be required for specialty healthcare needs such as cancer and cardiac diseases.

According to FICCI-EY, an additional 453,800 doctors will be required over and above the numbers that will be added through existing medical colleges by 2012 to reach a ratio of one medical doctor per thousand people in India. In order to maintain the current doctor/nurse ratio of 1:2, an additional 1,290,000 nurses will have to be trained over and above those who will be trained at current nursing schools by 2012.

OUR BUSINESS

Overview

We believe that we are one of the largest private healthcare companies in India, based on the number of hospital beds, according to information provided by CRIS-INFAC's report published in 2005. We currently have a network of 11 hospitals primarily in north India, 15 satellite and heart command centers in hospitals across the country and one heart command center in Afghanistan. We are committed to delivering quality healthcare services to our patients in modern facilities using advanced technology and our teams of doctors, nurses and other healthcare professionals, who follow international protocols. Most of our hospitals are multi-specialty hospitals, which provide secondary and tertiary healthcare to patients. Some of our multi-specialty hospitals also include super-specialty "centers of excellence" providing quaternary healthcare to patients in key specialty areas such as cardiac care, orthopedics, neuro-sciences, oncology, renal care, gastroenterology and mother and child care. In addition, two of our hospitals, Escorts Heart Institute & Research Centre at New Delhi ("EHIRC") and Escorts Heart Centre at Raipur ("EHCR"), focus primarily on cardiac patients, with EHIRC serving as a super-specialty "center of excellence" for cardiac care. We also operate Fortis La Femme, a "boutique" style hospital that focuses on women's health and maternity care.

Drawing on the experience of our Promoters as promoters of Ranbaxy Laboratories Limited, a multi-national pharmaceutical company headquartered in India ("RLL"), and with a vision of creating an integrated healthcare delivery system, we opened our first hospital in Mohali in 2001. Since 2001, we have expanded our operations by opening multi-specialty hospitals (including some with super-specialty "centers of excellence"), a "boutique" style hospital and various satellite and heart command centers. Our hospital network consists of multi-specialty "spoke" hospitals, which provide comprehensive general healthcare to patients in their local communities, and super-specialty "hub" hospitals, which also provide more advanced care to patients, including patients from our "spoke" hospitals and other hospitals in the surrounding area. Six of our hospitals are owned or majority-owned by us, and we operate EHCR in collaboration with the Government of Chhattisgarh; the remaining four, together with our satellite and heart command centers, are operated and managed by us but owned by trusts or societies or other corporate owners, except for Fortis La Femme, in which we currently own a 5% interest.

On September 28, 2005, we acquired a 90% interest in Escorts Heart Institute & Research Centre Limited ("EHIRCL"), a provider of private healthcare services that owns and operates three majority-owned hospitals in north India and operates a fourth hospital in collaboration with the Government of Chhattisgarh (collectively, the "Escorts hospitals") and, at the time of the acquisition, operated and managed 10 satellite and heart command centers, for total consideration of Rs. 5,850.10 million (the "Escorts hospitals acquisition"). The Escorts hospitals acquisition more than doubled our gross income and increased our expertise and prominence, especially in the cardiac care specialty area, and enhanced our profile among patients.

On March 20, 2006, we acquired a 99.86% interest in International Hospital Limited ("IHL") from the Promoter Group for total consideration of approximately Rs. 301.5 million, financed through an equity contribution from FHHL. IHL owns Fortis Hospital, Noida, which commenced operations in August 2004. Although the IHL acquisition did not occur until March 20, 2006, the results of IHL have been included in our restated consolidated financial statements with effect from December 20, 2002, the date on which IHL became a board-controlled subsidiary of FHL pursuant to an agreement between FHL and IHL. Following the IHL acquisition, FHL made an additional Rs. 100.60 million equity contribution to IHL, pursuant to which our interest in IHL increased to 99.90% (together the "IHL acquisition").

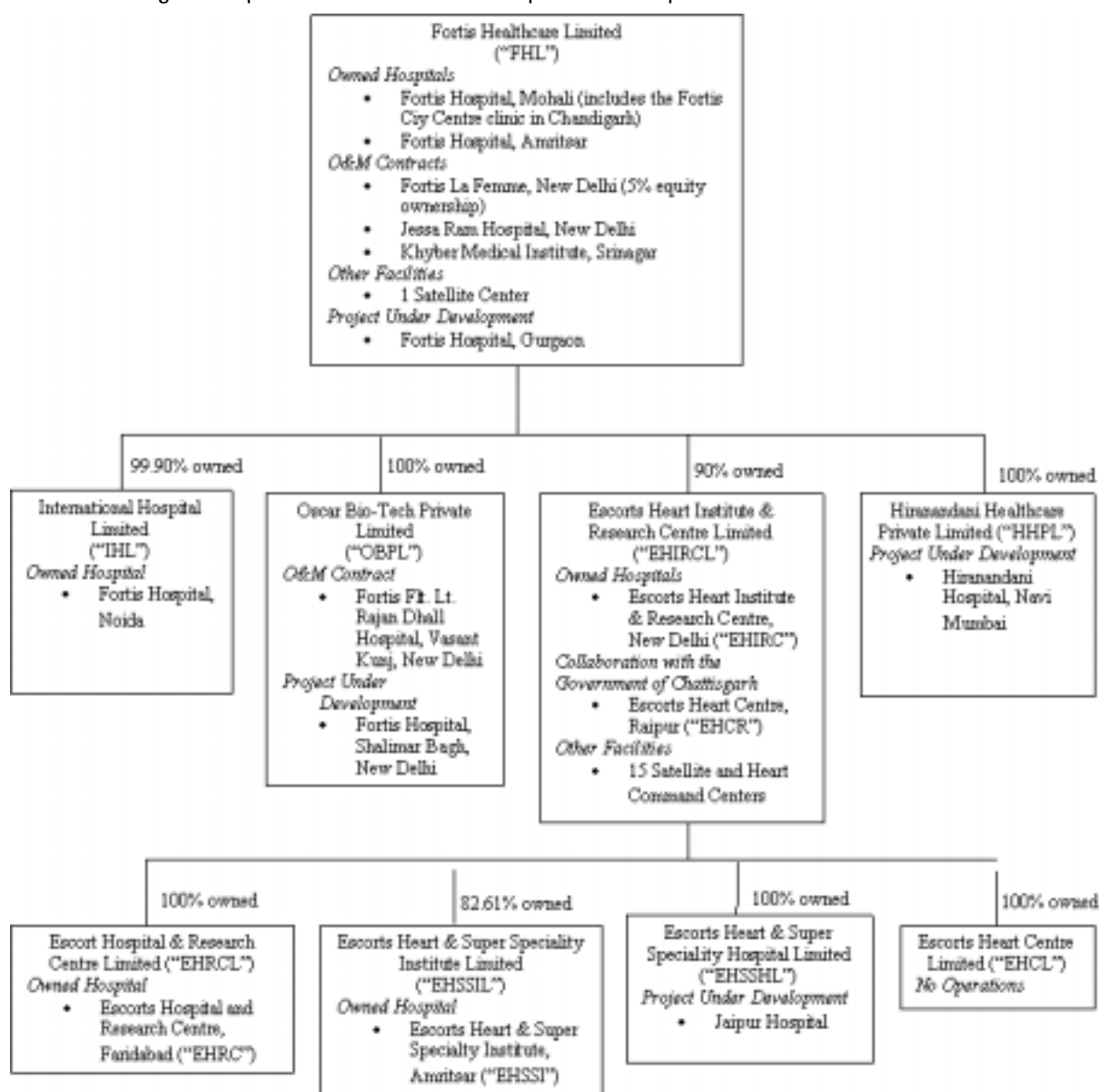
Also on March 20, 2006, we acquired a 100% interest in Oscar Bio-Tech Private Limited ("OBPL") from a Promoter Group company for total consideration of approximately Rs. 30.5 million (the "OBPL acquisition"). OBPL has a perpetual O&M contract for the Fortis Ft. Lt. Rajan Dhall Hospital, Vasant Kunj and owns property on which a hospital is to be constructed in northwest Delhi. Following the OBPL acquisition, FHL made additional equity contributions of Rs. 329.5 million and Rs. 90 million to OBPL.

On February 14, 2007, we acquired a 100% interest in Hiranandani Healthcare Private Limited ("HHPL") from its then existing shareholders for consideration of Rs. 10 million, as well a payment of approximately Rs. 246 million to its then existing shareholders and lenders to settle HHPL's then existing indebtedness (the "HHPL acquisition"). HHPL has an agreement with Navi Mumbai Municipal Corporation to develop a super-specialty hospital in west India.

During the nine months ended December 31, 2006, we performed over 4,500 heart surgeries, 4,000 angioplasties and 12,500 angiographies. During Fiscal 2006, we performed over 5,000 heart surgeries, 5,000 angioplasties and 15,000 angiographies on

a pro forma basis taking into account the Escorts hospitals acquisition, the IHL acquisition and the OBPL acquisition. We currently have approximately 1,490 inpatient beds in use across our network of 11 hospitals, with capacity to increase our inpatient beds to approximately 1,790. In Fiscal 2006 and the nine months ended December 31, 2006, our pro forma (for Fiscal 2006) average occupancy rate for our owned hospitals and EHCR, taking into account the Escorts hospitals acquisition and the IHL acquisition, would have been approximately 70% and 72%, respectively. Restated total income for Fiscal 2006 for FHL (unconsolidated), EHIRCL and its subsidiaries and IHL was Rs. 999.82 million, Rs. 2,894.56 million and Rs. 504.73 million, respectively. Restated net loss for the same period for FHL (unconsolidated), EHIRCL and its subsidiaries and IHL was Rs. 280.31 million, Rs. 84.67 million and Rs. 63.85 million, respectively. Total income for the nine months ended December 31, 2006 for FHL (unconsolidated), EHIRCL and its subsidiaries and IHL was Rs. 967.78 million, Rs. 2370.44 million and Rs. 507.95 million, respectively. Net profit for the same period for EHIRCL and its subsidiaries was Rs. 35.35 million. Net loss for the same period for FHL (unconsolidated) and IHL was Rs. 350.53 million and Rs. 34.71 million, respectively.

Below is a chart outlining our corporate structure and our hospital ownership interests.



Our Competitive Strengths

We believe the following competitive strengths distinguish us from our peers and provide us with significant opportunities to grow our business:

Skilled doctors dedicated to quality patient care. As of December 31, 2006, we had a team of 626 doctors at our owned hospitals and EHCR, complemented by 2,619 nurses and 520 other medical personnel. We adhere to international clinical protocols in patient handling, operating theaters, intensive care unit management and emergency care set by leading international hospitals and accreditation bodies. For example, the internal operational protocols at Fortis Hospital, Noida, EHRC and EHRC have been designated as ISO 9001:2000-compliant. In addition, our doctors are dedicated to clinical research and have published numerous studies on topics including cardiology, cardiac surgery, diabetes, infectious diseases, oncology, nephrology and neuro-surgery. Some of our doctors also have a history of pioneering innovative techniques for patient treatment, such as minimally invasive cardiac and orthopedic surgeries, both in India and, in some cases, on a global basis. Approximately 72% of the doctors at our hospitals have received advanced training at leading hospitals in India, the United States and Europe and approximately 10% have had or maintain faculty positions at medical teaching institutions in India and abroad. We believe these associations also provide a source of innovation and advanced clinical learning for our doctors and other personnel at our hospitals.

Modern, patient-centric hospital facilities. Our hospitals have been designed to ensure that we are able to offer quality care to our patients. For example, Fortis Hospital, Mohali was awarded the "Best Design of the Year" award by the American Institute of Architects in 1999. The layouts at our facilities minimize inpatient movement, with outpatient facilities located near diagnostic facilities within the hospital. Other characteristics of many of our facilities, such as attractive architectural and design features, the use of special lighting and color and the reduction of "hospital odors", also enhance the patient experience. Our hospital staff is being trained to care for patients with techniques utilized in the hospitality industry, which, together with the design of our facilities, helps relieve patient anxiety and provide a more comfortable experience for patients. We are currently implementing the Fortis Service Excellence model for patient service across our network of hospitals. We also emphasize pre-emptive and high quality maintenance of our facilities. In addition, we focus on obtaining current technologies for providing healthcare services. Our information technology or "IT" infrastructure has been recognized as among the best in the healthcare delivery industry. We were named "Best IT User" for "Infrastructure in Healthcare" at the 2005 NASSCOM India IT User Awards and also received an award for "Best IT Implementation of the Year 2005" for hospital implementation systems from PC Quest. In addition, our hospitals are fitted with modern medical technology and equipment, including the Da Vinci Robotic System available at EHRC, which is used to conduct minimally invasive cardiac surgeries.

Cost-effective business model. The "hub and spoke" model for our hospital network allows us to serve the comprehensive medical needs of patients in their local communities at our multi-specialty facilities, while also delivering sophisticated, advanced procedures and quaternary care at our super-specialty "centers of excellence". By focusing on super-specialty "centers of excellence" at our "hub" hospitals, we can serve patients referred from doctors working at a number of nursing homes and multi-specialty hospitals in a particular region, including hospitals outside our network. This helps to expand our reach beyond the core catchment areas of our local, multi-specialty facilities. This model also allows us to efficiently deploy resources across our network and, as our super-specialty expert clinicians also provide expertise and support at our multi-specialty hospitals, also serves to increase the quality of care throughout our network.

Depth of coverage. In the regions in which we operate, we generally have a broad presence. For example, we operate six hospitals in the National Capital Region (the "NCR"). We believe that having many hospitals within the same region helps potential patients gain familiarity with our brand and our network. Having multiple hospitals in the same area also provides us with depth of coverage, allowing us to serve all of a patient's medical needs, including maternity services and open heart surgeries and transplants.

Proven ability to develop facilities. Since 2001, we have grown from one hospital, Fortis Hospital, Mohali, to a network of 11 hospitals and 16 satellite and heart command centers. We have a history of commencing and rolling out operations in greenfield hospital projects quickly and efficiently. For example, we opened Fortis Hospital, Mohali within 18 months of breaking ground. Our management team subsequently opened Fortis Hospital, Noida, then owned by members of the Promoter Group, within 16 months of breaking ground. In general, we have been able to generate operating profit at our greenfield hospitals within three to five years of their launch. We believe the experience we have gained from building and operating hospitals over the

past six years has enabled us to improve the rate at which our new hospitals gain acceptance in their local communities and achieve profitable occupancy rates.

Professionally managed administration. Our senior management team is composed of experienced managers from the manufacturing, service and other sectors, as well as doctors with both clinical and administrative experience. Our senior managers have an average of 20 years of experience in management and an average of six to seven years of experience in management in the healthcare industry in particular. Several members of our senior management team also have experience working with our Promoter Group companies, such as RLL and SRL Ranbaxy Limited, an Indian clinical reference laboratory company. We believe our combination of a professionally managed administration with a commitment to patient care and high ethical standards enables us to operate our hospitals more efficiently and leads to greater innovation in the management philosophy across our hospitals, while at the same time providing quality care to our patients.

Brand equity. We believe the "Escorts" and "Fortis" healthcare brands are widely recognized by both healthcare professionals and patients in specialty areas, such as cardiac care, orthopedics, neuro-sciences, renal care, oncology, gastroenterology and mother and child care. We believe our reputation and affiliation with RLL help us attract not only patients, but also well-known doctors and other healthcare professionals to our facilities, who in turn draw additional patients to our facilities. Furthermore, we believe our name recognition extends beyond the NCR and the other areas in which we currently operate to all over India and, in some cases, even internationally. In the nine months ended December 31, 2006, approximately 40% and 29% of the inpatients and outpatients, respectively, at Fortis Hospital, Mohali came from outside the hospital's core region of Punjab, Chandigarh and Panchkula and approximately 52% and 44% of the inpatients and outpatients, respectively, at EHIRC came from outside the hospital's core region of the NCR. We believe this level of name recognition on a national scale will facilitate the acceptance by both patients and doctors of hospitals in other regions across India that we intend to add to our network.

Our Strategy

We continuously strive to improve the quality of healthcare services provided by our hospitals, while at the same time improving our financial results. Below are the key strategies we are employing to achieve these goals:

Continue to grow with a flexible expansion program. We intend to utilize our existing experience in building, operating and acquiring hospitals to continue our high rate of growth. We employ a flexible approach to our expansion by building new hospitals, such as our planned hospitals in Jaipur, northwest Delhi and Gurgaon, as well as acquiring existing hospitals, such as our acquisition of the Escorts hospitals in September 2005. Additionally, we seek to continue our strategy of entering into O&M contracts with the owners of both existing and new hospitals, such as Jessa Ram Hospital, Fortis La Femme, Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj and Khyber Medical Institute, as well as entering into new satellite and heart command center arrangements. We have an acquisitions team, which is dedicated to continuously evaluating potential greenfield, acquisition and O&M opportunities in both our existing and new regions. We also consult with third party experts, such as McKinsey & Company and Ernst & Young, regarding our expansion strategy and to build our capability to complete projects while adhering to quality standards in a cost-effective manner. Our evaluation criteria for new opportunities include the cost, the quality of the infrastructure, work culture and specialties at a facility (for existing facilities), location (with a focus on properties located in major cities), population base, the skill and reputation of the doctors and other medical and non-medical staff at existing facilities and the attractiveness to leading doctors of the location of new sites.

Expand into new regions. We believe the growing affluence, sophistication and awareness about healthcare services of patients throughout India will lead to higher demand for our healthcare services. The Indian healthcare market is highly fragmented throughout the country, with many small "nursing home" or hospice facilities run by one or two doctors and some larger facilities run by trusts, societies, corporate entities and the local, state and central governments. We seek to replicate the model we have applied in north India to establish a network of super-specialty "centers of excellence" and multi-specialty hospitals to deliver quality healthcare to patients across the country and leverage our extensive knowledge of the healthcare sector and brand recognition to attract both doctors and patients to our future facilities. We have recently acquired a company that has an agreement with the Navi Mumbai Municipal Corporation to develop a super-specialty hospital in the state of Maharashtra in west India. We are currently in various stages of negotiations and have in some instances non binding commitments, with a number of other parties (government and private) to assume O&M contracts and acquire greenfield sites for development of hospitals through joint venture arrangements or otherwise. For instance, we have recently entered into a memorandum of understanding with the owner of a hospital in Kathmandu, Nepal that envisages an O&M contract arrangement.

In particular, as we expand into new regions, we intend to roll out in such regions quickly to hire doctors and also establish our network in the community before our competitors do.

Focus on high-growth segments of the healthcare market. The growth in the Indian economy, together with an increase in purchasing power, an increase in awareness about health and healthcare and an increase in lifestyle-related diseases such as heart disease, has created a new and expanding group of patients. This group is increasingly demanding higher levels of quality medical services, particularly tertiary and quaternary healthcare services, including cardiac care, orthopedics, neuro-sciences, oncology, renal care, gastroenterology and mother and child care. For example, according to a joint report of Ernst & Young and the India Brand Equity Foundation, the number of cardiac disease-related treatments in India is expected to grow from 1.50 million in 2004 to 1.90 million in 2008, and, according to CII-McKinsey, the total cardiac care market in 2000-2001 was Rs. 49,000 million, including Rs. 18,000 million for inpatient acute cardiac care. Due to their complex nature, these procedures command relatively high prices and these specialties are among the most profitable for a hospital. During the nine months ended December 31, 2006, we performed over 4,500 heart surgeries, 4,000 angioplasties and 12,500 angiographies. During Fiscal 2006, we performed over 5,000 heart surgeries, 5,000 angioplasties and 15,000 angiographies on a pro forma basis taking into account the Escorts hospitals acquisition, the IHL acquisition and the OBPL acquisition. Through our super-specialty “centers of excellence” with well-known doctors in their fields and our particular focus on high-growth areas such as cardiac care and orthopedics, we believe we are well-positioned to serve this increasing demand for sophisticated medical procedures.

Attract and retain prominent, skilled doctors. The skill level of a hospital’s doctors is key to its success. We believe that hiring surgeons and other physicians who have established reputations for clinical excellence in their communities is key to the successful implementation of our strategy to acquire, develop and operate hospitals. As at December, 31, 2006, 72% of the doctors at our owned hospitals had advanced medical degrees. For the nine months ended December 31, 2006, our retention rate for consultants and other senior doctors at our owned hospitals was approximately 95%. We believe that we have been successful in attracting doctors to our hospitals and retaining them due to the quality and comprehensive capabilities of our facilities, the reputation of the other doctors at our facilities, our extensive continuing education program, our community outreach initiatives and the research opportunities available at our hospitals. In addition, we employ a “staff” model at our hospitals under which most of our doctors, including all of the doctors practicing within core specialty areas at our owned hospitals and EHCR are compensated on a salary plus incentives or retainer basis, and practice exclusively at hospitals within the FHL network. We believe that the guaranteed income, the predictable working hours and, in the case of senior doctors, the autonomy of heading a department, which characterize the “staff model”, will continue to help us attract and retain skilled doctors at our hospitals.

Improve occupancy rates and increase average income per bed in use. For the nine months ended December 31, 2006, the average occupancy rate and average income per bed in use at Fortis Hospital, Mohali, EHRC, Fortis Hospital, Noida and EHRC were 75% and Rs. 4.13 million, 81% and Rs. 5.24 million, 82% and Rs. 3.87 million and 91% and Rs. 1.85 million, respectively. We seek to improve occupancy rates by expanding the referral network for our hospitals and increasing community outreach programs to gain market share in the regions in which we operate. We also seek to increase our average income per bed in use by focusing on high-end healthcare services, reducing the average length of stay of our inpatients and improving utilization rates.

Maximize efficiencies across our hospitals through greater integration and better supply chain management. We continue to strive to maximize efficiencies across our hospitals and are in the process of integrating the Escorts hospitals and our existing network of hospitals. The integration will enable us to adopt the best practices from the Escorts hospitals across our existing network, as well as install the best practices from our existing hospitals across the Escorts hospitals. In addition, our increasing size will enable us to benefit from economies of scale. For example, we procure equipment and medical consumables on a centralized basis for many of our owned hospitals and EHCR, and are expanding the centralized purchasing system to cover our entire network. We are consulting with third party experts to further minimize costs associated with our supply chain, including through technology, vendor collaboration and forecasting. We are also integrating the operations of Fortis Hospital, Noida and Fortis Ft. Lt. Rajan Dhall Hospital, Vasant Kunj through the sharing of doctors, medical equipment, laboratories and the hosting of joint medical symposia in order to generate operational synergies at both facilities. We are in the process of creating and implementing the Fortis Operating System at Fortis Hospital, Mohali, following which it will be expanded to our entire network. This system, for which we are consulting with third party experts, seeks to improve hospital capacity management, patient-related processes facility services, pricing, patient mix and key account management, and also train management to monitor

performance and in the continuous improvement methodology.

Equip administrators with leadership skills and best practices. Training our administrators in best practices is critical to achieving efficiencies, particularly in a growing company such as ours. We have initiated the Fortis Institute of Enhanced Leadership Development program to attract and build a sustainable pipeline of management talent to support emerging business needs and train employees appropriately for each level of the management hierarchy to drive results efficiently. As part of this initiative, we are in discussions with business schools in India to design and implement customized management development programs for us with special emphasis on the healthcare delivery industry.

Our Hospitals and Other Facilities

The table below lists each of our 11 hospitals. For additional detail on our hospitals, see “—Our Hospitals” below under this section titled “Our Business” beginning on page 63 of this Red Herring Prospectus:

Hospital	Location	Ownership/Management Structure	Date of Commencement of Operations/Acquisition/Affiliation
Owned Hospitals			
Fortis Hospital, Mohali	Mohali, Punjab (includes the Fortis City Centre clinic in Chandigarh)	Owned by FHL	June 2001
EHIRC	New Delhi	Owned by FHL through its 90%-owned subsidiary – EHIRCL	September 2005 (hospital commenced operations in 1988)
Fortis Hospital, Noida	Noida, Uttar Pradesh (NCR)	Owned by FHL through its 99.90%-owned subsidiary – IHL	March 2006 (hospital commenced operations in August 2004)#
EHRC	Faridabad (NCR)	Owned by FHL through a 100% subsidiary (EHRCL) of EHIRCL, which is a 90%-owned subsidiary of FHL	September 2005 (hospital commenced operations in August 1982)
EHSSI	Amritsar, Punjab	Owned by FHL through an 82.61%-owned subsidiary (EHSSIL) of EHIRCL, which is a 90%-owned subsidiary of FHL	September 2005 (hospital commenced operations in January 2003)
Fortis Hospital, Amritsar	Amritsar, Punjab	Owned by FHL	August 2003
Collaboration with the Government of Chhattisgarh*			
EHCR	Raipur, Chhattisgarh	Operated by FHL through its 90%-owned subsidiary – EHIRCL pursuant to a five-year O&M contract, expiring 2007, which can be renewed for an additional five-year period by mutual consent or either party can terminate it after a six-month notice period; all operating expenses and any profits and losses from the operation of the hospital are for the account of EHIRCL; the hospital building and all hospital equipment are owned by the Government of Chhattisgarh	September 2005 (hospital commenced operations in November 2002)

Hospital	Location	Ownership/Management Structure	Date of Commencement of Operations/Acquisition/Affiliation
Operation & Management ("O&M") Contracts			
Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj	New Delhi	Perpetual O&M contract between Flt. Lt. Rajan Dhall Charitable Trust, Vaitalik and FHL's 100%-owned subsidiary, OBPL, pursuant to which OBPL replaced Vaitalik as the O&M provider and assumed all of its rights and obligations under the contract; either party can terminate the agreement upon breach of any obligation	Agreement dated May 2005 (hospital commenced operations in May 2006)
Jessa Ram Hospital	New Delhi	20-year O&M contract among FHL, the R.B. Seth Jessa Ram and Bros. Charitable Hospital Trust, expiring 2023, which will automatically renew for an additional 20-year period unless FHL terminates the contract with three months' notice	Agreement dated October 2003 (hospital commenced operations in 1952)
Fortis La Femme	New Delhi	5% owned by FHL through its 5% equity interest in Sunrise Medicare Private Limited ("SMPL") with contractual rights and obligations to acquire a greater equity interest under certain circumstances; FHL has nominated one director on the board of the corporate owner of the hospital 10-year O&M contract between FHL and SMPL, expiring 2016, which will automatically renew for an additional five-year period unless either party elects not to renew the contract or terminates it after a 45-day notice period during which period both parties must attempt to avert the termination or terminates it in the event of a material breach	January 2006 (hospital commenced operations in June 2004)

Hospital	Location	Ownership/Management Structure	Date of Commencement of Operations/Acquisition/Affiliation
Khyber Medical Institute	Srinagar, Jammu & Kashmir	10-year O&M contract between FHL and the Khalil Public Welfare Trust, expiring 2016, which will automatically renew for an additional five-year period unless either party elects not to renew the contract or terminates it after a six-month notice period during which period both parties must attempt to avert the termination or terminates it in the event of a material breach; FHL nominates one trustee to the board of trustees of the hospital owner	April 2006

IHL, the corporate entity that owns the Fortis Hospital, Noida became our board controlled subsidiary in December 2002.

* EHCR is distinguished from our O&M agreements in that under the agreement with the Government of Chhattisgarh, while the Government of Chhattisgarh owns the building in which the hospital operates and owns and funds the purchase of all hospital equipment, all operating expenses and any profits and losses from the operation of the hospital are for the account of EHIRCL.

In addition to our network of 11 hospitals, we also have a network of 16 satellite and heart command centers. Our obligations under the contracts with the owners of the hospitals in which these satellite and heart command centers are located typically consist of providing various levels of cardiac care services, including performing surgeries and procedures, managing catheterization laboratories and operating rooms, providing staff and, in some cases, procuring and maintaining medical equipment.

Satellite/Heart Command Center	Location	Expiration
Kalyani Hospital*	Gurgaon, Haryana	October 2007
Goyal Hospital & Research Centre**	Jodhpur, Rajasthan	January 2009
Sudha Hospital**	Kota, Rajasthan	August 2008
Orchid Hospital & Heart Centre**	New Delhi	May 2007
Shanti Mukund Hospital*	New Delhi	April 2008
Sunder Lal Jain Hospital**	New Delhi	February 2007***
Indian Spinal Injuries Centre ("ISIC")*	New Delhi	July 2009
Kamayani Hospital*	Agra, Uttar Pradesh	December 2011 (agreement under which EHIRCL established the heart command center and provides doctors and other personnel for non-invasive cardiac care services); the premises, insurance and other infrastructure are provided by the hospital) December 2008 (agreement under which EHIRCL provides services of doctors from EHRC for invasive cardiac care services, including cardio-vascular surgeries)
Kalra Hospital**	New Delhi	March 2007***

Satellite/Heart Command Center	Location	Expiration
Arneja Heart Institute**	Nagpur, Maharashtra	December 2007
Heart Hospital**	Patna, Bihar	June 2008
Sadbhavna Medical & Heart Institute**	Patiala, Punjab	Perpetuity, unless terminated by either party
American International Hospital**	Udaipur, Rajasthan	July 2008
Saroj Hospital & Heart Institute**	Delhi	August 2008
Escorts-AMRI Diagnostic Heart Centre**	Kabul, Afghanistan	November 2010
Shriram Cardiac Centre**	Jalandhar, Punjab	January 2009

* Under these agreements, we operate and run the facility and provide other services as well.

** Under these agreements, we provide limited O&M support, ranging from providing the services of our doctors and other personnel, to overseeing the clinical management of the center, to providing management, advice and technical know-how.

*** Renewal discussions to extend the terms of these contracts for a one-year period are ongoing.

Our Operations

We maintain a flexible approach to our acquisition of hospitals, and our network of 11 hospitals includes both hospitals owned by us and hospitals owned by third parties but operated and managed by us pursuant to O&M contracts.

We currently own or have a majority interest in six hospitals, and operate EHCR, our Escorts hospital in Raipur, in collaboration with the Government of Chhattisgarh. Of these, the three hospitals operated under the Fortis name at Mohali, Amritsar and Noida are all effectively wholly-owned by us. The Escorts hospitals in New Delhi, Faridabad and Amritsar are majority-owned by us, with the remaining interests held by certain other shareholders, including Dr. Naresh Trehan, one of our chief cardiac surgeons. As the owner and operator of these hospitals, we are responsible for the expenses of these hospitals, including equipment, staff, liability insurance, maintenance supplies and capital expenditures. In the case of EHCR, the Government of Chhattisgarh owns the building in which the hospital operates and owns and funds the purchase of all hospital equipment, and all operating expenses and any profits and losses from the operation of the hospital are for the account of EHIRCL.

For our other hospitals, including Fortis La Femme, Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj, Jessa Ram Hospital and Khyber Medical Institute, we do not own the hospital (or, in the case of Fortis La Femme, own only a small equity interest in the hospital's corporate owner) but instead operate and manage the hospital for a fee, which is typically an identified percentage of gross income and/or operating profits of the hospital. In cases where our fees are linked solely to gross income, the percentages generally range from 8% to 10%. However, in cases where our fees are linked to the profitability of the hospital, our share is substantially higher. The terms of our O&M contracts are typically for a period of 10 years and often include renewal clauses. For Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj, the O&M contract period is perpetual and for Jessa Ram Hospital, the initial period is 20 years. The O&M contracts may be terminated by the owners under certain circumstances, including in a majority of cases upon prior written notice or in the event of a material breach. Other than our initial Rs. 20 million payment for building improvements and pre-operative expenses at Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj and, in some cases, purchasing medical equipment which we lease to the hospital, we are generally not responsible for capital expenditures at our O&M contract hospitals. Operating expenses are also paid by the hospital owners and we receive a percentage of total income and/or operating profits, and any income received typically represents profit. Under the terms of our O&M contract for Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj, we are required to arrange funding for the hospital. The funds we arrange are for the account of the Dhall Society. If we are unable to arrange funding from third parties, we may elect to make such loans directly to the hospital owner. We enter into an O&M contract rather than acquiring a hospital in the case of an attractive hospital opportunity where the owner wishes to retain control, where the hospital may be incorporated as a non-profit institution or in new areas where we are less familiar with the region or type of hospital and are seeking to make an initial low-risk entry into the market and widen the geographic scope of our operations. For example, our Fortis La Femme hospital is our first foray into a "boutique" style hospital focusing on women's health and maternity care.

Complementing our 11 hospitals are 15 satellite and heart command centers located within other hospitals throughout the country and an additional heart command center in Afghanistan. These facilities range from 25 to 30-bed comprehensive surgical facilities with operating theaters and catheterization laboratories to 15 to 30-bed invasive centers with catheterization laboratories, providing consultation on prevention and rehabilitation, as well as diagnostic services such as angiographies to 8 to 10-bed non-invasive centers providing preventive and rehabilitative services. The satellite and heart command centers are staffed with cardiologists, cardiac surgeons, anesthesiologists, nurses and other medical and non-medical staff. In addition, doctors on the staff of our EHIRC hospital (or, in the case of our satellite center, doctors on the staff of Fortis Hospital, Mohali) are periodically stationed at these centers and perform examinations, a variety of invasive and non-invasive procedures and post-operative care, referring more complex procedures to one of our super-specialty hospitals. Four of the satellite and heart command centers are run by our 90%-owned subsidiary, EHIRCL, for a fee that is typically tied to a percentage of the gross income generated at the center, or, in some cases, a fee per procedure. At the remaining satellite and heart command centers, EHIRCL (or, in the case of the satellite centers, FHL) does not run the facility but provides doctors and other personnel staffing, typically in return for reimbursement of the compensation and benefits paid to these doctors and personnel by EHIRCL or FHL, as the case may be, and fees computed as a percentage of the revenue generated by the center, as a percentage of the cost of the surgery or procedure or the fee charged to the patient therefor, or as a set fee per surgery or procedure that generally increases according to the category of room chosen by the patient, or a combination of these three methods, with minimum fees stipulated in some contracts. The owners of hospitals where our satellite and heart command centers are located are responsible for the expenses of the centers, including doctors' salaries, except that the salaries and retainers for the doctors of EHIRCL or FHL, as the case may be, who are not permanently stationed at a center are typically paid by EHIRCL or FHL, as the case may be.

Procedures

At our multi-specialty facilities, we offer comprehensive medical services to our patients in their local communities, which we complement with sophisticated, advanced procedures and quaternary care at our super-specialty "centers of excellence". The table below lists the most common procedures performed at hospitals in our network that have super-specialty "centers of excellence" during the nine months ended December 31, 2006.

Procedures*	Fortis Hospital, Mohali	EHIRC, Delhi	Fortis Hospital, Noida Hospital, Vasant Kunj, Delhi	Fortis Ft. Lt. Rajan Dhall	Fortis La Femme, Delhi
Cardiac Care					
- Cardio Thoracic Vascular Surgery					
CABG	512	2,492	142	81	
Paediatric	51	338		13	
Valve (AVR/DVR/MVR)	78	218	7	20	
Others	73	89	21	20	
- Cardiology					
Angioplasties	737	2,251	174	195	
Angiographies	2,038	7,025	624	387	
Pacemaker	95	354	6	38	
Others	258	306	67	108	

Procedures*	Fortis Hospital, Mohali	EHIRC, Delhi	Fortis Hospital, Noida Hospital, Vasant Kunj, Delhi	Fortis Flt. Lt. Rajan Dhall	Fortis La Femme, Delhi
Orthopedics					
- <i>Joint Replacements</i>					
Total Knee Replacement (Bilateral)			350	170	
Total Knee Replacement (Unilateral)			35	19	
Total Knee Replacement (Revision)			5		
Total Knee Replacement (Unicompartment)			11	12	
Total Hip Replacement			24	1	
Neuro-sciences					
- <i>Supra Major</i>			285		
- <i>Major</i>			154		
Renal Care					
- <i>Nephrology</i>				1,953	
- <i>Urology</i>					
Major				61	
Minor				299	
Pulmonology					
- <i>Major</i>				59	
- <i>Minor</i>				78	
Cosmetic Surgery					
- <i>Medical Surgery</i>					17
- <i>Others</i>					51
Mother and Child Care					
- <i>Gynaecology</i>					
Major					48
Minor					136
- <i>Obstetrics</i>					
Normal Delivery					164
Caesarian					359
- <i>Neonatology</i>					
Level 1					106
Level 2					159
Level 3					53

* Certain of our hospitals perform procedures under the categories in the table above that are not listed in the table because such procedures are not performed in super-specialty "centers of excellence".

The following are brief descriptions of some of the common super-specialty procedures performed at our hospitals:

Cardiac Care

Open heart surgery includes any surgery where the chest is opened and surgery is performed on the heart, including the heart muscle, valves, arteries and other cardiac structures. Coronary Artery Bypass Graft (CABG) surgery, which is open heart surgery, involves using a healthy blood vessel from one part of the body to construct a detour around the blocked coronary artery.

Coronary Angiography: In a coronary angiography (CAG) procedure, a thin plastic tube (a catheter) is guided through an artery in the arm or leg to the coronary arteries. A liquid dye is injected through the catheter, and is visible in X-rays that record the course of the dye as it flows through the arteries. This identifies the blocked areas in the coronary arteries and aids decisions about the best course of action. The procedure is conducted in a cardiac catheterization laboratory rather than an operating theater.

Coronary Angioplasty: Percutaneous Transluminal Coronary Angioplasty (PTCA) involves guiding a catheter with a small balloon on its tip to the blocked areas of arteries through another catheter and then inflating the balloon, which compresses the plaque build-up, widening the artery for blood flow.

Orthopedics

Knee replacement surgery replaces the cartilage on the ends of the bones of the knee. Implants include a metal alloy on the bottom of the thighbone and polyethylene on the top of the tibia and underneath the kneecap. This is designed to create a new, smoothly functioning joint that prevents painful bone-on-bone contact.

Hip replacement surgery removes the arthritic ball of the upper femur (thigh bone) as well as the damaged cartilage from the hip socket, and replaces it with a metal or ceramic ball that is solidly fixed to a stem inserted into the femur. The socket is replaced with a metal cup, which is fixed to the acetabulum, or socket.

Neuro-sciences

Supra major procedures include excision of large spinal tumors and brain tumors, correction of blood vessel supply network system anomalies, decompression and reconstruction brain surgeries, carotid stenting for improving the blood supply to the brain and other minimal invasive surgeries of the brain and spinal cord.

Major surgeries include procedures for decompression of the spinal cord and craniotomies, where the skull bone is cut open for corrective surgery and also in emergency neuro trauma situations where bleeding within the cranium is managed.

Renal Care

Nephrology: Two types of dialysis are performed - peritoneal dialysis, where the human body is cleared of waste material through fluid in the abdomen, and hemodialysis, where the human body is cleaned through the blood. Other procedures include insertion of catheters into blood vessels in and around the kidney, kidney biopsies and permanent urinary catheter insertion and removal.

Urology: Procedures performed include partial resection and correction of the bladder in case of bladder tumors, prostatectomy or removal of the prostate gland and laparoscopic (minimal access) surgeries for prostate gland removal and bladder cancers.

Pulmonology

Major procedures include lobectomy, or removal of a portion of a lung which is irreversibly affected by disease, decortication, or removal of the outer covering of the lung, and needle biopsy of the lung.

Minor procedures include bronchoscopy, a diagnostic and therapeutic procedure on the respiratory tree using a bronchoscope, and intercostal and pericardial drainage, where abnormal fluid is drained out of the area around the lungs and the heart, respectively.

Mother and Child Care

Gynecology procedures include hysterectomy, which is surgical removal of the uterus, abdominal cervicopexy, which corrects prolapse of the uterus and ovarian cystectomy, which corrects cyst formation in the ovaries.

Obstetrics procedures include antenatal care, normal deliveries, Caesarian section deliveries, painless labor and management of high-risk pregnancies.

Neonatology procedures and services include incubation of newborn premature babies, phototherapy for newborns suffering from jaundice and intensive care for critically ill newborns.

Our Hospitals

Each of our hospitals, other than our “boutique” Fortis La Femme hospital and our super-specialty Escorts cardiac hospitals, EHIRC and EHCR, offers a range of specialty hospital services, such as cardiac care, orthopedics, neuro-sciences, gastroenterology, renal care, oncology, mother and child care, cosmetic surgery, ophthalmology, pulmonology, ENT care and dermatology. Fortis Hospital, Mohali, EHIRC, Fortis Hospital, Noida and Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj are also “centers of excellence” in various advanced specialties such as cardiac care, orthopedics and neuro-sciences. In addition, our 16 satellite and heart command centers concentrate on various levels of cardiac care. The paragraphs below describe our hospitals and certain key statistics for each of our hospital facilities. Hospital beds mentioned in the paragraphs that precede the tables below refer to the actual number of hospital beds physically present in the hospital.

Fortis Hospital, Mohali: Fortis Hospital, Mohali is our first hospital and is the cornerstone of our hospital network. It includes a comprehensive cardiac program in northwest India and also provides emergency trauma care services, and serves as a “hub” for Fortis Hospital, Amritsar and a number of smaller, secondary care hospitals in the surrounding area. Fortis Hospital, Mohali includes three sub-facilities on one campus: (i) a super-specialty cardiac center equipped to provide advanced cardiac treatments for all forms of heart disease, (ii) a general multi-specialty hospital and (iii) the Fortis Inn rehabilitation center designed to provide “step-down” care to patients based outside the Mohali area to help them fully recover from surgery, as well as accommodations for visitors, including attendants and patients’ relatives. Fortis Hospital, Mohali also operates a satellite outpatient clinic, Fortis City Centre, at a separate location in Chandigarh. Fortis Hospital, Mohali commenced operations in 2001 and cost approximately Rs. 1,281.60 million to build. It currently has eight operating theaters and 255 beds, and has capacity for up to 300 beds. Fortis Hospital, Mohali, together with FHL’s satellite center, contributed 96.30% and 96.42% of FHL’s total operating income for Fiscal 2006 and the nine months ended December 31, 2006, respectively.

The following table sets forth certain key operating details of Fortis Hospital, Mohali for the nine months ended December 31, 2006 and the fiscal years ended March 31, 2006, 2005 and 2004:

	<i>Nine months ended December 31, 2006</i>	<i>Fiscal year ended March 31, 2006</i>	<i>Fiscal year ended March 31, 2005</i>	<i>Fiscal year ended March 31, 2004</i>
Number of Beds*	213	209	137	110
Inpatient Admissions	10,083	10,893	8,046	7,717
Outpatient Registrations **	72,462	82,802	74,373	58,070
Occupancy Rate***	75%	78%	81%	63%
Average Length of Stay	3.9	3.7	3.1	3.4
Inpatient Income (net of discounts) (Rs. millions)	804.19	861.94	523.19	440.47
Outpatient Income (Rs. millions)	61.89	63.04	42.75	35.18
Pharmacy Income (Rs. millions)	14.58	16.15	11.03	5.04
Average Income per Bed in Use (Rs. millions)	4.13	4.50	4.21	4.37
Average Daily Census****	300	257	226	180
Number of Procedures:				
- Cardiac Care	3,842	5,531	4,507	4,699
- Orthopedics	457	469	370	28
- Neuro-surgeries	136	156	140	109
- Gastroenterology	805	914	596	412
- Other *****	1,802	1,804	1,116	987

- * Represents inpatient beds. Excludes beds in emergency rooms, beds used for dialysis treatments and other outpatient treatments.
- ** Includes multiple visits by the same patient are counted separately, if billed separately.
- *** Represents the total number of inpatient days divided by the total number of bed days. Total number of inpatient days represents the sum of days spent in the hospital by each inpatient during the period. Total number of bed days represents the sum of the number of days each bed was installed at the hospital during the period.
- **** Represents the average number of inpatients and outpatient registrations each day.
- ***** Includes general multi-specialty services.

EHIRC, Delhi: The EHIRC facility, located in south Delhi, is the flagship facility of the Escorts group of hospitals. Led by noted cardiac surgeon, Dr. Naresh Trehan, EHIRC offers one of the highest standards of cardiac care to patients and has been designated as ISO 9001:2000-compliant. It specializes in surgery to high-risk patients and has introduced innovative techniques for minimally invasive and robotic surgery. The facility is equipped with advanced cardiac care facilities and laboratories capable of performing a wide range of investigative tests in the fields of nuclear medicine, radiology, bio-chemistry, hematology, transfusion medicine and microbiology. The facility is currently equipped with nine operating theaters and 332 beds, and also provides cardiac emergency services.

Even though EHIRC's prices for various cardiac procedures are at a premium to prices for similar procedures at other hospitals in the region, annual occupancy levels at the hospital have been in excess of 80% since Fiscal 1994, a figure which we believe demonstrates its strong brand equity and superior patient care. The hospital was established in 1988, and we acquired a 90% interest in the hospital through the Escorts hospitals acquisition on September 28, 2005. The EHIRC facility in Delhi, along with the satellite and heart command centers operated by EHIRCL, contributed 79.06% and 70.76% of EHIRCL's consolidated total operating income for Fiscal 2006 and the nine months ended December 31, 2006, respectively, without eliminating the intercompany transactions in the stand-alone financial statements of EHIRCL.

The following table sets forth certain key operating details of EHIRC for the nine months ended December 31, 2006 and the fiscal years ended March 31, 2006, 2005 and 2004:

	<i>Nine months ended December 31, 2006*</i>	<i>Fiscal year ended March 31, 2006*</i>	<i>Fiscal year ended March 31, 2005*</i>	<i>Fiscal year ended March 31, 2004*</i>
Number of Beds	331	324	310	318
Inpatient Admissions	12,310	16,828	17,356	18,397
Outpatient Registrations	37,393	52,012	58,666	44,206
Occupancy Rate	81%	84%	86%	85%
Average Length of Stay	5.8	5.8	5.8	5.9
Inpatient Income (Rs. millions)** ^	1,642.47	2,121.56	2,046.98	1,979.11
Outpatient Income (Rs. millions) ^	91.14	112.78	129.05	96.24
Average Income Per Bed in Use	5.24	6.90	7.02	6.53
Average Daily Census	181	189	208	172
Number of Procedures:				
- Cardiac Care	14,570	19,554	18,965	20,011

* Hospital acquired by FHL in September 2005.

^ Net of subsidies.

** Includes income from satellite and heart command centers, but excludes income from EHCR.

Fortis Hospital, Noida: Fortis Hospital, Noida is a super-specialty hospital with “centers of excellence” in orthopedics, neuro-sciences and cardiac care and a focus on oncology, and also provides emergency trauma care services. The hospital also provides a broad range of multi-specialty services and serves as a “hub” for smaller hospitals located in the NCR, and has been designated ISO 9001:2000-compliant. Fortis Hospital, Noida commenced operations in August 2004 and we acquired it on March 20, 2006 through the IHL acquisition. It currently has six operating theaters and 175 beds, with capacity for up to 200 beds. With additional capital expenditures we could increase this number to 350 beds.

The following table sets forth certain key operating details of Fortis Hospital, Noida for the nine months ended December 31, 2006 and the fiscal years ended March 31, 2006 and 2005:

	<i>Nine months ended December 31, 2006</i>	<i>Fiscal year ended March 31, 2006**</i>	<i>Fiscal year ended March 31, 2005***</i>
Number of Beds	128	128	88
Inpatient Admissions	6,854	7,280	2,452
Outpatient Registrations	47,368	51,203	16,299
Occupancy Rate	82%	64%	39%
Average Length of Stay	4.1	3.8	3.1
Inpatient Income (Rs. millions)***	418.64	425.94	119.68
Outpatient Income (Rs. millions)***	67.90	56.03	13.81
Pharmacy Income (Rs. millions)***	5.95	4.24	0.75
Average Income per Bed in Use (Rs. millions)	3.85	3.80	1.52
Average Daily Census	197	160	177
Number of Procedures:			
- Cardiac Care****	1,041	1,115	-
- Orthopedics	841	1,220	554
- Neuro-surgeries	503	585	258
- Other *****	2,224	1,708	1,646

* *Hospital commenced operations in August 2004.*

** *Hospital acquired by FHL in March 2006, although IHL became a board-controlled subsidiary with effect from December 20, 2002.*

*** *Net of discounts.*

**** *Cardiac care introduced in July 2005.*

***** *Includes general multi-specialty services.*

Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj: The Vasant Kunj hospital in New Delhi is a newly-opened, super-specialty hospital with “centers of excellence” in cardiac care, joint replacement, renal care, pulmono-thoracic surgery, and diabetic care, and also provides emergency trauma care services. It currently has six operating theaters and 120 beds, with capacity for up to 200 beds. The hospital did not commence operations until May 2006, after the end of Fiscal 2006. Under the terms of our O&M contract, we are entitled to a significant share of the hospital’s operating profits, if any, but as this is a newly-opened hospital, no profits have been generated to date.

The following table sets forth certain key operating details of the Vasant Kunj hospital for the nine months ended December 31,

2006:

	<i>Nine months ended December 31, 2006*</i>
Number of Beds	97
Inpatient Admissions	1,973
Outpatient Registrations	8,747
Occupancy Rate	37%
Average Length of Stay	3.4
Inpatient Income (Rs. millions)***	200.07
Outpatient Income (Rs. millions)***	22.36
Pharmacy Income (Rs. millions)	3.83
Average Income per Bed in Use (Rs. millions)	2.06
Average Daily Census	44
Number of Procedures:	
- Cardiac Care	862
- Orthopedics	253
- Renal Care	2,313
- Pulmonology	457
- Other**	426

* Hospital commenced operations in May 2006.

** Includes general multi-specialty services.

*** Net of discounts.

EHRC: EHRC, located in Faridabad, commenced operations in 1982 as a primary care facility for the employees of the Escorts Group. In 1998, the hospital was transferred out of Escorts Limited to EHRCL and became an independent primary care hospital. In the 1990s, the hospital underwent a series of upgrades to become a secondary care facility. The hospital was again renovated and expanded in 2003 and currently has five operating theaters and 220 beds, with a maximum capacity of 250 beds. FHL acquired a 90% interest in EHRC through the Escorts hospitals acquisition on September 28, 2005. It now serves as a “spoke” hospital for Fortis Hospital, Noida, as well as EHRC. EHRC is the first hospital in India to receive ISO 9001:2000 certification, and also provides emergency trauma care services. In the future, we intend to add the following tertiary care multi-specialties to the hospital: cardiac care, orthopedics, neuro-sciences, pulmonology, trauma and sleep studies. EHRC contributed 13.98% and 15.66% of EHIRCL’s consolidated total operating income for Fiscal 2006 and the nine months ended December 31, 2006, respectively.

The following table sets forth certain key operating details of EHRC for the nine months ended December 31, 2006 and the fiscal years ended March 31, 2006, 2005 and 2004:

	<i>Nine months ended December 31, 2006</i>	<i>Fiscal year ended March 31, 2006*</i>	<i>Fiscal year ended March 31, 2005*</i>	<i>Fiscal year ended March 31, 2004*</i>
Number of Beds	200	200	200	186
Inpatient Admissions	13,109	15,565	13,791	13,557
Outpatient Registrations	142,226	164,084	147,833	143,253
Occupancy Rate	91%	81%	72%	75%
Average Length of Stay	3.8	3.8	3.8	3.8
Inpatient Income (Rs. millions)	319.77	351.44	289.30	228.82
Outpatient Income (Rs. millions)	49.81	53.36	44.97	39.27
Average Income Per Bed in Use (Rs. millions)	1.85	2.02	1.67	1.44
Average Daily Census	565	492	443	430
Number of Procedures:				
- General Multi-Specialty Services	6,573	8,486	7,911	6,717

* Hospital acquired by FHL in September 2005.

EHSSI: The EHSSI facility, located in Amritsar, is a multi-specialty hospital with a focus on cardiac care and orthopedics, and also provides emergency trauma care services. The facility currently has four operating theaters and 128 beds, with capacity for up to 166 beds. The hospital commenced operations in 2003, and FHL acquired a majority interest therein through the Escorts hospitals acquisition on September 28, 2005. EHSSI contributed 6.32% and 8.29% of EHIRCL's consolidated total operating income for fiscal 2006 and the nine months ended December 31, 2006 without eliminating the intercompany transactions in the stand-alone financial statements of EHSSIL.

The following table sets forth certain key operating details of EHSSI for the fiscal years ended March 31, 2006, 2005 and 2004:

	<i>Nine months ended December 31, 2006</i>	<i>Fiscal year ended March 31, 2006*</i>	<i>Fiscal year ended March 31, 2005*</i>	<i>Fiscal year ended March 31, 2004*</i>
Number of Beds	128	90	90	90
Inpatient Admissions	2,460	2,185	1,935	1,775
Outpatient Registrations	8,881	9,908	9,487	8,772
Occupancy Rate	36%	35%	27%	21%
Average Length of Stay	5.1	5.1	4.7	3.7
Inpatient Income** (Rs. millions)	180.44	168.91	136.82	121.11
Outpatient Income** (Rs. millions)	15.24	13.94	12.75	9.88
Average Income per Bed in Use (Rs. millions)	1.53	2.03	1.66	1.46
Average Daily Census	41	33	31	29
Number of Procedures:				
- Cardiac Care	1,893	1,814	1,686	1,534
- General Multi-Specialty Services	141	30	-	-

* *Hospital acquired by FHL in September 2005.*

** *Net of subsidies.*

Fortis Hospital, Amritsar: Fortis Hospital, Amritsar is a multi-specialty facility with 37 beds and has capacity for up to 50 beds. The facility also provides emergency trauma care services. It serves as a “spoke” hospital for Fortis Hospital, Mohali and has a telelink connecting it to that hospital. Operations at Fortis Hospital, Amritsar commenced in August 2003 on premises that we have leased for an initial term of 14 years from March 2003. Fortis Medical Centre Holdings Limited, a board-controlled subsidiary of FHL that was merged with FHL with effect from the beginning of fiscal 2005, invested approximately Rs. 40.30 million in the facility prior to its opening. The facility is currently equipped with two operating theaters, an endoscopic suite, a labor room, a nursery and a 24-hour emergency room. It is also supported by a fully equipped intensive care unit with ventilators. Fortis Hospital, Amritsar contributed 3.23% and 3.02% of FHL’s total operating income for fiscal 2006 and the nine months ended December 31, 2006, respectively.

The following table sets forth certain key operating details of Fortis Hospital, Amritsar for the nine months ended December 31, 2006 and the fiscal years ended March 31, 2004, 2005 and 2006:

	<i>Nine months ended December 31, 2006</i>	<i>Fiscal year ended March 31, 2006*</i>	<i>Fiscal year ended March 31, 2005</i>	<i>Fiscal year ended March 31, 2004*</i>
Number of Beds	37	34	39	39
Inpatient Admissions	1,072	1,356	1,472	575
Outpatient Registrations	6,369	2,961	2,837	3,176
Occupancy Rate	33%	43%	37%	23%
Average Length of Stay	4.1	3.9	3.6	3.9
Inpatient Income (Rs. millions) ^	24.96	29.88	23.16	9.85
Outpatient Income (Rs. millions)	2.50	2.13	1.94	0.89
Pharmacy Income (Rs. millions)	0.27	0.08	-	-
Average Income Per Bed in Use (Rs. millions)	0.75	0.93	0.64	0.28
Average Daily Census	27	12	12	15
Number of Procedures:				
- General Multi-Specialty Services	733	511	507	267

* *Hospital commenced operations in August 2003.*

^ *Net of discounts*

Jessa Ram Hospital: Jessa Ram Hospital, located in west-central Delhi, is a general multi-specialty hospital, and also provides emergency trauma care services. It serves as a “spoke” hospital for Fortis Hospital, Noida. The facility currently has three operating theaters and 100 beds, but we intend to upgrade the facility in the future at our own expense to increase the number of beds to 150 and add a proposed “center of excellence” in oncology. This major refurbishment may require the temporary closing of the facility. We assumed the operations and maintenance of the hospital in October 2003. The terms of our O&M contract provide that we are to receive a specified percentage of the hospital’s gross income less the amount of any cash loss at the hospital, but no amounts have become payable under the contract to date.

The following table sets forth certain key operating details of Jessa Ram Hospital for the nine months ended December 31, 2006 and the fiscal years ended March 31, 2006, 2005 and 2004:

	<i>Nine months ended December 31, 2006</i>	<i>Fiscal year ended March 31, 2006*</i>	<i>Fiscal year ended March 31, 2005</i>	<i>Fiscal year ended March 31, 2004*</i>
Number of Beds	100	100	100	100
Inpatient Admissions	3,827	3,950	3,518	3,232
Outpatient Registrations	34,280	32,480	31,874	33,301
Occupancy Rate	52%	65%	57%	56%
Average Length of Stay	4	4	3	3
Inpatient Income (Rs. millions)	49.80	67.60	40.20	30.40
Outpatient Income (Rs. millions)	8.80	19.50	19.00	6.30
Average Income per Bed in Use (Rs. millions)	0.59	0.87	0.59	0.37
Average Daily Census	139	100	97	100
Number of Procedures:				
- General Multi-Specialty Services	1,321	1,150	1,228	1,298

* Hospital not under FHL management until October 29, 2003.

Fortis La Femme: Fortis La Femme is a “boutique” style hospital located in south Delhi that focuses on women’s health and maternity care, and also provides emergency services in obstetrics, gynecology and neonatology. The hospital currently has two operating theaters, four delivery rooms and 44 beds, with capacity for up to 50 beds. It was originally a “birthing” facility (named “The Cradle”). We have recently begun to upgrade the facility to a full service women’s hospital, with an emphasis on cosmetic surgery and gynecology. The hospital caters to affluent patients and includes luxury rooms and suites. The hospital was previously managed by the Apollo Hospitals Group, and we assumed the operations and management in January 2006. Pursuant to the terms of our share subscription agreement with SMPL and others, we acquired a 5% equity interest in the hospital’s corporate owner. We have also extended a loan in the form of convertible debt to SMPL, which is convertible into an additional 21% equity interest in the corporate owner at any time within two years from the date of infusion of the first tranche of the loan, which was September 1, 2005. At December 31, 2006, we had advanced Rs. 25.88 million as convertible debt to the corporate owner out of the agreed amount of Rs. 28.91 million, and we subsequently paid the remaining balance. After the second anniversary, the subscription agreement provides that the loan shall automatically convert into a 21% equity interest in SMPL. In addition, we have a further option to acquire further shares to increase our interest in the corporate owner to 51% at any time from the second anniversary to the fifth anniversary of January 3, 2006, the date of the subscription agreement (the “Option Period”). The other shareholders have an option to require us to purchase their entire interest in the corporate owner to us, irrespective of whether we acquire a 51% interest in the corporate owner. If we acquire a 51% interest, the other shareholders have one year from the date of our acquisition of the 51% to sell their shares to us at face value plus 12% interest per annum from September 1, 2005. If we do not acquire a 51% interest, the shareholders have 30 days from the expiration of the Option Period to sell their shares to us at Rs. 15 per share (provided that consideration is only payable in respect of shares outstanding on January 3, 2006).

The terms of our O&M contract provide that we are to receive a percentage of gross income relating to all child and birth-related services if a target threshold of monthly income is met, and a percentage of child and birth-related gross income less the professional fees paid to non-full-time doctors if the target is not met. We are also entitled to reimbursement of certain expenses, including compensation paid by us to doctors and other personnel, and a specified percentage of the hospital’s gross income from all other sources, except that if the corporate owner of the hospital operates the pharmacy in the hospital on its own, we are entitled to a lower specified percentage of gross income relating to pharmacy operations.

The following table sets forth certain key operating details of Fortis La Femme for the nine months ended December 31, 2006 and the fiscal years ended March 31, 2006 and 2005:

	<i>Nine months ended December 31, 2006</i>	<i>Fiscal year ended March 31, 2006*</i>	<i>Fiscal year ended March 31, 2005*</i>
Number of Beds	36	33	33
Inpatient Admissions	1,114	1,145	477
Outpatient Registrations	5,659	2,507	2,238
Occupancy Rate***	45-50%	35-40%	15-20%
Average Length of Stay***			
- Normal Delivery	1.0-2.0	1.0-2.0	
- C-Section	2.5-3.0	2.5-3.0	
Inpatient Income (Rs. millions)	56.2	50.90	15.20
Outpatient Income (Rs. millions)	8.6	13.90	10.50
Average Income per Bed in Use (Rs. millions)	1.80	1.96	0.78
Average Daily Census	25	10	9
Number of Procedures:			
- Obstetrics & Gynecology	707	758	320
- Other**	407	387	157

* Hospital commenced operations in June 2004; hospital not under FHL management until January 2006.

** Includes neonatology and cosmetic surgery.

*** Hospital only tracks occupancy rates and average length of stay on a procedure-specific basis. These amounts represent the range of occupancy rates and average lengths of stay across the Hospital's procedures. Hospital did not track average length of stay for fiscal 2005.

Khyber Medical Institute, Srinagar: Khyber Medical Institute, located in Srinagar, Jammu & Kashmir, is a multi-specialty hospital with a focus on non-invasive cardiac care and gastroenterology, and also provides cardiac emergency services. The facility currently has one operating theater and 30 beds, and we intend to open up an additional 20 beds during fiscal 2008. During fiscal 2010, we intend to add 80 new beds in a new building and introduce general medicine, general surgery, nephrology, endocrinology and rheumatology specialties to the hospital. The terms of our O&M contract provide that we are to receive a specified percentage of the hospital's gross income plus a specified percentage of the hospital's profit before interest, tax, depreciation and amortization, and we are currently earning fees under this contract. The Khyber Medical Institute, Srinagar did not assume operations until April 2006.

The following table sets forth certain key operating details of Khyber Medical Institute for the nine months ended December 31, 2006:

	<i>Nine months ended December 31, 2006</i>
Number of Beds	10
Inpatient Admissions	92
Outpatient Registrations	8,799
Occupancy Rate	-
Average Length of Stay	1.0
Total Operating Income (Rs. millions)	7.51
Average Income per Bed in Use (Rs. millions)	0.75
Average Daily Census	32
Number of Procedures:	
- Cardiac Care	3,672
- Gastroenterology	1,133

EHCR: The EHCR facility in Raipur is a super-specialty cardiac center with a fully-fledged heart station, a heart command center, a cardiac catheterization laboratory, and one operating theater. The hospital has approximately 45 beds, and also provides cardiac emergency services. Under the agreement with the Government of Chhattisgarh, we have been granted the right to operate the hospital for an initial term of five years, which automatically extends for a further period of five years unless either party communicates its intention not to renew the contract with three months' notice or terminates it after a six-month discussion period to discuss and resolve the reasons for the proposed termination. Under the agreement, all operating expenses and any profits and losses from the operation of the hospital are for the account of EHIRCL, but the Government of Chhattisgarh owns the building in which the hospital operates and owns and funds the purchase of all hospital equipment. In exchange for use of the hospital building and the equipment, we have agreed with the Government of Chhattisgarh to reserve 15% of the hospital's beds to provide free treatment to patients who have been designated by the Government of Chhattisgarh as falling below the poverty line and to provide treatment to patients who are employees of the Government of Chhattisgarh at a 15% discount; the free treatment does not include the cost of drugs, consumables and disposables. EHCR contributed 2.42% and 2.60% of EHIRCL's consolidated total operating income for fiscal 2006 and the nine months ended December 31, 2006, respectively.

The following table sets forth certain key operating details of EHCR for the nine months ended December 31, 2006 and the fiscal years ended March 31, 2006, 2005 and 2004:

	<i>Nine months ended December 31, 2006</i>	<i>Fiscal year ended March 31, 2006*</i>	<i>Fiscal year ended March 31, 2005*</i>	<i>Fiscal year ended March 31, 2004*</i>
Number of Beds	45	45	45	45
Inpatient Admissions	1,067	1,177	992	792
Outpatient Registrations	4,714	6,660	5,986	5,667
Occupancy Rate	26%	24%	17%	14%
Inpatient Income (Rs. millions)**	57.36	65.06	50.56	31.57
Outpatient Income (Rs. millions)**	3.90	4.89	4.49	3.14
Average Income per Bed in Use	1.36	1.55	1.22	0.77
Average Daily Census	21	21	19	18
Number of Procedures:				
- Cardiac Care	961	1,040	841	712

* Hospital acquired by FHL in September 2005.

**** Net of subsidies.**

Note: Average length of stay is not tracked at this facility.

Our heart command centers at EHIRCL contributed approximately 2.72% and 2.69% of EHIRCL's consolidated total operating income for fiscal 2006 and the nine months ended December 31, 2006, respectively. Escorts Heart Centre at Kanpur operationally closed with effect from August 31, 2005. It contributed 0.09% of EHIRCL's consolidated total operating income for fiscal 2006.

Income from our satellite and heart command center at FHL is included in the operating income of Fortis Hospital, Mohali.

Payment for Services

Payment for services consists primarily of payment for inpatient and outpatient services. Although the Indian economy is one of the fastest-growing economies in the world measured by growth in gross domestic product, with an increasing number of high and middle-income households, there is still relatively low penetration by the insurance industry in the healthcare sector. McKinsey-CII estimates that in 2001 less than 15% of the Indian population had access to health insurance (including social and community insurance) and less than 1% of spending on healthcare was covered by private insurance. According to FICCI-EY, the health insurance sector is likely to grow to US\$3,800 million (Rs. 171 billion) in collected premiums by 2012 from the current annual premium collected of US\$711 million (Rs. 30 billion). We have entered into service agreements on a hospital-by-hospital basis with a number of employers, including the State Governments of Haryana, Punjab & Himachal Pradesh; government enterprises like Bharat Petroleum Corporation Ltd., Steel Authority of India Ltd., National Thermal Power Corporation Ltd. and National Fertilizers Ltd.; the Army Group Insurance Fund; Northern Railways; and large corporations such as RLL, ICICI Prudential Life Insurance Co. Ltd., Hindustan Lever Ltd., Reliance Industries Ltd., Citibank and HSBC to provide healthcare services to their employees at negotiated or preferential rates, typically at discounts of 5% to 15% to our published rates. We also provide healthcare services to veterans of the armed forces under the government-run Ex-Servicemen Contributory Health Scheme and to employees of the Indian central government under the Central Government Health Scheme. We believe that these strategic relationships help increase our occupancy rates and provide an important source of patients. We have also entered into strategic relationships with international insurers such as Aetna, CIGNA, HTH Worldwide, Vanbreda International, BUPA and World Access to provide healthcare coverage to their subscribers who are living, working or traveling in India at discounted rates, which are typically 5% lower than our customary rates. Because the fees for many of the patients who are covered by these arrangements are paid by the patient's employer or insurer, our days' sales outstanding has increased as the number of arrangements has increased.

We also receive hospital management fees from the owners of our O&M contract hospitals and income from rent or access fees paid by third-party vendors that are on-site at our hospitals, such as pharmacies, gift shops, banks and ATMs and cafeterias. In addition, we generate income from the retail sales of pharmacies we operate at our owned, Fortis-branded hospitals. Further, at Fortis Hospital, Mohali, we also maintain the Fortis Inn rehabilitation center to provide "step-down" care to patients, as well as accommodations for visitors, which generates additional income.

Supplies and Sourcing

In order to ensure that we maintain our high service standards, we source our medical and non-medical supplies and equipment from major suppliers with international reputations for high quality products. We also insist that our third-party providers of services such as diagnostic laboratory services and imaging services adhere to recognized international protocols. For example, the SRL Ranbaxy diagnostic laboratory located in Mumbai is accredited by the College of American Pathologists and the National Accreditation Board for Testing and Calibration Laboratories. We believe the SRL Ranbaxy laboratories located on-site at our owned, Fortis-branded hospitals follow similar international operating procedures and standards. In addition, as a large hospital network with centralized procurement for medical consumables and equipment for many of our owned hospitals, we believe we are able to negotiate favorable terms with these suppliers and third-party service providers.

Accreditation and Certification

We have applied for accreditation of EHIRC, Fortis Hospital, Noida, Fortis Flt. Lt Rajan Dhall Hospital, Vasant Kunj and Escorts Hospital & Research Centre, Faridabad by the newly-established National Accreditation Board for Hospitals and Healthcare Providers, an autonomous body set up in 2005 under the Quality Council of India for setting benchmarks in the healthcare industry in India. In fiscal 2007, we also intend to apply for international accreditation of our Fortis Hospital, Mohali and EHIRC

facilities by the Joint Commission International. The Joint Commission International is part of the Joint Commission on Accreditation of Healthcare Organizations, a non-profit corporation that is the largest accreditor of healthcare organizations in the United States. The internal protocols at our Fortis Hospital, Noida, EHRC and EHRC facilities have also been ISO 9001:2000-certified. Even without formal accreditation, we seek to follow international protocols in all key functions, patient care, and nursing activities at all our hospitals.

Projects Under Development

Expansion in new locations is an important element of our growth strategy. We are continuously evaluating existing hospitals for acquisitions and O&M contract opportunities, as well as greenfield sites for new hospitals. When evaluating the viability of a new opportunity we examine the location, including the population base in the area, the available talent pool at that location, the cost and, for existing facilities, the quality of the infrastructure and specialties at the facility and the work culture of the institution. Although to date we have focused on north India, we intend to develop a pan-India presence in the future. In keeping with this intent, we have recently acquired a 100% interest in Hiranandani Healthcare Private Limited, which has an agreement with Navi Mumbai Municipal Corporation to develop a super-specialty hospital in west India.

In addition to the projects detailed in the section titled "Objects of the Issue" beginning on page 34 of this Red Herring Prospectus, we have identified a number of other projects to expand our national presence. Many of these projects remain in their early stages and we have not received all the necessary approvals to implement them. These projects may not be undertaken at all or, if undertaken, may be altered or take longer than anticipated to complete or may exceed our cost expectations. In addition, as we are continuously evaluating new opportunities, we may acquire additional sites and hospitals or enter into new O&M contracts at any time. Below is a discussion of three of our proposed projects which are in advanced stages of development and certain other plans which are still in initial stages of development.

Navi Mumbai

In February 2007, we acquired a 100% interest in Hiranandani Healthcare Private Limited, which has an agreement to collaborate with Navi Mumbai Municipal Corporation (NMMC) to develop a super-specialty hospital in Navi Mumbai, a suburb of Mumbai, Maharashtra. NMMC has leased the land on which the hospital is located to HHPL for a period of 25 years, which can be extended by mutual consent for a further 27 years. The super-specialty hospital, which will have specialization in joint replacement, neuro-surgery, cardiac care and renal care, will have capacity for upto 152 beds and is expected to commence operations in the first quarter of fiscal 2008. The infrastructure for the hospital is in place, and we estimate that further capital expenditures to commence operations will amount to Rs. 350 million. This hospital will provide us with a presence in west India.

Jaipur

We own EHSSHL, which is a 100% subsidiary of EHIRCL, in which we hold a 90% interest. EHSSHL owns our planned hospital in Jaipur, Rajasthan which will be a super-specialty hospital owned by us and operated under the Escorts Hospital brand, with specialization in cardiac care, orthopedics, neuro-sciences, renal care and gastroenterology. The hospital will have capacity for up to 163 beds in the first phase, and is expected to commence operations in the first quarter of fiscal 2008. We estimate that the capital expenditures for the first phase of the hospital will be approximately Rs. 1,100 million. The hospital site and plans were part of the Escorts acquisition and the planning/construction of the hospital had already commenced at the time of the Escorts acquisition.

Northwest Delhi

Our planned hospital in Shalimar Bagh, northwest Delhi will be a super-specialty hospital, with specialization in cardiac care, orthopedics, neuro-sciences, renal care, mother and child care and gastroenterology. The hospital will have 258 beds in the first phase, which is expected to be completed by fiscal 2009. We estimate that the capital expenditures for the first phase of the hospital will be approximately Rs. 2,000 million. We have already entered into a perpetual lease of the land for the hospital from the DDA and have paid a premium of Rs. 130.20 million to the DDA in connection therewith.

Gurgaon

Our planned super-specialty hospital in Gurgaon in the NCR will focus on trauma, oncology, mother and child care, cardiac care,

orthopedics, organ transplants and neuro-sciences. The hospital will have 350 beds in the first phase, which is expected to be completed during the first half of fiscal 2010. We estimate that the capital expenditures for the first phase of the hospital will be approximately Rs. 3,500 million. The plans for the hospital also contemplate expanding its capacity to 800 beds in the future with additional capital expenditure. We have entered into an agreement to acquire approximately 10.81 acres of land for the planned hospital at a cost of Rs. 185.82 million, of which we have already paid Rs. 135.89 million, excluding interest payments.

In addition to our planned hospital in Gurgaon, our Promoters have also announced plans for the building of the Fortis International Institute of Medical & Bio-Sciences, a “Medicity” in Gurgaon with a medical college, dental college, nursing college and other educational programs. The Medicity will be owned by a non-profit affiliate of FHL and will not be owned by us.

Other

We are continuously evaluating acquisition opportunities and are in various stages of consideration of such opportunities, some of which we may realize in the imminent future, and which may be material. We are currently in various stages of negotiations and have in some instances non binding commitments, with a number of other parties (government and private) to assume O&M contracts and acquire greenfield sites for development of hospitals through joint venture arrangements or otherwise.

In addition, we are currently in various stages of negotiations with a number of other parties to assume O&M contracts and acquire greenfield sites for hospitals outside our core regions, as well as to undertake a joint project with a state government and manage a hospital in a rural area as part of our corporate social responsibility initiative, some of which are larger in scale than any project we have attempted to date. We have entered into a memorandum of understanding with a company in Kuwait to facilitate referrals from Kuwait, while also providing technical knowledge to set up a facility there to provide outpatient services, as well as multi-specialty inpatient services in the long-term. We have also entered into a memorandum of understanding with a company in Nepal that envisages an O&M contract for a hospital in Kathmandu, Nepal, and are in discussions with a provider of primary healthcare services in Afghanistan to facilitate the referral of its patients to our hospitals for advanced treatment. Some or all of these projects may not be undertaken.

We are presently in discussions with certain real estate developers, *inter alia*, regarding the joint development of hospitals, medical centers and teaching facilities. We have entered into confidentiality and non-disclosure agreements with certain of such parties.

Strategic Relationships

We have arrangements with a number of medical value travel agencies based in India, as well as the United States, the United Kingdom and Canada, among others, and expect to continue to increase the number of these arrangements in the future to facilitate our access to the growing medical value travel market. In addition, as mentioned above, we have entered into arrangements with international insurers such as Aetna, CIGNA, HTH Worldwide, Vanbreda International, BUPA and World Access to provide healthcare coverage to their subscribers who are living, working or traveling in India. We believe that these arrangements provide us with additional access to international patients.

Competition

Although India faces a significant supply gap in terms of healthcare facilities, the healthcare industry is highly competitive. We compete with other hospitals and healthcare providers for, among other things, patients, doctors, nurses and strategic expansion opportunities.

We currently operate primarily in north India. We compete with other for-profit hospitals, such as those forming part of the nationwide Apollo chain of hospitals, as well as regional operators such as Max Healthcare and, particularly in the case of secondary care facilities, independent clinics and small hospitals. We also compete with hospitals that are owned by government agencies or non-profit entities supported by endowments and charitable contributions, such as the All India Institute of Medical Sciences. As we expand our operations beyond north India, the group of hospitals that we count as our competitors will expand to include hospitals throughout India, such as Wockhardt Hospitals in south, west and east India and Manipal Hospitals in south India. Recent press reports have indicated that other entities, including the Reliance-Anil Dhirubhai Ambani Group and Ambuja Realty, have also planned to establish hospitals and “Medicities” with hospital facilities and medical teaching institutions in several states all over India.

The number and quality of doctors on a hospital's staff are important factors in a hospital's competitive advantage and help attract patients. We believe that doctors outside a hospital's network refer patients to a hospital primarily on the basis of the quality of services it renders to patients, the quality of other doctors on the medical staff, the location of the hospital and the quality of the hospital's facilities, equipment and employees. Other factors in a hospital's competitive advantage include operational efficiency, the scope and breadth of services, brand recognition and the success rate for procedures.

We believe that maintaining and strengthening our pool of highly-skilled doctors and nurses, as well as investing in advanced technology, will help us maintain and improve our competitive position. In addition, we seek to strategically locate our hospitals in areas with large populations that are seeking the super-specialty advanced care we provide.

Relationships with Certain Affiliated Entities

We purchase certain products and services from affiliated companies, such as RLL and SRL Ranbaxy Limited. The services and products we obtain from affiliated companies include diagnostic laboratory services and drugs and consumables for dispensing to patients and for retail sale in our pharmacies. Fortis HealthWorld Limited ("FHWL"), a Promoter Group company, operates pharmacies at the EHRC facility, the EHRC facility and the EHSSI facility through a majority-owned subsidiary, Medsource Healthcare Private Limited ("Medsource"). The pharmacy at Fortis La Femme is run and operated by FHWL and the pharmacy at Vasant Kunj hospital is run and operated by the Dhall Society, although Medsource facilitates the operation of the pharmacy.

Other hospitals within our network and hospitals that we acquire or manage in the future may also outsource the pharmacy function to FHWL in the future. We also receive access payments from RLL in respect of the laboratory facilities RLL maintains at Fortis Hospital, Noida, as well as bed-usage fees for hospital beds (which are not included in our total bed counts) at Fortis Hospital, Noida used by RLL in their clinical research. In addition, we also provide services to our affiliated trusts such as the Fortis School of Nursing through our nurse trainee program.

For further details on our affiliated companies and the Promoters' equity interests therein, see the section titled "Our Promoters and Promoter Group" and "Financial Statements- and the notes to our Consolidated Restated Financial Statements" beginning on pages 124 and F-1, respectively, of this Red Herring Prospectus.

Intellectual Property and Technology

Intellectual Property

Our intellectual property consists mainly of our rights to use the "Fortis" name and logo and the "Escorts" trademark. Our affiliate, Ranbaxy Holding Company, owns the rights to the "Fortis" name and logo, but has provided us with an exclusive license to use the name and logo in connection with our healthcare delivery business until April 2015, after which period the license is automatically renewable for a subsequent 10-year period on the same terms and conditions, unless terminated earlier with the consent of both parties. The license fee is Rs. 100,000 per year. At the end of the license period, it is possible that we may no longer be able to use the "Fortis" name in connection with our business.

We are involved in litigation proceedings against Fortis N.V., Fortis SA/NV and Fortis Bank regarding, among other things, the use of the "Fortis" name as part of our corporate name or as a trademark. For further information, please see "—Legal Proceedings" below under this section titled "Our Business" beginning on page 58 of this Red Herring Prospectus.

In connection with the Escorts hospitals acquisition, Har Parshad Company Private Limited ("HPCPL"), a company affiliated with the Escorts Limited, the former majority-owner of the Escorts hospitals, granted EHRCCL and its existing subsidiaries a perpetual, royalty-free license to use the "Escorts" trademark as a part of the corporate name of EHRCCL and its subsidiaries, so long as neither EHRCCL nor any of its subsidiaries seeks to register the trademark with the trademark authorities or transfer, assign or sub-license the trademark. Although broad use of the Escorts trademark was contemplated in the acquisition agreement relating to the Escorts hospitals acquisition, the license does not permit EHRCCL and its subsidiaries to use the trademark for any other activities or to sub-license or register the trademark, including in connection with the names of the Escorts hospitals. To date, HPCPL has not objected to our use of the "Escorts" trademark in connection with our hospitals.

Information Technology

Our IT infrastructure system allows us to maintain electronic patient records and imaging that can be quickly transmitted

throughout a hospital, to hospitals within our network and to offsite locations for quick diagnoses and treatment, and also assists us with monitoring and coordinating procurement, stocking, billing, housekeeping, staffing and patient treatments. Our integrated system simplifies scheduling and billing for our patients and doctors, improves our inventory management and results in efficiencies across our operations. Our IT infrastructure systems have won a number of awards, including the “Best IT User” award for “Infrastructure in Healthcare” at the 2005 NASSCOM India IT User Awards and the “Best IT Implementation of the Year 2005” award for hospital implementation systems from PC Quest. In addition, our former chief information officer won the Champion CIO prize for mid-sized enterprises at the 2004 CIOL - Dataquest Enterprise Connect Awards. As of December 31, 2006, we have invested over Rs. 127 million in IT infrastructure, including the cable plant within our hospitals, servers and personal computers.

Technology

We have consistently invested in medical technology and equipment so as to offer quality healthcare services to our patients. Sophisticated medical equipment at our facilities, such as the Da Vinci Robotic System available at the EHIRC facility, which is used to conduct minimally invasive cardiac surgeries, and the 64 Slice computed tomography (CT) Scanner ensure that we are able to provide advanced healthcare procedures to our patients. Our investment in medical technology and equipment has also enabled us to attract doctors in India to practice at our hospitals.

Some of the key equipment used at our facilities is listed below:

- Radiology and Imaging: 64 Slice high end CT (Computed Tomography) scanners, magnetic resonance imaging (MRI) equipment, X-ray machines and gamma cameras
- Cardiac Care: 4 D Color doppler, stress test machines, Holter system, heart lung machines and the Da Vinci Robotic System
- Neuro-sciences: operating microscope, operating tables, OT Lights and C-Arms
- Orthopedics: navigation systems and instrumentation and operation tables
- Urology: equipment for extra corporeal and intra corporeal lithotripsy, video camera system for endoscopy and laparoscopy supported by surgical instruments
- Pulmonology: pulmonary function test machines, sleep lab for plethystography and apnea studies and bronchoscopy systems
- Diabetology: foot pressure measurement systems, body analyzer systems and blood glucose analysis systems
- Gastroenterology: video endoscope suites for minimally invasive diagnostic and therapeutic procedures
- Mother and Child Care: equipment for labor, delivery and recovery in beds
- Critical Care: modular patient monitors, ventilators, syringe and infusion pumps supported by a facility for central monitoring and control
- Emergency: ambulance with emergency equipment such as transport monitors, ventilators and defibrillators

Professional Activities

Research

Our doctors across various departments are engaged in a broad spectrum of research, including therapeutic trials, investigation of disease pathogenesis and discovery-oriented basic science. We conduct research on a number of topics, including cardiology, cardiac surgery, diabetes, infectious diseases, oncology, nephrology and neuro-surgery, and our doctors regularly publish papers in scholarly journals. Current clinical research includes studies on “Multi-vessel Beating Heart (OPCAB) vs. Conventional Coronary Artery Bypass (CCAB) Surgery”, “Percutaneous bronchoscopic guided tracheostomy” and “Echocardiographic evaluation of school going children in Northern India”.

Community Outreach

We are committed to being active in the communities in which we operate and have initiated several outreach programs. For instance, our key specialist doctors hold regular, offsite outpatient clinics in more than 57 towns in north India, and many of our surgeons visit former patients located in remote areas to offer follow-up advice as part of our “Friends of Fortis” initiative. We

also host free public lectures on healthcare issues and offer free health camps and clinics in outlying areas as part of our effort to extend the benefits of specialist treatment to a broader patient base. Through our telemedicine initiative, the doctors at our Fortis Hospital, Noida facility are able to provide consultations via teleconference to patients in 30 smaller cities throughout north India. At Fortis Hospital, Mohali, Fortis Hospital, Noida, and Fortis Ft. Lt. Rajan Dhall Hospital, Vasant Kunj, we also maintain a “Fortis Golden Age Club” for senior citizens, which permits them to receive free consultations and discounts on investigations for a nominal annual fee. For the nine months ended December 31, 2006, the program served approximately 862 senior citizens. During fiscal 2006 our community outreach initiatives reached approximately 200,000 people. We believe these initiatives are an important tool in carrying out our responsibilities to provide healthcare in our local communities, serving to provide our doctors with an outlet for reaching out to patients in need and raising the profile of our hospitals and reputation throughout the country.

Professional Development

We believe that in order to maintain the quality of care we offer to our patients, our doctors and other medical staff must pursue a rigorous program of continuing education. We offer a wide range of health education sessions and seminars on-site at our hospitals to our medical staff, as well as to healthcare professionals outside our network. The sessions are led by expert physicians and other healthcare professionals from our hospitals who have first-hand knowledge of the latest clinical developments and research. These sessions provide an important forum to discuss recent developments to improve patient care and serve as a vehicle to teach doctors new techniques. In addition, they also provide an important opportunity for us to showcase our facilities and for our doctors to grow their referral networks. During fiscal 2006, approximately 12,000 doctors and other healthcare professionals attended educational sessions at our hospitals.

Ethics and Compliance Programs

The operational and procedural protocols we have implemented at each of our hospitals were designed taking into account international standards and the particular needs of our local communities. The department heads at each of our hospitals are responsible for ensuring compliance with these protocols across their departments. In addition, we regularly send teams from our “hub” hospitals to visit our “spoke” hospitals to monitor their compliance with protocols. For example, at Fortis Hospital, Noida, we have an independent review board composed of practicing senior doctors, pharmacologists, academics and a jurist who review all clinical research studies before they are carried out. We have also implemented rigorous training programs for all new employees and existing employees who are assigned to new jobs, regardless of their prior experience. We will not assign an employee to a new job until such employee has met the requirements of the training program.

Insurance

We maintain liability insurance for our owned hospitals in amounts we believe are appropriate for our operations. Fortis Hospital, Noida, Fortis Hospital, Mohali and Fortis Hospital, Amritsar maintain professional and general liability coverage for the hospital and staff (including doctors) up to Rs. 50 million in the aggregate. In addition, the Escorts hospitals maintain the following professional and general liability insurance coverage for the hospital and staff (including doctors): Rs. 100 million for EHRC and EHCR under the same policy, Rs. 6 million for EHRC and Rs. 10 million for EHSSI. EHRC and EHCR also separately maintain professional liability policies for each of its doctors in amounts generally ranging from Rs. 1 million to Rs. 2 million, with a Rs. 100 million policy for Dr. Naresh Trehan and a Rs. 20 million policy for another senior doctor.

In addition, we maintain policies covering risks related to loss of profit, fire and special perils, burglary and theft, legal liability to third parties, damage to medical equipment, machinery breakdown, fidelity insurance and other losses in amounts we believe are sufficient. We also maintain personal accident policies for permanent personnel and group medical insurance policies for our personnel and families of our employees. Each of these insurance policies is renewable annually. We also maintain a key man insurance policy for Dr. Trehan.

The cost and availability of insurance coverage has varied in recent years and may continue to vary in the future. While we believe that our insurance policies are adequate in amount and coverage for our operations, we may experience unanticipated issues or incur liabilities beyond our current coverage and we may be unable to obtain similar coverage in the future.

Personnel

We believe that our success depends significantly on our ability to attract, develop and retain highly-skilled doctors, nurses and other personnel at our hospitals. The vast majority of the personnel at the hospitals we operate on an O&M contract basis are compensated by the applicable hospital owners. In addition, we outsource a number of responsibilities at our hospitals, such as housekeeping, security, grounds maintenance and various medical support services at certain of our hospitals. The people on-site at our hospitals who perform these functions are employees of the outsourcing firms and are not our employees. As of December 31, 2006, approximately 11% of the employees (all of which are non-medical employees) at our EHRC hospital belong to a trade union. Certain employees of the Jessa Ram Hospital are also unionized. We believe that our relationship with our employees and other personnel is good and we have not experienced any work stoppages as a result of labor disagreements at any of our facilities since we began operations.

Total personnel compensated directly by us and our Subsidiaries (including doctors and other personnel who act as independent contractors) numbered 615 at March 31, 2004, 671 at March 31, 2005, 4,535 at March 31, 2006 and 4,817 at December 31, 2006. We expect that the number of our hospital personnel will increase as we expand.

The table below summarizes the number of personnel at each of our hospitals as at December 31, 2006 (including personnel at our O&M hospitals compensated by the O&M hospital owners, but excluding employees of outsourcing firms).

Location	Doctors	Nurses	Other Medical Personnel	Total Medical Personnel	Other Personnel	Total Personnel
Fortis Hospital, Mohali	145	430	145	720	145	865
EHRC	252	1314	180	1,746	359	2,105
Fortis Hospital, Noida	114	349	74	537	189	726
Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj	72	177	69	318	108	426
EHRC	71	271	58	400	118	518
EHSSI	24	124	47	195	54	249
Fortis Hospital, Amritsar	4	37	6	47	17	17
Jessa Ram Hospital	33	58	21	112	60	172
Fortis La Femme	12	40	15	67	85	152
Khyber Medical Institute	11	14	10	35	33	68
EHCR	9	68	9	86	18	104
Corporate Office	-	-	-	-	141	141

Doctors

Recruitment: All of our doctors, from residents who have recently concluded their training at a teaching hospital to our most senior consultants and department heads, must meet strict hiring criteria, such as specified performance levels in medical college, during training and, for more senior doctors, at their prior hospitals. Once a doctor has passed this initial threshold, we conduct a series of interviews with the candidate and make inquiries about him or her within the medical community to determine whether the candidate will be suitable for our hospitals. We find most of our younger doctors through application submissions. For more senior doctors, our senior management team maintains a database of both “up and coming” and prominent doctors in various fields who we may approach for positions at our hospitals in the future.

Compensation: Doctor compensation is the largest component of our personnel expenses. Compensation for an individual

doctor can vary quite substantially based on seniority, specialty, reputation and demand for such doctor's services. Our doctors are either our employees or serve as independent contractors and provide their services to us for a retainer payment. In general, each of our doctors practicing in the core specialties at one of our hospitals is required to work exclusively at our hospitals, but in certain cases may maintain a position at a local clinic or an affiliation with a teaching hospital. Doctors in non-core specialties (e.g., ENT specialists, dentists and dermatologists) have only a part-time presence at our hospitals, are permitted to maintain their own private practices and positions at a limited number of other hospitals and are compensated on a fee for service basis.

The majority of the doctors on staff at our owned hospitals, as well as EHCR and several of our O&M contract hospitals, are compensated on a salary or retainer basis. In addition to a fixed salary, doctors who are our employees also have a variable component to their salaries. The variable component is based on a formula that we believe provides incentives to doctors to maximize the quality of care they deliver to our patients. The formula includes points for the success rate of various procedures, number of procedures, rapport with patients, referrals, local, national and international publications and other public recognition.

Nurses and Other Personnel

Recruitment: All of the nurses we hire must meet specified hiring criteria, including specified performance levels at nursing school and on a written test we administer to all nursing candidates. Many of our nurses submit applications to us either on an unsolicited basis or in response to advertisements we have placed. In addition, we have a number of student nurses at our hospitals who work under the supervision of a senior nurse. When these trainees finish their coursework, many of them return to our hospitals to work full time. We focus on recruiting nurses with strong skill sets who work well with both our doctors and patients. Similarly, our other medical and non-medical personnel must meet the hiring criteria we have established for their positions and undergo a number of interviews and background inquiries.

Compensation: All of the nurses and other staff members at our hospitals are compensated on a salary basis. We offer competitive salaries to our employees and a comprehensive package of benefits, including health insurance, personal accident insurance and discounts on services at our hospitals.

Outsourcing

As mentioned above, a number of people who work at our hospitals, such as housekeeping attendants, groundskeepers and security personnel, are employees of third-party outsourcing firms for whom we provide extensive training. Although we are not directly involved in the hiring of such individuals, our outsourcing partners are required to comply with hiring criteria we specify to them. We pay a set fee to our outsourcing partners who are responsible for compensating their employees and paying their other expenses, including insurance.

Retention

For the nine months ended December 31, 2006, our doctor retention rate at our owned hospitals was approximately 95%, with the attrition concentrated at the resident and senior resident levels. We believe we have been able to control attrition rates by developing and implementing programs, policies and practices like diversified training and career planning for executives, recognition in various forms and mentoring programs. In addition, although our attrition rate for nurses for the nine months ended December 31, 2006, was approximately 15% and is much higher than that for our doctors due primarily to nurses leaving to pursue more lucrative overseas or government positions, we have not experienced a shortage of nurses. We believe the worldwide nursing shortage is not as acute in India and that even in the face of a nursing shortage, we are well-positioned in the market to retain our nurses due to our strong reputation and competitive compensation packages.

Legal Proceedings

We and our Subsidiaries are subject to numerous significant claims and legal proceedings. We also expect new claims and legal proceedings to be instituted or asserted against us and our Subsidiaries from time to time. The results of these claims and legal proceedings cannot be predicted and these claims and legal proceedings, individually or in the aggregate, may have a material adverse effect on our business (both in the near- and long-term), liquidity, financial position or results of operations.

Currently, pending claims and legal proceedings that are not in the ordinary course of business are principally related to the subject matters set forth below. See also the section titled "Outstanding Litigation and Material Developments" on page 220 of this Red Herring Prospectus for additional details on our material litigation.

Land Use Matters

EHIRCL's predecessor was a charitable society and subsequently merged with a non-charitable society in the nature of a joint stock company, which was thereafter incorporated as a company with limited liability under Part IX of the Companies Act. The validity of the initial merger of the societies and the subsequent incorporation as a company are now being challenged in the Delhi High Court. The DDA, the owner of the land on which the EHIRC hospital is located, has treated both the initial merger of the societies and the subsequent conversion to a company as prohibited transfers of property under the terms of its lease of the land and, accordingly, has terminated the lease deeds and allotment letters in respect of the land on which the EHIRC hospital is located by its order dated October 6, 2005 (the "DDA Order"). EHIRCL has filed an original miscellaneous petition (the "OMP") and a civil suit in the Delhi High Court seeking both a declaration that the DDA Order is illegal and a permanent injunction restraining the DDA from dispossessing EHIRCL without due process of law. The High Court has granted a stay restraining DDA from recovering physical possession of property in both the OMP and the civil suit, and the stay is still in operation. These matters are currently pending in the Delhi High Court and the next date of hearing is May 14, 2007. EHIRCL has also filed a letters patent appeal in the Delhi High Court against an order dismissing its writ petition seeking to quash the DDA Order and stay the eviction proceedings before the Estate Officer of the DDA. The next date of hearing in the letters patent appeal is April 3, 2007. If the DDA's termination of our leases and its eviction proceedings are upheld, we may lose the EHIRC hospital facility and our entire investment in the fixed assets therein. Alternatively, we may also be required to make substantial compensatory payments to DDA. In addition, EHIRCL has received a show cause notice from the Directorate of Health Services (the "DHS") requiring EHIRCL to show cause why its nursing license, which expired on March 31, 2005 and for which application for renewal was made on January 23, 2006, should be renewed, based in part on the cancellation of the lease deed by the DDA. Appropriate replies to the DHS notice have been sent and no response has been received from DHS until date. Subsequently EHIRCL, has filed an application on January 16, 2007 for renewal of the registration under the Delhi Nursing Homes Registration Act, 1953 for the year 2007-2008.

The DDA, which owns the land on which Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj is located, has terminated the lease deed in respect of such land. In the order terminating the lease, the DDA alleges that the society that owns the hospital, the Dhall Society, did not use the property in accordance with the terms of the lease, leaving the property vacant for a number of years. The Dhall Society filed a suit in the Delhi High Court for declaration and permanent injunction against the DDA. The Delhi High Court granted a stay order restraining DDA from recovering physical possession of the property, and restraining the creation of any third party rights in respect of the property. The DDA thereafter filed an application with the Delhi High Court seeking to seal the property until the disposal of its application, and also seeking to initiate a contempt proceeding against certain members of the Dhall Society for violating the stay order of the Court by entering into an O&M agreement with us. These matters are currently pending in the Delhi High Court. The Dhall Society has also challenged the eviction proceedings initiated by the Estate Officer pursuant to the termination of the lease by the DDA. This matter is now pending before the Estate Officer. See the section titled "Outstanding Litigation and Material Developments" beginning on page 220 of this Red Herring Prospectus for additional information regarding these proceedings. If this matter is resolved in a manner adverse to the hospital, our O&M contract for the hospital would no longer be effective, and we could lose our entire Rs. 350 million investment in respect of the license fee we paid to obtain the O&M rights for this hospital and the Rs. 158.55 million we have spent on improvements to the hospital building and pre-operative expenses, as well as the portion of the Rs. 374.65 million we have spent on medical and other equipment and other hospital infrastructure that is not movable. Although the Dhall Society is required under the O&M contract to reimburse us for all amounts invested with interest, the Dhall Society does not currently have, and in the future may not have (even if it were successful in claiming compensation from the DDA for the hospital building), sufficient funds to do so.

The Land & Development Office of the Ministry of Urban Development of the Government of India (the "L&DO") and the DDA, which own approximately 13% and 87%, respectively, of the land on which Jessa Ram Hospital is located, have terminated the lease deeds in respect of such land. In the orders terminating the leases, the L&DO and the DDA allege, *inter alia*, that the land allotted by the L&DO and DDA, respectively, has been taken over by us as a result of our entry into the O&M contract with the trust that owns the hospital, the Jessa Ram Trust; the L&DO has also alleged that the land has been lying vacant. The Jessa Ram Trust has filed suit and a petition, respectively, in the Delhi High Court for declaration and permanent injunction against the L&DO and the DDA. The Delhi High Court granted stay orders restraining the L&DO and the DDA from giving effect to the termination order and from recovering physical possession of property from the Jessa Ram Trust. These matters are currently

pending in the Delhi High Court. See the section titled “Outstanding Litigation and Material Developments” beginning on page 220 of this Red Herring Prospectus for additional information regarding these proceedings. If this matter is resolved in a manner adverse to the hospital, our O&M contract for the hospital would no longer be effective, and we could lose all or some of our investment in the infrastructure of the hospital. Although we may have a breach of warranty claim under our O&M contract with the Jessa Ram Trust, in which the Jessa Ram Trust represented to us that it was operating in compliance with all agreements and deeds, we may not be successful in bringing any such claim, and even if such a claim were successful, the Jessa Ram Trust may not have sufficient funds to compensate us in full or at all.

Anil Nanda Matter

A civil suit has been filed by Anil Nanda, a member of the former Delhi Society, for a declaration and permanent injunction against EHIRCL, among others, in the Delhi High Court seeking, *inter alia*, (a) to void the amalgamation of EHIRCL’s predecessors, Delhi Society and Chandigarh Society, and the subsequent incorporation of the amalgamated society as a limited company (*i.e.*, EHIRCL) and, by implication, void the Escorts hospitals acquisition and (b) to restrain Escorts Limited from transferring or creating any third party rights with respect to its shares in EHIRCL. The High Court has ordered the parties to maintain the status quo as of September 30, 2005. If the plaintiff in this matter is successful, the merger and incorporation which made EHIRCL a for-profit limited company in April and May 2000, respectively, could be annulled, as could our acquisition of EHIRCL. If either the merger or the incorporation is annulled, we may be unable to recover the consideration we paid in respect of the Escorts hospitals acquisition. Although we may have a claim against the sellers in the Escorts hospitals acquisition for breach of warranty in the event the litigation challenging our corporate existence is resolved in a manner adverse to us, we may not be able to recover amounts paid by us in connection therewith from the sellers. Anil Nanda has also filed an application in this matter seeking to restrain EHIRCL, its promoters and shareholders from dealing in or using the assets or revenue of EHIRCL, and to direct EHIRCL, its promoters and shareholders to delete references to EHIRCL and its revenue from any red herring prospectus, and to restrain SEBI from approving any such red herring prospectus. If the plaintiff impleads the Company and the SEBI as parties to the suit and is thereafter successful in his application, we may not be able to use the assets or revenue of EHIRCL, and may not be able to consummate this offering if the SEBI is directed not to approve this Red Herring Prospectus. The matter is currently pending before the High Court. For further details, see the section titled “Outstanding Litigation and Material Developments” beginning on page 220 of this Red Herring Prospectus.

Free Treatment Matters

In March 2004, the Delhi High Court issued a notice to EHIRCL under a public interest litigation (“PIL”) filed in July 2002 regarding the applicability of conditions regarding the provision of free treatment to indigent patients in hospitals located on certain plots of land allotted by DDA at concessional rates. In 2004, we attempted to initiate settlement discussions with the DDA but the DDA did not respond to our initial correspondence, and we have not made any further attempts to contact the DDA. In 2004, the High Court of Delhi issued notice to EHIRCL under a public interest litigation (“PIL”) filed in 2002 regarding the applicability of conditions for the provision of free treatment to indigent patients in hospitals located on certain plots of land allotted by DDA at concessional rates. The High Court delivered its judgment on March 22, 2007, directing that certain hospitals in Delhi, including the EHIRC facility in Delhi and the Indian Spinal Injuries Centre, in which we operate a heart command center for a fee based on its revenues, (a) provide free treatment (including free admission, beds, medication, treatment, surgery, nursing, consumables and non-consumables) to the extent of 10% of patients in the IPD and 25% of the total number of patients in the OPD with effect from the date the hospitals have become functional; and (b) repay an amount to a central corpus established by the High Court for non-compliance or partial compliance with the conditions since commencement of hospital operations. The Court has appointed a special committee to determine the amount payable in terms of the Court’s directions.

The High Court clarified that all persons who have income of Rs. 5,000 or less, or no income, shall be treated as indigent patients for the purposes of its judgment, unless and until the special committee modifies the maximum income criterion. The High Court also specified the procedure for referral of such indigent patients to hospitals covered by its judgment.

In the event that hospitals do not comply with its directions, the High Court stated that the heads of such hospitals, among others, could be sued in accordance with law. The competent government authority or the Government of India would also be entitled to take action pursuant to the terms and conditions of the letters of allotment and the lease deeds, including cancellation of lease, re-entry into the premises and the taking of possession of such hospitals in accordance with applicable law. The High Court also constituted an inspection committee to inspect the hospitals, oversee implementation of the High Court’s directions and to apply to the High Court for the issuance of further orders against defaulting hospitals.

EHIRCL is considering an appeal against the High Court's judgment in the Supreme Court of India.

Subject to the determination of the exact amount payable by us, we expect that we may be required to make a substantial payment to the central corpus. Furthermore, we will prospectively be required to provide free treatment to comply with the High Court's directions. The payment that we may be required to make to the corpus, as well as the costs of compliance with this judgment, may have a material adverse effect on our business and financial results. In addition, this judgment may negatively affect certain of our other legal and regulatory proceedings currently pending before courts and government agencies, including the DDA.

For further details, see the sections titled "Outstanding Litigation and Material Developments" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 220 and 171 of this Red Herring Prospectus.

A private plaintiff has filed a writ petition against us in the High Court of Punjab and Haryana in 2000 alleging that EHRC at Faridabad was being operated in violation of the condition in the allotment of land to provide free medical treatment. The hospital filed a scheme of compliance with the High Court to provide free medical care to residents of Faridabad who are below the poverty line. The High Court directed the State of Haryana to examine the hospital's scheme of compliance with the terms of the allotment letter, and to make suitable corrections in operations. We filed a special leave petition in the Supreme Court on March 8, 2002 against the interim order of the High Court. The Supreme Court has directed a stay in the proceedings at the High Court pending final disposal of the matter. We believe we have complied with all free treatment requirements in the allotment applicable to us. If, however, we are unsuccessful in our attempts to defend this litigation, we may be required to provide free or discounted healthcare services to additional patients. For further details, see the section titled "Outstanding Litigation and Material Developments" beginning on page 220 of this Red Herring Prospectus.

Trademark Matters

FHL and two Promoter Group companies, Fortis Financial Services Limited and Religare Enterprises Limited ("Ranbaxy Group"), have filed a suit in the Delhi High Court against Fortis N.V. for a permanent and interim injunction seeking to restrain its use of the "Fortis" name to carry on finance, insurance and investment related businesses in India, and for a declaration that they own the "Fortis" name in relation to financing, leasing, hire purchase, investment services and insurance and cognate activities in India, as well as damages of Rs. 2 million for loss of reputation. In turn, Fortis N.V., along with Fortis SA/NV and Fortis Bank, has filed a suit in the Delhi High Court for a permanent and interim injunction to restrain the Ranbaxy Group from using the word "Fortis" by itself or in combination with any words in their corporate name or as a trademark or any other word or mark. All three plaintiffs are engaged in the provision of banking and insurance services. The plaintiffs have also sought damages in the amount of the income or profits earned by such companies pursuant to such use. If Fortis N.V., Fortis SA/NV and Fortis Bank are successful in their suit, we may be unable to use the "Fortis" name in respect of our business.

Income Tax Matters

The Central Government's Income Tax Department has re-opened certain tax assessments of EHIRCL's predecessors, Delhi Society and Chandigarh Society. The Income Tax Department has assessed additional income tax payments in an aggregate amount of Rs. 3,044.30 million for periods ranging between fiscal 1997 and fiscal 2001. The Department has assessed an additional interest payment of Rs. 24.28 million on this amount. A demand of Rs. 40.42 million has been assessed for fiscal 2004 for EHIRCL. An earlier demand of Rs. 42.40 million for fiscal 2003 is pending cancellation by the Department pursuant to a decision by the Commissioner of Income Tax (Appeals) rejecting such assessment. The assessing officer has also initiated penalty proceedings in respect of the re-opened assessments. We have filed appeals with the Commissioner of Income Tax (Appeals) - II, New Delhi and the Income Tax Appellate Tribunal and the matters are currently pending. We have also filed a writ petition in the Delhi High Court seeking to quash orders passed by the Assessing Officer, including the re-opening of tax assessments and the raising of certain tax demands. Although a portion of the consideration we paid in connection with the Escorts hospitals acquisition remains in an escrow account pending the resolution of the income tax matters, amounts found to be due under the income tax proceedings may exceed the escrow amount, and we may not be able to recover amounts due to us under the indemnity arrangements in the acquisition agreement relating to the Escorts hospitals acquisition. We expect the indemnity in the Escorts hospitals acquisition agreement and the escrow of a portion of the purchase price to cover approximately 47.46% of the total potential tax assessment for previous periods as described above, except for the assessment of Rs. 40.42 million for fiscal 2004, which does not arise from assessments for Delhi Society and Chandigarh Society. The escrow will cover

the first Rs. 650.00 million of such liability, and the indemnity covers one-third of any amounts actually assessed in excess thereof. For further details, see the section titled “Outstanding Litigation and Material Developments” beginning on page 220 of this Red Herring Prospectus. Escorts Limited has recently taken action in the courts to enjoin the tax authorities from unilaterally attaching any of the escrow amounts and has added us as a party in the proceedings.

Operating Licenses

As described above, EHIRCL has recently received a show cause notice from the DHS requiring EHIRCL to show cause why its nursing license, which expired on March 31, 2005 and for which application for renewal was made on January 23, 2006, should be renewed, based in part on the cancellation of the lease deed by the DDA. Appropriate replies to the DHS notice have been sent. Subsequently EHIRCL, has filed an application on January 16, 2007 for renewal of the registration under the Delhi Nursing Homes Registration Rules, 1953 for the year 2007-2008. The existing nursing license expired in March 2006 and the hospital currently operates without a valid nursing license. If the hospital fails to obtain a nursing license, it would no longer be able to perform inpatient procedures at the hospital.

Fortis Ft. Lt. Rajan Dhall Hospital, Vasant Kunj applied for a nursing license in March 2006 and commenced operations in May 2006 prior to obtaining the nursing license based on a deemed registration. The hospital has received a show cause notice from the DHS that it is operating in violation of the licensing requirement, as well as an order from the DHS to cease operations of its inpatient department. The society that owns the hospital, the Dhall Society, has filed appropriate replies to the show cause notice and order and, based on an independent legal opinion, believes that a nursing license is deemed granted upon receipt of an application therefor by the DHS unless it is refused by the licensing authorities. Subsequently, the Dhall Society has filed an appeal before the Financial Commissioner, the statutory authority under the Delhi Nursing Homes Registration Act, 1953, challenging this order of the DHS. The Financial Commissioner has ordered a status quo in respect of the hospital’s activities. Without a nursing license, the hospital would be banned from performing inpatient procedures at the hospital. If this matter is resolved in a manner adverse to the hospital, our O&M contract for the hospital would no longer be effective, and we could lose our entire Rs. 350 million investment in respect of the license fee we paid to obtain the O&M rights for this hospital and the Rs. 158.55 million we have spent on improvements to the hospital building and pre-operative expenses, as well as the portion of the Rs. 374.65 million we have spent on medical and other equipment and other hospital infrastructure that is not movable. Although the Dhall Society is required under the O&M contract to reimburse us for these amounts with interest in such an event, the Dhall Society does not currently have, and in the future may not have (even if it were successful in claiming compensation from the DDA for the hospital building), sufficient funds to do so.

We and our personnel in control positions and, in the case of the matters relating to O&M contract hospitals, the owners of such hospitals and their personnel in control positions could also face civil and criminal sanctions in connection with the operation of these hospitals in the absence of a nursing license.

Medical negligence matters

In addition to the matters described above, we are subject to claims and legal proceedings in the ordinary course of business. The largest category of these proceedings relates to medical negligence. There are 90 cases in various courts and agencies pending against us and our Subsidiaries concerning allegations of medical negligence at our hospitals and by our healthcare professionals, including 10 cases where the amount claimed as damages or otherwise is more than Rs. 5 million. The claims are at various stages of litigation and the outcomes of these claims are uncertain. While we believe that these medical negligence or malpractice claims, to the extent that we are held liable in any or all of them, are fully covered under our professional and general liability insurance policies, such claims individually or in the aggregate may exceed our coverage. For further details, see the section titled “Risk Factors” and “Outstanding Litigation and Material Developments” beginning on pages xii and 220 of this Red Herring Prospectus.

Properties

The following table sets forth the significant properties owned or leased by FHL and its Subsidiaries as of the date hereof:

Lessee/ Owner	Location	Address	Nature of Property Rights	Area (in acres unless otherwise stated)	Term
FHL	New Delhi	Piccadilly House, 275-276, 4 th Floor, Capt. Gaur Marg, Srinivas Puri, New Delhi 110 065	Leasehold	0.17	Three years from February 2006
	Gurgaon, Haryana	Sector 44, Urban Estate, Gurgaon 122 001	Freehold	10.81	-
	Mohali, Punjab	Fortis Hospital, Sector 62, Phase VIII, SAS Nagar, Mohali 160062	Leasehold	8.22	Ten years from October 2003
	Chandigarh, Punjab	Fortis City Center, SCO 56-58, Sector 9D, Madhya Marg, Chandigarh 160 069.	Leasehold	0.09.	Five years from January 2006
	Amritsar, Punjab	Fortis Hospital, "Nagpal Towers", SCO 128, District Shopping Centre, Ranjit Nagar, Amritsar 143 001	Leasehold	0.11	14 years from March 2003, subject to renewal
IHL	Noida, Uttar Pradesh	Fortis Hospital, Plot No. 22, Block B, Sector 62, Institutional Area, Phase II, Noida 201301	Leasehold	5.54	90 years from January 1996
EHIRCL	New Delhi	Escorts Heart Institute & Research Centre, Okhla Road, New Delhi 110 025	Leasehold	7.19	Perpetual
EHSSHL	Jaipur, Rajasthan	Jawaharlal Nehru Marg, Malviya Nagar, Jaipur 302017	Leasehold	6.60	99 years from December 1999
EHSSIL	Amritsar, Punjab	Escorts Heart and Super- Speciality Institute Plot Private 21, Khasra No. X3 Majitha Verka Bypass Road Amritsar 143 004	Freehold	3.71	-
EHRCL	Faridabad, Haryana	Escorts Hospital and Research Centre Neelam Bata Road, New Industrial Township, Faridabad 122 001	Leasehold	5.03	Perpetual
OBPL	New Delhi	Block A, Shalimar Bagh New Delhi 110 088	Leasehold	7.34	Perpetual
	Gurgaon, Haryana	Village Gwalpahari, Tehsil Sohna, District Gurgaon 122 001	Freehold	29.75	-

In addition, we also manage six hospitals and 16 satellite and heart command centers which we do not own. For further details see the section titled "—Our Facilities" under this section titled "Our Business" beginning on page 58 of this Red Herring Prospectus for a summary of the number of beds at each facility.

REGULATIONS AND POLICIES IN INDIA

The Company is engaged in the business of operating and managing hospitals and we are governed by a number of central and state legislations that regulate our business. Additionally, our functioning requires, at various stages, the sanction of the concerned authorities under the relevant legislations and local bye-laws.

The following discussion summarizes certain significant laws and regulations that govern our business.

Delhi Nursing Home Registration Act, 1953 (“DNHR”)

The DNHR provides for the registration and inspection of nursing homes in Delhi. As per Section 3 of the DNHR, nursing homes and hospitals in Delhi are prohibited from carrying on business without valid registration. The certificate of registration under the DNHR is issued by the Director of Health Services, Government of Delhi, on being satisfied that the nursing home or hospital conforms to the standards laid down in the DNHR and the rules framed hereunder, including sanitary and safety standards and conformity with conditions of allotment of land, etc. The registration under the DNHR is required to be renewed annually. Contravention of the provisions of the DNHR is punishable with fine and/or imprisonment.

Bio-Medical Waste (Management and Handling) Rules, 1998 (“BMW Rules”)

The BMW Rules apply to all persons who generate, transport, treat, dispose or handle bio-medical waste in any form and regulate the mode of treatment and disposal of bio-medical waste. The BMW Rules mandate every occupier of an institution generating, collecting, transporting, treating, disposing and/or handling bio-medical waste to take steps to ensure that such waste is handled without any adverse effect to human health and environment and to apply to the prescribed authority for grant of authorization. The BMW Rules further require such person to submit an annual report to the prescribed authority and also to maintain records related to the generation, collection, storage, transportation, treatment, disposal, and/or any form of handling of bio-medical waste in accordance with rules and guidelines issued.

Drugs and Cosmetics Act, 1940 (“DCA”)

In order to maintain high standards of medical treatment, the DCA regulates the import, manufacture, distribution and sale of drugs for the proper protection of drugs and medicines and prohibits the manufacture and sale of certain drugs and cosmetics which are misbranded, adulterated, spurious or harmful. The DCA specifies the requirement of a license for the manufacture, sale or distribution of any drug or cosmetic. It further mandates that every person holding a license must keep and maintain such records, registers and other documents as may be prescribed which may be subject to inspection by the relevant authorities.

Medical Termination of Pregnancy Act, 1971 (“MTP”)

The MTP regulates the termination of pregnancies by registered medical practitioners and permits termination of pregnancy only on specific grounds and for matters connected therewith. It stipulates that abortion can be carried out only in certain stipulated circumstances by a registered medical practitioner who has the necessary qualification, training and experience in performing medical termination of pregnancy and only at a place which has facilities that meet the standards specified in the rules and regulations issued under the MTP. Under the MTP, private hospitals and clinics need government approval and authorization (certification) to provide medical termination of pregnancy services. Under the rules framed pursuant to the MTP, private clinics can receive their certification only if the government is satisfied that termination of pregnancies will be done under safe and hygienic conditions, and the clinic has the requisite infrastructure and instruments in place.

Pre-Natal Diagnostic Techniques (Regulation and Prevention of Misuse) Act, 1994 (“PDT”)

The PDT regulates the use of pre-natal diagnostic techniques for the purposes of detecting genetic or metabolic disorders or chromosomal abnormalities or certain congenital malformations or sex-linked disorders and for the prevention of the misuse of such techniques for the purposes of pre-natal sex determination leading to female foeticide, and, for matters connected therewith or incidental thereto. The PDT makes it mandatory for all genetic counseling centers, genetic clinics, laboratories and all bodies utilizing ultrasound machines to register with their respective appropriate authorities failing which penal actions could be taken against them.

Transplantation of Human Organs Act, 1994 ("THOA")

The THOA provides for the regulation of removal, storage and transplantation of human organs for therapeutic purposes and for the prevention of commercial dealings in human organs and for matters incidental thereto. The THOA prohibits the removal of any human organ except in situations provided therein. No hospital can provide services relating to the removal, storage or transplantation of any human organ for therapeutic purposes unless such hospital is duly registered under the THOA.

The Atomic Energy Act, 1962 ("AEA")

In order to ensure safe disposal of radioactive wastes and secure public safety and safety of persons handling radioactive substances, the AEA mandates that no minerals, concentrates and other materials which contain prescribed substances can be disposed of without the previous permission in writing of the Central Government. AEA provides that the Central Government may require a person to make periodical and other returns or such statements accompanied by plans, drawings and other documents as regards any prescribed substance in the AEA that can be a source of atomic energy and further states that the Central Government may prohibit among other things the acquisition, production, possession, use, disposal, export or import of any prescribed equipment, or substance, excepting under a license granted by it to that effect.

Radiation Protection Rules, 1971 ("RPR")

The RPR provides that all persons handling radioactive material need to obtain a license from a competent authority. It stipulates that no person is to use any radioactive material for any purpose, in any location and in any quantity, other than in a manner otherwise specified in the license and that every employer must designate a "Radiological Safety Officer" and maintain records with respect to every such radiation worker in the manner prescribed under the RPR.

Radiation Surveillance Protection Rules 1971 ("RSPR")

The RSPR provides that every employer required to handle radiation equipment or radioactive material must obtain the prior permission of the competent authority. The RSPR mandates an employer to appoint a "Radiological Safety Officer" with the approval of the competent authority for the implementation of the radiation protection programme including all in-house radiation surveillance measures and procedures and to discharge the functions as specified under it. Further, the employer is also required to obtain prior permission from the competent authority for undertaking any decommissioning operation.

Code No. AERB/SC/MED-2 (Rev-1) dated October 5, 2001 ("Code")

The Code stipulates that all medical X-ray machines are required to be operated in accordance with the requirements outlined therein and that it is the responsibility of the owner/user of medical X-ray installation equipment to ensure compliance with the statutory provisions. The Code mandates that only those medical X-ray machines which are of the type approved by Atomic Energy Regulatory Board ("AERB") are to be installed for use. It further provides among other things, that the owners of medical X-ray installations in India be registered with AERB, and further to carry out quality assurance performance test of the X-ray unit and to employ qualified staff. Non-compliance with the regulatory requirements set forth in the Code could result in closure of the defaulting X-ray installations.

Pharmacy Act, 1948 ("PA")

The PA provides that all pharmacists require a registration under the PA, which registration process includes providing: (a) the full name and residential address of the pharmacist; (b) the date of his first admission to the register; (c) his qualifications for registration; (d) his professional address, and if he is employed by any person, the name of such person; and (e) such further particulars as may be prescribed.

Certain other legislation such as the Narcotic Drugs and Psychotropic Substances Act, 1985, the Dangerous Drugs Act, 1930 and the Medical and Toilet Preparations Act, 1955 are also applicable to us. A wide variety of labour laws are also applicable to the nursing and hospital sector, including the Contract Labour (Regulation and Abolition) Act, 1970, the Employees' Provident Funds and Miscellaneous Provisions Act, 1952, the Employees State Insurance Act, 1948, the Minimum Wages Act, 1948, the Payment of Bonus Act, 1965, the Payment of Gratuity Act, 1972, the Payment of Wages Act, 1936, the Shops and Commercial Establishments Act, the Trade Unions Act, 1926, and the Workmen's Compensation Act, 1922.

The Indian Medical Council Act, 1956 (“Medical Council Act”)

The Medical Council of India, originally constituted under the Indian Medical Council Act, 1933, has been reconstituted under the Medical Council Act. The Medical Council of India so constituted is required to maintain a register of medical practitioners to be known as the Indian Medical Register, containing the names of all persons who are for the time being enrolled on any State Medical Register and who possess medical qualifications recognized under the Medical Council Act. The relevant State enactments provide for the constitution of State Medical Councils and the maintenance of State Medical Registers.

Any person possessing recognized medical qualifications under the Medical Council Act is deemed sufficiently qualified for enrolment on any State Medical Register. No person other than a medical practitioner enrolled on a State Medical Register is entitled to do any of the following: (a) hold office as physician or surgeon or any other office (by whatever designation called) in Government or in any institution maintained by a local or other authority; (b) practice medicine in any State; (c) sign or authenticate a medical or fitness certificate or any other certificate required by any law to be signed or authenticated by a duly qualified medical practitioner; (d) give evidence at any inquest or in any court of law as an expert under section 45 of the Indian Evidence Act, 1872 on any matter relating to medicine.

The Registrar of the Indian Medical Council, may, on receipt of the report of registration of a person in the relevant State Medical Register, or on application made in the prescribed manner by any such person, enter his name in the Indian Medical Register. Subject to the conditions contained in the Medical Council Act, every person whose name is for the time being borne on the Indian Medical Register is entitled according to his qualifications to practice as a medical practitioner in any part of India.

The Medical Council Act also requires any person to obtain permission for establishment of new medical college, new course of study etc. Further, no medical college shall open a new or higher course of study or training or increase its admission capacity in any course of study or training, except with the prior permission of the Central Government, or else no medical qualification granted to any student of such medical college shall be a recognised medical qualification for the purposes of this Medical Council Act. The Indian Medical Council also has the power to withdraw such recognition granted under the Medical Council Act.

HISTORY AND CERTAIN CORPORATE MATTERS

The Company was incorporated on February 28, 1996 as Rancare Limited under the Companies Act. Subsequently on June 20, 1996 our name was changed to our present name — Fortis Healthcare Limited. The Company received the certificate of commencement of business on July 1, 1996.

Changes in Registered Office:

The registered office of the Company was initially situated at 25, Nehru Place, New Delhi 110 019, India. Pursuant to a Board resolution dated September 16, 2003 the registered office was shifted to B-9, Maharani Bagh, New Delhi 110 065, India. Subsequently, pursuant to Board resolution dated February 10, 2006 the registered office of the Company was shifted to Piccadily House, 275- 276, 4th Floor, Captain Gaur Marg, Srinivas Puri, New Delhi 110 065, India, which is the current Registered Office.

Scheme of merger/amalgamation between Fortis Medical Centre Holdings Limited and the Company dated October 7, 2005:

The High Court of Delhi, through its order dated October 7, 2005 in respect of the company petition (C.P No: 240/2005 and 241/2005) approved the scheme of amalgamation/merger between the Company and Fortis Medical Centre Holdings Limited ("FMCHL"), and which at the time of amalgamation was our board controlled subsidiary, with effect from April 1, 2004 ("Scheme"). The certificate of registration of such amalgamation was received from the RoC on January 5, 2006.

Salient features of the Scheme:

The principal terms of the Scheme, as sanctioned by the High Court of Delhi, are set forth below:

- The entire undertaking and business, all properties, tangible and intangible assets including trademarks, patents, design, copyrights, investments, approvals, licenses, tax benefits, pending projects, debts, liabilities and obligations, including income tax liabilities accrued or to accrue in FMCHL was transferred to the Company with effect from April 1, 2004. Pursuant to the Scheme, Fortis Hospital, Amritsar was transferred to the Company. However, the transfer of the aforesaid was subject to the existing charges or hypothecation in respect of the assets of FMCHL.
- All the staff, workmen and employees of FMCHL in employment on the date immediately preceding December 23, 2005 (i.e., the date on which a certified copy of the order of the High Court of Delhi was filed with the RoC) became employees of the Company without any break or discontinuity in service and on conditions not less favourable than those subsisting at FMCHL.
- In consideration of the transfer and vesting of the undertaking and the assets and liabilities of FMCHL and in consideration of the mutual covenants agreed to in the Scheme, the Company agreed to allot the Equity Shares to the existing shareholders of FMCHL, in the ratio of 1:4 (i.e., one Equity Share in exchange of every four equity shares of FMCHL of Rs. 10 each).

In compliance with the Scheme, the Company allotted 520,000 Equity Shares to the shareholders of erstwhile FMCHL on February 10, 2006.

Major Events:

<i>Year</i>	<i>Event</i>
June 2001	Commissioning of Fortis Hospital, Mohali.
December 2002	International Hospital Limited became a board controlled subsidiary of the Company.
August 2003	Inauguration and commissioning of Fortis Hospital, Amritsar.
October 2003	Executed an agreement with Seth Jessa Ram and Bros Charitable Hospital Trust for the operation and management of Jessa Ram Hospital, New Delhi.
August 2004	Commissioning of Fortis Hospital, Noida.
September 2005	Acquired 90% of the equity share capital of Escorts Heart Institute and Research Centre Limited resulting in the acquisition of EHCL, EHSSIL, EHSSHL and EHRCL.

<i>Year</i>	<i>Event</i>
January 2006	Signed an agreement with Sunrise Medicare Private Limited for the operation and management of Fortis La Femme, New Delhi, and acquisition of 5% equity interest in Sunrise Medicare Private Limited, with an option to acquire additional equity shares.
January 2006	Signed an agreement with Khalil Public Welfare Trust for the operation and maintenance of Khyber Medical Institute, Srinagar.
March 2006	Acquired 99.99% of the paid up equity share capital of International Hospital Limited.
March 2006	Acquired 100.00% of the paid up equity share capital of Oscar Bio-Tech Private Limited.
February 2007	Acquired 100.00% of the paid-up equity share capital of Hiranandani Healthcare Private Limited.

Acquisition of Escorts Heart Institute and Research Centre Limited

The Company has purchased 1,800,300 equity shares of EHIRCL of Rs. 10 each ("Purchase Shares"), constituting 90% of the share capital of EHIRCL, pursuant to a share purchase agreement dated September 25, 2005 ("Share Purchase Agreement") executed among Escorts Limited, AAA Portfolio Private Limited, Big Apple Clothing Private Limited, Charak Ayurvedic Institute, Escorts Employees Welfare Trust, Diamond Leasing and Finance Limited (collectively referred to as the "Sellers") and the Company for a total consideration of Rs. 5,850.10 million. There was no valuation of the equity shares of EHIRCL, by an independent valuer, prior to the acquisition of EHIRCL.

Further, pursuant to the Share Purchase Agreement, the parties also entered into an escrow agreement dated September 27, 2005 ("EHIRC Escrow Agreement") with HDFC Bank Limited ("Escrow Agent") whereby the Company deposited the entire sale consideration with the Escrow Agent ("Escrow Amount") and the Sellers deposited the relevant documents including the delivery instruction slips and share transfer forms ("Escrow Documents") relating to the Purchase Shares.

Under the Share Purchase Agreement and the EHIRC Escrow Agreement, the Escrow Agent was directed to release the Escrow Amount and the Escrow Documents in the following manner:

- Upon receipt of joint instructions from Escorts Limited and the Company, the Escrow Agent is directed to release Rs. 2,021.95 million in favour of the lenders (i.e., Life Insurance Corporation of India, Housing Development Finance Corporation Limited and Industrial Development Finance Corporation Limited) with whom 1,600,000 equity shares of EHIRCL held by Escorts Limited are pledged, and to release Rs. 155 million in favour of EHIRCL in respect of an inter-corporate deposit placed by EHIRCL with Escorts Limited, pursuant to which the Company will become the beneficial owner of 1,600,000 equity shares of EHIRCL. The aforesaid amounts aggregating to Rs. 2,176.95 million have been released in favour of the lenders and EHIRCL by the Escrow Agent.
- Upon receipt of instructions from the Company, the Escrow Agent is directed to, after retaining Rs. 850 million ("Heldback Amount 1") and Rs. 649.90 million ("Heldback Amount 2"), release Rs. 324,951 each in favour of Charak Ayurvedic Institute, Escorts Employees Welfare Trust and Diamond Leasing and Finance Limited and further release a sum of Rs. 2,172.27 million to Escorts Limited against the simultaneous release of the Escrow Documents in favour of the Company. The aforesaid amounts aggregating to Rs. 2,173.25 million have been released by the Escrow Agent against the release of the Escrow Documents to the Company.
- Subject to (a) and (b) above, the Heldback Amount 1 shall be released by the Escrow Agent to Escorts Limited upon receipt of instruction from Escorts Limited, the Company and/or the lender.
- Heldback Amount 2, being sale consideration payable to AAA Portfolio Private Limited and Big Apple Clothing Private Limited, is to be retained by the Escrow Agent and such amount is to be invested in capital gains and tax saving bonds in their names in equal proportions. The securities are to be kept in the custody of the Escrow Agent as security towards final settlement of the income tax claim/demand (including interest, penalty thereon and legal expenses incurred by Escorts Limited in defending the claim) of EHIRCL. Escorts Limited has a right to substitute the securities with cash or other securities as may be acceptable to the Company.

Accordingly, the Heldback Amount 2 is to be utilised in the following manner upon receipt of opinion from the named

accounting firms certifying that the demand pertains to the income tax demand:

- i. In the event the income tax claim is equal to Heldback Amount 2, the entire Heldback Amount 2 is payable to the Company.
- ii. In the event the income tax claim exceeds is in excess of the Heldback Amount 2, the entire Heldback Amount 2 is payable to the Company and the remaining amount between the income tax claim and the Heldback Amount 2 is to be borne by Escorts Limited and the Company in the ratio of 1/3 and 2/3 respectively, in accordance with the Share Purchase Agreement.
- iii. In the event the income tax claim is less than the Heldback Amount 2, the Escrow Agent shall pay to Escorts Limited and/or AAA Portfolio Private Limited and/or Big Apple Clothing Private Limited the remaining amount after the payment of the income tax claim amount to the Company. On the income tax claim/demand being paid to the Company, Escorts Limited and/or AAA Portfolio Private Limited and/or Big Apple Clothing Private Limited shall stand discharged of all its obligations.

EHIRCL (formerly a charitable society, which subsequently merged with a non charitable society and thereafter incorporated as company with limited liability under the Companies Act), is involved in a litigation (Suit No: C.S. (OS) 1372/ 2005) regarding the validity of such merger of a charitable society with a non charitable society and subsequent incorporation into a company. Pursuant to the order of the High Court of Delhi dated September 30, 2005 whereby the court has ordered the parties, including EHIRCL, to maintain status quo Heldback Amount 1 and Heldback Amount 2 are currently being held in escrow. For further details, see the sections titled "History and Certain Corporate Matters-Subsidiaries of the Company" and "Outstanding Litigation and Material Developments" beginning on pages 99 and 220 respectively of this Red Herring Prospectus.

Acquisition of International Hospital Limited

The Company and IHL entered into an agreement in December 20, 2002, pursuant to which IHL became a board controlled subsidiary of the Company. Further, on March 20, 2003, the Company subscribed to 160 equity shares of IHL. Subsequently, the Company purchased 3,014,930 equity shares in IHL on March 20, 2006 from Fortis Healthcare Holdings Limited, Oscar Investments Limited, Ranbaxy Holding Company and Fortis Financial Services Limited, constituting 99.86% of the issued share capital of IHL for a total consideration of Rs. 301.50 million. On March 23, 2006 the Company also subscribed to 1,006,000 equity shares of IHL for a total consideration of Rs. 100.60 million. As a result of these acquisitions, the Company holds 4,021,090 equity shares of IHL, constituting 99.90% of the issued share capital of IHL. There was no valuation of the equity shares of IHL by an independent valuer prior to the acquisition of IHL.

For further details of IHL, see the sections titled "History and Certain Corporate Matters-Subsidiaries of the Company" beginning on page 99 of this Red Herring Prospectus.

Acquisition of Oscar Bio-Tech Private Limited

The Company purchased 3,050,000 equity shares in OBPL on March 20, 2006, from Mr. Shivinder Mohan Singh, Mr. Malvinder Mohan Singh and Ranbaxy Holding Company for a total consideration of Rs. 30.50 million constituting 100% of the then issued share capital of OBPL. On March 21, 2006, the Company subscribed to 32,950,000 equity shares of OBPL for consideration of 329.50 million. Subsequently, on March 30, 2006, the Company subscribed to 9,000,000 equity shares of OBPL for a consideration of Rs. 90.00 million to OBPL. There was no valuation of the equity shares of OBPL by an independent valuer prior to the acquisition of OBPL.

For further details of OBPL, see the sections titled "History and Certain Corporate Matters-Subsidiaries of the Company" beginning on page 99 of this Red Herring Prospectus.

Acquisition of Hiranandani Healthcare Private Limited ("HHPL")

HHPL became our subsidiary on February 14, 2007, pursuant to a share purchase agreement dated February 13, 2007 executed between the Company, HHPL and the then existing shareholders of HHPL, namely Mr. Niranjan Hiranandani, Mr. Surendra Hiranandani, Mr. Niranjan Hiranandani HUF, Ms. Kamal Hiranandani, Mr. Surendra Hiranandani HUF and Ms. Priti Hiranandani ("HHPL Sellers", and such agreement, the "HHPL Share Purchase Agreement"). As per the HHPL Share Purchase Agreement, the Company purchased from the HHPL Sellers, 1,000,000 equity shares in HHPL, of face value Rs. 10 each, at par, aggregating to Rs. 10 million, constituting 100% of the paid-up equity share capital of HHPL. In addition, the Company paid Rs. 246 million

to the HHPL Sellers and HHPL's existing lenders on account of settlement of HHPL's existing debts. As per the agreement, the HHPL Sellers agreed to continue to provide assistance to the Company through a nominated representative in relation to the construction of the super specialty hospital proposed to be situated at Vashi, Navi Mumbai ("Proposed Mumbai Hospital"), including ordering and monitoring construction materials, supervising and managing the construction and obtaining any approvals required to be obtained in connection with such construction, etc. As per the HHPL Share Purchase Agreement, the HHPL Sellers jointly and severally undertake to indemnify the Company, its Directors, shareholders and employees, etc. for any losses incurred on account of any delay in construction of the Proposed Mumbai Hospital.

Any waiver or amendment to the HHPL Share Purchase Agreement is required to be in writing. Any assignment of any of the obligations under the HHPL Share Purchase Agreement would require the prior consent of the other party to this agreement. The HHPL Share Purchase Agreement is governed by Indian law, and any dispute arising out of this agreement is required to be settled under the Indian Arbitration and Conciliation Act, 1996.

No independent valuer was appointed in relation to valuation of shares of HHPL prior to this acquisition. For further details of HHPL, see the sections titled "History and Certain Corporate Matters-Subsidiaries of the Company" beginning on page 99 of this Red Herring Prospectus.

Our Main Objects

The main objects of the Company as contained in our Memorandum of Association are follows:

- To purchase, lease or otherwise acquire, establish, maintain, operate, run, manage or administer hospitals, medicare, health care, diagnostic, health aids and research centres.
- To provide medical relief to the public in all branches of medical schemes by all available means.
- To carry out medical and clinical research by engaging in the research and development of all medical sciences and therapies.
- To undertake, promote or engage in all kinds of research including clinical research and development work required to promote, assist or engage in setting up hospitals, health care centres and facilities for manufacturing medical equipment etc.
- To provide, encourage, initiate or promote facilities for the discovery, improvement or development of new methods of diagnostic, understanding and prevention and treatment of disease.

Changes in Memorandum of Association

Since our incorporation, the following changes have been made to our Memorandum of Association:

Date of Amendment	Amendment
June 20, 1996	The name of the Company was changed from Rancare Limited to Fortis Healthcare Limited.
November 9, 1998	The authorised share capital of the Company was increased from Rs.10 million to Rs. 150 million.
June 28, 2000	The authorised share capital of the Company was increased from Rs.150 million to Rs. 550 million.
July 10, 2001	The authorised share capital of the Company was increased from Rs.550 million to Rs. 750 million.
September 27, 2002	The authorised share capital of the Company was increased from Rs.750 million to Rs. 775 million.
September 30, 2004	The authorised share capital of the Company was increased from Rs.775 million to Rs. 890 million (divided in to 87,000,000 Equity Shares and 200 Preference Shares (Class A))
March 8, 2006	The authorised share capital of the Company was increased from Rs.890 million to Rs. 2,000 million (divided into 198,000,000 Equity Shares and 200 Preference Shares (Class A)).
August 30, 2006	The authorised share capital of the Company was increased from Rs.2,000 million to Rs. 3,000 million (divided into 298,000,000 Equity Shares and 200 Preference Shares (Class A))
September 25, 2006	The authorised capital of the Company was re-classified as Rs. 3,000 million, (divided into 272,000,000 Equity Shares and 200 Preference Shares (Class A) and 260,000,000 Preference Shares (Class B).

For details, relating to the business of the Company and financial statements, see the sections titled “Business” and “Financial Statements” beginning on pages 58 and F-1, respectively of this Red Herring Prospectus.

For details of the history of the Equity Share capital and Preference Share capital of the Company and the share capital history of the Promoters and the Promoter group see the section titled “Capital Structure” beginning on page 21 of the Red Herring Prospectus.

Pre-IPO Share Subscription Agreements

The Company has entered into five share subscription agreements: (a) the share subscription agreement dated December 16, 2006 between Mr. Raj Kumar Bagri and the Company, (b) the share subscription agreement dated December 16, 2006 between Mr. Apurv Bagri and the Company, (c) the share subscription agreement dated January 9, 2007 between Trinity Capital (Eight) Limited (“Trinity”) and the Company, (d) the share subscription agreement dated February 26, 2007 between Vasco Inc. and the Company and (e) the share subscription agreement dated March 13, 2007 between Trinity and the Company (collectively, the “Pre-IPO Share Subscription Agreements” and where the context requires “Pre-IPO Share Subscription Agreement”).

Pursuant to their respective Pre-IPO Share Subscription Agreements, Mr. Raj Kumar Bagri and Mr. Apurv Bagri have subscribed to 1,000,000 Equity Shares each, at a purchase price of Rs. 135 per Equity Share, aggregating to Rs. 135 million each. Trinity has subscribed to 2,000,000 Equity Shares at a purchase price of Rs. 145 per Equity Share, aggregating to an amount of Rs. 290 million. Pursuant to the same, two separate allotments of 1,000,000 Equity Shares each were made to each of both Mr. Raj Kumar Bagri and Mr. Apurv Bagri on January 5, 2007 and a further allotment of 2,000,000 Equity Shares was made to Trinity on January 12, 2007. Subsequently on March 20, 2007, Vasco Inc., subscribed to 670,194 Equity Shares for a purchase price of Rs. 159.50 per Equity Share, aggregating to Rs. 106.90 million. On the same date Trinity subscribed to 6,000,000 Equity Shares, for a purchase price of Rs. 145 per Equity Share, aggregating to Rs. 870 million. Pursuant to the same, the Company made two separate allotments i.e. 670,194 Equity Shares to Vasco Inc and 6,000,000 Equity Shares to Trinity on March 20, 2007.

Pursuant to their respective Pre-IPO Share Subscription Agreements, Mr. Raj Kumar Bagri and Mr. Apurv Bagri have agreed that until the completion of the Issue by the Company they shall not, directly or indirectly, transfer any of the Equity Shares subscribed by them pursuant to their respective Pre-IPO Share Subscription Agreements, to any person that operates in a business that competes with the business of the Company except as expressly permitted by the Company in writing. Further, Mr. Raj Kumar Bagri and Mr. Apurv Bagri have agreed that they shall be subject to the statutory lock-in of one year or such other period in respect of transfer of the Equity Shares in respect of the Issue, as per current SEBI guidelines. In addition, each of Mr. Raj Kumar Bagri and Mr. Apurv Bagri have agreed that they shall not for a period of one year from January 5, 2007, offer, sell, pledge or transfer within the United States or to, or for the account or benefit of, U.S. Persons, (as defined in Regulation S of the U.S. Securities Act of 1933).

Additionally, pursuant to the Pre-IPO Share Subscription Agreement, Vasco Inc. has agreed not to directly or indirectly transfer any of the Equity Shares subscribed by it pursuant to the Pre-IPO Share Subscription Agreement, or any legal or beneficial interest therein for a period of three years from March 20, 2007.

Subsidiaries of the Company:

The following are the Subsidiaries of the Company:

- a. Escorts Heart Institute and Research Centre Limited;
- b. Escorts Heart and Super Speciality Institute Limited;
- c. Escorts Heart Centre Limited;
- d. Escorts Hospital and Research Centre Limited;
- e. Escorts Heart and Super Speciality Hospital Limited;
- f. International Hospital Limited;
- g. Oscar Bio-Tech Private Limited; and
- h. Hiranandani Healthcare Private Limited.

a. Escorts Heart Institute and Research Centre Limited ("EHIRCL")

EHIRCL was incorporated under Part IX of the Companies Act on May 30, 2000 as a company engaged to promote and conduct research in cardiology, thoracic surgery and other medical fields and to maintain and run necessary infrastructure, including hospitals.

The assets owned by EHIRCL were initially vested in a charitable society registered with the Registrar of Firms and Societies, New Delhi on October 21, 1981 under the name of 'Escorts Heart Institute and Research Centre' in Delhi ("Delhi Society") under the Societies Registration Act, 1860 ("SRA"). Subsequently, the Delhi Society was amalgamated with a non charitable society in the nature of a joint stock company, registered on November 11, 1999 under the SRA with the Registrar of Society, Chandigarh under the name 'Escorts Heart Institute and Research Centre' in Chandigarh ("Chandigarh Society").

The amalgamation was approved by the boards of governors of the Chandigarh Society and the Delhi Society on January 6, 2000 and December 18, 1999, respectively, subject to adoption by the members of the respective societies. Thereafter, pursuant to resolutions passed by the members of the Delhi Society on January 15, 2000 and February 26, 2000 and the members of the Chandigarh Society on February 7, 2000 and March 17, 2000, all the properties, rights, liabilities, suits and claims of the Delhi Society were to vest in the Chandigarh Society with effect from April 1, 2000 ("Scheme of Amalgamation").

Subsequently, pursuant to special resolution dated May 5, 2000, the Chandigarh Society made an application to the Registrar of Companies, Punjab, Himachal Pradesh and Chandigarh for the conversion of the Chandigarh Society into a company by registration of the Chandigarh Society as a company with limited liability under Part IX of the Companies Act with a nominal capital of Rs. 25 million. The Chandigarh Society was registered under Part IX of the Companies Act and the certificate of incorporation incorporating Escorts Heart Institute and Research Centre Limited ("EHIRCL") was granted on May 30, 2000, pursuant to which all the assets and liabilities of the Chandigarh Society stood vested in EHIRCL with effect from May 30, 2000.

Pursuant to the conversion of EHIRCL into a company under Part IX of the Companies Act, the Chandigarh Society applied to the Registrar of Societies, Chandigarh for de-registration. The Chandigarh Society was deregistered on November 27, 2000.

Subsequently, pursuant to the share purchase agreement dated September 25, 2005, executed between certain erstwhile shareholders of EHIRCL and the Company, the Company purchased 1,800,300 equity shares of EHIRCL, constituting 90% of the share capital of EHIRCL ("Share Purchase Agreement") for a total consideration of Rs. 5,850.10 million. For further details, see the section titled "History and Certain Corporate Matters- Acquisition of Escorts Heart Institute and Research Centre Limited" beginning on page 96 of this Red Herring Prospectus.

The equity shares of EHIRCL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of EHIRCL as on March 15, 2007, is as follows:

S.No.	Name	Number of equity shares of Rs. 10 each	% of Shareholding
1	Fortis Healthcare Limited	1,800,260	90.00
2.	Dr. Naresh Trehan	200,000	10.00
3.	International Hospital Limited	10	Negligible
4.	Malav Holdings Private Limited	10	Negligible
5.	Shivi Holdings Private Limited	10	Negligible
6.	Oscar Bio-Tech Private Limited	5	Negligible
7.	Fortis Healthcare Holdings Limited	5	Negligible
	Total	2,000,300	100.00

Board of Directors

The board of directors of EHIRCL currently comprises Mr. Harpal Singh, Mr. Shivinder Mohan Singh and Mr. Malvinder Mohan Singh.

Financial Performance

The audited financial results of EHIRCL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006	Nine Months Ended December 31, 2006
Sales and Other Income	2,178.93	2,265.00	2,330.12	1,803.23
Profit/(Loss) after tax	178.60	139.85	69.38	60.93
Equity Capital	20.00	20.00	20.00	20.00
Reserves and Surplus (excluding revaluation reserves)	1,946.64	2,086.50	2,155.86	2,175.19
Earnings/(Loss) per share (diluted) (Rs.)	89.29	69.91	34.68	30.46
Book Value per share (Rs.)	983.17	1,053.09	1,087.77	1,097.43

b. Escorts Heart and Super Speciality Institute Limited ("EHSSIL")

EHSSIL was incorporated on December 22, 1998 under the name "Amritsar Hospitals Limited" as a company engaged in the business of establishing, maintaining and running hospitals and nursing homes, among others. Subsequently, on December 19, 2001, its name was changed to its present name.

The equity shares of EHSSIL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of EHSSIL as on March 15, 2007, is as follows:

S.No.	Name	Number of equity shares of Rs. 10 each	% of Shareholding
1.	EHIRCL	12,970,000	82.61
2.	Dr. Praveen Kumar Sareen	434,700	2.77
3.	Dr. Ram Murthi Kaushal	371,425	2.37
4.	Dr. Harinder Pal Singh	302,700	1.93
5.	Mr. Rupinder Dhillon	290,000	1.85
6.	Mr. Pran Nath Khindri	240,000	1.53
7.	Dr. Ashwani Duggal	240,000	1.53
8.	Dr. Ashok Mahajan	226,100	1.44
9.	Mr. Ram Prakash Mahajan	180,000	1.15
10.	Dr. Ashok Mahajan (HUF)	132,000	0.84
11.	Dr. Kanchan Mahajan	120,100	0.76

S.No.	Name	Number of equity shares of Rs. 10 each	% of Shareholding
12.	Dr. Uma Sood	69,830	0.44
13.	Dr. Maganjit Kaur	66,100	0.42
14.	Ms. Renu Sarin	32,700	0.21
15.	Dr. Ram Murti and Sons (HUF)	24,895	0.16
16.	EHIRCL jointly with Dr. Yatin Mehta	100	Negligible
17.	EHIRCL jointly with Mr. Anil Khubchandani	100	Negligible
18.	EHIRCL jointly with Dr. Naresh Trehan	100	Negligible
19.	EHIRCL jointly with Dr. Tarlochan Singh Kler	100	Negligible
20.	EHIRCL jointly with Mr. Sriram Khattar	100	Negligible
	Total	15,701,050	100.00

Board of Directors

The board of directors of EHSSIL currently comprises Dr. Naresh Trehan, Dr. Ram Murthi Kaushal, Dr. Ashok Mahajan and Dr. Tarlochan Singh Kler.

Financial Performance

The audited financial results of EHSSIL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006	Nine Months Ended December 31, 2006
Sales and Other Income	131.88	130.38	183.69	196.44
Profit/(Loss) after tax	(60.49)	(57.68)	(141.49)	(29.32)
Equity Capital	139.50	157.01	157.01	157.01
Reserves and Surplus (excluding revaluation reserves)	(47.50)	(105.2)	(246.66)	(277.22)
Earnings/(Loss) per share (diluted) (Rs.)	(4.87)	(3.98)	(9.01)	(1.24)
Book Value per share (Rs.)	6.37	3.17	-	-

c. Escorts Heart Centre Limited ("EHCL")

EHCL was incorporated on April 27, 2000 under the name "Satellite Heart Institute and Research Centre Private Limited," as a company engaged in the business of managing, developing and operating hospitals and improving research in cardiology and other medical fields. Subsequently, the company changed its name to "Satellite Heart Hospital and Research Institute Private Limited". On November 27, 2001, the company changed its name to "Satellite Heart Hospital and Research Institute Limited" and on November 28, 2001, its name was changed to its present name. The operations at the Escorts Heart Centre hospital at Kanpur were closed with effect from August 1, 2005 and the assets were transferred to EHIRCL and Dr. R.N. Dwivedi, an erstwhile promoter of EHCL. EHCL currently has no operations.

The equity shares of EHCL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of EHCL as on March 15, 2007, is as follows:

S.No.	Name	Number of equity shares of Rs. 10 each	% of Shareholding
1.	EHIRCL	1,969,300	99.99
2.	EHIRCL jointly with FHHL	200	0.01
3.	EHIRCL jointly with Fortis HealthStaff Limited	100	0.01
4.	EHIRCL jointly with Mr. Shivinder Mohan Singh	100	0.01
5.	EHIRCL jointly with Mr. Harpal Singh	100	0.01
6.	EHIRC jointly with Fortis HealthWorld Limited	100	0.01
7.	EHIRCL jointly with Mr. Malvinder Mohan Singh	100	0.01
	Total	1,970,000	100.00

Board of Directors

The board of directors of EHCL currently comprises Mr. Harpal Singh, Mr. Shivinder Mohan Singh, Mr Vinay Kaul and Dr. P.S. Joshi.

Financial Performance

The audited financial results of EHCL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006	Nine Months Ended December 31, 2006
Sales and Other Income	23.07	20.09	3.40	-
Profit/(Loss) after tax	(6.90)	(10.26)	(4.10)	(0.05)
Equity Capital	19.70	19.70	19.70	19.70
Reserves and Surplus (excluding revaluation reserves)	(20.01)	(30.26)	(34.37)	(34.42)
Earnings/(Loss) per share (diluted) (Rs.)	(3.50)	(5.21)	(2.08)	(0.01)
Book Value per share (Rs.)	(0.16)	(5.3)	(7.45)	(7.47)

d. Escorts Hospital and Research Centre Limited ("EHRCL")

EHRCL was incorporated under the name "Escorts Hospital and Research Centre Private Limited" on December 16, 1997, as a company engaged in the business of operating nursing homes and medical centres, among others. The word "Private" was subsequently deleted and the company became a deemed public company with effect from March 25, 1998 under the then existing provisions of the Companies Act.

The equity shares of EHRCL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of EHRCL as on March 15, 2007, is as follows:

S.No.	Name	Number of equity shares of Rs. 10 each	% of Shareholding
1.	EHRCL	21,999,968	100.00
2.	EHRCL jointly with FHHL	10	Negligible
3.	EHRCL jointly with Mr. Shivinder Mohan Singh	6	Negligible
4.	EHRCL jointly with Fortis HealthStaff Limited	4	Negligible
5.	EHRCL jointly with Fortis HealthWorld Limited	4	Negligible
6.	EHRCL jointly with Mr. Fortis Clinical Research Limited	4	Negligible
7.	EHRCL jointly with OBPL	4	Negligible
	Total	22,000,000	100.00

Board of Directors

The board of directors of EHRCL currently comprises Mr. Sunil Godhwani, Dr. P.S. Joshi, Dr. Naresh Trehan, Mr. Harpal Singh, Mr. Shivinder Mohan Singh, Mr. Malvinder Mohan Singh and Mr. Vinay Kaul.

Financial Performance

The audited financial results of EHRCL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006	Nine Months Ended December 31, 2006
Sales and Other Income	275.60	337.50	407.84	372.82
Profit/(Loss) after tax	(33.78)	(20.49)	3.00	19.12
Equity Capital	220.00	220.00	220.00	220.00
Reserves and Surplus (excluding revaluation reserves)	187.82	167.33	170.33	189.45
Earnings/(Loss) per share (diluted) (Rs.)	1.54	(0.93)	0.14	0.87
Book Value per share (Rs.)	18.54	17.61	17.74	18.61

e. Escorts Heart and Super Speciality Hospital Limited ("EHSSHL")

EHSSHL was incorporated on April 24, 2003 as a company engaged in the business of managing research in cardiology and cardio vascular sciences among other medical fields.

The equity shares of EHSSHL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of EHSSHL as on March 15, 2007, is as follows:

S.No.	Name	Number of equity shares of Rs. 10 each	% of Shareholding
1.	EHIRCL	9,149,400	100.00
2.	EHIRCL jointly with Mr. Harpal Singh	100	Negligible
3.	EHIRCL jointly with Mr. Shivinder Mohan Singh	100	Negligible
4.	EHIRCL jointly with Fortis Healthcare Holdings Limited	100	Negligible
5.	EHIRCL jointly with Mr. Malvinder Mohan Singh	100	Negligible
6.	EHIRCL jointly with Fortis HealthStaff Limited	100	Negligible
7.	EHIRCL jointly with Fortis HealthWorld Limited	100	Negligible
	Total	9,150,000	100.00

Board of Directors

The board of directors of EHSSHL currently comprises Mr. Shivinder Mohan Singh, Mr. Vinay Kaul, Mr. Malvinder Mohan Singh, Dr. Naresh Trehan and Dr. P.S. Joshi.

Financial Performance

The audited financial results of EHSSHL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006	Nine Months Ended December 31, 2006
Sales and Other Income	-	-	-	-
Profit/(Loss) after tax	-	-	-	-
Equity Capital	0.50	91.50	91.50	91.50
Reserves and Surplus (excluding revaluation reserves)	-	-	-	-
Earnings/(Loss) per share (diluted) (Rs.)	-	-	-	-
Book Value per share (Rs.)	10.00	10.00	10.00	10.00

f. International Hospital Limited ("IHL")

IHL was incorporated on March 8, 1994 as "International Hospital Private Limited" as a company engaged in the business of establishing, maintaining and running hospitals, nursing homes and clinics among others. Subsequently, on January 3, 2005 its name was changed to its present name.

IHL became a board controlled subsidiary of the Company from December 20, 2002. Subsequently, the Company purchased/subscribed to 4,021,090 equity shares in IHL on March 20, 2003, March 20, 2006 and March 23, 2006 constituting 99.90% of the issued share capital of IHL.

The equity shares of IHL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of IHL as on March 15, 2007, is as follows:

S.No.	Name	Number of equity shares of Rs. 100 each	% of Shareholding
1.	Fortis Healthcare Limited	4,021,090	99.90
2.	Dr. Syed Farooq	3,010	0.10
3.	Mr. Sirajuddin Quereshi	1,010	0.03
4.	Mr. Khalilulla M	10	Negligible
5.	Mr. Harpal Singh	1	Negligible
6.	Mr. Shivinder Mohan Singh	1	Negligible
7.	Mr. Malvinder Mohan Singh	1	Negligible
	Total	4,025,123	100.00

Board of Directors

The board of directors of IHL currently comprises Mr. Harpal Singh, Mr. Vinay Kaul, Mr. Shivinder Mohan Singh, Mr. Malvinder Mohan Singh and Mr. V.M. Bhutani.

Financial Performance

The audited financial results of IHL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006	Nine Months Ended December 31, 2006
Sales and Other Income	-	149.05	504.73	507.95
Profit/(Loss) after tax	(2.37)	(84.10)	(63.35)	(34.71)
Equity Capital	146.91	301.91	402.51	402.51
Reserves and Surplus (excluding revaluation reserves)	-	(116.91)	(155.58)	(187.45)
Earnings/(Loss) per share (diluted) (Rs.)	-	(79.12)	(12.70)	7.92
Book Value per share (Rs.)	99.97	61.28	61.35	53.43

g. Oscar Bio-Tech Private Limited ("OBPL")

OBPL was incorporated on January 23, 1990 as a company engaged in the business of operating hospitals manufacturing and dealing in diagnostic reagents, surgical equipment, clinical kits/equipment, industrial/technical drugs, among other things.

OBPL became our subsidiary on March 20, 2006, pursuant to the acquisition of 3,050,000 equity shares in OBPL constituting 100% of the paid up capital of OBPL. Subsequently, on March 21, 2006 and March 30, 2006, the Company subscribed to 32,950,000 equity shares and 9,000,000 equity shares of OBPL, respectively.

The equity shares of OBPL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of OBPL as on March 15, 2007, is as follows:

S.No.	Name of the Shareholders	Number of equity shares of Rs. 10 each	% of Shareholding
1.	Fortis Healthcare Limited	44,999,900	100.00
2.	Fortis Healthcare Holding Limited*	50	Negligible
3.	Malav Holding Private Limited*	10	Negligible
4.	Shivi Holding Private Limited*	10	Negligible
5.	International Hospital Limited*	10	Negligible
6.	Mr. Shivinder Mohan Singh*	10	Negligible
7.	Mr. Malvinder Mohan Singh*	10	Negligible
	Total	45,000,000	100.00

* nominees of Fortis Healthcare Limited

Board of Directors

The board of directors of OBPL currently comprises Mr. Daljit Singh, Mr. Anil Panwar and Mr. Vinay Kaul.

Financial Performance

The financial results of OBPL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs.millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006	Nine Months Ended December 31, 2006
Sales and Other Income	105.51	110.04	63.17	4.57
Profit/(Loss) after tax	5.84	12.05	1.88	(66.88)
Equity Capital	30.50	30.50	450.00	450.00
Reserves and Surplus (excluding revaluation reserves)	6.29	6.73	8.61	(58.27)
Earnings/(Loss) per share (diluted) (Rs.)	1.92	3.95	0.46	(1.49)
Book Value per share (Rs.)	12.06	12.21	10.19	8.51

h. Hiranandani Healthcare Private Limited ("HHPL")

HHPL was incorporated as "Hiranandani Healthcare Private Limited" on July 15, 2005. Its main object is to provide holistic healthcare in the field of modern human medicine and human reproduction.

HHPL became our subsidiary on February 14, 2007, pursuant to a share purchase agreement dated February 13, 2007 executed between the Company, HHPL and the then existing shareholders of HHPL, namely Mr. Niranjan Hiranandani, Mr. Surendra Hiranandani, Mr. Niranjan Hiranandani HUF, Ms. Kamal Hiranandani, Mr. Surendra Hiranandani HUF and Ms. Priti Hiranandani ("HHPL Share Purchase Agreement"). As per the HHPL Share Purchase Agreement, the Company purchased from HHPL



Sellers 1,000,000 equity shares in HHPL, of face value Rs. 10 each, at par, aggregating to Rs. 10 million, constituting 100% of the paid-up equity share capital of HHPL. In addition, the Company paid Rs. 246 million to the HHPL Sellers and HHPL's existing lenders on account of settlement of HHPL's existing debts.

The equity shares of HHPL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of HHPL as on March 15, 2007, is as follows:

S.No.	Name	Number of equity shares of Rs. 10 each	% of Shareholding
1.	Fortis Healthcare Limited	999,997	100.00
2.	Mr. Shivinder Mohan Singh jointly with FHL	1	Negligible
3.	Mr. Malvinder Mohan Singh jointly with FHL	1	Negligible
4.	Mr. Vinay K. Kaul jointly with FHL	1	Negligible
	Total	1,000,000	100.00

Board of Directors

The board of directors of HHPL currently comprises Dr. L.H. Hiranandani, Mr. J.S. Grewal, Dr. Rajen Ghadiok and Mr. Sanjeev Vashishta.

Financial Performance

The financial results for Fiscal 2004 and Fiscal 2005 are not available as HHPL was incorporated during Fiscal 2006. The financial results of HHPL for Fiscal 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2006
Sales and Other Income	Nil
Profit/(Loss) after tax	Nil
Equity Capital	10.00
Reserves and Surplus (excluding revaluation reserves)	Nil
Earnings/(Loss) per share (diluted) (Rs.)	Nil
Book Value per share (Rs.)	Nil

For details relating to Fortis Healthcare Holdings Limited, the holding company of the Company, see the section titled "Our Promoters and Promoter Group" beginning on page 124 of this Red Herring Prospectus.

Shareholders Agreement with Sunrise Medicare Private Limited and Others ("Sunrise Shareholders Agreement")

Pursuant to the terms of the share subscription agreement dated January 3, 2006, the Company subscribed to 509,366 equity shares of Sunrise Medicare Private Limited ("SMPL"), representing 5% of the paid up share capital of SMPL. Subsequently, the Company entered into a shareholders agreement dated January 3, 2006 with SMPL and Mr. Umesh Talwar, Gyan Enterprises Private Limited, Mr. Shashi K.B. Chaddha, Mr. Subash Chaddha, Ms. Sumita Juneja, City Establishments Limited, Mr. Rohan Talwar, NGP Industries Limited, Krinshaw Holdings Limited, S.T. Holdings Private Limited, Allied Mortgage Incorporated, Pentlow Investments and Holding Private Limited, Mr. Shantanu Roy Chowdhury, Beacon Sales Private Limited and Mr. Bhushan Chaddha (collectively called "Existing Shareholders") and such agreement, the "Sunrise Shareholders Agreement".

Pursuant to the Sunrise Shareholders Agreement, the Company has agreed to advance a loan to SMPL aggregating to Rs. 28,909,980. Pursuant to the terms of the shareholders agreement, the principal loan amount would be immediately convertible into equity shares of SMPL aggregating to 21% of the paid up equity share capital of SMPL, upon receipt of a written notice from the Company, within a maximum period of two years from the date of Sunrise Shareholders Agreement or from the date of infusion of the first tranche of loan (September 1, 2005) whichever is earlier. In the event SMPL does not receive the conversion notice by the expiry of two years, the loan would automatically be converted into equity aggregating to 21% of the paid up share capital of SMPL.

Further, the Company has the sole option and right to increase its shareholding from 26% to 51% by acquiring an additional 25% stake in the equity share capital of the SMPL any time between the expiry of the second anniversary of the Sunrise Shareholders Agreement and before the end of the fifth anniversary of the Sunrise Shareholders Agreement ("Option Period") at a price which is equivalent to the face value of the equity shares of SMPL in addition to an interest thereon at the rate of 12% per annum, calculated from the date of the Sunrise Shareholders Agreement or the date of infusion of the first tranche of the loan, whichever is earlier. In the event the above option is exercised by the Company, the Existing Shareholders undertake to do the following:

- Should SMPL require additional funds, cause SMPL to make a preferential issue of such number of shares to the Company as will have the effect of increasing the equity stake of the Company in SMPL to 51%; or
- Should no additional funds be required by SMPL, sell and transfer such number of equity shares to the Company, as will result in increasing the shareholding of the Company in SMPL to 51%.

Further, the Existing Shareholders have agreed not to sell, transfer, pledge, mortgage, charge, encumber or dispose of any of their shares in the SMPL for a period of five years from the effective date of the Sunrise Shareholders Agreement, except in the manner provided for therein. Notwithstanding the above lock-in provision, in the event the Company increases its shareholding to 51% as described above, the Existing Shareholders have an option to sell their entire equity shareholding in SMPL to the Company within a period of one year from the date on which the Company acquires 51% equity stake in SMPL and the Company shall buy the same at the face value of the equity shares plus an interest of 12% per annum calculated from the date of the Sunrise Shareholders Agreement or the date of infusion of the first tranche of the loan, whichever is earlier. In the event the Company does not exercise its option to increase its equity stake in SMPL to 51% within the Option Period, the Existing Shareholders shall have the option to sell their entire (not part) equity shareholding in SMPL to the Company at a price of Rs. 15 per share and the Company shall buy the same within 30 days from the expiry of the Option Period subject to receipt of written notice from the Existing Shareholders.

Under the terms of the Sunrise Shareholders Agreement, the Company and the Existing Shareholders shall not take any action or pass any resolution in respect of certain specified matters unless such matter has been approved by the majority of the board, which majority will include the affirmative vote of at least one Director of the Company with respect to specified items. Upon the shareholding of the Company in SMPL increasing to 51%, the affirmative vote of one nominee director representing the Existing Shareholders would also be required in respect of the specified matters.

Further, in the event the Company plans to start a similar high end facility exclusively for obstetrics and gynaecology as the hospital currently has, at any of its own hospitals or as a stand alone site, it would offer the Existing Shareholders an option to participate in such new project on such terms as are communicated to the Existing Shareholders by the Company.

Operation and Management Agreements:

The Company and its subsidiaries, OBPL and EHIRCL, have entered into various exclusive operation and management ("O&M") agreements with hospitals and clinics, to provide services for the operation, management and marketing the services of the medical and healthcare facilities at the respective hospitals and clinics. Pursuant to the terms of the O&M agreements, the Company or its Subsidiaries (as relevant) typically has the right to, among other things, select and install new technologies, manage the operations and infrastructure, appoint and terminate the services of employees and key persons and determine the usage of equipment and has the authority to make day to day decisions with respect to the O&M services. The details of the O&M agreements are as follows:

- a. The Company has entered into an exclusive O&M agreement dated October 29, 2003 with Seth Jessa Ram and Bros. Charitable Hospital Trust ("Jessa Ram Trust") with respect to Fortis Jessa Ram and Bros. Charitable Hospital, Karol Bagh,

New Delhi 110 005, India for a period of 20 years, renewable for a further period of 20 years unless terminated in accordance with the agreement. Under the terms of the agreement, the parties shall be responsible for their respective compliance obligations under law pursuant to the agreement. The terms of this O&M contract provide that the Company is to receive a specified percentage of the hospital's gross income less the amount of any cash loss at the hospital. However, in the event the audited accounts show net cash loss, the management fee payable shall be reduced by an amount equivalent to such net cash loss. The agreement may be terminated by the Company by providing three months written notice to Jessa Ram Trust. Further, the Company has agreed to defend, indemnify and hold Jessa Ram Trust harmless from any actual losses, liabilities, judgments, settlements and expenses resulting from the breach by the Company of any representation or warranty contained in the O&M agreement for a period of three years from the date of the agreement. Further, neither party is liable to the other for any consequential, indirect, or incidental loss, including loss of profits, goodwill, business opportunities, or loss or corruption of data, or of anticipated savings or business, whether arising out of claims for breach of warranty, breach of contract, late delivery, negligence, strict liability in tort or otherwise, or relating to any failure to supply or delay in supplying the services contemplated under the O&M agreement.

- b. Further, the Company has entered into exclusive O&M agreements with Sunrise Medicare Private Limited, and Khalil Public Welfare Trust (collectively the "O&M Hospital owners" concerning Fortis La Femme, and Khyber Medical Institute, respectively, collectively the "O&M Hospitals"). Under the terms of these agreements, the O&M Hospital owners have undertaken that all approvals have been obtained from the appropriate governmental bodies for the operation and management of the respective hospitals and that they shall renew the same during the subsistence of the agreement. Further, the O&M Hospital owners are responsible for all present and future investments and for all expenses (revenue and capital) in respect of the O&M Hospitals owners including all tax payments, pertaining to the operations of the respective hospitals and clinics. Additionally, each of the O&M Hospital owners has agreed to keep the Company indemnified from and against all claims, suits, proceedings, costs and charges incurred by the Company which may be filed by any person, employee or professional consultant of the O&M Hospitals, against the Company or our Directors in any court in respect of any act of negligence or omission on the part of the doctors, specialists or professionals in the course of rendering services at the applicable O&M Hospitals. Further the O&M Hospital owners have the right and license to use the Fortis trademark with regard to the applicable O&M Hospitals in the manner contemplated in the respective agreements. Additionally, the procedures and treatments that cannot be performed at the applicable O&M Hospitals shall be referred to the Company and our affiliates. Under the terms of the O&M agreements, either party to the agreement may terminate the agreement upon material breach of any obligation under the agreement. In the event either party wishes to terminate the O&M agreement ("Terminating Party") for reasons other than material breach, the Terminating Party shall at first instance approach the other party to resolve the reason for the proposed termination. In the event the parties are unable to resolve the issue within the period contemplated in the relevant O&M agreement, the Terminating Party may terminate the O&M agreement without further notice. Further, each party to the respective agreements has agreed to defend, indemnify and hold the other party harmless from any losses, liabilities, judgments, settlements and expenses arising out of any breach by the defaulting party of any representation and warranty, or of any undertakings or obligations contained in the respective O&M agreements. Further, in the event of termination of the agreement by the Company for the use of the Company's intellectual property by the other party or its affiliates in violation of the terms of these agreements, the Company shall be entitled to claim from the other party an amount of Rs. 5 million as liquidated damages, under the respective O&M agreements.

Additional provisions of the O&M agreements are as follows:

- i. The O&M agreement dated January 3, 2006 with Sunrise Medicare Private Limited ("SMPL") for Fortis La Femme, S 549, Greater Kailash II, New Delhi 110 048, India and Apollo Clinic in Faridabad is valid for a period of 10 years and renewable for a further period of five years. The terms of our O&M contract provide that we are to receive a percentage of gross income relating to all child and birth-related services if a target threshold of monthly income is met, and a percentage of child and birth-related gross income less the professional fees paid to non-full-time doctors if the target is not met.
- ii. The O&M agreement dated January 28, 2006 with Khalil Public Welfare Trust ("KPWT") for Khyber Medical Institute, Khayam Chowk, Nowpora, Srinagar 190 001, India, is valid for a period of 10 years and renewable for a further period of five years. The terms of this O&M contract provide that we are to receive a specified percentage of the hospital's gross income plus a specified percentage of the hospital's profit before interest, tax, depreciation and amortization.

- c. OBPL, our subsidiary, has entered into an agreement dated May 12, 2005 with Flt. Lt. Rajan Dhall Charitable Trust ("Dhall Society") and Vaitalik, registered societies formed under the Societies Registration Act, 1860 to develop, manage, maintain and operate Fortis Flt. Lt. Rajan Dhall Hospital situated at Sector B, Pocket 1, Aruna Asaf Ali Marg, New Delhi 110 070, India, through its associates, group companies or holding companies. Pursuant to this agreement, OBPL has paid Vaitalik an amount of Rs. 350 million and assumed all of its rights and obligations of building, managing, maintaining and running this hospital under an earlier agreement dated August 7, 1998. Accordingly OBPL has the absolute right to provide services to develop, manage and run this hospital. Under the terms of our O&M contract, we are entitled to a significant share of the hospital's operating profits. Further, OBPL is responsible and liable for any civil, financial and/or criminal liability arising out of any financial, contractual or other dealing, which it may have with any third party, even if it is for the purpose of managing the hospital and OBPL shall indemnify the Dhall Society from any financial or civil liability fastened on the Dhall Society as a result of its activity. However, the Dhall Society shall be liable to OBPL for loss and damages towards its investments, goodwill and reputation caused by any act of the Dhall Society. The Dhall Society shall not be financially liable towards any civil or criminal liability of OBPL to any third party. Under the terms of the agreement, the parties have the right to determine and terminate the agreement only upon breach of any obligation by any of the parties. Further, upon termination of the agreement or if the agreement is declared unenforceable or if the rights of OBPL to run the hospital cannot be exercised, the Dhall Society is to repay the entire amount spent by OBPL in developing the hospital including the amount paid by OBPL to Vaitalik along with an interest of 12% per annum and also deliver all goods, equipment, properties and assets in use in the hospital to OBPL.
- d. EHIRCL has entered into an agreement dated August 29, 2002, with the Government of Chhattisgarh, pursuant to which the Government of Chhattisgarh has granted EHIRCL the right and license to establish, manage a heart command centre within the premises located at the campus of Pt. JNM Memorial College, Raipur, Chhattisgarh, for a period of five years, renewable by mutual consent of the parties for a further period of five years. Under the terms of this agreement, the Government of Chhattisgarh has agreed to provide all medical equipment and supporting infrastructure at its cost, and EHIRCL has agreed to manage the heart command centre, without any limitation, fixation of schedule/tariffs by, or any other interference from, the Government of Chhattisgarh. Under the terms of the agreement, EHIRCL is entitled to bill and collect in EHIRCL's name, fees for services rendered and medicines, food and other materials supplied to patients. All profits and losses from the management of the heart command centre shall be to the account of EHIRCL. EHIRCL has also undertaken to make available without charge, 15% of the beds at this heart command centre to patients who are below the poverty line, and have been referred by the Government of Chhattisgarh. The costs of each such patient's medicines, consumables and disposables, however, shall be borne either by the Government of Chhattisgarh, or the patient himself, as the Government of Chhattisgarh may specify in each particular case. Under the terms of the agreement, EHIRCL has assumed the responsibility for maintaining the quality and standard of service at the heart command centre, and for any and all legal actions instituted or claims made in relation to services rendered at the heart command centre. The Government of Chhattisgarh has deposited an amount of Rs. 55 million in a separate bank account for the implementation of the project, including for the renovation, capital expenditure and working capital requirements of the heart command centre. Under the terms of the agreement, either party may terminate the agreement by giving six month's notice in writing to the other party.

In addition, the Company had entered into an O&M agreement dated October 31, 2005 with Jeewan Mala Hospital Private Limited ("Jeewan Mala") for Jeewan Mala Hospital, 67/1, New Rohtak Road, New Delhi 110 005, India, which was initially valid for a period of 10 years and renewable for a further period of five years. However, this agreement was terminated by the Jeewan Mala by a notice dated September 23, 2006, with effect from December 31, 2006 as the project did not proceed in the manner contemplated in the O&M agreement.

Strategic and Financial Partners

The Company currently does not have any strategic and financial partners.

OUR MANAGEMENT

Board of Directors

Under the Articles of Association the Company is required to have not less than three Directors and not more than 12 Directors. The Company currently has 12 Directors.

The following table sets out the current details regarding the Board of Directors:

Name, Father's Name, Designation and Occupation	Age (years)	Address	Other Directorships
Mr. Harpal Singh S/o. Late Mr. Sardar Hardayal Singh Designation: Executive Chairman Occupation: Business Executive	57	B-10, Anand Niketan, New Delhi 110 021, India.	<ul style="list-style-type: none"> Escorts Heart Centre Limited; Escorts Heart Institute and Research Centre Limited; Escorts Hospital and Research Centre Limited; Fortis Clinical Research Limited; Fortis Financial Services Limited; International Hospital Limited; Ranbaxy Laboratories Limited; Religare Securities Limited; and SRL Ranbaxy Limited.
Mr. Malvinder Mohan Singh S/o. Late Dr. Parvinder Singh Designation: Non-Executive Director Occupation: Business Executive	34	Vistas 26, Maulsari Avenue, Western Green Farms, Rajokri, New Delhi 110 038, India.	<ul style="list-style-type: none"> A-1 Book Company Private Limited; Chetak Pharmaceuticals Private Limited; Escorts Heart and Super Speciality Hospital Limited; Escorts Heart Institute and Research Centre Limited; Escorts Hospital and Research Centre Limited; Fortis Clinical Research Limited; Fortis Financial Services Limited; Fortis Healthcare Holdings Limited; International Hospital Limited; Luxury Farms Private Limited; Malav Holdings Private Limited; Nihon Pharmaceuticals Industry Co. Limited; Oscar Holdings Private Limited; Oscar Investments Limited; Ranbaxy Holding Company; Ranbaxy Laboratories Limited; Religare Commodities Limited; Religare Enterprises Limited; Religare Securities Limited; Shimal Research Laboratories Limited; SRL Ranbaxy Limited; Vistas Realtors Private Limited; Ranbaxy Inc.; and Ranbaxy (Netherlands) B.V.

Name, Father's Name, Designation and Occupation	Age (years)	Address	Other Directorships
Mr. Shivinder Mohan Singh S/o. Late Dr. Parvinder Singh Designation: Managing Director Occupation: Business Executive	31	1, Southend Lane, New Delhi 110011, India	<ul style="list-style-type: none"> • A-1 Book Company Private Limited; • Chetak Pharmaceuticals Private Limited; • Escorts Heart and Super Speciality Hospital Limited; • Escorts Heart Centre Limited; • Escorts Heart Institute and Research Centre Limited; • Escorts Hospital and Research Centre Limited; • Fortis Clinical Research Limited; • Fortis Financial Services Limited; • Fortis Healthcare Holdings Limited; • Greenview Buildtech Private Limited; • International Hospital Limited; • Oscar Holdings Private Limited; • Oscar Investments Limited; • R.C. Nursery Private Limited; • Ranbaxy Healthcare Private Limited; • Ranbaxy Holding Company; • Ranbaxy Laboratories Limited; • Religare Commodities Limited; • Religare Enterprises Limited; • Religare Securities Limited; and • SRL Ranbaxy Limited.
Mr. V.M. Bhutani S/o. Late Mr. C.L. Bhutani Designation: Independent Director Occupation: Businessman	60	GC -6, Shivaji Enclave, New Delhi 110 027, India	<ul style="list-style-type: none"> • A-1 Book Company Private Limited; • Bhutani Fiscal Management Limited; • Checon Shivalik Contact Solutions Private Limited; • DSE Financial Services Limited; • Fortis Healthcare Holdings Limited; • Hospitalia Eastern Private Limited; • Hospitalia Information Systems Private Limited; • International Hospital Limited; • Liquid Investment and Financial Services India Private Limited; • Oscar Investments Limited; • Ranbaxy Healthcare Private Limited; • Ranbaxy Holding Company; • RC Nursery Private Limited; and • Shimal Research Laboratories Limited.

Name, Father's Name, Designation and Occupation	Age (years)	Address	Other Directorships
Mr. Vinay Kaul S/o. Late Mr. M.N. Kaul Designation: Independent Director Occupation: Professional	62	8202 and 8204, B-XI, Vasant Kunj, New Delhi 110 070, India	<ul style="list-style-type: none"> • ANR Securities Private Limited; • Escorts Heart and Super Speciality Hospital Limited; • Escorts Heart Centre Limited; • Escorts Hospital and Research Centre Limited; • Fortis Financial Services Limited; • Fortis Healthcare Holdings Limited; • International Hospital Limited; • Luxury Farms Private Limited; • Malav Holdings Private Limited; • Oscar Bio-Tech Private Limited; • Oscar Holdings Private Limited; • Oscar Investments Limited; • Ranbaxy Holding Company; • Ranbaxy Laboratories Limited; • Religare Commodities Limited; • Religare Enterprises Limited; • Religare Finvest Limited; • Religare Securities Limited; and • Shivi Holdings Private Limited
Mr. Ramesh L. Adige S/o. Late Mr. L.R. Adige Designation: Independent Director Occupation: Service	56	C-12, First Floor, Hauz Khas, New Delhi 110 016, India.	<ul style="list-style-type: none"> • Ranbaxy Laboratories Limited.
Mr. Gurcharan Das S/o Mr. Barkat Ram Designation: Independent Director Occupation: Author and consultant	63	124, Jorbagh, New Delhi 110 003, India.	<ul style="list-style-type: none"> • Ankar Capital Private Limited; • Berger Paints India Limited; • Birla Sun Life Trustee Company Private Limited; • Crest Communications Limited; • Gillette India Limited; • Gurcharan Das Consultants Private Limited; • IDBI Capital Market Services Limited; • Ranbaxy Laboratories Limited; and • SKS Microfinance Private Limited.
Justice S.S. Sodhi S/o. Late Mr. Karam Singh Sodhi Designation: Independent Director Occupation: Former Chief Justice, Allahabad High Court	73	House No.51, Sector-9, Chandigarh 160 009, India.	<ul style="list-style-type: none"> • Fidelity Trustee Company Private Limited.

Name, Father's Name, Designation and Occupation	Age (years)	Address	Other Directorships
Mr. Rajan Kashyap S/o. Mr. Madan Gopal Singh Designation: Independent Director Occupation: Government Service	63	House No.131, Sector 10, Chandigarh 160 011, India.	Nil
Dr. Yoginder Nath Tidu Maini S/o Mr. Amar Nath Maini Designation: Independent Director Occupation: Service	63	11, Redcliffe Road, London, SW10 9 NR, England.	<ul style="list-style-type: none"> Imperial Innovations Group Plc; and InforSense Limited.
Lt. General Tejinder Singh Shergill PVSM S/o Late Major General Rajinder Singh ('Sparrow MVC' and "Bar") Designation: Independent Director Occupation: Service	63	Godspalm, VII Chauki- Dhaulas, Via Ganghora, Dehradun 248 141. India.	<ul style="list-style-type: none"> SBL Private Limited
Dr. P.S. Joshi S/o Justice Mohinder Singh Joshi (Retired) Designation: Independent Director Occupation: Medical Professional	59	c/o Maharaj Sawan Singh Charitable Hospital, Beas, Amritsar, Punjab 143 201, India.	<ul style="list-style-type: none"> Escorts Heart and Super Speciality Hospital Limited; Escorts Heart Centre Limited; Escorts Hospital and Research Centre Limited; Fortis Financial Services Limited; and Ranbaxy Laboratories Limited.

Brief Profile of the Directors

Mr. Harpal Singh, Executive Chairman of the Company, graduated with a B.A. (Honours) degree in Economics from St. Stephen's College, Delhi and holds a B.S degree in Economics and a Master's degree in public affairs from the University of California at Hayward, U.S.A. Mr. Harpal Singh has had diverse experience of over 30 years in the corporate sector and has held senior positions in various TATA group companies, Hindustan Motors Limited, Mahindra and Mahindra Limited and Shaw Wallace. Further, Mr. Harpal Singh is and has been on the board of many premier educational institutions, including the Doon School and the Shriram School, and is a member of the Senate of Baba Farid University of Health Sciences, Faridkot, Punjab. Mr. Harpal Singh has also been a member of several Government committees and is presently a member of the Punjab Chief Minister's Advisory Committee on Industrial Growth and Development of Relevant Infrastructure. Mr. Harpal Singh is presently a member of the Confederation of Indian Industries ("CII") National Committee on Healthcare and the CII National Committee on Primary and Secondary Education and Chairman of the CII Punjab State Council. Mr Singh is also a member of the India-UK Round Table and is an invitee speaker in many fora. He chaired the 2nd and 3rd India Health Summit in New Delhi and was invited to speak at the Royal Institute of Great Britain on Integrating Global Healthcare. As a member of the US – India Strategic Dialogue in December 2005, he presented a strategic opportunity position for collaboration between the US and Indian healthcare systems. Further Mr. Singh is a member of the Board of the Public Health Foundation of India and is also the Co-Chairman of the India- US Strategic Working Group on Healthcare. He joined the Company on August 12, 1999.

Mr. Malvinder Mohan Singh, one of the Promoters, graduated in Economics from St. Stephen's College, Delhi and holds an MBA degree from the Fuqua School of Business, Duke University, U.S.A. Mr. Malvinder Mohan Singh is the chief executive officer and managing director of RLL. Mr. Malvinder Mohan Singh joined RLL in 1998 and worked through various functions of general management, sales and marketing, finance and business development. Prior to being appointed as chief executive officer and managing director of RLL, he was responsible for RLL's global operations, as the President Pharmaceuticals. He is currently the chairman of Religare Enterprise Limited. Mr. Malvinder Mohan Singh is also a member of the National Council for the CII and is chairman of the CII National Committee on Intellectual Property Rights, Research and Development, Technology and Innovation. Further, Mr. Malvinder Mohan Singh is a member of the Young Global Leaders Forum, which is an initiative of the World Economic Forum.

Mr. Shivinder Mohan Singh, Managing Director and a Promoter of the Company, graduated with a B.A. (Honours) degree in mathematics from St. Stephen's College, Delhi and holds an MBA degree with specialization in health sector management from the Fuqua School of Business, Duke University, U.S.A. Mr. Singh has led us in setting up and running a state of the art hospital at Mohali, with a super-specialty focus on cardiac sciences and Fortis Hospital, Noida. Mr. Singh is also on the board of directors of RLL. He is a fellow of Aspens India Leadership Initiative and board of visitors of Fuqua School of Business, Duke University. He held the position of Chief Operating Officer of the Fortis Hospital, Mohali for two years, during which he led his team in developing a strong work culture. Subsequently, as the Director of Projects of the Company, he has been responsible for the completion of the construction of a Fortis Hospital, Amritsar and Fortis Hospital, Noida. He has also led the acquisition of EHIRCL and is currently the managing director of EHIRCL. He joined the Company on April 1, 2000.

Mr. V. M. Bhutani graduated with an honours degree in Commerce from Delhi University. Mr. Bhutani is a member of ICAI. He has worked for over 27 years with RLL and has been on the board of Ranbaxy group companies overseeing taxation, finance and capital market functions. He was also a non executive director of Central Bank of India from 2002 to 2005. He was a member of the Advisory Committee on Mutual Fund of the SEBI and is currently on the board of DSE Financial Services Limited.

Mr. Vinay Kaul graduated with a B.Sc. (Honours) degree in Physics from Ramjas College at Delhi University. He is a Fellow Member of the ICAI. Mr. Kaul is a retired Executive Vice President-Finance and Corporate Services and member of the board of directors of RLL as a non executive director, having over 28 years of experience in finance, commercial taxation, legal and corporate matters.

Mr. Ramesh L. Adige graduated with honours in Bachelor of Engineering from BITS, Pilani and has a post graduate degree from the Faculty of Management Studies, University of Delhi. Mr. Adige heads the corporate affairs and global corporate communications function at RLL and works in the area of corporate policy, strategic and perspective planning and external relations. He has over 32 years of experience with expertise in the fields of corporate policy, public policy, strategic and perspective planning. He is RLL's representative in various pharma bodies and an active participant in the CII and FICCI. He was with Fiat India Limited as a whole-time director (corporate affairs) and has been the President of the Governing Council of the Automotive Research Association of India. He is also playing a very active role in furthering Indo-US relations thru participation in TPF meetings both in Washington DC and in New Delhi.

Mr. Gurcharan Das graduated with honours in Bachelor of Arts *cum laude* in Philosophy and Government from Harvard University and holds an MBA degree from Harvard Business School, Harvard University, U.S.A. Mr. Das is an author and a management consultant and advises a number of companies on global corporate strategy. He held the position of the chief executive officer, Procter and Gamble India from 1985 to 1992, and chairman and managing director of Richardson Hindustan Limited from 1981 until 1985. He has over 30 years of experience working in six countries. He is on the board of directors of many companies including RLL and Citibank N.A and is an operating advisor and investor in Chrys Capital LLC. He served on juries of the Mc Kinsey award for the best Harvard Review Article for 2005 and \$500,000 Milton Friedman Prize. Mr. Das has served on several government boards, including the Foreign Investment Promotion Council in India. He is also the author of the book "India Unbound". He is a regular columnist for the newspapers 'Times of India' and the 'Dainik Bhaskar' and he contributes occasional articles to the Wall Street Journal and other newspapers.

Justice S. S. Sodhi graduated with a B.A. (Honours) degree in Economics from Punjab University and is a Barrister at Law from Lincolns Inn, London. Justice S.S. Sodhi was the Chairperson of the Telecom Regulatory Authority of India from 1997 until 2000. Further, he has been a practicing advocate at the High Court of Punjab and Haryana for 10 years and is a member of the Punjab Superior Judicial Service. Justice S.S. Sodhi has also held the positions of Registrar (Research) at the Supreme Court of India,

Legal Remembrancer to the Government of Punjab and Registrar of the High Court of Punjab and Haryana. Additionally, Justice S.S. Sodhi has been a Judge of the High Court of Punjab and Haryana, Chief Justice of the High Court of Allahabad and the Lok Pal Punjab.

Mr. Rajan Kashyap graduated with the first position in M.A. in English from Punjab University, and has a Masters of Philosophy degree in Development Economics from the University of Cambridge, United Kingdom. He has been a member of the Indian Administrative Service for 38 years and has served as the Chief Secretary to the Government of Punjab. He has served as the managing director of the Punjab State Co-operative Supply and Marketing Federation Limited ("MARKFED"), Chandigarh, and during his various appointments with the Punjab Government he promoted the adoption of various forms of public-private partnership. He has also served in the Ministry of Home Affairs, India. After his superannuation from the Indian Administrative Service, he has been working as the Chief Information Commissioner, Punjab, a statutory appointment under the Right to Information Act, 2005.

Dr. Yoginder Nath Tidu Maini graduated with a B.Sc. (Honours) degree and holds an ACGI, DIC and a Ph.D. in Engineering from the Imperial College, London. He was a Post Doctoral Fellow of the University of California, Berkeley. Dr. Maini has over 30 years of experience in managing technology companies across Europe, the United States, Asia and the Middle East. He is a pro rector of the Imperial College in London, where he is responsible for technology transfer, consulting services and strategic business alliances. Prior to joining Imperial College, he was senior vice president of Schlumberger Incorporated, main board member of Sema Group plc, deputy chairman, (GEC Marconi and managing director of GEC Software Systems). He is also a board member of the Emirates Foundation chaired by His Highness the Crown Prince of Abu Dhabi and chairman of the London 2012 Olympic Technology Board. Dr. Maini's other board memberships include the Joint Advisory Board of Texas A & M Qatar University and the India-U.K. Roundtable. Additionally, Dr. Maini is also advisor to the chairperson of Qatar Foundation, Qatar and the Mubadala Development Company, United Arab Emirates. Dr Maini is a also a member of the International Advisory Board of Thorium Power in the US.

Lt. Gen. Tejinder Singh Shergill PVSM graduated from the National Defence Academy, Khadakwasla, where he was awarded the President's Gold Medal and has two masters' degrees – an with a M.Sc. from the University of Madras and a MAMS from the United States Command and General Staff College, Kansas, U.S.A. He has 40 years of experience in the military that includes operational service, teaching and diplomatic assignments. Further, he has been decorated for gallantry during his years in the military. He is a former Chairman of the Punjab Public Service Commission and is currently a member of the board of governors of the University of Petroleum and Energy Studies, Director, Centre of Leadership Excellence of the Indian School of Petroleum and member of the board of SBL Private Limited. He was also the ex-general officer commanding in North East India and ex-commander, senior command wing of Jammu and Kashmir, India.

Dr. P.S. Joshi graduated with a M.B.B.S degree from Medical College, Amritsar and an M.D (Cardiology and General Medicine) from Maulana Azad Medical College, Delhi. He was also awarded membership in Royal College of Physicians, United Kingdom. He is also known for the pioneering work in the field of cardiology. He is on the board of directors of RLL and the Director and Head of Department of medicine and cardiology in Maharaj Sawan Singh, Charitable Hospital, Beas. Further, he is a fellow of the Cardiology Society of India (2006), Royal College of Physicians (Edinburgh) (2006), American College of Cardiology and International College of Chest Physicians.

Borrowing Powers of the Directors in the Company

Pursuant to a resolution dated August 29, 2005 passed by the shareholders of the Company in accordance with provisions of the Companies Act, the Board has been authorised to borrow sums of money for the purpose of the Company upon such terms and conditions as the Board of Directors may think fit, provided that the money or monies to be borrowed together with the monies already borrowed by the Company (apart from the temporary loans obtained from the Company's bankers in the ordinary course of business) shall not exceed, at any time, a sum of Rs. 15,000 million.

Details of Appointment of the Directors

Name of Directors	Date of Resolution	Term
Mr. Harpal Singh*	August 12, 1999	Up to September 30, 2008
Mr. Malvinder Mohan Singh	August 12, 1999	Liable to retire by rotation

Name of Directors	Date of Resolution	Term
Mr. Shivinder Mohan Singh**	June 29, 2000	Up to November 12, 2009
Mr. V.M. Bhutani	July 28, 1998	Liable to retire by rotation
Mr. Vinay Kaul	June 29, 2000	Liable to retire by rotation
Mr. Ramesh L. Adige	January 10, 2004	Liable to retire by rotation
Mr. Gurcharan Das	June 29, 2000	Liable to retire by rotation
Justice S.S. Sodhi	May 21, 2001	Liable to retire by rotation
Mr. Rajan Kashyap	April 21, 2005	Liable to retire by rotation
Dr. Yoginder Nath Tidu Maini	August 4, 2005	Liable to retire by rotation
Lt. General Tejinder Singh Shergill	April 21, 2005	Liable to retire by rotation
Dr. P.S. Joshi	July 28, 1998	Liable to retire by rotation

* Appointed as the Executive Chairman pursuant to Board resolution dated March 31, 2006.

** Appointed as the Managing Director pursuant to Board resolution dated February 10, 2006.

Details of Remuneration of the Directors

Mr. Harpal Singh

Pursuant to the Board resolution dated October 31, 2006 and shareholders resolution dated December 26, 2006, Mr. Shivinder Mohan Singh and Mr. Harpal Singh are entitled to the following remuneration with effect from April 1, 2006 for a period of three years:

Salary:	Rs. 4,800,000 per annum with power to the Board of Directors to increase the salary upto a sum not exceeding Rs. 6,720,000 per annum.
Commission/ Performance Incentive	For each Fiscal, a commission/performance incentive not exceeding Rs.5,000,000 with power to the Board of Directors to increase it upto a sum not exceeding Rs. 7,000,000.
Perquisites:	<p>Rent free furnished accommodation, car, telephone, water, electricity, furnishings, medical reimbursement, club fees, personal accident insurance, leave travel for self and family, any other reimbursements, allowances or perquisites in accordance with the rules of the Company. The monetary value of such perquisites/allowances will be limited to Rs. 8,200,000 per annum, with authority to the Board of Directors to increase it from time to time upto an amount not exceeding Rs. 11,480,000 per annum.</p> <p>The following shall not be included in the aforesaid limits:</p> <ul style="list-style-type: none"> Contribution to the Provident Fund and Superannuation Fund upto 27% of salary and contribution to the Gratuity Fund upto half months salary for each completed year of service as laid down in the respective rules or upto such other limit as may be prescribed under the Income Tax Act, 1961 and Rules thereunder. Encashment of unavailed leave as per Rules of the Company.

The terms of appointment of Mr. Shivinder Mohan Singh and Mr. Harpal Singh have been approved by the Remuneration Committee. As Part II of Schedule XIII of the Companies Act is not applicable, the Company is in the process of making an application to the Central Government for approval of the above mentioned remuneration. Neither Mr. Shivinder Mohan Singh nor Mr. Harpal Singh have drawn any remuneration from the Company during Fiscal 2006.

The Company pays its non-whole time Directors sitting fees of Rs. 15,000 for every meeting of its Board, and Rs. 10,000 for every meeting of our audit committee, shareholder'/investors' grievance committee, remuneration committee and other committees of the Board, as authorised by Board resolution dated September 16, 2003.

Except the whole time Directors who are entitled to statutory benefits upon termination of their employment in the Company, no other Director is entitled to any benefit upon termination of their employment with the Company.

Corporate Governance

Corporate governance is administered through the Board and the committees of the Board. However, primary responsibility for upholding high standards of corporate governance and providing necessary disclosures within the framework of legal provisions and institutional conventions with commitment to enhance shareholders' value vests with the Board.

In connection with the listing of the Equity Shares, the Company will be required to enter into listing agreements with the Stock Exchanges. The Company is in compliance with the applicable provisions of listing agreements pertaining to corporate governance, including appointment of independent Directors and constitution of the following committees of the Board:

Committees of the Board of Directors

Audit Committee:

The Audit Committee comprises Mr. Vinay Kaul, an Independent Director, as the Chairman. Other members include the Independent Directors, Dr. P.S. Joshi, Mr. V.M. Bhutani and Lt. General T.S. Shergill and the Executive Chairman, Mr. Harpal Singh.

The Audit Committee oversees the Company's financial reporting process and disclosure of its financial information. The Audit Committee further reviews the internal control systems with the auditors, half yearly, quarterly and annual financial results, considers and discusses observations of the statutory and internal auditors, investigates any matter referred to it by the Board and reports to the Board on its recommendations on areas for attention.

Shareholders/Investors' Grievance Committee

The Shareholders/Investors' Grievance Committee currently comprises Mr. Vinay Kaul, an Independent Director, as the Chairman. Other members include the Independent Directors Mr. Ramesh L. Adige and Mr. Rajan Kashyap and the Executive Directors, Mr. Harpal Singh and Mr. Shivinder Mohan Singh.

The Shareholders/Investors' Grievance Committee has been constituted to address *inter alia*, shareholder and investor complaints, issue of duplicate share certificates, non-receipt of declared dividends, non- receipt of annual reports and other shareholder issues.

Remuneration Committee

The Remuneration Committee currently comprises Independent Director, Mr. Vinay Kaul as Chairman, and Independent Directors Dr. P.S. Joshi and Mr. Gurcharan Das as its members.

The Remuneration Committee has been constituted to determine the Company's policy on specific remuneration packages for managerial personnel, including the Managing Directors, Whole Time Directors, and Executive Chairman. The Remuneration Committee has been constituted in accordance with Schedule XIII of the Companies Act and Clause 49 of the listing agreement.

Management Committee

The Management Committee currently comprises Mr. Harpal Singh, Mr. Shivinder Mohan Singh, Mr. Vinay Kaul, Mr. Gurcharan Das, Justice S.S. Sodhi and Dr. Yoginder Nath Tidu Maini. Mr. Harpal Singh is the Chairman of the Management Committee.

The Management Committee oversees the working of the Company in relation to reviewing business strategies, policies, and future plans. The Management Committee further reviews the revenue and capital budget of the Company and its recommendation to the Board for approval.

Other Committees:

In addition, the Board constitutes, from time to time, such other committees, as may be required, for efficient functioning and smooth operations of the Company.

Interest of the Directors

Shareholding of Directors in the Company

The Articles of Association do not require our Directors to hold any qualification Shares. The following table details the shareholding of the Directors:

Name of Directors	Number of Equity Shares (Pre- Issue)	Number of Equity Shares (Post- Issue)
Mr. Harpal Singh*	50,003	58,003
Mr. Malvinder Mohan Singh**	6,394	6,394
Mr. Shivinder Mohan Singh**	6,394	6,394
Mr. Vinay Kaul*	103	8,103
Mr. V.M. Bhutani*#	5,102	9,102
Mr. Gurcharan Das*	10,000	16,000
Mr. P.S. Joshi*	25,000	33,000
Lt. Gen. Tejinder Singh Shergill*	-	16,000
Justice S.S. Sodhi*	-	4,000
Mr. Rajan Kashyap*	-	2,400
Mr. Ramesh L. Adige*	-	800

* Assuming that the Eligible Employees subscribe to Equity Shares to the full extent as specified in Appendix A of this Red Herring Prospectus, under the Firm Allotment Portion.

** In the event any Eligible Employee to whom Equity Shares are proposed to be allotted in the Firm Allotment Portion, withdraws partially or fully, from the offer made to him/her in the Firm Allotment Portion, the Promoters shall apply to the extent of Equity Shares offered to such Eligible Employee up to a maximum of 242,476 Equity Shares.

In addition, the V.M. Bhutani (HUF) holds 6,100 Equity Shares.

None of the Directors hold any Preference Shares in the Company.

The Directors are interested in the Equity Shares held by them or that may be subscribed by or allotted to Company's firms, trusts in which they are interested as directors, members, partners, trustees and promoters, pursuant to the Issue. All of the Directors may also be deemed to be interested to the extent of any dividend payable to them and other distributions in respect of the said Equity Shares.

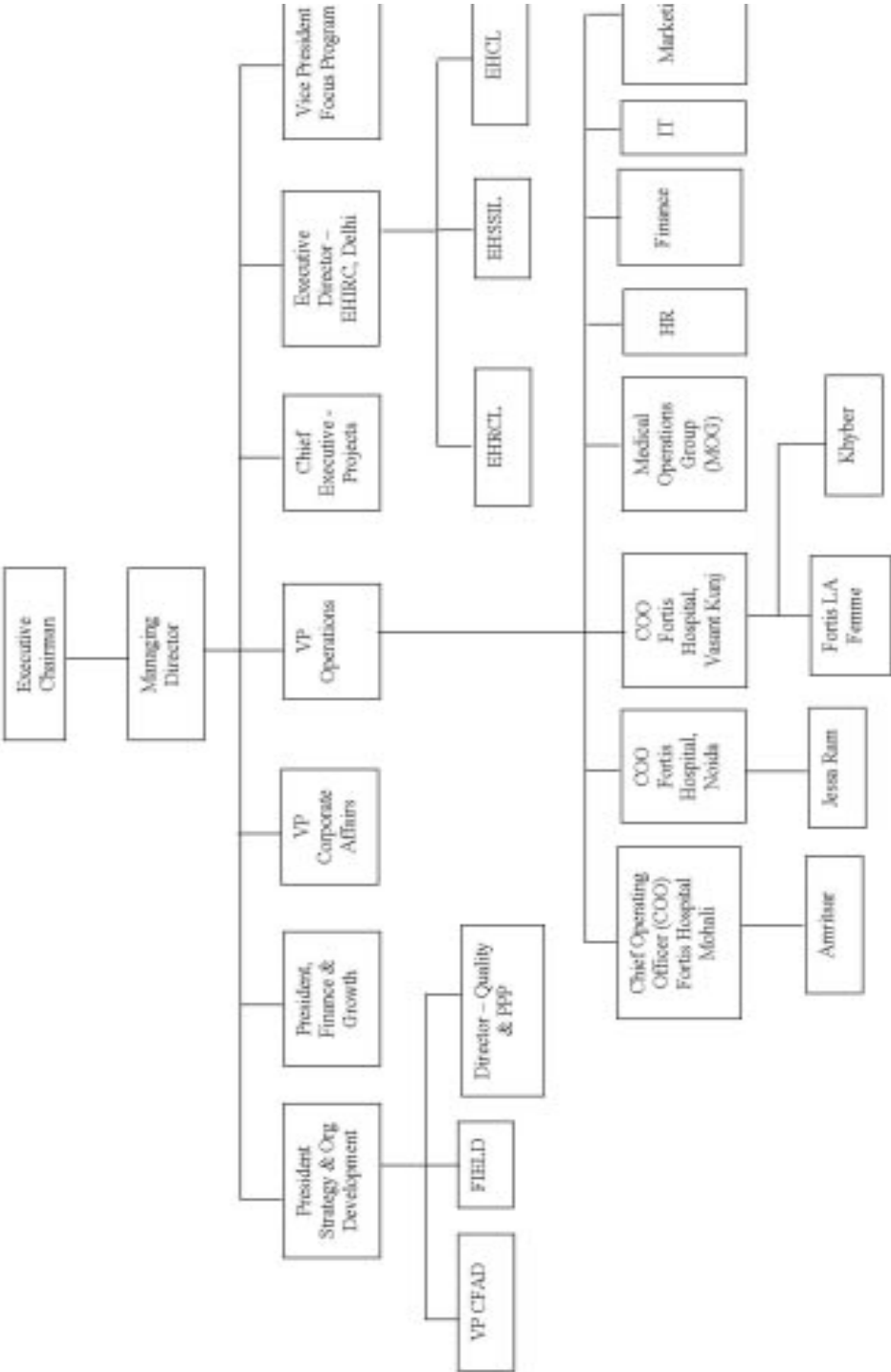
All the Directors may be deemed to be interested to the extent of fees, if any, payable to them for attending meetings of the Board or a committee thereof, to the extent of reimbursement of expenses payable to them under the Articles of Association as well as to the extent of commission payable to them as detailed in the section titled "Our Management – Details of Remuneration of the Directors" beginning on page 118 of this Red Herring Prospectus.

The Directors do not have any interest in any property acquired by the Company within two years of the date of this Red Herring Prospectus.

Except Mr. Malvinder Mohan Singh and Mr. Shivinder Mohan Singh, who are brothers, and Mr. Harpal Singh, who is Mr. Malvinder Mohan Singh's father-in-law, none of our Directors are related to one another.

Changes in the Board of Directors during the last three years

S. No.	Name of Director	Date of Appointment	Date of Cessation	Reason for Change
1.	Mr. V.K. Singhal	September 29, 2003	January 10, 2004	Resignation
2.	Mr. Ramesh L. Adige	January 10, 2004	-	Appointment
3.	Mr. Rajan Kashyap	April 21, 2005	-	Appointment
4.	Lt. Gen. Tejinder Singh Shergill	April 21, 2005	-	Appointment
5.	Dr. Yoginder Nath Tidu Maini	August 4, 2005	-	Appointment



Key Managerial Employees

In addition to Mr. Harpal Singh and Mr. Shivinder Mohan Singh, the following are the key managerial employees of the Company. All of the key managerial employees are permanent employees of the Company. For details relating to the profiles of Mr. Harpal Singh and Mr. Shivinder Mohan Singh see the section titled "Our Management- Brief Profile of the Directors" beginning on page 115 of this Red Herring Prospectus.

Mr. Daljit Singh, our President Strategy and Organizational Development, holds a B.Tech degree in chemical engineering from the Indian Institute of Technology, New Delhi. Prior to joining the Company on September 16, 2002, he worked as the director of the human relations, communications, external relations and Safety Health and Environment divisions of ICI India Limited for 28 years. He has over four years of experience in the healthcare industry. Mr. Daljit Singh received a gross remuneration of Rs. 8.93 million in Fiscal 2006 and Rs. 6.24 million during the period from April 2006 until December 2006.

Mr. Anil Panwar, our President Finance and Growth, has a B.Com degree from Punjab University and is a qualified chartered accountant with over 30 years of experience. He has worked with DCM Limited, Britannia Industries Limited and Nikytasha India Private Limited. Prior to joining the Company in June 3, 2002, he was the head of the Corporate Treasury and Financial Resources of Escorts Limited in the years 1986-2002. He has over four years of experience in the healthcare industry. He currently heads our finance department. Mr. Panwar received a gross remuneration of 4.43 million in Fiscal 2006 and Rs. 5.69 million during the period from April 2006 until December 2006.

Shareholding of the Key Managerial Employees

None of the key managerial employees of the Company hold any Equity Shares, except as stated below:

Name of Key Managerial Employee	Number of Equity Shares (Pre-Issue)	Number of Equity Shares (Post-Issue)
Mr. Harpal Singh	50,003	58,003
Mr. Daljit Singh	10,000	30,000
Mr. Shivinder Mohan Singh	6,394	6,394
Mr. Anil Panwar	5,500	15,500

None of the key managerial employees of the Company hold any Preference Shares in the Company.

Bonus or Profit Sharing Plan of the Key Managerial Employees

There are no bonus or profit sharing plan for the key managerial employees of the Company.

Changes in our Key Managerial Employees during the last three years

There have not been any changes in the key managerial employees of the Company during the last three years.

Employees Share Purchase and Stock Option Scheme

The Company does not have any stock option scheme or stock purchase scheme for its employees.

Payment or benefit to officers of the Company

Except as stated otherwise in this Red Herring Prospectus, no amount or benefit has been paid or given or is intended to be paid or given to any of the officers except the normal remuneration for services rendered as Directors, officers or employees, since the incorporation of the Company.

Except as stated in the section titled "Related Party Transactions" beginning on page 159 of this Red Herring Prospectus, none of the beneficiaries of loans and advances and sundry debtors are related to the Directors.

OUR PROMOTERS AND PROMOTER GROUP

Our Promoters

The individual promoters are:

- a. Mr. Malvinder Mohan Singh; and
- b. Mr. Shivinder Mohan Singh.

The corporate promoter is:

- a. Fortis Healthcare Holdings Limited.

Together with the individual promoters, the "Promoters".



Mr. Malvinder Mohan Singh, 34 years old, (Passport Number: Z- 1174995, Voter ID Number: Not Available, Driving license number: P02052006139359, PAN: AABPS2552G) one of our Promoters, graduated in Economics from St. Stephen's College, Delhi and holds a masters degree in business administration from the Fuqua School of Business, Duke University, U.S.A. Mr. Singh is the chief executive officer and managing director of RLL. He joined RLL in 1998 and worked through various functions of general management, sales and marketing, finance and business development. Prior to being appointed as chief executive officer and managing director of RLL, he was responsible for RLL's global operations, as President Pharmaceuticals. He is currently also the chairman of REL. He is also a member of the National Council for the CII and is Chairman of the CII National Committee on Intellectual Property Rights, Research and Development, Technology and Innovation. Further, Mr. Singh is a member of the Young Global Leaders Forum, which is an initiative of the World Economic Forum. He has over ten years of experience in the pharmaceutical sector. Mr. Singh is on the Board of Visitors of Duke University and member of the Board of Trade, Ministry of Commerce and Industry, Government of India.



Mr. Shivinder Mohan Singh, 31 years old, (Passport Number: E7095142, Voter ID Number: Not Available, Driving license number: 93081197NDDUP, PAN: AAKPS4318M), the Managing Director and a Promoter of the Company, graduated with a B.A. (Honours) degree in mathematics from St. Stephen's College, Delhi and holds an MBA degree with specialization in health sector management from the Fuqua School of Business, Duke University, U.S.A. Mr. Singh has led us in setting up and running a state of the art hospital at Mohali, with a super-specialty focus on cardiac sciences and Fortis Hospital, Noida. Mr. Singh is on the board of directors of RLL, fellow of Aspens India Leadership Initiative and on the board of visitors of Fuqua School of Business, Duke University. He held the position of the chief operating officer of the Fortis Hospital, Mohali for two years, during which he led his team in developing a strong work culture. Mr. Singh has approximately seven years of experience in the

healthcare industry. Subsequently, as the Director of Projects of the Company, he has been responsible for the completion of the construction of a Fortis Hospital, Amritsar and Fortis Hospital, Noida. He has also led the acquisition of EHIRCL and is currently the managing director of EHIRCL.

For other details relating to our individual Promoters, including addresses and other directorships, see the section titled “Our Management” beginning on page 112 of this Red Herring Prospectus.

Fortis Healthcare Holdings Limited (“FHHL”)

FHHL was incorporated on December 27, 2001 as an investment company. The equity shares of FHHL are not listed on any stock exchange.

FHHL is promoted by Mr. Malvinder Mohan Singh and Mr. Shivinder Mohan Singh. At the time of incorporation, Ranbaxy Holding Company held a majority in FHHL. Subsequently, on September 29, 2005, Malav Holdings Private Limited and Shivi Holdings Private Limited acquired 99.99% of the equity share capital of FHHL.

As FHHL is an unlisted company, the Takeover Code is not applicable to FHHL.

Shareholding Pattern

The shareholding pattern of FHHL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Malav Holdings Private Limited	1,174,700	49.99
2.	Shivi Holdings Private Limited	1,174,700	49.99
3.	Mr. V. M. Bhutani	100	Negligible
4.	Mr. S. K. Patwari	100	Negligible
5.	Mr. Hemant Dhingra	100	Negligible
6.	Mr. Chander Dang	100	Negligible
7.	Mr. Sanjeev Singhal	100	Negligible
8.	Mr. Sunil Godhwani	100	Negligible
	Total	2,350,000	100.00

* In addition FHHL, has issued 38250000 10% non cumulative redeemable preference shares (non voting) of Rs 10 each.

Board of Directors

The board of directors of FHHL currently comprises Mr. Malvinder Mohan Singh, Mr. Shivinder Mohan Singh, Mr. Vinay Kaul and Mr. V.M. Bhutani.

Financial Performance

The audited financial results of FHHL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	31.29	26.27	12.84
Profit/(Loss) after tax	(1.62)	(8.40)	(34.54)
Equity Capital	23.50	23.50	23.50
Reserves and Surplus (excluding revaluation reserves)	(1.97)	(10.37)	(44.91)
Earnings/(Loss) per share (diluted) (Rs.)	(0.69)	(3.58)	(14.70)
Book Value per share (Rs.)	8.56	5.18	(9.31)

The details of FHHL's permanent account number, registration number, principal bank account number and the address of the Registrar of Companies where it is registered are as follows:

PAN	AAACF6715A
Registration Number	16 024854 of 2001
CIN	L65993DL2001PLC152641
Bank Account	52205179246 at Standard Chartered Bank, Connaught Place, New Delhi.
Address of the RoC	Registrar of Companies, Delhi and Haryana.

Interest in promotion of the Company

The Company is promoted by Mr. Malvinder Mohan Singh, Mr. Shivinder Mohan Singh and FHHL. As on the date of filing of this Red Herring Prospectus, Mr. Malvinder Mohan Singh holds 6,394 Equity Shares, Mr. Shivinder Mohan Singh holds 6,394 Equity Shares and FHHL holds 154,326,940 Equity Shares.

In addition, the Promoters have confirmed that in the event any Eligible Employee to whom Equity Shares are proposed to be Allotted in the Firm Allotment Portion, withdraws partially or fully, from the offer made to him/her in the Firm Allotment Portion, the Promoters shall apply to the extent of Equity Shares offered to such Eligible Employee upto a maximum of 242,476 Equity Shares. The Issue Price for such number of Equity Shares shall be brought in by the Promoters at least one day prior to the Bid/ Issue Opening Date. Furthermore, in the event that the Bid of an Eligible Employee in the Firm Allotment Portion gets rejected, the Issue Price for such number of Equity Shares shall be paid by the Promoters.

Except as stated above, the Promoters will not participate in the Issue. The Equity Shares so acquired by the Promoters, if any, shall also be subject to a lock-in for a period of one year from the date of Allotment of the Equity Shares in the Issue.

The Promoters and Promoter Group companies confirm that they have no interest in any property acquired by the Company during the last two years from the date of filing of this Red Herring Prospectus.

Additionally, our Promoters Mr. Malvinder Mohan Singh and Mr. Shivinder Mohan Singh are brothers.

Payment of benefits to the Promoters during the last two years

Except as stated in the section titled "Related Party Transactions" beginning on page 159 of this Red Herring Prospectus, there has been no payment of benefits to the Promoters during the last two years from the date of filing of this Red Herring Prospectus.

Other Confirmations

The Company confirms that the details of the permanent account numbers, bank account numbers and passport numbers of our Promoters have been submitted to the Stock Exchanges.

Further, the Promoters and Promoter Group entities, including relatives of the Promoters, have confirmed that they have not been detained as willful defaulters by the RBI or any other governmental authority and there are no violations of securities laws committed by them in the past or are currently pending against them.

Additionally, none of the Promoters nor Promoter Group Companies have been restrained from accessing the capital markets for any reasons by the SEBI or any other authorities.

Promoter Group

In addition to the Promoters named above, the following natural persons, companies, HUF's and partnerships form a part of the Promoter Group.

The natural persons who are part of our Promoter Group (due to their relationship with our Promoters), other than the Promoters named above, are as follows:

S. No.	Name	Relationship with Promoters
1.	Mrs. Nimmi Singh	Mother of Mr. Malvinder Mohan Singh and Mr. Shivinder Mohan Singh
2.	Mrs. Japna Malvinder Singh	Wife of Mr. Malvinder Mohan Singh
3.	Mrs. Aditi Shivinder Singh	Wife of Mr. Shivinder Mohan Singh
4.	Ms. Nimrita Parvinder Singh	Daughter of Mr. Malvinder Mohan Singh
5.	Ms. Nanki Parvinder Singh	Daughter of Mr. Malvinder Mohan Singh
6.	Master Anhad Parvinder Singh	Son of Mr. Shivinder Mohan Singh
7.	Master Udayveer Parvinder Singh	Son of Mr. Shivinder Mohan Singh
8.	Master Vivan Parvinder Singh	Son of Mr. Shivinder Mohan Singh
9.	Master Kabir Parvinder Singh	Son of Mr. Shivinder Mohan Singh

The companies which are a part of the Promoter Group, other than the Promoters named above, are as follows:

- a. Fortis Financial Services Limited ("FFSL");
- b. Oscar Investments Limited ("OIL");
- c. Ranbaxy Laboratories Limited ("RLL");
- d. Malav Holdings Private Limited ("MHPL");
- e. Shivi Holdings Private Limited ("SHPL");
- f. Chetak Pharmaceuticals Private Limited ("CPPL");
- g. Luxury Farms Private Limited ("LFPL");
- h. Fortis HealthStaff Limited ("FHSL");
- i. Religare Enterprises Limited ("REL");
- j. Religare Securities Limited ("RSL");
- k. Religare Finvest Limited ("RFL");
- l. Religare Commodities Limited ("RCL");
- m. Religare Insurance Broking Limited ("RIBL");
- n. Religare Venture Capital Private Limited ("RVCPL");
- o. Religare Finance Limited ("RFIL");
- p. Religare Capital Markets Limited ("RCML");

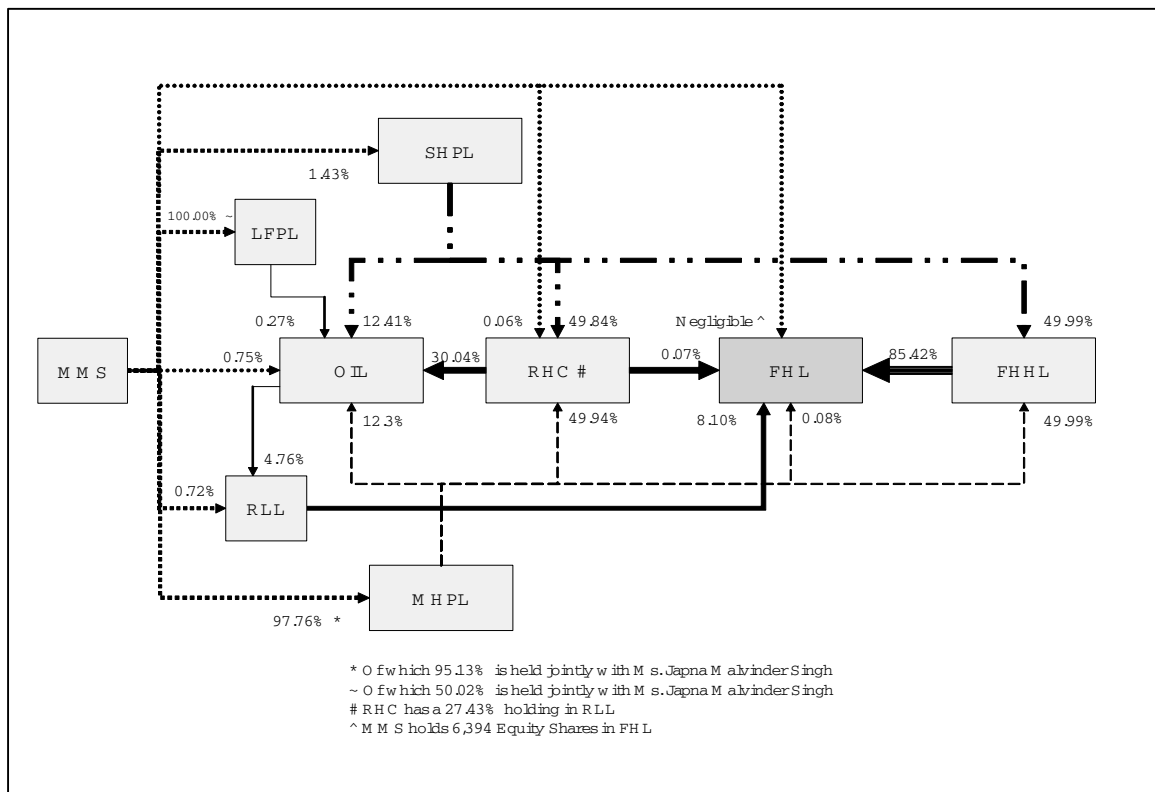
- q. Religare Realty Limited ("RRL");
- r. R.C. Nursery Private Limited (RNPL);
- s. Ranbaxy Holding Company ("RHC");
- t. SRL Ranbaxy Limited ("SRL");
- u. Fortis HealthWorld Limited ("FHWL");
- v. Vistas Realtors Private Limited ("VRPL");
- w. Greenview Buildtech Private Limited ("GBPL"); and
- x. Trendy Exim Private Limited ("TEPL").

The partnership firms which are a part of our Promoter Group are as follows:

- a. Malsh Healthcare; and
- b. Oscar Traders.

Graphical Representation of the Individual Holdings of our Individual Promoters

The following chart gives a graphical representation of the holdings of Mr. Malvinder Mohan Singh (“MMS”) in FHL through the Promoter company and various Promoter Group companies:



Promoter Group Companies

a. Fortis Financial Services Limited ("FFSL")

FFSL was incorporated on March 23, 1994 as an investment company, with its other objects being to engage in business of leasing and hiring movable and immovable properties, acquisition of shares, stock, debentures and other securities, etc. FFSL received its certificate of commencement of business on April 19, 1994.

The equity shares of FFSL are listed on the BSE.

S. No.	Approval Granted	Reference/ Registration Number	Date of Issue	Validity
1.	Registration with the RBI as a NBFC	B-14.01447	April 17, 2006	Not applicable

Shareholding Pattern

The shareholding pattern of FFSL as on December 31, 2006, is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital (approximated)
1.	Ranbaxy Holding Company	6,039,700	22.43
2.	Oscar Pharmaceuticals Private Limited	3,539,600	13.14
3.	Modland Wears Private Limited	2,969,999	11.03
4.	Shivi Holdings Private Limited	2,878,000	10.69
5.	Malav Holdings Private Limited	2,690,000	9.99
6.	Abhineet Pesticides Private Limited	686,000	2.55
7.	Mr. Malvinder Mohan Singh	442,650	1.64
8.	Mr. Shivinder Mohan Singh	441,650	1.64
9.	Oscar Investments Limited	316,600	1.18
10.	Oscar Holding Private Limited	172,300	0.64
11.	Ms. Nimmi Singh	11,800	0.04
	Sub Total Promoter Group	20,188,299	74.96
12.	Indian Public	4,254,540	15.80
13.	NRIs/OCBs	1,085,193	4.03
14.	Private Corporate Bodies	1,017,793	3.78
15.	FIs	385,000	1.43
16.	Banks and Financial Institutions	950	0.00
	Total	26,931,775	100.00

Board of Directors

The board of directors of FFSL currently comprises Mr. Harpal Singh, Mr. Vinay Kaul, Mr. Malvinder Mohan Singh, Mr. Shivinder Mohan Singh, Mr. Maninder Singh Grewal, Mr. Sunil Godhwani, Mr. P.S. Joshi and Mr. Vikram Sehgal.

Promise v/s Performance

FFSL issued 750,000 equity shares and 5,250,000 5% convertible preference shares of Rs. 10 each on February 16, 1995 to the public. The objects of the issue were to augment resources to meet its planned growth, strengthen its equity base and net worth and obtain listing with the stock exchanges. A comparison of the projections made in the prospectus along with the actual performance is as follows:

Projected Income Statement

(Rs. million, except per share data)

	Fiscal 1995		Fiscal 1996		Fiscal 1997	
	Projections	Actuals	Projections	Actuals	Projections	Actuals
Income						
- Leasing	29.20	4.78	76.00	211.95	138.90	231.57
-Hire Purchase	7.00	0.79	29.20	19.20	63.80	20.87
-Investments & Trade Finance	42.70	26.57	106.80	111.97	185.40	5.57
-Merchant Banking	7.50	6.23	15.00	9.14	25.00	0.33
-Interest & Dividends	0.70	17.87	3.00	125.68	6.90	188.15
Total Income	87.10	56.23	230.00	477.93	420.00	446.50
Profit Before Depreciation, Interest and Issue expenses	67.10	44.57	200.00	378.62	385.00	353.70
Interest	14.80	18.44	90.30	221.33	178.90	222.18
Depreciation	20.00	2.54	50.40	149.81	93.00	137.35
Issue Expenses Written Off	3.00	-	3.00	1.06	-	1.02
Profit before Tax	29.30	23.60	56.30	6.42	113.10	(6.85)
Tax	-	-	-	-	-	-
Profit After Tax	29.30	23.60	56.30	6.42	113.10	(6.85)
Equity Share Capital	30.00	19.71	30.00	48.60	240.00	206.10
Preference Share Capital	210.00	157.50	210.00	210.00	-	52.50
Reserves & Surplus	17.30	23.60	58.50	28.81	155.30	82.93
Net worth	257.30	200.80	298.50	287.42	395.30	341.53
Dividend (%) – Equity	5.00	15.00	15.00	15.00	20.00	-
– Preference	5.00	5.00	5.00	5.00	5.00	-
Book Value Per Share (Rs.)	15.77	21.97	29.50	15.93	16.47	14.02
Earning Per Share (Rs.)	9.77	11.97	18.77	1.32	4.71	(0.33)

Projected Fund Flow Statement

(Rs. million, except per share data)

	Fiscal 1995		Fiscal 1996		Fiscal 1997	
	Projections	Actuals	Projections	Actuals	Projections	Actuals
SOURCES						
Equity Share Capital	30.00	19.70	30.00	48.60	240.00	206.10
Preference Share Capital	210.00	157.50	210.00	210.00	0.00	52.50
Retained Earnings	21.10	23.60	58.00	28.80	137.90	82.90
Book Depreciation	20.00	2.50	70.30	643.20	163.30	595.00
Issue Expenses written off	3.00	0.00	6.00	1.10	6.00	1.00
Share Application Money	0.00	2.80	0.00	0.00	0.00	0.00
Total own funds	284.10	206.10	374.30	931.60	547.20	937.50
Debentures	0.00	0.00	100.00	0.00	250.00	0.00
Term Loans	0.00	248.50	50.00	390.70	100.00	103.70
Fixed Deposits	0.00	0.00	131.30	795.80	304.10	875.60
Cash Credit	85.50	17.10	255.50	0.00	315.50	78.90
Short Term Funds	84.50	46.50	280.70	417.70	432.60	157.10
Total Borrowings	170.00	312.10	817.50	1,604.20	1,402.20	1,215.30
Total Resources	454.10	518.20	1,191.80	2,535.90	1,949.40	2,152.90
APPLICATIONS						
Lease Assets	157.00	105.00	353.80	1,126.30	565.30	1,178.10
H.P. Disbursement – Corp	61.00	23.70	211.00	166.50	337.70	142.75
I.C.D.	10.00	22.50	40.00	273.90	44.00	102.96
Investments	166.30	190.80	465.10	342.80	828.60	328.16
Statutory Investments	8.50	0.00	41.20	125.10	73.70	135.46
Bill Discounting	23.90	122.30	31.50	194.60	31.50	24.50
Issue Expenses	6.00	0.60	6.00	5.80	6.00	12.60
Owned Assets	10.00	6.80	13.40	37.40	13.90	50.78
Working Capital	11.40	46.50	29.80	173.50	48.70	177.49
Profit & Loss A/c	0.00	0.00	0.00	90.00	0.00	0.00
Total	454.10	518.20	1,191.80	2,535.90	1,949.40	2,152.80
Return on Capital Employed (%)	11.52	11.75	23.93	2.23	28.66	(2.01)

Information about Share Price

The highest market price of the equity shares of FFSL during the six-month period ending February 2007 on the BSE was Rs. 130.50 per equity share on January 5, 2007 and the lowest was Rs. 58.30 per equity share on September 19, 2006. The price of the equity shares of FFSL as on March 16, 2007 was 81.10 on the BSE.

The authorised capital of FFSL has in the last six months, increased from 21,000,000 equity shares of Rs. 10 each and 26,000,000 preference shares of Rs. 10 each to 47,000,000 equity shares of Rs.10 each.

Details of public issue/rights issue of capital in the last three years

There has been no public/rights issue of capital by FFSL in the three years preceding the date of this Red Herring Prospectus.

However, FFSL filed a draft letter of offer dated October 13, 2006 issued 13,465,888 equity shares of Rs.10 each for cash at par aggregating to Rs. 134,658,880 on rights basis to the existing equity shareholders of FFSL in the ratio of one equity share for every two equity shares (i.e. 1:2) held as on the record date. The draft letter of offer is currently pending with the SEBI.

Mechanism for redressal of investor grievance

The investor complaints received, if any, by FFSL are normally attended and replied to within 7-10 days of receipt by the company, except in case of disputes over facts or other legal constraints. There are no investor complaints currently pending against FFSL as on December 31, 2006.

Financial Performance

The audited financial results of FFSL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs.millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	227.41	77.36	262.30
Profit/(Loss) after tax	52.73	4.12	26.64
Equity Capital	258.60	258.60	258.60
Reserves and Surplus (excluding revaluation reserves)	(287.32)	(366.40)	(222.45)
Earnings/(Loss) per share (diluted) (Rs.)	2.04	0.16	0.91
Book Value per share (Rs.)	(1.11)	(4.17)	1.40

Other Information

FFSL was not in compliance with clause 47(d) of the Listing Agreement in the past. However, FFSL has been complying with the same since September 2006.

b. Oscar Investments Limited ("OIL")

OIL was incorporated on January 25, 1978 as an investment company. The equity shares of OIL are listed on the BSE and the Delhi Stock Exchange Limited.

Shareholding Pattern

The shareholding pattern of OIL as on December 31, 2006, is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Ranbaxy Holding Company	5,190,849	30.04
2.	Malav Holdings Private Limited	2,126,304	12.30
3.	Shivi Holdings Private Limited	2,144,304	12.41
4.	Oscar Bio-Tech Private Limited	709,000	4.10
5.	Oscar Pharmaceuticals Private Limited	337,200	1.95
6.	Tripoli Investment and Trading Company	636,100	3.68
7.	Vitoba Cosmetics Private Limited	243,000	1.41
8.	Other promoters and persons acting in concert holding less than 1% of the paid up capital	555,160	3.21
9.	Private Corporate Bodies	2,145,000	12.41
10.	Public	3,193,703	18.48
	Total	17,280,620	100.00

Board of Directors

The board of directors of OIL currently comprises Mr. Malvinder Mohan Singh, Mr. Shivinder Mohan Singh, Ms. Japna Malvinder Singh, Ms. Aditi Shivinder Singh, Mr. Vinay Kaul and Mr. V.M. Bhutani.

Promise v/s Performance

OIL issued 9,886,779 equity shares of Rs. 10 each and 2,118,596 unsecured zero coupon fully convertible debentures of Rs. 70 each for cash at par aggregating to Rs. 148,301,720 on a rights basis to the shareholders of OIL on August 26, 1996. The objects of the issue were to increase OILs scale of operations and to augment its long term resources. No projections were made in connection with the issue and the objects in relation to the issue were met.

Information about Share Price

The highest market price of the equity shares of OIL during the six-month period ending February 28, 2007 on the BSE was Rs. 562.40 per share on February 14, 2007 and the lowest was Rs. 57.85 on November 23, 2006. The price of the equity shares of OIL as on March 16, 2007 was 201.95 on the BSE. The market price for the equity shares of OIL on the Delhi Stock Exchange Limited are not available.

There has been no change in capital structure of OIL in the last six months.

Details of public issue/rights issue of capital in the last three years

There has been no public/rights issue of capital by OIL in the three years preceding the date of this Red Herring Prospectus. However, the listing of 4,245,808 equity shares (2,096,104 Equity Shares to each of MHPL and SHPL and 53,600 Equity Shares to RHC), issued and allotted by OIL on November 30, 2001, pursuant to a scheme of amalgamation approved by the High Court of Delhi on January 12, 2001, is currently pending. Pursuant to the filing of the listing application, OIL submitted certain letters to the BSE requesting that the process of listing be expedited. The last such communication from OIL to the BSE was dated February 21, 2007. OIL is currently awaiting grant of final approval of the BSE in relation to the listing of these additional equity shares.

Mechanism for redressal of investor grievance

OIL has appointed Intime Spectrum Registry Limited as its Registrar and Share Transfer Agent for redressing investor grievances. The complaints received, if any, are normally attended to and replied to within 10 days of receipt by OIL. There are no investor complaints pending against OIL as on December 31, 2006.

Financial Performance

The audited financial results of OIL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs.millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	189.18	202.31	1,525.04
Profit/(Loss) after tax	64.44	151.06	1,394.16
Equity Capital	172.80	172.80	172.80
Reserves and Surplus (excluding revaluation reserves)	445.97	597.03	1,991.30
Earnings/(Loss) per share (diluted) (Rs.)	3.73	8.74	80.68
Book Value per share (Rs.)	35.66	44.44	125.01

Other Information

OIL received a notice dated April 2, 2004 from the BSE in relation to non-compliance with clause 51 of the listing agreement by OIL. Subsequently, pursuant to a notice dated December 23, 2004, the BSE had suspended trading in the securities of OIL with effect from December 21, 2004, until the completion by OIL of all the formalities for revocation of the suspension. Pursuant to the information provided by OIL, the BSE by its letter dated June 20, 2005 intimated OIL of the decision of the Listing Committee of the BSE to revoke the suspension in the trading of the securities of OIL, subject to (i) payment of the reinstatement fees of Rs. 60,000; (ii) submission of an undertaking stating that the promoters' shareholding shall be subject to a lock-in for a period of one year from the date of revocation; and (iii) a declaration that the submissions made to the Registrar of Companies and the BSE are the same. Through a letter dated September 15, 2005, OIL informed the BSE of fulfilment of all the requirements specified by the BSE. Pursuant to the same, the BSE has revoked the suspension of the trading of the securities of OIL pursuant to order dated November 16, 2006 effective from November 22, 2006.

Further, OIL had in the past, not submitted timely disclosures required as per Regulations 6(2) and 6(4) of the Takeover Code as on February 20, 1997 and under Regulation 8(3) of the Takeover Code for the years 1998-2002 and 2006. However, the requisite disclosures under Regulations 6(2) and 6(4) of the Takeover Code have been submitted to the BSE through letter(s) dated October 19, 2006. Further, the requisite disclosures under Regulation 8(3) for the years 1998-2002 and 2006 have been submitted to the BSE through letter dated October 31, 2006. In addition, OIL had not in the past submitted timely disclosures in relation to the requirements of clauses 35, 47, 49 and 51 of the Listing Agreement for the period ending September 2006. However appropriate information in relation to the same were submitted by OIL on October 31, 2006.

c. Ranbaxy Laboratories Limited ("RLL")

RLL was incorporated on June 16, 1961 under the name "Lepetit-Ranbaxy Laboratories Limited". Subsequently on August 24, 1966 it changed its name to "Ranbaxy Laboratories Limited" and on October 28, 1970 it changed its name to "Ranbaxy Laboratories Private Limited". On September 27, 1973 it changed its name to its present name. RLL is engaged in the business of manufacturing and marketing of pharmaceuticals dosage forms bulk drugs and intermediaries.

The equity shares of RLL are listed on the BSE and the NSE. The GDR's issued by RLL have been listed on the Luxembourg stock exchange.

Shareholding Pattern

The shareholding pattern of RLL as on December 31, 2006, is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 5 each	% of Issued Capital
1.	Ranbaxy Holding Company	102,212,954	27.43
2.	Oscar Investment Limited	17,751,468	4.76
3.	Other promoters and persons acting in concert holding less than 1% of the paid up capital	9,971,792	2.67
4.	Mutual Fund and UTI	11,964,598	3.21
5.	Banks, Financial Institutions, Insurance Companies	59,169,082	15.88
6.	FII's	68,912,220	18.49
7.	NRIs/OCBs	7,800,582	2.10
8.	Public	76,473,276	20.51
9.	GDRs	18,430,992	4.95
	Total	372,686,964	100.00

Board of Directors

The board of directors of RLL currently comprises Mr. Tejendra Khanna, Mr. Vivek Bharat Ram, Mr. Gurcharan Das, Dr. P.S. Joshi, Mr. Nimesh N. Kampani, Mr. Vinay Kaul, Mr. Vivek Mehra, Mr. Ravi Mehrotra, Mr. Harpal Singh, Mr. Malvinder Mohan Singh, Mr. Shivinder Mohan Singh, Mr. Surendra Daulet Singh, Dr. Brian W. Tempest, Mr. Ramesh L. Adige and Mr Atul Sobti.

Financial Performance

The audited consolidated financial results of RLL for financial year ending December 31, 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Financial year ending December 31, 2003	Financial year ending December 31, 2004	Financial year ending December 31, 2005
Sales and Other Income	48,717.83	55,320.84	53,432.15
Profit/(Loss) after tax	7,594.32	6,985.61	2,617.07
Equity Capital	1,855.44	1,858.91	1,862.21
Reserves and Surplus (excluding revaluation reserves)	19,706.24	23,218.49	22,605.03
Earnings/(Loss) per share (diluted) (Rs.)	19.58	18.74	6.85
Book Value per share (Rs.)	58.10	67.45	65.69

Promise v/s Performance

RLL made an issue of three simultaneous but linked offers to its equity shareholders, employees and specified entities of the management group on November 6, 1993:

- Series 1- 2574305 12% fully convertible debentures of Rs. 300 each for cash at par aggregating to Rs. 772.30 million to the equity shareholders and employees of RLL;
- Series 2- 4290507 15% secured non-convertible debentures of Rs. 200 each for cash at par aggregating to Rs. 858.10 million with a warrant for each non-convertible debenture to the equity shareholders and employees of RLL; and
- Series 3- 85,000 12% fully convertible debentures of Rs. 300 each for cash at par aggregating to Rs. 25.50 million with a warrant for each fully convertible debenture to the specified entities of the management group.

One of the objects of the issue was to finance, in part, RLL's requirement of funds for capital expenditure in facilities for manufacture of drugs at Dewas and Paonta Sahib, Himachal Pradesh and a research and development centre at Gurgaon, Haryana. The further objects of the issue were to finance, in part, investments in joint ventures/Subsidiaries and for working capital purposes. The objects of the issue were met.

A comparison of the projections made in the letter of offer along with the actual performance is as follows:

(Rs.millions, unless otherwise stated)

	Fiscal 1994		Fiscal 1995		Fiscal 1996	
	Projections	Actuals	Projections	Actuals	Projections	Actuals
Sales	7,150.00	6,886.00	8,800.00	7,917.00	10,580.00	9,552.00
-Domestic	3,900.00	3,710.00	4,550.00	4,104.00	5,300.00	4,645.00
-Exports	2,000.00	2,225.00	2,750.00	3,019.00	3,500.00	4,121.00
-Interdivisional transfer	1,250.00	952.00	1,500.00	795.00	1,780.00	786.00
Operating Surplus	860.00	1,025.00	1,090.00	1,451.00	1,320.00	1,556.00
Interest	240.00	229.00	300.00	(37.00)	340.00	(273.00)
Depreciation	140.00	143.00	170.00	184.00	210.00	244.00
Profit before Tax	480.00	654.00	620.00	1,304.00	770.00	1,585.00
Profit after Tax	480.00	635.00	580.00	1,104.00	700.00	1,350.00
Dividend	11.83	133.00	12.76	200.00	13.30	237.00
Equity Share Capital	353.50	347.00	380.10	430.00	380.10	444.00
Reserves and Surplus	1,586.20	1,657.00	2,477.40	6,000.00	3,044.40	7,666.00
Per Equity Share:						
-Earnings (Rs.)	13.58	18.00	15.26	26.00	18.42	30.00
-Book Value (Rs.)	54.87	57.00	75.18	149.00	90.09	200.00
Term Debt: Equity	0.57	0.86	0.48	0.26	0.37	0.11

Information about Share Price

There highest market price of the equity shares of RLL during the six month period ending February 28, 2007 on the BSE was Rs. 439.85 per share on September 29, 2006 and the lowest was Rs. 309.50 on March 7, 2007. The highest market price of the equity shares of RLL during the six-month period ending February 28, 2007 on the NSE was Rs. 439.45 per share on September 29, 2006 and the lowest was Rs. 307.25 on March 7, 2007. The price of the equity shares of RLL as on March 16, 2007 was Rs. 316.50 per share on the BSE and 316.25 on the NSE.

There has been no change in the capital structure of RLL in the last six months.

Details of public issue/rights issue of capital in the last three years

There has been no public/rights issue of capital by RLL in the three years preceding the date of this Red Herring Prospectus.

Mechanism for redressal of investor grievance

Investor complaints and grievances received, if any, by RLL are normally attended and replied to within 15 days of receipt by the company, except in case of disputes over facts or other legal constraints. There are no complaints currently pending against RLL as on December 31, 2006.

d. Malav Holdings Private Limited ("MHPL")

MHPL was incorporated on December 14, 1981 as an investment company under the name "Montari Containers Private Limited". Subsequently, on January 27, 2000 it changed its name to its present name.

The equity shares of MHPL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of MHPL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital*
1.	Mr. Malvinder Mohan Singh and Ms. Japna Malvinder Singh	361,500	95.13
2.	Mr. Malvinder Mohan Singh	10,010	2.63
3.	Mr. Shivinder Mohan Singh	5,490	1.44
4.	Abhineet Pesticides Private Limited	3,000	0.79
	Total	380,000	100.00

* In addition, MHPL has issued 12,850,000 Class 'A' equity shares (non voting) of Rs. 10 each and 3,770,000 10% non cumulative redeemable preference shares (non voting) of Rs. 10 each.

Board of Directors

The board of directors of MHPL currently comprises Mr. Malvinder Mohan Singh, Ms. Japna Malvinder Singh, Mr. Vinay Kaul and Mr. Rana Ranbir Singh Grewal.

Financial Performance

The audited financial results of MHPL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	5.03	0.29	1.88
Profit/(Loss) after tax	2.77	(0.44)	0.15
Equity Capital*	132.30	132.30	132.30
Reserves and Surplus (excluding revaluation reserves)	(3.80)	(4.24)	(4.12)
Earnings/(Loss) per share (diluted) (Rs.)*	7.29	(1.15)	0.39
Book Value per share (Rs.)*	(0.51)	(1.23)	(0.84)

* excludes 12,850,000 Class "A" equity shares (non voting) of Rs. 10 each.

e. Shivi Holdings Private Limited ("SHPL")

SHPL was incorporated on April 28, 1984 as an investment company under the name "Oscar Medical Enterprises Private Limited". Subsequently, on November 18, 1999 it changed its name to its present name.

The equity shares of SHPL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of SHPL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital*
1.	Mr. Shivinder Mohan Singh and Ms. Aditi Shivinder Singh	366,500	95.19
2.	Mr. Shivinder Mohan Singh	13,010	3.38
3.	Mr. Malvinder Mohan Singh	5,490	1.43
	Total	385,000	100.00

* In addition, SHPL has issued 12,250,000 Class 'A' equity shares (non voting) of Rs. 10 each and has issued 4,365,000 12% non cumulative redeemable preference shares (non voting) of Rs. 10 each.

Board of Directors

The board of directors of SHPL currently comprises Mr. Hemant Dhingra, Mr. Vinay Kaul and Mr. Jasbir Grewal.

Financial Performance

The audited financial results of SHPL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	4.88	-	Negligible
Profit/(Loss) after tax	3.89	(0.57)	(1.29)
Equity Capital*	126.35	126.35	126.35
Reserves and Surplus (excluding revaluation reserves)	(5.87)	(6.44)	(7.74)
Earnings/(Loss) per share (diluted) (Rs.)*	10.10	(1.49)	(3.36)
Book Value per share (Rs.)*	(5.73)	(6.80)	(10.10)

* excludes 12,250,000 Class "A" Equity Shares (non voting) of Rs. 10 each.

f. Chetak Pharmaceuticals Private Limited ("CPPL")

CPPL was incorporated on January 30, 1984 to carry on the business of *inter alia* manufacturing, buying, selling and dealing in drugs, medicines, pharmaceuticals.

The equity shares of CPPL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of CPPL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each*	% of Issued Capital
1.	Ms. Indran Brar and Ms. Aditi Shivinder Singh	18,750	37.5
2.	Ms. Indran Brar and Ms. Japna Malvinder Singh	18,750	37.5
3.	Mr. Malvinder Mohan Singh and Ms. Indran Brar	6,250	12.5
4.	Mr. Shivinder Mohan Singh and Ms. Indran Brar	6,250	12.5
	Total	50,000	100.00

* In addition CPPL has issued 200,000 Class A non voting Equity Shares of Rs. 10 each.

Board of Directors

The board of directors of CPPL currently comprises Mr. Malvinder Mohan Singh, Mr. Shivinder Mohan Singh and Ms. Indran Brar.

Financial Performance

The audited financial results of CPPL for Fiscal 2004, 2005 and 2006 are set forth below:

(In Rs.millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	0.14	0.14	0.18
Profit/(Loss) after tax	0.04	0.02	(0.04)
Equity Capital	2.50	2.50	2.50
Reserves and Surplus (excluding revaluation reserves)	(0.03)	(0.01)	(0.06)
Earnings/(Loss) per share (diluted) (Rs.)*	0.76	0.33	(0.82)
Book Value per share (Rs.)*	9.38	9.73	8.84

* excludes 200,000 Class A equity shares of Rs. 10 each.

g. Luxury Farms Private Limited ("LFPL")

LFPL was incorporated on November 7, 1988 as a company engaged in the business of social, industrial and commercial forestry, farming and poultry.

The equity shares of LFPL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of LFPL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital*
1.	Mr. Malvinder Mohan Singh and Ms. Japna Malvinder Singh	45,040	50.02
2.	Mr. Malvinder Mohan Singh	45,000	49.98
	Total	90,040	100.00

* In addition, LFPL has issued 10,000 14% non cumulative redeemable preference shares of Rs. 100 each.

Board of Directors

The board of directors of LFPL currently comprises Mr. Malvinder Mohan Singh, Ms. Japna Malvinder Singh, Mr. Vinay Kaul and Mr. Rana Ranbir Singh Grewal.

Financial Performance

The audited financial results of LFPL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	0.08	-	-
Profit/(Loss) after tax	(3.24)	(3.45)	(3.98)
Equity Capital	0.90	0.90	0.90
Reserves and Surplus (excluding revaluation reserves)	(38.03)	(41.49)	(45.47)
Earnings/(Loss) per share (diluted) (Rs.)	(36.01)	(38.36)	(44.25)
Book Value per share (Rs.)	(457.00)	(487.92)	(524.73)

h. Fortis HealthStaff Limited ("FHSL")

FHSL was incorporated on January 31, 1984 as "Hemkunt Pharmaceuticals Private Limited" and subsequently on August 27, 1987 it changed its name to "Ranbaxy Pharmaceuticals Private Limited". On March 22, 2006 it changed its name to "Fortis HealthStaff Private Limited". Further, on February 8, 2007, the company was converted into a public limited company under the name "Fortis HealthStaff Limited". FHSL is engaged in the business of establishing, promoting and managing the business of providing healthcare staffing and personnel in India and overseas.

The equity shares of FHSL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of FHSL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital (approximated)
1.	Fortis Healthcare Holdings Limited	149,400	99.60
2.	Mr. Shivinder Mohan Singh*	100	0.07
3.	Mr. Vinay Kaul*	100	0.07
4.	Mr. Harpal Singh*	100	0.07
5.	Mr. Malvinder Mohan Singh*	100	0.07
6.	Malav Holdings Private Limited*	100	0.07
7.	Shivi Holdings Private Limited*	100	0.07
	Total	150,000	100.00

* as nominee of FHHL.

Board of Directors

The board of directors of FHSL currently comprises Mr. Anil Panwar, Mr. Daljitt Singh and Ms. Gunita Hazuria.

Financial Performance

The audited financial results of FHSL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs.millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	0.01	-	0.85
Profit/(Loss) after tax	(0.01)	(0.01)	0.72
Equity Capital	1.50	1.50	1.50
Reserves and Surplus (excluding revaluation reserves)	0.05	0.04	0.77
Earnings/(Loss) per share (diluted) (Rs.)	(0.05)	(0.06)	4.82
Book Value per share (Rs.)	10.30	10.26	15.10

i. Religare Enterprises Limited ("REL")

REL was incorporated on January 30, 1984 under the name "Vajreshwari Cosmetics Private Limited". Subsequently, on January 31, 2006 it changed its name to "Religare Enterprises Private Limited" and on August 11, 2006, the word "private" was deleted and its name changed to its present name. REL is an investment company, currently providing financial consultancy services directly, and certain other services through its various subsidiaries including Religare Securities Limited, Religare Finvest Limited, Religare Commodities Limited, Religare Insurance Broking Limited, Religare Venture Capital Private Limited, Religare Finance Limited, Religare Capital Markets Limited and Religare Realty Limited.

The details of the approvals obtained by REL in this respect are as follows:

S. No.	Approval Granted	Authority	Reference/ Registration Number	Date of Issue	Validity
1.	Certificate of exemption from the requirement of obtaining a certificate of registration as a NBFC in terms of section 45-IA of the Reserve Bank of India Act, 1934	RBI	DNBS.ND.No. 2901/ Regn.New/04.18.999/ 2006-07	December 19, 2006	Valid till further notice

The equity shares of REL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of REL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Mr. Malvinder Mohan Singh	19,187,400	29.80
2.	Mr. Shivinder Mohan Singh	19,187,400	29.80
3.	Mr. Gurpreet Singh Dhillon	6,250,000	9.70
4.	Mr. Gurikat Singh Dhillon under the guardianship of Ms. Shabnam Dhillon	6,250,000	9.70
5.	Hottinger & Cie	5,021,864	7.80
6.	Raxcin Pharmaceuticals Private Limited	1,562,500	2.40

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
7.	Best Laboratories Private Limited	1,562,500	2.40
8.	Vectra Pharmaceuticals Private Limited	1,562,500	2.40
9.	Malav Holding Private Limited	1,406,250	2.20
10.	Shivi Holding Private Limited	1,406,250	2.20
11.	Mr. Sunil Godhwani	1,000,000	1.60
12.	Ms. Japna Malvinder Singh	100	0.00
13.	Ms. Aditi Shivinder Singh	100	0.00
	Total	64,396,864	100.00

Board of Directors

The board of directors of REL currently comprises Mr. Malvinder Mohan Singh, Mr. Shivinder Mohan Singh, Mr. Vinay Kaul, Mr. Sunil Godhwani, Mr. Yuvraj Narain Gorwaney and Mr. Bhagwan Hariram Bhojwani.

Financial Performance

The audited financial results of REL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	0.51	0.47	45.91
Profit/(Loss) after tax	0.31	(0.75)	44.71
Equity Capital	4.25	4.25	500.00
Reserves and Surplus (excluding revaluation reserves)	(0.50)	(1.25)	43.46
Earnings/(Loss) per share (diluted) (Rs.)	0.74	(1.76)	1.52
Book Value per share (Rs.)	8.81	5.64	10.83

j. Religare Securities Limited ("RSL")

RSL was incorporated as an investment company on June 26, 1986 as "Empire Credit Private Limited". Subsequently on November 11, 1987 the word "Private" was deleted from its name. On August 16, 1996 it changed its name to "Fortis Securities Limited" and it became a 'public limited company' from a 'deemed public limited company' with effect from March 25, 2003. Subsequently, on December 22, 2005 it changed its name to its present name. Presently, RSL is engaged in the business of securities broking and research services and portfolio management services, among others.

The details of the approvals obtained by RSL in this respect are as follows:

S. No.	Approval Granted	Reference/Registration Number	Date of Issue	Validity
1.	Certificate of registration with the SEBI as a trading member NSE capital market segment	INB230653732	November 1, 1994	Valid till suspension or cancellation

S. No.	Approval Granted	Reference/ Registration Number	Date of Issue	Validity
2.	Certificate of registration with the SEBI as a Stock Broker (member of OTCEI)	INB200653738	August 30, 1995	Valid till suspension or cancellation
3.	Certificate of registration with the SEBI as a trading cum clearing member of NSE future and option segment	INF230653732	November 15, 2000	Valid till suspension or cancellation
4.	Certificate of registration with the SEBI as a trading Member (BSE Capital Market Segment)	INB010653732	October 15, 2004	Valid till suspension or cancellation
5.	Renewal of certificate of registration with the SEBI as portfolio manager	INP000000738	November 28, 2005	Valid from December 1, 2005 to November 30, 2008
6.	Renewal of certificate of registration with the SEBI as Participant of NSDL	IN-DP-NSDL-150-2000	June 22, 2005	Valid from July 19, 2005 to July 18, 2010
7.	Certificate of registration with the SEBI as participant of CDSL	IN-DP-CDSL-202-2003	April 20, 2006	Valid from February 27, 2003 to February 26, 2008
8.	Certificate of registration with the SEBI as trading-cum-clearing member (BSE Derivatives Segment)	INF010653732	February 19, 2007	Valid till suspension
9.	Certificate of Registration with the SEBI as a merchant banker under category I	INM000011062	December 12, 2006	Valid till December 11, 2009

The equity shares of RSL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of RSL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Religare Enterprises Limited	19,999,400	99.99
2.	Ms. Gurpreet Singh Dhillon*	100	Negligible
3.	Mr. Sunil Godhwani*	100	Negligible
4.	Mr. Malvinder Mohan Singh*	100	Negligible
5.	Mr. Shivinder Mohan Singh*	100	Negligible
6.	Ms Japna Malvinder Singh*	100	Negligible
7.	Ms Aditi Shivinder Singh*	100	Negligible
	Total	20,000,000	100.00

* as nominees of REL

Board of Directors

The board of directors of RSL currently comprises Mr. Sunil Godhwani, Mr. Harpal Singh, Mr. Malvinder Mohan Singh, Mr. Shivinder Mohan Singh and Mr. Vinay Kaul.

Financial Performance

The audited financial results of RSL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	169.44	460.31	1,177.76
Profit/(Loss) after tax	26.86	74.89	206.47
Equity Capital	40.00	40.00	200.00
Reserves and Surplus (excluding revaluation reserves)	33.25	87.29	201.85
Earnings/(Loss) per share (diluted) (Rs.)	6.71	16.94	11.47
Book Value per share (Rs.)	18.31	31.82	20.09

For information on details relating to the litigation in relation to RSL, see the section titled "Outstanding Litigation and Material Developments" beginning on page 220 of this Red Herring Prospectus.

k. Religare Finvest Limited ("RFL")

RFL was incorporated as an investment company on January 6, 1995 as "Skylark Securities Private Limited". Subsequently, on September 23, 2004 it changed its name to "Fortis Finvest Private Limited" and on October 7, 2004 it changed its name to "Fortis Finvest Limited". On April 4, 2006 it changed its name to its present name. RFL is a NBFC registered with RBI, currently engaged in providing loan against shares, personal credit, corporate finance, IPO distribution and mutual fund distribution services.

The details of the approvals obtained by RFL in this respect are as follows:

S. No.	Approval Granted	Reference/ Registration Number	Date of Issue	Validity
1.	Certificate of registration with the Association of Mutual Funds ("AMFI") as an AMFI Mutual Fund Advisor	ARN-33764	December 15, 2005	Not applicable
2.	Certificate of registration with the RBI (Department of Non-Banking Supervision) to commence business of NBFC without accepting public deposits	B-14-02107	November 10, 2006	Not applicable

The equity shares of RFL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of RFL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Religare Enterprises Limited	87,499,400	99.99
2.	Ms. Gurpreet Singh Dhillon*	100	Negligible
3.	Mr. Gurkirat Singh Dhillon*	100	Negligible
4.	Ms. Japna Malvinder Singh*	100	Negligible
5.	Ms. Aditi Shivinder Singh*	100	Negligible
6.	Mr. Malvinder Mohan Singh*	100	Negligible
7.	Mr. Shivinder Mohan Singh*	100	Negligible
	Total	87,500,000	100.00

* as nominees of REL

Board of Directors

The board of directors of RFL currently comprises Mr. J.S. Grewal, Mr. Atul Gupta, Mr. Sunil Godhwani and Mr. Vinay Kaul.

Financial Performance

The audited financial results of RFL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	0.07	182.09	541.04
Profit/(Loss) after tax	0.00	16.00	82.05
Equity Capital	2.50	20.00	250.00
Reserves and Surplus (excluding revaluation reserves)	0.07	10.37	56.89
Earnings/(Loss) per share (diluted) (Rs.)	0.00	14.19	18.21
Book Value per share (Rs.)	10.28	15.19	12.28

I. Religare Commodities Limited ("RCL")

RCL was incorporated on November 25, 2003 as "Fortis Comdex Limited". Subsequently, on January 17, 2006 it changed its name to "Religare Comdex Limited" and on June 2, 2006 it changed its name to its present name. RCL is a member of three commodities exchanges and is engaged in the business of commodity broking in all commodities.

The details of the approvals obtained by RCL in this respect are as follows:

S. No.	Approval Granted	Reference/ Registration Number	Date of Issue	Validity
1.	Certificate of membership of the NCDEX (as on January 8, 2004)	NCDEX-CO-04-00109	August 25, 2004	Valid till cessation or suspension of membership
2.	Certificate of membership as trading -cum-clearing member of MCX (as on March 3, 2004)	10575	December 5, 2005	Valid till cessation or suspension of membership
3.	Allotment of Unique membership code by MCX	MCX/TCM/CORP/0517	December 22, 2005	Valid till cessation or suspension of membership
4.	Allotment of Unique membership code by NCDEX	NCDEX/TCM/CORP/0264	December 29, 2005	Valid till cessation or suspension of membership
5.	Allotment of Unique membership code by NMCE	NMCE/TCM/CORP/0050	November 2, 2006	Valid till cessation or suspension of membership

The equity shares of RCL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of RCL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Religare Enterprises Limited	749,400	99.92
2.	Mr. Malvinder Mohan Singh*	100	Negligible
3.	Mr. Shivinder Mohan Singh*	100	Negligible
4.	Ms. Japna Malvinder Singh*	100	Negligible
5.	Ms. Aditi Shivinder Singh*	100	Negligible
6.	Ms. Gurpreet Singh Dhillon*	100	Negligible
7.	Mr. Gurkirat Singh Dhillon under the guardianship of Ms. Shabnam Dhillon *	100	Negligible
	Total	750,000	100.00

* *nominees of REL*

Board of Directors*

The board of directors of RCL currently comprises Mr. Malvinder Mohan Singh, Mr. Shivinder Mohan Singh, Mr. Sunil Godhwani and Mr. Vinay Kaul.

Financial Performance

The audited financial results of RCL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	-	1.47	25.38
Profit/(Loss) after tax	-	(1.72)	0.07
Equity Capital	7.50	7.50	7.50
Reserves and Surplus (excluding revaluation reserves)	-	(1.72)	(1.65)
Earnings/(Loss) per share (diluted) (Rs.)	-	(2.29)	0.09
Book Value per share (Rs.)	9.22	7.50	7.64

m. Religare Insurance Broking Limited ("RIBL")

RIBL was incorporated on January 10, 2006 as "Religare Insurance Advisory Service Private Limited". Subsequently on May 17, 2006 it changed its name to Religare Insurance Advisory Services Limited. On August 4, 2006 its name changed to its present name. RIBL is engaged in the business of a composite insurance broker, insurance intermediary and insurance consultants.

The details of the approvals obtained by RIBL in this respect are as follows:

S. No.	Approval Granted	Reference/Registration No.	Date of Issue	Validity
1.	License granted by the Insurance Regulatory Development Authority for acting as composite insurance broker	CB341/06	November 17, 2006	Valid till November 16, 2009

The equity shares of RIBL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of RIBL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Religare Enterprises Limited	2,499,400	99.99
2.	Mr. Shivinder Mohan Singh*	100	Negligible
3.	Mr. Malvinder Mohan Singh*	100	Negligible
4.	Ms. Japna Malvinder Singh*	100	Negligible
5.	Ms. Aditi Shivinder Singh*	100	Negligible
6.	Mr. Yuvraj Narain*	100	Negligible
7.	Mr. Sunil Godhwani*	100	Negligible
	Total	2,500,000	100.00

* as nominees of REL

Board of Directors

The board of directors of RIBL currently comprises Mr. Bhagwan Hariram Bhojwani, Mr. Yuvraj Narain, Mr. Sachindra Nath and Mr. Atul Gupta.

Financial Performance

As RIBL was incorporated in Fiscal 2006, the audited financial results for Fiscal 2004 and 2005 are not available. Details of the audited financial results of RIBL for the Fiscal 2006 are as follows:

(Rs. millions, except as otherwise stated)

	Fiscal 2006
Sales and other income	0.07
Profit/ (Loss) after tax	(0.21)
Equity capital (par value Rs. 10 per share)	25.00
Reserves and Surplus (excluding revaluation reserves)	(0.02)
Earnings/ (Loss) per share (diluted) (Rs.)	(0.09)
Book value per equity share (Rs.)	9.91

n. Religare Venture Capital Private Limited ("RVCL")

RVCL was incorporated on July 26, 2006 to carry on the business as a venture capital company. RVCL has not yet commenced any operations.

The equity shares of RVCL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of RVCL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Religare Enterprises Limited	49,400	98.80
2.	Ms. Japna Malvinder Singh*	100	Negligible
3.	Ms. Aditi Shivinder Singh*	100	Negligible
4.	Mr. Malvinder Mohan Singh*	100	Negligible
5.	Mr. Shivinder Mohan Singh*	100	Negligible
6.	Mr. Gurpreet Singh Dhillon*	100	Negligible
7.	Mr. Sunil Godhwani*	100	Negligible
	Total	50,000	100.00

* as nominee of REL

Board of Directors

The board of directors of RVCL currently comprises Mr. Sunil Godhwani and Mr. Yuvraj Narain Gorwaney.

Financial Performance

As RVCL has been incorporated in Fiscal 2007, the audited financial results for Fiscal 2004, 2005 and 2006 are not available.

o. Religare Finance Limited ("RFIL")

RFIL was incorporated on February 15, 2007 as "Religare Finance Limited", with the object of being engaged in the business of holding investments in various step down subsidiaries for investing, acquiring, to provide financial consultancy services and other investment advisory services and further to operate mutual funds, receive funds from investors. RFIL is yet to commence any activities.

The equity shares of RFIL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of RFIL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Religare Enterprises Limited	1,999,400	99.97
2.	Mr. Jatinder Singh Grewal*	100	Negligible
3.	Mr. Atul Gupta*	100	Negligible
4.	Mr. Sunil Kumar Garg*	100	Negligible
5.	Mr. Chandan Kumar Sinha*	100	Negligible
6.	Mr. Anurag Goel*	100	Negligible
7.	Mr. Amit Agarwal*	100	Negligible
	Total	2,000,000	100.00

* as nominees of REL.

Board of Directors

The board of directors of RFIL currently comprises Mr. Sunil Godhwani, Mr. Jatinder Singh Grewal and Mr. Atul Gupta.

Financial performance

As RFIL has been incorporated in Fiscal 2007, the audited financial results for Fiscal 2004, 2005 and 2006 are not available.

p. Religare Capital Markets Limited ("RCML")

RCML was incorporated on February 9, 2007 as "Religare Capital Markets Limited", with the object of being engaged in the business of merchant banking, portfolio management, financial advisory services and other financial intermediary services. RCML received its certificate of commencement of business on March 14, 2007.

The equity shares of RCML are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of RCML as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Religare Enterprises Limited	49,400	98.80
2.	Mr. Ashu Madan*	100	0.20
3.	Mr. Bikram Singh Yadav*	100	0.20
4.	Mr. Anil Saxena*	100	0.20
5.	Mr. Kamlesh Gandhi*	100	0.20
6.	Mr. Sunil Kumar Garg*	100	0.20
7.	Mr. Shachindra Nath*	100	0.20
	Total	50,000	100.00

* as nominees of REL.

Board of Directors

The board of directors of RCML currently comprises Mr. Sunil Godhwani, Mr. Kamlesh Gandhi and Mr. Shachindra Nath.

Financial performance

As RCML has been incorporated in Fiscal 2007, the audited financial results for Fiscal 2004, 2005 and 2006 are not available.

q. Religare Realty Limited ("RRL")

RRL was incorporated on February 7, 2007 as "Religare Realty Limited", with the object of being engaged in the business of development of real estate. RRL received its certificate for commencement of business on March 8, 2007.

The equity shares of RRL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of RRL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Religare Enterprises Limited	49,400	98.80
2.	Mr. Atul Gupta*	100	0.20
3.	Mr. Bikram Singh Yadav*	100	0.20
4.	Mr. Sunil Kumar Garg*	100	0.20
5.	Mr. Rahul Kher*	100	0.20
6.	Mr. Shachindra Nath*	100	0.20
7.	Mr. Anil Saxena*	100	0.20
	Total	50,000	100.00

* as nominees of REL.

Board of Directors

The Board of Directors of RRL currently comprises Mr. Sunil Godhwani, Mr. Rahul Kher and Mr. Sunil Kumar Garg.

Financial Performance

As RRL has been incorporated in Fiscal 2007, the audited financial results for Fiscal 2004, 2005 and 2006 are not available.

r. R.C. Nursery Private Limited ("RCNPL")

RCNPL was incorporated on March 3, 1994 as a company engaged in the business of cultivating and producing vegetables, fruits and fruit products and other agricultural products among others.

The equity shares of RCNPL are not listed in any stock exchange.

Shareholding Pattern

The shareholding pattern of RCNPL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Mr. Shivinder Mohan Singh	180,000	72.00
2.	Shivi Holdings Private Limited	70,000	28.00
	Total	250,000	100.00

Board of Directors

The board of directors of RCNPL currently comprises Mr. Shivinder Mohan Singh, Ms. Aditi Shivinder Singh, Mr. V.M. Bhutani and Mr. Jasbir Grewal.

Financial Performance

The audited financial results of RCNPL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	-	-	0.66
Profit/(Loss) after tax	(0.55)	(0.56)	(0.52)
Equity Capital	2.50	2.50	2.50
Reserves and Surplus (excluding revaluation reserves)	(2.65)	(3.21)	(3.73)
Earnings/(Loss) per share (diluted) (Rs.)	(2.19)	(2.24)	(2.09)
Book Value per share (Rs.)	(0.65)	(2.87)	(4.95)

s. Ranbaxy Holding Company ("RHC")

RHC was incorporated on May 24, 1982 as "Ice Investment Company" as a private company with unlimited liability. Subsequently, on May 22, 1987 it changed its name to "Shimal Investment and Trading Company" and on May 3, 2000 it changed its name to its present name. RHC is an investment company.

The equity shares of RHC are not listed in any stock exchange.

Shareholding Pattern

The shareholding pattern of RHC as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 100 each	% of Issued Capital
1.	Malav Holdings Private Limited	611,761	49.94
2.	Shivi Holdings Private Limited	610,540	49.84
3.	Mr. Shivinder Mohan Singh	1,960	0.16
4.	Mr. Malvinder Mohan Singh	739	0.06
	Total	1,225,000	100.00

Board of Directors

The board of directors of RHC currently comprises Mr. Malvinder Mohan Singh, Mr. Shivinder Mohan Singh, Ms. Japna Malvinder Singh, Ms. Aditi Shivinder Singh, Mr. Vinay Kaul and Mr. V.M. Bhutani.

Financial Performance

The audited financial results of RHC for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	808.33	1,031.25	1,296.61
Profit/(Loss) after tax	710.57	584.23	232.81
Equity Capital	122.50	122.50	122.50
Reserves and Surplus (excluding revaluation reserves)	2,935.29	3,518.84	3,751.64
Earnings/(Loss) per share (diluted) (Rs.)	580.05	476.93	190.05
Book Value per share (Rs.)	2,496.15	2,971.62	3,150.49

t. SRL Ranbaxy Limited ("SRL")

SRL was incorporated on July 7, 1995 as "Specialty Ranbaxy Private Limited". Subsequently on December 13, 2002 it changed its name to its present name. SRL is engaged in the business of establishing, maintaining and managing clinical reference laboratories to provide testing, diagnostic and prognostic monitoring services.

The equity shares of SRL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of SRL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Shimal Research Laboratories Limited	6,674,659	50.00
2.	Ranbaxy Holding Company	2,237,891	16.76
3.	Malav Holdings Private Limited	2,218,384	16.62
4.	Shivi Holding Private Limited	2,218,384	16.62
	Total	13,349,318	100.00

Board of Directors

The board of directors of SRL currently comprises Mr. Harpal Singh, Mr. Shivinder Mohan Singh, Mr. Malvinder Mohan Singh, Mr. Bimal K. Raizada and Dr. Arun K. Purohit.

Financial Performance

The audited financial results of SRL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	558.08	523.27	626.21
Profit/(Loss) after tax	79.97	0.83	40.63
Equity Capital	133.49	133.49	133.49
Reserves and Surplus (excluding revaluation reserves)	(165.39)	(164.56)	(123.93)
Earnings/(Loss) per share (diluted) (Rs.)	5.99	0.06	3.04
Book Value per share (Rs.)	(2.39)	(2.33)	0.72

u. Fortis HealthWorld Limited ("FHWL")

FHWL was incorporated on April 19, 2006 as a company engaged in the business of manufacturing, buying, selling and dealing with all types of pharmaceutical and chemical products of medicaments. It was converted into a public limited company with the name "Fortis HealthWorld Limited" with effect from March 1, 2007.

The equity shares of FHWL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of FHWL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Fortis Healthcare Holdings Ltd.	499,400	99.88
2.	Mr. Shivinder Mohan Singh*	100	0.02
3.	Mr. Vinay Kaul*	100	0.02
4.	Mr. Harpal Singh*	100	0.02
5.	Mr. Malvinder Mohan Singh*	100	0.02
6.	Malav Holdings Private Limited*	100	0.02
7.	Shivi Holdings Private Limited*	100	0.02
	Total	500,000	100.00

* *nominees of FHHL.*

Board of Directors

The board of directors of FHWL currently comprises Mr. Anil Panwar, Mr. Daljit Singh, Mr. J.S. Puri and Mr. Sunil Godhwani.

Financial Performance

As FHWL has been incorporated in Fiscal 2007, the audited financial results for the Fiscal 2004, 2005 and 2006 are not available.

v. Vistas Realtors Private Limited ("VRPL")

VRPL was incorporated on August 2, 2006 as a company engaged in the business of selling, purchasing, developing and dealing in all kinds of properties.

The equity shares of VRPL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of VRPL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Mr. Malvinder Mohan Singh	2,500	25.00
2.	Ms. Japna Malvinder Singh	2,500	25.00
3.	Ms. Nimrita Parvinder Singh under guardianship of Mr. Malvinder Mohan Singh	2,500	25.00
4.	Ms. Nanki Parvinder Singh under guardianship of Mr. Malvinder Mohan Singh	2,500	25.00
	Total	10,000	100.00

Board of Directors

The board of directors of VRPL currently comprises Mr. Malvinder Mohan Singh and Ms. Japna Malvinder Singh.

Financial Performance

As VRPL has been incorporated in Fiscal 2007, the audited financial results for the Fiscal 2004, 2005 and 2006 are not available.

w. Greenview Buildtech Private Limited ("GBPL")

GBPL was incorporated on July 26, 2006 as a company engaged in the business of selling, purchasing, developing and dealing in all kinds of properties.

The equity shares of GBPL are not listed on any stock exchange.

Shareholding Pattern

The shareholding pattern of GBPL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital
1.	Mr. Shivinder Mohan Singh	5,000	50.00
2.	Ms. Rajshree Singh	5,000	50.00
	Total	10,000	100.00

Board of Directors

The board of directors of GBPL currently comprises Mr. Shivinder Mohan Singh and Ms. Rajshree Singh.

Financial Performance

As GBPL has been incorporated in Fiscal 2007, the audited financial results for the Fiscal 2004, 2005 and 2006 are not available.

x. Trendy Exim Private Limited ("TEPL")

TEPL was incorporated on May 28, 2003 as a company engaged in the business of being the importer and exporter, trader, supplier, stockist, agent, merchants, distributors, consignors, wholesale and retail dealers of all types of goods.

Shareholding Pattern

The shareholding pattern of TEPL as on March 15, 2007 is as follows:

S. No.	Name of Shareholder	Number of equity shares of Rs. 10 each	% of Issued Capital*
1.	Ms. Rajshree Singh	7,500	75.00
2.	Ms. Aditi Shivinder Singh	2,500	25.00
	Total	10,000	100.00

* In addition, TEPL has issued 280,000 9% non cumulative redeemable preference shares of Rs. 10 each

Board of Directors

The board of directors of TEPL currently comprises Ms. Rajshree Singh and Ms. Aditi Shivinder Singh.

Financial Performance

The audited financial results of TEPL for Fiscal 2004, 2005 and 2006 are set forth below:

(Rs. millions, unless otherwise stated)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and Other Income	0.29	0.39	0.52
Profit/(Loss) after tax	(0.13)	(0.09)	0.03
Equity Capital	0.01	0.01	0.01
Reserves and Surplus (excluding revaluation reserves)	(0.13)	(0.22)	(0.19)
Earnings/(Loss) per share (diluted) (Rs.)	(13.00)	(9.13)	3.05
Book Value per share (Rs.)	(8.82)	(21.35)	(18.51)

y. Malsh Healthcare ("MHC")

MHC was formed on July 2, 2003 as a partnership between Mr. Shivinder Mohan Singh and Mr. Malvinder Mohan Singh, with an equal share, to engage in the business of running hospitals, medical centres and pathological laboratories, clinical labs and testing centres in various cities in India.

Financial Performance

The audited financial results of MHC for Fiscal 2004, 2005 and 2006 are set forth below:

(In Rs. millions, except per share data)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and other income	42.50	44.27	46.12
Profit/ (Loss) after tax	(1.57)	1.87	0.98
Capital	5.00	5.00	5.00
Reserves and Surplus (excluding revaluation reserves)	N.A.	N.A.	N.A.
Earnings/ (Loss) per share (diluted) (Rs.)	N.A.	N.A.	N.A.
Book value per equity share (Rs.)	N.A.	N.A.	N.A.

z. Oscar Traders ("OT")

OT was formed on February 21, 1979 as a partnership between Oscar Investments Limited, Mr. Shivinder Mohan Singh and Mr. Malvinder Mohan Singh pursuant to a deed of partnership which was amended on January 19, 1991 and March 29, 2006. OT is presently engaged in the business of holding investments in Ranbaxy Laboratories Limited, with the dividend constituting income thereof. Oscar Investments Limited has 85% share in the profits of OT, while Mr. Shivinder Mohan Singh and Mr. Malvinder Mohan Singh are entitled to 7.5% share in the profits of OT.

Financial Performance

The audited financial results of OT for Fiscal 2004, 2005 and 2006 are set forth below:

(In Rs.millions, except per share data)

	Fiscal 2004	Fiscal 2005	Fiscal 2006
Sales and other income	35.35	40.37	42.21
Profit/ (Loss) after tax	32.36	39.05	39.13
Capital	0.11	0.11	0.11
Reserves and Surplus (excluding revaluation reserves)	N.A.	N.A.	N.A.
Earnings/ (Loss) per share (diluted) (Rs.)	N.A.	N.A.	N.A.
Book value per equity share (Rs.)	N.A.	N.A.	N.A.

Companies with which the Promoters have dissociated in the last three years

The Promoters have not disassociated from any company in the last three years.

Other Confirmations

None of our Promoter Group companies have become sick companies under the meaning of the Sick Industrial Companies Act and no winding up proceedings have been initiated against them. Further no application has been made, in respect of any of the Promoter Group companies, to the Registrar of Companies for striking off their names.

Litigation

For details relating to legal proceedings involving our Promoters and members of the Promoter Group, see the section titled "Outstanding Litigation and Material Developments" beginning on page 220 of this Red Herring Prospectus.

Related Party Transactions

For details of the related party transactions, see the section titled “Related Party Transactions” beginning on page 159 of this Red Herring Prospectus.

RELATED PARTY TRANSACTIONS

The Company has various transactions with related parties, including the following:

- Subsidiaries;
- Associate;
- Certain Key Managerial Personnel; and
- Certain Promoter Group entities.

These related party transactions include the following:

- Expenses allocated to related parties;
- Operation and management fees;
- Rent and interest income;
- Legal and professional charges; and
- Sale of fixed assets;

For details on the Company's related party transactions on an unconsolidated basis see note 8, Annexure II to FHL's restated unconsolidated financial statements in the section titled "Financial Statements" on page F-1 of this Red Herring Prospectus.

For details on the Company's related party transactions on a consolidated basis see note 7, Annexure IV to FHL's restated consolidated financial statements in the section titled "Financial Statements" beginning on page F-1 of this Red Herring Prospectus.

DIVIDEND POLICY

The Company has not paid any cash dividends on its Equity Shares in the past and anticipates that any earnings will be retained for development and expansion of its business and does not anticipate paying any cash dividends in the foreseeable future.

Any future dividends declared would be at the discretion of the Board of Directors and would depend on the financial condition, results of operations, capital requirements, contractual obligations, the terms of our credit facilities and other financing arrangements of the Company at the time a dividend is considered, and other relevant factors.

Pursuant to the terms of the Company's loan agreements with certain banks and financial institutions, the Company cannot declare or pay any dividend to its Shareholders during any Fiscal year unless the Company has paid all the amounts remaining outstanding under such loan agreements to the respective lenders or made satisfactory provisions therefor or if the Company is in default of the terms and conditions of such loan agreements.

SUMMARY OF SIGNIFICANT DIFFERENCES BETWEEN INDIAN GAAP, U.S. GAAP AND IFRS

Our financial statements are prepared in conformity with Indian GAAP, which differs in certain significant respects from U.S. GAAP and IFRS. Such differences involve methods for measuring the amounts shown in the financial statements of the Issuer, as well as additional disclosures required by U.S. GAAP and IFRS, which we have not made.

The following is a general summary of certain significant differences between Indian GAAP, U.S. GAAP and IFRS.

The differences identified below are limited to those significant differences that are appropriate to our financial statements. However, they should not be construed as exhaustive as no attempt has been made by our management to quantify the effects of those differences, nor has a complete reconciliation of Indian GAAP to U.S. GAAP or Indian GAAP to IFRS been undertaken by our management. Had any such quantification or reconciliation been undertaken by our management, other potential significant accounting and disclosure differences may have come to its attention, which are not identified below. No attempt has been made to identify all disclosure, presentation or classification differences that would affect the manner in which transactions and events are presented in the financial statements and the notes thereto

We have not prepared financial statements in accordance with U.S. GAAP or IFRS. Therefore, the Company cannot presently estimate the net effect of applying U.S. GAAP or IFRS on its results of operations or financial position.

Further, no attempt has been made to identify future differences between Indian GAAP, U.S. GAAP and IFRS as a result of prescribed changes in accounting standards. Regulatory bodies that promulgate Indian GAAP, U.S. GAAP and IFRS have significant projects ongoing that could affect future comparisons such as this one. Finally, no attempt has been made to identify future differences between Indian GAAP, U.S. GAAP and IFRS that may affect the financial information as a result of transactions or events that may occur in the future.

Potential investors should consult their own potential advisors for an understanding of the principal differences between Indian GAAP, U.S. GAAP and IFRS and how these differences might affect the financial statements appearing in the section titled "Financial Statements" beginning on page F-1 of this Red Herring Prospectus.

S . No.	Particulars	Indian GAAP	US GAAP	IFRS
1.	Contents of financial statements	Balance sheet, profit and loss account, cash flow statement, accounting policies and notes are presented for the current year, with comparatives for the previous year.	Comparative two years' balance sheets, income statements, cash flow statements, changes in shareholders' equity and accounting policies and notes. Three years are required for public companies for all statements except balance sheet where two years are provided.	Comparative two years' balance sheets, income statements, cash flow statements, changes in shareholders' equity and accounting policies and notes.
2.	First time adoption	First-time adoption of Indian GAAP requires retrospective application. In addition, particular standards specify treatment for first-time adoption of those standards.	Similar to Indian GAAP	Full retrospective application of all IFRSs effective at the reporting date for an entity's first IFRS financial statements, with some optional exemptions and limited mandatory exceptions.
3.	Changes in accounting policies	Include effect in the income statement for the period in which the change is made except as specified in certain standards (transitional provision) where the change during the transition period resulting from adoption of the	Generally include effect in the current year income statement through the recognition of a cumulative effect adjustment. Disclose proforma comparatives. Retrospective adjustments for specific items. Recent	Restate comparatives and prior-year opening retained earnings.

S . No.	Particulars	Indian GAAP	US GAAP	IFRS
		standard has to be adjusted against opening retained earnings and the impact needs to be disclosed.	amendment requires restatement of comparatives and prior year opening retained earnings. The new amendment is applicable to accounting changes that are made in fiscal years beginning after 15 December 2005.	
4.	Revenue	Revenue is recorded on the basis of services rendered.	Similar to Indian GAAP. However, extensive guidance is there for accounting of specific transactions	Similar to Indian GAAP. However, extensive guidance is there for accounting of specific transactions
5.	Consolidation of Variable interest entities	There is no specific guidance with respect to Variable Interest Entities.	Entities are required to evaluate if they have any interest in Variable Interest Entities, as defined by the standard. Consolidation of such entities may be required if certain conditions are met.	SIC 12 states that a special purpose entity (SPE) should be consolidated when the substance of the relationship between an entity and the SPE indicates that the SPE is controlled by that entity.
6.	BusinessCombinations	Restricts the use of pooling of interest method to circumstances which meet the criteria listed for an amalgamation in the nature of a merger. In all other cases, the purchase method is used.	Business combinations are accounted for by the purchase method only (except as discussed below). Several differences can arise in terms of date of combination, calculation of share value to use for purchase price, especially if the Indian GAAP method is 'amalgamation' or pooling. In the event of combinations of entities under common control, the accounting for the combination is done on a historical cost basis in a manner similar to a pooling of interests for all periods presented.	IFRS 3 requires all Business combinations to be accounted for on the basis of the purchase method. It however scopes out businesses brought together to form a joint venture, business combinations involving businesses or entities under common control or involving two or more mutual entities and business combinations in which separate entities or businesses are brought together to form a reporting entity by contract alone without obtaining an ownership interest. The use of Pooling of Interest Method is prohibited.
7.	Goodwill	Goodwill is computed as the excess of the purchase price over the carrying value of the net assets acquired. Goodwill is tested for impairment annually for listed entities and other specified categories of entities satisfying certain turnover/borrowings criteria. Where a scheme of amalgamation/ merger sanctioned by the Court	Goodwill is computed as the excess of the purchase price over the fair value of the net assets acquired. Goodwill is not amortized but, tested for impairment annually.	The goodwill shall be recognized as an asset on the acquisition date by the acquirer. Goodwill is computed at its cost, being the excess of the cost of the

S . No.	Particulars	Indian GAAP	US GAAP	IFRS
		specifies a different accounting treatment for goodwill, that treatment is followed and disclosures made for impact of deviation from the treatment specified under the relevant accounting standard.		business combination over the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognized. After the initial recognition, the goodwill acquired in a business combination shall be measured at cost less any accumulated impairment loss. Goodwill is not required to be amortized.
8.	Negative Goodwill (i.e., the excess of the fair value of net assets acquired over the aggregate purchase consideration)	Negative goodwill is computed based on the book value of assets (not the fair value) of assets taken over/acquired and is credited to the capital reserve account, which is a component of shareholders' funds.	Negative goodwill is allocated to reduce proportionately the fair value assigned to non-monetary assets. Any remaining excess is considered to be an extraordinary gain.	If the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognized exceeds the cost of the business combination, the acquirer shall reassess the identification and measurement of the acquiree's identifiable assets, liabilities and contingent liabilities and the measurement of the cost of the combination; and recognize immediately in the profit or loss, any excess remaining after that reassessment.
9.	Intangible assets	Intangible assets are capitalized if specific criteria are met and are amortized over their useful life, generally not exceeding 10 years. The recoverable amount of an intangible asset that is not available for use or is being amortized over a period exceeding 10 years should be reviewed at least at each financial year end even if there is no indication that the asset is impaired.	When allocating purchase price of a business combination, companies need to identify and allocate such purchase price to intangible assets, based on specific criteria. Intangibles that have an indefinite useful life are required to be tested, at least annually, for impairment. Intangible assets that have finite useful life are required to be amortized over their estimated useful lives.	Intangible assets are recognized if the specific criteria are met. Assets with a finite useful life are amortized on a systematic basis over their useful life. An asset with an indefinite useful life and which is not yet available for use should be tested for impairment annually.
10.	Segment Information	Segmental disclosures are required to be given by all public companies (listed or in the process of getting listed), banks, financial institutions, entities carrying on insurance business and enterprises	Segmental disclosures are required to be made by all public business enterprises. A Company is required to report information about its products and services, the geographical	Segmental disclosures are required to be given by entities whose equity or debt securities are publicly traded or those entities that are in the process of issuing such publicly traded equity

S . No.	Particulars	Indian GAAP	US GAAP	IFRS
		having turnover above Rs 50 crores or borrowings above Rs 10 crores. Specific requirements govern the format and content of a reportable segment and the basis of identification of a reportable segment. Both business and geographical segments are identified and either of the two is classified as primary segment (with the other one being classified as the secondary segment).	areas in which it operates and its major customers. Reportable business segments are required to be identified based on specified criteria. Disclosures are required for both Business and geographic segments.	or debt securities. Both business and geographical segments are identified and either of the two is classified as primary segment (with the other one being classified as the secondary segment). IAS 14 prescribes detailed disclosures for primary segment and relatively lesser disclosure for secondary segments.
11.	Dividends	Dividends are reflected in the financial statements of the year to which they relate even if proposed or approved after the year end.	Dividends are accounted for when approved by the board/ shareholders. If the approval is after year end, the dividend is not considered to be a subsequent event that needs to be reflected in the financial statements.	Dividends to holders of equity instruments, when proposed or declared after the balance sheet date, should not be recognized as a liability on the balance sheet date. The Company however is required to disclose the amount of dividends that were proposed or declared after the balance sheet date but before the financial statements were authorized for issue.
12.	Property, Plant and Equipment	<p>Fixed assets are recorded at the historical costs or revalued amounts.</p> <p>Foreign exchange gains or losses relating to liabilities incurred in the procurement of property, plant and equipment from outside India are required to be adjusted to the cost of the asset.</p> <p>Depreciation is recorded over the asset's useful life. Schedule XIV of the Companies Act prescribes minimum rates of depreciation and typically companies use these as the basis for useful life.</p> <p>Interest cost on specified or identifiable borrowings is capitalized to qualifying assets during its construction period.</p>	<p>Revaluation of fixed assets is not permitted under US GAAP. All foreign exchange gains or losses relating to the payables for the procurement of property, plant and equipment are recorded in the income statement.</p> <p>Depreciation is recorded over the asset's estimated useful life which maybe different from the useful life based on Schedule XIV.</p> <p>An entity must capitalize borrowing costs attributable to the acquisition, construction or production of a qualifying asset.</p>	<p>Fixed assets are recorded at cost or revalued amounts. If carried at revalued amount, assets should be frequently revalued to match their carrying amount with their fair values.</p> <p>Foreign exchange gains or losses relating to the procurement of property, plant and equipment, under very restrictive conditions, can be capitalized as part of the asset.</p> <p>Depreciation is recorded over the asset's estimated useful life. The residual value and the useful life of an asset and the depreciation method shall be reviewed at least at each financial year end.</p> <p>An entity has the option of capitalizing borrowing costs incurred during the period that the asset is getting ready for its intended use.</p>

S . No.	Particulars	Indian GAAP	US GAAP	IFRS
13.	Investment in Securities	<p>Investments are categorized into-</p> <ul style="list-style-type: none"> • Current investments (where changes in fair value are taken directly to profit or loss) • Long Term investments which are carried at cost unless there is a permanent diminution in value, in which case, a provision for diminution is required to be made by the entity. 	<p>Investments are categorized into-</p> <ul style="list-style-type: none"> • Held to maturity (measured at amortized cost using effective interest method) • Trading (where changes in fair value, regardless of whether they are realized or unrealized are recognized as profit or loss) • Available for sale (where unrealized gains or losses are accounted as a component of equity and recognized as profit or loss when realized) 	<p>Investments are categorized into-</p> <ul style="list-style-type: none"> • Held to maturity investments (measured at amortized cost using effective interest method) • Financial assets at fair value through profit or loss (where changes in fair value are taken directly to profit or loss) • Available for sale investments (where changes in fair value are accounted in equity and recycled to the profit or loss when realized)
14.	Inventory	<p>Measured at cost or net realizable value whichever is lower. Net realizable value is the estimated selling price less the estimated costs of completion and the estimated costs necessary to make the sale. Reversal (limited to the amount of original write down) is required for a subsequent increase in value of inventory previously written down.</p>	<p>Measurement is done at lower of cost or market. Market value is defined as being current replacement cost subject to an upper limit of net realizable value (i.e. estimated selling price in the ordinary course of business less reasonably predictable costs of completion and disposal) and a lower limit of net realizable value less a normal profit margin. Reversal of a write down is prohibited, as a write down creates a new cost basis.</p>	<p>Measured at cost or net realizable value whichever is lower. Net realizable value is the estimated selling price less the estimated costs of completion and the estimated costs necessary to make the sale. Reversal (limited to the amount of original write down) is required for a subsequent increase in value of inventory previously written down.</p>
15.	Impairment of assets, other than Goodwill, intangible assets with indefinite useful lives and intangible assets not available for use	<p>The standard requires the company to assess whether there is any indication that an asset is impaired at each balance sheet date. Impairment loss (if any) is provided to the extent the carrying amount of assets/Cash generating units (CGUs) exceeds their Recoverable amount. Recoverable amount is the higher of an asset's/CGU's selling price or its Value in use. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of the asset/CGU and from its disposal at the end of its useful life.</p> <p>An impairment loss for an asset/CGU recognized in prior accounting</p>	<p>An impairment analysis is performed if impairment indicators exist. An impairment loss shall be recognized only if the carrying amount of a long-lived asset (asset group) is not recoverable and exceeds its fair value. The carrying amount of a long-lived asset (asset group) is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset (asset group). An impairment loss shall be measured as the amount by which the carrying amount of a long-lived asset (asset group)</p>	<p>An entity shall assess at each reporting date whether there is any indication that an asset/CGU maybe impaired. An impairment analysis is performed if impairment indicators exist.</p> <p>The impairment loss is the difference between the asset's/CGU's carrying amount and its recoverable amount. The recoverable amount is the higher of the asset's/CGU's fair value less costs to sell and its value in use. Value in use is the present value of estimated future cash flows expected to arise from the continuing</p>

S . No.	Particulars	Indian GAAP	US GAAP	IFRS
		periods should be reversed if there has been a change in estimates of cash inflows, cash outflows or discount rates used to determine the asset's/CGU's recoverable amount since the last impairment loss was recognized. In this case, the carrying amount of the asset/CGU should be increased to its recoverable amount. The reversal of impairment loss should be recognized in the income statement.	exceeds its fair value (which is determined based on discounted cash flows). Impairment loss is recorded in the income statement. Reversal of impairment loss recognised in prior period is prohibited.	use of an asset and from its disposal at the end of its useful life. An impairment loss recognized in prior periods for an asset shall be reversed if, there has been a change in the estimates used to determine the asset's/CGU's recoverable amount since the last impairment loss was recognized.
16.	Pension / Gratuity / Post Retirement Benefits (Defined Benefit Plans)	The liability for defined benefit plans like gratuity and pension is determined as per actuarial valuation determined based on projected unit credit method. Discount rate to be used is determined by reference to market yields on government bonds. Actuarial gains or losses are recognized immediately in the statement of income.	The liability for defined benefit schemes is determined using the projected unit credit actuarial method. The discount rate for obligations is based on market yields of high quality corporate bonds. The plan assets are measured using fair value or using discounted cash flows if market prices are unavailable. If at the beginning of the year, the actuarial gains or losses exceeds 10% of the greater of the projected benefit obligation or the market-related value of plan assets, then such amount is not recognized immediately, but amortized over the average remaining service period of active employees expected to receive benefits under the plan.	Annual service cost and defined benefit obligation is determined through actuarial valuation. The liability for defined benefit schemes is determined using the projected unit credit actuarial method. Discount rate to be used for determining defined benefit obligations is by reference to market yields at the balance sheet date on high quality corporate bonds of a currency and term consistent with the currency and term of the post employment benefit obligations. The actuarial gains or loss are to be recognized using either the corridor approach or immediately in the profit or loss account or in the statement of recognized income and expenses.
17.	Leases	Leases are classified as finance or operating in accordance with specific criteria. Judgment is required to determine if the criteria are met or not.	The criteria to classify leases as capital or operating include specific quantitative thresholds.	Leases are classified as finance or operating in accordance with specific criteria. Judgment is required to determine if the criteria are met or not.
18.	Sale and leaseback	Gain on a sale and leaseback transaction where the leaseback is an operating lease is recognized immediately, if the transaction is established at fair value. If the sale price is below fair value, any profit	If the sale-leaseback transaction results in an operating lease, the timing of the recognition of a gain on the sale depends on whether the seller has leased back a minor portion of the	If a sale and leaseback transaction results in an operating lease, and it is clear that the transaction is established at fair value, any profit or loss shall be

S . No.	Particulars	Indian GAAP	US GAAP	IFRS
		or loss shall be recognised immediately except that, if the loss is compensated for by future lease payments at below market price, it shall be deferred and amortised in proportion to the lease payments over the period for which the asset is expected to be used. If the sale price is above fair value, the excess over fair value shall be deferred and amortised over the period for which the asset is expected to be used.	leased asset or more than a minor portion. If the present value of a reasonable amount of rentals for the leaseback period represents 10% or less of the fair value of the asset sold, the seller lessee has leased back a minor portion in which case the seller should recognize any gain on the sale of the asset at the time of sale. If the seller-lessee retains more than a minor portion, but less than substantially all of the use of the property, any gain in excess of the present value of a reasonable amount of rent should be recognized currently. The remaining gain on the sale is deferred and recognized as a reduction of rent expense over the term of the lease in proportion to the related gross rentals. A loss on the sale is recognized immediately.	recognised immediately. If the sale price is below fair value, any profit or loss shall be recognised immediately except that, if the loss is compensated for by future lease payments at below market price, it shall be deferred and amortised in proportion to the lease payments over the period for which the asset is expected to be used. If the sale price is above fair value, the excess over fair value shall be deferred and amortised over the period for which the asset is expected to be used.
19.	Deferred Taxes	<p>Deferred taxes are accounted for using the income statements approach, which focuses on timing differences.</p> <p>Deferred tax asset/liability is classified as long term. The tax rate applied on deferred tax items is the enacted or the substantively enacted tax rate as on the balance sheet date.</p> <p>Except for deferred tax on certain expenses written off directly against equity which is required to be adjusted in equity, deferred tax is always recognized in the income statement</p>	Deferred tax asset/liability is classified as current and long-term depending upon the timing difference and the nature of the underlying asset or liability. The tax rate applied on deferred tax items is the enacted tax rate. Deferred tax is charged or credited directly to equity if the tax relates to items that are credited or charged directly to equity.	<p>Deferred taxes are accounted for using the Balance sheet liability method, which focuses on temporary differences.</p> <p>Deferred tax assets/liabilities should be measured based on enacted or substantively enacted tax laws and tax rates that are expected to apply in the period they are realized/settled.</p> <p>Deferred tax is charged or credited directly to equity if the tax relates to items that are credited or charged directly to equity in the same or different periods.</p>
20.	Stock based compensation	Entities have a choice of accounting methods for determining the costs of benefits arising from employees stock compensation plans. Although the fair value approach is recommended, entities may use the intrinsic value method and give fair value disclosures.	Entities are only allowed to use the fair value approach.	Entities are only allowed to use the fair value approach.

S . No.	Particulars	Indian GAAP	US GAAP	IFRS
21.	Start up costs and organization costs	Start up costs are required to be expensed unless attributable to bringing the asset to working condition for its intended use, in which case they are capitalized.	Requires costs of start-up activities and organization costs to be expensed as incurred.	Start up costs relating to plant, property & equipments, other than those related to bringing the asset to its working conditions, may not be capitalized.
22.	Contingent assets	A possible asset that arise from past events, and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the entity's control. The item is recognised as an asset when the realisation of the associated benefit such as an insurance recovery, is virtually certain. However, Contingent assets, where an inflow of economic benefits is probable are not disclosed in financial statements.	Contingent assets are recognised, when realised, generally upon receipt of consideration.	A possible asset that arise from past events, and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the entity's control. The item is recognised as an asset when the realisation of the associated benefit such as an insurance recovery, is virtually certain.
23.	Contingent liabilities	A possible obligation whose outcome will be confirmed only on the occurrence or non-occurrence of uncertain future events outside the entity's control. Contingent liabilities are disclosed unless the probability of outflows is remote. Discounting of liability is not permitted and no provision is recognized on the basis of constructive obligation.	An accrual for a loss contingency is recognised if it is probable (defined as likely) that there is a present obligation resulting from a past event and an outflow of economic resources is reasonably estimable. If a loss is probable but the amount is not estimable, the low end of a range of estimates is recorded. Contingent liabilities are disclosed unless the probability of outflows is remote.	A possible obligation whose outcome will be confirmed only on the occurrence or non-occurrence of uncertain future events outside the entity's control. It can also be a present obligation that is not recognised because it is not probable that there will be an outflow of economic benefits, or the amount of the outflow cannot be reliably measured. Contingent liabilities are disclosed unless the probability of outflows is remote.
24.	Recognition and measurement of financial assets and liabilities	Financial assets and liabilities are recorded at cost. Indian GAAP does not allow fair valuation of financial assets/ liabilities except for current investment which are carried at lower of cost and market values	Financial assets and liabilities are initially recorded at cost and then restated on fair values except for held till maturity investments which are carried at amortized cost.	Similar to US GAAP.
25.	Related parties disclosures	The nature and extent of any transactions with all related parties and the nature of the relationship must be disclosed, together with the amounts involved.	The nature and extent of any transactions with all related parties and the nature of the relationship must be disclosed, together with the amounts involved. Scope of related party is wider than the scope	There is no specific requirement in IFRS to disclose the name of the related party (other than the ultimate parent entity). There is a requirement to disclose the amounts involved in a

S . No.	Particulars	Indian GAAP	US GAAP	IFRS
			defined in Indian GAAP. All material related party transactions (other than compensation arrangements, expense allowances and similar items) must be disclosed in the separate financial statements of wholly-owned subsidiaries, unless these are presented in the same financial report that includes the parent's consolidated financial statements (including those subsidiaries).	transaction, as well as the balances for each major category of related parties. However, these disclosures could be required in order to present meaningfully the "elements" of the transaction, which is a disclosure requirement.
26.	Post balance sheet events	Adjust the financial statements for subsequent events, providing evidence of conditions at balance sheet date and materially affecting amounts in financial statements (adjusting events). Non-adjusting events are not required to be disclosed in financial statements but are disclosed in report of approving authority e.g. Directors' Report.	Adjust the financial statements for subsequent events, providing evidence of conditions at balance sheet date and materially affecting amounts in financial statements (adjusting events). Disclosing non-adjusting events.	Similar to US GAAP
27.	Segment reporting	Report primary and secondary (business and geographic) segments based on risks and returns and internal reporting structure. Use group accounting policies or entity accounting policy.	Report based on operating segments and the way the chief operating decision-maker evaluates financial information for purposes of allocating resources and assessing performance. Use internal financial reporting policies (even if accounting policies differ from group accounting policy).	Similar to Indian GAAP
28.	Earning per share	Use weighted average potential dilutive shares as denominator for diluted EPS.	Similar to Indian GAAP	Similar to Indian GAAP
29.	Debt issue cost	Debt issue costs are expensed as incurred.	Debt issue costs should be deferred as an asset and amortised as an adjustment to yield. Amortisation should be done based on the interest method, but other methods may be used if the results are not materially different from the interest method.	Similar to US GAAP

S . No.	Particulars	Indian GAAP	US GAAP	IFRS
30.	Provisions	Record the provisions relating to present obligations from past events if outflow of resources is probable and can be reliably estimated. Discounting is not permitted.	Similar to Indian GAAP. Rules for specific situations (including employee termination costs, environmental liabilities and loss contingencies). Discounting required only when timing of cash flows is fixed.	Similar to Indian GAAP. Discounting is not permitted.
31.	Share issue expenses	AS - 26 requires to be expensed.	May be set off against the realised proceeds of share issue	The transaction costs of an equity transaction should be accounted for as a deduction from equity, net of any related income tax benefit. The costs of a transaction which fails to be completed should be expensed.
32.	Correction of error/ omissions	Include effect in the current year income statement. The nature and amount of prior period items should be separately disclosed in the statement of profit and loss in a manner that their impact on current profit or loss can be perceived.	Restatement of comparatives is mandatory.	Restatement of comparatives is mandatory.

FINANCIAL STATEMENTS

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RESTATED FINANCIAL INFORMATION FOR FORTIS HEALTHCARE LIMITED

UNCONSOLIDATED SUMMARY STATEMENTS OF ASSETS AND LIABILITIES AS OF DECEMBER 31, 2006, MARCH 31, 2006, 2005, 2004, 2003, 2002, PROFITS AND LOSSES FOR THE NINE MONTHS PERIOD ENDED DECEMBER 31, 2006, EACH OF THE YEARS ENDED MARCH 31, 2006, 2005, 2004, 2003 AND THE PERIOD FROM JUNE 29, 2001 TO MARCH 31, 2002 AND CASH FLOWS FOR THE NINE MONTHS PERIOD ENDED DECEMBER 31, 2006 AND EACH OF THE YEARS ENDED MARCH 31, 2006, 2005, 2004, 2003 AND 2002, AS RESTATED UNDER INDIAN GAAP FOR FORTIS HEALTHCARE LIMITED

AND

CONSOLIDATED SUMMARY STATEMENTS OF ASSETS AND LIABILITIES AS OF DECEMBER 31, 2006, MARCH 31, 2006, 2005, 2004, 2003, 2002, PROFITS AND LOSSES FOR THE NINE MONTHS PERIOD ENDED DECEMBER 31, 2006, EACH OF THE YEARS ENDED MARCH 31, 2006, 2005, 2004, 2003 AND THE PERIOD FROM JUNE 29, 2001 TO MARCH 31, 2002 AND CASH FLOWS FOR THE NINE MONTHS PERIOD ENDED DECEMBER 31, 2006 AND EACH OF THE YEARS ENDED MARCH 31, 2006, 2005, 2004, 2003 AND 2002, AS RESTATED UNDER INDIAN GAAP FOR FORTIS HEALTHCARE LIMITED

Auditors' Report as required by Part II of Schedule II to the Companies Act, 1956

March 20, 2007

The Board of Directors

Fortis Healthcare Limited

Escorts Heart Institute & Research Centre

Okhla Road

New Delhi 110 025

India

Dear Sirs,

We have examined the financial information of Fortis Healthcare Limited ("FHL" or the "Company") annexed to this report for the purposes of inclusion in the offer document prepared by the Company in connection with its proposed Initial Public Offer ("IPO"). Such financial information, which has been approved by the Board of Directors of the Company, has been prepared in accordance with the requirements of:

1. paragraph B (1) of Part II of Schedule II to the Indian Companies Act, 1956 ("the Act");
2. the Securities & Exchange Board of India ("SEBI") (Disclosure & Investor Protection) Guidelines 2000 (the "Guidelines") issued by the Securities and Exchange Board of India ("SEBI") on January 19, 2000, as amended from time to time in pursuance of Section 11 of the Securities and Exchange Board of India Act, 1992;

We have examined such financial information taking into consideration:

- the terms of reference received from the Company vide their letter dated January 22, 2006, requesting us to carry out work on such financial information, proposed to be included in the offer document of the Company in connection with its proposed IPO;
- the Guidance Note (Revised) on Reports in Company Prospectuses issued by the Institute of Chartered Accountants of India.

The Company proposes to make an IPO for the fresh issue of 56,666,633 equity shares of Rs. 10 each at such premium, arrived at by the 100% book building process (referred to as "the Issue"), as may be decided by the Board of Directors.

A. Financial information as per Restated Unconsolidated Summary Statements

1. We have examined the attached Restated Unconsolidated Summary Statements of -
 - assets and liabilities of the Company as at December 31, 2006, March 31, 2006, 2005, 2004, 2003 and 2002;
 - profits and losses of the Company for the nine months period ended December 31, 2006, each of the years ended March 31, 2006, 2005, 2004, 2003 and the period from June 29, 2001 to March 31, 2002; and
 - cash flows of the Company for the nine months period ended December 31, 2006 and each of the years ended March 31, 2006, 2005, 2004, 2003 and 2002

as prepared by the Company and approved by its Board of Directors (these statements, hereinafter collectively are referred to as "Restated Unconsolidated Summary Statements" and attached as Annexure I to this Report).

2. The restated unconsolidated losses have been arrived at after making such adjustments and regroupings as, in our opinion, are appropriate and more fully described in the notes appearing in Annexure II to this report. Based on our examination of these Restated Unconsolidated Summary Statements, we confirm that:
 - the impact arising on account of changes in accounting policies from those adopted by the Company for the nine months period ended December 31, 2006 has been adjusted with retrospective effect in the attached Restated Unconsolidated Summary Statements *except to the extent stated in Note 7 below*;
 - material amounts relating to previous years have been adjusted in the Restated Unconsolidated Summary Statements in the years to which they relate *except to the extent stated in Note 7 below*;
 - there are no extraordinary items, which need to be disclosed separately in the Restated Unconsolidated Summary Statements; and
 - there are no qualifications in auditors' reports that require an adjustment in the Restated Unconsolidated Summary Statements.
3. Summary of significant accounting policies adopted by the Company and Material adjustments carried out in the preparation of the Audited Unconsolidated Financial Statements for the nine months period ended December 31, 2006 and the significant notes to the Restated Unconsolidated Summary Statements are enclosed as Annexure II to this report.

B. Financial information as per Restated Consolidated Summary Statements

4. We have examined the attached Restated Consolidated Summary Statements of-
 - assets and liabilities of the Company, its Subsidiaries and Associate (hereinafter collectively are referred to as the "Fortis Group") as at December 31, 2006, March 31, 2006, 2005, 2004, 2003 and 2002;
 - profits and losses of the Fortis Group for the nine months period ended December 31, 2006, each of the years ended March 31, 2006, 2005, 2004, 2003 and for the period from June 29, 2001 to March 31, 2002;
 - cash flows of the Fortis Group for the nine months period ended December 31, 2006 and each of the years ended March 31, 2006, 2005, 2004, 2003 and 2002

as prepared by the Company and approved by its Board of Directors (these statements, hereinafter collectively are referred to as "Restated Consolidated Summary Statements" and attached as Annexure III to this Report).

5. For the purpose of our examination of Restated Consolidated Summary Statements, we have placed reliance on the restated summary statements of assets and liabilities and the related restated summary statements of profits and losses and cash flows (hereinafter collectively referred to as "Restated Group Entities Summary Statements") of the under-mentioned subsidiaries/associate of FHL, prepared for the periods subsequent to their becoming a subsidiary/associate of FHL, as indicated in the table below and as examined and reported upon by their respective auditors and have not carried out any additional procedures thereon.

Name of the group entity	Name of the respective auditors of the entities	Periods reported upon by other auditors
International Hospital Limited	Walker, Chandiok and Co.	Period from December 20, 2003 to March 31, 2003, each of the years ended March 31, 2004, 2005 and 2006 and the nine months period ended December 31, 2006
Oscar Biotech Private Limited	Harish Gambhir & Co.	Period from March 21, 2006 to March 31, 2006 and the nine months period ended December 31, 2006
Escorts Heart Institute and Research Centre Limited *	A.F. Ferguson & Co.	Period from September 29, 2005 to March 31, 2006 and the nine months period ended December 31, 2006
Sunrise Medicare Private Limited	S.N. Dhawan & Co.	Period from January 3, 2006 to March 31, 2006 and the nine months period ended December 31, 2006

* Consolidated including its under-mentioned subsidiaries

- Escorts Heart Centre Limited
- Escorts Heart and Super Specialty Institute Limited
- Escorts Heart and Super Specialty Hospital Limited
- Escorts Hospital and Research Centre Limited

6. The restated consolidated losses have been arrived at after making such adjustments and regroupings as, in our opinion, are appropriate and more fully described in the notes appearing in Annexure IV to this report. Based on our examination of these Restated Consolidated Summary Statements and the examination reports on Restated Group Entities Summary Statements issued by the auditors of those respective entities, we confirm that:

- the impact arising on account of changes in accounting policies from those adopted by the respective entities within the Fortis Group for the nine months period ended December 31, 2006 has been adjusted with retrospective effect in the attached Restated Consolidated Summary Statements *except to the extent stated in Note 7 below;*
- material amounts relating to previous years have been adjusted in the attached Restated Consolidated Summary Statements in the years to which they relate *except to the extent stated in Note 7 below;*
- there are no extraordinary items, which need to be disclosed separately in the Restated Consolidated Summary Statements; and
- the qualifications in auditors' reports which require an adjustment, have been given effect to in the Restated Consolidated Summary Statements, *except to the extent stated in Note 8 below, the effect of which cannot presently be quantified.*

As stated above, we are not the auditors of certain group entities. The auditors of these entities have, in their examination reports, confirmed that these Restated Group Entities Summary Statements have been prepared and restated by the respective entities in accordance with the requirements of Part II of Schedule II to the Companies Act and the SEBI Guidelines except to the extent stated in Note 7 and 8 below. We have relied on the examination reports furnished by the respective auditors of the group entities and have not carried out any additional tests or procedures thereon.

7. *Due to practical difficulties in retrospective application of Revised accounting standard ("AS") 15, the Fortis Group has adopted the revised AS 15 on Employee Benefits issued by the Institute of Chartered Accountants of India ("ICAI") effective April 1, 2006. Accordingly, the impact of the revised AS 15 (including the impact arising on account of changes in the actuarial assumptions for valuation of the liability under defined employee benefit plans) has not been considered as an adjustment item for the purpose of the restatement of all the other periods presented.*

8. *The examination report on Restated Summary Statements for Escorts Heart Institute and Research Centre Limited (Consolidated) issued by A.F. Ferguson & Co. ("AFF") contains a disclaimer with regard to the following matters-*

- *the position of land under leasehold arrangements with the Delhi Development Authority (Refer Note 16 of significant notes to restated consolidated summary statements enclosed as Annexure IV to this Report);*
- *certain demands aggregating Rs 2060.62 million (net of demands raised twice in respect of certain years) raised by Income-tax authorities (Refer Note 17 of significant notes to restated consolidated summary statements enclosed as Annexure IV to this Report).*

As per the said examination report of AFF, these matters are pending in appeal at various stages, the eventual outcome of which cannot presently be estimated. Therefore, AFF is unable to express an opinion at this stage in respect of these matters.

9. Summary of significant accounting policies adopted by the Fortis Group and Material Adjustments carried out in the preparation of the Restated Consolidated Summary Statements and the Significant Notes thereto are enclosed as Annexure IV to this report.

C. *Other financial information*

10. We have examined the following unconsolidated financial information of the Company proposed to be included in the Offer document, as approved by the Board of Directors of the Company and annexed to this report:
- (i) Details of Loans and Advances as appearing in Annexure V;
 - (ii) Details of Sundry Debtors as appearing in Annexure VI;
 - (iii) Details of Investments as appearing in Annexure VII;
 - (iv) Statement of Accounting Ratios, as appearing in Annexure VIII to the report, based on the restated unconsolidated summary statements of the Company;
 - (v) Details of Secured and Unsecured Loans, as appearing in Annexure IX;
 - (vi) Details of Other Income, as appearing in Annexure X;
 - (vii) Capitalisation Statement, as appearing in Annexure XI;
 - (viii) Statement of Tax Shelters, as appearing in Annexure XII;
 - (ix) Statement of possible tax benefits available to the Company and its shareholders as appearing in Annexure XIII.

We further confirm that the Company has not declared any dividend on equity shares during the years ended March 31, 2006, 2005, 2004, 2003 and 2002 or during the nine months period ended December 31, 2006.

11. In our view, the “financial information as per Restated Unconsolidated Summary Statements”, “financial information as per Restated Consolidated Summary Statements” and “Other financial information” referred to above have been prepared in accordance with Part II of Schedule II of the Act and the Guidelines *except to the extent stated in Note 7 and 8 above*.
12. This report should not be in any way be construed as a reissuance or redating of any of the previous audit reports by us or by any of the Other Auditors.
13. The sufficiency of the procedures performed, as set forth in the above paragraphs of this report, is the sole responsibility of the Company. Consequently, we make no representation regarding the sufficiency of the procedures described above either for the purposes for which this report has been requested or for any other purpose.
14. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
15. This report is intended solely for your information and for inclusion in offer document prepared in connection with the proposed IPO of the Company and is not to be used, referred to or distributed for any other purpose without our prior written consent.

For S.R. Batliboi & Co.
Chartered Accountants

per Raj Agrawal
Partner
Membership No. 82028

Place : New Delhi
Date : March 20, 2007

ANNEXURE I - RESTATED UNCONSOLIDATED SUMMARY STATEMENT OF ASSETS AND LIABILITIES

(Rs. in Million)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Fixed Assets						
Gross Block	1,402.66	1,083.64	822.92	776.89	1,320.76	1,251.95
Less: Accumulated Depreciation / Amortization	380.48	303.30	230.29	166.06	131.95	54.90
Net Block	1,022.18	780.34	592.63	610.83	1,188.81	1,197.05
Capital Work in Progress including capital advances	16.54	171.92	9.51	4.62	-	49.60
Expenditure during Construction Period (Pending Capitalization/Allocation)	51.09	35.07	-	-	-	0.32
TOTAL	1,089.81	987.33	602.14	615.45	1,188.81	1,246.97
Investments	6,746.68	6,746.68	0.02	0.02	0.02	-
Current Assets, Loans & Advances						
Inventories	32.74	20.75	15.55	11.75	15.97	18.10
Sundry Debtors	263.01	186.12	45.17	9.35	5.34	0.75
Cash and Bank Balances	13.30	128.64	14.87	11.23	8.04	8.35
Other Current Assets	53.25	25.54	13.73	7.42	8.89	4.64
Loans & Advances	290.13	216.05	60.35	51.61	206.74	16.88
TOTAL	8,488.92	8,311.11	751.83	706.83	1,433.81	1,295.69
Liabilities and Provisions						
Secured Loans	3,789.19	3,863.09	350.64	253.26	1,007.36	679.78
Unsecured Loans	1,285.00	690.44	-	90.71	0.70	2.87
Deferred Payment Liabilities	49.93	103.64	-	-	-	-
Current Liabilities	251.26	216.76	153.08	115.22	126.55	155.52
Provisions	43.07	14.13	8.45	14.13	7.94	4.78
TOTAL	5,418.45	4,888.06	512.17	473.32	1,142.55	842.95
Net Worth	3,070.47	3,423.05	239.66	233.51	291.26	452.74
Equity Share Capital	1,700.00	1,700.00	846.55	749.05	739.53	606.98
1% Non Cumulative Redeemable Preference Share Capital	10.00	10.00	-	-	-	-
5% Non Cumulative Redeemable Preference Share Capital	260.00	-	-	-	-	-

(Rs. in Million)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Share Application Money (Pending Allotment)	-	2,600.04	0.20	-	9.05	107.26
Reserves & Surplus	2,355.60	15.60	15.60	-	-	-
Less:						
Debit Balance of Profit & Loss Account	1,254.17	901.32	621.01	515.54	457.32	261.50
Less: Miscellaneous Expenditure (To the extent not written off or adjusted)	0.96	1.27	1.68	-	-	-
Net Worth	3,070.47	3,423.05	239.66	233.51	291.26	452.74

The above statement should be read with the Notes to the Restated Unconsolidated Summary Statement of Assets and Liabilities, Profits and Losses and Cash Flows, appearing in Annexure II.

As per our report of even date

For S.R. Batliboi & Co.
Chartered Accountants

**For and on behalf of the Board of Directors of
Fortis Healthcare Limited**

Per Raj Agrawal
Partner
Membership No. 82028

Shivinder Mohan Singh
Managing Director

Anurag Yadav
Chief Financial Controller

Place: New Delhi
Date: March 20, 2007

ANNEXURE I - RESTATED UNCONSOLIDATED SUMMARY STATEMENT OF PROFITS AND LOSSES

(Rs. in Million)

Particulars	Nine Months Period Ended December 31, 2006	Year Ended March 31, 2006	Year Ended March 31, 2005	Year Ended March 31, 2004	Year Ended March 31, 2003	Year Ended March 31, 2002
Income						
Operating Income	913.31	977.29	603.54	480.69	388.65	118.85
Other Income	54.47	22.53	26.88	22.44	16.00	3.25
Total Income	967.78	999.82	630.42	503.13	404.65	122.10
Expenditure						
Materials Consumed	359.89	369.52	218.55	176.77	150.65	53.97
Personnel Expenses	182.40	184.51	141.34	149.74	139.89	82.60
Operating Expenses	226.77	251.65	196.77	119.21	68.37	45.51
General and Administration Expenses	98.67	102.90	43.10	53.74	48.10	34.97
Selling Expenses	8.41	20.92	25.31	20.60	18.45	18.25
Interest Expense	348.83	272.75	22.92	78.68	95.08	62.51
Preoperative & Preliminary Expenditure Written Off	-	-	-	-	-	34.09
Depreciation/ Amortization	77.95	73.35	62.81	67.21	77.14	54.96
Total Expenditure	1,302.92	1,275.60	710.80	665.95	597.68	386.86
Profits /(Losses) before Tax	(335.14)	(275.78)	(80.38)	(162.82)	(193.03)	(264.76)
Fringe Benefit Tax	1.93	2.20	-	-	-	-
Net Profits /(Losses) before Prior period & Exceptional Items	(337.07)	(277.98)	(80.38)	(162.82)	(193.03)	(264.76)
Exceptional Item (Refer Note 9 of Annexure-II)	-	-	-	107.02	-	-
Prior Period Items	(19.11)	(1.53)	(2.98)	-	-	-
Net Profits /(Losses) as per audited accounts	(356.18)	(279.51)	(83.36)	(55.80)	(193.03)	(264.76)
Adjustments (Refer Note 4 of Annexure II)	5.65	(0.80)	(2.90)	(2.42)	(2.79)	29.81
Net Profits/(Losses) as restated	(350.53)	(280.31)	(86.26)	(58.22)	(195.82)	(234.95)
Profit & Loss Account at the beginning of the year (Refer Note 6 in Annexure II)	(901.32)	(621.01)	(515.54)	(457.32)	(261.50)	(26.55)

(Rs. in Million)

Particulars	Nine Months Period Ended December 31, 2006	Year Ended March 31, 2006	Year Ended March 31, 2005	Year Ended March 31, 2004	Year Ended March 31, 2003	Year Ended March 31, 2002
Adjustment as on April 1, 2006 on account of implementation of Revised AS-15 on Employee Benefits (refer Note 20 of Annexure-II)	(2.32)	-	-	-	-	-
Loss Brought forward from Amalgamating Company upto March 31, 2004 (Refer Note 4 h of Annexure-II)	-	-	(19.21)	-	-	-
Balance Carried Forward as restated	(1,254.17)	(901.32)	(621.01)	(515.54)	(457.32)	(261.50)

The above statement should be read with the Notes to the Restated Unconsolidated Summary Statement of Assets and Liabilities, Profits and Losses and Cash Flows, appearing in Annexure II.

As per our report of even date

For S.R. Batliboi & Co.
Chartered Accountants

Per Raj Agrawal
Partner
Membership No. 82028

**For and on behalf of the Board of Directors of
Fortis Healthcare Limited**

Shivinder Mohan Singh
Managing Director

Anurag Yadav
Chief Financial Controller

Place: New Delhi
Date: March 20, 2007

ANNEXURE I - RESTATED UNCONSOLIDATED SUMMARY STATEMENT OF CASH FLOWS

(Rs. in Million)

	Particulars	Nine Months Period Ended December 31, 2006	Year Ended March 31, 2006	Year Ended March 31, 2005	Year Ended March 31, 2004	Year Ended March 31, 2003	Year Ended March 31, 2002
A.	Cash Flows from Operating Activities						
	Net profits / (losses) before tax & prior period items as restated	(329.49)	(276.58)	(83.28)	(58.22)	(195.82)	(234.95)
	Add: Prior period items	(19.11)	(1.53)	(2.98)	-	-	-
	Net profits / (losses) before tax, as restated	(348.60)	(278.11)	(86.26)	(58.22)	(195.82)	(234.95)
	Adjustment for:						
	Depreciation & Amortisation	77.95	73.35	62.81	67.21	77.14	54.96
	Loss on sale of Fixed Assets	0.51	0.32	1.88	7.52	0.33	0.02
	Provision for Doubtful Debts	-	3.44	1.87	2.85	2.55	3.62
	Bad Debts/Sundry Balances written off	0.77	4.84	2.51	0.24	0.07	0.05
	Arrangement fees written off	0.31	0.41	0.36	-	-	0.05
	Foreign Exchange Loss/(Gain)	(2.51)	10.02	(11.99)	-	-	-
	Interest income	(8.76)	(6.74)	(4.71)	(14.65)	(7.27)	(0.45)
	Interest expense	348.82	272.75	22.91	78.68	95.08	62.51
	Profit on sale of Hospital Land	-	-	-	(107.02)	-	-
	Operating Profits/(Losses) before working capital changes	68.49	80.28	(10.62)	(23.39)	(27.92)	(114.19)
	Movement in working capital:						
	Decrease / (Increase) in sundry debtors	(76.89)	(148.72)	(37.74)	(6.86)	(7.14)	(4.37)
	Decrease / (Increase) in inventories	(11.99)	(5.20)	(3.09)	4.21	2.14	(18.10)
	Decrease / (Increase) in loans and advances	(84.97)	(33.50)	(55.35)	41.12	(43.57)	(3.74)
	Decrease / (Increase) in other current assets	(29.73)	(6.27)	(7.39)	1.41	(3.11)	(4.64)
	Increase / (Decrease) in current liabilities	59.27	55.38	19.06	(7.03)	(25.80)	56.53
	Cash generated from /(used in) operations	(75.82)	(58.03)	(95.13)	9.46	(105.40)	(88.51)
	Direct taxes (paid)/ refund (including Fringe Benefits Tax)	(4.06)	0.97	0.22	(3.18)	(0.86)	(0.15)
	Net Cash generated from/(used in) operations (A)	(79.88)	(57.06)	(94.91)	6.28	(106.26)	(88.66)
B.	Cash Flows from Investing Activities						
	Purchases of fixed assets	(182.06)	(459.08)	(18.68)	(11.38)	(20.46)	(509.60)
	Proceeds from sale of Fixed Assets	1.12	0.23	4.91	617.02	1.15	0.46

(Rs. in Million)

	Particulars	Nine Months Period Ended December 31, 2006	Year Ended March 31, 2006	Year Ended March 31, 2005	Year Ended March 31, 2004	Year Ended March 31, 2003	Year Ended March 31, 2002
C.	Fixed Deposits with Banks	-	(120.00)	-	-	-	-
	Fixed Deposits Matured	120.00	-	-	-	-	-
	Loans to Subsidiaries (Net)	(42.54)	(19.60)	16.02	18.01	(46.55)	-
	Deposits with other Companies	(30.89)	(106.29)	-	-	(98.95)	-
	Deposits with other Companies received back	86.30	-	-	98.95	-	-
	Purchase of Investments	-	(6,746.67)	-	-	(0.02)	-
	Interest received	10.78	1.19	5.80	14.71	6.12	0.44
	Net Cash generated from / (used in) Investing activities (B)	(37.29)	(7,450.22)	8.05	737.31	(158.71)	(508.70)
	Cash Flows from Financing Activities						
	Proceeds from issuance of share capital (Refer Note (a) below)	-	863.46	92.30	9.52	132.55	239.46
	Proceeds from receipt of share application money	-	2,599.85	0.20	(9.05)	(98.21)	87.06
	Proceeds from long-term borrowings	7.42	105.73	341.50	0.61	332.29	331.56
	Repayment of long-term borrowings	(135.91)	(44.84)	(252.67)	(504.71)	(254.72)	(11.98)
	Proceeds / (Repayments) of short-term borrowings (Net)	601.74	4,231.83	(70.18)	(159.98)	247.83	0.14
	Arrangement fees paid	-	-	(2.04)	-	-	-
	Interest paid	(351.42)	(254.98)	(18.79)	(76.79)	(95.08)	(62.76)
	Net Cash generated from / (used in) financing activities (C)	121.83	7,501.05	90.32	(740.40)	264.66	583.48
	Net changes in cash & cash equivalents (A+B+C)	4.66	(6.23)	3.46	3.19	(0.31)	(13.88)
	Cash and cash equivalents at the beginning of the year	8.64	14.87	11.23	8.04	8.35	22.23
	Add: Cash acquired on amalgamation (Refer Note no. 4 h in Annexure)		-	0.18	-	-	-
	Cash and cash equivalents at the end of the year	13.30	8.64	14.87	11.23	8.04	8.35
	Components of cash and cash equivalents:						
	Cash on Hand	0.66	1.00	0.49	0.22	0.93	0.49
	Cheques in Hand	-	-	0.51	-	-	-
	Balances with Scheduled Banks on Current Accounts	12.64	7.64	13.87	11.01	7.11	7.86
	Total	13.30	8.64	14.87	11.23	8.04	8.35

The above statement should be read with the Notes to the Restated Unconsolidated Summary Statement of Assets and Liabilities, Profits and Losses and Cash Flows, appearing in Annexure II.

Notes:

- (a) Proceeds from issuance of share capital during the year ended March 31, 2006 excludes Rs 5.20 Million relating to share capital issued for consideration other than cash.
- (b) The amalgamation of Fortis Medical Centre Holdings Limited with the Company (Refer Note no.4 h of Annexure-II) is a non cash transaction and hence, has no impact on the Company's cash flows for any of the years.

As per our report of even date

For S.R. Batliboi & Co.
Chartered Accountants

Per Raj Agrawal
Partner
Membership No. 82028

**For and on behalf of the Board of Directors of
Fortis Healthcare Limited**

Shivinder Mohan Singh
Managing Director

Anurag Yadav
Chief Financial Controller

Place: New Delhi
Date: March 20, 2007

ANNEXURE II - NOTES TO RESTATED UNCONSOLIDATED SUMMARY STATEMENT OF ASSETS AND LIABILITIES, PROFITS AND LOSSES AND CASH FLOWS, AS RESTATED UNDER INDIAN GAAP, FOR FORTIS HEALTHCARE LIMITED.

1. Nature of Operations

The Company was incorporated in the year 1996 to set up, manage and operate a chain of multi specialty hospitals and it commenced its commercial operations by setting up the Fortis Heart Institute and Multi-Specialty Hospital at Mohali in the year 2001. Subsequently, the Company has set up/ taken over the management of other hospitals in different parts of the country.

2. Statement of Significant Accounting Policies

(a) Basis of preparation of Financial Statements

The financial statements have been prepared to comply in all material respects with the mandatory Accounting Standards issued by the Institute of Chartered Accountants of India and the relevant provisions of the Companies Act, 1956. The financial statements have been prepared under the historical cost convention on an accrual basis.

The accounting policies have been consistently applied by the Company and are consistent with those used in the previous year except for the accounting of Employee Benefits which has been accounted for in accordance with the provisions of Accounting Standard - 15 (Revised), which is discussed more fully in Note 20 below.

(b) Fixed Assets

Fixed assets are stated at cost less accumulated depreciation and impairment loss, if any. Cost comprises the purchase price and any directly attributable cost of bringing the asset to its working condition for its intended use. Financing costs relating to acquisition of fixed assets are also included to the extent they relate to the period till such assets are ready to be put to use.

(c) Depreciation

- i) Depreciation on Leasehold Improvements is provided over the lease period of 10 – 14 years.
- ii) Depreciation on all other fixed assets is provided using the Straight Line Method as per the useful lives of the assets estimated by the management, or at the rates prescribed under Schedule XIV of the Companies Act, whichever is higher.
- iii) Individual assets not exceeding Rs. 5,000 are depreciated fully in the year of purchase.

(d) Expenditure on new projects and substantial expansion

Expenditure directly relating to construction activity is capitalised. Indirect expenditure incurred during construction period is capitalised to the extent to which the expenditure is indirectly related to construction or is incidental thereto. Other indirect expenditure (including borrowing costs) incurred during the construction period, which is not related to the construction activity nor is incidental thereto, is charged to the Profit & Loss Account.

All direct capital expenditure on expansion is capitalised. As regards indirect expenditure on expansion, only that portion is capitalised which represents the marginal increase in such expenditure involved as a result of capital expansion. Both direct and indirect expenditure are capitalised only if they increase the value of the asset beyond its originally assessed standard of performance.

(e) Intangibles

Technical Know-how Fees

Technical Know-how Fees paid to Partner Healthcare System, Boston (USA) is amortized over a period of 3 years from the date of commencement of commercial operations.

Software

Cost of Software is amortized over a period of 6 years, being the estimated useful life as per the management estimates.

(f) **Impairment**

- i) The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal/ external factors. An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value at the weighted average cost of capital.
- ii) After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life.
- iii) A previously recognized impairment loss, if any, is increased or reversed depending on changes in circumstances. However, the carrying value after reversal is not increased beyond the carrying value that would have prevailed by charging usual depreciation if there was no impairment.

(g) **Leases**

Where the Company is the lessee

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased items, are classified as operating leases. Operating lease payments are recognized as an expense in the Profit and Loss account on a straight-line basis over the lease term.

Where the Company is the lessor

Assets subject to operating leases are included in fixed assets. Lease income is recognized in the Profit and Loss Account on a straight line basis over the lease term. Costs, including depreciation are recognized as expense in the Profit and Loss Account.

(h) **Investments**

Investments that are intended to be held for more than a year are classified as Long-term investments. Long-term investments are carried at cost. Provision for diminution in value is made to recognise a decline other than temporary in the value of the investments, wherever required.

(i) **Inventories**

Inventories are valued as follows:

Medical Consumables, Pharmacy Items and Fuel	Lower of cost and net realizable value. Cost is determined on weighted average basis.
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Other consumables, stores and spares, being immaterial in value terms, are being charged to consumption in the year of purchase.

Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and costs incurred to make the sale.

(j) **Revenue Recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

Operating Income

Operating Income is recognized as and when the services are rendered/ pharmacy items are sold. Management fee from hospitals is recognized as per the terms of the agreements with respective hospitals.

Rehabilitation Centre Income

Revenue is recognised as and when the services are rendered at the centre.

Equipment Lease Rentals

Revenue is recognised in accordance with the terms of lease agreements entered into with the respective lessees.

Interest

Revenue is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.

(k) **Deferred Revenue Expenditure**

Cost incurred in raising funds (Arrangement fees on Term Loan) is amortized over the period for which the funds are acquired.

(l) **Foreign Currency Transactions**

i) **Initial Recognition**

Foreign currency transactions are recorded in the reporting currency, by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

ii) **Conversion**

Foreign currency monetary items are reported using the closing rate. Non-monetary items that are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction.

iii) **Exchange Differences**

Exchange differences arising on the settlement of monetary items or on restatement of Company's monetary items at rates different from those at which they were initially recorded during the year, or reported in previous financial statements, are recognized as income or as expenses in the year in which they arise. Exchange differences on liabilities relating to fixed assets acquired from outside India are added to the cost of such assets.

iv) **Forward Exchange Contracts not intended for trading or speculation purposes**

The premium or discount arising at the inception of forward exchange contracts is amortized as expense or income over the life of the contract. Exchange differences on such contracts are recognized in the statement of profit and loss in the year in which the exchange rates change. Any profit or loss arising on cancellation or renewal of forward exchange contracts is recognized as income or as expense for the year.

(m) **Employee Benefits:**

a. **Provident Fund**

Provident Fund is a defined contribution scheme and the contributions are charged to the Profit and Loss Account of the period when the contributions to the Government Funds are due.

b. **Gratuity**

Gratuity liability is defined benefit obligation and is provided for on the basis of an actuarial valuation made at the end of the period.

c. **Leave Encashment**

Short term compensated absences are provided for based on estimates. Long term compensated absences are provided for based on actuarial valuation made at the end of the period.

d. **Actuarial Gains/Losses**

Actuarial gains/losses are immediately taken to the Profit and Loss Account and are not deferred.

(n) **Income Taxes**

Tax expense comprises current, deferred and fringe benefit tax. Current income tax and fringe benefit tax is measured at the amount expected to be paid to the tax authorities in accordance with the Indian Income Tax Act. Deferred income taxes reflect the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years. Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognised only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. If the Company has carry forward of unabsorbed depreciation and tax losses, deferred tax assets are recognised only if there is virtual certainty that such deferred tax assets can be realised against future taxable profits. Unrecognised deferred tax assets of earlier years are re-assessed and recognised to the extent that it has become reasonably certain that future taxable income will be available against which such deferred tax assets can be realised.

(o) **Earnings Per Share**

Basic earnings per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders (after deducting preference dividends and attributable taxes, if any) by the weighted average number of equity shares outstanding during the year. For the purpose of calculating diluted earnings per share, net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares.

(p) **Provisions**

A provision is recognized when an enterprise has a present obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to their present value and are determined based on best management estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best management estimates.

(q) **Cash and Cash Equivalents**

Cash and cash equivalents in the balance sheet comprise cash at bank and in hand and short term investments with an original maturity of three months or less.

3. **Material Regroupings**

Appropriate adjustments have been made in the Restated Unconsolidated Summary Statements of Assets and Liabilities, Profits and Losses and Cash Flows, wherever required, by a reclassification of the corresponding items of income, expenses, assets and liabilities, in order to bring them in line with the groupings as per the audited financials of the Company for the nine months period ended December 31, 2006 and the requirements of the Guidelines issued by the Securities and Exchange Board of India (Disclosure and Investor Protection Guidelines 2000) as amended from time to time.

4. **Material Adjustments**

(a) **Summary of results of restatements made in the audited financial statements of the Company for the respective period / years and their impact on the profits / losses of the Company is as under:**

	(Rs. in million)					
	P/e Dec 31, 2006	Y/e March 31, 2006	Y/e March 31, 2005	Y/e March 31, 2004	Y/e March 31, 2003	Y/e March 31, 2002
Adjustments for						
Prior Period Items (Refer note b)						
Discount on sales	-	(0.69)	0.08	0.61	-	-
Purchases	(2.77)	(0.49)	0.58	1.69	0.94	0.05
Salaries and Wages	-	-	(0.79)	0.79	-	-
Professional charges to doctors	-	-	(1.28)	0.95	0.33	-
Management Fees	0.75	(0.75)	-	-	-	-
Sub Total	(2.02)	(1.93)	(1.41)	4.04	1.27	0.05
Excess provisions / Unclaimed balances written back (Refer note c)	3.37	0.40	0.82	(1.05)	1.24	(4.59)
Provision for doubtful debts (Refer note d)	-	(1.89)	1.25	0.67	0.22	(0.24)
Provision for doubtful loans and advances (Refer note e)	-	-	-	(1.47)	-	1.47
Bad debts / Sundry balances written off (Refer note f)	(7.00)	4.22	2.24	0.23	0.06	0.04
Preoperative / Preliminary expenses written off (Refer note g)	-	-	-	-	-	(26.54)
Total	(5.65)	0.80	2.90	2.42	2.79	(29.81)

(b) **Prior Period Items**

In the financial statements for the nine months period ended December 31, 2006, and years ended March 31, 2006 and 2005, certain items of income / expenses have been identified as prior period items. For the purpose of this statement, such prior period items have been appropriately adjusted to the respective years to which they relate.

(c) **Excess Provisions / Unclaimed Balances Written Back**

In the financial statements for the nine months period ended December 31, 2006, and years ended March 31, 2006, 2005, 2004, 2003 and 2002, certain liabilities created in the earlier years were written back. For the purpose of this statement, the said liabilities, wherever required, have been appropriately adjusted to the respective years in which the same were originally created.

(d) **Provision for Doubtful Debts**

During the years ended March 31, 2006, 2005, 2004, 2003 and 2002, certain provisions were made for bad and doubtful debts, which pertained to earlier years. For the purpose of this statement, the said provisions, wherever required, have been appropriately adjusted to the respective years in which these debtors were accounted for.

(e) **Provision for Doubtful Loans and Advances**

During the year ended March 31, 2004, a provision was created for non recoverable Withholding Tax forming part of 'Advance Tax and Tax Deducted at Source', out of which some part related to the year ended March 31, 2002. Accordingly, adjustments have been made to the summary statement of profits and losses, as restated, for the years ended March 31, 2004 and March 31, 2002.

(f) **Bad Debts / Sundry Balances written off**

During the nine months period ended December 31, 2006, certain balances relating to the year ended March 31, 2004, were written off. Further, during the year ended March 31, 2005, certain debts relating to Fortis Medical Centre Holdings Limited, which pertained to the year ended March 31, 2004, were written off. For the purpose of this statement, such amounts have been appropriately adjusted to the respective years to which they relate.

(g) **Reversal of Preoperative / Preliminary Expenditure written off**

During the year ended March 31, 2002, preoperative expenses pertaining to previous years were written off. For the purpose of this statement, the said expenses have been appropriately adjusted to the respective years in which these were incurred.

(h) **Scheme of amalgamation/merger of Fortis Medical Centre Holdings Limited with Fortis Healthcare Limited**

- (i) The Scheme of Amalgamation/ merger ('the scheme') under sections 391 and 394 of the Companies Act, 1956, between Fortis Healthcare Limited ('the Company') and Fortis Medical Centre Holdings Limited ('FMCHL'), with effect from the appointed date i.e. April 1, 2004, was approved by the Hon'ble High Court at New Delhi, vide its order dated October 7, 2005. The Company filed the Order of the Hon'ble High Court with the Registrar of Companies, NCT of Delhi and Haryana on December 23, 2005.
- (ii) FMCHL was engaged in the business of managing and operating hospitals and as per the scheme of amalgamation, the Company shall continue to carry on the business of managing and operating chain of multi specialty hospitals.
- (iii) In terms of Accounting Standard 14 – Accounting for Amalgamations issued by the Institute of Chartered Accountants of India, the Scheme of Amalgamation was accounted for under the 'Pooling of Interest Method', wherein all the assets and liabilities of FMCHL became, after amalgamation, the assets and liabilities of the Company.
- (iv) Pursuant to the Scheme, the business of FMCHL had been transferred to the Company on the going concern basis. Accordingly, all the assets, liabilities, rights, licenses, benefits, obligations etc. of the business of FMCHL, as on April 1, 2004, stand transferred to and vested in the Company.
- (v) As per the Scheme, the Company had allotted to the members of FMCHL 1 (one) equity share of the face value of Rs. 10/- (Ten) each of the Company, credited as fully paid up for every 4 (four) equity shares of Rs. 10/- each held by the members of FMCHL in FMCHL, excepting that the equity shares held by the Company in FMCHL

stood cancelled. Accordingly, 520,000 equity shares of Rs. 10/- each fully paid-up aggregating to Rs.5.2 million were allotted by the Company to the members of FMCHL. In terms of the scheme, on transfer of various assets and liabilities of FMCHL to the Company as at the appointed date, following adjustments had been made in the books of account of the Company:

	Amount (Rs. in million)
Net Block of Fixed Assets	37.61
Net Current Assets	(7.47)
Less: Unsecured Loan	28.55
Total Net Assets Value	1.59
Add: Loss brought forward from the amalgamating company as on the date of amalgamation i.e. April 1, 2004	19.21
Total	20.80
Cancellation of Share Capital of FMCHL	20.80
Share Capital to be issued by the Company to the Members of FMCHL	5.20
Adjustment arising on amalgamation credited to Amalgamation Reserve	15.60

- (vi) The above accounting was given effect to in the audited financial statements for the year ended March 31, 2006 since the Court order approving the scheme was received only on October 7, 2005. However, since the appointed date for amalgamation was April 1, 2004, for the purposes of the summary statement of Assets and Liabilities, Profits and Losses and Cash Flows, as restated, the effect has been considered in the year ended March 31, 2005 and accordingly, assets, liabilities, income, expenses and cash flows for the year ended March 31, 2005 have been adjusted accordingly.

5. Non – Adjustment Items

- (a) Upto financial year 2000-01, earned leave liability of employees was accounted for based on the actual leaves standing to the credit of employees as at the close of the year and retirement gratuity liability was accounted for as per the 'Payment of Gratuity Act, 1972'. During the year ended March 31, 2002, the Company changed its accounting policy and accounted for the liability for employees' earned leaves and retirement gratuity based on actuarial valuation, in line with Accounting Standard – 15, issued by the Institute of Chartered Accountants of India. As a result of this change, the accumulated liability on earned leaves and retirement gratuity and the 'loss' for the said year was lower by Rs. 3.90 million.

In the summary statement of Assets and Liabilities and Profits and Losses, as restated, in the absence of relevant information, no adjustment has been made for the liability that may relate to the year ended March 31, 2001.

- (b) The actuarial valuation for employee benefits as at March 31, 2006, in accordance with Accounting Standard - 15 (Revised), has resulted in an additional charge of Rs. 19.41 million (including a prior period charge amounting to Rs. 17.09 million on account of change in the actuarial assumptions). Since the year, wise breakup of such prior period impact is not readily ascertainable, the effect of the same is not adjusted to the years ended March 31, 2006, 2005, 2004, 2003 and 2002 and the entire charge has been accounted for as a debit to Opening debit balance of Profit and Loss Account as at April 1, 2006.

6. **Reconciliation of Profit & Loss Account as at April 1, 2002**

	Amount (Rs. in million)
Profit & Loss Account Balance as at April 1, 2002, as per audited financial statements	-
(Increase)/ Decrease in accumulated losses as at April 1, 2002 as a result of adjustments for Preoperative & Preliminary Expenditure written off	(26.54)
Profit & Loss Account Balance as at April 1, 2002, as restated	(26.54)

7. **Segment Reporting**

As the Company's business activity primarily falls within a single business and geographical segment, there are no additional disclosures to be provided in terms of Accounting Standard 17 'Segment Reporting'.

8. **Related Party Disclosures**

Names of Related parties

Holding Company	Fortis Healthcare Holdings Limited with effect from March 31, 2006.
Subsidiary Companies	<ul style="list-style-type: none"> a) International Hospital Limited ('IHL'), which was a board controlled subsidiary of the Company since December 20, 2002, has become 99.90% subsidiary of the company with effect from March 20, 2006. b) Oscar Bio Tech Private Limited ('OBTPL') with effect from March 20, 2006. c) Escorts Heart Institute and Research Centre Limited ('EHIRCL') with effect from September 29, 2005. d) Escorts Hospital and Research Centre Ltd. with effect from September 29, 2005. e) Escorts Heart and Super Specialty Institute Limited with effect from September 29, 2005, f) Escorts Heart and Super Specialty Hospital Limited with effect from September 29, 2005. g) Escorts Heart Centre Limited with effect from September 29, 2005. h) Fortis Medical Centre Holdings Limited, a subsidiary till March 31, 2004, amalgamated pursuant to the Order of Hon'ble High Court dated October 07, 2005 (Refer note 4(h) above).
Associate	Sunrise Medicare Private Limited with effect from January 3, 2006.
Key Management Personnel ('KMP')	Mr. Harpal Singh - Chairman Mr. Shivinder Mohan Singh - Managing Director
Enterprises owned or significantly influenced by key management personnel or their relatives	SRL Ranbaxy Limited ('SRL'), Ranbaxy Laboratories Limited ('RLL'), Ranbaxy Holding Company ('RHC'), Fortis Health Staff Private Limited, Fortis Nursing Education Society.

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Transaction details	Dec - 2006	2005 - 06	2004 - 05	Dec - 2006	2005 - 06	2004 - 05	Subsidiaries			Associate			Key management personnel (KMP)			2004 - 05	Dec - 2006	2005 - 06	2004 - 05	Enterprises owned/ significantly influenced by KMP/ their relatives																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
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Subscription of Share Capital Fortis Health Care Holdings Ltd. Ranbaxy Laboratories Limited Personal Guarantee for Loans Taken Managing Director (Refer Note d below) Licence User Agreement Fees Ranbaxy Holding Company Balances Outstanding at the period / year end Loans / Advances recoverable Escorts Heart Super Speciality Institute Limited International Hospitals Ltd. SRL Ranbaxy Ltd. Sunrise Medicare Pvt. Ltd. Oscar Bio-Tech Private Ltd. Fortis Nursing Education Society Other Current Assets International Hospitals Ltd. Oscar Bio-Tech Private Ltd. Fortis Nursing Education Society SRL Ranbaxy Ltd. Sundry Debtors Sunrise Medicare Pvt. Ltd. Unsecured Loans Taken Oscar Bio-Tech Private Ltd. Sundry Creditors Key Management Personnel Ranbaxy Laboratories Limited SRL Ranbaxy Ltd. Investment Escorts Heart Institute Research Centre Limited International Hospitals Ltd. Oscar Bio-Tech Private Ltd. Sunrise Medicare Pvt. Ltd. Corporate Guarantee for Loans Taken Ranbaxy Holding Company (excluding 2,323,000 shares of Ranbaxy Laboratories Limited pledged for loans taken by the Company) Personal Guarantee for Loans Taken Managing Director	2,600.00	3,451.80	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Notes:

- All figures are in Rs. million.
- Details of remuneration paid to key management personnel, if any, is disclosed elsewhere in the notes to accounts.
- Expenses incurred on behalf of / by related parties, and later reimbursed by / to them have not been considered above.
- This amount excludes Rs. 25.36 million (Previous Year Rs. 2.26 million) for interest on loan which is also covered under the guarantee given.

Since AS – 18 on Related Party Transactions as issued by the Institute of Chartered Accountants of India, first became applicable to the Company with effect from the accounting year starting April 1, 2004, hence information for the years ended March 31, 2004, 2003 and 2002 has not been presented above.

9. Pursuant to an agreement entered into with a party, the Company had sold Hospital Land and Building situated at Mohali on October 1, 2003 for a total sale consideration of Rs. 600 million. Rs. 107.02 million, being the excess of sale consideration over the written down value of Land & Building as at October 1, 2003 had been shown as 'Exceptional Item' in the Profit & Loss Account for the year ended March 31, 2004. On sale of the said assets to the aforesaid party, various fixtures which were an integral part of the Building (hitherto capitalized under Plant & Machinery and Medical Equipments) but were not part of sales of aforesaid assets, had been transferred to Leasehold Improvements, to be amortized over the period of lease, as per note 10(a)(i) below.

10. (a) **Assets taken on Operating Lease**

- (i) Hospital/ office premises are obtained on operating lease for 3 to 14 years. In all the cases, the agreements are further renewable at the option of the Company. There is no escalation clause in the respective lease agreements. There are no restrictions imposed by lease arrangements and the rent is not determined based on any contingency. All these leases are cancellable in nature. The total lease payments in respect of such leases recognized in the profit and loss account are as under:

	(Rs. in million)			
	Dec – 06	2005-06	2004-05	2003-04
Lease payments during the period / year	60.14	67.23	55.81	28.22

The total lease payments mentioned above are inclusive of the amounts allocated to companies as referred to in Note No. 15 below.

There being no lease arrangements during the years ended March 31, 2003 and 2002, no disclosures are required for those respective years.

- (ii) The Company has also taken few Medical Equipments on non-cancellable operating lease for a period of 7 years. There is no escalation clause in the lease agreements. There is no restriction imposed by lease arrangements and the rent is not determined based on any contingency. The total of future minimum lease payments under the non-cancellable operating leases are as under:

	(Rs. in million)			
	Dec – 06	2005-06	2004-05	2003-04
Lease payments during the period / year	1.77	2.20	1.84	0.90
Minimum Lease Payments due -				
Not later than one year	3.47	2.53	2.19	1.81
Later than one year but not later than five years	14.96	17.54	16.80	12.60
Later than five years	0.04	0.18	3.11	8.92

There being no lease arrangements during the years ended March 31, 2003 and 2002, no disclosures are required for those respective years.

(b) **Assets given on Operating Lease**

- (i) The Company has leased out some portion of hospital premises for a period of 6 months to 10 years. In all the cases, the agreements are further renewable at the option of the Company. There is no escalation clause in the respective lease agreements. There are no restrictions imposed by lease arrangements and the rent is not

determined based on any contingency. All these leases are cancellable in nature. The total lease payments received / receivable in respect of the above leases recognized in the statement of profit and loss are as under:

(Rs. in million)

	Dec - 2006	2005-06	2004-05	2003-04	2002-03	2001-02
Sublease payments received for the period / year	2.03	2.22	0.28	0.70	1.03	0.64

- (ii) The Company has leased out certain capital assets during the current period on operating lease to a Trust managing a hospital operations. The lease term is for 3 years and thereafter renewable at the option of the lessor. There are no restrictions imposed by the lease arrangements and the rent is not determined based on any contingency. There is no escalation clause in the lease agreements. The lease arrangement is non-cancellable in nature. The total lease payments received/ receivable in respect of the above lease recognized in the statement of profit and loss are as under:

(Rs. in million)

	Dec 2006
Lease payments received for the period	28.47
Minimum lease payments receivable	
Not later than one year	59.95
Later than one year but not later than five years	89.93
Later than five years	-

11. In accordance with Accounting Standard 22 'Accounting for Taxes on Income', issued by the Institute of Chartered Accountants of India, in view of the losses incurred by the Company during the nine months period ended December 31, 2006, and years ended March 31, 2006, 2005, 2004, 2003 and 2002 and large amounts of accumulated losses carried forward at the close of the respective period / years, deferred tax assets on carried-forward losses and unabsorbed depreciation have not been accounted for in the books, since it is not virtually certain whether the Company will be able to utilize such losses / depreciation.

12. **Capital Commitments:**

(Rs. in million)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Estimated amount of contracts remaining to be executed on capital account and not provided for (net of capital advances)	31.41	83.91	8.40	6.28	0.88	1.67

13. Contingent liabilities (not provided for) in respect of:

(Rs. in million)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
(a) Claims against the Company not acknowledged as debts (in respect of compensation demanded by the patients / their relatives for negligence). The cases are pending with various Consumer Disputes Redressal Commissions. As per management, these claims are not likely to devolve on the Company due to their frivolous nature.	33.33	18.84	19.93	1.04	4.52	1.52
(b) Arrears demanded by Punjab State Electricity Board (PSEB) in respect of cost of wire used at the time of releasing the power connection at Mohali Hospital in 2001, against which Rs. 173 thousand has been deposited under protest. As per the management, this claim is not likely to devolve on the Company as all the old dues have already been paid	0.52	-	-	-	-	-
(c) Unredeemed Bank Guarantees executed in favour of lessor as security for hospital land and building taken on lease.	13.95	13.95	13.95	13.95	-	-
(d) Unredeemed Bank Guarantees executed in favour of Excise and Taxation Department, Mohali for sales tax purposes.	0.03	0.03	0.03	0.14	0.03	0.03

14. The Company has incurred losses of Rs. 350.53 million during the current period and has accumulated losses of Rs. 1,254.17 million as at December 31, 2006, which has resulted in erosion of a portion of the Company's net worth. The cash loss component out of total loss of Rs. 350.53 million is Rs. 272.58 million and includes borrowing cost of Rs. 283.21 million relating to the investment in a subsidiary. The Company has, thus, earned operating profit of Rs. 10.63 million during the current period. In view of above and the Company's plan to meet its additional fund requirements through the proposed Initial Public Offer ('the Issue'), the accounts have been continued to be prepared on a going concern basis.
15. The expenses shown in the Profit and Loss Account are net of expenses aggregating to Rs. 69.74 million during the nine months period ended December, 2006, Rs 78.71 million during the year 2005-06, Rs. 62.16 million during the year 2004-05, Rs. 40.65 million during the year 2003-04, Rs. 27.35 million during the year 2002-03 and Rs. 1.89 million during the year 2001-02 allocated / apportioned by the Company to Subsidiary Companies, Companies under the same management and to some other parties with whom the Company has entered into operations and management agreements, as per estimation made by the management. In the opinion of the Board of the Directors of the Company, the expenses so transferred are attributable to the activities of / services rendered to / availed by these companies / parties.

16. Sundry debtors' balances for Ex-Servicemen Contributory Health Scheme (ECHS) and Serving Defence Personnel of Rs. 225.46 million and Rs. 3.22 million respectively as at December 31, 2006, remain subject to confirmation. The Company has made the provision for doubtful debts of Rs. 3.15 million against the above which, in the opinion of the management, is adequate.
17. The Company has incurred expenses aggregating to Rs. 47.40 million (including Rs. 6.14 million paid/ payable to auditors) upto December 31, 2006 in connection with its proposed Issue. In terms of Section 78 of the Companies Act, 1956, the management proposes to adjust the same with the Securities Premium amount to be received against the issue and balance brought forward from earlier periods, as the case may be, and hence, the same have not been expensed off.
18. During the period, the Company has issued 26 million, 5% Non-Cumulative Redeemable Preference Shares of Rs. 10 each at a premium of Rs. 90 per share, to its holding company, Fortis Healthcare Holdings Limited on a preferential basis. As per the terms and conditions of issue, these Preference Shares are to be redeemed at a premium of Rs. 90 per share. Since sufficient balance is lying in the Securities Premium Account to meet this liability, no amount has been accrued towards Premium on Redemption of Preference Shares.
19. **Particulars of Unhedged Foreign Currency Exposure:**

Particulars	31 Dec 2006	31 March 2006
Import Creditors	Rs. 1.50 million (Euro 25,663 @ closing rate of 1 Euro = Rs. 58.38)	Rs. 7.87 million (Euro 143,045 @ closing rate of 1 Euro = Rs. 54.98)
ECB Loan (Principal Amount)	Rs. 208.07 million thousand (USD 4,687,500 @ closing rate of 1 USD = Rs.44.39)	Rs. 295.12 million (USD 6,562,500 @ closing rate of 1 USD = Rs.44.97)
ECB Loan (Interest Accrued but not due)	Rs. 2.01 million (USD 45,164 @ closing rate of 1 USD = Rs. 44.39)	Rs. 7.20 million (USD 159,994 @ closing rate of 1 USD = Rs.44.97)
Professional Fees	Rs. 17.36 million (USD 391,000 @ closing rate of 1 USD = Rs. 44.39)	–

Since the guidance on disclosure of Unhedged Foreign Currency Exposure as issued by the Institute of Chartered Accountants of India first became applicable to the Company with effect from the accounting year ended March 31, 2006, information for the years ended March 31, 2005, 2004, 2003 and 2002 has not been furnished above.

20. In the current period, the Company changed the basis of actuarial valuation of employee benefits in accordance with Accounting Standard – 15 (Revised) on Employee Benefits issued by the Institute of Chartered Accountants of India. As a result, the valuation of short term compensated absences forming part of accrued leaves as at March 31, 2006, is higher by Rs. 2.32 million and the same has been adjusted to the opening debit balance of profit and loss account as at April 1, 2006.
21. **Disclosures under Accounting Standard - 15 (Revised) on 'Employee Benefits':**

A. Defined Contribution Plan

(Rs. in million)

	For the nine months period ended December 31, 2006	For the year ended March 31, 2006
Contribution to Provident fund (Unfunded)	9.19	8.20

B. Defined Benefit Plan

(Rs. in million)

Gratuity (Unfunded)	Dec 2006
Expenses recognized during the nine months period ended December 31, 2006	
1. Current Service cost	4.74
2. Interest Cost on benefit obligation	1.03
3. Expected return on plan assets	-
4. Actuarial loss/(gain)	(1.42)
5. Net benefit expense	4.35
Net Asset / (Liability) recognized in the Balance sheet as at December 31, 2006	
1. Present value of defined benefit obligation	20.85
2. Fair value of plan assets	-
3. Surplus/(deficit) of funds	(20.85)
4. Net asset/ (liability)	(20.85)
Reconciliation of Net Asset/ (Liability) recognized in the Balance sheet during the nine months period ended December 31, 2006	
1. Net asset/(liability) at the beginning of the period	(17.15)
2. Employer expense	(4.35)
3. Employer contribution/benefits paid	0.66
4. Net asset/(liability) at the end of the period	(20.85)
5. Actual return on plan assets	-
Actuarial Assumptions	
1. Discount rate	8%
2. Expected rate of return on plan assets	-
3. Expected rate of salary increase	10%
4. Mortality	LIC (1994-96) duly modified
5. Withdrawal rate	Age Upto 30 years 3% Upto 44 years 2% Above 44 years 1%

Notes:

- The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.
- Since AS – 15 (Revised) on 'Employee Benefits' is applicable w.e.f. April 1, 2006, the disclosures as mentioned in (B) above are given only for the current nine months period ended December 31, 2006.

22. Remuneration to Directors debited under different heads of account is as follows:

(Rs. in million)

Particulars	Dec – 06	2005-06	2004-05	2003-04	2002-03	2001-02
Salaries and Allowances	-	5.66	5.82	5.62	2.92	1.59
Contribution to provident fund	-	0.44	0.44	0.43	0.19	0.05
Perquisites	-	0.59	0.59	0.25	0.02	0.02
Total	-	6.69	6.85	6.30	3.13	1.66

- The above remuneration excludes contribution to Gratuity Fund / Provision for Leave Encashment.
- The above remuneration includes the amounts allocated to other companies as referred to in Note No. 15 above.
- Due to the insufficiency of the effective capital as prescribed in Schedule XIII of the Companies Act, 1956, no managerial remuneration has been charged to the Profit and Loss Account for the period from April 1, 2006 to December 31, 2006.

23. As the Company had commenced the commercial operations effective June 28, 2001, the Profit & Loss Account for the year 2001-02 was prepared for the period from June 29, 2001 to March 31, 2002.

In terms of our report of even date attached.

For S. R. BATLIBOI & CO.

Chartered Accountants

per Raj Agrawal

Partner

Membership No. 82028

Place : New Delhi

Date: March 20, 2007.

For and on behalf of the Board of Directors

Shivinder Mohan Singh

Managing Director

Anurag Yadav

Chief Financial Controller

ANNEXURE III - RESTATED CONSOLIDATED SUMMARY STATEMENT ASSETS AND LIABILITIES

(Rs. in Million)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Fixed Assets						
Gross Block	6,444.07	5,821.28	1,458.13	842.00	1,345.56	1,251.94
Less: Accumulated Depreciation / Amortization	2,459.56	2,192.67	254.48	168.76	131.96	54.89
Net Block	3,984.51	3,628.61	1,203.65	673.24	1,213.60	1,197.05
Capital Work in Progress and capital advances	663.78	864.98	18.19	234.63	13.33	49.60
Expenditure during Construction Period (Pending Capitalization/Allocation)	57.73	47.48	-	75.52	41.29	0.32
TOTAL	4,706.02	4,541.07	1,221.84	983.39	1,268.22	1,246.97
Investments	3.23	4.58	-	-	-	-
Deferred tax assets (Refer Note 10 in Annexure IV)	90.79	55.19	-	0.01	0.01	-
Goodwill	3,918.65	4,261.27	-	-	-	-
Current Assets, Loans & Advances						
Inventories	123.37	102.48	21.27	12.46	15.97	18.10
Sundry Debtors	908.38	700.39	61.67	9.51	5.34	0.75
Cash and Bank Balances	168.00	167.44	16.25	14.06	9.64	8.35
Other Current Assets	81.34	53.74	17.67	7.42	8.89	4.64
Loans & Advances	457.95	382.24	54.26	30.69	134.93	16.88
Total	10,457.73	10,268.40	1,392.96	1,057.54	1,443.00	1,295.69
Liabilities and Provisions						
Secured Loans	4,864.51	4,819.50	731.09	434.26	1,007.36	679.78
Unsecured Loans	1,903.74	1,165.12	-	44.50	5.21	2.88
Deferred Payment Liabilities	49.93	103.64	-	-	-	-
Current Liabilities	907.55	787.28	213.33	201.74	135.79	155.52
Provisions	232.49	102.68	9.44	14.40	7.94	4.77
Deferred Tax Liability (Refer Note 10 of Annexure IV)	-	-	0.58	-	-	-
Minority Interest	178.86	179.62	213.61	144.30	-	-
Total	8,137.08	7,157.84	1,168.05	839.20	1,156.30	842.95
Net Worth	2,320.65	3,110.56	224.91	218.34	286.70	452.74

(Rs. in Million)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
<i>Represented by</i>						
Equity Share Capital	1,700.00	1,700.00	846.54	749.05	739.53	606.98
1% Non Cumulative Redeemable Preference Share Capital	10.00	10.00	-	-	-	-
5% Non Cumulative Redeemable Preference Share Capital	260.00	-	-	-	-	-
Share Application Money (Pending Allotment)	-	2,600.04	0.20	-	9.05	107.26
Reserves & Surplus	2,355.60	15.60	15.60	-	-	-
Less:						
Debit Balance of Profit & Loss Account	2,003.72	1,212.77	635.75	530.71	461.88	261.50
Less: Miscellaneous Expenditure (To the extent not written off or adjusted)	1.23	2.31	1.68	-	-	-
Net Worth	2,320.65	3,110.56	224.91	218.34	286.70	452.74

The above statement should be read with the Notes to the Restated Consolidated Summary Statement of Assets and Liabilities, Profits and Losses and Cash Flows of Fortis Healthcare Limited as restated under Indian GAAP, appearing in Annexure IV.

As per our report of even date

For S.R. Batliboi & Co.
Chartered Accountants

**For and on behalf of the Board of Directors of
Fortis Healthcare Limited**

Per Raj Agrawal
Partner
Membership No. 82028

Shivinder Mohan Singh
Managing Director

Anurag Yadav
Chief Financial Controller

Place: New Delhi
Date: March 20, 2007

ANNEXURE III - RESTATED CONSOLIDATED SUMMARY STATEMENT OF PROFITS AND LOSSES

(Rs. in Million)

PARTICULARS	Nine Months Period Ended December 31, 2006	Year Ended March 31, 2006	Year Ended March 31, 2005	Year Ended March 31, 2004	Year Ended March 31, 2003	Period Ended March 31, 2002
Income						
Operating Income	3,765.93	2,925.53	737.26	491.43	388.65	118.85
Other Income	80.37	46.04	41.91	9.56	11.77	3.25
Total Income	3,846.30	2,971.57	779.17	500.99	400.42	122.10
Expenditure						
Materials Consumed	1,296.36	1,032.87	271.95	179.54	150.65	53.97
Personnel Expenses	1,001.42	686.29	172.90	155.73	139.88	82.61
Operating Expenses	807.04	668.40	268.11	129.31	68.37	45.51
General and Administration Expenses	324.43	291.19	55.64	55.85	48.10	34.97
Selling Expenses	13.41	35.79	40.51	21.38	18.45	18.25
Interest Expense	453.55	342.70	43.52	78.75	95.08	62.51
Preoperative & Preliminary Expenditure Written Off	0.78	0.53	10.33	3.49	-	34.09
Depreciation & Amortization of Intangibles	278.21	227.47	87.01	69.91	77.15	54.96
Amortization of Goodwill arising on consolidation	342.63	222.30	-	-	-	-
Total Expenditure	4,517.83	3,507.54	949.97	693.96	597.68	386.87
Profits / (Losses) before Tax	(671.53)	(535.97)	(170.80)	(192.97)	(197.26)	(264.77)
Fringe Benefit Tax	8.44	8.59	-	-	-	-
Deferred Tax Expense	(13.25)	80.07	26.06	-	-	-
Current Tax Expense	61.58	25.41	-	-	-	-
Net Profits / (Losses) before Prior period & Exceptional Items	(728.30)	(650.04)	(196.86)	(192.97)	(197.26)	(264.77)
Exceptional Item (Refer Note 8 in Annexure IV)	-	-	-	107.02	-	-
Prior Period Items	(17.50)	25.02	(2.98)	-	-	-
Net Profits / (Losses) as per audited financials after eliminating inter company transactions	(745.80)	(625.02)	(199.84)	(85.95)	(197.26)	(264.77)
Adjustments (Refer Note 2 in Annexure IV)	0.94	(25.99)	29.91	(4.18)	(4.30)	29.81

(Rs. in Million)

PARTICULARS	Nine Months Period Ended December 31, 2006	Year Ended March 31, 2006	Year Ended March 31, 2005	Year Ended March 31, 2004	Year Ended March 31, 2003	Period Ended March 31, 2002
Share in losses of an associate company	(1.34)	(0.52)	-	-	-	-
Net Profits / (Losses) as restated	(746.20)	(651.53)	(169.93)	(90.13)	(201.56)	(234.96)
Less: Losses/(Profits) transferred to Minority Interest	(3.50)	74.51	84.10	21.30	1.18	-
Net Profits/ (Losses) as allocable to shareholders of Fortis Healthcare Limited	(749.70)	(577.02)	(85.83)	(68.83)	(200.38)	(234.96)
Balance in Profit & Loss Account brought forward from previous year (Refer Note 5 in Annexure IV)	(1,212.77)	(635.75)	(530.71)	(461.88)	(261.50)	(26.54)
Add: Adjustment on account of adoption of Revised AS-15 on Employee Benefits (Refer Note 3b of Annexure IV)	(41.25)	-	-	-	-	-
Losses Brought forward from Amalgamating Company (Refer Note 2k in Annexure IV)	-	-	(19.21)	-	-	-
Balance Carried Forward as restated	(2,003.72)	(1,212.77)	(635.75)	(530.71)	(461.88)	(261.50)

The above statement should be read with the Notes to the Restated Consolidated Summary Statement of Assets and Liabilities, Profits and Losses and Cash Flows of Fortis Healthcare Limited as restated under Indian GAAP, appearing in Annexure IV.

As per our report of even date

For S.R. Batliboi & Co.
Chartered Accountants

**For and on behalf of the Board of Directors of
Fortis Healthcare Limited**

Per Raj Agrawal
Partner
Membership No. 82028

Shivinder Mohan Singh
Managing Director

Anurag Yadav
Chief Financial Controller

Place: New Delhi
Date: March 20, 2007

ANNEXURE III - RESTATED CONSOLIDATED SUMMARY STATEMENT OF CASH FLOWS

(Rs. in Million)

	PARTICULARS	Nine Months Period Ended December 31, 2006	Year Ended March 31, 2006	Year Ended March 31, 2005	Year Ended March 31, 2004	Year Ended March 31, 2003	Year Ended March 31, 2002
A.	Cash Flows from Operating Activities						
	Net profits / (losses) after tax, as restated	(749.70)	(577.02)	(85.83)	(68.83)	(200.38)	(234.96)
	Add: Tax Expense	55.70	112.84	0.59	-	-	-
	Net profits / (losses) before tax, as restated	(694.00)	(464.18)	(85.24)	(68.83)	(200.38)	(234.96)
	Adjustment for:						
	Depreciation & Amortisation	620.84	449.77	87.01	69.91	77.15	54.96
	Loss on Sale of Fixed Assets	0.06	1.06	1.88	7.53	0.33	0.02
	Provision for Doubtful Debts	-	6.80	1.89	2.93	2.55	3.62
	Bad Debts/Sundry Balances written off	0.77	8.26	3.08	0.24	0.07	0.05
	Miscellaneous Expenditure written off	1.09	0.93	0.36	-	-	0.05
	Foreign Exchange (Gain)/Loss	(2.51)	10.02	(11.99)	-	-	-
	Interest income	(6.10)	(7.08)	(4.41)	(1.76)	(3.03)	(0.44)
	Interest expense	453.55	342.70	43.52	78.75	95.08	62.51
	Losses Transferred to Minority Interest	3.50	(74.51)	(84.10)	(21.30)	(1.18)	-
	Profit on Sale of Hospital Land	-	-	-	(107.02)	-	-
	Share in Losses of an Associate Company	1.34	0.52	-	-	-	-
	Operating Profits/ (Losses) before working capital changes	378.54	274.29	(48.00)	(39.54)	(29.41)	(114.19)
	Movement in working capital:						
	Decrease / (Increase) in sundry debtors	(249.30)	(143.53)	(54.92)	(7.11)	(7.13)	(4.37)
	Decrease / (Increase) in inventories	(20.90)	(19.79)	(8.81)	3.51	2.14	(18.10)
	Decrease / (Increase) in loans and advances	68.52	79.88	(22.87)	8.24	(18.31)	(3.74)
	Decrease / (Increase) in other current assets	(29.80)	(4.83)	(11.34)	1.41	(3.11)	(4.64)
	Increase / (Decrease) in current liabilities	200.78	(37.24)	2.51	70.51	(23.29)	56.53
	Cash generated from / (used in) operations	347.84	148.78	(143.43)	37.02	(79.13)	(88.51)
	Direct Taxes Refunded/ (Paid)	(97.21)	(67.35)	(2.92)	(3.17)	(0.86)	(0.15)
	Net Cash generated from/ (used in) operations (A)	250.63	81.43	(146.35)	33.83	(79.99)	(88.66)

(Rs. in Million)

PARTICULARS	Nine Months Period Ended December 31, 2006	Year Ended March 31, 2006	Year Ended March 31, 2005	Year Ended March 31, 2004	Year Ended March 31, 2003	Year Ended March 31, 2002
B. Cash Flows from Investing Activities						
Purchase of Fixed Assets	(443.43)	(688.82)	(332.24)	(302.61)	(55.69)	(509.60)
Proceeds from Sale of Fixed Assets	2.43	10.25	4.90	617.02	1.15	0.46
Fixed Deposits with Banks	33.35	(124.31)	-	-	-	-
Deposits with Other Companies (Net)	55.41	(106.30)	-	98.95	(98.95)	-
Purchase of Investments	-	(6,516.53)	-	-	(0.02)	-
Interest received	7.62	1.36	5.50	1.83	1.89	0.44
Net Cash generated from / (used in) Investing activities (B)	(344.62)	(7,424.35)	(321.84)	415.19	(151.62)	(508.70)
C. Cash Flows from Financing Activities						
Proceeds from issuance of Share Capital	-	863.46	92.30	9.52	132.55	239.46
Proceeds from issuance of Share Capital/Share Application Money to Minority Interest	-	-	155.00	165.60	(32.83)	-
Proceeds from/(refund of) Share Application Money	-	2,599.85	0.20	(9.05)	(98.21)	87.06
Proceeds from Long-Term Borrowings	198.23	157.40	540.95	181.61	380.79	331.56
Repayment of Long-Term Borrowings	(135.91)	(332.16)	(252.67)	(504.71)	(254.72)	(11.98)
Proceeds / (Repayments) of Short-Term Borrowings (Net)	508.39	4,161.49	(23.97)	(210.71)	200.35	0.14
Arrangement Fees paid	-	-	(2.04)	-	-	-
Interest paid	(442.82)	(320.43)	(39.39)	(76.86)	(95.08)	(62.76)
Net Cash generated from / (used in) Financing activities (C)	127.89	7,129.61	470.38	(444.60)	232.85	583.48
Net changes in cash & cash equivalents (A+B+C)	33.90	(213.31)	2.19	4.42	1.24	(13.88)
Cash and cash equivalents at the beginning of the year	43.13	16.25	14.06	9.64	8.35	22.23
Add: Cash and cash equivalents in respect of Subsidiaries acquired during the year	-	240.19	-	-	0.05	-
Cash and cash equivalents at the end of the year	77.03	43.13	16.25	14.06	9.64	8.35
Components of cash and cash equivalents:						
Cash on Hand	10.05	7.34	1.04	0.27	0.93	0.49
Cheques in hand	-	-	0.50	-	-	-
Balances with Scheduled Banks on Current Accounts	66.98	35.79	14.70	13.79	8.71	7.86
Total	77.03	43.13	16.25	14.06	9.64	8.35

The above statement should be read with the Notes to the Restated Consolidated Summary Statement of Assets and Liabilities, Profits and Losses and Cash Flows of Fortis Healthcare Limited as restated under Indian GAAP, appearing in Annexure IV.

Notes:

- (a) Proceeds from issuance of share capital during the year ended March 31, 2006 excludes Rs 5.20 Million relating to share capital issued for consideration other than cash.
- (b) The amalgamation of Fortis Medical Centre Holdings Limited with the Company (Refer Note 2 (k) in Annexure IV) is a non cash transaction and hence, has no impact on the Company's cash flows for any of the years.
- (c) Tax Expense considered above includes the impact of adjustments on restatement & includes current/deferred/fringe benefit tax .

As per our report of even date

For S.R. Batliboi & Co.
Chartered Accountants

**For and on behalf of the Board of Directors of
Fortis Healthcare Limited**

Per Raj Agrawal
Partner
Membership No. 82028

Shivinder Mohan Singh
Managing Director

Anurag Yadav
Chief Financial Controller

Place: New Delhi
Date: March 20, 2007

ANNEXURE IV - NOTES TO THE RESTATED CONSOLIDATED SUMMARY STATEMENT OF ASSETS AND LIABILITIES, PROFITS AND LOSSES AND CASH FLOWS, AS RESTATED UNDER INDIAN GAAP, FOR FORTIS HEALTHCARE LIMITED.

A. BACKGROUND

Fortis Healthcare Limited ('FHL' or the 'Company') was incorporated in the year 1996 to set up, manage and operate a chain of multi speciality hospitals and it commenced commercial operations by setting up the Fortis Heart Institute and Multi-speciality Hospital at Mohali in the year 2001. Subsequently, the Company has set up/taken over the management of various other hospitals in different parts of the country.

The Restated Consolidated Summary Statements have been prepared specifically in connection with the proposed Initial Public Offering of FHL, for inclusion in its offer document and relate to FHL, its subsidiaries and associate (the Company, together with its subsidiaries and associate, hereinafter collectively referred to as the 'Fortis Group').

B. SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of preparation of Restated Consolidated Summary Statements

The Restated Consolidated Summary Statement of Assets and Liabilities, Profits and Losses and Cash Flows have been prepared by applying the necessary adjustments to the audited financial statements of the respective group entities. These audited financial statements of the group entities have been prepared under the historical cost convention, on an accrual basis and in accordance with the Accounting Standards issued by the Institute of Chartered Accountants of India ('ICAI').

The Restated Consolidated Summary Statements comply in all material respects with the requirements of:

- i) Paragraph B(1) of Part II of Schedule II to the Companies Act, 1956.
- ii) The Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines 2000 ('the Guidelines') issued by SEBI on January 19, 2000, as amended from time to time in pursuance of Section 11 of the Securities and Exchange Board of India Act, 1992.

These Restated Consolidated Summary Statements have been prepared in accordance with the requirements of AS 21 (Accounting for Consolidated Financial Statements) and AS 23 (Accounting for Investments in Associates in Consolidated Financial Statements), issued by ICAI, on the following basis:

- i) Subsidiary companies are consolidated on a line-by-line basis by adding together the book values of the like items of assets, liabilities, income and expenses, after eliminating all significant intra-group balances and intra-group transactions and also unrealised profits or losses. The results of operations of a subsidiary are included in the consolidated financial statements from the date on which the parent subsidiary relationship comes into existence.
- ii) The difference between the cost to the Company of its investment in the subsidiary and its proportionate share in the equity of the subsidiary as at the date of acquisition of stake is recognized as Goodwill or Capital Reserve, as the case may be. Goodwill is amortized over a period of 10 years, being the best management estimate of its expected useful life.
- iii) Minorities' interest in net profit/loss of consolidated subsidiaries for the year is identified and adjusted against the income in order to arrive at the net income attributable to the shareholders of the Company. Their share of net assets is identified and presented in the Consolidated Balance Sheet separately. Where accumulated losses attributable to the minorities are in excess of their equity, in the absence of the contractual obligation on the minorities, the same are accounted for by the Holding company.
- iv) Investments in Associates are accounted for using the equity method. The excess of cost of investment over the proportionate share in equity of the Associate as at the date of acquisition of stake is identified as Goodwill and included in the carrying value of the Investment in the Associate. The carrying amount of the investment is adjusted thereafter for the post acquisition change in the share of net assets of the Associate. However, the share of losses is accounted for only to the extent of the cost of investment. Subsequent profits of such Associates are not accounted for unless the accumulated losses (not accounted for by the Company) are recouped.

- v) As far as possible, the consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented, to the extent possible, in the same manner as the Company's separate financial statements. Differences in accounting policies are disclosed separately.
- vi) There are no differences in reporting dates within the Fortis Group.

(b) Fixed Assets

Fixed assets are stated at cost less accumulated depreciation and impairment losses, if any. Cost comprises the purchase price and any directly attributable cost of bringing the asset to its working condition for its intended use. Financing costs relating to acquisition of fixed assets are also included to the extent they relate to the period till such assets are ready to be put to use.

(c) Depreciation

- i) Except as stated in para (ii), (iii) and (iv) below, depreciation on all fixed assets within the Fortis Group is provided for on Straight Line Method as per the useful lives of the assets estimated by the management, or at the rates prescribed under Schedule XIV of the Companies Act, 1956, whichever is higher.
- ii) Depreciation on Leasehold Improvements is provided for over the primary lease period.
In respect of one of the subsidiaries of the Company, depreciation on Leasehold Improvements is provided for on a straight line basis at the rate applicable to Factory Buildings under Schedule XIV of the Companies Act, 1956.
- iii) No amortization is being made in respect of Leasehold Land, these being long term leases.
- iv) In respect of certain subsidiaries, depreciation is being provided for as under-
 - a. Depreciation on fixed assets is provided for on the written down value method as per the rates prescribed under Schedule XIV to the Companies Act, 1956. (37% of the total net block of Fixed Assets of the Fortis Group aggregating Rs 3,984.5 million as at December 31, 2006).
 - b. Cost of independent feeder, though incurred by a subsidiary, but ownership of which belongs to Punjab State Electricity Board, is being amortized over a period of 5 years.
- v) In respect of some of the entities comprised within the Group, individual assets purchased with a cost not exceeding Rs. 0.005 million are depreciated fully in the year of purchase.

(d) Expenditure on new projects and substantial expansion

Expenditure directly relating to construction activity is capitalised. Indirect expenditure incurred during construction period is capitalised to the extent to which the expenditure is indirectly related to construction or is incidental thereto. Other indirect expenditure (including borrowing costs) incurred during the construction period which is not related to the construction activity nor is incidental thereto is charged to the Profit & Loss Account. All direct capital expenditure on expansion is capitalised. As regards indirect expenditure on expansion, only that portion is capitalised which represents the marginal increase in such expenditure involved as a result of capital expansion. Both direct and indirect expenditure are capitalised only if they increase the value of the asset beyond its originally assessed standard of performance.

(e) Intangibles

Technical Know-how Fees

Technical Know-how Fees paid to Partner Healthcare System, Boston (USA) has been amortized over a period of 3 years from the date of commencement of commercial operations.

Softwares

Cost of Softwares is amortized over a period of 6 years, being the estimated useful life as per the best management estimates. In respect of one of the subsidiaries of the Company, software is amortized over a period of five years (85% of net block of computer software aggregating Rs 11.63 million as at December 31, 2006).

License Fees

In respect of one of the subsidiaries of the Company, intangibles denote license fees paid to a registered society for acquiring the right to receive the surplus generated from the operations of a hospital. The license fee is being amortised over a period of 10 years, being the best management estimate of the useful life of the asset, on a pro-rata basis from the date of commencement of commercial operations at the hospital.

(f) Impairment

- i) The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal/ external factors. An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value at the weighted average cost of capital.
- ii) After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life.
- iii) A previously recognized impairment loss, if any, is increased or reversed depending on changes in circumstances. However, the carrying value after reversal is not increased beyond the carrying value that would have prevailed by charging usual depreciation if there was no impairment.

(g) Leases

Where the Company is the lessee

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item are classified as operating leases. Operating lease payments are recognized as an expense in the Profit and Loss account on a straight-line basis over the lease term.

Where the Company is the lessor

Assets subject to operating leases are included in fixed assets. Lease income is recognized in the Profit and Loss Account on a straight line basis over the lease term. Costs, including depreciation, are recognized as expense in the Profit and Loss Account.

(h) Investments

Investments that are intended to be held for more than a year are classified as Long-term investments. Long-term investments are carried at cost. Provision for diminution in value is made to recognise a decline other than temporary in the value of the investments, wherever required.

(i) Inventories

Inventories are valued as follows:

(i) Medical Consumables, Pharmacy Items & Fuel	Valued at lower of cost and net realizable value. Cost is determined on weighted average basis, except in respect of one of the subsidiaries of the Company, where it is determined on FIFO basis. (14.26% of total Medical consumables, Pharmacy items and Fuel inventories of Fortis Group aggregating Rs 103.49 million as at December 31, 2006)
(ii) Other Consumables, Stores and Spares	Valued at cost less provision for obsolescence, except in respect of certain entities within the Group, where these being immaterial in value terms, are charged off to the Profit and Loss Account on purchase.

Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and costs incurred to make the sale.

(j) Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the

revenue can be reliably measured.

Operating Income

Operating Income is recognized as and when the services are rendered/ pharmacy items are sold. Management fee from hospitals is recognized as per the terms of the agreements with respective hospitals.

Rehabilitation Centre Income

Revenue is recognised as and when the services are rendered at the centre.

Equipment Lease Rentals

Revenue is recognised in accordance with the terms of lease agreements entered into with the respective lessees.

Interest

Revenue is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.

(k) Miscellaneous Expenditure

Cost incurred in raising funds (Arrangement fees on Term Loan) is amortised over the period for which the funds are acquired.

Preliminary and pre operative expenses are charged off to the income statement in the year in which incurred, except in respect of one of the subsidiaries of the Company, where these are being amortized over a period of five years from the commencement of commercial operations. (21% of total miscellaneous expenditure (to the extent not written off or adjusted) of Fortis Group aggregating Rs 1.23 million as at December 31, 2006).

(l) Foreign Currency Transactions

i) Initial Recognition

Foreign currency transactions are recorded in the reporting currency, by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

ii) Conversion

Foreign currency monetary items are reported using the closing rate. Non-monetary items that are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction.

iii) Exchange Differences

Exchange differences arising on the settlement of monetary items or on restatement of Company's monetary items at rates different from those at which they were initially recorded during the year, or reported in previous financial statements, are recognized as income or as expenses in the year in which they arise. Exchange differences on liabilities relating to fixed assets acquired from outside India are added to the cost of such assets.

iv) Forward Exchange Contracts not intended for trading or speculation purposes

The premium or discount arising at the inception of forward exchange contracts is amortized as expense or income over the life of the contract. Exchange differences on such contracts are recognized in the statement of profit and loss in the year in which the exchange rates change. Any profit or loss arising on cancellation or renewal of forward exchange contracts is recognized as income or as expense for the year.

(m) Employee Benefits

a. Provident Fund and Other Funds

The Company makes contribution to statutory provident fund in accordance with Employees Provident Fund and Miscellaneous Provisions Act, 1952. Provident Fund is a defined contribution scheme and the contributions are charged to the Profit and Loss Account of the period when the contributions to the Government Funds are due.

In respect of one of the subsidiaries, contributions to Superannuation Fund, being a defined benefit scheme, are charged to the Profit and Loss Account on the basis of payments made.

b. **Gratuity**

Gratuity liability is defined benefit obligation and is provided for on the basis of an actuarial valuation made at the end of the period.

c. **Leave Encashment**

Short term compensated absences are provided for based on estimates. Long term compensated absences are provided for based on actuarial valuation made at the end of the period.

d. **Actuarial Gains/Losses**

Actuarial gains/losses are immediately taken to the Profit and Loss Account and are not deferred.

(n) Income Taxes

Tax expense comprises current, deferred and fringe benefit tax. Current income tax and fringe benefit tax is measured at the amount expected to be paid to the tax authorities in accordance with the Indian Income Tax Act. Deferred income taxes reflect the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years. Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognised only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. If the Company has carry forward of unabsorbed depreciation and tax losses, deferred tax assets are recognised only if there is virtual certainty that such deferred tax assets can be realised against future taxable profits. Unrecognised deferred tax assets of earlier years are re-assessed and recognised to the extent that it has become reasonably certain that future taxable income will be available against which such deferred tax assets can be realised.

(o) Provisions

A provision is recognized when an enterprise has a present obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to their present value and are determined based on best management estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best management estimates.

(p) Cash and Cash Equivalents

Cash and cash equivalents in the balance sheet comprise cash at bank and in hand and short term investments with an original maturity of three months or less.

C. NOTES TO ADJUSTMENTS AND REGROUPINGS IN RESTATED CONSOLIDATED SUMMARY STATEMENTS

1. Material Regroupings

Appropriate adjustments by way of reclassification of corresponding items of assets, liabilities, income and expenses have been made wherever required, in the restated summary statements of the subsidiaries, to bring them in line with the groupings as per the restated unconsolidated summary statements, prepared by Fortis Healthcare Limited.

2. Material Adjustments

(a) The results of restatements made in the audited financial statements of the entities within the Fortis Group and

their impact on the profits / losses of the Group is briefly summarized as under:

(Rs. in million)

	P/e December 31, 2006	Y/e March 31, 2006	Y/e March 31, 2005	Y/e March 31, 2004	Y/e March 31, 2003	Y / e March 31, 2002
Adjustments for :						
Prior Period Items						
Discount on sales	-	(0.69)	0.08	0.61	-	-
Purchases	(2.77)	(0.48)	0.58	1.69	0.95	0.05
Salaries and Wages	-	-	(0.79)	0.79	-	-
Professional charges to doctors	2.02	(2.02)	(1.28)	0.95	0.33	-
Marketing and Business Promotion Expense	3.05	(1.78)	-	-	-	-
Other Expense	0.75	(0.75)	-	-	-	-
Reversal of Deferred tax liability created in an earlier year	-	26.55	(26.55)	-	-	-
Sub Total	3.05	20.82	(27.96)	4.04	1.27	0.05
Unbilled Revenue from undischarged patients	-	3.94	(3.94)	-	-	-
Provision for Consultancy Fee on undischarged patients	-	(0.24)	0.24	-	-	-
Excess Provisions/Unclaimed Balances written back	3.37	0.40	0.83	(1.13)	1.24	(4.59)
Provision for doubtful debts	(0.54)	(1.38)	1.28	0.67	0.22	(0.24)
Provision for doubtful loans and advances	-	-	-	(1.47)	-	1.47
Bad Debts / Sundry balances written off	(7.00)	3.67	2.78	0.32	0.07	0.05
Preoperative / Preliminary expenditure written off	-	-	(4.18)	1.76	1.51	(26.54)
Sub Total	(4.17)	6.40	(3.01)	0.15	3.03	(29.86)
Current/deferred tax impact of adjustments	0.18	(1.24)	1.05	-	-	-
Total	(0.94)	25.99	(29.91)	4.18	4.30	(29.81)

(b) Prior Period Items

In the audited financial statements for the current nine months period ended December 31, 2006, and the years ended March 31, 2006 and 2005, certain items of income / expenses were identified as prior period items. For the purpose of this statement, such prior period items have been appropriately adjusted to the respective years to which they relate.

(c) Unbilled revenue from undischarged patients

In one of the subsidiaries, Operating income for the year ended March 31, 2006 included certain revenues relating to services provided by the entity to patients on or before March 31, 2005. For the purposes of this statement, the effect of these revenues has been considered in the period in which these services were provided, with a corresponding reduction in the income for the year ended March 31, 2006.

(d) Provision for Consultancy fee on undischarged patients

In respect of the subsidiary referred to in note c above, operating expenses for the year ended March 31, 2006 included certain expenses on account of consultancy fees paid to doctors pursuant to services provided to patients admitted on or before March 31, 2005. For the purposes of this statement, the effect of these expenses has been considered in the period in which these services were obtained, with a corresponding reduction in the expenses for the year ended March 31, 2006.

(e) Excess Provisions/Unclaimed Balances Written Back

In the audited financial statements for the nine months period ended December 31, 2006, and years ended March 31, 2006, 2005, 2004, 2003 and 2002, certain liabilities created in the earlier years were written back. For the purpose of this statement, the said liabilities, wherever required, have been appropriately adjusted to the respective years in which the same were originally created.

(f) Provision for Doubtful Debts

During the years ended March 31, 2006, 2005, 2004, 2003 and 2002, certain provisions were made for bad and doubtful debts, which pertained to earlier years. For the purpose of this statement, the said provisions, wherever required, have been appropriately adjusted to the respective years in which these debtors were accounted for.

(g) Provision for Doubtful Loans and Advances

During the year ended March 31, 2004, a provision was created for non recoverable Withholding Tax forming part of 'Advance Tax and Tax Deducted at Source', out of which some part related to the year ended March 31, 2002. Accordingly, adjustments have been made to the summary statement of profits and losses, as restated, for the years ended March 31, 2004 and March 31, 2002.

(h) Bad Debts / Sundry balances written off

During the nine months period ended December 31, 2006, and year ended March 31, 2005, certain debts which pertained to the earlier years were written off. For the purpose of this statement, the said provisions have been appropriately adjusted in the respective years to which they relate.

(i) Preoperative / Preliminary Expenditure written off

In respect of the Company and one of its subsidiaries, Pre operative and Preliminary expenditure incurred prior to the commencement of commercial operations was accumulated and carried forward at each year end for a write off in the year of commencement of commercial operations.

For the purpose of this statement, the said expenses have been appropriately adjusted to the respective years in which these were incurred. Further, the debit balance in profit and loss account as at April 1, 2001, has been adjusted to reflect the impact of expenses incurred prior to March 31, 2001.

(j) Current/deferred tax impact of adjustments

This item denotes Current/deferred tax impact of the adjustments referred to in the above paras.

(k) Scheme of amalgamation/merger of Fortis Medical Centre Holdings Limited with Fortis Healthcare Limited

The scheme of Amalgamation/merger ('the scheme') under sections 391 and 394 of the Companies Act, 1956, between Fortis Healthcare Limited ('the Company') and Fortis Medical Centre Holdings Limited ('FMCHL'), with effect from the appointed date i.e. April 1, 2004, was approved by the Hon'ble High Court at New Delhi vide its order dated October 7, 2005. The Company filed the Order of the Hon'ble High Court with the Registrar of Companies, NCT of Delhi and Haryana on December 23, 2005.

FMCHL was engaged in the business of managing and operating hospitals and as per the scheme of amalgamation, the Company shall continue to carry on the business of managing and operating chain of multi specialty hospitals.

In terms of Accounting Standard 14 – Accounting for Amalgamations issued by the Institute of Chartered Accountants of India, the Scheme of Amalgamation was accounted for under the ‘Pooling of Interest Method’, wherein all the assets and liabilities of FMCHL became, after amalgamation, the assets and liabilities of the Company.

Pursuant to the Scheme, the business of FMCHL was transferred to the Company on a going concern basis. Accordingly, all the assets, liabilities, rights, licenses, benefits, obligations etc. of the business of FMCHL, as on April 1, 2004, stand transferred to and vested in the Company.

As per the Scheme, the Company had allotted to the members of FMCHL 1 (one) equity share of the face value of Rs. 10/-(Ten) each of the Company, credited as fully paid up for every 4 (four) equity shares of Rs. 10/- each held by the members of FMCHL in FMCHL, excepting that the equity shares held by the Company in FMCHL stood cancelled. Accordingly, 520,000 equity shares of Rs. 10/- each fully paid-up aggregating to Rs.5.20 million were allotted by the Company to the members of FMCHL. In terms of the scheme, on transfer of various assets and liabilities of FMCHL to the Company as at the appointed date, following adjustments had been made in the books of account of the Company:

	Amount (Rs. in lakh)
Net Block of Fixed Assets	37.61
Net Current Assets	(7.47)
Less: Unsecured Loan	28.55
Total Net Assets Value	1.59
Add: Loss brought forward from the amalgamating company as on the date of amalgamation i.e. April 1, 2004	19.21
Total	20.80
Cancellation of Share Capital of FMCHL	20.80
Share Capital to be issued by the Company to the Members of FMCHL	5.20
Adjustment arising on amalgamation credited to Amalgamation Reserve	15.60

The above accounting was given effect to in the audited financial statements for the year ended March 31, 2006 since the Court order approving the scheme was received only on October 7, 2005. However, since the appointed date for amalgamation was April 1, 2004, for the purposes of the summary statement of Assets and Liabilities, Profits and Losses and Cash Flows, as restated, the effect has been considered in the year ended March 31, 2005 and accordingly, assets, liabilities, income and expenses for the year ended March 31, 2005 have been adjusted accordingly.

3. Non – Adjustment Items

- (a) In respect of the Company, upto financial year 2000-01, earned leave liability of employees was accounted for based on the actual leaves standing to the credit of employees as at the close of the year and retirement gratuity liability was accounted for as per the ‘Payment of Gratuity Act, 1972’. During the year ended March 31, 2002, the Company changed its accounting policy and accounted for the liability for employees’ earned leave and retirement gratuity based on actuarial valuation, in line with Accounting Standard 15, issued by the Institute of Chartered Accountants of India. As a result of this change, the accumulated liability on earned leave and retirement gratuity and the ‘loss’ for the said year was lower by Rs. 3.90 million.

For the purposes of this statement, in the absence of relevant information, no adjustment has been made for the liability that may relate to the year ended March 31, 2001.

- (b) The actuarial valuation for employee benefits as at March 31, 2006, in accordance with Accounting Standard - 15 (Revised), has resulted in an additional charge of Rs. 65.89 million for the Group (including a prior period charge amounting to Rs. 20.38 million on account of change in the actuarial assumptions and after considering the deferred tax credit aggregating to Rs. 21.74 million on the additional provision). Since the year wise breakup of such prior period impact is not readily ascertainable, the effect of the same has not been adjusted to the years ended March 31, 2006, March 31, 2005, 2004, 2003 and 2002 and the entire charge has been accounted for as a debit to Opening debit balance of Profit and Loss Account as at April 1, 2006.

D. OTHER SIGNIFICANT NOTES

4. Composition of the Group

The list of Subsidiaries and Associates considered in the preparation of the restated consolidated summary statements for Fortis Healthcare Limited ('FHL' or the 'Company') is as under-

Name of the Group Company	Country of Incorporation	Proportion of ownership interest as at December 31, 2006	Proportion of ownership interest as at March 31, 2006	Periods/years considered in preparation of restated consolidated summary statements
a) Subsidiaries				
Fortis Medical Centre Holdings Limited (Refer Note 2(k) above)	India	-	-	Period from February 14, 2003 to March 31, 2003 and year ended on March 31, 2004
Oscar Biotech Limited	India	100.00%	100.00%	Period from March 21, 2006 to March 31, 2006, and nine months period ended on December 31, 2006.
International Hospital Limited (Refer Note (a) below)	India	99.90%	99.90%	Period from December 20, 2002 to March 31, 2003, Years ended March 31, 2004, 2005, 2006 and nine months period ended on December 31, 2006.
Escorts Heart Institute and Research Centre Limited (Refer note (b) below)	India	90.00%	90.00%	Period from September 29, 2005 to March 31, 2006, and nine months period ended on December 31, 2006.
b) Associate				
Sunrise Medicare Private Limited (Refer note (c) below)	India	5.00%	5.00%	Period from January 3, 2006 to March 31, 2006, and nine months period ended on December 31, 2006.

- a) International Hospital Limited ('IHL') became a Board Controlled subsidiary of FHL effective December 20, 2002. In March 2006, FHL acquired a majority stake in IHL, resulting in IHL becoming a majority owned subsidiary of FHL.
- b) Escorts Heart Institute and Research Centre Limited ('EHIRCL') became a subsidiary of the Company effective September 29, 2005. Accordingly, the restated consolidated summary statements of the Fortis Group contain

a consolidation of the restated consolidated summary statements of EHIRCL and its following subsidiaries (hereinafter collectively referred to as the 'Escorts Group') prepared for the period from September 29, 2005 to March 31, 2006 and for the period from April 1, 2006 to December 31, 2006 (these two periods hereinafter collectively referred to as the 'post acquisition period'):

Name of the Company	Country of Incorporation	% of voting power held by EHIRCL	
		As at December 31, 2006	As at March 31, 2006
Escorts Heart Centre Limited (EHCL)	India	100.00	100.00
Escorts Heart and Super Specialty Institute Limited (EHSSIL)	India	82.61	82.61
Escorts Heart and Super Specialty Hospital Limited (EHSSHL) *	India	100.00	100.00
Escorts Hospital and Research Centre Limited (EHRCL)	India	100.00	100.00

* EHSSHL was incorporated on April 24, 2003 and is yet to commence its commercial operations.

The Restated consolidated summary statements of the Escorts group for the period from September 29, 2005 to March 31, 2006 (included within the post acquisition period) have been prepared on the following basis-

- Items of income/expenses, other than for taxation, for the period April 1, 2005 to September 30, 2005 have been subtracted from the corresponding items of incomes/expenses for the year ended March 31, 2006. The resultant figures have been increased by proportionate amounts for two days arrived at by pro-rating items of income/expenses.
 - Tax expense for the period has been worked out based on the effective tax rate for the year ended March 31, 2006.
- c) As a result of the Shareholders' Agreement dated January 3, 2006 entered into with Sunrise Medicare Private Limited ('SMPL') and certain existing shareholders of that entity, the Company has acquired certain rights which confer on it the power to participate in the financial and operating policy decisions at SMPL. Consequently, in the restated consolidated summary statements, the Company has applied the equity method of accounting for investment in SMPL effective such date.

5. Reconciliation of Profit & Loss Account as at April 1, 2002

	(Amount in Rs. million)
Profit & Loss Account Balance as at April 1, 2002, as per audited financial statements of Fortis Healthcare Limited	-
(Increase)/ Decrease in accumulated losses as at April 1, 2002 as a result of adjustments for Preoperative & Preliminary Expenditure written off	(26.54)
Profit & Loss Account Balance as at April 1, 2002, as restated	(26.54)

6. Segment Reporting

As the Group's business activities primarily fall within a single business and geographical segment, there are no additional disclosures to be provided in terms of Accounting Standard 17 'Segmental Reporting'.

7. Related Party Disclosures

(a) Names of Related parties

Holding Company	Fortis Healthcare Holdings Limited with effect from March 31, 2006.
Associate	Sunrise Medicare Private Limited, with effect from January 3, 2006
Key Management Personnel ('KMP')	<p>Mr. Harpal Singh - Chairman of FHL and EHIRCL (with effect from September 29, 2005), Director of IHL</p> <p>Mr. Shivinder Mohan Singh - Managing Director of FHL and EHIRCL (with effect from September 29, 2005), Director of IHL</p> <p>Mr. Malvinder Mohan Singh – Director of EHIRCL (with effect from September 29, 2005)</p> <p>Mr. N. K. Pandey - Manager of EHIRCL</p> <p>(Lt. Gen.) Harcharan Singh - Director of EHIRCL (Until March 2006)</p> <p>(Lt. Gen.) M.L. Chawla - Director of EHIRCL (with effect from June 15, 2006)</p>
Enterprises owned or significantly influenced by key management personnel or their relatives	SRL Ranbaxy Limited ('SRL'), Ranbaxy Laboratories Limited ('RLL'), Ranbaxy Holding Company ('RHC'), Fortis Nursing Education Society ('FNES') , Fortis Health Staff Private Limited ('FHSPL')

(b) The schedule of Related Party Transactions is given in the annexure attached

Transaction details	Rs. in million									
	Dec - 2006	2005 - 06	2004 - 05	Dec - 2006	2005 - 06	2004 - 05	Dec - 2006	2005 - 06	2004 - 05	Enterprises owned/ significantly influenced by KMP/their relatives
	Holding Company			Associate			Key management personnel (KMP)			
Expenses allocated to related parties										
SRL Ranbaxy Ltd.	-	-	-	-	-	-	-	-	-	15.69
Fortis Nursing Education Society	-	-	-	-	-	-	-	-	-	0.43
Ranbaxy Laboratories Limited	-	-	-	-	-	-	-	-	-	0.10
Sunrise Medicare Pvt. Ltd.	-	-	-	1.93	0.94	-	-	-	-	-
Operation and Management Fees Income										
Sunrise Medicare Pvt. Ltd.	-	-	-	4.37	1.04	-	-	-	-	-
Rent Income										
Fortis Nursing Education Society	-	-	-	-	-	-	-	-	-	0.66
Interest Income										
SRL Ranbaxy Ltd.	-	-	-	-	-	-	-	-	-	-
Sunrise Medicare Pvt. Ltd.	-	-	-	1.82	0.60	-	-	-	-	-
Fortis Nursing Education Society	-	-	-	-	-	-	-	-	-	-
Interest Expense										
Ranbaxy Holding Co.	-	-	-	-	-	-	-	-	-	0.43
Legal and Professional charges										
Ranbaxy Holding Company	-	-	-	-	-	-	-	-	-	0.90
Income from rendering medical services										
Ranbaxy Laboratories Limited	-	-	-	-	-	-	-	-	-	0.59
Pathology Expenses										
SRL Ranbaxy Ltd.	-	-	-	-	-	-	-	-	-	26.91
Ranbaxy Laboratories Limited	-	-	-	-	-	-	-	-	-	0.01
Purchases of Medical consumables and pharmacy items										
Ranbaxy Laboratories Limited	-	-	-	-	-	-	-	-	-	15.23
Managerial Remuneration										
Key Management Personnel	-	-	-	-	-	-	9.61	7.74	6.85	10.98
Loans / Advances given during the period / year										
Fortis Nursing Education Society	-	-	-	-	-	-	-	-	-	-
Repair and Maintenance										
Ranbaxy Laboratories Limited	-	-	-	-	-	-	-	-	-	0.36
Utilisation Charges Received										
Ranbaxy Laboratories Limited	-	-	-	-	-	-	-	-	-	12.32
Subscription of Share Capital										
Fortis Health Care Holdings Ltd.	2,600	3,451.80	-	-	-	-	-	-	-	4.39
Ranbaxy Laboratories Limited	-	-	-	-	-	-	-	-	-	-
										15.68

Transaction details							Rs. in million				
Dec - 2006	2005 - 06	2004 - 05	Dec - 2006	2005 - 06	2004 - 05	Dec - 2006	2005 - 06	2004 - 05	2005 - 06	2004 - 05	
Holding Company			Associate			Enterprises owned/ significantly influenced by KMP/their relatives					
						Key management personnel (KMP)					
Personal Guarantee for Loans Taken Managing Director (Refer note b below) Upfront Fees Received Ranbaxy Laboratories Limited Licence User Agreement Fees Ranbaxy Holding Company Balances Outstanding at the year end Loans / Advances recoverable SRL Ranbaxy Ltd. Sunrise Medicare Pvt. Ltd. Fortis Nursing Education Society Ranbaxy Laboratories Limited Other Current Assets Fortis Nursing Education Society SRL Ranbaxy Ltd. Sundry Debtors Sunrise Medicare Pvt. Ltd. Ranbaxy Laboratories Limited Unsecured Loans Taken Ranbaxy Holding Company Sundry Creditors Key Management Personnel Ranbaxy Laboratories Limited SRL Ranbaxy Ltd. Current Liabilities & Provisions Ranbaxy Holding Company Investment Sunrise Medicare Pvt. Ltd. Corporate Guarantee for Loans Taken Ranbaxy Holding Company (excluding 2,323,000 shares of Ranbaxy Laboratories Limited pledged for loans taken by the Company) Personal Guarantee for Loans Taken Managing Director	-	-	-	-	-	500.00	3,800.00	-	-	-	
	-	-	-	-	-	-	-	-	-	-	
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Notes:

- a) Expenses incurred on behalf of / by related parties, and later reimbursed by / to them have not been considered above.
 - b) This amount excludes Rs. 25.36 million (Previous Year Rs. 2.26 million) for interest on loan which is also covered under the guarantee given.
 - c) Since AS – 18 on Related Party Transactions as issued by the Institute of Chartered Accountants of India, first became applicable to the Company with effect from the accounting year starting April 1, 2004, hence information for the years ended March 31, 2004, 2003 and 2002 has not been presented in the annexure as referred above.
8. Pursuant to an agreement entered into with a party, FHL sold Hospital Land and Building situated at Mohali on October 1, 2003 for a total sale consideration of Rs. 600 million. Rs. 107.02 million, being the excess of sale consideration over the written down value of Land & Building as at October 1, 2003, was shown as an 'Exceptional Item' in the Profit & Loss Account for the year ended March 31, 2004. On sale of the said assets to the aforesaid party, various fixtures which were an integral part of the Building (hitherto capitalized under Plant & Machinery and Medical Equipments) but were not part of sale of the aforesaid assets, were transferred to Leasehold Improvements, to be amortized over the period of lease, as per note 9(a)(i) below.

9. (a) Assets taken on Operating Lease

- (i) Hospital/ office premises are obtained on operating lease for 3 to 14 years. In all the cases, the agreements are further renewable at the option of the Company. There is no escalation clause in the respective lease agreements. There are no restrictions imposed by lease arrangements and the rent is not determined based on any contingency. All these leases are cancellable in nature. The total lease payments in respect of such leases recognized in the profit and loss account are as under:

(Rs in million)

	Dec – 06	2005-06	2004-05	2003-04
Lease payments during the period / year	60.14	67.23	55.81	28.22

The total lease payments mentioned above are inclusive of the amounts allocated to companies as referred to in Note No. 20 below.

There being no lease arrangements during the years ended March 31, 2003 and March 31, 2002, no disclosures are required for those respective years.

- (ii) The Company has also taken few Medical Equipments on non-cancellable operating lease for a period of 7 years. There is no escalation clause in the lease agreements. There is no restriction imposed by lease arrangements and the rent is not determined based on any contingency. The total of future minimum lease payments under the non-cancellable operating leases are as under:

(Rs in million)

	Dec - 06	2005-06	2004-05	2003-04
Lease payments during the period/ year	1.77	2.20	1.84	0.90
Minimum Lease Payments due-				
Not later than one year	3.47	2.53	2.19	1.81
Later than one year but not later than five years	14.96	17.54	16.80	12.60
Later than five years	0.04	0.18	3.11	8.92

There being no lease arrangements during the years ended March 31, 2003 and March 31, 2002, no disclosures are required for those respective years.

- (iii) In respect of the Escorts Group, certain premises have been taken on operating leases that are renewable on a periodic basis and are cancellable by either party on mutually agreed terms as specified in the respective lease arrangements. Rent expenses included in profit and loss account towards such operating leases during the nine months period ended December 31, 2006 aggregate Rs 13.26 Million (Rs 8.81 Million for the period from September 29, 2005 to March 31, 2006).

(b) Assets given on Operating Lease

- (i) The Company has leased out some portion of hospital premises for a period of 6 months to 10 years. In all the cases, the agreements are further renewable at the option of the Company. There is no escalation clause in the respective lease agreements. There are no restrictions imposed by lease arrangements and the rent is not determined based on any contingency. All these leases are cancellable in nature. The total lease payments received / receivable in respect of the above leases recognized in the statement of profit and loss are as under:

(Rs in million)

	Dec - 2006	2005-06	2004-05	2003-04	2002-03	2001-02
Sublease payments received for the period / year	2.03	2.22	0.28	0.70	1.03	0.64

- (ii) The Company has leased out certain capital assets during the current period on operating lease to a Trust managing a hospital operations. The lease term is for 3 years and thereafter renewable at the option of the lessor. There are no restrictions imposed by the lease arrangements and the rent is not determined based on any contingency. There is no escalation clause in the lease agreements. The lease arrangement is non-cancellable in nature. The total lease payments received/ receivable in respect of the above lease recognized in the statement of profit and loss are as under:

(Rs in million)

	Dec - 06
Lease payments received during the period	28.47
Minimum Lease Payments receivable-	
Not later than one year	59.95
Later than one year but not later than five years	89.93
Later than five years	-

- (iii) One of the subsidiaries within the Escorts group has given premises on operating leases. Rent income included in the Profit and Loss Account towards such operating leases during the nine months period ended December 31, 2006 aggregates Rs. 2.55 million. (Rs 0.80 Million for the period from September 29, 2005 to March 31, 2006). Future minimum lease payments under non-cancellable operating lease contracts are as under-

(Rs in million)

Minimum Lease Payments	As at December 31, 2006	As at March 31, 2006
Due Not later than one year	0.72	0.72
Due later than one year but not later than five years	0.78	1.32

10. (a) The break-up of deferred tax assets/liabilities is as under:

(Rs in million)

Description	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003
Deferred tax assets on:					
Expenses debited to Profit and Loss Account and allowed in subsequent years	76.60	31.04	-	0.01	0.01
Accumulated losses and unabsorbed depreciation	48.57	65.84	-	-	-
Others	0.34	0.20	-	-	-
Sub-total	125.51	97.08	-	0.01	0.01
Deferred tax liabilities on:					
Accelerated depreciation	34.72	41.89	-	-	-
Others	-	-	0.58	-	-
Sub-total	34.72	41.89	0.58	-	-
Net deferred tax assets/(liability)	90.79	55.19	(0.58)	0.01	0.01

- (b) In accordance with Accounting Standard 22 'Accounting for Taxes on Income', issued by the Institute of Chartered Accountants of India, in view of the losses incurred by FHL during the periods ended December 31, 2006 and March 31, 2002 and the years ended March 31, 2003, March 31, 2004, March 31, 2005 and March 31, 2006 and large amounts of accumulated losses carried forward at the close of the respective years, deferred tax assets on carried-forward losses and unabsorbed depreciation have not been accounted for in the books, since it is not virtually certain whether the Company will be able to utilize such losses / depreciation.
- (c) In view of substantial reduction in the number of patients visiting the hospital resulting in low revenue and mounting losses, one of the subsidiaries has shut down the hospital operations in Kanpur with effect from August 31, 2005. After the closure of operations, this company is moving into the business of managing the operations of the Cardiac Care Units located at various hospitals across the country, with the view to provide exclusive focus and direction to the said unit for achieving higher efficiency. Based on this new business plan, this company would generate enough revenue to cover up all its brought forward business losses and unabsorbed depreciation. Looking into certainty of future income expected out of new business plan, this company has created deferred tax asset for brought forward losses and unabsorbed depreciation of Rs.17.36 million as at December 31, 2006.

11. Capital Commitments

(Rs in million)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Estimated amount of contracts remaining to be executed on capital account and not provided for (net of capital advances)	173.66	304.38	11.31	389.09	89.72	1.67

12. Goodwill appearing in restated consolidated summary statements is after netting off Capital Reserve aggregating Rs 11.58 million arising on the acquisition of one of the subsidiaries.

Further, the carrying value of investment in the Associate includes goodwill aggregating Rs 3.32 million.

13. **Contingent Liabilities (not provided for) in respect of :**

(Rs in million)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
(a) Claims against the Group not acknowledged as debts (in respect of compensation demanded by the patients/ their relatives for negligence). The cases are pending with various Consumer Disputes Redressal Commissions. As per management, these claims are not likely to devolve due to their frivolous nature. Further, some of the subsidiaries have taken professional indemnity/error and omission policies to cover the hospitals, their doctors and staff for any possible liability arising from such claims.	432.32	404.99	19.93	1.04	4.52	1.52
(b) Unredeemed Bank Guarantees executed in favour of lessor as security for hospital land and building taken on lease.	13.95	13.95	13.95	13.95	-	-
(c) Demand raised on a subsidiary by New Okhla Industrial Development Authority.	-	-	8.32	8.32	-	-
(d) Corporate guarantee to the Governor of Haryana for the registration of Escorts Limited under Haryana Value Added Tax Act, 2003.	35.00	35.00	-	-	-	-
(e) Others	4.32	3.80	0.03	0.14	0.03	0.03

- 14 (i) **Disclosures under Accounting Standard - 15 (Revised) on 'Employee Benefits' :**

A. Defined Contribution Plan

	<i>(Rs. in million)</i>
Contribution to Provident fund and other fund (Unfunded)	45.12
Contribution to Gratuity Trust (Funded)	1.57

B. Defined Benefit Plan

(Rs. in million)

Gratuity (Unfunded)	Dec 2006
Expenses recognized during the nine months period ended December 31, 2006	
1. Current Service cost	11.44
2. Interest Cost on benefit obligation	3.70
3. Expected return on plan assets	-
4. Actuarial loss/(gain)	1.18
5. Net benefit expense	16.32
Net Asset / (Liability) recognized in the Balance sheet as at December 31, 2006	
1. Present value of defined benefit obligation	77.66
2. Fair value of plan assets	-
3. Surplus/(deficit) of funds	(77.66)
4. Net asset/ (liability)	(77.66)
Reconciliation of Net Asset/ (Liability) recognized in the Balance sheet during the nine months period ended December 31, 2006	
1. Net asset/(liability) at the beginning of the period	(64.42)
2. Employer expense	(16.32)
3. Employer contribution/benefits paid	3.08
4. Net asset/(liability) at the end of the period	(77.66)
5. Actual return on plan assets	-

Actuarial Assumptions	All Companies excluding Escorts Group	Escorts Group
1. Discount rate	8%	7.50%
2. Expected rate of return on plan assets	-	-
3. Expected rate of salary increase	10%	5%
4. Mortality	LIC (1994 - 96) duly modified	LIC (1994 - 96) duly modified
5. Withdrawal rate	Age	Age
	Upto 30 years 3%	Upto 30 years 3%
	Upto 44 years 2%	Upto 44 years 2%
	Above 44 years 1%	Above 44 years 1%

Notes:

- a) The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

- b) Since AS – 15 (Revised) on ‘Employee Benefits’ is applicable w.e.f. April 1, 2006, the disclosures as mentioned in (B) above are given only for the current nine months period ended December 31, 2006.
15. In respect of one of the subsidiaries of the Company, Assessment proceeding in the sale tax matter lying with Deputy Commissioner, Trade Tax, Noida is still underway and liability, if any, which may arise on the matter is not presentably reasonably determinable.
16. A Civil suit (“Civil Suit”) has been filed for declaration and permanent injunction against Escorts Heart Institute and Research Centre Limited (EHIRCL) amongst others in the Delhi High Court seeking amongst others.
- (a) declaration that the amalgamation of Escorts Heart Institute and Research Centre, Delhi, a society registered under the Societies Registration Act, 1860 (EHIRCL Delhi) with Escorts Heart Institute and Research Centre, Chandigarh (EHIRCL Chandigarh) a society registered under the Societies Registration Act, 1860 and subsequent incorporation of EHIRCL Chandigarh Society (post amalgamation) into a company (i.e. EHIRCL) under Part IX of the Companies Act, 1956 is void,
- (b) seeking a restoration of charitable status of EHIRCL Delhi Society.
- The Delhi High Court, vide its Order dated September 30, 2005 has, however, only ordered the parties to maintain status quo as of September 30, 2005. The matter is being duly defended in the Court and is pending before the Delhi High Court.
- Delhi Development Authority (DDA) vide its Order dated October 6, 2005 determined the lease deeds and allotment letters of EHIRCL (“DDA Order”). EHIRCL has filed an Original Miscellaneous Petition and Civil Suit in the Delhi High Court seeking a declaration that the DDA Order is illegal and praying for a permanent injunction restraining DDA from dispossessing EHIRCL without due process of law. Delhi High Court has granted a stay restraining DDA from recovering physical possession of the property. The matter is pending in Delhi High Court.
- The Estate Officer of the DDA issued a show cause notice dated November 9, 2005 and initiated eviction proceedings against EHIRCL. The matter was being defended by EHIRCL and the proceedings have been suspended by the Estate Officer in view of the Order in the Letters Patent Appeal (LPA) mentioned below.
- EHIRCL filed a civil writ petition in the Delhi High Court challenging the show cause notice issued by Estate Officer, which was dismissed by the Hon’ble Single Judge. EHIRCL thereafter filed LPA against the above order before the Delhi High Court. The Division Bench of the Delhi High Court while issuing notice to the Estate Officer passed an interim order in favour of EHIRCL directing that no final order on eviction can be passed by the Estate Officer. The LPA is pending before the Delhi High Court.
- The Hon’ble High Court of Delhi in March 2004, amongst other hospitals, made EHIRCL a party to a Public Interest Litigation (PIL) filed in July 2002 (Social Jurist matter), concerning the applicability of certain free bed conditions on certain plots of land allotted to EHIRCL by DDA. The PIL is being defended and the matter is pending in the Delhi High Court.
17. (a) The Income-tax Authorities carried out a survey in EHIRCL on August 21, 2003 (certain statutory records of the company were impounded, which are still in possession of the Authorities), regarding amalgamation of Escorts Heart Institute and Research Centre, Delhi (Delhi Society) with a society at Chandigarh with a similar name (Chandigarh Society), and later on registration of the Amalgamated Society as a company.
- Pursuant to the survey, the Income-tax Authorities have re-opened the assessments of Chandigarh and Delhi Societies. The Deputy Commissioner of Income-tax, Delhi has completed the reopened assessments of the Delhi Society for four assessment years, i.e., assessment years 1997-98, 1998-99, 1999-2000 and 2000-01, wherein, the exemption availed by the erstwhile Delhi Society by virtue of being an approved scientific research organisation has been withdrawn in respect of these years. The past accumulated income upto March 31, 1996 has been brought to tax and the incomes of the respective years thereafter have been subject to tax as normal business income, hence raising a cumulative demand of Rs.1010.21 millions (including interest of Rs.551.21 millions). The Deputy Commissioner of Income-tax has also assessed the income for assessment year 2001-02, whereby the entire accumulations and allowances

made in earlier years have again been brought to tax, raising a further demand of Rs.1243.70 millions (including interest of Rs.694.60 millions). The company is of the view that the demand raised for the assessment year 2001-02 includes duplication on account of demands raised in the assessment years 1997-98 to 2000-01 and, further, the events taking place in the year 2000 cannot relate back to earlier years.

EHIRCL has challenged the reopening of assessment year 1997-98 before the Delhi High Court in a writ petition filed on July 27, 2005. The Hon'ble Court in its interim order dated September 20, 2005 has directed the Assessing Officer to complete the assessments for all these years and has also directed that the operation of assessment orders for assessment years 1997-98, 1998-99, 1999-00 and 2000-01 shall remain suspended till matter is heard and decided by the Court. The company has filed appeals before the Commissioner of Income –tax (Appeals) for all these years.

- (b) The Additional Commissioner of Income-tax, Chandigarh, has also raised a demand of tax amounting to Rs. 525.32 millions and interest thereon amounting to Rs.291.60 millions by treating the excess of assets over liabilities as short term capital gains on registration of the Amalgamated Society as the Company. EHIRCL feels that the above registration does not give rise to transfer of assets and consequent capital gains and, therefore, has preferred an appeal before the Income-tax Appellate Tribunal, Chandigarh, which is pending disposal.
- (c) Regular assessment under section 143(3) of Income-tax Act, 1961, has been completed for assessment year 2004-05 in the case of EHIRCL whereby a demand of Rs.40.42 millions has been raised. Appeal has been filed before the Commissioner of Income-tax (Appeals) against the disallowances made in the assessment order which is pending disposal.

In view of the management, the eventual outcome of the above matters cannot presently be estimated.

18. Pursuant to a notice under Section 59 of the Delhi Value Added Tax Act, 2004, EHIRCL submitted an application dated September 20, 2005 before the Commissioner of Trade and Taxes ("Commissioner"), New Delhi for determination of whether the Company is liable to pay tax under the provisions of the Delhi Value Added Tax Act, 2004 in respect of medicines, diet, drugs, implants, devices, consumables etc., which are administered in the course of treatment of patients. The application was made on the basis that the above items are not marketable commodities and, hence, are not goods. The Commissioner, vide his Order dated March 17, 2006 has held that the company is liable to pay Value Added Tax ("VAT") on the said items. EHIRCL has filed an appeal before the Delhi Value Added Tax Appellate Tribunal against the aforesaid Order of the Commissioner on April 27, 2006, which is pending for disposal. The company has out of an abundant caution, made an estimated provision of Rs.10.79 millions (including Rs. 4.80 millions upto March 31, 2006) in the matter, without considering the items used in composite packages for which no separate bills are raised, although it is of the view that no such liability would arise.
19. FHL has incurred losses of Rs. 350.53 million during the current period and has accumulated losses of Rs. 1,254.17 million as at December 31, 2006, which has resulted in erosion of a portion of the Company's net worth. The cash loss component out of total loss of Rs. 350.53 million is Rs. 272.58 million and includes borrowing cost of Rs. 283.21 million relating to the investment in a subsidiary. The Company has, thus, earned operating profit of Rs. 10.63 million during the current period. In view of above and the Company's plan to meet its additional fund requirements through the proposed Initial Public Offer ('the Issue'), the accounts have been continued to be prepared on a going concern basis.
20. The expenses shown in the Profit and Loss Account are net of expenses aggregating Rs 19.13 million during the period ended December 31, 2006, Rs 77.20 million during the year 2005-06, Rs. 62.16 million during the year 2004-05, Rs. 40.65 million during the year 2003-04, Rs. 27.35 million during the year 2002-03 and Rs. 1.89 million during the year 2001-02 allocated/ apportioned by the Company to companies under the same management and to another party with whom the Company has entered into an operations and management agreement, as per estimation made by the management. In the opinion of the Board of the Directors of the Company, the expenses so transferred are attributable to the activities of/services rendered to/availed by these companies / parties.
21. The Company and one of its subsidiaries have entered into 'Operation and Management' agreements with certain organizations that are into hospital operations, in terms of which, the Company /subsidiary is responsible for

providing all maintenance support and related services necessary to support, manage and maintain the hospital as may be required. The management fee in such cases is based on gross billings of these organizations subject to certain conditions as per the underlying agreements. The gross billings of these organizations are considered based on the unaudited financial statements of the respective organizations. The management does not anticipate any material changes in the amounts considered in the financial statements.

22. In respect of FHL, Sundry debtors' balances for Ex-Servicemen Contributory Health Scheme (ECHS) and Serving Defence Personnel of Rs. 225.46 million and Rs. 3.22 million respectively as at December 31, 2006, remain subject to confirmation. The Company has made the provision for doubtful debts of Rs. 3.15 million against the above which in the opinion of the management is adequate.
23. FHL has incurred expenses aggregating to Rs. 47.40 million (including Rs. 6.14 million paid/ payable to auditors) upto December 31, 2006 in connection with its proposed Issue. In terms of Section 78 of the Companies Act, 1956, the management proposes to adjust the same with the Securities Premium amount to be received against the issue and balance brought forward from earlier periods, as the case may be, and hence, the same have not been expensed off.
24. During the period, FHL has issued 26 million, 5% Non-Cumulative Redeemable Preference Shares of Rs. 10 each at a premium of Rs. 90 each share, to its holding company, Fortis Healthcare Holdings Limited on a preferential basis. As per the terms and conditions of issue, these Preference Shares are to be redeemed at a premium of Rs. 90 per share. Since sufficient balance is lying in the Securities Premium Account to meet this liability, no amount has been accrued towards Premium on Redemption of Preference Shares.
25. In respect of FHL, due to the insufficiency of the effective capital as prescribed in Schedule XIII of the Companies Act, 1956, no managerial remuneration has been charged to the Profit and Loss Account for the period from April 1, 2006 to December 31, 2006.
26. As FHL had commenced commercial operations effective June 28, 2001, the Profit and Loss Account for the year 2001-02 was prepared for the period from June 29, 2001 to March 31, 2002.

In terms of our report of even date attached.

For S.R. Batliboi & Co.
Chartered Accountants

**For and on behalf of the Board of Directors of
Fortis Healthcare Limited**

Per Raj Agrawal
Partner
Membership No. 82028

Shivinder Mohan Singh
Managing Director

Anurag Yadav
Chief Financial Controller

Place: New Delhi
Date: March 20, 2007

ANNEXURE V- DETAIL OF LOANS & ADVANCES

(Rs. in Million)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Unsecured, Considered good						
Advances recoverable in Cash or in kind or for value to be received	145.82	63.04	38.49	14.17	54.86	9.36
Security Deposits	14.25	12.82	4.33	3.61	3.45	3.38
Loans to Subsidiaries	74.67	32.13	12.53	28.55	46.55	-
Loan to Bodies Corporate	50.88	106.29	-	-	98.95	-
Loans to Employees	-	0.01	0.07	0.13	0.96	3.03
Advance Tax and Tax deducted at source	4.51	1.76	4.93	5.15	1.97	1.11
Considered Doubtful						
Advances recoverable in Cash or in kind or for value to be received	-	0.17	0.17	0.17	-	-
Advance Tax and Tax deducted at source	2.06	2.06	2.06	2.06	1.47	1.47
Total	292.19	218.28	62.58	53.84	208.21	18.35
Less : Provision for Doubtful advances	2.06	2.23	2.23	2.23	1.47	1.47
	290.13	216.05	60.35	51.61	206.74	16.88

Amounts due from promoter group/associate companies

(Rs. in Million)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
International Hospital Limited	5.75	32.13	12.53	0.11	80.52	-
Fortis Medical Centre Holding Limited	-	-	-	28.55	2.32	-
SRL Ranbaxy Limited	20.35	7.46	1.48	-	-	-
Escorts Heart Super Speciality Institute Limited	0.16	0.29	-	-	-	-
Sunrise Medicare Pvt. Ltd.	28.69	20.88	-	-	-	-
Oscar Biotech Private Limited	68.92	-	-	-	-	-

Note:

- The above amounts are as per the Restated Unconsolidated Summary Statement of Assets and Liabilities of Fortis Healthcare Limited.

ANNEXURE VI - DETAIL OF SUNDRY DEBTORS

(Rs. in Million)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Debts Outstanding for a period exceeding 6 Months						
Unsecured, Considered Good	74.18	56.94	0.35	0.89	0.48	0.09
Considered Doubtful	13.95	12.69	10.83	7.89	5.27	-
Other Debts						
Unsecured, Considered Good	188.83	129.18	44.82	8.46	4.86	0.66
Considered Doubtful	-	1.64	0.06	1.14	0.90	3.62
Less : Provision for Doubtful Debts	13.95	14.33	10.89	9.03	6.17	3.62
	263.01	186.12	45.17	9.35	5.34	0.75

Note:

- 1) The above amounts are as per the Restated Unconsolidated Summary Statement of Assets and Liabilities of Fortis Healthcare Limited.

ANNEXURE VII - DETAIL OF INVESTMENTS

(Rs. in Million)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Long Term Investments (At Cost)						
Unquoted, fully paid-up						
Trade						
A. Sunrise Medicare Pvt. Ltd. (509,366 Equity Shares of Rs.10/- each)	5.09	5.09	-	-	-	-
B. In Subsidiary Company						
Escorts Heart Institute & Research Centre Limited (1,800,300 Equity Shares of Rs.10/- each) (Of the above, 40 shares are held by nominee share holders and 1,800,000 shares are pledged with a Bank as security for term loan).	5,889.48	5,889.48	-	-	-	-
International Hospital Limited (4,021,090 Equity Shares of Rs.100/- each)	402.11	402.11	0.02	0.02	0.02	-
Oscar Biotech Pvt Limited (45,000,000 Equity Shares of Rs.10/- each) (Of the above, 100 shares are held by nominee share holders)	450.00	450.00	-	-	-	-
Total	6,746.68	6,746.68	0.02	0.02	0.02	-
Aggregate amount of quoted investments	-	-	-	-	-	-
Aggregate amount of unquoted investments	6,746.68	6,746.68	0.02	0.02	0.02	-

Note:

- The above amounts are as per the Restated Unconsolidated Summary Statement of Assets and Liabilities of Fortis Healthcare Limited.

ANNEXURE VIII - STATEMENT OF ACCOUNTING RATIOS (ON RESTATED PROFIT/LOSSES)

Particulars	Period Ended December 31, 2006	Year Ended March 31, 2006	Year Ended March 31, 2005	Year Ended March 31, 2004	Year Ended March 31, 2003	Year Ended March 31, 2002
Basic Earnings / (Loss) per share(Rs.)	(2.06)	(3.30)	(1.10)	(0.78)	(2.81)	(4.78)
Diluted Earnings/ (Loss) per share (Rs.)	(2.06)	(3.30)	(1.10)	(0.78)	(2.68)	(4.69)
Return on Net Worth %	-76%	-34%	-36%	-25%	-69%	-68%
Net Asset Value per share (Rs.)	2.71	4.78	2.83	3.12	3.82	5.69
Weighted average number of equity shares used for:						
Basic Earnings/ (Loss) per share	169,999,900	85,025,352	78,719,820	74,658,359	69,754,738	49,166,605
Diluted Earnings/ (Loss) per share	169,999,900	85,061,781	78,723,957	74,868,430	72,986,784	50,126,074

Ratios have been computed as per the following formulas

Basic Earnings/ (Loss) per share (Rs.)	=	Net Profit/(loss) after Tax, as restated attributable to equity shareholders
	=	Weighted average number of equity shares outstanding during the year
Diluted Earnings/ (Loss) per share (Rs.)	=	Net Profit/(loss) after Tax, as restated attributable to equity shareholders
	=	Weighted average number of dilutive equity shares outstanding during the year
Return on Net Worth (%)	=	Net Profit/(loss) after Tax, as restated
	=	Net Worth, as restated, at the end of the year (excluding Preference Share Capital, Securities Premium Account and Share Application Money pending allotment)
Net Asset Value (NAV) per share (Rs.)	=	Net Worth, as restated, at the end of the year (excluding Preference Share Capital, Securities Premium Account and Share Application Money pending allotment)
	=	Number of equity shares outstanding at the end of year

1. Weighted average no. of equity shares is the no. of equity shares outstanding at the beginning of the year, adjusted by the no. of equity shares issued during the year multiplied by the time - weighting factor. The time weighting factor is the no. of days for which the specific shares are outstanding as a proportion of the total no. of days during the year.
2. Net profits/(losses), as appearing in the restated summary statement of profits and losses of the respective years, have been considered for the purpose of computing the above ratios. These ratios are computed on the basis of restated unconsolidated summary statements of the Company.
3. Earnings per share calculations are in accordance with Accounting Standard 20 "Earnings per Share" issued by the Institute of Chartered Accountants of India.
4. Net worth means Equity Share Capital + Reserves and Surplus (excluding Securities Premium Account) - Miscellaneous Expenditure not written off or adjusted-Debit balance in Profit and Loss Account (also refer Note 18 of Annexure-II).
5. The figures above are based on the restated unconsolidated financial statements of Fortis Healthcare Limited.

ANNEXURE IX - DETAIL OF SECURED AND UNSECURED LOANS

SECURED LOANS

(Rs. in Million)

S. No.	Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
I)	WORKING CAPITAL LOANS						
	A) FROM BANKS						
	1 Secured by first charge on current assets both present and future of the Company situated at Fortis Hospital, Mohali and is also secured by Corporate Guarantee from Ranbaxy Holding Company (RHC).	19.34	20.79	-	-	-	-
	2 Secured by second charge on all present and future fixed assets of the Company on pari passu basis with other lenders and is also secured by Corporate Guarantee from Ranbaxy Holding Company (RHC).	49.76	41.14	-	-	-	-
	3 Working Capital Demand Loan / Bank Overdraft Secured by first pari passu hypothecation charge over present and future current assets of the Company, with an asset cover of 1.35 times. Further secured by Corporate Guarantee from Ranbaxy Holding Company covering principal and interest.	-	-	20.53	-	-	-
	SUB-TOTAL	69.10	61.93	20.53	-	-	-
II)	TERM LOANS						
	A) LONG TERM LOANS						
	FROM BANKS						
	1 Secured by first charge by way of hypothecation of all present and future moveable properties of the company which inter alia include plant and machinery, medical equipments, computers, furniture and fixtures and other fixed assets installed / stored at Mohali, Punjab or kept at any other hospital site. (ECB Loan denominated in foreign currency.)	208.07	295.12	327.90	-	-	-

(Rs. in Million)

S. No.	Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
2	Secured by way of first charge of all present and future fixed assets of the company (excluding vehicles hypothecated against specific loans)	-	-	-	250.00	-	-
3	Secured by first charge on a pari-passu basis over the present and future fixed and movable assets of the company (excluding assets of the hospital at Mohali charged for working capital facilities from a bank and vehicles hypothecated against specific loans)	-	-	-	-	750.00	-
4	Secured by first pari-passu charge over the present and future fixed assets and movable assets (excluding those charged for working capital facilities) of the hospital at Mohali.	-	-	-	-	-	672.29
5	Secured by pledge of 1,800,000 shares of Escorts Heart Institute & Research Center Ltd.(EHIRCL) and also secured by Personal Guarantee of the Managing Director & another Director of the Company.	3,000.00	3,000.00	-	-	-	-
6	Secured by Second charge by way of hypothecation over movable Fixed Assets of the company and further secured by pledge of 7,50,000 Shares of Ranbaxy Laboratories Ltd (RLL) by Ranbaxy Holding Company (RHC) and also secured by Personal Guarantee of the Managing Director & another Director of the Company.	500.00	500.00	-	-	-	-
	SUB-TOTAL	3,708.07	3,795.12	327.90	250.00	750.00	672.29

(Rs. In Million)

S. No.	Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
	B) SHORT TERM LOANS FROM BANKS						
	1 Secured by first charge over current assets of the Company and further secured by guarantee from Ranbaxy Holding Company.	-	-	-	-	100.00	-
	2 Secured by second charge over the present and future Fixed Assets of the company and present and future fixed and movable assets of International Hospital Limited (a subsidiary company) and further secured by guarantee from Ranbaxy Holding Company.	-	-	-	-	150.00	-
	SUB-TOTAL	-	-	-	-	250.00	-
III)	VEHICLE LOANS						
	1 Secured by hypothecation of respective vehicles	12.02	6.04	2.21	3.26	7.36	7.49
	SUB-TOTAL	12.02	6.04	2.21	3.26	7.36	7.49
	GRAND TOTAL	3,789.19	3,863.09	350.64	253.26	1,007.36	679.78

UNSECURED LOANS

(Rs. In Million)

S. No.	Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
A	From Banks						
	1 Obtained on Personal Guarantee of Managing Director.	300.00	300.00	-	-	-	-
	2 Obtained by pledge of 1,573,000 shares of Ranbaxy Laboratories Limited (RLL) by Ranbaxy Holding Company (RHC).	-	300.00	-	-	-	-
	3 Obtained on Personal Guarantee of Managing Director & another Director	300.00	-	-	-	-	-
	4 Others	650.00	-	-	-	-	-
B	From a Financial Institution- Housing Development Finance Corporation Ltd.	-	-	-	-	0.70	2.87
C	From Bodies Corporate	35.00	-	-	44.50	-	-
D	From Subsidiaries	-	90.44	-	46.21	-	-
	TOTAL	1,285.00	690.44	-	90.71	0.70	2.87

Notes :

- 1) Interest on Overdraft Facility/ Working Capital Demand Loans was payable in the range of 8.5% to 12%; 8.5% to 10%; 8.55% to 10%; per annum for the years ended March 31, 2005, 2006 and the nine months period ended December 31, 2006 respectively.
- 2) Interest on Term Loans from banks was payable in the range of 13% to 13.5%; 11% to 13.5%; 11%; 11%; 7.5% to 10%; 9% to 10.50%; per annum for the years ended March 31, 2002, 2003, 2004, 2005, 2006 and the nine months period ended December 31, 2006 respectively. Foreign currency Loan carries interest in the range of 3.3% to 4.27%; 4.27% to 6.36%; 6.36% to 7.08%; for the years ended March 31, 2005, 2006 and the nine months period ended December 31, 2006 respectively.
- 3) Interest on Short Term Loans from banks was payable in the range of 10% to 11% per annum for the year ended March 31, 2003.
- 4) Interest on Vehicle Loans was payable in the range of 11%; 11% to 11.67%; 9.5% to 10.42%; 10% to 11.78%; 6.23% to 8.16%; 6.23% to 9.18%; per annum for the years ended March 31, 2002, 2003, 2004, 2005, 2006 and the nine months period ended December 31, 2006 respectively.
- 5) Interest on Unsecured Loans from Banks was payable in the range of 8.5% to 11%; 8.5% to 12.35%; per annum for the year ended March 31, 2006 and the nine months period ended December 31, 2006.
- 6) Interest on Unsecured Loans from a Financial Institution was payable at the rate of 10% per annum for the years ended March 31, 2002 and 2003.
- 7) Interest on Unsecured Loans from a Body Corporate was payable in the range of 7% to 11%; 9.5% to 11%; per annum for the year ended March 31, 2004 and nine month period ended December 31, 2006.
- 8) Interest on Unsecured Loans from Subsidiaries was payable at the rate of 10% per annum for the years ended March 31, 2004 and 2006.
- 9) The above amounts are as per the Restated Unconsolidated Summary Statement of Assets and Liabilities of Fortis Healthcare Limited.

ANNEXURE X - DETAILS OF OTHER INCOME, AS RESTATED

(Rs. in Million)

Particulars	Nine Months Period Ended December 31, 2006	Year Ended March 31, 2006	Year Ended March 31, 2005	Year Ended March 31, 2004	Year Ended March 31, 2003	Period Ended March 31, 2002
Other income	51.10	22.13	25.64	22.86	13.85	5.02
Net Profits/(Losses) before tax, as restated after prior period and extraordinary items	(348.60)	(278.11)	(86.26)	(58.22)	(195.82)	(234.95)
Percentage	_*	_*	_*	_*	_*	_*

Source of other income	Period Ended December 31, 2006	Year Ended March 31, 2006	Year Ended March 31, 2005	Year Ended March 31, 2004	Year Ended March 31, 2003	Year Ended March 31, 2002	Nature	Related/ Not related to Business activity
Equipment Lease Rental	28.47	-	-	-	-	-	Recurring	Related
Rehabilitation Centre	5.76	9.70	4.71	4.91	3.69	0.38	Recurring	Related
Rent	2.04	2.26	1.74	1.03	1.03	0.64	Recurring	Related
Interest	8.76	6.74	4.71	14.65	7.27	0.44	Recurring	Non Related
Exchange gain	2.47	-	12.54	-	-	-	Non- Recurring	Related
Miscellaneous Income	3.60	3.43	1.94	2.27	1.86	3.56	Recurring	Related
Total	51.10	22.13	25.64	22.86	13.85	5.02		

Notes:

- * Since there is a net loss before tax, as restated, the percentages have not been shown:
- The details of "Other Income" disclosed above are stated after adjusting the effect of restatement. The same have been shown gross of restatement in the summary Statement of Profits & Losses, as restated and the adjustments have been listed separately under the head "Material Adjustments" in the Notes to Restated Unconsolidated Summary Statements.
- The classification of other income as recurring/non-recurring and related/not related to business activity is based on the current operation and business activity of Fortis Healthcare Limited as determined by the management.
- The above amounts are as per the Restated Unconsolidated Summary Statement of Profit & Loss Account of Fortis Healthcare Limited.

ANNEXURE XI - CAPITALISATION STATEMENT AS AT DECEMBER 31, 2006

(Rs. in Million)

	Pre Issue	Post Issue
Borrowings		
Short Term Debt	4,967.38	
Long Term Debt	156.74	
Total Debts	5,124.12	
Shareholders' funds		
Equity Share Capital	1,700.00	
1% Non Cumulative Redeemable Preference Share Capital	10.00	
5% Non Cumulative Redeemable Preference Share Capital	260.00	
Reserves & Surplus	2,355.60	
Profit & Loss Account (Debit Balance)	(1,254.17)	
Miscellaneous Expenditure (to the extent not written off)	(0.96)	
Total shareholders' funds	3,070.47	
Long Term debt/equity ratio	0.05	

Notes:

- 1) Short Term debt represents debts which are due within twelve months from 31st December, 2006.
- 2) Long Term debt represents debt other than short term debt as defined above.
- 3) Reserves represent reserves arising out of amalgamation of Fortis Medical Centre Holdings Limited with the Company and the Securities Premium received at the time of issue of 5% non cumulative redeemable preference share capital.
- 4) Long Term Debt/Equity: - Long Term Debt / Total Shareholder's funds.
- 5) The above amounts are as per the Restated Unconsolidated Summary Statement of Assets and Liabilities of Fortis Healthcare Limited.

ANNEXURE XII - STATEMENT OF TAX SHELTER

(Rs. in Million)

Particulars	Nine Months Period Ended December 31, 2006	Year Ended March 31, 2006	Year Ended March 31, 2005	Year Ended March 31, 2004	Year Ended March 31, 2003	Year Ended March 31, 2002
Net Profit/(Loss) before tax as restated (a)	(348.60)	(278.11)	(62.37)	(58.22)	(195.82)	(234.95)
Income tax rates applicable	33.66%	33.66%	36.59%	35.88%	36.75%	35.70%
Tax at notional rates	(117.34)	(93.61)	(22.82)	(20.89)	(71.96)	(83.88)
Income tax provision in books	-	-	-	-	-	-
<u>Permanent Differences</u>						
Expenses disallowed	7.96	8.49	2.44	4.88	3.00	1.15
Pre operative Expenditure written off disallowed	-	-	-	-	-	7.49
Profit on sale of hospital land & building considered separately	-	-	-	(107.02)	-	-
Total (b)	7.96	8.49	2.44	(102.14)	3.00	8.64
<u>Temporary Differences</u>						
Difference between tax depreciation and book depreciation	9.01	19.83	(20.97)	(36.47)	(119.32)	(160.39)
Provision for doubtful debts & advances	(7.00)	7.66	3.90	3.86	2.62	5.13
Provision for Retirement Benefits	25.94	6.31	(6.05)	5.50	3.96	3.95
Other disallowances (Net)	(13.84)	16.92	0.56	4.80	3.80	0.78
Total (c)	14.11	50.72	(22.56)	(22.31)	(108.94)	(150.53)
Losses adjusted against Capital Gains/ Income from Other Sources (d)	-	-	-	154.80	-	0.13
Net adjustments (e=b+c+d)	22.07	59.21	(20.12)	30.35	(105.94)	(141.76)
Business losses carried forward for set off in subsequent years (f=a+e)	(326.53)	(218.90)	(82.49)	(27.87)	(301.77)	(376.71)

Notes to the tax shelter statement

1. The aforesaid Statement of Tax Shelters has been prepared as per the Summary Statement of Profits and Losses, as restated, of Fortis Healthcare Limited.
2. The permanent/timing differences have been computed considering the acknowledged copies of the income-tax returns filed by the Company for each of the respective years presented in the above statement. Disallowances made by the tax authorities on account of assessments, proceedings etc. have been adjusted to losses of the respective years to which they pertain.
3. The figures for the period ended December 31, 2006 are based on the provisional computation of total income prepared by the Company for the nine months period then ended and are subject to any changes that might be considered by the company at the time of filing its return of income for the AY 2007-08.

4. Fortis Medical Centre Holdings Limited ("FMCHL") (an erstwhile Board controlled subsidiary) got merged with the Company effective April 1, 2004 vide scheme of amalgamation dated October 7, 2005 sanctioned by the High Court at Delhi. The Company is yet to file a revised return for AY 2005-06 and accordingly the loss of FMCHL for the said assessment year is not included in the figure of restated loss considered above. For the same reason, the above statement also does not take into consideration the brought forward losses of FMCHL as on April 1, 2004.

As per our report of even date

For S.R. Batliboi & Co.
Chartered Accountants

**For and on behalf of the Board of Directors of
Fortis Healthcare Limited**

Per Raj Agrawal
Partner
Membership No. 82028

Shivinder Mohan Singh
Managing Director

Anurag Yadav
Chief Financial Controller

Place: New Delhi
Date: March 20, 2007

ANNEXURE XIII - STATEMENT OF TAX BENEFITS

Auditor's Report

Fortis Healthcare Limited
275-276, Piccadilly House,
Capt. Gaur Marg, Srinivaspuri
New Delhi – 110 065, India.

Dear Sirs,

Statement of Possible Tax Benefits available to the Company and its shareholders

We hereby report that the enclosed statement states the possible tax benefits available to the Company and to the shareholders of the Company under the Income Tax Act, 1961 and Wealth Tax Act, 1957, presently in force in India. Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the statute. Hence, the ability of the Company or its shareholders to derive the tax benefits is dependent upon their fulfilling such conditions, which based on business imperatives the Company faces in the future, the Company may or may not choose to fulfill.

The benefits discussed in the enclosed statement are not exhaustive. This statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the issue.

We do not express any opinion or provide any assurance as to whether:

- i) the Company or its share holders will continue to obtain these benefits in future; or
- ii) the conditions prescribed for availing the benefits have been / would be met with.

The contents of the enclosed statement are based on information, explanations and representations obtained from the Company and on the basis of their understanding of the business activities and operations of the Company.

For **S.R. Batliboi & Co**
Chartered Accountants

Per Raj Agrawal
Partner
Membership No. 82028

Place: New Delhi
Date: March 20, 2007

STATEMENT OF TAX BENEFITS

The tax benefits listed below are the possible benefits available under the current tax laws in India. Several of these benefits are dependent on the Company or its Shareholders fulfilling the conditions prescribed under the relevant tax laws. Hence, the ability of the Company or its Shareholders to derive the tax benefits is dependent upon fulfilling such conditions, which based on business imperatives it faces in the future, it may not choose to fulfill.

The following tax benefits shall be available to the Company and the prospective shareholders under Direct Tax.

1. To the Company - Under the Income-tax Act, 1961 (the Act)

- 1.1 Under section 10(34) of the Act, any income by way of dividends referred to in Section 115O (i.e. dividends declared, distributed or paid on or after April 1, 2003 by domestic companies) received on the shares of any company is exempt from tax.
- 1.2 Under Section 32 of the Act, the Company can claim depreciation allowance at the prescribed rates on tangible assets such as building, plant and machinery, furniture and fixtures, etc. and intangible assets such as patent, trademark, copyright, know-how, licenses, etc. if acquired after March 31, 1998.
- 1.3 Under section 80-IB of the Act, profits of an undertakings deriving profits from the business of operating and maintaining a hospital in rural area, is eligible for 100% deduction for first five years subject to conditions specified in that section. However, Finance Act 2006 has introduced section 80AC which provides that no deduction under section 80-IB shall be allowed if the return is not filed on or before the due date.
- 1.4 In terms of Section 115JAA (1A) of the Act tax credit shall be allowed for any Assessment Year commencing on or after April 01, 2006. Credit eligible for carry forward is the difference between MAT paid and the tax computed as per the normal provisions of the Act. The credit is available for set off only when tax becomes payable under the normal provisions and that tax credit can be utilized to set-off any tax payable under the normal provisions in excess of MAT payable for that relevant year. MAT credit in respect of MAT paid prior to AY 2007-08 shall be available for set-off upto 5 years succeeding the year in which the MAT credit initially arose. However, as per Finance Act 2006 MAT credit for MAT paid for AY 2007-08 or thereafter shall be available for set-off upto 7 years succeeding the year in which the MAT credit initially arose.

2. To the Members of the Company – Under the Income Tax Act

2.1 Resident Members

- a) Under Section 10(34) of the Act, income earned by way of dividend from domestic company referred to in Section 115-O of the Act is exempt from income-tax in the hands of the shareholders.
- b) Under Section 10(38) of the Act, long term capital gain arising to the shareholder from transfer of a long term capital asset being an equity share in the company (i.e. capital asset held for the period of more than twelve months) entered into in a recognized stock exchange in India and being such a transaction, which is chargeable to Securities Transaction Tax, shall be exempt from tax. However, as per Finance Act 2006, long term capital gains of a company shall be taken into account in computing tax payable under section 115JB.
- c) In terms of Section 88E of the Act, the Securities Transaction Tax paid by the shareholder in respect of the taxable securities transactions entered into in the course of the business would be eligible for rebate from the amount of income-tax on the income chargeable under the head 'Profits and Gains under Business or Profession' arising from taxable securities transactions.
- d) As per the provisions of Section 10(23D) of the Act, all mutual funds set up by public sector banks, public financial institutions or mutual funds registered under the Securities and Exchange Board of India (SEBI) or authorized by the Reserve Bank of India are eligible for exemption from income-tax, subject to the conditions specified therein, on their entire income including income from investment in the shares of the company.
- e) Under Section 54EC of the Act, capital gain arising from transfer of long term capital assets [other than those exempt u/s 10(38)] shall be exempt from tax, subject to the conditions and to the extent specified therein, if the capital gain are invested within a period of six months from the date of transfer in the bonds redeemable after three years and

issued by –

- (i) National Highways Authority of India ('NHAI') constituted under Section 3 of National Highways Authority of India Act, 1988 and notified by the Central Government in the Official Gazette for the purpose of this section; or
- (ii) Rural Electrification Corporation Limited ('RECL'), a company formed and registered under the Companies Act, 1956 and notified by the Central Government in the Official Gazette for the purpose of this section;

If only part of the capital gain is so reinvested, the exemption shall be proportionately reduced. However, the amount so exempted shall be chargeable to tax subsequently, if the new bonds are transferred or converted into money within three years from the date of their acquisition. According to the provisions of the Finance Bill 2007 it is proposed that for investments made on or after the 1st April, 2007, the exemption would be restricted to the amount which does not exceed rupees fifty lakhs during any financial year.

- f) Under Section 54F of the Act, where in the case of an individual or HUF capital gain arise from transfer of long term assets [other than a residential house and those exempt u/s 10(38) of the Act] then such capital gain, subject to the conditions and to the extent specified therein, will be exempt if the net sales consideration from such transfer is utilized for purchase of residential house property within a period of one year before or two years after the date on which the transfer took place or for construction of residential house property within a period of three years after the date of transfer. If only a part of the net consideration is so reinvested, the exemption shall be proportionately reduced.
- g) Under Section 111A of the Act, capital gains arising from transfer of short term capital assets, being an equity share in a company which is subject to Securities Transaction Tax will be taxable under the Act @ 10% (plus applicable surcharge and educational cess).
- h) Under Section 112 of the Act and other relevant provisions of the Act, long term capital gains [not covered under Section 10(38) of the Act] arising on transfer of shares in the Company, if shares are held for a period exceeding 12 months, shall be taxed at a rate of 20% (plus applicable surcharge and educational cess on income-tax) after indexation as provided in the second proviso to Section 48 or at 10% (plus applicable surcharge and educational cess on income-tax) (without indexation), at the option of the Shareholders.

2.2 Non Resident Indians/Members other than Foreign Institutional Investors and Foreign Venture Capital Investors

- a) By virtue of Section 10(34) of the Act, income earned by way of dividend income from a domestic company referred to in Section 115-O of the Act, is exempt from tax in the hands of the recipients.
- b) Under Section 10(38) of the Act, long term capital gain arising to the shareholder from transfer of a long term capital asset being an equity share in the company or unit of an equity oriented mutual fund (i.e. capital asset held for the period of more than twelve months) entered into in a recognized stock exchange in India and being such a transaction, which is chargeable to Securities Transaction Tax, shall be exempt from tax.
- c) In terms of Section 88E of the Act, the Securities Transaction Tax paid by the shareholder in respect of the taxable securities transactions entered into in the course of the business would be eligible for rebate from the amount of income-tax on the income chargeable under the head 'Profits and Gains under Business or Profession' arising from taxable securities transactions.
- d) Under the first proviso to section 48 of the Act, in case of a non resident, in computing the capital gains arising from transfer of shares of the company acquired in convertible foreign exchange (as per exchange control regulations), protection is provided from fluctuations in the value of rupee in terms of foreign currency in which the original investment was made. Cost indexation benefits will not be available in such a case.
- e) Under Section 54EC of the Act, capital gain arising from transfer of long term capital assets [other than those exempt u/s 10(38) of the Act] shall be exempt from tax, subject to the conditions and to the extent specified therein, if the capital gain are invested within a period of six months from the date of transfer in the bonds issued by –
 - (i) National Highways Authority of India ('NHAI') constituted under Section 3 of National Highways Authority of India Act, 1988 and notified by the Central Government in the Official Gazette for the purpose of this section; or
 - (ii) Rural Electrification Corporation Limited ('RECL'), a company formed and registered under the Companies Act, 1956 and notified by the Central Government in the Official Gazette for the purpose of this section; and

If only part of the capital gain is so reinvested, the exemption shall be proportionately reduced. However, the amount so exempted shall be chargeable to tax subsequently, if the new bonds are transferred or converted into money within three years from the date of their acquisition. According to the provisions of the Finance Bill 2007 it is proposed that for investments made on or after the 1st April, 2007, the exemption would be restricted to the amount which does not exceed rupees fifty lakhs during any financial year.

- f) Under Section 54F of the Act, where in the case of an individual or HUF capital gain arise from transfer of long term assets [other than a residential house and those exempt u/s 10(38) of the Act] then such capital gain, subject to the conditions and to the extent specified therein, will be exempt if the net sales consideration from such transfer is utilized for purchase of residential house property within a period of one year before or two year after the date on which the transfer took place or for construction of residential house property within a period of three years after the date of transfer. If only a part of the net consideration is so reinvested, the exemption shall be proportionately reduced.
- g) Under Section 111A of the Act, capital gains arising from transfer of short term capital assets, being an equity share in a company which is subject to Securities Transaction Tax will be taxable under the Act @ 10% (plus applicable surcharge and educational cess).
- h) Under Section 112 of the Act and other relevant provisions of the Act, long term capital gains [not covered under Section 10(38) of the Act] arising on transfer of shares in the Company, if shares are held for a period exceeding 12 months, shall be taxed at applicable rates.
- i) **Taxation of Income from investment and Long Term Capital Gains [other than those exempt u/s 10(38)]**
 - (i) A non-resident Indian, i.e. an individual being a citizen of India or person of Indian origin has an option to be governed by the special provisions contained in Chapter XIIA of the Act, i.e. "Special Provisions Relating to certain incomes of Non-Residents".
 - (ii) Under Section 115E of the Act, where shares in the company are subscribed for in convertible Foreign Exchange by a non-resident Indian, capital gains arising to the non resident on transfer of shares held for a period exceeding 12 months shall [in cases not covered under Section 10(38) of the Act] be concessionaly taxed at a flat rate of 10% (plus applicable surcharge and educational cess) without indexation benefit but with protection against foreign exchange fluctuation under the first proviso to Section 48 of the Act.
 - (iii) Under provisions of section 115F of the Act, long term capital gains [not covered under section 10(38) of the Act] arising to a non-resident Indian from the transfer of shares of the company subscribed to in convertible Foreign Exchange shall be exempt from income tax if the net consideration is reinvested in specified assets within six months of the date of transfer. If only part of the net consideration is so reinvested, the exemption shall be proportionately reduced. The amount so exempted shall be chargeable to tax subsequently, if the specified assets are transferred or converted within three years from the date of their acquisition.
 - (iv) Under provisions of Section 115-G of the Act, it shall not be necessary for a non-resident Indian to furnish his return of income if his only source of income is investment income or long term capital gains or both arising out of assets acquired, purchased or subscribed in convertible foreign exchange and tax deductible at source has been deducted there from.
 - (v) Under Section 115-I of the Act, a non resident Indian may elect not to be governed by the provisions of Chapter XII-A of the Act for any assessment year by furnishing his return of income under section 139 of the Act declaring therein that the provisions of the Chapter shall not apply to him for that assessment year and if he does so the provisions of this Chapter shall not apply to him. In such a case the tax on investment income and long term capital gains would be computed as per normal provisions of the Act.

2.3 Foreign Institutional Investors (FIIs)

- a) By virtue of Section 10(34) of the Act, income earned by way of dividend income from another domestic company referred to in Section 115-O of the Act, are exempt from tax in the hands of the institutional investor.
- b) Under Section 10(38) of the Act, long term capital gain arising to the shareholder from transfer of a long term capital asset being an equity share in the company (i.e. capital asset held for the period of more than twelve months) entered into in a recognized stock exchange in India and being such a transaction, which is chargeable to Securities

Transaction Tax, shall be exempt from tax.

- c) In terms of Section 88E of the Act, the Securities Transaction Tax paid by the shareholder in respect of the taxable securities transactions entered into in the course of the business would be eligible for rebate from the amount of income-tax on the income chargeable under the head 'Profits and Gains under Business or Profession' arising from taxable securities transactions.
- d) Under Section 111A of the Act, capital gains arising from transfer of short term capital assets, being an equity share in a company which is subject to Securities Transaction Tax will be taxable under the Act at the rate of 10% (plus applicable surcharge and educational cess).
- e) Under Section 115AD capital gain arising on transfer of long term capital assets, being shares in a company (other than those mentioned in point b) above), are taxed at the rate of 10% (plus applicable surcharge and education cess). Such capital gains would be computed without giving effect to the first and second proviso to Section 48 of the Act. In other words, the benefit of indexation, direct or indirect, as mentioned under the two provisos would not be allowed while computing the capital gains.
- f) Under Section 54EC of the Act, capital gain arising from transfer of long term capital assets [other than those exempt u/s 10(38) of the Act] shall be exempt from tax, subject to the conditions and to the extent specified therein, if the capital gain are invested within a period of six months from the date of transfer in the bonds issued by –
 - (i) National Highways Authority of India ('NHAI') constituted under Section 3 of National Highways Authority of India Act, 1988 and notified by the Central Government in the Official Gazette for the purpose of this section; or
 - (ii) Rural Electrification Corporation Limited, a company formed and registered under the Companies Act, 1956 and notified by the Central Government in the Official Gazette for the purpose of this section;

If only part of the capital gain is so reinvested, the exemption shall be proportionately reduced. However, the amount so exempted shall be chargeable to tax subsequently, if the new bonds are transferred or converted into money within three years from the date of their acquisition. According to the provisions of the Finance Bill 2007 it is proposed that for investments made on or after the 1st April, 2007, the exemption would be restricted to the amount which does not exceed rupees fifty lakhs during any financial year.

2.4 Venture Capital Companies / Funds

As per the provisions of section 10(23FB) of the Act, income of

- Venture Capital Company which has been granted a certificate of registration under the Securities and Exchange Board of India Act, 1992 and notified as such in the Official Gazette; and
- Venture Capital Fund, operating under a registered trust deed or a venture capital scheme made by Unit Trust of India, which has been granted a certificate of registration under the Securities and Exchange Board of India Act, 1992 and fulfilling such conditions as may be notified in the Official Gazette, set up for raising funds for investment in a Venture Capital Undertaking, is exempt from income tax. According to the provisions of the Finance Bill 2007, the exemption is proposed to be restricted to income from investment in a venture capital undertaking.

3. Wealth Tax Act, 1957

Shares in a company held by a shareholder will not be treated as an asset within the meaning of Section 2(ea) of Wealth-tax Act, 1957; hence, wealth tax is not leviable on shares held in a company.

Notes

- a) All the above benefits are as per the current tax law and will be available only to the sole/ first named holder in case the shares are held by joint holders.
- b) In respect of non-residents, taxability of capital gains mentioned above shall be further subject to any benefits available under the Double Taxation Avoidance Agreement, if any between India and the country in which the non-resident has fiscal domicile.
- c) In view of the individual nature of tax consequence, each investor is advised to consult his/ her own tax adviser with respect to specific tax consequences of his/ her participation in the scheme.

AUDITORS' REPORT

The Board of Directors

Escorts Heart Institute and Research Centre Limited

Okhla Road

New Delhi - 110 025

Dear Sirs,

We have examined the consolidated financial information of Escorts Heart Institute and Research Centre Limited (the Company) and its subsidiaries, annexed to this report, which is in accordance with the requirements of:

- i. The instructions received from the Company, requesting us to examine the consolidated financial information referred to above in connection with the proposed initial public offer of equity shares by Fortis Healthcare Limited, the holding company;
- ii. Paragraph B (1) of Part II of Schedule II to the Companies Act, 1956 (the Act); and
- iii. The Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 ('the SEBI Guidelines') issued by the Securities and Exchange Board of India ('SEBI') and amendments made thereto from time to time in pursuance of Section 11 of the Securities and Exchange Board of India Act, 1992.

Consolidated financial information of the Company

1. We have examined the attached Statement of Adjusted Consolidated Assets and Liabilities of the Company and its subsidiaries as at December 31, 2006 and March 31, 2002, 2003, 2004, 2005 and 2006 (Annexure-I) and the accompanying Statement of Adjusted Consolidated Profits and Losses of the Company and its subsidiaries for the nine months period ended December 31, 2006 and years ended on March 31, 2002, 2003, 2004, 2005 and 2006 (Annexure-II) (Summary Statements). We have not examined the restated financial statements of Escorts Heart Centre Limited and Escorts Hospital and Research Centre Limited, which have been examined by other auditors whose reports have been furnished to us and our confirmation, insofar as it relates to the amounts in respect of these subsidiaries, is based solely on the reports of these auditors. These Summary Statements have been extracted by the Company from the consolidated financial statements of the Company and its subsidiaries for the respective periods, duly approved by the Board of directors and audited by us.
2. Based on our examination of these Summary Statements, we confirm that:
 - i. Material amounts relating to adjustments for the previous period/years have been identified and adjusted in arriving at the consolidated profits/losses for the period/years to which they relate irrespective of the period/year in which the event triggering the consolidated profit or loss occurred;
 - ii. There were no qualification in the auditors' reports on the consolidated financial statements for the financial years ended on March 31, 2002, 2003, 2004 and 2005.

The qualifications in the auditors' report on the consolidated financial statements for the nine months period ended December 31, 2006 and year ended March 31, 2006 have been adjusted in that period/year [refer to note 7(a)(i) in Annexure III], except in respect of the qualifications, the effect of which cannot presently be quantified and which have been stated in paragraph 3 below;
 - iii. The changes in accounting policies which required adjustments to arrive at the Summary Statements have been carried out [refer to note 2(b) in Annexure III] except for (I) change in recognizing unbilled revenue with effect from financial year ended on March 31, 2004 and (II) no adjustment being made in the financial periods prior to April 1, 2006 on account of adoption of Accounting standard-15 (revised) "Employee Benefits" issued by the Institute of Chartered Accountants of India, for the nine months financial period ended December 31, 2006, for want of necessary information, as stated in note 2(a) in Annexure III; and
 - iv. There are no extraordinary items which are required to be disclosed separately in Summary Statements.
3. Attention is invited to:
 - note 14 in Annexure III, which sets out in detail the position of Company's land under leasehold arrangements with

Delhi Development Authority; and

- note 15 in Annexure III, which sets out in detail the position with regard to certain demands aggregating Rs.2060.62 millions (net of demands raised twice in respect of certain years) raised on the Company by the Income-tax Authorities.

The matters are pending in appeals at various stages, the eventual outcome of which cannot presently be estimated. We are unable to express an opinion at this stage in these matters.

4. We further report that as per the books and records produced to us, no dividend has been paid by the Company in respect of the nine months period ended December 31, 2006 and years ended on March 31, 2002, 2003, 2004, 2005 and 2006 on the equity shares. The Company had no other class of shares during these period/years.
5. We have examined the following consolidated financial information relating to the Company, attached to this report:
 - i. The significant accounting policies followed and notes pertaining to the Summary Statements, enclosed as Annexure-III.
 - ii. Statement of Adjusted Cash Flows, enclosed as Annexure-IV.
 - iii. Summary of accounting ratios based on the adjusted profits relating to earnings per share, net assets value and return on net worth, enclosed as Annexure-V.
 - iv. Statement of Capitalisation as at December 31, 2006, enclosed as Annexure-VI.
 - v. Statement of Tax Shelter, enclosed as Annexure-VII.
 - vi. The details of transactions with the related parties in accordance with the Accounting Standard 18 – Related Party Disclosures issued by the Institute of Chartered Accountants of India (refer to note 19 in Annexure-III).
6. This report is intended solely for your information and for forwarding it to Fortis Healthcare Limited, the holding company, for the purpose of inclusion in the offer document to be prepared by Fortis Healthcare Limited in connection with the proposed initial public offer (“IPO”) of its equity shares and should not be used or referred to for any other purpose without our prior written consent.

For A. F. Ferguson & Co.
Chartered Accountants

Place : New Delhi
Dated: February 14, 2007

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART INSTITUTE AND RESEARCH CENTRE LIMITED - CONSOLIDATED

ANNEXURE I - STATEMENT OF ADJUSTED CONSOLIDATED ASSETS AND LIABILITIES

(Rs. in millions)

Particulars		As at December 31, 2006	As at March 31,				
			2006	2005	2004	2003	2002
A	Fixed assets						
	Gross block	3,658.06	3,647.45	3,603.45	3,440.88	2,401.88	1,432.92
	Less: Depreciation	2,042.80	1,890.45	1,684.90	1,417.24	1,018.87	909.65
	Net block	1,615.26	1,757.00	1,918.55	2,023.64	1,383.01	523.27
	Add: Capital work in progress	616.10	475.75	401.38	129.31	45.30	468.97
	Total	2,231.36	2,232.75	2,319.93	2,152.95	1,428.31	992.24
B	Project and pre-operative expenditure pending allocation	6.65	1.16	1.14	0.47	-	14.16
C	Investments	-	-	-	-	230.84	307.93
D	Deferred tax assets (net) (Refer to note 7 in Annexure III)	86.87	53.49	112.31	79.68	34.25	32.74
E	Current assets, loans and advances						
	Inventories	70.72	67.37	62.71	46.25	43.22	32.74
	Sundry debtors	570.09	457.12	285.53	165.02	77.73	26.65
	Cash and bank balances	146.07	33.51	53.22	35.45	113.68	219.89
	Loans and advances	171.62	142.88	218.64	428.10	336.21	501.44
	Other current assets	25.51	25.70	42.49	44.40	26.42	47.85
	Total	984.01	726.58	662.59	719.22	597.26	828.57
F	Liabilities and provisions						
	Secured loans	586.44	520.59	491.51	468.66	253.85	60.30
	Unsecured loans	257.44	172.19	248.14	190.00	-	-
	Current liabilities and provisions	653.97	502.99	428.63	398.40	247.91	494.78
	In-patient advances	24.90	25.61	42.43	44.31	-	-
	Total	1,522.75	1,221.38	1,210.71	1,101.37	501.76	555.08
G	Minority Interest	-	-	9.02	18.02	30.26	25.71
H	Net worth - Total (A+B+C+D+E-F-G)	1,786.14	1,792.60	1,876.24	1,832.93	1,758.64	1,594.85
I	Represented by						
	1. Share Capital	20.00	20.00	20.00	20.00	20.00	20.00
	2. Reserves and surplus *	1,766.40	1,773.64	1,858.32	1,816.05	1,742.80	1,575.71
	Total	1,786.40	1,793.64	1,878.32	1,836.05	1,762.80	1,595.71
	Less: Miscellaneous expenditure to the extent not written-off or adjusted	0.26	1.04	2.08	3.12	4.16	0.86
	Net worth	1,786.14	1,792.60	1,876.24	1,832.93	1,758.64	1,594.85

* Refer to note 17 (C) in annexure III

For and on behalf of the Board of Directors

For A.F. Ferguson & Co
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

**ESCORTS HEART INSTITUTE AND RESEARCH CENTRE LIMITED - CONSOLIDATED
ANNEXURE II - STATEMENT OF ADJUSTED CONSOLIDATED PROFITS AND LOSSES**

(Rs. in millions)

Particulars	Nine months period ended December 31, 2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Income						
Operating income:						
Income from:						
In-patients	2,381.65	2,942.37	2,708.91	2,394.59	1,847.69	1,473.77
Out-patients	169.03	200.87	206.29	140.53	86.97	77.42
Income from satellite centres	37.19	49.04	45.72	29.11	17.13	-
Less : Subsidy	227.75	297.72	226.06	178.74	135.03	96.75
	2,360.12	2,894.56	2,734.86	2,385.49	1,816.76	1,454.44
Other income (refer note 3 in Annexure III)	10.32	28.32	34.86	79.24	96.60	120.18
Total	2,370.44	2,922.88	2,769.72	2,464.73	1,913.36	1,574.62
Expenditure						
Materials consumption	776.22	987.53	941.91	813.22	594.37	394.69
Staff Costs	716.66	828.81	740.39	611.71	452.98	349.01
Professional fees	63.00	84.00	72.00	70.00	70.00	70.00
Other operating expenses	328.70	388.57	348.44	274.57	177.63	138.06
Administration and other expenses	183.77	295.26	254.81	249.07	220.38	170.29
Provision for diminution in the value of investment	-	-	-	-	-	6.46
Depreciation	162.89	246.01	276.91	290.75	143.62	79.79
Interest	48.32	62.26	65.82	58.88	5.60	-
Miscellaneous expenditure written off	0.78	1.04	1.04	1.04	1.04	-
Total	2,280.34	2,893.48	2,701.32	2,369.24	1,665.62	1,208.30
Profit before tax	90.10	29.40	68.40	95.49	247.74	366.32
Provision for taxation :						
- Current tax	(61.58)	(56.38)	(70.05)	(80.04)	(94.00)	(127.00)
- Fringe benefit tax	(5.44)	(7.90)	-	-	-	-
- Deferred tax (charge) / benefit	12.27	(58.81)	32.62	42.48	1.51	(15.33)
Profit / (loss) after tax before minority interest and pre-acquisition cost adjustments	35.35	(93.69)	30.97	57.93	155.25	223.99
Minority Interest	-	9.02	11.29	15.32	8.38	-
Profit / (loss) before pre-acquisition cost adjustments	35.35	(84.67)	42.26	73.25	163.63	223.99
Goodwill	-	-	-	-	3.46	-
Capital reserve	-	-	-	-	(5.45)	-
Profit / (loss) for the year	35.35	(84.67)	42.26	73.25	161.64	223.99

For and on behalf of the Board of Directors

For A.F. Ferguson & Co
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART INSTITUTE AND RESEARCH CENTRE LIMITED - CONSOLIDATED

ANNEXURE III - SIGNIFICANT ACCOUNTING POLICIES AND NOTES FORMING PART OF STATEMENT OF ADJUSTED ASSETS AND LIABILITIES AND STATEMENT OF ADJUSTED PROFITS AND LOSSES FOR THE NINE MONTHS PERIOD ENDED DECEMBER 31, 2006 AND THE YEARS ENDED MARCH 31, 2006, 2005, 2004, 2003 AND 2002

1. Statement of Accounting policies

a) Principles of consolidation

1. The consolidated financial statements relate to Escorts Heart Institute and Research Centre Limited ('the Company') and its Subsidiary Companies. The consolidated financial statements have been prepared on the following basis:
 - the financial statements of the Company and its Subsidiary Companies have been consolidated on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses, after fully eliminating intra-group balances and intra-group transactions resulting in unrealised profits or losses.
 - the result of operations of a subsidiary are included in the consolidated financial statements as from the date on which parent-subsidiary relationship came in existence.
 - the excess of cost to the Company of its investments in the Subsidiary Companies over the Company's portion of equity of the shareholders at the date on which investment in subsidiaries is made is recognised in the financial statements as goodwill, which is amortised over a period of ten years.
 - the excess of Company's portion of the equity of the subsidiaries at the date on which investment in subsidiaries is made over cost thereof to the Company, is credited to capital reserve.
2. The subsidiary companies considered in the consolidated financial statements are:

Name of the Company	Country of Incorporation	% of voting power held					
		As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Escorts Heart Centre Limited (EHCL)	India	100.00	100.00	77.16	77.16	77.16	75.96
Escorts Heart and Super Specialty Institute Limited (EHSSIL)	India	82.61	82.61	82.61	80.42	78.89	75.98
Escorts Heart and Super Specialty Hospital Limited (EHSSHL)*	India	100.00	100.00	100.00	98.80	-	-
Escorts Hospital and Research Centre Limited (EHRCL)	India	100.00	100.00	100.00	100.00	-	-

* Incorporated on April 24, 2003 and yet to commence its commercial operations.

3. These Consolidated Financial Statements are based, in so far as they relate to amounts included in respect of subsidiaries, on the audited financial statements prepared for consolidation in accordance with the requirements of Accounting Standard 21 by the concerned subsidiaries.

b) Fixed assets

Fixed assets are stated at cost less accumulated depreciation. Cost of acquisition is inclusive of freight, duties, taxes

and other incidental expenses relating to acquisition and installation of assets.

c) Borrowing costs

Borrowing costs that are attributable to the acquisition and construction of fixed assets are capitalised as part of cost of such asset upto the date the assets are put to use. All other borrowing costs are recognized as an expense in the period in which they are incurred.

d) Depreciation

(i) Depreciation on fixed assets is provided on the written down value method on a pro-rata basis at the rates specified in schedule XIV to the Companies Act, 1956. Depreciation on additions/deletions is charged for the full month irrespective of the date of acquisition/deletion. No write-off is made in respect of leasehold land, as the leases are for long term.

Intangible asset in the form of software for internal use is amortised on straight line basis, over a period of five years.

(ii) Cost of Independent feeder, though incurred by EHSSIL but ownership of which belongs to Punjab State Electricity Board (PSEB), is being amortised, over a period of five years.

e) Investments

Long term investments are stated at cost or under.

f) Inventories

Stores and spares are valued at cost or under. Medical consumables and drugs and pharmaceuticals are valued at the lower of cost and net realisable value. Weighted average method is used in determining the cost of inventories.

g) Revenue recognition

Revenue is recognised on an accrual basis and includes value of services rendered pending billing in respect of in-patients undergoing treatment as at the end of the financial period except in respect of the years ended March 31, 2002 and 2003, in which revenue from patients was recognised on discharge of the patients i.e. bills raised (Also refer to note 2 (a) below).

h) Research and development expenditure

Research and development expenses excluding capital expenditure are charged to revenue in the period in which these are incurred.

i) Employees benefits

Provision for employee benefits is determined on accrual basis. Provision for gratuity and leave encashment benefits is determined on an actuarial valuation at the end of financial period. However, the liability for gratuity by EHRCL is accounted for on the basis of demand raised by the Gratuity Trust on actuarial valuation basis. Provision for sick leaves is created on an arithmetical basis with effect from April 1, 2006. The Company's contributions to the provident and other funds are charged against revenue every period. Superannuation charges in EHRCL have been accounted for on the basis of payments made to the Superannuation Trust maintained by the ultimate holding company in accordance with the entitlement of the employees covered under the scheme (Also refer to note 2 below).

j) Foreign currency transactions

Transactions in foreign currency are recorded on initial recognition at the exchange rate prevailing at the time of transaction.

Monetary items (i.e. receivables, payables, loans, etc.) denominated in foreign currency are reported using the closing exchange rate on each balance sheet date.

The exchange differences arising on the settlement of monetary items or on reporting these items at rates different from rates at which these were initially recorded/reported in previous financial statements are recognized as income/expense in the period in which they arise except where the foreign currency liabilities have been incurred in connection with fixed assets acquired up to March 31, 2004 and subsequent thereto in case of fixed assets acquired

from a country outside India, where the exchange differences are adjusted in the carrying amount of concerned fixed assets.

k) Taxation

The provision for taxation is ascertained on the basis of assessable profits computed in accordance with the provisions of the Income-tax Act, 1961.

Deferred tax is recognised, subject to the consideration of prudence, on timing differences, being the difference between taxable income and accounting income that originate in one period/year and are capable of reversal in one or more subsequent period/years.

l) Miscellaneous expenditure (to the extent not written off or adjusted)

- i) "Preliminary expenses" incurred by EHSSIL during construction period are written off over a period of 5 years from the date of commencement of commercial operations.
- ii) Project and preoperative expenditure incurred by EHSSIL upto January 31, 2003 being:-
 - a) project and preoperative expenditure other than expenditure which can be allocated directly have been allocated to buildings, plant and machinery, medical equipments and furniture and fixtures of EHSSIL in the ratio of direct cost of concerned assets; and
 - b) indirect expenditure not related to construction activity has been carried forward under the head "Project and preoperative expenditure" to be written off over a period of 5 years from the date of commencement of commercial operations, i.e. February 1, 2003.

m) Preliminary expenses

Preliminary expenses / fees paid for increase in authorized capital by EHRCL is charged to profit and loss account as and when incurred.

CONSOLIDATED NOTES

2. a) The Statement of Adjusted Consolidated Profits and Losses for the nine months period ended December 31, 2006 and the years ended on March 31, 2006, 2005, 2004, 2003 and 2002 and the Statement of Adjusted Consolidated Assets and Liabilities as at December 31, 2006 and March 31, 2006, 2005, 2004, 2003 and 2002 reflect the profits and losses and assets and liabilities for each of the relevant years indicated above. These statements have been prepared by extracting from the audited consolidated profit and loss accounts and consolidated balance sheets for the aforesaid years after making therein the disclosures and adjustments [refer to note 2(b) and 7(a)(i) below] required to be made in accordance with the provisions of paragraph 6.10.2 of the Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 except (I) change in recognising unbilled revenue with effect from the year ended March 31, 2004, as stated in note 1(g) and (II) no adjustment being made in the financial periods prior to April 1, 2006 on account of adoption of Accounting standard-15 (revised) "Employee Benefits" issued by the Institute of Chartered Accountants of India, during the nine months financial period ended December 31, 2006 (refer note 1(i) and 17(C)), for want of necessary information.
- b) During the year 2001-02, the Company changed the policy of determining provision for gratuity and leave encashment from an arithmetical basis to actuarial basis. Accordingly provision written back of Rs.24.33 millions has been adjusted in the profit and loss account. Refer to note 17 (C).
3. Other income exceeds 20% of the net profits before tax, arrived as per the Statement of Adjusted Profits and Losses in

the years ended March 31, 2002, 2003, 2004, 2005 and 2006. The analysis of the other income for these years is as under:

(Rs. in millions)

Particulars	Year ended March 31, 2006	Year ended March 31, 2005	Year ended March 31, 2004	Year ended March 31, 2003	Year ended March 31, 2002
Dividend received from Unit Trust of India	-	-	-	-	1.58
Interest on:					
Investments	-	-	5.32	30.18	39.30
Fixed deposits	0.19	0.36	0.90	6.23	33.93
Income tax refund	-	1.90	-	-	-
Others including Inter Corporate Deposits	8.11	19.22	29.92	33.85	23.63
Profit on sale of assets	0.81	0.45	1.00	2.02	0.08
Profit on sale of investment	-	-	19.47	1.86	-
Surrender value of keyman insurance policies	11.22	-	9.77	8.58	13.96
Others	7.99	12.93	12.86	13.88	7.70
Total	28.32	34.86	79.24	96.60	120.18

Most of the above items of other income are of recurring nature, arising in and incidental to normal business activities of the Company.

4. The Company has not declared any dividend during the nine months period ended December 31, 2006 and the years ended on March 31, 2006, 2005, 2004, 2003 and 2002.
5. (a) Claims against the Company not acknowledged as debts:

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Claims for medico legal cases	395.34	384.32	416.49	387.03	357.60	367.51
Others	3.77	3.77	1.00	0.85	0.30	1.50

The Company has taken professional indemnity / error and omission policies to cover the hospital, its doctors and staff for any possible liability arising from claims for medico legal cases. (Insurance cover of Rs.574 millions taken by the Company).

- (b) The charge by way of hypothecation, created by the Company on its receivables and collectibles:

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Charge for the amounts along with all interest, liquidated damages, front end fees, etc., due and payable by Escorts Limited, the erstwhile holding company	-	-	875.00	875.00	875.00	750.00

The above charge is on account of:

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Subscription to non-convertible debentures of Escorts Limited, by ICICI Bank Limited	-	-	750.00	750.00	750.00	750.00
Financial assistance to Escorts Limited	-	-	125.00	125.00	125.00	-

- (c) Corporate guarantee given by EHRCL to the Governor of Haryana in respect of:

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Registration of Escorts Limited, the erstwhile ultimate holding company, under Haryana Value Added Tax Act, 2003	35.00	35.00	35.00	35.00	-	-

However, EHRCL has received a comfort letter from Fortis Healthcare Limited, holding company, for liability (if any) which may arise under this guarantee.

6. Estimated amount of contracts remaining to be executed on capital account:

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Capital commitments	89.00	169.74	188.12	300.89	156.42	116.16

7. a) (i) EHSSIL started its commercial operations from February 1, 2003 and has incurred losses. Since the gestation period in such projects are comparatively longer and the losses reflect mainly depreciation charge and finance cost, the management based on future projections, is of the view that there will be sufficient future taxable

income against which the following net deferred tax assets as at the end of respective period/years, will be realized:

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003
Net deferred tax assets	106.93	96.82	74.40	49.73	16.09

However, as the recognition of deferred taxation, in the absence of evidence with regard to virtual certainty of its realisation has been a subject matter of audit qualification in the audit reports of EHSSIL for the nine months period ended December 31, 2006 and year ended March 31, 2006, the amount of net deferred tax asset of Rs.9.77 millions and Rs.96.82 millions respectively have been adjusted in the Statement of adjusted consolidated profit and loss for the nine months period ended December 31, 2006 and year ended March 31, 2006.

- (ii) In view of substantial reduction in the number of patients visiting the hospital resulting in low revenue and mounting losses, EHCL has closed the hospital operations in Kanpur with effect from August 31, 2005. After the closure of operations, this company is moving into the business of managing operations of the Cardiac Care Units located at various hospitals across the country, with the view to provide exclusive focus and direction to the said unit for achieving higher efficiency. Based on this new business plan, this company would generate enough revenue to cover up all its brought forward business losses and unabsorbed depreciation. Looking into certainty of future income expected out of new business plan, this company has created deferred tax asset for brought forward losses and unabsorbed depreciation as at the end of the reported period/years as under:

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Net deferred tax assets	17.36	17.33	15.22	11.03	7.24	3.34

- (iii) EHRCL has recognized net cumulative deferred tax assets as at the end of reported period/years as under:

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003
Net deferred tax assets / (liability)	14.91	27.54	30.12	21.56	(15.61)

b) Consolidated deferred tax assets / (liability) have been computed for the reported period/years as under:

(Rs. in millions)

Description	As at December 31, 2006*	As at March 31, 2006*	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Deferred tax assets on:						
Accelerated depreciation	-	-	-	-	-	19.01
Accrued expenses deductible on payment	72.68	29.34	23.81	18.11	47.16	8.65
Accumulated loss and unabsorbed depreciation	48.57	65.84	157.90	113.86	-	3.70
Others	0.34	0.20	-	-	1.32	1.38
Sub-total	121.59	95.38	181.71	131.97	48.48	32.74
Deferred tax liabilities on:						
Accelerated depreciation	34.72	41.89	68.81	52.29	14.23	-
Deferred revenue expenditure	-	-	0.59	-	-	-
Sub-total	34.72	41.89	69.40	52.29	14.23	-
Net deferred tax assets	86.87	53.49	112.31	79.68	34.25	32.74

* As the recognition of deferred taxation, in the absence of evidence with regard to virtual certainty of its realisation has been a subject matter of audit qualification in the audit report of EHSSIL for the nine months period ended December 31, 2006 and year ended March 31, 2006, the amount of net deferred tax assets amounting to Rs.9.77 millions and Rs. 96.82 millions have been adjusted in the Statement of adjusted consolidated profit and loss for the nine months period ended December 31, 2006 and year ended March 31, 2006 respectively.

8. Year wise analysis of Unsecured loans

(Rs. in millions)

Name of the Institution / Bank	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Long-term						
From others:						
Infrastructure Leasing & Financial Services Limited	-	16.67	50.00	90.00	-	-
Short-term						
From Banks:						
Lord Krishna Bank	-	-	-	100.00	-	-
Unit Trust of India	-	100.00	100.00	-	-	-
Punjab National Bank	57.44	55.52	98.14	-	-	-
Indusind Bank	200.00	-	-	-	-	-
Total	257.44	172.19	248.14	190.00	-	-

9. Analysis of Unsecured loans as at December 31, 2006:

Name of the Institution / Bank	Loans outstanding as at December 31, 2006 (Rs. in millions)	Rate of Interest (per annum)	Repayment Schedule
Punjab National Bank	57.44	10.75%	OD facility
Indusind Bank	200.00	10.00%	3 monthly instalments commencing from April 07, 2007
Total	257.44		

10. Year wise analysis of Secured loans

(Rs. in millions)

Name of the Institution / Bank	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Long-term						
From Bank:						
Central Bank of India	-	-	3.13	-	6.80	8.28
State Bank of India	-	-	-	249.59	244.40	45.93
Punjab National Bank	248.90	248.90	248.90	-	-	-
Lord Krishna Bank Limited	-	-	-	67.54	-	-
State Bank of Indore	-	-	-	22.52	-	-
Union Bank of India	113.17	135.82	151.18	-	-	-
ICICI Bank	1.49	1.91	3.57	81.26	-	-
Citibank Limited	0.38	0.55	1.28	1.02	-	-
HDFC Bank	0.32	0.42	0.55	-	-	-
UTI Bank Limited	135.00	-	-	-	-	-
Interest accrued and due	-	-	0.13	0.19	2.65	6.09
From Others:						
Infrastructure Development Finance Company Limited	-	50.00	50.00	-	-	-
GE Capital Services India	75.66	65.80	32.24	46.54	-	-
Total Long-term	574.92	503.40	490.98	468.66	253.85	60.30
Short-term						
From Bank:						
Working capital loan from State Bank of India	-	-	0.53	-	-	-
Cash Credit from Union Bank of India	-	4.32	-	-	-	-
Working capital loan from Punjab National Bank	11.52	12.87	-	-	-	-
Total Short-term	11.52	17.19	0.53	-	-	-
Grand Total	586.44	520.59	491.51	468.66	253.85	60.30

11. Analysis of Secured loans as at December 31, 2006:

Name of the Institution / Bank	Loan outstanding as at December 31, 2006 (Rs. in millions)	Rate of Interest (per annum)	Repayment Schedule	Nature of security
Long-term				
From Others:				
GE Capital Services India	7.16	8.75%	Twenty four equal monthly instalments commencing from April 1, 2005	refer to foot note (i)
GE Capital Services India	14.99	8.75%	Twenty four equal monthly instalments commencing from September 4, 2005	refer to foot note (i)
GE Capital Services India	43.35	9.75%	Eighty four equal monthly instalments commencing from July 29, 2007	refer to foot note (i)
GE Capital Services India	10.16	9.75%	Eighty four equal monthly instalments commencing from July 27, 2007	refer to foot note (i)
From Bank:				
UTI Bank Limited	135.00	10.35%	Eight equal quarterly instalments commencing from March 01, 2008	refer to foot note (ii)
Punjab National Bank	248.90	9.75%	Twenty equal quarterly instalments commencing from December 2008	refer to foot note (iii)
Union Bank of India	113.17	8.00%	Fifteen quarterly instalments commencing from December, 2005	refer to foot note (iv)
ICICI Bank	1.49	Various Rates	Forty Eight equal monthly instalments	refer to foot note (v)
Citibank Limited	0.38	Various Rates	Forty Eight equal monthly instalments	refer to foot note (v)
HDFC Bank	0.32	Various Rates	Thirty Six equal monthly instalments	refer to foot note (v)
Total Long-term	574.92			
Short - term				
From Bank:				
Working capital loan from Punjab National Bank	11.52	9.50%	-	refer to foot note (vi)
Total Short-term	11.52			
Grand Total	586.44			

Secured by first charge on certain specific medical equipment financed through loan, including all additions, attachments, accessories and replacements to the said equipment.

Loan of Rs.135.00 millions from UTI Bank Limited is secured by immovable properties of the hospital at Jaipur.

Secured by way of equitable mortgage of Company's land and buildings and hypothecation of all other fixed assets. These are further secured by a corporate guarantee given by Escorts Hearts Institute and Research Centre Ltd, the holding company.

Secured by way of first and exclusive charge over the moveable and immoveable assets of the Company and further secured by equitable mortgage of Hospital land and building.

Secured by way of hypothecation of cars financed.

Secured by way of hypothecation of stocks of medicines including life saving drugs. These are further secured by a corporate guarantee given by Escorts Hearts Institute and Research Centre Ltd, the holding company.

12. Analysis of Sundry debtors (Unsecured - considered good)

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Debts over six months	226.06	171.57	102.92	34.79	14.18	4.25
Other debts	344.03	285.55	182.61	130.23	63.55	22.40
	570.09	457.12	285.53	165.02	77.73	26.65

13. Analysis of loans and advances (Unsecured - considered good)

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Loans and advances recoverable in cash or in kind or for value to be received	44.58	37.56	52.28	79.76	299.79	257.56
Loans to erstwhile holding Company	-	-	135.00	305.00	-	-
Advance tax (net of provisions)	112.04	90.32	16.36	28.34	21.42	228.88
Deposit with customs and port trust	15.00	15.00	15.00	15.00	15.00	15.00
Total	171.62	142.88	218.64	428.10	336.21	501.44

14. A Civil suit ("Civil Suit") has been filed for declaration and permanent injunction against Escorts Heart Institute and Research Centre Limited (EHIRC) amongst others in the Delhi High Court seeking amongst others (a) declaration that the amalgamation of Escorts Heart Institute and Research Centre, Delhi, a society registered under the Societies Registration Act, 1860 (EHIRC Delhi) with Escorts Heart Institute and Research Centre, Chandigarh (EHIRC Chandigarh) a society registered under the Societies Registration Act, 1860 and subsequent incorporation of EHIRC Chandigarh Society (post amalgamation) into a Company under Part IX of the Companies Act, 1956 (i.e. EHIRC) is void, (b) seeking a restoration of charitable status of EHIRC Delhi Society. The Delhi High Court, vide its Order dated September 30, 2005 has, however, only ordered the parties to maintain status quo as of September 30, 2005. The matter is being duly defended in the Court and is pending before the Delhi High Court.

Delhi Development Authority (DDA) vide its Order dated October 6, 2005 determined the lease deeds and allotment letters of EHIRC ("DDA Order"). EHIRC has filed an Original Miscellaneous Petition and Civil Suit in the Delhi High Court seeking a declaration that the DDA Order is illegal and praying for a permanent injunction restraining DDA from dispossessing EHIRC without due process of law. Delhi High Court has granted a stay restraining DDA from recovering physical possession of the property. The matter is pending in Delhi High Court.

The Estate Officer of the DDA issued a show cause notice dated November 9, 2005 and initiated eviction proceedings

against EHIRC. The matter was being defended by EHIRC and the proceedings have been suspended by the Estate Officer in view of the Order in the LPA mentioned below.

EHIRC filed a civil writ petition in the Delhi High Court challenging the show cause notice issued by Estate Officer, which was dismissed by the Hon'ble Single Judge. EHIRC thereafter filed Letters Patent Appeal (LPA) against the above order before the Delhi High Court. The Division Bench of the Delhi High Court while issuing notice to the Estate Officer passed an interim order in favour of EHIRC directing that no final order on eviction can be passed by the Estate Officer. The LPA is pending before the Delhi High Court.

The Delhi High Court in March 2004, amongst other hospitals, made EHIRC a party to a Public Interest Litigation (PIL) filed in July 2002 (Social Jurist matter), concerning the applicability of certain free bed conditions on certain plots of land allotted to EHIRC by DDA. The PIL is being defended and the matter is pending in the Delhi High Court.

15. (a) The Income-tax Authorities carried out a survey on August 21, 2003 (certain statutory records of the Company were impounded, which are still in possession of the Authorities), regarding amalgamation of Escorts Heart Institute and Research Centre, Delhi (Delhi Society) with a society at Chandigarh with a similar name (Chandigarh Society), and later on registration of the Amalgamated Society as a company.

Pursuant to the survey, the Income-tax Authorities have re-opened the assessments of Chandigarh and Delhi Societies. The Deputy Commissioner of Income-tax, Delhi has completed the reopened assessments of the Delhi Society for four assessment years, i.e., assessment years 1997-98, 1998-99, 1999-2000 and 2000-01, wherein, the exemption availed by the erstwhile Delhi Society by virtue of being an approved scientific research organisation has been withdrawn in respect of these years. The past accumulated income upto March 31, 1996 has been brought to tax and the incomes of the respective years thereafter have been subject to tax as normal business income, hence raising a cumulative demand of Rs.1010.21 millions (including interest of Rs.551.21 millions). The Deputy Commissioner of Income-tax has also assessed the income for assessment year 2001-02, whereby the entire accumulations and allowances made in earlier years have again been brought to tax, raising a further demand of Rs.1243.70 millions (including interest of Rs.694.60 millions). The Company is of the view that the demand raised for the assessment year 2001-02 includes duplication on account of demands raised in the assessment years 1997-98 to 2000-01 and, further, the events taking place in the year 2000 cannot relate back to earlier years.

The Company has challenged the reopening of assessment year 1997-98 before the Delhi High Court in a writ petition filed on July 27, 2005. The Hon'ble Court in its interim order dated September 20, 2005 has directed the Assessing Officer to complete the assessments for all these years and has also directed that the operation of assessment orders for assessment years 1997-98, 1998-99, 1999-00 and 2000-01 shall remain suspended till matter is heard and decided by the Court. The Company has filed appeals before the Commissioner of Income-tax (Appeals) for all these years.

- (b) The Additional Commissioner of Income-tax, Chandigarh, has also raised a demand of tax amounting to Rs. 525.32 millions and interest thereon amounting to Rs.291.60 millions by treating the excess of assets over liabilities as short term capital gains on registration of the Amalgamated Society as this Company. The Company feels that the above registration does not give rise to transfer of assets and consequent capital gains and, therefore, has preferred an appeal before the Income-tax Appellate Tribunal, Chandigarh, which is pending disposal.
- (c) Regular assessment under section 143(3) of Income-tax Act, 1961, has been completed for assessment year 2004-05 in the case of the Company whereby a demand of Rs.40.42 millions has been raised. Appeal has been filed before the Commissioner of Income-tax (Appeals) against the disallowances made in the assessment order which is pending disposal.

In view of the management, the eventual outcome of the above matters cannot presently be estimated.

16. Pursuant to a notice under Section 59 of the Delhi Value Added Tax Act, 2004, the Company submitted an application dated September 20, 2005 before the Commissioner of Trade and Taxes ("Commissioner"), New Delhi for determination of whether the Company is liable to pay tax under the provisions of the Delhi Value Added Tax Act, 2004 in respect of medicines, diet, drugs, implants, devices, consumables etc., which are administered in the course of treatment of patients. The application was made on the basis that the above items are not marketable commodities and, hence, are not goods. The Commissioner, vide his Order dated March 17, 2006 has held that the Company is liable to pay Value Added Tax

("VAT") on the said items. EHRC has filed an appeal before the Delhi Value Added Tax Appellate Tribunal against the aforesaid Order of the Commissioner on April 27, 2006, which is pending for disposal. The Company has out of an abundant caution, made an estimated provision of Rs.10.79 millions (including Rs. 4.80 millions made upto March 31, 2006) in the matter, without considering the items used in composite packages for which no separate bills are raised, although it is of the view that no such liability would arise.

17. Disclosures under Accounting Standard 15:

(Rs. in millions)

Particulars	Nine months period ended December 31, 2006	
	Funded	Unfunded
A. Defined Contribution Plan		
Contribution to Provident fund and other fund	-	31.98
Contribution to Gratuity Trust	1.57	-
B. Defined Benefit Plan		
(1) Provision for gratuity:		
Principal assumption:		
(i) Discount Rate		7.50%
(ii) Future salary increase		5.00%

	Nine months period ended December 31, 2006 Unfunded
Provision for gratuity is recognized in the profit and loss account and balance sheet as under:	
a) Present value of obligation as at the beginning of period	45.16
b) Fair value of plan assets at the end of the period	-
c) Funded status	-
d) Current service cost	5.24
e) Past service cost	-
f) Interest cost	2.54
g) Expected return on plan assets	-
h) Benefit paid	(2.40)
i) Curtailment cost / (credit)	-
j) Settlement cost / (credit)	-
k) Net actuarial (gain) / loss recognized in the period	3.05
l) Present value of obligation as at the end of period	53.59
m) Expenses recognized in the statement of profit and loss	10.83
n) Net asset/ (liability) recognized in balance sheet	(53.59)

	Nine months period ended December 31, 2006 Unfunded
(2) Provision for Leave Encashment:	
Principal assumption:	
(i) Discount Rate	7.50%
(ii) Future salary increase	5.00%
Provision for leave encashment is recognized in the profit and loss account and Balance sheet as under:	
a) Present value of obligation as at the beginning of period (includes Rs.19.91 millions on account of opening employee benefit adjustment. Refer to note 17C below).	61.64
b) Fair value of plan assets at the end of the period	-
c) Funded status	-
d) Current service cost	5.91
e) Past service cost	-
f) Interest cost	3.47
g) Expected return on plan assets	-
h) Benefit paid	(8.34)
i) Curtailment cost / (credit)	-
j) Settlement cost / (credit)	-
k) Net actuarial (gain) / loss recognized in the period	19.83
l) Present value of obligation as at the end of period	82.51
m) Expenses recognized in the statement of profit and loss #	33.85
n) Net asset/ (liability) recognized in balance sheet	(82.51)

Includes Rs. 4.64 millions of EHRCL on valuation of opening obligation as per revised Accounting Standard – 15 which could not be charged to general reserve on account of accumulated losses.

C. In view of Accounting Standard (AS) 15 (revised 2005) "Employee Benefits", issued by the Institute of Chartered Accountants of India, which became mandatory w.e.f. April 1, 2006, staff cost for the nine months period ended December 31, 2006 includes additional provision for employee benefits of Rs.19.03 millions. The accumulated liability of employee benefits not accrued amounting Rs.42.26 millions (net of deferred tax asset of Rs.21.44 millions) upto March 31, 2006 has been charged to the opening balance of revenue reserves during the nine months period ended December 31, 2006 in accordance with the above Accounting Standard.

18. As the Company's business activity falls within a single primary business segment, viz., "Health Care Services", the disclosure requirements of Accounting Standard (AS-17) "Segment Reporting", issued by The Institute of Chartered Accountants of India are not applicable.

19. Related party disclosures under Accounting Standard 18

I) Name of related party and nature of related party relationship

A. Holding Company

Sr. No.	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
1.	Fortis Healthcare Limited Fortis Healthcare Holdings Limited	Escorts Limited (till September 28, 2005) Fortis Healthcare Limited (w.e.f. September 29, 2005). Fortis healthcare Holdings Limited (w.e.f. September 29, 2005)	Escorts Limited			

B. Fellow Subsidiaries

Sr. No.	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
1.	-	-	-	-	Escorts Hospital and Research Centre Limited	Escorts Hospital and Research Centre Limited
2.	-	Escosoft Technologies Limited	Escosoft Technologies Limited	Escosoft Technologies Limited	Escosoft Technologies Limited	Escosoft Technologies Limited
3.	-	-	-	Esconet Services Limited	Esconet Services Limited	Esconet Services Limited
4.	-	-	-	Iserve India Solutions Private Limited	Iserve India Solutions Private Limited	Iserve India Solutions Private Limited
5.	-	-	-	-	-	Escotel Mobile Communication Limited
6.	-	Cellnext Solutions Limited	Cellnext Solutions Limited	Cellnext Solutions Limited	Cellnext Solutions Limited	-
7.	-	Escolife IT Services Private Limited	Escolife IT Services Private Limited	Escolife IT Services Private Limited	Escolife IT Services Private Limited	-
8.	-	-	-	-	Escorts Telecommunication Limited	-
9.	-	IFS Solutions India Private Limited	IFS Solutions India Private Limited	IFS Solutions India Private Limited	-	-

Sr. No.	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
10.	-	Escorts Construction Equipment Limited	Escorts Construction Equipment Limited	-	-	-
11.	-	Escorts Automotive	Escorts Automotive	-	-	-
12.	-	Escorts Securities	Escorts Securities	-	-	-
13.	-	Escorts Assets Management	Escorts Assets Management	-	-	-
14.	International Hospital Limited	International Hospital Limited	-	-	-	-
15.	Oscar Bio-tech Private Limited	Oscar Bio-tech Private Limited	-	-	-	-

C. Joint Venture of Holding Company

Sr. No.	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
1.	-	-	-	Escotel Mobile Communication Limited	-	-

D. Key management personnel

Sr. No.	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
1.	Mr. Harpal Singh	Mr. Rajan Nanda (till September 28, 2005) Mr. Harpal Singh (w.e.f. September 29, 2005)	Mr. Rajan Nanda	Mr. Rajan Nanda	Mr. Rajan Nanda	Mr. Rajan Nanda
2.	Mr. Shivinder Mohan Singh	Mrs. Ritu Nanda (till September 28, 2005) Mr. Shivinder Mohan Singh (w.e.f. September 29, 2005)	Mrs. Ritu Nanda	Mrs. Ritu Nanda	Mrs. Ritu Nanda	Mrs. Ritu Nanda

Sr. No.	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
3.	(Lt. Gen.) M.L.Chawla	(Lt. Gen.) Harcharan Singh	(Lt. Gen.) Harcharan Singh	(Lt. Gen.) Harcharan Singh	-	-
4.	Mr. Malvinder Mohan Singh	Mr. Malvinder Mohan Singh (w.e.f. September 29, 2005)	-	-	-	-
5.	Mr. N. K. Pandey	Mr. N. K. Pandey (w.e.f. 2005-06)	-	-	-	-

E. Enterprises significantly influenced by key managerial personnel

Sr. No.	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
1.	SRL Ranbaxy Limited	SRL Ranbaxy Limited (w.e.f. September 29, 2005)	-	-	-	-
2.	Ranbaxy Laboratories Limited	Ranbaxy Laboratories Limited (w.e.f. September 29, 2005)	-	-	-	-

II) Transactions with related parties

(Rs. in millions)

	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
Fortis Healthcare Limited (holding company)						
(a) Rendering of services						
(i) Professional services	0.04	0.02	-	-	-	-
(ii) Others	0.03	-	-	-	-	-
(b) Receiving of services						
(i) Professional services	1.21	0.51	-	-	-	-
(ii) Others	-	0.03	-	-	-	-
(c) Closing balances :						
(i) Amount payable	(Cr.) 0.36	(Cr.) 0.29	-	-	-	-
Escorts Limited (erstwhile holding company)						
(a) Sale of assets	-	-	-	-	-	0.05
(b) Rendering of service (#1 Rs. 1000)	-	0.66	1.82	0.04	-	#1
(c) Receiving of services						
(i) Rental and hire charges	-	0.47	3.05	0.94	0.94	0.94
(ii) Management contracts/ deputations	-	7.06	4.67	3.92	3.81	5.79
(iii) Others	-	1.57	3.44	2.65	2.53	2.86
(d) Interest accrued / received on inter corporate deposits	-	7.53	16.55	31.52	25.55	22.50
(e) Purchase of investment	-	-	-	160.00	-	-
(f) Inter corporate deposit:						
(i) Given	-	-	-	125.00	50.00	-
(ii) Received back / adjusted	-	135.00	150.00	60.00	30.00	-
(g) Closing balances :						
(i) Amount payable / receivable	-	(Cr.) 6.03	(Dr.) 12.09	(Dr.) 15.71	(Cr.) 1.62	(Cr.) 3.16
(ii) Inter corporate deposit	-	-	(Dr.) 135.00	(Dr.) 285.00	(Dr.) 220.00	(Dr.) 200.00
(iii) Interest on inter corporate deposits	-	-	-	-	(Dr.) 5.94	(Dr.) 5.73
(h) Security by way of hypothecation		Refer to note 5b above				

(Rs. in millions)

	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
FELLOW SUBSIDIARIES:						
Escosoft Technologies Limited						
(a) Receiving of services						
(i) Management contracts / deputations (#2 Rs. 4000)	-	#2	-	0.09	0.35	2.96
(ii) Software development charges	-	-	0.15	-	1.38	1.51
(iii) Others	-	0.17	0.32	0.42	0.84	-
(b) Closing balance:						
Amount payable	-	(Cr.) 0.25	(Cr.) 0.46	(Cr.) 0.41	(Cr.) 0.81	(Cr.) 0.78
Cellnext Solutions Limited						
(a) Receiving of services						
(i) Software development charges	-	-	-	-	0.25	-
(ii) Others	-	-	0.09	0.03	-	-
(b) Closing balance:						
Amount payable	-	-	-	-	(Cr.) 0.04	-
IFS Solutions India Private Limited						
(a) Receiving of services	-	0.69	1.10	0.59	-	-
(b) Closing balance:						
Amount payable	-	-	(Cr.) 0.26	-	-	-
Escolife IT Services Private Limited						
(a) Receiving of services						
(i) Management contracts / deputations	-	0.25	-	-	0.23	-
(b) Closing balance :						
Amount payable	-	-	-	-	(Cr.) 0.23	-
Escorts Telecommunications						
(a) Rendering of services	-	-	-	-	0.10	-
(b) Closing balance :						
Amount receivable	-	-	-	-	0.10	-
Esconet Services Limited						
(a) Sale of assets	-	-	-	-	0.17	-
(b) Rendering of services	-	-	-	-	0.01	-
(c) Receiving of services						
(i) Management contracts/ deputation	-	-	-	-	5.94	8.62
(d) Closing balance :						
Amount payable	-	-	-	-	(Cr.) 0.41	(Cr.) 2.00

(Rs. in millions)

	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
Escotel Mobile Communications Limited						
(a) Rendering of services	-	-	-	-	-	0.01
Escorts Hospital and Research Centre Limited						
(a) Rendering of services (# Rs. 4000)	-	-	-	-	-	#
(b) Receiving of services	-	-	-	-	-	-
(i) Management contracts/ deputation	-	-	-	-	2.92	-
(ii) Others	-	-	-	-	0.41	0.01
(b) Interest received on inter corporate deposits	-	-	-	-	0.11	-
(c) Inter corporate deposit given / repaid	-	-	-	-	10.00	-
(d) Closing balance : Amount payable / receivable	-	-	-	-	(Dr.) 3.38	(Cr.) 0.02
I Serve India Solutions Pvt. Ltd.						
(a) Receiving of services	-	-	-	-	-	-
(i) Software development charges	-	-	-	-	0.03	-
(ii) Others	-	-	-	-	-	0.03
(b) Closing balance : Amount payable	-	-	-	-	(Cr.) 0.03	-
Escorts Construction Equipment Limited						
(a) Receiving of services	-	0.06	0.10	-	-	-
(b) Closing balance : Amount payable	-	-	(Cr.) 0.21	-	-	-
Escorts Automotive						
(a) Receiving of services (#1 Rs. 2000)	-	-	#1	-	-	-
Escorts Securities						
(a) Receiving of services (#2 Rs. 2000)	-	-	#2	-	-	-
Escorts Assets Management						
(a) Receiving of services (#3 Rs. 2000)	-	-	#3	-	-	-

(Rs. in millions)

	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
ENTERPRISES SIGNIFICANTLY INFLUENCED BY KEY MANAGERIAL PERSONNEL						
SRL Ranbaxy Limited						
(a) Receiving of services	2.06	0.39	-	-	-	-
(b) Closing balance : Amount payable	(Cr.) 0.21	(Cr.) 0.21	-	-	-	-
Ranbaxy Laboratories Limited						
(a) Rendering of services	0.59	0.02	-	-	-	-
(b) Closing balance : Amount receivable	-	-	-	-	-	-
JOINT VENTURE OF HOLDING COMPANY						
Escotel Mobile Communications Limited						
(a) Rendering of services	-	-	-	0.10	-	-
(b) Closing balance : Amount payable (# Rs. 1000)	-	-	-	(Cr.) #	-	-
KEY MANAGEMENT PERSONS:						
(a) Remuneration to key management persons	9.61	20.88	15.01	16.20	19.14	18.82
(b) Assignment of Keyman insurance policy	-	-	-	9.77	5.40	10.79
(c) Closing balance : Amount payable	(Cr.) 4.14	-	(Cr.) 2.60	(Cr.) 2.73	(Cr.) 5.73	(Cr.) 9.30

For and on behalf of the Board of Directors

For A.F. Ferguson & Co
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART INSTITUTE AND RESEARCH CENTRE LIMITED - CONSOLIDATED

ANNEXURE IV - STATEMENT OF ADJUSTED CONSOLIDATED CASH FLOWS

(Rs. in millions)

Particulars	Nine months period ended December 31, 2006	Year ended March 31,				
		2006	2005	2004	2003	2002
A CASH FLOWS FROM OPERATING ACTIVITIES						
Net profit before tax	90.10	29.40	68.40	95.49	247.74	366.32
Adjustment for :						
Depreciation	162.89	246.01	276.91	290.75	143.62	79.79
Provision for diminution in value of investments	-	-	-	-	-	6.46
Miscellaneous expenditure written off	0.78	1.04	1.04	1.04	1.04	-
Profit on sale of fixed assets	(0.64)	(0.81)	(0.45)	(1.00)	(2.02)	(0.08)
Loss on sale of fixed assets	0.20	5.10	0.35	0.46	0.17	0.21
Profit on sale of investments	-	-	-	(19.47)	(1.86)	-
Interest expenses	48.32	62.26	65.82	58.88	5.60	-
Interest income	(1.77)	(8.30)	(21.48)	(36.14)	(70.26)	(96.86)
Dividend income	-	-	-	-	-	(1.58)
Operating profit before working capital changes	299.88	334.70	390.59	390.01	324.03	354.26
Adjustments for working capital changes						
Trade and other receivables	(159.77)	(179.31)	(130.53)	(56.11)	(73.30)	9.52
Pre-operative expenses	5.49	(7.30)	-	-	-	-
Inventories	(3.35)	(4.66)	(16.46)	3.03	(10.48)	0.88
Advance excluding advance Income-tax	-	-	-	22.38	-	-
Trade and other payable	119.74	103.27	70.83	83.56	(23.15)	41.57
Cash generated from operations	261.99	246.70	314.43	442.87	217.10	406.23
Miscellaneous expenditure			-	-	(4.35)	-
Direct taxes paid	(88.67)	(138.24)	(56.16)	(83.02)	(117.05)	(109.73)
Net cash from operating activities	173.32	108.46	258.27	359.85	95.70	296.50

(Rs. in millions)

Particulars		Nine months period ended December 31, 2006	Year ended March 31,				
			2006	2005	2004	2003	2002
B	CASH FLOWS FROM INVESTING ACTIVITIES						
	Purchase of fixed assets	(160.15)	(178.53)	(460.64)	(240.32)	(555.36)	(303.11)
	Sale of fixed assets	1.30	15.57	14.55	3.00	3.29	0.36
	Investments in shares of subsidiaries	-	(0.01)	(0.01)	(624.52)	-	(88.41)
	Purchase of investments	-	-	-	-	-	(1.50)
	Inter corporate deposits given	-	-	-	(125.00)	(60.00)	-
	Inter corporate deposits repaid	-	135.00	170.00	60.00	40.00	-
	Sale of investments	-	-	-	250.30	78.95	15.50
	Interest received	1.27	8.26	19.63	62.48	91.68	113.36
	Dividend received	-	-	-	-	-	1.58
	Preliminary and pre-operative expenses	(5.49)	(0.02)	0.17	(0.46)	-	-
	Net cash (used) in investing activities	(163.07)	(19.73)	(256.30)	(614.52)	(401.44)	(262.22)
C	CASH FLOWS FROM FINANCING ACTIVITIES						
	Proceeds from issue of shares to minority	-	-	-	1.31	11.58	-
	(Repayment)/ proceeds from long term borrowings	100.57	(59.07)	79.14	(15.89)	196.97	-
	(Repayment)/ proceeds from short term borrowings	50.53	13.50	-	250.00	-	-
	Interest paid	(48.79)	(62.87)	(63.34)	(60.55)	(9.02)	-
	Net cash from financing activities	102.31	(108.44)	15.80	174.87	199.53	-
	Net increase / (decrease) in cash and cash equivalents (A+B+C)	112.56	(19.71)	17.77	(79.80)	(106.21)	34.28
	Cash and cash equivalents as at the beginning of the year/period	33.51	53.22	35.45	113.68	219.89	185.61
	Add: Cash and cash equivalents acquired on acquisition of subsidiary during the year/period	-	-	-	1.57	-	-
	Cash and cash equivalents as at the end of the year/period	146.07	33.51	53.22	35.45	113.68	219.89

Refer to Annexure III for significant accounting policies and notes.

For and on behalf of the Board of Directors

For A.F. Ferguson & Co
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

**ESCORTS HEART INSTITUTE AND RESEARCH CENTRE LIMITED - CONSOLIDATED
ANNEXURE - V SUMMARY OF ACCOUNTING RATIOS**

Particulars	Unit	Nine months period ended December 31, 2006	Year ended March 31,				
			2006	2005	2004	2003	2002
Nominal value of shares	Rupees	10	10	10	10	10	10
Earnings per share	Rupees	17.67	(42.33)	21.13	36.62	80.81	111.98
Net assets value per share	Rupees	892.94	896.17	937.98	916.33	879.19	797.31
Return on net worth	Percentage	1.98%	(4.72)%	2.25%	4.00%	9.19%	14.04%

Notes:

Definition of ratios

Earning per share	=	{Adjusted Profit/(loss) after tax as per Statement of Adjusted Profits and Losses} / {Weighted average number of shares}
Net asset value	=	{Net worth as per Statement of Adjusted Assets and Liabilities} / {Weighted average number of shares}
Return on net worth	=	{Adjusted Profit / (loss) after tax as per Statement of Adjusted Profits and Losses} / {Net worth as per Statement of Adjusted Assets and Liabilities}

For and on behalf of the Board of Directors

For A.F. Ferguson & Co
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

**ESCORTS HEART INSTITUTE AND RESEARCH CENTRE LIMITED - CONSOLIDATED
ANNEXURE VI - STATEMENT OF CAPITALISATION**

(Rs. in millions)

	Particulars	As at December 31, 2006
	Borrowings:	
A	Short term debts	
	- Secured loans	11.52
	- Unsecured loans	257.44
	Total	(A) 268.96
B	Long term debts	
	- Secured loans	574.92
	- Unsecured loans	-
	Total	(B) 574.92
	Total debts	(A) + (B) 843.88
C	Shareholders' funds:	
	Equity Share Capital	20.00
	Reserves and Surplus	1,766.40
	Less: Miscellaneous expenditure to the extent not written off	(0.26)
	Total Shareholders' funds	(C) 1,786.14
D	Total Capitalisation	(A) + (B) + (C) 2,630.02
E	Long term debt / Equity ratio	(B)/(C) 0.32

Note: Post issue Capitalisation Statement : Not applicable

For and on behalf of the Board of Directors

For A.F. Ferguson & Co
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART INSTITUTE AND RESEARCH CENTRE LIMITED - CONSOLIDATED

ANNEXURE VII - STATEMENT OF TAX SHELTER

The statement of tax shelters of the Company and its subsidiaries, for the nine months period ended December 31, 2006 and years ended March 31, 2002, 2003, 2004, 2005 and 2006 are attached herewith per Annexures VII (a) to (c).

For and on behalf of the Board of Directors

For A.F. Ferguson & Co
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART INSTITUTE AND RESEARCH CENTRE LIMITED

ANNEXURE VII (a) - STATEMENT OF TAX SHELTER

(Rs. in millions)

Particulars	Nine months period ended December 31, 2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Normal tax rate (including surcharge and education cess)	33.66%	33.66%	36.59%	35.88%	36.75%	35.70%
Concessional tax rate for long term capital gain (including surcharge and education cess)	22.44%	22.44%	20.91%	20.50%	21.00%	20.40%
Profit taxable at normal rate	97.51	115.07	214.66	253.19	301.56	367.71
Profit taxable at concessional rate	-	-	-	18.96	1.86	-
Net profit before tax as per Statement of Adjusted Profits and Losses	97.51	115.07	214.66	272.15	303.42	367.71
Tax at Notional Rate	32.82	38.73	78.55	94.72	111.22	131.27
Adjustments:						
Difference between tax and book depreciation	19.67	30.23	(26.93)	(49.44)	(58.63)	(49.31)
Accrued expenses deductible on payment basis	51.68#	18.89	11.55	13.93	12.85	11.97
Other adjustments	1.36	(0.06)	0.12	(0.14)	(1.87)	23.14
Net adjustments	72.71	49.06	(15.26)	(35.65)	(47.65)	(14.20)
Tax (saving) / expense thereon	24.80	16.51	(5.58)	(12.79)	(17.51)	(5.07)
Tax as per income tax	57.50	56.00	70.03	80.00	94.00	127.00
Deferred tax charge / (benefit)	(24.87)	(16.05)	4.78	13.56	18.47	15.33

Net of Rs.62.72 millions on account of employee benefits upto the period ended March 31, 2006, adjusted in the opening reserve.

ESCORTS HEART AND SUPER SPECIALITY INSTITUTE LIMITED

ANNEXURE VII (b) - STATEMENT OF TAX SHELTER

(Rs. in millions)

Particulars	Nine months period ended December 31, 2006*	Year ended March 31,			Two months ended March 31, 2003
		2006*	2005	2004	
Tax rate (including surcharge and education cess)	33.66%	33.66%	36.59%	35.88%	36.75%
(Loss) before tax as per Statement of Adjusted Profits and Losses	(29.01)	(66.69)	(82.35)	(94.13)	(42.68)
Tax at Notional Rate	-	-	-	-	-
Adjustments:					
Difference between tax and book depreciation	6.61	11.26	(6.61)	(15.17)	(34.87)
Accrued expenses deductible on payment basis	2.46	0.42	0.51	0.66	0.29
Other adjustments	0.66	0.87	0.87	0.88	(3.48)
Net adjustments	9.73	12.55	(5.23)	(13.63)	(38.06)
Tax (saving) thereon	3.27	4.23	(1.91)	(4.89)	(13.99)
Tax as per income tax					
Deferred tax charge / (benefit)	-	74.40	(24.67)	(33.64)	(16.09)

ESCORTS HOSPITAL AND RESEARCH CENTRE LIMITED, FARIDABAD

ANNEXURE VII (c) - TAX SHELTER STATEMENT

(Rs. in millions)

	As at December 31, 2006	As at March 31,				
		2006	2005	2004	2003	2002
Tax at Notional Rate ****	4.05	0.50 **				2.69 *
Adjustments:						
Export Profits	NIL	NIL				NIL
Difference between Tax Depreciation and Book Depreciation	NA for Tax on Book Profits	NA for Tax on Book Profits				NA for Tax on Book Profits
Other Adjustments	NA for Tax on Book Profits	(1.82) ***	NIL DUE TO LOSSES	NIL DUE TO LOSSES	NIL DUE TO LOSSES	NA for Tax on Book Profits
Net Adjustments	NA	(1.82)				NA
Tax Saving thereon:	NIL	0.15				NIL
Total Taxation	4.05	0.34				2.69
Taxation on extra-ordinary items	NIL	NIL				NIL
Tax on profits before extra-ordinary items	4.05	0.34				2.69

* Tax on Book Profit @ 7.65% (i.e., Tax @ 7.5% PLUS Surcharge thereon @ 2%) which works out to Rs. 2.69 millions

** Tax on Book Profit @ 8.415% (i.e., Tax @ 7.5% PLUS Surcharge thereon @ 10% PLUS Education Cess thereon @ 2%)

*** Brought Forward Business Losses being lower than unabsorbed depreciation as per Clause (iii) for amount deductible vide explanations to Section 115 JB of the Income Tax Act, 1961.

**** Tax on Book Profit @ 11.22% (i.e., Tax @ 10% PLUS Surcharge thereon @ 10% PLUS Education Cess thereon @ 2%)

For and on behalf of the Board of Directors

For A.F. Ferguson & Co
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

AUDITORS' REPORT

The Board of Directors

Escorts Heart Institute and Research Centre Limited

Okhla Road

New Delhi - 110 025

Dear Sirs,

We have examined the financial information of Escorts Heart Institute and Research Centre Limited (the Company), annexed to this report, which is in accordance with the requirements of:

- i. The instructions received from the Company, requesting us to examine the financial information referred to above in connection with the proposed initial public offer of equity shares by Fortis Healthcare Limited, the holding company;
- ii. Paragraph B (1) of Part II of Schedule II to the Companies Act, 1956 (the Act); and
- iii. The Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 ('the SEBI Guidelines') issued by the Securities and Exchange Board of India ('SEBI') and amendments made thereto from time to time in pursuance of Section 11 of the Securities and Exchange Board of India Act, 1992.

Financial information of the Company

1. We have examined the attached Statement of Adjusted Assets and Liabilities of the Company as at December 31, 2006 and March 31, 2002, 2003, 2004, 2005 and 2006 (Annexure-I) and the accompanying Statement of Adjusted Profits and Losses of the Company for the nine months period ended December 31, 2006 and for the years ended on March 31, 2002, 2003, 2004, 2005 and 2006 (Annexure-II) (Summary Statements). The Summary Statements have been extracted by the Company from the financial statements of the Company for the respective periods, duly approved by the Board of directors and audited by us.
2. Based on our examination of these Summary Statements, we confirm that:
 - i) Material amounts relating to adjustments for the previous period/years have been identified and adjusted in arriving at the profits/losses for the period/years to which they relate irrespective of the period/year in which the event triggering the profit or loss occurred;
 - ii) There were no qualifications in the auditors' reports on the financial statements for the financial years ended on March 31, 2002, 2003, 2004 and 2005.

The qualifications in the auditors' report on the financial statements for the nine months period ended December 31, 2006 and for the year ended March 31, 2006, the effect of which cannot presently be quantified, have been stated in paragraph 4 below.
 - iii) The changes in accounting policies which required adjustments to arrive at the Summary Statements have been carried out [refer to note 2(b) in Annexure III] except for (I) change in recognizing unbilled revenue with effect from financial year ended on March 31, 2004 and (II) no adjustment being made in the financial periods prior to April 1, 2006 on account of adoption of Accounting standard-15(revised) "Employee Benefits" issued by the Institute of Chartered Accountants of India, for the 9 months financial period ended December 31, 2006, for want of necessary information, as stated in note 2 in Annexure III.
 - iv) There are no extraordinary items which are required to be disclosed separately in Summary Statements.
3. Attention is invited to note 16 in Annexure III regarding investments aggregating Rs.184.51 millions in, and loans and advances aggregating Rs.141.44 millions to certain subsidiary companies. As per the latest available audited financial statements, losses in these Companies have resulted either in substantial erosion or negative net worth of these companies. Reliance has been placed on the management's view that the gestation period in such projects is comparatively longer and there is no permanent diminution in the value of such investments and the advances are good and fully recoverable.
4. Attention is invited to:
 - note 14 in Annexure III which sets out in detail the position of Company's land under leasehold arrangements with Delhi Development Authority; and

- note 15 in Annexure III which sets out in detail the position with regard to certain demands aggregating Rs.2060.62 millions (net of demands raised twice in respect of certain years) raised on the Company by the Income-tax Authorities.

The matters are pending in appeals at various stages, the eventual outcome of which cannot presently be estimated. We are unable to express an opinion at this stage in these matters.

5. We further report that as per the books and records produced to us, no dividend has been paid by the Company in respect of the nine months period ended December 31, 2006 and for the years ended on March 31, 2002, 2003, 2004, 2005 and 2006 on the equity shares. The Company had no other class of shares during these period/years.
6. We have examined the following financial information relating to the Company, attached to this report:
 - i. The significant accounting policies followed by the Company and notes pertaining to the Summary Statements, enclosed as Annexure-III.
 - ii. Statement of Adjusted Cash Flows, enclosed as Annexure-IV.
 - iii. Summary of accounting ratios based on the adjusted profits relating to earnings per share, net assets value and return on net worth, enclosed as Annexure-V.
 - iv. Statement of Capitalisation as at December 31, 2006, enclosed as Annexure-VI.
 - v. Statement of Tax Shelter, enclosed as Annexure-VII.
 - vi. The details of transactions with the related parties in accordance with the Accounting Standard 18 – Related Party Disclosures issued by the Institute of Chartered Accountants of India (refer to note 20 in Annexure-III).
7. This report is intended solely for your information and for forwarding it to Fortis Healthcare Limited, the holding company, for the purpose of inclusion in the offer document to be prepared by Fortis Healthcare Limited in connection with the proposed initial public offer (“IPO”) of its equity shares and should not be used or referred to for any other purpose without our prior written consent.

For **A. F. Ferguson & Co.**
Chartered Accountants

Place : New Delhi
Dated : February 14, 2007

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART INSTITUTE AND RESEARCH CENTRE LIMITED

ANNEXURE I - STATEMENT OF ADJUSTED ASSETS AND LIABILITIES

(Rs. in million)

Particulars		As at December 31, 2006	As at March 31,				
			2006	2005	2004	2003	2002
A	Fixed assets						
	Gross block	2,147.82	2,141.29	2,083.40	2,064.70	1,928.11	1,396.19
	Less : Depreciation	1,461.94	1,382.01	1,267.66	1,124.81	981.41	905.19
	Net block	685.88	759.28	815.74	939.89	946.70	491.00
	Capital work-in-progress	608.78	474.39	397.62	129.31	39.57	320.52
	Total	1,294.66	1,233.67	1,213.36	1,069.20	986.27	811.52
B	Investments	900.53	900.53	900.52	792.01	382.84	403.13
C	Deferred tax assets (net) (refer to note 7 in Annexure III)	54.61	8.63	-	-	10.92	29.40
D	Current assets, loans and advances						
	Inventories	43.19	45.03	40.13	29.17	33.65	32.29
	Sundry debtors	431.84	366.08	246.47	140.33	77.80	26.65
	Cash and bank balances	130.69	22.19	46.86	15.83	109.21	213.11
	Loans and advances	338.89	290.17	337.33	474.39	379.89	298.25
	Other current assets	-	-	-	-	15.45	21.18
	Total	944.61	723.47	670.79	659.72	616.00	591.48
E	Liabilities and provisions						
	Secured loans (refer to note 10 in Annexure III)	210.66	115.79	82.24	47.10	-	-
	Unsecured loans	257.44	172.19	248.14	190.00	-	-
	Deferred tax liabilities (net) (refer to note 7 in Annexure III)	-	-	7.42	2.64	-	-
	Current liabilities and provisions	531.12	402.45	340.38	314.55	207.99	238.43
	Total	999.22	690.43	678.18	554.29	207.99	238.43
F	Net worth - Total (A+B+C+D-E)	2,195.19	2,175.87	2,106.49	1,966.64	1,788.04	1,597.10
G	Represented by						
	1. Share Capital	20.00	20.00	20.00	20.00	20.00	20.00
	2. Reserves and surplus [Refer to Note 18 (C) in Annexure III]	2,175.19	2,155.87	2,086.49	1,946.64	1,768.04	1,577.10
	Net worth	2,195.19	2,175.87	2,106.49	1,966.64	1,788.04	1,597.10

For and on behalf of the Board of Directors

For A.F. Ferguson & Co
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART INSTITUTE AND RESEARCH CENTRE LIMITED

ANNEXURE II - STATEMENT OF ADJUSTED PROFITS AND LOSSES

(Rs. in millions)

Particulars	Nine months period ended December 31, 2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Income						
Operating income:						
Income from :						
In-patients	1,871.32	2,402.22	2,257.36	2,142.09	1,825.36	1,473.77
Out-patients	103.18	132.15	146.09	109.56	83.90	77.42
Income from satellite centres	37.19	49.04	45.72	31.31	17.14	-
Less : Subsidy	216.82	279.11	218.09	172.90	134.36	96.75
	1,794.87	2,304.30	2,231.08	2,110.06	1,792.04	1,454.44
Other income (refer to note 3 in Annexure III)	8.36	25.82	33.92	68.86	96.42	120.18
Total	1,803.23	2,330.12	2,265.00	2,178.92	1,888.46	1,574.62
Expenditure						
Materials consumption	607.18	807.88	795.31	723.29	580.87	394.69
Staff costs	555.86	657.67	577.46	512.57	439.83	348.77
Professional fees	63.00	84.00	72.00	70.00	70.00	70.00
Other operating expenses	228.65	331.85	293.71	290.89	269.00	222.91
Administration and other expenses	140.19	173.78	147.09	140.41	111.06	85.68
Provision for diminution in the value of investment	-	-	-	-	-	6.46
Interest	21.21	25.50	15.32	18.82	-	-
Depreciation	89.63	134.37	149.45	150.79	114.28	78.40
Total	1,705.72	2,215.05	2,050.34	1,906.77	1,585.04	1,206.91
Profit before tax	97.51	115.07	214.66	272.15	303.42	367.71
Provision for taxation :						
- Current tax	(57.50)	(56.00)	(70.03)	(80.00)	(94.00)	(127.00)
- Fringe benefit tax	(3.95)	(5.74)	-	-	-	-
- Deferred tax (charge) / benefit	24.87	16.05	(4.78)	(13.56)	(18.47)	(15.33)
Net profit after tax	60.93	69.38	139.85	178.59	190.95	225.38

For and on behalf of the Board of Directors

For A.F. Ferguson & Co
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART INSTITUTE AND RESEARCH CENTRE LIMITED

ANNEXURE III - SIGNIFICANT ACCOUNTING POLICIES AND NOTES FORMING PART OF STATEMENT OF ADJUSTED ASSETS AND LIABILITIES AND STATEMENT OF ADJUSTED PROFITS AND LOSSES FOR THE NINE MONTHS PERIOD ENDED DECEMBER 31, 2006 AND FOR THE YEARS ENDED MARCH 31, 2002, 2003, 2004, 2005 AND 2006

1. Significant accounting policies

a) Fixed assets

Fixed assets are stated at cost less accumulated depreciation. Cost of acquisition is inclusive of freight, duties, taxes and other incidental expenses relating to acquisition and installation of assets.

b) Borrowing costs

Borrowing costs that are attributable to the acquisition and construction of fixed assets are capitalised as part of cost of such asset upto the date the assets are put to use. All other borrowing costs are recognized as an expense in the year in which they are incurred.

c) Depreciation

Depreciation on fixed assets is provided on the written down value method on a pro-rata basis at the rates specified in schedule XIV to the Companies Act, 1956. Depreciation on additions/deletions is charged for the full month irrespective of the date of acquisition/deletion. No write-off is made in respect of leasehold land, as the leases are for long term.

Intangible asset in the form of software for internal use is amortised on straight line basis, over a period of five years.

d) Investments

Long term investments are stated at cost or under.

e) Inventories

Stores and spares are valued at cost or under. Medical consumables and drugs and pharmaceuticals are valued at the lower of cost and net realisable value. Weighted average method is used in determining the cost of inventories.

f) Revenue recognition

Revenue is recognised on an accrual basis and includes value of services rendered pending billing in respect of in-patients undergoing treatment as at the end of the financial period except in respect of the years ended March 31, 2002 and 2003, in which revenue from patients was recognised on discharge of the patients i.e. bills raised. (Also refer to note 2 (a) below).

g) Research and development expenditure

Research and development expenses excluding capital expenditure are charged to revenue in the year in which these are incurred.

h) Employees benefits

Provision for employees benefits is determined on accrual basis. Provision for gratuity and leave encashment benefits is determined on an actuarial valuation at the end of financial period. Provision for sick leaves is created on an arithmetical basis with effect from April 1, 2006. The Company's contributions to the provident and other funds are charged against revenue every period. [Refer to note 18 (C) also].

i) Foreign currency transactions

Transactions in foreign currency are recorded on initial recognition at the exchange rate prevailing at the time of transaction.

Monetary items (i.e. receivables, payables, loans, etc.) denominated in foreign currency are reported using the closing exchange rate on each balance sheet date.

The exchange differences arising on the settlement of monetary items or on reporting these items at rates different from rates at which these were initially recorded/reported in previous financial statements are recognized as income/expense in the period in which they arise except where the foreign currency liabilities have been incurred in connection with fixed assets acquired up to March 31, 2004 and subsequent thereto in case of fixed assets acquired from a country outside India, where the exchange differences are adjusted in the carrying amount of concerned fixed assets.

j) **Taxation**

The provision for taxation is ascertained on the basis of assessable profits computed in accordance with the provisions of the Income-tax Act, 1961.

Deferred tax is recognised, subject to the consideration of prudence, on timing differences, being the difference between taxable income and accounting income that originate in one year and are capable of reversal in one or more subsequent years.

NOTES

2. a) The Statement of Adjusted Profits and Losses for the nine months period ended December 31, 2006 and for the years ended on March 31, 2002, 2003, 2004, 2005 and 2006 and the Statement of Adjusted Assets and Liabilities as at December 31, 2006 and March 31, 2002, 2003, 2004, 2005 and 2006 reflect the profits and losses and assets and liabilities for each of the relevant period/years indicated above. These statements have been prepared by extracting from the audited profit and loss accounts and balance sheets for the aforesaid period/years after making therein the disclosures and adjustments [refer to note 2(b) below] required to be made in accordance with the provisions of paragraph 6.10.2 of the Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 except for (I) change in recognising unbilled revenue with effect from the year ended March 31, 2004, as stated in note 1(f) and (II) no adjustment being made in the financial periods prior to April 1, 2006 on account of adoption of Accounting standard-15(revised) "Employee Benefits" issued by the Institute of Chartered Accountants of India, for the 9 months financial period ended December 31, 2006 (refer note 1(h) and 18(C)), for want of necessary information.
- b) During the year 2001-02, the Company changed the policy of determining provision for gratuity and leave encashment from an arithmetical basis to actuarial basis. Accordingly, provision written back of Rs.24.33 millions has been adjusted in the profit and loss account. Also refer to note 18 (C).
3. Out of the nine months period and five years reported, where other income exceeds 20% of the net profits before tax, arrived as per the Statement of Adjusted Profits and Losses in the years ended March 31, 2002, 2003, 2004 and 2006. The analysis of the other income for these years is as under:

(Rs. in millions)

Particulars	Year ended March 31, 2006	Year ended March 31, 2004	Year ended March 31, 2003	Year ended March 31, 2002
Dividend received from Unit Trust of India	-	-	-	1.58
Interest on:				
Investments	-	5.32	30.17	39.29
Fixed deposits	0.19	0.90	6.23	33.94
Others including Inter Corporate Deposits	9.92	29.60	33.77	23.63
Profit on sale of fixed assets	0.74	0.57	2.02	0.08
Profit on sale of investment	-	19.46	1.86	-
Surrender value of keyman insurance policies	11.22	9.77	8.58	13.96
Others	3.75	3.24	13.79	7.70
Total	25.82	68.86	96.42	120.18

Most of the above items of other income are of recurring nature, arising in and incidental to normal business activities of the Company.

4. The Company has not declared any dividend during the nine months period ended December 31, 2006 and for the years ended March 31, 2002, 2003, 2004, 2005 and 2006.
5. (a) Claims against the Company not acknowledged as debts in the reported nine month period and five years:

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Claims for medico legal cases	381.96	367.00	397.66	384.78	357.60	366.01
Employee's dues	-	-	-	-	-	0.14

The Company has taken professional indemnity / error and omission policies to cover the hospital, its doctors and staff for any possible liability arising from claims for medico legal cases. (Insurance cover of Rs.574 millions taken by the Company).

- (b) The charge by way of hypothecation, created by the Company on its receivables and collectibles:

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Charge for the amounts along with all interest, liquidated damages, front end fees, etc., due and payable by Escorts Limited, the erstwhile holding company	-	-	875.00	875.00	875.00	750.00

The above charge is on account of:

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Subscription to non-convertible debentures of Escorts Limited, by ICICI Bank Limited	-	-	750.00	750.00	750.00	750.00
Financial assistance to Escorts Limited	-	-	125.00	125.00	125.00	-

(c) Corporate guarantee given by the Company in respect of:

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Financial assistance availed by a subsidiary company, i.e., Escorts Heart and Super Speciality Institute Limited	275.00	275.00	260.00	298.50	298.50	-

As confirmed by the subsidiary company, the amount outstanding in this regard is Rs.260.43 millions as at December 31, 2006.

6. Estimated amount of contracts remaining to be executed on capital account in the reported nine months and five years:

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Capital commitments	83.55	168.80	184.20	299.95	154.71	55.41

7. Deferred tax assets / (liabilities) have been computed for the reported period/years as under:

(Rs. in millions)

Description	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Deferred tax assets on:						
Accelerated depreciation	-	-	-	-	-	19.40
Accrued expenses deductible on payment	66.75	27.18	21.17	18.04	13.05	8.64
Others	-	-	-	-	1.32	1.36
Sub-total	66.75	27.18	21.17	18.04	14.37	29.40
Deferred tax liabilities on:						
Accelerated depreciation	12.14	18.55	28.59	20.68	3.45	-
Sub-total	12.14	18.55	28.59	20.68	3.45	-
Net deferred tax assets / (liability)	54.61	8.63	(7.42)	(2.64)	10.92	29.40

8. Annual analysis of Unsecured loans

(Rs. in millions)

Name of the Institution/Bank	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Long-term						
From others:						
Infrastructure Leasing & Financial Services Limited	-	16.67	50.00	90.00	-	-
Short-term						
From Banks:						
Lord Krishna Bank	-	-	-	100.00	-	-
Unit Trust of India	-	100.00	100.00	-	-	-
Punjab National Bank	57.44	55.52	98.14	-	-	-
Indusind Bank	200.00					
Total	257.44	172.19	248.14	190.00	-	-

9. Analysis of Unsecured loans taken by the Company as at December 31, 2006:

Name of the Institution / Bank	Loans outstanding as at December 31, 2006 (Rs. in millions)	Rate of Interest (per annum)	Repayment Schedule
Punjab National Bank	57.44	10.75%	OD facility
Indusind Bank	200.00	10.00%	3 monthly instalments commencing from April 07, 2007
Total	257.44		

10. Annual analysis of Secured loans

(Rs. in millions)

Name of the Institution / Bank	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Long-term						
From Bank:						
UTI Bank Limited	135.00	-	-	-	-	-
From Others:						
Infrastructure Development Finance Company Limited	-	50.00	50.00	-	-	-
GE Capital Services India	75.66	65.79	32.24	-	-	-
Short-term						
From Bank:						
ICICI Bank	-	-	-	47.10	-	-
Total	210.66	115.79	82.24	47.10	-	-

11. Analysis of Secured loans taken by the Company as at December 31, 2006:

Name of the Institution / Bank	Loan outstanding as at December 31, 2006 (Rs. in millions)	Rate of Interest (per annum)	Repayment Schedule	Nature of security
UTI Bank Limited	135.00	10.35%	Eight equal quarterly instalments commencing from March 01, 2008	refer to foot note (i)
GE Capital Services India	7.16	8.75%	Twenty four equal monthly instalments commencing from April 1, 2005	refer to foot note (ii)
GE Capital Services India	14.99	8.75%	Twenty four equal monthly instalments commencing from September 4, 2005	refer to foot note (ii)
GE Capital Services India	43.35	9.75%	Eighty four equal monthly instalments commencing from July 29, 2007	refer to foot note (ii)
GE Capital Services India	10.16	9.75%	Eighty four equal monthly instalments commencing from July 27, 2007	refer to foot note (ii)
Total	210.66			

- (i) Loan of Rs.135 millions from UTI Bank Limited is secured by immovable properties of the said hospital at Jaipur.
- (ii) Secured by first charge on certain specific medical equipment financed through loan, including all additions, attachments, accessories and replacements to the said equipment.

12. Analysis of Sundry debtors (Unsecured - considered good)

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Debts over six months	191.48	149.62	98.03	30.06	14.18	4.25
Other debts	263.45	240.84	189.73	154.58	63.62	22.40
Less: Advance against unbilled revenue per contra	(23.09)	(24.38)	(41.29)	(44.31)	*	*
Net balance	431.84	366.08	246.47	140.33	77.80	26.65

* Refer to note 2 (a) above.

13. Analysis of loans and advances (Unsecured - considered good)

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Loans and advances recoverable in cash or in kind or for value to be received ***	128.89	103.58	110.49	117.31	100.67	83.25
Loans to erstwhile holding company	-	-	135.00	285.00	220.00	200.00
Loans to subsidiary companies	55.10	54.60	35.60	31.60	22.90	-
Share application money	28.46	28.46	28.46	-	-	-
Advance tax (net of provisions)	111.44	88.53	12.78	25.48	21.32	-
Deposit with customs and port trust	15.00	15.00	15.00	15.00	15.00	15.00
Total	338.89	290.17	337.33	474.39	379.89	298.25

*** Include balances on current account with

- subsidiaries	97.95	80.79	65.93	47.65	18.09	3.23
- erstwhile holding company	-	-	10.92	15.71	3.07	-

14. A Civil suit ("Civil Suit") has been filed for declaration and permanent injunction against Escorts Heart Institute and Research Centre Limited (EHIRC) amongst others in the Delhi High Court seeking amongst others (a) declaration that the amalgamation of Escorts Heart Institute and Research Centre, Delhi, a society registered under the Societies Registration Act, 1860 (EHIRC Delhi) with Escorts Heart Institute and Research Centre, Chandigarh (EHIRC Chandigarh) a society registered under the Societies Registration Act, 1860 and subsequent incorporation of EHIRC Chandigarh Society (post amalgamation) into a Company under Part IX of the Companies Act, 1956 (i.e. EHIRC) is void, (b) seeking a restoration of charitable status of EHIRC Delhi Society. The Delhi High Court, vide its Order dated September 30, 2005 has, however, only ordered the parties to maintain status quo as of September 30, 2005. The matter is being duly defended in the Court and is pending before the Delhi High Court.

Delhi Development Authority (DDA) vide its Order dated October 6, 2005 determined the lease deeds and allotment letters of EHIRC ("DDA Order"). EHIRC has filed an Original Miscellaneous Petition and Civil Suit in the Delhi High Court seeking a declaration that the DDA Order is illegal and praying for a permanent injunction restraining DDA from dispossessing EHIRC without due process of law. Delhi High Court has granted a stay restraining DDA from recovering physical possession of the property. The matter is pending in Delhi High Court.

The Estate Officer of the DDA issued a show cause notice dated November 9, 2005 and initiated eviction proceedings against EHIRC. The matter was being defended by EHIRC and the proceedings have been suspended by the Estate Officer in view of the Order in the LPA mentioned below.

EHIRC filed a civil writ petition in the Delhi High Court challenging the show cause notice issued by Estate Officer, which was dismissed by the Hon'ble Single Judge. EHIRC thereafter filed Letters Patent Appeal (LPA) against the above order before the Delhi High Court. The Division Bench of the Delhi High Court while issuing notice to the Estate Officer passed an interim order in favour of EHIRC directing that no final order on eviction can be passed by the Estate Officer. The LPA is pending before the Delhi High Court.

The Delhi High Court in March 2004, amongst other hospitals, made EHIRC a party to a Public Interest Litigation (PIL) filed in July 2002 (Social Jurist matter), concerning the applicability of certain free bed conditions on certain plots of land allotted to EHIRC by DDA. The PIL is being defended and the matter is pending in the Delhi High Court.

15. (a) The Income-tax Authorities carried out a survey on August 21, 2003 (certain statutory records of the Company were

impounded, which are still in possession of the Authorities), regarding amalgamation of Escorts Heart Institute and Research Centre, Delhi (Delhi Society) with a society at Chandigarh with a similar name (Chandigarh Society), and later on registration of the Amalgamated Society as a company.

Pursuant to the survey, the Income-tax Authorities have re-opened the assessments of Chandigarh and Delhi Societies. The Deputy Commissioner of Income-tax, Delhi has completed the reopened assessments of the Delhi Society for four assessment years, i.e., assessment years 1997-98, 1998-99, 1999-2000 and 2000-01, wherein, the exemption availed by the erstwhile Delhi Society by virtue of being an approved scientific research organisation has been withdrawn in respect of these years. The past accumulated income upto March 31, 1996 has been brought to tax and the incomes of the respective years thereafter have been subject to tax as normal business income, hence raising a cumulative demand of Rs.1010.21 millions (including interest of Rs.551.21 millions). The Deputy Commissioner of Income-tax has also assessed the income for assessment year 2001-02, whereby the entire accumulations and allowances made in earlier years have again been brought to tax, raising a further demand of Rs.1243.70 millions (including interest of Rs.694.60 millions). The Company is of the view that the demand raised for the assessment year 2001-02 includes duplication on account of demands raised in the assessment years 1997-98 to 2000-01 and, further, the events taking place in the year 2000 cannot relate back to earlier years.

The Company has challenged the reopening of assessment year 1997-98 before the Delhi High Court in a writ petition filed on July 27, 2005. The Hon'ble Court in its interim order dated September 20, 2005 has directed the Assessing Officer to complete the assessments for all these years and has also directed that the operation of assessment orders for assessment years 1997-98, 1998-99, 1999-00 and 2000-01 shall remain suspended till matter is heard and decided by the Court. The Company has filed appeals before the Commissioner of Income-tax (Appeals) for all these years.

- (b) The Additional Commissioner of Income-tax, Chandigarh, has also raised a demand of tax amounting to Rs. 525.32 millions and interest thereon amounting to Rs.291.60 millions by treating the excess of assets over liabilities as short term capital gains on registration of the Amalgamated Society as this Company. The Company feels that the above registration does not give rise to transfer of assets and consequent capital gains and, therefore, has preferred an appeal before the Income-tax Appellate Tribunal, Chandigarh, which is pending disposal.
- (c) Regular assessment under section 143(3) of Income-tax Act, 1961, has been completed for assessment year 2004-05 in the case of the Company whereby a demand of Rs.40.42 millions has been raised. Appeal has been filed before the Commissioner of Income-tax (Appeals) against the disallowances made in the assessment order which is pending disposal.

In view of the management, the eventual outcome of the above matters cannot presently be estimated.

16. The Company has made strategic investments amounting to Rs 184.51 millions (previous year Rs.184.51 millions) in equity shares of certain subsidiary companies which also are involved in healthcare business. The Company has also provided to such subsidiaries loans aggregating Rs. 48.10 millions (previous year Rs.47.60 millions) and other recoverable advances on current accounts aggregating Rs.93.34 millions (previous year Rs.76.64 millions). Further, corporate guarantees of Rs.275.00 millions (previous year Rs.275.00 millions) have also been given by the Company in respect of financial assistance availed by one of these subsidiary companies. The accumulated losses in these companies have resulted either in substantial erosion or negative net worth of these companies. Since the gestation period in such projects is comparatively longer, the present losses in these subsidiary companies mainly reflect depreciation charge and finance cost besides certain temporary operational losses in one of these subsidiary companies. The management is confident that there is no permanent fall in the value of such investments or advances as the healthcare business would register a significant growth in future. Accordingly, such investments have no permanent diminution and the loans and advances to these subsidiary companies are good and fully recoverable.
17. Pursuant to a notice under Section 59 of the Delhi Value Added Tax Act, 2004, the Company submitted an application dated September 20, 2005 before the Commissioner of Trade and Taxes ("Commissioner"), New Delhi for determination of whether the Company is liable to pay tax under the provisions of the Delhi Value Added Tax Act, 2004 in respect of medicines, diet, drugs, implants, devices, consumables etc., which are administered in the course of treatment of patients. The application was made on the basis that the above items are not marketable commodities and, hence, are not goods. The Commissioner, vide his Order dated March 17, 2006 has held that the Company is liable to pay Value Added Tax

("VAT") on the said items. EHRC has filed an appeal before the Delhi Value Added Tax Appellate Tribunal against the aforesaid Order of the Commissioner on April 27, 2006, which is pending for disposal. The Company has out of an abundant caution, made an estimated provision of Rs.10.79 millions (including Rs. 4.80 millions made upto March 31, 2006) in the matter, without considering the items used in composite packages for which no separate bills are raised, although it is of the view that no such liability would arise.

a. Disclosure under Accounting Standard – 15: (Applicable w.e.f. April 1, 2006)

**Nine months period
ended December 31, 2006
(Rs. in millions)**

A. Defined Contribution Plan :

Contribution to Provident fund and other funds	24.20
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B. Defined Benefit Plan :

I) Provision for gratuity

Principal assumption:

i) Discount Rate	7.50%
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ii) Future salary increase	5.00%
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Provision for gratuity is recognized in the profit and loss account and balance sheet as under:

a) Present value of obligation as at the beginning of the period	44.34
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b) Fair value of plan assets at the end of the period	-
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c) Funded status	-
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d) Current service cost	4.98
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e) Past service cost	-
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f) Interest cost	2.49
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g) Expected return on plan assets	-
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h) Benefit Paid	(2.40)
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i) Curtailment cost / (credit)	-
--------------------------------	---

j) Settlement cost / (credit)	-
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k) Net actuarial (gain) / loss recognized during the period	2.86
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l) Present value of obligation as at the end of the period	52.27
--	-------

m) Expenses recognized in the statement of profit and loss	10.33
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n) Net asset / (liability) recognized in the balance sheet	(52.27)
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II) Provision for Leave Encashment

Principal assumption:

i) Discount Rate	7.50%
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ii) Future salary increase	5.00%
----------------------------	-------

Provision for Leave encashment is recognized in the profit and loss account and balance sheet as under:

**Nine months period
ended December 31, 2006
(Rs. in millions)**

a) Present value of obligation as at the beginning of the period (includes Rs.15.15 millions on account of employee opening benefit adjustment. Refer to note 18C below).	49.90
b) Fair value of plan assets at the end of the period	-
c) Funded status	-
d) Current service cost	4.94
e) Past service cost	-
f) Interest cost	2.80
g) Expected return on plan assets	-
h) Benefit Paid	(6.11)
i) Curtailment cost / (credit)	-
j) Settlement cost / (credit)	-
k) Net actuarial (gain) / loss recognized in the period	17.30
l) Present value of obligation as at the end of period	68.83
m) Expenses recognized in the statement of P & L	25.05
n) Net asset / (liability) recognized in balance sheet	(68.83)

- C. In view of Accounting Standard (AS) 15 (revised 2005) "Employee Benefits", issued by The Institute of Chartered Accountants of India, which became mandatory w.e.f. April 1, 2006, staff cost for the nine months period ended December 31, 2006 includes additional provision for employee benefits of Rs.18.85 millions. The accumulated liability of employee benefits not accrued amounting Rs.41.61 millions (net of deferred tax asset of Rs.21.11 millions) upto March 31, 2006 has been charged to the opening balance of revenue reserves during the nine months period ended December 31, 2006 in accordance with the above Accounting Standard.

19. As the Company's business activity falls within a single primary business segment, viz., "Health Care Services", the disclosure requirements of Accounting Standard (AS-17) "Segment Reporting", issued by The Institute of Chartered Accountants of India are not applicable.

20. Related party disclosures under Accounting Standard 18

I) Name of related party and nature of related party relationship

A. Ultimate Holding Company

Sr. No.	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
1.	Fortis Healthcare Holdings Limited	Fortis Healthcare Holdings Limited (w.e.f. September 29, 2005)	Escorts Limited			

B. Holding Company

Sr. No.	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
1.	Fortis Healthcare Limited	Escorts Limited (till September 28, 2005) Fortis Healthcare Limited (w.e.f. September 29, 2005)	Escorts Limited			

C. Fellow Subsidiaries

Sr. No.	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
1.	-	-	-	-	Escorts Hospital and Research Centre Limited	Escorts Hospital and Research Centre Limited
2.	-	Escosoft Technologies Limited	Escosoft Technologies Limited	Escosoft Technologies Limited	Escosoft Technologies Limited	Escosoft Technologies Limited
3.	-	-	-	Esconet Services Limited	Esconet Services Limited	Esconet Services Limited
4.	-	-	-	Iserve India Solutions Private Limited	Iserve India Solutions Private Limited	Iserve India Solutions Private Limited
5.	-	-	-	-	-	Escotel Mobile Communication Limited
6.	-	Cellnext Solutions Limited	Cellnext Solutions Limited	Cellnext Solutions Limited	Cellnext Solutions Limited	-
7.	-	Escolife IT Services Private Limited	Escolife IT Services Private Limited	Escolife IT Services Private Limited	Escolife IT Services Private Limited	-
8.	-	-	-	-	Escorts Telecommunication Limited	-
9.	-	IFS Solutions India Private Limited	IFS Solutions India Private Limited	IFS Solutions India Private Limited	-	-
10.	International Hospital Limited	International Hospital Limited	-	-	-	-
11.	Oscar Bio-Tech Private Limited	Oscar Bio-Tech Private Limited	-	-	-	-

H. Subsidiary Companies

Sr. No.	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
1.	Escorts Heart and Super Speciality Institute Limited	Escorts Heart and Super Speciality Institute Limited	Escorts Heart and Super Speciality Institute Limited	Escorts Heart and Super Speciality Institute Limited	Escorts Heart and Super Speciality Institute Limited	Escorts Heart and Super Speciality Institute Limited
2.	Escorts Heart Centre Limited	Escorts Heart Centre Limited	Escorts Heart Centre Limited	Escorts Heart Centre Limited	Escorts Heart Centre Limited	Escorts Heart Centre Limited
3.	Escorts Hospital and Research Centre Limited	Escorts Hospital and Research Centre Limited	Escorts Hospital and Research Centre Limited	Escorts Hospital and Research Centre Limited	-	-
4.	Escorts Heart and Super Speciality Hospital Limited	Escorts Heart and Super Speciality Hospital Limited	Escorts Heart and Super Speciality Hospital Limited	Escorts Heart and Super Speciality Hospital Limited	-	-

I. Joint Venture of Holding Company

Sr. No.	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
1.	-	-	-	Escotel Mobile Communication Limited	-	-

F. Key management personnel

Sr. No.	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
1.	Mr Harpal Singh (Chairman)	Mr. Rajan Nanda (Chairman) [till September 28, 2005] Mr. Harpal Singh (Chairman) [w.e.f. September 29, 2005]	Mr. Rajan Nanda (Chairman)	Mr. Rajan Nanda (Chairman)	Mr. Rajan Nanda (Chairman)	Mr. Rajan Nanda (Chairman)

Sr. No.	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
2.	Mr Shivinder Mohan Singh (Managing Director)	Mrs. Ritu Nanda (Managing Director) [till September 28, 2005] Mr. Shivinder Mohan Singh (Managing Director) [w.e.f. September 29, 2005]	Mrs. Ritu Nanda (Managing Director)	Mrs. Ritu Nanda (Managing Director)	Mrs. Ritu Nanda (Managing Director)	Mrs. Ritu Nanda (Managing Director)
3.	Mr Malvinder Mohan Singh (Director)	Mr. Malvinder Mohan Singh (Director) [w.e.f. September 29, 2005]	-	-	-	-

G. Enterprises significantly influenced by Key managerial personnel

Sr. No.	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
1.	Ranbaxy Laboratories Limited	Ranbaxy Laboratories Limited [w.e.f. September 29, 2005]	-	-	-	-

II) Transactions with related parties

(Rs. in millions)

	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
Escorts Limited (erstwhile holding company)						
(a)	Sale of assets	-	-	-	-	0.05
(b)	Rendering of services	-	0.04	-	0.04	0.01
(c)	Receiving of services					
	(i) Rental and hire charges	-	0.47	0.94	0.94	0.94
	(ii) Management contracts /deputations	-	5.60	4.67	3.92	5.79
	(iii) Others	-	1.57	3.44	2.65	2.86
(d)	Interest accrued / received on inter corporate deposits	-	7.53	16.55	31.52	22.50
(e)	Purchase of investment	-	-	-	160.00	-
(f)	Inter corporate deposit:					
	(i) Given	-	-	-	125.00	50.00
	(ii) Received back / adjusted	-	135.00	150.00	60.00	30.00
(g)	Closing balances :					
	(i) Amount payable / receivable	-	(Cr.) 6.03	(Dr.) 10.92	(Dr.) 15.71	(Cr.) 1.62
	(ii) Inter corporate deposit	-	-	(Dr.) 135.00	(Dr.) 285.00	(Dr.) 220.00
	(iii) Interest on inter corporate deposits	-	-	-	(Dr.) 5.94	(Dr.) 5.73
(h)	Security by way of hypothecation	Refer to note 5b above				
SUBSIDIARY COMPANIES:						
Escorts Heart and Super Speciality Institute Limited						
(a)	Rendering of services					
	(i) Management contracts / deputations	15.49	18.33	16.39	15.63	6.42
	(ii) Others	0.04	0.13	0.57	0.87	0.29
(b)	Equity contribution	-	-	17.50	15.00	51.60
(c)	Interest income on loan	2.03	2.13	2.12	2.09	0.10
(d)	Loan given	0.50	6.00	-	3.50	20.10
(e)	Purchase of goods	-	0.17	0.10	-	-
(f)	Receipt of licence fees	0.02	0.02	-	-	-

(Rs. in millions)

		Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
(g)	Closing balances :						
	(i) Amount receivable	(Dr.) 78.35	(Dr.)61.65	(Dr.) 42.47	(Dr.) 26.05	(Dr.) 8.77	(Dr.) 1.98
	(ii) Loan	(Dr.) 30.10	(Dr.)29.60	(Dr.) 23.60	(Dr.) 23.60	(Dr.) 20.10	-
	(iii) Investment in equity shares	(Dr.)169.31	(Dr.) 169.30	(Dr.) 169.30	(Dr.) 151.80	-	-
(h)	Corporate Guarantee for financial assistance	Refer to note 5c above					
Escorts Heart Centre Limited							
(a)	Rendering of services						
	(i) Management contracts / deputations	-	-	6.12	5.63	4.49	1.16
	(ii) Others	-	0.01	0.81	0.91	0.21	0.09
(b)	Equity contribution	-	-	-	-	5.20	10.00
(c)	Purchase or sale of goods (other)	-	0.42	-	-	-	-
(d)	Purchase of fixed assets	-	5.41	-	-	-	-
(e)	Sale of fixed assets	-	0.38	-	-	-	-
(f)	Interest income on loan	-	-	0.81	0.51	0.07	-
(g)	Loan given	-	6.00	4.00	5.20	2.80	-
(h)	Closing balances :						
	(i) Amount receivable	(Dr.) 14.99	(Dr.) 14.99	(Dr.) 20.43	(Dr.) 12.87	(Dr.)5.94	(Dr.)1.25
	(ii) Loan	(Dr.) 18.00	(Dr.) 18.00	(Dr.) 12.00	(Dr.) 8.00	(Dr.)2.80	
	(iii) Investment in equity shares	(Dr.) 15.21	(Dr.) 15.21	(Dr.) 15.20	(Dr.) 15.20		
Escorts Hospital and Research Centre Limited							
(a)	Receiving of services	-	-	0.04	-	-	-
(b)	Rendering of services						
	(i) Management contracts / deputations	9.59	11.67	10.57	8.29	-	-
	(ii) Others	-	0.03	0.15	0.27	-	-
(c)	Purchase of assets	-	-	0.51	-	-	-
(d)	Closing balances :						
	(i) Amount receivable	(Dr.) 4.60	(Dr.) 4.16	(Dr.) 3.03	(Dr.) 8.73	-	-
	(ii) Investment in equity shares	(Dr.)624.52	(Dr.)624.52	(Dr.)624.52	(Dr.)624.52	-	-

(Rs. in millions)

		Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
Escorts Heart and Super Speciality Hospital Limited							
(a)	Equity contribution in cash	-	-	91.00	0.49	-	-
(b)	Share application money	-	-	28.46	-	-	-
(c)	Transfer of fixed assets	-	-	28.46	-	-	-
(d)	Rendering of services	-	0.01	-	0.45	-	-
(e)	Loan given	-	7.00	-	-	-	-
(f)	Closing balances :						
	(i) Amount receivable	(Dr.) 0.01	(Dr.) 0.01	-	-	-	-
	(ii) Investment in equity shares	(Dr.) 91.50	(Dr.) 91.50	(Dr.) 91.50	(Dr.) 0.49	-	-
	(iii) Share application money	(Dr.) 28.46	(Dr.) 28.46	(Dr.) 28.46	-	-	-
	(iv) Loan	(Dr.) 7.00	(Dr.) 7.00	-	-	-	-
FELLOW SUBSIDIARIES:							
Escosoft Technologies Limited							
(a)	Receiving of services						
	(i) Management contracts / deputations	-	-	-	0.09	0.35	2.96
	(ii) Software development charges	-	-	-	-	1.03	1.51
	(iii) Others	-	0.17	0.30	0.27	0.84	-
(b)	Closing balance:						
	Amount payable	-	(Cr.) 0.25	(Cr.) 0.24	(Cr.) 0.32	(Cr.) 0.76	(Cr.) 0.78
Cellnext Solutions Limited							
(a)	Receiving of services						
	(i) Software development charges	-	-	-	-	0.25	-
	(ii) Others	-	-	0.09	0.03	-	-
(b)	Closing balance:						
	Amount payable	-	-	-	-	(Cr.)0.04	-
IFS Solutions India Private Limited							
(a)	Receiving of services	-	0.69	1.10	0.59	-	-
(b)	Closing balance:						
	Amount payable	-	-	(Cr.)0.26	-	-	-

(Rs. in millions)

	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
Escolife IT Services Private Limited						
(a) Receiving of services						
(i) Management contracts / deputations	-	0.25	-	-	0.23	-
(b) Closing balance :						
Amount payable	-	-	-	-	(Cr.)0.23	-
Escorts Telecommunications						
(a) Rendering of services	-	-	-	-	0.10	-
(b) Closing balance :						
Amount receivable	-	-	-	-	0.10	-
Esconet Services Limited						
(a) Sale of assets	-	-	-	-	0.17	-
(b) Rendering of services	-	-	-	-	0.01	-
(c) Receiving of services						
(i) Management contracts / deputation	-	-	-	-	5.94	8.62
(d) Closing balance						
Amount payable	-	-	-	-	(Cr.)0.41	(Cr.)2.00
Escotel Mobile Communications Limited						
(a) Rendering of services	-	-	-	-	-	0.01
Escorts Hospital and Research Centre Limited						
(a) Rendering of services	-	-	-	-	-	0.01
(b) Receiving of services						
(i) Management contracts / deputation	-	-	-	-	2.92	-
(ii) Others	-	-	-	-	0.41	0.01
(b) Interest received on inter corporate deposits	-	-	-	-	0.11	-
(c) Inter corporate deposit given / repaid	-	-	-	-	10.00	-
(d) Closing balance						
Amount payable / receivable	-	-	-	-	(Dr.)3.38	(Cr.)0.02
I Serve India Solutions Pvt. Ltd.						
(a) Receiving of services						
(i) Software development charges	-	-	-	-	0.03	-
(ii) Others	-	-	-	-	-	0.03
(b) Closing balance						
Amount payable	-	-	-	-	(Cr.)0.03	-

(Rs. in millions)

	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
ENTERPRISES SIGNIFICANTLY INFLUENCED BY KEY MANAGERIAL PERSONNEL						
Ranbaxy Laboratories Limited						
(a) Rendering of services	0.59	0.02	-	-	-	-
(b) Closing balance						
Amount receivable	-	-	-	-	-	-
KEY MANAGEMENT PERSONS:						
(a) Remuneration to key management persons	4.00	5.59	13.67	16.05	19.14	18.82
(b) Assignment of Keyman insurance policy	-	-	-	9.77	5.40	10.79
(c) Closing balance :						
Amount payable	(Cr.) 4.00	-	(Cr.)2.49	(Cr.)2.63	(Cr.)5.73	(Cr.)9.30

21. Disclosure in respect of Operating leases (entered on or after April 1, 2001) under Accounting Standard - 19 "Leases" issued by the Institute of Chartered Accountants of India:

a) General description of the Company's operating lease arrangements:

The Company enters into operating lease arrangement for lease of residential premises for its employees. Some of the significant terms and conditions of the arrangement are:

- agreements may generally be terminated by either of the parties by serving three months notice or by paying the notice period rent in lieu thereof.
- the lease arrangements are generally renewable on the expiry of lease period subject to mutual agreement.
- the Company cannot sublet, assign or part with the possession of the premises.

b) Lease rent charged to the profit and loss account in the reported periods:

(Rs. in millions)

Particulars	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
Lease rent	10.27	13.22	11.30	8.50	6.82	5.10

For and on behalf of the Board of Directors

For A.F. Ferguson & Co
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART INSTITUTE AND RESEARCH CENTRE LIMITED

ANNEXURE IV - STATEMENT OF ADJUSTED CASH FLOWS

(Rs. in millions)

Particulars	Nine months period ended December 31, 2006	Year ended March 31,				
		2006	2005	2004	2003	2002
A CASH FLOW FROM OPERATING ACTIVITIES						
Net profit before tax and extra ordinary items	97.51	115.07	214.66	272.15	303.42	367.71
Adjustment for :						
Depreciation	89.63	134.37	149.45	150.79	114.28	78.40
Provision for diminution in value of investments	-	-	-	-	-	6.46
Profit on sale of fixed assets	(0.64)	(0.74)	(0.27)	(0.57)	(2.02)	(0.08)
Loss on sale of fixed assets	0.01	0.28	-	0.08	0.14	0.21
Profit on sale of investments	-	-	-	(19.46)	(1.86)	-
Interest expenses	21.21	25.50	15.32	18.82	-	-
Interest income	(3.49)	(10.11)	(22.00)	(35.82)	(70.17)	(96.86)
Dividend income	-	-	-	-	-	(1.58)
Operating profit before working capital changes	204.23	264.37	357.16	385.99	343.79	354.26
Adjustments for working capital changes:						
Trade and other receivables	(90.57)	(112.67)	(99.36)	(90.05)	(84.28)	9.51
Inventories	1.85	(4.90)	(10.96)	4.48	(1.36)	0.89
Trade and other payable	63.38	61.27	23.18	66.00	(35.96)	41.57
Cash generated from operations	178.89	208.07	270.02	366.42	222.19	406.23
Direct taxes paid	(84.37)	(137.48)	(57.33)	(84.17)	(116.94)	(109.73)
Net cash from operating activities	94.52	70.59	212.69	282.25	105.25	296.50
B CASH FLOW FROM INVESTING ACTIVITIES						
Purchase of fixed assets	(147.95)	(158.59)	(329.33)	(194.29)	(283.30)	(303.11)
Sale of fixed assets	1.01	4.48	10.17	1.34	3.29	0.36
Investments in shares of subsidiaries	-	(0.01)	(108.51)	(640.01)	(56.80)	(95.20)
Purchase of other investments	-	-	-	-	-	(1.50)
Loans to subsidiaries	(0.50)	(19.00)	(4.00)	(8.70)	(22.90)	-
Inter corporate deposits given	-	-	-	(125.00)	(60.00)	-
Inter corporate deposits adjusted/ repaid	-	135.00	150.00	60.00	40.00	-
Sale of investments	-	-	-	250.30	78.95	15.50
Interest received	2.99	10.08	22.05	62.16	91.61	113.36
Dividend received	-	-	-	-	-	1.58
Net cash (used) in investing activities	(144.45)	(28.04)	(259.62)	(594.20)	(209.15)	(269.01)

(Rs. in millions)

Particulars		Nine months period ended December 31, 2006	Year ended March 31,				
			2006	2005	2004	2003	2002
C	CASH FLOW FROM FINANCING ACTIVITIES						
	Proceeds from long/short term borrowings	230.12	183.50	338.14	297.10	-	-
	Repayment of long term borrowings	(50.00)	(225.90)	(244.86)	(60.00)	-	-
	Interest paid	(21.69)	(24.82)	(15.32)	(18.53)	-	-
	Net cash from / (used) in financing activities	158.43	(67.22)	77.96	218.57	-	-
	Net increase / (decrease) in cash and cash equivalents (A+B+C)	108.50	(24.67)	31.03	(93.38)	(103.90)	27.49
	Cash and cash equivalents as at the beginning of the period	22.19	46.86	15.83	109.21	213.11	185.62
	Cash and cash equivalents as at the end of the period	130.69	22.19	46.86	15.83	109.21	213.11

Refer to Annexure III for significant accounting policies and notes.

For and on behalf of the Board of Directors

For A.F. Ferguson & Co
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART INSTITUTE AND RESEARCH CENTRE LIMITED

ANNEXURE V - SUMMARY OF ACCOUNTING RATIOS

Particulars	Unit	Nine months period ended December 31, 2006	Year ended March 31,				
			2006	2005	2004	2003	2002
Nominal value of shares	Rupees	10	10	10	10	10	10
Earnings per share (*not annualized)	Rupees	30.46*	34.68	69.91	89.29	95.46	112.67
Net asset value per share	Rupees	1,097.43	1,087.77	1,053.09	983.17	893.89	798.43
Return on net worth	Percentage	2.78%	3.19%	6.64%	9.08%	10.68%	14.11%

Notes:

Definition of ratios

Earning per share	=	{Adjusted Profit/(loss) after tax as per Statement of Adjusted Profits and Losses} / {Weighted average number of shares}
Net asset value	=	{Net worth as per Statement of Adjusted Assets and Liabilities} / {Weighted average number of shares}
Return on net worth	=	{Adjusted Profit / (loss) after tax as per Statement of Adjusted Profits and Losses} / {Net worth as per Statement of Adjusted Assets and Liabilities}

For and on behalf of the Board of Directors

For A.F. Ferguson & Co
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART INSTITUTE AND RESEARCH CENTRE LIMITED

ANNEXURE VI - STATEMENT OF CAPITALISATION

(Rs. in millions)

	Particulars	As at December 31, 2006
	Borrowings:	
A	Short term debts	
	- Secured loans	-
	- Unsecured loans	257.44
	Total	(A) 257.44
B	Long term debts	
	- Secured loans	210.66
	- Unsecured loans	-
	Total	(B) 210.66
	Total debts	(A) + (B) 468.10
C	Shareholders' funds:	
	Equity Share Capital	20.00
	Reserves and Surplus	2,175.19
	Total Shareholders' funds	(C) 2,195.19
D	Total Capitalisation	(A) + (B) + (C) 2,663.29
E	Long term debt / Equity ratio	(B)/(C) 0.10

Note: Post issue Capitalisation Statement : Not applicable

For and on behalf of the Board of Directors

For A.F. Ferguson & Co
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART INSTITUTE AND RESEARCH CENTRE LIMITED

ANNEXURE VII - STATEMENT OF TAX SHELTER

(Rs. in millions)

Particulars	Nine months period ended December 31, 2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Normal tax rate (including surcharge and education cess)	33.66%	33.66%	36.59%	35.88%	36.75%	35.70%
Concessional tax rate for long term capital gain (including surcharge and education cess)	22.44%	22.44%	20.91%	20.50%	21.00%	20.40%
Profit taxable at normal rate	97.51	115.07	214.66	253.19	301.56	367.71
Profit taxable at concessional rate	-	-	-	18.96	1.86	-
Net profit before tax as per Statement of Adjusted Profits and Losses	97.51	115.07	214.66	272.15	303.42	367.71
Tax at Notional Rate	32.82	38.73	78.55	94.72	111.22	131.27
Adjustments:						
Difference between tax and book depreciation	19.67	30.23	(26.93)	(49.44)	(58.63)	(49.31)
Accrued expenses deductible on payment basis	51.68#	18.89	11.55	13.93	12.85	11.97
Other adjustments	1.36	(0.06)	0.12	(0.14)	(1.87)	23.14
Net adjustments	72.71	49.06	(15.26)	(35.65)	(47.65)	(14.20)
Tax (saving) / expense thereon	24.80	16.51	(5.58)	(12.79)	(17.51)	(5.07)
Tax as per income tax	57.50	56.00	70.03	80.00	94.00	127.00
Deferred tax charge / (benefit)	(24.87)	(16.05)	4.78	13.56	18.47	15.33

Net of Rs.62.72 millions on account of employee benefits upto the period ended March 31, 2006, adjusted in the opening reserve.

For and on behalf of the Board of Directors

For A.F. Ferguson & Co
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

AUDITORS' REPORT

The Board of Directors
Escorts Heart and Super Speciality Institute Limited
Okhla Road
New Delhi - 110 025

Dear Sirs,

We have examined the financial information of Escorts Heart and Super Speciality Institute Limited (the Company), annexed to this report, which has been prepared in accordance with the requirements of:

- i. The instructions received from Escorts Heart Institute and Research Centre Limited (the holding company of the Company), requesting us to examine the financial information referred to above in connection with the proposed initial public offer of equity shares, by Fortis Healthcare Limited, the holding company of Escorts Heart Institute & Research Centre Limited;
- ii. Paragraph B (1) of Part II of Schedule II to the Companies Act, 1956 (the Act); and
- iii. The Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 ('the SEBI Guidelines') issued by the Securities and Exchange Board of India ('SEBI') and amendments made thereto from time to time in pursuance of Section 11 of the Securities and Exchange Board of India Act, 1992.

Financial information of the Company

1. We have examined the attached Statement of Adjusted Assets and Liabilities of the Company as at December 31, 2006 and March 31, 2002, 2003, 2004, 2005 and 2006 (Annexure-I) and the accompanying Statement of Adjusted Profits and Losses of the Company for the nine months period ended December 31, 2006 and for the years ended on March 31, 2003, 2004, 2005 and 2006 (Annexure-II) (Summary Statements). The Summary Statements have been extracted by the Company from the financial statements of the Company for the respective periods, duly approved by the Board of directors and audited by us.
2. Based on our examination of these Summary Statements, we confirm that:
 - i. There are no material amounts relating to the previous years which needs to be adjusted in arriving at the profits/losses for the years to which they relate irrespective of the year in which the event triggering the profit or loss occurred;
 - ii. There were no qualification in the auditors' reports on the financial statements for the financial years ended on March 31, 2002, 2003, 2004 and 2005.

The qualification in Audit Report on the accounts for the nine months period ended December 31, 2006 and year ended March 31, 2006 has been adjusted in that year in the Summary Statements (refer to note 7 in annexure III);
 - iii. During the period ended December 31, 2006 the Company has accounted for employee benefits in accordance with the requirements of Accounting Standard 15 (Revised) AS 15 – "Employee benefits" which became applicable w.e.f. April 1, 2006. However, due to want of information, no adjustment has been made for such change in accounting policy in the financial information relating to the year(s) ended March 31, 2002, 2003, 2004, 2005 and 2006. (Refer note 2 in Annexure III).

Apart from above, there are no other significant changes in accounting policies which require an adjustment to arrive at the Summary Statements.
 - iv. There are no extraordinary items which are required to be disclosed separately in Summary Statements.
3. We further report that as per the books and records produced to us, no dividend has been paid by the Company in respect of nine months period ended December 31, 2006 and for the years ended on March 31, 2002, 2003, 2004, 2005 and 2006 on the equity shares. The Company had no other class of shares during these years.
4. We have examined the following financial information relating to the Company, attached to this report:
 - i. The significant accounting policies followed by the Company and notes pertaining to the Summary Statements, enclosed as Annexure-III.

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- ii. Statement of Adjusted Cash Flows, enclosed as Annexure-IV.
 - iii. Summary of accounting ratios based on the adjusted profits relating to earnings per share, net assets value and return on net worth, enclosed as Annexure-V.
 - iv. Statement of Capitalisation as at March 31, 2006, enclosed as Annexure-VI.
 - v. Statement of Tax Shelter, enclosed as Annexure-VII.
 - vi. The details of transactions with the related parties in accordance with the Accounting Standard 18 – Related Party Disclosures issued by the Institute of Chartered Accountants of India (refer to note 15 in Annexure-III.)
5. This report is intended solely for your information and for forwarding it to Fortis Healthcare Limited, the holding company, for the purpose of inclusion in the offer document to be prepared by Fortis Healthcare Limited in connection with the proposed initial public offer (“IPO”) of its equity shares and should not be used or referred to for any other purpose without our prior written consent.

For **A. F. Ferguson & Co.**
Chartered Accountants

Place : New Delhi
Dated : 8th February 2007

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART AND SUPER SPECIALITY INSTITUTE LIMITED

ANNEXURE - I

STATEMENT OF ADJUSTED ASSETS AND LIABILITIES

(Rs. in millions)

Particulars		As at December 31, 2006	As at March 31,				
			2006	2005	2004	2003	2002
A	Fixed assets						
	Gross block	446.99	445.89	445.52	444.10	437.72	4.98
	Less : Depreciation	216.49	188.49	144.34	91.11	28.71	0.41
	Net Block	230.50	257.40	301.18	352.99	409.01	4.57
	Capital work-in-progress	-	-	-	-	3.58	148.45
	Total	230.50	257.40	301.18	352.99	412.59	153.02
B	Project and preoperative expenditure	-	-	-	-	-	14.16
C	Deferred tax assets (net) (refer to note 7 in Annexure III)	-	-	74.40	49.73	16.09	-
D	Current assets, loans and advances						
	Inventories	19.85	13.57	14.25	8.87	8.83	-
	Sundry debtors	58.48	38.26	4.23	2.91	-	-
	Cash and bank balances	1.74	1.49	0.26	2.88	3.19	6.59
	Loans and advances	4.94	2.85	2.69	4.19	3.97	2.83
	Total	85.01	56.17	21.43	18.85	15.99	9.42
E	Liabilities and provisions						
	Secured loans (including interest accrued and due)	260.43	261.78	249.44	244.50	246.80	51.72
	Unsecured loans	30.10	29.60	23.60	23.60	20.10	-
	Current liabilities and provisions	145.19	112.88	74.20	64.57	45.71	26.12
	Total	435.72	404.26	347.24	332.67	312.61	77.84
F	Net worth - Total (A+B+C+D-E)	(120.21)	(90.69)	49.77	88.90	132.06	98.76
G	Represented by						
	1. Share capital	157.01	157.01	157.01	139.51	123.21	60.02
	2. Reserves and surplus (represents share premium)	39.60	39.60	39.60	39.60	39.60	39.60
	Total	196.61	196.61	196.61	179.11	162.81	99.62
	Less : Miscellaneous expenditure to the extent not written-off or adjusted	0.26	1.04	2.08	3.13	4.16	0.86
	Less : Debit balance in profit and loss account (Refer to Note 15(iii) in Annexure III)	316.56	286.26	144.76	87.08	26.59	-
	Net worth	(120.21)	(90.69)	49.77	88.90	132.06	98.76

For and on behalf of the Board of Directors

For **A.F. Ferguson & Co**
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART AND SUPER SPECIALITY INSTITUTE LIMITED

ANNEXURE - II

STATEMENT OF ADJUSTED PROFITS AND LOSSES

(Rs. in millions)

Particulars	Nine months period ended December 31, 2006	Year ended March 31, 2006	Year ended March 31, 2005	Year ended March 31, 2004	Two months ended March 31, 2003	Year ended March 31, 2002*
Income						
Operating income:						
Income from:						
In-patients	190.56	186.75	143.32	125.23	11.33	-
Out-patients	16.04	14.57	13.61	10.86	0.84	-
	206.60	201.32	156.93	136.09	12.17	-
Less : Subsidy	10.93	18.47	7.36	5.10	0.30	-
	195.67	182.85	149.57	130.99	11.87	-
Other Income (refer note 3 in Annexure III)	0.77	0.84	0.81	0.89	0.28	-
Total	196.44	183.69	150.38	131.88	12.15	-
Expenditure						
Materials consumption	95.18	87.04	62.25	52.11	8.84	-
Staff costs	39.73	46.98	43.65	39.69	6.50	-
Professional fees	-	-	-	-	-	-
Other operating expenses	31.77	36.95	30.50	29.23	4.52	-
Administration and other expenses	8.85	8.94	8.59	9.24	4.65	-
Miscellaneous expenditure written-off	0.78	1.04	1.04	1.04	1.04	-
Interest	21.14	25.28	33.45	31.12	4.62	-
Depreciation	28.00	44.15	53.25	63.58	24.66	-
Total	225.45	250.38	232.73	226.01	54.83	-
(Loss) before tax	(29.01)	(66.69)	(82.35)	(94.13)	(42.68)	-
Provision for taxation :						
- Fringe benefit tax	(0.31)	(0.40)	-	-	-	-
- Deferred tax (charge)/benefit	-	(74.40)	24.67	33.64	16.09	-
(Loss) after tax	(29.32)	(141.49)	(57.68)	(60.49)	(26.59)	-

* Hospital commenced its commercial operations from February 1, 2003.

For and on behalf of the Board of Directors

For **A.F. Ferguson & Co**
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART AND SUPER SPECIALITY INSTITUTE LIMITED

ANNEXURE III - SIGNIFICANT ACCOUNTING POLICIES AND NOTES FORMING PART OF STATEMENT OF ADJUSTED ASSETS AND LIABILITIES AND STATEMENT OF ADJUSTED PROFITS AND LOSSES FOR THE PERIOD / YEARS ENDED MARCH 31, 2002, 2003, 2004, 2005, 2006 AND NINE MONTHS PERIOD ENDED DECEMBER 31, 2006.

1. Significant accounting policies

a) Fixed assets

- i) Fixed assets are stated at cost less accumulated depreciation. Cost of acquisition is inclusive of freight, duties, taxes and other incidental expenses relating to acquisition and installation of assets.
- ii) Cost of independent feeder, though incurred by the Company but ownership of which belongs to Punjab State Electricity Board (PSEB), is being amortized over a period of 5 years.

b) Depreciation

Depreciation on fixed assets is provided on the written down value method on a pro-rata basis at the rates specified in schedule XIV to the Companies Act, 1956. Depreciation on additions/deletions is charged for the full month irrespective of the date of acquisition/deletion.

c) Inventories

Stores and spares are valued at cost or under. Medical consumables and drugs and pharmaceuticals are valued at the lower of cost and net realizable value. Weighted average method is used in determining the cost of inventories.

d) Revenue recognition

Revenue is recognized on an accrual basis and includes value of services rendered pending billing in respect of in-patients undergoing treatment as at the end of the financial period.

e) Borrowing costs

Borrowing costs that are attributable to the acquisition/construction of fixed assets are capitalized as part of cost of such asset up to the date the assets are put to use. All other borrowing costs are recognized as an expense in the year in which they are incurred.

f) Employees benefits

Provision on employees' benefits is determined on accrual basis. Provision for gratuity and leave encashment benefits is determined on an actuarial valuation at the end of financial period and provision for sick leaves is created on an arithmetical basis with effect from April 1, 2006. The Company's contributions to the provident and other funds are charged against revenue with effect from April 2006 for every period. Refer to note 15 (C) also.

g) Foreign currency transactions

Transactions in foreign currency are recorded on initial recognition at the exchange rate prevailing at the time of transaction.

Monetary items (i.e. receivables, payables, loans, etc.) denominated in foreign currency are reported using the closing exchange rate on each balance sheet date.

The exchange differences arising on the settlement of monetary items or on reporting these items at rates different from rates at which these were initially recorded/reported in previous financial statements are recognized as income/expense in the period in which they arise except where the foreign currency liabilities have been incurred in connection with fixed assets acquired up to March 31, 2004 and subsequent thereto in case of fixed assets acquired from a country outside India, where the exchange differences are adjusted in the carrying amount of concerned fixed assets.

h) Taxation

The provision for taxation is ascertained on the basis of assessable profits computed in accordance with the provisions

of the Income-tax Act, 1961.

Deferred tax is recognized, subject to the consideration of prudence, on timing differences, being the difference between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods. (Refer to note 7 below)

i) Miscellaneous expenditure (to the extent not written off or adjusted)

- i) Preliminary expenses and project and pre-operative expenses incurred during construction period are written off over a period of 5 years from the date of commencement of commercial operations.
- ii) Project and preoperative expenditure incurred up to January 31, 2003 being: -
 - a) project and preoperative expenditure other than expenditure which can be allocated directly have been allocated to buildings, plant and machinery, medical equipments and furniture and fixtures in the ratio of direct cost of concerned assets; and
 - b) indirect expenditure not related to construction activity has been carried forward under the head "Project and preoperative expenditure" to be written off over a period of 5 years from the date of commencement of commercial production i.e. February 1, 2003.

j) Impairment of fixed assets

Consideration is given at each balance sheet date to determine whether there is any indication of impairment of the carrying amount of the Company's fixed assets. If any indication exists, an asset's recoverable amount is estimated. An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is greater of the net selling price and value in use. In assessing value in use, the estimated future cash flows are discounting to their present value based on an appropriate discount factor.

NOTES

2. The Statement of adjusted profits and losses for the financial period / year(s) ended on March 31, 2003, 2004, 2005, 2006 and nine month period ended December 31, 2006 and the Statement of adjusted assets and liabilities as at March 31, 2002, 2003, 2004, 2005, 2006 and December 31, 2006 reflect the profits and losses and assets and liabilities for each of the relevant period / years indicated above. These statements have been prepared by extracting from the audited profit and loss accounts and balance sheets for the aforesaid period / years after making therein the disclosures and adjustments [refer to note 7 below] required to be made in accordance with the provisions of paragraph 6.10.2 of the Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 except for no adjustment being made in the financial periods prior to April 1, 2006 on account of adoption of Accounting Standard – 15 (revised) "Employee Benefit" issued by the Institute of Chartered Accountants of India, during the nine months financial period ended December 31, 2006 (refer note 1(f) and 15(C)), for want of necessary information.
3. The analysis of the other income arrived as per the Statement of adjusted profits and losses in the period / years ended March 31, 2003, 2004, 2005, 2006 and nine months period ended December 31, 2006 is as under:

(Rs. in millions)

Particulars	Nine months period ended December 31, 2006	Year ended March 31, 2006	Year ended March 31, 2005	Year ended March 31, 2004	Two months ended March 31, 2003
Interest on fixed deposits	-	-	-	-	0.18
Profit on sale of assets	-	-	0.02	0.36	-
Miscellaneous	0.77	0.84	0.79	0.53	0.10
Total	0.77	0.84	0.81	0.89	0.28

The above other income is of recurring nature, arising in and incidental to normal business activities of the Company.

4. The Company has not declared any dividend during the financial years ended March 31, 2002, 2003, 2004, 2005, 2006 and

nine months period ended December 31, 2006.

5. Contingent liability not provided for in the reported five years / periods:

(Rs. in millions)

Particulars	As at December 31, 2006					
		2005-06	2004-05	2003-04	2002-03	2001-02
Claims against the Company not acknowledged as debts	-	-	0.30	0.30	0.30	1.50

6. Estimated amount of contracts remaining to be executed on capital account in the reported five years / periods:

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Capital commitments	-	0.78	-	0.09	0.81	60.42

7. The Company commenced its commercial operations from February 1, 2003 and has incurred losses. Since the gestation period in such projects are comparatively longer and the losses reflect mainly depreciation charge and finance cost, based on future projections, the management was of the view that there will be sufficient future taxable income against which the net deferred tax assets will be realized. Accordingly, the Company recognized deferred tax assets in the following years:

(Rs. in millions)

Description	As at December 31, 2006*	As at March 31, 2006*	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Deferred tax assets on:						
Accumulated losses and unabsorbed depreciation	-	-	88.10	62.48	28.80	-
Accrued expenses deductible on payment	-	-	0.51	0.34	0.11	-
Sub-total	-	-	88.61	62.82	28.91	-
Deferred tax liabilities on:						
Accelerated depreciation	-	-	13.63	12.16	11.58	-
Deferred revenue expenditure	-	-	0.58	0.93	1.24	-
Sub-total	-	-	14.21	13.09	12.82	-
Net deferred tax assets	-	-	74.40	49.73	16.09	-

- * As the recognition of deferred taxation, in the absence of evidence with regard to virtual certainty of its realization, has been a subject matter of audit qualification, the amount of net deferred tax asset has been adjusted in the Statement of adjusted profit and loss for the nine months period ended December 31, 2006 and year ended March 31, 2006.

8. Annual analysis of Unsecured loans

(Rs. in millions)

Name of the Institution/Bank	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Long-term						
From others:						
Escorts Heart Institute and Research Centre Limited, the holding Company	30.10	29.60	23.60	23.60	20.10	-
Total	30.10	29.60	23.60	23.60	20.10	-

9. Analysis of Unsecured loans taken by the Company as at December 31, 2006:

Name of the Institution / Bank	Loans outstanding as at December 31, 2006 (Rs. in millions)	Rate of Interest (per annum)
Escorts Heart Institute and Research Centre Limited, the holding company	30.10	9.00 %
Total	30.10	9.00 %

10. Annual analysis of Secured loans

(Rs. in millions)

Name of the Institution / Bank	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Long-term						
From banks:						
Punjab National Bank	248.90	248.91	248.91	-	-	-
State Bank of India	-	-	-	244.50	244.39	45.92
Interest accrued and due thereon	-	-	-	-	2.41	5.80
Short-term						
From banks:						
Working capital loan from State Bank of India	-	-	-	-	-	-
Working capital loan from Punjab National Bank	11.53	12.87	0.53	-	-	-
Total	260.43	261.78	249.44	244.50	246.80	51.72

11. Analysis of Secured loans taken by the Company as at December 31, 2006:

Name of the Institution / Bank	Loan outstanding as at December 31, 2006 (Rs. in millions)	Rate of Interest (per annum)	Repayment Schedule	Nature of security
Punjab National Bank				
- Term loan	248.91	9.75%	Twenty equal quarterly instalments commencing from December 2008	refer to foot note (i)
- Working capital loan	11.52	9.50%	-	refer to foot note (ii)
Total	260.43			

- (i) Term loan from Punjab National Bank is secured by way of equitable mortgage of Company's land and buildings and hypothecation of all other fixed assets and further secured by corporate guarantee given by Escorts Heart Institute and Research Centre Limited, the holding Company.
- (ii) Working Capital Loan from Punjab National Bank is secured by way of hypothecation of stocks of medicines including life saving drugs and further secured by a corporate guarantee given by Escorts Heart Institute and Research Centre Limited, the holding Company.

12. Analysis of Sundry debtors (Unsecured - considered good)

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Debts over six months	12.77	12.07	0.01	2.27	-	-
Other debts	47.51	27.42	5.31	2.47	-	-
Less: Advance against unbilled revenue per contra	(1.81)	(1.23)	(1.09)	(1.83)	-	-
Net balance	58.47	38.26	4.23	2.91	-	-

13. Analysis of loans and advances (Unsecured - considered good)

(Rs. in millions)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Loans and advances recoverable in cash or in kind or for value to be received	4.63	2.56	2.51	4.03	3.85	2.83
Advance tax (net of provisions)	0.31	0.29	0.18	0.16	0.12	-
Total	4.94	2.85	2.69	4.19	3.97	2.83

14. As the Company's business activity falls within a single primary business segment viz. "Healthcare Services", the disclosure requirements of Accounting Standard (AS-17) "Segment Reporting", issued by the Institute of Chartered Accountants of India is not applicable.

15. **Disclosures under Accounting Standard 15**

**Nine months period
ended December 31, 2006
(Rs. in millions)**

A. Defined Contribution Plan :

Contribution to Provident fund and other fund	0.16
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B. Defined Benefit Plan :

i) Provision for gratuity

Principal assumption:

i) Discount Rate	7.50%
ii) Future salary increase	5.00%

Provision for gratuity is recognized in the profit and loss account and Balance sheet as under:

a) Present value of obligation as at the beginning of period	0.82
b) Fair value of plan assets at the end of the period	-
c) Current service cost	0.26
d) Past service cost	-
e) Interest cost	0.05
f) Expected return on plan assets	-
g) Benefit paid	-
h) Curtailment cost / (credit)	-
i) Settlement cost / (credit)	-
j) Net actuarial (gain) / loss recognized in the period	0.19
k) Present value of obligation as at the end of period	1.32
l) Expenses recognized in the statement of P & L	0.50
m) Net asset / (liability) recognized in the balance sheet	(1.32)

ii) Provision for Leave Encashment:

Principal assumption:

i) Discount Rate	7.50%
ii) Future salary increase	5.00%

Provision for Leave encashment is recognized in the profit and loss account and Balance sheet as under:

a) Present value of obligation as at the beginning of period (includes Rs. 0.11 million on account of opening Employee benefit adjustment. Refer to Note 15 (C) below)	1.17
b) Fair value of plan assets at the end of the period	-
c) Current service cost	0.40
d) Past service cost	-
e) Interest cost	0.07
f) Expected return on plan assets	-
g) Benefit Paid	(0.23)
h) Curtailment cost / (credit)	-
i) Settlement cost / (credit)	-
j) Net actuarial (gain) / loss recognized in the period	0.31
k) Present value of obligation as at the end of period	1.72
l) Expenses recognized in the statement of P & L	0.78
m) Net asset / (liability) recognized in the balance sheet	(1.72)

- D.** In view of Accounting Standard (AS) 15 (revised 2005) "Employee Benefits", issued by The Institute of Chartered Accountants of India, which is applicable w.e.f. April 1, 2006, staff cost for the period ended December 31, 2006 includes additional provision for employee benefits of Rs 0.17 millions. The accumulated liability of employee benefits not accrued amounting Rs 1.04 millions up to March 31, 2006 has been charged to revenue reserves during the nine months period ended December 31, 2006 in accordance with the Accounting Standard.

16. Related party disclosures under Accounting Standard 18

I) Name of related party and nature of related party relationship

A. Holding company	:	Escorts Heart Institute and Research Centre Limited
B. Ultimate holding company	:	Escorts Limited (till September 28, 2005) (Holding company of Escorts Heart Institute and Research Centre Limited) Fortis Healthcare Holdings Limited (w.e.f. September 29, 2005)
C. Fellow subsidiary	:	Escorts Hospital and Research Centre Limited (w.e.f. October 15, 2003)
D. Subsidiary of ultimate holding company	:	Escosoft Technologies Limited (upto September 28, 2005)
E. Key Management Personnel	:	Dr. (Lt. Gen.) M. L. Chawla

II) Transactions with related parties during the year:

(Rs. in millions)

	Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
Escorts Heart Institute and Research Centre Limited (holding company)						
(a) Equity contribution in cash	-	-	17.50	15.00	51.60	45.60
(b) Loan received	0.50	6.00	-	3.50	20.10	-
(c) Interest on loan	2.03	2.13	2.12	2.09	0.10	-
(d) Receiving of services:						
(i) Management contracts / deputations	15.49	18.33	16.39	15.57	6.42	2.24
(ii) Others	0.36	0.13	0.57	1.23	0.29	-
(e) Sale / transfer of goods	-	0.17	0.10	0.68	-	-
(f) Payment of licence fees	0.02	0.02	-	0.01	-	-
(g) Balance as at the end of the year:						
(i) Amount payable (Credit)	78.35	61.65	42.47	26.05	8.77	1.98
(ii) Loan	30.10	29.60	23.60	23.60	20.10	-
Fortis Healthcare Limited (holding company)						
(a) Receiving of services						
(i) Professional services	1.21	0.51	-	-	-	-
(ii) Others	-	0.03	-	-	-	-
(b) Rendering of services						
(i) Professional services	0.04	0.02	-	-	-	-
(ii) Others	0.03	-	-	-	-	-
(c) Balance as at the end of the year:						
(i) Amount payable (Credit)	0.37	0.29	-	-	-	-
FELLOW SUBSIDIARY						
Escorts Hospital and Research Centre Limited						
(a) Sale of asset	-	-	-	2.14	-	-
(b) Sale of consumables	-	-	-	0.13	-	-
(c) Balance as at the end of the year:						
(i) Amount receivable (Debit)	-	-	-	2.28	-	-

(Rs. in millions)

		Nine months period ended December 31, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
SUBSIDIARY OF ULTIMATE HOLDING COMPANY							
Escosoft Technologies Limited							
(a)	Receiving of services						
	(i) Management contracts	-	-	0.15	0.15	0.34	-
(b)	Balance as at the end of the year:						
	(i) Amount payable (Credit)	-	-	0.10	0.10	0.05	-
KEY MANAGEMENT PERSONNEL							
(a)	Remuneration to Key management personnel	0.85	1.64	1.34	0.15	-	-
(b)	Balance as at the end of the year:						
	(i) Amount payable (Credit)	0.14	-	0.10	0.10	-	-

For and on behalf of the Board of Directors

For **A.F. Ferguson & Co**
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART AND SUPER SPECIALITY INSTITUTE LIMITED

ANNEXURE IV - STATEMENT OF ADJUSTED CASH FLOW

(Rs. in millions)

Particulars		Nine months period ended December 31, 2006	Year ended March 31,				
			2006	2005	2004	2003	2002
A	CASH FLOWS FROM OPERATING ACTIVITIES						
	(Loss) before tax	(29.01)	(66.69)	(82.35)	(94.13)	(42.68)	-
	Adjustment for :						
	Depreciation	28.00	44.15	53.25	63.58	24.66	-
	Miscellaneous expenditure written off	0.78	1.04	1.04	1.04	1.04	-
	Profit on sale of fixed asset	-	-	(0.02)	(0.36)	-	-
	Loss on sale of fixed asset	-	-	-	0.02	-	-
	Interest expenses	21.14	25.28	33.45	31.12	4.62	-
	Interest income	-	-	-	-	(0.18)	-
	Operating profit / (loss) before working capital changes	20.91	3.78	5.37	1.27	(12.54)	-
	Adjustments for working capital changes:						
	Trade and other receivables	(22.26)	(34.07)	(2.07)	(0.95)	(1.02)	(2.69)
	Inventories	(6.28)	0.68	(5.38)	(0.04)	(8.83)	-
	Trade and other payable	32.04	38.59	19.16	33.85	19.42	-
	Cash generated from operations	24.41	8.98	17.08	34.13	(2.97)	(2.69)
	Direct taxes paid	(0.26)	(0.46)	(0.02)	(0.04)	(0.12)	-
	Miscellaneous expenditure	-	-	-	-	(4.35)	(0.49)
	Net cash from / (used) in operating activities	24.15	8.52	17.06	34.09	(7.44)	(3.18)
B	CASH FLOWS FROM INVESTING ACTIVITIES						
	Purchase of fixed assets	(1.91)	(0.35)	(11.03)	(22.24)	(269.89)	(96.03)
	Sale of fixed assets	-	-	2.37	1.45	-	-
	Project and preoperative expenditure pending allocation	-	-	-	-	-	(6.42)
	Interest received	-	-	-	-	0.18	-
	Net cash (used) in investing activities	(1.91)	(0.35)	(8.66)	(20.79)	(269.71)	(102.45)

(Rs. in millions)

Particulars		Nine months period ended December 31, 2006	Year ended March 31,				
			2006	2005	2004	2003	2002
C	CASH FLOWS FROM FINANCING ACTIVITIES						
	Proceeds from issue of share capital	-	-	17.50	16.30	63.20	48.62
	Proceeds from premium on equity	-	-	-	-	-	39.60
	Proceeds from long term borrowings (net)	-	-	248.90	3.61	218.56	23.96
	Repayment of long term borrowings	-	-	(244.50)	-	-	-
	Proceeds from short term borrowings (net)	(1.35)	13.50	-	-	-	-
	Loan from holding Company	0.50	6.00	-	-	-	-
	Interest paid	(21.14)	(26.44)	(32.92)	(33.52)	(8.01)	-
	Net cash from / (used) in financing activities	(21.99)	(6.94)	(11.02)	(13.61)	273.75	112.18
	Net increase / (decrease) in cash and cash equivalents (A+B+C)	0.25	1.23	(2.62)	(0.31)	(3.40)	6.55
	Cash and cash equivalents as at the beginning of the year	1.49	0.26	2.88	3.19	6.59	0.04
	Cash and cash equivalents as at the close of the year	1.74	1.49	0.26	2.88	3.19	6.59

Refer to Annexure III for significant accounting policies and notes.

For and on behalf of the Board of Directors

For **A.F. Ferguson & Co**
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART AND SUPER SPECIALITY INSTITUTE LIMITED

ANNEXURE - V SUMMARY OF ACCOUNTING RATIOS

Particulars	Unit	Nine months period ended December 31, 2006	Year ended March 31,				
			2006	2005	2004	2003	2002
Nominal value of shares	Rupees	10	10	10	10	10	10
Earnings per share	Rupees	(1.24)	(9.01)	(3.98)	(4.87)	(4.42)	-
Net assets value per share	Rupees	(7.66)	-	3.17	6.37	10.73	16.46
Return on net worth	Percentage	-	-	-115.89%	-68.04%	-20.14%	-

Notes:

Definition of ratios

Earnings per share	=	{Adjusted Profit/(loss) after tax as per Statement of Adjusted Profits and Losses} / {Weighted average number of shares}
Net assets value	=	{Net worth as per Statement of Adjusted Assets and Liabilities} / {Weighted average number of shares}
Return on net worth	=	{Adjusted Profit / (loss) after tax as per Statement of Adjusted Profits and Losses} / {Net worth as per Statement of Adjusted Assets and Liabilities}

For and on behalf of the Board of Directors

For **A.F. Ferguson & Co**
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART AND SUPER SPECIALITY INSTITUTE LIMITED

ANNEXURE - VI STATEMENT OF CAPITALISATION

(Rs. in millions)

	Particulars	As at December 31, 2006
	Borrowings:	
A	Short term debts	
	- Secured loans	11.53
	- Unsecured loans	-
	Total	(A) 11.53
B	Long term debts	
	- Secured loans	248.90
	- Unsecured loans	30.10
	Total	(B) 279.00
	Total debts	(A) + (B) 290.53
C	Shareholders' funds:	
	Equity Share Capital	157.10
	Reserves and surplus	39.60
	Less: Miscellaneous expenditure (to the extent not written off)	(0.26)
	Less: Debit balance in profit and loss account	(316.56)
	Total Shareholders' funds	(C) (120.21)
D	Total Capitalization	(A) + (B) + (C) 170.32
E	Long term debt / Equity ratio	(B)/(C) (2.32)

Note: Post Issue Capitalization statement: Not applicable

For and on behalf of the Board of Directors

For **A.F. Ferguson & Co**
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART AND SUPER SPECIALITY INSTITUTE LIMITED

ANNEXURE VII - STATEMENT OF TAX SHELTER

(Rs. in millions)

Particulars	Nine months period ended December 31, 2006*	Year ended March 31,			Two months ended March 31, 2003
		2006*	2005	2004	
Tax rate (including surcharge and education cess)	33.66%	33.66%	36.59%	35.88%	36.75%
(Loss) before tax as per Statement of Adjusted Profits and Losses	(29.01)	(66.69)	(82.35)	(94.13)	(42.68)
Tax at Notional Rate	-	-	-	-	-
Adjustments:					
Difference between tax and book depreciation	6.61	11.26	(6.61)	(15.17)	(34.87)
Accrued expenses deductible on payment basis	2.46	0.42	0.51	0.66	0.29
Other adjustments	0.66	0.87	0.87	0.88	(3.48)
Net adjustments	9.73	12.55	(5.23)	(13.63)	(38.06)
Tax (saving) thereon	3.27	4.23	(1.91)	(4.89)	(13.99)
Tax as per income tax					
Deferred tax charge / (benefit)	-	74.40	(24.67)	(33.64)	(16.09)

* Refer to note 7 in Annexure III.

For and on behalf of the Board of Directors

For **A.F. Ferguson & Co**
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

AUDITORS' REPORT

The Board of Directors

Escorts Heart and Super Speciality Hospital Limited

Okhla Road

New Delhi - 110 025

Dear Sirs,

We have examined the financial information of Escorts Heart and Super Speciality Hospital Limited (the Company), annexed to this report, which is in accordance with the requirements of:

- i. The instructions received from Escorts Heart Institute and Research Centre Limited (the holding company of the Company), requesting us to examine the financial information referred to above in connection with the proposed initial public offer of equity shares, by Fortis Healthcare Limited, the holding company of Escorts Heart Institute and Research Centre Limited;
- ii. Paragraph B (1) of Part II of Schedule II to the Companies Act, 1956 (the Act); and
- iii. The Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 ('the SEBI Guidelines') issued by the Securities and Exchange Board of India ('SEBI') and amendments made thereto from time to time in pursuance of Section 11 of the Securities and Exchange Board of India Act, 1992.

Financial information of the Company

1. We have examined the attached Statement of Adjusted Assets and Liabilities of the Company as at December 31, 2006 and March 31, 2006, 2005 and 2004 (Annexure-I) (Summary Statement). The Summary Statement has been extracted by the Company from the financial statements of the Company for the respective periods, duly approved by the Board of directors and audited by us.
2. Based on our examination of this Summary Statement, we confirm that:
 - i. Since the Company has not commenced its commercial operations as yet, no Statement of adjusted profit and loss has been prepared;
 - ii. There are no qualifications in auditors' reports on the accounts for the above mentioned years, which required adjustments to the Summary Statements;
 - iii. There are no changes in accounting policies which required adjustments to arrive at the Summary Statement; and
 - iv. There are no extraordinary items, which are required to be disclosed separately in Summary Statement.
3. We further report that as per the books and records produced to us, no dividend has been paid by the Company in respect of the nine months period ended December 31, 2006 and years ended March 31, 2006, 2005 and 2004 on the equity shares. The Company had no other class of shares during these period/years.
4. We have examined the following financial information relating to the Company, attached to this report:
 - i. The significant accounting policies followed by the Company and notes pertaining to the Summary Statement, enclosed as Annexure-II.
 - ii. Statement of Adjusted Cash Flows, enclosed as Annexure-III.
 - iii. Statement of Capitalisation as at December 31, 2006, enclosed as Annexure-IV.
 - iv. The details of transactions with the related parties in accordance with the Accounting Standard 18 – Related Party Disclosures issued by the Institute of Chartered Accountants of India (refer to note 9 in Annexure-II).
5. This report is intended solely for your information and for forwarding it to Fortis Healthcare Limited, the holding company, for the purpose of inclusion in the offer document to be prepared by Fortis Healthcare Limited in connection with the proposed initial public offer ("IPO") of its equity shares and should not be used or referred to for any other purpose without our prior written consent.

For **A. F. Ferguson & Co.**
Chartered Accountants

Place : New Delhi
Dated : 14th February 2007

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART AND SUPER SPECIALITY HOSPITAL LIMITED

ANNEXURE I - STATEMENT OF ADJUSTED ASSETS AND LIABILITIES

(Rs. in millions)

Particulars		As at December 31,	As at March 31,		
		2006	2006	2005	2004 *
A	Fixed assets				
	Gross block	117.82	117.82	117.82	-
B	Project and preoperative expenditure	6.65	1.16	1.14	0.47
C	Current assets, loans and advances				
	Cash and bank balances	0.69	0.69	1.01	0.04
	Loans and advances	1.82	7.30	#	-
	Total	2.51	7.99	1.01	0.04
D	Liabilities and provisions				
	Unsecured loans	7.00	7.00	-	-
	Current liabilities and provisions	0.02	0.01	0.01	0.01
	Total	7.02	7.01	0.01	0.01
E	Share application money pending allotment	28.46	28.46	28.46	-
	Net worth - Total (A+B+C-D-E)	91.50	91.50	91.50	0.50
F	Represented by				
	1. Share Capital	91.50	91.50	91.50	0.50
	Net worth	91.50	91.50	91.50	0.50

* The Company has been incorporated in the year 2003-04.

Rs. 1,000.

For and on behalf of the Board of Directors

For **A.F. Ferguson & Co**
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART AND SUPER SPECIALITY HOSPITAL LIMITED

ANNEXURE II - SIGNIFICANT ACCOUNTING POLICIES AND NOTES FORMING PART OF STATEMENT OF ADJUSTED ASSETS AND LIABILITIES AS AT DECEMBER 31, 2006 AND MARCH 31, 2006, 2005 AND 2004.

1. Significant accounting policies

a) Fixed assets

Fixed assets are stated at cost. Cost of acquisition is inclusive of freight, duties, taxes and other incidental expenses relating to acquisition of assets.

NOTES

2. The Statement of Adjusted Assets and Liabilities as at December 31, 2006 and March 31, 2006, 2005 and 2004 reflect the assets and liabilities for each of the relevant period/years indicated above. These statements have been prepared by extracting from the audited balance sheets for the aforesaid period/years after making therein the disclosures required to be made in accordance with the provisions of paragraph 6.10.2 of the Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000.
3. The Company was incorporated on April 24, 2003 and has yet to commence its commercial operations. Hence, Statement of Adjusted Profit and Loss has not been prepared for the nine months period ended on December 31, 2006 and years ended March 31, 2006, 2005 and 2004.
4. The Company has not declared any dividend during the five months period ended on December 31, 2006 and years ended March 31, 2006, 2005 and 2004.
5. Annual analysis of Unsecured loans

(Rs in millions)

Name of the Institution / Bank	As at December 31, 2006	As at March 31		
		2006	2005	2004
Long-term				
From others:				
Escorts Heart Institute and Research Centre Limited	7.00	7.00	-	-
Total	7.00	7.00	-	-

6. Analysis of Unsecured loans taken by the Company as at December 31, 2006:

(Rs in millions)

Name of the Institution / Bank	Loan outstanding as at December 31, 2006	Rate of Interest (per annum)
Escorts Heart Institute and Research Centre Limited, the holding company	7.00	Interest free loan
Total	7.00	

7. Analysis of loans and advances (Unsecured - considered good)

(Rs in millions)

Particulars	As at December 31, 2006	As at March 31		
		2006	2005	2004
Loans and advances recoverable in cash or in kind or for value to be received	1.82	7.30	#	-
Total	1.82	7.30	#	-

Rs. 1,000.

8. As the Company's business activity falls within a single primary business segment, viz., "Health Care Services", the disclosure requirements of Accounting Standard (AS-17) "Segment Reporting", issued by The Institute of Chartered Accountants of India are not applicable.

9. Related party disclosures under Accounting Standard 18

I) Name of related party and nature of related party relationship

- A. Holding company**
- : Escorts Heart Institute and Research Centre Limited
 - : Fortis Healthcare Limited (w.e.f. September 29, 2005)
 - : Escorts Limited (till September 28, 2005)
(Holding company of Escorts Heart Institute and Research Centre Limited)
 - : Fortis Healthcare Holdings Limited (w.e.f. September 29, 2005)

II) Transactions with related parties during the period/year:

(Rs. in millions)

	Nine months Period ended December 31, 2006	2005-06	2004-05	2003-04
Escorts Heart Institute and Research Centre Limited (holding company)				
(a) Equity contribution in cash	-	-	91.00	0.50
(b) Loan taken	-	7.00	-	-
(c) Preliminary expenses incurred in connection with incorporation of the company	-	-	-	0.45
(d) Share application money	-	-	28.46	-
(e) Transfer of fixed assets	-	-	28.46	-
(f) Preoperative expenses incurred	-	#	-	-
(h) Balance as at the end of the year:				
(i) Amount payable (credit)	0.02	#	-	-
(ii) Investment in equity shares	91.50	91.50	91.50	0.50
(iii) Share application money	28.46	28.46	28.46	-
(iv) Loan	7.00	7.00	-	-

Rs.1,000.

For and on behalf of the Board of Directors

For **A.F. Ferguson & Co**
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART AND SUPER SPECIALITY HOSPITAL LIMITED

ANNEXURE III - STATEMENT OF ADJUSTED CASH FLOWS

(Rs. in millions)

Particulars	Nine months Period ended December 31, 2006	Year ended March 31,		
		2006	2005	2004
A. CASH FLOWS FROM PRE-OPERATING ACTIVITIES				
Changes in prepaid expenses				
Changes in prepaid expenses-ground rent	5.49	(7.30)	#	-
Net cash (used) in operating activities	5.49	(7.30)	#	-
B. CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of fixed assets	-	-	(89.36)	-
Preliminary and preoperative expenses	(5.49)	(0.02)	(0.67)	(0.46)
Net cash (used) in investing activities	(5.49)	(0.02)	(90.03)	(0.46)
C. CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from issue of share capital	-	-	91.00	0.50
Loan from holding company	-	7.00	-	-
Net cash from financing activities	-	7.00	91.00	0.50
Net increase/(decrease) in cash and cash equivalents (A+B+C)	-	(0.32)	0.97	0.04
Cash and cash equivalents as at the beginning of the year	0.69	1.01	0.04	-
Cash and cash equivalents as at the end of the year	0.69	0.69	1.01	0.04

Refer to Annexure II for significant accounting policies and notes.

Rs.1,000.

For and on behalf of the Board of Directors

For **A.F. Ferguson & Co**
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

ESCORTS HEART AND SUPER SPECIALITY HOSPITAL LIMITED

ANNEXURE - IV STATEMENT OF CAPITALISATION

(Rs. in millions)

	Particulars	As at December 31, 2006
	Borrowings:	
A	Short term debts	
	- Secured loans	-
	- Unsecured loans	-
	Total	(A)
B	Long term debts	
	- Secured loans	-
	- Unsecured loans	7.00
	Total	(B)
	Total debts	(A) + (B)
C	Shareholders' funds:	
	Equity Share Capital	91.50
	Total Shareholders' funds	(C)
D	Total Capitalisation	(A) + (B) + (C)
E	Long term debt / Equity ratio	(B)/(C)

Note: Post issue Statement of capitalisation: Not applicable

For and on behalf of the Board of Directors

For **A.F. Ferguson & Co**
Chartered Accountants

Sandeep Kapoor
Chief Financial Officer

Pawanpreet Singh
Chief Financial Controller

Manjula Banerji
Partner
Mem No. 086423

AUDITORS' REPORT

The Board of Directors
Escorts Hospital and Research Centre Limited,
11, Scindia House
Connaught Place
New Delhi

We have examined the financial information of **Escorts Hospital and Research Centre Limited ("the Company")** annexed to this report, which has been prepared in accordance with the requirements of:

- (i) Paragraph B (1) of Part II of Schedule II to the Companies Act, 1956 (the Act); and
- (ii) The Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 ('the SEBI Guidelines') issued by the Securities and Exchange Board of India ('SEBI') and amendments made thereto from time to time in pursuance of section 11 of the Securities and Exchange Board of India Act, 1992.
- (iii) The instructions received from Escorts Heart Institute and Research Centre Limited (the holding company of the Company), requesting us to examine the financial information referred to above in connection with the proposed initial public offer of equity shares, by Fortis Healthcare Limited, the holding company of Escorts Heart Institute and Research Centre Limited.

Restated Financial Information of the Company

1. We have examined the attached summary statement of restated assets and liabilities of the Company for the years as at March 31, 2006, 2005, 2004, 2003 and 2002 and for the period 1st April, 2006 to 31st December, 2006, the attached summary statement of restated profits and losses for each of the years ended on those dates and the attached summary statement of restated cash flows for the years ended March 31, 2006, 2005, 2004, 2003, 2002 and for the period 1st April, 2006 to 31st December, 2006 ("Summary Statements") as prepared by the Company and approved by the Board of Directors. These Summary Statements have been arrived at after making such adjustments as in our opinion are appropriate and are more fully described in the notes appearing in Annexure 6 to this report. The summary statements are based on the financial statements which have been audited and reported upon by us.
2. Based on our examination of these restated statements, we confirm that
 - (i) The changes in accounting policies which required adjustments to arrive at the summary statements have been carried out. (Refer Note No.1 of para 'B' of Annexure 6).
 - (ii) Material amounts relating to adjustments for the previous years have been identified and adjusted in arriving at the profits/losses for the years/period to which they relate irrespective of the year/period in which the event triggering the profit or loss occurred. (Refer Note No.1 of para 'B' of Annexure 6).
 - (iii) There were no qualification in the auditors' reports on the financial statements for the financial years ended on March 31, 2006, 2005, 2004, 2003 and 2002 and for the period 1st April, 2006 to 31st December, 2006.
 - (iv) There are no extraordinary items which are required to be disclosed separately in Summary Statements.
3. We further report that as per the books and records produced to us, no dividend has been paid by the Company in respect of each of the financial years ended on March 31, 2006, 2005, 2004, 2003, 2002 and for the period ended 1st April, 2006 to 31st December, 2006 on the equity shares. The Company had no other class of shares during these years.
4. We have also examined the significant accounting policies followed by the Company and notes pertaining to the Summary Statement, enclosed as Annexure 6.
5. In our opinion, the 'Restated Financial Information of the Company' mentioned above has been prepared in accordance with Part II of Schedule II of the Act and the SEBI Guidelines.
6. This report is intended solely for your information and for the purpose of inclusion in the offer document to be prepared by Fortis Healthcare Limited in connection with the proposed initial public offer ("IPO") of its equity shares and should not be used or referred to for any other purpose without our prior written consent.

For N.D. Kapur & Co.
Chartered Accountants

Satish Kumar Gupta
Partner
Membership No: 82453

Place : New Delhi
Date : 13th February, 2007

ESCORTS HOSPITAL AND RESEARCH CENTRE LIMITED, FARIDABAD

ANNEXURE - I

STATEMENT OF PROFIT AND LOSSES - RESTATED

(Rs. in millions)

	For the period 1 st April, 2006 to 31 st December, 2006	Year ended March 31,				
		2006	2005	2004	2003	2002
INCOME						
Operating Revenue	369.58	404.80	334.27	269.77	189.39	195.55
Other Income	3.24	3.00	3.00	7.51	12.30	27.75
Total Income	372.82	407.80	337.27	277.28	201.69	223.30
EXPENDITURE						
Materials	73.86	91.75	75.41	54.29	30.45	21.29
Personnel	120.87	121.50	108.31	99.01	77.85	63.62
Operating	26.89	34.27	29.12	27.44	19.19	16.96
Selling, General and Administration	75.80	93.22	84.64	70.54	62.37	57.16
Total Expenditure	297.42	340.74	297.48	251.28	189.86	159.03
Profit/(Loss) (EBIDTA)	75.40	67.06	39.79	26.00	11.83	64.27
Interest and Finance Charges	8.47	13.43	18.17	20.95	13.59	16.52
Profit/(Loss) before Depreciation & Tax	66.93	53.63	21.62	5.05	(1.76)	47.75
Depreciation	29.93	45.98	50.87	107.63	21.59	12.61
Net Profit/(Loss) before Tax	37.00	7.65	(29.25)	(102.58)	(23.35)	35.14
Fringe Benefits Tax	(1.18)	(1.72)	-	-	-	-
Current Wealth Tax Expense	(0.02)	(0.04)	(0.02)	(0.04)	(0.06)	-
Current Income Tax Expense	(4.05)	(0.34)	-	-	-	(2.69)
Deferred Tax Income/(Expense)	(12.63)	(2.58)	8.55	37.17	8.85	(11.85)
Net Profit/(Loss) after Tax	19.12	2.97	(20.72)	(65.45)	(14.56)	20.60
Miscellaneous Expenditure written off	-	-	-	-	-	-
Preliminary Expenses written off	-	-	-	-	-	-
Income Tax/Wealth Tax Adjustment for earlier years	-	-	-	-	-	0.02
Deferred Revenue Expenditure written off	-	-	-	-	-	-
Net Profit/(Loss) after Extraordinary Items	19.12	2.97	(20.72)	(65.45)	(14.56)	20.62

(Rs. in millions)

	For the period 1 st April, 2006 to 31 st December, 2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Exceptional Items	-	-	-	-	-	-
Prior period Income/ (Expenditure) Items	-	0.03	0.23	(0.34)	-	-
Net Profit/(Loss) as per Audited Statement of Accounts (A)	19.12	3.00	(20.49)	(65.79)	(14.56)	20.62
Adjustments on account of:-						
Revenue accrued from in-patients pending billing	-	-	-	(1.68)	0.47	0.40
Deferred Tax Income/(Expense)	-	-	-	(18.59)	3.87	2.11
Depreciation Reduction/(Increase)	-	-	-	52.28	(12.26)	(7.99)
Profit/ (Loss) on sale of Fixed Assets	-	-	-	-	0.02	0.06
Total Adjustments (B)	-	-	-	32.01	(7.90)	(5.42)
Adjusted Profit/(Loss) (A-B)	19.12	3.00	(20.49)	(33.78)	(22.46)	15.20
Carry forward Profit/(Loss) from previous year	(59.67)	(62.67)	(42.18)	(8.40)	14.06	(1.14)
Balance available for Appropriation	(40.55)	(59.67)	(62.67)	(42.18)	(8.40)	14.06
Transfer from/(to) General Reserve	-	-	-	-	-	-
Profit/ (loss) transferred to Balance Sheet	(40.55)	(59.67)	(62.67)	(42.18)	(8.40)	14.06

As per our report of even date attached

For and on behalf of the Board of Directors

for **N. D. Kapur & Co.**
Chartered Accountants

SANDEEP KAPOOR
Chief Financial Officer

PAWANPREET SINGH
Chief Finance Controller

SATISH KUMAR GUPTA
Partner
M No. 82453

Place : New Delhi

Dated : 13th February, 2007

ESCORTS HOSPITAL AND RESEARCH CENTRE LIMITED, FARIDABAD

ANNEXURE – 2

STATEMENT OF ASSETS AND LIABILITIES - RESTATED

(Rs. in millions)

	For the period 1 st April, 2006 to 31 st December, 2006	Year ended March 31,				
		2006	2005	2004	2003	2002
APPLICATION OF FUNDS						
Fixed Assets:						
Gross Block	740.95	737.95	727.54	705.01	681.39	340.80
Less: Depreciation	285.35	256.27	218.50	170.10	116.81	83.30
Net Block	455.60	481.68	509.04	534.91	564.58	257.50
Capital Work-in-Progress	7.32	1.37	3.75	-	-	204.05
Total	462.92	483.05	512.79	534.91	564.58	461.55
Investments	-	-	-	-	-	-
Current Assets, Loans and Advances:						
Inventories	7.68	8.76	7.44	6.94	6.49	3.23
Sundry Debtors	79.78	52.79	34.65	23.99	12.14	5.87
Cash and Bank Balances	11.84	7.95	4.48	12.95	2.35	5.33
Other Current Assets	0.05	0.03	0.02	0.01	0.29	0.56
Loans and Advances	15.51	8.70	7.97	30.78	55.70	105.36
Deferred Tax Asset	14.91	27.54	30.12	21.56	2.98	-
Total (A)	129.77	105.77	84.68	96.23	79.95	120.35
Current Liabilities and Provisions:						
Current Liabilities	43.33	47.39	48.66	44.94	55.92	20.27
Provisions	24.56	8.08	4.87	6.57	5.59	7.83
Deferred Tax Liability	-	-	-	-	-	9.74
Total (B)	67.89	55.47	53.53	51.51	61.51	37.84
Net Current Assets (A-B)	61.88	50.30	31.15	44.72	18.44	82.51
Preoperative Expenditure	-	-	-	-	-	-
Miscellaneous Expenditure not written off	-	-	-	-	-	-
Total	524.80	533.35	543.94	579.63	583.02	544.06

(Rs. in millions)

	For the period 1 st April, 2006 to 31 st December, 2006	Year ended March 31,				
		2006	2005	2004	2003	2002
SOURCES OF FUNDS						
Loan Funds						
Secured Loans	115.35	143.02	156.61	171.81	141.42	80.00
Unsecured Loans	-	-	-	-	-	-
Total	115.35	143.02	156.61	171.81	141.42	80.00
Share Capital and Reserves						
Equity Share Capital	220.00	220.00	220.00	220.00	220.00	220.00
Reserves & Surplus (incl. Share Premium)	230.00	230.00	230.00	230.00	230.00	230.00
Profit and Loss Account	(40.55)	(59.67)	(62.67)	(42.18)	(8.40)	14.06
Total	524.80	533.35	543.94	579.63	583.02	544.06

As per our report of even date attached

For and on behalf of the Board of Directors

for **N. D. Kapur & Co.**
Chartered Accountants

SANDEEP KAPOOR
Chief Financial Officer

PAWANPREET SINGH
Chief Finance Controller

SATISH KUMAR GUPTA
Partner
M No. 82453

Place : New Delhi

Dated : 13th February, 2007

ESCORTS HOSPITAL AND RESEARCH CENTRE LIMITED, FARIDABAD

ANNEXURE – 3

STATEMENT OF CASH FLOWS – RESTATED

(Rs. in millions)

	For the period 1 st April, 2006 to 31 st December, 2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Cash from Operating Activities						
Net Profit / (Loss) before tax	37.00	7.65	(29.02)	(52.31)	(35.12)	27.61
<u>Adjustments for:</u>						
Depreciation	29.93	45.98	50.87	55.34	33.85	20.60
Loss/(Profit) on sale of Fixed Assets (Net)	0.19	0.27	0.19	0.17	0.14	0.14
Assets written off	-	1.58	0.02	0.36	0.09	-
Increase in Provision for Leave Encashment	6.03	1.11	0.96	1.01	0.78	0.87
Increase in Provision for sick leave	5.19	-	-	-	-	-
Interest on loans	7.99	12.99	18.17	20.95	13.59	16.52
Interest received	(0.31)	(0.32)	(0.51)	(5.84)	(10.88)	(26.52)
Cash from operations before working capital changes	86.02	69.26	40.68	19.68	2.45	39.22
<u>Adjustments for:</u>						
Inventories	1.08	(1.32)	(0.49)	(0.46)	(3.26)	(0.41)
Debtors	(26.98)	(18.15)	(10.66)	(11.85)	(6.27)	1.05
Other Current Assets	(0.02)	(0.01)	(0.01)	0.28	0.27	1.80
Current Liabilities	(4.06)	(1.26)	3.72	(10.99)	35.66	13.59
Cash from operations after working capital changes	56.04	48.52	33.24	(3.34)	28.85	55.25
Fringe Benefits Tax Paid	(0.95)	(1.67)	-	-	-	-
Income Tax/Wealth Tax refunds received/(paid)	(3.10)	1.40	(0.72)	3.65	(0.28)	(5.13)
Net Cash from Operating Activities (A)	51.99	48.25	32.52	0.31	28.57	50.12

(Rs. in millions)

	For the period 1 st April, 2006 to 31 st December, 2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Cash from Financing Activities						
Net secured loans taken/(paid)	(27.66)	(13.55)	(15.21)	30.37	61.41	(40.00)
Interest paid on term loans	(7.99)	(12.99)	(18.17)	(20.95)	(13.59)	(16.52)
Net Cash from Financing Activities (B)	(35.65)	(26.54)	(33.38)	9.42	47.82	(56.52)
Cash from Investing Activities						
Purchase of fixed assets	(10.28)	(19.21)	(30.84)	(26.68)	(137.44)	(157.59)
Sale of fixed assets	0.29	1.13	1.88	0.50	0.33	0.23
Movement in loans and advances given	(2.77)	(0.47)	20.84	21.21	46.87	139.63
Interest received	0.31	0.32	0.51	5.84	10.88	26.52
Net Cash from Investing Activities (C)	(12.45)	(18.23)	(7.61)	0.87	(79.36)	8.79
Increase (+)/Decrease(-) in cash and bank balances (A+B+C)	3.89	3.48	(8.47)	10.60	(2.97)	2.39
Cash and cash equivalents as at the beginning of the year	7.95	4.48	12.95	2.35	5.33	2.94
Cash and cash equivalents as at the end of the year	11.84	7.95	4.48	12.95	2.35	5.33

NOTE: Figures in brackets denote cash outflows.

As per our report of even date attached

For and on behalf of the Board of Directors

for **N. D. Kapur & Co.**
Chartered Accountants

SANDEEP KAPOOR
Chief Financial Officer

PAWANPREET SINGH
Chief Finance Controller

SATISH KUMAR GUPTA
Partner
M No. 82453

Place : New Delhi

Dated : 13th February, 2007

ESCORTS HOSPITAL AND RESEARCH CENTRE LIMITED, FARIDABAD

ANNEXURE - 4

SUMMARY OF ACCOUNTING RATIOS

(Rs. in millions)

Particulars	For the period 1 st April, 2006 to 31 st December, 2006	As at March 31,				
		2006	2005	2004	2003	2002
1 Net Profit after tax before Exceptional items						
Net Profit after tax	19.12	3.00	(20.49)	(33.78)	(22.46)	15.20
Add: Exceptional Items	-	-	-	-	-	-
Net Profit after tax before Exceptional items	19.12	3.00	(20.49)	(33.78)	(22.46)	15.20
2 Weighted average number of Equity Shares outstanding during the year/period (Nos. in millions)	22	22	22	22	22	22
3 Number of Equity Shares outstanding at the end of the year/period (Nos. in millions)	22	22	22	22	22	22
4 Net Worth	409.45	390.33	387.33	407.82	441.60	464.06
Accounting Ratios						
Earning per Share (1/2) (in Rs.)	0.87	0.14	(0.93)	(1.54)	(1.02)	0.69
Net Asset Value per share (4/3) (in Rs.)	18.61	17.74	17.61	18.54	20.07	21.09
Return on Net Worth (1/4) (%age)	4.67	0.77	(5.29)	(8.28)	(5.09)	3.28

As per our report of even date attached

For and on behalf of the Board of Directors

for **N. D. Kapur & Co.**
Chartered Accountants

SANDEEP KAPOOR
Chief Financial Officer

PAWANPREET SINGH
Chief Finance Controller

SATISH KUMAR GUPTA
Partner
M No. 82453

Place : New Delhi

Dated : 13th February, 2007

ESCORTS HOSPITAL AND RESEARCH CENTRE LIMITED, FARIDABAD

ANNEXURE - 5

TAX SHELTER STATEMENT

(Rs. in millions)

	For the period 1 st April, 2006 to 31 st December, 2006		As at March 31,					
			2006	2005	2004	2003	2002	
Tax at Notional Rate	4.05	****	0.50	**			2.69	*
Adjustments:								
Export Profits	NIL		NIL				NIL	
Difference between Tax Depreciation and Book Depreciation	NA for Tax on Book Profits		NA for Tax on Book Profits				NA for Tax on Book Profits	
Other Adjustments	NA for Tax on Book Profits		(1.82)	***	NIL DUE TO LOSSES	NIL DUE TO LOSSES	NA for Tax on Book Profits	
Net Adjustments	NA		(1.82)				NA	
Tax Saving thereon:	NIL		0.15				NIL	
Total Taxation	4.05		0.34				2.69	
Taxation on extra-ordinary items	NIL		NIL				NIL	
Tax on profits before extra-ordinary items	4.05		0.34				2.69	

* Tax on Book Profit @ 7.65% (i.e., Tax @ 7.5% PLUS Surcharge thereon @ 2%) which works out to Rs. 2.69 millions

** Tax on Book Profit @ 8.415% (i.e., Tax @ 7.5% PLUS Surcharge thereon @ 10% PLUS Education Cess thereon @ 2%)

*** Brought Forward Business Losses being lower than unabsorbed depreciation as per Clause (iii) for amount deductible vide explanations to Section 115 JB of the Income Tax Act, 1961.

**** Tax on Book Profit @ 11.22% (i.e., Tax @ 10% PLUS Surcharge thereon @ 10% PLUS Education Cess thereon @ 2%)

As per our report of even date attached

For and on behalf of the Board of Directors

for **N. D. Kapur & Co.**
Chartered Accountants

SANDEEP KAPOOR
Chief Financial Officer

PAWANPREET SINGH
Chief Finance Controller

SATISH KUMAR GUPTA
Partner
M No. 82453

Place : New Delhi

Dated : 13th February, 2007

ESCORTS HOSPITAL AND RESEARCH CENTRE LIMITED, FARIDABAD

ANNEXURE - 6

SIGNIFICANT ACCOUNTING POLICIES & NOTES TO ACCOUNTS

SIGNIFICANT ACCOUNTING POLICIES

(i) Accounting Convention

The financial statements are prepared under the historical cost convention on accrual method of accounting in accordance with applicable Accounting Standards and relevant presentation requirements of the Companies Act, 1956.

(ii) Revenue Recognition

Revenue is recognized on accrual basis which includes value of services rendered pending billing in respect of in-patients undergoing treatment as at the close of the financial year.

(iii) Fixed Assets and Depreciation

Fixed assets are stated at cost less accumulated depreciation. Depreciation on Fixed Assets excluding Land is calculated on Diminishing Balance Method at the rates prescribed in schedule XIV of the Companies Act, 1956. However, the depreciation on assets acquired/sold during the year is provided from/up to the month the asset is commissioned/sold. Fixed assets costing not exceeding Rs.5,000/- each individually has been depreciated fully in the year of purchase.

(iv) Inventory Valuation

Medical consumables, stores and spares are valued at cost or realizable value whichever is lower. Weighted average method is used in determining the cost of inventories.

(v) Retirement Benefits

The liability for gratuity is accounted for on the basis of demand raised by the Gratuity Trust on actuarial valuation basis. Superannuation charges have been accounted for on the basis of the entitlement of the employees covered under the scheme.

(vi) Leave Encashment

The provision on account of Leave encashment benefit to employees is based on actuarial valuation.

The provision for sick leave entitlement is based on the cost to the company as on the cost to the company as on balance sheet date.

(vii) Preliminary Expenses

Preliminary expenses/Fees paid for increase in authorized capital is charged to Profit & Loss account as and when incurred.

(viii) Borrowing Cost

Borrowing costs that are attributable to the acquisition, construction of qualifying assets are capitalized as part of cost of such assets up to the date the assets are ready for its intended use. All other borrowing costs are recognized as an expense in the year in which they are incurred.

NOTES TO ACCOUNTS

1. The summary statement of restated profits and losses for the financial years/periods ended on March 31, 2006, 2005, 2004, 2003 and 2002 and for the period 1st April, 2006 to 31st December, 2006 reflect the profits and losses and assets and liabilities for each of the relevant years/periods indicated above. These statements have been prepared by extracting from the audited profit and loss accounts and balance sheets for the aforesaid years after making therein the disclosures and adjustments required to be made in accordance with the provisions of the Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 as under: -

- A. The Company had, with effect from the financial year 2003-04, changed the method of providing depreciation on Plant & Machinery from Straight Line Method to Diminishing Balance Method at the rates prescribed in schedule XIV of the Companies Act, 1956. Accordingly, the depreciation charged for the financial year 2003-04 included Rs. 52.28 million on account of differential depreciation for earlier years. The accounts for the financial years 2001-02

and 2002-03 have accordingly been restated to account for such change in the method of accounting for depreciation on Plant & Machinery.

- B. The Company had, with effect from the financial year 2003-04, changed the accounting policy by recognizing revenue from In-patients in respect of services rendered pending billing on the close of the financial year, which was recognized on discharge of such patients in the earlier years. The accounts for the financial years 2001-02 and 2002-03 have accordingly been restated to account for such change in the method of recognition of revenue.
2. The Company is a wholly owned subsidiary of Escorts Heart Institute and Research Centre Limited, which in turn was a subsidiary of Escorts Limited (referred to as erstwhile ultimate holding company) up to 28th September, 2005. Due to the change in the shareholding pattern of Escorts Heart Institute and Research Centre Limited, Fortis Healthcare Limited has, with effect from 29th September 2005, become its ultimate holding company.
3. (A) The Company has provided a corporate guarantee of Rs. 35.00 million (Previous year – Rs. 35.00 (million) to the Governor of Haryana for the registration of Escorts Limited, the erstwhile ultimate holding company under Haryana Value Added Tax Act, 2003. However, the Company has received a comfort letter from Fortis Healthcare Limited, its present ultimate holding Company, in case any liability arises under this guarantee.
- (B) Disclosures under Accounting Standard 15 (as applicable w.e.f. April 1, 2006):

(Rs. in million)		
(a)	Defined Contribution Plan:	Current Period
	(i) Contribution to Provident Fund	4.48
	(ii) Contribution to Gratuity Fund	1.57
	(iii) Superannuation Scheme	1.71
(b)	Defined Benefit Plan:	
	Provision for Leave encashment:	
	Principal assumptions	
	i) Discount Rate	7.50%
	ii) Future salary increase	5.00%

Provision for leave encashment is recognized in the Profit and Loss account and Balance Sheet as under:

(Rs. in million)		
a)	Present value of obligation as at the beginning of the period(#)	10.56
b)	Fair value of plan assets at the end of period	-
c)	Funded status	-
d)	Current service cost	0.57
e)	Past service cost	-
f)	Interest cost	0.59
g)	Expected return on plan assets	-
h)	Benefit Paid	(2.00)
i)	Curtailment cost/ (Credit)	-
j)	Settlement cost / (credit)	-
k)	Net actuarial (gain) / loss recognized in the period	2.23
l)	Present value of obligation as at the end of period	11.95
m)	Expenses recognized in the statement of profit and losses	8.03
n)	Net asset / (liability) recognized in balance sheet	11.95

- # Includes a sum of Rs. 4.64 million on account of obligation as per revised Accounting Standard –15 as applicable from April 1, 2006. The same could not be charged to General Reserve since the Company is having accumulated losses.

4. Managerial Remuneration: -

In the absence of adequate profit, fixed monthly remuneration is being paid as per approval of the Central Government under applicable provisions of the Companies Act, 1956.

(A) Remuneration as Whole Time Director*.

(Rs in millions)

Particulars	1 st April, 2006 to 31 st December, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
(i) Salary	NIL	0.77	1.32	0.97	3.18	3.05
(ii) Allowances & Perquisites	NIL	2.39	4.55	3.53	0.89	0.78
TOTAL	NIL	3.16	5.87	4.50	4.07	3.83

* Ceased to be Whole Time Director w.e.f. 29th September, 2005.

(B) Remuneration as Manager**.

(Rs in millions)

Particulars	1 st April, 2006 to 31 st December, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
(i) Salary	1.17	0.39	NIL	NIL	NIL	NIL
(ii) Allowances & Perquisites	3.59	1.16	NIL	NIL	NIL	NIL
TOTAL	4.76	1.55	NIL	NIL	NIL	NIL

** Appointment as Manager w.e.f. 30th December, 2005 which is subject to requisite approval from the Central Government.

5. As per the information available with us, no sums are due to Small Scale & Ancillary Undertaking as at March 31, 2006, 2005, 2004, 2003 and 2002. Accordingly, no provisions has been made in respect of Interest under the "Interest on delayed payments to Small Scale and Ancillary Industrial Undertakings Act 1993".

6. The major components of deferred tax asset and liability arising on account of timing difference are as under: -

(Rs in millions)

Deferred Tax Asset/(Liability)	1 st April, 2006 to 31 st December, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
Depreciation	(22.57)	(23.34)	(25.42)	(22.80)	(17.06)	(10.23)
Expenses of Nature Allowable on payment basis	5.93	2.16	1.78	1.56	0.67	0.48
Unabsorbed Depreciation/ Carry Forward Losses under Tax Laws	31.41	48.51	53.49	42.67	19.38	0.00
Others	0.14	0.20	0.27	0.14	3,000	4,123
Total Deferred Tax Asset/ (Liability)	14.91	27.53	30.12	21.57	2.99	(9.74)

* Shaded figure is in Rupee

7. Estimated amounts of contracts remaining to be executed on capital account and not provided for:

(Rs in millions)

1 st April, 2006 to 31st December, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
5.46	0.16	39.23	0.85	0.11	23.85

8. Contingent Liabilities not provided for in respect of claims against the Company not acknowledged as debts:

- (A) Claims for medico-legal cases :

(Rs in millions)

1 st April, 2006 to 31st December, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
13.38	13.38	18.82	2.25	2.35	NIL

The Company has taken professional indemnity/error and omission policy to cover the hospital, its doctors and staff for any possible liability arising from such claims.

- (B) Other Claims :

(Rs in millions)

1 st April, 2006 to 31st December, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
3.77	3.77	0.70	0.55	0.55	0.55

9. As the Company's business activity falls within a single primary business segment viz., "Health Care Services", the disclosure requirement of Accounting Standards (AS-17) "Segment Reporting", issued by the Institute of Chartered Accountants of India is not applicable.

10. (A) (i) The Company has taken premises on operating leases that are renewable on a periodic basis and are cancellable by either party by giving a notice of one month. Rent expenses included in profit and loss account towards such operating leases is as under :-

(Rs in millions)

1 st April, 2006 to 31st December, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
2.99	3.12	3.05	3.01	3.05	3.85

- (ii) Similarly, lease charges paid for a vehicle taken on operating lease which is renewable annually is as under :-

(Rs in millions)

1 st April, 2006 to 31st December, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
0.09	0.04	NIL	NIL	NIL	NIL

- (B) (i) The Company has given premises on operating leases that are renewable on a periodic basis by either party by giving a notice of one to six months. Rent income included in profit and loss account towards such operating leases is as under :-

(Rs in millions)

1 st April, 2006 to 31st December, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
2.55	1.58	1.47	1.39	1.32	1.24

(ii) Future minimum lease amounts under non-cancellable operating lease contracts are as under:

(Rs in millions)

Particulars	1 st April, 2006 to 31st December, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
Lease Income for the period from non-cancellable Operating lease	0.54	0.72	0.72	0.12	NIL	NIL
Not later than one Year	0.72	0.72	0.72	0.72	NIL	NIL
Later than one year but not later than five years	0.78	1.32	2.04	2.76	NIL	NIL

11. Prior period income/(expenditure) credited/(debited) to Profit & Loss account:

(Rs in millions)

1 st April, 2006 to 31st December, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
NIL	0.03	0.23	(0.34)	NIL	NIL

12. Expenditure in foreign currency:

(Rs in millions)

Items	1 st April, 2006 to 31st December, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
CIF Value of Imports - Capital Goods	NIL	1.23	NIL	3.28	3.53	NIL
Travelling	NIL	NIL	NIL	NIL	NIL	4.35
Others	0.25	4,352	0.52	0.02	0.01	NIL

Shaded figure is in Rupee

13. Income in foreign currency:

(Rs. in millions)

1 st April, 2006 to 31st December, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
NIL	NIL	NIL	NIL	0.24	NIL

14. Borrowing Cost capitalized as per AS 16:

(Rs. in millions)

1 st April, 2006 to 31st December, 2006	2005-06	2004-05	2003-04	2002-03	2001-02
NIL	NIL	NIL	NIL	5.09	NIL

As per our report of even date attached

For and on behalf of the Board of Directors

for **N. D. Kapur & Co.**
Chartered Accountants

SANDEEP KAPOOR
Chief Financial Officer

PAWANPREET SINGH
Chief Finance Controller

SATISH KUMAR GUPTA
Partner
M No. 82453

Place : New Delhi

Dated : 13th February, 2007

ANNEXURE – 7

Related Party Transactions

I) 1st April, 2006 to 31st December, 2006 :

A) **List of Related Parties:**

(i) Holding Companies:

Escorts Heart Institute and Research Centre Limited
Fortis Healthcare Limited
Fortis Healthcare Holdings Limited

(ii) Fellow Subsidiaries:

Escort Heart Centre Limited
Escort Heart and Super Speciality Hospital Limited
Escort Heart and Super Speciality Institute Limited
International Hospital Limited
Oscar Bio-Tech Private Limited

(iii) Key Management Personnel and their relatives:

Mr. Harpal Singh
Mr. Shivinder Mohan Singh
Mr. Malvinder Mohan Singh
Dr. N. K. Pandey

Relatives:

Mrs. Nimmi Singh
Mr. Malvinder Mohan Singh
Mrs. Japna Malvinder Singh
Mrs. Aditi Shivinder Singh
Mrs. Suneet H Singh
Mr. Jaivir Singh
Ms. Nimrita Parvinder Singh (Minor)
Ms. Nanki Parvinder Singh (Minor)
Master Anhad Parvinder Singh (Minor)
Master Udayveer Parvinder Singh (Minor)
Master Vivan Parvinder Singh (Minor)
Master Kabir Parvinder Singh (Minor)
Mrs. Padmawati Pandey
Mr. Anupam Pandey
Mrs. Neha Pandey
Dr. Prashant Pandey
Dr. S. K. Pandey
Dr. R. K. Pandey

(iv) Other enterprises over which person(s) referred to in (iii) above is/are able to exercise significant influence:

SRL Ranbaxy Limited
Ranbaxy Laboratories Limited
Malav Holdings Limited
Shivi Holdings Limited
Luxury Farms Private Limited
R.C. Nursery Private Limited
Ranbaxy Pharmaceuticals Private Limited
Ranbaxy Healthcare Private Limited
Chetak Pharmaceuticals Private Limited
Religare Enterprises Private Limited
Religare Securities Limited
Religare Comdex Limited
Malsh Healthcare
Oscar Investments Limited (Mrs. Japna Malvinder Singh as Key Managerial Person)
Ranbaxy Holding Company (Mrs. Aditi Shivinder Singh as Key Managerial Person)
Turquoise House of Design and Trading Private Limited (Relatives of Dr. N. K. Pandey as Key Managerial Persons)

B) Transactions with related parties for the period 1st April, 2006 to 31st December, 2006 :

(Amounts in Rs. millions)

Particulars	Holdings Companies	Fellow Subsidiaries	Key Management Persons	Enterprises over which persons referred to in (iii) above have substantial Interest
Operating Income	Nil	Nil	Nil	Nil
Other Income (Interest)	Nil	Nil	Nil	Nil
Capital Expenditure	Nil	Nil	Nil	Nil
Legal and Professional Expenses	300	Nil	Nil	2.06
Rent	Nil	Nil	0.94	Nil
Service Charges	Nil	Nil	Nil	Nil
Personnel Cost	9.68	Nil	Nil	Nil
Printing and Stationery	Nil	Nil	Nil	Nil
Managerial Remuneration	Nil	Nil	4.76	Nil
Others	Nil	Nil	Nil	Nil
Outstanding Receivable	Nil	Nil	Nil	Nil
Outstanding Payable	4.68	Nil	Nil	0.20

* Shaded figure is in Rupees

II) Financial year 2005-06

A) List of Related Parties

a) 1st April, 2005 to 28th September, 2005:

(i) Holding Companies:

Escorts Heart Institute and Research Centre Limited
Escorts Limited

(ii) Fellow Subsidiaries:

Escorts Heart and Super Specialty Institute Limited
Escorts Heart Centre Limited
Escorts Heart and Super Speciality Hospital Limited
Escorts Automotives Limited
Escorts Construction Equipment Limited
Escorts Agrimachinery Inc.
Farmtrac Tractors Europe Sp. Z.o.o
Escosoft Technologies Limited
Escosoft Technologies (USA) Limited
Escosoft Technologies (UK) Private Limited
Escosoft Singapore Pte. Limited
E-Soft (Mauritius) Holding Limited
CA Escosoft Limited
IFS Solutions Limited
Esconet Services Limited
Cellnext Solutions Limited
IServ India Solutions Private Limited
Automatrix India Private Limited
Escorts Asset Management Limited
Escorts Securities Limited
Escorts Telecom Services Limited
Escorts Health Care Services Limited
Escorts Telecommunications Limited

(iii) Key Management Personnel and their relatives:

Dr. N. K. Pandey, Executive Director

Relatives:

Mr. Jagat Pandey
Mrs. Padmawati Pandey
Mr. Anupam Pandey
Mrs. Neha Pandey
Dr. Prashant Pandey
Dr. S. K. Pandey
Dr. R. K. Pandey

- (iv) Other enterprises over which person(s) referred to in (iii) above is/are able to exercise significant influence:

Turquoise House of Design and Trading Private Limited

b) 29th September, 2005 to 31st March, 2006:

- (i) Holding Companies:

Escorts Heart Institute and Research Centre Limited

Fortis Healthcare Limited

Fortis Healthcare Holdings Limited

- (ii) Fellow Subsidiaries:

Escort Heart Centre Limited

Escort Heart and Super Speciality Hospital Limited

Escort Heart and Super Speciality Institute Limited

International Hospital Limited

Oscar Bio-Tech Private Limited

- (iii) Key Management Personnel and their relatives:

Mr. Harpal Singh

Mr. Shivinder Mohan Singh

Mr. Malvinder Mohan Singh

Dr. N. K. Pandey

Relatives:

Mrs. Nimmi Singh

Mr. Malvinder Mohan Singh

Mrs. Japna Malvinder Singh

Mrs. Aditi Shivinder Singh

Mrs. Suneet H Singh

Mr. Jaivir Singh

Ms. Nimrita Parvinder Singh (Minor)

Ms. Nanki Parvinder Singh (Minor)

Master Anhad Parvinder Singh (Minor)

Master Udayveer Parvinder Singh (Minor)

Master Vivan Parvinder Singh (Minor)

Master Kabir Parvinder Singh (Minor)

Mr. Jagat Pandey (Deceased on 13th March, 2006)

Mrs. Padmawati Pandey

Mr. Anupam Pandey

Mrs. Neha Pandey

Dr. Prashant Pandey

Dr. S. K. Pandey

Dr. R. K. Pandey

- (iv) Other enterprises over which person(s) referred to in (iii)_above is/are able to exercise significant influence:

SRL Ranbaxy Limited
Ranbaxy Laboratories Limited
Malav Holdings Limited
Shivi Holdings Limited
Luxury Farms Private Limited
R.C. Nursery Private Limited
Ranbaxy Pharmaceuticals Private Limited
Ranbaxy Healthcare Private Limited
Chetak Pharmaceuticals Private Limited
Religare Enterprises Private Limited
Religare Securities Limited
Religare Comdex Limited
Malsh Healthcare
Oscar Investments Limited (Mrs. Japna Malvinder Singh as Key Managerial Person)
Ranbaxy Holding Company (Mrs. Aditi Shivinder Singh as Key Managerial Person)
Turquoise House of Design and Trading Private Limited (Relatives of Dr. N. K. Pandey as Key Managerial Persons)

B) Transactions with Related Parties during the Financial Year 2005-06:

(Amounts in Rs. millions)

Particulars	Holdings Companies	Fellow Subsidiaries	Key Management Persons	Enterprises over which persons referred to in (iii) above have substantial Interest
Operating Income	0.66	0.07	Nil	Nil
Other Income (Interest)	Nil	Nil	Nil	Nil
Capital Expenditure	Nil	Nil	Nil	Nil
Legal and Professional Expenses	0.07	0.15	Nil	0.39
Rent	6,000	Nil	0.40	Nil
Service Charges	1.46	Nil	Nil	Nil
Personnel cost	11.89	Nil	Nil	Nil
Printing and Stationery	Nil	0.01	Nil	Nil

(Amounts in Rs. millions)

Particulars	Holdings Companies	Fellow Subsidiaries	Key Management Persons	Enterprises over which persons referred to in (iii) above have substantial Interest
Managerial Remuneration	Nil	Nil	4.72	Nil
Others	9,860	Nil	Nil	Nil
Outstanding Receivable	Nil	Nil	Nil	Nil
Outstanding Payable	4.15	Nil	Nil	0.21

* Shaded figures are in Rupees.

III) Financial year 2004-05

A) **List of Related Parties**

- (i) Holding Companies:
 - Escorts Heart Institute and Research Centre Limited
 - Escorts Limited
- (ii) Fellow Subsidiaries:
 - Escorts Heart and Super Specialty Institute Limited
 - Escorts Heart Centre Limited
 - Escorts Heart and Super Speciality Hospital Limited
 - Escorts Automotives Limited
 - Escorts Construction Equipment Limited
 - Escorts Agrimachinery Inc.
 - Farmtrac Tractors Europe Sp. Z.o.o
 - Escosoft Technologies Limited
 - Escosoft Technologies (USA) Limited
 - Escosoft Technologies (UK) Private Limited
 - Escosoft Singapore Pte. Limited
 - E-Soft (Mauritius) Holding Limited
 - CA Escosoft Limited
 - IFS Solutions Limited
 - Esconet Services Limited
 - Cellnext Solutions Limited
 - IServ India Solutions Private Limited
 - Automatrix India Private Limited
 - Escorts Asset Management Limited
 - Escorts Securities Limited
 - Escorts Telecom Services Limited
 - Escorts Health Care Services Limited
 - Escorts Telecommunications Limited
- (iii) Key Management Personnel and their relatives:
 - Dr. N. K. Pandey, Executive Director
 - Relatives:
 - Mr. Jagat Pandey
 - Mrs. Padmawati Pandey
 - Mr. Anupam Pandey
 - Mrs. Neha Pandey
 - Dr. Prashant Pandey
 - Dr. S. K. Pandey
 - Dr. R. K. Pandey

- (iv) Other enterprises over which person(s) referred to in (iii) above is/are able to exercise significant influence:
Turquoise House of Design and Trading Private Limited

B) Transactions with Related Parties during the Financial Year 2004-05:

(Amounts in Rs. millions)

Particulars	Holdings Companies	Fellow Subsidiaries	Key Management Persons	Enterprises over which persons referred to in (iii) above have substantial Interest
Operating Income	1.56	0.11	Nil	Nil
Other Income (Interest)	0.26	Nil	Nil	Nil
Capital Expenditure	Nil	Nil	Nil	Nil
Legal and Professional Expenses	0.11	0.33	Nil	Nil
Rent	0.01	Nil	0.32	Nil
Service Charges	2.10	Nil	Nil	Nil
Personnel cost	11.17	Nil	Nil	Nil

(Amounts in Rs. millions)

Particulars	Holdings Companies	Fellow Subsidiaries	Key Management Persons	Enterprises over which persons referred to in (iii) above have substantial Interest
Printing and Stationery	3,069	0.02	Nil	Nil
Managerial Remuneration	Nil	Nil	5.87	Nil
Others	0.06	Nil	Nil	Nil
Outstanding Receivable	1.17	0.21	Nil	Nil
Outstanding Payable	3.03	0.12	Nil	Nil

* Shaded figures are in Rupees.

NOTE: Related party disclosures as required under Accounting Standard AS-18 on "Related Party Disclosures" issued by the Institute of Chartered Accountants of India became effective from Financial year 2004-05, therefore disclosure thereof for earlier years was not applicable to the Company.

As per our report of even date attached

For and on behalf of the Board of Directors

for **N. D. Kapur & Co.**
Chartered Accountants

SANDEEP KAPOOR
Chief Financial Officer

PAWANPREET SINGH
Chief Finance Controller

SATISH KUMAR GUPTA
Partner
M No. 82453

Place : New Delhi

Dated : 13th February, 2007

ESCORTS HOSPITAL AND RESEARCH CENTRE LIMITED, FARIDABAD

ANNEXURE - 8

CAPITALISATION STATEMENT

(Rs. in millions)

	Nine months Period ended December 31, 2006
Borrowings:	
Short Term	46.74
Long Term	68.61
Total Debts	115.35
Shareholder's Funds	
Equity Share Capital	220.00
Share Premium	230.00
Accumulated losses	(40.55)
Total Shareholder's Funds	409.45
Long Term Debt/Equity Ratio	0.17

Note: Short term borrowings includes installments of long term borrowings repayable within one year.

As per our report of even date attached

For and on behalf of the Board of Directors

for **N. D. Kapur & Co.**
Chartered Accountants

SANDEEP KAPOOR
Chief Financial Officer

PAWANPREET SINGH
Chief Finance Controller

SATISH KUMAR GUPTA
Partner
M No. 82453

Place : New Delhi

Dated : 13th February, 2007

AUDITORS' REPORT

STANDALONE SUMMARY STATEMENTS OF ASSETS AND LIABILITIES AS OF DECEMBER 31, 2006 AND MARCH 31, 2006, 2005, 2004, 2003 AND 2002, PROFITS AND LOSSES FOR PERIOD ENDED DECEMBER 31, 2006 AND FOR EACH OF THE YEARS ENDED MARCH 31, 2006, 2005, 2004, 2003 AND 2002 AND CASH FLOWS FOR PERIOD ENDED DECEMBER 31, 2006 AND FOR EACH OF THE YEARS ENDED MARCH 31, 2006, 2005, 2004, 2003 AND 2002 AS RESTATED UNDER INDIAN GAAP FOR ESCORTS HEART CENTRE LIMITED

To,

The Board of Directors
Escorts Heart Centre Limited
Piccadily House, (4th Floor)
275-276, Capt. Gaur Marg,
Srinivas Puri, New Delhi-110 065.

Dear Sirs,

We have examined the financial information of Escorts Heart Centre Limited ("the Company"), annexed to this report, which has been prepared in accordance with the requirements of:

- i. Paragraph B (1) of Part II of Schedule II to the Companies Act, 1956 (the Act); and
- ii. The Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 ('the SEBI Guidelines') issued by the Securities and Exchange Board of India ('SEBI') and amendments made thereto from time to time in pursuance of Section 11 of the Securities and Exchange Board of India Act, 1992.

Financial information of the company

1. We have examined the attached Statement of Restated Assets and Liabilities (Annexure - I) of the Company as at December 31, 2006 and March 31, 2006, 2005, 2004, 2003 and 2002 and the 'Statement of Restated Profit and Loss (Annexure-II) for the period/years ended on those dates ("Summary Statements"). These Summary Statements have been extracted by the Company from the financial statements of the Company for the respective periods, duly approved by the Board of directors and audited by us. The restated profits have been arrived at after making such adjustments as in our opinion are appropriate and are more fully described in the notes to the Summary Statements in Annexure-III to this report.
2. Based on our examination of these Summary Statements, we confirm that :
 - a. There are no material amounts relating to the previous years/period which need to be adjusted in arriving at the profits/losses for the years/period to which they relate irrespective of the year in which the event triggering the profit or loss occurred;
 - b. There were no qualification in the auditors' reports on the financial statements for the period ended on December 31, 2006 and financial years ended on March 31, 2006, 2005, 2004, 2003 and 2002;
 - c. The changes in accounting policies which required adjustments to arrive at the Summary Statements have been carried out except for a change in recognizing unbilled revenue with effect from the financial year ended on March 31, 2004, due to a lack of necessary information for prior years, as stated in note 2 in Annexure III; and
 - d. There are no extraordinary items which are required to be disclosed separately in Summary Statements.
3. We further report that as per the books and records produced to us, no dividend has been paid by the Company in respect of period ended December 31, 2006 each of the financial years ended on March 31, 2006, 2005, 2004, 2003 and 2002 on the equity shares. The Company had no other class of shares during these years.
4. We have examined the following financial information relating to the Company, approved by the Board of Directors and annexed to this report:
 - i. The significant accounting policies followed by the Company and notes pertaining to the Summary Statements, enclosed as Annexure-III.

-
- ii. Statement of Adjusted Cash Flows, enclosed as Annexure-IV.
 - iii. Summary of accounting ratios based on the adjusted profits relating to earnings per share, net assets value and return on net worth, enclosed as Annexure-V.
5. In our view, the “financial information of the Company” referred to above have been prepared in accordance with Part II of Schedule II of the Act and the SEBI Guidelines.
 6. This report is intended solely for your information and for the purpose of inclusion in the offer document to be prepared by Fortis Healthcare Limited in connection with the proposed initial public offer (“IPO”) of its equity shares and should not be used or referred to for any other purpose without our prior written consent.

For **R. Khattar & Associates**
Chartered Accountants

Ranjit Khattar
Partner
Membership No.: 82488

Place: New Delhi

Date: 13th February, 2006

ESCORTS HEART CENTRE LIMITED

ANNEXURE-I

STATEMENT OF ADJUSTED ASSETS AND LIABILITIES

(Rs. in millions)

Particulars		As at 31.12.2006	As at March 31,				
			2006	2005	2004	2003	2002
A	Fixed assets:						
	Gross block	-	-	24.69	24.89	18.70	17.88
	Less: Depreciation	-	-	11.15	8.42	5.62	2.66
	Net block	-	-	13.54	16.47	13.08	15.22
	Capital work-in-progress	-	-	-	-	2.16	-
	Total	-	-	13.54	16.47	15.24	15.22
B	Deferred tax assets (net) (Refer note 6 in Annexure III)	17.35	17.33	15.21	11.03	7.24	3.34
C	Current assets, loans and advances:						
	Inventories	-	-	0.91	1.27	0.74	0.44
	Sundry debtors	-	-	0.18	0.06	0.07	-
	Cash and bank balances	1.11	1.19	0.61	3.75	1.28	0.19
	Loans and advances	0.01	0.01	0.74	0.81	0.79	1.38
	Total	1.12	1.20	2.44	5.89	2.88	2.01
D	Liabilities and provisions:						
	Secured loans (including interest accrued and due)	-	-	3.26	5.28	7.05	8.58
	Unsecured loans	18.00	18.00	12.00	8.00	2.80	-
	Current liabilities and provisions	15.19	15.20	26.51	20.42	8.92	3.22
	Total	33.19	33.20	41.76	33.70	18.77	11.80
E	Net worth (A+B+C-D)	(14.72)	(14.67)	(10.57)	(0.31)	6.59	8.77
F	Represented by						
	1. Share capital	19.70	19.70	19.70	19.70	19.70	13.17
	2. Share application money	-	-	-	-	-	1.35
	3. Reserves and surplus	-	-	-	-	-	-
	Total	19.70	19.70	19.70	19.70	19.70	14.52
	Less : Debit balance in profit and loss account	34.42	34.37	30.27	20.01	13.11	5.75
	Net worth	(14.72)	(14.67)	(10.57)	(0.31)	6.59	8.77

For and on behalf of the Board of Directors

For **R. Khattar & Associates**
Chartered Accountants

SANDEEP KAPOOR
Chief Financial Officer

PAWANPREET SINGH
Chief Finance Controller

Ranjit Khattar
Partner
M No. 82488

Place: New Delhi

Dated: 13th February, 2007

ESCORTS HEART CENTRE LIMITED

ANNEXURE-II

STATEMENT OF ADJUSTED PROFITS AND LOSSES

(Rs. in millions)

Particulars	Period ended 31.12.2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Income						
Operating income						
Income from :						
In-patients	-	1.96	18.94	21.99	10.99	0.57
Out-patients	-	0.81	1.70	1.82	2.23	0.49
	-	2.77	20.64	23.81	13.22	1.06
Less : Subsidy	-	0.14	0.60	0.74	0.37	0.02
	-	2.63	20.04	23.07	12.85	1.04
Other income (refer note 3 in Annexure III)	-	0.77	0.05	-	0.01	0.01
Total	-	3.40	20.09	23.07	12.86	1.05
Expenditure						
Materials consumption	-	0.87	8.93	9.41	4.66	0.31
Staff costs	-	1.50	10.55	9.62	6.51	1.65
Professional fees	-	0.19	0.18	0.28	0.53	0.02
Other operating expenses	-	2.04	7.53	6.79	5.37	2.36
Administration and other expenses	0.07	3.77	3.04	3.42	3.00	2.10
Interest/finance charges	-	0.18	1.40	1.35	1.09	1.04
Depreciation	-	1.05	2.90	2.89	2.96	2.66
Total	0.07	9.60	34.53	33.76	24.12	10.14
Profit before tax	(0.07)	(6.20)	(14.44)	(10.69)	(11.26)	(9.09)
Provision for taxation :						
Fringe benefits tax	-	(0.02)	-	-	-	-
Deferred tax (charge)/benefit	0.02	2.12	4.18	3.79	3.90	3.34
Net profit after tax	(0.05)	(4.10)	(10.26)	(6.90)	(7.36)	(5.75)

For and on behalf of the Board of Directors

For **R. Khattar & Associates**
Chartered Accountants

SANDEEP KAPOOR
Chief Financial Officer

PAWANPREET SINGH
Chief Finance Controller

Ranjit Khattar
Partner
M No. 82488

Place: New Delhi

Dated: 13th February, 2007

ESCORTS HEART CENTRE LIMITED

ANNEXURE- III

SIGNIFICANT ACCOUNTING POLICIES AND NOTES FORMING PART OF ADJUSTED ASSETS AND LIABILITIES AND STATEMENT OF ADJUSTED PROFITS AND LOSSES FOR THE PERIOD ENDED DECEMBER 31, 2006 AND THE YEAR(S) ENDED MARCH 31, 2006, 2005, 2004, 2003 and 2002

1. Significant accounting policies

a) Fixed assets

Fixed assets are stated at cost less accumulated depreciation. Cost of acquisition is inclusive of freight, duties, taxes and other incidental expenses relating to acquisition and installation of assets.

b) Borrowing costs

Borrowing costs that are attributable to the acquisition and construction of fixed assets are capitalised as part of the cost of such asset up to the date the assets are put to use. All other borrowing costs are recognized as an expense in the year in which they are incurred.

c) Depreciation

Depreciation on fixed assets is provided on the written down value method on a pro-rata basis at the rates specified in schedule XIV to the Companies Act, 1956. Depreciation on additions/deletions is charged for the full month irrespective of the date of acquisition /deletion.

d) Inventories

Stores and spares, medical consumables and drugs and pharmaceuticals are valued at the lower of cost and net realisable value. Weighted average method is used in determining the cost of inventories.

e) Revenue recognition

Revenue is recognized on an accrual basis and includes value of services rendered pending billing in respect of in-patients undergoing treatment as at the end of the financial period except in respect of the years ended March 31, 2002 and 2003, in which revenue from patients was recognized on discharge of the patients i.e. bill raised. (Also refer to note 2 below).

f) Retirement benefits

Provisions for gratuity and leave encashment benefits are determined on an actuarial valuation at the year end. The Company's contributions to the provident and other funds are charged against revenue every year.

g) Taxation

The provision for taxation is ascertained on the basis of assessable profits computed in accordance with the provisions of the Income-tax Act, 1961.

Deferred tax is recognised, subject to the consideration of prudence, on timing differences, being the difference between taxable income and accounting income that originate in one year and are capable of reversal in one or more subsequent years.

NOTES

2. The Statement of Adjusted Profits and Losses for the period ended December 31, 2006 and financial year(s) ended on March 31, 2006, 2005, 2004, 2003 and 2002 and the Statement of Adjusted Assets and Liabilities as at December 31, 2006 and March 31, 2006, 2005, 2004, 2003 and 2002 reflect the profits and losses and assets and liabilities for each of the relevant period / years indicated above. These statements have been prepared by extracting from the audited profit and loss account and balance sheet for the aforesaid period/years after making therein the disclosures and adjustments required to be made in accordance with the provisions of paragraph 6.10.2 of the Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 except for change in accounting policy in respect of revenue recognition from the year ended March 31, 2004, as stated in note 1(f) due to lack of necessary information for prior years. The related impact on account of the above change in the revenue recognition policy on the restated statement for the years ended March 31, 2002 and 2003 cannot be ascertained and consequently, no adjustments have been made for the same.

3. The analysis of the other income arrived as per the Statement of adjusted profit and losses in the period / years ended December 31, 2006 and March 31, 2006, 2005, 2004, 2003 and 2002 is as under:

(Rs. in millions)

Particulars	Period ended 31.12.2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Interest income	-	-	-	-	-	-
Profit on sale of assets	-	-	0.02	-	-	-
Miscellaneous balance written off	-	0.76	-	-	-	-
Others	-	0.01	0.03	-	0.01	0.01
Total	-	0.77	0.05	-	0.01	0.01

The above other income is on account of sale of wastage, credit given by suppliers on full and final settlements and accordingly non-recurring in nature and has arisen out of other than normal business activities.

4. The Company has not declared any dividend during the financial period/years ended December 31, 2006 and March 31, 2006, 2005, 2004, 2003 and 2002.
5. Estimated amount of contracts remaining to be executed on capital account in the reported period/ years:

(Rs. in millions)

Particulars	Period ended 31.12.2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Capital commitments	-	-	-	-	0.89	0.32

6. In view of substantial reduction in the number of patients visiting the hospital resulting in low revenue and mounting losses, the Company has closed the hospital operations in Kanpur from 31st August, 2005.
7. After the closure of Kanpur operations the Company is moving into the business of managing the operations of Cardiac Care Units located at various hospitals across the country, with the view to provide exclusive focus and direction to the said units for achieving higher efficiency. Based on this new business plan Company would generate enough revenue to cover up all its brought forward business losses and unabsorbed depreciation. Looking into future income expected out of new business plan, the Company has created deferred tax asset for brought forward losses and unabsorbed depreciation. Deferred tax assets / (liability) have been computed for the reported years as under:

(Rs. in millions)

Particulars	Period ended 31.12.2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Deferred tax assets on:						
Unabsorbed depreciation	5.01	5.01	5.01	4.16	2.65	1.37
Carry forward business loss	12.15	12.13	11.30	7.91	5.17	2.12
Preoperative and Miscellaneous expenses to the extent carried forward	-	-	-	-	-	0.03
Provisions for leave encashment and gratuity disallowed	-	-	0.07	0.07	0.05	0.01
Short term capital loss	0.19	0.19	-	-	-	-
Sub-total	17.35	17.33	16.38	12.14	7.87	3.73
Deferred tax liabilities on:						
Depreciation	-	-	1.17	1.11	0.63	0.39
Sub-total	-	-	1.17	1.11	0.63	0.39
Net deferred tax assets / (liability)	17.35	17.33	15.21	11.03	7.24	3.34

8. Annual analysis of unsecured loans

(Rs. in millions)

Name of the Institution / Bank	Period ended 31.12.2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Long-term						
From others :						
Escorts Heart Institute and Research Centre Limited, the holding company	18.00	18.00	12.00	8.00	2.80	-
Total	18.00	18.00	12.00	8.00	2.80	-

9. Analysis of Unsecured loans taken by the Company as at December 31, 2006 and March 31, 2006:

(Rs. in millions)

Name of the Institution / Bank	Loans outstanding as at		Rate of Interest (per annum)	Repayment Schedule
	31.12.2006	31.03.2006		
Escorts Heart Institute and Research Centre Limited, the holding company	18.00	18.00	9.00%	Long term loan
Total	18.00	18.00		

10. Annual analysis of Secured loans

(Rs. in millions)

Name of the Institution / Bank	Period ended 31.12.2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Long-term						
From Banks :						
Central Bank of India	-	-	3.26	5.28	7.05	8.58
Total	-	-	3.26	5.28	7.05	8.58

11. The company has no secured loans as at December 31, 2006 and March 31, 2006.

12. Analysis of Sundry debtors (Unsecured - considered good)

(Rs. in millions)

Particulars	Period ended 31.12.2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Debts over six months	-	-	0.13	0.04	-	-
Other debts	-	-	0.10	0.13	0.07	-
Less: Advance against unbilled revenue per contra (refer to note 1-f)	-	-	0.05	0.11	-	-
Net debtors balance	-	-	0.18	0.06	0.07	-

13. Analysis of Loans and advances (Unsecured - considered good)

(Rs. in millions)

Particulars	Period ended 31.12.2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Prepaid expenses	-	-	0.06	0.06	0.08	0.62
Security deposit	-	-	0.66	0.72	0.69	0.69
Advances to suppliers	-	-	-	0.01	0.01	0.02
Other loans and advances	0.01	0.01	0.02	0.02	0.01	0.05
Total	0.01	0.01	0.74	0.81	0.79	1.38

14. As the Company's business activity falls within a single primary business segment viz, "Healthcare Services" the disclosure requirement of Accounting Standard (AS-17) "Segment Reporting", issued by the Institute of Chartered Accountants of India, are not applicable.

15. Related party disclosures under Accounting Standard 18

I) Name of related party and nature of related party relationship

A. Holding company	:	Escorts Heart Institute and Research Centre Limited
B. Ultimate holding company	:	Escorts Limited (until September 28, 2005) (Holding company of Escorts Heart Institute and Research Centre Limited)
	:	Fortis Healthcare Holding Limited through Fortis Healthcare Limited (w.e.f September 29, 2005)

II) Nature of transactions with holding company.

(Rs. in millions)

Particulars	Period ended 31.12.2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Purchase of goods	-	-	-	0.02	-	-
Transfer of goods	-	0.42	-	-	-	-
Purchase of fixed assets	-	0.38	-	-	-	-
Sale of fixed assets	-	5.41	-	-	-	-
Receiving of services						
i. Management contracts/deputation	-	-	6.12	5.63	4.49	1.25
ii. Others	-	0.01	0.81	0.89	0.21	-
Interest on unsecured loan	-	-	0.81	0.51	0.01	-
Finance						
i. Equity	-	-	-	-	5.20	10.00
ii. Loan funds	-	6.00	4.00	5.20	2.80	-
Balance						
i. Amount payable	14.99	14.99	20.43	12.87	5.94	12.50
ii. Unsecured loan	18.00	18.00	12.00	8.00	2.80	-

16. Disclosure in respect of Operating leases (entered on or after April 1, 2001) under Accounting Standard - 19 "Leases" issued by the Institute of Chartered Accountants of India:

a) General description of the Company's operating lease arrangements:

The Company entered into operating lease on 21.12.2001 for lease of the Hospital Premises. Some of the significant terms and conditions of the arrangement are:

- the lease term shall be for a period of ten years commencing from 01.10.2001.
- the lease may be renewed for a further period of ten years after the expiry of term
- the rent shall be increased by 5% every years.
- The lessee may terminate this lease, by giving three months notice in writing to the lessor.
- the Company cannot sublet, assign or part with the possession of the premises.

The Lease has been terminated from 31st August 2005 due to closure of operations at Kanpur (refer to note 6 above).

b) The total of future minimum lease payments under non-cancellable operating lease for each of the following period following Lease rent charged to the profit and loss account in the reported five years:

(Rs. in millions)

Particulars	Period ended 31.12.2006	Year ended March 31,				
		2006	2005	2004	2003	2002
i. Not later than one year	-	-	1.21	1.15	1.10	1.05
ii. Later than one year and not later than five years	-	-	5.48	5.22	4.97	4.73
iii. Later than five years	-	-	2.34	3.81	5.21	6.54

c) Lease rent charged to the profit and loss account in the reported years:

(Rs. in millions)

Particulars	Period ended 31.12.2006	Year ended March 31,				
		2006	2005	2004	2003	2002
Lease Rent	-	0.49	1.15	1.10	1.05	1.02

For and on behalf of the Board of Directors

For **R. Khattar & Associates**
Chartered Accountants

SANDEEP KAPOOR
Chief Financial Officer

PAWANPREET SINGH
Chief Finance Controller

Ranjit Khattar
Partner
M No. 82488

Place: New Delhi

Dated: 13th February, 2007

ESCORTS HEART CENTRE LIMITED

ANNEXURE-IV

STATEMENT OF ADJUSTED CASH FLOW

(Rs. in millions)

Particulars	Period ended 31.12.2006	Year ended March 31,				
		2006	2005	2004	2003	2002
A CASH FLOW FROM OPERATING ACTIVITIES						
Net Profit before tax and extraordinary items	(0.07)	(6.20)	(14.44)	(10.69)	(11.26)	(9.09)
Adjustment for :						
Depreciation	-	1.05	2.90	2.89	2.96	2.66
Profit on sale of fixed assets	-	-	(0.02)	-	-	-
Loss on sale of fixed assets	-	2.91	0.01	0.13	-	-
Miscellaneous expenditure written off	-	-	-	-	-	0.09
Interest expenses	-	0.18	1.40	1.35	1.09	1.04
Operating (loss) /profit before working capital changes	(0.07)	(2.06)	(10.15)	(6.32)	(7.21)	(5.30)
Adjustment for working capital changes						
Trade & other receivables	0.00	0.91	(0.05)	(0.01)	0.52	(0.22)
Inventories	-	0.91	0.36	(0.53)	(0.30)	(0.43)
Trade and other payable	(0.01)	(11.30)	5.44	10.98	5.71	2.98
Cash generated from operations	(0.08)	(11.54)	(4.40)	4.12	(1.28)	(2.97)
Tax paid	-	(0.02)	-	-	-	-
Net cash from / (used) in operating activities	(0.08)	(11.56)	(4.40)	4.12	(1.28)	(2.97)
B CASH FLOW FROM INVESTING ACTIVITIES						
Purchase of fixed assets/ CWIP	-	(0.38)	(0.07)	(4.34)	(2.99)	(13.92)
Sale of fixed assets	-	9.96	0.11	0.10	-	-
Net cash from / (used) in investing activities	-	9.58	0.04	(4.24)	(2.99)	(13.92)

(Rs. in millions)

Particulars	Period ended 31.12.2006	Year ended March 31,				
		2006	2005	2004	2003	2002
C CASH FLOW FROM FINANCING ACTIVITIES						
Received from shareholders	-	-	-	-	5.18	9.70
Term loan taken	-	-	-	-	-	8.44
Unsecured loan taken	-	6.00	4.00	5.20	2.80	-
Loan repaid	-	(3.13)	(1.96)	(1.71)	(1.49)	(0.50)
Interest paid	-	(0.31)	(0.82)	(0.90)	(1.13)	(0.74)
Net cash from / (used) in financing activities	-	2.56	1.22	2.59	5.36	16.90
Net increase / (decrease) in cash and cash equivalents (A+B+C)	(0.08)	0.58	(3.14)	2.47	1.09	0.01
Cash and cash equivalents as at the beginning of the year	1.19	0.61	3.75	1.28	0.19	0.18
Cash and cash equivalents as at the end of the year	1.11	1.19	0.61	3.75	1.28	0.19

For and on behalf of the Board of Directors

For **R. Khattar & Associates**
Chartered Accountants

SANDEEP KAPOOR
Chief Financial Officer

PAWANPREET SINGH
Chief Finance Controller

Ranjit Khattar
Partner
M No. 82488

Place: New Delhi

Dated: 13th February, 2007

ESCORTS HEART CENTRE LIMITED

ANNEXURE - V

SUMMARY OF ACCOUNTING RATIOS

Particulars	Unit	Period ended 31.12.2006	Year Ended March 31,				
			2006	2005	2004	2003	2002
Nominal value of shares	Rupees	10	10	10	10	10	10
Earnings per share	Rupees	(0.01)	(2.08)	(5.21)	(3.50)	(3.74)	(4.36)
Net asset value per share	Rupees	(7.47)	(7.45)	(5.37)	(0.16)	3.35	6.66
Return on net worth	Percentage	N.A. **	N.A. **	N.A. **	N.A. **	(111.63)%	(65.52)%

Notes:

Definition of ratios

Earning per share	=	{Adjusted Profit/(loss) after tax as per Statement of Adjusted Profits and Losses} / {Weighted average number of shares}
Net asset value	=	{Net worth as per Statement of Adjusted Assets and Liabilities} / {Weighted average number of shares}
Return on net worth	=	{Adjusted Profit / (loss) after tax as per Statement of Adjusted Profits and Losses} / {Net worth as per Statement of Adjusted Assets and Liabilities}

** Not calculated due to Negative Net Worth as on date.

For and on behalf of the Board of Directors

For **R. Khattar & Associates**
Chartered Accountants

SANDEEP KAPOOR
Chief Financial Officer

PAWANPREET SINGH
Chief Finance Controller

Ranjit Khattar
Partner
M No. 82488

Place: New Delhi

Dated: 13th February, 2007

EXAMINATION REPORT

SUMMARY STATEMENTS OF STANDALONE ASSETS AND LIABILITIES AS AT DECEMBER 31, 2006, MARCH 31, 2006, 2005, 2004, 2003 AND 2002 AND STANDALONE PROFITS AND LOSSES AND STANDALONE CASH FLOWS FOR THE NINE MONTHS ENDED DECEMBER 31, 2006 AND YEARS ENDED MARCH 31, 2006, 2005, 2004, 2003 AND 2002, AS RESTATED, OF INTERNATIONAL HOSPITAL LIMITED

To

The Board of Directors
International Hospital Limited
Piccadilly House
275/276 (4th floor)
Captain Gaur Marg
Sri Niwas Puri
New Delhi 110065

1. At your request, we have examined the attached restated summary statement of assets and liabilities as at March 31, 2002, March 31, 2003, March 31, 2004, March 31, 2005, March 31, 2006 and December 31, 2006 (Annexure I) and the related attached restated summary statement of profit and loss (Annexure II) and restated summary statement of cash flows (Annexure III) of International Hospital Limited ("IHL") for each of the year ended on March 31, 2002, March 31, 2003, March 31, 2004, March 31, 2005, March 31, 2006 and nine months ended December 31, 2006, together with Accounting policies and notes thereon (Annexure IV), referred to as the "Restated IHL Financials". These Restated IHL Financials are the responsibility of IHL's management. These Restated IHL Financials, including the adjustments and regrouping which one are more fully described in the note on adjustments appearing in Annexure IV to this report have been extracted from the audited financial statements of IHL as of and for the years ended March 31, 2002, March 31, 2003, March 31, 2004, March 31, 2005 and March 31, 2006, and for the nine months ended December 31, 2006. We did not audit the financial statements of the Company for the year ended March 31, 2002 which were audited by other auditors whose report has been furnished to us.
2. Based on our examination of these Restated IHL Financials in respect of the year ended March 31, 2002, March 31, 2003, March 31, 2004, March 31, 2005 and March 31, 2006, and nine months ended December 31, 2006, we confirm that:
 - (i) *Except for adjustment resulting from the adoption of Revised AS 15, as fully described in note 1(i) of the Annexure IV of Restated IHL Financials, which has not been adjusted with retrospective effect due to lack of information available for previous periods, the impact of changes in all other accounting policies adopted by IHL for the year ended March 31, 2006 has been adjusted with retrospective effect in the attached Restated IHL Financials.*
 - (ii) there are no adjustments/rectifications for incorrect accounting practices/policies or failures to make provisions or other adjustments which resulted in audit qualifications for the years ended March 31, 2002, March 31, 2003, March 31, 2004, March 31, 2005 and March 31, 2006, and for the nine months ended December 31, 2006, which have not been given effect to in the Restated IHL Financials.
 - (iii) *Except for adjustment resulting from changes in assumptions adopted for valuation of liability under employee benefit plans, as fully described in note 1(j) of the Annexure IV of Restated IHL Financials, which has not been adjusted with retrospective effect due to lack of information available for previous periods, there are no material amounts relating to adjustments for previous periods which have been identified during the audit for the years ended March 31, 2002, March 31, 2003, March 31, 2004, March 31, 2005 and March 31, 2006, and for the nine months ended December 31, 2006, which have not been given effect to in the Restated IHL Financials.*
 - (iv) there are no extraordinary items that have been identified during the audit for the years ended March 31, 2002, March 31, 2003, March 31, 2004, March 31, 2005 and March 31, 2006, and for the nine months ended December 31, 2006, which have not been disclosed separately.

3. In our opinion, *except for our comments in paragraph 2(i) and (iii)*, the Restated IHL Financials mentioned above has been prepared in accordance with Part II of Schedule II of the Companies Act and the Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 issued by the Securities and Exchange Board of India and amendments made thereto from time to time. This report should not be in any way construed as a re-issuance and for inclusion or re-dating of any of the previous audit reports issued by us or by any other firm of Chartered Accountants nor should it be construed as a new opinion on any of the financial statements referred to herein.
4. This report is intended solely for your information and for the purpose of inclusion of the Restated IHL Financials in the Consolidated Restated Financial Statements of Fortis Healthcare Limited, which will form part of the financial information reproduced in the offer document to be prepared by Fortis Healthcare Limited in connection with the proposed initial public offer ("IPO") of its equity shares and should not be used or referred to for any other purpose is that our prior written comment.

For **Walker, Chandio & Co**
Chartered Accountants

B P Singh
Partner
Membership No. 70116
Place : New Delhi
Date : March 15, 2007

INTERNATIONAL HOSPITAL LIMITED

Annexure I

STATEMENT OF ASSETS AND LIABILITIES, AS RESTATED

(Rs. in Million)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 20, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
FIXED ASSETS							
Gross Block	781.75	772.38	771.90	650.38	24.81	24.80	22.89
Less: Depreciation	94.01	63.68	62.52	24.61	0.02	0.01	0.16
Net Block	687.74	708.70	709.38	625.77	24.79	24.79	22.73
Capital Work in Progress Including Capital Advances	2.07	-	-	8.68	230.01	13.33	7.74
TOTAL	689.81	708.70	709.38	634.45	254.80	38.12	30.47
Preoperative Expenditure (Pending Allocation)		-	-	-	90.69	44.68	8.14
Investments		-	-	-	-	-	-
Current Assets, Loans & Advances							
Inventories	19.91	14.36	18.11	5.72	-	-	-
Sundry Debtors	75.28	57.15	61.74	16.50	-	-	-
Cash and Bank Balances	4.00	1.82	10.74	1.38	2.65	1.50	0.26
Other Current Assets	3.37	2.48	2.30	3.94	-	0.00	-
Loans & Advances	29.12	16.20	14.84	13.78	53.45	9.58	0.03
Total Assets	821.49	800.71	817.11	675.77	401.59	93.88	38.90
Liabilities and Provisions							
Secured Loans	488.89	435.81	434.42	380.45	181.00	-	-
Unsecured Loans	8.75	37.26	34.77	-	-	51.99	-
Current Liabilities	104.36	77.30	94.09	80.12	77.88	42.10	6.07
Provisions	8.35	1.67	1.64	0.99	-	-	-
Deferred Payments	-	-	-	-	-	-	-
Deferred Tax Liability/ (assets)	(3.92)	(1.70)	(1.69)	0.58	(0.01)	(0.01)	(0.01)
Total Liabilities	606.43	550.34	563.23	462.14	258.87	94.08	6.06
Net Worth	215.06	250.37	253.88	213.63	142.72	(0.20)	32.84

(Rs. in Million)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 20, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Equity Share Capital	402.51	402.51	301.91	301.91	146.91	1.61	0.00
Redeemable Preference shares	-	-	-	-	-	-	-
Share Application Money (Pending Allotment)	-	-	100.60	-	-	-	33.76
Reserves & Surplus	-	-	-	-	-	-	-
Profit & Loss Account	(187.45)	(152.14)	(148.63)	(88.28)	(4.18)	(1.81)	(0.92)
Less: Preliminary Expenditure (To the extent not written off or adjusted)	-	-	-	-	-	-	-
Net Worth	215.06	250.37	253.88	213.63	142.73	(0.20)	32.84

Note - The above Statement of Assets and Liabilities, as restated should be read with Notes on Adjustments and Significant Accounting Policies, as appearing in Annexure- IV to the report

For **Walker, Chandiok & Co**
Chartered Accountants

For **International Hospital Limited**

For **International Hospital Limited**

Director

Director

B P Singh
Partner
Membership No. 70116

Place : New Delhi

Date : March 15, 2007

INTERNATIONAL HOSPITAL LIMITED

Annexure II

STATEMENT OF PROFITS AND LOSSES, AS RESTATED

(Rs. in Million)

Particulars	For the period from April 1, 2006 to December 31, 2006	For the period from March 21, 2006 to March 31, 2006	For the period from April 1, 2005 to March 20, 2006	For the year ended March 31, 2005	For the year ended March 31, 2004	For the year ended March 31, 2003	For the year ended March 31, 2002
INCOME							
Operating Income	492.50	20.06	466.14	133.72	-	-	-
Other Income	15.45	0.68	17.85	15.33	-	-	-
Total Income	507.95	20.74	483.99	149.05	-	-	-
EXPENDITURE							
Materials Consumed	160.26	9.50	161.21	53.40	-	-	-
Personnel Expenses	88.46	3.06	75.92	31.56	-	-	-
Operating Expenses	184.74	6.76	177.30	70.33	-	-	-
Selling and Distribution Expenses	5.00	0.50	14.37	15.20	-	-	-
General and Administrative Expenses	36.38	1.87	39.36	13.55	-	-	-
Interest	35.72	1.42	39.07	20.91	-	-	-
Miscellaneous Expenditure written off	-	-	-	10.28	-	-	-
Preliminary Expenses written off	-	-	-	0.05	-	-	-
Depreciation/ Amortization	30.33	1.16	37.96	24.61	-	-	-
Total Expenditure	540.89	24.27	545.19	239.89	-	-	-
LOSS BEFORE TAX	(32.94)	(3.53)	(61.20)	(90.84)	-	-	-
Fringe Benefit Tax	0.94	0.05	1.48	-	-	-	-
Deffered Tax Expenses for the Current Year	(0.99)	(0.01)	(1.03)	26.07	-	-	-
NET LOSS BEFORE PRIOR PERIOD & EXTRAORDINARY ITEM	(32.89)	(3.57)	(61.65)	(116.91)	-	-	-
Extraordinary item (gain)	-	-	-	-	-	-	-
NET LOSS BEFORE PRIOR PERIOD ITEMS	(32.89)	(3.57)	(61.65)	(116.91)	-	-	-

(Rs.in Million)

Particulars	For the period from April 1, 2006 to December 31, 2006	For the period from March 21, 2006 to March 31, 2006	For the period from April 1, 2005 to March 20, 2006	For the year ended March 31, 2005	For the year ended March 31, 2004	For the year ended March 31, 2003	For the year ended March 31, 2002
Prior Period Items	(0.51)	-	-	-	-	-	-
Prior Period Items - Deferred tax adjustment	(1.11)	-	(26.55)	-	-	-	-
NET LOSS BEFORE ADJUSTMENTS	(31.27)	(3.57)	(35.10)	(116.91)	-	-	-
Sum of all adjustments other than tax adjustments	(3.26)	0.06	0.07	7.33	(2.37)	(0.89)	(0.04)
Current Tax Impact of Adjustments	-	-	-	-	-	-	-
Deferred Tax Impact of Adjustments	(0.18)	-	(25.31)	25.48	0.00	0.00	0.00
Total adjustments	(3.44)	0.06	(25.24)	32.81	(2.37)	(0.89)	(0.04)
NET LOSS AS RESTATED	(34.71)	(3.51)	(60.34)	(84.10)	(2.37)	(0.89)	(0.04)
Profit & Loss Account at the beginning of the year	(152.14)	(148.63)	(88.28)	(4.18)	(1.81)	(0.92)	(0.88)
Additional liability for retirement benefit obligation	(0.60)	-	-	-	-	-	-
BALANCE CARRIED FORWARD AS RESTATED	(187.45)	(152.14)	(148.62)	(88.28)	(4.18)	(1.81)	(0.92)

Note - The above Statement of Profits and Losses, as restated should be read with Notes on Adjustments and Significant Accounting Policies, as appearing in Annexure- IV to the report

For **Walker, Chandio & Co**
Chartered Accountants

For **International Hospital Limited**

For **International Hospital Limited**

Director

Director

B P Singh

Partner

Membership No. 70116

Place : New Delhi

Date : March 15, 2007

INTERNATIONAL HOSPITAL LIMITED

Annexure III

STATEMENT OF PROFITS AND LOSSES, AS RESTATED

(Rs. in Million)

Particulars	For the period from April 1, 2006 to December 31, 2006	For the period from March 21, 2006 to March 31, 2006	For the period from April 1, 2005 to March 20, 2006	For the year ended March 31, 2005	For the year ended March 31, 2004	For the year ended March 31, 2003	For the year ended March 31, 2002
A. Cash Flow from Operating Activities							
Net loss before Prior period items and tax	(36.20)						
Prior period item	0.50						
Net Profit/(Loss) before Tax, as restated	(35.70)	(3.47)	(61.14)	(83.51)	(2.37)	(0.90)	(0.04)
Adjustment for:							
Depreciation & Amortisation	30.33	1.16	37.96	24.61	-	-	-
Loss on sale of fixed assets	-	-	0.09	-	-	-	-
Provision for Doubtful Debt	-	-	3.36	0.02	-	-	-
Bad Debts/Sundry Balances written off	-	0.00	3.41	0.58	-	-	-
Interest income	-	(0.02)	(0.12)	(0.00)	-	-	-
Interest expense	35.72	1.42	39.07	20.91	-	-	-
Operating profit/(Loss) before working capital changes	30.35	(0.91)	22.63	(37.39)	(2.37)	(0.90)	(0.04)
Movement in working capital:							
Decrease / (Increase) in sundry debtors	(18.13)	4.59	(52.01)	(17.10)	-	-	-
Decrease / (Increase) in inventories	(5.55)	3.75	(12.39)	(5.72)	-	-	-
Decrease / (Increase) loans and advances	(9.37)	(0.95)	2.80	42.81	(43.87)	(9.54)	1.03
Decrease / (Increase) on other Current Assets	(0.88)	(0.19)	1.64	(3.94)	0.00	(0.00)	-
Increase / (Decrease) in current liabilities	32.84	(16.75)	14.62	3.23	35.77	36.02	5.96
Cash generated from operations	29.26	(10.46)	(22.71)	(18.11)	(10.47)	25.58	6.95
Tax paid	(4.48)	(0.46)	(5.33)	(3.14)	-	-	-
Net Cash generated from/ (used in) operations (A)	24.78	(10.92)	(28.04)	(21.25)	(10.47)	25.58	6.95
B. Cash Flow from Investing Activities							
Purchase of fixed assets & changes in CWIP	(11.44)	(0.48)	(113.20)	(404.25)	(216.68)	(7.65)	(8.33)
Change in Preoperative expenditure (pending allocation)	-	-	-	90.69	(46.01)	(36.53)	-

(Rs. in Million)

Particulars	For the period from April 1, 2006 to December 31, 2006	For the period from March 21, 2006 to March 31, 2006	For the period from April 1, 2005 to March 20, 2006	For the year ended March 31, 2005	For the year ended March 31, 2004	For the year ended March 31, 2003	For the year ended March 31, 2002
Proceeds from sale of Fixed Assets	-	-	0.22	-	-	-	-
Interest received	-	-	-	0.00	-	-	-
Sale of Investment	-	-	-	-	-	-	-
Net Cash used in Investing activities (B)	(11.44)	(0.48)	(112.98)	(313.56)	(262.69)	(44.18)	(8.33)
C. Cash Flows from Financing Activities							
Proceeds from issuance of share capital & Share Application Money	-	-	100.60	155.00	145.30	(32.15)	1.50
Proceeds from long-term borrowings	52.60	-	52.03	198.95	181.00	-	-
Proceeds from Short-term borrowings	(28.68)	2.49	34.78	-	(51.99)	51.99	-
Car Loan received	0.23	-	-	0.50	-	-	-
Car Loan repaid	-	0.03	(0.40)	-	-	-	-
Interest paid	(35.31)	(0.03)	(36.62)	(20.90)	-	-	-
Net Cash(used in)/generated from financing activities (C)	(11.16)	2.49	150.39	333.55	274.31	19.84	1.50
Net changes in cash & cash equivalent(A+B+C)	2.17	(8.91)	9.36	(1.27)	1.15	1.24	0.12
Cash and cash equivalents at the beginning of the year	1.83	10.74	1.38	2.65	1.50	0.26	0.14
Add: Cash acquired on amalgamation	-	-	-	-	-	-	-
Cash and cash equivalents at the end of the year	4.00	1.83	10.74	1.38	2.65	1.50	0.26
Components of cash and cash equivalents:							
Cash on Hand	1.09	0.50	0.71	0.55	-	-	0.08
Balances with Scheduled Banks on Current Accounts	2.91	1.33	10.03	0.83	2.65	1.50	0.18

Note - The above Statement of Cash flows, as restated should be read with Notes on Adjustments and Significant Accounting Policies, as appearing in Annexure- IV to the report

For **Walker, Chandio & Co**
Chartered Accountants

For **International Hospital Limited**

For **International Hospital Limited**

Director

Director

B P Singh
Partner
Membership No. 70116

Place : New Delhi

Date : March 15, 2007

INTERNATIONAL HOSPITAL LIMITED

Annexure IV – Significant accounting policies and notes to the accounts

I. Statement of significant accounting policies

(a) Basis of preparation

The financial statements have been prepared to comply in all material respects with the mandatory Accounting Standards issued by the Institute of Chartered Accountants of India and the relevant provisions of the Companies Act, 1956 ("Act"). The financial statements have been prepared under the historical cost convention on an accrual basis.

(b) Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the results of operations during the reporting period. The actual results could differ from those estimates. Any revision to accounting estimates is recognised prospectively in current and future periods.

(c) Fixed assets

Fixed assets are stated at cost less accumulated depreciation. Cost comprises the purchase price and any directly attributable cost of bringing the asset to its working condition for its intended use. Financing costs relating to acquisition of fixed assets are also included to the extent they relate to the period till such assets are ready to be put to use.

(d) Depreciation

Depreciation is provided on estimated useful lives based on Straight Line Method in accordance with Schedule XIV to the Companies Act, 1956.

Premium paid on perpetual leasehold land is charged to revenue on termination/ renewal of lease agreements.

Individual assets costing less than Rs 5,000 are fully depreciated in the year of purchase.

(e) Inventories

Inventories comprise medical consumables, pharmacy items, store & spares and fuel, and are valued at lower of cost and net realizable value. Cost is determined on a first-in-first-out basis.

(f) Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

(i) Operating Income

Operating income is recognized as and when the services are rendered/ pharmacy items are sold.

(ii) Interest

Revenue is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.

(g) Foreign currency transactions

Transactions in foreign currency are recorded in the reporting currency by applying to the foreign currency amount the exchange rate prevailing on the date of the transaction.

Monetary items denominated in foreign currency as at the balance sheet date are converted at the exchange rate prevailing on that date. The exchange differences resulting on such restatement of monetary items and on settlement of transactions are charged to profit and loss account, except for exchange differences arising on translation of liability in foreign currency relating to acquisition of fixed assets, which are adjusted to the cost of the relevant asset.

(h) Employee benefits

Expenses and liabilities in respect of employee benefits are recorded in accordance with Accounting Standard 15 Employee Benefits (Revised 2005) "Revised AS 15".

(i) Provident fund

The Company makes contribution to statutory provident fund in accordance with Employees Provident Fund and

Miscellaneous Provision Act, 1952. The plan is a defined contribution plan and contribution paid or payable is recognised as an expense in the period in which services are rendered by the employee.

(ii) **Gratuity**

Gratuity is a post employment benefit and is in the nature of defined benefit plan. The liability recognised in the balance sheet in respect of gratuity is the present value of the defined benefit obligation at the balance sheet date less the fair value of plan assets, together with adjustments for unrecognised actuarial gains or losses and past service costs. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to the Profit and loss account in the year in which such gains or losses arises.

(iii) **Compensated Absences**

Liability in respect of compensated absences becoming due or expected to be availed within one year from the balance sheet date is recognised on the basis of undiscounted value of estimated amount required to be paid or estimated value of benefit expected to be availed by the employees. Liability in respect of earned leaves becoming due or expected to be availed more than one year after the balance sheet date is estimated on the basis of actuarial valuation in a manner similar to gratuity liability.

(iv) **Other short term benefits**

Expense in respect of other short term benefit including performance bonus is recognised on the basis of amount paid or payable for the period during which services are rendered by the employee.

(i) Taxation

Tax expense comprises current tax, deferred taxes and fringe benefit tax.

Provision for current income tax is made on the assessable income at the tax rate applicable to the relevant assessment year.

Deferred income taxes reflect the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years. Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date. Deferred tax assets on timing differences are recognised only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. Deferred tax assets are recognised on carry forward of unabsorbed depreciation and tax losses only if there is virtual certainty that such deferred tax assets will be realized against future taxable income.

Consequent to introduction of Fringe Benefit Tax (FBT) effective April 1, 2005, the Company has made provision for FBT in accordance with applicable Income-tax laws.

(j) Expenditure on new project and substantial expansion

Expenditure directly relating to new project and substantial expansion is capitalised. Indirect expenditure incurred during construction period is capitalised as part of the indirect construction cost to the extent to which the expenditure is related to construction or is incidental thereto. Other indirect expenditure (including borrowing costs) incurred during the construction period, which are neither related to the construction nor are incidental thereto are expensed as incurred.

(k) Earnings per share

Basic earnings per share is calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year. Partly paid equity shares are treated as a fraction of an equity share to the extent that they were entitled to participate in dividends relative to a fully paid equity share during the reporting period.

For the purpose of calculating diluted earnings per share, net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares.

(I) Contingent liabilities

Depending on the facts of each case and after due evaluation of relevant legal aspects, the Company makes a provision when there is a present obligation as a result of a past event where the outflow of economic resources is probable and a reliable estimate of the amount of obligations that may but probably will not require outflow of resources as contingent liability in the financial statement.

II. Notes to the accounts

1. Material Adjustment:

Given below is the summary of results of restatement made in the audited accounts for the respective years and its impact on the profits / losses of the Company.

(Amount in Rupees Million)

	For the period			For the year ended			
	From April 1, 2006 to December 31, 2006	From March 21, 2006 to March 31, 2006	From April 01, 2005 to March 20, 2006	March 31, 2005	March 31, 2004	March 31, 2003	March 31, 2002
Adjustments for							
A) INCOME							
I) Operating income							
Unbilled revenues			(3.94)	3.94			
II) Other Income							
Miscellaneous expenditure written off				2.89			
Total (A)			(3.94)	6.83			
B) EXPENDITURE							
I) Personnel expenses							
Miscellaneous expenditure written off				2.72	0.37	0.37	
II) Operating expenses							
Consultancy fee to Doctors, for un-discharged patients			(0.24)	0.24			
Consultation fee to Doctors	2.02	(0.06)	(1.96)				
III) Selling, general & administrative expenses							
Provision for doubtful debts	(0.54)		0.52	0.02			
Bad debts written off			(0.55)	0.55			
Miscellaneous expenditure written off				6.30	2.00	0.53	0.04
Marketing and business promotion	1.78		(1.78)				

(Amount in Rupees' Million)

	For the period			For the year ended			
	From April 1, 2006 to December 31, 2006	From March 21, 2006 to March 31, 2006	From April 01, 2005 to March 20, 2006	March 31, 2005	March 31, 2004	March 31, 2003	March 31, 2002
IV) Miscellaneous expenditure written off							
Miscellaneous expenditure written off				(10.28)			
V) Preliminary expenses written off				(0.05)			
VI) Prior Period Items							
Deferred tax adjustment			26.55				
VII) Deferred Tax Expenses (Income)							
Deferred tax assets created in March 2005			(1.06)	(25.48)	(0.00)	(0.00)	(0.00)
Effect of Deferred tax on Provision for doubtful debts	0.18		(0.18)				
VIII) Impact on the opening losses							0.88
Total (B)	3.44	(0.06)	21.30	(25.98)	2.37	0.90	0.92
Total (A-B)	(3.44)	0.06	(25.24)	32.81	(2.37)	(0.90)	(0.92)

a. Unbilled revenues

Operating income for the period April 1, 2005 to March 20, 2006 included certain revenues relating to services provided by the Company to patients on or before March 31, 2005. Accordingly the effect of these revenues has been credited in the period in which these services were provided with a corresponding reduction in the income of the period April 1, 2005 to March 20, 2006 in the 'Statement of Profits and Losses, as Restated'.

b. Miscellaneous expenditure written off

Revenue expenditure incurred by the Company prior to the commencement of business operations was being accumulated and carried in the Balance Sheet of each year-end and the entire amount was charged to revenue in the year the Company commenced business operations i.e. year ended March 31, 2005. For the purpose of this statement, the said expenditure has been charged in the 'Statement of Profits and Losses, as Restated' of respective year with a corresponding adjustment in the year-ended March 31, 2005. Further the accumulated profit and loss balance as at April 1, 2001 has been adjusted to reflect the impact of expenses incurred prior to March 31, 2001.

c. Consultancy fee to Doctors

Personnel expenses for the period April 1, 2005 to March 20, 2006 included certain expenses relating to consultancy fees to doctors pursuant to services provided to patients admitted on or before March 31, 2005. Accordingly the effect of these expenses has been debited in the period in which these services were obtained with a corresponding reduction in the expense of the period April 1, 2005 to March 20, 2006 in the 'Statement of Profits and Losses, as Restated'.

The Company has recorded a prior period item being errors and/or omissions during the nine months period ended December 31, 2006 which relates to the Financial year ended March 31, 2006. Accordingly the effect of this prior period adjustment has been adjusted in the period of origination i.e. period ended March 20, 2006 and for the period from March 21, 2006 to March 31, 2006, proportionally, by a corresponding adjustment in the 'Statement of Profits and Losses, as Restated', under the head consultation fee to Doctors (Operating Expenses) of the nine months ended December 31, 2006.

d. Provision for doubtful debts

The Company has made provisions for doubtful debts in respect of revenues recognized in previous periods. Accordingly, the effect of these provisions has been considered in the respective years in which the revenues were originally recorded with a corresponding reduction in the expenses in the 'Statement of Profits and Losses, as Restated'.

e. Bad debts written off

The Company has written off receivables in respect of revenues recognized in previous periods. Accordingly, the effect of these write offs has been considered in the respective years in which these receivables were originally recorded with a corresponding reduction in the expenses of the period April 1, 2005 to March 20, 2006 in the 'Statement of Profits and Losses, as Restated'.

f. Preliminary expenses written off

Revenue expenditure incurred by the Company prior to incorporation was accumulated and carried in the Balance Sheet of each year-end and the entire amount was charged to revenue in the year the Company commenced business operations i.e. year ended March 31, 2005. For the purpose of this statement, the said expenditure has been charged to accumulated profit and loss balance as at March 31, 2001 with a corresponding reduction in the expenses of the year ended March 31, 2005 in the 'Statement of Profits and Losses, as Restated'.

g. Deferred tax adjustment

1. The Company has recorded a prior period item being errors and/or omissions during the period from April 1, 2005 to March 20, 2006 which pertains to the year ended March 31, 2005. Accordingly the effect of this prior period item has been adjusted in the period of origination by a corresponding charge to the 'Statement of Profits and Losses, as Restated', with a corresponding adjustment in the prior period tax of the period April 1, 2005 to March 20, 2006 in the 'Statement of Profits and Losses, as Restated'.
2. Also, the 'Statement of Profits and Losses, as Restated' has been adjusted for respective years in respect of short/excess provision for income tax as compared to the tax payable as per the income tax returns filed by the Company for these years.

h. Marketing and business promotion

The Company recorded a prior period item being errors and/or omissions during the nine months period ended December 31, 2006 which relates to the period from April 1, 2005 to March 20, 2006. Accordingly the effect of this prior period adjustment has been adjusted in the period of origination by a corresponding adjustment in the 'Statement of Profits and Losses, as Restated', under the head Marketing and business promotion of the nine months ended period December 31, 2006.

i. In accordance with the transitional provisions of Revised AS 15, additional liability (net of tax impact) under new method as at April 1, 2006 as compared to liability provided under Pre-revised AS 15 is adjusted against the opening balance of Profit and loss account. This change in accounting policy has not been pushed back to previous years as due to lack accurate information available for previous years.

j. The Company has changed some of the estimates used for the purpose of actuarial valuation during the nine months period ended December 31, 2006. The management believes that assumptions taken earlier were erroneous and accordingly the effect of change in assumptions is recorded as a prior period item This prior period item has not been pushed back to previous years as due to lack accurate information available for previous years.

2. Material Regroupings:

- a. The "General and administration expenses" in the profit and loss account of the nine months period ended December 31, 2006, two periods from April 1, 2005 to March 20, 2006 and from March 21, 2006 to March 31, 2006, and for the year ended March 31, 2005 included advertisement and publicity expenses incurred by the Company. These expenses have been reclassified under "Selling expenses" for all the periods presented in the 'Statement of Profits and Losses, as Restated'.
- b. Recruitment and training expenses charges incurred by the Company were included under "General and administration expenses" in the profit and loss account of the nine months period ended December 31, 2006, two periods from April 1, 2005 to March 20, 2006 and from March 21, 2006 to March 31, 2006, and for the year ended March 31, 2005. These expenses have been reclassified under "Personnel expenses" for all the periods presented in the 'Statement of Profits and Losses, as Restated'.
- c. Consultancy fee to Doctor paid by the Company were included under "General and administration expenses" in the profit and loss account of the year ended March 31, 2005. These expenses have been reclassified under "Operating expenses" for all the periods presented in the 'Statement of Profits and Losses, as Restated'.
- d. Repair and maintenance of Building expenses incurred by the Company were included under "General and administration expenses" in the profit and loss account of the nine months period ended December 31, 2006 and two periods from April 1, 2005 to March 20, 2006 and from March 21, 2006 to March 31, 2006. These expenses have been reclassified under "Operating expenses" for all the periods presented in the 'Statement of Profits and Losses, as Restated'.
- e. Repair and maintenance of plant and machinery expenses incurred by the Company were included under "General and administration expenses" in the profit and loss account of the nine months period ended December 31, 2006 and two periods from April 1, 2005 to March 20, 2006 and from March 21, 2006 to March 31, 2006. These expenses have been reclassified under "Operating expenses" for all the periods presented in the 'Statement of Profits and Losses, as Restated'.
- f. Interest and other finance charges incurred by the Company were included under "General and administration expenses" in the profit and loss account of the nine months period ended December 31, 2006, two periods from April 1, 2005 to March 20, 2006 and from March 21, 2006 to March 31, 2006, and for the year ended March 31, 2005. Finance charges have been reclassified under "General and administration expenses" and Interest has been disclosed separately for all the periods presented in the 'Statement of Profits and Losses, as Restated'.

3. In accordance with the resolution passed by the Board of Directors of the Company, the Company has borne expenses allocated/ apportioned by Fortis Healthcare Limited. Further, in terms of an agreement with the holding company, leave encashment, gratuity and other statutory dues in respect of the employees deputed / shared by the holding company would be reimbursed and charged by the Company, on such payments being made by the holding company.

(Amount in Rupees Million)

Particulars	For the period			For the year ended			
	From April 1, 2006 to December 31, 2006	From March 21, 2006 to March 31, 2006	From April 01, 2005 to March 20, 2006	March 31, 2005	March 31, 2004	March 31, 2003	March 31, 2002
Transfer to Fixed Assets		0.12	3.87	15.58			
Allocated under various head of Profit & Loss Account	29.37	0.98	31.43	18.02			
Allocated under various head to Pre operative exp.					25.29	19.63	Nil

4. Term loan from UTI bank is secured against first exclusive hypothecation / mortgage charge on the existing and future movable and immovable assets of the Company.

Loan for vehicles is secured against hypothecation of respective vehicles.

5. In the opinion of the board of directors current assets, loans and advances have a value on realization in the ordinary course of business at least equal to the amounts at which they are stated and provision for all known liabilities have been made in the accounts.

6. **Capital commitments and contingent liabilities**

(Amount in Rupees Million)

	For the period			For the year ended			
	From April 1, 2006 to December 31, 2006	From March 21, 2006 to March 31, 2006	From April 01, 2005 to March 20, 2006	March 31, 2005	March 31, 2004	March 31, 2003	March 31, 2002
(I) Capital commitments							
Estimated amount of Contracts remaining to be executed on capital account and not provided for (Net of Capital advances)	40.70	3.98	3.98	2.92	382.62	85.53	Nil
(II) Contingent liabilities (not provided for) in respect of:							
Demand raised by New Okhla Industrial Development Authority	Nil	Nil	Nil	8.32	8.32	Nil	Nil
Suit for medical negligence	3.61	1.83	1.83	Nil	Nil	Nil	Nil

Sales tax

Assessment proceeding in the sale tax matter lying with Deputy Commissioner, Trade Tax, Noida is still underway and liability, which may arise on the matter is not quantifiable as on date.

7. **Segmental Disclosure**

The Company is engaged in the business of Speciality Hospitals which as per Accounting Standard 17 on "Segment Reporting", is considered to be the only reportable business segment. The Company is operating only in India and there is no other significant geographical segment.

8. The break-up of deferred tax liabilities / assets is as under:

(Amount in Rupees million)

Description	As at December 31, 2006	As at March 31, 2006	As at March 20, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Deferred tax assets on:							
Expenses debited to Profit and Loss Account and allowed in subsequent years	3.92	1.70	1.70		0.01	0.01	0.01
Sub-total	3.92	1.70	1.70	-	0.01	0.01	0.01
Deferred tax liabilities on:							
Others	-	-	-	0.58	-	-	-
Sub-total	-	-	-	0.58	-	-	-
Net deferred tax assets/ (liabilities)	3.92	1.70	1.70	(0.58)	0.01	0.01	0.01

9. Employee benefits

A. Gratuity

Additional liability for retirement benefit obligation represents impact of change in actuarial assumption for valuation of employee benefits. The management believes that assumptions taken earlier were erroneous and accordingly has been recorded as a prior period item. The computation of prior period expense is as under:

Description	Amount (Rs. Million)
Present value of defined benefit obligation as at April 1, 2006, as recomputed using revised assumptions	2.11
Liability as recorded in the financial statements of the year ended March 31, 2006	0.78
Additional liability	1.33

Amount recognized as liability on the balance sheet date is determined as under

Description	Amount (Rs. Million)
Present value of defined benefit obligation as at December 31, 2006	3.22
Less: Un-recognized past service cost	-
Net liability recognized in the balance sheet as at December 31, 2006	3.22

Amount recognised in the Profit and loss account is as under:

Description	Amount (Rs. Million)
Current service cost	1.46
Interest cost	0.13
Actuarial (gain)/ loss recognized during the year	(0.45)
Past service cost	-
	1.14

Movement in the liability recognised in the balance sheet is as under:

Description	Amount (Rs. Million)
Present value of defined benefit obligation as at April 1, 2006	2.11
Current service cost	1.46
Interest cost	0.13
Actuarial (gain)/ loss recognized during the year	(0.45)
Benefits paid	(0.03)
Past service cost	-
Present value of defined benefit obligation as at December 31, 2006	3.22

The Company does not maintain any fund to pay for gratuity and therefore disclosure relating fair value of plan assets is not applicable to the Company.

For determination of the gratuity liability of the Company, the following actuarial assumptions were used:

Description	Assumption
Discount Rate	8.00%
Rate of increase in Compensation levels	10.00%

Since this is the first year of implementation of Revised AS 15, details for previous four years as required by the Revised AS 15 are not available.

B. Compensated absences

Prior period expense

Additional liability for retirement benefit obligation represents impact of change in actuarial assumption for valuation of employee benefits. The management believes that assumptions taken earlier were erroneous and accordingly has been recorded as a prior period item.

Change in accounting policies

In the current period, the Company changed the actuarial valuation of employee benefits in accordance with Accounting Standard – 15 (Revised). As a result, the valuation of short term compensated absences forming part of accrued leaves as at March 31, 2006, is higher by Rs. 0.60 million (Net of taxes) and the same has been adjusted to the opening debit balance of profit and loss account.

Effect of change in assumptions and change in accounting policies is as computed as under:

Description		Amount (Rs. Million)
Present value of defined benefit obligation (as per Revised AS 15)	A	3.75
Liability recorded under Pre-revised AS 15		0.89
Impact of change in assumptions		1.96
Revised liability under Pre-revised AS 15 accounting policy	B	2.85
Additional liability as per Revised AS 15	(A-B)	0.90
Less : Deferred tax impact		(0.30)
Net amount adjusted against opening balance of Profit and loss account		0.60

Amount recognized as liability in the balance sheet is determined as under

Description	Amount (Rs. Million)
Present value of defined benefit obligation as at December 31, 2006	5.14
Less: Un-recognized past service cost	-
Net liability recognized in the balance sheet as at December 31, 2006	5.14

Amount recognised in the Profit and loss account is as under:

Description	Amount (Rs. Million)
Current service cost	2.33
Interest cost	0.23
Actuarial (gain)/ loss recognized during the year	(0.57)
Past service cost	-
	1.99

Movement in the liability recognised in the balance sheet is as under:

Description	Amount (Rs. Million)
Present value of defined benefit obligation as at April 1, 2006	3.75
Current service cost	2.34
Interest cost	0.23
Actuarial (gain)/ loss recognized during the year	(0.57)
Benefits paid	(0.61)
Present value of defined benefit obligation as at as at December 31, 2006	5.14

For determination of the liability in respect of compensated absences, the Company has used following actuarial assumptions used:

Description	Assumption
Discount Rate	8.00%
Rate of increase in Compensation levels	10.00%

Since this is the first year of implementation of Revised AS 15, details for previous four years as required by the Revised AS 15 are not available.

C. Provident fund

The Company makes contribution to statutory provident fund in accordance with Employees Provident Fund and Miscellaneous Provision Act, 1952. This is post employment benefit and is in the nature of defined contribution plan. Contribution made by the Company during the year is Rs. 3.95 million (For the year ended March 31, 2006: Rs. 3.41 million).

10. Related party disclosures

I. Related party relationship

Relationship	Entity/ Person
a. Holding Companies	
Ultimate Holding Company	Fortis Healthcare Holding Limited (FHHL)
Holding Company	Fortis Healthcare Limited (FHL)
b. Other entities controlled by the Holding Companies	
	Oscar Bio-Tech Private Limited
	Escorts Heart Institute and Research Centre Limited (EHIRCL) acquired by FHL w.e.f. September 29, 2005
	Escorts Hospital and Research Centre Ltd. acquired by FHL w.e.f. September 29, 2005
	Escorts Heart and Super Speciality Institute Ltd. acquired by FHL w.e.f. September 29, 2005
	Escorts Heart and Super Speciality Hospital Ltd., Escorts Heart Centre Ltd. acquired by FHL w.e.f. September 29, 2005
c. Key Management Personnel	
	Mr. Harpal Singh
	Mr. Shivinder Mohan Singh
d. Enterprises owned or significantly influenced by key management personnel or their relatives	
	SRL Ranbaxy Limited
	Ranbaxy Laboratories Limited
	Ranbaxy Holdings Limited

- II. **Transactions with related parties** - Since AS – 18 on Related Party Transactions as issued by the Institute of Chartered Accountants of India, became first applicable to the Company with effect from the accounting year starting April 1, 2004, hence information for the years ended March 31, 2004, March 31, 2003 and March 31, 2002 has not been presented under.

(Amount in Rupees' Million)

	For the period			For the year ended March 31, 2005
	From April 1, 2006 to December 31, 2006	From March 21, 2006 to March 31, 2006	From April 01, 2005 to March 20, 2006	
Holding Companies:				
Allocation of corporate expenses	29.37	1.10	35.30	33.61
Reimbursement of expenses incurred on behalf of Company	0.64	3.15	4.06	2.70
Interest paid/ (received)	0.63	(0.02)	(0.12)	0.30
Balance payable / (receivable)	3.75	32.13	29.66	12.53
Interest payable included in current liabilities & provisions	0.18	0.00	0.00	0.00
Entities over which significant influence is exercised				
Utilization charges paid/(received)	(12.32)	(0.49)	(15.86)	(4.39)
Reimbursement of expense paid/(received)	(6.41)	(0.24)	(5.76)	(0.93)
Upfront fee paid/(received)				(10.50)
Interest paid	0.43	0.11	0.01	
Pathology/Investigation charges paid	17.39	0.32	16.03	6.40
Balance payable / (receivable)	25.04	13.54	12.96	(0.99)
Interest payable included in current liabilities & provisions	0.09	0.00	0.00	0.00

For **Walker, Chandio & Co**
Chartered Accountants

For **International Hospital Limited**

For **International Hospital Limited**

Director

Director

B P Singh
Partner
Membership No. 70116

Place : New Delhi

Date : March 15, 2007

AUDITORS' REPORT

SUMMARY STATEMENTS OF STANDALONE ASSETS AND LIABILITIES AS AT AND STANDALONE PROFITS AND LOSSES FOR THE YEARS ENDED MARCH 31, 2002, 2003, 2004, 2005 AND 2006 AND NINE MONTH PERIOD ENDED DECEMBER 31, 2006 STANDALONE CASH FLOWS FOR THE NINE MONTH PERIOD ENDED DECEMBER 31, 2006 AND YEARS ENDED MARCH 31, 2006, 2005, 2004, 2003 AND 2002, AS RESTATED, OF OSCAR BIO TECH PRIVATE LIMITED.

To,
The Board of Directors
Oscar Bio-Tech Private Limited,
275-276, Piccadilly House
Captain Gaur Marg, Srinivas Puri
New Delhi -110 065

We have examined the financial information of **OSCAR BIO-TECH PRIVATE LIMITED ('OBTPL' or 'the Company')** annexed to this report, which has been prepared in accordance with the requirements of:

- (i) Paragraph B (1) of Part II of Schedule II to the Companies Act, 1956 (the Act); and
- (ii) The Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 ('the SEBI Guidelines') issued by the Securities and Exchange Board of India ('SEBI') and amendments made thereto from time to time in pursuance of section 11 of the Securities and Exchange Board of India Act, 1992.
- (iii) The instructions received from the Company requesting us to examine the restated financial information in connection with the proposed initial public offer of equity shares by Fortis Healthcare Limited, the holding company.

Restated Financial Information of the Company

1. We have examined the attached restated summary statement of restated assets and liabilities of the Company as at December 31, 2006, March 31, 2006, 2005, 2004, 2003 and 2002 (Annexure I) and the attached restated summary statement of profits and losses for each of the years ended on those dates (Annexure II) and the attached restated summary statement of cash flows for the nine months period ended December 31, 2006 and years ended March 31, 2006, 2005, 2004, 2003 and 2002 (Annexure III) (together the "summary statements") as prepared by the Company and approved by the Board of Directors. These summary statements have been arrived at after making such adjustments and regroupings as in our opinion are appropriate and are more fully described in the notes appearing in Annexure IV to this report. The summary statements are based on the financial statements which have been audited and reported upon by us.
2. Based on our examination of these restated statements, we confirm that:
 - (i) The prior period items have been adjusted in the summary statements in the years to which they relate (Refer to Annexure IV, note 5.a&b);
 - (ii) There are no changes in accounting policies which need to be adjusted in the summary statements in the relevant financial years.
 - (iii) There are no extraordinary items, which are required to be disclosed separately in the financial statements.
 - (iv) There were no qualifications in the auditors' reports on the financial statements for the nine months period ended December 31, 2006 and financial years ended on March 31, 2006, 2005, 2004, 2003 and 2002, which require any adjustments to the summary statements.
3. The summary of significant accounting policies and notes to accounts adopted by the Company pertaining to the audited financial statements are enclosed as Annexure IV to this report.
4. In our opinion, the 'Restated Financial Information of the Company' mentioned above has been prepared in accordance with Part II of Schedule II of the Act and the SEBI Guidelines.
5. This report is intended solely for your information and for the purpose of inclusion in the offer document to be prepared by Fortis Healthcare Limited in connection with the proposed initial public offer ("IPO") of its equity shares and should not be used or referred to for any other purpose without our prior written consent.

For HARISH GAMBHIR & CO.

Chartered Accountants

(HARISH K. GAMBHIR)

[Proprietor]

Membership No: 85426

Place : New Delhi

Date : March 15, 2007

OSCAR BIOTECH PRIVATE LIMITED
PROFIT AND LOSS ACCOUNT, AS RESTATED

(Rs. in million)

PARTICULARS	Period Ended April 1, 2006 to December 31, 2006	Period Ended March 21, 2006 to March 31, 2006	Period Ended April 1, 2005 to March 20, 2006	Year Ended March 31, 2005	Year Ended March 31, 2004	Year Ended March 31, 2003	Year Ended March 31, 2002
Income							
Operating Income	-	0.32	18.83	74.86	49.93	41.93	62.29
Other Income	4.57	-	0.00	1.88	3.00	3.00	0.01
Total Income	4.57	0.32	18.83	76.74	52.93	44.93	62.30
Expenditure							
Personnel Expenses	13.54	0.14	8.78	0.04	0.17	0.03	-
Operating Expenses	-	0.01	0.54	61.46	42.81	41.75	63.13
General and Administration Expenses	9.81	1.87	5.70	2.09	2.73	2.69	0.25
Interest Expense	25.11	-	-	-	-	-	-
Depreciation/ Amortization	22.84	-	-	-	-	-	-
Total Expenditure	71.30	2.02	15.02	63.59	45.71	44.47	63.38
Profit / (Loss) before Tax	(66.73)	(1.70)	3.81	13.15	7.22	0.46	(1.08)
Fringe Benefit Tax	0.15	-	0.23	-	-	-	-
Current Tax Expense	-	-	-	1.10	1.38	-	-
Net Profit / (Loss) before Prior period & Exceptional Item	(66.88)	(1.70)	3.58	12.05	5.84	0.46	(1.08)
Exceptional Item (Refer Note No. 4c)	-	-	-	-	-	16.83	-
Net Profit / (Loss) as per audited accounts	(66.88)	(1.70)	3.58	12.05	5.84	(16.37)	(1.08)
Adjustments (Refer Note No. 5 a & b)	(1.27)	-	1.27	0.58	-	16.83	(17.41)
Net Profit / (Loss) as restated	(68.15)	(1.70)	4.85	12.63	5.84	0.46	(18.49)
Profit & Loss Account at the beginning of the year	9.88	11.58	6.73	(5.90)	(11.74)	(12.20)	6.29
Balance Carried Forward as restated	(58.27)	9.88	11.58	6.73	(5.90)	(11.74)	(12.20)

for **HARISH GAMBHIR & CO.**
Chartered Accountants

For and on behalf of the Board of Directors

(Harish K. Gambhir)
PROPRIETOR
Membership No. 85426

(Anil Panwar)
DIRECTOR

(Daljit Singh)
DIRECTOR

Place : New Delhi

Dated : March 15, 2007

OSCAR BIOTECH PRIVATE LIMITED

SUMMARY OF ASSETS AND LIABILITIES, AS RESTATED

(Rs. in million)

Particulars	As at December 31, 2006	As at March 31, 2006	As at March 31, 2005	As at March 31, 2004	As at March 31, 2003	As at March 31, 2002
Fixed Assets						
Gross Block	821.27	537.49	149.51	136.00	0.84	0.75
Less: Depreciation / Amortization	22.85	-	0.18	0.18	0.18	0.18
Net Block	798.42	537.49	149.33	135.82	0.66	0.57
Capital Work in Progress including capital advances	29.06	217.31	13.07	-	-	-
Expenditure during construction period (pending capitalisation/ allocation)	-	11.24	-	-	-	-
TOTAL	827.48	766.04	162.40	135.82	0.66	0.57
Investments	-	-	50.66	454.57	84.74	191.04
Current Assets, Loans & Advances	-	-	-	-	-	-
Inventories	-	-	44.02	33.08	26.07	26.36
Sundry Debtors	-	-	-	-	1.90	4.28
Cash and Bank Balances	2.62	3.47	2.29	46.18	143.52	91.81
Other Current Assets	0.66	0.00	-	-	-	-
Loans & Advances	41.92	129.96	139.12	354.44	242.95	317.70
Total	872.68	899.47	398.49	1,024.09	499.84	631.76
Liabilities and Provisions						
Secured Loans	-	-	-	-	-	250.00
Unsecured Loans	425.22	387.80	179.64	842.74	1.60	8.20
Current Liabilities	55.68	51.80	91.62	66.75	389.48	265.26
Provisions	0.05	-	-	-	-	-
Total	480.95	439.60	271.26	909.49	391.08	523.46
Net Worth	391.73	459.88	127.23	114.60	108.76	108.30
Equity Share Capital	450.00	450.00	120.50	120.50	120.50	120.50
Reserves & Surplus	-	9.88	6.73	-	-	-
Less:	-	-	-	-	-	-
Debit Balance of Profit & Loss Account	58.27	-	-	5.90	11.74	12.20
Net Worth	391.73	459.88	127.23	114.60	108.76	108.30

for **HARISH GAMBHIR & CO.**
Chartered Accountants

For and on behalf of the Board of Directors

(Harish K. Gambhir)
PROPRIETOR
Membership No. 85426

(Anil Panwar)
DIRECTOR

(Daljit Singh)
DIRECTOR

Place : New Delhi

Dated : March 15, 2007

OSCAR BIOTECH PRIVATE LIMITED

STATEMENT OF CASH FLOWS, AS RESTATED

(Rs. in million)

Particulars	For the year ended December 31, 2006	For the year ended March 31, 2006	For the year ended March 31, 2005	For the year ended March 31, 2004	For the year ended March 31, 2003	For the year ended March 31, 2002
A. Cash Flow from Operating Activities						
Net Profit/(Loss) before Tax, as restated	(68.15)	3.15	12.63	5.84	0.46	(18.48)
Adjustment for:						
Depreciation & Amortisation	22.85	-	-	-	-	-
Depreciation Written back	-	(0.18)	-	-	-	-
Bad Debts/Sundry Assets written off	-	0.66	-	-	-	-
Operating profit/(Loss) before working capital changes	(45.30)	3.62	12.63	5.84	0.46	(18.48)
Movement in working capital:						
Decrease / (Increase) in sundry debtors	-	-	-	1.90	2.38	(4.06)
Decrease / (Increase) in inventories	-	44.02	(10.94)	(7.01)	0.28	1.72
Decrease / (Increase) in loans and advances	88.05	9.15	215.32	(111.49)	74.75	255.23
Decrease / (Increase) on other Current Assets	(0.66)	(0.00)	-	-	-	-
Increase / (Decrease) in current liabilities	3.94	(39.82)	24.87	(322.73)	124.22	247.29
Cash generated from operations	46.03	16.98	241.88	(433.48)	202.09	481.70
Tax paid	-	-	-	-	-	-
Net Cash generated from/ (used in) operations (A)	46.03	16.98	241.88	(433.48)	202.09	481.70
B. Cash Flow from Investing Activities						
Purchase of fixed assets & changes in CWIP	(84.29)	(604.11)	(26.59)	(135.16)	(0.08)	0.05
Sale/(Purchase) of Investment	-	50.65	403.91	(369.84)	106.30	(123.92)
Net Cash used in Investing activities (B)	(84.29)	(553.46)	377.32	(505.00)	106.22	(123.87)

(Rs. In million)

Particulars	For the year ended December 31, 2006	For the year ended March 31, 2006	For the year ended March 31, 2005	For the year ended March 31, 2004	For the year ended March 31, 2003	For the year ended March 31, 2002
C. Cash Flows from Financing Activities						
Proceeds from issuance of share capital & Share Application Money	-	329.50	-	-	-	-
Proceeds from long-term borrowings	37.42	208.15	-	841.14	-	-
Repayment of Long-term borrowings	-	-	(663.09)	-	(256.60)	(266.31)
Net Cash(used in)/generated from financing activities (C)	37.42	537.65	(663.09)	841.14	(256.60)	(266.31)
Net changes in cash & cash equivalent(A+B+C)	(0.84)	1.17	(43.89)	(97.34)	51.71	91.52
Cash and cash equivalents at the beginning of the year	3.46	2.29	46.18	143.52	91.81	0.29
Add: Cash acquired on amalgamation						
Cash and cash equivalents at the end of the year	2.62	3.46	2.29	46.18	143.52	91.81
Components of cash and cash equivalents:						
Cash and Cheques on Hand	0.00	0.00	1.95	44.97	140.97	91.20
Balances with Scheduled Banks on Current Accounts	2.62	3.46	0.34	1.21	2.55	0.61
Total	2.62	3.46	2.29	46.18	143.52	91.81

Note - The above financial statements should be read with Notes on Adjustments and Significant Accounting Policies, as appearing in Annexure to the report

for **HARISH GAMBHIR & CO.**
Chartered Accountants

For and on behalf of the Board of Directors

(Harish K. Gambhir)
PROPRIETOR
Membership No. 85426

(Anil Panwar)
DIRECTOR

(Daljit Singh)
DIRECTOR

Place : New Delhi

Dated : March 15, 2007

OSCAR BIOTECH PRIVATE LIMITED

ANNEXURE IV - NOTES TO THE FINANCIAL STATEMENTS

1. Significant Accounting Policies

a) System of Accounting

The financial statements have been prepared to comply in all material respects with the mandatory Accounting Standards issued by the Institute of Chartered Accountants of India and the relevant provisions of the Companies Act, 1956. The financial statements have been prepared under the historical cost convention on an accrual basis.

b) Fixed Assets and Depreciation

Fixed Assets are stated at cost (gross block) less depreciation. Cost comprises the purchases price and any directly attributable cost of bringing the asset to its working condition for its intended use. Financing costs relating to acquisition of fixed assets are also included to the extent they relate to the period till such assets are ready to be put to use. Capital work in progress includes advances also.

Depreciation on all tangible assets (including the Leasehold Improvements) is provided on straight line method as per the rates prescribed in Schedule-XIV to the Companies Act, 1956.

c) Intangible Assets

Intangible assets comprises of License fee which shall be amortised over a period of 10 years (being the estimated useful life as per the management estimate) on a pro-rata basis from the date of starting of operations or professional activities there.

d) Valuation of Stock

During the reporting period company is not holding any stock as compared to the stock held in earlier years.

e) Taxation

Provision for tax for the period comprises estimated current tax determined to be payable in respect of taxable income.

f) At the close of reporting period the company is not holding any investment, as had been the practice in the earlier year therefore there is no question of commenting on the provisions in fluctuation or accounting for the same in these notes.

g) Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

Operating Income

Management fee from hospitals is recognized as per the terms of the agreements with respective hospitals.

Income from investments where appropriate are taken into revenue in full on declaration or receipt and tax deducted at source thereon is treated as advance tax.

Interest

Revenue is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.

2. Related Party Disclosures

I.	Names of Related parties (as certified by the management)		
	Relationship	Entity/ Person	
	a. Ultimate Holding Company	Fortis Healthcare Holdings Limited with effect from March 20, 2006.	
	b. Immediate Holding Company	Fortis Healthcare Limited with effect from March 20, 2006.	
	c. Other entities controlled by the Holding Company	a) International Hospital Limited ('IHL') with effect from March 20, 2006. b) Escorts Heart Institute and Research Centre Limited ('EHIRCL') with effect from September 29, 2005. c) Escorts Hospital and Research Centre Limited with effect from September 29, 2005. d) Escorts Heart and Super Speciality Institute Limited with effect from September 29, 2005. e) Escorts Heart and Super Speciality Hospital Limited with effect from September 29, 2005. f) Escorts Heart Centre Limited with effect from September 29, 2005.	
	d. Entities over which significant influence is exercised by Key Management Personnel	Ranbaxy Holding Company	
II. The following transactions were carried out with related parties in the ordinary course of business.			
(Figures in Rupees' Mn)			
		For nine months ended December 31, 2006	For the year ended March 31, 2006
	Immediate Holding Company		
	Allocation of corporate expenses	21.24	13.35
	Interest received	2.51	11.13
	Interest paid/payable	1.29	-
	Balance payable / (receivable)	68.92	(90.44)
	Entities over which significant influence is exercised by Key Management Personnel		
	Interest paid/ (receivable)	-	10.10
	Balance payable / (receivable)	-	-

3. In accordance with Accounting Standard 22 'Accounting for Taxes on Income', issued by the Institute of Chartered Accountants of India, in view of the losses incurred by the Company during the period, deferred tax assets on timing differences and unabsorbed depreciation and losses have not been accounted for in the books since it is not virtually certain whether the Company will be able to take advantage of such losses / depreciation.

4. Material Regroupings

- a) For the period ended March 31, 2006, 2005, 2004, 2003, 2002 the following heads appearing in the profit and loss account have been classified under the head Operating Income. In the statement for Profits and Losses as restated, for the periods ended March 31, 2006, 2005, 2004, 2003, 2002, such Operating Income has been reclassified and disclosed accordingly.

Sales (Formulations)
Sales (Shares & Securities)
Interest Received
Dividend Received
Profit from Partnership Firm
Profit on sale of Investments (Net)
JV Profit
Closing Stock (Shares & Securities)
Less
Opening Stock (Shares & Securities)
Purchases (Shares & Securities)
Finished Goods Purchased
Loss on sale of Investments/Assets
Loss from Partnership Firm
Operating Income

- b) Upto the period ended March 31, 2006, interest expenses was classified under the head Interest and Financial Charges. In the statement for Profits and Losses as restated, for the period ended March 31, 2006, 2005, 2004, 2003 and 2002, such Interest Expense has been reclassified and disclosed under the head Operating Expense accordingly.
- c) For the year ended March 31, 2003, Amount written off on assets was shown as line item in the profit and loss account. In the statement for Profits and Losses as restated, for the year ended March 31, 2003, such amount written off has been classified as an exceptional item and disclosed accordingly.
- d) For the year ended March 31, 2005, Amount written off on assets was shown as line item in the profit and loss account. In the statement for Profits and Losses as restated, for the year ended March 31, 2005, such amount written off has been classified under the head Administration Expense and disclosed accordingly.
- e) For the year ended March 31, 2006, Loss on write off on assets was shown as line item in the profit and loss account. In the statement for Profits and Losses as restated, for the year ended March 31, 2006, such amount written off has been classified under the head Administration Expense and disclosed accordingly.
- f) Upto the period ended December 31, 2006; Provision for Income Tax was classified under the head Current Liabilities and Provisions. In the statement of Assets and Liabilities as restated, for the period ended December 31, 2006 (9 months) & years ended on March 31, 2006, 2005, 2004, 2003 and 2002, such Provision for Income Tax has been reclassified under the head Current Assets, Loans and Advances and disclosed accordingly.

5. Material Adjustments

- a) The adjustment of Rs.17.41 Mn in the restated profit and loss account above, pertains to amounts written off in the FY 2002-03 and 2004-05 on advances given to parties. As these advances pertain to the period prior to FY 2001-02, the effect of same has been recognised in the FY 2001-02.
- b) The company has recorded an other income (write back of expenses) of Rs.12.71 Mn during the nine month period ended December 31, 2006 which relates to the period from April 1, 2005 to March 20, 2006. Accordingly the effect of this adjustment has been adjusted in the period from April 1, 2005 to March 20, 2006 by corresponding adjustment in the 'Statement of Profit and Losses, as restated', under the head adjustments of the nine months ended period December 31, 2006.

6. In the opinion of the Board of Directors, current assets, loans and advances, are realizable in the ordinary course of business will at least equal to the amount at which they are stated. Provision for all known liabilities has been made in the accounts.
7. During the F.Y. 2005-06 the Company has entered into 'Operation and Management' agreement with a Trust which is into hospital operations, in terms of which, the Company is responsible for developing and providing all maintenance support and related services necessary to support, manage and maintain the hospital as may be required. Management fee from hospitals is recognized as per the terms of the agreement. The unaudited financial statements of the organization for the period ended December 31, 2006, as provided by management to us, does not reflect any surplus earned, thus no revenue has been recognized in the financial statements.

8. **Capital Commitment:** (Rs. in Mn)

	Dec 31, 2006	March 31, 2006
Estimated amount of Contracts remaining to be executed on capital account (net of advances)	12.56	46.75

9. Sundry Creditors includes Rupees nil due to small-scale industrial undertakings.
10. The company has become the wholly owned subsidiary of Fortis Healthcare Limited on 20th March, 2006.
11. The Company was a partner in 'Oscar Syndicate', a partnership firm. The share of the Company in the firm during the Financial Years ended March 31, 2002, 2003, 2004 and 2005 was 90%.

AS PER REPORT OF EVEN DATE

for **HARISH GAMBHIR & CO.**
Chartered Accountants

For and on behalf of the Board of Directors

(Harish K. Gambhir)
PROPRIETOR
Membership No. 85426

(Anil Panwar)
DIRECTOR

(Daljit Singh)
DIRECTOR

Place : New Delhi

Dated : March 15, 2007

AUDITORS' REPORT

The Board of Directors
Hiranandani Healthcare Private Limited
Mini Seashore Road,
Sector-10A, Vashi,
Navi Mumbai

Dear Sirs,

We have examined the financial information of Hiranandani Healthcare Private Limited (the Company), annexed to this report, which is in accordance with the requirements of:

- i. The instructions received from Hiranandani Healthcare Private Limited, requesting us to examine the financial information referred to above in connection with the proposed initial public offer of equity shares, by Fortis Healthcare Limited, the holding company of Hiranandani Healthcare Private Limited ;
- ii. Paragraph B (1) of Part II of Schedule II to the Companies Act, 1956 (the Act); and
- iii. The Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000 ('the SEBI Guidelines') issued by the Securities and Exchange Board of India ('SEBI') and amendments made thereto from time to time in pursuance of Section 11 of the Securities and Exchange Board of India Act, 1992.

Financial information of the Company

1. We have examined the attached Statement of Adjusted Assets and Liabilities of the Company as at December 31, 2006 and March 31, 2006 (Annexure-I) (Summary Statement). The Summary Statement has been extracted by the Company from the financial statements of the Company for the respective periods, duly approved by the Board of directors and audited by us.
2. Based on our examination of this Summary Statement, we confirm that:
 - i. Since the Company has not commenced its commercial operations as yet, no Statement of adjusted profit and loss has been prepared;
 - ii. There are no qualifications in auditors' reports on the accounts for the above mentioned years, which required adjustments to the Summary Statements;
 - iii. There are no changes in accounting policies which required adjustments to arrive at the Summary Statement; and
 - iv. There are no extraordinary items, which are required to be disclosed separately in Summary Statement.
3. We further report that as per the books and records produced to us, no dividend has been paid by the Company in respect of the period ended December 31, 2006 and years ended March 31, 2006 on the equity shares. The Company had no other class of shares during these period/years.
4. We have examined the following financial information relating to the Company, attached to this report:
 - i. The significant accounting policies followed by the Company and notes pertaining to the Summary Statement, enclosed as Annexure-II.
 - ii. Statement of Adjusted Cash Flows, enclosed as Annexure-III.
 - iii. Statement of Capitalisation as at December 31, 2006, enclosed as Annexure-IV.
5. This report is intended solely for your information and for forwarding it to Fortis Healthcare Limited, the holding company, for the purpose of inclusion in the offer document to be prepared by Fortis Healthcare Limited in connection with the proposed initial public offer ("IPO") of its equity shares and should not be used or referred to for any other purpose without our prior written consent.

For **S.H. Patrawala & Co.**
Chartered Accountants

HIRANANDANI HEALTHCARE PRIVATE LIMITED

ANNEXURE I

STATEMENT OF ADJUSTED ASSETS AND LIABILITIES

(Rs. in millions)

	Particulars	As at December 31, 2006	As at March 31, 2006
A	Fixed assets		
	Gross block (Including CWIP)	233.36	48.37
B	Pre-operative expenditure	46.72	1.50
C	Current assets, loans and advances		
	Cash and bank balances	33.08	0.17
	Loans and advances	3.69	2.95
	Total	36.77	3.12
D	Liabilities and provisions		
	Secured Loans	155.01	35.78
	Unsecured loans	76.14	3.44
	Current liabilities and provisions	75.70	3.77
	Total	306.85	42.99
E	Share application money pending allotment	0.00	0.00
	Net worth - Total (A+B+C-D-E)	10.00	10.00
F	Represented by		
	1. Share Capital	10.00	10.00
	Net worth	10.00	10.00

* The Company has been incorporated in the year 2005-06.

For **S.H. Patrawala & Co.**
Chartered Accountants

HIRANANDANI HEALTHCARE PRIVATE LIMITED

ANNEXURE- II

SIGNIFICANT ACCOUNTING POLICIES AND NOTES FORMING PART OF STATEMENT OF ADJUSTED ASSETS AND LIABILITIES AS AT DECEMBER 31, 2006 AND MARCH 31, 2006.

1. Significant accounting policies

a) Fixed assets

Fixed assets are stated at cost. Cost of acquisition is inclusive of freight, duties, taxes and other incidental expenses relating to acquisition of assets.

NOTES

2. The Statement of Adjusted Assets and Liabilities as at December 31, 2006 and March 31, 2006, reflect the assets and liabilities for each of the relevant period/years indicated above. These statements have been prepared by extracting from the audited balance sheets for the aforesaid period/years after making therein the disclosures required to be made in accordance with the provisions of paragraph 6.10.2 of the Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000.
3. The Company was incorporated on July 15, 2005 and has yet to commence its commercial operations. Hence, Statement of Adjusted Profit and Loss has not been prepared for the nine months period ended on December 31, 2006 and years ended March 31, 2006.
4. The Company has not declared any dividend during the nine months period ended on December 31, 2006 and years ended March 31, 2006.
5. Annual analysis of Unsecured loans

(Rs in millions)

Name of the Institution / Bank	As at December 31, 2006	As at March 31, 2006
Short-Term Loan		
From others:		
Niranjan L Hiranandani	27.64	3.14
Surender L Hiranandani	43.50	0.30
Niranjan L Hiranandani (HUF)	5.00	0.00
Total	76.14	3.44

6. Analysis of Unsecured loans taken by the Company as at December 31, 2006:

(Rs in millions)

Name of the Institution / Bank	Loan outstanding as at December 31, 2006	Rate of Interest (per annum)
Niranjan L Hiranandani	27.64	Interest Free Loan
Surender L Hiranandani	43.50	Interest Free Loan
Niranjan L Hiranandani (HUF)	5.00	Interest Free Loan
Total	76.14	

7. Analysis of loans and advances (Unsecured - considered good)

(Rs in millions)

Particulars	As at December 31, 2006	As at March 31, 2006
Loans and advances recoverable in cash or in kind or for value to be received	0.05	0.23
Total	0.05	0.23

For **S.H. Patrawala & Co.**
Chartered Accountants

HIRANANDANI HEALTHCARE PRIVATE LIMITED

ANNEXURE - III

STATEMENT OF ADJUSTED CASH FLOWS

(Rs. in millions)

Particulars		Period ended December 31, 2006	Period ended March 31, 2006
A.	CASH FLOWS FROM PRE-OPERATING ACTIVITIES		
	Changes in prepaid expenses		
	Changes in Pre-operative Expenses pending Capitalisation	(45.22)	(1.50)
	Net cash (used) in operating activities	(45.22)	(1.50)
B.	CASH FLOWS FROM INVESTING ACTIVITIES		
	Purchase of Fixed Assets	(184.99)	(48.37)
	Increase in Loans & Advances	(0.69)	(2.95)
	Increase in Current Liabilities	71.93	3.77
	Tax Paid	(0.05)	
	Net cash (used) in investing activities	(113.80)	(47.55)
C.	CASH FLOWS FROM FINANCING ACTIVITIES		
	Proceeds from issue of share capital	-	10.00
	Proceeds from Long Term borrowing	119.23	35.78
	Proceeds from Short Term borrowing	72.70	3.44
	Net cash from financing activities	191.93	49.22
	Net increase/(decrease) in cash and cash equivalents (A+B+C)	32.91	0.17
	Cash and cash equivalents as at the beginning of the year	0.17	0.00
	Cash and cash equivalents as at the end of the year	33.08	0.17

Refer to Annexure II for significant accounting policies and notes.

For **S.H. Patrawala & Co.**
Chartered Accountants

HIRANANDANI HEALTHCARE PRIVATE LIMITED

ANNEXURE - IV

STATEMENT OF CAPITALISATION

(Rs. in millions)

Particulars		As at December 31, 2006
Borrowings:		
A	Short term debts	
	- Secured loans	-
	- Unsecured loans	76.14
	Total	(A) 76.14
B	Long term debts	
	- Secured loans	155.01
	- Unsecured loans	-
	Total	(B) 155.01
	Total debts	(A)+(B) 231.15
C	Shareholders' funds:	
	Equity Share Capital	10.00
	Total Shareholders' funds	(C) 10.00
D	Total Capitalisation	(A)+(B)+(C) 241.15
E	Long term debt / Equity ratio	(B)/(C) 15.50

Note: Post issue Statement of capitalisation: Not applicable

For **S.H. Patrawala & Co.**
Chartered Accountants

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

You should read the following discussion of our financial condition and results of operations together with the Financial Statements, the notes and significant accounting policies thereto and the reports thereon, in the section titled "Financial Statements" beginning on page F-1 of this Red Herring Prospectus. The Financial Statements are based on Indian GAAP, which differ in certain significant respects from U.S. GAAP and IFRS. For more information on these differences, see the section titled "Summary of Significant Differences between Indian GAAP, U.S. GAAP & IFRS", on page 161 of this Red Herring Prospectus.

Our fiscal year ends on March 31 of each year, so all references to a particular fiscal year are to the twelve-month period ended March 31 of that year. Our revenue is referred to herein and in the Financial Statements as income.

This discussion contains forward-looking statements and reflects our current views with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors such as those set forth in the section titled "Risk Factors" beginning on page xii of this Red Herring Prospectus.

Overview

We believe that we are one of the largest private healthcare companies in India, based on the number of hospital beds, according to information provided by CRIS-INFAC's report published in 2005. We currently have a network of 11 hospitals primarily in north India, 15 satellite and heart command centers in hospitals across the country and one heart command center in Afghanistan. We are committed to delivering quality healthcare services to our patients in modern facilities using advanced technology and our teams of doctors, nurses and other healthcare professionals, who follow international protocols. Most of our hospitals are multi-specialty hospitals, which provide secondary and tertiary healthcare to patients. Some of our multi-specialty hospitals also include super-specialty "centers of excellence" providing quaternary healthcare to patients in key specialty areas such as cardiac care, orthopedics, neuro-sciences, oncology, renal care, gastroenterology and mother and child care. In addition, two of our hospitals, Escorts Heart Institute & Research Centre at New Delhi ("EHIRC") and Escorts Heart Centre at Raipur ("EHCR"), focus primarily on cardiac patients, with EHIRC serving as a super-specialty "center of excellence" for cardiac care. We also operate Fortis La Femme, a "boutique" style hospital that focuses on women's health and maternity care.

Drawing on the experience of our Promoters as promoters of Ranbaxy Laboratories Limited, a multi-national pharmaceutical company headquartered in India ("RLL"), and with a vision of creating an integrated healthcare delivery system, we opened our first hospital in Mohali in 2001. Since 2001, we have expanded our operations by opening multi-specialty hospitals (including some with super-specialty "centers of excellence"), a "boutique" style hospital and various satellite and heart command centers. Our hospital network consists of multi-specialty "spoke" hospitals, which provide comprehensive general healthcare to patients in their local communities, and super-specialty "hub" hospitals, which also provide more advanced care to patients, including patients from our "spoke" hospitals and other hospitals in the surrounding area. Six of our hospitals are owned or majority-owned by us, and we operate and manage EHCR in collaboration with the Government of Chattisgarh; the remaining four, together with our satellite and heart command centers, are operated and managed by us but owned by trusts or societies or other corporate owners, except for Fortis La Femme, in which we currently own a 5% interest.

On September 28, 2005, we acquired a 90% interest in Escorts Heart Institute & Research Centre Limited ("EHIRCL"), a provider of private healthcare services that owns and operates three majority-owned hospitals in north India and operates and manages a fourth hospital in collaboration with the Government of Chattisgarh (collectively, the "Escorts hospitals") and, at the time of the acquisition, operated and managed 10 satellite and heart command centers (the "Escorts hospitals acquisition"). The amount paid for the purchase of the equity shares of EHIRCL was Rs. 5,850.10 million. The Escorts hospitals acquisition more than doubled our gross income and increased our expertise and prominence, especially in the cardiac care specialty area, and enhanced our profile among patients.

Our primary sources of income are:

- (i) inpatient and outpatient hospital services;
- (ii) hospital management fees; and
- (iii) retail sales at the pharmacies we run at our owned, Fortis-branded hospitals.

In addition, we receive income from rent or access fees, paid by third-party vendors who are on-site at our owned hospitals, such as pharmacies, banks and ATMs, gift shops and cafeterias. We also receive income from the Fortis Inn rehabilitation center for patients and their visitors at Fortis Hospital, Mohali.

Recent Developments: Pre-IPO Placements

The Company completed pre-IPO Placements (the “Pre-IPO Placements”) of a total of 10,670,194 Equity Shares to Mr. Raj Kumar Bagri, Mr. Apurv Bagri, Trinity Capital (Eight) Limited and Vasco Inc. in 2007. Gross proceeds from the Pre-IPO Placements equalled Rs. 1,536.90 million. For the use of proceeds of the Pre-IPO Placements, see the section entitled “Objects of the Issue” beginning on page 34 of this Red Herring Prospectus.

Acquisitions and Development Projects

In February 2007, we acquired a 100% interest in Hiranandani Healthcare Private Limited (“HHPL”), which has an agreement to collaborate with Navi Mumbai Municipal Corporation (NMMC) to develop a super-specialty hospital in Navi Mumbai, a suburb of Mumbai, Maharashtra, for a total consideration of Rs. 256 million. NMMC has leased the land on which the hospital is located to us for a period of 25 years, which can be extended by mutual consent for a further 27 years. The super-specialty hospital, which will have specialization in joint replacement, neuro-surgery, cardiac care and renal care, is expected to have capacity for up to 152 beds and to commence operations in the first quarter of fiscal 2008. The infrastructure for the hospital is in place, and we estimate that further capital expenditures to commence initial operations will amount to approximately Rs. 350 million. This hospital will provide us with a presence in west India.

In May 2006, the Fortis Ft. Lt. Rajan Dhall Hospital, Vasant Kunj, a hospital which we operate through our Oscar Bio-Tech Private Limited (“OBPL”) subsidiary under a perpetual O&M contract, commenced operations. We spent approximately Rs. 350 million to obtain the perpetual right to operate the hospital and spent approximately Rs. 158.55 million on improvements to the hospital building and pre-operative expenses. Under the terms of the O&M contract, we have the right to receive a significant portion of the hospital’s total profits, if any (and are not responsible for its losses). We are responsible for building, managing, maintaining and running the hospital, including arranging funds, in each case, at the hospital’s expense. We also invested approximately Rs. 374.65 million in medical and other equipment, to which we retain title, and infrastructure for the hospital. We financed our payments in respect of the hospital through short-term debt obligations.

In April 2006, we assumed the operation and management of the Khyber Medical Institute in Srinagar, Jammu & Kashmir.

On March 20, 2006, we acquired a 99.90% interest in International Hospital Limited (“IHL”) from the Promoter Group for total consideration of approximately Rs. 301.5 million, financed through an equity contribution from FHHL (the “IHL acquisition”). IHL owns Fortis Hospital, Noida, which commenced operations in August 2004. Although the IHL acquisition did not occur until March 20, 2006, the results of IHL have been included in our restated consolidated financial statements with effect from December 20, 2002, the date on which IHL became a board-controlled subsidiary of FHL pursuant to an agreement between FHL and IHL. Following the IHL acquisition, FHL made an additional Rs. 100.60 million equity contribution to IHL, pursuant to which our interest in IHL increased to 99.90%.

Also, on March 20, 2006, we acquired a 100% interest in OBPL from a Promoter Group company for total consideration of approximately Rs. 30.5 million (the “OBPL acquisition”). In addition to its O&M contract for the Fortis Ft. Lt. Rajan Dhall Hospital, Vasant Kunj, OBPL owns property on which a hospital is to be constructed in northwest Delhi. We are in the process of obtaining the necessary approvals for this hospital. Prior to the OBPL acquisition, OBPL only conducted non-hospital investment business, all of which has been discontinued. Following the OBPL acquisition, FHL made additional equity contributions of Rs. 329.5 million and Rs. 90 million to OBPL.

In January 2006, we assumed the operation and management of Fortis La Femme in south Delhi, a birthing center which we have recently begun to upgrade to a full service women’s hospital. Pursuant to the terms of our share subscription agreement with the hospital’s corporate owner, Sunrise Medicare Private Limited (“SMPL”), and others, we acquired a 5% equity interest in SMPL. We have also extended a loan in the form of convertible debt to SMPL, which is convertible into an additional 21% equity interest in SMPL at any time within two years from the date of infusion of the first tranche of the loan, which was September 1, 2005. At December 31, 2006, we advanced Rs. 25.88 million as convertible debt to the corporate owner out of the agreed amount of Rs. 28.91 million, and we subsequently paid the remaining balance. After the second anniversary, the

subscription agreement provides that the loan shall automatically convert into a 21% equity interest in SMPL. In addition, we have a further option to acquire further shares to increase our interest in the corporate owner to 51% at any time from the second anniversary to the fifth anniversary of January 3, 2006, the date of the subscription agreement (the "Option Period") at a price equal to face value plus 12% interest per annum from September 1, 2005. After the Option Period, the other shareholders have an option to require us to purchase their entire interest in the corporate owner to us, irrespective of whether we acquire a 51% interest in the corporate owner. If we acquire a 51% interest, the other shareholders have one year from the date of our acquisition of the 51% to sell their shares to us at face value plus 12% interest per annum from September 1, 2005. If we do not acquire a 51% interest, the shareholders have 30 days from the expiration of the Option Period to sell their shares to us at Rs. 15 per share (provided that consideration is only payable in respect of shares outstanding on January 3, 2006). We have financed our investments to date in the Fortis La Femme hospital from operations and financing activities.

In September 2005, we acquired a 90% interest in EHIRCL, a provider of private healthcare services that owns and operates three majority-owned hospitals in north India and operates and manages a fourth hospital in collaboration with the Government of Chattisgarh and, at the time of the acquisition, 10 satellite and heart command centers. The amount paid for the purchase of the equity shares of EHIRCL was Rs. 5,850.10 million and the acquisition was subject to certain escrow arrangements. We financed the Escorts hospitals acquisition with short-term bank loans, Rs. 2,575 million of which has been repaid to date.

In August 2003, we opened Fortis Hospital, Amritsar. Our total investment in this facility was approximately Rs. 40.3 million. Also in 2003, we assumed the operations and maintenance of the Jessa Ram Hospital.

We commenced operations in June 2001 with the opening of Fortis Hospital, Mohali. Our total investment in Fortis Hospital, Mohali was Rs. 1,281.6 million, financed with equity investments from our Promoters and bank debt in a ratio of approximately 1.00 to 1.00.

All our acquisitions were accounted for under the purchase method of accounting and, accordingly, the results of operations of our owned hospitals are reflected on a consolidated or equity basis in our consolidated financial statements from the respective dates of their acquisitions.

We are developing hospitals in Jaipur, Rajasthan, northwest Delhi and Gurgaon, Haryana in the NCR and a hospital in Navi Mumbai for an estimated total cost of approximately Rs. 6,950 million through fiscal 2010. In addition, we are continuously evaluating acquisition, greenfield development and O&M contract opportunities. We are in various stages of consideration and development of such projects, including some acquisition opportunities which we may realize in the imminent future and which may be material. In addition, we are currently in various stages of negotiations, including in some cases having signed a non-binding memorandum of understanding, with a number of other parties to assume O&M contracts and acquire greenfield sites for hospitals outside our core regions, as well as to undertake a joint project with a state government and manage a hospital in a rural area as part of our corporate social responsibility initiative, some of which are larger in scale than any project we have attempted to date. Some or all of these projects may not be undertaken or, if undertaken, may be altered or take longer than anticipated to complete or may exceed our cost expectations.

Other than our initial Rs. 158.55 million payment (through OBPL) for building improvements and pre-operative expenses at Fortis Ft. Lt. Rajan Dhall Hospital, Vasant Kunj and, in some cases, purchasing medical equipment which we lease to the hospital, we are generally not responsible for capital expenditures at our O&M contract hospitals. Operating expenses are also paid by the hospital owners and we receive a percentage of total income and/or operating profits, and any income received typically represents profit. However, even with an O&M contract hospital, we may experience periods of little or no profit as we redefine the role of the hospital after assuming the O&M responsibilities therefor. Acquisitions of existing hospitals and building hospitals on greenfield sites tend to require substantial cash payments, either to fund the purchase price or to acquire the land, hospital buildings and equipment and to finance the operations of the hospital. As a result of these high "start-up" costs and, especially in the case of a greenfield hospital, the gestation period before the hospital matures, an owned hospital will typically operate at a loss for a number of years before achieving profitability.

Note Regarding Presentation

Our historical operating results may not be indicative of our results on a going-forward basis, as these will include the consolidated results of EHIRCL and its subsidiaries, IHL and OBPL for full periods. We completed the Escorts hospitals acquisition on September 28, 2005 and it more than doubled the size of our group. We completed the acquisition of IHL, which owns Fortis

Hospital, Noida, and the acquisition of OBPL, which has an O&M contract for Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj and owns land for our planned greenfield hospital in northwest Delhi, on March 20, 2006. We completed the acquisition of HHPL in February 2007.

We have set forth in this Red Herring Prospectus stand-alone financial statements for Fortis Healthcare Limited ("FHL") and IHL and consolidated financial statements for EHIRCL and its subsidiaries, which collectively represent our principal operations. Stand-alone financial statements for our other, minor Subsidiaries are included as well. In addition, we have included consolidated financial statements as at and for the nine months ended December 31, 2006 and the years ended March 31, 2002, 2003, 2004, 2005 and 2006 for FHL, all its Subsidiaries and its associate, SMPL (the corporate owner of Fortis La Femme) since the respective dates such Subsidiaries were acquired (or, in the case of IHL, since it came a board controlled subsidiary) and SMPL became our associate: September 29, 2005 for EHIRCL and its subsidiaries; March 21, 2006 for OBPL, December 20, 2002 for IHL and January 3, 2006 for SMPL. Additional consolidated financial statements have not been prepared because we did not have any other Subsidiaries in prior periods.

The discussion below covers only the stand-alone results for FHL and IHL and the consolidated results for EHIRCL, as there are no meaningful comparative periods available for our consolidated results since the closing of the Escorts hospitals acquisition occurred during fiscal 2006. We also have not included a discussion comparing the standalone results for FHL and IHL and consolidated results for EHIRCL for the nine months ended December 31, 2006 to a prior period. Because we have not discussed our consolidated results, or included a comparative period for the nine months ended December 31, 2006, or discussed the results for our other minor Subsidiaries below, you should not place undue reliance on the discussion below and should review carefully all the financial statements and other information included herein. For example, we have not included a separate discussion of the results of operations for OBPL on a stand-alone basis as OBPL only commenced hospital-related operations in May 2006 and its income prior to fiscal 2007 related only to non-hospital investments and its expenses related only to non-hospital and pre-operative expenses. Furthermore, the HHPL acquisition has not been reflected in our historical consolidated financial statements included in this Red Herring Prospectus and we have not prepared any pro forma information to reflect the acquisition of this entity.

For historical periods, our liquidity and capital resources discussion below covers each of FHL and IHL on a stand-alone basis and EHIRCL on a consolidated basis with its subsidiaries. Our forward-looking disclosure and future liquidity needs and capital expenditures are discussed on a consolidated basis.

Our financial statements have been prepared in accordance with Indian GAAP and standards issued by the Institute of Chartered Accountants of India and restated in accordance with SEBI Guidelines. The consolidated financial statements consolidate the accounts of the relevant wholly-owned and majority-owned subsidiaries, with intercompany accounts and transactions eliminated in consolidation and minority interests in Subsidiaries in which we own a majority interest accounted for in accordance with Indian GAAP. The consolidated financial statements also consolidate the accounts of IHL since December 20, 2002, even though the IHL acquisition did not occur until March 20, 2006, because it has been deemed to be a board-controlled subsidiary under Indian GAAP. As a result of our rights under a Shareholders' Agreement entered into with SMPL, we have acquired certain rights to participate in the financial and operating decisions at SMPL, and our minority investment in SMPL is accounted for using the equity method. Our share in the profits of SMPL is shown as a separate line item in our consolidated profit and loss account statement.

Our consolidated financial statements are presented in the same manner as FHL's unconsolidated financial statements. Where Subsidiaries engage in the provision of similar services as those provided by FHL, uniform accounting policies are adopted for like transactions, except that in certain cases, such as depreciation, EHIRCL and its Subsidiaries continue to follow their historical accounting policies, which differ from those adopted by FHL. See note B(c)(iv) in the notes to our consolidated financial statements included in the section titled "Financial Statements" on page F-1 of this Red Herring Prospectus. SMPL also follows its own accounting policies, which may differ significantly from those adopted by FHL. Subsidiaries and any joint ventures adopt their own accounting policies for transactions in which FHL is not engaged. No adjustments have been made to our consolidated financial statements to harmonize differences in accounting policies. The accounting policies discussed below, unless otherwise indicated, reflect those adopted by FHL. The auditors of the EHIRCL financial statements have included a qualification in their audit report in respect of EHIRC's litigation with the DDA and the Income Tax Authorities due to the potentially high liability to which these cases expose EHIRC. In addition, the notes to the FHL audited and restated consolidated financial statements of FHL include notes explaining that as the Company has earned operating profit of Rs. 10.63 million during

the nine month ended December 31, 2006 and in view of the Company's plan to meet its additional fund requirements through the Issue the accounts have been continued to be prepared on a going concern basis. If FHL does not improve its profitability, it may be unable to operate as a going concern in the future. For further details see Note 14 in the section titled "Financial Statements" beginning on page F-24 of this Red Herring Prospectus.

Factors affecting our results of operations

Our results of operations have been, and will continue to be, affected by a number of events and actions, some of which are beyond our control. However, there are some specific items that we believe have impacted our results of operations and, in some cases, will continue to impact our results on a consolidated level and at our individual facilities. In this section, we discuss several factors that we believe have, or could have, an impact on these results. We also discuss the ways in which we generate income and the main expenses associated with generating this income. Please also see the section titled "Risk Factors" beginning on page xii of this Red Herring Prospectus.

The Escorts Hospitals Acquisition

On September 28, 2005, FHL acquired a 90% interest in EHIRCL, which owns, directly or through majority-owned subsidiaries, four hospitals in north India. The amount paid for the purchase of the equity shares of EHIRCL was Rs. 5,850.10 million and the acquisition was subject to certain escrow arrangements. In addition, EHIRCL and its subsidiaries had approximately Rs. 832.23 million of indebtedness outstanding at the time of the acquisition. We financed the Escorts hospitals acquisition with Rs. 5,850 million borrowed under short-term bank loans, Rs. 2,575 million of which has been repaid to date.

EHIRCL, together with its subsidiaries, is substantially larger than FHL. Accordingly, our results for the year ended March 31, 2007, incorporating the results of the Escorts hospitals for the full year will differ significantly from our results for the year ended March 31, 2006, which do not incorporate the consolidated results of the Escorts hospitals for the full year. We believe the increased scale and larger infrastructure created by the Escorts hospitals acquisition will enable us to generate economies of scale across our network. For example, we expect to be better able to negotiate network-wide rates with our suppliers. We also believe the prominent reputation of the Escorts hospitals has enhanced the reputation of all our hospitals in the marketplace.

We have initiated the integration of the Escorts hospitals and the rest of our hospital network. Although we have taken steps to integrate the finance, legal and human resources functions, to date we have not integrated the medical operations or any of the other aspects of the Escorts business. To date, the growth in the Escorts business has been slower compared to the rest of our hospital network. Over time, we intend to adopt the best practices from the Escorts hospitals at the other hospitals within our network and implement the best practices at our existing hospitals at the Escorts hospitals as well.

EHIRCL and its subsidiaries are involved in various significant legal proceedings challenging (i) its right to a leasehold interest on the land on which the EHIRC hospital is located, (ii) its corporate existence, and, by implication, the validity of the Escorts hospitals acquisition, (iii) the application of a condition in an allotment letter in respect of the EHIRC hospital site requiring the provision of free treatment to indigent patients at EHIRC, (iv) the application of a similar free treatment condition in the allotment letter in respect of the EHRC hospital site requiring the provision of free treatment to local residents of Faridabad at EHRC, (v) non-renewal of EHIRCL's nursing license, (vi) its ability (and that of its promoters and shareholders) to deal in or use its assets or revenue and to refer to EHIRC and its revenue in the Red Herring Prospectus and (vi) certain income tax exemptions claimed by EHIRC's predecessors. See the sections titled "Outstanding Litigation and Material Developments" and "Our Business—Legal Proceedings" on pages 220 and 86, respectively, of this Red Herring Prospectus for additional information regarding these proceedings. If any of these matters is resolved in a manner adverse to us, we could be required to make large payments to governmental authorities or could, in some circumstances, lose our right to the shares in EHIRCL and its subsidiaries or our right to the EHIRC and EHRC hospital facilities or our right to operate our inpatient business at EHIRC. Although a portion of the consideration we paid in connection with the Escorts hospitals acquisition remains in an escrow account pending the resolution of the income tax matters, amounts found to be due under the income tax proceedings may exceed the escrow amount, and we may not be able to recover amounts due to us under the indemnity arrangements in the acquisition agreement relating to the Escorts hospitals acquisition. Other than with respect to the tax litigation and the litigation challenging our corporate existence, we may not have any recourse against the sellers in the Escorts hospitals acquisition. Although we may have a claim against the sellers in the Escorts hospitals acquisition for breach of warranty in the event the litigation challenging our corporate existence is resolved in a manner adverse to us, we may not be able to recover amounts paid by us in connection therewith from the sellers. In addition, in connection with the licensing matter, we and personnel in control positions could also face civil and criminal liability.

Escorts Litigation Update

On March 22, 2007, the High Court of Delhi rendered its judgment in a public interest litigation ("PIL") filed in 2002 regarding the applicability of conditions for the provision of free treatment to indigent patients in hospitals located on certain plots of land allotted by DDA at concessional rates. The Court ordered the hospitals, including the EHIRC facility in Delhi and the Indian Spinal Injuries Centre, in which we operate a heart command center, to: (a) provide free treatment (including free admission, beds, medication, treatment, surgery, nursing, consumables and non-consumables) to the extent of 10% of the total number of patients in the IPD and 25% of the total number of patients in the OPD with effect from the date the hospitals have become functional; and (b) repay an amount to the central corpus established by the High Court for non-compliance or partial compliance with the conditions since the date commencement of hospital operations. The Court has constituted a Special Committee to determine the amount payable in terms of the Court's directions.

Subject to the determination of the exact amount payable by us, we expect that we may be required to make a substantial payment to the central corpus. Further, going forward, we will prospectively be required to provide free treatment in order to comply with this judgment. The payment that we may be required to make to the corpus, as well as the costs of compliance with this judgment, may have a material adverse effect on our business and financial results. In addition, this judgment may negatively affect certain of our other legal and regulatory proceedings currently pending before courts and relevant government agencies, including the DDA.

As mentioned above, the amount to be deposited into the central corpus for non-compliance or partial compliance since the date EHIRC Delhi hospital became functional in 1988 shall be determined by the Special Committee to be constituted as per directions of the High Court. Given the uncertainty, we are not able to quantify the aforesaid payment which it may be required to make to the central corpus.

For purposes of providing preliminary guidance regarding the financial impact of providing free treatment to indigent patients going forward, we have estimated that the financial impact of the High Court judgment on our results for the nine months ended December 31, 2006 (the latest period for which audited results have been included in the Red Herring Prospectus) would be an additional expense of approximately Rs. 60 million, based on our current understanding and interpretation of this judgment. This estimation is subject to and dependent on the assumptions and methodology used by management. In arriving at this number, among other things, (i) we have only taken into account the EHIRC Delhi hospital (and not the Indian Spinal Injuries Centre, which we do not own), (ii) we have only considered 'materials consumed' costs (i.e., costs arising from the consumption of consumables and other materials), and not other costs, such as staff costs, professional fees, other operating expenses and administrative and other expenses, which are assumed to be incurred irrespective of whether free treatment is provided or not, (iii) we have carried out the estimation on the basis of the number of inpatient registrations during the nine-month period ended December 31, 2006 and under the assumption that 10% of those inpatients are provided free treatment, and we have not considered the potential impact of any future increases in the number of inpatient registrations or number of beds, (iv) we have not considered the impact of any future increases in capacity utilization (the capacity utilization of the EHIRC Delhi hospital for the nine-months ended December 31, 2006 was 80.9%), (v) we have assumed that the average cost of treating indigent patients is the same as the average cost of inpatient treatment throughout the hospital, and (vi) we have assumed that there are no costs relating to materials consumed in providing outpatient treatment.

The estimation is for and on the basis of the nine-months ended December 31, 2006, which is the latest period for which audited results have been included in the Red Herring Prospectus. We are not able to provide an estimate of what the impact would be for the full fiscal year 2007 or for any future years.

Although the estimated cost is presented with numerical specificity, the assumptions are inherently subject to significant uncertainties and contingencies. Therefore, there can be no assurance that the future impact would be in line with this estimation. If, among other things, the assumptions were to change or if our interpretation of the High Court judgment were to be incorrect, the impact could be materially different from what is provided in the estimation.

For further details, see the section titled "Outstanding Litigation and Material Developments" beginning on page 220 of this Red Herring Prospectus

The IHL, OBPL and HHPL Acquisitions

On March 20, 2006, we acquired IHL from the Promoter Group for approximately Rs. 301.50 million. We funded the IHL acquisition through an equity contribution from FHHL. In addition, IHL had approximately Rs. 469.19 million of indebtedness outstanding at the time of the IHL acquisition, all of which remains outstanding. Following the IHL acquisition, FHL made an additional Rs. 100.60 million equity contribution to IHL, pursuant to which our interest in IHL increased to 99.90%. As IHL and thus, Fortis Hospital, Noida, were previously owned by the Promoter Group and continue to be managed by the same management team, our acquisition of IHL did not change the operations of Fortis Hospital, Noida in any way and no integration is required. Our consolidated financial statements include the results of Fortis Hospital, Noida.

Also on March 20, 2006, we acquired a 100% interest in OBPL, which has an O&M contract for the Fortis Ft. Lt. Rajan Dhall Hospital, Vasant Kunj and owns property on which a hospital is to be constructed in northwest Delhi from a Promoter Group company for total consideration of approximately Rs. 30.5 million. OBPL did not conduct any hospital-related business prior to fiscal 2007 and thus its results of operations on a going-forward basis will be quite different from the historical results included in the financial statements beginning on page F-209 of this Red Herring Prospectus. Prior to fiscal 2007, OBPL's income related only to non-hospital investments and its expenses related only to non-hospital and pre-operative expenses. OBPL's non-hospital investment business has been discontinued. Following the OBPL acquisition, FHL made additional equity contributions of Rs. 329.5 million and Rs. 90 million to OBPL.

The society that owns the Fortis Ft. Lt. Rajan Dhall Hospital, Vasant Kunj, i.e. the Dhall Society is involved in various significant legal proceedings challenging (i) its right to a leasehold interest on the land on which the hospital is located and (ii) its right to a hospital nursing license. See the sections titled "Outstanding Litigation and Material Developments" and "Our Business—Legal Proceedings" beginning on pages 220 and 58, respectively, of this Red Herring Prospectus for additional information regarding these proceedings. If either matter is resolved in a manner adverse to the hospital, our O&M contract for the hospital would no longer be effective, and we could lose our entire Rs. 350 million investment in respect of the license fee we paid to obtain the O&M rights for this hospital and the Rs. 158.55 million we have spent on improvements to the hospital building and pre-operative expenses, as well as the portion of the Rs. 374.65 million we have spent on medical and other equipment and other hospital infrastructure that is not movable. Although the Dhall Society is required under the O&M contract to reimburse us for these amounts with interest in such an event, the Dhall Society does not currently have, and in the future may not have (even if it were successful in claiming compensation from the DDA for the hospital building), sufficient funds to do so. In addition, if the Dhall Society is unsuccessful in defending the registration matter, the Dhall Society and, potentially, our subsidiary, OBPL, which holds the O&M contract in respect of the hospital, and personnel in control positions could face civil or criminal sanctions for operating a hospital without a registration.

In February 2007, we acquired a 100% interest in HHPL to develop a super-specialty hospital in Navi Mumbai, a suburb of Mumbai, Maharashtra, for a total consideration of Rs. 256 million. The super-specialty hospital, which will have specialization in joint replacement, neuro-surgery, cardiac care and renal care, is expected to have capacity for up to 152 beds and to commence operations in the first quarter of fiscal 2008. The infrastructure for the hospital is in place, and we estimate that further capital expenditures to commence initial operations will amount to approximately Rs. 350 million. This hospital will provide us with a presence in west India.

Other Litigation Matters

The trust that owns Jessa Ram Hospital is involved in significant legal proceedings in which the Land & Development Office of the Ministry of Urban Development of the Government of India (the "L&DO") and the DDA, which own approximately 13% and 87%, respectively, of the land on which Jessa Ram Hospital is located, are challenging the trust's right to a leasehold interest on part of the land on which the hospital is located. If this matter is resolved in a manner adverse to the hospital, our O&M contract for the hospital would no longer be effective, and we could lose all our investments in the infrastructure of the hospital. See the sections titled "Outstanding Litigation and Material Developments" and "Our Business—Legal Proceedings" beginning on pages 220 and 86 respectively, of this Red Herring Prospectus for additional information regarding these proceedings. Although we may have a breach of warranty claim under our O&M contract with the trust that owns the hospital, in which the trust represented to us that it was operating in compliance with the terms of its real property leases, we may not be successful in bringing any such claim, and even if such a claim were successful, the trust may not have sufficient funds to compensate us in full or at all. In addition, an application for renewal of the hospital's nursing license was filed in January 2006, but to date, the

hospital has not received a renewal. The existing registration expired in March 2006 and the hospital is currently operating without a valid registration, which could result in civil and criminal liability against the hospital and, potentially, FHL, which holds the O&M contract in respect of the hospital, and personnel in control positions.

Expansion Plans

We have grown from owning and operating a single hospital in 2001 to running a network of 11 hospitals and 16 satellite and heart command centers today, and we are continuously evaluating new acquisition, greenfield development and O&M contract opportunities and are currently in various stages of evaluating and implementing a number of projects. See the section titled “Our Business” beginning on page 58 of this Red Herring Prospectus for a discussion on several of our most developed plans.

When evaluating the viability of a new opportunity, we examine the location, including the number of target patients in the area, the available talent pool at that location, the price and, for the existing facilities, the quality of the infrastructure, the reputation of the staff and the institution’s work culture.

We consolidate the operating results of an acquisition for the periods subsequent to acquisition. Because of the relatively small number of hospitals we own, each hospital acquisition can materially affect our overall results and financial profile. We typically take a number of steps to increase operating income when we acquire a hospital. These efforts often result in cost increases to expand services, upgrade facilities, strengthen medical staff and improve market position. Our acquisitions also involve costs related to the acquisition itself and the integration process. The benefits of our investments and of other activities to improve operating margins generally do not occur immediately and it may take between three and five years for a greenfield hospital to generate operating profits. Consequently, the financial performance of a newly acquired hospital may adversely affect our overall operating margins in the short term. We have incurred cumulative restated consolidated net losses of approximately Rs. 2,003.72 million as at December 31, 2006. As we acquire additional hospitals, this effect should be mitigated by the expanded financial base of our existing hospitals.

Admissions and Average Income per Bed in Use

Our inpatient income is highly dependent on the occupancy rates at our hospitals. Our occupancy rates are critical to optimizing profitability at our facilities and form an integral part of our management information system. The occupancy rate of a hospital is a function of conversions of outpatients to inpatients and of direct admissions.

As a significant portion of inpatient income is derived from medical services provided in the initial two to three days of an inpatient visit (with the remaining patient stay generating primarily occupancy income), we strive to increase our average income per bed in use by reducing the length of patient stay, increasing capacity turnover, focusing on complex procedures with higher margins and achieving higher operating efficiency through the adoption of advanced technology and through the provision of improved medical services.

In our cardiac care hospitals and departments, we also closely monitor our conversion rate, that is, the number of patients who were diagnosed after an angiography as requiring an invasive cardiac procedure who then follow through with such procedure at one of our hospitals. In addition, we monitor the reverse trend: the number of patients diagnosed elsewhere who choose to come to our facilities for treatment. Our conversion and reverse conversion rates are important tools in evaluating the performance of our cardiac care departments. Based on these rates, we determine the number of beds in a hospital allocated to cardiac care, equipment procurements, pricing of various procedures and advertising initiatives.

We believe that the important factors influencing the overall utilization of a hospital include the quality and market position of the hospital and the number, quality and specialties of doctors providing patient care within the facility. Generally, we believe that the ability of a hospital to meet the healthcare needs of its community is determined by its breadth of services, level of technology, emphasis on quality of care and convenience for patients and doctors. Other factors which impact utilization include the growth in local population and local economic conditions. Utilization across the healthcare industry is also affected by improved treatment protocols as a result of advances in medical technology and pharmacology.

The following table sets forth certain aggregate statistics for our owned hospitals, as well as EHCR, for the nine months ended December 31, 2006 and the years ended March 31, 2006, 2005 and 2004. For a discussion of the performance of our individual hospitals, see the section titled “Our Business—Our Hospitals and Other Facilities” beginning on page 63 of this Red Herring Prospectus.

	Nine months ended December 31, 2006	Year ended March 31,		
		2006	2005	2004
Number of hospitals at end of period ^(a)	7	7	3	2
Number of beds in use at end of period ^(b)	1,082	1,030	264	149
Inpatient admissions ^(c)	46,955	55,284	11,970	8,292
Outpatient registrations ^(d)	319,413	369,630	93,509	61,246
Average daily census ^(e)	1,332	1,164	289	191
Average income per inpatient admission (Rs. in millions) ^(f)				
FHL	0.09	0.08	0.07	0.06
EHIRCL (consolidated)	0.08	0.08	-	-
IHL	0.07	0.07	0.06	-

Notes:

- (a) This table does not include any operating statistics for hospitals managed, but not owned, by FHL and its subsidiaries, but includes EHCR.
- (b) Represents inpatient beds. Excludes beds in emergency rooms, beds used for dialysis treatments and other outpatient treatments.
- (c) Represents the total number of patients admitted (in the facility for period in excess of 23 hours) to our hospitals and is used by management and certain investors as a general measure of inpatient volume.
- (d) Includes multiple visits by the same patient are counted separately, if billed separately.
- (e) Represents the average number of inpatient and outpatient registrations each day.
- (f) Represents consolidated total income (including income generated from O&M contracts and satellite and heart command centers) divided by the number of inpatient admissions at our owned hospitals and EHCR.

Equipment

The complex nature of the procedures we perform at our hospitals, in particular at our quaternary care “centers of excellence”, requires us to invest in technologically sophisticated equipment, such as robots and scopes used in minimally invasive surgeries. This equipment is generally very expensive and forms a major component of our annual capital expenditures budget. In addition, because we are committed to maintaining the highest standards of care, we are continuously upgrading and replacing this equipment as new technologies become available. This could make our existing equipment obsolete more quickly than anticipated. Moreover, as much of this equipment is manufactured outside India, we face foreign exchange risk when we purchase such equipment.

Pricing

Premium Pricing: Historically, we have been able to charge premium prices for our services above the rates charged for similar services by government-run facilities and smaller hospitals and we price our services at levels comparable to the prices charged by our corporate competitors. We are able to charge a premium to public facilities and smaller hospitals in part as a result of the number of prominent doctors on staff at our hospitals, as well as our focus on delivering high-end care with technologically advanced equipment in our operating theatres and comfortable recovery rooms. In addition, our prices at hospitals located in major metropolitan areas, especially our “hub” hospitals, tend to be higher than prices for similar procedures at our “spoke” hospitals, although within a hospital, we charge the same price for a procedure regardless of the type of recovery room a patient has chosen.

We believe we are generally able to maintain charging premium prices without negatively impacting our patient volumes. Our ability to charge premium rates increases at a hospital as the hospital becomes more established and our name recognition increases. However, despite our ability to charge premium prices over government and small hospitals, a large proportion of our patients “price shop” when choosing a hospital at which to undergo a procedure as most patients do not have health insurance and must pay for their healthcare needs directly. We have attempted to reduce the effects of price shopping by offering package pricing, as discussed below, and by ensuring that our hospitals are staffed with highly-skilled doctors with strong reputations in the communities in which we operate.

Package Pricing: For a number of our more common procedures with predictable outcomes, we offer patients the option to pay a package price for a set range of services, including examinations, medical procedures, medications administered during their inpatient period and room charges, which varies by package. Our packages are determined on a hospital-by-hospital basis, and pricing varies depending on the risk profile of the patient. Package pricing is a common phenomenon at hospitals in India, and we believe a well-presented package provides patients with a degree of certainty about the costs of a procedure and offers us a predictable income stream per procedure. There is a risk, however, that we may define the parameters of a package too broadly for a given price and be unable to recoup our costs under such package. Conversely, we may define the parameters too narrowly, requiring the patient to pay for additional costs not included in the package and thus negate many of the benefits of the package pricing perceived by the patient.

Negotiated Rates: Many of our owned hospitals have entered into arrangements with large employers in the regions in which we operate to provide healthcare services to their employees or subscribers at discounted rates, often representing discounts ranging from 5% to 15% to our published rates. In some cases, we provide discounts in the form of negotiated lower prices for individual procedures. We believe the increase in patient volumes that results from these arrangements more than offsets any discounts we provide under such arrangements. However, because the rates charged under these arrangements are set for a specified period, we may not be able to increase the prices we charge thereunder with the same flexibility as our published prices, even if our costs increase.

Upward Pressure on Wages and Other Expenses: The healthcare industry is relatively labour intensive and wages and other operating expenses have shown an upward trend. Suppliers have also tended to pass on the effects of higher costs through increasing the supply prices payable by us. We try to offset the effects of increasing operating costs by measures such as increasing our own charges, expanding our range of services, rationalizing manpower and implementing other cost control policies. However, we have not always been successful in controlling upward pressure on expenses, particularly in connection with salaries and retainer fees paid to doctors at our Escorts hospitals, and we may be unsuccessful in passing along higher prices in the future to our patients without affecting patient volumes.

Patient volumes

Patient volumes are driven by, among other things, the hospital image and brand reputation, the type of services offered, the economic and social conditions of local communities, the degree of competition from other hospitals, seasonal illness cycles, climate and weather conditions, the clinical reputation of our doctors, doctor retention and attrition, healthcare competitors, negotiations or terminations of corporate contracts in respect of employee healthcare needs and spending ability.

Service mix

Charges for inpatient and outpatient services vary significantly depending on the type of service, such as preventive care, medical, surgical or intensive care; the corporate payer; and the geographic location of the hospital. An increasing portion of our income is derived from the provision of services in the cardiac care, neuro-sciences, gastroenterology and orthopedics departments, and we expect the trend to continue in the near future, as the Indian economy grows and corresponding “lifestyle” diseases become more prevalent.

Income

Our income is mainly derived from the provision of healthcare services, consisting of hospital services, in particular, sophisticated inpatient surgical procedures, hospital management fees and the operation of retail pharmacies at our owned, Fortis-branded hospitals.

For fiscal 2006 on a consolidated basis, income from hospitals owned by us was Rs. 2,871.94 million, representing 96.65% of

our total income, and income from O&M contracts was Rs. 53.59 million, representing 1.80% of our total income, while other income was Rs. 46.04 million, representing 1.55% of our total income. For the nine months ended December 31, 2006, on a consolidated basis, income from owned hospitals was Rs. 3,723.67 million, income from O&M contracts was Rs. 42.67 million and other income was Rs. 80.37 million representing 96.81%, 1.10% and 2.09%, respectively, of our total income. The increase in other income, as a percentage of total income, is primarily due to an increase in equipment lease rentals resulting from equipment given on lease to the Vasant Kunj Hospital. The decrease in income from O&M contracts, as a percentage of total income, is primarily due to the discontinuation of the O&M arrangement with Jeewan Mala Hospital.

The components of our income are set forth below:

Inpatient income: Inpatient income represents income generated from the provision of inpatient services, including fees for medical services, food and beverages for patients and room charges, with fees for medical services representing the majority of the income. Inpatient income is recognized as and when the services are rendered. For fiscal 2006, gross inpatient income represented approximately 90.62% and 85.06% of the restated total income for FHL and IHL, respectively. For the nine months ended December 31, 2006, it represented 86.57%, and 82.80% (unconsolidated), respectively. In the case of EHIRCL and its subsidiaries, gross inpatient income (which includes the difference between published prices for procedures and negotiated lower rates offered under certain arrangements) represented approximately 91.36% and 91.67% of the restated total income (not taking into account the deduction of the difference between published prices for procedures and negotiated lower rates offered under certain arrangements) for fiscal 2006 and the nine months ended December 31, 2006, respectively. We expect inpatient income to increase in the future both in absolute terms and as a percentage of total income as we expand our hospital network and continue to focus on sophisticated procedures in cardiac care, orthopedics, neuro-sciences, gastroenterology, renal sciences, oncology and mother and child care, which generate significant income and for which there is an increasing demand.

Outpatient income: Outpatient income represents income generated from the provision of outpatient services at the hospitals we own, including fees for medical and diagnostic services. Outpatient income is recognized as and when the services are rendered. For fiscal 2006, gross outpatient income (which, in the case of EHIRCL and its subsidiaries includes the difference between published prices for procedures and negotiated lower rates offered under certain arrangements) represented approximately 6.52%, 6.29% and 11.29% of the restated total income (which, in the case of EHIRCL and its subsidiaries does not taken into account the deduction of the difference between published prices for procedures and negotiated lower rates offered under certain arrangements) for FHL (unconsolidated), EHIRCL (on a consolidated basis) and IHL, respectively. For the nine months ended December 31, 2006, it represented 6.65%, 6.53% and 13.54%, respectively. We expect outpatient income to increase in the future as a result of both higher demand for healthcare services in India and the expansion of our hospital network.

Management fees from hospitals and income from satellite centers under O&M contracts: Management fees from hospitals and income from satellite centers represent fees we derive from the facilities we operate and manage, but do not own, including our satellite and heart command centers. Fees derived from our O&M contracts with hospitals are typically determined based on a percentage of the gross income at the hospital, in some cases only if gross income exceeds certain thresholds and in other cases reduced by any net cash losses. Additionally, the fees we derive from one of our O&M contracts are based on a percentage of net operating profits. Fees derived from our satellite and heart command center O&M contracts are typically based on a percentage of total income or profits above a specified threshold amount or a fee per procedure performed. As we add new O&M contract hospitals to our network and improve the operating efficiencies at our existing O&M contract hospitals, we expect to experience increases in hospital management fees from new and existing O&M hospital partners. As a percentage of consolidated total income, management fees from hospitals and income from satellite centers could either increase or decrease depending on the rate and nature of our expansion. For fiscal 2006, management fees from hospitals and income from satellite centers, as applicable represented approximately 0.46% and 1.68% of the restated total income of FHL (unconsolidated) and EHIRCL (on a consolidated basis) respectively. For the nine months ended December 31, 2006, it represented 0.52% and 1.57%, respectively. IHL does not have any O&M contracts with hospitals or satellite and heart command centers.

Pharmacy income: Pharmacy income represents income generated from retail sales at the pharmacies we operate at the Fortis-branded hospitals in Mohali, Noida and Amritsar. We recognize this income at the point of sale, less any discounts, and we adjust for sales returns during the period in which returns occur. We expect pharmacy income to increase as a result of higher patient volumes at our hospitals. For fiscal 2006, pharmacy income represented approximately 1.62% and 0.84% of the restated total

income of FHL (unconsolidated) and IHL, respectively. For the nine months ended December 31, 2006, it represented 1.53% and 1.25%, respectively. In the future, we may choose to outsource our retail pharmacy business to other service providers, including Promoter Group companies or affiliates. EHIRCL and its subsidiaries do not earn any retail pharmacy income.

Discounts and subsidies: Discounts and subsidies represent discounts on healthcare services for individual patients. For EHIRCL and its subsidiaries (other than EHRCL), subsidies also include the discounts provided under arrangements with employers and insurance companies, as well as free treatment requirements included in the terms of the allotment letters in respect of the land on which EHRC and EHRC are located and EHCR's arrangement with the Government of Chattisgarh. For FHL, IHL and EHRCL, discounts with employers are directly reflected in the inpatient income and outpatient income amounts. We expect discounts and subsidies to increase in absolute terms as a result of higher patient volumes and, in respect of the Escorts hospitals (other than EHRC) we also expect discounts and subsidies to increase as a percentage of total income as the number of negotiated arrangements and the number of patients covered by such arrangements increase.

Other income: Other income consists primarily of fees generated from rent or access charges paid to us by third-parties in respect of banks and ATMs, pharmacies, cafeterias and gift shops co-located at our owned hospitals and income from the Fortis Inn rehabilitation center we operate on-site at Fortis Hospital, Mohali. We expect other income to increase in actual terms as we expand our network but to decrease as a percentage of consolidated total income as our hospitals mature and inpatient and outpatient income increase. For fiscal 2006, other income represented approximately 2.25%, 0.97% and 3.67% of the restated total income of FHL (unconsolidated), EHIRCL (on a consolidated basis) and IHL, respectively. For the nine months ended December 31, 2006, it represented 5.63%, 0.44% and 3.04%, respectively.

Expenditure

The primary categories of our expenditures include materials consumed, personnel expenses, operating expenses, selling, general and administrative expenses and financial expenses. We exclude from expenditures those common expenses allocated to affiliated companies under the same management and our O&M contract hospitals. These allocations are based on estimates made by management. In making these allocations, management considers the time spent in respect of services delivered to the hospitals we own compared to that spent in respect of affiliated companies and O&M contract hospitals and goods and services consumed by the various entities. In our financial statements, all expenditures are recorded net of amounts reimbursed to us by our affiliates or other third parties.

Materials Consumed: Materials consumed include consumable medical supplies, as well as drugs and consumables administered to a patient while on-site at one of our owned hospitals and include customs duty and freight charges. Our most significant costs include the costs for medical implants and drugs and consumables. We expect materials consumed to increase in absolute terms as we continue to expand our network and prices for consumables increase, but decrease as a percentage of consolidated total income due to the economies of scale and greater bargaining power that comes with a larger hospital network. However, as we expand our network and our existing hospitals mature, materials consumed could represent an increased or decreased percentage of consolidated total income depending on our service mix. For example, joint replacement surgeries tend to have higher materials consumed costs than mother and childcare procedures.

Personnel Expenses: Personnel expenses consist primarily of salaries and wages, staff welfare expenses, contributions to the statutory provident fund, statutory gratuities, bonus payments and staff recruitment and training. In the future, we expect personnel expenses to increase in absolute terms, as a result of both growth in our business and upward pressure on wages for healthcare professionals, especially doctors and nurses. Opening a new hospital requires us to install a basically full complement of doctors even if occupancy rates have not yet reached target levels. As a result of ramping up our staffing levels for doctors and, to a lesser degree, other staff at new hospitals in anticipation of higher patient volumes in the future, personnel expenses will represent a higher percentage of income in respect of a newly acquired or opened owned hospital before it reaches maturity. This will decline as patient volumes and manpower utilization rates increase at a hospital. During periods of expansion in which newly acquired or opened owned hospitals make up the majority of our portfolio, personnel expenses will represent a higher percentage of consolidated total income.

Operating Expenses: Operating expenses consist primarily of retainer fees to doctors at our owned hospitals who act as independent contractors rather than as employees, rent for hospital buildings, equipment leases, repairs and maintenance of buildings, plant and machinery, fees we pay to outsource our diagnostic testing services, utility charges (including power and fuel), security, housekeeping expenses and patient meals. As we expand our business, operating expenses will increase

correspondingly in absolute terms. Much of the infrastructure for a hospital must be put in place when a hospital commences operations and many operating expenses are required to be incurred regardless of patient admission levels, and thus initially, operating expenses will represent a higher percentage of a hospital's total income until patient volumes reach targeted levels.

Selling, General and Administrative Expenses: Selling, general and administrative expenses include marketing and business production expenses, bad debt expenses, insurance, repairs and maintenance, communications and non-medical professional fees. We expect that these expenses will increase in the future, primarily as a result of our expansion plans. We expect selling, general and administrative expenses to decrease as a percentage of consolidated total income as these costs (many of which are fixed) are spread out over a larger income base as we expand our network.

Financial Expenses: Financial expenses are primarily composed of interest paid on loans and also include other bank charges. Although a portion of the proceeds from the Issue will help finance repay a portion of our existing loans and certain pending future projects, we expect to incur additional indebtedness in the future to help finance our expansion plans, which would increase our financial expenses. Like selling, general and administrative expenses, we expect financial expenses to decrease as a percentage of consolidated total income as our income base grows as a result of growth in our network and we intend to maintain a ratio of debt to equity financing for new projects of up to 1.25 to 1.00, although this ratio may vary from project to project and may be much higher, especially on a temporary basis before we secure permanent financing for a new project. This ratio could change depending on market conditions, restrictions under our existing debt agreements and other factors.

Depreciation and Amortization: We expect a significant increase in our depreciation and amortization expenses due to the amortization of goodwill recognized with the Escorts hospitals acquisition and the IHL acquisition. We had no goodwill as at March 31, 2005. Our consolidated goodwill (after the deduction of capital reserves arising from our acquisition of OBPL) was Rs. 4,261.27 million as at March 31, 2006 and Rs. 3,918.65 million as at December 31, 2006. The increase in goodwill was due to the Escorts hospitals acquisition, the OBPL acquisition and the IHL acquisition.

We have made significant investments in medical equipment and we regularly upgrade our property, plant and equipment. We depreciate our property, plant and equipment based on statutorily prescribed rates. If the actual useful life of an asset is shorter than the statutorily prescribed useful life, we write down the full amount of the remaining value of such asset.

Seasonality

Our inpatient and outpatient volumes are lowest during the summer months and other holiday periods as both patients and doctors may take vacation. These lower volumes result in lower inpatient and outpatient income during these periods, especially for elective or non-urgent procedures. Conversely, patient volumes and thus inpatient and outpatient income are highest during the winter months. As we are continuously expanding, the effects of seasonality may be difficult to ascertain from our financial statements.

Critical Accounting Policies

The discussion and analysis of our financial condition and results of operations is based upon the Financial Statements, which have been prepared in accordance with Indian GAAP. The notes to the Financial Statements contain a summary of our significant accounting policies. The preparation of the Financial Statements may require us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosures of contingent assets and liabilities. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. Set forth below is a summary of our most significant critical accounting policies under Indian GAAP.

Provision for Contingencies

We are subject to significant claims and legal proceedings, some or all of which may not be covered by our insurance policies or indemnification arrangements or which may exceed our insurance coverage or indemnification limits. We are required to assess the likelihood of adverse judgments or outcomes to these matters and record reserves for claims when they are probable and reasonably estimable. Provisions are not discounted to the present value of a contingency and are determined based on management estimates of the amounts required to settle the obligation at each balance sheet date. We estimate reserves for losses and related expenses for these contingencies based on a careful analysis of each individual issue. The

ultimate liability could, however, exceed our estimates. Provisions are reviewed at each balance sheet date and adjusted to reflect the current management estimates. Any such adjustment could have a material adverse effect on our results of operations or financial position. We have made provision in our accounts for any liability arising out of EHIRCL's litigation proceedings. EHIRCL's litigation with the DDA and the Income Tax Authorities are the subject of qualifications in the auditors' reports prepared by EHIRCL's auditors due to the potentially high liability to which these cases expose EHIRCL.

Allowance for Bad Debts

We estimate our allowances for bad debts based on the historical trend of our hospitals' cash collections and contractual write-offs, accounts receivable agings, established fee schedules, relationships with payors and procedure statistics. While we believe that our allowances for bad debts are adequate, if the actual write-offs are significantly different from our estimates, our results of operations may, in turn, be significantly impacted.

The following table summarizes our day's sales outstanding as of the dates indicated:

	As of March 31,			As of December 31,
	2004	2005	2006	2006
Day's sales outstanding	7	31	88	66
Day's sales outstanding (ex ECHS)	7	15	74	71

Our target for day's sales outstanding related to inpatient and outpatient income ranges from 45 days to 60 days. As our patients typically pay their bills in cash, our day's sales outstanding is generally quite low, but we expect day's sales outstanding to increase as the number of patients covered by insurance or employer-provided benefits increases. A government-run agency, the Ex-servicemen Contributory Health Scheme ("ECHS"), provides healthcare insurance coverage for all veterans of the armed forces, and approximately 10% of our consolidated gross income is derived from patients covered by ECHS. The amount and timing of payments from ECHS have a significant impact on our margins, cash flow and working capital. Because we are required to bill ECHS directly and that agency has long payment review times that can run for six or more months, our day's sales outstanding is relatively high. Without payments due from ECHS, our day's sales outstanding ranges from 15 days to 75 days. Our day's sales outstanding (ex ECHS) for the dates presented in the table above are within the target range except for fiscal 2006 and nine months ended December 31, 2006. Our day's sales outstanding (ex ECHS) equalled 74 days as of March 31, 2006 and 71 days as of December 31, 2006, reflecting a high level of sales to corporate entities, which have longer payment periods than our individual patients with no corporate coverage. We have improved and standardized our collection policies and procedures. In addition, we have established a centralized receivables management services department to supplement the individual hospital collection efforts. This centralized department also serves as a tool to monitor ongoing compliance with our policies and procedures.

For payments due from patients and other payors, including ECHS, our collection policies and procedures are based on the type of payor, size of claim and estimated collection percentage for each patient account. The operating systems used to manage our patient accounts provide for an aging schedule in 30-day increments, by payor, doctor and patient. The operating systems generate reports that assist in the collection efforts by prioritizing patient accounts. Collection efforts include direct contact with patients or third-party payors, written correspondence and the use of legal or collection agency assistance, as required.

We review the standard aging schedule, by hospital, to determine the appropriate provision for doubtful accounts. This review is supported by an analysis of the actual net income, contractual adjustments and cash collections received. If our internal collection efforts are unsuccessful, we manually review patient accounts with balances of Rs. 10,000 or more. We then classify the accounts based on any external collection efforts we deem appropriate. An account is written-off only after we have pursued collection with legal or collection agency assistance or otherwise deemed an account to be uncollectible. Typically, accounts will be outstanding a minimum of 120 days before being written-off.

Asset Impairment

We review the carrying amounts of our plant, property and equipment at the end of each balance sheet period if there is any indication of impairment based on internal or external factors. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in

use. In assessing value in use, the estimated future cash flows are discounted to their present value at the weighted average cost of capital. After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life. Management's judgment is critical in assessing the following criteria for asset impairment:

- a significant decrease in the asset's market price;
- a significant adverse change in the extent or manner in which the asset is being used or in its physical condition, including the age of the asset;
- technological obsolescence leading to earlier-than-planned redundancy of equipment;
- a significant adverse change in the operating performance of the asset;
- an accumulation of costs significantly in excess of the amount originally expected for an asset's acquisition or construction;
- a current period operating or cash flow loss combined with a history of operating or cash flow losses or a projection or forecast that demonstrates continuing losses associate with an asset's use; and
- a current expectation that it is more likely than not that the asset will be sold or otherwise disposed of significantly before the end of the statutorily prescribed rate of useful life.

Depreciation

We depreciate our leasehold improvements, including immovable fixtures in our owned hospitals located in leased premises, over the lease period. Depreciation on all other fixed assets is provided using the straight line method and is based on statutorily prescribed rates. Individual assets not exceeding Rs. 5,000 are depreciated fully in the year of purchase. In contrast, EHIRCL and its subsidiaries use the written-down value or WDV method of depreciation on all fixed assets, charging a statutorily prescribed fixed rate of depreciation (which differs from the statutorily prescribed rate under the straight line method) on the dealing balance each year, which results in lower depreciation rates after the first year.

Income Taxes

Tax expense comprises current, deferred and fringe benefit taxes. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Indian Income Tax Act. Although on a consolidated basis, we have a history of substantial losses and expect to continue to incur losses in the future, these losses are concentrated at FHL, IHL and EHIRCL's subsidiaries, EHRCL, EHSSIL and EHSSHL. EHIRCL has a history of net profits. We currently do not report our income tax liability on a consolidated basis. EHIRCL paid current taxes at an effective rate of 58.96% for the nine months ended December 31, 2006, and 48.67%, 32.68% and 29.39% for fiscal 2006, 2005 and 2004, respectively. EHIRCL's effective current tax rates were primarily affected by differences between tax depreciation rates applicable under the Income Tax Act for plant and machinery, differences in treatment of certain statutory liabilities relating to employees and capital gains, which are taxed at a rate lower than the normal corporate rate. OBPL paid current taxes at an effective rate of 8.36% and 19.05% for fiscal 2005 and 2004, respectively. OBPL's effective current tax rates in fiscal 2004 and 2005 were lower than the normal corporate rate due to accumulated losses in prior periods that offset taxable profits, such that minimum alternative tax applied. In fiscal 2006, OBPL's had no current tax expense as the dividend income exceeded the profit before tax, as dividend income is not subject to current income tax under applicable laws. As we have losses at FHL, IHL and EHIRCL's subsidiaries, EHRCL, EHSSIL and EHSSHL, we do not pay income taxes at these entities, and when we do realize profits, we expect that our effective current tax rates will be decreased by any deferred tax assets relating to our prior tax losses. In the future, we may consider consolidating our corporate structure to take advantage of the deferred tax assets accumulated at FHL, IHL and EHIRCL's subsidiaries, EHRCL, EHSSIL and EHSSHL.

Fringe benefit tax is measured at the amount expected to be paid to the tax authorities in accordance with the Indian Income Tax Act. Effective fiscal 2006, we have become obligated to pay fringe benefit taxes in respect of certain perquisites offered to our employees and certain other business expenses. Fringe benefit taxes apply even when an entity has incurred net losses.

Deferred income tax reflects the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years. Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date.

As part of the process of preparing our financial statements, we are required to estimate our income taxes and this process

requires us to estimate our actual current tax exposure and assess temporary differences resulting from differing treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities. We record a deferred tax asset when we believe that there is reasonable certainty that sufficient future taxable income will be available against which the deferred tax asset can be realized. Unrecognized deferred tax assets of earlier years are reassessed and recognized to the extent that it has become reasonably certain that future taxable income will be available against which such deferred tax assets can be realized.

The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. The amount of the deferred tax asset considered realizable could be reduced in the near term if estimates of future taxable income during the carry forward period differ materially from current estimates. In the event we are not able to realize the deferred tax assets, an adjustment to the deferred tax asset would be charged to income in the period such determination was made which would result in a reduction of our net income.

We have not recognized deferred tax assets on carried forward losses or unabsorbed depreciation as it is not certain whether the Company will be able to take advantage of such losses and depreciation in the future.

Changes in Critical Accounting Policies

The revised AS-15, which became applicable April 1, 2006, mandates specificity of the actuarial assumption and actuarial method to be deployed, accentuates constructive obligations for recognition of employee benefits and also allows deferral of past service costs under specified circumstances.

Other Information

Unusual or infrequent events or transactions: There have been no events, to our knowledge, other than as described in this Red Herring Prospectus, which may be called "unusual" or "infrequent".

Significant economic changes that materially affected or are likely to affect income from continuing operations: Other than as mentioned under 'Factors affecting our results of operations' in this section entitled "Management's Discussion and Analysis of Financial Condition & Results of Operations" beginning on page 171 of this Red Herring Prospectus to our knowledge, there are no other significant economic changes that materially affect or are likely to affect income from continuing operations.

Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations: Other than as described in this Red Herring Prospectus, particularly in the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition & Results of Operations" beginning on pages xii and 171 of this Red Herring Prospectus, to our knowledge, there are no trends or uncertainties that have or are expected to have a material adverse impact on revenues or income of FHL from continuing operations.

Future changes in relationship between costs and revenues, in case of events such as future increase in labour or material costs or prices that will cause a material change are known: Other than as described in this Red Herring Prospectus, particularly in this section entitled "Management's Discussion and Analysis of Financial Condition & Results of Operations", to our knowledge, there are no known factors that might affect the future relationship between costs and revenues.

The extent to which material increases in net sales or revenue are due to increased sales volume, introduction of new products or services or increased sales prices: Changes in revenues during the last 3 years are as explained in this section entitled "Management's Discussion and Analysis of Financial Condition & Results of Operations" beginning on page 171 of this Red Herring Prospectus. under the subsections "Nine Months Ended December 31, 2006", "Fiscal Year Ended March 31, 2006 Compared to Fiscal Year Ended March 31, 2005" and "Fiscal Year Ended March 31, 2005 Compared to Fiscal Year Ended March 31, 2004" under the respective paragraphs entitled "Income".

Total turnover of each major industry segment in which the issuer company operated: As described in this Red Herring Prospectus, the Company operates in only one industry segment: healthcare.

Status of any publicly announced new products or business segment: The status of any publicly announced new products or business segment is as disclosed in the sections entitled "Our Business" and "Management's Discussion and Analysis of Financial Condition & Results of Operations" beginning on pages 58 and 171 of this Red Herring Prospectus.

The extent to which business is seasonal: The impact of seasonality is as explained in under the paragraph entitled “Seasonality” in this “Management’s Discussion and Analysis of Financial Condition & Results of Operations” section.

Any significant dependence on a single or few suppliers or customers: Other than as described this Red Herring Prospectus particularly under the sections entitled “Our Business” and “Risk Factors” beginning on pages 58 and xii of this Red Herring Prospectus, there is no significant dependence on a single or few suppliers or customers.

Competitive conditions: Competitive conditions are as described under the sections titled “Industry” and “Risk Factors” beginning on pages 49 and xii, respectively of this Red Herring Prospectus.

Results of Operations for Fortis Healthcare Limited on a Stand-alone Basis

The following table sets forth certain profit and loss data in rupees and as a percentage of total income and certain operating data for the nine months ended December 31, 2006 and for the years ended March 31, 2006, 2005 and 2004 in respect of FHL on a stand-alone basis.

(Rs.millions)

	Restated Unconsolidated Summary Statement Nine Months Ended December 31,		Restated Unconsolidated Summary Statements Year Ended March 31,					
			2006		2005		2004	
Inpatient Income	837.84	86.57%	906.05	90.62%	550.35	87.30%	443.41	88.13%
Outpatient Income	64.39	6.65%	65.17	6.52%	44.69	7.09%	35.18	6.99%
Management Fees from Hospitals	5.07	0.52%	4.56	0.46%	0.31	0.05%	—	—
Pharmacy Income	14.85	1.53%	16.23	1.62%	12.19	1.93%	5.04	1.00%
Less Discounts	(8.84)	(0.91)%	(14.71)	(1.47)%	(4.00)	(0.63)%	(2.94)	(0.58)%
Net Operating Income	913.31	94.37%	977.29	97.75%	603.54	95.74%	480.69	95.54%
Other Income	54.47	5.63%	22.53	2.25%	26.88	4.26%	22.44	4.46%
Total Income	967.78	100.00%	999.82	100.00%	630.42	100.00%	503.13	100.00%
Materials Consumed	359.89	37.19%	369.52	36.96%	218.55	34.67%	176.77	35.13%
Personnel Expenses	182.40	18.85%	184.51	18.45%	141.34	22.42%	149.74	29.76%
Operating Expenses	226.77	23.43%	251.65	25.17%	196.77	31.21%	119.21	23.69%
General and Administration Expenses	98.67	10.20%	102.90	10.29%	43.10	6.84%	53.74	10.69%
Selling and Distribution Expenses	8.41	0.87%	20.92	2.09%	25.31	4.02%	20.60	4.09%
Interest Expenses	348.83	36.04%	272.75	27.28%	22.92	3.63%	78.68	15.64%
Depreciation/Amortization	77.95	8.05%	73.35	7.34%	62.81	9.96%	67.21	13.36%
Total Expenditure	1,302.92	134.63%	1,275.60	127.58%	710.80	112.75%	665.95	132.36%

(Rs.millions)

	Restated Unconsolidated Summary Statement Nine Months Ended December 31,		Restated Unconsolidated Summary Statements Year Ended March 31,					
			2006		2005		2004	
	2006		2006		2005		2004	
Loss before tax	(335.14)	(34.63)%	(275.78)	(27.58)%	(80.38)	(12.75)%	(162.82)	(32.36)%
Fringe benefit tax	1.93	0.20%	2.20	0.22%	—	—	—	—
Loss before prior period and exceptional items	(337.07)	(34.83)%	(277.98)	(27.80)%	(80.38)	(12.75)%	(162.82)	(32.36)%
Exceptional item	—	—	—	—	—	—	107.02	21.27%
Prior period items	(19.11)	(1.97)%	(1.53)	(0.15)%	(2.98)	(0.47)%	—	—
Net Loss	(356.18)	(36.80)%	(279.51)	(27.96)%	(83.36)	(13.22)%	(55.80)	(11.09)%
Adjustments for restatement	5.65	0.58%	(0.80)	(0.08)%	(2.90)	(0.46)%	(2.42)	(0.48)%
Net Loss, as restated	(350.53)	(36.22)%	(280.31)	(28.04)%	(86.26)	(13.68)%	(58.22)	(11.57)%

Nine Months Ended December 31, 2006

Income

FHL's total income was Rs. 967.78 million for the nine months ended December 31, 2006.

Inpatient Income: Inpatient income was Rs. 837.84 million for the nine months ended December 31, 2006. This result was positively affected by inpatient admissions and procedures volumes (especially orthopaedics, neurosurgery, MSOT procedures and MSH admissions) at Fortis Hospital, Mohali and Fortis Hospital, Amritsar. Inpatient income for fiscal 2006 was Rs. 906.05 million. Inpatient income as a percentage of total income was 86.57% for the nine months ended December 31, 2006 and 90.62% for fiscal 2006.

Outpatient Income: Outpatient income was Rs. 64.39 million for the nine months ended December 31, 2006. This result was positively affected by outpatient registration volumes, including consultations, investigations and minor procedures at both Fortis Hospital, Mohali and Fortis Hospital, Amritsar, and also volumes at Fortis City Centre at Chandigarh. Outpatient income for fiscal 2006 was Rs. 65.17 million. Outpatient income as a percentage of total income was 6.65% for the nine months ended December 31, 2006 and 6.52% for fiscal 2006.

Management Fees from Hospitals: Income from management fees from hospitals was Rs. 5.07 million for the nine months ended December 31, 2006. This result was positively affected by fees earned under the O&M contract for Fortis La Femme and fees from the new contract with Khyber Hospital which was entered into during the nine months ended December 31, 2006, partially offset by discontinuation of FHL's O&M arrangement with Jeewan Mala Hospital. FHL did not earn any fees under its O&M contract for Jessa Ram Hospital in this period. Income from management fees for fiscal 2006 was Rs. 4.56 million. Income from management fees as a percentage of total income was 0.52% for the nine months ended December 31, 2006 and 0.46% for fiscal 2006.

Pharmacy Income: Pharmacy income was Rs. 14.85 million for the nine months ended December 31, 2006. This result was positively affected by retail sales volumes at FHL's pharmacy at both Fortis Hospital, Mohali and Fortis Hospital, Amritsar. Pharmacy income for fiscal 2006 was Rs. 16.23 million. Pharmacy income as a percentage of total income was 1.53% for the nine months ended December 31, 2006 and 1.62% for fiscal 2006.

Discounts: Discounts on healthcare services given to patients on an individual basis equalled Rs. 8.84 million for the nine months ended December 31, 2006. Discounts on healthcare services given to patients for fiscal 2006 equalled Rs. 14.71 million. Discounts on healthcare services given to patients as a percentage of total income was 0.91% for the nine months ended December 31, 2006 and 1.47% for fiscal 2006.

Other Income: Other income was Rs. 54.47 million for the nine months ended December 31, 2006. This result was positively affected by equipment lease rentals resulting from equipment given on lease to Vasant Kunj Hospital. Other income for fiscal 2006 was Rs. 22.53 million. Other income as a percentage of total income was 5.63% for the nine months ended December 31, 2006 and 2.25% for fiscal 2006.

Expenditure

FHL's total expenditure was Rs. 1,302.92 million for the nine months ended December 31, 2006.

Materials Consumed: Materials consumed equalled Rs. 359.89 million for the nine months ended December 31, 2006, reflecting consumables during the period in response to patient volumes at Fortis Hospital, Mohali and Fortis Hospital, Amritsar, and also a change in procedure mix, with consumables-intensive procedures, such as joint replacements and various cardiac procedures, representing a higher proportion of FHL's total procedure count. Materials consumed for fiscal 2006 equalled Rs. 369.52 million. Materials consumed as a percentage of total income equalled 37.19% for the nine months ended December 31, 2006 and 36.96% for fiscal 2006.

Personnel Expenses: Personnel expenses equalled Rs. 182.40 million for the nine months ended December 31, 2006, driven by the overall growth in FHL's business and an increase in headcount primarily to support future growth and expansion plans. Personnel expenses for fiscal 2006 were Rs. 184.51 million. Personnel expenses as a percentage of total income was 18.85% for the nine months ended December 31, 2006 and 18.45% for fiscal 2006.

Operating Expenses: Operating expenses were Rs. 226.77 million for the nine months ended December 31, 2006, driven by the overall growth in FHL's business. Operating expenses for fiscal 2006 were Rs. 251.65 million. Operating expenses as a percentage of total income were 23.43% for the nine months ended December 31, 2006 and 25.17% for fiscal 2006.

General and Administration Expenses: General and administration expenses were Rs. 98.67 million for the nine months ended December 31, 2006, driven by the overall growth in FHL's business. General and administration expenses for fiscal 2006 were Rs. 102.90 million. General and administration expenses as a percentage of total income was 10.20% for the nine months ended December 31, 2006 and 10.29% for fiscal 2006.

Selling and Distribution Expenses: Selling and distribution expenses were Rs. 8.41 million for the nine months ended December 31, 2006. There was a shift in focus of the marketing plan from retail to corporate business during that period resulting in a lower volume of advertisements for retail and a withdrawal of certain promotional activities. Selling and distribution expenses for fiscal 2006 were Rs. 20.92 million. Selling and distribution expenses as a percentage of total income was 0.87% for the nine months ended December 31, 2006 and 2.09% for fiscal 2006.

Interest Expenses: Interest expenses were Rs. 348.83 million for the nine months ended December 31, 2006, driven by an overall increase in interest rates and also an increase in loan amounts due to loans obtained for financing the Escorts acquisition. Interest expenses for fiscal 2006 were Rs. 272.75 million. Interest expenses as a percentage of total income was 36.04% for the nine months ended December 31, 2006 and 27.28% for fiscal 2006.

Depreciation and Amortization

Depreciation and amortization expense was Rs. 77.95 million for the nine months ended December 31, 2006, driven by the addition of fixed assets mainly for the Vasant Kunj Hospital. Depreciation and amortization expense for fiscal 2006 was Rs. 73.35 million. Depreciation and amortization expense as a percentage of total income was 8.05% for the nine months ended December 31, 2006 and 7.34% for fiscal 2006.

Fringe Benefit Tax

With effect from the beginning of fiscal 2006, the Central Government has imposed a fringe benefit tax in respect of certain perquisites offered to employees and certain other business expenses. Depending on the nature of the perquisite/business expense, 20% or 50% of the expense is taxed at the corporate tax rate. Fringe benefit tax expense was Rs. 1.93 million for the

nine months ended December 31, 2006, reflecting travelling and conveyance expenses, telephone expenses, staff welfare expenses, running maintenance and depreciation on vehicles, medical allowance, medical expenses reimbursement to the extent tax-exempt for employees, medical insurance expenses, meetings and seminars, books and periodicals etc. (20% of the value of which was taxed) and gifts and festival celebrations (50% of the value of which was taxed).

Prior Period Items

Prior period items were Rs. 19.11 million for the nine months ended December 31, 2006. During this period, there was a change in accounting principles relating to the provision of retirement benefits to employees. Prior period items for fiscal 2006 was Rs. 1.53 million. Prior period items as a percentage of total income was 1.97% for the nine months ended December 31, 2006 and 0.15% for fiscal 2006.

Net Loss

Net loss was Rs. 356.18 million for the nine months ended December 31, 2006. Following the restatement of FHL's financial statements to adjust for, among other things, prior period items and the provision for bad debts to reflect the year to which these pertained, FHL's net loss, as restated, was Rs. 350.53 million for the nine months ended December 31, 2006.

Fiscal Year Ended March 31, 2006 Compared to Fiscal Year Ended March 31, 2005

Income

FHL's total income increased by 58.60% from Rs. 630.42 million in fiscal 2005 to Rs. 999.82 million in fiscal 2006.

Inpatient Income: Inpatient income increased by 64.63% from Rs. 550.35 million in fiscal 2005 to Rs. 906.05 million in fiscal 2006. This increase was primarily due to an increase in inpatient admissions and procedures at Fortis Hospital, Mohali, as well as an increase in prices charged for various procedures, partially offset by a slight decrease in admissions at Fortis Hospital, Amritsar due to a study leave of absence of one of FHL's principal doctors at that hospital.

Outpatient Income: Outpatient income increased by 45.83% from Rs. 44.69 million in fiscal 2005 to Rs. 65.17 million in fiscal 2006. This increase was primarily due to an increase in outpatient registrations, including consultations, investigations and minor procedures at Fortis Hospital, Mohali and, to a lesser extent, a slight increase in outpatient registrations at Fortis Hospital, Amritsar.

Management Fees from Hospitals: Hospital management fees from O&M contracts increased by 1,371% from Rs. 0.31 million in fiscal 2005 to Rs. 4.56 million in fiscal 2006. This increase was primarily due to fees earned under FHL's new O&M contracts for Jeewan Mala Hospital and Fortis La Femme, both of which were entered into during fiscal 2006, partially offset by the discontinuation of FHL's O&M arrangement with Nayyar Hospital. FHL did not earn any fees under its O&M contract for Jessa Ram Hospital in either period.

Pharmacy Income: Pharmacy income increased by 33.14% from Rs. 12.19 million in fiscal 2005 to Rs. 16.23 million in fiscal 2006. This increase was primarily due to an increase in retail sales volumes at FHL's pharmacy at Fortis Hospital, Mohali as a result of higher patient volumes at that hospital. Pharmacy income also increased slightly at Fortis Hospital, Amritsar.

Discounts: Discounts on healthcare services given to patients on an individual basis increased by 267.75% from Rs. 4.00 million in fiscal 2005 to Rs. 14.71 million in fiscal 2006. This increase was primarily due to an increase in patient volumes. Discounts do not include discounts under arrangements with employers and insurance companies, which are directly reflected in the inpatient income and outpatient income amounts.

Other Income: Other income decreased by 16.18% from Rs. 26.88 million in fiscal 2005 to Rs. 22.53 million in fiscal 2006. This decrease was primarily due to a decline in foreign exchange gains recognized in fiscal 2005 in connection with a U.S. dollar-denominated loan, partially offset by increases in income from the Fortis Inn rehabilitation center at Fortis Hospital, Mohali, rental income from third-party, on-site vendors and, to a lesser extent, interest from short-term investments made with surplus funds and miscellaneous income.

Expenditure

FHL's total expenditure increased by 79.46% from Rs. 710.80 million in fiscal 2005 to Rs. 1,275.60 million in fiscal 2006, and represented 112.75% of total income in fiscal 2005, compared to 127.58% of total income in fiscal 2006.

Materials Consumed: Materials consumed increased by 69.08% from Rs. 218.55 million in fiscal 2005 to Rs. 369.52 million in fiscal 2006. This increase was primarily due to an increase in consumables during the period in response to higher patient volumes at Fortis Hospital, Mohali and, to a lesser extent, Fortis Hospital, Amritsar and a change in procedure mix, with consumables-intensive procedures, such as joint replacements and various cardiac procedures, representing a higher proportion of FHL's total procedure count. This was partially offset by an increase in inventories at the end of fiscal 2006. Materials consumed as a percentage of total income increased from 34.67% in fiscal 2005 to 36.96% in fiscal 2006 due to changes in procedure mix and higher prices for materials.

Personnel Expenses: Personnel expenses increased by 30.54% from Rs. 141.34 million in fiscal 2005 to Rs. 184.51 million in fiscal 2006. This increase was primarily due to increases in salaries and wages and related benefits as FHL increased its headcount from 637 in fiscal 2005 to 1,019 in fiscal 2006 in response to higher patient volumes at Fortis Hospital, Mohali and at its corporate office as FHL increased its expansion efforts. FHL's personnel expenses also increased as a result of several doctors shifting from being compensated on a retainer basis to becoming FHL's employees. In addition, FHL increased the remuneration for its existing employees. As a benefit of ramping up its operations in earlier periods in anticipation of higher patient volumes, FHL's manpower utilization rates improved and the increase in patient volumes in fiscal 2006 did not require a proportionate increase in staffing at its hospitals, and personnel expenses as a percentage of total income decreased from 22.42% in fiscal 2005 to 18.45% in fiscal 2006.

Operating Expenses: Operating expenses increased by 27.89% from Rs. 196.77 million in fiscal 2005 to Rs. 251.65 million in fiscal 2006. This increase was primarily due to the overall growth in FHL's business during fiscal 2006, as well as an increase in outsourcing fees for consulting and professional fees to doctors as a result of higher patient volumes and the ramping up of operations in anticipation of higher patient volumes in future periods. Operating expenses as a percentage of total income decreased from 31.21% in fiscal 2005 to 25.17% in fiscal 2006 due to improved operating efficiencies and higher utilization of FHL's existing infrastructure.

General and Administration Expenses: General and administration expenses increased by 138.75% from Rs. 43.10 million in fiscal 2005 to Rs. 102.90 million in fiscal 2006. This increase was primarily due to the overall growth in FHL's business during fiscal 2006, and in particular, the Escorts hospitals acquisition and the IHL acquisition, losses related to exchange rate fluctuations in connection with a U.S. dollar-denominated loan and an increase in the provision for bad debt as a result of growth in the business at Fortis Hospital, Mohali. General and administration expenses as a percentage of total income increased from 6.84% in fiscal 2005 to 10.29% in fiscal 2006 due, in part, to FHL's continued focus on expanding its network, losses related to exchange rate fluctuations and provisions for bad debt.

Selling and Distribution Expenses: Selling and distribution expenses decreased by 17.34% from Rs. 25.31 million in fiscal 2005 to Rs. 20.92 million in fiscal 2006 and decreased as a percentage of total income from 4.02% in fiscal 2005 to 2.09% in fiscal 2006. This decrease was primarily due to a withdrawal of certain business promotion schemes with respect to Fortis Hospital, Mohali and the restructuring of FHL's scientific association with Partners Healthcare Systems, Inc.

Interest Expenses: Interest expenses increased by 1,090% from Rs. 22.92 million in fiscal 2005 to Rs. 272.75 million in fiscal 2006 and increased as a percentage of total income from 3.63% in fiscal 2005 to 27.28% in fiscal 2006. This increase was primarily due to the increase in FHL's short-term borrowings during fiscal 2006 to finance the Escorts hospitals acquisition and the IHL acquisition.

Depreciation and Amortization

Depreciation and amortization increased by 16.78% from Rs. 62.81 million in fiscal 2005 to Rs. 73.35 million in fiscal 2006. This increase was primarily due to the acquisition of new medical equipment and IT hardware in response to the growth in FHL's business. As a benefit ramping up FHL's operations in earlier periods in anticipation of higher patient volumes, the increases in patient volumes and income in fiscal 2006 did not require a proportionate increase in equipment purchases and depreciation and amortization as a percentage of total income decreased from 9.96% in fiscal 2005 to 7.34% in fiscal 2006.

Fringe Benefit Tax

With effect from the beginning of fiscal 2006, an additional tax on certain perquisites offered to FHL's employees and certain other business expenses has been imposed by the Central Government. Depending on the nature of the perquisite/business expense, 20% or 50% of the expense is taxed at the corporate tax rate. In fiscal 2006, FHL paid Rs. 2.2 million in fringe benefit

taxes, due primarily to traveling and conveyance expenses, telephone expenses, staff welfare expenses, running maintenance and depreciation on vehicles, medical allowance, medical expenses reimbursement to the extent tax-exempt for employees, medical insurance expenses, meetings and seminars, books and periodicals etc. (20% of the value of which was taxed) and gifts and festival celebrations (50% of the value of which was taxed).

Prior Period Items

Prior period items decreased by 48.66% from Rs. 2.98 million in fiscal 2005 to Rs. 1.53 million in fiscal 2006 and decreased as a percentage of total income from 0.47% in fiscal 2005 to 0.15% in fiscal 2006. This decrease was primarily due to professional charges to doctors and bonus payments made during fiscal 2005 in respect of services performed in fiscal 2004, partially offset by increases in prior period materials consumed and discounts on sales.

Net Loss

Net loss increased by 235.30% from Rs. 83.36 million in fiscal 2005 to Rs. 279.51 million in fiscal 2006. This change was primarily due to the increase in financial expenses associated with the Escorts hospitals acquisition, the IHL acquisition and FHL's other expansion projects during fiscal 2006. Following the restatement of FHL's financial statements to adjust for, among other things, prior period items and the provision for bad debts to reflect the year to which these pertained, FHL's net loss, as restated, increased from Rs. 86.26 million in fiscal 2005 to Rs. 280.31 million in fiscal 2006.

Fiscal Year Ended March 31, 2005 Compared to Fiscal Year Ended March 31, 2004

Income

FHL's total income increased by 25.30% from Rs. 503.13 million in fiscal 2004 to Rs. 630.42 million in fiscal 2005. FHL's results of operations for fiscal 2005 include the results of Fortis Hospital, Amritsar as a result of the merger of Fortis Medical Centre Holdings Limited with FHL with effect from the beginning of fiscal 2005 (the "FMCHL Merger").

Inpatient Income: Inpatient income increased by 24.12% from Rs. 443.41 million in fiscal 2004 to Rs. 550.35 million in fiscal 2005. This increase was primarily due to an increase in inpatient admissions and procedures, particularly growth in specialty areas such as neuro-sciences, orthopedics, oncology, gastroenterology and cosmetic surgery at Fortis Hospital, Mohali and the impact of the operations of Fortis Hospital, Amritsar, following the FMCHL Merger with effect from the beginning of fiscal 2005.

Outpatient Income: Outpatient income increased by 27.03% from Rs. 35.18 million in fiscal 2004 to Rs. 44.69 million in fiscal 2005. This increase was primarily due to an increase in outpatient registrations, including consultations, investigations and minor procedures at Fortis Hospital, Mohali and the impact of the operations of Fortis Hospital, Amritsar, following the FMCHL Merger with effect from the beginning of fiscal 2005.

Management Fees from a Hospital: Hospital management fees from O&M contracts were nil in fiscal 2004 compared to Rs. 0.31 million in fiscal 2005. The fees in fiscal 2005 represented fees earned under an O&M contract for Nayyar Hospital, Amritsar. FHL's O&M contract for Jessa Ram Hospital commenced in the second half of fiscal 2004. FHL did not earn any fees under its O&M contract for Jessa Ram Hospital in either period.

Pharmacy Income: Pharmacy income increased by 141.87% from Rs. 5.04 million in fiscal 2004 to Rs. 12.19 million in fiscal 2005. This increase was primarily due to an increase in retail sales volumes at FHL's pharmacies as a result of higher patient volumes at Fortis Hospital, Mohali and the impact of the operations of Fortis Hospital, Amritsar, following the FMCHL Merger with effect from the beginning of fiscal 2005.

Discounts: Discounts on healthcare services given to patients on an individual basis increased by 36.05% from Rs. 2.94 million in fiscal 2004 to Rs. 4.00 million in fiscal 2005. This increase was primarily due to an increase in patient volumes. Discounts do not include discounts under arrangements with employers and insurance companies, which are directly reflected in the inpatient income and outpatient income amounts.

Other Income: Other income increased by 19.79% from Rs. 22.44 million in fiscal 2004 to Rs. 26.88 million in fiscal 2005. This increase was primarily due to a Rs. 12.5 million foreign exchange gain FHL recognized in fiscal 2005 in connection with a U.S. dollar-denominated loan, partially offset by decreases in interest from short-term investments made with cash on hand as a result of lower cash balances.

Expenditure

FHL's total expenditure increased by 6.73% from Rs. 665.95 million in fiscal 2004 to Rs. 710.80 million in fiscal 2005, and represented 132.36% of total income in fiscal 2004, compared to 112.75% of total income in fiscal 2005.

Materials Consumed: Materials consumed increased by 23.64% from Rs. 176.77 million in fiscal 2004 to Rs. 218.55 million in fiscal 2005. This increase was primarily due to an increase in consumption during the period in response to higher patient volumes at Fortis Hospital, Mohali and Fortis Hospital, Amritsar. Materials consumed as a percentage of total income decreased slightly from 35.13% in fiscal 2004 to 34.67% in fiscal 2005, reflecting an improvement in utilization and decrease in prices for consumables, reflecting FHL's ability to negotiate lower prices and volume discounts as a result of growth in its business, and a change in procedure mix, with consumables-intensive procedures representing a lower proportion of its total procedure count.

Personnel Expenses: Personnel expenses decreased by 5.61% from Rs. 149.74 million in fiscal 2004 to Rs. 141.34 million in fiscal 2005 and decreased as a percentage of total income from 29.76% in fiscal 2004 to 22.42% in fiscal 2005. This decrease was primarily due to an improvement in utilization and a rationalization of manpower, particularly at the senior corporate manager level, partially offset by the addition of personnel from Fortis Hospital, Amritsar following the FMCHL Merger.

Operating Expenses: Operating expenses increased by 65.06% from Rs. 119.21 million in fiscal 2004 to Rs. 196.77 million in fiscal 2005. This increase was primarily due to the overall growth in FHL's business during fiscal 2005, an increase in consulting and professional fees to doctors as a result of higher volumes in non-core procedures for which doctors are compensated on a fee-for-service basis and as a result of the addition of doctors who are compensated on a retainer basis from Fortis Hospital, Amritsar following the FMCHL Merger, an increase in rental payments on the Fortis Hospital, Mohali land and buildings for the full fiscal 2005 period following the sale of the land and buildings during fiscal 2004 and rental payments on the Fortis Hospital, Amritsar following the FMCHL Merger. Operating expenses as a percentage of total income increased from 23.69% in fiscal 2004 to 31.21% in fiscal 2005 as FHL continued to make improvements to its facilities.

General and Administration Expenses: General and administration expenses decreased by 19.80% from Rs. 53.74 million in fiscal 2004 to Rs. 43.10 million in fiscal 2005, and decreased as a percentage of total income from 10.69% in fiscal 2004 to 6.84% in fiscal 2005. This decrease was primarily due to losses recognized as the result of depreciation in connection with the sale of non-medical equipment to IHL during fiscal 2004.

Selling and Distribution Expenses: Selling and distribution expenses increased by 22.86% from Rs. 20.60 million in fiscal 2004 to Rs. 25.31 million in fiscal 2005. This increase was primarily due to marketing and business promotion activities in respect of Fortis Hospital, Mohali and Fortis Hospital, Amritsar following the FMCHL Merger.

Interest Expenses: Interest expenses decreased by 70.87% from Rs. 78.68 million in fiscal 2004 to Rs. 22.92 million in fiscal 2005 and decreased as a percentage of total income from 15.64% in fiscal 2004 to 3.63% in fiscal 2005. This decrease was primarily due to the partial repayment of borrowings outstanding in fiscal 2004 with the proceeds from the sale of the Fortis Hospital, Mohali land and buildings, as well as the refinancing of existing indebtedness at lower interest rates during fiscal 2005.

Depreciation and Amortization

Depreciation and amortization decreased by 6.54% from Rs. 67.21 million in fiscal 2004 to Rs. 62.81 million in fiscal 2005. This decrease was primarily the result of ramping up FHL's operations at its hospitals in earlier periods such that increases in patient volumes and income in fiscal 2005 did not require a proportionate increase in equipment purchases. The sale of the Fortis Hospital, Mohali land and buildings and related plant and machinery assets during fiscal 2004 also resulted in lower depreciation and amortization for the fiscal 2005 period.

Loss Before Prior Period and Exceptional Items

Loss before prior period and exceptional items was Rs. 162.82 million in fiscal 2004 compared to a loss before prior period and exceptional items of Rs. 80.38 million in fiscal 2005. This change was due primarily to the higher growth in income compared to expenses, which increased only slightly in fiscal 2005.

Exceptional Items

In fiscal 2004, FHL recognized a Rs. 107.02 million gain on the sale of the Fortis Hospital, Mohali land and buildings. There were

no exceptional items in fiscal 2005.

Prior Period Items

In fiscal 2005, FHL incurred Rs. 2.98 million in prior period items, relating to professional charges to doctors and bonus payments, payments for materials consumed and discounts on sales made in fiscal 2005 in respect of services performed and materials consumed in fiscal 2004. There were no prior period items in fiscal 2004.

Net Loss

Net loss increased from Rs. 55.80 million in fiscal 2004 to Rs. 83.36 million in fiscal 2005. This change was primarily due to the gain from the sale of the Fortis Hospital, Mohali land and buildings in fiscal 2004, offset by the higher growth in income in fiscal 2005 compared to expenses, which increased only slightly in fiscal 2005. Following the restatement of FHL's financial statements to adjust for, among other things, prior period items and the provision for bad debts to reflect the year to which these pertained, FHL's net loss, as restated, increased by 48.16% from Rs. 58.22 million in fiscal 2004 to Rs. 86.26 million in fiscal 2005.

Results of Operations for Escorts Heart Institute and Research Centre Limited and its subsidiaries on a Consolidated Basis

The following table sets forth certain profit and loss data in rupees and as a percentage of total income and certain operating data for the nine months ended December 31, 2006 and the years ended March 31, 2006, 2005 and 2004 in respect of EHIRCL and its subsidiaries on a consolidated basis.

(Rs. Millions)

	Audited (restated) Nine Months Ended December 31,		Audited (restated) Year Ended March 31,					
			2006		2005		2004	
Inpatient Income	2,381.65	100.47%	2,942.37	100.67%	2,708.91	97.80%	2,394.59	97.15%
Outpatient Income	169.03	7.13%	200.87	6.87%	206.29	7.45%	140.53	5.70%
Income from Satellite Centers	37.19	1.57%	49.04	1.68%	45.72	1.65%	29.11	1.18%
Less Subsidy	(227.75)	(9.61)%	(297.72)	(10.19)%	(226.06)	(8.16)%	(178.74)	(7.25)%
Net Operating Income	2,360.12	99.56%	2,894.56	99.03%	2,734.86	98.74%	2,385.49	96.79%
Other Income	10.32	0.44%	28.32	0.97%	34.86	1.26%	79.24	3.21%
Total Income	2,370.44	100.00%	2,922.88	100.00%	2,769.72	100.00%	2,464.73	100.00%
Materials Consumption	776.22	32.75%	987.53	33.79%	941.91	34.01%	813.22	32.99%
Staff Costs	716.66	30.23%	828.81	28.36%	740.39	26.73%	611.71	24.82%
Professional Fees	63.00	2.66%	84.00	2.87%	72.00	2.60%	70.00	2.84%
Other Operating Expenses	328.7	13.87%	388.57	13.29%	348.44	12.58%	274.57	11.14%
Administration and Other Expenses	183.77	7.75%	295.26	10.10%	254.81	9.2%	249.07	10.11%
Interest Expense	48.32	2.04%	62.26	2.13%	65.82	2.38%	58.88	2.39%
Depreciation	162.89	6.87%	246.01	8.42%	276.91	10.00%	290.75	11.80%
Miscellaneous Expenditure Written-off	0.78	0.03%	1.04	0.04%	1.04	0.04%	1.04	0.04%
Total Expenditures	2,280.34	96.20%	2,893.48	98.99%	2,701.32	97.53%	2,369.24	96.13%
Profit before Tax	90.1	3.80%	29.40	1.01%	68.40	2.47%	95.49	3.87%

(Rs. Millions)

	Audited (restated) Nine Months Ended December 31, 2006		Audited (restated) Year Ended March 31,					
			2006		2005		2004	
Provision for Taxation								
- Current Tax	(61.58)	(2.60)%	(56.38)	(1.93)%	(70.05)	(2.53)%	(80.04)	(3.25)%
- Fringe Benefit Tax	(5.44)	(0.23)%	(7.90)	(0.27)%	-	-	-	-
- Deferred Tax (Charge)/ Benefit	12.27	(0.52)%	(58.81)	(2.01)%	32.62	1.18%	42.48	1.72%
Profit/(Loss) after tax before minority interest and pre-acquisition cost adjustments	35.35	1.49%	(93.69)	(3.21)%	30.97	1.12%	57.93	2.35%
Minority Interest	-	-	9.02	0.31%	11.29	0.41%	15.32	0.62%
Profit/(Loss)	35.35	1.49%	(84.67)	(2.90)%	42.26	1.53%	73.25	2.97%

Nine Months Ended December 31, 2006

Income

EHIRCL's consolidated total income was Rs. 2,370.44 million for the nine months ended December 31, 2006.

Inpatient Income: Inpatient income was Rs. 2,381.65 million for the nine months ended December 31, 2006. This result was positively affected by procedures volumes. Inpatient income for fiscal 2006 was Rs. 2,942.37 million. Inpatient income as a percentage of total income (not taking into account the deduction of subsidies) was 91.67% for nine months ended December 31, 2006 and 91.36% for fiscal 2006.

Outpatient Income: Outpatient income was Rs. 169.03 million for the nine months ended December 31, 2006. This result was positively affected by patient volumes in the hospitals in Faridabad and Amritsar. Outpatient income for fiscal 2006 was Rs. 200.87 million. Outpatient income (which includes the difference between published prices for procedures and negotiated lower rates offered under certain arrangements) as a percentage of total income (which does not take into account the deduction of the difference between published prices for procedures and negotiated lower rates offered under certain arrangements) was 6.53% for nine months ended December 31, 2006 and 6.29% for fiscal 2006.

Income from Satellite Centers: Income from satellite centers was Rs. 37.19 million for the nine months ended December 31, 2006. This result was positively affected by procedures volumes in the centers. Income from satellite centers for fiscal 2006 was Rs. 49.04 million. Income from satellite centers as a percentage of total income was 1.57% for nine months ended December 31, 2006 and 1.68% for fiscal 2006.

Subsidy: Subsidies (including discounts reflected in negotiated rates that are lower than EHIRCL's and its subsidiaries' published rates) on healthcare services pursuant to arrangements with employers and insurance companies, free bed requirements included in the terms of the lease of the land on which EHIRC is located and EHCR's arrangement with the Government of Chattisgarh, as well as other discounts given to patients, equalled Rs. 227.75 million for the nine months ended December 31, 2006. Subsidies, as a percentage of total income, were 9.61% for nine months ended December 31, 2006 and 10.19% for fiscal 2006.

Other income: Other income was Rs. 10.32 million for the nine months ended December 31, 2006. This result was negatively affected by a reduction in interest income on short term deposits of EHIRCL, a portion of which was utilized for capital expenditures. Other income for fiscal 2006 was Rs. 28.32 million. Other income as a percentage of total income was 0.44% for nine months ended December 31, 2006 and 0.97% for fiscal 2006.

Expenditure

EHIRCL's consolidated total expenditure was Rs. 2,280.34 million for the nine months ended December 31, 2006.

Materials Consumption: Materials consumption equalled Rs. 776.22 million for the nine months ended December 31, 2006, driven by volumes of procedures performed at the hospitals at Faridabad and Amritsar. Materials consumption for fiscal 2006 was Rs. 987.53 million. Materials consumption as a percentage of total income was 32.75% for the nine months ended December 31, 2006 and 33.79% for fiscal 2006.

Staff Costs: Staff costs equalled Rs. 716.66 million for the nine months ended December 31, 2006, driven by salary increases as well as an increase in headcount at the hospitals in Faridabad and Amritsar. Staff costs for fiscal 2006 was Rs. 828.81 million. Staff costs as a percentage of total income was 30.23% for the nine months ended December 31, 2006 and 28.36% for fiscal 2006.

Professional Fees: Professional fees for senior EHIRC doctors equalled Rs. 63.00 million for the nine months ended December 31, 2006. Professional fees for senior EHIRC doctors for fiscal 2006 was Rs. 84.00 million. Professional fees for senior EHIRC doctors as a percentage of total income was 2.66% for the nine months ended December 31, 2006 and 2.87% for fiscal 2006.

Other Operating Expenses: Other operating expenses equalled Rs. 328.70 million for the nine months ended December 31, 2006, driven by power, fuel and repair costs on account of inflationary pressures. Other operating expenses for fiscal 2006 was Rs. 388.57 million. Other operating expenses as a percentage of total income was 13.87% for the nine months ended December 31, 2006 and 13.29% for fiscal 2006.

Administration and Other Expenses: Administration and other expenses equalled Rs. 183.77 million for the nine months ended December 31, 2006. This result was positively affected by lower insurance costs because of the discounts achieved as a result of negotiations with insurance companies as a larger entity. Administration and other expenses for fiscal 2006 was Rs. 295.26 million. Administration and other expenses as a percentage of total income was 7.75% for the nine months ended December 31, 2006 and 10.10% for fiscal 2006.

Interest Expense: Interest expense equalled Rs. 48.32 million for the nine months ended December 31, 2006, affected by an additional loan obtained for the development of the Jaipur project. Interest expense for fiscal 2006 was Rs. 62.26 million. Interest expense as a percentage of total income was 2.04% for the nine months ended December 31, 2006 and 2.13% for fiscal 2006.

Depreciation: Depreciation expense equalled Rs. 162.89 million for the nine months ended December 31, 2006. The written-down value or WDV method of depreciation was used. Depreciation expense for fiscal 2006 was Rs. 246.01 million. Depreciation expense as a percentage of total income was 6.87% for the nine months ended December 31, 2006 and 8.42% for fiscal 2006.

Miscellaneous Expenditure Written-off: Miscellaneous expenditures written-off equalled Rs. 0.78 million for the nine months ended December 31, 2006. The written-off expenditures primarily consisted of pre-operative expenses for the hospital in Amritsar. Miscellaneous expenditures written-off for fiscal 2006 was Rs. 1.04 million. Miscellaneous expenditures written-off as a percentage of total income was 0.03% for the nine months ended December 31, 2006 and 0.04% for fiscal 2006.

Provision for Taxation

Current Tax: EHIRCL provided for Rs. 61.58 million in current taxes in the nine months ended December 31, 2006, reflecting an effective tax rate for EHIRCL (on a standalone basis) of 58.96%. EHIRCL paid Rs. 56.38 million in current taxes in fiscal 2006, reflecting an effective tax rate for EHIRCL (on a stand alone basis) of 48.67%.

Fringe Benefit Tax: Effective for fiscal 2006, the Central Government has imposed a fringe benefit tax in respect of certain perquisites offered to employees and certain other business expenses. Depending on the nature of the perquisite/business expense, 20% or 50% of the expense is taxed at the corporate tax rate. For the nine months ended December 31, 2006, EHIRCL and its subsidiaries incurred Rs. 5.44 million in fringe benefit taxes, due primarily to traveling and conveyance, telephone expenses, staff welfare expenses, running maintenance and depreciation on vehicles, medical allowance, medical expenses reimbursement to the extent tax-exempt for employees, medical insurance expenses, meetings and seminars, books and periodicals etc. (20% of the value of which was taxed) and gifts and festival celebrations (50% of the value of which was taxed).

Deferred Tax Charge: EHSSIL commenced operations on February 1, 2003 and has incurred losses since that time. As the gestation period for new hospital projects is comparatively longer and the losses reflect mainly depreciation charges and financing costs, EHSSIL's management is of the view that there will be sufficient future taxable income against which net deferred tax assets can be realized. However, as it is not a virtual certainty that such deferred tax assets can be so realized, the amount of net deferred tax asset has been adjusted in fiscal 2006, which was partially offset by the deferred tax assets recognized by EHCL and EHRCL. For the nine months ended December 31, 2006, EHIRCL and its subsidiaries recorded a deferred tax benefit of Rs. 12.27 million.

Minority Interests

There were no minority interests recorded in the nine months ended December 31, 2006.

Profit/(Loss)

On a consolidated basis with its subsidiaries, EHIRCL's profit was Rs. 35.35 million for the nine months ended December 31, 2006.

Fiscal Year Ended March 31, 2006 Compared to Fiscal Year Ended March 31, 2005.

Income

EHIRCL's consolidated total income increased by 5.53% from Rs. 2,769.72 million in fiscal 2005 to Rs. 2,922.88 million in fiscal 2006.

Inpatient Income: Inpatient income increased by 8.62% from Rs. 2,708.91 million in fiscal 2005 to Rs. 2,942.37 million in fiscal 2006. This increase was primarily due to an increase in inpatient fees charged by EHRC (partially offset by a 1.7% decline in the number of surgical inpatient admissions) and a 3.1% increase in inpatient admissions at EHRC, EHSSI and EHCR.

Outpatient Income: Outpatient income decreased by 2.63% from Rs. 206.29 million in fiscal 2005 to Rs. 200.87 million in fiscal 2006. This decrease was primarily due to a 13% decrease in outpatient registrations and procedures at EHRC and the closure of the Escorts hospital in Kanpur during fiscal 2005, partially offset by an increase in outpatient registrations and procedures at EHSSI and EHCR, a slight increase in outpatient registrations at EHRC and a small increase in prices charged for various procedures at EHRC.

Income from Satellite Centers: Income from satellite centers increased by 7.26% from Rs. 45.72 million in fiscal 2005 to Rs. 49.04 million in fiscal 2006. This increase was primarily due to higher patient volumes at the centers.

Subsidy: Subsidies (including discounts reflected in negotiated rates that are lower than EHIRCL's and its subsidiaries' published rates) on healthcare services pursuant to arrangements with employers and insurance companies, free bed requirements included in the terms of the lease of the land on which EHRC is located and EHCR's arrangement with the Government of Chattisgarh, as well as other discounts given to patients, increased by 31.70% from Rs 226.06 million in fiscal 2005 to Rs. 297.72 million in fiscal 2006. This increase was primarily due to an increase in the number of negotiated arrangements during the period, as well as an increase in the number of patients covered by existing arrangements.

Other income: Other income decreased by 18.76% from Rs. 34.86 million in fiscal 2005 to Rs. 28.32 million in fiscal 2006. This decrease was primarily due to a decline in interest on deposits as a result of lower interest rates, as well as lower cash balances, partially offset by the assignment of a keyman insurance policy for a senior EHRC doctor to the insured.

Expenditure

EHIRCL's consolidated total expenditure increased by 7.11% from Rs. 2,701.32 million in fiscal 2005 to Rs. 2,893.48 million in fiscal 2006, and represented 97.53% of total income in fiscal 2005, compared to 98.99% of total income in fiscal 2006.

Materials Consumption: Materials consumption increased by 4.84% from Rs. 941.91 million in fiscal 2005 to Rs. 987.53 million in fiscal 2006. This increase was primarily due to an increase in consumption during the period in response to higher patient volumes at EHRC, EHSSI and EHCR. This was partially offset by lower surgical patient volumes at EHRC and a decrease in prices for drugs and consumables as a result of a reduction in the value added tax in Delhi applicable to EHRC from 8% to 4%. Materials consumption as a percentage of total income decreased slightly from 34.01% in fiscal 2005 to 33.79% in fiscal 2006.

Staff Costs: Staff costs increased by 11.94% from Rs. 740.39 million in fiscal 2005 to Rs. 828.81 million in fiscal 2006. This increase was primarily due to increases in salaries and wages and related benefits as EHIRCL and its consolidated subsidiaries increased headcount from 2,638 in fiscal 2005 to 2,794 in fiscal 2006 in response to higher patient volumes at EHRC, EHSSI and EHCR. During fiscal 2006, average remuneration for EHIRCL's and its subsidiaries' employees increased in response to upward pressure on wages, in particular for doctors and nurses, as well as due to general wage increases for EHIRCL's and its subsidiaries' existing employees (which was not offset by entry level salaries from new employees as the attrition rates for EHIRCL's and its subsidiaries' doctors and nurses is relatively low). Staff costs as a percentage of total income increased from 26.73% in fiscal 2005 to 28.36% in fiscal 2006.

Professional Fees: Professional fees for a senior EHRC doctor increased by 16.67% from Rs. 72.00 million in fiscal 2005 to Rs. 84.00 million in fiscal 2006 and increased as a percentage of total income from 2.6% in fiscal 2005 to 2.87% in fiscal 2006. This increase was due to a negotiated increase in the retainer paid to such doctor.

Other Operating Expenses: Other operating expenses increased by 11.52% from Rs. 348.44 million in fiscal 2005 to Rs. 388.57 million in fiscal 2006. This increase was primarily due to higher retainer fees paid to doctors who act as independent contractors, as well as higher maintenance costs at the Escorts hospital facilities, higher power and fuel costs and pantry expenses in fiscal 2006, as well as the introduction in fiscal 2006 in the State of Punjab of a value added tax applicable to EHRC on the sale of inpatient drugs and consumables to patients collected by the hospital and payable to the state government. Other operating expenses as a percentage of total income increased slightly from 12.58% in fiscal 2005 to 13.29% in fiscal 2006.

Administration and Other Expenses: Administration and other expenses increased by 15.87% from Rs. 254.81 million in fiscal 2005 to Rs. 295.26 million in fiscal 2006. This increase was primarily due to higher legal and professional charges relating to litigation matters commenced following the Escorts hospitals acquisition in fiscal 2006 and increases in tax rates and other duties, insurance costs and repairs and maintenance for the Escorts hospitals facilities during fiscal 2006, partially offset by lower software development charges, communications and traveling and conveyance expenses in fiscal 2006. Administration and other expenses as a percentage of total income increased slightly from 9.20% in fiscal 2005 to 10.10% in fiscal 2006.

Interest Expense: Interest expense decreased by 5.41% from Rs. 65.82 million in fiscal 2005 to Rs. 62.26 million in fiscal 2006 and decreased as a percentage of total income from 2.38% in fiscal 2005 to 2.13% in fiscal 2006. This decrease was primarily due to a reduction in total indebtedness and, in particular, a reduction in higher-yielding unsecured loans.

Depreciation: Depreciation decreased by 11.16% from Rs. 276.91 million in fiscal 2005 to Rs. 246.01 million in fiscal 2006. This decrease was primarily due to lower capital expenditures during fiscal 2006. Depreciation as a percentage of total income decreased from 10.00% in fiscal 2005 to 8.42% in fiscal 2006.

Miscellaneous Expenditure Written-off: In each of fiscal 2005 and fiscal 2006 miscellaneous expenditures of Rs. 1.04 million were written-off. The write-offs relate to preliminary and preoperative expenses incurred in connection with the construction of EHSSI at Amritsar, which are being written-off over a period of five years.

Provision for Taxation

Current Tax: EHIRCL paid Rs. 56.38 million in current taxes in fiscal 2006, reflecting an effective tax rate for EHIRCL (on a standalone basis) of 48.67% compared to Rs. 70.05 million in current taxes in fiscal 2005, reflecting an effective tax rate of 32.68%. The difference in tax rate is primarily due to a decrease in depreciation rates applicable under the Income Tax Act for plant and machinery, including medical equipment, an add-back provision made on account of the Delhi value added tax, an increase in the provision for gratuities and earned leave based on actuarial valuations and an increase in the surcharge on income tax from 2.5% to 10% during fiscal 2006. None of EHIRCL's subsidiaries earned taxable income, and as such, none of the subsidiaries paid any current tax.

Fringe Benefit Tax: Effective for fiscal 2006, the Central Government has imposed a fringe benefit tax in respect of certain perquisites offered to employees and certain other business expenses. Depending on the nature of the perquisite/business expense, 20% or 50% of the expense is taxed at the corporate tax rate. In fiscal 2006, EHIRCL and its subsidiaries incurred Rs. 7.90 million in fringe benefit taxes, due primarily to traveling and conveyance, telephone expenses, staff welfare expenses, running maintenance and depreciation on vehicles, medical allowance, medical expenses reimbursement to the extent tax-exempt for employees, medical insurance expenses, meetings and seminars, books and periodicals etc. (20% of the value of which was taxed) and gifts and festival celebrations (50% of the value of which was taxed).

Deferred Tax Charge: EHSSIL commenced operations on February 1, 2003 and has incurred losses since that time. As the gestation period for new hospital projects is comparatively longer and the losses reflect mainly depreciation charges and financing costs, EHSSIL's management, based on future projections, is of the view that there will be sufficient future taxable income against which net deferred tax assets can be realized. However, as it is not a virtual certainty that such deferred tax assets can be so realized, the amount of net deferred tax asset has been adjusted in fiscal 2006, which was partially offset by the deferred tax assets recognized by EHCL and EHRCL.

Minority Interests

Minority interests decreased by 20.11% from Rs. 11.29 million in fiscal 2005 to Rs. 9.02 million in fiscal 2006.

Profit/(Loss)

On a consolidated basis with its subsidiaries, EHIRCL had a profit of Rs. 42.26 million in fiscal 2005 compared to a loss of Rs. 84.67 million in fiscal 2006. This change was primarily due to the higher increase in expenses relative to the increase in income during fiscal 2006 as well as the deferred tax charge described above.

Fiscal Year Ended March 31, 2005 Compared to Fiscal Year Ended March 31, 2004

Income

EHIRCL's consolidated total income increased by 12.37% from Rs. 2,464.73 million in fiscal 2004 to Rs. 2,769.72 million in fiscal 2005.

Inpatient Income: Inpatient income increased by 13.13% from Rs. 2,394.59 million in fiscal 2004 to Rs. 2,708.91 million in fiscal 2005. This increase was primarily due to a 3% increase in inpatient fees charged by EHIRC and a 4% increase in catheterization procedures at EHIRC, which have higher margins relative to many of the procedures performed at the Escorts hospitals (partially offset by a decline in the overall number of inpatient admissions at EHIRC) and an increase in inpatient admissions at EHRC, EHSSI and EHCR.

Outpatient Income: Outpatient income increased by 46.79% from Rs. 140.53 million in fiscal 2004 to Rs. 206.29 million in fiscal 2005. This increase was primarily due to an increase in outpatient registrations and procedures at each of EHIRC, EHRC, EHSSI and EHCR. The increase in outpatient registrations at EHIRC was due primarily to the opening of the remainder of a new outpatient wing at the hospital, which was only partially opened during fiscal 2004.

Income from Satellite Centers: Income from satellite centers increased by 57.06% from Rs. 29.11 million in fiscal 2004 to Rs. 45.72 million in fiscal 2005. This increase was primarily due to the closing of two under-performing centers and the opening of three new centers, increasing the number of satellite and heart command centers from 10 in 2004 to 11 in 2005.

Subsidy: Subsidies (including discounts reflected in negotiated rates that are lower than EHIRCL's and its subsidiaries' published rates) on healthcare services pursuant to arrangements with employers and insurance companies, free bed requirements included in the terms of the lease of the land on which EHIRC is located and EHCR's arrangement with the Government of Chattisgarh, as well as other discounts given to patients, increased by 26.47% from Rs. 178.74 million in fiscal 2004 to Rs. 226.06 million in fiscal 2005. This increase was primarily due to an increase in the number of negotiated arrangements during the period, as well as an increase in the number of patients covered by existing arrangements.

Other Income: Other income decreased by 56.01% from Rs. 79.24 million in fiscal 2004 to Rs. 34.86 million in fiscal 2005. This decrease was primarily due to a decline in interest on deposits in fiscal 2005 as a result of lower interest rates and receipt in fiscal 2004 of proceeds from the sale of short-term investments in the form of securities and the assignment of a keyman insurance policy of a promoter of the seller in the Escorts hospitals acquisition to the insured.

Expenditure

EHIRCL's consolidated total expenditure increased by 14.02% from Rs. 2,369.24 million in fiscal 2004 to Rs. 2,701.32 million in fiscal 2005, and represented 96.13% of total income in fiscal 2004, compared to 97.53% of total income in fiscal 2005. During fiscal 2005, EHIRC fully opened its new outpatient wing, resulting in a general increase in all operating expenses over fiscal 2004.

Materials Consumption: Materials consumption increased by 15.82% from Rs. 813.22 million in fiscal 2004 to Rs. 941.91 million in fiscal 2005. This increase was primarily due to an increase in consumption during the period in response to higher patient volumes at EHRC, EHRC, EHSSI and EHCR. Materials consumption as a percentage of total income increased from 32.99% in fiscal 2004 to 34.01% in fiscal 2005 due to an increase in the proportion of complex procedures.

Staff Costs: Staff costs increased by 21.04% from Rs. 611.71 million in fiscal 2004 to Rs. 740.39 million in fiscal 2005. This increase was primarily due to increases in salaries and wages and related benefits as EHIRCL and its consolidated subsidiaries increased headcount from 2,608 in fiscal 2004 to 2,638 in fiscal 2005 in response to higher patient volumes at EHRC, EHRC, EHSSI and EHCR. During fiscal 2005, average remuneration for EHIRCL's and its subsidiaries' employees increased in response to upward pressure on wages, in particular for doctors and nurses, as well as due to general wage increases for their existing employees (which was not offset by entry level salaries from new employees as the attrition rates for EHIRCL's and its subsidiaries' doctors and nurses is relatively low). Staff costs as a percentage of total income increased from 24.82% in fiscal 2004 to 26.73% in fiscal 2005.

Professional Fees: Professional fees for a senior EHRC doctor increased by 2.86% from Rs. 70.00 million in fiscal 2004 to Rs. 72.00 million in fiscal 2005, and decreased as a percentage of total income from 2.84% in fiscal 2004 to 2.60% in fiscal 2005. This increase was due to an incremental increase in the retainer paid to such doctor.

Other Operating Expenses: Other operating expenses increased by 26.91% from Rs. 274.57 million in fiscal 2004 to Rs. 348.44 million in fiscal 2005. This increase was primarily due to higher retainer fees paid to doctors who act as independent contractors, as well as higher maintenance costs at the Escorts hospital facilities and higher energy prices. Operating expenses as a percentage of total income increased from 11.14% in fiscal 2004 to 12.58% in fiscal 2005.

Administration and Other Expenses: Administration and other expenses increased by 2.30% from Rs. 249.07 million in fiscal 2004 to Rs. 254.81 million in fiscal 2005. This increase was primarily due to higher travelling and conveyance and other professional fees, partially offset by lower taxes and insurance costs. Administration and other expenses as a percentage of total income remained relatively flat, decreasing slightly from 10.11% in fiscal 2004 to 9.20% in fiscal 2005.

Interest Expense: Interest expense increased by 11.79% from Rs. 58.88 million in fiscal 2004 to Rs. 65.82 million in fiscal 2005. This increase was primarily due to an increase in total indebtedness. Interest expense as a percentage of total income remained relatively flat, decreasing slightly from 2.39% in fiscal 2004 to 2.38% in fiscal 2005.

Depreciation: Depreciation decreased by 4.76% from Rs. 290.75 million in fiscal 2004 to Rs. 276.91 million in fiscal 2005. This decrease was primarily due to a reduction in capital expenditure levels during fiscal 2005 as a result of cash flow constraints. Depreciation as a percentage of total income decreased from 11.80% in fiscal 2004 to 10.00% in fiscal 2005.

Miscellaneous Expenditure Written-off: In each of fiscal 2004 and fiscal 2005 miscellaneous expenditures of Rs. 1.04 million were written-off. The write-offs relate to preliminary and pre-operative expenses incurred in connection with the construction of EHSSI at Amritsar, which are being written-off over a period of five years.

Provision for Taxation

EHIRCL paid Rs. 70.05 million in current taxes in fiscal 2005 reflecting an effective tax rate for EHIRCL (on a stand alone basis) of 32.63%, compared to Rs. 80.04 million in current taxes in fiscal 2004, reflecting an effective tax rate of 29.39%. The difference in tax rate is due to an increase in depreciation due to the capitalization of the new outpatient wing at EHRC during fiscal 2004, receipt of income from the sale of securities during fiscal 2004, which was taxed at the lower long-term capital gains rate and the introduction of an additional 2% education assessment during fiscal 2005. None of EHIRCL's subsidiaries earned a profit before tax, and as such, none of the subsidiaries paid any current tax. EHIRCL's subsidiaries did, however, recognize deferred tax assets to be realized in respect of future taxable income.

Minority Interests

Minority interests decreased by 26.31% from Rs. 15.32 million in fiscal 2004 to Rs. 11.29 million in fiscal 2005.

Profit

Profit decreased by 42.31% from Rs. 73.25 million in fiscal 2004 compared to Rs. 42.26 million in fiscal 2005. This decrease was primarily due to the higher increase in expenses relative to the increase in income during fiscal 2005.

Results of Operations for International Hospital Limited on a Stand-alone Basis

The following table sets forth certain profit and loss data in rupees and as a percentage of total income and certain operating data for the nine months ended December 31, 2006 and for the years ended March 31, 2006 and 2005 in respect of IHL on a stand-alone basis.

(Rs. millions)

	Audited (restated) Nine Months Ended December 31, 2006		Audited (restated) Year Ended March 31,			
			2006		2005	
Inpatient Income	420.59	82.80%	429.29	85.06%	119.68	80.30%
Outpatient Income	68.78	13.54%	57.00	11.29%	13.82	9.27%
Pharmacy Income	6.37	1.25%	4.23	0.84%	0.75	0.50%
Less Discounts	(3.23)	(0.64)%	(4.32)	(0.86)%	(0.53)	(0.36)%
Net Operating Income	492.50	96.96%	486.20	96.33%	133.72	89.71%
Other Income	15.45	3.04%	18.53	3.67%	15.33	10.29%
Total Income	507.95	100.00%	504.73	100.00%	149.05	100.00%
Materials Consumed	160.26	31.55%	170.71	33.82%	53.40	35.83%
Personnel Expenses	88.46	17.42%	78.98	15.65%	31.56	21.17%
Operating Expenses	184.74	36.37%	184.06	36.46%	70.33	47.19%
Selling and Distribution Expenses	5.00	0.98%	14.87	2.95%	15.20	10.20%
General and Administrative Expenses	36.38	7.16%	41.23	8.17%	13.55	9.09%
Interest Expenses	35.72	7.03%	40.49	8.02%	20.91	14.03%
Miscellaneous Expenditure Written-off	-	-	-	-	10.28	6.90%
Preliminary Expenses Written-off	-	-	-	-	0.05	0.03%
Depreciation/Amortization	30.33	5.97%	39.12	7.75%	24.61	16.51%
Total Expenditure	540.89	106.48%	569.46	112.82%	239.89	160.95%
Loss before Tax	(32.94)	(6.48)%	(64.73)	(12.82)%	(90.84)	(60.95)%
Fringe Benefit Tax	0.94	0.18%	1.53	0.30%	0.00	0.00%
Deferred Tax Expenses	(0.99)	(0.19)%	(1.04)	(0.20)%	26.07	17.49%
Prior Period Items – Deferred Tax Adjustment and others	(1.62)	(0.32)%	(26.55)	(5.26)%	—	—
Net Loss	(31.27)	(6.15)%	(38.67)	(7.66)%	(116.91)	(78.44)%
Adjustments for restatement	(3.44)	(0.68)%	(25.18)	(4.99)%	32.81	22.01%
Net Loss as adjusted	(34.71)	(6.83)%	(63.85)	(12.65)%	(84.10)	(56.42)%

Nine Months Ended December 31, 2006

Income

IHL's total income was Rs. 507.95 million for the nine months ended December 31, 2006.

Inpatient Income: Inpatient income was Rs. 420.59 million for the nine months ended December 31, 2006. This result was positively affected by inpatient volumes. Inpatient income for fiscal 2006 was Rs. 429.29 million. Inpatient income as a percentage of total income was 82.80% for nine months ended December 31, 2006 and 85.06% for fiscal 2006.

Outpatient Income: Outpatient income was Rs. 68.78 million for the nine months ended December 31, 2006. This result was positively affected by outpatient registrations, including consultations, investigations and minor procedures. Outpatient income for fiscal 2006 was Rs. 57.00 million. Outpatient income as a percentage of total income was 13.54% for nine months ended December 31, 2006 and 11.29% for fiscal 2006.

Pharmacy Income: Pharmacy income was Rs. 6.37 million for the nine months ended December 31, 2006. This result was positively affected by inpatient volumes. Pharmacy income for fiscal 2006 was Rs. 4.23 million. Pharmacy income as a percentage of total income was 1.25% for nine months ended December 31, 2006 and 0.84% for fiscal 2006.

Discounts: Discounts on healthcare services given to patients on an individual basis were Rs. 3.23 million for the nine months ended December 31, 2006. During this period, there were reduced discounts offered to patients. Discounts on healthcare services given to patients for fiscal 2006 was Rs. 4.32 million. Discounts on healthcare services given to patients as a percentage of total income was 0.64% for nine months ended December 31, 2006 and 0.86% for fiscal 2006.

Other Income: Other income was Rs. 15.45 million for the nine months ended December 31, 2006. This result was positively affected by bed utilization charges in respect of beds provided to RLL for clinical research, access fees charges to third party on-site vendors at Fortis Hospital, Noida and to a lesser extent, interest income, as well as income generated from parking fees at the hospital. Other income for fiscal 2006 was Rs. 18.53 million. Other income as a percentage of total income was 3.04% for nine months ended December 31, 2006 and 3.67% for fiscal 2006.

Expenditure

IHL's total expenditure was Rs. 540.89 million for the nine months ended December 31, 2006.

Materials Consumed: Materials consumption equalled Rs. 160.26 million for the nine months ended December 31, 2006, driven by patient volumes and changes in the mix of procedures performed with consumables-intensive procedures, representing a higher proportion of the total procedure count.. Materials consumption for fiscal 2006 was Rs. 170.71 million. Materials consumption as a percentage of total income was 31.55% for the nine months ended December 31, 2006 and 33.82% for fiscal 2006.

Personnel Expenses: Personnel expenses equalled Rs. 88.46 million for the nine months ended December 31, 2006, driven by patient volumes. Personnel expenses for fiscal 2006 was Rs. 78.98 million. Personnel expenses as a percentage of total income was 17.42% for the nine months ended December 31, 2006 and 15.65% for fiscal 2006.

Operating Expenses: Operating expenses equalled Rs. 187.74 million for the nine months ended December 31, 2006, driven by patient volumes. Operating expenses for fiscal 2006 was Rs. 184.06 million. Operating expenses as a percentage of total income was 36.37% for the nine months ended December 31, 2006 and 36.46% for fiscal 2006.

Selling and Distribution Expenses: Selling and distribution expenses equalled Rs. 5.00 million for the nine months ended December 31, 2006. During that period, there was a shift in marketing focus from retail to corporate business, resulting in a lower volume of advertisements for retail and a withdrawal of certain promotional activities. Selling and distribution expenses for fiscal 2006 were Rs. 14.87 million. Selling and distribution expenses as a percentage of total income was 0.98% for the nine months ended December 31, 2006 and 2.95% for fiscal 2006.

General and Administrative Expenses: General and administrative expenses equalled Rs. 36.38 million for the nine months ended December 31, 2006, driven by patient volumes. General and administrative expenses for fiscal 2006 was Rs. 41.23 million. General and administrative expenses as a percentage of total income was 7.16% for the nine months ended December

31, 2006 and 8.17% for fiscal 2006.

Interest Expenses: Interest expenses equalled Rs. 35.72 million for the nine months ended December 31, 2006, driven by overall increase in interest rates and also an increase in loan amounts. Interest expenses for fiscal 2006 was Rs. 40.49 million. Interest expenses as a percentage of total income was 7.03% for the nine months ended December 31, 2006 and 8.02% for fiscal 2006.

Depreciation and Amortization

Depreciation and amortization expenses equalled Rs. 30.33 million for the nine months ended December 31, 2006 driven by impact of fixed assets added during 2006. Depreciation and amortization expenses for fiscal 2006 were Rs. 39.12 million. Depreciation and amortization expenses as a percentage of total income was 5.97% for the nine months ended December 31, 2006 and 7.75% for fiscal 2006.

Fringe Benefit Tax

With effect from the beginning of fiscal 2006, an additional tax on certain prerequisites offered to IHL's employees and certain other business expenses has been imposed by the Central Government. Depending on the nature of the perquisite/business expense, 20% or 50% of the expense is taxed at the corporate tax rate. In the nine months ended December 31, 2006, IHL paid Rs. 0.94 million in fringe benefit taxes, due primarily to travelling and conveyance, telephone expenses, staff welfare expenses, running maintenance and depreciation on vehicles, medical allowance, medical expenses reimbursement to the extent tax-exempt for employees, medical insurance expenses, meetings and seminars, books and periodicals etc. (20% of the value of which was taxed) and gifts and festival celebrations (50% of the value of which was taxed).

Deferred Tax Expenses

Deferred tax expenses equalled Rs. 0.99 million for the nine months ended December 31, 2006, driven by profits against which deferred tax assets were realized. Deferred tax expenses equalled Rs. 1.04 million for fiscal 2006. Deferred tax expenses as a percentage of total income was 0.19% for the nine months ended December 31, 2006 and 0.20% for fiscal 2006.

Prior Period Items and Deferred Tax Adjustment

The charge relating to prior period items was Rs. 1.62 million for the nine months ended December 31, 2006. During this period, there was a change in accounting principles relating to the provision of retirement benefits to employees. Prior period items for fiscal 2006 equalled Rs. 26.55 million. Prior period items as a percentage of total income was 0.32% for the nine months ended December 31 2006 and 5.26% for fiscal 2006.

Net Loss

Net loss equalled Rs. 31.27 million for the nine months ended December 31, 2006. Following the restatement of IHL's financial statements, IHL's net loss, as restated, was Rs. 34.71 million for the nine months ended December 31, 2006.

Fiscal Year Ended March 31, 2006 Compared to Fiscal Year Ended March 31, 2005

Income

IHL's total income increased by 238.62% from Rs. 149.05 million in fiscal 2005 to Rs. 504.73 million in fiscal 2006. Fortis Hospital, Noida is the sole hospital at IHL. As the hospital only commenced operations during the second quarter of fiscal 2005, IHL's results in fiscal 2006 (throughout which Fortis Hospital, Noida was operational) will not be directly comparable to IHL's results for fiscal 2005.

Inpatient Income: Inpatient income increased by 258.70% from Rs. 119.68 million in fiscal 2005 to Rs. 429.29 million in fiscal 2006. This increase was primarily due to an increase in inpatient admissions and procedures at Fortis Hospital, Noida, as the hospital gained broader acceptance in its core region, continued to increase the number of beds and expanded the procedures it offers, including introducing cardiac care as a super specialty in July 2005. The increase in fiscal 2006 also reflected the results of Fortis Hospital, Noida for the full year in fiscal 2006, as the hospital only commenced operations in the second quarter of fiscal 2005.

Outpatient Income: Outpatient income increased by 312.45% from Rs. 13.82 million in fiscal 2005 to Rs. 57.00 million in fiscal 2006. This increase was primarily due to an increase in outpatient registrations, including consultations, investigations and minor procedures at Fortis Hospital, Noida. The increase in fiscal 2006 also reflected the results of Fortis Hospital, Noida for the full year in fiscal 2006, as the hospital only commenced operations in the second quarter of fiscal 2005.

Pharmacy Income: Pharmacy income increased by 465.33% from Rs. 0.75 million in fiscal 2005 to Rs. 4.24 million in fiscal 2006. This increase was primarily due to an increase in retail sales volumes at the pharmacy at Fortis Hospital, Noida as a result of higher patient volumes at the hospital (due, in part, to the operation of Fortis Hospital, Noida for all of fiscal 2006, compared to only eight months of fiscal 2005).

Discounts: Discounts on healthcare services given to patients on an individual basis increased by 715.09% from Rs. 0.53 million in fiscal 2005 to Rs. 4.32 million in fiscal 2006. This increase was primarily due to an increase in patient volumes during fiscal 2006 (due, in part, to the operation of Fortis Hospital, Noida for all of fiscal 2006, compared to only eight months of fiscal 2005). Discounts do not include discounts under arrangements with employers and insurance companies, which are directly reflected in the inpatient income and outpatient income amounts.

Other Income: Other income increased by 20.87% from Rs. 15.33 million in fiscal 2005 to Rs. 18.53 million in fiscal 2006. This increase was primarily due to an increase in bed utilization charges in respect of beds provided to RLL for clinical research, reflecting charges earned for all of fiscal 2006, compared to only four months of fiscal 2005, an increase in income from access fees charged to third-party, on-site vendors at Fortis Hospital, Noida and, to a lesser extent, an increase in interest income, as well as income generated from parking fees at the hospital during fiscal 2006 (due, in part, to the operation of Fortis Hospital, Noida for all of fiscal 2006, compared to only eight months of fiscal 2005). This was partially offset by receipt of a non-recurring utilization fee relating to the RLL clinical research.

Expenditure

IHL's total expenditure increased by 137.38% from Rs. 239.89 million in fiscal 2005 to Rs. 569.46 million in fiscal 2006, and represented 160.95% of total income in fiscal 2005, compared to 112.82% of total income in fiscal 2006.

Materials Consumed: Materials consumed increased by 219.68% from Rs. 53.40 million in fiscal 2005 to Rs. 170.71 million in fiscal 2006. This increase was primarily due to an increase in consumables during the period in response to higher patient volumes at Fortis Hospital, Noida (due, in part, to the operation of Fortis Hospital, Noida for all of fiscal 2006, compared to only eight months of fiscal 2005). Materials consumed as a percentage of total income decreased from 35.83% in fiscal 2005 to 33.82% in fiscal 2006 as a result of an increase in the volume of high-margin procedures performed at Fortis Hospital, Noida and an improvement in utilization.

Personnel Expenses: Personnel expenses increased by 150.29% from Rs. 31.56 million in fiscal 2005 to Rs. 78.98 million in fiscal 2006. This increase was primarily due to increases in salaries and wages and related benefits as IHL increased its headcount from 231 in fiscal 2005 to 469 in fiscal 2006 in response to higher patient volumes at Fortis Hospital, Noida, as well as the operation of Fortis Hospital, Noida for all of fiscal 2006 compared to only eight months of fiscal 2005. During fiscal 2006, average remuneration for IHL's employees increased to become more competitive with higher wages paid by IHL's competitors in its region, in particular for doctors and nurses, as well as due to general wage increases for IHL's existing employees. Due to the ramping up of operations at Fortis Hospital, Noida during fiscal 2005 in anticipation of higher patient volumes, the increase in patient volumes in fiscal 2006 did not require a proportionate increase in staffing at the hospital, and personnel expenses as a percentage of total income decreased from 21.17% in fiscal 2005 to 15.65% in fiscal 2006.

Operating Expenses: Operating expenses increased by 161.71% from Rs. 70.33 million in fiscal 2005 to Rs. 184.06 million in fiscal 2006. This increase was primarily due to the overall growth in patient volumes at Fortis Hospital, Noida during fiscal 2006 (due, in part, to the operation of Fortis Hospital, Noida for all of fiscal 2006, compared to only eight months of fiscal 2005). Operating expenses as a percentage of total income decreased from 47.19% in fiscal 2005 to 36.46% in fiscal 2006 due to improved operating efficiencies and higher utilization of the existing infrastructure.

Selling and Distribution Expenses: Selling and distribution expenses decreased by 2.17% from Rs. 15.20 million in fiscal 2005 to Rs. 14.87 million in fiscal 2006 and decreased as a percentage of total income from 10.20% in fiscal 2005 to 2.95% in fiscal 2006. This decrease was primarily due to inaugural selling expenses incurred during fiscal 2005 in connection with the commencement of operations at Fortis Hospital, Noida, partially offset by higher seminar and conference expenses during

fiscal 2006 as Fortis Hospital, Noida became more established, as well as the operation of Fortis Hospital, Noida for all of fiscal 2006 compared to only eight months of fiscal 2005.

General and Administrative Expenses: General and administrative expenses increased by 204.28% from Rs. 13.55 million in fiscal 2005 to Rs. 41.23 million in fiscal 2006. This increase was primarily due to the overall growth in IHL's business during fiscal 2006, as well as the operation of Fortis Hospital, Noida for all of fiscal 2006 compared to only eight months of fiscal 2005. General and administrative expenses as a percentage of total income decreased from 9.09% in fiscal 2005 to 8.17% in fiscal 2006 as many of these expenses are fixed costs that do not increase as patient volumes increase.

Interest Expenses: Interest expenses increased by 93.64% from Rs. 20.91 million in fiscal 2005 to Rs. 40.49 million in fiscal 2006. This increase was primarily due to an increase in long-term secured and unsecured borrowings during fiscal 2006 to finance capital expenditures and the growing working capital requirements at Fortis Hospital, Noida as a result in growth in IHL's business due to an increase in patient volumes, as well as the operation of Fortis Hospital, Noida for all of fiscal 2006 compared to only eight months of fiscal 2005. Interest expenses as a percentage of total income decreased from 14.03% in fiscal 2005 to 8.02% in fiscal 2006, reflecting the higher growth in income during fiscal 2006.

Miscellaneous Expenditure Written-off and Preliminary Expenses Written-off: In fiscal 2005, IHL made non-recurring write-offs of Rs. 10.33 million in miscellaneous expenditures, reflecting pre-operative expenses such as salaries, legal and professional fees, advertisement, publicity and business promotion and electricity and fuel charges.

Depreciation and Amortization

Depreciation and amortization increased by 58.96% from Rs. 24.61 million in fiscal 2005 to Rs. 39.12 million in fiscal 2006. This increase was primarily due to the acquisition of new medical equipment, plant and machinery and furniture, as well as improvements to the hospital building in response to the growth in patient volumes at Fortis Hospital, Noida and the introduction of cardiac care as a super specialty at the hospital during fiscal 2006. Due to the benefits of ramping up IHL's operations during fiscal 2005 in anticipation of higher patient volumes, increases in patient volumes and income in fiscal 2006 did not require a proportionate increase in equipment or purchases or improvements, and depreciation and amortization as a percentage of total income decreased from 16.51% in fiscal 2005 to 7.75% in fiscal 2006.

Fringe Benefit Tax

With effect from the beginning of fiscal 2006, an additional tax on certain pre-requisites offered to IHL's employees and certain other business expenses has been imposed by the Central Government. Depending on the nature of the perquisite/business expense, 20% or 50% of the expense is taxed at the corporate tax rate. In fiscal 2006, IHL paid Rs. 1.53 million in fringe benefit taxes, due primarily to travelling and conveyance, telephone expenses, staff welfare expenses, running maintenance and depreciation on vehicles, medical allowance, medical expenses reimbursement to the extent tax exempt for employees, medical insurance expenses, meetings and seminars, books and periodicals etc. (20% of the value of which was taxed) and gifts and festival celebrations (50% of the value of which was taxed).

Deferred Tax Expenses

Deferred tax expenses decreased by 96.01% from Rs. 26.07 million in fiscal 2005 to Rs. 1.04 million in fiscal 2006 and decreased as a percentage of total income from 17.49% in fiscal 2005 to 0.20% in fiscal 2006. This decrease was primarily due to deferred tax assets not being recognized as there was not a virtual certainty that sufficient future taxable income would be available against which such deferred tax assets could be realized. The deferred tax liability created due to timing differences for depreciation through fiscal 2005 was reversed in fiscal 2006 as the corresponding deferred tax assets are not being recognized.

Net Loss

Net loss decreased from Rs. 116.91 million in fiscal 2005 to Rs. 38.67 million in fiscal 2006. This change was primarily due to the increase in operating income associated with the increase in patient volumes at Fortis Hospital, Noida during fiscal 2006. Following the restatement of IHL's financial statements to harmonize revenue recognition policies, among other things, IHL's net loss, as restated, decreased by 24.08% from Rs. 84.10 million in fiscal 2005 to Rs. 63.85 million in fiscal 2006.

Cash Flow from Operating Activities

FHL

The table below summarizes the restated cash flow of FHL on a standalone basis for the nine months ended December 31, 2006 and the years ended March 31, 2006, 2005 and 2004.

(Rs. Millions)

	Nine months ended December 31,	Year ended March 31,		
		2006	2005	2004
Net cash generated from (used in) operations	(79.88)	(57.06)	(94.91)	6.28
Net cash generated from (used in) investing activities	(37.29)	(7,450.22)	8.05	737.31
Net cash generated from (used in) financing activities	121.83	7,501.05	90.32	(740.40)

FHL's net cash used in operations in the nine months ended December 31, 2006 was Rs. 79.88 million, reflecting a restated net loss before taxation of Rs. 348.60 million and income tax expense of Rs. 4.06 million, and including adjustments of Rs. 348.82 million for interest expense and Rs. 77.95 million for depreciation and amortization, among others. Working capital changes included, among others, a Rs. 76.89 million increase in sundry debtors, reflecting an increase in operations and an increase in institutional business from employers and insurance companies with which FHL has negotiated preferential pricing and payment arrangements, a Rs. 84.97 million increase in loans and advances, reflecting an increase in operations and a Rs. 57.27 million increase in current liabilities, reflecting an increase in operations and an increase in liabilities in respect of interest accrued but not due on loans borrowed by FHL.

FHL's net cash used in operations in fiscal 2006 was Rs. 57.06 million, reflecting a restated net loss before taxation of Rs. 278.11 million and a direct tax refund of Rs. 0.97 million and income tax expense of Rs. 2.20 million, and including adjustments of Rs. 272.75 million for interest expense and Rs. 73.35 million for depreciation and amortization, among others. Working capital changes included, among others, a Rs. 148.72 million increase in sundry debtors, reflecting an increase in operations and an increase in institutional business from employers and insurance companies with which FHL has negotiated preferential pricing and payment arrangements, a Rs. 33.50 million increase in loans and advances, reflecting an increase in operations and a Rs. 55.38 million increase in current liabilities, reflecting an increase in operations and an increase in liabilities in respect of interest accrued but not due on loans borrowed by FHL.

FHL's net cash used in operations in fiscal 2005 was Rs. 94.91 million, reflecting a restated net loss before taxation of Rs. 86.26 million and a direct tax refund of Rs. 0.22 million, and including adjustments of Rs. 62.81 million for depreciation and amortization and Rs. 22.91 million for interest expense, partially offset by adjustments of Rs. 11.99 million for foreign exchange gains on a U.S. dollar-denominated loan and Rs. 4.71 million in interest income. Working capital changes included, among others, a Rs. 55.35 million increase in loans and advances, reflecting an increase in operations, a Rs. 37.74 million increase in sundry debtors, reflecting an increase in operations and an increase in institutional business and a Rs. 19.06 million increase in current liabilities, reflecting an increase in operations and an increase in liabilities in respect of interest accrued but not due on loans borrowed by FHL. FHL's net cash used in operations decreased by 39.87% from fiscal 2005 to fiscal 2006, primarily as a result of an increase in interest expense, partially offset by an increase in loss before taxation and extraordinary items and increases in sundry debtors and loans and advances.

FHL's net cash generated from operations in fiscal 2004 was Rs. 6.28 million, reflecting a net loss before taxation of Rs. 58.22 million and direct taxes paid of Rs. 3.18 million, and including adjustments of Rs. 78.68 million for interest expense and Rs. 67.21 million for depreciation and amortization, partially offset by adjustments of Rs. 107.02 million for profit on the sale of the Fortis Hospital, Mohali land and buildings and Rs. 14.65 million for interest income. Working capital changes included, among others, a Rs. 41.12 million decrease in loans and advances, reflecting, in part, the repayment of advances from operating income, a Rs. 7.03 million decrease in current liabilities, reflecting the repayment of accounts payable in respect of capital expenditures and a Rs. 6.86 million increase in sundry debtors, reflecting an increase in operations and an

increase in institutional business. FHL experienced net cash generated from operations in fiscal 2004 compared to net cash used in operations in 2005, primarily as a result of the sale of the Fortis Hospital, Mohali land and buildings.

EHIRCL and its Subsidiaries

The table below summarizes the consolidated cash flow of EHIRCL and its subsidiaries on a consolidated basis for the nine months ended December 31, 2006 and years ended March 31, 2006, 2005 and 2004.

(Rs. Millions)

	Nine months ended December 31, 2006	Year ended March 31,		
		2006	2005	2004
Net cash generated from (used in) operations	173.32	108.46	258.27	359.85
Net cash generated from (used in) investing activities	(163.07)	(19.73)	(256.30)	(614.52)
Net cash generated from (used in) financing activities	102.31	(108.44)	15.80	174.87

EHIRCL's consolidated net cash from operating activities in the nine months ended December 31, 2006 was Rs. 173.32 million, reflecting a net profit before taxation of Rs. 90.10 million and direct taxes paid of Rs. 88.67 million, and including adjustments of Rs. 162.89 million for depreciation and Rs. 48.32 million for interest expense, among others, partially offset by an adjustment of Rs. 1.77 million for interest income. Working capital changes included, among others, a Rs. 154.28 million increase in trade and other receivables, reflecting an increase in institutional business from employers and insurance companies with which EHIRCL and its subsidiaries have negotiated preferential pricing and payment arrangements and a Rs. 119.74 million increase in trade and other payables.

EHIRCL's consolidated net cash from operating activities in fiscal 2006 was Rs. 108.46 million, reflecting a net profit before taxation of Rs. 29.40 million and direct taxes paid of Rs. 138.24 million, and including adjustments of Rs. 246.01 million for depreciation and Rs. 62.26 million for interest expense, among others, partially offset by an adjustment of Rs. 8.30 million for interest income. Working capital changes included, among others, a Rs. 186.61 million increase in trade and other receivables, reflecting an increase in institutional business from employers and insurance companies with which EHIRCL and its subsidiaries have negotiated preferential pricing and payment arrangements and a Rs. 119.74 million increase in trade and other payables.

EHIRCL's consolidated net cash from operating activities in fiscal 2005 was Rs. 258.27 million, reflecting a net profit before taxation of Rs. 68.40 million and direct taxes paid of Rs. 56.16 million, and including adjustments of Rs. 276.91 million for depreciation and Rs. 65.82 million for interest expense, partially offset by an adjustment of Rs. 21.48 million for interest income, among others. Working capital changes included, among others, a Rs. 130.53 million increase in trade and other receivables, reflecting an increase in institutional business and a Rs. 70.83 million increase in trade and other payables. EHIRCL's consolidated net cash from operating activities decreased by 58.01% from fiscal 2005 to fiscal 2006, primarily as a result of a decrease in profit before taxation and a decrease in direct taxes paid.

EHIRCL's consolidated net cash from operating activities in fiscal 2004 was Rs. 359.85 million, reflecting a net profit before taxation of Rs. 95.49 million and direct taxes paid of Rs. 83.02 million, and including adjustments of Rs. 290.75 million for depreciation and Rs. 58.88 million for interest expense, partially offset by adjustments of Rs. 36.14 million for interest income and Rs. 19.47 million for profit on the sale of securities, among others. Working capital changes included, among others, a Rs. 83.56 million increase in trade and other payables, a Rs. 56.11 million increase in trade and other receivables, reflecting an increase in institutional business and a Rs. 22.38 million decrease in non-income tax advances. EHIRCL's consolidated net cash from operating activities decreased by 28.23% from fiscal 2004 to fiscal 2005, primarily as a result of a decrease in profit before taxation and a decrease in direct taxes paid, partially offset by an increase in interest income and a decrease in interest expense.

IHL

The table below summarizes the cash flow of IHL on a standalone basis for the nine months ended December 31, 2006 and the years ended March 31, 2006 and 2005.

(Rs. Millions)

	Audited (restated) Nine months ended December 31, 2006	Audited (restated) Year ended March 31,	
		2006	2005
Net cash generated from/(used in) operations	24.78	(38.96)	(21.25)
Net cash generated from/(used in) investing activities	(11.44)	(113.46)	(313.56)
Net cash generated from/(used in)/generated from financing activities	(11.16)	152.88	333.55

IHL's net cash generated from operations in the nine months ended December 31, 2006 was Rs. 24.78 million, reflecting a restated net loss before taxation of Rs. 35.70 million and taxes paid of Rs. 4.48 million, and including adjustments of Rs. 35.72 million for interest expense and Rs. 30.33 million for depreciation and amortization, among others. Working capital changes included, among others, a Rs. 18.13 million increase in sundry debtors, reflecting an increase in operations and an increase in institutional business an increase in institutional business, from employers and insurance companies with which IHL has negotiated preferential pricing and payment arrangements and a Rs. 5.55 million increase in inventories, reflecting an increase in operations.

IHL's net cash used in operations in fiscal 2006 was Rs. 38.96 million, reflecting a restated net loss before taxation of Rs. 64.61 million and taxes paid of Rs. 5.79 million, and including adjustments of Rs. 40.49 million for interest expense and Rs. 39.12 million for depreciation and amortization, among others. Working capital changes included, among others, a Rs. 47.42 million increase in sundry debtors, reflecting an increase in operations and an increase in institutional business an increase in institutional business from employers and insurance companies with which IHL has negotiated preferential pricing and payment arrangements and a Rs. 8.64 million increase in inventories, reflecting an increase in operations.

IHL's net cash used in operations in fiscal 2005 was Rs. 21.25 million, reflecting a net loss before taxation of Rs. 83.51 million and taxes paid of Rs. 3.14 million, and including adjustments of Rs. 24.61 million for depreciation and amortization and Rs. 20.91 million for interest expense, among others. Working capital changes included, among others, a Rs. 42.81 million decrease in loans and advances, a Rs. 17.10 million increase in sundry debtors, reflecting an increase in operations and an increase in institutional business and a Rs. 5.72 million increase in inventories, reflecting an increase in operations. IHL's net cash used in operations increased by 83.34% from fiscal 2005 to fiscal 2006, primarily as a result of increases in sundry debtors and inventories, partially offset by an increase in interest expense and a decrease in loss before taxation.

Net Cash Generated From Investing Activities

FHL

FHL's net cash used in investing activities was Rs. 37.29 million in the nine months ended December 31, 2006, composed primarily of Rs. 182.06 million for the purchase of fixed assets. The fixed assets FHL purchased included medical equipment in respect of the Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj and furniture and fixtures partially offset by maturity of fixed deposits by Rs. 120.00 million.

FHL's net cash used in investing activities was Rs. 7,450.22 million in fiscal 2006, composed primarily of Rs. 6,746.67 million for the purchase of investments and Rs. 459.08 million for the purchase of fixed assets. The investments included investments made in connection with the Escorts hospitals acquisition, the IHL acquisition and the OBPL acquisition and FHL's equity interest in the corporate owner of Fortis La Femme and loan thereto. The fixed assets FHL purchased included land in respect of the planned hospital in Gurgaon, medical equipment in respect of the Fortis Flt. Lt. Rajan Dhall Hospital, Vasant Kunj and furniture and fixtures.

FHL's net cash generated from investing activities was Rs. 8.05 million in fiscal 2005, composed of Rs. 18.68 million for the purchase of fixed assets, including medical equipment and generators, partially offset by Rs. 4.91 million in proceeds from the sale of fixed assets and interest of Rs. 5.80 million received on its short-term investments.

FHL's net cash generated from investing activities was Rs. 737.31 million in fiscal 2004, composed of Rs. 617.02 million in proceeds from the sale of the Fortis Hospital, Mohali land and buildings and interest of Rs. 14.71 million received on its short-term investments, partially offset by Rs. 11.38 million for the purchase of fixed assets, including medical equipment, vehicles and furniture and fixtures.

Pursuant to the terms of our share subscription agreement with the hospital's corporate owner, SMPL, and others, FHL acquired a 5% equity interest in SMPL during fiscal 2006. FHL has also extended a loan in the form of convertible debt to SMPL, which is convertible into an additional 21% equity interest in SMPL at any time within two years from the date of infusion of the first tranche of the loan, which was September 1, 2005. At December 31, 2006, FHL had advanced Rs. 25.88 million as convertible debt to the corporate owner out of the agreed amount of Rs. 28.91 million, and FHL subsequently paid the remaining balance. After the second anniversary, the subscription agreement provides that the loan shall automatically convert into a 21% equity interest in SMPL. In addition, FHL has a further option to acquire further shares to increase its interest in the corporate owner to 51% at any time from the second anniversary to the fifth anniversary of January 3, 2006, the date of the O&M contract at a price equal to face value plus 12% interest per annum from September 1, 2005. After the Option Period, the other shareholders have an option to require FHL to purchase their entire interest in the corporate owner to FHL, irrespective of whether it acquires a 51% interest in the corporate owner. If FHL acquires a 51% interest, the other shareholders have one year from the date of our acquisition of the 51% to sell their shares to FHL at face value plus 12% interest per annum from September 1, 2005. If FHL does not acquire a 51% interest, the shareholders have 30 days from the expiration of the Option Period to sell their shares to FHL at Rs. 15 per share (provided that consideration is only payable in respect of shares outstanding on January 3, 2006). FHL has financed its investments to date in the Fortis La Femme Hospital from operations and financing activities and intends to fund any additional investments in the same manner.

EHIRCL and its Subsidiaries

EHIRCL's consolidated net cash used in investing activities was Rs. 163.07 million in the nine months ended December 31, 2006, composed primarily of Rs. 160.15 million for the purchase of fixed assets, partially offset by Rs. 1.27 million in interest received and Rs. 1.30 million in proceeds from the sale of fixed assets, among others. The fixed assets purchased by EHIRCL and its subsidiaries included medical and other equipment, furniture and fixtures, vehicles and improvements to a building, and the fixed assets sold by EHIRCL and its subsidiaries included medical and other equipment, furniture and fixtures and vehicles.

EHIRCL's consolidated net cash used in investing activities was Rs. 19.73 million in fiscal 2006, composed primarily of Rs. 178.53 million for the purchase of fixed assets, partially offset by Rs. 135.00 million in repayments of intercompany deposits, Rs. 8.26 million in interest received and Rs. 15.57 million in proceeds from the sale of fixed assets, among others. The fixed assets purchased by EHIRCL and its subsidiaries included medical equipment, furniture and fixtures, vehicles and improvements to a building, and the fixed assets sold by EHIRCL and its subsidiaries included medical and other equipment, furniture and fixtures and vehicles. The repayment of intercompany deposits related to repayments of an intercompany loan issued by EHIRCL to EHIRCL's holding company prior to the Escorts hospitals acquisition.

EHIRCL's consolidated net cash used in investing activities was Rs. 256.30 million in fiscal 2005, composed primarily of Rs. 460.64 million for the purchase of fixed assets, partially offset by Rs. 170.00 million in repayments of intercompany deposits, Rs. 19.63 million in interest received and Rs. 14.55 million in proceeds from the sale of fixed assets, among others. The fixed assets purchased by EHIRCL and its subsidiaries included medical and other equipment, land, vehicles, furniture and fixtures, software and improvements to a building, and the fixed assets sold by EHIRCL and its subsidiaries included medical and other equipment, furniture and fixtures and vehicles. The repayment of intercompany deposits related to repayments of an intercompany loan issued by EHIRCL to EHIRCL's holding company prior to the Escorts hospitals acquisition.

EHIRCL's consolidated net cash used in investing activities was Rs. 614.52 million in fiscal 2004, composed primarily of Rs. 624.52 million in investments in shares of subsidiaries, Rs. 240.32 million for the purchase of fixed assets and Rs. 125.00 million in issuances of intercompany deposits, partially offset by Rs. 250.30 million in proceeds from the sale of investments, Rs. 62.48 million in interest received and Rs. 60.00 million in repayments of intercompany deposits, among others. The

shares of subsidiaries purchased included EHRCL, the fixed assets purchased included acquired assets of EHRCL and purchases of medical equipment, furniture and fixtures and vehicles, and the issuances of intercompany deposits included an intercompany loan issued by EHRCL to EHIRCL's holding company prior to the Escorts hospitals acquisition. The investments sold included securities. The repayment of intercompany deposits related to deposits from EHIRCL's holding company prior to the Escorts hospitals acquisition.

In the past, EHIRCL's and its subsidiaries' capital expenditures have fluctuated significantly. This fluctuation was due primarily to cash flow constraints. Following the Escorts hospitals acquisition and the improved liquidity of the consolidated Fortis Healthcare Limited group due to the completion of the Issue, we expect capital expenditures by EHIRCL and its subsidiaries to return to prior levels.

IHL

IHL's net cash used in investing activities was Rs. 11.44 million in the nine months ended December 31, 2006, composed of purchases of fixed assets and changes in capital work in progress. The fixed assets purchased by IHL included buildings, plant and machinery, and medical equipment, and the fixed assets sold by IHL included vehicles. Changes in current work in progress related to the capitalization of fixed assets in the nine months ended 2006.

IHL's net cash used in investing activities was Rs. 113.46 million in fiscal 2006, composed of Rs. 113.68 million for the purchase of fixed assets and changes in capital work in progress, partially offset by Rs. 0.22 million in proceeds from the sale of fixed assets. The fixed assets purchased by IHL included buildings, plant and machinery, and medical equipment, and the fixed assets sold by IHL included vehicles. Changes in capital work in progress related to the capitalization of fixed assets in fiscal 2006.

IHL's net cash used in investing activities was Rs. 313.56 million in fiscal 2005, composed of Rs. 404.26 million for the purchase of fixed assets and changes in capitalized work in progress partially offset by changes in pre-operative expenditures of Rs. 90.69 million and interest of Rs. 0.002 million received on short-term investments. The fixed assets purchased by IHL included buildings in respect of Fortis Hospital, Noida, plant and machinery, computer accessories and medical equipment.

Consolidated Outlook

During fiscal 2008, we plan to incur capital expenditures of approximately Rs. 1,350 million, which we expect to finance primarily from cash flows from operating activities, the proceeds of the Issue, additional indebtedness and the Pre-IPO Placements. Our capital expenditures will primarily relate to investments in new hospitals, the purchase of medical equipment and building modification and improvements at our existing hospitals. We have not made any commitments to incur these planned capital expenditures and the amounts and purpose of these expenditures may change in accordance with our business requirements. We also intend to invest additional sums in acquiring equity interests in corporations or other societies that own existing hospitals.

Net Cash Generated From (Used In) Financing Activities

FHL

FHL's net cash generated from financing activities was Rs. 121.83 million in the nine months ended December 31, 2006, composed primarily of Rs. 7.42 million in gross proceeds from long-term borrowings and net proceeds from short-term borrowings of Rs. 601.74 million, which were used for repayment of long term borrowings of Rs. 135.91 million and Rs. 351.42 million for payment of interest.

FHL's net cash from financing activities was Rs. 7,501.05 million in fiscal 2006, composed primarily of Rs. 105.73 million in gross proceeds from long-term borrowings and net proceeds from short-term borrowings of Rs. 4,231.83 million which were used to fund the investments discussed above, Rs. 2,599.85 million in proceeds from the receipt of amounts in respect of share application money pending allotment from the Promoter Group, which amounts and allotment may be replaced by amounts received and allotments made in connection with the Pre-IPO Placements and Rs. 863.46 million in proceeds from the issuance of share capital to the Promoters (which excludes Rs. 5.2 million received as non-cash consideration in connection with the FMCHL Merger), partially offset by Rs. 44.84 million in repayments of long-term borrowings.

FHL's net cash generated from financing activities was Rs. 90.32 million in fiscal 2005, composed primarily of Rs. 341.50 million in proceeds from long-term borrowings which were used for the prepayment of loans and for capital expenditures and Rs. 92.30 million in proceeds from the issuance of share capital to the Promoters, partially offset by Rs. 252.67 million in repayments of long-term borrowings and Rs. 70.18 million in repayments of short-term borrowings, among others.

FHL's net cash used in financing activities was Rs. 740.40 million in fiscal 2004, composed primarily of Rs. 504.71 million in repayments of long-term borrowings, Rs. 159.98 million in repayments of short-term borrowings and Rs. 76.79 million in interest payments, partially offset by Rs. 9.52 million in proceeds from the issuance of share capital to the Promoters, among others.

EHIRCL and its Subsidiaries

EHICRL's consolidated net cash used in financing activities was Rs. 102.31 million in the nine months ended December 31, 2006, composed primarily of Rs. 50.53 million in repayments of long-term borrowings and Rs. 48.79 million in interest payments, partially offset by Rs. 100.57 million in proceeds from long-term and short term borrowings.

EHIRCL's consolidated net cash used in financing activities was Rs. 108.44 million in fiscal 2006, composed of Rs. 242.57 million in repayments of long-term borrowings and Rs. 62.87 million in interest payments, partially offset by Rs. 183.50 million in proceeds from long-term borrowings and Rs. 13.50 million in proceeds from short-term borrowings which were used to fund the investments discussed above.

EHIRCL's consolidated net cash generated from financing activities was Rs. 15.80 million in fiscal 2005, composed of Rs. 737.96 million in proceeds from long-term borrowings which were used to fund the investments discussed above, partially offset by Rs. 658.82 million in repayments of long-term borrowings and Rs. 63.34 million in interest payments.

EHIRCL's consolidated net cash generated from financing activities was Rs. 174.87 million in fiscal 2004, composed primarily of Rs. 250.00 million in proceeds from short-term borrowings and Rs. 98.50 million in proceeds from long-term borrowings and Rs. 1.31 million in proceeds from the issuance of shares to minority shareholders which were used to fund the investments discussed above, partially offset by Rs. 114.39 million in repayments of long-term borrowings and Rs. 60.55 million in interest payments.

IHL

IHL's net cash used in financing activities was Rs. 11.16 million in the nine months ended December 31, 2006, composed primarily repayment of short-term borrowings of Rs. 28.68 million and payment of interest of Rs. 35.31 million offset by Rs. 52.60 million receipt from long-term borrowings.

IHL's net cash generated from financing activities was Rs. 152.88 million in fiscal 2006, composed of Rs. 100.60 million in proceeds from the issuance of share capital and share application money, Rs. 52.03 million in proceeds from long-term borrowings and Rs. 37.27 million in proceeds from short-term borrowings which were used to fund the investments discussed above, partially offset by Rs. 36.65 million in interest payments and Rs. 0.37 million in repayments of a car loan.

IHL's net cash generated from financing activities was Rs. 333.55 million in fiscal 2005, composed of Rs. 198.95 million in proceeds from long-term borrowings which were used to fund the investments discussed above, Rs. 155.00 million in proceeds from the issuance of share capital and share application money and Rs. 0.50 million in proceeds from a car loan, partially offset by Rs. 20.90 million in interest payments.

Consolidated Outlook

We expect that our acquisition-related capital expenditures and investments will primarily be funded with additional indebtedness and the proceeds of future equity offerings and, to the extent available, cash on hand. We typically obtain financing for our expansion plans on a project-by-project basis, raising sufficient funds at the beginning of a project to pay for all anticipated cash costs related to that project. Our target debt to equity ratio for any new project is up to 1.25 to 1.00, although this ratio may vary from project to project and may be much higher, especially on a temporary basis before we secure permanent financing for a new project. This ratio could change depending on market conditions, restrictions under our existing debt agreements and other factors. In the past, we have relied on equity funding from members of the Promoter Group and bank financing, often supported by guarantees and security provided by the Promoters, to finance our expansion projects and working capital

requirements. The Promoters and other members of the Promoter Group have not committed to provide such forms of credit support on a going-forward basis, and in the future we expect that such forms of credit support will be unnecessary in light of our improved liquidity due to the completion of the Issue, as well as increased income from operations as our existing hospitals mature.

Financing Arrangements

Total consolidated restated debt was Rs. 6,768.25 million, not including deferred payment liabilities of Rs. 49.93 million, at December 31, 2006, compared to Rs. 5,984.61 million at March 31, 2006, Rs. 731.09 million at March 31, 2005 and Rs. 478.76 million at March 31, 2004. Rs. 3,000.00 million of this indebtedness at December 31, 2006 represented short-term loans incurred to finance the Escorts hospitals acquisition. As described in the section titled "Objects of the Issue" beginning on page 34 of this Red Herring Prospectus, we intend to apply Rs. 5,600.00 million of the proceeds from the Issue to repay funds availed for the Escorts hospitals acquisition.

At December 31, 2006, March 31, 2006, 2005 and 2004, our outstanding short-term and long-term indebtedness included the following:

(Rs. million)

Name of the Institution	Type of Facility	Rate of Interest	Amount outstanding as of December 31, 2006	Amount Outstanding as of March 31,			Maturity
				2006	2005	2004	
Fortis Healthcare Limited (Borrower)							
Kotak Mahindra Bank Limited	Term Loan	10.25%	500	500.00	-	-	Feb 15 and March 15, 2007
Bank of Rajasthan	Short Term Loan	8.50%	-	300.00	-	-	
Standard Chartered Bank (London)	Term Loan	LIBOR + 1.80%	USD 4,687,500	USD 65,62,500	USD 75,00,000	-	May 12, 2009
HDFC Bank Limited	Term Loan	10.50%	3000	3,000.00	-	-	March 27, 2007
Standard Chartered Bank	Working Capital Facility	9.50%	-	-	10	-	April 1, 2005
Standard Chartered Bank	Working Capital Facility	8.50%	-	-	3.25	-	May 16, 2005
Standard Chartered Bank	Working Capital Facility	8.60%	-	-	3.20	-	April 18, 2005
Standard Chartered Bank	Term Loan	10.75%	-	-	-	250	May 12, 2004
HDFC Ltd.	Short Term Loan	11.50%	300	300	-	-	Feb 28, 2007
Standard Chartered Bank – Bill Discounting	Term Loan	8.55% to 8.90%	49.76	41.14	0	0	
Standard Chartered Bank – Overdraft	Overdraft	10.00%	19.34	20.79	4.08	-	

(Rs. million)

Name of the Institution	Type of Facility	Rate of Interest	Amount outstanding as of December 31, 2006	Amount Outstanding as of March 31,			Maturity
				2006	2005	2004	
Yes Bank	Short Term Loan	9.05% - 9.30%	450				Repayment Due on 15/12/07, 26/12/07, 28/12/07 & 29/12/07
IndusInd Bank	Short Term Loan	10.05%	200				Repayment Due on 11/05/07, 11/06/07, & 11/07/07
HSBC Bank	Short Term Loan	9.25% to 12.35%	300				Repayment Due on 26/03/07, 02/01/07, 09/01/07, 29/01/07, 12/02/07, 15/02/07, 27/02/07 & 28/07/07
Oscar Bio Tech Pvt. Ltd. – Subsidiary	Unsecured Loan		0	90.44	-	-	
Delta Aromatics Pvt. Ltd.	Unsecured Loan	11.00%	0	-	-	44.50	May 13, 2005
International Hospital Ltd.	Unsecured Loan		-	-	-	46.21	
Others (Vehicle loans)	Secured	7.00% - 9.00%	12.02	6.04	2.21	3.26	
Modland Wear P. Ltd.	Unsecured Loan	11.00%	10				
Abhineet Pesticides Pvt. Ltd.	Unsecured Loan	9.50%	25				
International Hospital Limited (Borrower)							
UTI Bank	Term Loan	10.50%	488.52	435.68	379.95	181.00	June 1, 2012
Fortis Healthcare Limited – Holding Company	Unsecured Loan	9.50%	3.75	32.13	12.53	-	
Ranbaxy Holding Company	Unsecured Loan	10.00%	5.00	5.13			
Other (Vehicle Loans)	Secured Loan	12.15%	0.36	0.13	0.50		March 2009
Oscar Bio Tech Pvt. Ltd. (Borrower)							
Oscar Pharmaceuticals Private Ltd.	Unsecured Loan	11.00%	356.30	387.80			
Delta Aromatics Pvt. Limited	Unsecured Loan	7.00%	-		109.60		March 22, 2006

(Rs. million)

Name of the Institution	Type of Facility	Rate of Interest	Amount outstanding as of December 31, 2006	Amount Outstanding as of March 31,			Maturity
				2006	2005	2004	
Hero Wadani Balani (NRI)	Unsecured Loan	9.00%	-		70.05		May 16, 2005
Fortis Healthcare Limited – Holding Company	Unsecured Loan	10.00%	68.92				
Delta Aromatics Pvt. Limited	Unsecured Loan	10.00%	-			349.55	March 22, 2006
Oscar Pharmaceuticals Pvt. Limited	Unsecured Loan	10.00%	-			231.95	
Ranbaxy Holding Company	Unsecured Loan	10.00%	-			261.24	March 24, 2006
EHIRCL (Borrower)							
ICICI BANK LTD.	Term Loan	10.00%	-	-	-	47.10	
IDFC	Term Loan	9.00%	-	50.00	50.00	-	April 2012
GE Capital Services India	Term Loan	8.90%	-	12.41	32.24	-	October 1, 2006
GE Capital Services India	Term Loan	8.75%	7.16	22.53			April 1, 2007
GE Capital Services India	Term Loan	8.75%	14.99	30.85			August 4, 2007
GE Capital Services India	Term Loan	9.75%	43.35	-			June 27, 2014
GE Capital Services India	Term Loan	9.75%	10.16	-			June 27, 2014
ILFS	Term Loan	9.43%	-	16.67	50.00	90.00	September 2006
Lord Krishna Bank	-	-	-	100.00			
UTI Bank	Term Loan	9.50%	135.00	100.00	100.00	-	February 2, 2015
PNB	OD	10.75%	57.44	55.52	98.14	-	March 2007
Indusind Bank Ltd.	Term Loan	10.00%	200.00	-	-	-	June 2007
EHCL (Borrower)							
Central Bank of India	Term Loan	Prime lending rate + 1.00%	-	-	3.25	5.28	
EHIRCL	Unsecured Loan	-	18.00	18.00	12.00	8.00	-

(Rs. million)

Name of the Institution	Type of Facility	Rate of Interest	Amount outstanding as of December 31, 2006	Amount Outstanding as of March 31,			Maturity
				2006	2005	2004	
EHSSIL (Borrower)							
State Bank of India	Term Loan	11.50%	-	-	-	244.50	
Punjab National Bank TL	Term Loan	9.75%	248.90	248.91	248.91	-	September 22, 2010
Punjab National Bank CC	Cash Credit	9.50%	11.53	12.87	0.53	-	July 2007
EHIRCL	Unsecured Loan	9.00%	30.10	29.60	23.60	23.60	-
EHRCL (Borrower)							
Union Bank of India	Term Loan	Prime lending rate– 2.75% (revised to 1.5% from November 1, 2006)]	113.16	135.82	151.18	-	April 2009
Union Bank of India	Cash Credit	11.75% (revised to rates 13% from November 1, 2006)	-	4.32	-	-	May 2007
Lord Krishna Bank		14%	-	-	-	67.54	
State Bank of Indore		12.5%	-	-	-	22.52	
GE Capital		9.5%	-	-	-	46.54	
ICICI Bank		11%	-	-	-	30.9	
ICICI Bank	Car Loan	8.75%	1.49	1.91	3.56	3.26	September 2009
Citi Bank	Car Loan	8.75%	0.38	0.55	1.28	1.02	July 2008
HDFC	Car Loan	8.50%	0.32	0.42	0.55	-	December 2008
EHSSHL (Borrower)							
EHIRCL	Unsecured Loan	-	7.00	7.00	-	-	-

The terms of certain of our borrowings contain restrictive covenants, such as requiring lender consent for, among other things, issuing new shares, incurring further indebtedness, creating encumbrances on our assets, disposing of our assets or incurring capital expenditures beyond certain limits. Certain of these borrowings also contain covenants which limit our ability to make any change or alteration in our capital structure, make investments, effect any scheme of amalgamation or restructuring or enlarge or diversify our scope of business. In addition, certain of these borrowings contain financial covenants, which require us to maintain a specified financial position, including debt service coverage ratios and security coverage levels. In connection with the Escorts hospitals acquisition, we breached certain of these financial covenants under certain of our debt agreements, but the applicable lending institutions waived application of such covenants. Certain of our short and long-term debt is secured by a charge over our fixed assets, land and buildings and our current assets, including, but not limited to, our inventory and receivables. As of the date of this Red Herring Prospectus, we believe that we are in full compliance with all the covenants and undertakings as described above.

We finance our short-term working capital requirements through cash flow from operations and revolving credit facilities from banks and financial institutions. As of December 31, 2006, revolving credit facilities available to the Company aggregated Rs. 850.00 million, of which Rs. 138.97 million was utilized.

Management believes that cash flows from operations and financing activities will be sufficient to meet expected liquidity needs during the next 12 months.

Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements other than the 10-year lease in respect of the Fortis Hospital, Mohali land and buildings. We sold the land and buildings during fiscal 2004 for consideration of approximately Rs. 600.00 million and subsequently entered into a lease with the new owners. We pay annual rent under the lease of Rs. 55.81 million, which will increase to Rs. 64.80 million in fiscal 2009 and have provided a bank guarantee in respect of a sum equal to 3 months' rent.

Contractual Obligations

The following table shows our total future contractual obligations as of December 31, 2006 for each of FHL and IHL on a stand-alone basis and EHIRCL and its subsidiaries on a consolidated basis:

Contractual Obligations	(Rs. Millions)				
	Payments due by period				
	Total	Less than 1 Year	1-3 Years	4-5 Years	More than 5 Years
FHL					
Total debt obligations	5074.19	4942.45	131.74		
Operating Leases	531.68	80.56	161.85	145.07	144.21
Total	5605.87	5023.01	293.59	145.07	144.21
IHL					
Total debt obligations	497.63	57.76	195.61	195.41	48.85
OBPL					
Total debt obligations	425.22	425.22	-	-	-
Capital lease obligations	81.38	-	3.26	6.51	71.61
Total	506.60	425.22	3.26	6.51	71.61
EHIRCL and its subsidiaries					
Total debt obligations	843.88	610.10	198.88	8.10	26.80

FINANCIAL INDEBTEDNESS

Set forth below is a brief summary of the major borrowings of the Company, as on December 31, 2006 together with a brief description of certain significant terms of the relevant financing agreements.

Lender	Facility and Loan Documentation	Interest Rate and Repayment Schedule	Security
Kotak Mahindra Bank Limited ⁽¹⁾⁽²⁾⁽³⁾	Short term loan of Rs. 500 million availed pursuant to agreement dated December 28, 2005 as amended by letter dated April 3, 2006, July 8, 2006 and October 13, 2006.	Interest: 10.25 % per annum Repayment: Principal amount repayable in two equal quarterly instalments after initial moratorium of six months.	Second charge by way of hypothecation on movable and fixed assets, present and future, of the Company. Personal Guarantees of Mr. Malvinder Mohan Singh and Mr. Shivinder Mohan Singh. Third party pledge by Ranbaxy Holding Company in respect of equity shares held in Ranbaxy Laboratories Limited having a value of at least Rs. 250 million.
Standard Chartered Bank (London) ^{(1)(2) (4)(5)}	US\$ 7.5 million availed pursuant to vide agreement dated March 22, 2004.	Interest: LIBOR + 180 bps. Repayment: Repayable in eight equal instalments of US\$ 0.93 million. The first instalment payable 18 months from the date of first drawdown and the remaining seven instalments payable every six months from the date of payment of the first instalment.	Secured by first charge by way of hypothecation on plant and machinery including all present and future medical equipment stored at Fortis Hospital, Punjab. Pledge of equity shares of Ranbaxy Laboratories Limited by Ranbaxy Holding Company.
Standard Chartered Bank ⁽⁶⁾	Working capital facility availed pursuant to sanction letter dated September 5, 2005 in the following manner: Working capital demand loan (WC DL): Rs. 25 million. Letter of credit (LC): Rs. 50 million. Guarantee/bond: Rs. 50 million. Sales invoicing and discounting (SD): Rs. 50 million.	Interest: WC DL: 10% per annum. LC: 0.9% per annum. Guarantee/bond: 0.90% per annum. Repayment: WC DL: Up to 90 days LC: Up to 180 days Guarantee/bond: Up to one year. SD: Up to 180 days.	Secured by a first pari passu hypothecation charge over present and future current assets of the Company. The minimum coverage is of 1.25 x. Corporate guarantee of Ranbaxy Holding Company.

Lender	Facility and Loan Documentation	Interest Rate and Repayment Schedule	Security
HDFC Limited	Inter corporate deposit of Rs. 300 million availed pursuant to letter dated March 7, 2006 as amended by letter dated August 30, 2006.	Interest: 11.50% per annum. Repayment: Principal amount to be repaid by February 28, 2007.	Personal guarantee of Mr. Shivinder Mohan Singh.
HDFC Limited ⁽⁷⁾	Short term loan of Rs. 3,000 million availed pursuant to agreement dated March 27, 2006 as amended by letter dated March 21, 2007.	Interest: 10.50% per annum (13% per annum, linked to HDFC-CPLR -applicable from March 27, 2007). Repayment: Rs. 926.90 to be repaid on March 27, 2007 and the balance amount to be repaid within six months from March 27, 2007.	Pledge of 1.80 million equity shares of EHIRCL. Personal guarantees of Mr. Malvinder Mohan Singh and Mr. Shivinder Mohan Singh.
IndusInd Bank Limited ⁽⁸⁾	Short term loan for Rs. 200 million availed pursuant to an agreement dated July 7, 2006	Interest: BPLR less 4.00% per annum subject to a minimum of 10.5% per annum. Repayment: Principal amount to be repaid in 12 months.	Unsecured.
HSBC Bank Limited ⁽⁹⁾	Facility for a combined limit of Rs. 500 million for, inter alia, a short term loan, overdraft, guarantee and letter of credit, availed pursuant to agreement dated April 12, 2006, on the terms set out in the sanction letter dated June 3, 2006, as amended by letters dated June 22, 2006, and June 24, 2006, available in multiple tranches.	Interest: 9.50-12.35 % Repayment: Working capital loans repayable within 12 months and short term loans repayable within 3 months.	Personal guarantees of Mr. Malvinder Mohan Singh and Mr. Shivinder Mohan Singh, of Rs. 500 million each.
Yes Bank Limited ⁽⁷⁾⁽¹⁰⁾	Short term loan of Rs. 500 million availed pursuant to agreement dated December 14, 2006.	Interest: 4.45 below PLR per annum (effective rate 9.05% per annum) Repayment: Bullet repayment at the end of 12 months from the date of disbursement.	Unsecured

⁽¹⁾ Under the terms of the loan agreement, the Company has undertaken not to enter into any transaction with an affiliate without prior consent of the lender.

⁽²⁾ Under the terms of the loan agreement, the Company has undertaken not to change or bring down the shareholding of the Promoters and scheduled shareholders below 51% of its total equity share capital or change its management, without prior written consent of the lender.

- (3) Under the terms of the loan agreement, the lender has the right to appoint a nominee to the Board.
- (4) Under the terms of the loan agreement, a default would occur in the event the Promoters, either directly or indirectly, reduce their equity holding below the 51% of the paid-up equity capital or alternatively fails to maintain management control over the Company.
- (5) Under the terms of the loan agreement, a default would occur in the event that the Company incurs defaults in terms of any of its incumbent financial indebtedness.
- (6) Under the terms of the sanction letter, the Company has undertaken not to declare dividend in the event of default. Further, the Company has undertaken that the Promoters will not dilute their equity shareholding below 51% and to retain management control in the Company during the term of the facility. Additionally a gearing ratio of 2.7:1 must be maintained by the Company.
- (7) Under the terms of the loan agreement, the Company has undertaken not to do the following without the prior consent of the lender:
- Undertake or permit any merger, consolidation, scheme of arrangement or compromise with our shareholders
 - Change the equity/ownership structure substantially so as to cause change in management control.
- (8) Pursuant to the terms of the loan agreement, the Promoters have provided the bank with an undertaking that in case the initial public offer and/or private equity placement through the strategic investor does not materialise, the loan as well the commitment under the letter of credit facility for Rs. 100 million will be repaid from other sources. Additionally, pursuant to the terms of the sanction letter, the Company has undertaken not to do the following without the prior consent of the lender:
- Change or in any way alter the capital structure of the Company;
 - Effect any scheme of amalgamation, reconstruction or reconstitution;
 - Allow the Promoters and directors or their associates or relatives to disinvest their shareholding in the Company;
 - Implement a new scheme of expansion or take up an allied line of business or manufacture; and
 - Declare a dividend or distribute profits after deduction of taxes in the event of default or irregularities in respect of the credit facility.
- (9) Under the terms of the loan agreement, the Company has undertaken to maintain a current ratio of 1.33:1 at all times and that its principal shareholders/Promoters shall maintain a minimum shareholding of 60% at all times. Further, the Company has undertaken to inform the bank within 30 days from the end of each quarter, in the event of any of the following:
- Undertake or permit any merger, consolidation, scheme of arrangement or compromise with our shareholders;
 - Change the capital/management structure substantially so as to cause change in management control;
 - Incur any expenditure in new projects, unless this is covered by the Company's internal accruals or out of long term funds received for financing projects/expansions;
 - Invest in share capital, advance funds to, place deposits or provide guarantees on behalf of any concern, except in the ordinary course of business; and
 - Enter into any borrowing arrangements with any other lenders.
- (10) Under the terms of the loan agreement, the Company has undertaken not to declare dividend if any installment towards principal or interest remains unpaid on its due date.

OUTSTANDING LITIGATION AND MATERIAL DEVELOPMENTS

Except as described below, there are no outstanding litigation, suits or criminal or civil prosecutions, proceedings or tax liabilities against the Company, our Directors, our subsidiaries, Promoters or Promoter group companies, that would have a material adverse effect on our business and there are no defaults or arrears in statutory dues, institutional/ bank dues or dues payable to holders of any debentures, bonds or fixed deposits, that would have a material adverse effect on our business, other than unclaimed liabilities against the Company, our Directors, our subsidiaries, Promoters or Promoter group companies as on the date of this Red Herring Prospectus.

I. Litigation against and Contingent liabilities of the Company (consolidated)

A. Contingent liabilities

Contingent Liabilities (not provided for) in respect of:	Amounts in millions	
	As on March 31, 2006	As on December 31, 2006
Claims against the Company not acknowledged as debts (in respect of compensation demanded by the patients/ their relatives for negligence). The cases are pending with various Consumer Disputes Redressal Commissions. As per management, these claims are not likely to devolve on the Company due to their frivolous nature.	404.99	432.32
Unredeemed Bank Guarantees executed in favour of lessor as security for hospital land and building taken on lease.	13.95	13.95
Corporate guarantee to the Governor of Haryana for the registration of Escorts Limited under the Haryana Value Added Tax Act, 2003	35.00	35.00
Others	3.80	4.32

For details of the Company's contingent liabilities in previous years, see the section titled "Financial Statements" beginning on page F-1 of this Red Herring Prospectus.

B. Pending litigation against the Company

1. Income Tax Cases

There are two pending income tax matters involving the Company, for the assessment years 2002-2003 and 2004-2005, where the aggregate amount in dispute is approximately Rs. 4.37 million. The details of these matters are as follows:

- The Assessing Officer has issued a show cause dated November 27, 2004 to the Company, relating to assessment year 2003-2004 to complete the assessment. The assessment has been completed by the Assistant Commissioner of Income Tax, Circle II(1), New Delhi, through his order dated January 24, 2006 and disallowance of approximately Rs. 3.61 million on account of affiliation fee, late payment of provident fund and superannuation fund. The Company has filed an appeal before the Commissioner of Income Tax (Appeals) against the assessment order. The matter is currently pending.
- Regular assessment has been completed by the Deputy Commissioner of Income Tax Circle II(1), New Delhi, through his order dated December 26, 2006, for assessment year 2004-2005 and disallowance of approximately Rs. 0.76 million on account of late payment of provident fund and superannuation fund. The Company has filed an appeal before the Commissioner of Income Tax (Appeals) against the assessment order. The matter is currently pending.

2. Medical Negligence

There are 12 complaints relating to medical negligence under the Consumer Protection Act, 1985 filed against the Company by our patients or their representatives, in various consumer redressal forums in India. The aggregate claim against the Company in these complaints is approximately Rs. 35.2 million. Eight of these complaints are in relation to the cardiac care specialty, two are in relation to general surgery, one is in relation to both cardiac care and gastroenterology, and one is in relation to general medical care. The details of the major complaints in this regard, i.e. the complaints where an amount over

Rs. 5 million has been claimed, are as follows:

- a. Ms. Rajwant Kaur and others have filed a complaint (Complaint No.32 /2003) against the Fortis Hospital, Mohali, and others, in the State Consumer Disputes Redressal Commission, Punjab at Chandigarh, claiming compensation of Rs. 5.19 million, on account of her husband's death due to alleged negligence and deficiency in services by the Company. The matter is currently pending.
- b. Ms. Amita Shyam Sunder and others have filed a complaint (Complaint No. 24/ 2006) against the Fortis Hospital, Mohali, and others, in the State Consumer Disputes Redressal Commission, Punjab at Chandigarh, claiming compensation of Rs. 10 million, on account of her husband's death due to alleged negligence and deficiency in services by the Company. The next date of hearing has been fixed for April 2, 2007.

In addition, there are 10 cases pertaining to alleged medical negligence and deficiency in service, filed against the Company by certain persons in various consumer redressal forums in India, where the claim in each case is less than Rs. 5 million. The aggregate amount claimed in these cases is approximately Rs. 20 million.

Intellectual Property

The Company, FFSL and REL have filed a suit (CS(OS) No.1111 of 2006) against Fortis N.V., a company registered under the laws of Netherlands (the "Defendant"), in the High Court of Delhi on May 6, 2006 for a permanent injunction restraining the Defendant, its promoters, directors, agents, franchisees, employees, among others, from using the word "Fortis" as a part of their corporate name or trading style in respect of financing, leasing, hire purchase, investment services and insurance and cognate activities in India and/ or from doing any other thing as may be likely to cause confusion or deception leading to passing off of the Defendant's goods and services as those of the Company, FFSL or REL. The Company, FFSL and REL have further prayed for, among other things, (i) an order for a declaration that the Company, FFSL and REL are the proprietor of the trademark/ name "Fortis" in relation to corporate finance, risk management and related financial activities and healthcare business and is exclusively entitled to use the said name in relation to its established activities; and (ii) an order for damages amounting to Rs. 2 million for loss of reputation suffered by the Company, FFSL and REL on account of passing off by the Defendant. Additionally, the Company, FFSL and REL have also filed an application (I.A No. 8079 of 2006) for an interim injunction restraining the Defendant, its promoters, directors, agents, franchisees and employees, among others, from using the word "Fortis" as a part of their corporate name or trading style in respect of their activities in India and/ or from doing any other thing as may be likely to cause confusion or deception leading to passing off of the Defendant's goods and services as those of the Company, FFSL or REL. The Defendant has filed a written statement. The High Court of Delhi, through its order dated November 27, 2006, had listed the matter for compromise, admission or denial on March 15, 2007. The Company, FFSL and REL informed the Joint Registrar on that date that compromise talks had broken down between the parties and the matter was to proceed on merits. The matter has now been placed in the court on May 7, 2007 for framing of issues and arguments on the injunction application.

Subsequently, on August 8, 2006, Fortis N.V., Fortis S.A./ N.V. and Fortis Bank, (collectively the "Plaintiffs"), filed a suit (No. 1556 of 2006) in the High Court of Delhi, against the Company, FFSL and REL for a permanent injunction to restrain Company, FFSL and REL, their agents, servants and directors from using the word "Fortis" by itself or in combination with any other words as a part of their corporate name or as a trademark or any word or mark deceptively similar thereto so as to pass off themselves, their business, goods or services for those of or as emanating from those of the Plaintiffs and an interim injunction in relation thereto. The Plaintiffs have further prayed for, among other things, the ascertaining of an amount of income/profits earned by the Company, FFSL and REL by use of the mark "Fortis" and an order that such amount be paid to the Plaintiffs. The Plaintiffs have further filed an application (No.8837 of 2006) for an interim injunction in terms of the plaint. The Company, FFSL and REL have filed a written statement. The next date of hearing has been scheduled for July 9, 2007 to report the possibility of an out of court settlement between the parties, and if settlement discussions fail, for hearing on the Plaintiffs' application for interim injunction.

Property

- a. Dr. (Ms.) Sudesh Bahl Dhall ("Ms. Dhall") and Mr. Ravinder Kumar Bahl had filed a suit [C.S. (O.S.) No.563/ 2004] in the High Court of Delhi, against Mr. Anil Sarin and other members of the Ft. Lt. Rajan Dhall Charitable Trust (the "Dhall Society") (the "defendants"), seeking a permanent injunction restraining the defendants in this matter from transferring the immovable property of the Dhall Society to any third persons. Neither the Dhall Society nor the Company are parties to this suit. Ms. Dhall filed a subsequent interim application [I.A. 3359/ 2004] seeking an interim injunction to the same effect. The High

Court of Delhi through its order dated May 27, 2004, directed that there shall be no sale of the immovable property of the Dhall Society pending determination of this suit. The suit was adjourned sine die on January 18, 2006. Ms. Dhall thereafter filed an interim application [I.A. 5439/2006] dated April 30, 2006 seeking revival of the suit [CS (OS) No.563/ 2004].

- c. Subsequently, Ms. Dhall has filed an application for contempt [I.A. No. 5440/2006] alleging that the defendants have alienated and transferred the said immovable properties of the Dhall Society in favour of the Company. Ms. Dhall has sought appropriate orders against the defendants holding them guilty of disobedience of the injunction of the previous order of the High Court of Delhi dated May 27, 2004. The matter is currently pending.
- d. The DDA through its notices dated August 13, 2004 and March 22, 2005, requested the Dhall Society to show cause why the allotment of the immovable property situated at Vasant Kunj, where the Fortis Flt. Lt. Rajan Dhall Hospital is located should not be cancelled, on the basis of non-compliance with lease conditions. The DDA cancelled the said allotment, through its letter dated November 30, 2005. The Dhall Society has filed a suit [C.S. (O.S.) 1740/2005] in the High Court of Delhi, for declaration and permanent injunction against the DDA. The High Court of Delhi has issued a status quo order dated December 19, 2005. By its order dated February 22, 2006, the High Court of Delhi has modified its previous status quo order dated December 19, 2005, directing that no third party rights be created on the land. The DDA filed an application dated April 3, 2006 praying for an ex parte direction that the suit premises be sealed pending the disposal of the application and for initiation of contempt proceedings against Mr. Anil Sarin and another for violation of the status quo order. The DDA has filed another application dated April 25, 2006 again seeking interim orders of restraint against the Dhall Society for entering into and implementing any agreements with third parties and praying for an ex parte direction that the suit premises be sealed pending the disposal of the application. The next date of hearing has been fixed for April 17, 2007.
- f. The Estate Officer has meanwhile initiated eviction proceedings under the Public Premises Act, against the Dhall Society, which have been challenged by the Dhall Society on the ground, inter alia, that the disputed premises are not 'public premises'. The Dhall Society has filed a copy of the status quo order of the High Court of Delhi before the Estate Officer in C.S. (O.S.) No. 1740 of 2005. The next date of hearing before the Estate Officer has been fixed for April 3, 2007.
- g. Ms. Dhall has filed a suit [No. 96/06] in the Court of the Additional District Judge, New Delhi, Tis Hazari, against Mr. Anil Sarin and 30 other persons, alleging that Mr. Anil Sarin has assumed himself to be president of the Dhall Society, and that the Dhall Society is being commercialized and mismanaged by its members. Ms. Dhall has prayed for the following reliefs: (a) a decree for removing certain of the defendants from the trusteeship of the Dhall Society on the ground that they are indulging illegally in active collusion with other defendants; (b) a decree declaring that the other defendants are not trustees of the Dhall Society and removing them from the trusteeship; (c) issue of directions to the defendants to render all accounts in respect of the money received by them and also to hold enquiry into the activities of the Dhall Society to ascertain as to whether the money shown to have been received by the defendants is true and correct; (d) setting up a scheme for the smooth activity of the Dhall Society to fulfill its objectives; (e) restraining the defendants from acting in any manner, interfering with the activities of the trust; and (f) restraining the defendants through a permanent injunction from entering into any management transfer contract/s with the Fortis Group or any other such hospital / group for running the hospital of the trust. Ms. Dhall has filed two subsequent interim applications dated November 8, 2005, praying respectively, for the grant of an injunction restraining the defendants from entering into any transfer or management contracts with Fortis or any other party, and for the appointment of a receiver to manage the affairs of the Dhall Society pending determination of this suit. The next date of hearing has been fixed for April 12, 2007.
- h. Ms. Dhall has also filed a suit for permanent injunction against the Company in the Court of Shri Lal Singh, Additional District Judge Delhi alleging that (a) Company is representing itself to be the owners in possession of the Dhall Society property and has given wide publicity that it has set up a super specialty hospital within the Dhall Society property (b) Company by its acts has put the interest of the Dhall Society to serious jeopardy (c) That the property in question can only be used by the Dhall Society. The following reliefs have been sought by Ms. Dhall:
 - a. To pass a decree of mandatory injunction against the Company restraining the Company from claiming themselves as owner or in possession or dealing in any manner in respect of the immovable property at Vasant Kunj
 - b. To pass a decree of permanent injunction restraining the Company and its agents from dealing in any manner with the immovable property
 - c. To pass temporary injunction in respect of the above.

Ms. Dhall has subsequently filed an application dated September 1, 2006, seeking impleadment of Oscar Biotech Private Limited ("OBPL") as a defendant in the suit. The next date of hearing is April 13, 2007.

Proceedings before the Regional Provident Fund Commissioner

The office of the Regional Provident Fund Commissioner ("RPFC") has issued a show cause notice dated November 10, 2006 to the Company, under Sections 14 and 14A of the Employees Provident Fund and Miscellaneous Provisions Act, 1952 ("EPF Act"), on the ground that the Company has not been depositing provident fund contributions for the period from June 2000 to the date of the notice. The notice requires the Company to show cause why prosecution should not be initiated against the Company and its Managing Director/ Directors, for contravening the provisions of the EPF Act and the schemes thereunder. The RPFC has also issued a summon dated November 10, 2006, asking the Company to give evidence and to produce all relevant records for conducting an enquiry and determining the amounts due from the Company towards Employees Provident Fund. Pursuant to the same, the Company has deposited a sum of Rs. 24.1 million, which was invested by the Company in government securities through the Company's Provident Trust Fund. The Company has participated in hearings before the RPFC and has further filed its reply dated March 6, 2007. The next date of hearing has been fixed for April 19, 2007.

Notices Issued Against the Company

Certain parties have issued legal notices to the Company, where the aggregate claim against the Company is approximately Rs. 3.82 million. The Company has filed its replies to each of these notices. These notices have not yet given rise to legal proceedings in any form.

- a. The Punjab Medical Council has issued a notice dated November 11, 2005 against the Company and others, being doctors at Fortis Hospital, Mohali, regarding publication of advertisements in the newspapers, in violation of the Indian Medical Council (Professional Conduct, Etiquette and Ethics) Regulations of 2002 and 2004. Pursuant to this notice, personal appearances were made and replies were sent to the Punjab Medical Council, stating that this advertisement had appeared without the knowledge and consent of the doctors against whom the notice has been issued. There has been no further communication by the Punjab Medical Council in this regard.
- b. Mr. Abhishek Soni has issued a notice dated August 3, 2006, against the Company, in connection with the sale of expired drugs, to his sister Ms. Neeru Soni, and further alleging that the drug sold to his sister was not the same as that which was prescribed by the doctor. Mr. Soni has claimed Rs. 1.5 million as damages from the Company.
- c. Kay Emm Bio-medicals Private Limited has issued two notices dated July 19, 2006 and September 19, 2006, to the Company, alleging breach of contract on account of delayed payment for the supply of certain goods. Kay Emm Bio-medicals Private Limited has claimed Rs. 0.32 million, with interest at the rate of 18%, from the date of the first notice issued by it to the Company.
- d. Mr. Binaypreet Singh Narang, a former employee of the Company has sent a demand notice dated February 8, 2007, issued under Sections 2 and 10 of the Industrial Disputes Act, 1947, addressed to the Assistant Reconciliation Commissioner, Mohali, with a copy of the notice to the Company, alleging that Company has terminated his services without any reason and that the termination is arbitrary. He has claimed reinstatement in services with full back wages. As of this date, the Company has not received any official communication from the Assistant Reconciliation Commissioner, Mohali, regarding this demand notice.
- e. The Company has received a legal notice dated November 21, 2006, sent by a patient alleging medical negligence with regard to by-pass surgery performed on him in November 2001. No quantified claim has been raised in this notice. The Company has not yet filed a reply to this notice. The compensation claimed by way of this notice is Rs. 2 million.
- f. The Company has received a legal cum demand notice dated October 31, 2006, issued by the legal counsel to Human Rights International, a registered society, alleging that the Company is charging heavy fees and charges for indoor patients at its hospital and is violating the human rights of the general public. The Company has filed its reply to this notice. No further correspondence has been received in this relation as of this date.

II. MATERIAL DEVELOPMENTS

Except as stated in the section titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 171 of this Red Herring Prospectus, in the opinion of our Board, there have not arisen, since the date of the

last financial statements disclosed in this Red Herring Prospectus, any circumstances that materially or adversely affect or are likely to affect our profitability taken as a whole or the value of its consolidated assets or our ability to pay material liabilities within the next 12 months.

III. LITIGATION AGAINST THE DIRECTORS OF THE COMPANY

The Directors of the Company are not subject to any outstanding litigation pertaining to any tax liabilities, criminal/civil prosecution for any offences (irrespective of whether they are specified under paragraph (i) of Part 1 of Schedule XIII of the Companies Act), disputes, defaults or arrears in statutory dues, either in their individual capacities or in connection with the Company and other companies with which the Directors are associated, except as below:

- a. Mr. Anil Nanda and Goetze (India) Limited have filed contempt proceedings (Contempt Petition No. 127 of 2005, arising out of CS (OS) 1372 of 2005) dated November 22, 2005 against EHIRCL, Mr. O.P. Verma and Mr. Shivinder Mohan Singh, alleging wilful disobedience of the status quo order dated September 30, 2005, in relation to the defendants having allegedly issued a post dated cheque of Rs. 50 million, dated November 25, 2005, to the Income Tax Department, in response to a demand raised by the Income Tax Department through its assessment order dated March 28, 2005, for the assessment year 2001-2002. The matter was listed in the High Court of Delhi, which has listed the matter for hearing on May 1, 2007.
- b. Mr. Tarsem Lal has filed a complaint (Complaint No. 319 of 2004), in the Court of the Chief Judicial Magistrate, Panipat, against Mr. Malvinder Mohan Singh, Mr. Vinay Kaul and others, under the Indian Penal Code, claiming that Mr. Malvinder Mohan Singh, Mr. Vinay Kaul and others have dishonestly received Rs. 0.40 million from the complainant. The High Court of Punjab and Haryana has directed a stay in the proceedings before the Chief Judicial Magistrate, Panipat, alleging that the complaint filed by Dr. Tarsem Lal was frivolous and baseless. The defendants have filed a petition in the High Court of Punjab and Haryana, for this complaint to be quashed. The matter is currently pending.
- c. Mr. Bhai Analjit Singh, Ms. Surinder Saini, Mr. B.B. Sawhney and Mr. A.K. Sharma, all executors of the will dated August 28, 2005 of the late Dr. Bhai Mohan Singh, who was the grandfather of both Mr. Malvinder Mohan Singh and Mr. Shivinder Mohan Singh, have filed a suit (Probate Case No. 428) against the heirs of Dr. Bhai Mohan Singh, including Mr. Malvinder Mohan Singh, Mr. Shivinder Mohan Singh, Ms. Nimmi Singh and Mr. Bhai Manjit Singh, for the grant of the probate for the late Dr. Bhai Mohan Singh's will, in the Court of the Additional District Judge, Tis Hazari Courts, Delhi. Mr. Malvinder Mohan Singh, Mr. Shivinder Mohan Singh and Ms. Nimmi Singh have filed their no objections for grant of probate of the will of the late Dr. Bhai Mohan Singh. There is no monetary claim against Mr. Malvinder Mohan Singh and Mr. Shivinder Mohan Singh in this matter.
- d. Mr. Bhai Manjit Singh has filed a suit in the High Court of Delhi against Mr. Bhai Analjit Singh, Mr. Malvinder Mohan Singh, Mr. Shivinder Mohan Singh and Ms. Nimmi Singh [Suit No. 1673 of 2006], praying for a decree for partition of one-third share of the estate of the late Dr. Bhai Mohan Singh, as it was constituted on the date of his death, declarations for the family settlement dated December 30, 1989, to be exercised in relation to matters including settlement of the equity shares of Delhi Guest House, and for an injunction directing the parties to the suit to act as per the above mentioned family settlement. Mr. Malvinder Mohan Singh, Mr. Shivinder Mohan Singh and Ms. Nimmi Singh have filed their written statement and the next date of hearing has been fixed for May 8, 2007.

In addition, Mr. Rajan Kashyap had received certain notices during 2005, under Section 138 of the Negotiable Instruments Act, initiated by certain persons in Mumbai, in relation to default in payment of certain post dated cheques by Punjab Wireless Systems Limited ("Punwire"). The Court of Sessions of Greater Mumbai, through its order dated November 21, 2005, dismissed the complaints against Mr. Rajan Kashyap on the ground, inter alia, that the defaults by Punwire occurred subsequent to the cessation of membership of Mr. Rajan Kashyap from the Board of Directors of Punwire.

Further, the SEBI has imposed a penalty of Rs. 75,000 on Birla Mutual Fund under regulation 7(1) of the SEBI (Substantial Acquisition of Shares and Takeover) Regulations, 1997, pursuant to the acquisition of 161,200 shares (representing 5.01% of the paid-up capital of) Subex Systems Limited on October 18, 1999 by the schemes of the Birla Mutual Fund. This penalty was paid by Birla Sun Life Asset Management Company Limited (of which Mr. Gurcharan Das is one of the directors) which is the investment manager for the Birla Mutual Fund.

IV. LITIGATION AGAINST OUR SUBSIDIARIES:

1. Litigation against EHIRCL:

Public Interest Litigation

Social Jurist, a group of lawyers, has filed a public interest litigation in the High Court of Delhi (CWP No. 2866/2002) against the Government of Delhi and others, in connection with the failure of the Government of Delhi to ensure that all hospitals and nursing homes to which the Government of Delhi has allotted land at concessional rates should comply with the conditions of the allotment, specifically relating to the provision of free treatment to indigent persons. The High Court of Delhi through its order dated March 3, 2004, directed the Government of Delhi to take action against any hospitals and nursing homes found to be in non-compliance of the conditions prescribed in this regard by the Justice Qureshi Committee Report. The High Court of Delhi further issued notices to such hospitals and nursing homes, including EHIRCL, through its order dated March 24, 2004. The hearings in this matter in the Delhi High Court have concluded and the Court delivered its final judgment in this matter on March 22, 2007. The Court has, among other things, directed:

- (a) that free treatment be provided to the extent of 25% and 10% in the outpatient department ("OPD") and the inpatient department ("IPD"), respectively, with effect from the date the hospitals have become functional;
- (b) that hospitals which have not complied with or have partially complied with the conditions of land allotment are required to make payment to the extent of the proportionate percentages of free patient treatment from the date of commencement of operations following the allotment of land. This amount is required to be deposited in a central corpus which shall be utilized for the welfare, healthcare and treatment of the poorer section of society in Government hospitals;
- (c) that a special committee be constituted, which shall determine the amount payable in terms of the Court's directions;
The Court clarified that every person who has no income or whose monthly income is below Rs. 5,000 shall be treated under the category of indigent patients to begin with, unless and until the Committee constituted pursuant to this judgment takes a final view in regard to the criteria of minimum income for receiving these benefits. Further, indigent patients will be provided free admission, bed, medication, treatment, surgery facility, nursing facility and all consumables and non-consumables. The Court also issued directions with respect to the establishment of special referral centres by which indigent patients would be referred to the hospitals covered under this judgment.
- (d) that in the event any hospital is found not complying with these directions and fails to pay the amounts required to be paid into the special corpus in terms of its judgment, the Director or Medical Superintendent and Members of the Trust or Society who are running the hospital among others would be liable to be proceeded against in accordance with law.
- (e) that without prejudice to the foregoing action, the competent authority or the Government of India also would be entitled to initiate actions, pursuant to the terms and conditions of the letter of allotment and the lease deeds including cancellation of lease, re-entry to the premises and taking possession of the concerned hospital in accordance with applicable law.
- (f) the constitution of an Inspection Committee, which would be at liberty to inspect the hospitals covered under these directions, to oversee the implementation of the Court's directions and, if necessary, to apply to the Court for issuance of any further directions or for action to be taken against the defaulters under the provision of the Contempt of Courts Act read with the Constitution of India.

EHIRCL is currently considering filing an appeal against this order of the Delhi High Court, in the Supreme Court of India.

For further details, see the sections titled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages xii and 171 of this Red Herring Prospectus

Notice received from the Directorate of Health Services

EHIRCL has received a show cause notice dated September 4, 2006, from the Directorate of Health Services ("DHS"), requiring EHIRCL to show cause why its registration for the year 2006 under the Delhi Nursing Homes Registration Act, 1953 should not be cancelled, alleging, among other things, that EHIRCL's lease has been cancelled by the DDA and that eviction proceedings have been instituted against it. EHIRCL has filed its reply to the DHS notice. There has been no further communication from the DHS in this regard. Meanwhile, EHIRCL has filed an application dated January 16, 2007 to the Medical Superintendent Nursing Homes, Directorate of Health Services, for renewal of registration for the year 2007-2008.

Litigation relating to Property

The DDA has issued a show cause notice dated October 31, 2003 to EHIRCL, alleging non-compliance of certain conditions to the allotment of land to EHIRCL, specifically relating to an obligation to reserve 25% of the hospital's beds for free treatment to

indigent patients. Subsequently, the DDA issued a show cause notice dated April 21, 2004 to EHIRCL, stating that the vesting of land with EHIRCL pursuant to the merger of the erstwhile Delhi Society, which was the original allottee, and the erstwhile Chandigarh Society, was illegal since the DDA's prior consent to such transfer was not obtained. Pursuant to the show cause notices dated October 31, 2003 and April 21, 2004, the DDA, through its order dated October 6, 2005 [F/4 14(18)/IL/2417], terminated the allotments of land to EHIRCL, and directed EHIRCL to cede the land to it. In response, EHIRCL filed a petition [OMP 346/2005] in the High Court of Delhi, seeking to invoke the arbitration clause under the land allotment letter, and seeking a declaration that the order of the DDA is illegal, and further seeking a permanent injunction restraining the DDA from dispossessing EHIRCL. The High Court of Delhi has granted an interim stay, through its order dated October 7, 2005, restraining the DDA from recovering physical possession of property until the next date of hearing, which has been fixed for May 14, 2007.

Additionally, EHIRCL has filed a civil suit in the High Court of Delhi [CS (OS) 1440/2005] seeking a declaration that the order of the DDA is illegal, and further seeking a permanent injunction restraining DDA from dispossessing EHIRCL. The High Court of Delhi has granted an interim stay through its order dated October 20, 2005, restraining DDA from recovering physical possession of property until the next date of hearing, which has been fixed for May 14, 2007.

The High Court of Delhi, in *Social Jurist v. Government of Delhi and others* [CWP No. 2866/2002], a writ petition filed in connection with the Government's failure to ensure that all hospitals to which land has been allotted at concessional rates should comply with the conditions of the allotment, has directed that the records of this matter [CS (OS) No. 1440/2005] be made available for the court's perusal, in order that these matters be heard together in the event that they are found to be related.

The Estate Officer has issued a show cause notice dated November 9, 2005, to EHIRCL, initiating eviction proceedings against EHIRCL alleging that EHIRCL is an unauthorised occupant under the Public Premises Act, 1971, on the grounds that, (a) since the consent of the DDA was not obtained prior to the vesting of land with EHIRCL, pursuant to the merger of the erstwhile Delhi Society, which was the original allottee, and the erstwhile Chandigarh Society, and (b) that EHIRCL is in violation of the condition to provide free beds to indigent patients, in terms of its allotment letters/ lease deeds. EHIRCL filed an application before the Estate Officer requesting a stay of the eviction proceedings initiated in this matter. As the proceedings were not stayed by the Estate Officer, EHIRCL filed a civil writ petition [No. 4627 of 2006] in the High Court of Delhi against the DDA and the Estate Officer, for quashing the order of the DDA, and requesting a stay in the proceedings before the Estate Officer. A single Judge of the High Court of Delhi dismissed this writ petition through his order dated April 3, 2006.

EHIRCL has filed a Letters Patent Appeal [No. 612 of 2006] ("LPA") before the Division Bench of the Delhi High Court, challenging the above order of the single judge of the High Court of Delhi dated April 3, 2006. The Division Bench of the High Court of Delhi passed an order dated April 24, 2006 issuing notice on the LPA. The High Court through its order dated April 24, 2006 has modified its previous order to include directions that no final order shall be passed by the Estate Officer during the pendency of the LPA. The Estate Officer has accordingly suspended the eviction proceedings initiated against EHIRCL, until the final determination of this matter. The next date of hearing in the LPA has been fixed for April 3, 2007.

Income Tax Cases

The tax authorities have re-opened certain tax assessments of the erstwhile Delhi Society and Chandigarh Society which amalgamated before converting into the incorporated entity EHIRCL. There are three sets of cases relating to income tax involving EHIRCL, pending before various authorities in India. The aggregate claim against EHIRCL in these cases is approximately Rs. 3,109.00 million. The details of these cases are as follows:

- a. The Assessing Officer has raised a demand for an aggregate amount of Rs. 2,253.80 million, for the assessment years 1997-98 to 2001-02, through separate assessment orders issued between July 22, 2005 and August 1, 2006, supplemented by show cause notices issued from time to time to EHIRCL, relating to the income tax returns filed by the erstwhile Delhi Society, alleging that the entire pre-and post-merger income of the Delhi Society is taxable. EHIRCL has filed certain appeals before the Commissioner of Income Tax (Appeals)-II, New Delhi, for the said assessment years which are pending. Further, EHIRCL has filed a writ petition in the High Court of Delhi [CWP 11909/2005], seeking directions to quash the show cause notices and orders issued in this matter, and to stay any demand arising out of the same in respect of the income of the erstwhile Delhi Society, in the assessment years 1997-2002. The High Court of Delhi has, through its order dated September 20, 2005, issued the following interim orders:
 - (i) The Assessing Officer shall be free to pass appropriate orders for reassessment pertaining to the assessment years 1998-99, 1999-2000 and 2000-2001;

- (ii) The Assessing Officer shall be free to pass appropriate orders for reassessment pertaining to the assessment years 2001-2002 and the assessee will not raise any objections as to the maintainability of the reassessment proceedings;
- (iii) The recoveries on the basis of the assessment years 1997-98, 1998-99, 1999-2000 and 2000-2001 shall be stayed until the next date of hearing; and
- (iv) The hearing and disposal of any appeal filed by the assessee for the assessment years 1997-98, 1998-99, 1999-2000 and 2000-2001 shall be stayed until the next date of hearing. The matter has been fixed for hearing on April 17, 2007.

The Assistant Commissioner of Income Tax has issued a notice dated September, 7, 2006 calling upon EHIRCL to pay 50% of the demand of Rs. 1,243.6 million for the assessment year 2001-2002 failing which necessary action including attachment of bank accounts may be resorted to. EHIRCL has accordingly paid approximately Rs. 100 million towards its outstanding tax liability for assessment years 2001-02 and 2003-04.

- b. The Assessing Officer issued a show cause notice dated January 23, 2004 to EHIRCL, seeking to reopen the assessment for assessment year 2001-02, and raising a demand of capital gains tax on the transfer of assets by the erstwhile Chandigarh Society to EHIRCL, a company under Part IX of the Companies Act. The Assessing Officer issued an order of reassessment dated March 28, 2005, raising a demand of Rs. 814.88 million from EHIRCL. EHIRCL has remitted payment of Rs. 80 million, but has filed an appeal against the order before the Commissioner of Income Tax (Appeals), Chandigarh. The Commissioner of Income Tax (Appeals), Chandigarh, through his order dated February 10, 2006, confirmed the demand raised by the Assessing Officer. EHIRCL has filed an appeal (Appeal No. 144/CHD/06) against this order along with a stay application (STA No. 9/CHD/06) for restraining collection of tax demanded before the Income Tax Appellate Tribunal ("the ITAT"), Chandigarh. The ITAT has issued a stay in the matter until the disposal of the appeal filed by EHIRCL.
- c. The Assessing Officer has issued an order raising a demand of Rs. 42.40 million, on account of having assessed EHIRCL's total income in the assessment year 2003-04 at Rs. 356.50 million, as against an income of Rs. 225.80 million reflected by EHIRCL in its income tax returns. EHIRCL has paid an amount of Rs. 20 million out of the demand for Rs. 42.40 million, and has filed an appeal before the Commissioner of Income Tax, New Delhi. with respect to the remaining amount. The Commissioner of Income Tax, New Delhi, through its order dated November 6, 2006, has allowed the appeal, noting that software development charges amounting to approximately Rs. 2.30 million are in the nature of revenue expenses, and further allowing the whole amount of Rs. 98.16 million claimed on account of contributions to key man insurance policy.
- d. The Assessing Officer has issued an order raising a demand of Rs. 40.42 million, on account of having assessed EHIRCL's total income in the assessment year 2004-05 at Rs. 322.20 million, as against an income of Rs. 236.51 million reflected by EHIRCL in its income tax returns. EHIRCL has filed an appeal [520/2006-2007] before the Commissioner of Income Tax (Appeals)-II, New Delhi which is currently pending.

At the time of acquisition of EHIRCL, the Company had obtained limited indemnity of approximately Rs. 650 million and one-third of any additional amount of final tax assessed, for any income tax matters. The indemnity amount of Rs. 650 million was placed in an escrow account with HDFC Bank Limited. Escorts Limited has filed an application in September 2006 in the suit [C.S. (OS) 1372/ 2005] pending in the High Court of Delhi, praying that the High Court should restrain the escrow agent, HDFC Bank Limited from parting with possession of the amount of Rs. 1499.90 million then lying in the escrow account and restrain the Assistant Commissioner of Income Tax from recovering the tax demand requested in its demand notice dated September 7, 2006 against EHIRCL from the said escrow account. The ACIT issued a garnishee notice dated November 10, 2006 threatening attachment of its assets as it would then be treated as an assessee in default, and a subsequent demand notice dated November 15, 2006 to HDFC, raising a demand for approximately Rs. 649.90 million. HDFC filed its reply dated November 17, 2006. Escorts Limited has filed another application praying that the High Court should issue a clarification that the said amount of Rs. 1499.90 million in the escrow account with HDFC Bank Limited is not part of any charitable corpus and is not covered by the status quo order of the court dated September 30, 2005. Escorts Limited has filed another application in September 2006, praying that the High Court should implead HDFC Bank Limited, the Assistant Commissioner of Income Tax Central Circle-3, and the Company as parties in the civil suit filed by Mr. Anil Nanda, referred to above.

Escorts Limited has filed a contempt petition [149/2006] dated November 20, 2006, seeking directions restraining the ACIT recovering EHIRC's outstanding tax liability from the escrow account held by HDFC, in violation of the previous orders of the High Court of Delhi dated September 30, 2005 and September 29, 2006.

Customs Cases

There are two cases relating to customs duty filed against EHIRCL pending before various authorities in India. The aggregate claim against EHIRCL in these cases is approximately Rs. 67.8 million. The details of these cases are as follows:

- a. The Assistant Collector of Customs issued an assessment order dated June 17, 1994, raising a demand of approximately Rs. 33.03 million, holding EHIRCL to be a commercial establishment in relation to the import of medical equipment, spares and consumables. EHIRCL has filed an appeal before the Collector of Customs (Appeals) against the demand of the Assistant Collector of Customs, claiming exemption from customs duty based on notifications No. 70/81 and 321/87, dated March 26, 1981 and September 22, 1987 respectively, which granted exemption from customs duty to the import of scientific equipment imported by non-commercial research institutions. The Collector of Customs (Appeals) rejected this appeal through his order dated March 31, 1995. EHIRCL filed a further appeal [No.386/95B] and an application for stay (C/STAY/689/95-B) before the Customs, Excise and Gold (Control) Appellate Tribunal ("the CEGAT"), against the said order of the Collector of Customs (Appeals). The CEGAT has issued a stay through its order dated September 20, 1995, and directed EHIRCL to deposit Rs. 15 million with the customs authorities, pending disposal of the appeal. This amount has been deposited by EHIRCL with the customs authorities. The matter is currently pending.
- b. The Commissioner of Customs (Import and General), Delhi, issued a show cause notice dated September 27, 2004 to EHIRCL, denying exemption of approximately Rs. 34.8 million, from customs duty claimed on the import of the Da Vinci (robotic) surgical machine, alleging that the machine was non-endoscopic equipment. The matter is currently pending.

Sales Tax Cases

In response to an application filed by EHIRCL to the Commissioner of Trade and Taxes, New Delhi, the Commissioner of Trade and Taxes, New Delhi, through his order dated March 17, 2006, had clarified that medicines and consumables, etc., administered in the course of treatment of patients are marketable commodities and hence, EHIRCL is liable to pay tax on these goods under the Delhi Value Added Tax Act, 2004. EHIRCL has challenged this order of the Commissioner of Trade and Taxes, New Delhi, in the VAT Tribunal, New Delhi on May 11, 2006. During the pendency of this matter, Tirath Ram Shah Hospital has filed a writ petition in the High Court of Delhi, challenging the validity of the aforesaid order passed by the Commissioner of Trade and Taxes, New Delhi, and also the vires of the definition of term 'Business' as defined under section 2(d) of the Delhi VAT Act, 2004. EHIRC has filed a separate writ petition in the High Court of Delhi on February 9, 2007, on the same grounds. The High Court of Delhi has clubbed the two writ petitions for a joint hearing on April 4, 2007. The VAT Tribunal has adjourned the hearing to April 3, 2007.

Other Civil Cases

Mr. Anil Nanda and Goetze (India) Limited have filed a suit [C.S. (OS) 1372/ 2005] in the High Court of New Delhi, against Escorts Limited, EHIRCL, Ms. Ritu Nanda, Mr. Rajan Nanda, Mr. G.B Mathur and others, challenging the amalgamation of the erstwhile Delhi Society and Chandigarh Society, and the subsequent conversion of the merged entity into a public limited company, inter alia, seeking a declaration that the amalgamation of the societies and the subsequent conversion to a company is void, and seeking an injunction restraining Escorts Limited from creating any third party interest with respect to its shares in EHIRCL. The High Court through its order dated September 30, 2005 ordered the parties to maintain status quo. The next date of hearing in this matter has been fixed for May 1, 2007.

The plaintiffs have filed an application [No. 9139 of 2005] seeking certain interim reliefs including (a) restoration of charitable status; (b) the appointment of a receiver and/or independent directors to manage the affairs of EHIRC; (c) an order to restrain EHIRC from using its assets to satisfy any dues to the DDA and the department of income tax; and (d) an order to restrain EHIRC's existing directors from interference in the day to day management of the Escorts Hospital. EHIRCL has filed its reply in the High Court of Delhi.

The plaintiffs have also filed a contempt petition [No. 127 of 2005] against EHIRCL, Mr. Shivinder Mohan Singh and Mr. O.P. Verma for disobedience of the status quo order dated September 30, 2005. Subsequently, the plaintiffs filed an application [No. 1614 of 2006] for an amendment of the plaint [No. C.S. (OS) No. 1372 of 2005] to incorporate a plea that the amalgamation of the Delhi Society and the Chandigarh Society was not proper based on an inspection of records of the Registrars of Societies at Delhi and Chandigarh. The High Court of Delhi has through its order dated March 6, 2006 allowed the said amendment to the plaint. In relation to these matters, Escorts Limited has also filed an application [I.A. No. 3463 of 2006] for perjury against the plaintiffs.

The plaintiffs have filed another application [No. 7817 of 2005] seeking certain interim reliefs including (a) an ad interim injunction restraining the defendants from divesting their shareholding in EHIRCL; (b) an ad interim injunction directing an immediate co-option on the Board of EHIRCL of at least 5 or more persons of national repute/ philanthropists; (c) an ad interim ex parte injunction directing the defendants not to transfer, alienate or create any third party right or to encumber in any manner the immovable properties, assets and/or the reserves of EHIRCL; and (d) an ad interim ex parte injunction restraining EHIRCL from handing over management or control of EHIRCL by any means whatsoever to any third party during the pendency of the present suit. EHIRCL has filed its replies in the High Court of Delhi.

EHIRCL has filed an application in the High Court of Delhi in November 2005 for rejection of the plaint on the ground that the matter is in the nature of a family dispute and Anil Nanda does not have the locus standi nor any cause of action against EHIRCL.

Escorts Limited has filed a subsequent application in September 2006 praying that the High Court should restrain the escrow agent, HDFC Bank Limited from parting with possession of the amount of Rs. 1,499.90 million lying in the escrow account and restrain the Assistant Commissioner of Income Tax from recovering the tax demand requested in its demand notice dated September 7, 2006 against EHIRCL from the said escrow account. Escorts Limited has filed another application [I.A. No. 10731/2006] dated September 21, 2006, praying that the High Court should implead HDFC Bank Limited, the Assistant Commissioner of Income Tax Central Circle-3, and the Company as parties in the Anil Nanda Civil suit. Escorts Limited has filed a subsequent application dated September 22, 2006, praying that the High Court should issue a clarification that the said amount of Rs. 1,499.90 million in the escrow account with HDFC Bank Limited is not part of any charitable corpus and is not covered by the status quo order of the court dated September 30, 2005. The High Court of Delhi has, through its order dated September 26, 2006, directed that its previous order dated September 30, 2005 be sent to HDFC for compliance with the status quo order.

The ACIT has, however, issued a notice dated November 10, 2006 to HDFC, ordering it to release approximately Rs. 1,266 million and any amounts that may subsequently become due from EHIRC for the assessment years 2001-2002 and 2003-2004, from the said escrow account. The ACIT issued a subsequent order dated November 14, 2006 to HDFC, threatening attachment of its assets as it would then be treated as an assessee in default, and a subsequent demand notice dated November 15, 2006 to HDFC, raising a demand for approximately Rs. 649.90 million. HDFC filed its reply dated November 17, 2006.

The ACIT has issued an order dated March 28, 2006, reassessing EHIRC's taxable income for assessment year 2000-2001, and raising a demand for approximately Rs. 192.56 million, and further reassessing EHIRC's taxable income for assessment year 2001-2002. EHIRC has accordingly paid approximately Rs. 100 million towards its outstanding tax liability for assessment years 2001-02 and 2003-04.

Escorts Limited has filed a contempt petition [149/2006] dated November 20, 2006, seeking directions restraining the ACIT from recovering EHIRC's outstanding tax liability from the escrow account held by HDFC, in violation of the previous orders of the High Court of Delhi dated September 30, 2005 and September 26, 2006.

Subsequently, EHIRCL and others have received a notice dated December 6, 2006, of an interim application filed by Mr. Anil Nanda and another against them in a suit [CS (OS) No. 1372/2005] praying, inter alia, that:

- a) Appropriate action be taken against EHIRCL, its promoters, directors and agents for disobeying the interim order of the High Court of Delhi dated September 30, 2005, whereby the High Court of Delhi ordered the parties to maintain status quo;
- b) The promoters and shareholders of EHIRCL, in particular, the Company, be directed to delete from the Red Herring Prospectus of the Company all references to EHIRCL as the Company is holding out that it is in control of EHIRCL and that the cash flows and income of EHIRCL as its group companies; and
- c) The SEBI be restrained from proceeding to approve or clear the Red Herring Prospectus containing any references to EHIRCL.

The next date of hearing for the suit including the above mentioned applications, has been fixed on May 1, 2007.

Medical Negligence and Insurance Cases

There are 42 complaints against EHIRCL relating to medical negligence, reimbursement for medical negligence and reimbursement of medical expenses under the Consumer Protection Act, 1985 and other relevant laws pending before various authorities in India. Approximately 33 of these claims are in relation to the cardiac surgery or cardiology departments, and the remaining are in relation to general medical care, billing complaints, or reimbursement from the insurance company or the

Union of India, etc. The aggregate amount claimed against EHIRCL in these complaints is approximately Rs. 377.20 million. The major civil complaints in this regard, i.e., complaints in which Rs. 5 million or above have been claimed, are as follows:

- a. Mr. Ruben Banerjee has filed a complaint (O.P. No. 243/1996) against EHIRCL and others, in the National Consumer Disputes Redressal Commission, claiming compensation of Rs. 200 million alleging medical negligence and deficiency in service by EHIRCL and its doctors, in connection with the death of the complainant's infant daughter, who had been admitted for surgery to EHIRCL. The next date of hearing has been fixed on April 19, 2007.
- b. Ms. Manjeet Chawla has filed a complaint (O.P. No. 228/2001) against EHIRCL and others, in the National Consumer Disputes Redressal Commission, claiming compensation of Rs. 96.6 million alleging medical negligence and inadequate post-operative care given to her diabetic husband, which resulted in his death. The matter is currently pending.
- c. Mr. Amarnath Kakkar has filed a complaint (O.P. No. 270/2001) against EHIRCL and others, in the National Consumer Disputes Redressal Commission, claiming compensation of Rs. 10 million along with interest alleging negligence of the doctors at EHIRCL, and inadequate post-operative care, which resulted in infection which ultimately resulted in the death of the complainant's wife. The next date of hearing at the National Consumer Disputes Redressal Forum is yet to be fixed.
- d. Master Nitish Sethi, the son of the deceased Mr. Raman Sethi filed a complaint (O.P. No. 143/95) in the National Commission for Consumer Redressal, against EHIRCL and others, claiming compensation of Rs. 5 million alleging medical negligence which led to the death of Mr. Raman Sethi, as a result of complications arising out of aortic valve replacement surgery performed on him at EHIRCL. Subsequently, in response to complaints on the same grounds filed by Dr. M.D. Sethi, the father of the deceased Mr. Raman Sethi, separate notices were issued to Dr. Naresh Trehan and Dr. A.K. Omar, directing them to respond in this matter, by the Medical Council of India, the U.P. Medical Council and the Directorate of Health Services, through their letters dated respectively, January 19, 1996, December 29, 2005, and December 18, 1995. The next date of hearing at the National Consumer Disputes Redressal Forum is yet to be fixed.
- e. Mr. S.I. Tripathi and Mr. K. Tripathi have filed a complaint (O.P. No. 346/2000) in the National Consumer Disputes Redressal Commission, against the Executive Director of EHIRCL and another, claiming compensation of Rs. 5 million, alleging medical negligence causing pain and agony due to performance of repeated defective invasive on the patient, Mr. S.I. Tripathi. The matter is currently pending.
- f. Dr. Kamal Kishore has filed a complaint (O.P. No. 269/2001) in the National Commission for Consumer Redressal, against EHIRCL, claiming compensation of Rs. 5 million, alleging that the death of his mother, Ms. Kaushalya Devi, was caused by EHIRCL postponing the patient's surgery, and due to allegedly negligent post-operative care. The next date of hearing has been fixed on April 11, 2007.
- g. Mr. Suresh Pratap Singh has filed a petition (O.P. No. 17/1997) in the National Commission for Consumer Redressal, claiming compensation of Rs. 5.1 million, alleging that he contracted hepatitis B due to transfusions of infected blood at EHIRCL, following cardiac surgery performed on him at EHIRCL. The next date of hearing has been fixed on March 28, 2007.
- h. Ms. Shobha Agarwal has filed a complaint [O.P. 168/2003] in the National Commission for Consumer Redressal claiming compensation of Rs. 11 million, alleging that the patient Mr. Sharad Kumar Agarwal was admitted for angioplasty in the hospital, where he developed viral fever and died of cardiac arrest. The matter is pending for hearing.

In addition to the above, there are 34 cases pertaining to alleged medical negligence and deficiency of service, pending against EHIRCL in various consumer redressal forums in India, where the aggregate claim in each case is less than Rs. 5 million. The aggregate claim in these cases is approximately Rs. 39.50 million.

Labour Litigation

There are two labour cases instituted by certain former employees of EHIRCL, where the claims raised against EHIRCL pertain to claims for reinstatement in service with full back wages and continuity in service from the date of termination from service. These matters have been referred for adjudication to the Labour Court, by the Government of Delhi, and are currently pending.

Others

10 legal notices have been issued by certain parties against EHIRCL, alleging medical negligence and deficiency in service. The aggregate claim against EHIRCL in the said notices is approximately Rs. 18.09 million. Only two of these notices issued against EHIRCL individually raise a claim of over Rs. 5 million. These notices have not yet given rise to legal proceedings in any form.

The RoC has issued a notice dated April 28, 2006 to EHIRCL, requiring furnishing of certain information on the basis of its balance sheet as on March 31, 2001. EHIRCL has filed a reply dated June 5, 2006, to the RoC. No further communication has been received from the RoC in this regard.

2. Litigation against EHSSIL:

Income Tax Cases

The Assistant Commissioner of Income-tax, Circle 11(1), New Delhi has issued a show cause notice dated November 30, 2004 to EHSSIL, disallowing certain expenditures on the purchase of software, and treatment of certain other expenses as capital, instead of revenue as claimed by EHSSIL, in the assessment year 2003-2004. The Assessing Officer through his order dated January 30, 2006, disallowed EHSSIL's claim of Rs. 2.56 million, for deduction as revenue expenditure. EHSSIL has filed an appeal dated April 3, 2006 before the Commissioner of Income Tax (Appeals) who, through order dated October 6, 2006 has upheld EHSSIL's appeal.

Medical Negligence Cases

Four separate complaints have been filed by certain persons against EHSSIL in the District Consumer Disputes Redressal Forum, Amritsar, alleging medical negligence by various doctors at EHSSIL, such that the amount claimed in each of these complaints is less than Rs. 5 million. The aggregate amount claimed in these complaints is approximately Rs. 5.43 million. Three of these complaints are in relation to the cardiac specialty, and the remaining one is in relation to general medical care. All of these matters are currently pending at various stages of adjudication.

3. Litigation against EHRCL

Income Tax Cases

The Assessing Officer has issued a show cause notice dated May 26, 2004 to EHRCL, alleging concealment of income in relation to expenditures on maintaining village dispensaries, which EHRCL treated as revenue expenditure and the Assessing Officer as capital expenditure, in assessment year 2003-2004. The Assessing Officer, through his order dated January 30, 2006, disallowed EHRCL's claim for deduction as revenue expenditure. The assessed loss was determined at Rs. 52.14 million, as against returned loss at Rs. 53.85 million. Further, the Assessing Officer has completed the assessment for assessment year 2004-2005 assessing loss at Rs. 62.95 million as against returned loss of Rs. 65.06 million, through his order dated December 26, 2006. EHRCL has filed an appeal in March 2006 before the Commissioner of Income Tax (Appeals) XIV, New Delhi, which is currently pending. There is no tax demand currently outstanding.

Writ Petitions:

There are two writ petitions filed against EHRCL pending before various authorities in India. The aggregate claim against EHRCL cannot be quantified as no specific claim has been made against EHRCL. The details of these writ petitions are as follows:

- a. Mr. Krishan Lal Gera has filed a writ petition in the High Court of Punjab and Haryana (CWP No. 5019/2000) against the State of Haryana and EHRCL, alleging that the hospital unit being operated in Faridabad was being operated in violation of the terms of the allotment of land to EHRCL in respect of free beds for indigent persons. Mr. Gera sought a direction from the court that EHRCL's operation should be compliant with the said terms of allotment. The High Court of Punjab and Haryana, through its order dated January 24, 2002, directed the State of Haryana to examine EHRCL's scheme of compliance with the terms of the said allotment letter, and to make suitable corrections in operations. EHRCL has filed a special leave petition (CA 7034/2004) in the Supreme Court on March 8, 2002 against the interim order of the High Court of Punjab and Haryana, praying for an ex parte ad interim stay of the operation of the interim order. The Supreme Court has through its order dated October 29, 2005 directed a stay in the proceedings at the High Court of Punjab and Haryana, pending final disposal of the matter.
- b. Mr. Krishan Lal Gera has filed a writ petition in the High Court of Punjab and Haryana (CWP No. 18845/2004) against the State of Haryana and EHRCL, among others, alleging unauthorised occupation of government land by various persons, including EHRCL. The allegation made in relation to EHRCL is that it has illegally closed the service road leading from EHRCL to Bata Chowk. The matter is currently pending.

Medical Negligence Cases

There are 28 complaints pertaining to alleged medical negligence and deficiency of service, filed against EHRCL by certain parties in various consumer redressal forums in India. The claim amount in each of these cases is below Rs. 5 million. The aggregate claim in these cases is approximately Rs. 13 million. Of these complaints, approximately seven are in relation to general surgery, four are in relation to orthopaedics, two are in relation to the cardiology, neurosurgery/neurology and ophthalmology specialties, respectively, one is in relation to the pulmonology specialty, and the balance relate to general medical care as well as billing and medical insurance matters.

In addition, there is one civil suit pending against EHRCL, in the Court of the Civil Judge, Senior Division, Faridabad, in which the plaintiff has claimed an amount of Rs. 0.5 million as compensation on account of deficiency in service. This claim is in relation to general medicine.

Labour Litigation

There are 4 labour cases instituted by certain former employees of EHRCL, where the claims raised against EHRCL pertain to claims for reinstatement in service with full back wages and continuity in service from the date of termination from service.

EHSSHL

The Jaipur Development Authority ("JDA") has issued notices dated October 5, 2005 and March 16, 2006, in respect of the property in Jaipur on the grounds that the property at Jaipur has been sold to the Company in violation of the terms of the lease deed, and further requiring EHSSHL to show cause why the allotment should not be revoked and the land forfeited. The JDA has stated that if adequate cause is not shown in this matter, the matter will be decided ex parte. EHSSHL has appropriately replied to the both the notices denying the allegations. There has been no further development in this matter.

4. Litigation against IHL

There are four complaints relating to medical negligence, reimbursement for medical negligence and reimbursement of medical expenses under the Consumer Protection Act, 1985 and other relevant laws pending before various authorities in India. These claims relate to the oncology, orthopaedics, pathology and general surgery departments, respectively. The aggregate amount claimed against IHL in these complaints is approximately Rs. 3.63 million, plus additional interest, as applicable.

V. LITIGATION AGAINST OUR PROMOTER GROUP COMPANIES

In addition to the litigation described above, our Promoter Group companies are involved in the certain other litigation or other proceedings, as described below:

Fortis Financial Services Limited ("FFSL")

Criminal Cases

Mr. Shantaram Chavan has filed a criminal case [No. 47 of 1995] under section 406 and 420 read with section 34 of the Indian Penal Code against FFSL (which was then known as Empire Finance Corporation) and one Mr. Henry Rozario Alexander, in the court of the Judicial Magistrate First Class at Lashkar, Pune. The matter is currently pending.

Sales Tax Litigation

There are six matters relating to FFSL's sales tax assessments for the period 1987-1997, pending at various stages of adjudication, India, where the claim against FFSL in each case is less than Rs. 5 million. The aggregate claim against FFSL is Rs. 8.84 million.

Income Tax

There are eight matters relating to FFSL's income tax assessments for the period 1992-2000, pending at various stages of adjudication, India, where the claim against FFSL in six of these cases is less than Rs. 5 million. The aggregate claim against FFSL is Rs. 189 million. The details of two of these cases where the aggregate claim is above Rs. 5 million are provided below:

The department of Income Tax has filed an appeal against FFSL before the Income Tax Appellate Tribunal, Delhi [Appeal No. 12/02], in relation to disputed income tax liability under the heads 'interest earned on securities', 'discounting charges', 'hire charges' and 'lease rent', for the assessment year 1996-1997. The aggregate amount in dispute is Rs. 65 million.

The department of Income Tax has filed an appeal against FFSL before the Income Tax Appellate Tribunal, Delhi [Appeal No. 13/02], in relation to disputed income tax liability under the heads 'interest earned on securities', 'discounting charges', 'hire charges' and 'lease rent', for the assessment year 1997-1998. The aggregate amount in dispute is Rs. 74 million.

Civil Suits

Unimetal Ispat Limited had filed a suit (M.S. No. 13 of 1997) against FFSL, before the Civil Judge (Senior Division) at Alipore, raising an aggregate claim of Rs. 1.1 million, in which a decree was granted by the Civil Judge (Senior Division) at Alipore. FFSL has filed an appeal in this matter in the High Court of Kolkata. The matter is currently pending.

Labour Litigation

Mr. Harish Joshi, a former employee of FFSL, has filed a suit against FFSL at the labour court, New Delhi, on the ground that his employment was terminated without any reason or notice. The matter is presently at the evidence stage.

Oscar Investments Limited ("OIL")

Income Tax

There are two appeals pertaining to income tax claims involving OIL, filed by the Income Tax Department at the ITAT, Mumbai and by OIL against the Income Tax Department at the High Court of Mumbai, respectively, for the assessment years 1990-1991 and 1996-1997, where the aggregate amount disallowed as deduction is Rs.1.77 million. These matters are pending.

Non-Compliance with Listing Requirements

OIL did not submit timely disclosures in relation to the requirements of clauses 35, 47, 49 and 51 of the Listing Agreement for the period September 2006. However relevant certification and information in relation to the same were submitted by OIL on October 31, 2006.

OIL also received a notice dated April 2, 2004 from the BSE in relation to non-compliance with clause 51 of the Listing Agreement by OIL. Subsequently, pursuant to a notice dated December 23, 2004, the BSE had suspended trading in the securities of OIL with effect from December 21, 2004, until the completion by OIL of all the formalities for revocation of the suspension. Pursuant to the information provided by OIL, the BSE by its letter dated June 20, 2005 intimated OIL of the decision of the Listing Committee of the BSE to revoke the suspension in the trading of the securities of OIL, subject to (i) payment of the reinstatement fees of Rs. 60,000; (ii) submission of an undertaking stating that the promoters' shareholding shall be subject to a lock-in for a period of one year from the date of revocation; and (iii) a declaration that the submissions made to the Registrar of Companies and the BSE are the same. Pursuant to a letter dated September 15, 2005, OIL informed the BSE of fulfilment of all the requirements specified by the BSE. However the BSE has revoked the suspension of the trading of the securities of OIL pursuant to order dated November 17, 2006.

Ranbaxy Laboratories Limited ("RLL")

Central Excise Cases

A Show Cause Notice was issued by the Commissioner of Central Excise, Chandigarh to RLL for denial of credit of Rs.70 million claimed by RLL on stock-in-hand as on January 10, 2005 on grounds that RLL subsequently opted for exemption from payment of duty under notification No. 50/2003-CE dated June 10, 2003. The demand has been confirmed by the Commissioner of Central Excise, Chandigarh. RLL is in the process of filing an appeal and a stay application is being filed before the CESTAT.

Purchase Tax

The Assessing Officer, Mohali, has raised a demand of Rs. 2 million from RLL, by way of retrospective demand of interest on purchase tax for the year 1989-90 and 1990-91, against which a stay order has been granted by the Appellate Tribunal at Chandigarh. The matter is currently pending.

Octroi Duty

The Municipal Council, Mohali, issued notices in 1995 seeking to raise rate(s) of octroi duty charged by it on entry of certain heavy chemicals brought by RLL into Mohali. This was challenged by RLL in the High Court of Punjab & Haryana without

success. RLL has filed an appeal in the Supreme Court against the order of the High Court that is pending.

In the interim, the Municipal Council, Mohali has raised a demand of Rs.170.90 million against RLL. RLL has requested the demand to be kept in abeyance pending decision of the Supreme Court.

Drugs (Prices Control) Order, 1995 (DPCO)

- a. Against certain actions taken by National Pharmaceutical Pricing Authority ("NPPA") under DPCO for 4 drug products, RLL has filed writ petitions in the High Court of Delhi (3) and the High Court of Bombay (Goa Branch) (1) which have been admitted and stay orders granted against recovery of demands aggregating to Rs.166.1 million raised by NPPA pending disposal of the petitions against furnishing of a bank guarantee aggregate deposits of Rs. 57.90 million.
- b. Against action taken by NPPA under DPCO on a certain drug product raising a demand of Rs. 46.5 million, RLL filed a writ petition in the High Court at Delhi. The petition succeeded and the demand was set aside. NPPA has filed a special leave petition in the Supreme Court, where the hearing is awaited.
- c. The Government of India issued certain notices seeking to include the drug Ciprofloxacin under the price control provisions of DPCO and pursuant thereto, raised a demand of approximately Rs.1100 million for alleged overcharging on RLL. RLL (along with certain other companies) successfully challenged the action of Government of India in the Bombay High Court, against which the Government filed an appeal in the Supreme Court which remanded the matter to the High Court for re-determination subject to deposit of 50% of the alleged overcharged amounts pursuant to which RLL deposited Rs.234.7 million. The matter is pending in the Bombay High Court.
- d. Against a price notification and a press release issued by GOI on August 14, 2003 in respect of the drug Ciprofloxacin and its formulations, RLL filed a writ petition in the Bombay High Court which has granted a stay order on the action of GOI. The matter is pending in the Bombay High Court.

Proceedings in relation to the Food and Drug Administration Authorities

RLL has received notices from the Food and Drug Administration Authorities in various states in India seeking to prohibit manufacture, sale and distribution of "Revital" alleging that this product is classifiable under the Drugs and Cosmetics Act, 1940, and cannot be manufactured, marketed or distributed as a "dietary supplement" under the Prevention of Food Adulteration Act, 1954 ("PFA"). RLL has challenged the notices in various courts in India on the ground that it has been granted a valid license by the relevant authorities under the PFA to manufacture and sell the product as a dietary supplement. Proceedings are pending in this matter in the High Courts of Kerala, Bombay and Patna and before the respective Food and Drug Administration Authorities in Maharashtra and Bihar. Pending disposal, stay orders have been granted in all of the above matters.

Income-Tax

There are 31 cases of appeals filed by RLL and/ or the Income Tax Department pending before the High Courts, Income-Tax Appellate Tribunal and Commissioner of Income-Tax (Appeals) concerning allowance of deductions aggregating to approximately Rs. 1,626.7 million in computation of taxable income covering Assessment Years from 1983-84 to 2004-05.

Intellectual Property

There are certain cases instituted by certain private parties against RLL before various courts and authorities in and outside India. The aggregate claim against RLL in these cases cannot be quantified. The details of some of these cases are as follows:

S. No.	Product/ Patent	Description of Proceedings
a	Atorvastatin	Pfizer, Inc. has filed cases against RLL in 18 countries including the U.S.A., Canada and certain countries in Europe, for alleged infringement of Pfizer's patents on Atorvastatin tablets. Various lower or appeals courts have granted injunctions to prevent marketing of RLL's Atorvastatin tablets prior to the expiration dates of the said patents. RLL has not yet launched its Atorvastatin tablets in any of these markets, except in Denmark, pending the final determination of these matters. In Denmark, one of RLL's distributors has been enjoined in this relation by the court of first instance on February 23, 2007. An appeal has been filed against this order.

S. No.	Product/ Patent	Description of Proceedings
b	Quinapril	Pfizer, Inc. and Teva have filed a case against RLL in the U.S.A., for alleged infringement of Pfizer's patent on a quinapril formulation, claiming damages of US\$ 100 million from RLL. A preliminary injunction order dated March 31, 2005, issued by the District Court of New Jersey has been affirmed by a Court of Appeals of the Federal Circuit on November 22, 2005. The matter is pending in the District Court of New Jersey.
c	Fexofenadine	Aventis has filed a case against RLL and two other companies, for alleged infringement/ invalidation of certain patents of Aventis concerning Fexofenadine in the USA. An appeal filed by Aventis in a Court of Appeals in the Federal Circuit against the Opinion issued by the District Court of New Jersey has been heard and its decision awaited.
d	Modafinil	Certain private plaintiffs and Apotex have filed cases against RLL, the patent holder and certain other companies in the Eastern District Court of Pennsylvania, USA, alleging anti competitive collusion with the patent holder for certain products to the detriment of patients. The discovery process is currently under way.
e	Valacyclovir	GSK has filed a suit against RLL in the District Court of New Jersey, USA, in relation to invalidation of its patent on Valacyclovir. The discovery process has been concluded and trial is set to commence in August 2007.
f	Ibuprofen soft gel	Banner has filed a suit against RLL in the Middle District Court of North Carolina, USA, in relation to infringement of the patent on Ibuprofen soft gel. The resolution of the citizen's petition on the FDA's decision to allow RLL to withdraw its P4 letter is currently awaited.
g	Tamsulosin	Astellas and Boehringer Ingelheim have filed a suit against RLL in the District Court of New Jersey, USA, for invalidation of its patent on Tamsulosin. RLL has lost its motion in the District Court for summary judgment of invalidation due to double patenting. RLL has filed an appeal brief and motion to expedite. The matter is currently pending.
h	Esomeprazole magnesium	AstraZeneca has filed a suit against RLL in the District Court of New Jersey, USA, in relation to several cases of invalidation and alleged infringement of its patent on Esomeprazole magnesium. The discovery process is currently under way.
i	Valganciclovir	Roche has filed a suit against RLL in the District Court of New Jersey, USA, in relation to alleged infringement of its patent on Valganciclovir. The matter is currently pending.
j	Imatinib Mesylate	Novartis has filed a writ petition against RLL, along with the Government of India and several others, in the High Court of Madras, against rejection of its application for grant of patent by the Patent Office in India concerning Imatinib Mesylate. The matter is currently pending.
k	Atorvastatin and Amlodipine	RLL has filed a suit against Pfizer in the District Court of Delaware, USA, for alleged infringement of the racemate and combination patents on Atorvastatin and Amlodipine. The matter is currently pending.

Labour Litigation

There are 415 labour cases pending against RLL in various courts and tribunals in India filed by certain former and present employees and contract workers. The claims pertain, inter alia to regularization, reinstatement in service with full back wages, continuity in service from date(s) of termination from service, payment of bonus etc. Of these claims, 12 are in relation to RLL's corporate office, 45 are in relation to the India region, 29 are in relation to RLL's operations at Mohali, 317 are in relation to RLL's operations at Dewas, two are in relation to RLL's operations at Paonta Sahib, three are in relation to RLL's operations at Jejuri, and seven are in relation to RLL's research and development facilities. The aggregate claim against RLL in these matters is not quantifiable.

Arbitration

RLL has received a notice of claim dated November 27, 2006 from Ercros Industrial SA – FYSE (FYSE) under the Rules of Arbitration of the London Court of International Arbitration on August 29, 2006, seeking damages for alleged wrongful termination by RLL in June, 2006 of a contract dated June 28, 2004 between RLL and FYSE for supply of a certain product by FYSE to RLL. FYSE has further raised a claim on RLL for shortfall in purchase of the stipulated minimum quantities of the product that has not been quantified. RLL has filed its defence that termination of agreement was in consequence of breach on the part of FYSE, as FYSE failed to obtain USFDA regulatory approval within the time stipulated in the agreement, and further, that FYSE and RLL had by mutual agreement amended the contract and settled the commitment for purchase of Compactin including any shortfalls, and that claims for damages are therefore not maintainable. RLL has sought an award declaring that the contract has been lawfully terminated by RLL and that the claim made by FYSE for wrongful termination and liquidated damages merit dismissal. FYSE has filed its reply reiterating its claim for damages. The matter is currently pending.

Religare Securities Limited (“RSL”)

Criminal Case

Mr. M.A. Kapadia has filed a case (No. 2 / I & R / 05) under Section 156(iii) against RSL and others (including Mr. Sunil Godhwani), in the 23rd Esplanade Court, Mumbai. The case was subsequently transferred to the 8th Court Esplanade, Mumbai, where an order for investigation was issued against RSL. RSL has filed a detailed reply to the investigating officer in this matter, based on which the investigating officer has requested additional time from the court for further enquiry. RSL and others have therefore filed a writ petition (W.P. 2461 of 2006) in the High Court of Bombay under Section 482 of the Code of Criminal Procedure for quashing of the above complaint. The writ petition is currently pending for hearing.

Income Tax

RSL has filed one rectification application against the order of the Assessment Officer, with the Income Tax Department for the Assessment Year 2004-2005. The total amount in dispute is Rs. 0.29 million.

Police cases

A criminal complaint has been filed against RSL at Ambala, Punjab by Mr. Dalbir Kumar Jain. Mr. Dalbir Kumar Jain has, in his complaint, stated that his shares in MTNL and Reliance Energy were sold by RSL without his knowledge.

Three employees of RSL have received notices under Section 160 of the Code of Criminal Procedure, requiring their appearance, in relation to the complaint filed by Mr. Aditya Nashier at the police station at Saraswati Vihar, New Delhi.

No FIRs have been lodged against RSL in either of these matters. Investigations in respect of both of these matters are currently in process.

Proceedings instituted by the SEBI

- a. The SEBI in the matters of IFSL Limited, Mega Corporation Limited, Karuna Cables Limited and Millenium Cybertech Limited, issued interim orders dated September 28, 2005, October 24, 2005, November 29, 2005 and January 24, 2006, respectively pending investigation, while observing a sharp increase in price and trading volume in respect of the scrips of the above mentioned companies. Pursuant to the said orders, the SEBI has restrained RSL, among other stock brokers from buying, selling or dealing in the specified scrips of the companies mentioned above, directly or indirectly, on behalf of certain promoters, directors and clients specified by the SEBI from the date of the respective orders, until the receipt of further orders from the SEBI. Subsequently, the SEBI has, pursuant to orders dated June 16, 2006, July 24, 2006, July 25, 2006 and September 26, 2006, in the matters of IFSL Limited, Mega Corporation Limited, Karuna Cables Limited and

Millenium Cybertech Limited, respectively confirmed the ad interim orders. The specific observations issued by SEBI in the ad interim orders are as follows:

S. No.	Specified Scrip	Directions/ Observations Issued
1.	IFSL Limited	The SEBI in its order dated September 28, 2005 noted that RSL, among other brokers, being holders of more than 1% of the share capital of IFSL, dealt significantly in the scrip of IFSL Limited on behalf of specified clients during the period when there was an increase in the share price and trading volume and off market transfers by the promoters to some entities took place. Subsequently, the SEBI through letter dated March 24, 2006 summoned RSL to appear and provide information in connection with the investigations instituted by SEBI in the said matter. The information required by the SEBI has been duly provided. No further correspondence has been received from the SEBI in this respect.
2.	Mega Corporation Limited	The SEBI in its order dated October 24, 2005 observed that RSL, among other brokers being holders of more than 1% of the share capital of Mega Corporation Limited, contributed significant volume, i.e. up to 19.17% of net purchase, in the trading of shares of the company while dealing on behalf of the interconnected clients. The SEBI through its letter dated 27 th February 2007 summoned RSL for production of documents in relation to the alleged aiding and abetting the connected group of clients in creating an artificial depth in the market to generate a buying Interest in the Scrip and influencing the price of the Scrip. RSL has complied with the summons and has provided the requisite comments and documents. No further correspondence has been received from the SEBI in this respect.
3.	Karuna Cables Limited	The SEBI in its order dated November 29, 2005 observed that RSL had a concentration of around 14% in terms of gross purchases during the relevant period. The SEBI through its letter dated 6 th March 2007 summoned RSL for explanation in relation to nature of transaction which indicate involvement in manipulation in the market regarding this Scrip. RSL has complied with the summons and have provided the requisite comments and documents. No further correspondence has been received from the SEBI in this respect.
4.	Millenium Cybertech Limited	The SEBI in its order dated January 24, 2006 observed that RSL among other brokers, had entered into synchronised deals, which helped in matching buyers and seller thereby buyers getting desired sellers and vice versa. The SEBI further observed that the promoters of Millenium Cybertech Limited offloaded their shareholding in the company in an alleged arrangement between interconnected clients, who have also appeared in the orders of the SEBI relating to IFSL Limited, Mega Corporation Limited and Karuna Cables Limited to manipulate the shares of low cap companies and that the same would not have been possible without being guided by a few brokers. Separately, in the same order SEBI noted that RSL was among the few brokers who have also appeared in some of the orders passed by SEBI in the case of low cap stocks. Subsequently, the SEBI through letter dated April 7, 2006 summoned RSL to appear and provide information in connection with the investigations instituted by SEBI in the said matter. The information required by the SEBI has been duly provided. No further correspondence has been received from the SEBI in this respect.

- b. Further, the SEBI has in the matter of Ind Tra Deco Limited, issued an ad interim order dated October 5, 2005 pending investigation, restraining RSL, among other stock brokers and the promoters and directors of Ind Tra Deco Limited from buying, selling or dealing in the securities of/ in the scrip of Ind Tra Deco Limited, directly or indirectly, from October 5, 2005 until the receipt of further orders, while observing a sharp increase in price and trading volume in the scrip of Ind Tra Deco Limited. Subsequently, the SEBI through its order dated June 20, 2006 confirmed the ad interim order. Further, the SEBI through its letter dated January 31, 2006 summoned RSL to appear and provide information in connection with the investigations instituted by SEBI in the said matter. The information required by the SEBI has been duly provided. No further correspondence has been received from the SEBI in this respect.

- c. In addition to the above, the SEBI has, through order dated January 17, 2007, restrained RSL from buying, selling or dealing directly or indirectly in the shares of Nissan Copper Limited, until the receipt of further orders from SEBI. Further, the *SEBI has issued certain specific observations relating to RSL in its ad interim orders. No further correspondence has been received from the SEBI in this respect.*
- d. The SEBI has also in the matter of trading in the scrip of Vijay Textile Limited, issued two separate letters dated January 31, 2006 and August 25, 2006, informing RSL that the SEBI is investigating into trading in the Vijay Textile Limited scrip, and further directed RSL to explain the reasons for entering into transactions for which orders placed on behalf of certain clients named in the order, which allegedly resulted in artificial increase in the market prices of in the scrip. RSL has furnished the information sought by the SEBI. There has been no further correspondence from the SEBI in this respect as of this date.
- e. *In addition, the SEBI has, through a letter dated July 15, 2005 directed RSL to provide reasons for having undertaken certain transactions in the futures and option segment during the period February to March, 2005 and further directed RSL to deliver the accompanying letter to its client Mr. Gurumukh N. Khatri. Further, SEBI has issued a letter dated January 27, 2006, requiring RSL to provide reasons for having undertaken certain transactions in the futures and option segment during the period November to December, 2005 and further directing RSL to deliver the accompanying letter to its client Mr. G. Kantha. In response to both these letters, RSL has submitted the information sought by SEBI stating, inter alia, that the specified transactions were carried out at the behest of its clients, and that RSL has delivered the letters to the respective clients, as directed. No further communication has been received from the SEBI in this regard.*
- f. Further, the SEBI has, through 2 separate letters issued on January 11, 2007 and February 1, 2007, sought explanations regarding certain trades by RSL at the behest of its clients, The information required by the SEBI has been duly provided. No further correspondence has been received from the SEBI in this respect.

In addition, the BSE, the NSE and the NSCCL have issued various letters/ show cause notices against RSL. An aggregate penalties/ fine of approximately Rs. 3.68 million has been imposed upon RSL in these matters. The details of the various penalties/ fines imposed upon RSL are described below.

- The BSE has levied various penalties/ fines aggregating to approximately Rs. 0.2 million on RSL during the period from October 2004 until date for various reasons, including violation of trading limits in certain categories of scrips, entering into transaction on behalf of certain specified clients (which lead to price rise), violation of intra-day trading limits, violation of trading limits in Z group securities, bad delivery charges, incorrect punching of individual orders in institutional category late payouts, modification of client codes, etc. The penalties imposed are directly debited from the "General Charges Account" with the BSE of the Company.
- The NSE has levied various penalties/ fines aggregating to Rs. 2.75 million on RSL during the period from April 2004 until date for various reasons, including violation observed during inspection, violation of exposure limits in the future and option segment dealt for and on behalf of various clients, trading in option segment of the exchange, violation of client level limit for trading in specified scrips, clearing shortage, non-submission of UCC details, delay in monthly disclosures and delayed uploading of computer to computer link terminal data. The penalties imposed are directly debited from the "Exchange Due Account" with the NSE of the Company.
- The NSCCL has levied various penalties/ fines aggregating to Rs. 0.73 million on RSL, for various reasons including reporting short collection of margins, violation of the exposure limit in the futures and options segment dealt for and on behalf of various clients, clearing shortage, etc.

b. Proceedings initiated by the Stock Exchanges

In addition, the BSE, the NSE and the NSCCL have issued various other communications, containing certain other directions or observations. The details of these communications are as described below:

S. No.	Exchange	Directions/ Observations Issued
1)	BSE	Letter dated June 27, 2005 advising RSL to comply with bulk deal reporting requirements. Pursuant to the letter, RSL has issued internal directions to ensure compliance.

S. No.	Exchange	Directions/ Observations Issued
2)	BSE	12 letters issued between July 11, 2005 and March 13, 2007, cautioning RSL against placing orders for clients at unrealistic prices, and directing RSL to exercise due diligence while dealing for clients. Pursuant to the said letters, RSL has implemented internal mechanisms to ensure compliance.
3)	BSE	Letter dated March 14, 2007 seeking explanation for entering into transaction in the scrip of Nissan Copper Limited on behalf of the client, where SEBI through its order dated January 17, 2007 has debarred RSL from buying, selling or dealing in the said scrip.
4)	BSE	Letter dated July 17, 2006 imposing penalty of Rs.15000 on the grounds highlighted in serial No.2
5)	BSE	Letter dated June 30, 2005 cautioning RSL to ensure correct punching of individuals' order under institutional category. Pursuant to the said letter, RSL has issued internal directions to exercise caution.
6)	BSE	Letter dated March 12, 2007, warning RSL for change in Authorised capital of the company without taking requisite approval.
7)	NSE	Notices dated October 10, 2005 and 2 notices dated May 6, 2006, for late reporting of bulk deals. The information sought by the notice dated October 10, 2005 was sent to the NSE prior to receipt of the show cause and the same was duly updated on the website of the NSE. No reply was therefore sent by RSL. RSL has duly replied to the show cause notices dated May 6, 2006. No further communication has been received from the NSE in this regard.
8)	NSE	3 letters issued between September 13, 2005 to February 09, 2006 censoring RSL for undertaking change in its shareholding pattern without prior approval of the NSE. RSL has taken the same on record and is ensuring compliance with the same.
9)	NSE	Letter dated September 2, 2005 seeking explanation for change in share holding pattern of the company without obtaining requisite approval. RSL has replied to the letter and the share holding pattern has been approved thereafter by the exchange.
10)	NSE	Show cause notice dated April 21, 2006 requiring RSL to explain why disciplinary action should not be taken for issuing advertisements without NSE's prior approval. RSL has replied to the show cause notice. No further communication has been received from the NSE in this regard.
11)	NSE	Letter dated August 24, 2006 seeking explanation regarding the circumstances under which trades were executed for and on behalf of certain clients in the scrip Vardhman Spinning Mills Limited. RSL has duly replied to the letter. No further communication has been received.
12)	NSE	5 letters issued between November 25, 2005 and July 24, 2006, seeking explanation regarding the due diligence process adopted by RSL to satisfy itself of the financial status of its clients, monitor client trading vis-à-vis income declared by the clients, among other things. RSL has duly replied to the letters. No further communication has been received from the NSE in relation to any of these matters.
13)	NSE	7 letters issued between May 24, 2006 and February 9, 2007, seeking clarifications regarding client transactions in the futures and option segment which were prima facie carried out at prices lower than the prevailing market prices, and further advising RSL to disallow recurrence of such activity at the behest of its clients. RSL has duly replied to the letters and issued internal directions to ensure compliance. No further communication has been received from the NSE in relation to any of these matters. RSL is also in receipt of a show cause notice dated March 12, 2007 as to Why disciplinary action should not be initiated against RSL for entering into transaction in option segment of the exchange as reported in the letter.
14)	NSE	Two letters imposing penalties on ground highlighted in serial No. 13 supra.

S. No.	Exchange	Directions/ Observations Issued
15)	NSE	10 show cause notices issued between April 20, 2004 and August 24, 2006, requiring RSL to explain why disciplinary action should not be taken for various violations observed in the course of limited purpose inspections. RSL has replied to the show cause notices.
16)	NSE	14 letters levying late submission charges on account of delayed reporting of details of computer to computer link.
17)	NSCCL	7 letters issued between March 01, 2006 and December 01, 2006, seeking explanations for failure to make delivery or shortage in delivery against sales made by the clients. RSL has duly replied to the letters. No further communication has been received from the NSCCL in relation to any of the matters.

Consumer Cases

There are nine complaints filed against RSL under the Consumer Protection Act, 1985 pending in various consumer redressal fora in India. The aggregate amount claimed against RSL in these complaints is Rs. 2.59 million.

Other Civil Cases

There are 6 civil cases pending in various civil courts in India, which have been filed against RSL by various parties, where the claim amount in each case is below Rs. 5 million. The aggregate claim against RSL in these matters is approximately Rs. 0.53 million. The balance of the claim against RSL in these matters is not presently ascertainable.

Arbitration

Mr. M.M. Sundaram has filed an arbitration claim before the Arbitral Tribunal of the NSE against RSL, received by RSL through a letter from the NSE dated December 29, 2006, where Mr. Sundaram has claimed losses aggregating to approximately Rs. 6.22 million attributable to RSL.

There are two other pending arbitral proceedings instituted by Mr. Jayesh Kantilal Ghelani against RSL, both before the BSE and the NSE on May 3, 2007 and January 24, 2007, respectively, on the grounds, inter alia, that RSL has indulged in unauthorised trading in his account. The aggregate amount in dispute in these matters is Rs. 0.24 million.

Investor Grievances

There are 57 complaints of investor grievances that have been received by RSL, from various persons, in the period between December 2005 and March 2007, which remain active as of this date. These complaints are in relation to various grievances including alleged unauthorized transactions on clients' accounts, non-delivery of shares into clients' accounts, wrongly debited amounts from clients' accounts, or non-receipt of sale proceeds into clients' accounts, delay in services, lack of clarity in account statements, non-issuance or delay in issuance of requisite documentation by RSL, etc.

Religare Commodities Limited ("RCL")

Penalties by Regulators

The NCDEX has levied various penalties/ fines aggregating to approximately Rs. 0.13 million on RCL during the period from October 2005 until date for various reasons, including non-submission of UCC details, exceeding open interest position limit, delivery shortage, etc.

The MCX has levied various penalties/ fines aggregating to approximately Rs. 4,020 on RCL during the period from August 2006 until date for various reasons, including non-submission of UCC details, exceeding open interest position limit, etc.

Arbitration

RCL has instituted an arbitral proceeding at the Multi Commodity Exchange of India Limited ("MCX"), Mumbai, against Ms. Alka Tandon, in relation to her repeated failure to pay amounts due from her. The amount in dispute is approximately Rs.7.3 million. In her reply the respondent has filed a counter claim of Rs.5.5 million.

Religare Finvest Limited ("RFL")

RFL has raised a demand of Rs. 0.91 million from Mr. Anil Kumar Mehta in relation to a loan made by RFL to Mr. Mehta. The matter is currently pending before the arbitrator Mr. Rajeev Talwar. In this connection, Mr. Mehta has filed a suit for declaration and permanent injunction against RFL in the Tis Hazari Courts, New Delhi. There is no monetary claim currently outstanding against RFL in this matter.

Ranbaxy Holding Company ("RHC")

Income Tax

There are certain cases pertaining to income tax pending before various authorities in India, including the High Courts of Delhi and of Punjab and Haryana, and the Income Tax Appellate Tribunal at Chandigarh, for the assessment years 1988-1989 to 1994-1995, 1992-1993 to 1998-1999, and 1998-99, where the aggregate amount disallowed as deduction is approximately Rs. 62.97 million. These matters are currently pending.

Writ Petitions

The National Pharmaceuticals Pricing Authority ("NPPA") has issued a demand notice dated February 24, 2000 for approximately Rs. 32.97 million with interest on the erstwhile Oscar Laboratories Private Limited, which has since been amalgamated with RHC, on the ground of overcharging on Gramogyl formulations. RHC has challenged this demand notice in the High Court of Delhi by way of Writ Petition No. 3125 of 2001 filed by RHC against the Union of India, NPPA and the Drug Control Department, NCT of Delhi. As directed by the High Court, RHC has deposited a sum of approximately Rs.12.97 million in the High Court of Delhi, against the aforesaid demand. The matter is pending for final disposal in the High Court of Delhi, for which the next date of hearing is yet to notified.

SRL Ranbaxy Limited ("SRL")

Writ Petitions

There are two writ petitions pending against SRL before various authorities in India. The claims against SRL cannot be quantified as no specific amount has been claimed in the writ petitions. The details of these cases are as follows:

- a. Dr. Anil Bansal, the owner of City Med Collection Centre, Agra and a franchisee of SRL filed a complaint against SRL and others, in the City Civil Court, Agra (Complaint No. 590 of 2002) alleging that SRL had sent back drug samples sent by the complainant through a courier agency, without testing the same and also without assigning any reason, with the intention of maligning the image of the complainant. The complainant also alleged that he tried sending other samples through the courier agency, however, the accused told the courier agency not to collect the samples from the complainant. SRL filed a petition (Criminal Misc. No. 4102 of 2006) in the High Court of Uttar Pradesh at Allahabad, praying that this complaint be quashed. The High Court of Uttar Pradesh at Allahabad, through its order dated April 20, 2006 has directed that the proceedings in the City Civil Court, Agra be stayed. The matter is currently pending.
- b. Mr. Rajesh Kumar Srivastava, a correspondent with a daily newspaper, filed a suit (Civil Contempt Petition No. 820 of 2002) in the High Court of Uttar Pradesh, alleging that the judgment of the court in an earlier case, D.K. Joshi v. State of Uttar Pradesh, decided on April 25, 2000, were not being complied with. The court had in this matter directed that the concerned state regulatory authorities should take steps to identify unqualified and unregistered medical practitioners operating in the state of Uttar Pradesh, and to initiate legal action against them immediately. The High Court of Uttar Pradesh, through its order dated January 28, 2004, directed all hospitals, nursing homes and pathology labs to provide full details of all the medical facilities and the qualifications of the staff, and to register themselves with the Chief Medical Officer of the District.

In connection with this contempt petition, the Association of Pathologists and Microbiologists, Varanasi Forum, filed Application No. 44973 of 2003, in the High Court of Uttar Pradesh, providing a list of alleged unauthorized laboratories operating in the city of Varanasi. The High Court of Uttar Pradesh directed the Chief Medical Officer, Varanasi, through its order dated April 28, 2004, to issue fresh notice providing names of pathology centres and laboratories scheduled to close within two weeks, for failure to comply with the directions earlier issued by the High Court of Uttar Pradesh in this matter. The High Court of Uttar Pradesh in its order dated April 28, 2004, further directed that criminal cases be registered under the Indian Medical Council Act, 1956, and the Indian Penal Code, etc. against all pathology centres and laboratories failing to comply with the court's directions in this matter.

Pursuant to this order of the High Court of Uttar Pradesh, Rangoli Pathology Lab of Varanasi, which is a collection centre of SRL, was also closed by the Chief Medical Officer, Varanasi. Rangoli Pathology Lab filed an application praying that the court be pleased to clarify its order dated April 28, 2004, to indicate that it did not apply to collecting centres that merely forward samples to accredited laboratories for pathological tests. The applicant also prayed for the order of closure of the Rangoli Pathology Lab to be lifted. S.S. Diagnostics Centre, which is also a collection centre of SRL, also filed a similar application in the same matter. The High Court of Uttar Pradesh, through its order dated July 7, 2004, issued an order directing that these collection centres be allowed to operate only as collection centres, so long as they did not carry out any pathology procedures or hold themselves out as pathologists. The matter is currently pending.

Medical Negligence Cases

There are 18 complaints pertaining to medical negligence under the Consumer Protection Act, 1985 in various consumer redressal forums in India, which have been filed against SRL by patients or their representatives. The aggregate amount claimed in these complaints is approximately Rs. 14.77 million. The major complaint in this regard, i.e. the complaint wherein an amount over Rs. 5 million has been claimed is as follows.

Mr. Aditya Mohan and his parents have filed a complaint against SRL, in the National Consumer Disputes Redressal Commission (Complaint No. 165/2002), claiming compensation of Rs. 5 million alleging that as per tests conducted by SRL he was misdiagnosed as suffering from Hepatitis C but it was subsequently discovered after great expense, that he was in fact suffering from pulmonary tuberculosis. The complainant expired in 2004, but no application was moved to substitute the name of the complainant. The National Consumer Disputes Redressal Commission observed through its order dated August 16, 2004, that the complaint would not, however, abate. The next date of hearing is yet to be fixed.

Additionally, there are 17 other cases relating to medical negligence filed against SRL by various parties, in various consumer redressal forums in India, where the aggregate claim in each case is less than Rs. 5 million. The aggregate claim against SRL in all these cases is Rs. 9.77 million.

Notices

There are several notices issued by various persons against SRL, which have not culminated into any legal proceedings.

VI. LITIGATION AGAINST OUR O&M CONTRACT HOSPITALS

Litigation

Fortis Jessa Ram Hospital

- a. The L&DO has issued certain show cause notices to the Seth Jessa Ram and Bros Charitable Hospital Trust ("Jessa Ram Trust"), threatening to cancel the allotment of land, alleging non-compliance of certain conditions to the allotment of land by the L&DO. Through its order dated August 17, 2006, the L&DO terminated the lease deed relating to part of the land (balance majority land owned by DDA) on the ground that the allotted land was lying vacant for a period in excess of two years from the date of allotment, and the hospital has been taken over by the Company under a management contract. The Jessa Ram Trust has filed a suit in the Delhi High Court for declaration and permanent injunction against the L&DO. The Delhi High Court has granted a stay and has restrained the L&DO from giving effect to the termination order and from recovering physical possession of property from the Jessa Ram Trust through its order dated August 22, 2006. The next date of hearing in the matter is April 25, 2007.

In the public interest filed by Social Jurist in the High Court of Delhi, against the Government of Delhi and others (CWP No. 2866/2002), mentioned above, the High Court of Delhi through its order dated August 21, 2006, has directed the L&DO to file a comprehensive status report, including details of all institutional lands allotted at concessionary rates for running hospitals and nursing homes, the use to which the said land has been put to and action, if any, taken with respect to violation of allotment conditions. The High Court of Delhi also directed the DDA to submit details of the alleged takeover of the Jessa Ram Hospital by the Company on a management contract. The judgment is currently reserved in the Social Jurist matter.

- b. The DDA has issued a notice dated February 13, 2007 to the Jessa Ram Trust, terminating the lease deed covering the balance 4840 square yards of land, on the grounds of alleged violation of the terms of allotment. The Jessa Ram Trust has filed an arbitration petition dated February 24, 2007, seeking to restrain the DDA from dispossessing the Jessa Ram Trust

from the suit property. The High Court of Delhi has also, through its order dated February 26, 2007, restrained the DDA from taking any coercive steps against the Jessa Ram Trust, pursuant to its above mentioned letter dated February 13, 2007. The next date of hearing in the matter has been fixed for May 11, 2007.

- c. In addition, the Jessa Ram Trust has received notices dated June 28, 2006 and November 16, 2006 from the Directorate of Health Services, Delhi ("DHS") seeking an explanation as to why Fortis's name is being displayed in the Jessa Ram Hospital, as the hospital has been registered with the DHS, under the name and style "R.B. Seth Jessa Ram". The Jessa Ram Trust has since removed references to the Fortis name from the name of the Jessa Ram Hospital. The DHS has accordingly renewed the registration of Jessa Ram Hospital under the name R.B. Seth Jessa Ram, up to March 31, 2007. An application dated January 27, 2007, has been made for renewal of the same for the year 2007-2008.
- d. Jessa Ram Trust has received two notices dated May 29, 2006 and November 29, 2006, from the Directorate of Health Services, Delhi, enclosing a letter from the R.B. Seth Jessa Ram Hospital and Nursing Home Employees Union dated October 14, 2006, alleging that the management of Jessa Ram Trust had deliberately closed facilities established for poor and needy people, retrenched some of the hospital staff and had illegally transferred Government land to the Company. Jessa Ram Trust has filed its reply to the same. There has been no further correspondence from the DHS or the R.B. Seth Jessa Ram Hospital and Nursing Home Employees Union in this regard.

Fortis Flt. Lt. Rajan Dhall Hospital

- a. The DDA has issued certain show cause notices to the Dhall Society, alleging non-compliance of certain conditions to the allotment of land by the DDA. The DDA has terminated the lease deed in respect of such land on the ground that the Dhall Society did not use the property in accordance with the terms of the lease, leaving the property vacant for a number of years through its order dated November 30, 2005. The Dhall Society has filed a suit in the Delhi High Court for declaration and permanent injunction against the DDA [Civil Suit OS No. 1740 of 2005]. The Delhi High Court has granted a stay restraining DDA from recovering physical possession of property through its order dated December 19, 2005. The said status quo order has been modified on February 22, 2006 to the extent that no third party rights can be created on the land. The DDA filed an application dated April 3, 2006 praying for an ex parte direction that the suit premises be sealed pending the disposal of the application and for initiation of contempt proceedings against Mr. Anil Sarin and another for violation of the status quo order. The DDA filed another application dated April 25, 2006 seeking interim orders of restraint against the Dhall Society for entering into and/or implementing agreements with third parties and for directions for sealing of the suit premises pending the disposal of the application. The matter is currently pending in the Delhi High Court and the next date of hearing in the matter is April 17, 2007.
- b. The Dhall Society has received show cause notice and order dated June 22, 2006, and September 4, 2006 respectively from the DHS, alleging that the Fortis Flt. Lt. Rajan Dhall Hospital was found to be operating without a registration under the Delhi Nursing Homes Registration Act, 1953, and accordingly, directing the Fortis Flt. Rajan Dhall Hospital to stop operating inpatient activities until such registration is obtained, failing which the DHS would file a complaint under the Delhi Nursing Homes Registration Act, 1953. The Dhall Society has filed appropriate replies to the show cause notice and order with the DHS. Subsequently, the Dhall Society has filed an appeal (No. 200/2006) before the Financial Commissioner, Delhi praying that the order dated September 4, 2006 be set aside and the DHS be directed to grant registration to the nursing home pursuant to the application made by the Dhall Society on March 13, 2006. Pursuant to the said appeal filed by the Dhall Society, the Financial Commissioner has through order dated November 21, 2006, ordered that status quo be maintained in respect of the hospital's activities until the next date of hearing on November 6, 2007.

VII. MISCELLANEOUS

The SEBI has, through its order dated January 24, 2007, held that Vidyut Investments Limited, which is a wholly owned subsidiary of RLL, a Promoter Group Company, had aided and abetted KP Group entities in market manipulation of certain securities in violation of Regulations (4) (a) to (e) of the Fraudulent and Unfair Trade Practices Regulations issued by SEBI and directed Vidyut not to buy, sell or deal in securities for a period of two years. The appeal filed at the Securities Appellate Tribunal by Vidyut Investments Limited against this order dated January 24, 2007, is currently pending.

GOVERNMENT AND OTHER APPROVALS

In view of the approvals listed below, we can undertake the Issue and our current business activities and except as stated in this Red Herring Prospectus, no further material approvals from any governmental or regulatory authority or any other entity are required to undertake the Issue or continue our business activities. Unless otherwise stated, these approvals are all valid as on the date of this Red Herring Prospectus.

A. Approvals for the Issue

We have received the following approvals relating to the Issue:

The Board of Directors has, pursuant to a resolution dated February 10, 2006, authorised the Issue.

The shareholders of the Company have, pursuant to a resolution dated March 8, 2006 under Section 81(1A) of the Companies Act, authorised the Issue.

B. Approvals for our Business

We have received the following major Government and other approvals pertaining to our business:

1. Approvals relating to the Company:

Description	Reference/License Number	Date of Issue	Date of Expiry
Permanent Account Number	AAACF0907E	November 15, 1996	Not applicable
Tax Deduction Account Number	DELF02499A	June 16, 2004	Not applicable
Registration with the Regional Provident Fund Commissioner, under the Employees Provident Funds and Miscellaneous Provisions Act, 1952.	DL25364	November 21, 2005	Not applicable

2. Approvals for Fortis Hospital, Mohali at Sector 62, Phase 8, Mohali:

Description	Reference/License Number	Date of Issue	Date of Expiry
Registration under the Punjab Value Added Tax Act, 2005	03181060067	April 1, 2005	Valid until cancelled
Authorization of the Punjab Pollution Control Board, Patiala to operate a common facility under Bio-Medical Waste (Management and Handling) Rules, 1998	BMW/CHD/2003/R-22	October 27, 2005	October 26, 2007
Consent of the Punjab Pollution Control Board, under the Air (Prevention and Control of Pollution) Act, 1981	RPN/APC/2002-16 F 320	December 19, 2002	June 6, 2016
Approval of the Bhabha Atomic Research Centre for the nuclear medicine laboratory*	RPAD/MPSS/NM-Plan/PJ-Gen/2963/01	May 2, 2001	Not applicable
Approval of the Director Health Services Family Welfare under the Medical Termination of Pregnancy Act, 1971	FW(4) PB 424	February 22, 2006	Not applicable
Registration under with the Civil Surgeon under the Prenatal Diagnostic Techniques (Regulation and Prevention of Misuse) Act, 1994 for the ultrasound operations.	illegible	September 28, 2006	September 27, 2011

Description	Reference/License Number	Date of Issue	Date of Expiry
Licenses from the State Drug Controller, under the Drugs and Cosmetics Rules, 1945	19290 B 19290 NB	July 1, 2004	June 30, 2009
No objection certificate from the Atomic Energy Regulatory Board under the Atomic Energy Act, 1962 for the import of gallium chloride, thallous chloride and column generator	AERB/RSD/NM-NOC/PJ-36/2007/1633	January 29, 2007	January 31, 2008
No objection certificate from the Atomic Energy Regulatory Board under the Atomic Energy Act, 1962 for the import of strontium chloride	AERB/RSD/NM-NOC/PJ-36/06/3805	March 27, 2006	March 31, 2007 ⁽¹⁾
No objection certificate from the Atomic Energy Regulatory Board under the Atomic Energy Act, 1962 for the import of therapeutic capsule and MIBG	AERB/RSD/NM-NOC/PJ-36/06/5478	May 17, 2006	May 31, 2007
Consent from the Atomic Energy Regulatory Board for handling radioactive substances in nuclear medicine department	AERB/RSD/444/564-NM/2227/02	March 11, 2002	Not applicable
License from the Controller of Explosives under the Static Mobile Pressure Vessels (Unfired) (Amendment) Rules, 1999, for storage of liquid oxygen	PV/(NC)S146(PB)	March 3, 2004	March 31, 2007 ⁽²⁾
No objection certificate from the Atomic Energy Regulatory Board for the import of MIBG and therapeutic capsule	AERB/RSD/NM-AUTH/PJ-36/06/5290	May 11, 2006	Not applicable
License from the appropriate authority under the Prevention of Food Adulteration Act, 1954	0007	April 25, 2006	March 31, 2007 ⁽³⁾
Registration with the Inspector of Shops and Commercial Establishments under the Punjab Shops and Establishments Act, 1958	Mohali/2825	September 14, 2001	Not applicable
Registration with the Registering Officer under the Contract Labour (Regulation and Abolition) Act, 1970*	901	May 27, 2002	Not applicable
Registration with the Regional Provident Fund Commissioner under the Employees Provident Funds and Miscellaneous Provisions Act, 1952*	21156	November 5, 2001	Not applicable
License from the Controller of Explosives for the import and storage of up to 40 KL of petroleum in the installation	P/HQ/PB/15/514(P2677)	September 27, 2001	December 31, 2007
Municipal approval for the connection to authorised sewage	2001/1322	April 17, 2001	Not applicable
Approval in respect of the hospital under the Income Tax Act, 1961	Addl. CIT (Coord)/Hospital/2002-03/1782	June 13, 2002	Not applicable
Municipal License for operation of the hospital	Book No. 019	April 28, 2005	Not applicable

Description	Reference/License Number	Date of Issue	Date of Expiry
Permission of the Estate Office, Punjab Urban Planning and Development Authority, for occupancy of the hospital building	PUDA SDO(B)/BA-1and2/2000/1832	May 31, 2001	Not applicable
No objection certificate from the Assistant Fire Officer for approval of fire fighting system	693	August 10, 2006	August 9, 2007

* The hospital was previously operating under the name 'Fortis Heart Institute' and 'Fortis Heart Institute and Multispeciality Hospital' and consequently the approvals/licenses received for operations were in these names. The Company has made applications to the concerned Governmental authorities intimating change of name to 'Fortis Hospital'.

Applications for approvals due to expire:

- (1) Application dated March 12, 2007 for renewal of no objection certificate for the import of strontium chloride
- (2) Application dated February 28, 2007 to the Joint Chief Controller of Explosives for renewal of license to store liquid oxygen
- (3) Application dated March 14, 2007 to the Municipal Council for renewal of license under the Prevention of Food Adulteration Act, 1954.

Approvals/licenses which have been applied for but not yet received:

- Application dated November 28, 2005 to the State Drug Controller for renewal of license to operate a blood bank
- Application dated February 17, 2006 to State Drug Controller and Licensing Authority for renewal of license under the Dangerous Drugs Act, 1930
- Application dated March 5, 2006 to Chief Electrical Inspector, Punjab, for renewal of approval for two 2000 KVA transformers and two 1250 KVA diesel generator sets
- *Application dated November 28, 2003 to the Atomic Energy Regulatory Board for registration for X-Ray/CT Scan and other radiation equipment.*

3. Approvals for Fortis Hospital, Amritsar at Ranjit Nagar, Amritsar:

Description	Reference/ License Number	Date of Issue	Date of Expiry
No objection certificate from Punjab Pollution Control Board, Jalandhar for setting up a 43 bed hospital at SCO 128, District Shopping Centre, Ranjit Nagar, Amritsar	1606	August 21, 2003	Not applicable
Licenses from the State Drug Controller under the Drugs and Cosmetics Rules, 1945	18720 18720 B	March 4, 2004	March 3, 2009
Approval of the Chief Medical Officer under the Medical Termination of Pregnancy Act, 1971	FW(4) PB 343	March 8, 2005	Not applicable
Registration with the Regional Provident Fund Commissioner under the Employees Provident Fund and Miscellaneous Provisions Act, 1952	PB/AS/27018	August 19, 2003	Not applicable
Registration of establishment under the Punjab Shops and Establishments Act, 1958	ASR/4/2006	March 31, 2006	March 31, 2007 ⁽¹⁾

Applications for approvals due to expire:

- (1) Application dated March 12, 2007 for renewal of registration under the Punjab Shops and Establishments Act, 1958.

Approvals/licenses which have been applied for but not yet received:

- Application dated April 19, 2006 to the Punjab State Pollution Control Board for renewal of approval under the Bio-Medical Waste (Management and Handling) Rules, 1998, which forms a part of Fortis Hospital, Mohali.

4. Approvals for clinic at Fortis Health Care City Centre, Chandigarh at Madhya Marg, Chandigarh:

Description	Reference/License Number	Date of Issue	Date of Expiry
Registration with the Directorate of Health Services, under the Prenatal Diagnostic Techniques (Regulation and Prevention of Misuse) Act, 1994	(67)	May 17, 2005	May 17, 2010
Registration of establishment under the Punjab Shops and Establishments Act, 1958	CH/9/2006-07/139	May 23, 2006	March 31, 2007 ⁽¹⁾

Applications for approvals due to expire:

(1) Application dated March 7, 2007 for renewal of registration under the Punjab Shops and Establishments Act, 1958

5. Approvals for EHRC, Okhla Road, New Delhi:

Description	Reference/License Number	Date of Issue	Date of Expiry
Permanent Account Number	AAACE8731F	May 30, 2000	Not applicable
Tax Deduction Account Number	DELE02999D	May 19, 2004	Not applicable
Recognition by the Income Tax Officer, HQ-IX, of the EHRCCL provident fund trust under Schedule IV to the Income Tax Act, 1961	Order of the Commissioner of Income Tax, Delhi, No: CIT-IX/PF/289/89-90	June 2, 1989	Not applicable
Registration with the Chief Medical Officer under the Prenatal Diagnostic Techniques (Regulations and Prevention of Misuse) Act, 1994	DL/SD/110/2003-2004	July 17, 2003	July 16, 2008
Authorisation of the State Drug Controller under the Delhi Narcotic Drug Rules, 1985, to obtain and possess morphine for use by patients	F 7(1213)/2003/DC/11003	February 1, 2007	December 31, 2007
License of the Assistant Drug Controller under the Drugs and Cosmetics Rules, 1945	14(3024)	April 25, 2005	April 24, 2010
Licenses from the Assistant Drug Controller under the Drugs and Cosmetics Rules, 1945	14(2874)20 14(2874)21 14(2874)20B 14(2874)21B	May 13, 2003	May 12, 2008
Licenses from the Assistant Drug Controller under the Drugs and Cosmetics Rules, 1945	14(2838)20 14(2838)21 14(2838)20 B 14(2838)21B	January 6, 2003	January 5, 2008
No objection certificate from the Atomic Energy Regulatory Board for the import of Thallium Chloride and a column generator	AERB/RSD/NM-NOC/DL-44/2004/6184	September 1, 2004 2007	September 30,

Description	Reference/License Number	Date of Issue	Date of Expiry
License issued by the Department of Posts for the operation of the franking machine	L4/DL-4/147/02-03	December 18, 2002	Not applicable
License of the Controller of Explosives under the Petroleum Rules, 2002, to import and store up to 20 KL of petroleum	P/NC/DL/15/183(P56248)	March 1, 2005	December 31, 2007
License of the Controller of Explosives under the Petroleum Rules, 2002, for storage of up to 40 KL of petroleum in the installation	RJ/15/974(P21954)	April 6, 2005	December 31, 2007
Registration with the Registering Officer, Delhi, under the Contract Labour (Regulation and Abolition) Act, 1970	CLA/PE/950/87/LC	June 30, 1987	December 31, 2007
Exemption granted by the Regional Provident Fund Commissioner under Section 17(1)(a) of the Employees Provident Fund and Miscellaneous Provisions Act, 1952	E/DL/13644/relaxed/5371 as amended by E/DL/13644/relaxed/30/2	September 18, 1991	Not applicable
No objection certificate from the Airport Authority of India, for construction of a building	AAI/20012/1074/2004	December 7, 2004	Not applicable
No objection certificate issued by the Chief Fire Officer, DDA for occupancy in EHIRC Housing Complex, for fire safety	F6/DFS/MS/93/323	February 23, 1993	Not applicable
Occupancy certificate issued by the DDA in respect of the additional block of the EHIRC Complex, Okhla Road	F13(90)/83/Bldg	December 12, 2002	Not applicable
Fire clearance issued by the Chief Fire Officer, Delhi Fire Service	F6/DFS/Hospital/2002/1406	September 2, 2002	Not applicable
Occupancy certificate issued by the DDA in respect of EHIRC, Okhla Road	F13(2)(89)	February 24, 1993	Not applicable
Licenses from the Office of the Electrical Inspector, under the Delhi Lift Rules, 1942	ED.3(5848)/2001/192 ED.3(5849)/2001/192 ED.3(5850)/2001/192 ED.3(5851)/2001/192 ED.3(5852)/2001/192	February 2, 2002	Not applicable
Possession certificate of land situated at Jawaharlal Nehru Marg, Malviya Nagar, Jaipur	2/2466/zoneA/1/96/716	December 15, 1999	Not applicable
No objection certificate from the Electrical Inspector, New Delhi, under the Indian Electricity Rules, 1956 for the installation of a 1600 KVA transformer	ED5(140)/2000/1002	May 15, 2001	Not applicable
No objection certificate from the Electrical Inspector, New Delhi, under the Indian Electricity Rules, 1956 for the installation of a 630 KVA transformer	ED5(107)/92/256	January 18, 1993	Not applicable

Description	Reference/License Number	Date of Issue	Date of Expiry
No objection certificate from the Electrical Inspector, New Delhi, under the Indian Electricity Rules, 1956 for the installation of a 1600 KVA transformer	ED5(140)/2000/457	May 15, 2001	Not applicable
No objection certificate from the Electrical Inspector, New Delhi, under the Indian Electricity Rules, 1956 for the installation of a 2000 KVA transformer	ED5(140)/2000/4164	October 31, 2000	Not applicable
Permission of the Delhi Vidyut Board for installation of a 2,000 KVA generator set at the EHRC complex	COI/GS-10155/JEI/777	February 20, 2001	Not applicable
Permission of the Delhi Electricity Supply Undertaking for installation and operation of generator set at the EHRC complex	COI/GS-2784/1349	June 7, 1993	Not applicable
Sanction of the Delhi Electric Supply Undertaking for additional power load	COI/BS-II-1473/575	April 24, 1991	Not applicable
Consent from the Delhi Pollution Control Committee under the Bio-Medical Waste (Management and Handling) Rules, 1998	DPCC/BMW/S-007/1968-70	December 1, 2006	July 3, 2009
Consent of the Delhi Pollution Control Committee under the Air (Prevention and Control of Pollution) Act, 1981	DPCC/BMW/007A/17710	December 1, 2006	June 11, 2008
Approval from the Joint Chief Controller of Explosives under the Indian Explosives Act, 1884, for storage of liquid oxygen	PV(NC)S-72/DL/DE 32/PVS	March 31, 2006	March 31, 2009

Approvals/licenses which have been applied for but not yet received:

- Application dated January 16, 2007 to the Directorate of Health Services, Delhi for renewal of registration under the Delhi Nursing Homes Registration Rules, 1953 for the year 2007-2008
- Application dated November 29, 2006 to the Drug Controller and Licensing Authority for renewal of license to operate the blood bank for the period from January 1, 2007 to December 31, 2011
- Application dated February 7, 2007 to the Directorate of Family Welfare for renewal of three ultrasound machines under the Prenatal Diagnostic Techniques (Regulations and Prevention of Misuse) Act, 1994
- Application dated June 28, 2006 under the Dangerous Drugs Act, 1930 for renewal of license for usage of Pethidine, Fentanyl and Su- Fentanyl
- Application dated June 28, 2006 under the Dangerous Drugs Act, 1930 for renewal of license for usage of denatured spirit
- Application dated June 28, 2006 under the Dangerous Drugs Act, 1930 for renewal of license for usage of rectified spirit
- Application dated January 16, 2007 to the Medical Superintendent Nursing Homes, Directorate of Health Services for renewal of registration of nursing homes for the year 2007-2008.

6. Approvals for EHSSIL at Majitha Verka Bypass Road, Amritsar:

Description	Reference/License Number	Date of Issue	Date of Expiry
Permanent Account Number	AAACE9671L	May 10, 2002	Not applicable
Tax Deduction Account Number	AMRE10005C	May 29, 2002	Not applicable
Consent of the Punjab Pollution Control Board under the Air (Prevention and Control of Pollution) Act, 1981	ASR/APC/2003/F-217	November 11, 2003	Not applicable
Consent of the Punjab Pollution Control Board under the Water (Prevention and Control of Pollution) Act, 1974	ASR/APC/2003/F-218	November 11, 2003	Not applicable
License from the State Drugs Controlling and Licencing Authority to operate a blood bank	1752-B	February 10, 2003	February 9, 2008
Licenses from the Assistant Drug Controller under the Drugs and Cosmetics Rule, 1945	16930B 16930NB 15440W 15440OW	January 8, 2003	January 7, 2008
License from the Drug Controlling and Licensing Authority under the Dangerous Drugs Act, 1930 for grant of DD6 narcotic drug license	159/pb/2003	April 1, 2006	March 31, 2006(1)
Approval of the Atomic Energy Regulatory Board in respect of Mr. Sandeep Sethi as radiological safety officer	AERB/RSD/44/RT/416/2005/22	December 9, 2005	December 31, 2008
Registrations with the Directorate of Health Services, under the Prenatal Diagnostic Techniques (Regulations and Prevention of Misuse) Act, 1994	PNDT/ASR/120 PNDT/ASR/121 PNDT/ASR/122	December, 2002	December 26, 2007
Registration with the Inspector of Shops and Commercial Establishments under the Punjab Shops and Establishments Act, 1938	ASRII/03/23/825	June 9, 2003	Not applicable
Registration with the Registering Officer under the Contract Labour (Regulation and Abolition) Act, 1970	16	January 12, 2004	Not applicable
Registration with the Employees Provident Fund Officer under the Employees Provident Fund and Miscellaneous Provisions Act, 1952	PB/AS/22821	July 10, 2002	Not applicable
License from the Controller of Explosives under the Petroleum Act, 1934, to import and store petroleum in installation	P/NC/PB/15/269(P50754)	January 16, 2002	December 31, 2008
Approval of the Chief Electrical Inspector under the Indian Electricity Rules, 1956, for installation of two 1000 KVA transformers	11385	December 9, 2003	Not applicable
License from the Controller of Explosives under the Indian Explosives Act, 1884, to store compressed gas in pressure vessels	S/HO/CH/03/10	April 28, 2005	March 31, 2008
Approval of the Chief Electrical Inspector for installation of Diesel generator sets	68	January 2, 2003	Not applicable

Applications for approvals due to expire:

- (1) Application to the State Drug Controller for renewal of the license under the Dangerous Drugs Act, 1930 for grant of DD6 narcotic drug license.

Approvals/licenses which have been applied for but not yet received:

- Application dated May 1, 2006 to the Chief Commissioner of Income Tax, Delhi for renewal of approval under Section 17 of the Income Tax Act, 1961
- Application dated January 14, 2003 to the State Drugs Controller under the Dangerous Drugs Act, 1930 for morphine, fentanyl and pethidine

7. Approvals for EHCL at Kanpur:

Description	Reference/License Number	Date of Issue	Date of Expiry
Permanent Account Number	AABCE1145N	November 28, 2001	Not applicable
Tax Deduction Account Number	KNPE00327F	May 2, 2003	Not applicable
Registration with the Regional Provident Fund Commissioner under the Employees Provident Fund and Miscellaneous Provisions Act, 1952	U.P. 29066	December 1, 2001	Not applicable

8. Approvals for EHRCL at Neelam Bata Road, Faridabad, Haryana:

Description	Reference/License Number	Date of Issue	Date of Expiry
Permanent Account Number	AAACE2711M	December 16, 1997	Not applicable
Tax Deduction Account Number	DELE01703	July 15, 2005	Not applicable
Registration as a dealer under the Central Sales Tax Act, 1956	06531321240	May 16, 2003	Valid until cancelled
Registration under the Haryana Value Added Tax, Act, 2003	TIN 06531321240	April 1, 2003	Not applicable
Approval under section 17(2) of the Income Tax Act, 1961	CIT(Coord)/125/29/Escorts/CCDelhi/92-98/2144	June 9, 1999	Not applicable
Registration of the Importer-Exporter Code	0598062441	February 11, 1999	Not applicable
Licenses from the Licensing Authority, under the Drugs and Cosmetics Act, 1940	1050 –B 1050 –OB	July 14, 2003	July 31, 2008
Registration with the Directorate of Family Welfare under the Prenatal Diagnostic Techniques (Regulations and Prevention of Misuse) Act, 1994 for tests to be conducted by Dr. Neerja Ajmani and Dr. Abha Jyoti	FBD/PNDT/2001/3	August 9, 2001	August 8, 2011
Approval of the Chief Civil Surgeon, Faridabad, under the Medical Termination of Pregnancy Act, 1971 permitting medical terminations of pregnancies to be carried out by the following doctors: ● Dr. Amita Kant ● Dr. Nisha Kapoor ● Dr. Indu Taneja	471	January 29, 2002	Not applicable

Description	Reference/License Number	Date of Issue	Date of Expiry
Permission of the State Drugs Controller to manufacture additional items and carry out Apheresis: <ul style="list-style-type: none"> Concentrated human red blood corpuscles Fresh frozen plasma Platelets concentrate Platelet pheresis Plasma pheresis 	Not applicable	January 22, 2004	Not applicable
Recognition under the Central Government Health Services, Delhi for general/specialised purpose and diagnostic purpose except cardiac surgery	F.No. Rec- 24/2001-2002/JD(M)/CGHS/DELHI-CGHS(P)	January 10, 2003	Not applicable
License of the State Drugs Controller to operate blood bank	500 B(H)	April 17, 2003	April 16, 2008
Approval of the State Drugs Controller of endorsement of blood components preparation	63/131- 4 drugs-1-2004/595	January 22, 2004	Not applicable
Registration with the Civil Surgeon, Faridabad, for operation of ultrasound equipment	FBD/PNDT/2001/3	August 8, 2006	August 8, 2011
Registration with the Civil Surgeon, Faridabad, permitting ultrasonography to be carried out by Dr. Rohit Randhawa	PNDT/FBD/2006/691	December 23, 2006	August 8, 2011
Registration with the Appropriate Authority cum Civil Surgeon, Faridabad, to operate genetic clinic for performing ultrasound procedures	PNDT/FBD/413	August 17, 2001	Not applicable
Permit from the Excise and Taxation Commissioner for purchase and possession of 1500 BL of denatured spirit	L-42 A	November 21, 2006	December 31, 2007
Registration with Regional Provident Fund Commissioner under the Employees Provident Fund and Miscellaneous Provisions Act, 1952	HR 9940	March 1, 1985	Not applicable
Registration with the Regional Provident Fund Commissioner under the Employee Provident Fund and Miscellaneous Provisions Act, 1952	HR/3319/10533	March 14, 1991	Not applicable
Registration with the Labour Commissioner, Haryana, Chandigarh under the Contract Labour (Regulation and Abolition) Act, 1970	CLN353/666/466/FBD-494/I-172/NI-150	July 1, 2004	March 31, 2007 ⁽¹⁾
Occupation certificate issued by the Municipal Corporation for the plot situated at Neelam Bata Road, NIT Faridabad	MCF/CTP/2003/35	January 8, 2003	Not applicable
Registration with the Assessing Authority, Faridabad (West), under the Haryana Local Area Development Act, 2000	FBW/DT/3ho/06531321240	August 25, 2000	Valid until cancelled

Description	Reference/License Number	Date of Issue	Date of Expiry
Approval of the local government authority under the Haryana Municipal Corporation Act, 1999, of the building plan	64	March 9, 2000	Not applicable
Licence of the Chief Controller of Explosives for bulk storage of HSD/fuel oil	Not applicable	Not applicable	Not applicable
Compliance certificate with the Indian Electricity Rules, 1956	Memo No. 4059	December 22, 2005	Not applicable
License from the Controller of Explosives under the Indian Explosives Act, 1884, to store compressed liquid oxygen in pressure vessels	S/HO/HN/03/120(s5117)	June 28, 2003	March 31, 2007 ⁽²⁾
Clearance from Electrical Inspectorate	Not applicable	December 22, 2005	Not applicable
Clearance certificate and permission of the Chief Administrator, Faridabad, to occupy building	FCA/STP/91/1616	December 17, 1991	Not applicable
Clearance certificate and permission of the Commissioner, Municipal Corporation, Faridabad, to occupy building	MCF/CTP/2003/35	January 8, 2003	Not applicable
Registration with the Inspector of Shops and Commercial Establishments under the Punjab Shops and Commercial Establishments Act, 1958	FBD/IV//3697	March 20, 2002	March 31, 2009

Applications for approvals due to expire:

- (1) Application dated March 15, 2007 to the Registering Officer for renewal of license under the Contract Labour (Regulation and Abolition) Act, 1970
- (2) Application dated February 7, 2007 to the Joint Chief Controller of Explosives for renewal of license for storage of liquid oxygen

Approvals/licenses which have been applied for but not yet received:

- Application dated February 27, 2007 to the Haryana State Pollution Control Board for renewal of consents under the Water (Prevention and Control of Pollution) Act, 1974 and the Air (Prevention and Control of Pollution) Act, 1981
- Application dated February 7, 2007, for renewal of license from the Controller of Explosives under the Indian Explosives Act, 1884, to store compressed liquid oxygen in pressure vessels

9. Approvals for Fortis Hospital, Noida:

Description	Reference/License Number	Date of Issue	Date of Expiry
Permanent Account Number	AAACI9792A	December 4, 2002	Not applicable
Tax Deduction Account Number	MRTI00120B	February 23, 2004	Not applicable
Registration with the Commercial Tax Officer under the Central Sales Tax Act, 1957, for Uttar Pradesh	ND 5310222	February 6, 2003	Valid until cancelled
Registration with the Commercial Tax Officer under the Uttar Pradesh Trade Tax Act, 1948	ND 0311963	February 6, 2003	Not applicable
Registration under the Value Added Tax Act	TIN ND 5310222	March 6, 2003	Not applicable

Description	Reference/License Number	Date of Issue	Date of Expiry
Approval of hospital under the name Fortis Hospital, by the Chief Commissioner of Income Tax, under the Income Tax Act, 1961 for treatment of ailments/diseases except mental disorder and drug addiction	Addl.CIT (Coord)/Hospitals/2004-05/10538	March 28, 2005 as modified by letter dated October 19, 2005	Not applicable
Consent of the Uttar Pradesh Pollution Control Board to operate under the Air (Prevention and Control of Pollution) Act, 1981	4080/C/I-55/07	January 31, 2007	December 31, 2007
Consent of the Uttar Pradesh Pollution Control Board to operate under the Water (Prevention and Control of Pollution) Act, 1974	4079/C/I-55/07	January 31, 2007	December 3, 2007
Approval from the Chief Civil Surgeon under the Medical Termination of Pregnancy Act, 1971	05/1936	March 21, 2005	Not applicable
License from the Drug Licencing Authority under the Drugs and Cosmetics Rules, 1945	42/21/GBN/2004	October 25, 2004	Not applicable
Licenses from the Drug Licencing Authority under the Drugs and Cosmetics Rules, 1945	42/20F/GBN/2004 42/20/GBN/2004	July 19, 2004	July 18, 2009
Registration with the Chief Medical Officer under the Prenatal Diagnostic Techniques (Regulation and Prevention of Misuse) Act, 1994	98	November 1, 2004	March 31, 2009
License from the Drug Licensing cum Controlling Authority to operate a blood bank for collection, storage and processing of whole human blood and/or its components for sale and distribution	UP/BandBP/2005/01	January 27, 2005	January 26, 2010
Registration with the Atomic Energy Regulatory Board for operation of X-ray installation	201301.UP.001(B)	June 3, 2005	December 31, 2007
Registration with the Atomic Energy Regulatory Board for operation of X-ray installation	201301.UP.001(C)	June 3, 2005	December 31, 2007
Approval for opening the GM School for Fortis Nursing and Education Society under Nursing Counsel Rules and Regulations	5629/2004	December 23, 2004	Not applicable
License from the State Drugs Controller to operate a blood bank	Not applicable	December 22, 2004	2009
Registration with the Regional Provident Fund Commissioner under the Employees Provident Fund and Miscellaneous Provisions Act, 1952	UP/34102	August 3, 2004	Not applicable
Registration with the Deputy Director, Employees State Insurance Corporation under Employees State Insurance Act, 1948	21-34897-90	December 9, 2004	Not applicable

Description	Reference/License Number	Date of Issue	Date of Expiry
Registration with the Registering Officer, Gautam Buddhnagar, under the Contract Labour (Regulation and Abolition) Act, 1970	443/05	April 18, 2005	Not applicable
License issued by the Chief Controller of Explosives under the Explosives Act, 1948, for storage of liquid medical oxygen	S/HO/UP/03/272(S22130)	January 5, 2005	March 31, 2007
License issued by the Controller of Explosives, under the Petroleum Rules, 2002, for the import and storage of 30 KL of petroleum	P/CC/UP/15/1577(P 114878)	February 13, 2007	December 31, 2009
License issued by the Chief Controller of Explosives, under the Explosives Act, 1948, to store compressed gas in pressure vessel or vessels	S/HO/UP/03/272 (S 22130)	February 13, 2007	December 31, 2009
Approval of the Electricity Safety Department, Government of Uttar Pradesh, for the use of 2014.84 KW electricity	1438/VSN/Ghaziabad Region/mediumlowvoltage/NI	September 6, 2004	Not applicable. Company is to inform if any alteration of use of electricity
Supply of 1650KW at 11KV single point supply from the Electricity Board	548/14(P)EVP/98/3/KB/95	April 24, 1998	Not applicable
Occupancy certificate issued by the New Okhla Industrial Development Authority	CA/76/2822	October 6, 2005	Not applicable

Approvals/licenses which have been applied for but not yet received:

Application dated September 6, 2006 to the Haryana Pollution Control Board for renewal of the license under the Bio-Medical Waste (Management and Handling) Rules, 1998

10. Approvals for proposed hospital at Jaipur:

Description	Reference/License Number	Date of Issue	Date of Expiry
Building plan approval by the Jaipur Development Authority	611	September 28, 2002	Not applicable
No objection certificate from the Airports Authority of India for construction of the proposed building	AAI/20012/1074/2004	December 7, 2004	Not applicable
License from the Chief Controller of Explosives under the Indian Explosive Act, 1884, to store compressed liquid oxygen in pressure vessels	S/HO/RJ/03/114(s21603)	May 2, 2005	March 31, 2008
Approval of the Controller of Explosives, pending license, for proposed petroleum installation	P/NC/RJ/15/926(P21954)	April 6, 2005	December 31, 2007
Approval of the Bhabha Atomic Research Centre in respect of the nuclear medicine laboratory plan	RP7AD/MPSS/NM-PL/RJ-49/2410/03	May 28, 2003	Not applicable

Description	Reference/License Number	Date of Issue	Date of Expiry
Fire safety clearance issued by the Fire Department	2005/531	December 6, 2005	Not applicable
No objection certificate from the Fire Department	2006/1418	December 27, 2006	December 26, 2007
Certification of inspection of sewage connection	FS31/WSW/1694	December 30, 2006	Not applicable

Approvals/licenses which have been applied for but not yet received:

Application dated December 15, 2006 to the Rajasthan State Pollution Control Board for renewal of consent to operate under Water (Prevention and Control of Pollution) Act, 1974 and the Air (Prevention and Control of Pollution) Act, 1981.

11. Approvals for proposed hospital at Shalimar Bagh, New Delhi

OBPL has received the following approvals in relation to the proposed hospital at Shalimar Bagh, New Delhi:

Description	Reference/License Number	Date of Issue	Date of Expiry
Approval from the Chief Fire Officer, Delhi approving the plan	F6/DFS/MS/BP/Hospital/2006/3638	December 18, 2006	Not applicable
Approval from the Delhi Urban Art Commission	23(37)/2006-DCAC	February 5, 2007	Not applicable
Approval from the Airports Authority of India	AAI/NOC/2007/36/240-42	March 16, 2007	Not applicable

In addition, OBPL has made the following applications which are pending:

- Application dated July 31, 2006 to the Ministry of Environment and Forest for environmental clearance.

OTHER REGULATORY AND STATUTORY DISCLOSURES

Authority for the Issue

The Board of Directors has, pursuant to resolution passed at its meeting held on February 10, 2006, authorised the Issue subject to the approval by the shareholders of the Company under section 81(1A) of the Companies Act.

Our shareholders of the Company have authorised the Issue by a special resolution in accordance with section 81(1A) of the Companies Act, on March 8, 2006.

Prohibition by SEBI

Except as disclosed in this Red Herring Prospectus, the Company, the Directors, the Promoters, directors or the persons in control of the Promoters, the Subsidiaries, the Promoter Group companies and affiliates and companies in which our Directors are associated with as directors, have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI.

Further, the Directors, the Promoters and the companies in which the Directors are associated with as directors, have confirmed that they have not been detained as wilful defaulters by the RBI or any other governmental authority and there are no violations of securities laws committed by them in the past, or pending against them.

Eligibility for the Issue

The Company is an unlisted company not complying with the conditions specified in Clause 2.2.1 of the SEBI Guidelines. Our net tangible assets, monetary assets, net profits and net worth as derived from the unconsolidated financial statements, as per Indian GAAP, as at, and for the last five years ended March 31, 2006 is set forth below:

(Rs. millions)

	Year ended March 31, 2006	Year ended March 31, 2005	Year ended March 31, 2004	Year ended March 31, 2003	Year ended March 31, 2002
Net tangible assets (1)	3,666.54	529.96	488.41	982.66	1,105.66
Monetary assets (2)	556.35	134.12	79.61	229.00	30.62
Net profits (3)	(280.31)	(86.26)	(58.22)	(195.82)	(234.96)
Net worth	813.01	239.46	233.51	282.21	345.49

(1) Net tangible assets is defined as the sum of fixed assets (including capital work in progress and capital advances and excluding revaluation reserves), investments, current assets (excluding deferred tax assets) less current liabilities(excluding provisions) and short term liabilities.

(2) Monetary assets is defined as the sum of Sundry Debtors, Cash & Bank balances, Other Current Assets & Loans & Advances.

(3) Net Worth = Equity Share Capital + Reserves and Surplus (excluding Securities Premium Account) - Miscellaneous Expenditure not written off or adjusted-Debit balance in Profit and Loss Account

The Company is eligible for the Issue as per Clause 2.2.2 of the SEBI Guidelines as explained under:

Clause 2.2.2 of the SEBI Guidelines states as follows:

"2.2.2 An unlisted company not complying with any of the conditions specified in Clause 2.2.1 may make an initial public offering (IPO) of equity shares or any other security which may be converted into or exchanged with equity shares at a later date, only if it meets both the conditions (a) and (b) given below:

(a) (i) The issue is made through the book-building process, with at least 50% of the issue size being allotted to the Qualified Institutional Buyers (QIBs), failing which the full subscription monies shall be refunded.

Or

- (a) (ii) *The “project” has at least 15% participation by Financial Institutions/ Scheduled Commercial Banks, of which at least 10% comes from the appraiser(s). In addition to this, at least 10% of the issue size shall be allotted to QIBs, failing which the full subscription monies shall be refunded*

And

- (b) (i) *The minimum post-issue face value capital of the company shall be Rs. 10 crores.*

Or

- (b) (ii) *There shall be a compulsory market-making for at least 2 years from the date of listing of the shares, subject to the following:*

- (a) Market makers undertake to offer buy and sell quotes for a minimum depth of 300 shares;*
- (b) Market makers undertake to ensure that the bid-ask spread (difference between quotations for sale and purchase) for their quotes shall not at any time exceed 10%;*
- (c) The inventory of the market makers on each of such stock exchanges, as on the date of allotment of securities, shall be at least 5% of the proposed issue of the company.”*

The Company is an unlisted company not complying with the conditions specified in Clause 2.2.1 of the SEBI Guidelines and is therefore, required to meet both the conditions detailed in Sub-Clauses (a) and (b) of Clause 2.2.2 of the SEBI Guidelines.

- The Company is complying with Clause 2.2.2(a)(i) of the SEBI Guidelines and at least 60% of the Net Issue is proposed to be Allotted to QIB Bidders (in order to comply with the requirements of Rule 19(2)(b) of the SCRR) and in the event the Company fails to do so, the entire application money shall be refunded to the Bidders. Accordingly, as per the second proviso to Clause 11.3.5(i) of the SEBI Guidelines, Non-Institutional Bidders and Retail Individual Bidders will be allocated not less than 10% and 30% of the Net Issue, respectively.
- The Company is also complying with Clause 2.2.2(b)(i) of the SEBI Guidelines and the post-Issue face value capital of the Company shall be Rs. 2,266.66 million which is more than the minimum requirement of Rs.10 crore (Rs. 100 million).

Hence, the Company is eligible for the Issue under Clause 2.2.2 of the SEBI Guidelines.

Further, in accordance with Clause 2.2.2A of the SEBI Guidelines, the Company undertakes that the number of Allottees, i.e. persons receiving Allotment in the Issue shall be at least 1,000, failing which the entire application money will be refunded forthwith. In case of delay, if any, in refund, the Company shall pay interest on the application money at the rate of 15% per annum for the period of delay. In addition, in accordance with Rule 19(2)(b) of the SCRR, a minimum of two million securities are being offered to the public and the size of the Issue shall aggregate at least Rs. 1,000 million.

Disclaimer Clause

AS REQUIRED, A COPY OF THE RED HERRING PROSPECTUS HAS BEEN SUBMITTED TO SEBI. IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THE RED HERRING PROSPECTUS TO SEBI SHOULD NOT, IN ANY WAY, BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE PUBLIC ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE RED HERRING PROSPECTUS. THE BOOK RUNNING LEAD MANAGERS, JM MORGAN STANLEY PRIVATE LIMITED, CITIGROUP GLOBAL MARKETS INDIA PRIVATE LIMITED AND KOTAK MAHINDRA CAPITAL COMPANY LIMITED HAVE CERTIFIED THAT THE DISCLOSURES MADE IN THE RED HERRING PROSPECTUS ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH SEBI (DISCLOSURE AND INVESTOR PROTECTION) GUIDELINES, 2000 AS FOR THE TIME BEING IN FORCE. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED PUBLIC ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE RED HERRING PROSPECTUS, THE BOOK RUNNING LEAD MANAGERS ARE EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE BOOK RUNNING

LEAD MANAGERS, JM MORGAN STANLEY PRIVATE LIMITED, CITIGROUP GLOBAL MARKETS INDIA PRIVATE LIMITED AND KOTAK MAHINDRA CAPITAL COMPANY LIMITED HAVE FURNISHED TO SEBI A DUE DILIGENCE CERTIFICATE DATED SEPTEMBER 29, 2006 IN ACCORDANCE WITH THE SEBI (MERCHANT BANKERS) REGULATIONS, 1992 WHICH READS AS FOLLOWS:

- “(I) WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO LITIGATION LIKE COMMERCIAL DISPUTES, PATENT DISPUTES, DISPUTES WITH COLLABORATORS ETC. AND OTHER MATERIALS IN CONNECTION WITH THE FINALISATION OF THE RED HERRING PROSPECTUS PERTAINING TO THE SAID PUBLIC ISSUE.
- (II) ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE COMPANY, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES, INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTS OF THE PUBLIC ISSUE, PROJECTED PROFITABILITY, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS MENTIONED IN THE ANNEXURE AND OTHER PAPERS FURNISHED BY THE COMPANY.

WE CONFIRM THAT:

- A. THE RED HERRING PROSPECTUS FORWARDED TO SEBI IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS RELEVANT TO THE PUBLIC ISSUE;
- B. ALL THE LEGAL REQUIREMENTS CONNECTED WITH THE SAID PUBLIC ISSUE AND THE GUIDELINES, INSTRUCTIONS, ETC. ISSUED BY SEBI, THE GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH; AND
- C. THE DISCLOSURES MADE IN THE RED HERRING PROSPECTUS ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL-INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED PUBLIC ISSUE.
- D. BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THE RED HERRING PROSPECTUS ARE REGISTERED WITH SEBI AND THAT UNTIL DATE SUCH REGISTRATIONS ARE VALID.
- E. WHEN UNDERWRITTEN, WE SHALL SATISFY OURSELVES ABOUT THE WORTH OF THE UNDERWRITERS TO FULFIL THEIR UNDERWRITING COMMITMENTS.
- F. WE CERTIFY THAT WRITTEN CONSENT FROM THE PROMOTERS HAS BEEN OBTAINED FOR INCLUSION OF THEIR EQUITY SHARES AS PART OF THE PROMOTERS’ CONTRIBUTION SUBJECT TO LOCK-IN AND THE EQUITY SHARES PROPOSED TO FORM PART OF THE PROMOTERS’ CONTRIBUTION SUBJECT TO LOCK-IN WILL NOT BE DISPOSED OR SOLD OR TRANSFERRED BY THE PROMOTERS DURING THE PERIOD STARTING FROM THE DATE OF FILING THE RED HERRING PROSPECTUS WITH SEBI UNTIL THE DATE OF COMMENCEMENT OF THE LOCK-IN PERIOD AS STATED IN THE RED HERRING PROSPECTUS.

THE FILING OF THE RED HERRING PROSPECTUS DOES NOT, HOWEVER, ABSOLVE THE COMPANY FROM ANY LIABILITIES UNDER SECTION 63 AND SECTION 68 OF THE COMPANIES ACT OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY AND OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED ISSUE. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP AT ANY POINT OF TIME, WITH THE BRLMS, ANY IRREGULARITIES OR LAPSES IN THE RED HERRING PROSPECTUS.

ALL LEGAL REQUIREMENTS PERTAINING TO THE ISSUE WILL BE COMPLIED WITH AT THE TIME OF FILING OF THE RED HERRING PROSPECTUS WITH THE ROC IN TERMS OF SECTION 60B OF THE COMPANIES ACT, 1956. ALL LEGAL REQUIREMENTS PERTAINING TO THE ISSUE WILL BE COMPLIED WITH AT THE TIME OF REGISTRATION OF THE PROSPECTUS WITH THE ROC IN TERMS OF SECTION 56, SECTION 60 AND SECTION 60B OF THE COMPANIES ACT.

Caution-Disclaimer from the Company and the BRLMs

Investors that Bid in the Issue will be required to confirm and will be deemed to have represented to the Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of the Company and will not offer, sell, pledge or transfer the Equity Shares of the Company to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of the Company. The Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares of the Company.

The Company, the Directors and the BRLMs accept no responsibility for statements made otherwise than in this Red Herring Prospectus or in the advertisements or any other material issued by or at instance of the abovementioned entities and anyone placing reliance on any other source of information, including our website, www.fortishealthcare.com, or the website of any Subsidiary, Promoter, Promoter Group company or of any affiliate or associate of the Company or its Subsidiaries would be doing so at his or her own risk.

The BRLMs accept no responsibility, save to the limited extent as provided in the Memorandum of Understanding entered into among the BRLMs and us dated September 29, 2006, as amended, and the Underwriting Agreement to be entered into among the Underwriters and us.

All information shall be made available by us and the BRLMs to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports or at bidding centres, etc.

Neither the Company, nor the Syndicate is liable to the Bidders for any failure in downloading the Bids due to faults in any software/hardware system or otherwise.

Disclaimer in Respect of Jurisdiction

The Issue is being made in India to persons resident in India (including Indian nationals resident in India who are majors, HUFs, companies, corporate bodies and societies registered under the applicable laws in India and authorised to invest in shares, Indian mutual funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), or trusts under the applicable trust law and who are authorised under their constitution to hold and invest in shares public financial institutions as specified in Section 4A of the Companies Act, venture capital funds registered with SEBI, state industrial development corporations, permitted insurance companies and pension funds with minimum corpus of Rs. 250 million and to be permitted non residents including Eligible NRIs, FIIs registered with SEBI and other eligible foreign investors (viz. FVCIs, multilateral and bilateral development financial institutions). This Red Herring Prospectus does not, however, constitute an invitation to subscribe to Equity Shares offered hereby in any other jurisdiction or to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Red Herring Prospectus comes is required to inform himself or herself about and to observe, any such restrictions. Any dispute arising out of the Issue will be subject to the jurisdiction of appropriate court(s) in New Delhi only.

No action has been or will be taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that the Draft Red Herring Prospectus has been filed with SEBI for observations and SEBI has given its observations. Accordingly, the Equity Shares represented thereby may not be offered or sold, directly or indirectly, and this Red Herring Prospectus may not be distributed in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Red Herring Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in our affairs from the date hereof or that the information contained herein is correct as of any time subsequent to this date.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933 ("the Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. Persons" (as defined in Regulation S under the Securities Act), except pursuant to an exemption from or in a transaction not subject to the registration requirements of the Securities Act. Accordingly, the Equity Shares are only being offered or sold (i) in the United States to "Qualified Institutional Buyers" as defined in Rule 144A under the Securities Act in reliance on Rule 144A under the Securities Act, and (ii) outside the United States to certain persons in offshore transactions in compliance with Regulation S under the Securities Act and the applicable laws of the jurisdictions where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Disclaimer Clause of the BSE

As required, a copy of the Draft Red Herring Prospectus has been submitted to the BSE. The BSE has given vide its letter dated

November 17, 2006, permission to the Company to use BSE's name in the Draft Red Herring Prospectus as one of the stock exchanges on which the Company's further securities are proposed to be listed. The BSE has scrutinised the Draft Red Herring Prospectus for its limited internal purpose of deciding on the matter of granting the aforesaid permission to the Company. The BSE does not in any manner:

- (i) warrant, certify or endorse the correctness or completeness of any of the contents of the Draft Red Herring Prospectus; or
- (ii) warrant that the Company's securities will be listed or will continue to be listed on the BSE; or
- (iii) take any responsibility for the financial or other soundness of the Company, its promoters, its management or any scheme or project of the Company;

and it should not for any reason be deemed or construed that the Draft Red Herring Prospectus has been cleared or approved by the BSE. Every person who desires to apply for or otherwise acquires any securities of the Company may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the BSE whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription/acquisition whether by reason of anything stated or omitted to be stated herein or for any other reason whatsoever.

Disclaimer Clause of the NSE

As required, a copy of the Draft Red Herring Prospectus has been submitted to the NSE. The NSE has given, vide its letter dated November 28, 2006, permission to the Company to use the NSE's name in the Draft Red Herring Prospectus as one of the stock exchanges on which the Company's further securities are proposed to be listed. The NSE has scrutinised the Draft Red Herring Prospectus for its limited internal purpose of deciding on the matter of granting the aforesaid permission to the Company. It is to be distinctly understood that the aforesaid permission given by the NSE should not in any way be deemed or construed to mean that the Draft Red Herring Prospectus has been cleared or approved by the NSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of the Draft Red Herring Prospectus; nor does it warrant that the Company's securities will be listed or will continue to be listed on the NSE; nor does it take any responsibility for the financial or other soundness of the Company, its promoters, its management or any scheme or project of this Company.

Every person who desires to apply for or otherwise acquire any securities of the Company may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against NSE whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription/acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever.

Filing

A copy of the Draft Red Herring Prospectus has been filed with SEBI at Corporation Finance Department, SEBI Bhavan, Block G, Plot No. C-4A, Bandra Kurla Complex, Bandra (East) Mumbai - 400 051.

A copy of the Red Herring Prospectus, along with the documents required to be filed under Section 60B of the Companies Act, will be delivered for registration to the RoC and a copy of the Prospectus required to be filed under Section 60 of the Companies Act will be delivered for registration to the RoC, situated at Paryavaran Bhawan, CGO Complex, Lodhi Road, New Delhi - 110 003, India.

Listing

Applications will be made to the BSE and the NSE for permission to deal in and for an official quotation of the Equity Shares of the Company. The BSE shall be the Designated Stock Exchange with which the basis of allocation will be finalised for the Issue.

If the permission to deal in and for an official quotation of the Equity Shares is not granted by any of the Stock Exchanges, the Company shall forthwith repay, without interest, all moneys received from the applicants in pursuance of the Red Herring Prospectus. If such money is not repaid within eight days after the Company becomes liable to repay it (i.e. from the date of refusal or within 15 days from the date of Bid/Issue Closing Date, whichever is earlier), then the Company shall, on and from expiry of eight days, be liable to repay the money with interest at the rate of 15% per annum on application money, as prescribed under Section 73 of the Companies Act.

The Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at both the Stock Exchanges mentioned above are taken within seven working days of finalisation of the basis of Allotment for the Issue. In addition to the Lead Manager, the Issuer is also obliged to update the offer document and keep the public informed of any material changes till the listing and trading approval.

Consents

Consents in writing of: (a) Directors, the Company Secretary and Compliance Officer, the Auditors, the Legal Advisors, the Bankers to the Company and the Bankers to the Issue; and (b) the Book Running Lead Managers, the Syndicate Members, the Escrow Collection Bankers and the Registrar to the Issue to act in their respective capacities, have been obtained and filed along with a copy of the Red Herring Prospectus with the RoC as required under Sections 60 and 60B of the Companies Act and such consents have not been withdrawn up to the time of delivery of the Red Herring Prospectus for registration with the RoC.

The Auditors have given their written consent to the inclusion of their report in the form and context in which it appears in this Red Herring Prospectus and such consent and report has not been withdrawn up to the time of delivery of the Red Herring Prospectus for registration with the RoC.

Expert Opinion

Except as stated in the sections titled “Statement of Tax Benefits” and “Financial Statements” beginning on pages 44 and F-1 of this Red Herring Prospectus, we have not obtained any expert opinions.

Expenses of the Issue

The expenses of the Issue include, among others, underwriting and management fees, selling commission, printing and distribution expenses, legal fees, statutory advertisement expenses and listing fees. The estimated expenses of the Issue are as follows:

(Rs.millions)			
Activity	Expense for the Issue	Percentage of Total Expenditure	Percentage of Issue Size
Lead management, underwriting and selling commissions*	[●]	[●]	[●]
Advertising and marketing expenses*	[●]	[●]	[●]
Printing and stationary expenses*	[●]	[●]	[●]
Others (Registrar fees, legal fees etc.)*	[●]	[●]	[●]
Total estimated Issue expenses	[●]	[●]	[●]

* Will be included after finalisation of Issue Price.

Fees Payable to the Book Running Lead Managers and Syndicate Members

The total fees payable to the BRLMs and the Syndicate Members (including underwriting commission and selling commission) will be as stated in the Engagement Letter with the BRLMs a copy of which is available for inspection at the Registered Office of the Company.

Fees Payable to the Registrar to the Issue

The fees payable to the Registrar to the Issue for processing of application, data entry, printing of CAN/refund order (or revised CANs, if required), preparation of refund data on magnetic tape, printing of bulk mailing register will be as per the Memorandum of Understanding signed with the Company, a copy of which is available for inspection at the Company’s Registered Office. The Company shall bear such expenses.

The Registrar to the Issue will be reimbursed for all out-of-pocket expenses including cost of stationery, postage, stamp duty

and communication expenses. Adequate funds will be provided to the Registrar to the Issue to enable them to send refund orders or allotment advice by registered post/speed post/under certificate of posting.

Previous Rights and Public Issues

The Company has not made any public issue of Equity Shares or a rights issue either in India or abroad prior to the date of this Red Herring Prospectus.

Issues otherwise than for Cash

Except as stated in the section titled “Capital Structure” beginning on page 21 of this Red Herring Prospectus, the Company has not issued any Equity Shares for consideration otherwise than for cash.

Purchase of Property

Except as stated in the section titled “Objects of the Issue” beginning on page 34 of this Red Herring Prospectus, there is no property which we have purchased or acquired or propose to purchase or acquire which is to be paid for wholly, or in part, from the net proceeds of the Issue or the purchase or acquisition of which has not been completed on the date of this Red Herring Prospectus, other than property in respect of which:

- the contracts for the purchase or acquisition were entered into in the ordinary course of the business, and the contracts were not entered into in contemplation of the Issue nor is the Issue contemplated in consequence of the contracts; or
- the amount of the purchase money is not material; or
- disclosure has been made earlier in this Red Herring Prospectus.

Commission and Brokerage paid on Previous Issues of our Equity Shares

Since this is the initial public offer of the Company’s Equity Shares, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of the Equity Shares since the incorporation of the Company.

Companies under the Same Management

There are no listed companies under the same management within the meaning of erstwhile Section 370 (1B) of the Companies Act, other than the Promoter Group companies, details of which are provided in the section titled “Our Promoters and Promoter Group ” beginning on page 124 of this Red Herring Prospectus.

Promise vs. Performance

Except as disclosed in the section titled “Our Promoters and Promoter Group ” beginning on page 124 of this Red Herring Prospectus, neither the Company nor any Promoter Group companies have made any previous public or rights issue.

Outstanding Debentures or Bonds

The Company does not have any outstanding debentures or bonds.

Outstanding Preference Shares

The Company had issued 100 cumulative redeemable Preference Shares (Class A) on August 4, 2005, which are outstanding. Further, the Company issued 26,000,000 Preference Shares (Class B) on September 25, 2006 which are outstanding. The Company proposes to redeem the Preference Shares (Class B) out of the proceeds of this Issue.

Stock Market Data of our Equity Shares

This being an initial public offering of the Company, the Equity Shares are not listed on any stock exchange.

Other Disclosures

The Promoters, Promoter Group or the directors of the Promoter company or the Directors have not purchased or sold any securities of the Company during a period of six months preceding the date on which this Red Herring Prospectus is filed with SEBI.

Mechanism for Redressal of Investor Grievances by the Company

The Memorandum of Understanding between the Registrar to the Issue and the Company, will provide for retention of records with the Registrar to the Issue for a period of at least one year from the last date of dispatch of letters of allotment or refund orders, demat credit or where refunds are being made electronically, giving of refund instructions to the clearing system, to enable the investors to approach the Registrar to the Issue for redressal of their grievances.

All grievances relating to the Issue may be addressed to the Registrar to the Issue, giving full details such as name, address of the applicant, application number, number of shares applied for, amount paid on application, Depository Participant, and the bank branch or collection center where the application was submitted.

The Company estimates that the average time required by it or the Registrar to the Issue for the redressal of routine investor grievances will be seven days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, we will seek to redress these complaints as expeditiously as possible.

The Company has appointed Ms. Neerja Sharma, the Company Secretary, as the Compliance Officer and she may be contacted in case of any pre-Issue or post-Issue related problems. She can be contacted at the following address:

Ms. Neerja Sharma
Escorts Heart Institute and Research Centre Limited,
Okhla Road,
New Delhi - 110 025, India.
Tel: +91 11 2682 5000
Fax: +91 11 4162 8435
E-mail: fortisipo@fortishealthcare.com

Mechanism for Redressal of Investor Grievances by Companies under the Same Management

The Company does not have any other listed company under the same management within the meaning of erstwhile Section 370 (1B) of the Companies Act, other than the Promoter Group companies, details of which are provided in the section titled "Our Promoters and Promoter Group" beginning on page 124 of this Red Herring Prospectus.

Changes in Auditors

There has been no change in the auditors of the Company for the last three years.

Capitalisation of Reserves or Profits

The Company has not capitalised its reserves or profits at any time during last five years.

Revaluation of Assets

There has been no revaluation of assets of the Company since incorporation.

Interest of Promoters and Directors

For details, see the sections titled "Our Promoters and Promoter Group" and "Our Management" beginning on pages 124 and 112, respectively of this Red Herring Prospectus.

Payment or benefit to officers of the Company

Except as stated otherwise in this Red Herring Prospectus, no amount or benefit has been paid or given or is intended to be paid or given to any of our officers except the normal remuneration for services rendered as directors, officers or employees since the incorporation of the Company.

None of the beneficiaries of loans and advances and sundry debtors are related to the directors of the Company.

TERMS OF THE ISSUE

The Equity Shares being issued are subject to the provisions of the Companies Act, the Memorandum and Articles of Association, the terms of the Draft Red Herring Prospectus, this Red Herring Prospectus, the Prospectus, the Bid cum Application Form, the Revision Form, the Confirmation of Allocation Note and other terms and conditions as may be incorporated in the allotment advices and other documents/certificates that may be executed in respect of the Issue. In addition, the Equity Shares shall also be subject to applicable laws, guidelines, notifications, rules and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the Government of India, the Stock Exchanges, the RBI, RoC and/or other authorities, as in force on the date of the Issue and to the extent applicable.

Authority for the Issue

The Board of Directors has, pursuant to a resolution passed at its meeting held on February 10, 2006, authorised the Issue subject to the approval by the shareholders of the Company under Section 81(1A) of the Companies Act.

Our shareholders of the Company have authorised the Issue by a special resolution in accordance with section 81(1A) of the Companies Act, on March 8, 2006.

Ranking of Equity Shares

The Equity Shares being issued shall be subject to the provisions of, the Companies Act, the Memorandum and Articles of Association and shall rank *pari passu* in all respects with the existing Equity Shares including rights in respect of dividend. See the section titled “Main Provisions of the Articles of Association of the Company” beginning on page 300 of this Red Herring Prospectus for a description of the Articles of Association. The Allottees will be entitled to dividend or any other corporate benefits, if any, declared by the Company after the date of allotment.

Mode of Payment of Dividend

The Company shall pay dividend, if any, to its shareholders as per the provisions of the Companies Act.

Face Value and Issue Price

The face value of each Equity Share is Rs. 10. The Floor Price of Equity Shares is Rs. 92 per Equity Share and the cap price is Rs. 110 per Equity Share. At any given point of time, there shall be only one denomination for the Equity Shares.

Compliance with SEBI Guidelines

The Company shall comply with applicable disclosure and accounting norms specified by SEBI.

Rights of the Equity Shareholder

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association, the equity shareholders of the Company shall have the following rights:

- Right to receive dividend, if declared;
- Right to attend general meetings and exercise voting powers, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive offers for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation;
- Right of free transferability of shares; and
- Such other rights as may be available to a shareholder of a listed public company under the Companies Act and the Memorandum and Articles of Association.

For a detailed description of the main provisions of our Articles of Association dealing with voting rights, dividend, forfeiture and lien, transfer and transmission and/or consolidation/splitting, see the section titled “Main Provisions of Articles of Association of the Company,” beginning on page 300 of this Red Herring Prospectus.

Market Lot and Trading Lot

In terms of existing SEBI Guidelines, trading in the Equity Shares shall only be in Dematerialised form for all investors. Since trading of the Equity Shares is in Dematerialised mode, the tradable lot is one Equity Share. In terms of Section 68B of the Companies Act, the Equity Shares shall be Allotted only in dematerialised form. Allotment through the Issue will be done only in electronic form in multiples of one Equity Share subject to a minimum Allotment of 60 Equity Shares.

Nomination Facility to the Investor

In accordance with Section 109A of the Companies Act, the sole or First Bidder, along with other joint Bidder(s), may nominate any one person in whom, in the event of death of the sole Bidder or in case of joint Bidders, death of all the Bidders, as the case may be, the Equity Shares allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall, in accordance with Section 109A of the Companies Act, be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale/transfer/alienation of Equity Share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at the Company's Registered Office or with the registrar and transfer agent of the Company.

In accordance with Section 109B of the Companies Act, any person who becomes a nominee by virtue of the provisions of Section 109A of the Companies Act, shall upon the production of such evidence as may be required by our Board, elect either:

- a. to register himself or herself as the holder of the Equity Shares; or
- b. to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with, within a period of 90 days, the Board may thereafter withhold payment of all dividends, bonuses or other monies payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the allotment of Equity Shares in the Issue will be made only in dematerialised mode, there is no need to make a separate nomination with the Company. Nominations registered with the respective Depository Participant of the applicant would prevail. If the investors require changing the nomination, they are requested to inform their respective Depository Participant.

Application by Eligible NRIs/FIIs registered with SEBI and FVCIs registered with SEBI

It is to be distinctly understood that there is no reservation for Eligible NRIs or FIIs registered with SEBI or FVCIs registered with SEBI. Such Eligible NRIs, FIIs registered with SEBI or FVCIs registered with SEBI will be treated on the same basis as other categories for the purpose of allocation. As per RBI regulations, OCBs cannot participate in the Issue.

Jurisdiction

Exclusive jurisdiction for purposes of this Issue is with the competent Courts in Delhi, India.

Minimum Subscription

If the Company does not receive the minimum subscription of 90% of the Net Issue, including devolvement of the members of the Syndicate, if any, within 60 days from the Bid/Issue Closing Date, the Company shall forthwith refund the entire subscription amount received. If there is a delay beyond eight days after the Company becomes liable to pay the amount, the Company shall pay interest as per Section 73 of the Companies Act.

Further, in terms of clause 2.2.2A of the SEBI Guidelines, the Company shall ensure that the number of prospective allottees to whom Equity Shares will be Allotted will not be less than 1,000. If at least 60% of the Net Issue cannot be Allotted to the QIBs, then the entire application money will be refunded.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction except in compliance with the applicable laws of such jurisdictions.

The Equity Shares have not been and will not be registered under the Securities Act or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S under the Securities Act), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Equity Shares are only being offered and sold (i) in the United States to "qualified institutional buyers", as defined in Rule 144A of the Securities Act, and (ii) outside the United States to certain persons in offshore transactions in compliance with Regulation S under the Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

Arrangement for Disposal of Odd Lots

There are no arrangements for disposal of odd lots.

Restriction on Transfer of Shares

There are no restrictions on transfers and transmissions of share and on their consolidation/splitting except as provided in our Articles of Association. For details see the section titled "Main Provisions of our Articles of Association" beginning on page 300 of this Red Herring Prospectus.

ISSUE STRUCTURE

The present Issue of 45,996,439 Equity Shares comprising of a Net Issue of 45,753,963 Equity Shares being made through the Book Building Process and a Firm Allotment Portion of 242,476 Equity Shares, at a price of Rs. [●] for cash aggregating Rs. [●] million.

	QIBs	Non-Institutional Bidders	Retail Individual Bidders	Eligible Employees/ Firm Allotment Portion
Number of Equity Shares available for allocation*	At least 27,452,378 Equity Shares.	Not less than 4,575,396 Equity Shares or Net Issue less allocation to QIB Bidders and Retail Individual Bidders shall be available for allocation.	Not less than 13,726,189 Equity Shares or Net Issue less allocation to QIB Bidders and Non Institutional Bidders shall be available for allocation.	242,476 Equity Shares.**
Percentage of Issue Size available for allocation	At least 60% of the Net Issue. However, 5% of the QIB Portion shall be available for allocation proportionately to Mutual Funds only. Mutual Funds participating in the 5% reservation in the QIB Portion will also be eligible for allocation in the remaining QIB portion. The unsubscribed portion in the Mutual Fund reservation will be available to QIBs.	Not less than 10% of the Net Issue or Issue less allocation to QIB Bidders and Retail Individual Bidders shall be available for allocation.	Not less than 30% of the Net Issue or Issue less allocation to QIB Bidders and Non Institutional Bidders shall be available for allocation.	0.53% of the Issue.
Basis of Allocation, if respective category is oversubscribed	Proportionate as follows: (a) 1,372,619 Equity Shares shall be allocated on a proportionate basis to Mutual Funds in the Mutual Funds portion; (b) 26,079,759 Equity Shares shall be allocated on a proportionate basis to all QIBs including Mutual Funds receiving allocation as per (a) above.	Proportionate.	Proportionate.	Not applicable.

	QIBs	Non-Institutional Bidders	Retail Individual Bidders	Eligible Employees/ Firm Allotment Portion
Minimum Bid	Such number of Equity Shares in multiples of 60 Equity Shares so that the Bid Amount exceeds Rs. 100,000.	Such number of Equity Shares in multiples of 60 Equity Shares so that the Bid Amount exceeds Rs. 100,000.	60 Equity Shares and in multiples of 60 Equity Shares thereafter.	As per Firm Allotment procedure described in section titled "Issue Procedure-Bids by Eligible Employees" beginning on 278 of this Red Herring Prospectus.
Maximum Bid	Such number of Equity Shares, not exceeding the Issue, subject to applicable limits.	Such number of Equity Shares so that the Bid does not exceed the Issue, subject to applicable limits.	Such number of Equity Shares so that the Bid Amount does not exceed Rs. 100,000.	As per Firm Allotment procedure described in section titled "Issue Procedure-Bids by Eligible Employees" beginning on 278 of this Red Herring Prospectus.
Mode of Allotment	Compulsorily in Dematerialised form.	Compulsorily in Dematerialised form.	Compulsorily in Dematerialised form.	Compulsorily in Dematerialised form.
Trading Lot	One Equity Share.	One Equity Share.	One Equity Share.	One Equity Share.
Who can Apply ***	Public financial institutions, as specified in Section 4A of the Companies Act, scheduled commercial banks, Mutual Funds registered with SEBI, foreign institutional investors registered with SEBI, multilateral and bilateral development financial institutions, venture capital funds registered with SEBI, foreign venture capital investors registered with SEBI, State Industrial Development Corporations, permitted insurance companies registered with the Insurance Regulatory and Development Authority, provident funds with minimum corpus of Rs. 250 million and pension funds with minimum corpus of Rs. 250 million in accordance with applicable law.	Resident Indian Individuals, HUFs (in the name of Karta), companies, corporate bodies, Eligible NRIs, scientific institutions societies and trusts.	Resident Indian Individuals, HUFs (in the name of the Karta) and Eligible NRIs applying for Equity Shares such that the Bid Amount does not exceed Rs. 100,000 in value.	Eligible Employees.

	QIBs	Non-Institutional Bidders	Retail Individual Bidders	Eligible Employees/ Firm Allotment Portion
Terms of Payment	Margin Amount applicable to QIB Bidders at the time of submission of Bid cum Application Form to the S y n d i c a t e Members.****	Margin Amount applicable to Non-Institutional Bidders at the time of submission of Bid cum Application Form to the Syndicate Members.	Margin Amount applicable to Retail Individual Bidders at the time of submission of Bid cum Application Form to the Syndicate Members.	Margin Amount applicable to Eligible Employees at the time of submission of Bid cum Application Form.
Margin Amount	At least 10% of Bid Amount.	Full Bid Amount on Bidding.	Full Bid Amount on Bidding.	Full Bid Amount on Bidding.

* Subject to valid Bids being received at or above the Issue Price. At least 60% of the Net Issue shall be available for Allotment to QIB Bidders. 5% of the QIB Portion shall be available for Allotment on a proportionate basis to Mutual Funds only. Mutual Funds participating in the 5% share in the QIB Portion will also be eligible for Allocation in the remaining QIB Portion. Further, not less than 10% of the Net Issue shall be available for allocation on a proportionate basis to Non-institutional Bidders and not less than 30% of the Net Issue shall be available for allocation on a proportionate basis to Retail Individual Bidders, subject to valid Bids being received at or above the Issue Price.

Under-subscription, if any, in any category except in the QIB category and Firm Allotment Portion, would be met with spill-over from other categories in the Company's sole discretion, in consultation with the BRLMs and the Designated Stock Exchange. If a minimum Allotment of 60% of the Net Issue is not made to the QIBs, the entire application money will be refunded. However, if the aggregate demand by Mutual Funds is less than 1,372,619 Equity Shares (assuming QIB Portion is 60% of the Net Issue size, i.e. 27,452,378 Equity Shares), the balance Equity Shares available for Allocation in the Mutual Funds Portion will first be added to the QIB Portion and be allocated proportionately to the QIB Bidders. In the event that the aggregate demand in the QIB Portion has been met, under subscription, if any, would be allowed to be met with spill-over from any other category, except the Firm Allotment Portion, or combination of categories in the Company's sole discretion, in consultation with the BRLMs and the Designated Stock Exchange.

** In the event any Eligible Employee to whom the Company proposes to allot Equity Shares in the Firm Allotment Portion, which is a maximum of 242,476 Equity Shares, does not subscribe to or make payment in respect of the Equity Shares proposed to be Allotted to him/her under the Firm Allotment Portion, the Promoters shall apply to the extent of the Equity Shares offered to such Eligible Employee upto a maximum of 242,476 Equity Shares. The Bid Amount for such number of Equity Shares shall be paid by the Promoters at the Cap Price at least one business day prior to the Bid/Issue Opening Date. Furthermore, in the event that the Bid of an Eligible Employee in the Firm Allotment Portion gets rejected, the Issue Price for such number of Equity Shares shall be paid by the Promoters. Accordingly, under-subscription in the Firm Allotment Portion shall be subscribed to by the Promoters. For further information see the section titled "Issue Procedure- Bids by Eligible Employees" beginning on page 278 of this Red Herring Prospectus.

*** In case the Bid cum Application Form is submitted in joint names, the investors should ensure that the Demat account is also held in the same joint names and are in the same sequence in which they appear in the Bid cum Application Form.

**** After the Bid/Issue Closing Date, depending on the level of subscription, additional Margin Amount, if any, may be called for from the QIB Bidders.

Notice to QIBs: Allotment Reconciliation and Revised CANs

After the Bid/Issue Closing Date, an electronic book will be prepared by the Registrar on the basis of Bids uploaded on the BSE/ NSE system. This shall be followed by a physical book prepared by the Registrar on the basis of Bid cum Application Forms received. Based on the electronic book or the physical book, as the case may be, QIBs may be sent a CAN, indicating the number of Equity Shares that may be allocated to them. This CAN is subject to the basis of final Allotment, which will be approved by the Designated Stock Exchange and reflected in the reconciled book prepared by the Registrar. Subject to SEBI Guidelines, certain Bid applications may be rejected due to technical reasons, non-receipt of funds, cancellation of cheques, cheque bouncing, incorrect details, etc. and these rejected applications will be reflected in the reconciliation and basis of Allotment as approved by the Designated Stock Exchange. As a result, a revised CAN may be required to be sent to QIBs and the allocation of Equity Shares in such revised CAN may be different from that specified in the earlier CAN. QIBs should note that they may be required to pay additional amounts, if any, by the Pay-in Date specified in the revised CAN, for any increased allocation of Equity Shares. The CAN will constitute the valid, binding and irrevocable contract (subject only to the issue of a revised CAN) for the QIB to pay the entire Offer Price for all the Equity Shares allocated to such QIB. Any revised CAN, if issued, will supersede in entirety the earlier CAN.

Withdrawal of the Issue

The Company, in consultation with the BRLMs, reserves the right not to proceed with the Issue at anytime after the Bid/Issue Opening Date but before Allotment, without assigning any reason therefor. Notwithstanding the foregoing, the Issue is also subject to obtaining (i) the final listing and trading approvals of the Stock Exchanges, which the Company shall apply for after Allotment and (ii) the final RoC approval of the Prospectus after it is filed with the RoC.

Letters of Allotment or Refund Orders

The Company shall give credit to the beneficiary account with depository participants within two working days from the date of the finalisation of basis of allocation. Applicants residing at 15 centres where clearing houses are managed by the RBI, will get refunds through ECS only except where applicant is otherwise disclosed as eligible to get refunds through direct credit and RTGS. The Company shall ensure dispatch of refund orders, if any, of value up to Rs. 1,500 under certificates of posting, and shall dispatch refund orders above Rs. 1,500, if any, by registered post or speed post at the sole or First Bidder's, if there are joint Bidders, sole risk within 15 days of the Bid/Issue Closing Date. Applicants to whom refunds are made through electronic transfer of funds will be sent a letter through ordinary post intimating them about the mode of credit of refund within 15 days of closure of the Issue.

Interest in Case of Delay in Despatch of Allotment Letters/ Refund Orders

In accordance with the Companies Act, the requirements of the Stock Exchanges and SEBI Guidelines, the Company undertakes that:

- Allotment shall be made only in Dematerialised form within 15 days from the Bid/ Issue Closing Date;
- Despatch of refund orders shall be done within 15 days from the Bid/ Issue Closing Date; and
- The Company shall pay interest at 15% per annum, if the Allotment is not made, on refund orders that are not despatched to applicant or if, in a case where refund or portion thereof is made in electronic mode/manner, the refund instructions have not been given to clearing members, and/ or if Demat credits are not made to investors within the 15-day period prescribed above.

We will provide adequate funds required for despatch of refund orders or Allotment advice to the Registrar to the Issue.

Refunds will be made by cheques, pay orders or demand drafts drawn on the Escrow Collection Banks and payable at par at places where Bids are received. Bank charges, if any, for encashing such cheques, pay orders or demand drafts at other centres will be payable by the Bidders.

Bid/Issue Programme

BID/PUBLIC ISSUE OPENS ON	:	MONDAY	APRIL	16,	2007
BID/PUBLIC ISSUE CLOSES ON	:	FRIDAY	APRIL	20,	2007

Bids and any revision in Bids shall be accepted **only between 10 a.m. and 3 p.m.** (Indian Standard Time) during the Bidding/ Issue Period as mentioned above at the bidding centres mentioned on the Bid cum Application Form **except that on the Bid/ Issue Closing Date Bids shall be accepted only between 10.00 a.m. and 1.00 p.m (Indian Standard Time)** and uploaded until such time as permitted by the BSE and the NSE on the Bid/Issue Closing Date. Due to the limitation of time available for uploading the Bids on the Bid/Issue Closing Date, Investors are advised to submit their Bids one day prior to the Bid/Issue Closing Date and, in any case, no later than 1:00 PM (Indian Standard Time) on the Bid/Issue Closing Date. Bids will only be accepted on working days, i.e., Monday to Friday (excluding any public holiday).

The Company, in consultation with the BRLMs, reserves the right to revise the Price Band during the Bidding/Issue Period in accordance with SEBI Guidelines. The Cap Price should not be more than 20% of the Floor Price. Subject to compliance with the immediately preceding sentence, the floor of the Price Band can move up or down to the extent of 20% of the Floor Price disclosed in the Red Herring Prospectus.

In case of revision in the Price Band, the Bidding/Issue Period will be extended for three additional working days after revision of the Price Band subject to the Bidding/Issue Period not exceeding 10 working days. Any revision in the Price Band and the revised Bidding/ Issue Period, if applicable, will be widely disseminated by notification to the BSE and the NSE, by issuing a press release, and also by indicating the change on the web sites of the BRLMs and at the terminals of the Syndicate.

ISSUE PROCEDURE

Book Building Procedure

In terms of Rule 19(2)(b) of the SCRR, this being an issue for less than 25% of the post-Issue capital, the Issue is being made through the 100% Book Building Process wherein at least 60% of the Net Issue will be available for allocation on a proportionate basis to QIBs, of which 5% shall be available for allocation to Mutual Funds only. If at least 60% of the Net Issue cannot be allotted to QIBs, then the entire application money will be refunded forthwith. Further, not less than 30% of the Net Issue shall be available for allocation on a proportionate basis to the Retail Individual Bidders, and not less than 10% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders, subject to valid Bids being received at or above the Issue Price. Further, 242,476 Equity Shares shall be allotted to Eligible Employees, subject to valid Bids being received at or above the Issue Price.

Bidders are required to submit their Bids through the Syndicate. Further, QIB Bids can be submitted only to the BRLMs. The Company, in consultation with the BRLMs, may reject any Bid procured from QIBs, by any or all members of the Syndicate, for reasons to be recorded in writing provided that such rejection shall be made at the time of receiving of the Bid cum Application Form and the reasons therefor shall be disclosed to the respective QIB Bidder, at the time of the rejection of the Bid. In case of Non-Institutional Bidders, Retail Individual Bidders and Eligible Employees, the Company would have a right to reject the Bids only on technical grounds.

Investors should note that the Equity Shares would be allotted to all successful Bidders only in the Dematerialised form. Bidders will not have the option of Allotment of the Equity Shares in physical form. The Equity Shares on Allotment shall be traded only in the Dematerialised segment of the Stock Exchanges.

Bid cum Application Form

Bidders shall only use the specified Bid cum Application Form bearing the stamp of a member of the Syndicate for the purpose of making a Bid in terms of the Red Herring Prospectus. The Bidder shall have the option to make a maximum of three Bids in the Bid cum Application Form and such options shall not be considered as multiple Bids. Upon the allocation of Equity Shares, dispatch of the CAN, and filing of the Prospectus with the RoC, the Bid cum Application Form shall be considered as the Application Form. Upon completing and submitting the Bid cum Application Form to a member of the Syndicate, the Bidder is deemed to have authorised the Company to make the necessary changes in the Red Herring Prospectus and the Bid cum Application Form as would be required for filing the Prospectus with the RoC and as would be required by the RoC after such filing, without prior or subsequent notice of such changes to the Bidder.

The prescribed colour of the Bid cum Application Form for various categories is as follows:

Category	Colour of Bid cum Application Form
Resident Indians and Eligible NRIs applying on a non-repatriation basis	White
Non Residents, including Eligible NRIs, FVCIs or FIIs applying on a repatriation basis	Blue
Eligible Employees	Pink

Who can Bid?

- Persons eligible to invest under all applicable laws, rules, regulations and guidelines;
- Indian nationals resident in India who are majors, in single or joint names (not more than three);
- Hindu undivided families or HUFs in the individual name of the Karta. The Bidder should specify that the Bid is being made in the name of the HUF in the Bid cum Application Form as follows: "Name of Sole or First Bidder: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta". Bids by HUFs would be considered at par with those from individuals;
- Eligible NRIs on a repatriation basis or a non-repatriation basis subject to applicable laws. NRIs other than Eligible NRIs are not permitted to participate in the Issue;
- Companies and corporate bodies registered under the applicable laws in India and authorised to invest in equity shares;

- (f) Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to trusts/societies and who are authorised under their constitution to hold and invest in equity shares;
- (g) Scientific and/or industrial research organisations authorised to invest in equity shares;
- (h) Indian financial institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to the RBI regulations and the SEBI guidelines and regulations, as applicable);
- (i) Mutual funds registered with SEBI;
- (j) FIs registered with SEBI, on a repatriation basis;
- (k) Multilateral and bilateral development financial institutions;
- (l) Venture capital funds registered with SEBI;
- (m) Foreign venture capital investors registered with SEBI;
- (n) State industrial development corporations;
- (o) Insurance companies registered with the Insurance Regulatory and Development Authority, India;
- (p) As permitted by the applicable laws, provident funds with minimum corpus of Rs. 250 million and who are authorised under their constitution to invest in equity shares;
- (q) Pension funds with a minimum corpus of Rs. 250 million and who are authorised under their constitution to invest in equity shares;
- (r) Eligible Employees; and
- (s) Any other QIBs permitted to invest, subject to compliance with all applicable laws, rules, regulations, guidelines and approvals in the Issue.

As per existing regulations, OCBs cannot Bid in the Issue.

Participation by Associates of the BRLMs and Syndicate Members:

The BRLMs and the Syndicate Members shall not be entitled to participate in this Issue in any manner except towards fulfilling their underwriting obligations. However, associates and affiliates of the BRLMs and Syndicate Member are entitled to Bid and subscribe to Equity Shares in the Issue either in the QIB Portion or in Non Institutional Portion as may be applicable to such investors, where the Allotment will be on a proportionate basis. Such bidding and subscription may be on their own account or on behalf of their clients.

Maximum and Minimum Bid Size

- (a) **For Retail Individual Bidders:** The Bid must be for a minimum of 60 Equity Shares and in multiples of 60 Equity Shares thereafter and it must be ensured that the Bid Amount payable by the Bidder does not exceed Rs. 100,000. In case of revision of Bids, the Retail Individual Bidders have to ensure that the Bid Amount does not exceed Rs. 100,000. In case the Bid Amount is over Rs. 100,000 due to revision of the Bid or revision of the Price Band or on exercise of an option to Bid at the Cut-off Price, the Bid would be considered for allocation under the Non-Institutional Portion. The option to Bid at the Cut-off Price is an option given only to the Retail Individual Bidders indicating their agreement to Bid and purchase Equity Shares at the final Issue Price as determined at the end of the Book Building Process.
- (b) **For Non-Institutional Bidders and QIB Bidders:** The Bid must be for a minimum of such number of Equity Shares such that the Bid Amount exceeds Rs. 100,000 and in multiples of 60 Equity Shares. A Bid cannot be submitted for more than the Issue size. However, the maximum Bid by a QIB investor should not exceed the investment limits prescribed for them under applicable laws. Under existing SEBI guidelines, a QIB Bidder cannot withdraw its Bid after the Bid /Issue Closing Date and is required to pay the QIB Margin upon submission of the Bid cum Application Form.

In case of revision in Bids, the Non-Institutional Bidders, who are individuals, have to ensure that the Bid Amount is greater than Rs. 100,000 for being considered for allocation in the Non-Institutional Portion. In case the Bid Amount reduces to Rs. 100,000 or less due to a revision in Bids or revision of the Price Band, Bids by Non-Institutional Bidders who are eligible for allocation in the Retail Portion would be considered for allocation under the Retail Portion. Non-Institutional Bidders and QIB Bidders are not allowed to Bid at the Cut-off Price.

- (c) **For Eligible Employees:** The Bid must be for such number of Equity Shares as agreed to by an Eligible Employee and specified in Appendix A to this Red Herring Prospectus at the Cap Price. For further information, see the section titled "Issue Procedure-Bids by Eligible Employees" beginning on page 278 of this Red Herring Prospectus.

Bidders are advised to ensure that any single Bid from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in this Red Herring Prospectus. Refund amounts following a permitted withdrawal of a Bid shall be paid in the manner described under "Payment of Refund" beginning on page 285 of this Red Herring Prospectus.

Information for the Bidders:

- (a) The Company will file the Red Herring Prospectus with the RoC at least three days before the Bid/Issue Opening Date.
- (b) The members of the Syndicate will circulate copies of the Bid cum Application Form, to potential investors, and at the request of potential investors, copies of the Red Herring Prospectus. The Red Herring Prospectus along with the Bid cum Application Form, shall be circulated to the Eligible Employees not later than four business days prior to the Bid/Issue Opening day. Any investor (who is eligible to invest in the Equity Shares) who would like to obtain the Red Herring Prospectus and/or the Bid Cum Application Form can obtain the same from the Registered Office of the Company or from any of the members of the Syndicate.
- (c) Eligible investors who are interested in subscribing for the Equity Shares should approach the BRLMs or the Syndicate Members or their authorised agent(s) to register their Bid.
- (d) The Bids should be submitted on the prescribed Bid cum Application Form only. Bid cum Application Forms should bear the stamp of a member of the Syndicate. Bid cum Application Forms which do not bear the stamp of a member of the Syndicate will be rejected.

Method and Process of Bidding

- (a) The Company and the BRLMs shall declare the Bid/Issue Opening Date and the Bid/Issue Closing Date at the time of filing the Red Herring Prospectus with the RoC and also publish the same in two widely circulated newspapers (one each in English and Hindi). This advertisement, subject to the provision of Section 66 of the Companies Act, shall contain the minimum disclosures as specified under Schedule XX-A of the SEBI Guidelines.
- (b) The members of the Syndicate will circulate copies of the Red Herring Prospectus, along with the Bid cum Application Form, to Eligible Employees bidding in the Firm Allotment Portion, not later than four business days prior to the Bid/Issue Opening day. Eligible Employees bidding in the Firm Allotment Portion must deposit the Bid Amount at the Cap Price, along with the Bid cum Application Form at least three business days prior to the Bid/Issue Opening Date.
- (c) In the event any Eligible Employee to whom the Company proposes to allot Equity Shares in the Firm Allotment Portion, does not subscribe to or make payment in respect of the Equity Shares proposed to be allotted to him/her in the Firm Allotment Portion, the Promoters shall subscribe to the extent of the Equity Shares offered to such Eligible Employee up to a maximum of 242,476 Equity Shares. The Issue Price for such number of Equity Shares shall be paid by the Promoters at least one business day prior to the Bid/Issue Opening Date. Furthermore, in the event that the Bid of an Eligible Employee in the Firm Allotment Portion gets rejected, the Issue Price for such number of Equity Shares shall be paid by the Promoters.
- (d) Except as provided above, the members of the Syndicate shall accept Bids from the Bidders, during the Bidding/Issue Period in accordance with the terms of the Syndicate Agreement. During the Bidding/Issue period eligible investors who are interested in subscribing to our Equity Shares should approach any of the members of the Syndicate or their authorised agent(s) to register their Bid.
- (e) The Bidding/Issue Period shall be a minimum of three working days and shall not exceed seven working days. In case the Price Band is revised, the revised Price Band and Bidding/Issue Period will be published in two widely circulated newspapers (one each in English and Hindi) and also by indicating the change on the website of the BRLMs and at the terminals of the members of the Syndicate. The Bidding/Issue Period may be extended, if required, by an additional three working days, subject to the total Bidding/Issue Period not exceeding 10 working days.
- (f) Each Bid cum Application Form will give the Bidder the choice to Bid for up to three optional prices (for details, see the section titled "Issue Procedure - Bids at Different Price Levels," beginning on page 275 of this Red Herring Prospectus) within the Price Band and specify the demand (i.e. the number of Equity Shares Bid for) in each option. The price and

demand options submitted by the Bidder in the Bid cum Application Form will be treated as optional demands from the Bidder, and will not be cumulated. After determination of the Issue Price, the maximum number of Equity Shares Bid for by a Bidder at or above the Issue Price will be considered for allocation and the rest of the Bid(s), irrespective of the Bid Price, will become automatically invalid.

- (g) The Bidder cannot Bid on another Bid cum Application Form after Bids on one Bid cum Application Form have been submitted to a member of the Syndicate. Submission of a second Bid cum Application Form, to either the same or to another member of the Syndicate, will be treated as multiple Bids and is liable to be rejected, either before entering the Bid into the electronic bidding system, or at any point of time prior to the allocation or Allotment of Equity Shares in the Issue. However, the Bidder can revise the Bid through the Revision Form, the procedure for which is detailed under the section titled "Issue Procedure - Build-up of the Book and Revision of Bids," beginning on page 282 of this Red Herring Prospectus.
- (h) The members of the Syndicate will enter each Bid option into the electronic bidding system as a separate Bid and generate a Transaction Registration Slip ("TRS"), for each price and demand option and give the same to the Bidder. Therefore, a Bidder can receive up to three TRSs for each Bid cum Application Form.
- (i) During the Bidding/Issue Period, Bidders may approach a member of the Syndicate to submit their Bids. Every member of the Syndicate shall accept Bids from all clients/investors who place orders through them and shall have the right to vet the Bids, subject to the terms of the Syndicate Agreement and this Red Herring Prospectus.
- (j) Along with the Bid cum Application Form, all Bidders will make payment in the manner described in the section titled "Issue Procedure - Terms of Payment" beginning on page 277 of this Red Herring Prospectus.

Bids at different price levels

The Price Band has been fixed at Rs. 92 to Rs. 110 per Equity Share of Rs. 10 each, Rs. 92 being the Floor Price and Rs. 110 being the Cap Price. The Bidders can Bid at any price within the Price Band, in multiples of Re. 1 (Rupee One).

- (a) In accordance with the SEBI Guidelines, the Company, in consultation with the BRLMs, reserves the right to revise the Price Band during the Bidding Period. The cap on the Price Band should not be more than 20% of the Floor Price. Subject to compliance with the immediately preceding sentence, the Floor Price can move up or down to the extent of 20% of the Floor Price disclosed in the Red Herring Prospectus).
- (b) In case of revision in the Price Band, the Bidding/Issue Period will be extended for three additional working days after revision of the Price Band subject to a maximum of 10 working days. Any revision in the Price Band and the revised Bidding/Issue Period, if applicable, will be widely disseminated by notification to the BSE and the NSE by issuing a public notice in two widely circulated newspapers (one each in English and Hindi) and also by indicating the change on the websites of the BRLMs and at the terminals of the members of the Syndicate.
- (c) The Company, in consultation with the BRLMs, can finalise the Issue Price within the Price Band in accordance with this clause, without the prior approval of, or intimation to, the Bidders.
- (d) The Bidder can Bid at any price within the Price Band. The Bidder has to Bid for the desired number of Equity Shares at a specific price. However, each Eligible Employee Bidding in the Firm Allotment Portion shall Bid for such number of Equity Shares as agreed to by such Eligible Employee and specified in Appendix A to this Red Herring Prospectus at the Cap Price.
Retail Individual Bidders applying for a maximum Bid in any of the bidding options not exceeding Rs. 100,000 may Bid at the Cut-off Price. However, bidding at the Cut-off Price is prohibited for QIB Bidders and Non-Institutional Bidders in excess of Rs. 100,000, and such Bids from QIBs and Non-Institutional Bidders shall be rejected.
- (e) Retail Individual Bidders who Bid at the Cut-off Price agree that they shall purchase the Equity Shares at any price within the Price Band. Retail Individual Bidders bidding at the Cut-off Price shall deposit the Bid Amount based on the Cap Price in the Escrow Account. In the event the Bid Amount is higher than the subscription amount payable by the Retail Individual Bidders who Bid at the Cut-off Price (i.e. the total number of Equity Shares allocated in the Issue multiplied by the Issue Price), the Retail Individual Bidders, who Bid at the Cut-off Price, shall receive the refund of the excess amounts from the Escrow Account or the Refund Account, as the case may be in the manner described in the section titled "Issue Procedure- Payment of Refunds" beginning on page 285 of this Red Herring Prospectus.
- (f) Eligible Employees bidding in the Firm Allotment Portion at the Cap Price agree that they shall purchase the Equity Shares at any price within the Price Band. Eligible Employees bidding in the Firm Allotment Portion at the Cap Price shall deposit

the Bid Amount based on the Cap Price in the designated Escrow Account. In the event the Bid Amount is higher than the subscription amount payable by the Eligible Employees bidding in the Firm Allotment Portion (i.e. the total number of Equity Shares allocated in the Issue multiplied by the Issue Price), such Eligible Employees shall receive the refund of the excess amounts from the Escrow Account or the Refund Account, as the case may be.

- (g) In case of an upward revision in the Price Band announced as above, Retail Individual Bidders who had Bid at the Cut-off Price could either (i) revise their Bid or (ii) make additional payment based on the cap of the revised Price Band (such that the total amount i.e. original Bid Amount plus additional payment does not exceed Rs. 100,000 if the Bidder wants to continue to Bid at the Cut-off Price), with the Syndicate Member to whom the original Bid was submitted. In case the total amount (i.e. original Bid Amount plus additional payment) exceeds Rs. 100,000 for any Retail Individual Bidder, the Bid will be considered for allocation under the Non-Institutional Portion in terms of this Red Herring Prospectus. If, however, the Bidder does not either revise the Bid or make additional payment and the Issue Price is higher than the cap of the Price Band prior to revision, the number of Equity Shares Bid for shall be adjusted downwards for the purpose of Allotment, such that no additional payment would be required from the Bidder and the Bidder is deemed to have approved such revised Bid at the Cut-off Price.
- (h) In case of an upward revision in the Price Band announced as above, Eligible Employees Bidding in the Firm Allotment Portion who had Bid at the Cap Price will have to revise their Bid and make additional payment based on the cap of the revised Price Band one day prior to the Bid/Issue Closing Date. In the case of Eligible Employees, if they do not make additional payment based on the cap of the revised Price Band, the same shall be treated as a withdrawal of the Bid and the Promoters shall subscribe prior to the Bid/Issue Closing Date to the extent of Equity Shares offered to such Eligible Employee upto a maximum of 242,476 Equity Shares.
- (i) In case of a downward revision in the Price Band, announced as above, Retail Individual Bidders and Eligible Employees bidding in the Firm Allotment Portion, who have Bid at the Cap Price, could either revise their Bid or the excess amount paid at the time of bidding would be refunded from the Escrow Account or the Refund Account, as the case may be.
- (j) In the event of any revision in the Price Band, whether upwards or downwards, the minimum application size shall remain 60 Equity Shares irrespective of whether the Bid Amount payable on such minimum application is not in the range of Rs. 5,000 to Rs. 7,000.

Bids and Revisions of Bids

Bids and revisions of Bids must be:

- (a) Made only in the prescribed Bid cum Application Form or Revision Form, as applicable (white, blue or pink colour).
- (b) In single name or in joint names (not more than three, and in the same order as their Depository Participant details).
- (c) Completed in full, in BLOCK LETTERS in ENGLISH and in accordance with the instructions contained herein, in the Bid cum Application Form or in the Revision Form. Incomplete Bid cum Application Forms or Revision Forms are liable to be rejected.
- (d) The Bids from the Retail Individual Bidders must be for a minimum of 60 Equity Shares and in multiples of 60 Equity Shares thereafter subject to a maximum Bid Amount of Rs. 100,000.
- (e) For Non-Institutional Bidders and QIB Bidders, Bids must be for a minimum of such number of Equity Shares in multiples of 60 Equity Shares such that the Bid Amount exceeds Rs. 100,000. Bids cannot be made for more than the Issue size. Bidders are advised to ensure that a single Bid from them should not exceed the investment limits or maximum number of shares that can be held by them under the applicable laws or regulations.
- (f) Each Eligible Employee Bidding in the Firm Allotment Portion must Bid for such number of Equity Shares as agreed to by such Eligible Employee and specified in Appendix A to this Red Herring Prospectus.
- (g) Thumb impressions and signatures other than in the languages specified in the Eighth Schedule in the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal.

Escrow Mechanism

The Company shall open Escrow Accounts with the Escrow Collection Banks in whose favour the Bidders shall write the cheque or demand draft in respect of his or her Bid and/or revision of the Bid. Cheques or demand drafts received for the full Bid

Amount from Bidders would be deposited in the Escrow Account. The Escrow Collection Banks will act in terms of the Red Herring Prospectus, the Prospectus and the Escrow Agreement. The monies in the Escrow Account shall be maintained by the Escrow Collection Bank(s) for and on behalf of the Bidders. The Escrow Collection Bank(s) shall not exercise any lien whatsoever over the monies deposited therein and shall hold the monies therein in trust for the Bidders. On the Designated Date, the Escrow Collection Banks shall transfer the monies from the Escrow Account to the Issue Account and the Refund Account as per the terms of the Escrow Agreement, the Red Herring Prospectus and the Prospectus. The Company shall have access to the funds in the Issue Account only after the final listing and trading approval is received from the NSE and BSE.

The Bidders should note that the escrow mechanism is not prescribed by SEBI and has been established as an arrangement among the Company, the Syndicate, the Escrow Collection Bank(s) and the Registrar to the Issue to facilitate collections from the Bidders.

Terms of Payment and Payment into the Escrow Accounts

Each Bidder, shall pay the applicable Margin Amount, with the submission of the Bid cum Application Form by way of a cheque or demand draft in favour of the Escrow Account (for details see the section titled "Issue Procedure - Payment Instructions" beginning on page 280 of this Red Herring Prospectus) and submit the same to the member of the Syndicate to whom the Bid is being submitted. The Bidder may also provide the applicable Margin Amount by way of an electronic transfer of funds through the RTGS mechanism. Each QIB shall provide their QIB Margin Amount only to a BRLM. Bid cum Application Forms accompanied by cash or stock invest or money order shall not be accepted. The Margin Amount based on the Bid Amount has to be paid at the time of submission of the Bid cum Application Form.

The members of the Syndicate shall deposit the cheque or demand draft with the Escrow Collection Bank(s), which will hold the monies for the benefit of the Bidders until the Designated Date. On the Designated Date, the Escrow Collection Bank(s) shall transfer the funds equivalent to the size of the Issue from the Escrow Account, as per the terms of the Escrow Agreement, into the Issue Account. The remaining amount after transfer to the Issue Account shall be transferred to the Refund Account. On the Designated Date and no later than 15 days from the Bid/Issue Closing Date, the Escrow Collection Bank(s) shall also refund all amounts payable to unsuccessful Bidders and also the excess amount paid on bidding, if any, after adjustment for Allotment, to the Bidders failing which interest for the delayed period shall be payable to such bidders in terms of this Red Herring Prospectus.

Each category of Bidders, i.e. QIB Bidders, Non-Institutional Bidders, Retail Individual Bidders and Eligible Employees bidding in the Firm Allotment Portion would be required to pay their applicable Margin Amount at the time of the submission of the Bid cum Application Form. The Margin Amount payable by each category of Bidders is mentioned in the section titled "Issue Structure" beginning on page 268 of this Red Herring Prospectus. Where the Margin Amount applicable to the Bidder is less than 100% of the Bid Amount, any difference between the amount payable by the Bidder for Equity Shares allocated at the Issue Price and the Margin Amount paid at the time of Bidding, shall be payable by the Bidder no later than the Pay-in-Date, which shall be a minimum period of one day from the date of communication of the allocation list to the members of the Syndicate by the BRLMs. If the payment is not made favouring the Escrow Account within the time stipulated above, the Bid of the Bidder is liable to be rejected. However, if the applicable Margin Amount for Bidders is 100%, the full amount of payment has to be made at the time of submission of the Bid cum Application Form.

Where the Bidder has been allocated a lesser number of Equity Shares than he or she had Bid for, the excess amount paid on bidding, if any, after adjustment for Allotment, will be refunded to such Bidder within 15 days from the Bid/Issue Closing Date, failing which the Company shall pay interest according to the provisions of the Companies Act for any delay beyond the periods as mentioned above.

Application in the Issue

Equity Shares being issued through the Red Herring Prospectus can be applied for in the Dematerialised form only.

Application by Mutual Funds

An eligible Bid by a Mutual Fund shall first be considered for allocation proportionately in the Mutual Funds Portion. In the event that the demand is greater than 1,372,619 Equity Shares, allocation shall be made to Mutual Funds on proportionate basis to the extent of the Mutual Funds Portion. The remaining demand by Mutual Funds shall, as part of the aggregate demand by QIB

Bidders, be made available for allocation proportionately out of the remainder of the QIB Portion, after excluding the allocation in the Mutual Funds Portion.

The Bids made by the asset management companies or custodian of Mutual Funds shall specifically state the names of the concerned schemes for which the Bids are made. In case of a Mutual Fund, a separate Bid can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Bids in respect of more than one scheme of the Mutual Fund will not be treated as multiple Bids, provided that the Bids clearly indicate the scheme for which the Bid has been made.

As per the current regulations, the following restrictions are applicable for investments by Mutual Funds:

No Mutual Fund scheme shall invest more than 10% of its net asset value in equity shares or equity related instruments of any company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No Mutual Fund under all its schemes should own more than 10% of any company's paid-up capital carrying voting rights.

The above information is given for the benefit of the Bidders. Neither the Company nor the BRLMs are liable for any amendments or modification or changes in applicable laws or regulations, which may happen after the date of this Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that the number of Equity Shares Bid for do not exceed the applicable limits under laws or regulations.

Bids by Eligible NRIs

Eligible NRIs are required to comply with the following:

- (a) Individual Eligible NRIs can obtain the Bid cum Application Form from the Registered Office of the Company, the corporate office of the Company and the members of the Syndicate.
- (b) Eligible NRI Bidders may note that only such Bids as are accompanied by payment in free foreign exchange shall be considered for Allotment. Eligible NRIs who intend to make payment through the Non-Resident Ordinary (NRO) accounts shall use the Bid cum Application Form meant for resident Indians (White in colour).

Bids by Eligible Employees

The permanent employees and Directors of the Company, except any Promoters or members of the Promoter Group, present in India as on the date of submission of the Red Herring Prospectus and the Bid cum Application Form and as identified in Appendix A to this Red Herring Prospectus are eligible to apply under the Firm Allotment Portion:

Bids under Firm Allotment Portion by an Eligible Employee shall be:

- (a) Made only in the prescribed Bid cum Application Form or Revision Form (i.e. Pink colour Form).
- (b) Deposited at the Cap Price at least three business days prior to the Bid/Issue Opening Date.
- (c) Eligible Employees, as defined above, should mention the Employee Number at the relevant place in the Bid cum Application Form.
- (d) The sole/first Bidder shall be the Eligible Employees.
- (e) Only Eligible Employees (as defined above) would be eligible to apply in this Issue under the Firm Allotment Portion.
- (f) The Bids must be for the exact number of Equity Shares proposed to be Allotted to the Eligible Employees as specified in Appendix A to this Red Herring Prospectus. The Allotment in the Firm Allotment Portion will be in the manner described above.
- (g) The maximum Bid Amount for an Eligible Employee shall be the product of the Equity Shares agreed for subscription by such Eligible Employee in this Red Herring Prospectus and the Cap Price.
- (h) Eligible Employees who Bid for the Equity Shares as per their Firm Allotment Portion can apply only at Cap Price.
- (i) Bid by Eligible Employees can also be made in the "Net Issue" portion and such Bids shall not be treated as multiple bids.
- (j) Under-subscription if any, in the Firm Allotment Portion will be subscribed to by the Promoters in the manner described in this Red Herring Prospectus.

Bids by FIIs registered with SEBI

As per the current regulations, the following restrictions are applicable for investments by FIIs:

- (a) No single FII can hold more than 10% of the Company's post-Issue paid-up capital (i.e. 10% of 226,666,533 Equity Shares). In respect of an FII investing in our Equity Shares on behalf of its sub-accounts, the investment on behalf of each sub-account shall not exceed 10% of the Company's total issued capital, or 5% of the Company's total issued capital in case such sub account is a foreign corporate body or an individual.

As of now, the aggregate FII holding in the Company cannot exceed 24% of the Company's total issued capital. With approval of the Board and the shareholders of the Company by way of a special resolution, the aggregate FII holding limit can be enhanced up to 100%. However, as on the date of this Red Herring Prospectus, no such resolution has been recommended to our shareholders for approval.

- (b) Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 15A(1) of the Securities Exchange Board of India (Foreign Institutional Investors) Regulations, 1995, as amended, an FII or its sub-account may issue, deal or hold, offshore derivative instruments such as participatory notes, equity-linked notes or any other similar instruments against underlying securities listed or proposed to be listed any stock exchange in India only in favour of those entities which are regulated by any relevant regulatory authorities in the countries of their incorporation or establishment subject to compliance of "know your client" requirements. An FII or sub-account shall also ensure that no further downstream issue or transfer of any instrument referred to hereinabove is made to any person other than a regulated entity.

Bids by the SEBI-registered Venture Capital Funds and Foreign Venture Capital Investors

The SEBI (Venture Capital) Regulations, 1996 and the SEBI (Foreign Venture Capital Investor) Regulations, 2000 prescribe investment restrictions on Venture Capital Funds and Foreign Venture Capital Investors registered with the SEBI. For example, the holding by any Venture Capital Fund in one Venture Capital Undertaking should not exceed 25% of the corpus of the Venture Capital Fund.

Pursuant to the SEBI Guidelines, the shareholding of SEBI registered Venture Capital Funds and Foreign Venture Capital Investors held in a company prior to making an initial public offering would be exempt from lock-in requirements only if the shares have been held by them for at least one year prior to the time of filing the draft prospectus with SEBI.

As per the current regulations, any Venture Capital Fund or Foreign Venture Capital Investors shall not invest more than 33.33% of their investible funds by way of subscription to initial public offer of a venture capital undertaking, whose shares are proposed to be listed or in a preferential allotment of equity shares of a listed company subject to a lock-in period of one year.

The above information is given for the benefit of the Bidders. The Bidders are advised to make their own enquiries about the limits applicable to them. The Company and the BRLMs do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. The Company and the BRLMs are not liable to inform the investors of any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of this Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that the number of Equity Shares Bid for do not exceed the applicable limits under laws or regulations.

Refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of bank charges and/or commission. In case of Bidders who remit money through Indian Rupee drafts purchased abroad, such payments in Indian Rupees will be converted into U.S. Dollars or any other freely convertible currency as may be permitted by the RBI at the rate of exchange prevailing at the time of remittance and will be dispatched by registered post or if the Bidders so desire, will be credited to their NRE accounts, details of which should be furnished in the space provided for this purpose in the Bid cum Application Form. The Company will not be responsible for loss, if any, incurred by the Bidder on account of conversion of foreign currency.

The Company does not require any approval for the Issue of Equity Shares to Eligible NRIs, FIIs, foreign venture capital investors registered with SEBI and multilateral and bilateral development financial institutions and other Eligible NRIs. As per the RBI regulations, OCBs are not permitted to participate in the Issue. It is to be distinctly understood that there is no reservation for Eligible NRIs and FIIs, and all such Bidders will be treated on the same basis with other categories for the purpose of allocation.

As per the existing policy of the Government of India, OCBs cannot participate in the Issue. Further, NRIs who are not Eligible NRIs are not permitted to participate in the Issue.

PAYMENT INSTRUCTIONS

The Company shall open Escrow Accounts with the Escrow Collection Bank(s) for the collection of the Bid Amounts payable upon submission of the Bid cum Application Form, and for amounts payable pursuant to allocation in the Issue.

Each Bidder shall draw a cheque or demand draft for the amount payable on the Bid and/or on allocation as per the following terms:

Payment into Escrow Account

- (a) The Bidders for whom the applicable margin is equal to 100% shall, with the submission of the Bid cum Application Form draw a payment instrument for the Bid Amount in favour of the Escrow Account and submit the same to the members of the Syndicate.
- (b) In case the above Margin Amount paid by the Bidders, except Eligible Employees, during the Bidding/Issue Period is less than the Issue Price multiplied by the Equity Shares allocated to the Bidder, the remaining amount shall be paid by the Bidders, except Eligible Employees, into the Escrow Account within the period specified in the CAN which shall be subject to a minimum period of two days from the date of communication of the allocation list to the members of the Syndicate by the BRLMs.
- (c) The payment instruments for payment into the Escrow Account should be drawn in favour of:
 - (i) In case of resident QIB Bidders: **"Escrow Account – FHL Issue-QIB-R"**
 - (ii) In case of Non Resident QIB Bidders: **"Escrow Account-FHL Issue-QIB-NR"**
 - (iii) In case of resident Retail and Non-Institutional Bidders: **"Escrow Account – FHL Issue-R"**
 - (iv) In case of Non Resident Retail and Non-Institutional Bidders: **"Escrow Account – FHL Issue-NR"**
 - (v) In case of Eligible Employees: **"Escrow Account-FHL Issue-Employees"**
- (d) In case of Bids by Eligible NRIs applying on repatriation basis, the payments must be made through Indian Rupee drafts purchased abroad or cheques or bank drafts, for the amount payable on application remitted through normal banking channels or out of funds held in NRE accounts or Foreign Currency Non-Resident (FCNR) accounts, maintained with banks authorised to deal in foreign exchange in India, along with documentary evidence in support of the remittance. Payment will not be accepted out of the Non-Resident Ordinary (NRO) Account of a Non-Resident Bidder bidding on a repatriation basis. Payment by drafts should be accompanied by bank certificate confirming that the draft has been issued by debiting to NRE or FCNR account.
- (e) In case of Bids by Eligible NRIs applying on a non-repatriation basis, the payments must be made by Indian Rupee drafts purchased abroad or cheques or bank drafts, for the amount payable on application, remitted through normal banking channels or out of funds held in NRE Accounts or FCNR Accounts, maintained with banks authorized to deal in foreign exchange in India, along with documentary evidence in support of the remittance or out of an NRO Account of a Non-Resident Bidder bidding on non-repatriation basis. Payments by drafts should be accompanied by a bank certificate confirming that the draft has been issued by debiting to the NRE or a FCNR or NRO Account.
- (f) Each Eligible Employee bidding in the Firm Allotment Portion will be Allotted such number of Equity Shares as detailed in Appendix A to this Red Herring Prospectus.
- (g) In the case of Bids by FII, or FVCI registered with SEBI the payment should be made out of funds held in the special rupee account along with documentary evidence in support of the remittance. Payment by drafts should be accompanied by bank certificate confirming that the draft has been issued by debiting to a special rupee account.
- (h) Where a Bidder has been allocated a lesser number of Equity Shares than the Bidder has Bid for, the excess amount, if any, paid on bidding, after adjustment towards the remaining amount payable on the Equity Shares allocated, will be refunded to the Bidder from the Refund Account.

- (i) The monies deposited in the Escrow Account will be held for the benefit of the Bidders until the Designated Date.
- (j) On the Designated Date, the Escrow Collection Banks shall transfer the funds from the Escrow Account as per the terms of the Escrow Agreement into the Issue Account.
- (k) On the Designated Date and no later than 15 days from the Bid/Issue Closing Date, the Escrow Collection Banks shall refund all amounts payable to unsuccessful Bidders and the excess amount paid on Bidding, if any, after adjusting for allocation to the Bidders, failing which interest for the delayed period shall be payable to such Bidders in terms of this Red Herring Prospectus.
- (l) Payments should be made by cheque, or demand draft drawn on any bank (including a co-operative bank), which is situated at, and is a member of or sub member of the banker's clearing house located at the centre where the Bid cum Application Form is submitted. Outstation cheques/bank drafts drawn on banks not participating in the clearing process will not be accepted and applications accompanied by such cheques or bank drafts are liable to be rejected. Cash/stock invest/money orders/postal orders will not be accepted.

Payment by Stockinvest

In terms of the Reserve Bank of India's Circular No. DBOD No. FSC BC 42/24.47.00/2003-04 dated November 5, 2003, the option to use the stockinvest instrument in lieu of cheques or bank drafts for payment of Bid money has been withdrawn. Accordingly, payment through stockinvest will not be accepted in this Issue.

Electronic registration of Bids

- (a) The members of the Syndicate will register the Bids using the on-line facilities of the BSE and the NSE. There will be at least one on-line connectivity in each city where a stock exchange is located in India and where Bids are being accepted.
- (b) The BSE and the NSE will offer a screen-based facility for registering Bids for the Issue. This facility will be available on the terminals of the members of the Syndicate and their authorised agents during the Bidding/Issue Period. The members of the Syndicate can also set up facilities for off-line electronic registration of Bids subject to the condition that they will subsequently download the off-line data file into the on-line facilities for book building on a regular basis. On the Bid/Issue Closing Date, the members of the Syndicate shall upload the Bids until such time as may be permitted by the Stock Exchanges.
- (c) The aggregate demand and price for Bids registered on the electronic facilities of the BSE and the NSE will be displayed on-line at all bidding centres and on the web sites of the BSE and the NSE. A graphical representation of consolidated demand and price would be made available at the bidding centres during the Bidding Period.
- (d) At the time of registering each Bid, the members of the Syndicate shall enter the following details of the investor in the on-line system:
 - Name of the Bidder(s). Bidders should ensure that the name given in the Bid cum Application Form is exactly the same as the name in which the Depository Account is held. In case the Bid cum Application Form is submitted in joint names, Bidders should ensure that Depository Accounts also held in the same joint names and are in the same sequence in which they appear in the Bid cum Application Form;
 - Investor category – individual, corporate, or Mutual Fund etc;
 - Numbers of Equity Shares Bid for;
 - Bid price;
 - Bid cum Application Form number;
 - Margin Amount paid upon submission of Bid cum Application Form; and
 - Depository participant identification no. and client identification No. of the beneficiary account of the Bidder.
- (e) A system generated TRS will be given to the Bidder as a proof of the registration of each of the bidding options. **It is the Bidder's responsibility to obtain the TRS from the members of the Syndicate.** The registration of the Bid by the member of the Syndicate does not guarantee that the Equity Shares shall be allocated either by the members of the Syndicate or the Company.

- (f) Such TRS will be non-negotiable and by itself will not create any obligation of any kind.
- (g) It is to be distinctly understood that the permission given by the BSE and the NSE to use their network and software of the online IPO system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by the Company or the BRLMs are cleared or approved by the BSE and the NSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of compliance with the statutory and other requirements nor does it take any responsibility for the financial or other soundness of the Company, the Promoters, the management or any scheme or project of the Company.
- (h) It is also to be distinctly understood that the approval given by the BSE and the NSE should not in any way be deemed or construed that the Draft Red Herring Prospectus has been cleared or approved by the BSE and the NSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of the Draft Red Herring Prospectus; nor does it warrant that our Equity Shares will be listed or will continue to be listed on the BSE and the NSE.
- (i) In case of QIB bidders, the members of the Syndicate have the right to accept or reject the Bid. Consequently QIB Bids procured can be rejected by any or all members of the Syndicate provided the rejection is at the time of receipt of such Bids and the reason for rejection of the Bid is communicated to the Bidder in writing at the time of rejection of the Bid. In case of Non-Institutional Bidders, Retail Individual Bidders and Eligible Employees bidding in the Firm Allotment Portion, their Bids shall not be rejected except on the technical grounds listed in section titled "Issue Procedure- Grounds for Technical Rejection" beginning on page 290 of this Red Herring Prospectus.

Build-up of the Book and Revision of Bids

- (a) Bids registered through the members of the Syndicate shall be electronically transmitted to the BSE and the NSE mainframe on a regular basis.
- (b) The book gets built-up at various price levels. This information will be available with the BRLMs on a regular basis.
- (c) During the Bidding/Issue Period, any Bidder who has registered his or her interest in the Equity Shares at a particular price level is free to revise his or her Bid within the Price Band during the Bidding/Issue Period using the printed Revision Form which is a part of the Bid cum Application Form.
- (d) Revisions can be made in both the desired number of Equity Shares and the Bid price by using the Revision Form. Apart from mentioning the revised options in the Revision Form, the Bidder must also mention the details of all the options in his or her Bid cum Application Form or earlier Revision Form. For example, if a Bidder has Bid for three options in the Bid cum Application Form and he is changing only one of the options in the Revision Form, he must still fill the details of the other two options that are not being changed in the Revision Form. Incomplete or inaccurate Revision Forms will not be accepted by the members of the Syndicate.
- (e) The Bidder can make this revision any number of times during the Bidding Period. However, for any revision(s) in the Bid, the Bidders will have to use the services of the same member of the Syndicate through whom he or she placed the original Bid. **Bidders are advised to retain copies of the blank Revision Form and the revised Bid must be made only in such Revision Form or copies thereof.**
- (f) Any revision of the Bid shall be accompanied by payment in the form of cheque or demand draft for the incremental amount, if any, to be paid on account of the upward revision of the Bid. The excess amount, if any, resulting from downward revision of the Bid would be returned to the Bidder at the time of refund in accordance with the terms of this Red Herring Prospectus. In case of QIB Bidders, the members of the Syndicate shall collect the payment in the form of cheque or demand draft for the incremental amount in the QIB Margin Amount, if any, to be paid on account of upward revision of the Bid at the time of one or more revisions by the QIB Bidders.
- (g) When a Bidder revises his or her Bid, he or she shall surrender the earlier TRS and get a revised TRS from the members of the Syndicate. **It is the responsibility of the Bidder to request and obtain the revised TRS, which will act as proof of his or her having revised the previous Bid.**
- (h) Only Bids that are uploaded on the online IPO system of the NSE and the BSE shall be considered for allocation, except for the Firm Allotment Portion. In case of discrepancy of data between the BSE and the NSE and the members of the Syndicate, the decision of the BRLMs, based on the physical records of Bid cum Application Forms, shall be final and binding on all concerned.

Price Discovery and Allocation

- (a) After the Bid/Issue Closing Date, the BRLMs will analyse the demand generated at various price levels and discuss pricing strategy with the Company.
- (b) The Company, in consultation with the BRLMs, shall finalise the “Issue Price” and the number of Equity Shares to be allocated in each investor category.
- (c) QIB Bidders will be required to deposit the QIB Margin Amount at the time of submission of their Bids. After the closure of bidding, the level of subscription in the various categories shall be determined. Based on the level of subscription, additional margin money, if any, shall be called for from the QIB Bidders. The QIB Bidders shall pay such additional margin money within a minimum period of one day from the date of the letter communicating the request for such additional margin money.
- (d) Under subscription, if any, in any category, other than the category of QIB Bidders and Firm Allotment Portion, in the Issue would be allowed to be met with spill-over from any of the other categories at the discretion of the Company, in consultation with the BRLMs. However, if the aggregate demand by Mutual Funds is less than 1,372,619 Equity Shares, the remaining Equity Shares available for allocation in the Mutual Funds Portion will first be added to the QIB Portion and be allocated proportionately to the QIB Bidders.
- (e) The allocation to Non-Institutional Bidders and Retail Individual Bidders of not less than 10% and 30% of the Net Issue respectively, and the allocation to QIBs for at least 60% of the Net Issue, would be on proportionate basis, in the manner specified in the SEBI Guidelines and this Red Herring Prospectus, in consultation with Designated Stock Exchange, subject to valid Bids being received at or above the Issue Price. If a minimum Allotment of 60% of the Net Issue is not made to the QIBs, the entire application money shall be refunded to the Bidders. Eligible Employees bidding in the Firm Allotment Portion will be Allotted such number of Equity Shares as detailed in Appendix A to this Red Herring Prospectus.
- (f) Allocation to Non Residents applying on a repatriation basis will be subject to the terms and conditions stipulated by the RBI while granting permission for the transfer of Equity Shares to them and to applicable law.
- (g) The BRLMs, in consultation with us, shall notify the members of the Syndicate of the Issue Price and allocations to their respective Bidders, where the full Bid Amount has not been collected from the Bidders.
- (h) The Company reserves the right to cancel the Issue any time after the Bid/Issue Opening Date but before the Board meeting for Allotment, without assigning any reasons whatsoever.
- (i) In terms of the SEBI Guidelines, QIB Bidders shall not be allowed to withdraw their Bid after the Bid/Issue Closing Date.
- (j) The Company, in consultation with the BRLMs, reserves the right to reject any Bid from QIBs, by any or all members of the Syndicate. Rejection of Bids made by QIBs, if any, will be made at the time of submission of Bids provided that reasons for rejecting the same shall be provided to such Bidder in writing.
- (k) The Allotment details shall be put on the website of the Registrar to the Issue.

Signing of the Underwriting Agreement and RoC Filing

- (a) The Company, the BRLMs, and the Syndicate Members shall enter into an Underwriting Agreement upon finalisation of the Issue Price.
- (b) After signing the Underwriting Agreement, the Company would update the Red Herring Prospectus and file it with the RoC, which then would be termed ‘Prospectus’. The Prospectus would have details of the Issue Price and Issue size and would be complete in all material respects.

Filing of the Prospectus with the RoC

The Company will file a copy of the Prospectus with the RoC in terms of Sections 56, 60 and 60B of the Companies Act.

Announcement of the pre-Issue Advertisement

Subject to Section 66 of the Companies Act, the Company shall after receiving final observations, if any, on this Red Herring Prospectus from SEBI, publish an advertisement, in the form prescribed by the SEBI Guidelines in two national newspapers (one each in English and Hindi).

Advertisement regarding Issue Price and Prospectus

After filing of the Prospectus with the RoC, a statutory advertisement will be issued by the Company in two widely circulated newspapers (one each in English and Hindi). This advertisement, in addition to the information that has to be set out in the statutory advertisement, shall indicate the Issue Price. Any material updates between the date of the Red Herring Prospectus and the date of the Prospectus will be included in such statutory advertisement.

Issuance of CAN

Subject to the section set forth below titled "Issue Procedure- Notice to QIBs: Allotment Reconciliation and revised CANs" beginning on page 284 of this Red Herring Prospectus:

- (a) upon approval of the basis of Allotment by the Designated Stock Exchange, the BRLMs or the Registrar to the Issue shall send to the members of the Syndicate, a list of their Bidders who have been allocated Equity Shares in the Issue. The approval of the basis of allocation by the Designated Stock Exchange for QIB Bidders may be done simultaneously with or before the approval of the basis of allocation for the Retail and Non-Institutional Bidders. Investors should note that the Company shall ensure that the Demat credit of Equity Shares pursuant to Allotment shall be made on the same date to all investors in the Issue;
- (b) the BRLMs or members of the Syndicate would then send the CAN to their Bidders who have been allocated Equity Shares in the Issue. The dispatch of CAN shall be deemed a valid, binding and irrevocable contract for the Bidder to pay the entire Issue Price for all the Equity Shares allocated to such Bidder. Those Bidders who have not paid the Bid Amount in full into the Escrow Account at the time of Bidding shall pay in full the amount, payable into the Escrow Account by the Pay-in Date specified in the CAN; and
- (c) such Bidders who have been allocated Equity Shares and who have already paid the Margin Amount for the said Equity Shares into the Escrow Account at the time of bidding shall directly receive the CAN from the Registrar to the Issue subject, however, to realisation of their cheque or demand draft paid into the Escrow Accounts. The dispatch of a CAN shall be deemed a valid, binding and irrevocable contract for the Bidder to pay the entire Issue Price for the Allotment to such Bidder
- (d) the issuance of a CAN is subject to allotment reconciliation and revised CAN's as set out in the section titled " Terms of the Issue- Notice to QIBs: Allotment Reconciliation and Revised CANs" beginning on page 284 of this Red Herring Prospectus.

INVESTORS ARE ADVISED TO INSTRUCT THEIR DEPOSITORY PARTICIPANT TO ACCEPT THE EQUITY SHARES THAT MAY BE ALLOTTED TO THEM PURSUANT TO THIS PUBLIC ISSUE.

Notice to QIBs: Allotment Reconciliation and Revised CANs

After the Bid/Issue Closing Date, an electronic book will be prepared by the Registrar on the basis of Bids uploaded on the BSE/NSE system. This shall be followed by a physical book prepared by the Registrar on the basis of Bid cum Application Forms received. Based on the electronic book or the physical book, as the case may be, QIBs may be sent a CAN, indicating the number of Equity Shares that may be allocated to them. This CAN is subject to the basis of final Allotment, which will be approved by the Designated Stock Exchange and reflected in the reconciled book prepared by the Registrar. Subject to SEBI Guidelines, certain Bid applications may be rejected due to technical reasons, non-receipt of funds, cancellation of cheques, cheque bouncing, incorrect details, etc. and these rejected applications will be reflected in the reconciliation and basis of Allotment as approved by the Designated Stock Exchange. As a result, a revised CAN may be required to be sent to QIBs and the allocation of Equity Shares in such revised CAN may be different from that specified in the earlier CAN. QIBs should note that they may be required to pay additional amounts, if any, by the Pay-in Date specified in the revised CAN, for any increased allocation of Equity Shares. The CAN will constitute the valid, binding and irrevocable contract (subject only to the issue of a revised CAN) for the QIB to pay the entire Issue Price for all the Equity Shares allocated to such QIB. Any revised CAN, if issued, will supersede its earlier CAN in entirety.

Designated Date and Allotment of Equity Shares

- (a) The Company will ensure that the Allotment of Equity Shares is done within 15 days of the Bid/Issue Closing Date. After the funds are transferred from the Escrow Account to the Issue Account and the Refund Account on the Designated Date, the Company will ensure the credit to the successful Bidders' depository accounts of the allotted Equity Shares to the allottees within two working days from the date of finalization of basis of Allotment by the designated Stock Exchange.

- (b) As per the SEBI Guidelines, **Equity Shares will be issued, transferred and allotted only in the dematerialised form to the allottees.** Allottees will have the option to re-materialise the Equity Shares so allotted, if they so desire, as per the provisions of the Companies Act and the Depositories Act.

Investors are advised to instruct their Depository Participant to accept the Equity Shares that may be allocated to them pursuant to the Issue.

PAYMENT OF REFUND

Bidders should note that on the basis of the name of the Bidders, Depository Participant's name, Depository Participant Identification Number and beneficiary account number provided by them in the Bid-cum-Application Form, the Registrar to the Issue will obtain from the Depository the Bidder's bank account details including a nine digit Magnetic Ink Character Recognition ("MICR") code. Hence, Bidders are advised to immediately update their bank account details as appearing on the records of the Depository Participant. Please note that failure to do so could result in delays in credit of refunds to Bidders at the Bidder's sole risk and neither the BRLMs nor the Company shall have any responsibility and undertake any liability for the same.

Mode of making refunds

The payment of refund, if any, would be done through the following various modes in the following order of preference:

- (a) ECS – Payment of refund would be done through ECS for applicants having an account at any of the following fifteen centres: Ahmedabad, Bangalore, Bhubaneswar, Kolkata, Chandigarh, Chennai, Guwahati, Hyderabad, Jaipur, Kanpur, Mumbai, Nagpur, New Delhi, Patna and Thiruvananthapuram. This mode of payment of refunds would be subject to availability of complete bank account details including the MICR code as appearing on a cheque leaf, from the Depositories. The payment of refunds through ECS is mandatory for applicants having a bank account at any of the abovementioned 15 centres, except where the applicant, being eligible, opts to receive refund through NEFT, direct credit or RTGS.
- (b) NEFT– Payment of refund shall be undertaken through NEFT wherever the applicants' bank has been assigned the Indian Financial System Code (IFSC), which can be linked to a Magnetic Ink Character Recognition (MICR), if any, available to that particular bank branch. IFSC Code will be obtained from the website of RBI as on a date immediately prior to the date of payment of refund, duly mapped with MICR numbers. Wherever the applicants have registered their nine digit MICR number and their bank account number while opening and operating the demat account, the same will be duly mapped with the IFSC Code of that particular bank branch and the payment of refund will be made to the applicants through this method. The process flow in respect of refunds by way of NEFT is at an evolving stage hence use of NEFT is subject to operational feasibility, cost and process efficiency. In the event that NEFT is not operationally feasible, the payment of refunds would be made through any one of the other modes as discussed in this section.
- (c) Direct Credit – Applicants having bank accounts with the Refund Banker(s) as mentioned in the Bid cum Application Form, shall be eligible to receive refunds through direct credit. Charges, if any, levied by the Refund Bank(s) for the same would be borne by the Company.
- (d) RTGS – Applicants having a bank account at any of the abovementioned 15 centres and whose refund amount exceeds Rs. 1 million, have the option to receive refund through RTGS. Such eligible applicants who indicate their preference to receive refund through RTGS are required to provide the IFSC code in the Bid-cum-Application Form. In the event the same is not provided, refund shall be made through ECS. Charges, if any, levied by the Refund Bank(s) for the same would be borne by the Company. Charges, if any, levied by the applicant's bank receiving the credit would be borne by the applicant.

For all other applicants, including those who have not updated their bank particulars with the MICR code, the refund orders will be despatched under certificate of posting for value up to Rs. 1,500 and through Speed Post/ Registered Post for refund orders of Rs. 1,500 and above. Such refunds will be made by cheques, pay orders or demand drafts drawn on the Escrow Collection Banks and payable at par at places where Bids are received. Bank charges, if any, for cashing such cheques, pay orders or demand drafts at other centres will be payable by the Bidders.

Please note that only Bidders having a bank account at any of the 15 centres where the clearing houses for the ECS are managed by the RBI are eligible to receive refunds through the modes stated above. For all the other Bidders, including Bidders who have not updated their bank particulars, alongwith the nine-digit MICR code, the refund orders shall be dispatched "Under Certificate

of Posting” for refund orders less than Rs. 1,500 and through speed post/registered post for refund orders exceeding Rs. 1,500.

GENERAL INSTRUCTIONS

Do’s:

- (a) Check if you are eligible to apply having regard to applicable laws, rules, regulations, guidelines and approvals and the terms of this Red Herring Prospectus.
- (b) Read all the instructions carefully and complete the Bid cum Application Form (white, blue or red colour), as the case may be.
- (c) Ensure that you Bid only within the Price Band. If you are applying in the Firm Allotment Portion, ensure that you Bid at the Cap Price.
- (d) Ensure that the details about your Depository Participant and beneficiary account are correct and the beneficiary account is activated as Equity Shares will be allotted in the dematerialised form only.
- (e) Ensure that the Bids are submitted at the bidding centres only on forms bearing the stamp of a member of the Syndicate.
- (f) Ensure that you have been given a TRS for all your Bid options.
- (g) Submit Revised Bids to the same member of the Syndicate through whom the original Bid was placed and obtain a revised TRS.
- (h) Where Bid(s) is/are for Rs. 50,000 or more, each of the Bidders, should mention their Permanent Account Number (PAN) allotted under the I.T. Act. The copies of the PAN card or PAN allotment letter should be submitted with the Bid cum Application Form. If you have mentioned “Applied For” or “Not Applicable”, in the Bid cum Application Form in the section dealing with PAN number, ensure that you submit Form 60 or 61, as the case may be, together with permissible documents as address proof.
- (i) Ensure that the name(s) given in the Bid cum Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case the Bid cum Application Form is submitted in joint names, ensure that the beneficiary account is also held in same joint names and such names are in the same sequence in which they appear in the Bid cum Application Form.
- (j) Ensure that the demographic details are updated, true and correct, in all respects.

Don’ts:

- (a) Do not Bid for lower than the minimum Bid size.
- (b) Do not Bid/revise Bid price to less than Floor Price or higher than the Cap Price.
- (c) Do not Bid on another Bid cum Application Form after you have submitted a Bid to the members of the Syndicate.
- (d) Do not pay the Bid amount in cash, by money order or by postal order or by stock invest.
- (e) Do not send Bid cum Application Forms by post; instead submit the same to a member of the Syndicate only.
- (f) Do not Bid at the Cut-off Price (for QIB Bidders and Non-Institutional Bidders).
- (g) Do not fill up the Bid cum Application Form such that the Equity Shares Bid for exceeds the Issue size and/or investment limit or maximum number of Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations or under the terms of this Red Herring Prospectus.
- (h) Do not submit the GIR number instead of the PAN as the Bid is liable to be rejected on this ground.
- (i) Do not Bid at Bid Amount exceeding Rs. 100,000, in case of a Bid by a Retail Individual Bidder.
- (j) Do not submit the Bid without the QIB Margin Amount, in case of a Bid by a QIB.

INSTRUCTIONS FOR COMPLETING THE BID CUM APPLICATION FORM

Bidders can obtain Bid cum Application Forms and/or Revision Forms from the members of the Syndicate.

Bidder's Bank Account Details

Bidders should note that on the basis of name of the Bidders, Depository Participant's name, Depository Participant identification Number and beneficiary account number provided by them in the Bid-cum-Application Form, the Registrar to the Issue will obtain from the Depository, the Bidders bank account details, MICR code and occupation (hereinafter referred to as "Demographic Details"). These bank account details would be printed on the refund order, if any, to be sent to Bidders. Since the Issue is being made entirely in dematerialized form, the bank account details of the Bidder to whom an electronic refund is being made will also be taken from the data provided by such Bidder to the Depository Participant. Hence, Bidders are advised to immediately update their bank account details as appearing on the records of the Depository Participant. Please note that failure to do so could result in delays in credit of refunds to Bidders at the Bidders sole risk and neither the BRLMs nor the Company shall have any responsibility and undertake any liability for the same. Hence, Bidders should carefully fill in their Depository Account details on the Bid-cum-Application Form.

Bidder's depository account details

IT IS MANDATORY FOR ALL THE BIDDERS TO GET THE EQUITY SHARES IN DEMATERIALISED FORM. ALL BIDDERS SHOULD MENTION THEIR DEPOSITORY PARTICIPANT'S NAME, DEPOSITORY PARTICIPANT IDENTIFICATION NUMBER AND BENEFICIARY ACCOUNT NUMBER IN THE BID CUM APPLICATION FORM. INVESTORS MUST ENSURE THAT THE NAME GIVEN IN THE BID CUM APPLICATION FORM IS EXACTLY THE SAME AS THE NAME IN WHICH THE DEPOSITORY ACCOUNT IS HELD. IN CASE THE BID CUM APPLICATION FORM IS SUBMITTED IN JOINT NAMES, IT SHOULD BE ENSURED THAT THE DEPOSITORY ACCOUNT IS ALSO HELD IN THE SAME JOINT NAMES AND ARE IN THE SAME SEQUENCE IN WHICH THEY APPEAR IN THE BID CUM APPLICATION FORM.

These Demographic Details would be used for all correspondence with the Bidders including mailing of the refund orders/ECS credit for refunds/CANs/allocation advice and printing of Company particulars the refund order and the Demographic Details given by Bidders in the Bid cum Application Form would not be used for these purposes by the Registrar to the Issue. Hence, Bidders are advised to update their demographic details as provided to their Depository Participants.

By signing the Bid cum Application Form, the Bidder would be deemed to have authorised the Depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.

Refund orders/allocation advices/CANs would be mailed at the address of the Bidder as per the Demographic Details received from the Depositories. Bidders may note that delivery of refund orders/allocation advice/CANs may be delayed if the same, once sent to the address obtained from the Depositories, are returned undelivered. In such an event, the address and other details given by the Bidder in the Bid cum Application Form would be used only to ensure dispatch of refund orders. Please note that any such delay shall be at the Bidders sole risk and neither the Escrow Collection Bank(s) nor the BRLMs shall be liable to compensate the Bidder for any losses caused to the Bidder due to any such delay, nor shall they be liable to pay any interest for such delay.

In case no corresponding record is available with the Depositories that matches three parameters, namely, the names of the Bidders (including the order of names of jointholders), the Depository Participant's Identity (DP ID) and the beneficiary account number, then such Bids are liable to be rejected.

Bidders should note that on the basis of names of the Bidders, the Depository Participant's name, the Depository Participant Identification Number and the Beneficiary Account Number provided by them in the Bid cum Application Form, the Registrar will obtain from the Depository, the Bidder Bank Account details, including the nine digit MICR code as appearing on a cheque leaf. These bank account details would be printed on the refund order, if any, to be sent to Bidders or used for sending the refund through ECS, hence, Bidders are advised to immediately update their bank account details as appearing on the records of the Depository Participant. Please note that failure to do so could result in delays in credit of refund to Bidders at the Bidders sole risk, and neither the BRLMs nor the Company shall have any responsibility or undertake any liability for the same.

Refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of bank charges and/or commission. In case of Bidders who remit money through Indian Rupee drafts purchased abroad, such payments in Indian Rupees will be converted into U.S. Dollars or any other freely convertible currency as may be permitted by the RBI at the rate of exchange prevailing at the time of remittance and will be dispatched by registered post or, if the Bidders so desire, will be credited to their NRE accounts, details of which should be furnished in the space provided for this purpose in the Bid cum Application Form. We will not be responsible for loss, if any, incurred by the Bidder on account of conversion of foreign currency.

Bids under Power of Attorney

In case of Bids made pursuant to a power of attorney or by limited companies, corporate bodies or registered societies, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum and articles of association and/or bye-laws must be lodged along with the Bid cum Application Form. Failing this, the Company reserves the right to reject such Bids in whole or in part, in either case without assigning any reason therefor.

In case of the Bids made pursuant to a power of attorney by FILs, FVCIs, VCFs and Mutual Funds, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of their SEBI registration certificate must be lodged along with the Bid cum Application Form. Failing this, the Company reserves the right to reject such Bid in whole or in part, in either case, without assigning any reason therefor.

The Company, in its absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Bid cum Application Form, subject to such terms and conditions that we/the BRLMs may deem fit.

The Company, in its absolute discretion, reserves the right to permit the holder of the power of attorney to instruct the Registrar to the Issue that for the purpose of printing particulars on the refund order and mailing of the refund order/CANs/allocation advice, the Demographic Details provided on the Bid cum Application Form should be used (and not those obtained from the Depository of the Bidder). In such cases, the Registrar to the Issue shall use Demographic Details as provided in the Bid cum Application Form instead of those obtained from the depositories.

Bids made by Insurance Companies

In case of the Bids made by insurance companies registered with the Insurance Regulatory and Development Authority, a certified copy of the certificate of registration issued by Insurance Regulatory and Development Authority must be lodged along with the Bid cum Application Form. Failing this, the Company reserves the right to reject such Bids in whole or in part, in either case, without assigning any reason therefor.

Bids made by Provident Funds

In case of the Bids made by provident funds, subject to applicable law, with minimum corpus of Rs. 250 million and pension funds with minimum corpus of Rs. 250 million, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Bid cum Application Form. Failing this, the Company reserves the right to accept or reject any Bid in whole or in part, in either case, without assigning any reason therefor.

SUBMISSION OF BID CUM APPLICATION

All Bid cum Application Forms or Revision Forms duly completed and accompanied by account payee cheques or drafts equivalent to the Margin Amount shall be submitted to the members of the Syndicate at the time of submission of the Bid.

Separate receipts shall not be issued for the money payable on the submission of Bid cum Application Form or Revision Form. However, the collection centre of the members of the Syndicate will acknowledge the receipt of the Bid cum Application Forms or Revision Forms by stamping and returning to the Bidder the acknowledgement slip. This acknowledgement slip will serve as the duplicate of the Bid cum Application Form for the records of the Bidder.

OTHER INSTRUCTIONS

Joint Bids in case of Individuals

Bids may be made in single or joint names (not more than three). In case of joint Bids, all payments will be made out in favour

of the Bidder whose name appears first in the Bid cum Application Form or Revision Form. All communication will be addressed to the First Bidder and will be dispatched to his or her address, as per the demographic details received from the Depository.

Multiple Bids

A Bidder should submit only one Bid (and not more than one) for the total number of Equity Shares required. Two or more Bids will be deemed to be multiple Bids if the sole or First Bidder is one and the same.

In this regard, the procedures which would be followed by the Registrar to the Issue to detect multiple applications are given below:

- (a) All applications with the same name and age will be accumulated and taken to a separate process file which would serve as a multiple master.
- (b) In this master, a check will be carried out for the same PAN. In cases where the PAN is different, the same will be deleted from this master.
- (c) The Registrar to the Issue will obtain, from Depositories, details of the applicants' address based on the DP ID and Beneficiary Account Number provided in the Bid-cum-Application Form and create an address master.
- (d) The addresses of all the applicants in the multiple masters will be strung from the address master. This involves putting the addresses in a single line after deleting non-alpha and non-numeric characters i.e. commas, full stops, hash etc. Sometimes, the name, the first line of addresses and pin code will be converted into a string for each applications received and a photo match will be carried out among all the applications processed. A print-out of the addresses will be taken to check for common names. Any applications with the same name and same address will be treated as multiple applications.
- (e) The applications will be scrutinised for their DP ID and Beneficiary Account Numbers. In case applications bear the same DP ID and Beneficiary Account Numbers, these will be treated as multiple applications.
- (f) Subsequent to the aforesaid procedures, a printout of multiple master will be taken and applications physically verified to tally signatures, and father's/husband's names. On completion of this, the applications will be identified as multiple applications.

In case of a Mutual Fund, a separate Bid can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Bids in respect of more than one scheme of the Mutual Fund will not be treated as multiple Bids provided that the Bids clearly indicate the scheme for which the Bid has been made.

The Company reserves the right to reject, in its absolute discretion, all or any multiple Bids in any or all categories.

'PAN' or 'GIR' Number

Where Bid(s) is/are for Rs. 50,000 or more, the Bidder or in the case of a Bid in joint names, each of the Bidders, should mention his/her PAN allotted under the I.T. Act. The copy of the PAN card(s) or PAN allotment letter(s) is required to be submitted with the Bid cum Application Form. Applications without this information and documents will be considered incomplete and are liable to be rejected. It is to be specifically noted that Bidders should not submit the GIR number instead of the PAN, as the Bid is liable to be rejected on this ground. In case the sole/First Bidder and joint Bidder(s) is/are not required to obtain a PAN, each of the Bidder(s) shall mention "Not Applicable" and in the event that the sole Bidder and/or the joint Bidder(s) have applied for a PAN which has not yet been allotted each of the Bidder(s) should mention "Applied for" in the Bid cum Application Form. Further, where the Bidder(s) has mentioned "Applied for" or "Not Applicable", the sole/First Bidder and each of the joint Bidder(s), as the case may be, would be required to submit Form 60 (form of declaration to be filed by a person who does not have a Permanent Account Number and who enters into any transaction specified in Rule 114B of the Income Tax Rules, 1962), or, Form 61 (form of declaration to be filed by a person who has agricultural income and is not in receipt of any other income chargeable to income-tax in respect of transactions specified in Rule 114B of the Income Tax Rules, 1962), as may be applicable, duly filled, along with a copy of any one of the following documents in support of the address: (a) ration card; (b) passport; (c) driving licence; (d) identity card issued by any institution; (e) copy of the electricity bill or telephone bill showing residential address; (f) any document or communication issued by any authority of the Central Government, state government or local bodies showing residential address; or (g) any other documentary evidence in support of the address given in the declaration. It may be noted that Form 60 and Form 61 have been amended by a notification issued on December 1, 2004 by the Central

Board of Direct Taxes, Department of Revenue, Ministry of Finance. All Bidders are requested to furnish, where applicable, the revised Form 60 or Form 61 as the case may be.

Unique Identification Number ("UIN")

With effect from July 1, 2005, SEBI had decided to suspend all fresh registrations for obtaining UINs and the requirement to contain/quote UINs under the SEBI MAPIN Regulations/Circulars pursuant to its circular MAPIN/Cir-13/2005. However, in a recent press release dated December 30, 2005, SEBI has approved certain policy decisions and has now decided to resume registrations for obtaining UINs in a phased manner. The press states that the cut-off limit for obtaining a UIN has been raised from the existing limit of trade order value of Rs.100,000 to Rs.500,000 or more. The limit will be reduced progressively. For trade order value of less than Rs.500,000, an option will be available to investors to obtain either the PAN or UIN. These changes are, however, not effective as on the date of this Red Herring Prospectus and SEBI has stated in the press release that the changes will be implemented only after necessary amendments are made to the SEBI MAPIN Regulations. Therefore, MAPIN is not required to be quoted with the Bids. At present, investors are not required to provide a UIN.

Right to Reject Bids

In case of QIBs, the Company, in consultation with the BRLMs, may reject Bids, provided that the reason for rejecting the same shall be provided to such Bidders in writing. In case of Non- Institutional Bidders, Retail Individual Bidders and Eligible Employees bidding in the Firm Allotment Portion, the Company has the right to reject Bids based on technical grounds only. Consequent refunds shall be made by cheque or pay order or draft and will be sent to the Bidder's address at the Bidder's risk.

GROUND FOR TECHNICAL REJECTIONS

Bidders are advised to note that Bids are liable to be rejected on, inter alia, the following technical grounds:

- (a) Amount paid does not tally with the amount payable for the highest value of Equity Shares Bid for;
- (b) Age of first Bidder not given;
- (c) Bank account details (for refund are not given);
- (d) In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no such partnership firm, shall be entitled to apply;
- (e) Bids by persons not competent to contract under the Indian Contract Act, 1872, including minors and persons of unsound mind;
- (f) **PAN not stated if the Bid is for Rs. 50,000 or more or copy of the PAN, Form 60 or Form 61, as applicable, or GIR number furnished instead of the PAN. See the section titled "Issue Procedure—PAN or GIR No" beginning on page 289 of this Red Herring Prospectus;**
- (g) Bids for a lower number of Equity Shares than specified for that category of investors;
- (h) Bids at a price less than the lower end of the Price Band;
- (i) Bids at a price more than the higher end of the Price Band;
- (j) Bids at the Cut-off Price by Non-Institutional Bidders and QIBs where the Bid Amount exceeds Rs. 100,000;
- (k) Bids other than at Cap Price by Eligible Employees bidding in the Firm Allotment Portion;
- (l) Bids for a number of Equity Shares, which are not in multiples of 60;
- (m) Category not ticked;
- (n) Multiple Bids as defined in this Red Herring Prospectus;
- (o) In case of a Bid under power of attorney or by limited companies, corporate bodies, trust etc., relevant documents are not submitted;
- (p) Bids accompanied by stockinvest/money order/postal order/cash;
- (q) Bids that are not accompanied by the applicable Margin Amount;

- (r) Signature of sole and/or joint Bidders missing;
- (s) Bid cum Application Form does not have the stamp of the BRLMs or the Syndicate Members;
- (t) Bid cum Application Form does not have the Bidder's depository account details;
- (u) Bid cum Application Form is not delivered by the Bidder within the time prescribed as per the Bid cum Application Form and the Red Herring Prospectus and as per the instructions in the Red Herring Prospectus and the Bid cum Application Form;
- (v) In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Bidders (including the order of names of jointholders), the Depository Participant's Identity (DP ID) and the beneficiary account number;
- (w) Bids for amounts greater than the maximum permissible amounts prescribed by the regulations. For further details, see the section titled "Issue Procedure – Bids at Different Price Levels," beginning on page 275 of this Red Herring Prospectus;
- (x) Bids by OCBs;
- (y) Bids by U.S. persons other than "qualified institutional buyers" as defined in Rule 144A of the U.S. Securities Act, 1933;
- (z) Bids by QIBs not submitted through members of the Syndicate;
- (aa) Bids by persons who are not eligible to acquire Equity Shares in terms of applicable laws, rules, regulations, guidelines and approvals;
- (bb) Bids in respect whereof the Bid cum Application Forms do not reach the Registrar prior to the date of finalization of basis of Allotment;
- (cc) Bids in respect whereof clear funds are not available in the escrow account upto the date of receipt of final certificates from escrow collection banks; and
- (dd) Bids by persons other than Eligible Employees in the Firm Allotment Portion.

Equity Shares in Dematerialised form with NSDL or CDSL

As per the provisions of Section 68B of the Companies Act, the Equity Shares in the Issue shall be allotted only in Dematerialised form, (i.e. not in the form of physical certificates but fungible and represented by the statement issued through the electronic mode).

In this context, two agreements have been signed among the Company, the respective Depositories and the Registrar to the Issue:

- (a) an agreement dated January 7, 2002 among NSDL, the Company and the Registrar to the Issue;
- (b) an agreement dated January 5, 2007 among CDSL, the Company and the Registrar to the Issue.

All Bidders can seek Allotment only in Dematerialised mode. Bids from any Bidder without relevant details of his or her depository account are liable to be rejected.

- (a) A Bidder applying for Equity Shares must have at least one beneficiary account with the Depository Participants of either NSDL or CDSL prior to making the Bid.
- (b) The Bidder must necessarily fill in the details (including the beneficiary account number and Depository Participant's Identification Number) appearing in the Bid cum Application Form or Revision Form.
- (c) Equity Shares Allotted to a successful Bidder will be credited in electronic form directly to the beneficiary account (with the Depository Participant) of the Bidder.
- (d) Names in the Bid cum Application Form or Revision Form should be identical to those appearing in the account details with the Depository. In case of jointholders, the names should necessarily be in the same sequence as they appear in the account details with the Depository.
- (e) If incomplete or incorrect details are given under the heading 'Bidders Depository Account Details' in the Bid cum Application Form or Revision Form, it is liable to be rejected.

- (f) The Bidder is responsible for the correctness of his or her Demographic Details given in the Bid cum Application Form vis-à-vis those with his or her Depository Participant.
- (g) It may be noted that Equity Shares in electronic form can be traded only on the stock exchanges having electronic connectivity with NSDL and CDSL. All the Stock Exchanges where the Equity Shares are proposed to be listed have electronic connectivity with CDSL and NSDL.
- (h) The trading of the Equity Shares would be in Dematerialised form only for all investors in the Demat segment of the respective Stock Exchanges.
- (i) Non-transferable allotment advice or refund orders will be directly sent to the Bidder by the Registrar to the Issue.

BASIS OF ALLOCATION

For Retail Individual Bidders

- (a) Bids received from the Retail Individual Bidders at or above the Issue Price shall be grouped together to determine the total demand under this category. The Allotment to all successful Retail Individual Bidders will be made at the Issue Price.
- (b) The Net Issue less allocation to Non Institutional Bidders and QIB Bidders shall be available for allocation to Retail Individual Bidders who have Bid in the Issue at a price that is equal to or greater than the Issue Price.
- (c) If the valid Bids in this category are for less than or equal to 13,726,189 Equity Shares at or above the Issue Price, full Allotment shall be made to the Retail Individual Bidders to the extent of their valid Bids.
- (d) If the valid Bids in this category are for more than 13,726,189 Equity Shares at or above the Issue Price, the allocation shall be made on a proportionate basis up to a minimum of 13,726,189 Equity Shares and in increments of one Equity Shares thereafter. For the method of proportionate basis of allocation, refer below.

For Non-Institutional Bidders

- (a) Bids received from Non-Institutional Bidders at or above the Issue Price shall be grouped together to determine the total demand under this category. The Allotment to all successful Non Institutional Bidders will be made at the Issue Price.
- (b) The Net Issue less allocation to QIB Bidders and Retail Individual Bidders shall be available for allocation to Non Institutional Bidders who have Bid in the Issue at a price that is equal to or greater than the Issue Price.
- (c) If the valid Bids in this category are for less than or equal to 4,575,396 Equity Shares at or above the Issue Price, full Allotment shall be made to Non Institutional Bidders to the extent of their valid Bids.
- (d) In case the valid Bids in this category are for more than 4,575,396 Equity Shares at or above the Issue Price, allocation shall be made on a proportionate basis up to a minimum of 4,575,396 Equity Shares and in increments of one Equity Shares thereafter. For the method of proportionate basis of allocation refer below.

For QIB Bidders

- (a) Bids received from the QIB Bidders at or above the Issue Price shall be grouped together to determine the total demand under this category. The Allotment to all the QIB Bidders will be made at the Issue Price.
- (b) The Net Issue less allocation to Non-Institutional Portion and Retail Portion shall be available for proportionate allocation to QIB Bidders who have Bid in the Issue at a price that is equal to or greater than the Issue Price.
- (c) However, eligible Bids by Mutual Funds only shall first be considered for allocation proportionately in the Mutual Funds Portion. After completing proportionate allocation to Mutual Funds for an amount of up to 1,372,619 Equity Shares (the "Mutual Funds Portion"), the remaining demand by Mutual Funds, if any, shall then be considered for allocation proportionately, together with Bids by other QIBs, in the remainder of the QIB Portion (i.e. after excluding the Mutual Funds Portion). For the method of allocation in the QIB Portion, see the paragraph titled "Illustration of Allotment to QIBs," appearing below. If the valid Bids by Mutual Funds are for less than 1,372,619 Equity Shares, the remaining Equity Shares available for allocation in the Mutual Funds Portion will first be added to the QIB Portion and allocated proportionately to the QIB Bidders. For the purposes of this paragraph it has been assumed that the QIB Portion for the purposes of the Issue amounts to 60% of the Net Issue size, i.e. 27,452,378 Equity Shares.

(d) Allotment shall be undertaken in the following manner:

- (i) In the first instance allocation to Mutual Funds for 5% of the QIB Portion shall be determined as follows:
 - In the event that Mutual Fund Bids exceed 5% of the QIB Portion, allocation to Mutual Funds shall be done on a proportionate basis for up to 5% of the QIB Portion.
 - In the event that the aggregate demand from Mutual Funds is less than 5% of the QIB Portion, then all Mutual Funds shall get full Allotment to the extent of valid bids received above the Issue Price.
 - Equity Shares remaining unsubscribed, if any, not allocated to Mutual Funds, shall be available to all QIB Bidders as set out in (ii) below;
- (ii) In the second instance allocation to all QIBs shall be determined as follows:
 - In the event that the oversubscription in the QIB Portion, all QIB Bidders who have submitted Bids at or above the Issue Price shall be allotted Equity Shares on a proportionate basis for up to 95% of the QIB Portion.
 - Mutual Funds, who have received allocation as per (i) above, for less than the number of Equity Shares Bid for by them, are eligible to receive Equity Shares on a proportionate basis along with other QIB Bidders.
 - Under-subscription below 5% of the QIB Portion, if any, from Mutual Funds, would be included for allocation to the remaining QIB Bidders on a proportionate basis.

(iii) The aggregate allocation to QIB shall be at least 27,452,378 Equity Shares.

Except for any Equity Shares allocated to QIB Bidders due to under subscription in the Retail Portion and/or Non Institutional Portion, the aggregate allocation to QIB Bidders shall be made on a proportionate basis of up to 27,452,378 Equity Shares. For the method of proportionate basis of allocation refer below.

For Eligible Employees

- (a) Bids received at the Cap Price shall be allocated to Eligible Employees in the manner detailed in the section titled "Issue Procedure-Bids by Eligible Employees" beginning on page 278 of this Red Herring Prospectus.
- (b) Allotment to all successful Eligible Employees will be made at the Issue Price.
- (c) In the event any Eligible Employee to whom the Company proposes to allot Equity Shares in the Firm Allotment Portion, does not subscribe to or make payment in respect of the Equity Shares proposed to be allotted to him/her in the Firm Allotment Portion, the Promoters shall subscribe to the extent of the Equity Shares offered to such Eligible Employee up to a maximum of 242,476 Equity Shares. The Issue Price for such number of Equity Shares shall be paid by the Promoters at least one day prior to the Bid/Issue Opening Date, at the Cap Price. Furthermore, in the event that the Bid of an Eligible Employee in the Firm Allotment Portion gets rejected, the Issue Price for such number of Equity Shares shall be paid by the Promoters.

Method of proportionate basis of allocation in the Issue

In the event the Issue is oversubscribed, the basis of Allotment shall be finalised by the Company in consultation with the Designated Stock Exchange. The executive director or managing director (or any other senior official nominated by them) of the Designated Stock Exchange along with the BRLMs and the Registrar to the Issue shall be responsible for ensuring that the basis of Allotment is finalised in a fair and proper manner. Allotment to Bidders shall be made in marketable lots on a proportionate basis as explained below:

- (a) Bidders will be categorised according to the number of Equity Shares applied for by them.
- (b) The total number of Equity Shares to be allotted to each category, except the Firm Allotment Portion, as a whole shall be arrived at on a proportionate basis, which is the total number of Equity Shares applied for in that category (number of Bidders in the category multiplied by the number of Equity Shares applied for) multiplied by the inverse of the over-subscription ratio.
- (c) The number of Equity Shares to be allotted to the successful Bidders, except Eligible Employees applying under the Firm Allotment Portion, will be arrived at on a proportionate basis, which is the total number of Equity Shares applied for by each Bidder in that category multiplied by the inverse of the over-subscription ratio.

- (d) In all Bids where the proportionate Allotment is less than 60 Equity Shares per Bidder, the Allotment shall be made as follows:
- Each successful Bidder shall be Allotted a minimum of 60 Equity Shares; and
 - The successful Bidders out of the total Bidders for a category shall be determined by a draw of lots in a manner such that the total number of Equity Shares allotted in that category is equal to the number of Equity Shares calculated in accordance with (b) above.
- (e) If the proportionate Allotment to a Bidder is a number that is more than 60 but is not a multiple of one (which is the market lot), the decimal would be rounded off to the higher whole number if that decimal is 0.5 or higher. If that number is lower than 0.5, it would be rounded off to the lower whole number. All Bidders in such categories would be allotted Equity Shares arrived at after such rounding off.
- (f) If the Equity Shares allocated on a proportionate basis to any category are more than the Equity Shares allotted to the Bidders in that category, the remaining Equity Shares available for Allotment shall be first adjusted against any other category, where the allotted Equity Shares are not sufficient for proportionate Allotment to the successful Bidders in that category. The remaining Equity Shares, if any, remaining after such adjustment will be added to the category comprising Bidders applying for a minimum number of Equity Shares. The basis of allocation on a proportionate basis shall be finalised in consultation with the Designated Stock Exchange.

Illustration of Allotment to QIBs and Mutual Funds ("MF")

A. Issue details

Sr. No.	Particulars	Issue details
1	Issue size	166.67 million equity shares
2	Allocation to QIB (60% of the Issue)	100 million equity shares
	Of which:	
a.	Reservation For Mutual Funds, (5%)	5 million equity shares
b.	Balance for all QIBs including Mutual Funds	95 million equity shares
3	Number of QIB applicants	10
4	Number of Equity Shares applied for	500 million equity shares

B. Details of QIB Bids

S. No	Type of QIB bidders#	No. of shares bid for (in millions)
1	A1	50
2	A2	20
3	A3	130
4	A4	50
5	A5	50
6	MF1	40
7	MF2	40
8	MF3	80
9	MF4	20
10	MF5	20
	TOTAL	500

A1-A5: (QIB Bidders other than Mutual Funds), MF1-MF5 (QIB Bidders which are Mutual Funds)

C. Details of Allotment to QIB Bidders/Applicants

(Number of equity shares in millions)

Type of QIB bidders	Shares bid for	Allocation of 5 million Equity Shares to MF proportionately (please see note 2 below)	Allocation of remaining 95 million Equity Shares to QIBs proportionately (please see note 4 below)	Aggregate allocation to MFs
(I)	(II)	(III)	(IV)	(V)
A1	50	0	9.60	0
A2	20	0	3.84	0
A3	130	0	24.95	0
A4	50	0	9.60	0
A5	50	0	9.60	0
MF1	40	1	7.48	8.48
MF2	40	1	7.48	8.48
MF3	80	2	14.97	16.97
MF4	20	0.5	3.74	4.24
MF5	20	0.5	3.74	4.24
	500	5	95	42.42

Please note:

- The illustration presumes compliance with the requirements specified in the section titled "Issue Structure" beginning on page 268 of this Red Herring Prospectus.
- Out of 100 million Equity Shares allocated to QIBs, 5 million (i.e. 5%) will be allocated on a proportionate basis among five Mutual Fund applicants who applied for 200 shares in the QIB Portion.
- The remaining 95 million Equity Shares [i.e. 100 - 5 (available for Mutual Funds only)] will be allocated on a proportionate basis among 10 QIB Bidders who applied for 500 Equity Shares (including 5 Mutual Fund applicants who applied for 200 Equity Shares).
- The figures in the fourth column titled "Allocation of remaining 95 million Equity Shares to QIBs proportionately" in the above illustration are calculated as follows:
 - For QIBs other than Mutual Funds (A1 to A5) = Number of Equity Shares Bid for X 95 /495
 - For Mutual Funds (MF1 to MF5) = [(No. of shares bid for (i.e. in column II of the table above) less Equity Shares allotted (i.e., column III of the table above)] X 95/495
 - The numerator and denominator for arriving at allocation of 95 million Equity Shares to the 10 QIBs are reduced by 5 million shares, which have already been allotted to Mutual Funds in the manner specified in column III of the table above.

COMMUNICATIONS

All future communication in connection with Bids made in the Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Bidder, Bid cum Application Form number, details of Depository Participant, number of Equity Shares applied for, date of Bid cum Application Form, name and address of the member of the Syndicate where the Bid was submitted and cheque or draft number and issuing bank thereof.

Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of Allotment, credit of allotted Equity Shares in the respective beneficiary accounts, refunds orders etc.

Disposal of Investor Grievances by the Company

The Company estimates that the average time required by it or the Registrar to the Issue for the redressal of routine investor grievances shall be seven days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, the Company will seek to redress these complaints as expeditiously as possible.

The Company has appointed Ms. Neerja Sharma, the Company Secretary, as the Compliance Officer and she may be contacted in case of any pre-Issue or post-Issue-related problems. She can be contacted at the following address:

Piccadily House, 275-276,
Escorts Heart Institute and Research Centre Limited,
Okhla Road
New Delhi - 110 025, India.
Tel: +91 11 2682 5222
Fax: +91 11 4180 2121
E-mail: fortisipo@fortishealthcare.com

IMPERSONATION

Attention of the applicants is specifically drawn to the provisions of sub-section (1) of Section 68 A of the Companies Act, which is reproduced below:

"Any person who:

- (a) makes in a fictitious name, an application to a company for acquiring or subscribing for, any shares therein, or**
- (b) otherwise induces a company to allot, or register any transfer of shares therein to him, or any other person in a fictitious name,**

shall be punishable with imprisonment for a term which may extend to five years."

DISPOSAL OF APPLICATIONS AND APPLICATION MONIES AND INTEREST IN CASE OF DELAY

The Company shall ensure dispatch of allotment advice, refund orders and give benefit to the beneficiary account with Depository Participants and submit the documents pertaining to the Allotment to the Stock Exchanges within two working days from the date of finalization of basis of Allotment by the Designated Stock Exchange. The Company shall ensure dispatch of refund orders, if any, "Under a Certificate of Posting" or registered post or speed post or ECS, or Direct Credit or RTGS as applicable, only at the sole or First Bidder's sole risk within 15 days of the Bid Closing Date/Issue Closing Date, and adequate funds for making refunds to unsuccessful applicants as per the mode(s) disclosed shall be made available to the Registrar to the Issue by the Company.

The Company shall give credit for the Equity Shares allotted to the beneficiary account with Depository Participants within 15 working days of the Bid/Issue Closing Date. Applicants residing at the 15 centres where clearing houses are managed by the Reserve Bank of India (RBI) will get refunds through ECS only (subject to availability of all information for crediting the refund through ECS), except where the applicant is otherwise disclosed as eligible to get refunds through Direct Credit and RTGS. In the case of other applicants, the Company shall ensure dispatch of refund orders, if any, of value up to Rs. 1,500 by under certificates of posting, and shall dispatch refund orders above Rs. 1,500, if any, by registered post or speed post, except for

Bidders who have opted to receive refunds through the ECS facility.

Applicants to whom refunds are made through electronic transfer of funds will be sent a letter through ordinary post intimating them about the mode of credit of refund within 15 working days of closure of the Issue.

The Company shall use best efforts to ensure that all steps for completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges where the Equity Shares are proposed to be listed are taken within seven working days of the finalisation of the basis of Allotment.

In accordance with the Companies Act, the requirements of the Stock Exchanges and the SEBI Guidelines, the Company further undertakes that:

- Allotment of Equity Shares shall be made only in Dematerialised form within 15 days of the Bid /Issue Closing Date;
- dispatch of refund orders, except for Bidders who have opted to receive refunds through the ECS facility, within 15 days of the Bid /Issue Closing Date would be ensured; and
- we shall pay interest at 15% per annum (for any delay beyond the 15 day time period as mentioned above), if Allotment is not made and refund orders are not dispatched and/or Demat credits are not made to investors within the 15 day time prescribed above as per the guidelines issued by the Government of India, Ministry of Finance pursuant to their letter No. F/8/S/79 dated July 31, 1983, as amended by their letter No. F/14/SE/85 dated September 27, 1985, addressed to the stock exchanges, and as further modified by SEBI's Clarification XXI dated October 27, 1997, with respect to the SEBI Guidelines.

Save and except refunds effected through the electronic mode, i.e. ECS, NEFT, direct credit or RTGS, refunds will be made by cheques, pay-orders or demand drafts drawn on a bank appointed by us, as an Escrow Collection Bank and payable at par at places where Bids are received, except for Bidders who have opted to receive refunds through the ECS facility, NEFT, direct credit or RTGS. Bank charges, if any, for encashing such cheques, pay orders or demand drafts at other centres will be payable by the Bidders.

No separate receipts shall be issued for the money payable on the submission of Bid cum Application Forms or Revision Forms. However, the collection centre of the Syndicate Member will acknowledge the receipt of the Bid cum Application Forms or Revision Forms by stamping and returning to the Bidder the acknowledgement slip. This acknowledgement slip will serve as the duplicate of the Bid cum Application Form for the records of the Bidder.

Undertaking by the Company

The Company undertakes as follows:

- that the complaints received in respect of the Issue shall be attended to by the Company expeditiously and satisfactorily;
- that all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges where the Equity Shares are proposed to be listed within seven working days of finalisation of the basis of Allotment;
- that the funds required for dispatch of refund orders or Allotment advice by registered post or speed post shall be made available to the Registrar to the Issue by the Company;
- that the certificates of the securities/refund orders/Allotment advice to the Non-residents shall be dispatched within specific time;
- that where refund are made through electronic transfer of funds, a suitable communication shall be sent to the applicant within 15 days of Bid/Issue Closing Date, as the case may be, giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund; and
- No further issue of Equity Shares shall be made until the Equity Shares issued through this Red Herring Prospectus are listed or until the Bid monies are refunded on account of non-listing, under-subscription, etc.

Utilisation of Issue proceeds

The Board of Directors certify that:

- all monies received out of the Issue shall be credited/transferred to a separate bank account other than the bank account referred to in sub-section (3) of Section 73 of the Companies Act;
- details of all monies utilised out of the Issue referred above shall be disclosed under an appropriate separate head in the balance sheet indicating the purpose for which such monies have been utilised;
- details of all unutilised monies out of the Issue, if any, shall be disclosed under the appropriate head in the balance sheet of the Company indicating the form in which such unutilised monies have been invested.
- the details of all unutilised monies out of the Firm Allotment Portion of the Issue shall be disclosed under a separate head in the balance sheet of the Company, indicating the form in which such unutilised monies have been invested.
- The Company shall not have recourse to the Issue proceeds until the approval for trading of the Equity Shares from all the Stock Exchanges where listing is sought has been received.

Restrictions on Foreign Ownership of Indian Securities

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and FEMA. While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of the Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. Under the current foreign investment policy, foreign equity participation up to 100% is permissible, in the healthcare delivery service.

By way of Circular No. 53 dated December 17, 2003, the RBI has permitted FIIs to subscribe to shares of an Indian company in a public offer without prior RBI approval, so long as the price of equity shares to be issued is not less than the price at which equity shares are issued to residents. As on the date hereof aggregate FII holding cannot exceed 24% of the total post-Issue share capital of the Company.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 15A(1) of the Securities Exchange Board of India (Foreign Institutional Investors) Regulations 1995, as amended, Indian law does not prohibit an FII or its sub-account to issue, deal or hold offshore derivative instruments such as Participatory Notes, equity-linked notes or any other similar instruments against underlying securities listed or proposed to be listed in any stock exchange in India only in favour of those entities which are regulated by any relevant regulatory authorities in the countries of their incorporation or establishment subject to compliance with "Know Your Client" requirements, which stipulate fortnightly disclosures by the FII to SEBI informing them about the name, location, type of investor (hedge fund, corporate body, individual, pension fund or trust), quantity and value of investment made on behalf of the investor. An FII or sub-account shall also ensure that no further downstream issue or transfer of any instrument referred to hereinabove is made to any person other than a regulated entity.

As per the RBI regulations, OCBs cannot participate in the Issue.

Transfers of equity shares previously required the prior approval of the FIPB. However, vide a RBI circular dated October 4, 2004 issued by the RBI, the transfer of shares between an Indian resident and a non-resident does not require the prior approval of the FIPB or the RBI, provided that (i) the activities of the investee company are under the automatic route under the Foreign Direct Investment (FDI) Policy, (ii) the non-resident shareholding is within the sectoral limits under the FDI policy, and (iii) the pricing is in accordance with the guidelines prescribed by the SEBI/RBI.

The Equity Shares have not been and will not be registered under the Securities Act or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S under the Securities Act), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Equity Shares are only being offered and sold (i) in the United States to "qualified institutional buyers", as defined in Rule 144A of the Securities Act, and (ii) outside the United

States to certain persons in offshore transactions in compliance with Regulation S under the Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

The above information is given for the benefit of the Bidders. Neither, the Company, nor the BRLMs are not liable for any amendments or modification or changes in applicable laws or regulations, which may happen after the date of this Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that the number of Equity Shares Bid for do not exceed the applicable limits under laws or regulations.

MAIN PROVISIONS OF ARTICLES OF ASSOCIATION OF THE COMPANY

Pursuant to Schedule II of the Companies Act and the SEBI Guidelines, the main provisions of the Articles of Association relating to voting rights, dividends, liens, forfeiture, restrictions on transfer and transmission of Equity Shares or debentures and/or on their consolidation/splitting are detailed below. Please note that each provision herein below is numbered as per the corresponding article number in the Articles of Association and capitalised/defined terms herein have the same meaning given to them in the Articles of Association.

CAPITAL AND INCREASE AND REDUCTION OF CAPITAL

Capital

3. The Authorised Share Capital of the Company is Rs. 300,00,00,000 (Rupees Three Hundred Crores) divided into 27,20,00,000 Equity Shares of Rs. 10 each, 200 Class 'A' Non-Cumulative Redeemable Preference Shares of Rs. 1 Lakh each and 2,60,00,000 Class 'B' Non-Cumulative Redeemable Preference Shares of Rs. 10 each. The Preference Shares shall be entitled for such rate of dividend and other terms as may be decided by the Directors of the Company at the time of issue of such shares and such shares shall rank in priority to the equity shares including arrears, if any, in the event of winding up of the Company, but shall not be entitled to any further participation in the profits or surplus assets of the Company.

Shares at the disposal of the Directors

4. Subject to the provisions of Section 81 of the Act and these Articles, the Shares in the Capital of the Company for the time being shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such Person, in such proportion and on such terms and conditions and either at a premium or at par or (subject to the compliance with the provision of section 79 of the Act) at a discount and at such time as they may from time to time think fit and with sanction of the Company in the General Meeting to give to any Person the option or right to call for any Shares either at par or premium during such time and for such consideration as the Directors think fit, and may issue and allot Shares in the Capital of the Company on payment in full or part of any property sold and transferred or for any services rendered to the Company in the conduct of its business and any Shares which may so be allotted may be issued as fully paid up Shares and if so issued, shall be deemed to be fully paid Shares.

Provided that option or right to call of Shares shall not be given to any Person without the sanction of the Company in the General Meeting.

Power also to Company in general meeting to issue shares

5. In addition to and without derogating from the powers for that purpose conferred on the Board under Article 4, the Company in general meeting may determine that any share (whether forming part of the original capital or of any increased capital of the Company) shall be offered to such persons (whether members or not) in such proportion and on such terms and conditions and either at premium or at par or (subject to compliance with the provisions of section 79 of the Act) at a discount, as such general meeting shall determine and with full power to give to any person (whether a member or not) the option to call for or be allotted any class of shares of the Company either at a premium or at par, or (subject to compliance with the provisions of section 79 of the Act) at a discount, such option being exercisable at such times and for such consideration as may be directed by such general meeting or the company in general meeting may make any other provision, whatsoever for the issue, allotment or disposal of any shares.

Increase of Capital

6. The Company in general meeting may from time to time increase its share capital by the creation of further shares, such increases to be of such aggregate amount and to be divided into shares of such respective amounts as the resolution shall prescribe. Subject to the provisions of the Act, the further shares shall be issued upon such terms and conditions and with such rights and privileges annexed thereto, as the general meeting resolving upon the creation thereof shall direct, and if no direction be given as the Board shall determine; and in particular, such shares may be issued with a preferential or qualified right to dividends and in the distribution of assets of the Company, and with a right of voting at general meetings of the Company.

Further issue of capital

7. (1) Where at any time after the expiry of two years from the formation of the Company or at any time after the expiry of one year from the allotment of Shares in the Company made for the first time after its formation, whichever is earlier, it is proposed to increase the subscribed Capital of the Company by allotment of further Shares.
 - (a) Such further Shares shall be offered to the Persons who, at the date of the offer, are holders of the equity Shares of the Company, in proportion, as nearly as circumstances admit, to the Capital Paid-up on those Shares at that date;
 - (b) the offer aforesaid shall be made by notice specifying the number of Shares offered and limiting a time, not being less than fifteen days from the date of the offer, within which the offer if not accepted, will be deemed to have been declined;
 - (c) the offer aforesaid shall be deemed to include a right exercisable by the Person concerned to renounce the Shares offered to him or any of them in favour of any other person and the notice referred to in sub-clause (b) shall contain a statement of this right;
 - (d) after the expiry of the time specified in the notice aforesaid, or on receipt of earlier intimation from the person to whom such notice is given that he declines to accept the Shares offered, the Board of Directors may dispose of them in such manner as they think most beneficial to the Company.
- (2) Notwithstanding anything contained in clause (1) of this Article, the further Shares aforesaid may be offered in any manner whatsoever and to any Person, whether or not those persons include the persons referred to in Clause (a) of sub-Clause (1) of this Article in any manner whatsoever.
 - (a) if such offer is authorised by a Special Resolution of the Company in General Meeting or,
 - (b) where no such resolution is passed, if the votes cast (whether on a show of hands or on a poll as the case may be) in favour of the proposal contained in that General Meeting (including the casting vote, if any, of the Chairman) by Members who, being entitled to do so, vote in person, or where proxies are allowed, by proxy, exceed the votes, if any, cast against the proposal by members, so entitled and voting and the Central Government is satisfied, on an application made by the Board in this behalf, that the proposal is most beneficial to the Company.
- (3) Nothing in sub-clause (c) of (1) hereof shall be deemed
 - (a) to extend the time within which the offer should be accepted; or
 - (b) to authorize any person to exercise the right of renunciation for a second time, on the ground that the Person in whose favour the renunciation was first made has declined to take the Shares comprised in the renunciation.
- (4) Nothing in this Article shall apply to the increase of the subscribed Capital of the Company caused by the exercise of an option attached to the Debentures issued by the Company:
 - (a) to convert such Debentures or loans into Shares in the Company; or
 - (b) to subscribe for Shares in the Company

Provided that the terms of Issue of such Debentures or the terms of such loans include a term providing for such option and such term:

 - (a) Either has been approved by the Central Government before the issue of Debentures or the raising of the loans or is in conformity with Rules, if any, made by that Government in this behalf; and
 - (b) In the case of Debentures or loans or other than Debentures issued to, or loans obtained from the Government or any institution specified by the Central Government in this behalf, has also been approved by the Special Resolution passed by the Company in General Meeting before the issue of the loans.

Redeemable Preference shares

8. Subject to the provisions of the Act, the Company shall have power to shares, issue preference shares which are, or, at the option of the Company, are liable to be redeemed and the resolution authorising such issue shall prescribe the manner, terms and conditions of redemption.

Provisions applicable in case of Redeemable Preference shares

9. On the issue of redeemable preference shares under the provisions of in case of Redeemable Article 8 hereof, the following provisions shall take effect.
 - (a) No such shares shall be redeemed except out of the profits of the Company which would otherwise be available for dividend or out of the proceeds of a fresh issue of shares made for the purpose of the redemption;
 - (b) No such shares shall be redeemed unless they are fully paid;
 - (c) The premium, if any, payable on the redemption shall be provided for out of the profits of the Company or out of the Company's Share Premium Account, before the shares are redeemed, and
 - (d) Where any such shares are redeemed otherwise than out of the proceeds of a fresh issue, there shall, out of the profits which would otherwise have been available for dividend, be transferred to a reserve fund, to be called "Capital Redemption Reserve Account", a sum equal to the nominal amount of the shares to be redeemed, and the provisions of the Act, relating to the reduction of the share capital of the Company shall, except as provided under Section 80 of the Act, apply as if the Capital Redemption Reserve Account were paid-up share capital of the Company.

Cumulative Convertible Preference Shares

10. Subject to the provisions of the Act, the Company shall have the power to issue cumulative convertible preference shares to which the following provisions shall apply:
 - (a) The dividend payable on the said share shall be on a preferential basis and shall be at such rate as may be prescribed or permitted under the applicable rules and regulations prevailing at the relevant time.
 - (b) The dividend shall be cumulative and arrears shall be payable to the shareholders registered with the Company on the date fixed for determining to whom the dividend then declared is payable.
 - (c) All such shares shall be converted into equity shares any time between the expiry of three years and the expiry of five years from the date of allotment of the shares as may be decided by the Board subject to any applicable regulations or sanctions that may be in force at the time. Upon conversion into equity shares the right to receive arrears of dividend if any, on the preference shares upto the date of conversion shall devolve on the holders of the equity shares registered with the Company on the date prescribed in the declaration of the said dividend.
 - (d) Such conversion shall be deemed to be a redemption of the preference shares out of the proceeds of a fresh issue of shares.

New capital same as original capital

11. Except so far as otherwise provided by the condition of issue or by these Articles, any capital raised by the creation of new shares, shall be considered part of the initial capital and shall be subject to the provisions herein contained with reference to the payments of calls, and instalments, transfer and transmission, forfeiture, lien, surrender, voting and otherwise.
13.
 - (iii) sub-divide its Shares or any of them into Shares of smaller amount than is fixed by the Memorandum so, however, that, in the subdivision, the proportion between the amount paid and the amount, if any, unpaid on each reduced Share shall be the same as it was in the case of the Share, from which the reduced Share is derived;
 - (iv) cancel any Shares which, at the date of the passing of the resolution in that behalf, have not been taken or agreed to be taken by any Person and diminish the amount of its Share Capital by the amount of the Shares as cancelled, provided, however, that the cancellation of Shares in pursuance of the exercise of this power shall not be deemed to be a reduction of Share Capital within the meaning of the Act.

SHARES AND CERTIFICATES

Register and Index of Members

19. The Company shall cause to be kept a register and index of members in accordance with sections 150 and 151 of the Act, and the Companies (Issue of Share Certificates) Rules, 1960, and any modification thereof. Every member who changes his name or address shall give notice of the change of name or address to the Company.

Shares to be numbered progressively

20. The shares in the capital shall be numbered progressively according to their several denominations, and except in the manner hereinbefore mentioned no share shall be sub-divided.

Directors may allot shares fully paid-up

21. Subject to the provisions of the Act, and of these Articles, the Board may allot and issue shares in the capital of the Company as payment or part payment for any property sold or transferred, goods or machinery supplied or for services rendered to the Company either in or about the formation or promotion of the Company or the conduct of its business and any shares which may be so allotted may be issued as fully paid-up shares and if so issued, shall be deemed to be fully paid-up shares.

Application of premium

22. (1) Where the Company issued shares at a premium, whether for cash or otherwise, a sum equal to the aggregate shall be transferred to an account, to be called "Share Premium Account" and the provisions of the Act relating to the reduction of the share capital of the Company shall, except as provided in this clause, apply as if the share premium account were paid-up share capital of the Company.
- (2) The share premium account may, notwithstanding sub-clause (1) hereof, be applied by the Company:—
- (a) In paying up unissued shares of the company to be issued to members of the company as fully paid bonus shares;
 - (b) in writing off the preliminary expenses of the Company;
 - (c) in writing off the expenses of, or the commission paid or discount allowed on any issue of shares or debentures of the Company, or,
 - (d) in providing for the premium payable on the redemption of any redeemable preference shares or of any debentures of the Company.

Instalment on shares

23. If by the terms of issue of any shares or otherwise the whole or any part of the amount or issue price thereof shall be payable by instalments at a fixed time, every such instalment shall, when due, be paid to the Company by the person who for the time being and from time to time is the registered holder of the shares or by his legal representatives.

Acceptance of shares

24. Subject to the provisions of these Articles, any application signed by or on behalf of an applicant for shares in the Company followed by an allotment of any share therein, shall be an acceptance of shares within the meaning of these Articles, and every person who thus or otherwise accepts any shares and whose name is on the Register of Members shall, for the purposes of these Articles, be a member, provided that no share shall be applied for by or allotted to a minor, insolvent or person of unsound mind.

Deposits and calls etc. to be a debt payable immediately

25. The money (if any), which the Board of Directors shall on the allotment of any shares being made by it, require or direct to be paid by way of deposit, call or otherwise, in respect of any shares allotted by it, shall immediately on the inscription of the name of the allottee in the Register of Members as the holder of such shares become a debt due to and recoverable by the Company from the allottee thereof, and shall be paid by him accordingly.

Liability of members

26. Every member, or his heirs, executors or administrators, shall pay to the Company the proportion of the capital represented by his share or shares which may, for the time being remain unpaid thereon, in such amounts at such time or times and in such manner, as the Board of Directors shall, from time to time, in accordance with the Company's regulations require or fix for the payment thereof.

Limitation of time for issue of certificates

27. Every member shall be entitled, without payment to one or more certificates in marketable lots, for all the shares of each class or denomination registered in his name, or, if the directors so approve (upon paying such fee as the Directors may determine), to several certificates, each for one or more of such shares and the Company shall complete and have ready for delivery such certificates within three months from the date of allotment, unless the conditions of issue thereof otherwise provide, or within two months of the receipt of application of registration of transfer, transmission, subdivision, consolidation or renewal of any of its shares as the case may be. Every certificate of shares shall be under the seal of the company and shall specify the number and distinctive numbers of shares in respect of which it is issued and amount paid-up thereon and shall be in such form as the directors may prescribe and approve, provided that in respect of a share or shares held jointly by several persons, the company shall not be bound to issue more than one certificate and delivery of a certificate of shares to one or several jointholders shall be sufficient delivery to all such holder.

Issue of new Certificate in place of one Defaced, Lost or Destroyed

28. If any certificate be worn out, defaced, mutilated or torn or if there be no further space on the back thereof for endorsement of transfer, then upon production and surrender thereof to the Company, a new certificate may be issued in lieu thereof, and if any certificate lost or destroyed then upon proof thereof to the satisfaction of the Company and on execution of such indemnity as the Company deem adequate, being given, a new certificate in lieu thereof shall be given to the party entitled to such lost or destroyed certificate. Every certificate under the article shall be issued without payment of fees if the Directors so decide, or on payment of such fees (not exceeding Rs.2/- for each certificate) as the Directors shall prescribe. Provided that no fee shall be charged for issue of new certificates in replacement of those which are old, defaced or worn out or where there is no further space on the back thereof for endorsement of transfer.

Provided that notwithstanding what is stated above the Directors shall comply with such rules or regulations or requirements of any Stock Exchange or the rules made under the Act or rules made under the Securities Contracts (Regulation) Act, 1956 or any other Act, or rules applicable thereof in this behalf.

The provision of this Article shall mutatis mutandis apply to Debentures of the Company.

Joint allottees or holders

29. Any two or more joint allottees or holders of shares shall, for purposes of Articles 28 be treated as a single member and the certificate for any share, which may be subject of joint ownership, may be delivered to any one of such joint owners on behalf of all of them.

Renewal of share certificates

30. A certificate of shares may be renewed or a duplicate issued in accordance with the provisions of the Act, and the Companies (Issue of Share Certificate) Rules, 1960, and any modification thereof.

The First named jointholder deemed sole holder

31. If any share stands in the name of two or more persons, the person first named in the Register of Members, shall as regards receipt of dividends or bonus or service of notice and/or any other matter connected with the Company, except voting at meetings and the transfer of the shares, be deemed the sole holder thereof, but the jointholders of a share shall be, severally as well as jointly, liable for the payment of all instalments and calls due in respect of such share, and for all incidents thereof according to these articles.

Company not bound to recognize any interest in share other than that of registered holder

32. (1) The Company shall not be bound to recognise any equitable, contingent, future or partial interest in any share, or (except only as is by these presents otherwise expressly provided) any right in respect of a share other than an absolute right thereto, in accordance with these presents in the person from time to time registered as the holder thereof but the Board shall be at liberty at its sole discretion to register any share in the joint names of two or more persons or the survivors of them.
- (2) Save as herein otherwise provided, the Company shall be entitled to treat the person whose name appears on the Register of Members as the holder of any share as the absolute owner thereof, and accordingly shall not (except as ordered by a court of competent jurisdiction or as by Law required) be bound to recognise any benami, trust or other claim or claims or right to or interest in such shares on the part of any other person whether or not it shall have express or implied notice thereof.

Declaration by Person not holding beneficial interest

33. (a) Notwithstanding anything herein contained, a person whose name is at any time entered in the Register of Members of the Company as the holder of a share in the Company, but who does not hold the beneficial interest in such a share, shall, within such time and in such form as may be prescribed, make a declaration to the Company specifying the name and other particulars of the person or persons who hold the beneficial interest in such share in the manner provided in Section 187 C of the Act.
- (b) A person who holds a beneficial interest in a share or a class of shares of the Company shall, within the time prescribed, after his becoming such beneficial owner, make a declaration to the Company specifying the nature of his interest, particulars of the person in whose name the shares stand in the Register of Members of the Company and such other particulars as may be prescribed as provided in section 187 C of the Act.
- (c) Whenever there is a change in the beneficial interest in a share referred to above, the beneficial owner shall, within the time prescribed from the date of such change, make a declaration to the Company, in such form and containing such particulars as may be prescribed as provided in Section 187 C of the Act.
- (d) Notwithstanding anything contained in these Articles, where any declaration referred to above is made to the Company, the Company shall make a note of such declaration in the Register of Members and file, within the time prescribed from the date of declaration, a return in the prescribed form with the Registrar with regard to such declaration.

Who may hold shares

34. Shares may be registered in the name of an incorporated company or other body corporate but not in the name of a minor or in the name of a person of unsound mind or in the name of any firm or partnership.

UNDERWRITING AND BROKERAGE**Commission may be paid**

35. The Company may, subject to the provisions of Section 76 and other applicable provisions if any of the Act, at any time pay a commission to any person in consideration of his subscribing or agreeing to subscribe (whether absolutely or conditionally) or in consideration of his procuring or agreeing to procure subscriptions (whether absolutely or conditionally) for any share in, or debentures of the Company. The Commission may be satisfied by the payment of cash or allotment of fully or partly paid shares or debentures or partly in the one way and partly in the other.

Brokerage may be paid

36. The Company may pay a reasonable sum for brokerage on any issue of shares and debentures.

INTEREST OUT OF CAPITAL**Interest out of capital**

37. Where any shares are issued for the purpose of raising money to defray the expenses of the construction of any works or buildings, or the provision of any plant, which cannot be made profitable for a lengthy period, the Company may pay

interest on so much of that share capital as is for the time being paid up, for the period, at the rate and subject to the conditions and restrictions contained in Section 208 of the Act, and may charge the same to capital as part of the cost of construction of the work or building, or the provision of the plant.

CALLS

Directors may make calls

38. The Board of Directors may, from time to time, by a resolution passed at a meeting of the Board (and not by circular resolution) make such call as it may think fit upon the members in respect of all moneys unpaid on the shares held by them respectively (whether on account of the nominal value of the shares or by way of premium) and not by the conditions of allotment thereof made payable at a fixed time, and each member shall pay the amount of every call so made on him to the persons and at the times and place appointed by the Board of Directors. A call may be made payable by instalments.

Call on shares of same class to be made on uniform basis

39. Where any calls for further share capital are made on shares, such calls shall be made on a uniform basis on all shares falling under the same class. For the purpose of this Article, shares of the same nominal value on which different amounts have been paid up, shall not be deemed to fall under the same class.

Notice of calls

40. Fifteen days notice at least of every call payable otherwise than on allotment shall be given by the Company specifying the time and place of payment, and to whom such call shall be paid. Provided that the Board may, at its discretion, revoke the call or postpone it.

Calls to date from Resolution

41. A call shall be deemed to have been made at the time when the resolution of the Board authorising such call was passed at the meeting of the Board of Directors, and may be made payable by the members on the Register of Members on a subsequent date to be fixed by the Board.

Directors may extend time

42. The Board of Directors, may from time to time, at its discretion, extend the time for the payment of any call, and may extend such time as to all or any of the members, who for residence at a distance or other cause, the Board of Directors may deem fairly entitled to such extension; but no member shall be entitled to such extension save as a matter of grace and favour.

Calls to carry interest after due date

43. If any member fails to pay a call due from him on the day appointed for payment thereof or any such extension thereof as aforesaid, he shall be liable to pay interest on the same from the day appointed for the payment thereof to the time of actual payment at such rate as shall from time to time be fixed by the Board of Directors, but nothing in this Article shall render it compulsory upon the Board of Directors to demand or recover any interest from any such member.

Proof on Trial in Suit for Money due on shares

44. Subject to the provisions of the Act and these Articles, on the trial or hearing of any action or suit brought by the Company against any member or his representatives for the recovery of any debt or any money claimed to be due to the Company in respect of his shares, it shall be sufficient to prove that the name of the member in respect of whose shares the money is sought to be recovered, appears entered on the register of members as the holder, at or subsequent to the date at which the money sought to be recovered is alleged to have become due, of the shares in respect of which debt is alleged to have become due, of the shares in respect of which such money is sought to be recovered; that the resolution making the call is duly recorded in the minute book; and that the notice of such call was duly given to the member or his representatives sued in pursuance of these presents, and it shall not be necessary to prove the appointment of the Directors who made such call, nor that a quorum was present at the Board at which any call was made, nor that the meeting at which any call was made was duly convened or constituted nor any other matters whatsoever, but the proof of the matters aforesaid shall be conclusive evidence of the debt.

Payments in advance of calls may carry interest

45. The Directors may, if they think fit, subject to the provisions of Section 92 of the Act, agree to and receive from any Member willing to advance the same whole or any part of the moneys due upon the Shares held by him beyond the sums actually called for, and upon the amount so paid or satisfied in advance, or so much thereof as from time to time exceeds the amount of the calls then made upon the Shares in respect of which such advance has been made, the Company may pay interest at such rate, as the Member paying such sum in advance and the Directors agree upon provided that money paid in advance of calls shall not confer a right to participate in profits or dividend. The Directors may at any time repay the amount so advanced.

The Members shall not be entitled to any voting rights in respect of the moneys so paid by him until the same would but for such payment, become presently payable.

The provisions of these Articles shall mutatis mutandis apply to the calls on Debentures of the Company.

FORFEITURE, SURRENDER AND LIEN

If call or installment not paid notice may be given

46. If any member fails to pay any call or instalment of a call in respect of any share on or before the day appointed for the payment of the same, the Board may, at any time thereafter, during such time as the call or instalment remains unpaid serve a notice on such member or on the person (if any) entitled to the share by transmission requiring him to pay the same, together with any interest that may have accrued and all expenses that may have been incurred by the Company by reason of such non-payment.

Form of notice

47. The notice shall name a day (not being earlier than the expiry of fourteen days from the date of service of the notice) and a place or places on and at which such money, including the call instalment and such interest and expenses as aforesaid, is to be paid. The notice shall also state that in the event of nonpayment on or before the time and at the place appointed, the shares in respect of which the call was made or instalment was payable, will be liable to be forfeited. In default of payment shares to be forfeited.

In default of payment shares to be forfeited

48. If the requisitions of any such notice as aforesaid are not complied with any share in respect of which the notice has been given may at any time thereafter, before the calls or instalments and interest and expenses due in respect thereof are paid, be forfeited by a resolution of the Board to that effect. Such forfeiture shall include all dividends and bonus declared in respect of the forfeited shares and not actually paid before forfeiture.

Notice after forfeiture

49. When any share shall have been so forfeited notice of the resolution shall be given to the member in whose name it stood immediately prior to the forfeiture and an entry of the forfeiture, with the date thereof, shall forthwith be made in the Register of Members provided however that the failure to give the notice of the shares having been forfeited will not in any way invalidate the forfeiture.

Forfeited shares to become property of the Company

50. Any shares so forfeited shall be deemed to be the property of the Company and the Board may sell, re-allot or otherwise dispose of the same in such manner as it thinks fit.

Power to annual forfeiture

51. The Board may, at any time before any share so forfeited shall have been sold, reallocated or otherwise disposed of, annul the forfeiture thereof as a matter of grace and favour but not as of right, upon such terms and conditions, as it may think fit.

Arrears to be paid notwithstanding forfeiture

52. Any member whose shares shall have been forfeited shall, notwithstanding the forfeiture, be liable to pay, and shall forthwith pay to the Company all calls, instalments, interest and expenses owing upon or in respect of such shares at the time of the forfeiture together with interest thereon from the time of forfeiture until the payment, at such rate not exceeding fifteen percent per annum as the Board may determine and the Board may endorse the payment of such moneys or any part thereof if it thinks fit, but shall not be under any obligation so to do.

Effect of Forfeiture

53. The forfeiture of a share shall involve the extinction of all interest in and also of all claims and demands against the Company, in respect of the share and all other rights incidental to the share except only such of those rights as are by these Articles expressly saved.

Proceeds how to be applied

54. The net proceeds of any such sale shall be applied in or towards satisfaction of the said debt, liabilities or engagements and the residue (if any) paid to such number, his heirs, executors, administrators or assigns.

Certificate of forfeiture.

55. A certificate in writing signed by two Directors and countersigned by the Managing Director or the Secretary of the Company that the call in respect of a share was made and notice thereof given, and the default in payment of the call was made and that the forfeiture was made by a resolution of the Board to that effect, shall be conclusive evidence of the fact stated therein as against all persons entitled to such share.

Title of purchaser and allottee

56. The Company may receive the consideration, if any, given for the share on any sale, re-allotment or other disposal thereof and may execute a transfer of the share in favour of the person to whom the share is sold or disposed of and the person to whom such share is sold, reallocated or disposed of may be registered as the holder of the share. Any such purchaser or allottee shall not (unless by express agreement to the contrary) be liable to pay any calls, amounts, instalments, interest and expenses owing to the Company prior to such purchases or allotment, nor shall he be entitled (unless by express agreement to the contrary) to any of the dividends, interest or bonuses accrued or which might have accrued upon the share before the time of completing such purchase or before such allotment. Such purchaser or allottee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the share be affected by any irregularity or invalidity in the proceedings with reference to the forfeiture, sale, reallocation or disposal of the share.

Partial payment not to preclude forfeiture

57. Neither a judgement nor a decree in favour of the Company for calls or other moneys due in respect of any shares nor any part payment or satisfaction thereof nor the receipt by the Company of portion of any money which shall from time to time be due from any member in respect of any shares either by way of principal or interest nor any indulgence granted by the Company in respect of payment of any such money shall preclude the Company from thereafter proceeding to enforce a forfeiture of such shares as herein provided.

The provisions of these Articles as to forfeiture to apply in case of nonpayment of any sum

58. The provisions of these Articles as to forfeiture shall apply to the case of nonpayment of any sum which by the terms of issue of a share becomes payable at a fixed time, whether on account of the nominal value of the share or by way of premium, as if the same had been payable by virtue of a call duly made and notified.

Board may accept surrender of shares

59. The Board may at any time, subject to the provisions of the Act, accept the surrender of any share from or by any member desirous of surrendering the same on such terms as the Board may think fit.

Company's lien on shares

60. The Company shall have a first and paramount lien upon all the Shares/ Debentures (other than fully paid up Shares/ Debentures) registered in the name of each Member (whether solely or jointly with others) and upon the proceeds of sale thereof for all moneys called or payable at a fixed time in respect of such Shares/Debentures and no equitable interest in any Shares shall be created except upon the footing and condition that this Article will have full effect and such lien shall extend to all dividends and bonuses from time to time declared in respect of such Shares/Debentures. Unless otherwise agreed, the registration of a transfer of Shares shall operate as a waiver of the Company's lien, if any, on such Shares/Debentures. The Board may at any time declare any Shares/Debentures to be wholly or in part to be exempt from the provisions of this Article.

Enforcing lien by sale

61. For the purpose of enforcing such lien, the Board may sell the shares subject thereto in such manner as it thinks fit, but no sale shall be made until such time fixed as aforesaid shall have arrived and until notice in writing of the intention to sell shall have been served on such member, his heirs, executors, administrators or other legal representatives, as the case may be, and default shall have been made by him or them in payment, fulfilment or discharge of such debts, liabilities or engagements for seven days after the date of such notice.

Application of proceeds of sale

62. The net proceeds of any such sale shall be received by the Company and applied in or towards satisfaction of the said debts, liabilities or engagements, and the residue, if any shall be paid to such member, his heirs, executors, administrators or other legal representatives as the case may be.

Validity of sales in exercise of lien and after forfeiture

63. Upon any sale after forfeiture or for enforcing a lien in purported exercise of the powers hereinbefore given, the Board of Directors may appoint some person to execute an instrument of transfer of the shares sold and cause the purchaser's name to be entered in the register in respect of the shares sold, and the purchaser shall not be bound to see to the regularity of the proceedings, nor to the application of the purchase money and after his name has been entered in the Register of Members in respect of the shares the validity of the sale shall not be impeached by any person, and the remedy of any person aggrieved by the sale shall be in damages only and against the Company exclusively.

Board of Directors may issue new Certificates

64. Where any shares under the powers in that behalf herein contained are sold by the Board of Directors after forfeiture or for enforcing a lien, the certificate or certificates originally issued in respect of the relative shares (unless the same shall voluntarily or on demand by the Company, have been previously surrendered to the Company by the defaulting member) stand cancelled and become null and void and of no effect and the Board of Directors may issue a new certificate or certificates for such shares distinguishing it or them in such manner as it may think fit from the certificate or certificates previously issued in respect of the said shares.

Money due from the Company may be set-off against money due to the Company

65. Any money due from the Company to a member may without the consent and notwithstanding the objection of such member, be applied by the Company in or towards the payment of any money due, from him to the Company for calls or otherwise.

DEMATERIALISATION OF SECURITIES

- 65A. The provisions of this Article shall apply notwithstanding anything to the contrary contained in any other Articles.

(1) Definitions

"Beneficial Owner" shall mean a Person or Persons whose name is recorded as such with a Depository;

"Depository" shall mean a company formed and registered under the Companies Act, 1956, and which has been granted a certificate of registration to act as depository under Securities & Exchange Board of India Act, 1992; and wherein the securities of the Company are dealt with in accordance with the provisions of the Depositories Act, 1996.

(2) Dematerialization of securities

The Company shall be entitled to dematerialize securities and to offer securities in a dematerialized form pursuant to the Depositories Act, 1996.

(3) Options to hold Securities

Every holder of or subscriber to securities of the Company shall have the option to receive certificates for such securities or to hold the securities with a Depository. Such a Person who is the Beneficial Owner of the securities can at any time opt out of a Depository, if permitted by law, in respect of any securities in the manner provided by the Depositories Act, 1996 and the Company shall, in the manner and within the time prescribed, issue to the Beneficial Owner the required certificates for the securities. If a Person opts to hold his securities with the Depository, the Company shall intimate such Depository the details of allotment of the securities, and on receipt of the information, the Depository shall enter in its record the name of the allottee as the Beneficial Owner of the securities.

(4) Securities in depositories to be in fungible form

All securities held by a Depository shall be dematerialized and be in fungible form. Nothing contained in Sections 153, 153A, 153B, 187B, 187C and 372A of the Act shall apply to a Depository in respect of the securities held by on behalf of the Beneficial Owners.

(5) Right of depositories and beneficial owners

- (i) Notwithstanding anything to the contrary contained in the Act or these Articles, a Depository shall be deemed to be the registered owner for the purposes of effecting transfer of ownership of securities of the Company on behalf of the Beneficial Owner.
- (ii) Save as required by the Applicable Law, the Depository as the registered owner of the securities shall not have any voting rights or any other rights in respect of the securities held by it.
- (iii) Every Person holding securities of the Company and whose name is entered as the Beneficial Owner of securities in the record of the Depository shall be entitled to all the rights and benefits and be subject to all the liabilities in respect of the securities which are held by a Depository and shall be deemed to be a Member of the Company.

(6) Service of documents

Notwithstanding anything contained in the Act or these Articles to the contrary, where securities of the Company are held in a Depository, the records of the Beneficiary Ownership may be served by such Depository on the Company by means of electronic mode or by delivery of floppies or discs.

(7) Transfer of securities

Nothing contained in Section 108 of the Act or these Articles, shall apply to a transfer of securities effected by a transferor and transferee both of whom are entered as Beneficial Owners in the records of a Depository.

(8) Allotment Of securities dealt within a depository

Notwithstanding anything contained in the Act or these Articles, where securities are dealt with by a Depository, the Company shall intimate the details thereof to the Depository immediately on allotment of such securities.

(9) Distinctive numbers of securities held in a depository

Nothing contained in the Act or these Articles regarding the necessity of having distinctive numbers for securities issued by the Company shall apply to securities held with a Depository.

(10) Register and Index of beneficial owners

The register of Members and Index of Beneficial Owners maintained by a Depository under the Depositories Act, 1996 shall be deemed to be the Register and Index of Members and Security Holders for the purposes of these Articles.

TRANSFER AND TRANSMISSION OF SHARES

Register of Transfer

66. The Company shall keep a book to be called the Register of Transfers and therein shall be fairly and distinctly entered the particulars of every transfer or transmission of any share.

Execution of Transfer etc.

67. Subject to the provisions of the Act, and these Articles, no transfer of shares in, or debentures of the Company shall be registered, unless a proper instrument of transfer duly stamped and executed by or on behalf of the transferor and by or on behalf of the transferee and specifying the name address and occupation, if any, of the transferee has been delivered to the Company along with the certificate relating to the shares or debentures or if no such certificate is in existence, along with the letter of allotment of the shares or debentures. The transferor shall be deemed to remain the holder of such shares until the name of the transferee is entered in the register in respect thereof. Shares of different classes shall not be included in the same instrument of transfer.

Form of Transfer

68. The instrument of transfer shall be in writing and all the provisions of Section 108 of the Act and any statutory modifications thereof for the time being shall be duly complied with in respect of all transfers of shares and of the registration thereof.

The Board may decline to register Transfer

69. (1) The Board may, subject to the right of appeal conferred by Section (iii) of the Act, at its own, absolute and uncontrolled discretion and without assigning any reason, decline to register or acknowledge any transfer of any shares in the Company to any person of whom it does not approve and in particular, may so decline in any case in which the Company has a lien upon the shares or any of them. The registration of a transfer shall be conclusive evidence of the approval by the Board of the transferee but so far only as regards the share or shares in respect of which the transfer is so registered and not further or otherwise and not so as to debar the Board from declining to register any subsequent or other shares applied for in the name of such transferee.
- (2) Registration of a transfer shall not be refused on the ground of the transferor being, either alone or jointly with any other person or persons indebted to the Company on any account whatsoever except a lien on shares.
- (3) Subject to the provisions of Section 111A, these Articles and other applicable provisions of the Act or any other law for the time being in force, the Board may refuse whether in pursuance of any power of the Company under these Articles or otherwise to register the transfer of, or the transmission by operation of law of the right to, any Shares or interest of a Member in, or Debentures of, the Company. The Company shall within one month from the date on which the instrument of transfer, or the intimation of such transmission, as the case may be, was delivered to Company, send notice of the refusal to the transferee and the transferor or to the Person giving intimation of such transmission, as the case may be, giving reasons for such refusal. Provided that the registration of a transfer shall not be refused on the ground of the transferor being either alone or jointly with any other person or persons indebted to the Company on any account whatsoever except where the Company has a lien on Shares.

No transfer to a person of unsound mind

70. No shares shall in any circumstances be allotted or transferred to any minor, insolvent or person of unsound mind.

Transfer of shares

71. (1) An application for the registration of a transfer of shares may be made either by the transferor or by the transferee.
- (2) Where the application is made by the transferor and relates to partly paid shares, the transfer shall not be registered unless the Company gives notice of the application to the transferee and the transferee makes no objection to the transfer within two weeks from the receipt of the notice.
- (3) For the purpose of clause (2) hereof notice to the transferee shall be deemed to have been duly given if it is despatched by prepaid registered post to the transferee at the address given in the instrument of transfer and shall be deemed to have been duly delivered at the time at which it would have been delivered in the ordinary course of post.

- (4) If the Company refuses to register the transfer of any share or transmission of right therein, the Company shall within one month from the date on which the instrument of transfer, or the intimation of transmission as the case may be, was delivered to the Company, send notice of the refusal to the transferee and the transferor or to the person giving intimation of such transmission as the case may be.
- (5) Nothing in these Articles shall prejudice any power of the Company to register as shareholder any person to whom the right to any shares of the Company has been transmitted by operation of law.

Transfer to be left at office as evidence of title given

- 72. Every instrument of transfer duly executed and stamped shall be left at the office for registration accompanied by the certificate of the shares to be transferred and such other evidence as the Company may require to prove the title of the transferor or his right to transfer the shares.

When transfer to be retained

- 73. All instruments of transfer which are registered shall be retained by the Company, but any instrument of transfer which the Board declines to register shall on demand be returned to the person depositing the same. The Board may cause to be destroyed all transfer deeds lying with the Company after such period not being less than six years as it may determine.

Transfer Books when closed

- 74. The Board may after giving not less than seven days previous notice by advertisement as required by Section 154 of the Act, close the Register of Members or the Register of Debenture Holders for any period or periods not exceeding in the aggregate, 45 (forty-five) days in each year, but not exceeding 30 days at any one time.

Death of one of more jointholders of shares

- 75. In the case of death of any one or more of the persons named in the Register of Members as joint shareholders of any share, the survivors shall be the only persons recognised by the Company as having any title to or interest in such shares, but nothing herein contained shall be taken to release the estates of a joint shareholder from any liability to the Company on shares held by him jointly with any other person.

Title to shares of deceased member

- 76. The executors or administrators or holders of Succession Certificate or the legal representatives of a deceased member (not being one of two or more joint-holders) shall be the only persons recognized by the Company as having any title to shares registered in the name of such member and the Company shall not be bound to recognize such executors or administrators or holders of a Succession certificate or the legal representatives shall have first obtained Probate or Letters of Administration or Succession Certificate as the case may be, from a duly constituted Court in the Union of India, provided that in any case where the Board in its absolute discretion may think fit, the Board may dispense with production of probate or Letters of Administration or Succession Certificate, upon such terms as to indemnity or otherwise as the Board in its absolute discretion may think necessary and under Article 57 register the name of any person who claims to be absolutely entitled to the shares standing in the name of a deceased member, as a member.

Transmission of shares

- 77. Subject to the provisions of the Act and these Articles, any person becoming entitled to a share in consequence of the death, bankruptcy or insolvency of any member, or by any lawful means other than by a transfer in accordance with these presents, may with the consent of the Board (which it shall not be under any obligation to give) upon producing such evidence as the Board thinks sufficient, either be registered himself as the holder of the share or elect to have some person nominated by him, approved by the Board, registered as such holder, provided nevertheless, that if such person shall elect to have his nominee registered, he shall testify the election by executing to his nominee an instrument of transfer of the share in accordance with the provisions herein contained and until he does so he shall not be freed from any liability in respect of the share.

Board may refuse to transmit

78. The Board shall, subject to the provisions of Article 69 hereof, have the same right to refuse to register a person entitled by transmission to any share, or his nominee, as if he were the transferee named in any ordinary transfer presented for registration.

Board may require evidence of Transmission

79. Every transmission of shares shall be verified in such manner as the Board may require and, if the Board so desires, be accompanied by such evidence as may be thought necessary and the Company may refuse to register any such transmission until the same be so verified or requisite evidence produced or until or unless an indemnity be given to the Company with regard to such registration which the Board at its absolute discretion shall consider sufficient, provided nevertheless, that there shall not be any obligation on the Company or the Board to accept any indemnity.

Transfer by legal representative

80. A transfer of a share in the Company of a deceased member thereof made by his legal representative shall, although the legal representative is not himself a member be as valid as if he had been a member at the time of the execution of the instrument of transfer.

Certificate of transfer

81. The certification by the Company of any instrument of transfer of shares in or debentures of the Company, shall be taken as representation by the Company to any person acting on the faith of the certification that there have been produced to the Company such documents as on the face of them show a prima facie title to the shares or debentures in the transferor named in the instrument of transfer, but not as a representation that the transferor has any title to the shares or debentures.

The Company not liable for disregard of a Notice prohibiting registration of a transfer

82. The Company shall incur no liability or responsibility whatsoever in consequence of its registering or giving effect to any transfer or transmission of shares made or purporting to be made by any apparent legal owner thereof as shown or appearing in the Register of Members to the prejudice of persons having or claiming any equitable right, title to or interest in the same shares, notwithstanding that the Company may have had any notice of such equitable right, title or interest or notice prohibiting registration of such transfer and may have entered such notice or referred thereto in any book of the Company, and the Company shall not be bound or required to regard or attend or to give effect to any notice which may be given to it of any equitable right, title or interest or be under any liability whatsoever for refusing or neglecting so to do, though it may have been entered or referred to in some books of the Company but the Company shall nevertheless be at liberty to regard and attend to any such notice and give effect thereto if the Board shall so think fit.

JOINTHOLDERS**Board may refuse transfer to more than four names**

83. Subject to the provisions of the Act, the Board may refuse to transfer a share or shares in the joint names of more than four persons.

Jointholders

84. Where more than one person is registered as the holder of any share the person first named in the Register of Members as one of the jointholders of a share shall be deemed the sole holder for matters connected with the Company subject to the following and other provisions contained in these Articles:
- (a) The jointholders of any share shall be liable severally as well as jointly for and in respect of all calls and other payments which ought to be made in respect of such share.
 - (b) On the death of any such jointholder the survivor or survivors shall be the only person or persons recognised by the Company as having any title to the shares but the Board may require such evidence of death as it may deem fit and nothing herein contained shall be taken to release the estate of a deceased jointholder from any liability on shares held by him jointly with any other person.

- (c) Any one of the several persons who is registered as jointholder of any share may give effectual receipts for all dividends and payments on account of dividends in respect of such share.
- (d) Only the person whose name stands first in the Register of Members as one of the jointholders of any share shall be entitled to delivery of the certificates relating to such share or to receive documents (which expression shall be deemed to include all documents referred to in these Article) from the Company and any document served on or sent to such person shall be deemed service on all the jointholders.
- (e) Any one or two or more jointholders may vote at any meeting either personally or by attorney or by proxy in respect of such shares as if he were solely entitled thereto and if more than one of such jointholders be present at any meeting personally or by proxy or by attorney then that one of such persons so present whose name stands first or higher (as the case may be) on the Register of Members in respect of such shares shall alone be entitled to vote in respect thereof but the others of the jointholders shall be entitled to be present at the meeting; provided always that a jointholder present at any meeting personally shall be entitled to vote in preference to a jointholder present by attorney or by proxy although the name of such jointholder present by an attorney or proxy stands first or higher (as the case may be) in the register in respect of such shares. Several executors or administrators of a deceased member in whose (deceased member's) sole name any share stands shall, for the purpose of this Article be deemed jointholders.

CONVERSION OF SHARES INTO STOCK

Shares may be converted into stock

85. The Board may, with the sanction of a general meeting, convert any paid up share into stock and when any shares shall have been converted into stock the several holders of such stock may thenceforth, transfer their respective interests therein or any part of such interest, in the same manner as and subject to the same regulations, under which fully paid up shares in the capital of the Company may be transferred or as near thereto as circumstances will admit, but the Board may from time to time, if it thinks fit, fix the minimum amount of stock transferable and direct that fractions of a rupee shall not be dealt with. With power nevertheless at their discretion to waive such rules in any particular case.

Rights of Stockholders

86. The stock shall confer on the holders thereof respectively the same rights, privileges and advantages as regards participation in the profits and voting at meetings of the Company and for other purposes, as would have been conferred by shares of equal amount in the capital of the Company of the same class as the shares from which such stock was converted, but so that none of such privileges or advantages, except participation in the profits of the Company or in the assets of the Company on a winding up, shall be conferred by any such equivalent part of consolidated stock as would not, if existing in shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privileges attached to the shares so converted. Save as aforesaid all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to shares. The Company may at any time reconvert any such stock into fully paid up shares of any denomination.

COPIES OF MEMORANDUM AND ARTICLES TO BE SENT TO MEMBERS

Copies of Memorandum and Articles to be sent

87. Copies of the Memorandum and Articles of Association of the Company and other documents referred to in Section 39 of the Act shall be sent by the Company to every member at his request within seven days of the request on payment of the sum of Rupee One for each copy.

BORROWING POWERS

Power to borrow

88. Subject to the provisions of Section 292 and 293 of the Act, the Board may, from time to time at its discretion accept deposits from members either in advance of calls or otherwise and generally raise or borrow or secure the payment of any sum or sums of money for the purposes of the Company. Provided, however, where the moneys to be borrowed together with the moneys already borrowed (apart from temporary loans obtained from the Company's bankers in the

ordinary course of business) exceed the aggregate of the paid up capital of the Company and its free reserves (not being reserves set apart for any specific purpose), the Board shall not borrow such moneys without the consent of the Company in General Meetings.

Payment or repayment of moneys borrowed

89. Subject to the provisions of the previous Article the payment or repayment of moneys borrowed as aforesaid may be secured in such manner and upon such terms and conditions in all respects as the Board may think fit and in particular by a resolution passed at a meeting of the Board (and not by circular resolution) including by the issue of debentures or debenture-stock of the Company, charged upon all or any part of the property of the Company (both present and future) including its uncalled capital for the time being, and debenture-stock and other securities may be assignable free from any equities between the Company and the person to whom the same may be issued.

Terms of issue of Debentures

90. Any debentures, debenture-stock or other securities may be issued at a discount, premium or otherwise and may be issued on condition that they shall be convertible into shares of any denomination, and with any privileges and conditions as to redemption, surrender, drawing, allotment of shares and attending (but not voting) at general meetings, appointment of Directors and otherwise. Debentures with the right to conversion into or allotment of shares shall be issued only with the consent of the Company in General Meeting accorded by a Special Resolution.

Register of Mortgages etc. to be kept

91. The Board shall cause a proper Register to be kept in accordance with the provisions of Section 143 of the Act, of the mortgages, debentures and charges specifically affecting the property of the Company, and shall cause the requirements of sections 118, 125 and 127 to 144 (both inclusive) of the Act in that behalf to be duly complied with, so far as they fall to be complied with by the Board.

Register and Index of Debenture holders

92. The Company shall, if at any time it issues debentures, keep a Register and Index of Debenture holders in accordance with section 152 of the Act. The Company shall have the power to keep in any State or country outside India a branch Register of Debentureholders resident in that State or country.

SHARE WARRANTS

Power to issue share warrants

93. The Company may issue share warrants subject to and in accordance with the provisions of Sections 114 and 115, and accordingly the Board may in its discretion, with respect to any share which is fully paid-up, on an application in writing signed by the person registered as holder of the share, and authenticated by such evidence (if any) as the Board may from time to time require as to the identity of the persons signing the application, and on receiving the certificate (if any) of the share and the amount of the stamp duty on the warrant and such fee as the Board may from time to time require, issue a share warrant.

Deposit of share warrant

94. (a) The bearer of the share warrant may at any time deposit the warrant at the office of the Company and, so long as the warrant remains so deposited, the depositor shall have the same right of signing a requisition for calling a meeting of the Company, and of attending and voting and exercising the other privileges of a member at any meeting held after the expiry of two clear days from the time of deposit, as if his name were inserted in the Register of Members as the holder of the share included in the deposited warrant.
- (b) Not more than one person shall be recognised as depositor of the share warrant.
- (c) The Company shall, on two day's written notice return the deposited share warrant to the depositor.

Privileges and disabilities of the holders of share warrants

95. (a) Subject as herein otherwise expressly provided, no person shall, as bearer of a share warrant, sign a requisition for calling a meeting of the Company, or attend or vote or exercise any other privileges of a member at a meeting of the Company, or be entitled to receive any notices from the Company.
- (b) The bearer of a share warrant shall be entitled in all other respects to the same privileges and advantages as if he were named in the Register of Members, as the holder of the share included in the warrant and he shall be the member of the Company.

Issue of new share warrant or coupon

96. The Board may from time to time make rules as to the terms on which (if it shall think fit) a new share warrant or coupon may be issued by way of renewal in case of defacement, loss or destruction.

MEETING OF MEMBERS

97. (a) Subject to section 166 of the Act, the Company shall in each year hold in addition to any other meetings a general meeting as its annual general meeting and shall specify the meeting as such in the notice calling it, and not more than fifteen months shall lapse between the date of one annual general meeting of the Company and that of the next, subject however to the right of the Registrar under the Act to extend the time within which any annual general meeting may be held.
- (b) Every annual general meeting shall be called for at a time during business hours on a day that is not a public holiday and shall be held either at the registered office of the Company or at some other place within the city or town or village in which the registered office of the Company is situated.

Annual Return

98. The Company shall in accordance with section 159 of the Act, within sixty days from the day on which the annual general meeting is held, prepare and file with the Registrar a return in the form set out in Schedule V to the Act, or as near as thereto as the circumstances shall admit and containing the particulars specified in the said Schedule V together with three copies of the balance sheet and the profit and loss account laid before the annual general meeting in accordance with section 210 of the Act.

Distinction between Annual General Meeting and Extraordinary General Meeting

99. The General Meeting referred to in Article 97 shall be called and styled as an annual general meeting and all meetings other than the annual general extraordinary meeting shall be called extraordinary general meeting.

Calling of Extraordinary General Meeting

100. The Board may, whenever it thinks fit, call an extraordinary general meeting of the Company and it shall, on the requisition of the holders of not less than one-tenth of the issued capital of the Company upon which all calls or other sums then due have been paid, forthwith proceed to convene an extraordinary general meeting of the Company, and in the case of such requisition the provisions of Section 169 of the Act shall apply. No shareholder or shareholders shall call a meeting of the Company except by or upon a requisition as herein provided.

Length of notice for calling meeting

101. (1) A general meeting of the Company may be called by giving not less than twenty-one day's notice in writing.
- (2) A general meeting may be called after giving shorter notice than that specified in sub-clause (1) hereof if consent is accorded thereto:
- (i) In case of an annual general meeting, by all the members entitled to vote thereat and,
- (ii) in case of any other meeting by members of the Company holding not less than ninety five per cent of such part of the paid-up share capital of the Company as gives a right to vote at that meeting.

Provide that where any members of the Company are entitled to vote on some resolutions to be moved at the meeting and not on the others, those members shall be taken into account for the purpose of this sub- clause in respect of the former resolution or resolutions and not in respect of the latter.

Contents and manner of service of notice and persons on whom it is to be served

102. (1) Every notice of the meeting of the Company shall specify the place and the day and hour of the meeting, and shall contain a statement of the business to be transacted thereat.
- (2) Notice of every meeting of the Company shall be given:
- (i) to every member of the Company, in any manner authorised by sub-sections (1) to (4) of Section 53 of the Act;
 - (ii) to the persons entitled to a share in consequence of the death or insolvency of a member by sending it through the post in prepaid letter addressed to them by name, or by the title of representatives of the deceased, or assignee of the insolvent, or by any like description, at the address, if any, in India supplied for the purpose by the persons claiming to be so entitled or, until such an address has been so supplied, by giving the notice in any manner in which it might have been given if the death or insolvency had not occurred; and
 - (iii) to the auditor or auditors for the time being of the Company in any manner authorised by Section 53 of the Act in the case of any member or members of the Company.
 - (iv) Provided that where the notice of a meeting is given by advertising the same in a newspaper circulating in the neighbourhood of the registered office of the Company under subsection (3) of Section 53 of the Act, the statement of material facts referred to in Section 173 of the Act need not be annexed to the notice as required by that section, but it shall be mentioned in the advertisement that the statement has been forwarded to the members of the Company.
- (3) The accidental omission to give notice to or non-receipt of notice by any member or other person to whom it should be given shall not invalidate the proceedings at the meeting.
- (4) Every notice convening a meeting of the Company shall state that a member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of himself and that a proxy need not be a member of the Company.

Special Business

103. All business to be transacted at an annual general meeting with the exception of business relating to (i) the consideration of the accounts, balance sheet and the reports of the Board of Directors and auditors, (ii) the declaration of the dividend, (iii) the appointment of directors in place of those retiring and (iv) the appointment of and the fixing of the remuneration of auditors, and all business to be transacted at any other meetings of the Company shall be deemed "Special".

Explanatory statement to be annexed to notice

104. Where any items of business to be transacted at any meeting of the Company are deemed to be special as aforesaid, there shall be annexed to the notice of the meeting an explanatory statement setting out all material facts concerning each item of business including in particular the nature and extent of the interest if any, therein, of every Director and of the managing director and specifying where any item of business consists of the according of approval to any document by the meeting, the time and place, where the document can be inspected.

Provided that where any such item of special business at the meeting of the Company relates to or affects any other company, the extent of shareholding interest in that other company of every Director or the Company shall also be set out in the statement, if the extent of such shareholding interest is not less than 20 percent of the paid up share capital of that other company.

Meeting not competent to discuss or transact any business not mentioned in notice

105. No general meeting, annual or extraordinary, shall be competent to enter upon, discuss or transact any business which has not been specifically mentioned in the notice upon which it is convened.

Quorum

106. Five members entitled to vote and present in person shall be a quorum for a general meeting. When more than one of the jointholders of a share is present, not more than one of them shall be counted for determining the quorum. Several executors or administrators of a deceased person in whose sole name, a share stands shall, for the purpose of this Article, be deemed jointholders thereof. A body corporate being a member shall be deemed to be personally present if it is represented in accordance with section 187 of the Act. The President of India or the Governor of a State being a member of the Company shall be deemed to be personally present if he is represented in accordance with Section 187 A of the Act.

Presence of Quorum

107. No business shall be transacted at any general meeting unless the requisite quorum shall be present at the commencement of the business.

If quorum not present, meeting when to be dissolved and when to be adjourned

108. If within half an hour from the time appointed for holding the meeting a quorum is not present the meeting if called upon the requisition of members shall stand dissolved, but in any other case, it shall stand adjourned to the same day in the next week, at the same time and place or if that day is a public holiday until the next succeeding day in the next week which is not a public holiday, or to such other day, time and place as the Board may determine.
109. If at the adjourned meeting, a quorum is not present within half an hour from the time appointed for holding the meeting, the members present shall be a quorum and may transact the business for which the meeting was called.

Resolution passed at adjourned meeting

110. A resolution shall for all purposes be treated as having been passed on the date on which it was in fact passed and shall not be deemed to have been passed on any earlier date.

Power to adjourn General Meeting

111. (a) The Chairman of the General Meeting may adjourn the same from time to time and from place to place but no business shall be transacted at any adjourned meeting other than the business left unfinished at the meeting from which the adjournment took place.
- (b) When a meeting is adjourned for thirty days or more, notice of the adjourned meeting shall be given as in the case of an Original Meeting.
- (c) Save as aforesaid, it shall not be necessary to give any notice of an adjournment of or of the business to be transacted at any adjourned meeting.

Chairman of General Meeting

112. The Chairman of the Board, and in his absence, the Vice Chairman of the Board, shall preside as Chairman at every general meeting, annual or extraordinary. If there be no Chairman or Vice Chairman of the Board or if neither of them is present within fifteen minutes after the time appointed for holding such meeting, the Directors present may choose one of their number to be Chairman and in default of their doing so the members present shall choose one of the Directors to be Chairman and if no Director present be willing to take the chair, shall, on a show of hands, elect one of their number to be Chairman of the meeting. If a poll is demanded on the election of the Chairman it shall be taken forthwith in accordance with the provisions of the Act and these Articles, and the Chairman elected on a show of hands shall, for that meeting, exercise all the powers of the Chairman under the said provisions. If as a result of the poll, some other person is elected Chairman, he shall be the Chairman for the rest of the meeting.

Business confined to election of Chairman while Chair vacant

113. No business shall be discussed at any general meeting except the election of the Chairman while the Chair is vacant.

Resolution must be proposed and seconded

114. No resolution submitted to meeting, unless proposed by the Chairman of the meeting, shall be discussed nor put to vote until the same has been proposed by a member present and entitled to vote at such meeting and seconded by another member present and entitled to vote at such meeting.

How question to be decided at meetings

115. At any general meeting, a resolution put to the vote of the meeting shall be decided on a show of hands unless a poll is demanded as provided in these Articles.

Declaration of Chairman to be conclusive

116. A declaration by the Chairman that on a show of hands, a resolution has or has not been carried, or has been carried unanimously or by a particular majority, and an entry to that effect in the books containing the minutes of the proceedings of the Company shall be conclusive evidence of the fact, without proof of the number or proportion of the votes cast in favour of or against such resolution.
117. (1) Before or on the declaration of the result of the voting on any resolution on a show of hands, poll may be ordered to be taken by the Chairman of the meeting of his own motion and shall be ordered to be taken by him on a demand made in that behalf by any member or members present in person or by proxy and holding shares in the company which confer a power to vote on the resolution, not being less than one-tenth of the total voting power in respect of the resolution, or on which an aggregate sum of not less than fifty thousand rupees has been paid-up.
- (2) The demand for a poll may be withdrawn at any time by the person or persons who made the demand.

Time of taking poll

118. Any poll duly demanded on the election of a Chairman of a meeting or on any question of adjournment shall be taken forthwith. A poll demanded on any other question shall be taken at such time not exceeding 48 (forty eight) hours from the time when the demand was made, as the chairman of the meeting may direct.

Scrutineers at poll

119. Where a poll is to be taken, the chairman of the meeting shall appoint two scrutineers to scrutinise the votes given on the poll and to report thereon to him. The Chairman shall have power, at any time, before the result of the poll is declared to remove a scrutineer from office and to fill vacancies in the office of the scrutineer arising from such removal or from any other cause of the two scrutineers so to be appointed, one shall always be a member (not being an officer or employee of the Company) present at the meeting provided such a member is available and is willing to be appointed.

Business may proceed notwithstanding demand for poll

120. The demand for a poll except on the question of the election of chairman or of an adjournment, shall not prevent the continuance of a meeting for the transaction of any business other than the question on which a poll has been demanded.

Chairman's casting vote

121. In the case of equality of votes the chairman shall, both on a show of hands and on a poll, have a second or casting vote in addition to the vote or votes to which he may be entitled as a member.

Manner of taking poll and result thereof

122. (a) Subject to the provisions of the Act, the chairman of the meeting shall have power to regulate the manner in which a poll shall be taken.
- (b) The result of the poll shall be deemed to be the decision of the meeting on the resolution on which the poll was taken.

VOTE OF MEMBERS

Members in arrears not to vote

123. No member shall be entitled to vote either personally or by proxy at any general meeting or meetings of a class of shareholders either upon a show of hands or upon a poll in respect of any shares registered in his name on which any calls or other sums presently payable by him have not been paid or in regard to which the Company has, and has exercised, any right or lien.

Number of votes to which member entitled

124. Subject to the provisions of these Articles and without prejudice to any special privileges or restrictions as to voting for the time being attached to any class of shares for the time being forming part of the capital of the Company, every member not disqualified by the last preceding Article shall be entitled to be present, and to speak and vote at such meeting, and on a show of hands every member present in person shall have one vote and upon a poll the voting right of every member present in person or by proxy shall be in proportion to his share of the paid-up equity share capital of the Company. Provided, how ever, if any preference shareholder be present at any meeting of the Company, save as provided in clause (b) of subsection (2) of Section 87, he shall have a right to vote only on resolutions placed before the meeting which directly affect the rights attached to his preference shares.

Casting of votes by a Member entitled to more than one vote

125. On a poll taken at a meeting of the Company, a Member entitled to more than one vote, or his proxy or other person entitled to vote for him as the case may be, need not, if he votes use all his votes or cast in the same way all the votes he uses.

How Members non composmentis and minors may vote

126. Without prejudice to Article 70 a member of unsound mind or in respect of whom an order has been made by any Court having jurisdiction in lunacy, may vote, whether on a show of hands or on a poll by his committee or other legal guardian, and any such committee or legal guardian may, on a poll, vote by proxy. If any member be a minor, the vote in respect of his share or shares shall be by his guardian, or any one of his guardians, if more than one, to be selected in case of dispute by the Chairman of the meeting.

Vote of joint-members

127. If there be joint registered holders of any shares, any one of such persons may vote at any meeting or may appoint another person (whether a member or not) as his proxy in respect of such shares, as if he were solely entitled thereto, but the proxy so appointed shall not have any right to speak at the meeting and, if more than one of such joint- holders be present at any meeting, that one of the said persons so present whose name stands higher on the Register shall alone be entitled to be present at the meeting. Several executors or administrators of a deceased member in whose name shares stand shall for the purpose of these Articles be deemed jointholders thereof.

Voting in person or by proxy, deceased and insolvent member

128. Subject to the provisions of these Articles, votes may be given either personally or by an attorney or by proxy. A body corporate being a Member may vote either by proxy or by a representative duly authorized in accordance with Section 187 of the Act and such representative shall be entitled to exercise the same rights and powers (including the right to vote by proxy) on behalf of the body corporate which he represents as that body could exercise it if it were an individual member.

Voting in respect of shares of deceased and insolvent member

129. Any person entitled under these Articles to transfer any share may vote at any General Meeting in respect thereof in the same manner as if he were, the registered holder of such shares provided that, atleast forty- eight hours before the time of holding the meeting or adjourned meeting as the case may be, at which he proposes to vote, he shall satisfy the Directors of his right to transfer such shares and give such indemnity (if any) as the Directors may require, or the Directors shall have previously admitted his right to vote at such meeting in respect thereof.

Appointment of proxy

130. Every proxy (whether a member or not) shall be appointed in writing under the hand appointer or his attorney, or if such appointer is a corporation, under the common seal of such corporation, or be signed by an officer or any attorney duly authorised by it, and any Committee or guardian may appoint such proxy. The proxy so appointed shall not have any right to speak at the meeting.

Proxy either for specified meeting or for a period

131. An instrument of proxy may appoint a proxy either for the purpose of a particular meeting specified in the instrument and any adjournment thereof, or it may appoint for the purpose of every meeting of the Company, or of every meeting to be held before a date specified in the instrument and every adjournment of any such meeting.

Proxy to vote only on poll

132. A member present by proxy shall be entitled to vote only on a poll.

Deposit of instrument of appointment

133. The instrument appointing a proxy and the power of attorney or other authority (if any) under which it is signed or a notarially certified copy of that power of attorney or authority shall be deposited at the Registered Office not later than forty-eight hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposed to vote and in default the instrument of proxy shall not be treated as valid. No instrument appointing a proxy shall be valid after the expiration of twelve months from the date of its execution.

Form of proxy.

134. Every instrument of proxy whether for a specified meeting or otherwise shall as nearly as circumstances will admit be in any of the Forms set out in Schedule IX of the Act.

Validity of votes given by proxy notwithstanding death of Member

135. A vote given in accordance with the terms of an instrument of proxy shall be valid notwithstanding the previous death or insanity of the principal, or revocation of the proxy or of the authority under which such proxy was signed, or the transfer of the share in respect of which the vote is given, provided that no intimation in writing of the death or insanity, revocation or transfer shall have received at the Registered Office before the commencement of the meeting or adjourned meeting at which the proxy is used.

Time for objection of votes

136. No objection shall be made to the validity of any vote except at any meeting or poll at which such vote shall be tendered, and every vote whether given personally or by proxy not disallowed at such meeting or poll shall be deemed valid for all purposes of such meeting or poll whatsoever.

Chairman of the meeting to be the judge of validity of any vote

137. The Chairman of any meeting shall be the judge of the validity of every vote tendered at meeting. The Chairman present at the taking of a poll shall be the sole judge of the validity of every vote tendered at such poll.

Minutes of General Meeting and inspection thereof by Members

138. (a) The Company shall cause the minutes of all proceedings of every General Meeting to be kept by making within thirty days of the conclusion of every such meeting concerned entries thereof in books kept for that purpose with their pages consecutively numbered.
- (b) Every page of every such book shall be initialled or signed and the last page of the record of proceedings of each meeting in such book shall be dated and signed by the Chairman of the same meeting within the aforesaid period of thirty days or, in the event of the death or inability of that Chairman within that period, by a Director duly authorised by the Board for the purpose.
- (c) The minutes of each meeting shall contain a fair and correct summary of the proceedings thereat.

- (d) All appointments of officers made at any meeting aforesaid shall be included in the minutes of the meeting.
- (e) Nothing herein contained shall require or be deemed to require the inclusion in any such minutes of any matter which in the opinion of the Chairman of the meeting is or could reasonably be regarded as defamatory of any person or is irrelevant or immaterial to the proceedings, or is detrimental to the interests of the Company. The Chairman of the meeting shall exercise an absolute discretion in regard to the inclusion or non-inclusion of any matter in the minutes on the aforesaid grounds.
- (f) Any such minutes shall be evidence of the proceedings recorded therein.
- (g) The book containing the minutes of proceedings of General Meetings shall be kept at the office of the Company and shall be open during business hours for such periods not being less in the aggregate than two hours in each day as the Directors determine, to the inspection of any member without charge.

DIRECTORS

Number of Directors

139. Until otherwise determined by a general meeting of the Company and subject to the provisions of Section 252 of the Act, the number of directors shall not be less than three and more than twelve.

First Directors

140. The following persons shall be the first Directors of the Company.

- 1. Dr. Parvinder Singh
- 2. Mr. Purnendu Kumar Sarangi
- 3. Mr. Vinay Kumar Kaul

Power of Directors to appoint additional Directors and to fill casual vacancies.

141. Subject to the provisions of Sections 260, 263, 264, and 284 (6) of the Act and subject to these Articles the Directors shall have power at any time and from time to time to appoint any other person as a Director either to fill a casual vacancy or as an addition to the Board but so that the total number of Directors shall not at any time exceed the maximum number fixed.

Nominee Directors

142. Whenever the Company enters into an agreement or contract with the Central or State Government, a local authority, bank or financial institution, or any person or persons (hereafter referred to as "the appointer") for borrowing any money or for providing any guarantee or security or for underwriting shares or debentures or other securities of the Company, the Board shall have, subject to the provisions of Section 255 of the Act, the power to agree that such appointer shall have if and to the extent provided by the terms of such agreement or contract, the right to appoint or nominate, by a notice in writing addressed to the Company, one or more Directors on the Board, for such period and upon such conditions as may be mentioned in the agreement or contract and that such Director or Directors may not be liable to retire by rotation nor be required to hold any qualification shares. The Board may also agree that any such Director or Directors may be removed from time to time by the appointer entitled to appoint or nominate them and the appointer may appoint another or others in his or their place and also fill any vacancy which may occur as a result of any Director or Directors ceasing to hold that office for any reason whatsoever. The Directors appointed or nominated under this Article shall be entitled to exercise and enjoy all or any of the rights and privileges exercised and enjoyed by the other directors of the Company, including payment of remuneration and travelling expenses to such Directors, as may be agreed by the Company with the appointer.

Debenture Director

143. If it is provided by the trust deed securing or otherwise in connection with any issue of debentures of the Company, that any person or persons shall have power to nominate a Director of the Company, then in the case of any and every issue of debentures, the person or persons having such power may exercise such power from time to time and appoint a Director accordingly. Any Director so appointed is herein referred to as Debenture Director. A Debenture Director may be

removed from office at any time by the person or persons in whom for the time being is vested the power under which he was appointed and another Director may be appointed in his place. A Debenture Director shall not be bound to hold any qualification shares.

Qualification of Directors

144. A Director need not hold any qualification shares.

Remuneration of Directors

145. (1) Subject to the provisions of the Act, a Managing Director who is in the whole-time employment of the Company may be paid remuneration either by way of a monthly payment or at a specified percentage of the net profits of the Company or partly by one way and partly by the other.
- (2) Subject to the provisions of the Act, a Director, who is neither in the whole-time employment nor a Managing Director, may be paid remuneration:
- (i) by way of monthly, quarterly or annual payment with the approval of the Central Government, or;
 - (ii) by way commission if the Company by a special resolution authorises such payments.
- (3) The fee payable to a Director (including a Managing or whole-time Director, if any) for attending a meeting of the Board or Committee thereof shall be the maximum sitting fee as may be prescribed by the Central Government under Section 310 of the Act as applied to the Company at any given time.
- (4) If any Director be called upon to perform extra services or special exertions or efforts (which expression shall include work done by a Director as member of any committee formed by the Directors), the Board may arrange with such Directors for such special remuneration for such extra services or special exertions either by a fixed sum or otherwise as may be determined by the Board and such remuneration may be either in addition to or in substitution for his remuneration above provided.

Travelling expenses incurred by a Director, not a bona fide resident or by Director going out on Company's business

146. The Board may allow and pay to any Director who. is not a bona fide resident of the place where the meetings of the Board or Committee thereof are ordinarily held and who shall come to such place for the purpose of attending any meeting, such sum as the Board may consider fair compensation for travelling, boarding, lodging and other expenses, in addition to his fee for attending such meeting as above specified, and if any Director be called upon to go or reside out of the ordinary place of his residence on the Company's business, he shall be entitled to be repaid and reimbursed any travelling or other expenses incurred in connection with business of the Company.

Payment of Pension etc. to Director who held salaried office etc. with the company

147. The Board on behalf of the Company may pay a gratuity or pension or allowance on retirement to any Director who has held any office or place of profit, salaried or otherwise, with the Company, or to his widow or dependents and may make contributions to any fund such as a provident fund and pay premiums for the purchase or provision of any gratuity, pension or allowance.

Directors may act notwithstanding vacancy

148. The continuing Director may act notwithstanding any vacancy in the Board, but if and so long as the number is reduced below the quorum fixed by the Act or by these Articles for a meeting of the Board, the continuing Director or Directors may act for the purpose of increasing the number of Directors to that fixed for the quorum or for summoning a general meeting of the Company but for no other purpose.

Disclosure of Interest of Directors

149. (1) Every Director of the Company who is in any way, whether directly or indirectly concerned or interested in any contract or arrangement, or proposed contract or arrangement, entered into or to be entered into, by or on behalf of the Company shall disclose the nature of his concern or interest at a meeting of the Board of Directors.
- (2) (a) In the case of a proposed contract or arrangement the disclosure required to be made by a Director under clause (1) shall be made at the meeting of the Board at which the question of entering into the contract or

arrangement is first taken into consideration or if a Director was not, at the date of that meeting, concerned or interested in the proposed contract or arrangement, at the first meeting of the Board held after he becomes so concerned or interested.

- (b) In the case of any other contract or arrangement, required disclosure shall be made at the first meeting of the Board held after the Director becomes concerned or interested in the contract or arrangement.
- (3) (a) For the purpose of clause (1) and (2) hereof, a general notice given to the Board by a Director to the effect that he is a Director or a member of a specified body corporate or is a member of a specified firm and is to be regarded as concerned or interested in any contract or arrangement which may, after the date of the notice, be entered into with that body corporate or firm, shall be deemed to be a sufficient disclosure of concern or interest in relation to any contract or arrangement so made.
- (b) Any such general notice shall expire at the end of the financial year in the which it is given but may be renewed for a further period of one financial year at a time, by a fresh notice in the last month of the financial year in which it would otherwise have expired.
- (c) No such general notice and no renewal thereof shall be effective unless either it is given at a meeting of the Board, or the Director concerned takes reasonable steps to secure that it is brought up and read at the first meeting of the Board after it is given.
- (d) Nothing in this Article shall apply to any contract or arrangement entered into between two companies when any one of the Directors of the Company or two of them together holds or hold not more than two percent of the paid up share capital in the other Company.

Interested Director not to participate or vote on Board's proceedings

150. No Director of the Company shall, as Director, take part in the discussion of or vote on any contract or arrangement entered into or to be entered into by or on behalf of the Company if he is in any way whether directly or indirectly, concerned or interested in the contract or arrangement, nor shall his presence count for the purpose of forming a quorum at the time of any such discussion or vote and if he does vote his vote shall be void, provided however, that a Director may vote on any contract of indemnity against any loss which the Directors or any one or more of them may suffer by reason of becoming or being sureties or surety for the Company.

Board's sanction to be required for certain contracts in which particular Director is interested

151. A Director of the Company or his relative, a firm in which such a Director or relative is partner, any other partner in such firm or a private company of which the Director is a member or Director shall not enter into a contract with the Company, except to the extent and subject to the provisions of the Act.

RETIREMENT AND

D ROTATION OF DIRECTORS

Retirement of Directors by rotation

152. (1) At every annual general meeting, one third of such of the Directors for the time being as are liable to retire by rotation, or if their number is not three or a multiple of three, then the number nearest to one-third shall retire from office.
- (2) The Directors to retire by rotation at every annual general meeting shall be those who have been longest in the office since their last appointment but as between persons who become Directors on the same day, those who are to retire shall, in default of and subject to any agreement among themselves, be determined by lot.
- (3) At the annual general meeting at which a Director retires as aforesaid the Company may fill up the vacancy by appointing the retiring Director who shall be eligible for reappointment or some other person thereto.
- (4) If the place of the retiring Director is not filled up and the meeting has not expressly resolved not to fill the vacancy, the meeting shall stand adjourned till the same day in the next week at the same time and place or if that is a public holiday, till the next succeeding day which is not a public holiday at the same time and place. If at the adjourned meeting also the place of the retiring Director is not filled up and that meeting also has not expressly resolved not

to fill the vacancy, the retiring Director shall be deemed to have been reappointed at the adjourned meeting unless :—

- (i) at the meeting, or at the previous meeting, a resolution for the reappointment of such Director has been put to vote and lost;
- (ii) the retiring Director has by a notice in writing addressed to the Company or its Board of Directors, expressed his unwillingness to be so reappointed;
- (iii) he is not qualified or is disqualified for appointment;
- (iv) a resolution, whether special or ordinary, is required for his appointment by virtue of any of the provisions of the Act; or,
- (v) the provision to sub-section (2) of Section 263 of the Act is applicable to the case.

Appointment of Directors to be voted individually

153. (1) No motion at any general meeting of the Company shall be made for the appointment of two or more persons as Directors of the Company by a single resolution unless a resolution that it shall be so made has been first agreed to by the meeting without any vote being given against it.
- (2) A resolution moved in contravention of clause (1) shall be void whether or not objection was taken at the time of its being so moved, provided that where a resolution so moved is passed, no provision for the automatic reappointment shall apply.
- (3) For the purpose of this clause a motion for approving a person's appointment or for nominating a person for appointment shall be treated as a motion for his appointment.
154. (1) A person who is not a retiring Director shall, subject to the provisions of the Act be eligible for appointment to the office of Director at any general meeting if he or some member intending to propose him has not less than fourteen days before the meeting, left at the office of the Company a notice in writing under his hand signifying his candidature for the office of Director or the intention of such member to propose him as a candidate for that office, as the case may be, along with a deposit of five hundred rupees which shall be refunded to such person or, as the case may be, to such member, if the person succeeds in getting elected as a director.
- (2) The Company shall inform its members of the candidature of a person for the office of Director or the intention of member to propose such person as a candidate for that office, by serving individual notice on the members not less than seven days before the meeting.
- Provided that it shall not be necessary for the Company to serve individual notices up on the members as aforesaid if the Company advertises such candidature or intention not less than seven days before the meeting in atleast two newspapers circulating in the place where the Registered Office of the Company is located, of which one is published in the English language and the other in the Hindi language.
- (3) Every person proposed as a candidate for the office of Director shall sign and file with the Company his consent to act as a director if appointed and every person other than a Director re-appointed after retirement by rotation shall not act as a Director of the Company unless he has within 30 days of his appointment, signed and filed with the Registrar, his consent in writing to act as such Director.

Resignation of Directors

155. A Director may at any time give notice in writing of his intention to resign by addressing it to the Board of Directors of the Company and delivering such notice to the Secretary or leaving the same at the Registered Office of the Company and thereupon his office shall be vacated.

Register of Directors and notification of change to Registrar

156. The Company shall keep at its registered office a register of Directors, Managing Director, Manager and Secretary containing the particulars as required by Section 303 of the Act, and shall send to the Registrar a return in the prescribed form containing the particulars specified in the said register and shall notify to the Registrar any change among its directors, Managing Directors, Manager and Secretary or any of the particulars contained in the register as required by Section 303 of the Act.

REMOVAL OF DIRECTORS

Removal of Directors

157. (1) The Company may by ordinary resolution remove a Director not being a Nominee Director appointed under Article 142 or a Debenture Director appointed under Article 143 and not being a Director appointed by the Central Government in pursuance of Section 408 of the Act before the expiry of his period of office.
- (2) Special notice shall be required of any resolution to remove a director under this article or to appoint somebody instead of a director so removed at the meeting at which he is removed.
- (3) On receipt of notice of a resolution to remove a Director under this Article, the Company shall forthwith send a copy thereof to the Director concerned and the Director shall be entitled to be heard on the resolution at the meeting.
- (4) Where notice is given of a resolution to remove a Director under this Article and the Director concerned makes with respect thereto representations in writing to the company (not exceeding a reasonable length) and requests their notification to members of the Company, the Company shall unless the representations are received by it too late for it to do so:-
- (a) In any notice of the resolution given to the members of the Company, state the fact of the representations having been made, and
 - (b) send a copy of the representations to every member of the Company to whom the notice of the meeting is sent (whether before or after receipt of the representation by the Company) and if a copy of the representation is not sent as aforesaid because they were received too late or because of the Company's default the Director may (without prejudice to his right to be heard orally) require that the representations shall be read out at the meeting, provided that copies of the representations need not be sent out and the representations need not be read out at the meeting, if on the application either of the Company or of any other person who claims to be aggrieved a court of competent jurisdiction is satisfied that the rights conferred by this sub-clause are being abused to secure needless publicity for defamatory matter.
- (5) A vacancy created by the removal of a Director under this Article may if he had been appointed by the Company in general meeting or by the Board under Article 141 hereof, be filled by the appointment of another Director in his stead by the meeting at which he is removed provided special notice of the intended appointment has been given. A Director so appointed shall hold office until the date upto which his predecessor would have held office if he had not been removed as aforesaid.
- (6) If the vacancy is not filled up under clause (5) hereof it may be filled as a casual vacancy in accordance with the provisions, so far as they may be applicable of Article 141 hereof and all the provisions of that Article, shall apply accordingly. Provided that the Director who is removed from office under this Article shall not be reappointed as a Director by the Board of Directors.
- (7) Nothing contained in this Article shall be taken
- (a) as depriving a person removed thereunder of any compensation or damages payable to him in respect of any appointment terminating with that as Director, or
 - (b) as derogating from any power to remove a Director which exist apart from this Article.

MANAGING DIRECTORS

Board may appoint Managing Director

171. Subject to the provisions of the Act, the Board of Directors may from time to time appoint one or more of their body to be Managing Director or Managing Directors or Whole-time Director or Whole-time Directors of the Company for a term not exceeding five years at a time for which he or they is or are to hold such office and may from time to time remove or dismiss him or them from office and appoint another or others in his or their place or places.
172. Subject to the provisions of the Act and these Articles a Managing Director or the Wholetime Director shall not while he continues to hold that office be subject to retirement by rotation and he shall not be taken into account in determining the

Directors liable to retire, by rotation or the number of Directors to retire, but he shall, subject to the terms of any contract between him and the Company, be subject to the same provisions as to resignation and removal as the other directors of the Company.

Remuneration of Managing Directors

173. The remuneration of a Managing Director shall from time to time be fixed by the Board and may be by way of salary or commission or participation in profits or by any or all of these modes or in any other form and shall be subject to the limitations prescribed in the Act.

Directors may confer power on Managing Director

174. Subject to the provisions of the Act and to the restrictions contained in these articles the Board may, from time to time, entrust to and confer upon a Managing Director for the time being such of the powers exercisable by the Board under these articles as it may think fit and may confer such powers for such time and to be exercised for such objects and purposes and upon such terms and conditions and with such restrictions as it thinks expedient and it may confer such powers either collaterally with or to the exclusion of or in substitution for all or any of the powers of the Board in that behalf, and may from time to time revoke, withdraw, alter or vary all or any of such powers.

Compensation for loss of office

175. Subject to the provisions contained in the Act, the Company shall make payment to a Managing Director by way of compensation for loss of office or as compensation for retirement from such office or in connection with such loss or retirement from office except in cases specified in Section 318(3) and such payment shall be subject to the limit specified in Section 318(4) of the Act.

Managing Director not to exercise certain powers

176. The Managing Director or Managing Directors shall not exercise the powers to:
- (a) make calls on shareholders in respect of money unpaid on the shares of the Company, and;
 - (b) issue debentures, and
 - (c) except as may be delegated by the Board under Section 292 of the Act, invest the funds of the Company, or make loans or borrow moneys.

Certain persons not to be appointed Managing Directors.

177. The Company shall not appoint or employ or continue the employment of any person as its Managing Director or whole-time Director who
- (a) is an undischarged insolvent or has at any time adjudged insolvent;
 - (b) suspends or has at any time suspended, payment to his creditors or makes or has at any time made composition with them; or
 - (c) is or has at any time been convicted by a court of an offence involving moral turpitude.

THE MANAGER

The manager

178. When the Company has no Managing Director, and subject to the provisions of the Act, the Board of Directors may from time to time appoint a Manager within the meaning of Clause (24) of Section 2 of the Act, who, subject to the superintendence, control and direction of the Board of Directors, may be entrusted with the management of the whole or substantially the whole of the affairs of the Company and whose appointment shall be subject to section 269 and 387 of the Act shall be Governed by Sections 198, 310, 311, 317, 349, 350 and 388 and other applicable provisions, if any, of the Act.

THE SECRETARY

179. The Board may from time to time appoint and, at its discretion, remove any individual (hereinafter called “the Secretary”) to perform any function, which by the Act are to be performed by the Secretary and to execute any other ministerial or administrative duties which may from time to time be assigned to the Secretary by the Board. The Board may also at any time appoint some persons (who need not be the Secretary) to keep the registers required to be kept by the Company. The appointment of Secretary shall conform to the provisions of the Act.

THE SEAL

The Seal its custody and use

180. The Board of Directors shall provide a Common Seal for the purpose of the company, and shall have power from time to time to destroy the same and substitute a new seal in lieu thereof, and shall provide for the safe custody of the Seal for the time being and the Seal shall never be used except by the authority of the Board or a Committee of the Board previously given. Every deed or other instrument to which the Seal of the Company is required to be affixed shall, unless the same is executed by a duly constituted attorney of the Company, be signed at least by one Director and countersigned by some other person appointed by the Board for the purpose, provided nevertheless that certificates of shares or debentures may be sealed and signed in the manner and in conformity with provisions of the Companies (Issue of Share Certificates) Rules, 1960.

Foreign Seal

181. The Company may, subject to the provisions of the Act, have for use in any territory, district or place not situate in the Union of India, an official seal which shall be a facsimile of the Common Seal of the Company with the addition on its face of the name of the territory, district or place where it is to be used.

Provisions applicable to Foreign Seal

182. The following provisions shall apply on the Company having a foreign seal under the preceding article:
- (i) The Company shall, by a document under its Common Seal, authorise any person appointed for the purpose in that territory, district or place to affix the official seal to any deed or other documents to which the Company is a party in that territory, district or place.
 - (ii) The authority of any agent under the proceeding clause shall, as between the Company and any person dealing with the agent, continue during the period if any mentioned in the document conferring the authority, or if no period is therein mentioned, until notice of the revocation or determination of the agent’s authority has been given to the person dealing with him.
 - (iii) The person affixing any such official seal, shall certify, on the deed or document to which such a seal is affixed, the date on which and the place at which, such seal is affixed.
 - (iv) a deed or other document to which an official seal is duly affixed shall bind the Company as if it had been sealed with the common seal of the Company.

MINUTES

Minutes

183. The Company shall cause minutes of all proceedings of every General Meeting and of all proceedings of every meeting of its Board of Directors or of every Committee of Board to be kept in the manner required by the Act and the provisions of the Act will apply accordingly.

DIVIDENDS

Division of Profits

184. The profits of the Company which it shall from time to time determine, subject to the provisions of the Act, to divide in respect of any year or other period, shall be applied first in paying the fixed preferential dividend on the capital paid-up on the preference shares if any and secondly in paying a dividend declared for such year or other period on the capital paid up on the equity shares.

Amount paid in advance of calls not to be treated as paid-up capital

185. No amount paid or credited as paid on the shares in advance of calls shall be treated as capital paid-up on the shares.

Apportionment of Dividends

186. All dividends shall be apportioned and paid proportionate to the amounts paid or credited as paid on the shares during any portion or portions of the period in respect of which the dividend is paid, but if any share is issued on terms providing that it shall rank for dividend as from a particular date, such share shall rank for dividend accordingly.

Declaration of Dividends

187. The Company in general meeting may subject to the provisions of the Act declare a dividend to be paid to the members according to their rights and interests in the profits and may fix the time for payment.

Restrictions on amount of dividends

188. No larger dividend shall be declared than is recommended by the Board but the Company in general meeting may declare a smaller dividend.

Dividend out of profits only

189. (1) No dividend shall be payable except out of the profits of the Company arrived at as laid down in the Act.
(2) The declaration of the Board as to the amount of the net profits of the Company shall be conclusive.

Interim Dividends

190. The Board of Directors may from time to time pay to the members such interim dividends as in its judgement the position of the Company justifies.

Debts may be deducted

191. The Board may retain any dividends payable on shares on which the Company has a lien and may apply the same in or towards the satisfaction of the debts, liabilities or engagements in respect of which the lien exists.

Dividend and call together

192. Any general meeting declaring a dividend may make a call on the members of such amount as the meeting fixes but so that the call on each member shall not exceed the dividend payable to him and so that the call may be made payable at the same time as the dividend and the dividend may if so arranged between the Company and the member be set off against the call.

Dividend how paid

193. Any general meeting declaring a dividend or bonus may resolve that such dividend be paid wholly or in part by the distribution of specific assets, partly or fully paid up shares, or debentures or debenture-stock of the company or in any one or more of such ways and the Board shall give effect to the same and the Board may settle any difficulty in doing so in such manner as it may deem expedient.

Effect of Transfer

194. A transfer of shares shall not pass the right to any dividend declared thereon before the registration of the transfer.

Retention in certain cases

195. The Board may retain the dividends payable upon shares in respect of which any person is under Article 77 entitled to become a member or which any person under that article is entitled to transfer until such person shall become a member in respect of such shares or shall duly transfer the same.

No member to receive interest or dividend whilst indebted to the Company and Company's right to reimbursement thereat

196. No member shall be entitled to receive payment of any interest or dividend in respect of his own share or shares whilst any money may be due or owing from him to the Company in respect of such share or shares or otherwise howsoever

either alone or jointly with any other person or persons and the Board may deduct from the interest or dividend payable to any shareholder all sums of money so due, from him to the Company.

Payment by post

197. Any dividend payable in cash may be paid by cheque or warrant sent through the post directed to the registered address of the shareholder entitled to the payment of the dividend or in the case of joint shareholders to the registered address of that one whose name stands first on the Register of Members in respect of the joint shareholding, or to such persons and to such address as the shareholder or the joint shareholders may in writing direct. The Company shall not be responsible or liable for any cheque or warrant lost in transit or for any dividend lost to the member or person entitled thereto by the forged endorsement of any cheque or warrant or the fraudulent recovery thereof by any other means, The Company may, if it thinks fit, call upon the shareholders when applying for dividends or bonus to produce their share certificates at the registered office or other place where the payment of dividend is to be made. No unclaimed dividend shall be forfeited by the Board and the Company shall comply with all the provisions of Section 205-A of the Act in respect of all unclaimed or unpaid dividend.

Unpaid or Unclaimed Dividend

198. Where the Company has declared a dividend but which has not been paid or claimed within 30 days from the date of declaration, it shall transfer the total amount of dividend which remains unpaid or unclaimed within the said period of 30 days, to a special account to be opened by the Company in that behalf in any scheduled bank, to be called the "Unpaid Dividend Account of Fortis Healthcare Limited".

Any money transferred to the unpaid dividend account, which remains unpaid or unclaimed for a period of seven years from the date of such transfer shall be transferred by the Company to the fund known as the Investor Education and Protection Fund established under Section 205C of the Act.

No unclaimed or unpaid dividend shall be forfeited by the Board.

Capitalisation of Reserves

199. (a) Any general meeting may, upon the recommendation of the Board, resolve that any moneys, investments or other assets forming part of the undistributed profits of the Company standing to the credit of the Profit and Loss Account or of the Reserve Fund or any capital redemption reserve fund or in the hands of the Company and available for dividend or representing premium received on the issue of shares and standing to the credit of the share premium account be capitalised and distributed amongst such of the shareholders as would be entitled to receive the same if distributed by way of dividend and in the same proportions on the footing that they become entitled thereto as capital and that all or any part of such capitalised fund shall not be paid in cash but shall be applied subject to the provisions contained in clause (b) hereof on behalf of such shareholders in full or towards:
- (1) paying either at par or at such premium as the resolution may provide any unissued shares or debentures or debenture-stock of the Company which shall be allotted, distributed and credited as fully paid-up to and amongst such members in the proportions aforesaid; or
 - (2) paying up any amounts for the time being remaining unpaid on any shares, debentures or debenture-stock held by such members respectively; or
 - (3) paying up partly in the way specified in sub-clause (1) and partly in that specified in sub-clause (2) and that such distribution or payment shall be acceptable by such shareholders in full satisfaction of their interest in the said capitalised sum.
- (b) (1) Any moneys, investments or other assets representing premium received on the issue of shares and standing to the credit of share premium account, and,
- (2) If the Company shall have redeemed any redeemable preference shares, all or any part of any capital redemption fund arising from the redemption of such shares;
- May by resolution of the Company be applied only in paying up in full for any shares then remaining unissued to be issued to such members of the Company as the general meeting may resolve upto an amount equal to the nominal amount of the shares so issued.

- (c) Any general meeting may resolve that any surplus moneys arising from the realisation of any capital assets of the Company or any investments representing the same or any other undistributed profits of the Company not subject to the charge for income-tax be distributed amongst the members on the footing that they receive the same as capital.
- (d) For the purpose of giving effect to any such resolution the Board may settle any difficulty which may arise in regard to the distribution or payment as aforesaid as it thinks expedient and in particular it may issue fractional certificates and may fix the value for distribution of any specific assets and may determine that cash payments be made to any members on the footing of the value so fixed and may vest any such cash, share, debentures, debenture-stock, bonds or other obligations in trustees upon such trust for the persons entitled thereto as may seem expedient to the Board and generally may make such arrangement for acceptance, allotment, and sale of such shares debentures, debenture- stock, bonds or other obligations and fractional certificates or otherwise as it may think fit.
- (e) If and whenever any share becomes held by any member in fraction, the Board may subject to the provisions of the Act, and these Articles and to the directions of the Company in general meeting, if any, sell the shares which members hold in fractions for the best price reasonably obtainable and shall pay and distribute to and amongst the members entitled to such shares in due proportion the net proceeds of the sale thereof. For the purpose of giving effect to any such sale the Board may authorise any person to transfer the shares sold to the purchaser thereof comprised in any such transfer and the purchaser shall not be bound to see to the application of the purchase money nor shall his title to the shares be affected by any irregularity or by invalidity in the proceedings with reference to the sale.
- (f) Where required, a proper contract shall be delivered to the Registrar for registration in accordance with Section 75 of the Act and the Board may appoint any person to sign such contract on behalf of the persons entitled to the dividend or capitalised fund and such appointment shall be effective.

Company may indemnify

209. Subject to the provisions of the Act, every Director, Manager and other officer or any person (whether officer of the Company or not) employed by the Company, or as an auditor, or servant of the Company shall be indemnified by the Company and it shall be the duty of the Board to pay out of the funds of the company all costs, charges, losses and expenses which any such officer or servant may incur or become liable to by reason of any contract entered into or act or thing done by him as such officer or servant or in any way in the discharge of his duties including expenses and in particular and so as not to limit the generality of the foregoing provisions, against all liabilities incurred by him as such director, Manager, officer or servant in defending any proceedings, whether civil or criminal, in which judgement is given in his favour or in which he is acquitted or in connection with any application under Section 633 of the Act in which relief is granted by the Court.

Liability of officers

210. Subject to the provisions of Section 201 of the Act no director, Manager or other officer of the Company shall be liable for the acts, receipts, neglects of any other director or officer or for joining in any receipt or other act for conformity or for any loss or expense happening to the Company through the insufficiency or deficiency of title to any property acquired by order of the Board for or on behalf of the Company, or for the insufficiency or deficiency of any security in or upon which any of the moneys of the Company shall be invested or for any loss or damage arising from the bankruptcy or insolvency or tortuous act of any person with whom any moneys, securities or effects shall be deposited or for any loss occasioned by error of judgement, omission, default or oversight, on his part, or for any other loss, damage or misfortune whatever which shall happen in the execution of the duties of his office or in relation thereto unless the same happens through his own dishonesty.

WINDING UP

Distribution of assets

211. If the Company shall be wound up, and the assets available for distribution among the members as such shall be insufficient to repay the whole of the paid up capital, such assets shall be so distributed, that, as nearly as may be the losses shall be borne by the members in proportion to the capital paid up or which ought to have been paid-up at the commencement of the winding up, on the shares held by them respectively, and if in a winding up the assets available for distribution among the members shall be more than sufficient to repay the whole of the capital paid at the commencement of the winding up the excess shall be distributed amongst the members in proportion to the capital paid up or which ought to have been paid up at the commencement of the winding up, on the shares held by them respectively. But this article is without prejudice to the rights of the holders of shares issued upon special terms and conditions.

Secrecy clause

212. No member or other person (not being a Director) shall be entitled to visit or inspect any property or premises or works of the Company without the permission of the Board or to require discovery of or any information respecting any detail of the Company's trading or any matter which is or may be in nature of a trade secret, mystery of trade, secret of process or any other matter which may relate to the conduct of the business of the Company and which in the opinion of the Board it would be inexpedient in the interest of the Company to disclose.

Secrecy undertaking

213. Every Director, Manager, Auditor, Treasurer, Trustee, Member of Committee, agent, officer, servant, accountant or other person employed in the business of the Company shall, when required, sign a declaration pledging himself to observe strict secrecy respecting all transactions of the Company with the customers and the state of accounts with individuals and in matters relating thereto, and shall by such declaration pledge himself not to reveal any of the matters which may come to his knowledge in the discharge of his duties, except when required so to do by the Board or by any meeting of the shareholders if any or by a Court of Law, or by the person to whom the matters relate and except so far as may be necessary in order to comply with any of the provisions in these presents contained.

Members knowledge implied

214. Each member of the Company, present and future, is to be deemed to join the Company with full knowledge of all contents of these presents.

MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by the Company or entered into more than two years before the date of this Red Herring Prospectus) which are or may be deemed material have been entered into or will be entered into by the Company. These contracts, copies of which have been attached to the copy of this Red Herring Prospectus, delivered to the Registrar of Companies for registration and also the documents for inspection referred to hereunder, may be inspected at the registered office of the Company situated at Piccadilly House, 275, 276, 4th Floor, Captain Gaur Marg, Srinivas Puri, New Delhi - 110 065, India from 10.00 am to 4.00 pm on working days from the date of this Red Herring Prospectus until the Bid/Issue Closing Date.

Material Contracts

1. Letter agreement dated March 1, 2006 for appointment of JM Morgan Stanley Private Limited, Citigroup Global Markets India Private Limited and Kotak Mahindra Capital Company Limited as the BRLMs.
2. Memorandum of Understanding dated September 29, 2006 among the Company and the BRLMs.
3. Memorandum of Understanding dated September 29, 2006 executed by the Company with the Registrar to the Issue.
4. Escrow Agreement to be entered into among the Company, the BRLMs, Escrow Collection Banks and the Registrar to the Issue.
5. Syndicate Agreement to be entered into among the Company, the BRLMs and the Syndicate Members.
6. Underwriting Agreement to be entered into among the Company, the BRLMs and the Syndicate Members.

Material Documents

1. Memorandum and Articles of Association of the Company as amended through the date hereof.
2. Certificate of incorporation dated February 28, 1996.
3. Shareholders' resolutions dated March 8, 2006 in relation to the Issue and other related matters.
4. Resolutions of the Board dated February 10, 2006 authorizing the Issue.
5. Report of the Auditors, M/s S.R. Batliboi and Co, Chartered Accountants, A.F. Ferguson, Chartered Accountants, N.D. Kapur & Co., Chartered Accountants, Khattar & Associates, Chartered Accountants Walker, Chandiook & Co., Chartered Accountants, Harish Gambhir & Co., Chartered Accountants and S.H. Patrawal & Co., Chartered Accountants prepared as per Indian GAAP and mentioned in this Red Herring Prospectus.
6. Copies of annual reports of the Company and its Subsidiaries for the past five financial years.
7. Consents of the Auditors, M/s S.R. Batliboi and Co, Chartered Accountants, A.F. Ferguson, Chartered Accountants, N.D. Kapur & Co., Chartered Accountants, Khattar & Associates, Chartered Accountants Walker, Chandiook & Co., Chartered Accountants, Harish Gambhir & Co., Chartered Accountants and S.H. Patrawal & Co., Chartered Accountants for inclusion of their report on accounts in the form and context in which they appear in this Red Herring Prospectus.
8. General Powers of Attorney executed by the Directors of the Company in favour of person(s) for signing and making necessary changes to this Red Herring Prospectus and other related documents.
9. Consents of Auditors, Bankers to the Company, the BRLMs, Syndicate Members, Registrar to the Issue, Banker to the Issue, Monitoring Agency, Bankers to the Company, Domestic Legal Counsels, International Legal Counsel, Directors of the Company, Company Secretary and Compliance Officer, as referred to, in their respective capacities.
10. Applications dated October 12, 2006 for in-principle listing approval from the BSE and the NSE.
11. In-principle listing approval dated November 17, 2006 and November 28, 2006 from the BSE and the NSE, respectively.
12. Agreement among NSDL, the Company and the Registrar to the Issue dated January 7, 2002.
13. Agreement among CDSL, the Company and the Registrar to the Issue dated January 5, 2007.
14. Due diligence certificate dated September 29, 2006 to SEBI from JM Morgan Stanley Private Limited, Citigroup Global Markets India Private Limited and Kotak Mahindra Capital Company Limited.

15. SEBI observation letter CFD/DIL/ISSUES/V/88597/2007 dated March 9, 2007 and the Company's in-seriatim reply to the same dated March 22, 2007.
16. Shareholder agreement with Sunrise Medicare Private Limited and others dated January 3, 2006.
17. Share purchase agreement dated September 25, 2005 executed among Escorts Limited, AAA Portfolio Private Limited, Big Apple Clothing Private Limited, Charak Ayurvedic Institute, Escorts Employees Welfare Trust, Diamond Leasing and Finance Limited and the Company.
18. Operation and maintenance agreement dated October 29, 2003 entered into between the Company and Seth Jessa Ram and Bros Charitable Hospital Trust.
19. Operation and maintenance agreement dated January 3, 2006 entered into between the Company and Sunrise Medicare Private Limited.
20. Operation and maintenance agreement dated January 28, 2006 entered into between the Company and Khalil Public Welfare Trust.
21. Agreement dated May 12, 2005 between Oscar Bio-Tech Private Limited, Flt. Lt. Rajan Dhali Charitable Trust and Vaitalik.
22. Agreement dated August 29, 2002 between EHIRCL and the Government of Chhattisgarh.
23. Term loan of Rs. 900 million from UTI Bank Limited availed by OBPL pursuant to sanction letter dated September 22, 2006.
24. Board resolution and Shareholders resolution dated October 31, 2006 and December 26, 2006 fixing the terms of remuneration of Mr. Shivinder Mohan Singh and Mr. Harpal Singh.
25. Share subscription agreement dated December 16, 2006 between Mr. Raj Kumar Bagri and the Company,
26. Share subscription agreement dated December 16, 2006 between Mr. Apurv Bagri and the Company.
27. Share subscription agreement dated January 9, 2007 between Trinity Capital (Eight) Limited and the Company.
28. Share subscription agreement dated February 26, 2007 between Vasco, Inc and the Company.
29. Share subscription agreement dated March 13, 2007 between Trinity Capital (Eight) Limited and the Company.

Any of the contracts or documents mentioned in this Red Herring Prospectus may be amended or modified at any time, if so required in the interest of the Company or if required by the other parties, without reference to the shareholders subject to compliance of the provisions contained in the Companies Act and other relevant statutes.

DECLARATION

All the relevant provisions of the Companies Act, 1956 and the guidelines issued by the Government of India or the guidelines issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Red Herring Prospectus is contrary to the provisions of the Companies Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made or guidelines issued thereunder, as the case may be. We further certify that all statements in this Red Herring Prospectus are true and correct.

Signed by all Directors

Mr. Harpal Singh

Mr. Malvinder Mohan Singh

Mr. Shivinder Mohan Singh

Mr. V.M. Bhutani

Mr. Vinay Kaul

Mr. Ramesh L. Adige

Mr. Gurcharan Das

Justice S.S. Sodhi

Mr. Rajan Kashyap

Dr. Yoginder Nath Tidu Maini*

Lt. General Tejinder Singh Shergill

Dr. P.S. Joshi

** through his constituted attorney Mr. Anil Panwar.*

Signed by:

Mr. Harpal Singh
Chairman

Mr. Shivinder Mohan Singh
Managing Director

Mr. Anil Panwar
President Finance and Growth

Date: March 29, 2007

Place: New Delhi

APPENDIX A

S.No.	Employee Name	Number of Equity Shares
1	Christina Samuel	208
2	Dr. Vikas Bhutani	1,600
3	Dr. Ashwani Jindal	400
4	Dr. Arun Kochar	400
5	Dr. Alka Kochar	400
6	Madhusudanan K.	400
7	Dr. Harsh Batra	400
8	Jasbir Singh Spehia	200
9	Josy P. Xavier	800
10	Shibin V. Jayakrishnan	120
11	Dr. Shelly Amar	240
12	Kailash Pokhriyal	400
13	Sudama Mamgain	400
14	Jamna Prasad Sahu	160
15	Dr. Bela Sharma	400
16	Gopal Dutt Uniyal	160
17	Sanjeev Munjial	800
18	Avtar Singh Gill	120
19	Abhijit Singh	2,880
20	Brigit Bosco	40
21	Rosamma George	160
22	Leelamma C. A.	40
23	Ravinder Kaur	16
24	Ribka Paul	400
25	Vinesh Sharma	80
26	Ruby Sharma	96
27	Asha Osmond	200
28	Dr. Manoranjan Sahoo	3,600
29	Pawan Kumar	600
30	Taruvar Kumar	48
31	Sarabjit Singh	480
32	Subhash Prasad	320
33	Sunitha D.	1,200
34	Savita Sharma	400

S.No.	Employee Name	Number of Equity Shares
35	Ankur Dhir	2,120
36	Archana Dhiman	1,280
37	Pawan Kumar Soni	120
38	Ajay Kumar Sinha	1,760
39	Dr. Reshma Basu	800
40	Dr. Arun Kumar	600
41	Anju Wali	1,600
42	Veenu Kaul Aima	2,400
43	Rajwinder Kaur	400
44	Harmanjeet Kaur	120
45	Dalbir Singh Rana	400
46	Dr. Rishi Mangat	800
47	Dr. Pinak Moudgil	160
48	Dr. Simmardeep Singh Gill	400
49	Ruchi Mahajan	160
50	Gurpreet Kaur Rai	160
51	Bishan Singh	48
52	Basant Samad	12
53	Rajbir Kaur Aulakh	80
54	Amandeep Kaur Badohal	80
55	Sunish Tangri	800
56	Ashish Chadha	400
57	Alok Khanna	400
58	Jaspreet Kaur	1,120
59	Dr. Sandhya Dhankar	400
60	Neeraj Tandon	200
61	Nikhil Kumar Kund	208
62	Alok Madan	640
63	Kashmir Singh	160
64	Surjeet Singh Chauhan	400
65	Rajender Kumar Katwal	400
66	Sanjeev Sharma	400
67	Ranbir Singh	80
68	Jagbir Kaur	160
69	Paramjit Singh	80

S.No.	Employee Name	Number of Equity Shares
70	Paras Nath Verma	416
71	Manjit Singh	416
72	Devinder Singh	80
73	Ashok Kumar	400
74	Santy Virk	416
75	Hari Om	400
76	Anurag Dev Kashyap	800
77	Prabhjot Singh	160
78	Sukhdeep S. Bhatt	1,200
79	Dr. Sandeep Singh Tanwar	400
80	Emmnual Masih	40
81	Sonia Gandhi	80
82	Ashok Kumar	120
83	Rakhi Mala	80
84	Ajitha P. S.	200
85	Gunjan Sudan	800
86	Sunil Ganjoo	640
87	Seema Mahindru	800
88	Mahesh Joshi	160
89	Jagpal Singh	416
90	Shivani Garg	400
91	Sukhminder Singh	120
92	Vinod Kumar	160
93	Guljeet Kaur	160
94	Maninder Kaur	120
95	Paramjeet Singh	80
96	Gurvinder Singh	80
97	Bhagya Shri	80
98	Dr. Rajesh Bhalla	12,000
99	Surender Kumar	1,200
100	Gulshan Arora	480
101	Dr. Aanshu Sharma	400
102	Manish Gupta	1,600
103	Nitin Gupta	900
104	Gagan Harika	3,600

S.No.	Employee Name	Number of Equity Shares
105	Sanjeev Vashishta	1,600
106	Deepak Sanan	1,200
107	Mona Kochar	200
108	Ravinder Sharma	800
109	Rajneesh Kumar Mittal	800
110	Sudha Jhijaria	2,000
111	Gyanesh Srivastava	240
112	Nandan Singh Jamnal	160
113	Sudarshan Mazumdar	1,600
114	Shilpi Vaid	200
115	D. S. Kaira	400
116	Gurdeep Kaur	400
117	Dr. Gayatri Ghadiok	1,200
118	Mandeep Sawhney	500
119	K. N. Rajagopalan	400
120	Harpal Singh	8,000
121	Bhaskar Maitra	200
122	Manpreet Singh Sohal	1,000
123	V. K. Choudhary	1,000
124	Suresh Kumar	500
125	Arun Rastogi	1,000
126	Geeta Puri Seth	1,000
127	Alex Alexander	10,000
128	Pawanpreet Singh	1,000
129	Manpreet Singh	2,000
130	Anil Panwar	10,000
131	Janak Singh Bajwa	1,200
132	Paritosh Kumar Kaushik	600
133	Dr. Amit Varma	20,000
134	Bhakti Prasad Roy	1,000
135	Pradeep Sood	2,000
136	Rajender Prasad Sharma	1,000
137	Piyush Kumar Gupta	4,000
138	Mini Joseph	320
139	Manish Gupta	400

S.No.	Employee Name	Number of Equity Shares
140	Sumanta Sannigrahi	400
141	Rachna Kamra	800
142	Anurag Yadav	1,000
143	Daljit Singh	20,000
144	Santosh Kumar Sharma	400
145	Mahadev Bhatt	120
146	Tejinderpal Kaur	240
147	T. N. Pandey	160
148	Rajmal Chauhan	120
149	Sunil Kapoor	1,600
150	Vidya Tulsidharan	400
151	Avinder Singh Berar	1,200
152	Ashish Bhatia	12,000
153	Balbir Kaur Gill	200
154	Anoop Kumar	400
155	Dr. Ashok V. Chordiya	4,000
156	Dr. Neerja Ajmani	2,000
157	Anamika Kapoor	96
158	Dr. Vishal Singla	400
159	Justice S. S. Sodhi	4,000
160	Rajan Kashyap	2,400
161	Dr. P. S. Joshi	8,000
162	Lt. Gen T. S. Shergill	16,000
163	Gurcharan Das	6,000
164	Ramesh Adige	800
165	V. M. Bhutani	4,000
166	Vinay Kaul	8,000
167	Neerja Sharma	1,000
168	Karan Kapur	200
169	Renu Bahl	1,600
170	Varnika Dwivdei	100
	Total	242,476

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