### •OFS• OFS TECHNOLOGIES LIMITED

Our Company was originally incorporated with the Registrar of Companies, Bangalore, Karnataka, on April 3, 2008 as Bole Technology Private Limited. The name of the Company was changed to Bole Technologies Private Limited vide certificate dated August 6, 2014 issued by the Registrar of Companies. The Company was converted into Public Limited Company and also the name was changed to Bole Technologies Limited pursuant to fresh certificate of incorporation consequent upon conversion dated August 27, 2014. The name of the Company was changed to its current name vide certificate of incorporation pursuant to change of name on September 25, 2014. The Corporate Identification Number of Our Company is U72300KA2008PLC045897. For details of the changes in our name, refer "History and Corporate Structure" on page 90 of this Prospectus.

 Registered Office: No.510, 2<sup>nd</sup> Floor, 16<sup>th</sup> Cross, 2<sup>nd</sup> Stage, Indira Nagar, Bangalore – 560 038, Karnataka, India; Tel: +91 - 80 - 69999156; Email: info@ofstech.com; Website: www.ofstech.com;
 Contact Person: Mr. Manivel Kumarasamy, Company Secretary & Compliance Officer.
 Corporate Office: No.5, 2nd Floor, Software Technology Park of India, Rajiv Gandhi Salai, Taramani, Chennai, Tamil Nadu – 600113; Tel: +91 44-43243200.
 Our Promoter: Mr. Jesudas Premkumar Sebastian

#### THE ISSUE

PUBLIC ISSUE OF 17,04,000 EQUITY SHARES OF RS. 10/- EACH ("EQUITY SHARES") OF OFS TECHNOLOGIES LIMITED ("OTL" OR THE "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF RS. 25/- PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF RS. 15/- PER EQUITY SHARE) (THE "ISSUE PRICE"), AGGREGATING TO RS. 426 LAC ("THE ISSUE"), OF WHICH 96,000 EQUITY SHARES OF RS. 10/- EACH FOR CASH AT A PRICE OF RS. 25/- PER EQUITY SHARE AGGREGATING TO RS.24 LAC WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKERS TO THE ISSUE (AS DEFINED IN THIS PROSPECTUS) (THE "MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 16,08,000 EQUITY SHARES OF RS. 10/- EACH FOR CASH AT A PRICE OF RS. 25/- PER EQUITY SHARE AGGREGATING TO RS. 402 LAC IS HEREINAFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 26.56% AND 25.07% RESPECTIVELY OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF THE COMPANY.

#### THE FACE VALUE OF EQUITY SHARES IS RS. 10/- THE ISSUE PRICE IS RS. 25/-THE ISSUE PRICE IS 2.50 TIMES OF THE FACE VALUE.

THIS ISSUE IS BEING MADE IN TERMS OF CHAPTER XB OF THE SEBI (ICDR) REGULATIONS, 2009 (as amended from time to time) For further details see "Terms of the Issue" on page 154 of this Prospectus.

All potential investors may participate in the Issue through an Application Supported by Blocked Amount ("ASBA") process providing details about the bank account which will be blocked by the Self Certified Syndicate Banks ("SCSBs") for the same. For details in this regard, specific attention is invited to" Issue Procedure" on page 161 of this Prospectus. In case of delay, if any in refund, our Company shall pay interest on the application money at the rate of 15% per annum for the period of delay.

#### **RISK IN RELATION TO THE FIRST ISSUE**

This being the first issue of the company, there has been no formal market for the securities of the company. The face value of the shares is Rs. 10/- per Equity Share and the issue price is 2.50 times of the face value. The Issue Price (as determined by Company in consultation with the Lead Manager) as stated under the paragraph on "Basis for Issue Price" on page 58 of this Prospectus should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the equity shares of our company or regarding the price at which the equity shares will be traded after listing.

#### **GENERAL RISKS**

Investment in equity and equity related securities involve a degree of risk and investors should not invest any funds in this issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this offering. For taking an investment decision investors must rely on their own examination of the issuer and the issue including the risks involved. The securities have not been recommended or approved by Securities and Exchange Board of India nor does Securities and Exchange Board of India guarantee the accuracy or adequacy of this document. Specific attention of the Investors is invited to the statement of Risk Factors beginning on page 16 of this Prospectus.

#### **ISSUER'S ABSOLUTE RESPONSIBILITY**

The Issuer, having made all reasonable inquiries, accepts responsibility for, and confirms that this Offer Document contains all information with regard to the Issuer and the issue, which is material in the context of the issue, that the information contained in this Offer Document is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this document as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

#### LISTING

The Equity Shares offered through this Prospectus are proposed to be listed on the SME Platform of BSE Limited ("BSE"). In terms of the Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time, we are not required to obtain an in-principal listing approval for the shares being offered in this issue. However, our company has received an approval letter dated November **17**, 2015 from BSE for using its name in this offer document for listing our shares the SME Platform of BSE. For the purpose of this Issue, the Designated Stock Exchange will be the BSE Limited ("BSE").

LEAD MANAGER TO THE ISSUE	REGISTRAR TO THE ISSUE
V B Desai Financial Services Limited	Bigshare Services Pvt. Limited
Cama Building, 1st floor	E-2/3, Ansa Industrial Estate, Sakivihar Road
24/26 Dalal Street , Fort, Mumbai 400 001	Sakinaka, Andheri (East), Mumbai – 400 072
Tel: +91 -22 -4077 0777; Fax: +91 22 4077 0700	Tel: +91- 22 -4043 0200; Fax: +91- 22- 2847 5207
Website: www.vbdesai.com; E-mail: info@vbdesai.com	Website: www.bigshareonline.com; Email: ipo@bigshareonline.com
Contact Person: Mr. K.K. Antoo	Contact Person: Mr. Babu Raphael
SEBI Registration No.: INM000002731	SEBI Registration No.: INR000001385
ISSUE SCHEDULE	
ISSUE OPENS ON ISSUE CLOSE ON	
DECEMBER 28, 2015	DECEMBER 31, 2015

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The Equity Shares have not been and will not be registered under the U.S. Securities Act 1933, as amended (the "Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S of the Securities Act), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act.

Accordingly, the Equity Shares will be offered and sold outside the United States in compliance with Regulation S of the Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

#### SECTION I: GENERAL

#### DEFINITIONS AND ABBREVIATIONS

### Definitions

Unless the context otherwise requires, the following terms have the following meanings in this Prospectus.

Term	Description
"Group Companies"	Companies, firms, ventures etc. promoted by the Promoter of the Issuer, as enumerated in the section titled "Group Companies" beginning on page 109 of the Prospectus.
"We", "us", "our", "our Company" "the Issuer", "OTL" or "the Company"	Unless the context requires, refers to OFS Technologies Limited, a public limited company incorporated under the provisions of the Companies Act, 1956 having its registered office at No.510, 2 <sup>nd</sup> Floor, 16 <sup>th</sup> Cross, 2 <sup>nd</sup> Stage, Indira Nagar, Bangalore – 560 038, Karnataka, India.

### Company Related Terms

Term	Description
Articles or Articles of Association or AOA	The articles of our company, as amended from time.
Audit Committee	The committee of the Board of Directors constituted as the Company's Audit Committee in accordance with Section 177 of the Companies Act, 2013 and Clause 52 of the SME Listing Agreement to be entered into with the BSE.
Banker to the Company	Axis Bank Ltd., No.351 Avvai Shanmugham Salai, Gopalapuram, Chennai - 600 086, Tamil Nadu, India Bank of India, 46, Cathedral Road, Chennai – 600 024, Tamil Nadu, India
Bankers to the Issue / Escrow Collection Banks	The banks, which are registered with SEBI as Banker(s) to the Issue at which the Escrow Account for the Issue will be opened, in this case being Axis Bank Ltd.
Board, Board of Directors or Our Board	The board of directors of our Company duly constituted from time to time.
CIN	Corporate Identification Number (U72300KA2008PLC045897)
Company Secretary & Compliance Officer	The Company Secretary & Compliance Officer of our Company being Mr.Manivel Kumarasamy
Companies Act / Act	The Companies Act, 2013 and amendments thereto. The Companies Act, 1956, to the extent of such of the provisions that are in force.
Corporate Office	No.5, 2 <sup>nd</sup> Floor, Software Technology Park of India, Rajiv Gandhi Salai, Taramani, Chennai – 600 113, Tamil Nadu
DIN	Directors Identification Number
Director(s)	The director(s) of our Company.

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Term	Description
Equity Shares / Shares	Equity Shares of our Company of Face Value of Rs.10/- each unless otherwise specified in the context thereof.
General Information Document (GID)	The General Information Document for investing in Public Issues prepared and issued in accordance with SEBI circular CIR/CFD/DIL/12/2013 dated October 23, 2013
GIR Number	General Index Registry Number
HUF	Hindu Undivided Family
ISIN	International Securities Identification Number. In this case being ISIN is INE742R01013
IT Act	The Income Tax Act, 1961 as amended till date
Indian GAAP	Generally Accepted Accounting Principles in India
Memorandum, MoA or Memorandum of Association	The memorandum of association of our Company, as amended from time to time.
Non Residents	A person resident outside India, as defined under FEMA Regulations,2000
NRIs / Non-Resident Indians	A person resident outside India, as defined under FEMA Regulations and who is a citizen of India or a Person of Indian Origin under Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000
Our Promoters	Mr. Jesudas Premkumar Sebastian
Promoter Group	Includes such persons and entities constituting our promoter group in terms of Regulation 2(zb) of the SEBI (ICDR) Regulations and a list of which is provided in the chapter titled "Our Promoters and Promoter Group" beginning on page 109 of this prospectus.
Peer Reviewed Auditor	The peer review certified auditor of our Company, being M/s. A.N. Damania & Co., Chartered Accountants.
Registered Office	The Registered office of our Company situated at, No.510, 2nd Floor, 16th Cross, 2nd Stage, Indira Nagar, Bangalore – 560 038, Karnataka, India
RoC / Registrar of Companies, Tamil Nadu	The Registrar of Companies located at Registrar of Companies, Bangalore 'E' Wing, 2nd Floor, Kendriya Sadana, Kormangala, Bangalore-560034, Karnataka, India.
Reserve Bank of India / RBI	Reserve Bank of India constituted under the RBI Act.
RBI Act	The Reserve Bank of India Act, 1934 as amended from time to time.
SEBI	Securities and Exchange Board of India constituted under the SEBI Act, 1992
SEBI Act	Securities and Exchange Board of India Act 1992, as amended from time to time.

Term	Description
SEBI (ICDR) Regulations	SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 issued by SEBI on August 26, 2009, as amended, including instructions and clarifications issued by SEBI from time to time.
SEBI Takeover Regulations	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeover) Regulations, 1997 and 2011, as amended from time to time depending on the context of the matter being referred to.
Statutory Auditor	The statutory auditor of our Company, being V. Krishnamoorthy, Chartered Accountants.
Stock Exchange	Unless the context requires otherwise, refers to, the BSE Limited(SME Platform)

### Issue Related Terms

Term	Description
Allot / Allotment / Allotment of Equity Shares	Unless the context otherwise requires, the allotment of Equity Shares, pursuant to this Issue to the successful Applicants
Allocation / Allocation of Equity Shares	Unless the context otherwise requires, the allocation of Equity Shares pursuant to this Issue
Allottees	Successful Applicants to whom Equity Shares are / have been allotted.
Applicant	Any prospective investor who makes an application for Equity Shares of our Company in terms of this Prospectus
Application Amount	The amount at which the Applicant makes an application for Equity Shares of our Company in terms of this Prospectus
Application Form	The Form in terms of which the applicant shall apply for the Equity Shares of the Company.
Applications Supported by Blocked Amount / ASBA	Applications Supported by Blocked Amount (ASBA) means an application for subscribing to the Issue containing an authorization to block the application money in a bank account maintained with SCSB.
ASBA Account	Account maintained by an ASBA Applicants with an SCSB which will be blocked to the extent of the Application Amount.
ASBA Investor	Any prospective investor(s) in this Issue who apply through the ASBA process.
Basis of Allotment	The basis on which the Equity Shares will be Allotted to successful Applicants under the Issue and which is described in the Chapter titled <i>"Issue Procedure"</i> beginning on page 175 of this Prospectus.
Controlling Branches	Such branches of the SCSBs which co-ordinate Applications under this Issue by the ASBA Applicants with the Registrar to the Issue and the Stock Exchanges and a list of which is available at http://www.sebi.gov.in, or at such other website as may be prescribed by SEBI from time to time.

Term	Description
Demographic Details	The demographic details of the Applicants such as their address, PAN, occupation and bank account details
Depositories Act	The Depositories Act, 1996, as amended from time to time.
Depository Participant / DP	A Depository Participant as defined in the Depositories Act.
Depository / Depositories	A depository registered with SEBI under the SEBI (Depositories and Participants) Regulations. 1996, as amended from time to time, in this case being CDSL and NSDL.
Designated Branches	Such branches of the SCSBs which shall collect the ASBA Forms from the ASBA Applicants and a list of which is available on www.sebi.gov.in, or at such other website as may be prescribed by SEBI from time to time.
Designated Date	The date on which funds are transferred from the Escrow Account to the Public Issue Account or the Refund Account, as appropriate, or the amount blocked by the SCSBs is transferred from the ASBA Account specified by the ASB Applicants to the Public Issue Account, as the case may be, after the Prospectus is filed with the RoC, following which the Board of Directors shall Allot Equity Shares to successful Applicants.
Designated Market Maker	VCK Share & Stock Broking Services Limited
Designated Stock Exchange	SME Platform of BSE Limited (BSE)
Draft Prospectus	The Draft Prospectus issued in accordance with section 32 of the Companies Act, 2013 and filed with the BSE Limited (SME Platform) under SEBI (ICDR) Regulations
Eligible NRIs	NRIs from such jurisdiction outside India where it is not unlawful for our Company to make this Issue or an invitation under this Issue and in relation to whom the Prospectus constitutes an invitation to subscribe to the Equity Shares issued herein.
Escrow Account	Account opened with Escrow Collection Bank(s) and in whose favour the Applicant will issue cheque(s) or draft(s) in respect of the Application Amount when submitting an Application(s).
Escrow Agreement	Agreement to be entered into by our Company, the Registrar to the Issue, the LMs and the Escrow Collection Bank(s) for collection of the Application Amounts and where applicable, refunds of the amounts collected from the Applicants (excluding ASBA Applicants) on the terms and conditions thereof.
Escrow Collection Bank(s)	The banks, which are registered with SEBI as Banker(s) to the Issue at which the Escrow Account for the Issue will be opened, in this case being Axis Bank.
Indian GAAP	Generally Accepted Accounting Principles in India.
Issue	Public Issue of 17,04,000 Equity Shares of Rs.10/- each of OFS Technologies Limited ("OFS" or the "Company" or the "Issuer") for cash at a premium of Rs. 15/- per share aggregating to Rs. 426.00 lac. The Issue will constitute 26.56% of the post issue paid up capital of the Company.

Term	Description
Issue Opening Date	December 28, 2015
Issue Closing Date	December 31, 2015
Issue Price	The price at which the Equity Shares are being issued by our Company under this Prospectus being Rs.25/
Issue Proceeds	Proceeds to be raised by our Company through this Issue.
LM / Lead Manager	Lead Manager to this Issue being V.B. Desai Financial Services Limited.
Market Maker	A market maker is a company, or an individual, that quotes both a buy and a sell price in a financial instrument or commodity held in inventory, hoping to make a profit on the bid-offer spread, or turn. Market makers are net sellers of an option to be adversely selected at a premium proportional to the trading range at which they are willing to provide liquidity.
Market Maker Reservation Portion	The Reserved portion of 96,000 Equity Shares of Rs.10/- each for cash at a premium of Rs. 15/- per share aggregating to Rs.24,00,000/- (Rupees Twenty Four lac Only) for Designated Market maker in the Initial Public Issue of OFS Technologies Limited
Net Issue	The Issue (excluding the Market Maker Reservation Portion) of 16,08,000 Equity Shares of Rs. 10/- each for cash at a premium of Rs. 15/- per share aggregating to Rs.4,02,00,000/- (Rupees Four Crore Two Lac Only) by OFS Technologies Limited
Mutual Funds	Means mutual funds registered with SEBI pursuant to the SEBI (Mutual Funds) Regulations, 1996, as amended from time to time.
NIF	National Investment Fund set up by resolution F. No. 2/3/2005-DD-II dated November 23, 2005 of Government of India published in the Gazette of India.
Non-Institutional Investors	All Applicants that are not Qualified Institutional Buyers or Retail Individual Investors and who have Applied for Equity Shares for an amount more than Rs.2,00,000.
OCB/Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs, including overseas trust in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under Foreign Exchange Management (Deposit)Regulations, 2000. OCBs are not allowed to invest in this Issue.
Payment through electronic transfer of funds	Payment through NECS, NEFT or Direct Credit, as applicable.
Prospectus	The Prospectus, filed with the RoC containing, inter alia, the Issue opening and closing dates and other information

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Term	Description
QIBs/ Qualified Institutional Buyers	As defined under the SEBI ICDR Regulations, including public financial institutions as specified in Section 4A of the Companies Act, scheduled commercial banks, mutual fund registered with SEBI, FII and sub-account (other than a sub-account which is a foreign corporate or foreign individual) registered with SEBI, multilateral and bilateral development financial institution, venture capital fund registered with SEBI, foreign venture capital investor registered with SEBI, state industrial development corporation, insurance company registered with Insurance Regulatory and Development Authority, provident fund with minimum corpus of Rs. 2,500 lakhs, pension fund with minimum corpus of Rs. 2,500 lakhs, pension fund set up and managed by army, navy or air force of the Union of India, insurance funds set up and managed by the Department of Posts, India
Refund Account(s)	Account(s) to which subscription monies to be refunded to the investors (excluding the ASBA Applicants) shall be transferred from the Public Issue Account.
Refunds through electronic transfer of funds	Refunds made through NECS, Direct Credit, NEFT or the ASBA process, as Applicable
Refund Banker(s)	The bank(s) which is/ are clearing members and registered with the SEBI as Bankers to the Issue, at which the Refund Accounts will be opened, in this case being Axis Bank Limited.
Registrar/ Registrar to this Issue	Registrar to the Issue being Bigshare Services Private Limited
Retail Individual Investors	Individual Applicants, or minors applying through their natural guardians, including HUFs (applying through their Karta) and ASBA Applicants, who have Applied for an amount less than or equal to Rs. 2,00,000.
Revision Form	The form used by the Applicants to modify the quantity of Equity Shares in any of their Application Forms or any previous Revision Form(s)
Self-Certified Syndicate Banks (SCSBs)	Shall mean a Banker to an Issue registered under SEBI (Bankers to an Issue) Regulations, 1994 and which offers the service of making Application/s Supported by Blocked Amount including blocking of bank account and a list of which is available on www.sebi.gov.in, or at such other website as may be prescribed by SEBI from time to time.
SCSB Agreement	The deemed agreement between the SCSBs, the LMs, the Registrar to the Issue and our Company, in relation to the collection of Applicants from the ASBA Applicants and payment of funds by the SCSBs to the Public Issue Account.
SME Platform of BSE	The SME Platform of BSE for listing of equity shares offered under Chapter X-B of the SEBI (ICDR) Regulations which was approved by SEBI as an SME Exchange on September 27, 2011.
Stock Exchange	Unless the context requires otherwise, refers to, BSE Limited.
Underwriters	V.B. Desai Financial Services Limited
Underwriting Agreement	The agreement dated August 6, 2015 and supplement thereto entered into between V.B. Desai Financial Services Limited and our Company.

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Term	Description
	Unless the context otherwise requires:
Working Days	<ul> <li>(i) Till the Application/Issue closing date: All days other than Saturday, Sunday or a public holiday.</li> </ul>
	<ul> <li>(ii) Post the Application / Issue closing date: All days other than a Sunday, or a public holiday</li> <li>And on which commercial banks in Mumbai are open for business in</li> </ul>
	accordance with the SEBI circular no. CIR/CFD/DIL/3/2010 dated April 22, 2010.

### Industry Related Terms

Term	Description			
BFSI	Banking, Financial Services & Insurance			
BPM	Business Process Management			
вро	Business Process Outsourcing			
CAGR	Compound Annual Growth Rate			
ERP	Enterprise Resource Planning			
ESC	Electronics & Computer Software Export Promotion Council			
ISVs	Independent Software Vendors			
IT	Information Technology			
ITes	Information Technology Enabled Services			
OPD	Outsourced Product Development			
QA	Quality Assessment			
R & D	Research & Development			
SEZ	Special Economic Zone			
SME	Small and Medium Enterprise			
SQL	Structured Query Language			
STPI	Software Technology Parks of India			
USP	Unique Selling Proposition			

Conventional/General Terms/Abbreviations

Term	Description						
A/c	Account						
AGM	Annual General Meeting						
AS	Accounting Standards issued by the Institute of Chartered Accountants of India						
AY	Assessment Year; the period of twelve months commencing from the first day of April every year						
Bn	Billion						
BSE	BSE Limited						
CAGR	Compounded Annual Growth Rate						
CDSL	Central Depository Services (India) Limited						
CENVAT	Central Value Added Tax						
CIN	Corporate Identity Number						
Companies Act	The Companies Act, 2013 and amendments thereto. The Companies Act, 1956, to the extent of such of the provisions that are in force.						
Depositories Act	The Depositories Act, 1996, as amended from time to time						
DIN	Director's Identification Number						
DIPP	Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India						
DP	Depository Participant						
EBIDTA	Earnings before Interest, Depreciation, Tax, Amortisation and extraordinary items						
ECB	External Commercial Borrowings						
EGM	Extraordinary General Meeting						
EPS	Earnings per Share						
ESIC	Employee's State Insurance Corporation						
FCNR Account	Foreign Currency Non Resident Account						
FDI	Foreign Direct Investment						
FEMA	Foreign Exchange Management Act, 1999, together with rules and regulations framed thereunder, as amended						
FEMA Regulations	Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000, as amended						
FII	Foreign Institutional Investor, as defined under the FII Regulations and registered with the SEBI under applicable laws in India						
FII Regulations	Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995, as amended						
FIPB	Foreign Investment Promotion Board						
FY	Financial Year						

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Term	Description			
FVCI	Foreign venture capital investor as defined in and registered under the FVCI Regulations			
FVCI Regulations	Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000, as amended			
GDP	Gross Domestic Product			
GIR Number	General Index Registry Number			
Gol/ Government	Government of India			
HUF	Hindu Undivided Family			
IFRS	International Financial Reporting Standards			
IPO	Initial Public Offer			
IRDA	Insurance Regulatory and Development Authority			
IT	Information Technology			
I. T. Act	The Income Tax Act, 1961, as amended from time to time			
I. T. Rules	The Income Tax Rules, 1962, as amended from time to time			
Ltd.	Limited			
Merchant Banker	Merchant banker as defined under the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992 as amended			
MICR	Magnetic Ink Character Recognition			
МоА	Memorandum of Association			
MOU	Memorandum of Understanding			
Mn	Million			
MNC	Multi National Company			
N.A.	Not Applicable			
NAV	Net Asset Value being paid-up equity share capital plus free reserves (excluding reserves created out of revaluation, preference share capital and share application money) less deferred expenditure not written off (including miscellaneous expenses not written off) and debit balance of 'profit and loss account', divided by number of issued equity shares outstanding at the end of Fiscal.			
NECS	National Electronic Clearing System			
NEFT	National Electronic Fund Transfer			
NBFC	Non-Banking Finance Company			
NIFTY	National Stock Exchange Sensitive Index			
NSDL	National Securities Depository Limited			
NSE	National Stock Exchange of India Limited			
NTA	Net Tangible Assets			
p.a.	Per annum			
PAN	Permanent Account Number			
PAT	Profit After Tax			

Term Description PBT Profit Before Tax P/E Ratio Price/Earnings Ratio R & D **Research and Development** RBI Reserve Bank of India **RBI** Act Reserve Bank of India Act, 1934, as amended from time to time RoNW Return on Net Worth Rs. / Rupees / INR / Indian Rupees, the legal currency of the Republic of India RTGS **Real Time Gross Settlement** SCRA Securities Contracts (Regulation) Act, 1956, as amended from time to time SCRR Securities Contracts (Regulation) Rules, 1957, as amended from time to time SEBI (Prohibition of Insider Trading) Regulations, 1992, as amended from **SEBI Insider Trading** time to time, including instructions and clarifications issued by SEBI from Regulations time to time Sec. Section Securities Act The U.S. Securities Act of 1933, as amended Sick Industrial Companies (Special Provisions) Act, 1995, as amended from SICA time to time Sub-accounts registered with SEBI under the Securities and Exchange Board Sub-Account of India (Foreign Institutional Investor) Regulations, 1995, as amended.

Notwithstanding the above: -

- (i) In the section titled *'Main Provisions of the Articles of Association'* beginning on page 184 of the Prospectus, defined terms shall have the meaning given to such terms in that section;
- (ii) In the section titled *'Financial Information'* beginning on page 112 of the Prospectus, defined terms shall have the meaning given to such terms in that section; and
- (ii) In the chapter titled *"Statement of Tax Benefits"* beginning on page 60 of the Prospectus, defined terms shall have the meaning given to such terms in that chapter

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#### PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA

All references to "India" are to the Republic of India and all references to the "Government" are to the Government of India.

#### Financial data

Unless stated otherwise, the financial data which are included in the Prospectus are derived from the restated financial statements of the Company, prepared in accordance with Indian GAAP and the SEBI (ICDR) Regulations.

The fiscal year of the Company commences on April 1<sup>st</sup> of each year and ends on March 31<sup>st</sup> of the next year. All references to a particular fiscal year are to the 12 month period ended March 31<sup>st</sup> of that year. In the Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding-off.

Our Company prepares its financial statements in accordance with Indian GAAP and in accordance with the Companies Act, 2013. Neither the information set forth in our financial statements nor the format in which it is presented should be viewed as comparable to information prepared in accordance with US GAAP, IFRS or any accounting principles other than principles specified in the Indian Accounting Standards. We prepare our financial statements in accordance with Indian GAAP. Indian GAAP differs significantly in certain respects from IFRS and US GAAP. We urge you to consult your own advisors regarding such differences and their impact on the financial data. The degree to which the financial statements included in this Prospectus will provide meaningful financial information is entirely dependent on the reader's familiarity with these accounting practices. Any reliance by persons not familiar with these accounting practices on the financial disclosures presented in this Prospectus should accordingly be limited.

Any percentage amounts, as set forth in "Risk Factors", "Business Overview", "Management's Discussion and Analysis of Financial Conditions and Results of Operations" and elsewhere in the Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with Indian GAAP.

#### Currency of presentation

In the Prospectus, references to "Rupees" or "Rs." Or "INR" are to Indian Rupees, the official currency of the Republic of India. All references to "\$", "US\$", "USD", "U.S. \$" or "U.S. Dollars" are to United States Dollars, the official currency of the United States of America.

All references to 'million' / 'Million' / 'Mn' refer to one million, which is equivalent to 'ten lacs' or 'ten lakhs', the word 'Lacs / Lakhs / Lac' means 'one hundred thousand' and 'Crore' means 'ten millions' and 'billion / bn. / Billions' means 'one hundred crores'.

#### Market and industry data

Unless stated otherwise, industry data used throughout the Prospectus has been obtained from industry publications including *inter alia* RBI and Ministry of Finance. Industry publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but that their accuracy and completeness are not guaranteed and their reliability cannot be assured. Although we believe industry data used in the Prospectus is reliable, it has not been verified by any independent source.

Further, the extent to which the market data is presented in the Prospectus is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions may vary widely among different industry sources.

#### FORWARD LOOKING STATEMENTS

We have included statements in this Prospectus which contain words or phrases such as "will", "shall" "may", "aim", "is likely to result", "believe", "expect", "continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "project", "should", "pursue" and similar expressions or variations of such expressions, that are "forward looking statements".

These forward looking statements include statements as to business strategy, revenue and profitability, planned projects and other matters discussed in this Prospectus regarding matters that are not historical facts. These forward – looking statements contained in this Prospectus (whether made by us or any third party) involve known and unknown risks, uncertainties and other factors that may cause actual result, performance or achievements expressed or implied by such forward looking statements or other projections.

All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. Important factors that could cause actual results to differ materially from our expectations include, but are not limited to:

- General economic and business conditions;
- Company's ability to successfully implement its strategy and Business plans;
- Increasing competition or other factors affecting the industry segments in which our Company operates
- Loss of our management team and other key personnel who are critical to our continued success.
- Our ability to meet our capital expenditure requirements and/or increase in capital expenditure;
- Our ability to keep pace with changing technology, evolving industry standards and new product introductions.
- Changes in laws and regulations relating to the sectors/areas in which we operate;
- Changes in government regulations and impact of fiscal, economic or political conditions in India;
- Social or civil unrest or hostilities with neighboring countries or acts of international terrorism;

For a further discussion of factors that could cause our actual results to differ, please refer to the sections titled "Risk Factors", "Business Overview" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 16, 73 and 131 respectively of this Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated. Neither us, our directors, officers nor the Lead Manager nor any of their respective affiliates or advisors have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI and Stock Exchanges' requirements, we and Lead Manager shall ensure that investors in India are informed of material developments until the time of the grant of listing and trading permission by the Stock Exchange.

#### **SECTION II – RISK FACTORS**

An investment in equity shares involves a high degree of risk. You should carefully consider all information in this Prospectus, including the risks and uncertainties described below, before making an investment in the Equity Shares. If any of the following risks or any of the other risks and uncertainties discussed in this Prospectus actually occurs, our business, financial condition and results of operations could suffer, the trading price of the Equity Shares could decline, and you may lose all or part of your investment. These risks and uncertainties are not the only issues that we face, additional risks and uncertainties not presently known to us or that we currently believe to be immaterial may also have an adverse effect on our business, results of operations and financial condition.

Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial or other implications of any of the risks described in this section. The numbering of risk factors is provided solely for convenience.

The risk factors shall be determined on the basis of their materiality. The following factors have been considered for determining the materiality

- (1) Some events may not be material individually but may be found material collectively.
- (2) Some risks may have an impact which is qualitative though not quantitative.
- (3) Some risks may not be material at present but may have material impact in the future.

#### **Internal Risk Factors**

#### **RISK RELATED TO OUR BUSINESS, COMPANY AND THE PROJECT**

#### 1. Our Company has undergone change of management control in 2013

The present promoter Mr. Jesudas Premkumar Sebastian has acquired substantial paid up equity share capital and management control of the Company in the month of October 2013.

#### 2. The present promoters of the Company are first generation entrepreneurs.

Our present Promoters are first generation entrepreneur. Their experience in managing and being instrumental in the growth of our Company is limited to the extent of their knowledge and experience and we cannot assure that this will not affect our business growth.

### 3. Our historical financial information will not provide a meaningful basis for evaluating our future results of operations and financial condition.

After taking over the Company by the present promoters, we have introduced new business activities since November 2013. We expect a substantial of our revenues would be derived from our new activities. Accordingly, our results and operations for the past period would not be comparable to our future business and results of operations and it is difficult to evaluate our business and financial results.

#### 4. We have reported negative cash flows.

Our Company has reported negative cash flow in the past, which could affect our business and growth. The detailed break up of cash flows is summarized in the table given below:

		(Rs. In lac)				
Particulars	30.06.2015	31.3.2015	31.3.2014	31.3.2013	31.3.2012	31.3.2011
Net Cash flow from	50.00.2015	51.5.2015	51.5.2014	51.5.2015	51.5.2012	51.5.2011
Operative activities	140.90	(48.38)	0.86	(1.43)	1.32	(9.70)
Net Cash Flow from						
Financing activities	0	170.00	300.05	0	0	0
Net Cash Flow from						
Investing activities	(0.54)	(100.40)	(300.82)	0	0	0
Net Cash Flow for						
the Year	140.36	21.22	0.09	(1.43)	1.32	(9.70)

#### 5. We may not be successful in implementing our business strategies

The success of our business depends substantially on our ability to implement our business strategies effectively. There is no guarantee that we can implement our business strategies successfully on time and within the estimated budget. Changes in regulations applicable to us may also make it difficult to implement our business strategies. Failure to implement our business strategies would have a material adverse effect on our business and results of operation.

### 6. Our funding requirements and the deployment of the Net Proceeds of the Issue are based on management estimates and have not been independently appraised.

The objects of the issue requirements have not been appraised by any of the external agency. Our management has prepared an investment plan based on estimates and there is no guarantee that our estimates will prove to be accurate. However, we confirm that issue proceeds shall be utilized within the objects specified under the section titled "Objects of the Issue" on page 53 of this Prospectus.

#### 7. We have not entered into any definitive agreement to utilize the proceeds of the Issue

We intend to use Rs. 375 lac of the net proceeds of the Issue for acquisition/ joint venture, Rs. 18.62 lac for general corporate purpose and balance for issue expense. We have not finalized any target acquisitions as of date. We are in the process of evaluating targets and investment options in this regard. The fund earmarked for the acquisition / joint venture will be placed in high quality interest/ dividend bearing liquid instruments, including deposits with Banks.

An amount of Rs. 18.62 lac from the net proceeds of the issue under the head "General Corporate Purpose", we intend to use for strengthen our Marketing capabilities, Brand Building exercise and upgradation of Infrastructure. However, the specific purpose of using the fund has not yet been fInliased and therefore no definitive agreement for the same has been entered into.

## 8. We have not made any alternate arrangements for meeting our capital requirements for the Objects of the Issue. Further we have not identified any alternate source of financing the 'Objects of

### the Issue'. Any shortfall in raising / meeting the same could adversely affect our growth plans, operations and financial performance.

As on date, we have not made any alternate arrangements for meeting our capital requirements for the Objects of the Issue. Further, we have not identified any alternate source of funding and hence any failure or delay on our part to raise money from this issue or any shortfall in the issue proceeds could adversely affect our growth plans. We meet our capital requirements through our owned funds, internal accruals and debt. Any shortfall in our net owned funds, internal accruals and our inability to raise debt would result in us being unable to meet our capital requirements, which in turn will negatively affect our financial condition and results of operations. For further details please refer to the chapter titled *"Objects of the Issue"* beginning on page 53 of this Prospectus.

### 9. Our Company does not have any long-term contracts with our customers which may adversely affect our results of operations.

Our Company has not entered into long-term contracts with the purchasers. Hence there is no assurance that our present customers will continue to procure orders from us. Any loss of our major customers can lead to reduced business and margins and adversely affect our results of operations.

### **10.** We rely on a small number of clients for a large proportion of our income, and loss of this client could adversely affect our profitability.

We currently derive our entire income from two clients. As a result of our reliance on two clients, we may face certain issues including pricing pressures. There are a number of factors, other than our performance, that could cause the loss of a client and such factors may not be predictable. The loss or significant decreases in the volumes of work from these clients would have a material adverse effect on our business, results of operations, financial condition and cash flows.

Further, if any of our clients becomes bankrupt or insolvent, we may lose some or all of our business from that client and our receivables from that client may have to be written off. Any significant reduction in or the elimination of the use of the services we provide to any of our clients, or any requirement to lower our prices, would harm our business.

#### 11. Our business may suffer if we fail to complete projects on time.

We derive a significant portion of our revenues from fixed price contracts to be executed in time bound manner. If we fail to estimate accurately the resources and the time required for a fixed price project, future wage inflation rates or currency exchange rates or if we fail to complete our contractual obligations within the contracted time frame, our profitability may suffer. Our failure to complete fixed price projects within budget and on time will negatively affect our profitability.

#### 12. We may face risks associated with potential acquisitions / joint ventures

We may face difficulties and risks in the proposed acquisition of business /strategic joint ventures. We may encounter difficulties in integrating various aspects with regard to personnel, operations, technology and software of the companies / projects we acquire. These difficulties could disrupt our ongoing business, distract our management and employees or increase our expenses, all of which could have an adverse effect on our results of operations. We cannot assure you that the proposed acquisition of business / joint venture will be successful or that the expected benefits will be realized.

As of the date of this Prospectus, we have not signed any letter of intent or entered into any definitive commitment or agreement for any material acquisition or joint venture.

#### 13. We could face currency exchange risks as a significant percentage of our revenues are in US Dollars.

We derive major income from our client based at United States of America. We expect that a majority of our revenues will continue to be generated in US Dollars and that a significant portion of our expenses will continue to be denominated in Rupees. Hence our operating results have been and will continue to be impacted by fluctuations in the exchange rate between the Rupee and the U.S. Dollar. We may not be able to perfectly hedge all our risks against foreign currency fluctuations. Any strengthening of the Rupee against the U.S. Dollar could adversely affect our financial condition and results of operations.

#### 14. We have entered into certain related party transactions and may continue to do so

We have entered into related party transactions in the past with our previous Promoters, Directors and Associates. We believe that all such transactions have been conducted on the arm's length basis on normal course our business. Further it is likely that we may enter into related party transactions in the future with the present Promoters. For details of these transactions, please refer to section titled "Related Party Transactions" on page 128.

# 15. We need to continuously develop new service offerings, products and revenue models to keep pace with the changes in the industries we serve. If we fail to keep pace with the rapid changes, we may loose clients and potential business.

We are in the business of software services to a variety of industries that drive revenue with innovative software solutions to our customers in banking, healthcare and food processing industry. The pace of change in these business segments has been quite rapid in the past decade and the ability of the provider to quickly adapt and keep abreast of latest developments is a key differentiator in the marketplace. Our future success would depend on our ability to innovate in our engagement models and on our ability to deliver solutions to our customers in competitive & cost effective manner. If we fail to anticipate and respond to these trends, we could lose clients and market share to competitors, which would have a material adverse effect on our business and prospects.

## 16. Changes in technology may render our current technologies obsolete or require us to make substantial capital investments.

Modernisation and technology up gradation is essential to reduce costs and increase the output. Although we strive to keep our technology, equipment and machinery in line with the latest technological standards, we may be required to implement new technology or upgrade the machineries and other equipment employed by us. Further, the costs in upgrading our technology and modernizing the equipment and machineries are significant which could substantially affect our finances and operations.

### 17. We have not entered into any technical support service for the maintenance and smooth functioning of our equipment and machineries, which may affect our performance.

Our Computers and equipment require periodic maintenance checks and technical support. Our company has not entered into any technical support service agreements with any competent third party. Our failure to reduce the downtime in case such events occur may adversely affect our productivity, business and results of operations.

# 18. Our Company operates under several statutory and regulatory permits, licenses and approvals. Our failure to obtain and/or renew any approvals or licenses in future may have an adverse impact on our business operations.

Our Company requires several statutory and regulatory permits, licenses and approvals to operate the business. Many of these approvals are granted for fixed period of time and need renewal from time to time. Our Company is required to renew such permits, licenses and approvals. There can be no assurance that the relevant authorities will issue any of such permits or approvals in time or at all. Further, these permits, licenses and approvals are subject to several conditions, and our Company cannot assure that it shall be able to continuously meet such conditions, and our Company cannot assure that it shall be able to continuously meet such conditions to statutory authorities, and this may lead to cancellation, revocation or suspension of relevant permits, licenses or approvals, or cancellation, suspension or revocation of any of the permits, licenses or approvals which may result in the interruption of our Company's operations and may have a material adverse effect on the business. For details, please refer to Chapter titled "Government and Other Statutory Approvals" beginning on page 138 of this Prospectus.

### 19. The loss of or shutdown of operations at our facilities may have a material adverse effect on our business, financial condition and results of operations.

The breakdown or failure of our equipment and/ or civil structure can disrupt our analysis schedules, resulting in performance being below expected levels. In addition, the development or operation of our facilities may be disrupted for reasons that are beyond our control, including explosions, fires, earthquakes and other natural disasters, breakdown, failure or sub-standard performance of equipment, improper installation or operation of equipment, accidents, operational problems, transportation interruptions, other environmental risks, and labour disputes. Our food analysis facilities are also subject to mechanical failure and equipment shutdowns. Our machineries and equipment may be susceptible to malfunction. If such events occur, the ability of our facilities to meet analysis targets may be adversely affected which may affect our business, financial condition and results of operations.

### 20. Our registered office and development centers are located on the premises taken on lease for which we have no formal right of occupation.

The registered office of our company and the software development centers are located on the premises taken on lease. We have entered into agreement for the said office premises and software development centers with the owner. There can be no assurance that renewal of lease agreement with the owner of the premises will be entered. In the event non-renewal of lease, we may be required to shift our premises to a new location and there can be no assurance that the arrangement we enter into in respect of the new premises would be on such terms and conditions as the present one.

### 21. We have not registered our logo $\cdot OFS$ and trade mark name.

We have not registered our logo OFS and trademark name and therefore we do not enjoy the statutory protections accorded to a registered trademark and are subject to the various risks arising out of the same, including but not limited to infringement or passing off our name and logo by a third party. As our logo is not registered, we would not enjoy the statutory protections accorded to a registered trademark and our ability to use our logo may be impaired.

## 22. We may not succeed to retain and attract highly skilled software professionals as competition for such personnel is intense and we experience significant attrition rates.

We operate in an industry which requires skilled software professionals and our success depends in large part upon our ability to attract, hire, train and retain qualified employees, including our ability to attract employees in the geographic areas in which we operate. In the event we are not be able to attract a high degree of talented employees, or experience high attrition levels which are beyond our control or are unable to motivate and retain our existing employees, the future of our business and operations may be affected.

We have taken measures to control the attrition. However, we cannot assure that we shall be successful in reducing attrition rate or ensuring that the attrition rate does not rise further in the future. Given the present scenario, high attrition rate being an industry phenomenon, we have taken recourse by training the new recruits. This has helped us to have duly trained manpower to fill in the vacancy on an immediate basis.

#### 23. Delays or defaults in client payments could result in a reduction of our profits.

Delays in client payments may subject us to working capital shortages. If a client defaults in making its payments on a project to which we have devoted significant resources or if a project in which we have invested significant resources is delayed, cancelled or does not proceed to completion, it could have a material adverse effect on our operating results.

## 24. If we are unable to successfully protect our computer systems from security risks, our business could suffer.

Our client contracts require us to comply with certain security obligations, including maintenance of network security, back-up of data, ensuring our network is virus-free and ensuring the credentials of those employees who work with our clients. We cannot assure that we will be able to comply with all these obligations and not incur any liability. Further, while we have implemented industry-standard security measures, our network may still be vulnerable to unauthorized access, computer viruses and other disruptive problems. A party that is able to circumvent security measures could misappropriate proprietary information and cause interruptions in our operations. We may be required to expend significant capital or other resources to protect against the threat of security breaches or to alleviate problems caused by such breaches. There can be no assurance that any measures implemented will not be circumvented in the future.

## 25. Valuations in the software / information technology industry may not be sustained in future and current valuations may not be reflective of future valuations for the industry.

The valuations in the Software/ IT industry have been varying substantially in the recent past and hence current valuation may not be reflective of future valuations in the industry. There is no standard valuation methodology or accounting practices in the IT related industries. The financials of the issuer are not strictly comparable with the players in the industry. These evaluations in the software/information technology industry may not be sustained in future and current valuations may not be reflective of future valuations for the industry.

#### 26. We may face a possible risk on account of not meeting our net foreign exchange earning obligations

We are registered as a software technology park ("STP") unit under the Software Technology Park Scheme. The STP Scheme imposes certain export obligations on the STP unit including requirements regarding maintaining positive net foreign exchange earnings. Failing to meet such requirement may result in the STP unit losing the benefits available to it under the STP Scheme and becoming liable for penal action under Foreign Trade (Development and Regulations) Act, 1992. In the event our units under the STPI Scheme incur losses during the period, we cannot assure you that we will continue to maintain positive net foreign exchange earnings for such units. Any loss in the benefits available to us as a STP unit will have a material adverse effect on our business, financial condition and results of operations and could cause the price of our Equity Shares to decline.

### 27. In adequate Insurance coverage on our assets have certain operating risks and this may have a material adverse impact on our business.

We have currently insured the assets with insurance policy to provide adequate coverage to our assets. However, the assets purchased since the date of last policy and the software we are developing are not covered in the policy. Any damage or loss of such assets would have a material and adverse impact on our business operations and profitability.

## 28. Our Company has delayed in complying with certain reporting/ filings requirements as required under the Companies Act to the Registrar of Companies.

Our Company has delayed in complying with certain reporting/ filing requirements as required under the Companies Act to the Registrar of Companies with penalty as applicable. Such delay/noncompliance in the future may render us liable statutory penalties.

## 29. Our Company may engage in future acquisitions, investments, or joint ventures that may harm its performance or change its business strategy.

We may enter into acquiring or making investment in new business, products or entering into strategic partnerships with parties who can provide access to new markets and products. It is possible that our Company may not succeed in the new business and in such case; our Company's growth prospects may be adversely affected.

#### 30. Some of the Key Management Personnel are associated with the Company less than one year.

One of the Key Management Personnel i.e. Chief Financial Officer associated with the Company is less than one year. For details of Key Management Personnel and their appointment, please refer to section titled "Key Management Personnel" on page no. 104.

#### 31. Our promoter will continue to retain significant control over our Company after the IPO.

Upon completion of the IPO, our promoter will continue to own majority of our Equity Shares. As a result, our promoter will be in a position to influence any shareholder action or approval requiring a majority vote, except where it is required otherwise by applicable laws or where they abstain from voting. Our promoter will also have the ability to control our business including matters relating any sale of all or substantially all its assets, the timing and distribution of dividends and the election or termination or appointment of its officers and directors. Further, the extent of the promoters' shareholding in the Company may result in the delay or prevention of a change of management or control of the Company, even if such a transaction may be beneficial to the other shareholders of the Company.

## **32.** The Company currently does not intend to pay dividends, and it may not pay dividends in the future.

The Company has not declared dividends in the past. The Company currently intends to retain all of its earnings to finance the development and expansion of its business and, therefore, does not intend to declare dividends on the Equity Shares in the foreseeable future. The Company's ability to pay dividends will depend upon a number of factors, including its results of operations, earnings, capital requirements and surplus, general financial conditions, contractual restrictions, applicable Indian legal restrictions and other factors considered relevant by the Board.

## **33.** Your holdings may be diluted by additional issuances of Equity Shares. Furthermore, sales of Equity Shares by the Promoters may adversely affect the market price of the Equity Shares.

Any future issuance of the Equity Shares, including any issuing of Warrants, employee stock option scheme or any other similar scheme in the future, may dilute the positions of investors in the Equity Shares, which could adversely affect the market price of the Equity. Any such future issuance of Equity Shares could negatively impact the market price of the Equity Shares. Such Equity Shares also may be issued at prices below the then-current market price.

Sales of a large number of the Equity Shares by the Promoters, or the possibility of such sales, may adversely affect the market price of the Equity Shares.

#### 34. We may issue fresh shares, which may result in dilution of investor shareholding in our Company

Any future issue of Equity Shares or the disposal of Equity Shares by any of our major Equity Shareholders or by way of induction of strategic investors, may lead to dilution of investor's shareholding in our Company and/or affect the market price of our Equity Shares.

### 35. We are also highly dependent on members of our senior management team in particular, the services of our Managing Director.

We are highly dependent on our senior management team, to manage our current operations and meet future business challenges. In particular, the services of Mr. Jesudas Premkumar, the Managing Director of the Company has been integral to our development and business. The loss of the services of our senior management or key personnel could seriously impair our ability to continue to manage and expand our business.

### 36. We could be harmed by employee misconduct or errors that are difficult to detect and any such incidences could adversely affect our financial condition, results of operations and reputation.

Employee misconduct or errors could expose us to business risks or losses, including regulatory sanctions and serious harm to our reputation. There can be no assurance that we will be able to detect or deter such misconduct. Moreover, the precautions we take to prevent and detect such activity may not be effective in all cases. Our employees and agents may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions on account of which our business, financial condition, results of operations and goodwill could be adversely affected.

# 37. We may decide not to proceed with the Issue at any time before Allotment. If we decide not to proceed with the Issue after the Bid/Issue Opening Date but before Allotment, the refund of Bid Amounts deposited will be subject to us complying with our obligations under applicable laws.

We, in consultation with the Lead Manager, reserve the right not to proceed with the Issue at any time before the Allotment. If we withdraw the Issue after the Bid/Issue Opening Date, we will be required to refund all Bid Amounts deposited within 8 days of the Bid/Issue Closing Date. We shall be required to pay interest at the rate of 15% per annum on the Bid Amounts received if refund orders are not dispatched within 8 days from the Bid/Issue Closing Date. Notwithstanding the foregoing, the Issue is also subject to obtaining (i) the final listing and trading approvals of the Stock Exchanges, which the Company shall apply for after Allotment and (ii) the final RoC approval.

#### **External Risk Factors**

# 38. Our business is subject to a significant number of tax regimes and changes in legislation governing the rules implementing them or the regulator enforcing them in any one of those jurisdictions could negatively and adversely affect our results of operations.

The revenues recorded and income earned is taxed on differing bases, including net income actually earned, net income deemed earned and revenue-based tax withholding. The final determination of the tax liabilities involves the interpretation of local tax laws as well as the significant use of estimates and assumptions regarding the scope of future operations and results achieved and the timing and nature of income earned and expenditures incurred. Changes in the operating environment, including changes in tax laws, could impact the determination of the tax liabilities of our Company for any year.

#### 39. Political, economic and social changes in India could adversely affect our business.

Our business, and the market price and liquidity of our Company's shares, may be affected by changes in Government policies, including taxation, social, political, economic or other developments in or affecting India could also adversely affect our business. Since 1991, successive governments have pursued policies of economic liberalization and financial sector reforms including significantly relaxing restrictions on the private sector. In addition, any political instability in India may adversely affect the Indian economy and the Indian securities markets in general, which could also affect the trading price of our Equity Shares.

### 40. Any changes in regulations or applicable government incentives would materially affect our operations and growth prospects.

We are subject to various regulations and policies. For details see section titled "Key Industry Regulation and Policies" beginning on page 81 of the Prospectus. Our business could be materially affected by changes in any of these regulations and policies, including the introduction of new laws, policies or regulations or changes in the interpretation or application of existing laws, policies and regulations. There can be no assurance that we will succeed in obtaining all requisite regulatory approvals in the future for our operations or that compliance issues will not be raised in respect of our operations, either of which would have a material adverse effect on our business, financial condition and results of operations.

### 41. All of our business functions are operated from India and a decrease in economic growth in India could cause our business to suffer.

We operate all our business functions from India and, consequently, our performance and the quality and growth of our business are dependent on the health of the economy of India. The Indian economy had a sustained growth over the last decade. However, the economy may be adversely affected by factors such as adverse changes in liberalization policies, social disturbances, terrorist attacks and other acts of violence or war, natural calamities or interest rates changes, which may also affect the microfinance industry. Any such factor may contribute to a decrease in economic growth in India which could adversely impact our business and financial performance.

### 42. Instability of economic policies and the political situation in India could adversely affect the fortunes of the industry

Unstable internal and international political environment could impact the economic performance in both the short term and the long term. The Government of India has pursued the economic liberalization policies including relaxing restrictions on the private sector over the past several years. The present Government has also announced polices and taken initiatives that support continued economic liberalization. The Government has traditionally exercised and continues to exercise a significant influence over many aspects of the Indian economy. Our Company's business, and the market price and liquidity of the Equity Shares, may be affected by changes in interest rates, changes in Government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India.

### 43. Terrorist attack, war, natural disaster or other catastrophic events may disrupt or otherwise adversely affect the markets in which we operate our business and our profitability.

Terrorist attacks may cause damage or disruption to our company, our employees, our facilities and our customers, which could impact our sales and results from operations. Any future terrorist attacks, the national and international responses to terrorist attacks, or other acts of war or hostility may cause greater uncertainty and cause our business to suffer in ways that we currently cannot predict.

### 44. The proposed adoption of IFRS could result in our financial condition and results of operations appearing materially different than under Indian GAAP.

We may be required to prepare annual and interim financial statements under IFRS in accordance with the roadmap or the adoption of, and convergence with, IFRS announced by the Ministry of Corporate Affairs, GoI in January 2010. The convergence of certain Indian Accounting Standards with IFRS was notified by the Ministry of Corporate Affairs on February 25, 2011. The date of implementing such converged Indian accounting standards has not yet been determined, and will be notified by the Ministry of Corporate Affairs in due course after various tax-related and other issues are resolved.

Our financial condition, results of operations, cash flows or changes in shareholders' equity may appear materially different under IFRS than under Indian GAAP. This may have a material effect on the amount of income recognized during that period and in the corresponding period in the comparative period. In addition, in our transition to IFRS reporting, we may encounter difficulties in the ongoing process of implementing and enhancing our management information systems.

#### **RISK RELATING TO EQUITY SHARES**

# 45. If there is any future issue of Equity Shares it may dilute your shareholding and sale of our Equity Shares by our Promoters or other major shareholders may adversely affect the trading price of the Equity Shares.

Any future equity issues by us, including a primary offering, may lead to the dilution of investors' shareholdings in the Company. Any future equity issuances by us or sale of Equity Shares by the Promoters may adversely affect the trading price of the Equity Shares. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of our Equity Shares.

### 46. Our ability to pay any dividends in the future will depend upon future earnings, financial condition, cash flows, working capital requirements and capital expenditures.

The amount of our future dividend payments, if any, will depend upon our Company's future earnings, financial condition, cash flows, working capital requirements, capital expenditures, applicable Indian legal restrictions and other factors. There can be no assurance that our Company will be able to pay dividends.

### 47. The price of our Equity Shares may be volatile, or an active trading market for our Equity Shares may not develop.

Earlier to this Issue, there has been no public market for our Equity Shares. V. B. Desai Financial Services Limited is the Lead Manager whereas VCK Share & Stock Broking Services Limited is the Market Makers for the Issue. However, the trading price of our Equity Shares may fluctuate after this Issue due to a variety of factors, including our results of operations and the performance of our business, competitive conditions, general economic, political and social factors, the performance of the Indian and global economy and significant developments in India's fiscal regime, volatility in the Indian and global securities market, performance of our competitors, the Indian Capital Markets, changes in the estimates of our performance or recommendations by financial analysts and

announcements by us or others regarding contracts, acquisitions, strategic partnerships, joint ventures, or capital commitments.

In addition, if the stock markets experience a loss of investor confidence, the trading price of our Equity Shares could decline for reasons unrelated to our business, financial condition or operating results. The trading price of our Equity Shares might also decline in reaction to events that affect other companies in our industry even if these events do not directly affect us. Each of these factors, among others, could materially affect the price of our Equity Shares. There can be no assurance that an active trading market for our Equity Shares will develop or be sustained after this Issue, or that the price at which our Equity Shares are initially offered will correspond to the prices at which they will trade in the market subsequent to this Issue. For further details of the obligations and limitations of Market Makers please refer to the section titled "General Information – Details of the Market Making Arrangement for this Issue" on page no. 42 of this Prospectus.

# 48. There are certain restrictions on daily movements in the price of the Equity Shares, which may adversely affect shareholder's ability to sell, or the price at which it can sell, Equity Shares at a particular point in time.

Subsequent to the Issue, we will be subject to a daily "circuit breaker" imposed by BSE, which does not allow transactions beyond specified increases or decreases in the price of the Equity Shares. This circuit breaker operates independently of the index-based, market-wide circuit breakers generally imposed by SEBI on Indian stock exchanges.

The percentage limit on our circuit breakers will be set by the stock exchanges based on the historical volatility in the price and trading volume of the Equity Shares. The BSE may not inform us of the percentage limit of the circuit breaker in effect from time to time and may change it without our knowledge. This circuit breaker will limit the upward and downward movements in the price of the Equity Shares. As a result of imposing circuit limit, no assurance can be given regarding your ability to sell your Equity Shares or the price at which you may be able to sell your Equity Shares at any particular time.

### 49. There is no guarantee that the Equity Shares issued pursuant to the Issue will be listed on the SME Platform of BSE in a timely manner, or at all.

In terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time, we are not required to obtain any in-principle approval for listing of shares issued. We have only applied to BSE Limited to use its name as the Stock Exchange in this offer document for listing our shares on the SME Platform of BSE. In accordance with Indian law and practice, permission for listing and trading of the Equity Shares issued pursuant to the Issue will not be granted until after the Equity Shares have been issued and allotted. Approval for listing and trading will require all relevant documents authorizing the issuing of Equity Shares to be submitted. There could be a failure or delay in listing the Equity Shares on the SME Platform of BSE. Any failure or delay in obtaining the approval would restrict your ability to dispose of your Equity Shares.

#### **Prominent Notes to Risk Factors**

- A. Investors may contact the Lead Manager for complaints, information, clarifications or complaints pertaining to the Issue.
- B. Public issue of 17,04,000 Equity Shares of Rs. 10/- each of the Company at a premium of Rs. 15/- per Equity Share aggregating to Rs. 426 lac. The Issue will constitute 26.56% of the fully diluted post-Issue Equity Share capital of the Company.
- C. The net worth of the Company is Rs.610.89 Lac as of March 31, 2015 and Rs. 667.30 Lac as on June 30, 2015 as per the restated financial statements of the Company prepared in accordance with Indian GAAP and restated in accordance with SEBI (ICDR) Regulations. For more information, see the chapter titled "Financial Statements" beginning on page 112 of the Prospectus.

#### D. The average cost of acquisition per Equity Share by our Promoter is:

Name of the Promoter	No. of Shares held	Average cost of acquisition		
Mr. Jesudas Premkumar Sebastian	43,05,100	Rs. 10/-		

The average cost of acquisition of Equity Shares held by our Promoters, which has been calculated by taking average amount paid by them to acquire our Equity Shares issued by the Company

- E. The book value per Equity Share of Rs. 10/- each was Rs.12.97 as of March 31, 2015 and Rs.14.17 as on June 30, 2015 as per the restated financial statements of the Company prepared in accordance with Indian GAAP and restated in accordance with SEBI (ICDR) Regulations. For more information, see the chapter titled *"Financial Statements"* beginning on page 112 of the Prospectus.
- F. Except as disclosed in the section "Objects of the Issue", "Our Promoter Group and Group Entities" and "Our Management" beginning on pages 53, 107 and 93 of the Prospectus, respectively, none of the Promoters, Directors or Key management personnel have any interest in the Company except to the extent of remuneration and reimbursement of expenses and to the extent of the Equity Shares held by them or their relatives and associates or held by the companies, firms and trusts in which they are interested as directors, member, partner or trustee and to the extent of the benefits arising out of such shareholding.
- G. For details of the related party transactions, including details of transactions between the Company with its Directors, Key Managerial Persons, Promoters, Group companies and the cumulative value of such transactions, see *"Annexure O"* of the section *"Financial Statements"* on page 128 of the Prospectus.
- H. For information on changes in the Company's name and changes in objects clause of the Memorandum of Association of the Company, see the chapter titled *"History and Corporate Structure"* beginning on page 90 of the Prospectus.
- I. Neither a member of the Promoter Group nor a Director nor any relative of any Director has financed the purchase by any other person of any securities of the Company during the six months immediately preceding the date of the Prospectus.

- J. Other than as stated in the chapter titled *"Capital Structure"* on page 44 of the Prospectus, the Company has not issued any Equity Shares for consideration other than cash.
- K. The Issue is being made in terms of regulation 106M (1) of SEBI (ICDR) Regulations, 2009, as amended. This being a fixed price issue, the allocation in the net offer to the public category shall be made as per sub clause (4) of Regulation 43 of the SEBI (ICDR) Regulations, 2009, as amended. For further details, please refer to the chapter titled *"Issue Structure"* beginning on page 159 of the Prospectus.

No part of the Issue proceeds will be paid as consideration to Promoters, Promoter Group, Directors, key management employee, associate companies, or Group Companies.

There are no contingent liabilities as on June 30, 2015.

#### **SECTION III - INTRODUCTION**

#### SUMMARY OF INDUSTRY

This is only a summary and does not contain all the information that you should consider before investing in our Equity Shares. You should read the entire Prospectus, including the information contained in the sections titled "Risk Factors" and "Financial Statements" and related notes beginning on page 16 and 112 respectively of the Prospectus before deciding to invest in our Equity Shares.

#### Introduction

The information technology (IT) and information technology enabled services (ITeS) industry has been one of the key driving forces fueling India's economic growth.

The industry has not only transformed India's image on the global platform, but also fueled economic growth by energizing the higher education sector (especially in engineering and computer science). It has employed almost 10 million Indians and hence, has contributed a lot to social transformation in the country.

Furthermore, Indian firms, across all other sectors, largely depend on the IT & ITeS service providers to make their business processes efficient and streamlined. The Indian manufacturing sector has the highest IT spending followed by automotive, chemicals and consumer products industries.

Indian organisations are turning to IT to help them grow business in the current economic environment. IT is seen as a change enabler and a source of business value for organisations by 85 per cent of the respondents, according to a study by VMware.

The Indian IT-business process outsourcing (BPO) sector, including the domestic and exports segments, continue to grow from strength to strength, witnessing high levels of activity both onshore as well as offshore. The companies continue to move up the value-chain to offer higher end research and analytics services to their clients.

#### Market size

The growth in the Indian IT industry is expected to be around 30 per cent and the overall sales are projected to touch US\$ 17 billion in FY 15, according to Manufacturers' Association of Information Technology (MAIT).

The Indian IT infrastructure market - comprising server, storage and networking equipment - is expected to grow by four per cent in 2014 to touch US\$ 1.9 billion, according to Gartner.

The IT services market in India is expected to grow at the rate of 8.4 per cent in 2014 to Rs 476,356 million (US\$ 7.88 billion), according to International Data Corporation (IDC).

Indian insurance companies plan to spend Rs. 117 billion (US\$ 1.93 billion) on IT products and services in 2014, a 5 per cent increase from 2013, as per Gartner.

Indian enterprises are enhancing their IT security operations capabilities across departments. The Indian market for security infrastructure and services is expected to grow from US\$ 989 million this year to US\$ 1.4 billion by 2017, as per Gartner.

#### Investment

Indian IT's core competencies and strengths have placed it on the international canvas, attracting investments from major countries.

According to data released by the Department of Industrial Policy and Promotion (DIPP), the computer software and hardware sector attracted foreign direct investment (FDI) worth Rs 60,503.21 crore (US\$ 10.01 billion) between April 2000 and June 2014.

#### **Our Competitive Strengths**

We believe that the key competitive strengths which enable us to differentiate ourselves from some of our competitors are the following:

- · Optimum sized company with proven track record
- · Focus on new area i.e marine food processing and fruit processing industries domains.
- · Domain knowledge
- · Long term marquee client relationships
- · Differentiated Business Model
- · Commitment to quality and process execution
- · Experienced Executive Management team

#### **Our Business Strategy**

The key elements of our business strategy include:

- · Business Model Based on Multiple Revenue Streams
- · Business growth leveraging existing global clients
- · Continued Focus on Large Client Cultivation
- · Increased Focus on Domestic IT Market
- · Continuing to attract, build and develop employee excellence

#### SUMMARY OF BUSINESS

We are a global, path-breaking technology services company. Started in 2008, OFS Technologies is differentiated by its culture and customer-centric approach. Our team of enthusiastic IT specialists with keen interest on innovation helps our clients meet their IT challenges seamlessly. OFS Technologies covers the entire life-cycle of software product development, maintenance, quality assurance testing, and support, all while keeping the costs low.

We help software-enabled businesses to design, develop, test, and maintain their software products and applications, whether they are hosted, licensed, or mobile. We have been developing software products since 2008, and we have expanded the tools, processes, and controls to ensure we are building the right product with the necessary functionality. We know how to mitigate the challenges of offshore development while maximizing the results in quality and timeliness.

#### **Outsourced Product Development**

We know that building commercial-grade software that generates revenue is very different than building internal IT applications, which are developed for a single end-user.

#### **Enterprise Mobile Development**

App designs for any mobile device require a fundamentally new computing model that recognizes the unique capabilities of the device, the mobility demands of their users, and the special restrictions for provisioning apps properly and cost effectively.

#### Software Consulting

Whether you're a start-up company or a large organization, if you need a strategic help for your technology needs, OFS Technologies can help you with our consulting services backed up by years of experience building complex software solutions.

#### **Cloud Enablement**

With OFS Technologies, you can define and execute a sound cloud strategy that empowers your organization and eliminates risks associated with it

#### Web Development

We at OFS Technologies provide custom website development solutions with lot of experienced web developers who have worked very hard to build a reputation for themselves as the best developers in the industry that set off your business goals.

#### Independent Testing

OFS Technologies can help you take control of your testing process so all features, both new and existing, can be thoroughly tested.

#### What we build:

Our team of enthusiastic IT specialists with keen interest on innovation, help our clients meet their IT

challenges seamlessly.

- Outsourced Product Development
- Enterprise Mobile Development
- Cloud computing
- Software Consulting.

#### **Our Strength**

We believe that the following are our primary competitive strength

1. Experience of our Promoters

Our Promoter is well qualified and experienced in the Company's business. Further we have employed key professionals having analytical, research, technical and commercial backgrounds. Our company feels that the strength of any successful organization lies in the experience and guidance of its team leaders and staff alike. It has been only due to the highly empathetic management style that our Promoters have developed over the years.

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The following summary of financial data has been prepared in accordance with Indian GAAP, the Companies Act and the SEBI (ICDR) Regulations, 2009 and restated as described in the Auditor's Report in the chapter titled "Financial Statements". You should read this financial data in conjunction with our financial statements for the Three months ended June 30, 2015 and years ended 2015, 2014, 2013, 2012 and 2011 including the notes thereto and the reports thereon, which appears under the chapter titled "Financial Statements" and chapter titled "Management's Discussion and Analysis of Financial Conditions and Results of Operations" beginning on pages 112 and 131 of the Prospectus.

	(Rs. In lac)					c)	
	Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011
(1)	Equity & Liabilities						
	Shareholders' Funds						
	(a) Share capital	471.05	471.05	301.05	1.00	1.00	1.00
	(b) Reserves & surplus	196.25	139.84	14.97	6.52	4.42	3.07
(2)	Non Current Liabilities						
	(a) Long term borrowings	-	-	-	-	-	-
	(b) Deferred tax liabilities (net)	-	0.05	-	-	-	-
	(c) Other long-term liabilities	-	-	3.09	0.18	-	-
	(d) Long Term Provisions	2.14	2.14	1.44	-	-	-
(3)	Current Liabilities						
	(a) Short term borrowings	-	-	-	-	-	-
	(b) Trade payables	44.90	5.90	21.93	9.63	0.36	5.62
	(c) Other current liabilities	3.66	-	9.08	4.58	20.50	5.92
	(d) Short term provisions	50.43	17.27	-	0.98	0.39	0.23
	Total	768.43	636.25	351.56	22.89	26.67	15.84
	Assets						
(4)	Non Current Assets						
	(a) Fixed Assets	277.23	297.56	300.82	-	-	-
	(b) Deferred Tax Assets (Net)	1.68	-	-	-	-	-
	(c) Long term loans and advances		-	-	-	-	-
	(d) Other non current assets	19.46	19.18	14.73	13.39	0.27	0.31
(5)	Current Assets						
	(a) Current Investments	-	-	-	-	-	-
	(b) Inventories	-	-	-	-	-	-
	(c) Trade receivables	115.54	116.94	31.57	8.21	24.78	12.78
	(d) Cash and Cash Equivalents	162.11	21.75	0.54	0.45	1.88	0.56
	(e) Short term loans and advances	192.41	180.82	3.90	0.84	(0.26)	2.19
	(f) Other Current assets	-	-	-	-	-	-
	Total	768.43	636.25	351.56	22.89	26.67	15.84

#### STATEMENT OF ASSETS AND LIABILITIES AS RESTATED

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### STATEMENT OF PROFIT AND LOSS, AS RESTATED

			(Rs. In lac)				
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011	
Income							
Income from Operations	235.56	459.65	40.85	20.75	38.56	59.97	
Other Income	5.70	1.30	4.72	2.77	3.11	-	
Total	241.26	460.95	45.57	23.52	41.67	59.97	
Expenditure							
Employee benefits expense	83.60	47.11	31.50	-	-	2.50	
Finance charges	3.21	1.46	0.22	-	0.03	0.04	
Depreciation	20.87	103.66	-	-	-	-	
Other expenses	48.89	123.31	2.05	20.83	40.11	56.74	
Total	156.57	275.54	33.77	20.83	40.14	59.28	
Net Profit/ (Loss) before Tax	84.69	185.41	11.80	2.69	1.53	0.69	
Tax expenses – Current Tax Provision	30.01	59.91	4.08	0.59	0.17	0.23	
Current Tax relating to prior years	-	0.58	(0.73)	-	-	-	
Deferred Tax	(1.73)	0.05	-	-	-	-	
Profit/ (Loss) after Tax	56.41	124.87	8.45	2.10	1.36	0.46	

## STATEMENT OF CASH FLOW FROM RESTATED FINANCIAL STATEMENTS

	1			(Rs. In lac)			
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011	
CASH FLOW FROM OPERATING ACTIVITIES							
Net Profit/(Loss) before tax	84.69	185.41	11.80	2.69	1.53	0.69	
Adjustment for:							
Depreciation	20.87	103.66	-	-	-		
Exchange Rate Fluctuation (Net)	(1.00)	(0.65)	(1.38)	(0.78)	(1.02)		
Interest	3.15	-	-	-	-		
Preliminary Expenses	-	0.04	0.04	0.04	0.04	0.04	
Operating Profit/(Loss) before Working capital changes	107.71	288.46	10.46	1.95	0.55	0.73	
Adjustments for:							
Decrease/ (Increase) in Other Non-Current Assets	-	0.23	0.04	(11.37)	-		
Decrease/ (Increase) in Trade & Other Receivables	2.12	(85.32)	(23.36)	15.56	(10.98)	(7.29	
Decrease (Increase) in Loans & Advances	11.59)	(176.92)	(3.06)	(1.10)	2.45	(0.43	
Increase (Decrease) in Other Non-Current Liabilities		(2.39)	4.35	0.18	-		
Increase (Decrease) in Current Liabilities/ provisions	42.66	(25.11)	15.82	(6.65)	9.30	(2.36	
Income Tax Paid	-	(47.33)	(3.39)	-	-	(0.35	
Net Cash flow from operating activities	140.90	(48.38)	0.86	(1.43)	1.32	(9.70	
Cash flow from Investing activities							
Purchase of Fixed Assets	(0.54)	(100.40)	(300.82)	-	-		
Net Cash flow from Investing activities	(0.54)	(100.40)	(300.82)	-	-		
Cash flow from Financing activities							
Increase in Share Capital	-	170.00	300.05	-	-		
Net Cash flow from Financing activities	-	170.00	300.05	-	-		
Net Increase in Cash & Cash Equivalents	140.36	21.22	0.09	(1.43)	1.32	(9.70	
Cash and Cash Equivalents at the beginning of the year	21.75	0.54	0.45	1.88	0.56	10.2	
Cash and cash equivalents at the end of the year/ Period	162.11	21.75	0.54	0.45	1.88	0.5	
Net Increase / (Decrease) in Cash & Cash Equivalents	140.36	21.22	0.09	(1.43)	1.32	(9.70	

## **BRIEF DETAILS OF THE ISSUE**

#### PRESENT ISSUE IN TERMS OF THIS PROSPECTUS

Equity Shares Offered: Present Issue of Equity Shares by our Company	17,04,000 Equity Shares of Rs. 10/- each for cash at a premium of Rs. 15/- per Equity Share aggregating Rs. 426.00 lac		
Issue Reserved for Market Makers	96,000 Equity Shares of Rs. 10/- each for cash at premium of Rs. 15/- per Equity Share aggregating Rs. 24.00 lac		
	16,08,000 Equity Shares of Rs. 10/- each for cash at premium of Rs. 15/- per Equity Share aggregating Rs. 402.00 lac		
	Of Which		
Net Issue to Public	8,04,000 Equity Shares of Rs.10/- each for cash at a premium of Rs. 15/- per Equity Share will be available for allocation for Investors of upto Rs. 2.00 lac		
	8,04,000 Equity Shares of Rs. 10/- each for cash at a premium of Rs. 15/- per Equity Share will be available for allocation for Investors of above Rs. 2.00 lac		
Equity Shares outstanding prior to the Issue	47,10,500 Equity Shares		
Equity Shares outstanding after the Issue	64,14,500 Equity Shares		
Object of the Issue	Please refer to the chapter titled "Objects of the Issue" beginning on page 53 of the Prospectus.		

This issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time. For further details please refer to "Terms of the Issue" on page 154 of this Prospectus.

As per Regulation 43(4) of the SEBI (ICDR) Regulations, as amended, as present issue is a fixed price issue 'the allocation' is the net offer to the public category shall be made as follows:

- a) Minimum fifty percent to retail individual investors; and
- b) Remaining to other than Retail Individual Investors

The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

*If the retail individual investor category is entitled to more than fifty per cent on proportionate basis, Accordingly the retail individual investors shall be allocated that higher percentage.* 

#### **GENERAL INFORMATION**

Our Company was incorporated as Bole Technology Private Limited under the provisions of the Companies Act, 1956 on April 3, 2008 in Bangalore, Karnataka. The name of the Company was changed to Bole Technologies Private Limited vide certificate dated August 6, 2014 issued by the Registrar of Companies. The Company was converted into Public Limited Company and also the name was changed to Bole Technologies Limited pursuant to fresh certificate of incorporation consequent upon conversion dated August 27, 2014. The name of the Company was changed to its current name vide certificate of incorporation pursuant to change of name on September 25, 2014. For further details see chapter titled *"History and Certain Corporate Matters"* beginning on page 90 of the Prospectus.

#### Registered Office of Our Company:

OFS Technologies Limited No.510, 2<sup>nd</sup> Floor, 16<sup>th</sup> Cross 2<sup>nd</sup> Stage, Indira Nagar Bangalore - 560 038, Karnataka Tel: +91 080 69999156 Website:www.ofstech.com Email address: info@ofstech.com Corporate Identification Number: U72300KA2008PLC045897

# *Corporate Office and place of keeping statutory registers, books of accounts annual return under section 128 of the Companies Act, 2013:*

OFS Technologies Limited No.5, 2<sup>nd</sup> Floor, Software Technology Park of India Rajiv Gandhi Salai, Taramani Chennai – 600 113, Tamil Nadu Tel: +91 44-43243200; Email address: info@ofstech.com

#### Registrar of Companies:

Registrar of Companies, Karnataka E Wing, 2<sup>nd</sup> Floor Kendriya Sadan, Koramangala Bangalore – 560 030 Karnataka, India.

#### **Board of Directors of our Company**

Our Board comprises the following:

Name	Age	Designation	Director Identification Number
Mr. Jesudas Premkumar Sebastian	41	Chairman cum Managing	07008031
		Director and Promoter	
Mr. Santiago Allwin Roger	65	Independent Director	06896559
Mr. Karthikeyan.T	54	Independent Director	06877712
Mrs. Ruth Hilda Anthonysamy	37	Independent Director	07008045

For further details of our Directors, see Chapter titled *"Our Management"* beginning on *Page 93* of the Prospectus.

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#### **Company Secretary and Compliance Officer**

Mr. Manivel Kumarasamy OFS Technologies Limited No.5, 2nd Floor, Software Technology Park of India Rajiv Gandhi Salai, Taramani Chennai – 600 113, Tamil Nadu Tel: +91 44-43243200 Email address: manivel.kumarasamy@ofstech.com

Investors may contact the Company Secretary and Compliance Officer and/or the Registrar to the Issue and/or the Lead Manager to the Issue in case of any pre-Issue or post- Issue related matter such as non-receipt of letters of Allotment, credit of allotted Equity Shares in the respective beneficiary account, refund orders, etc.

All grievances relating to the ASBA process may be addressed to the Registrar to the Issue with a copy to the relevant SCSBs to whom the Application Form was submitted, giving full details such as name, address of the applicant, number of Equity Shares applied for, Application Amount blocked, ASBA account number and the Designated Branch of the relevant SCSBs where the ASBA Form was submitted by the ASBA Applicant. For all Issue related queries and for redressal of complaints, Applicant may also write to the Lead Manager. All complaints, queries or comments received by SEBI shall be forwarded to Lead Manager, who shall respond to the same.

#### Lead Manager to the Issue

V.B.Desai Financial Services Limited Cama Building, 1st Floor 24/26, Dalal Street, Fort, Mumbai – 400 001 Tel: +91-22-40770777; Email: info@vbdesai.com Website: www.vbdesai.com Contact Person: Mr. K. K. Antoo SEBI Registration No.: INM000002731

#### Registrar to the Issue

Bigshare Services Private Limited E-2/3, Ansa Industrial Estate, Sakivihar Road Sakinaka, Andheri (East), Mumbai – 400 072 Tel: +91 – 22 – 4043 0200; Fax: +91 – 22 – 2847 5207 Website: www.bigshareonline.com; Email: ipo@bigshareonline.com Contact Person: Mr. Babu Raphael SEBI Registration No.: INR000001385

#### Legal Advisor to the Issue

Mahesh Shah & Co. Advocates, Solicitors & Notary Cama Building, 2nd Floor, 24/26, Dalal Street, Fort, Mumbai- 400 001, Maharashtra, India. Tele/ Fax: +91 22 -22653628 E-Mail:advmaheshshah@gmail.com Contact Person: Mr. Mahesh Shah

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#### Statutory Auditor to the Company

CA. V.Krishnamoorthy Chartered Accountants, 48/4, 2<sup>nd</sup> Floor, LUZ Avenue, Behind Nageswara Rao Park, Chennai – 600 004, Tamil Nadu, India Tel: +91-44-24995467 E-Mail: moorthyaudit@gmail.com Membership No: 09274 Contact Person: V. Krishnamoorthy

#### Independent Auditor having a valid Peer Review certificate

A.N. Damania & Co. Chartered Accountants 206, Brigadier Usman Marg, Ishwar Bhuwan No.3, 2nd Floor, Room No.19 Mumbai- 400 003, Maharashtra, India Tel: +91-22-23464011 E-Mail: ashwin\_n\_damania@rediffmail.com Firm Registration No:102077W; Contact Person: Mr. Ashvin N. Damania

#### Bankers to our Company

Axis Bank Limited No.351, Avvai shanmugham Salai, Gopalapuram, Chennai – 600 086, Tamil Nadu, India Tel: +91 44 28111809 Website: www.axisbank.com Contact Person: Branch head

Bank of India 46, Cathedral Road, Chennai – 600 086 Tel: +91 44 28112263; Email cathedral.Chennai@bankofindia.co.in Contact person: The Branch Manager

#### Bankers to the Issue, Escrow Collection and Refund Bank

Axis Bank Limited Jeevan Prakash Building, Sir P. M Road, Fort, Mumbai - 400 001, Maharashtra, India. Contact No : 022-40867464/7429/7371 Email ID: linford.D'Abreo@axisbank.com; Website:www.axisbak.com Contact Person : Mr. Linford D'Abreo; SEBI Registration Number: INBI00000017

#### Statement of Inter se Allocation of Responsibilities for the Issue

V.B. Desai Financial Services Limited is the sole Lead Manager to this Issue, a statement of inter se allocation responsibilities among Lead Manager's is not required.

#### Self-Certified Syndicate Banks

A list of banks that have been notified by SEBI to act as SCSBs for the ASBA Process is provided on http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised-Intermediaries. For details on Designated Branches of SCSBs collecting the ASBA Bid cum Application Form, please refer to the above mentioned SEBI website.

# Credit Rating

This being an issue of Equity shares, credit rating is not required.

## **IPO Grading**

Since the issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of appointing an IPO Grading agency.

#### **Monitoring Agency**

As this being an Issue of Equity Shares for less than Rs. 500 Crores appointment of monitoring agency is not mandatory as per SEBI (ICDR) Regulations 2009. Our Board will monitor the use of proceeds of this Issue as per clause 52 of the Listing Agreement of BSE SME.

#### Expert

Except the report of the Statutory Auditor of our Company on the financial statements and statement of tax benefits included in the Prospectus, our Company has not obtained any other expert opinion.

#### **Debenture Trustees**

Since this is not a debenture issue, appointment of debenture trustee is not required.

#### **Appraising Entity**

The present issue is not being appraised by any appraising agency.

#### Underwriting

The company and the Lead Manager to the Issue hereby confirm that the Issue is 100% Underwritten, with more that 15% of the Issue being underwritten by the Lead Manager – V.B. Desai Financial Services Limited.

Pursuant to the terms of the Underwriting Agreement dated August 6, 2015, and supplement thereto, the obligations of the Underwriters are several and are subject to certain conditions specified therein. The details of the Underwriting commitments are as under:

Detail of the Underwriter	No. of	Amount	% of total
	Shares	Underwritten	Issue Size
	underwritten	(Rs. In Lac)	Underwritte
V.B.Desai Financial Services Limited Cama Building, 1 <sup>st</sup> Floor 24/26, Dalal Street, Fort, Mumbai – 400 001 Tel: +91-22-40770777; Email: info@vbdesai.com Website: www.vbdesai.com Contact Person: Mr. K. K. Antoo SEBI Registration No.: INM000002731	17,04,000	426.00	100.00

In the opinion of our company's Board of Directors, the resources of the above mentioned Underwriters are sufficient to enable them to discharge their respective obligations in full.

Our Company and the Lead Manager V.B.Desai Financial Services Limited have entered into an agreement dated August 17, 2015 and supplement thereto with the Market Makers registered with the SME Platform of BSE in order to fulfill the obligations of Market Making.

#### Market Makers:

VCK Share & Stock Broking Services Limited Duckback House, 41, Shakespeare Sarani Kolkata – 700 017, West Bengal, India. Tel No: 033-4000000; Fax No: 033-22878479 Email: shreyas.kampani@vckgroup.org Contact Person : Shreyas Kampani SEBI Registration No: INB010469139 Market Maker Registration No. from BSE SME: SMEMM0313307052014

The Market Maker shall fulfill the applicable obligations and conditions as specified in the SEBI (ICDR) Regulations, and its amendments from time to time and the circulars issued by the BSE and SEBI regarding this matter from time to time.

Following is a summary of the key details pertaining to the Market Making arrangement:

- 1) The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the stock exchange. Further, the Market Maker(s) shall inform the exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s).
- 2) The minimum depth of the quote shall be Rs.1,00,000/-. However, the investors with holdings of value less than Rs. 1,00,000/- shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.
- 3) Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.
- 4) There would not be more than five Market Makers for a scrip at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors.
- 5) On the first day of the listing, there will be pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction.
- 6) The Market Maker may also be present in the opening call auction, but there is no obligation on him to do so.
- 7) There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while *force-majeure* will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- 8) The Market Maker shall have the right to terminate said arrangement by giving a one month notice or on mutually acceptable terms to the Merchant Banker, who shall then be responsible to appoint a replacement Market Maker(s). In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be

the responsibility of the Lead Manager to arrange for another Market Maker in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of regulation 106V of the SEBI (ICDR) Regulations, 2009. Further the company and the Lead Manager reserve the right to appoint other Market Makers either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed five or as specified by the relevant laws and regulations applicable at that particular point of time. The Market Making Agreement is available for inspection at our office from 11.00 a.m. to 5.00 p.m. on working days.

- 9) SEBI has issued a circular no. CIR/MRD/DSA/31/2012 dated November 27, 2012 providing guidelines for Market Makers for the inventory management on the SME Exchange / Platform. The Market Makers agree to abide by such guidelines/circulars and any further guidelines/circulars issued by SEBI or Stock Exchange from time to time.
- 10) Risk containment measures and monitoring for Market Makers: BSE SME Exchange will have all margins which are applicable on the BSE Main Board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. BSE can impose any other margins as deemed necessary from time-to-time.
- 11) Punitive Action in case of default by Market Makers: BSE SME Exchange will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership. The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties / fines / suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.
- 12) Price Band and Spreads: SEBI Circular bearing reference no: CIR/MRD/DP/ 02/2012 dated January 20, 2012, has laid down that for issue size up to Rs. 250 Crores, the applicable price bands for the first day shall be:
  - i. In case equilibrium price is discovered in the Call Auction, the price band in the normal trading session shall be 5% of the equilibrium price.
  - ii. In case equilibrium price is not discovered in the Call Auction, the price band in the normal trading session shall be 5% of the issue price.

Additionally, the trading shall take place in TFT segment for first 10 days from commencement of trading. The following spread will be applicable on the BSE SME Exchange/ Platform.

Sr.No	Market Price Slab (in Rs.)	Proposed Spread (in % to sale price)
1.	Upto 50	9
2.	50 to 75	8
3.	75 to 100	6
4.	Above 100	5

#### **CAPITAL STRUCTURE**

The share capital of our Company, as on the date of the Prospectus and after giving effect to the Issue is set forth below:

		(Rs. In lac, exce	ot share data)				
Sr.	Particulars	Aggregate value	Aggregate value				
No.		at Nominal Value	at Issue Price				
1.	Authorised Share Capital	coo oo					
	68,00,000 Equity Shares of Rs.10/- each	680.00	-				
2.	Issued, Subscribed and Paid-Up Share Capital before the Iss						
	47,10,500 Equity Shares of Rs.10/- each <sup>(1)</sup>	471.05	-				
3.	Present Issue in terms of the Prospectus <sup>(2)</sup>						
	17,04,000 Equity Shares of Rs.10/- each for cash at a premium of Rs. 15/- per Equity Share	170.40	426.00				
	Which Comprises						
(i)	96,000 Equity Shares of Rs.10/- each for cash at a premium of Rs. 15/- per Equity Share reserved as Market Maker Portion	9.60	24.00				
(ii)	Net Issue to Public of 16,08,000 Equity Shares of Rs.10/- each for cash at a premium of Rs. 15/- per Equity Share	160.80	402.00				
	Of which						
	8,04,000 Equity Shares of Rs.10/- each for cash at a premium of Rs. 15/- per Equity Share will be available for allocation for Investors of upto Rs.2 lac	80.40	201.00				
	8,04,000 Equity Shares of Rs.10/- each for cash at a premium of Rs. 15/- per Equity Share will be available for allocation for Investors of above Rs.2 lac	80.40	201.00				
4.	Issued, Subscribed & Paid up Capital after the Issue						
	64,14,500 Equity Shares of Rs.10/- each fully paid up	641.45	641.45				
5.	Share Premium Account						
	Before the Issue		0				
	After the Issue		255.60				

<sup>(1)</sup> All Equity shares issued are fully paid-up

(2) The Issue has been authorised pursuant to resolution of the Board of Directors dated June 2, 2015 approved by our shareholders vide resolution passed at the Extraordinary General Meeting held on June 25, 2015, and amendment thereto on August 29, 2015 under Section 62(1)(c)) of the Companies Act, 2013.

The Company has only one class of share capital i.e. Equity Shares of Rs. 10/- each only.

Details of increase in the Authorised Capital of Our Company:

Date of Meeting	Nature of Meeting	No. of Equity Shares	Face Value (Rs.)	Cumulative No. of Equity Shares	Cumulative Authorised Share Capital (Rs.)
On Incorporation		50,000	10	50,000	5,00,000
March 24, 2014	EGM	67,50,000	10	68,00,000	6,80,00,000

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#### Notes to Capital Structure:

1. Share Capital History of our Company

Date of Allotment	No. of Equity Shares	Face Value – Rs.	Issue Price – Rs.	Considerati on	Nature of Allotment	Cumulativ e No. of Equity Shares	Cumulative Paid-up Share Capital – Rs.	Cumulati ve Share Premium – Rs.
April 3, 2008(upon Incorporation)	10,000	10	10	Cash	Initial Subscription <sup>(a)</sup>	10,000	1,00,000	Nil
March 27, 2014	500	10	10	Cash	Allotment <sup>(b)</sup>	10,500	1,05,000	Nil
March 27, 2014	30,00,000	10	10	Allotment against assets taken over	Allotment <sup>(c)</sup>	30,10,500	3,01,05,000	Nil
August 9, 2014	17,00,000	10	10	Cash	Allotment <sup>(d)</sup>	47,10,500	4,71,05,000	Nil

Our present Equity Capital has been built up as follows:

- a) Initial Subscriber's to Memorandum of Association, the Company allotted 10,000 Equity Shares of Rs.10/- each comprising of 5,000 shares to Mrs. Nirmala Chinna Rani, and 5,000 shares to Mr. Barthalome Francis.
- b) The Company allotted 500 fully paid up equity shares of Rs. 10/- each to 5 allottees on preferential allotment basis
- c) The Company allotted 30,00,000 fully paid up Equity Shares of Rs.10/- each to Mrs. Kalaimani Thomas on takeover of assets as per the sale deed dated December 1, 2013 supported by valuation report of Government Registered Valuer Er. C.J.Karthiresan dated November 29, 2013.
- d) The Company allotted 17,00,000 fully paid up equity shares of Rs. 10/- each to Mr. Jesudas Premkumar on preferential allotment basis
- 2. Equity Shares allotted for consideration other than cash

Date of Allotment	No. of Equity Shares Issued	Face Value (Rs.)	lssue Price (Rs.)	Reasons for Allotment	Person to whom equity shares	Benefits to the Company
March 27, 2014	30,00,000	10	10	Allotment against assets taken over	Mrs. Kalaimani Thomas	Availing of ready-made infrastructure
Total	30,00,000					

## 3. Promoter Capital Build-Up & Lock-in details

The Equity Shares held by the Promoters were acquired/ allotted in the following manner:

Date of Allotment/ Transfer / Acquisition	No. of Equity Shares	Cumulati ve No. of Equity Shares	Face Value (Rs.)	Issue / Acqui sition Price	Consider ation (Cash/ bonus/	Nature of Transaction	Lock- in Period (Years)
Mr. Jesudas Preml	kumar Sebas	tian					
October 1, 2013	5,000	5,000	10	10	Cash	Transfer of 5,000 shares from Mr. Barthlome Francis	1 year
March 31, 2014	26,00,000	26,05,000	10	10	Cash	Transfer from Mrs. Kalaimani Thomas	1 Year
August 9, 2014	17,00,000	43,05,000	10	10	Cash	Fresh Issue	12,83,000 shares for 3 Years and 4,17,000 shares for 1 year
September 13, 2014	100	43,05,100	10	10	Cash	Transfer from Mr. Xavier Thomas	1 year
Total	43,05,100						

## a. Details of build-up of shareholding of Promoters Group:

#### b. Details of Promoters Contribution locked-in for three (3) years

Pursuant to the Regulation 32(1) and 36(a) of SEBI (ICDR) Regulations, an aggregate of 20% of the post-Issue equity share capital of the company shall be locked-in by the promoters for a period of three (3) years from the date of allotment.

The lock-in of the Promoters' Contribution would be created as per applicable law and procedure and details of the same shall also be provided to the Stock Exchange before the listing of the Equity Shares.

Our Promoters have given consent to include such number of Equity Shares held by them as may constitute 20% of the post-Issue equity share capital of our Company as promoter's contribution and have agreed not to sell or transfer or pledge or otherwise dispose off in any manner, the promoter's contribution from the date of filing of the Prospectus until the commencement of the lock-in period specified above. Details of promoter's contribution are as provided below:

Sr. No.	Name of Promoter	No. of Shares	As a % of Pre Issue Share Capital	As a % of Post Issue Share Capital
1	Mr. Jesudas Premkumar.S	12,83,000	27.24	20.00

The promoters' contribution has been brought in to the extent of not less than the specified minimum lot and from persons who are classified and defined as promoters of our Company as per the SEBI (ICDR) Regulations, 2009.

We confirm that the minimum Promoters' contribution of 20% which is subject to lock-in for three years does not consist of:

- (i) equity shares acquired in past three years for consideration other than cash and revaluation of assets or capitalisation of intangible assets is involved in such transaction; or
- (ii) equity shares resulting from a bonus issue by utilisation of revaluation reserves or unrealised profits of the issuer or from bonus issue against equity shares which are ineligible for minimum promoter's contribution during the period of last three years;
- (iii) equity shares acquired by promoter during the preceding one year at a price lower than the price at which equity shares are being offered to public in the Issue;
- (iv) equity Shares forming part of promoter's contribution have not been issued to our Promoters on conversion of a partnership firm into a limited company.
- (v) equity Shares held by the Promoters and offered for minimum 20% Promoter's contribution are not subject to any pledge.
- (vi) private placement made by solicitation of subscription from unrelated persons either directly or through any intermediary.
- (vii) equity Shares for which specific written consent has not been obtained from the shareholders for inclusion of their subscription in the minimum promoter's contribution subject to lock-in.
  - c. Details of share capital locked-in for one (1) year
  - Pursuant to Regulation 37 of the SEBI Regulations, in addition to the lock-in of the promoter's contribution, the entire pre-Issue equity share capital of our Company (including those Equity Shares held by our Promoters), shall be locked in for a period of one (1) year from the date of Allotment.
  - Pursuant to Regulation 39 of the SEBI Regulations, the Equity Shares held by our Promoters can be pledged only with banks or financial institutions as collateral security for loans granted by such banks or financial institutions for the purpose of financing one or more of the objects of the issue and the pledge of shares is one of the terms of sanction of such loan. As on date of this Prospectus, none of the Equity Shares held by our Promoter have been pledged to any person, including banks and financial institutions.
  - Pursuant to Regulation 40 of the SEBI Regulations, Equity Shares held by the Promoters, which are locked in as per Regulation 36 of the SEBI Regulations, may be transferred to and amongst the Promoters/ Promoter Group or to a new promoter or persons in control of the Company subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with SEBI (Substantial Acquisition of Shares and Takeover) Regulations, 2011 as applicable.
  - Pursuant to Regulation 40 of the SEBI Regulations, Equity Shares held by shareholders other than the Promoters, which are locked-in as per Regulation 37 of the SEBI Regulations, may be transferred to any other person holding shares, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with SEBI (Substantial Acquisition of Shares and Takeover) Regulations, 2011 as applicable.
  - Except as otherwise stated in this section, none of the members of our Promoter Group hold or have held any Equity Shares.
  - There were no purchase and sale of Equity Shares by our Promoters and our Group Entities, the Directors of our Group Entities, the Directors of our Company and their immediate relatives during a period of six months preceding the date of filing this Prospectus.

- 4. In terms of Regulation 40 of the SEBI Regulations, locked in Equity Shares held by the Promoters may be transferred to and amongst the Promoters/ Promoter group or to a new promoter or persons in control of our Company subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with SEBI (Substantial Acquisition of Shares and Takeover) Regulations, 2011 as applicable.
- 5. Except as stated below, none of our Directors or key managerial personnel hold Equity Shares in the Company:

Sr. No	Name of the Directors	Number of Equity Shares	% of pre issue equity share capital	% of post issue equity share capital
1.	Mr. Jesudas Premkumar.S	43,05,100	91.39	67.12
2.	Mr. Santiago Allwin Roger	100	0.002	0.001
3.	Mr. Karthikeyan.T	100	0.002	0.001
4.	Ms. Ruth Hilda Anthonysamy	100	0.002	0.001
	Total	43,05,400	91.40	67.12

- 6. Except as mentioned in the chapter titled *"History and Corporate Structure"* on page 90 of the Prospectus, our Company, our Directors, our Promoters and the Lead Manager to this Issue have not entered into any buy-back, standby or similar arrangements for purchase of Equity Shares of our Company from any person.
- 7. An over-subscription to the extent of 10% of this Issue size can be retained for the purpose of rounding off while finalizing the basis of allotment of Equity Shares.
- 8. As on the date of filing of the Prospectus there are no outstanding warrants, options or rights to convert debentures, loans or other financial instrument into Equity Shares.
- 9. The entire money of Rs. 25/- per share (Face Value Rs. 10/-) is being called on application, all the successful applicants will be issued fully paid-up Equity Shares.
- 10. The Equity Shares of our Company are fully paid up and there are no partly paid up Equity Shares as on date.
- 11. In case of over-subscription in all categories the allocation in the issue shall be as per the requirements of regulation 43(4) of SEBI (ICDR) Regulations, 2009 and its amendments from time to time.
- 12. Under-subscription, if any, in any portion would be met with spill over from other categories at the sole discretion of our Company in consultation with the Lead Manager and the Designated Stock Exchange.

# 13.Particulars of the top ten shareholders

Sr. No.	Name of Shareholders	Number of Equity	% of Pre Issue
		Shares (Rs.10/-)	Paid-Up Capital
1.	Mr. Jesudas Premkumar.S	43,05,100	91.39
2.	Ms. Josphine.S	4,04,500	8.59
3.	Ms. Nirmala Chinna Rani	500	0.010
4.	Ms. Ruth Hilda	100	0.002
5.	Mr. Karthikeyan.T	100	0.002
6.	Mr. Santiago Allwin Roger	100	0.002
7.	Mr. Michael Prabhakar	100	0.002
	TOTAL	47,10,500	100.00

## a. Particulars of the top ten shareholders as on the date of filing of the Prospectus.

b. Particulars of top ten shareholders ten days prior to the filing of the Prospectus.

Sr. No.	Name of Shareholders	Number of Equity	% of Pre Issue
		Shares (Rs.10/-)	Paid-Up Capital
1.	Mr. Jesudas Premkumar.S	43,05,100	91.39
2.	Ms. Josphine.S	4,04,500	8.59
3.	Ms. Nirmala Chinna Rani	500	0.010
4.	Ms. Ruth Hilda	100	0.002
5.	Mr. Karthikeyan.T	100	0.002
6.	Mr. Santiago Allwin Roger	100	0.002
7.	Mr. Michael Prabhakar	100	0.002
	TOTAL	47,10,500	100.00

c. Particulars of the top ten shareholders 2 years prior to the date of filing of the Prospectus.

Sr. No.	Name of Shareholders	Number of Equity	%
		Shares (Rs.10/-)	
1.	Ms. Nirmala Chinna Rani	5,000	50.00
2.	Mr. Barthalome Francis	5,000	50.00
	TOTAL	10,000	100.00

## 14. Shareholding pattern of our Company prior and post this Issue

The table below presents the current shareholding pattern of Equity Shares as per Clause 37 of the SME Listing Agreement before the proposed Issue and adjusted for the Issue:

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			Pi	re-Issue				Post-			Pledg othe encun	ares ged or erwise nbered
Cate gory code	shareholder	No. of share holders	Total number of shares	Number of shares held in demateria	Total sha as a perce total nun shares	entage of ober of	share holders	Total number of shares		e holding as al number	Numbe r of equity shares	percent
				lised form	As a % Of (A+B)	As a % of (A+B+C)			As a % of (A+B)	As a % of(A+B +C)		
(A)	Promoter and Pron Group	noter										
(1)	Indian											
1-1	Individual s/ Hindu Undivided Family	1	43,05,100	4305100	91.39	91.39	1	43,05,100	67.12	67.12	NIL	NIL
(h)	Person Acting in Concert	1	4,04,500	404500	8.59	8.59	1	4,04,500	6.31	6.31	NIL	NIL
	Total Share holding of Promoter and Promoter Group	2	47,09,600	4709600	99.98	99.98	2	47,09,600	73.43	73.43	NIL	NIL
(B)	Public											
a)	Institutions	0	0	0	0	0						
b)	Mutual Funds/UTI	0	0	0	0	0						
c)	Financial Institution	0	0	0	0	0						
d)	Central / State Government(s)	0	0	0	0	0						
e)	Venture Capital Funds	0	0	0	0	0						
f)	Insurance Companies	0	0	0	0	0						
g)	Foreign Institution al Investors	0	0	0	0	0						
h)	Foreign Venture Capital Investors	0	0	0	0	0						
i)	Any Other (specify)	0	0	0	0	0						
	Sub-Total (B)(1)	0	0	0	0	0						
	Non-institutions											
a)	Bodies Corporate Individuals -	0 5	0 900	0 900	0	0 0.02						
b)	i. Individuals - i. Individual shareholders holding nominal share capital up to Rs. 1 lakh	5	900	900	0.02	0.02						
c)	ii. Individual shareholders holding nominal share capital in excess of Rs.1 lakh	0	0	0	0	0						
d)	Any Other	0	0	0	0	0						
	Sub- Total (B)(2)	5	900	0	0.02	0.02			26.57#	26.57#		

		1						1			
			Pi	re-Issue	<u> </u>	<u> </u>	Post-	lssue		Pledg othe	ares ged or rwise nbered
Cate gory code	shareholder	No. of share holders	Total number of shares	Number of shares held in demateria		reholding entage of nber of	Total number of shares	Total Shar a % of tota of shares	eholding as al number		percent
				lised form	As a % Of (A+B)	As a % of (A+B+C)		As a % of (A+B)	As a % of(A+B +C)		
	Total Public Shareholding (B)= (B)(1)+(B)(2)	5	900	900	0.02	0.02		26.53#	26.53#		
	TOTAL (A)+(B)	7	47,10,500	4710500	100.00	100.00	64,14,500	100.00	100.00		
Custo Again Depo	es held by odians and nst which ository Receipts been issued	0	0	0	0	0					
GRA	ND TOTAL	7	47,10,500	4710500	100.00	100.00	64,14,500	100.00	100.00		

\*Assuming that none of the existing shareholders of our Company participate in this Issue #Percentage calculation includes 17,04,000 Equity Shares issued pursuant to this Issue

- 15. The total number of members of our Company as on the date of filing the Prospectus is 7.
- 16. Our Company has not raised any bridge loan against the proceeds of this Issue.
- 17. We presently do not have any intention or proposal to alter our capital structure for a period of six months from the date of opening of this Issue, by way of split / consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into exchangeable, directly or indirectly, for our Equity Shares) whether preferential or otherwise, except that if we enter into acquisition(s) or joint venture(s), we may consider additional capital to fund such activities or to use Equity Shares as a currency for acquisition or participation in such joint ventures.
- 18. There shall be only one denomination of Equity Shares, unless otherwise permitted by law. We shall comply with such disclosure and accounting norms as may be specified by SEBI from time to time.
- 19. There are no financing arrangements whereby persons forming part of the Promoter Group, the Directors of our Company and their relatives have financed the purchase by any other person of securities of our Company during the period of six months immediately preceding the date of filing Prospectus with the Board.
- 20. An investor cannot make a Bid for more than the number of Equity Shares offered through the Issue, subject to the maximum limit of investment prescribed under relevant laws applicable to each category of investor.
- 21. Our Company has not issued any Equity Shares out of revaluation reserves. The Company has not issued any shares for consideration other than cash, except for the shares issued on March 27, 2014 on takeover of assets as per the sale deed dated December 1, 2013.

- 22. Our Company has not made any public issue since its incorporation.
- 23. The shares locked in by our Promoters are not pledged to any party. The Equity Shares held by our Promoters which are locked-in for a period of one year can be pledged only with scheduled commercial banks or public financial institutions as collateral security for loans granted by such banks or financial institutions, provided the pledge of shares is one of the terms of sanction of such loan.
- 24. No payment, direct or indirect in the nature of discount, commission, and allowance or otherwise shall be made either by us or our Promoters or Directors to the persons who receive allotments, if any, in this Issue.
- 25. The Equity Shares which are subject to lock-in shall carry the inscription "non-transferable" and the non-transferability details shall be informed to the depositories. The details of lock-in shall also be provided to the stock exchanges, where the shares are to be listed, before the listing of the securities.
- 26. Our Company does not have any ESOS/ESOPS scheme for our employees and we do not intend to allot any shares to our employees under ESOS/ESOPS scheme from the proposed issue. As and when, options are granted to our employees under the ESOP scheme, our Company shall comply with the SEBI (ICDR) Regulations.
- 27. Our Promoter and Promoter Group will not participate in this Issue.
- 28. As on the date of the Prospectus, none of the shares held by our promoters/promoter group are pledged with any financial institutions or banks or any third party as security for repayment of loans.
- 29. Except as disclosed under chapter titled *"Issue Structure"* on page 159 of the Prospectus, there will be no further issue of Equity Shares either by way of issue of bonus shares, preferential allotment, rights issue or in any other manner during the period commencing from submission of the Prospectus with BSE until the Equity Shares have been listed.
- 30. The Company shall ensure that transactions in the Equity Shares by the Promoters and the Promoter Group between the date of registering the Prospectus with the RoC and the Issue Closing Date shall be reported to the Stock Exchanges within twenty-four hours of such transactions.
- 31. This issue is being made through Fixed Price method.
- 32. The Equity Shares forming part of Promoters' contribution do not consist of any private placement made by solicitation of subscription from unrelated persons, either directly or through any intermediary.
- 33. Neither the Lead Manager nor its associates hold any Equity Shares in our Company.

**OBJECTS OF THE ISSUE** 

The Company proposes to utilize the funds which are being raised through this Issue towards funding the following objects:

- 1. Strategic Acquisition(s) / Joint Venture
- 2. General Corporate Purpose
- 3. To meet Issue expenses

Further, our object is also to have Equity Shares of the Company listed on the SME Platform of BSE and create public trading market for Equity Shares of our Company. We believe listing of our Equity Shares on the SME Platform of BSE will enhance our credibility.

The main object clause of Memorandum of Association of our Company enables us to undertake the existing activities and the activities for which the funds are being raised by us through the present Issue. Further, we confirm that the activities which we have been carrying out till date are in accordance with the object clause of the Memorandum of Association.

Our funding requirements are dependent on a number of factors which may not be in the control of our management, changes in our financial condition and current commercial conditions. Such factors may entail rescheduling and / or revising the planned expenditure and funding requirement and increasing or decreasing the expenditure for a particular purpose from the planned expenditure.

	owing table summarizes the requirement of runus.	(Rs. In lac)
Sr. No.	Particulars	Amount required
1.	Strategic Acquisition(s)/ Joint Venture	375.00
2.	General Corporate purpose	18.62
3.	Issue expenses	32.38
	TOTAL	426.00

The following table summarizes the requirement of funds:

We propose to meet the entire requirement of funds for the Objects from the Net Proceeds of the Issue. Accordingly, the requirement under Regulation 4(2)(g) of the SEBI ICDR Regulations of firm arrangements of finance through verifiable means for the 75% of the stated means of finance is not applicable.

#### Means of Finance

Sr. No.	Particulars	Amount Rs. In Lac
1.	Public Issue Proceeds	426.00

In the light of the competitive and dynamic nature of the industry, Management will have the discretion to revise its business plan from time to time and consequently our funding requirement and deployment of funds may also vary and or modified. This may, subject to the compliance with applicable laws and regulations, also include rescheduling the proposed utilization of Issue Proceeds and increasing or decreasing expenditure for a particular object vis-à-vis the utilization of Issue Proceeds. In case of variations in the actual utilization of funds earmarked for the purposes set forth above, increased fund requirements for a particular purpose may be financed by surplus funds, if any,

available in respect of the other purposes for which funds are being raised in this Issue. If surplus funds are not available, the required financing will be through internal accruals and other alternatives as thought fit by the Management.

Any decreased fund requirements that lead to additional funds available for deployment as compared to the funding requirements mentioned below, the same shall be utilized as per the discretion of management for general corporate purposes. In case of any delay in raising the funds proposed through this Issue, the Company shall utilize its internal accrual to pay for the Issue related expenses till then.

#### DETAILS OF THE OBJECTS OF THE ISSUE

#### 1. Strategic Acquisition / Joint Venture

We intend to enhance business in the IT enabled Service Industry. To achieve this, our company propose to increase our capabilities in developing technological expertise, industry expertise and delivery infrastructure with the present activities and through strategic acquisition of business, joint venture or investment. Our Company intends to strategic alliances and or acquisitions as may be possible with the companies which have substantial experience in line with our present business model domains and a good clientele.

As per the estimates, our company we propose to utilize Rs. 375 lac of the Net Proceeds of the issue towards such acquisition/ joint venture or investment and or having strategic alliances. The actual cost would depend on number of factors, including the timing of acquisition and the size of target companies/ projects. The proceeds of the Issue may not be the total value of the acquisition, but may provide us with enough leverage to contract. In the event that there is shortfall of the funds required for the acquisition, then such shortfall of the required funds shall be met out of the amounts allocated for general corporate purpose and/ or through internal accruals or through borrowings and in the event that there is a surplus, such amounts shall be utilized towards general corporate purpose.

The Board shall take a final decision regarding acquisition/ joint ventures or investment after evaluation of business domains, risk associated with acquisition, thorough due diligence and other process. At present we have not yet entered into any definitive commitment for such acquisition, joint venture or investment.

## 2. General Corporate Purpose

In accordance with the policies set up by the Board, the Company proposes to retain flexibility in applying Net Proceeds for general corporate purpose, towards, financing normal capital expenditure, strategic initiatives including strengthen of our marketing capabilities, brand building exercises and up-gradation of existing Infrastructure.

The management will have the flexibility in utilizing these proceeds under the overall guidance and policies laid down by the Board.

The company reserves the right to modify business plans from time to time and consequently our capital requirements may also change including revision of capital expenditure programme.

#### 3. Issue Expenses

The estimated issue related expenses include, among others, underwriting, selling commission, market making fees, printing and distribution expenses, legal fees, advertisement expenses, registrar's fees, depository fees and listing fees etc. The total expenses for this Issue are estimated to be approximately Rs. 43.00 lac, which is 10.09% of the Issue size.

All the Issue related expenses shall be met or replenished out of the proceeds of the Issue and the break-up of the same are as follows:

		(F	Rs. In lac)
Activity	Expense (Rs. In Lakhs)	% of Issue Expense	% of Issue Size
Payment to Merchant Banker, market making fees, selling commissions, Underwriting, SCSB commissions, brokerages, payment to other intermediaries such as Legal Advisors,	32.95	76.63	7.73
Printing and Stationery and postage expenses	2.75	6.40	0.64
Advertising and Marketing Expense	2.00	4.65	0.47
Other Expenses	5.30	12.32	1.24
Total Estimated Issue Expenses	43.00	100.00	10.08

The entire requirement of funds is proposed to be funded through the proceeds of the Issue.

Our Company confirms that it is not required to make firm arrangements of finance through verifiable means towards 75% of the stated means of finance, as it intends to raise the amount through proposed public issue.

#### Appraisal

None of the Objects have been appraised by any bank or financial institution or any other independent third party organization. The funding requirements of Company and the deployment of the proceeds of the Issue are currently based on management estimates. The funding requirements of our Company are dependent on a number of factors which may not be in the control of our management, including variations in interest rate structures, changes in our financial condition and current commercial conditions and are subject to change in light of changes in external circumstances or in our financial condition, business or strategy.

#### **Monitoring Utilization of Funds**

In terms of Regulation 16(1) of the ICDR Regulations, we are not required to appoint a monitoring agency for the purposes of this Issue. As required under the listing agreement with the Stock Exchange, the Audit Committee appointed by our Board will monitor the utilization of the Issue proceeds. We will disclose the utilization of the proceeds of the Issue, including interim use, under a separate head in our quarterly/half yearly financial disclosures and annual audited financial statements until the Issue Proceeds remain unutilized, to the extent required under the applicable law and regulation. The company will inform the members about investments, if any, of unutilized proceeds of the Issue in our Balance Sheet for the relevant Financial Years subsequent to our listing.

Pursuant to Clause 52 of the SME Listing Agreement, Company shall on half-yearly basis disclose to the Audit Committee the Applications of the proceeds of the Issue. On an annual basis, Company shall prepare a statement of funds utilized for purposes other than stated in this Prospectus and place it before the Audit Committee. Such disclosures shall be made only until such time that all the proceeds of the Issue have been utilized in full. The statement will be certified by the Statutory Auditors of our Company.

No part of the Proceeds from the Issue will be paid by us as consideration to Promoters, Promoter Group, Directors, Group Companies or Key Managerial Personnel's, except in the normal course of our business.

#### **Bridge Financing Facilities**

The Company has not raised any bridge loans from any bank or financial institution as on the date of the Prospectus, which are proposed to be repaid from the Net Proceeds.

#### Details of funds already deployed till date and sources of funds deployed

The funds deployed up to August 5, 2015 pursuant to the object of this Issue on the Project as certified by the Auditors of our Company, V. Krishnamoorthy, Chartered Accountants pursuant to their certificate dated August 5, 2015 is given below:

		(Rs. In lac))
Particulars		Amount Deployed
Issue related expenses		10.62
	Total	10.62
Source of funds:		
Internal accruals		10.62

#### Interim Use of Proceeds

The management of the company, in accordance with the policies established by the Board, will have flexibility in deploying the proceeds received from the Issue. Pending utilization of the proceeds of the Issue for the purposes described above may invest the funds in high quality interest bearing liquid instruments including money market mutual funds, deposits with banks or temporarily deploy the funds in working capital loan accounts and other investment grade interest bearing securities as may be approved by the Board. Such investments would be in accordance with the investment policies approved by our Board from time to time and at the prevailing commercial rates at the time of investment. No part of the Issue proceeds will be paid to Promoters, Directors, key management personnel or Promoter Group Company/entity.

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#### **BASIC TERMS OF ISSUE**

The Equity Shares, now being offered, are subject to the terms and conditions of this Prospectus, the Application form, the Memorandum and Articles of Association of our Company, the guidelines for listing of securities issued by the Government of India, Companies Act, 2013 and the Companies Act, 1956 to the extent applicable, SEBI (ICDR) Regulations, 2009, the Depositories Act, BSE, RBI, RoC and/or other authorities as in force on the date of the Issue and to the extent applicable.

In addition, the Equity Shares shall also be subject to such other conditions as may be incorporated, as per the SEBI (ICDR) Regulations, 2009 notifications and other regulations for the issue of capital and listing of securities laid down from time to time by the Government of India and/or other authorities and other documents that may be executed in respect of the Equity Shares.

The present issue has been authorized pursuant to a resolution of our Board dated June 2, 2015 and by Special Resolution passed under Section 62(1)(c) of the Companies Act, 2013 at the Extra Ordinary General Meeting of our shareholders held on June 25, 2015 and amendment thereto on August 29, 2015.

Face Value	Each Equity Share shall have the face value of Rs. 10/- each.
Issue Price	Each Equity Share is being offered at a price of Rs. 25/- each.
Market Lot and Trading Lot	The Market lot and Trading lot for the Equity Share is 6,000 (Six Thousand) and the multiple of 6,000; subject to a minimum allotment of 6,000 Equity Shares to the successful applicants.
Terms of Payment	100% of the issue price of Rs. 25/- shall be payable on Application. For more details please refer to page 169 of this Prospectus.
Ranking of Equity Shares	The Equity Shares shall be subject to the Memorandum and Articles of Association of the Company and shall rank pari-passu in all respects including dividends with the existing Equity Shares of the Company.

#### MINIMUM SUBSCRIPTION

This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten and the details have been disclosed on page 41 of this Prospectus.

If the issuer does not receive the subscription of 100% of the Issue through this offer document including devolvement of Underwriters within sixty days from the date of closure of the issue, the issuer shall forthwith refund the entire subscription amount received. If there is a delay beyond eight days after the issuer becomes liable to pay the amount, the issuer shall pay interest prescribed under section 39 of the Companies Act, 2013.

#### **BASIS FOR ISSUE PRICE**

The Issue Price has been determined by our Company in consultation with the Lead Manager on the basis of the key business strengths. The face value of the Equity Shares is Rs. 10/- and the Issue Price is Rs. 25/- per Equity Share and is 2.5 times of the face value.

Investors should read the following summary with the "Risk factors" beginning from page no. 16 of this Prospectus, chapter titled "History and Corporate Structure" beginning from page 90 and "Financial Information" beginning from page 112 of this Prospectus. The trading price of the Equity Shares of our Company could decline due to these risk factors and you may lose all or part of your investments.

#### **Qualitative Factors**

We believe that our business strengths listed below deliver that cutting edge that enables us to remain competitive in the businesses:

- Experience of Promoters
- Business development model
- Emphasis on Innovation
- Qualified and Skilled management team.

For further details regarding some of the qualitative factors, which form the basis for computing the Issue Price, see the chapters titled *"Business Overview"* and *"Risk Factors"* beginning on pages 73 and 16, respectively, of this Prospectus.

#### **Quantitative Factors**

Information presented in this section is derived from our Company's restated financial statements prepared in accordance with Indian GAAP. Some of the quantitative factors, which form the basis for computing the price, are as follows:

#### 1. Weighted Adjusted Average Earnings Per Share (Basic EPS)

Period	Basic EPS (Rs.)	Weight
FY 2012-13	21.00	1
FY 2013-14	16.54	2
FY 2014-15	3.04	3
Weighted Average	10.53	
Three months ended June 30, 2015 (Not Annualised)	1.20	

Note: EPS represents basic earnings per share calculated as per Accounting Standard-20 issued by Institute of Chartered Accountants of India.

#### 2. Price/Earning (P/E) ratio in relation to Issue Price of Rs. 25/-

Period	P/E Ratio
P/E ratio based on Basic EPS for FY 2014-15	8.22
P/E ratio based on Weighted Average EPS	2.38

# 3. Average Return on Net Worth\*

Period	RONW (%)	Weight
FY 2012-13	27.93	1
FY 2013-14	2.67	2
FY 2014-15	20.44	3
Weighted Average	15.77	
Three months ended June 30, 2015 (Not Annualised)	8.45	

- \*Networth is defined as share capital + reserves and surplus miscellaneous expenditure
- Return on Networth has been calculated as per the following formula: (Net profit after tax as restated / Networth at the end of the year or period)

# 4. Minimum Return on Net Worth after Issue needed to maintain Pre-Issue Basic EPS for the FY 2014-15 (based on restated financials) is 19.41%.

#### 5. Net Asset Value (NAV) per Equity Shares

Particulars	NAV – Rs.
Pre issue as on March 31, 2015	12.94
Post Issue (Assuming 100% subscription)	16.13
Issue Price (Rs.)	25.00

## 6. Comparison of key ratios with the companies in the same industry group

Company	CMP	EPS	P/E	RONW(%)	NAV	Face Value
					(Rs.)	Rs.
OFS Technologies Limited	25.00	3.04	8.22	20.44	12.94	10
Peer Group*						
Take Solutions Limited	199.95	0.94	212.71	3.58%	26.35	1
Mindteck (India) Limited	161.80	4.52	35.80	6.90%	66.58	10

\*Source: www.bseindia.com

\*\*CMP for our company is considered at Issue Price and for peer group, closing prices of respective scrips as on November 23, 2015.

Note:

- 1) The figures for our Company are based on the restated results for the full accounting year ended on March 31, 2015.
- 2) The figures for the peer group are based on standalone audited results for the respective year ended on March 31, 2015.
- 3) The peers available are not strictly comparable considering the nature of business of the Company. The peers have been included for broad comparison.

The face value of Equity shares of our company is Rs. 10/- and the Issue price is 2.5 times of the Face value. The company in consultation with the Lead Manager believes that the Issue price of Rs. 25/- per share for the public issue is justified in view of the above parameters. The Investors may also want to peruse the Risk Factors and Financials of the Company including important profitability and return ratios, as set out in the Auditor's report in this Prospectus to have more informed view about the investment proposition.

#### STATEMENT OF TAX BENEFITS

To, Board of Directors OFS TECHNOLOGIES LIMITED Registered Office: No. 510, 2nd Floor, 16th Cross, 2nd Stage, Indira Nagar, Bangalore – 560 038 Karnataka

Dear Sirs,

#### Sub: Statement of possible tax benefits available to OFS Technologies Limited and its shareholders

We hereby certify that the enclosed statement states the probable tax benefits that may be available to OFS Technologies Limited (the "Company") and to the shareholders of the Company under the applicable provisions of the Direct Taxes presently in force in India. Several of these tax benefits are subject to the Company or its shareholders fulfilling the conditions prescribed under the relevant tax laws. Hence, the ability of the Company or its shareholders to derive tax benefits is subject to fulfilling such conditions, which based on business imperatives the Company faces in the future, the Company may or may not choose to fulfill. No assurance is given that the revenue authorities will concur with the views expressed herein.

The benefits discussed in the enclosed statement are neither exhaustive nor are they conclusive. This statement is only intended to provide general information and to guide the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own consultant with respect to the specific tax implications arising out of their participation in the issue.

We do not express any opinion or provide any assurance as to whether:

- The Company or its shareholders will continue to obtain these benefits in future; or
- The conditions prescribed for availing the benefits have been / would be met with.

No assurance is given that the revenue authorities/ Courts will concur with the views expressed herein. Our views are based on existing provisions of law and its interpretation, which are subject to change from time to time. We do not assume any responsibility to update the views consequent to such changes. We shall not be liable to the Company for any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We are not liable to any other person in respect of this statement.

This certificate is provided solely for the purpose of assisting the addressee Company in discharging its responsibilities under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009.

V.Krishnamoorthy Chartered Accountants Membership No.: 009274

Place:Chennai Date: 5<sup>th</sup> August, 2015 Tax benefits available under Income Tax Act, 1961 (the Act).

#### A. Benefits available to the Company

- a) Under section 10(34) of the Act, income by way of dividends referred to in section 115-O received on shares of any domestic company is exempt from tax.
- b) Under section 10(38) of the Act, long term capital gains arising on transfer of equity shares held in another Company or an unit of an equity oriented fund would be exempt from tax where the sale transaction has been entered into on a recognized stock exchange of India and is liable to securities transaction tax. However, when the company is liable to tax on book profits under section 115JB of the Act, the said income is required to be included in book profits and taken into account in computing the book profit tax payable under section 115 JB.
- c) Under section 32 of the Act, the deduction for depreciation will be available at the prescribed rates on tangible assets such as building, plant and machinery, furniture and fixtures, etc. and intangible assets. Such as patents, trademarks, copy rights, know how, licenses, franchise or any other business or commercial rights of similar nature.
- d) Under section 32(2) of the Act, the unabsorbed depreciation arising due to absence/ insufficiency of profits or gains chargeable to tax can be carried forward. The amount is allowed to be carried forward and set off for the succeeding years until the amount is exhausted without any time limit.
- e) Under section 10(35) of the Act, any income (other than capital gains) received in respect of the units of a Mutual Fund specified under section 10(23D) of the Act is exempt from tax.
- f) Under section 35D of the Act, the deduction, subject to prescribed limits, will be available in respect of the expenditure incurred of the nature specified in the said section, including expenditure in connection with the present issue, such as underwriting commission, brokerage and other expenses, as specified in the said section, by way of amortization over a period of five years.
- g) As per the provisions of section 80G of the Act, the deduction will be available in respect of donations to various charitable institutions and funds covered under that section, subject to fulfillment of the conditions specified therein.
- h) In the computation of long term capital gains (which is not exempt from tax), as per the provisions of section 48, the actual cost of acquisition may be substituted by the indexed cost of acquisition i.e. the actual cost is scaled up by the prescribed index factor, resulting into reduced taxable income.
- i) Under section 115JAA (1A) of the Act, tax credit shall be allowed in respect of Minimum Alternate Tax (MAT) paid under section 115JB of the Act for any assessment year commencing on or after 1st April, 2006. The credit eligible for carry forward is the difference between MAT paid and the tax computed as per the normal provisions of the Act. Such MAT credit shall not be available for set off beyond ten years immediately succeeding the year in which the MAT credit initially arose.
- j) Under section 36 (1) (xv) of the Act, the Securities Transaction Tax paid by the Company in respect of the transactions, the income whereof is chargeable as Business Income, will be allowable as deduction against such income.

#### **B.** Benefits available to resident shareholders

a) Under section 10(34) of the Act, income by way of dividends referred to in section 115-O received on the shares of the Company would be exempt from income tax in the hands of shareholders.

- b) Under section 10(38) of the Act, long term capital gains arising to a shareholder on transfer of equity shares in the Company would be exempt from tax where the sale transaction has been entered into on a recognized stock exchange of India and is liable to securities transaction tax.
- c) In the computation of long term capital gains (which is not exempt from tax), as per the provisions of section 48, the actual cost of acquisition may be substituted by the indexed cost of acquisition i.e. the actual cost is scaled up by the prescribed index factor, resulting into the reduced taxable income.
- d) Under section 54EC of the Act and subject to the conditions and to the extent specified therein, long-term capital gains (other than those exempt under section 10(38) of the Act) arising on the transfer of shares of the Company would be exempt from tax if such capital gains is invested within six months after the date of such transfer in the bonds (long term specified assets) issued by:
  - I. National Highway Authority of India constituted under section 3 of The National Highway Authority of India Act, 1988;
  - II. Rural Electrification Corporation Limited, the company formed and registered under the Companies Act, 1956.

If only part of the capital gains is so reinvested, the exemption available shall be in the same proportion as the cost of long term specified assets bear to the whole of the capital gains. The cost of the long term specified assets, which has been considered under this section for calculating capital gains, shall not be allowed as a deduction from the income -tax under section 80C of the Act.

- e) Under section 54F of the Act, subject to the conditions specified therein, long-term capital gains (other than those exempt from tax under section 10(38) of the Act) arising to an individual or a Hindu Undivided Family on transfer of shares of the Company will be exempt from capital gains tax, if the net consideration from transfer of such shares are used for purchase of residential house property within a period of one year before or two years after the date on which the transfer took place or for construction of residential house property within a period of three years after the date of such transfer.
- f) Under section 111A of the Act, short -term capital gains (i.e., equity shares held for a period not exceeding 12 months) arising on transfer of equity shares in the Company would be taxable at a rate of 15 percent (plus applicable surcharge, education cess) where the transaction is done through a recognized stock exchange in India and is liable to securities transaction tax.

However in the case of an individual or a Hindu Undivided Family, being resident, where the total income as reduced by such short term capital gains is below the maximum amount which is not chargeable to income tax then, such short term capital gains shall be reduced by the amount by which total income as so reduced falls short of the maximum amount which is not chargeable to income tax and the balance of such short term capital gains shall be computed at the rate of ten percent. Where the gross total income of an assesse includes any short term capital gains referred herein above then the deduction under chapter VI - A of the Act shall be allowed from the gross total income as reduced by such capital gains.

g) Under section 112 of the Act and other relevant provisions of the Act, long term capital gains, (other than those exempt under section 10(38) of the Act) arising on transfer of shares of the Company, would be subject to tax at a rate of 20 percent (plus applicable surcharge, education cess) after indexation. The amount of such tax should however be limited to 10% (plus applicable surcharge, education cess) without indexation, at the option of the shareholder, if the transfer is made after listing of the shares.

However in the case of an individual or a Hindu Undivided Family where the total income as reduced by such long term capital gains is below the maximum amount which is not chargeable to income tax, then, such long term capital gains shall be reduced by the amount by which the total income as so reduced falls short of the maximum amount which is not chargeable to income tax and the balance of such long term capital gains shall be computed at the rate of 20% (plus applicable education cesses).

h) Under section 36 (1) (xv) of the Act, the amount of Securities Transaction Tax paid in respect of taxable securities transactions offered to tax as business income shall be allowable as a deduction against such income.

# C. Benefits available to nonresident shareholders (other than Foreign Institutional Investors and Foreign Venture Capital Investors).

- a) Under section 10(34) of the Act, income by way of dividends referred to in section 115-O received on the shares of the Company would be exempt from income tax in the hands of shareholders.
- b) Under section 10(38) of the Act, long term capital gains arising to a shareholder on transfer of equity shares in the Company would be exempt from tax where the sale transaction has been entered into on a recognized stock exchange of India and is liable to securities transaction tax.
- c) In the computation of long term capital gains (which is not exempt from tax), as per the provisions of section 48, the actual cost of acquisition may be substituted by the indexed cost of acquisition i.e. the actual cost is scaled up by the prescribed index factor, resulting into reduced taxable income.
- d) Under section 54EC of the Act and subject to the conditions and to the extent specified therein, long-term capital gains (other than those exempt under section 10(38) of the Act) arising on the transfer of shares of the Company would be exempt from tax if such capital gains is invested within six months after the date of such transfer in the bonds (long term specified assets) issued by:
  - I. National Highway Authority of India constituted under section 3 of The National Highway Authority of India Act, 1988;
  - II. Rural Electrification Corporation Limited, the company formed and registered under the Companies Act, 1956.

If only part of the capital gains is so reinvested, the exemption available shall be in the same proportion as the cost of long term specified assets bears to the whole of the capital gains. The cost of the long term specified assets, which has been considered under this section for calculating capital gains, shall not be allowed as a deduction from the income -tax under section 80C of the Act.

- e) Under section 54F of the Act and subject to the conditions specified therein, long-term capital gains (other than those exempt from tax under section 10(38) of the Act) arising to an individual or a Hindu Undivided Family on transfer of shares of the Company will be exempt from capital gains tax subject to certain conditions, if the net consideration from transfer of such shares are used for purchase of residential house property within a period of one year before or two years after the date on which the transfer tookplace or for construction of residential house property within a period of 3 years after the date of such transfer.
- f) Under section 111A of the Act and other relevant provisions of the Act, short -term capital gains arising on transfer of equity shares in the Company would be taxable at a rate of 15 percent (plus applicable surcharge, education cess) where such transaction of sale is entered on a recognized stock exchange in India and is liable to securities transaction tax.

- g) Under section 112 of the Act and other relevant provisions of the Act, long term capital gains, (other than those exempt under section 10(38) of the Act) arising on transfer of shares in the Company, would be subject to tax at the rate of 20 percent (plus applicable surcharge, education cess) after indexation. The amount of such tax should however be limited to 10% (plus applicable surcharge, education cess) without indexation, at the option of the shareholder, if the transfer is made after listing of shares.
- h) As per section 90(2) of the Act, provisions of the Double Taxation Avoidance Agreement between India and the country of residence of the nonresident shareholder would prevail over the provisions of the Act to the extent they are more beneficial to the non resident shareholder.
- i) Taxation of income from investment and long term capital gains (other than those exempt under section10(38) of the Act).
  - I. A non-resident Indian i.e. an individual being a citizen of India or person of Indian origin has an option to be governed by the specific provisions contained in Chapter XII-A of the Act, i.e. "Special provisions relating to certain income of non-residents".
  - II. As per the provisions of section 115E of the Act, where shares in the company are subscribed for in convertible foreign exchange by a non- resident Indian, capital gains arising on transfer of shares held for the period exceeding 12 months shall be concessionally taxed at a flat rate of 10% (plus applicable education cesses) without indexation benefit but with protection against foreign currency fluctuation under the first proviso to section 48 of the Act.
  - III. Under the provisions of section 115F of the Act, long term capital gains arising to a non-resident Indian from transfer of shares of the Company subscribed to in convertible foreign exchange shall be exempt from tax if the net consideration is reinvested in specified assets within six months of the date of transfer. Conversely, under the provisions of the said section, long term capital gains arising to a non resident Indian from transfer of specified assets subscribed to in convertible foreign exchange shall be exempt from tax if net consideration is reinvested in the shares of the Company within six months of date of transfer. The amount so exempted shall be chargeable to tax subsequently, if the specified assets are transferred or converted within three years from the date of their acquisition. If only part of the net consideration is so reinvested, the exemption shall be proportionately reduced.
  - IV. Under section 115-G of the Act, it shall not be necessary for a non resident Indian to furnish his return of income if his only source of income, liable to tax in India, is investment income or long term capital gains or both arising out of assets acquired, purchased with or subscribed to in convertible foreign exchange and tax deductible at source has been deducted there from.
  - V. As per the provisions of section 115-I of the Act, a non resident Indian may elect not to be governed by the provisions of Chapter XII-A of the Act for the any assessment year by furnishing his return of income under section 139 of the Act declaring therein that the provisions of the Chapter shall not apply to him for that assessment year, and if he does so, the provisions of this Chapter shall not apply to him. In such a case the tax on investment income and long term capital gains would be computed as per normal provisions of the Act.

#### D. Benefits available to foreign institutional investors (FIIs')

- a) Under section 10(34) of the Act, income by way of dividends referred to in section 115-O received on the shares of the Company would be exempt from income tax in the hands of shareholders.
- b) Under section 10(38) of the Act, long term capital gains arising to a shareholder on transfer of equity shares in the Company would be exempt from tax where the sale transaction has been entered into on a recognized stock exchange of India and is liable to securities transaction tax.

- c) Under section 54EC of the Act and subject to the conditions and to the extent specified therein, long-term capital gains (other than those exempt under section 10(38) of the Act) arising on the transfer of shares of the Company would be exempt from tax if such capital gains is invested within six months after the date of such transfer in the bonds (long term specified assets) issued by:
  - I. National Highway Authority of India constituted under section 3 of The National Highway Authority of India Act, 1988;
  - II. Rural Electrification Corporation Limited, the company formed and registered under the Companies Act, 1956.

If only part of the capital gains is so reinvested, the exemption available shall be in the same proportion as the cost of long term specified assets bears to the whole of the capital gains. The cost of the long term specified assets, which has been considered under this section for calculating capital gains, shall not be allowed as a deduction from the income -tax under section 80C of the Act.

- d) As per section 90(2) of the Act, provisions of the Double Taxation Avoidance Agreement between India and the country of residence of the FII would prevail over the provisions of the Act to the extent they are more beneficial to the FII.
- e) Under section 115AD of the Act, income by way of long term capital gains arising from the transfer of shares (in cases not covered under section 10(38) of the Act) held in the company will be taxable @ 10% (plus applicable surcharge, education cess). It is to be noted that the benefits of indexation and foreign currency fluctuations are not available to FIIs.
  - 1. Benefits available under the Wealth Tax Act, 1957

Asset as defined under section 2(ea) of the Wealth tax Act, 1957 does not include shares in companies and hence, shares of the Company held by the shareholders would not be liable to wealth tax.

- 2. Gift of shares not liable to tax, subject to satisfaction of certain conditions
  - a) Gift of shares would not attract gift tax as such.

However, pursuant to section 56 (2) (vii) of the Act, if shares of the company, the fair market value whereof is more than Rs. 50,000, are transferred by the shareholder of the Company to a Hindu Undivided Family or any individual who is not a relative as defined in the explanation to section 56(2)(vi)] of the shareholder, without consideration or for an inadequate consideration, then, the fair market value of the shares or the difference between the fair market value of the shares and the actual consideration, as the case may be, shall be included in the taxable income of the transferee and taxed as per the provisions of the Act.

b) After the shares of the Company are listed, transfer of the shares of the Company by any person to any partnership firm, Limited Liability Partnership or closely held company would not attract tax liability under section 56(viia) in the hands of the transferee in a case where the transfer is effected without any consideration or for an inadequate consideration.

## 3. Special Benefits

There are no special tax benefits to the Company or to the shareholder of the Company.

#### Notes:

- 1. The above statement of Possible Direct Tax Benefits sets out the possible tax benefits available to the Company and its shareholders under the current tax laws presently in force in India. Several of these benefits are dependent on the company or its shareholders fulfilling the conditions prescribed under the relevant tax laws.
- 2. The tax benefits listed above are not exhaustive.
- 3. The above Statement of possible tax benefits sets out the provisions of law in a summary manner only and is not a complete analysis or list of all potential tax consequences.
- 4. The stated benefits will be available only to the sole/first named holder in case the shares are held by joint holders.
- 5. In respect of non-residents, the tax rates and the consequent taxation mentioned above shall be further subject to any benefits available under the Double Taxation Avoidance Agreements, if any, between India and the country in which the non-resident has fiscal domicile.
- 6. In view of the individual nature of tax consequences, each investor is advised to consult his/her/its own tax advisor with respect to specific tax consequences of his/her/its participation in the scheme.
- 7. No assurance is given that the revenue authorities / courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes.

V.Krishnamoorthy Chartered Accountant Membership No.: 009274

Place: Chennai Date: 5<sup>th</sup> August, 2015

## SECTION IV: ABOUT OUR COMPANY

#### (A) Industry Overview

The information in this section has not been independently verified by us, the Lead Manager or any of our or their respective affiliates or advisors. The information may not be consistent with other information compiled by third parties within or outside India. The information presented in this section has been obtained from publicly available documents from various sources, including industry websites/publications, Annual Reports and company estimates. Industry sources and publications generally state that the information contained therein has been obtained from sources it believes to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured. Industry publications are also prepared based on information as of specific dates and may no longer be current or reflect current trends. Industry sources and publications may also base their information on estimates, forecasts and assumptions which may prove to be incorrect. Accordingly, investment decisions should not be based on such information. Certain information contained herein pertaining to prior years is presented in the form of estimates as they appear in the respective reports/ source documents. The actual data for those years may vary significantly and materially from the estimates so contained.

#### Introduction

The IT and electronics sector is one of the fastest-growing segments of the Indian industry, both in terms of production and exports. In fact, software development and IT-enabled Services (ITeS) have contributed significantly to India's emergence as a global player. Today, India is a vast market and has a major IT production base. The IT industry has provided employment to almost 10 million Indians. The demand of electronics products and systems in the country is estimated to reach US\$ 400 billion by 2020.

#### **Key Markets and Export Destinations**

The IT and electronics industry witnessed a growth of 22 per cent in production and 21.4 per cent in exports in 2012-13, and is expected to grow at a rate of 14 percent in 2014.

- Exports by the computer services industry stood at US\$ 62 billion in 2013-14
- North America is the key market for exports of computer software and services; 53.8 per cent of India's exports were to North America in 2013-14, the second highest being south Asian countries
- Singapore, Hong Kong and other South Asia countries have been among the other major destinations for India's exports of computer/ services during 2013-14
- Hardware exports to the middle East countries increased more than three-fold from US\$ 42 million in 2008-09 to US\$ 171 million in 2012-13

# Market size of IT industry in India

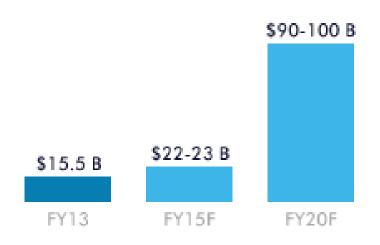
India's technology and BPM sector (including hardware) is estimated to have generated US\$ 108 billion in revenue during FY13.



According to market research firm Gartner, IT spending in India is expected to reach \$73.3 billion in 2015, a 9.4% increase from the 2014 forecast. As per the report, India is forecast to be the third largest IT market within the Asia/Pacific region by the end of 2016 and will further progress to become the second largest market for IT by the end of 2018. IT services will record the strongest revenue growth at 15.7% in 2015. Software will grow at 14%. Much of the growth from being the number four market in Asia/Pacific to number three is likely to happen in 2015.

# Domestic revenue from IT and BPM

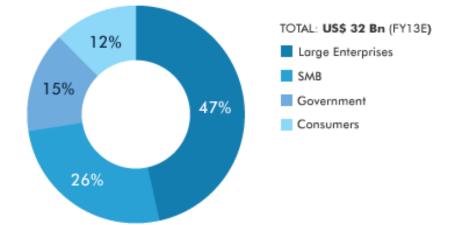
Domestic revenue from IT and BPM sector is expected to touch US\$ 22 billion during FY15.



# DOMESTIC REVENUE (USD BILLION)

# Domestic IT market by customer segment

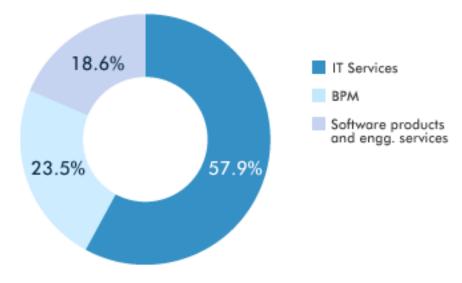
Large enterprises account for a significant share of the IT market and added US\$ 15bn to domestic revenue in FY13.



India is a preferred global destination for information technology (IT) and information technology enabled services (ITeS). The Indian IT-business process management (BPM) sector is estimated to expand at a compound annual growth rate (CAGR) of 9.5 per cent to reach US\$ 300 billion by 2020. The sector increased at a CAGR of 25 per cent over 2000–13, 3–4 times higher than global IT-BPM spends. Export of IT services accounted for 57.9 per cent of total IT exports in FY 13. Banking, financial services and insurance (BFSI) generated export revenue of around US\$ 31 billion during FY 13, accounting for 41 per cent of total IT-BPM exports from India.

# Sector-wise breakup of export revenue

Export of IT services has been the major contributor, accounting for 57.9 per cent of total IT exports (excluding hardware).



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Demand from emerging countries is expected to show strong growth going forward. Tax holidays are also extended to the IT sector for Software Technology Parks of India (STPI) and Special Economic Zones (SEZs). Further, the country is providing procedural ease and single window clearance for setting up facilities. The country's cost competitiveness in providing IT services, which is approximately 3–4 times cheaper than the US, continues to be its USP in the global sourcing market.

Disruptive technologies present an entire new gamut of opportunities for IT firms in India. India's IT sector is gradually moving from linear models (rising headcount to increase revenue) to non-linear ones. In line with this, IT companies in India are focusing on new models such as platform-based BPM services and creation of intellectual property.

# Advantage India

- India has cost savings of 60-70 percent over source countries
- India remains a preferred destination for IT & ITeS in the world. With 52 percent market share, India continues to be a leader in the global sourcing industry
- The country has a huge talent pool

# Notable trends in India's IT & ITeS Sector

India's IT market is experiencing a significant shift from a few large-size deals to multiple small-size ones

- The number of global delivery centres of IT firms in India reached 580, spreading across 75 countries as of 2012
- As of 2009, over 150 centres were set up by various Indian IT firms in North America
- India continues to maintain a leading position in the global sourcing market. Its market share increased to 52 percent in 2012 from 50 percent in 2011
- Increased focus on R & D by IT firms in India resulted in rising number of patents filed by them
- India's IT market is experiencing a significant shift from a few large-size deals to multiple small-size ones
- Delivery models are being altered, as the business is moving to capital expenditure based models from operational expenditure, from a vendor's frame of reference
- Large players with a wide range of capabilities are gaining ground as they move from being simple maintenance providers to full service players, offering infrastructure system integration and consulting services

- Disruptive technologies, such as cloud computing, social media and data analytics, are offering new avenues of growth across verticals for IT companies
- India's IT sector is gradually moving from linear models (rising headcount to increase revenue) to non-linear ones; in line with this, IT companies in India are focusing on new models such as platform-based BPM services and creation of intellectual property
- Global outsourcing is being used to drive fundamental re-engineering of end-to-end processes
- Tier II and III cities are increasingly gaining traction among IT companies, aiming to establish business in India
- Cheap labour, affordable real estate, favourable government regulations, tax breaks and SEZ schemes facilitating their emergence as a new IT destination
- Giving rise to the domestic hub and spoke model, with Tier I cities acting as hubs and Tier II, III and IV as network of spokes

#### **Government Initiatives**

#### **Electronics and Computer Software Export Promotion Council**

The Government of India played a key role with public funding of a large, well-trained pool of engineers and management personnel who could forge the Indian IT industry.

The Electronics and Computer Software Export Promotion Council (ESC) was formed to provide a platform to the IT & Electronics Industry in India. With exports to more than 200 countries, ESC has successfully steered the direction of India's electronics and software exports to achieve large export volumes.

The Central Government and the respective state governments are expected to collectively spend US\$ 6.4 billion on IT products and services in 2014, an increase of 4.3 per cent over 2013, according to a study by Gartner.

Some of the major initiatives taken by the government to promote IT and ITeS sector in India are as follows:

- The Government of India plans to reduce the requirement of the built up area from 50,000 square meters to 20,000 square meters and capital conditions for FDI from US\$ 10 million to US\$ 5 million for development of smart cities. It has allocated a sum of Rs 7,060 crore (US\$ 1.16 billion) in the current fiscal for the project of developing 'one hundred Smart Cities'. The Government of India also plans to launch a pan India programme 'Digital India' with an outlay of Rs 500 crore (US\$ 82.71 million).
- The government has pledged to support the growth of domestic information technology capabilities in both hardware and software focused on enabling the timely delivery of citizen services and creating new jobs opportunities, especially in rural areas.
- India plans to set up industrial parks in the pharmaceutical and information technology (IT) sectors in China to strengthen India-China trade and investment ties.

 The Government of India will develop new manufacturing clusters for electronic goods in eight cities as part of its agenda to boost manufacturing.

#### **Road Ahead**

Globalisation has had a profound impact in shaping the Indian IT industry with India capturing a sizeable chunk of the global market for technology sourcing and business services. Over the years, the growth drivers for this sector have been the verticals of manufacturing, telecommunication, insurance, banking, finance and, of late, the fledgling retail revolution. As the new scenario unfolds, it is getting clear that the future growth of IT and ITES will be fuelled by the verticals of climate change, mobile applications, healthcare, energy efficiency and sustainable energy. Traditional business strongholds will make way for new geographies, there would be new customers and more and more of SMEs will go for IT application and services.

Demand from emerging countries is expected to show strong growth going forward. Tax holidays are today extended to the IT sector for STPI and SEZs. Further, the country is providing procedural ease and single window clearance for setting up facilities.

The Indian IT industry is expected to witness about 12 per cent growth over the next four years, to reach a market size of about INR 1.8 lakh crore by 2016. IT services and software products will lead this growth, due to an increase in IT adoption by companies, shift towards outsourcing and emergence of new technologies. The role of IT in organisations is expected to evolve from simply being "order takers" to transformative "business partners".

To effectively leverage the IT, Indian companies need to develop the required IT capabilities—need identification, value assessment, vendor management, governance models, and IT talent management. End user companies in India are unique and have expectations around cost, unique user needs, expect more touch points and high quality delivery.

(source ibef.org)

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# **OUR BUSINESS**

In this section, unless the context otherwise requires, a reference to "we", "us" and "our" refers to OFS Technologies Limited. Unless otherwise stated or the context otherwise requires, the financial information used in this section is derived from our restated financial information. This section should be read together with "Risk Factors" on page 16 and "Industry Overview" on page 67.

### Overview

#### **BUSINESS OVERVIEW**

We are a software development and information technology outsourcing company with our own ERP product division catering to the food processing industry. Started in 2008, we have our registered office in Bangalore, India and our development center in Software Technology Park of India, Chennai. We help software-enabled businesses to design, develop, test, and maintain their software products and applications, whether they are hosted, licensed, or mobile. We cover the entire life-cycle of software product development, maintenance, quality assurance testing, and support, all while keeping the costs low.

We realize that our client's business must keep pace with the speed of thought, and we believe that their ideas and enterprises deserve substantial re-invention. We address these changing needs of their business with solutions that are not only cost-effective but also fast to deploy, highly scalable and reliable. We have expanded the tools, processes, and controls to ensure we are building the right software with the necessary functionality. While handling Outsourced Product Development (OPD) projects, we know how to mitigate the challenges of offshore development while maximizing the results in quality and timeliness. While Traditional outsourcing concentrates on non-core tasks being shipped out, our outsourced software development is targeted at the core tasks, the more critical part of our client's organization.

World-class talent and proven development processes allow us to deliver advanced technology solutions at a great value. The applications produced on behalf of our customers combine the best of both custom and off-the-shelf software. This affords our clients the opportunity to build "custom" and implement "standard". The total cost of ownership for software created in this manner is reduced, while functionality and maintainability are enhanced. Our young team of software professionals having excellent educational background coupled with their valuable experience with leading software companies gives us technical strength.

#### **Our Competitive Strengths**

We believe that the key competitive strength which enables us to differentiate ourselves from some of our competitors is our understanding of the technology and the domain expertise.

We understand that technology does not simply play a supporting role in achieving business goals within an industry. Instead, we know that technology is critical to driving new business and a tool to build a competitive advantage.

We offer a comprehensive software services portfolio tailored for industry specific needs. With our specialization in a few focus industries, we offer services that span the entire spectrum of technology needs starting from research for a product development till quality assurance.

We provide complete support to our clients throughout the development lifecycle to assess, plan, develop, and deploy products, services and workflow processes. Our understanding of multiple domains enables us to provide practical, cost-effective and flexible solutions to clients around the world. In order to help our clients maintain the edge through the use of technology, we always focus on training our employees to stay updated on the latest technology trends.

# Keeping Up Changing Technology Trends

In the recent years, the technology needs for organizations around the world have evolved and each industry has identified their own set of requirements to address the specific needs of their industry. Building product software, especially Enterprise Resource Planning (ERP) software for industries, needs to be designed with a lot of customized features to accommodate the changing needs of the customer's business. Much like the move from mainframes to client/server back in the '80s, or the move from the web to client/server in the '90s, this transformation is forcing companies to rethink everything they do from security, bandwidth, backup and recovery, and provisioning. Most prominently, enterprises are expecting most of their software to run on the mobile devices as well. The applications built for mobile devices need to be completely reconsidered in light of the capabilities and limitations of these new devices.

Keeping in view such changing trends, we have been improving both our ERP solutions and other software development services offerings constantly. Most of our effort in the recent past has been in improving our systems to be compatible with mobile devices and cloud services.

# Deep Domain Knowledge

OFS Technologies bring our software services to a variety of industries that drive revenue with innovative software. We do our research so we can build the best software for industry clients serve. Our three major focus industries are Banking, Healthcare and Food Processing.

We have developed strong domain expertise in the food processing industry, mainly in the **Marine food processing** and **fruit processing industries** domains.

We firmly believe in offering exceptional value to our customers using state of the art technology. While our core business practices are built around acquiring and honing our expertise in the latest front line technologies, we strive to keep ourselves on the cutting edge technology.

# Focus on Research & Development

We invest in new researching technologies and track new business trends. We have aligned our existing areas of expertise and have created focused initiatives in ERP, cloud computing, analytics, enterprise mobility and enterprise collaboration. These initiatives allow us to understand the recent trends and establish internal knowledge bank that guides all our research activities and help us train our employees in the latest technologies. We encourage our employees to get involved in research and development work that help us stay competitive and help us provide our customers a competitive edge.

# **Qualified and Experienced Employee Base**

Our top management has numerous years of experience in the software industry. They are not only software experts but they are also seasoned businesspeople, having served at the helm of a number of large corporations. The skill sets of our employees give us the flexibility to adapt to the needs of our clients and the

technical requirements of the various projects that we undertake. We are committed to the development of the expertise and know-how of our employees through regular technical seminars and training sessions organized by the company. Our management team is well qualified and experienced in the software product industry and has been in integral in the growth of our operations.

We believe that our ability to grow on a sustained basis and maintain the uniqueness in the market greatly relies on our strength to attract, train, motivate and retain our talent. Our talent acquisition philosophy is to recruit for attitude, train for skill and develop for leadership roles. Our recruitment of talent from ranges from fresher recruitment from college campuses to hiring top talent from some of the leading IT companies in India. Our rigorous selection process includes technical tests, programming tasks and interviews. We have a similarly competitive recruitment program for our lateral hires. All new hires are inducted into our organization through a structured program, which involves extensive training as well as mentoring. We devote significant resources to training our employees.

We provide optimal training facilities and our orientation and training period begins by full immersion in our software engineering methodologies and quality processes, prior to joining a live project. Along with an outstanding working environment supported by excellent processes and systems, our employees are offered outstanding career development opportunities at all levels.

### **OUR BUSINESS STRATEGY**

Our goal is enhance our position in both the ERP solutions market in India and the software outsourcing services market globally. We believe in our quality, professionalism, vertical expertise, reliability and technical innovation to achieve our goals. The key elements of our business strategy include:

### **Product Strategy - Food Processing Industry Focus**

Our ERP product development vertical is focused on addressing the specific needs of the food processing industry. This focused approach would enable us to research more on adding new features to our Enterprise Resource Planning tools that help food processing companies overcome their challenges in manufacturing and supply chain management. Our ERP offerings are suitable for companies of all sizes, ranging from small food processing companies that have a simple process to huge corporations that has a complex system to manage the entire flow in the manufacturing and distribution process.

#### **Services Strategy - Outsourced Product Development**

In the software services outsourcing business, we would like to position ourselves as an OPD specialty company, offering our customers the benefits of offshore delivery. We deliver services across all stages of the product life-cycle, which would enable us to work with a wide-range of customers, and allow us to improve the efficiency of the customer's product engineering process. We design, develop and maintain software systems and solutions create new applications and enhance the functionality of our customer's existing software products. Our goal for the next five years in this service offering is to be recognized as one of the leading outsourced product development companies from India, serving global locations.

# **Partnership Expansion Strategy – Service Offerings**

We will continue to build and leverage relationships across institutional partnership networks and independent sales channels. We regularly engage in discussions and network with our partners to bring each other opportunities and to assist each other to grow our businesses and enrich our respective understandings of the software product and services industry and the technical knowledge. We also intend to continue to facilitate relationships among our partners for the mutual benefit of all the partners and our company.

### New Geographic Regions

We plan to expand our software development outsourcing capabilities to prospective locations around the world. The expansion will be opportunity-based; we intend to open additional network offices primarily where we find more business opportunities. We believe that this will enable us to develop closer relationships with and provide more convenience to the prospective clients who are increasingly seeking software development service providers with global presence and experience in developing solutions that address issues of scalability, configurability and around-the-clock operations. We also expect that global expansion will allow us to capitalise on high growth geographic regions and diversify our revenue base. We are currently contemplating opening offices in the Europe.

### **Our Technology Expertise**

As part our service offering, our team of developers can design software using all of the major platforms in the market today. Our experts spot trends for new technologies before they become commonplace in the marketplace, then train our staff to work with these new technologies so we are always ready to fulfill our clients' requests. At other times, we may even suggest technologies that may work best for our client's product development. Our top management and Project Managers work with the most knowledgeable Senior Architects and Developers in order to build the solutions to meet the exact specifications from the clients using the platform(s) that they need.

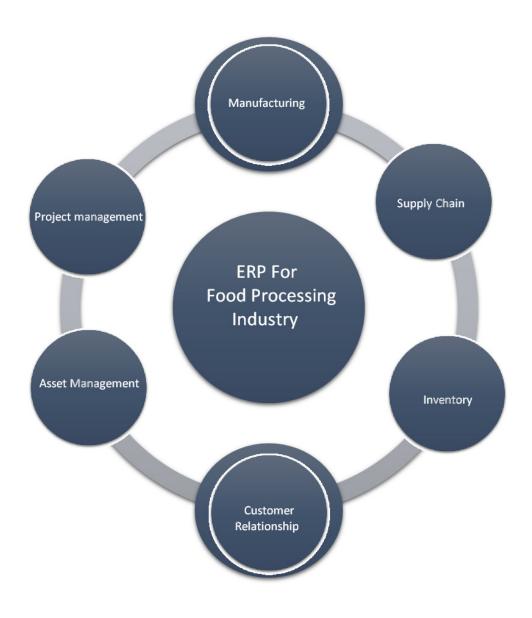
# **PRODUCT OFFERINGS**

# **ERP** – food processing Industry:

Our ERP solution for the food processing covers the entire spectrum of enterprise functions through Manufacturing, Supply Chain, Inventory, Customer Relationship, Asset Management, project management, financial planning and optimization. Quality monitoring is the backbone through forward and backward tracing. It addresses the challenges of the dynamical shifts in manufacturing process without any hindrance. A diluted component based analytical reporting system is available in the system to help make right inventory and manufacturing decisions.

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# **OUR SERVICE OFFERINGS**

# **Industry Landscape**

Some of the major benefits for any Independent Software Vendor or other companies by using Indian Software Services are as depicted below. These are some of the major reasons and there are many other ancillary benefits which are achieved by the clients as by products by virtue of outsourcing to Indian Companies. Outsourcing is a win-win situation for everyone who is involved in it. America and other Western countries get their technical and back office business requirements and services handled at much lower cost, while the workforce in India can reach global markets and improve its economic status. Due to the lower cost of living in India, American companies are able to save hundreds of millions of dollars.

The level of excellence India has attained in the outsourcing field was not achieved overnight: a large pool of educated and versatile Indian workers, government support and innovative training techniques to help workers adapt to (and emulate) different accents have all played a vital role in India's success.

# **Our Offerings**



# **Software Development**

We provide software development services for our clients, who typically are Independent software vendors (ISVs). We either take complete ownership for an entire software product, or portion of a product, or we operate as an extended software engineering arm of our customers. We work with various product development methodologies based on the nature of the product, the stage of the product in the product lifecycle and clients 'requirements. We follow our proven software development best practices and processes that are tuned for delivering products efficiently in an offshore-centric environment. We have a group of technical/domain experts, who help us ensure the quality and scalability of the product.

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Software companies are often faced with the challenges of migrating to a newer technology when they have a robust set of features in their software products, but the underlying technology platform upon which it is built becomes out-of-date. This Platform Porting solution is the process of adapting software to a newer technology so that an executable program be created for a computing environment that is different from the one for which it was originally designed.

# **Platform Porting**

We take the stable, feature-rich products of our clients and adapt them to the latest technology platforms without incurring a total rewrite that risks quality and completeness. We work with our client's software team to identify and isolate the platform-dependent components of their product, such as calls to the database, display device, and operating system. Then, we wrap the components inside newer technology that enables them to function on the latest platforms.

In addition, most companies want more than just a straight port of their code base; they want to take advantage of the newer technologies such as social media and mobile computing. We also work with the client's development team to extend their base product so it not only runs on the newest platforms, but it also leverages the newer technology to add features to their product that the market is demanding.

# **Software Consulting**

Whether it is a start-up company or a large organization, if the client needs strategic help for their technology needs, we help them with our consulting services backed up by years of experience building complex software solutions. With our software consulting services, companies can define and execute technology strategy that empowers their product roadmap or help their organization tackle their specific technology challenges.

# Web Development

We provide custom website development solutions with lot of experienced web developers who have worked very hard to build a reputation for themselves as the best developers in the industry that set off your business goals. Our web application design begins with an assessment of how technically complicated our clients want their site to be. The client can have an ecommerce shop, message boards, subscription services, dynamic frames and even eLearning solutions. The key to effective web development is consumer interaction, and we match the requirement with the right web developers to get a site above and beyond expectations.

# **Independent Testing**

We help our clients take control of their testing process. All features, both new and existing, can be thoroughly tested. We help make sure that the test cases cover virtually 100% of user cases and can even help build a complete library of unit test cases that the client's developers can extend as they change the code. Having such a large percentage of the code covered by the test cases can shrink the client's software release cycle by as much as 35% since the end -of-cycle testing period can be dramatically reduced due to the higher quality of code that is turned over for QA. We have experienced quality Assurance professionals that provide a number of different types of testing such as:

# **Manual Testing**

We can build test plans, test cases, and test scripts to thoroughly examine the software and make sure it meets requirements and design goals. We also provide platform certification and make sure that current release of software works with latest upgrades to windows, Oracle, SQL server, hardware Devices, Mobile Phones, and other platforms. We can test all new functionality in a new release to make sure that all new capabilities operate as specified.

# **Automated Testing**

We have QA resources trained in several of the major automated testing tools such as : Rational, Mercury, and several open-source. We can create a completely automated test suite that will test the product each night after each build to alert the clients of mistakes as they happen.

# **Industry Expertise**

In previous years we has served and given our support to Banking Sector, now we in developing product for General commercial industries. We create ERP for Pulp food processing and Marine foods processing.

# Infrastructure and current facilities

# **1. Registered Office**

The Registered Office of the Company is situated at No.510, 2<sup>nd</sup> Floor, 16<sup>th</sup> Cross, 2<sup>nd</sup> Stage, Indira Nagar, Bangalore – 560 038, Karnataka, taken on lease for a period of three years from November 3, 2012 to November 1, 2015 on monthly rent of Rs. 13,000/- per month. All our business activities are being carried out at our Corporate Office and Development Centre situated at Chennai, Tamil Nadu as given below.

# 2. Corporate Office

The Corporate Office of the Company is situated at No.5, 2<sup>nd</sup> Floor, Software Technology Park of India Chennai, Rajiv Gandhi Salai, Taramani, Chennai – 600 0113, Tamil Nadu , taken on an incubation support agreement for a period of eleven months from February 17, 2015 to January 16, 2016 on a monthly rent of Rs. 1.30 lac per month.

# 3. Development Centre

The Development Centre of the Company is situated at Unit No. 2, 4<sup>th</sup> Floor, Ascendas International Tech Park Chennai, Taramani, Chennai – 600 113, Tamil Nadu, taken on sub lease for a period of eleven months from April 1, 2015 to February 28, 2016 on a monthly rent of Rs. 7.73 lac. The total area is 13805 square feet of super built up and have facility to accommodate 175 persons with seating arrangements, training hall, conference hall, Computers, high speed Internet and all other equipment as required.

# 4. Employees

Our Company is in the business of software development, we employee best talented employees with specific skill, interest and background. As on the date of Prospectus, we employee 54 full time employees in our Registered Office, Corporate Office and Development Centre.

#### **KEY INDUSTRY REGULATION AND POLICIES**

The following description is a summary of certain laws and regulations, which are relevant for our business. The information detailed in this chapter has been obtained from publications available in the public domain. The regulations set out below may not be exhaustive and are only intended to provide general information to the investors and are neither designed nor intended to be a substitute for professional legal advice.

We are engaged in the business of food analysis. We may be required to obtain licenses and approvals depending upon the prevailing laws and regulations as applicable. For details of such approvals, please see *"Government and Other Approvals"* on page 138 of this Prospectus.

### INFORMATION TECHNOLOGY ACT, 2000 (-the IT Act||)

The IT Act was enacted with the purpose of providing legal recognition to electronic transactions and facilitating electronic filing of documents. The IT Act further provides for civil and criminal liability including fines and imprisonment for various cyber-crimes, including unauthorized access to computer systems, unauthorized modification to the contents of computer systems, damaging computer systems, the unauthorized disclosure of confidential information and computer fraud. The IT Act regulates Information Technology i.e. it governs information storage, processing and communication. The Act provides legal recognition of electronic records and electronic signatures, their use, retention, attribution and security.

Penalties are provided for cyber-crimes which include tampering with computer source document and electronic publishing of obscene information, in addition to provision of compensation in certain cases.

#### COPYRIGHT ACT, 1957 (the "Copyright Act||)

The Copyright Act protects original literary, dramatic, musical and artistic works, Cinematographic films and sound recordings from unauthorized use of such works. Unlike the case with patents, copyright protects the expressions and not the ideas. There is no copyright in an idea. The object of copyright law is to encourage authors, artists and composers to create original works by rewarding them with exclusive right for a fixed period to reproduce the works for commercial exploitation. Copyrights subsist in following class of works:

- a) Original literary, musical, dramatic and artistic works
- b) Cinematograph films
- c) Sound recordings

Under the copyright law the creator of the original expression in a work is its author who is vested with a set of exclusive rights with respect to the use and exploitation of the work. The author is also the owner of the copyright, unless there is a written agreement by which the author assigns the copyright to another person or entity, such as a publisher, where work is done under a 'work for hire' agreement, the copyright vests with the hirer, i.e., the person providing the work. The owner of copyright in a work can assign or license his copyright to any person, such as publisher, under a written agreement. Copyright subsists in a work since the time it comes into being. Therefore, registration of copyright neither creates any rights nor precludes enforcement of the existing ones. However, owing to its evidentiary value, a registered copyright is easier to establish in the court of law. The term of copyright varies across different types of works. In the

case of broadcasts, the Act grants —broadcast reproduction rights to broadcasting organizations which subsist for 25 years.

#### SHOPS AND ESTABLISHMENTS ACT

The Company is governed by various shops and establishments legislations, as applicable in the States where its offices are located. The Company has its registered office at Bengaluru, Karnataka and has a Corporate office at Chennai, Tamil Nadu. These regulations regulate the conditions of work and employment in shops and commercial establishments and generally prescribe obligations in respect of inter alia registration, opening and closing hours, daily and weekly working hours, holidays, leave, health and safety measures, and wages for overtime work.

The following are the acts and rules and regulations thereunder, as are applicable to the Company:

- A. Karnataka Shops and Commercial Establishments Act, 1961
- B. Tamil Nadu Shops and Establishments Act, 1947

The conditions of service of employees of companies in the Information technology (-IT) sector are inter alia regulated by the relevant shops and establishments law in which the IT unit is situated. This is a State specific legislation and each State has framed its own rules for the Act. The State Government can exempt any establishment from all or any provisions of this Act either permanently or for a specified period. Establishments are required to be registered under the provisions of local shops and establishments legislations applicable in the states in which such establishments are set up. The provisions of this legislation are applicable to all persons employed in an establishment, whether with or without wages, the only exception being that of the members of the employer's family.

The main objectives of the Shops and Establishments Act, is to:

- 1. Regulate the working & employment conditions of the workers employed in shops & establishments, including, commercial establishments.
- 2. Fix the number of working hours, rest intervals, overtime, holidays, leave and termination of service.

Our Company having its registered office at Bangaluru, Karnataka, and a Corporate office at Chennai, Tamil Nadu. The provisions of the Karnataka Shops and Commercial Establishments Act, 1961 and the Tamil Nadu Shops and Establishments Act, 1947, are applicable to our Company and our Company is registered under the respective Acts.

# LABOUR LAWS

- 1. The Payment of Gratuity Act, 1972 (the "Gratuity Act"):Under the Gratuity Act, an employee who has been in continuous service for a period of five years will be eligible for gratuity upon his retirement or resignation, superannuation or death or disablement due to accident or disease.
- 2. Employees Provident Fund and Miscellaneous Provisions Act, 1952 (the "EPF Act"): The EPF Act provides for the institution of compulsory provident fund, pension fund and deposit linked insurance funds for the benefit of employees in factories and other establishments. A liability is placed both on the employer and the employee to make certain contributions to the funds mentioned above.

- 3. The Minimum Wages Act, 1948 (the "MWA"): The MWA came into force with the objective to provide for the fixing of a minimum wage payable by the employer to the employee. Under the MWA, every employer is mandated to pay not less than the minimum wages to all employees engaged to do any work whether skilled, unskilled, manual or clerical (including out-workers) in any employment listed in the schedule to the MWA, in respect of which minimum rates of wages have been fixed or revised under the MWA.
- 4. Payment of Bonus Act, 1965 (the "Bonus Act"): Pursuant to the Bonus Act an employee in a factory or in any establishment where 20 or more persons are employed on any day during an accounting year, who has worked for at least 30 working days in a year, is eligible to be paid a bonus.
- 5. Employees State Insurance Act, 1948 (the "ESI Act"): The ESI Act provides for certain benefits to employees in case of sickness, maternity and employment injury. All employees in establishments covered by the ESI Act are required to be insured, with an obligation imposed on the employer to make certain contributions in relation thereto.
- 6. Equal Remuneration Act, 1979 (the "ER Act"): The ER Act provides for payment of equal wages for equal work of equal nature to male or female workers and for not making discrimination against female employees in the matters of transfers, training and promotions etc.
- 7. Contract Labour (Regulation and Abolition) Act, 1970 (the "CLRA"): CLRA is an act to regulate the employment of contract labour in certain establishments and to provide for its abolition in certain circumstances. The CLRA applies to every establishment in which 20 (twenty) or more workmen are employed or were employed on any day of the preceding 12 (twelve) months as contract labour. It also applies to every contractor who employs or who employed on any day of the preceding 12 (twelve) months, 20 (twenty) or more workmen provided that the appropriate Government may after giving not less than 2 (two) months' notice, by notification in the Official Gazette, apply the provisions of the CLRA to any establishment or contractor. Further, it contains provisions regarding Central and State Advisory Board under the CLRA, registration of establishments, and prohibition of employment of contract labour in any process, operation or other work in any establishment by the notification from the State Board, licensing of contractors and welfare and health of the contract labour. Contract Labour (Regulation and Abolition) Central Rules, 1971 are formulated to carry out the purpose of the CLRA.

The following are the rules there under, as are applicable to the Company:

- a. Contract Labour (Regulation and Abolition) Karnataka Rules, 1974
- b. Tamil Nadu Contract Labour (Regulation and Abolition) Rules, 1975
- 8. The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 (the "SHWW Act"): SHWW provides for the protection of women at work place and prevention of sexual harassment at work place. The SHWW Act also provides for a redressal mechanism to manage complaints in this regard. Sexual harassment includes one or more of the following acts or behavior namely, physical contact and advances or a demand or request for sexual favors or making sexually coloured remarks, showing pornography or any other unwelcome physical, verbal or non-verbal conduct of sexual nature. The SHWW Act makes it mandatory for every employer of a workplace to constitute an Internal Complaints Committee which shall always be presided upon by a woman. It also provides for the manner and time period within which a complaint shall be made to the Internal Complaints Committee i.e. a written complaint is to be made within a period of 3 (three) months from the date of

the last incident. If the establishment has less than 10 (ten) employees, then the complaints from employees of such establishments as also complaints made against the employer himself shall be received by the Local Complaints Committee. The penalty for non-compliance with any provision of the SHWW Act shall be punishable with a fine extending to Rs. 50,000/-.

# **TAXATION LAWS**

Income-tax Act, 1961

The Income Tax Act, 1961 deals with the taxation of individuals, corporate, partnership firms and others. As per the provisions of this Act the rates at which they are required to pay tax is calculated on the income declared by them or assessed by the authorities, after availing the deductions and concessions accorded under the Act. The maintenance of Books of Accounts and relevant supporting documents and registers are mandatory under the Act. Filing of returns of Income is compulsory for all assesses.

### Service Tax

Chapter V of the Finance Act 1994 (as amended), and Chapter V-A of the Finance Act 2003 requires that where provision of certain listed services, whole taxable services exceeds ` 1,000,000, a service tax with respect to the same must be paid. Every person who is liable to pay service tax must register himself for the same

Central Sales Tax Act (CST)

The main object of this act is to formulate principles for determining

- (a) when a sale or purchase takes place in the course of trade or commerce
- (b) When a sale or purchase takes place outside a State
- (c) When a sale or purchase takes place in the course of imports into or export from India,

to provide for levy, collection and distribution of taxes on sales of goods in the course of trade or commerce, to declare certain goods to be of special importance trade or commerce and specify the restrictions and conditions to which State laws imposing taxes on sale or purchase of such goods of special importance (called as declared goods) shall be subject. CST Act imposes the tax on interstate sales and states the principles and restrictions as per the powers conferred by Constitution.

# Value Added Tax (VAT)

VAT is a system of multi-point levy on each of the purchases in the supply chain with the facility of set-off input tax on sales whereby tax is paid at the stage of purchase of goods by a trader and on purchase of raw materials by a manufacturer. VAT is based on the value addition of goods, and the related VAT liability of the dealer is calculated by deducting input tax credit for tax collected on the sales during a particular period. VAT is a consumption tax applicable to all commercial activities involving the production and distribution of goods and the provisions of services, and each state that has introduced VAT has its own VAT Act, under which, persons liable to pay VAT must register and obtain a registration number from Sales Tax Officer of the respective State.

# Profession Tax:

The professional tax slabs in India are applicable to those citizens of India who are either involved in any profession or trade. The State Government of each State is empowered with the responsibility of

structuring as well as formulating the respective professional tax criteria and is also required to collect funds through professional tax. The professional taxes are charged on the incomes of individuals, profits of business or gains in vocations. The professional tax is charged as per the List II of the Constitution. The professional taxes are classified under various tax slabs in India. The tax payable under the State Acts by any person earning a salary or wage shall be deducted by his employer from the salary or wages payable to such person before such salary or wages is paid to him, and such employer shall, irrespective of whether such deduction has been made or not when the salary and wage is paid to such persons, be liable to pay tax on behalf of such person and employer has to obtain the registration from the assessing authority in the prescribed manner. Every person liable to pay tax under these acts (other than a person earning salary or wages, in respect of whom the tax is payable by the employer), shall obtain a certificate of enrolment from the assessing authority. The following are the acts and rules and regulations thereunder, as are applicable to the Company's establishments:

# Central Excise Act, 1944

Excise duty is levied on production of goods but the Liability of excise duty arises only on removal of goods from the place of storage, i.e., factory or warehouse. Unless specifically exempted, excise duty is levied even if the duty was paid on the raw material used in production.

# **Customs Regulations**

All imports into India are subject to duties under the Customs Act, 1962 at the rates specified under the Customs Tariff Act, 1975. However, the Indian Government has the power to exempt certain specified goods from excise duty by notification.

### **CORPORATE LAWS**

#### The Companies Act, 2013

The Companies Act primarily regulates the formation, financing, functioning and winding up of companies. The Act prescribes regulatory mechanism regarding all relevant aspects including organizational, financial and managerial aspects of companies. Regulation of the financial and management aspects constitutes the main focus of the Act. In the functioning of the corporate sector, although freedom of companies is important, protection of the investors and shareholders, on whose funds they flourish, is equally important. The Companies Act plays the balancing role between these two competing factors, namely, management autonomy and investor protection.

The Companies Act, 2013, has been introduced to replace the existing Companies Act, 1956 in a phased manner. The Ministry of Corporate Affairs has vide its notification dated September 12, 2013 has notified 98 Sections of the Companies Act, 2013 and the same are applicable from the date of the aforesaid notification. A further 183 Sections have been notified on March 26, 2014 and have become applicable from April 1, 2014. The Ministry of Corporate Affairs, has also issued rules complementary to the Companies Act, 2013 establishing the procedure to be followed by companies in order to comply with the substantive provisions of the Companies Act, 2013.

### The Competition Act, 2002

The Competition Act, 2002 (the "Competition Act") prohibits anti competitive agreements, abuse of dominant positions by enterprises and regulates "combinations" in India. The Competition Act also established the Competition Commission of India (the "CCI") as the authority mandated to implement the Competition Act. The provisions of the Competition Act relating to combinations were notified recently on March 4, 2011 and came into effect on June 1, 2011. Combinations which are Likely to cause an appreciable adverse effect on competition in a relevant market in India are void under the Competition Act. A combination is defined under Section 5 of the Competition Act as an acquisition, merger or amalgamation of enterprise(s) that meets certain asset or turnover thresholds. There are also different thresholds for those categorized as "Individuals and "Group. The CCI may enquire into all combinations, even if taking place outside India, or between parties outside India, if such combination is Likely to have an appreciable adverse effect on competition in India. Effective June 1, 2011, all combinations have to be notified to the CCI within 30 days of the execution of any agreement or other document for any acquisition of assets, shares, voting rights or control of an enterprise under Section 5(a) and (b) of the Competition Act (including any binding document conveying an agreement or decision to acquire control, shares, voting rights or assets of an enterprise); or the board of directors of a company (or an equivalent authority in case of other entities) approving a proposal for a merger or amalgamation under Section 5(c) of the Competition Act. The obligation to notify a combination to the CCI falls upon the acquirer in case of an acquisition, and on all parties to the combination jointly in case of a merger or amalgamation.

#### **OTHER LAWS/ REGULATIONS**

#### **Intellectual Property**

#### Trade Marks Act, 1999

The Indian law on trademarks is enshrined in the Trade Marks Act, 1999. Under the existing legislation, a trademark is a mark used in relation to goods so as to indicate a connection in the course of trade between the goods and some person having the right as proprietor to use the mark. A 'mark' may consist of a word or invented word, signature, device, letter, numeral, brand, heading, label, name written in a particular style and so forth. The trademark once applied for, is advertised in the trademarks journal, oppositions, if any are invited and after satisfactory adjudications of the same, a certificate of registration is issued. The right to use the mark can be exercised either by the registered proprietor or a registered user. The present term of registration of a trademark is ten years, which may be renewed for similar periods on payment of prescribed renewal fee.

#### The Patents Act, 1970

The Patents Act, 1970 ("Patents Act") is the primary legislation governing patent protection in India. In addition to broadly requiring that an invention satisfy the requirements of novelty, utility and non obviousness in order for it to avail patent protection, the Patents Act further provides that patent protection may not be granted to certain specified types of inventions and materials even if they satisfy the above criteria. The term of a patent granted under the Patents Act is for a period of twenty years from the date of filing of application for the patent. The Patents Act deems that computer programmers per se are not 'inventions' and are therefore not entitled to patent protection.

# **Property related laws**

The Transfer of Property Act, 1882

The Transfer of Property Act, 1882 (the "TP Act") establishes the general principles relating to the transfer of property in India. It forms a basis for identifying the categories of property that are capable of being transferred, the persons competent to transfer property, the validity of restrictions and conditions imposed on the transfer and the creation of contingent and vested interest in the property. It also provides for the rights and liabilities of the vendor and purchaser in a transaction for the sale of land.

### Registration Act, 1908

The Registration Act, 1908 (the "Registration Act") details the formalities for registering an instrument. Section 17 of the Registration Act identifies documents for which registration is compulsory and includes, inter alia, any non-testamentary instrument which purports or operates to create, declare, assign, limit or extinguish, whether in the present or in future, any right, title or interest, whether vested or contingent, in immovable property of the value of Rs. 100 or more, and a lease of immovable property for any term exceeding one year or reserving a yearly rent. The Registration Act also stipulates the time for registration, the place for registration and the persons who may present documents for registration.

Any document which is required to be compulsorily registered but is not registered will not affect the subject property, nor be received as evidence of any transaction affecting such property (except as evidence of a contract in a suit for specific performance or as evidence of part performance of a contract under the TP Act or as evidence of any collateral transaction not required to be effected by registered instrument), unless it has been registered.

### Indian Stamp Act, 1899

Stamp duty is payable on all instruments/ documents evidencing a transfer or creation or extinguishment of any right, title or interest in immoveable property. The Indian Stamp Act, 1899 (the "Stamp Act") provides for the imposition of stamp duty at the specified rates on instruments listed in Schedule I of the Stamp Act. However, under the Constitution of India, the states are also empowered to prescribe or alter the stamp duty payable on such documents executed within the state.

Instruments chargeable to duty under the Stamp Act but which have not been duly stamped, are incapable of being admitted in court as evidence of the transaction contained therein. The Stamp Act also provides for impounding of instruments by certain specified authorities and bodies and imposition of penalties, for instruments which are not sufficiently stamped or not stamped at all. Instruments which have not been properly stamped instruments can be validated by paying a penalty of up to 10 times of the total duty payable on such instruments.

India has stringent labour related legislation. We are required to comply with certain labour and industrial laws, which includes the Industries (Development and Regulation) Act, 1951, Industrial Disputes Act 1947, the Employees Provident Funds and Miscellaneous Provisions Act 1952, the Minimum Wages Act, 1948, the Payment of Bonus Act, 1965, Workmen Compensation Act, 1923, the Payment of Gratuity Act, 1972, the Payment of Wages Act, 1936 and the Factories Act, 1948, amongst others.

#### **Business Laws**

Indian Contract Act 1872

Indian Contract Act 1872 is the main source of law regulating contracts in Indian law, as subsequently amended. The Indian Contract Act 1872 sections 1-75 came into force on 1 September 1872. It applies to the whole of India except the state of Jammu and Kashmir. It is not a complete and exhaustive law on all types of contracts.

It determines the circumstances in which promise made by the parties to a contract shall be legally binding on them. Each contract creates some right and duties upon the contracting parties. Indian contract deals with the enforcement of these rights and duties upon the parties. As per the provisions of the Indian Contract Act all agreements are contracts if they are made by the free consent of the parties competent to contract, for a lawful consideration and with a lawful object and are not expressly declared to be void. The parties to a contract must either perform or offer to perform their respective promises unless such performance is dispensed with or excused under the provisions of the Act or of any other law. Promises bind the representative of the promisor's in case of death of such promisor's before performance, unless a contrary intention appears from the contract. When a contract has been broken the party who suffers by such breach is entitled to receive from the party who has broken the contract, compensation for any loss or damage caused to him thereby, which naturally arose in the usual course of things from such breach or which the parties knew, when they made the contract, to be likely to result from the breach of it. Under the Act it is also provided that when a contract has been broken, if a sum is named in the contract as the amount to be paid in case of such breach, or if the contract contains any other stipulation by way of penalty, the party complaining of the breach is entitled, whether or not actual damage or loss is proved to have been caused thereby, to receive from the party who has broken the contract reasonable compensation not exceeding the amount so named or, as the case may be, the penalty stipulated for. Even a person who rightfully rescinds a contract is entitled to a compensation for any damage which he has sustained for a non-fulfillment of the contract. The Indian Contract Act also lays down provisions of indemnity, guarantee, bailment and agency. Provisions relating to sale of goods and partnership which were originally in the act are now subject matter of separate enactments viz., the Sale of Goods Act and the Indian Partnership Act.

# Sale of Goods Act, 1930

Sale of Goods Act is one of very old mercantile law. Sale of Goods is one of the special types of Contract. Initially, this was part of Indian Contract Act itself in chapter VII (sections 76 to 123). Later these sections in Contract Act were deleted, and separate Sale of Goods Act was passed in 1930. The Sale of Goods Act is complimentary to Contract Act. Basic provisions of Contract Act apply to contract of Sale of Goods also. Basic requirements of contract i.e. offer and acceptance, legally enforceable agreement, mutual consent, parties competent to contract; free consent, lawful object, consideration etc. apply to contract of Sale of Goods also.

The law relating to the sale of goods is codified in the Sale of Goods Act, 1930. It defines sale and agreement to sell as a contract whereby the seller transfers or agrees to transfer the property in goods to the buyer for a price and provides that there may be a contract of sale between part owner and another and that the contract of sale may be absolute or conditional. According to the provisions of this act, a contract of sale is made by an offer to buy or sell the goods for a price and the acceptance of such offer. The act further provides that the contract may provide for the immediate delivery of the goods or immediate payment of the price or both or for the delivery or payment by installments or that the delivery or payment or both shall be postponed. Provisions are made in this Act for existing or future goods, perishable goods,

ascertainment of price, conditions and warranties, effects of the contract, delivery to career, duties of seller and buyer, buyer's right of examining the goods, liability of buyer for neglecting or refusing the delivery of goods, rights of unpaid seller, suits for breach of the contract, sale, etc.

Laws regulating foreign trade and investment

#### **FEMA Regulations**

As laid down by the FEMA Regulations, no prior consents and approvals are required from the Reserve Bank of India, for Foreign Direct Investment under the 'automatic route' within the specified sectoral caps. In respect of all industries not specified as FDI under the automatic route, and in respect of investment in excess of the specified sectoral limits under the automatic route, approval may be required from the FIPB and/or the RBI. The RBI, in exercise of its power under the FEMA, has notified the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000 ("FEMA Regulations") to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India. Foreign investment in India is governed primarily by the provisions of the FEMA which relates to regulation primarily by the RBI and the rules, regulations and notifications there under, and the policy prescribed by the Department of Industrial Policy and Promotion, Ministry of Commerce & Industry, Government of India.

Foreign Trade (Development and Regulation) Act, 1992

This statute seeks to increase foreign trade by regulating the imports and exports to and from India. This legislation read with the Indian Foreign Trade Policy provides that no export or import can be made by a person or company without an importer exporter code number unless such person or company is specifically exempt. An application for an importer exporter code number has to be made to the office of the Joint Director General of Foreign Trade, Ministry of Commerce. An importer-exporter code number allotted to an applicant is valid for all its branches, divisions, units and factories.

#### HISTORY AND CERTAIN CORPORATE MATTERS

#### **Our History and Background**

Our Company was incorporated as Bole Technology Private Limited on April 3, 2008 under the Companies Act, 1956 with the Registrar of Companies, Karnataka, bearing Registration CIN U72300KA2008PLC045897. The name of the Company was changed to Bole Technologies Private Limited vide certificate dated August 6, 2014 issued by the Registrar of Companies. The Company was converted into Public Limited Company and also the name was changed to Bole Technologies Limited pursuant to fresh certificate of incorporation consequent upon conversion dated August 27, 2014. The name of the Company was changed to its current name vide certificate of incorporation pursuant to change of name on September 25, 2014.

The original promoters and subscriber to the Company's Memorandum and Articles of Association of the Company were Mr. Barthalome Francis and Ms. Nirmala Chinna Rani. The present promoter Mr. Jesudas Premkumar Sebastian acquired 5000 equity shares representing 50% of total share capital of the Company from the original promoters on October 1, 2013. Subsequently he acquired 26,00,000 equity shares through transfer on March 31, 2014, 17,00,000 equity shares through preferential allotment on August 9, 2014 and 100 equity shares through transfer on September13, 2014. Further, Ms. Josphine.S, a Person Acting in Concert holds 4,04,500 equity shares, which was acquired through share transfer on September 13, 2014. As on the date of this Prospectus, Mr. Jesudas Premkumar Sebastian along with Person Acting in Concert hold 47,09,600 equity shares representing 99.98% of total pre-issue share capital of the Company.

#### **Changes in Registered Office of the Company**

Registered office of our company was originally located at 16/8, Ground Floor, 1<sup>st</sup> Cross, Gupta Layout, South End Jayanagar, Basavanagudi, Bangalore – 560 004, Karnataka. The Registered Office of our Company was shifted to No.510, 2<sup>nd</sup> Floor, 16<sup>th</sup> Cross, 2<sup>nd</sup> Stage, Indira Nagar, Bangalore – 560 038, Karnataka with effect from November 3, 2012.

#### Capital raising (Debt / Equity)

For details of the equity capital raising of our Company, please refer to the chapter titled "Capital Structure" on page 44 of this Prospectus.

We have not done any debt issuances or raised any long term debt since incorporation till date. As of the date of this Prospectus, the Company has 7 shareholders.

#### Main objects of the Company

The main objects of our company as set out in its Memorandum of Association are:

#### THE MAIN OBJECTS OF THE COMPANY TO BE PURSUED ON ITS INCORPORATION ARE:

1. To carry on the business of design, development of software solutions and to provide solution through cyber techniques, to enter in to joint venture for development of software, online networking, creation of web sites and to do all the business activities and E-Commerce activities and to own, buy, acquire, sell and develop domains, dot.com's and establish portal for clients.

- 2. To provide Information Technology consulting services that assists Recruiting/I-firing process via custom software, hardware, consulting and other related services in the area of Recruitment and to provide consulting services on Talent management; Applicant Training; Employee referrals; job applicant sourcing, screening, tracking and selection; testing and maintenance of and impart training in related areas; for all kinds of professional firms and corporate entities.
- 3. To undertake the designing and development of information security and risk management and control systems including hardware and/or applications software either for its own use or for sale in India or for export outside India and to design and develop such systems and application software for or on behalf of manufacturers, owners and users of computer systems and digital / electronic equipment in India or elsewhere in the world.
- 4. To undertake and execute all jobs eminating out of business process outsourcing for clients in India and/or abroad for their customer acquisition program, customer support program, technical help desk program and other IT enabled services, range of services to be covered in this include but not limited to all aspects of call centre activities, back office operations, business intelligence, infrastructure management, accounting management, legal document management, management of compensation benefits, data entry and encryption, all aspects of health care management, all aspects of insurance and all other related businesses for clients within and outside India.

\*The Main Objects clause and the Objects incidental or ancillary to the Main Objects of our memorandum enable us to undertake activities for which funds are being raised through this Issue. The existing activities of our Company are in accordance with the Objects clause of our Memorandum of Association.

Changes in the Memorandum of Association of the Company

The following changes have been made to the Memorandum of Association of the Company since its Incorporation:

Shareholders' approval date	Nature of changes			
March 24, 2014	Increase in Authorised Share Capital from Rs. 5 Lac to Rs. 680 Lac divided into 68 Lac Equity Shares of Rs. 10/- each.			
July 24, 2014	Change of name from Bole Technology Private Limited to Bole Technologies Private Limited. Fresh certificate of incorporation consequent to change of name to Bole Technologies Pvt. Limited issued by RoC dated August 6, 2014.			
	Change of name from Bole Technologies Private Limited to Bole Technologies Limited. Fresh certificate of incorporation consequent to change of name issues by RoC dated August 27, 2014.			
	Alteration of Articles of Association pursuant to conversion from Private Limited to Public Limited			
August 13, 2014	Change of name from Bole Technologies Limited to OFS Technologies Limited. Fresh certificate of incorporation consequent to change of name issued by RoC dated September 25, 2014.			

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### Key events and milestone of Our Company

Year	Events
2008	Incorporation of the Company
2013	Change of promoters
2014	Conversion from Private Limited to Public Limited Company
2014	Change of name from Bole Technology Limited to Bole Technologies Limited and to OFS Technologies Limited
2015	Achieved turnover of Rs. 460.95 lac and PAT of Rs. 124.87 lac within a short span of time after takeover.

#### **Total Number of Shareholders in our Company**

As on the date of this Prospectus, our Company has 7 shareholders.

### **Shareholders Agreements**

There are no shareholders agreements involving our Company to which either our Promoters or our Company is a party as on the date of the Prospectus.

#### **Technology arrangements**

There are no technological arrangements by our company.

### Injunctions or restraining orders

There are no injunctions / restraining orders that have been passed against the Company.

#### Defaults or rescheduling of borrowing

The Company has not borrowed any funds till date. Furthermore, none of the loans has been converted into equity in the past.

#### **Strategic Partners**

Our Company does not have any strategic partners.

#### **Financial Partners**

Our Company does not have any financial partners.

### **Our Subsidiaries**

Our Company does not have any subsidiary as on the date of this Prospectus.

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# **OUR MANAGEMENT**

Our Company functions under the control of Board consisting of professional directors as well as promoter representatives. The day-to-day matters are looked after by qualified key personnel, under the supervision of the Managing Director.

We currently have 4 Directors on our Board. The following table sets forth details regarding our Board as on the date of filing of this Prospectus.

# 1. Board of Directors

Name, Age, Address, Nationality, Designation and Occupation Mr. Jesudas Premkumar Sebastian DIN: 07008031 Age: 41 years Address: No.21, PSG TAM Flat, north Mada Street, Srinagar Colony, Saidapet Chennai – 600 015 Nationality: Indian Designation: Chairman & Managing Director	Date of Appointment and Expiry of current term DoA: November 12, 2014 Term: As Managing Director upto November 11, 2019	Qualification B.Eng. (Electrical & Electronics) Advanced Diploma in Computer Applications & Programming	Other Directorships Nil
Occupation: Service Mr. Santiago Allwin Roger DIN:06896559 Age: 65 years Address: No.7, Bharathi Avenue, Ramalinga Nagar West Extension, Woraiyur, Trichy - 620003 Designation: Independent Director Occupation: Business	<i>DoA: March 27, 2014</i> <i>Term</i> : Liable to retire by rotation	M.A	Nil

Name, Age, Address, Nationality, Designation and Occupation	Date of Appointment and Expiry of current term	Qualification	Other Directorships
Mr. Karthikeyan T DIN: 06877712 Age: 54 years Address: No.86L Brindavan Apartment, Pt. Rajan Salai, K.K. Nagar, Chennai - 600078 Nationality: Indian Designation: Independent Director Occupation: Business	<b>DoA:</b> March 27, 2014 <i>Term</i> : Retire by rotation	M.B.A	Acewin Biotech India Limited
Mrs. Ruth Hilda Anthonysamy DIN:07008045 Age: 37 years Address: 9, Kumaran Colony, 8th Street, Vadapalani, Chennai – 600 026. Designation: Independent Director Occupation: Service	DoA: November 3, 2014 <i>Term</i> : Liable to retire by rotation	M.A	Acewin Biotech India Limited

# **Brief Profile of our directors:**

**Mr. Jesudas Premkumar Sebastian:** aged 41 years, is a Bachelor of Engineering from Annamalai University, Chidambaram, passed in the year 1995. He has completed advanced diploma in Computer application and programming in Bitech, Chennai. He has deep work experience in the Information Technology Sector. He has more than 16 years' experience in Information Technology and related activities. He has acquired controlling of the Company on October 1, 2013. Mr. Jesudas joined the Company on March 1, 2014 as Chief Operating Officer and was appointed as Managing Director with effect from November 3, 2014.

**Mr. Santiago Allwin Roger:** aged 65 years is qualified in Master of Arts. He is a retired college professor and presently having private coaching center for studies. He is the Independent Director of our Company.

**Mr. Karthikeyan. T**: aged 54 years has completed Master of Business Administration from Annamalai University, Chidambaram. He is a Management Consultant providing service in the field of marketing and has more than 20 years of experience in marketing and product developments. He is the Independent Director of our Company.

**Mrs. Ruth Hilda Anthonysamy** aged 37 years is B.Sc., M.A (Personnel Management and Industrial Relations) is an Human Resource Consultant. She is having more than 10 year's working experience in Human Relations and related activities. She is an Independent Director of our Company.

# **Confirmation:**

As on the date of this Prospectus:

- 1. None of the Directors of the Company are related to each other.
- 2. There are no arrangements or understanding with major shareholders, customers, suppliers or any other entity, pursuant to which any of the Directors or Key Management Personnel were selected as a Director or member of the senior management.
- 3. The Directors of Our Company have not entered into any service contracts with our Company which provides for benefits upon termination of employment
- 4. None of the above mentioned Directors are on the RBI List of willful defaulters.
- 5. Further, none of our Directors are or were directors of any company whose shares were (a) suspended from trading by stock exchange(s) for more than 3 months during the five years prior to the date of filing the Prospectus or (b) delisted from the stock exchanges.
- 6. None of the Promoters, Persons forming part of our Promoter Group, Directors or persons in control of our Company, has been or is involved as a promoter, director or person in control of any other company, which is debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory authority. For further details refer Chapter titled "Outstanding Litigation and Material Developments" beginning on the page 134 of this Prospectus.

# **Relationship between our directors:**

None of the directors are related to each other.

# **Borrowing Powers of the Board:**

In terms of Articles of Association, the Board may from time to time, at its discretion raise or borrow any sum or sums of money for the purposes of the Company and subject to the provisions of the Companies Act may secure payment or repayment of the same in such manner and terms as prescribed by the Board of Directors, in particular by issue of debentures or bonds of the Company or by mortgage or charge of all or any part of the property of the Company and of its uncalled capitals for the time being.

# **Details of Appointment of Managing Director**

The Board of Directors of the Company at their meeting held on November 3, 2014, approved the appointment and remuneration to the Managing Director as recommended by Remuneration Committee. The remuneration paid to the Managing Director are subject to Sections 196, 197, 200, 203 and Schedule V and other applicable provisions of the Companies Act, 2013. The Managing Director Mr. Jesudas

Premkumar. S, is entitled to receive the following remuneration. The same has approved by the Shareholders in the EGM held on November 12, 2014.

# 2. Details of Remuneration to the Directors

# a.) Managing Director

The following are the terms of remuneration fixed by the Board:

- a. Basic Salary : Rs. 3,90,000/- per annum
- b. Other benefits : Rs. 9,10,000/- per annum
- i. Contribution to Provident Fund and Superannuation Fund to the extent not taxable under the Income Tax Act, 1961
- ii. Gratuity not exceeding One month's salary for each completed year of service
- iii. Encashment of Leave at the end of the tenure as per Company's rules
- iv. Provision of car for use on the Company's business and telecommunication facilities. personal long distance calls on telephone shall be billed by the Company to the Managing Director
- v. Reimbursement of traveling and entertainment expenses actually incurred by the Managing Director for the purpose of the business of the Company
- vi. Membership fees in any two clubs not being admission and Life Membership fees.
- vii. Mediclaim insurance cover for self and family as per company policy.

# b.) Executive Director

The Company does not have an Executive Director other than Managing Director.

# c.) Other Directors

The Company pays no sitting fees to its non-executive independent Directors for attending Board and Committee meetings.

Except the Managing Director who is entitled to statutory benefits upon termination of employment in the Company, no other Director is entitled to any benefit upon termination of their employment with the Company.

# Shareholding of the Directors including qualification shares, if any

As per the Article of Association of our Company, a Director is not required to hold any shares in our Company to qualify him for the office of Director of our Company. However, as on date of the Prospectus, the following directors hold shares, details of which are as under

Sr. No.	Name of the Director	No. of shares held	% of pre issue paid-up share capital
1	Mr. Jesudas Premkumar.S	43,05,100	91.32
2	Mr. Santiago Allwin Roger	100	0.002
3	Mr. Karthikeyan.T	100	0.002
4	Mrs. Ruth Hilda Anthonysamy	100	0.002

These shares are held by the said Directors in their personal capacity and either as sole or first holder.

# 1. Interest of Directors

All our Directors may be deemed to be interested to the extent of the fees payable to them for attending meetings of the Board or a committee thereof, and to the extent of reimbursement of expenses payable to them if any and to the extent of remuneration paid to them, if any, for services rendered as an officer or employee of our Company.

All our Directors may be interested in the Equity Shares already held by them or that may be allotted to them pursuant to the Issue and / or that may be allotted to companies, firms and trusts in which they are directors, members, partners or trustees, as the case may be.

Except as disclosed above, none of our Directors have any interest in any property acquired or proposed to be acquired by our Company in the last two years.

Our Director(s) may have further interest to the extent of any dividend payable to them and other distributions in respect of the Equity Shares. The Directors may also be interested to the extent of the options of the Company held by them, if any.

Our directors are also deemed to be interested in the loans or advances given by the Company, if any, in the ordinary course of business to the companies in which they are interested as a Director or any payment made to ventures with which they are associated with in any capacity for any services rendered to the company.

Except as stated in the section titled "Statement of Related Party Transactions" on page 128 of this Prospectus, the Directors do not have other interest in the business of the Company.

#### 2. Changes in our Board of Directors in the last three years

The following are the changes in the Board of Directors in the last 3 years and no changes thereafter have taken place:

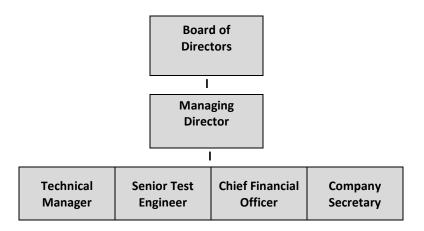
Name	Date	Remark	Date	Remark
Mr. Barthalome Francis	April 3, 2008	Appointed	July 24, 2014	Resigned
Mrs. Nirmalachinna Rani	April 3, 2008	Appointed	October 21, 2013	Resigned
Mrs. Kalaimani Thomas	October 21, 2013	Appointed	November 3, 2014	Resigned
Mr. Thomas Xavier J.	March 27, 2014	Appointed	November 3, 2014	Resigned
Mr. Santiago Allwin Roger	March 27, 2014	Appointed		
Mr. Karthikeyan. T	March 27, 2014	Appointed		
Mr. Jesudas Premkumar. S	November 3, 2014	Appointed		
Mrs. Ruth Hilda Anthonysamy	November 3, 2014	Appointed		

None of our Director has been selected as Director or member of senior management pursuant to any agreement or understanding with major shareholders, customers or others.

Except as stated in the Prospectus, none of our Directors have entered into any service contracts which would entitle them for any benefits upon termination of employment.

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#### 1. Management Organisation Structure



#### Corporate Governance

The provisions of the SME Equity Listing Agreement to be entered into with the Stock Exchange with respect to corporate governance and SEBI ICDR Regulations in respect of corporate governance will be applicable to our Company immediately upon the listing of its Equity Shares on the Stock Exchange. Our Company has complied with the corporate governance code in accordance with Clause 52 of the SME Equity Listing Agreement to be entered into with the Stock Exchange, particularly, in relation to appointment of independent directors to our Board and constitution of an audit committee, a remuneration committee and a shareholders grievance committee. Our Board functions either on its own or through committees constituted thereof, to oversee specific operational areas.

We have constituted/ reconstituted the following committees of our Board of Directors for compliance with corporate governance requirements:

- a) Audit Committee
- b) Remuneration / Compensation Committee
- c) Stakeholder/ Investor Relationship Committee
- d) IPO Committee

# **Composition of Board of Directors**

The Board of Directors of our Company has an optimum combination of executive and non-executive Directors as envisaged in Clause 52 of the Listing Agreement of BSE SME. Our Board has Four Directors out of which 3 are independent Directors. Our Chairman is Executive Director and is Promoter of our Company.

# **Board Structure**

Our Board comprises the following:

Name	Designation	
Mr. Jesudas Premkumar Sebastian	Chairman & Managing Director	
	Executive and non-independent	
Mr. Santiago Allwin Roger	Independent Director	
Mr. Karthikeyan. T	Independent Director	
Mrs. Ruth Hilda Anthonysamy	Independent Director	

Note: As per Clause 52 of the Listing Agreement of BSE SME,

Where the Chairman of the Board is a non-executive director, at least one-third of the Board should comprise of independent directors and in case he is an executive director, at least half of the Board should comprise of independent directors.

Provided that where the non-executive Chairman is a promoter of the company or is related to any promoter or person occupying management positions at the Board level or at one level below the Board, at least one-half of the Board of the company shall consist of independent directors.

# **Committees of the Board**

### A. Audit Committee

Our Company has constituted an Audit Committee, as per the provisions of Section 177 of the Companies Act 2013. The constitution of the Audit Committee was approved at the Meeting of the Board of Directors on June 2, 2015. The committee functions as prescribed under Section 177 of the Companies Act, 2013 and Clause 52 of the listing agreement. The members of the committee at present are:

Member of Audit Committee	Designation of Committee	Nature of Directorship
Mr. Santiago Allwin Roger	Chairman	Independent Director
Mr. Karthikeyan .T	Member	Independent Director
Mr. Jesudas Premkumar S	Member	Executive, Non-Independent

#### **Role of Audit Committee:**

The role of the Audit Committee is in accordance with Section 177 of the Companies Act 2013 and Clause 52 of the Equity Listing Agreements of BSE is as follows:

The scope of Audit Committee shall include but shall not be restricted to the following:

- 1) The recommendation for appointment, remuneration and terms of appointment of auditors of the company;
- 2) Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- 3) Reviewing, with the management, performance of statutory and internal auditors, if any, adequacy of the internal control systems.

- 4) Examination of the financial statement and the auditors' report thereon;
- 5) Approval or any subsequent modification of transactions of the company with related parties;
- 6) Scrutiny of inter-corporate loans and investments;
- 7) Valuation of undertakings or assets of the company, wherever it is necessary;
- 8) Evaluation of internal financial controls and risk management systems;
- 9) Monitoring the end use of funds raised through public offers and related matters.
- 10) Oversight of the company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- 11) Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the statutory auditor and the fixation of audit fees.
- 12) Approval of payment to statutory auditors for any other services rendered by the statutory auditors.
- 13) Reviewing, with the management, the annual financial statements before submission to the board for approval, with particular reference to:
  - a) matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of Section 134 of the Companies Act 2013;
  - b) Changes, if any, in accounting policies and practices and reasons for the same
  - c) Major accounting entries involving estimates based on the exercise of judgment by management
  - d) Significant adjustments made in the financial statements arising out of audit findings
  - e) Compliance with listing and other legal requirements relating to financial statements
  - f) Disclosure of any related party transactions
  - g) Qualifications in the draft audit report.
- 14) Reviewing, with the management, the quarterly financial statements before submission to the board for approval
- 15) Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- 16) Reviewing, with the management, performance of statutory and internal auditors, and adequacy of the internal control systems.
- 17) Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.

- 19) Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
- 20) Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
- 21) To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.
- 22) To review the functioning of the whistle blower mechanism, in case the same is existing.
- 23) Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience & background, etc. of the candidate.
- 24) Carrying out any other function as is mentioned in the terms of reference of the Audit Committee.

The Audit Committee shall mandatorily review the following information:

- a. Management discussion and analysis of financial condition and results of operations;
- b. Statement of significant related party transactions(as defined by the audit committee), submitted by management;
- c. Management letters / letters of internal control weaknesses issued by the statutory auditors;
- d. Internal audit reports relating to internal control weaknesses; and
- e. The appointment, removal and terms of remuneration of the chief internal auditor.

Meeting of the Audit Committee and relevant quorum

The audit committee shall meet at least 4 times in a year and not more than 4 months shall elapse between 2 meetings. The quorum shall be either 2 members or one third of the members of the Audit Committee whichever is greater, but there shall be a minimum of 2 Independent Directors, who are present.

# **B.** Remuneration Committee

The Remuneration Committee was constituted at our Board meeting held on June 2, 2015 and comprises of following Directors:

Member of Remuneration Committee	Designation of Committee	Nature of Directorship
Mr. Santiago Allwin Roger	Chairman	Independent
Mr. Jesudas Premkumar	Member	Executive, Non-Independent
Mr. Karthikeyan. T	Member	Independent

The Remuneration Committee has been empowered with the role and function as per the provisions as specified under the BSE SME Equity Listing Agreement, the Act including recommending/ reviewing remuneration of the Managing Directors and Whole Time Directors based on their performance and defined assessment criteria.

The terms of reference of the Remuneration Committee include the following:

- 1. Recommending /reviewing remuneration of the Managing Director and Whole-time Directors based on their performance and defined assessment criteria based on reference by the Board.
- 2. Carrying out any other function as is mandated by the Board from time to time and/or enforced by any statutory notification, amendment or modification as may be applicable.

Quorum for Remuneration Committee

The quorum necessary for a meeting of the Remuneration Committee shall be 2 members.

# C. Stakeholder/ Investor Relationship Committee

Our Company has formed the Stakeholder/ Investor Relationship Committee vide Resolution passed in the meeting of the Board of Director dated June 2, 2015. The Committee comprises the following Directors:

Name of Director	Designation of Committee	Nature of Directorship
Mr. Santiago Allwin Roger	Chairman	Independent
Mr. Jesudas Premkumar.S	Member	Executive, Non-Independent
Mr. Karthikeyan. T	Member	Independent

The Committee normally meets as and when required. The committee looks into the following:

- 1. It shall have the authority to investigate into any matter in relation to transfer of securities or referred to it by the Board and for this purpose, shall have full access to information contained in the records of our Company and external professional advice, if necessary.
- 2. To investigate any activity within its terms of reference.
- 3. To seek information from any employee.
- 4. To seek information from share transfer agents.
- 5. To obtain outside legal or other professional advice.
- 6. To secure attendance of outsiders with relevant expertise, if it consider necessary.
- 7. To approve issue of duplicate share certificates and to oversee and review all matters connected with the transfer, transmission and issue of securities.
- 8. To approve share transfer / transmission of securities periodically, whether by circular resolution or otherwise.
- 9. To look into redressing of shareholders' complaint like transfer of shares, non-receipt of balance sheet, non receipt of declared dividends, etc.
- 10. To oversee the performance of the Registrar and Transfer Agents and recommend measures for overall improvement in the quality of investors services.

Quorum for Stakeholder/ Investor Relationship Committee

The quorum necessary for a meeting of the Stakeholder/ Investor Relationship Committee shall be 2 members.

D. IPO Committee

This Committee is responsible for dealing with all matters in relation to the initial public offering of our Company. Pursuant to this, the Committee has been authorized by the Board pursuant to a resolution dated June 2, 2015, to carry out and decide upon all activities in connection with the Issue.

Name of Director	Designation of Committee	Nature of Directorship
Mrs. Ruth Hilda Anthonysamy	Chairman	Independent
Mr. Jesudas Premkumar. S	Member	Executive, Non-Independent
Mr. Karthikeyan. T	Member	Independent

The functions of the committee in connection with the Issue include but are not limited to

- a) To decide on the actual size of the IPO, including any offer for sale by promoters/ shareholders, and/or reservation for employees, timing, pricing and all the terms and conditions of the issue of the shares, including the price and to accept any amendments, modifications, variations or alterations thereof;
- b) To appoint and enter into arrangements with the lead managers/ book running lead managers, market makers, co-managers to the Issue, underwriters to the Issue, Depositories, syndicate members to the Issue, stabilizing agent, brokers to the Issue, escrow collection bankers to the issue, registrars, legal advisors and any other agencies or persons;
- c) To finalize and settle and to execute and deliver or arrange the delivery of the draft offering document (the draft red herring prospectus), final prospectus, syndicate agreement, underwriting agreement, escrow agreement and all other documents, deeds, agreements and Instruments as may be required or desirable in connection with the issue of shares or the IPO by the Company;
- d) To open a separate current account in the name and style of "OFS Technologies IPO A/c-R" and "OFS Technologies IPO A/c-NR", with a scheduled bank to receive applications along with application monies in respect of the issue of the shares of the Company;
- e) To open a bank account of the Company in the name and style of "OFS Technologies IPO A/c" and "OFS Technologies Refund A/c" for the handling of refunds for the Issue;
- f) To make any applications to the FIPB, RBI and such other authorities, as may be required, for the purpose of Issue of shares by the Company to non-resident investors such as NRIs and FIIs;
- g) To make applications for listing of the equity shares of the Company in one or more stock exchange(s)/ SME Exchange(s) and to execute and to deliver or arrange the delivery of the listing agreement(s) or equivalent documentation to the concerned stock exchange(s) / SME Exchange(s);
- h) To settle all questions, difficulties or doubts that may arise in regard to such Issues or allotment as it may, in its absolute discretion deem fit; and
- To do all such acts, deeds, matters and things as it may, in its absolute discretion, deem necessary or desirable for such purpose, including without limitation, allocation and allotment of the shares as permissible in law, Issue of share certificates in accordance with the relevant rules;
- j) To approve and adopt the draft prospectus/draft red herring prospectus, red herring prospectus, prospectus and any other offering document for the IPO as required under Section 32 and other relevant provisions of the Companies Act, 2013 and to file the same with the Registrar of

Companies, Karnataka, Bengaluru, ("ROC") Stock Exchange(s) / SME Exchange(s) and SEBI, as the case may be, and to make any corrections or alterations therein

- k) To approve expenditure in relation to the IPO
- I) To dematerialize the equity shares of the Company and to sign agreements and / or such other documents as may be required with the National Securities Depository Limited, the Central Depository Services (India) Limited and such other agencies, authorities or bodies as may be required in this connection";

#### Quorum for IPO Committee

The quorum necessary for a meeting of the IPO Committee shall be 2 members.

#### **Key Management Personnel**

Our company is managed under the supervision of the Board of Directors by professional management. The details regarding our Key management personnel are as follows:

**Mr. Jesudas Premkumar Sebastian,** aged 41 years, is the Managing Director of our Company. He is a Bachelor of Engineering from Annamalai University, Chidambaram, passed in the year 1995. He has completed advanced diploma in Computer application and programming in Bitech, Chennai. He has more than 16 years' experience in Information Technology and related activities. Mr. Jesudas joined the Company as Chief Operating Officer on March 1, 2014 and was appointed as the Managing Director with effect from November 3, 2014. He looks after the overall management of the Company. He was paid a gross compensation of Rs. 13.00 lac per annum.

**Mr. M. Ezhumalai**, aged 36 years, is the Chief Finance Officer and heads the Finance & Accounts Department of our Company. He is a qualified with Bachelor of Arts in corporate secretaryship from Periyar University and passed Master of Commerce from University of Madras. He is having experience of more than 10 years in IT industry. He joined the Company on April 6, 2015. He was paid a gross compensation of Rs. 9.20 lac per annum.

**Mr. Manivel Kumarasamy** aged 27 years, is the Company Secretary and Compliance Officer of our Company. He looks after various compliances of our Company. He is qualified with B.Sc, Masters degree in Business Administration and qualified Company Secretary. Mr. Manivel is having 3 years experience in Secretarial Department. He was paid a gross compensation of Rs. 5.05 lac per annum.

Chief Financial Officer is under probation for six months from the date of appointment.

There is no arrangement or understanding with major shareholders, customers, suppliers or others pursuant to which any person was selected as director.

# **Shareholding of Key Management Personnel**

Mr. Jesudas Premkumar S, the Chairman & Managing Director holds 43,05,100 Equity Shares of our Company. None of other Key Managerial Personnel hold any shares of the Company as on the date of this Prospectus.

# Bonus or Profit Sharing Plan for the Key Managerial Personnel

Except the payment of salaries and perquisites, the company provides other benefits to the employees that are uniform to all the employees of the company. The Company does not have any profit sharing or stock option plans for any of its employees.

# Loans to Key Managerial Personnel

There are no loans outstanding against Key Managerial Personnel as on June 30, 2015.

# **Changes in the Key Managerial Personnel**

Except for the following, there have been no changes in the Key Managerial Personnel of the Company in the previous three years:

Sr. No.	Name	Designation	Date of Joining	Date of designation change/Leaving	Remarks
1.	Mr. Jesudas Premkumar	Chief Operating Officer	March 1, 2014	November 2, 2014	Appointed
	Sebastian	Managing Director	November 3, 2014	N.A	
2.	Mr. M. Ezhumalai	Chief Finance Officer	April 6, 2015	N.A.	Appointed
3.	Mr. Manivel Kumarasamy	Asst. Company Secretary	April 15, 2014	July, 23, 2014	Appointed
		Company Secretary & Compliance Officer	July 24, 2014	N.A	
4.	Mrs. Kalaimani Thomas	Managing Director	October 21, 2013	July 24, 2014	Appointed and resigned
5.	Mr. Prodyut Bhattacharyya	Chief Financial Officer	October 1, 2014	March 2, 2015	Appointed and resigned

# **Employees Stock Option Plan**

The Company has no Employees Stock Option Scheme/ Employee Stock Purchase Scheme.

# Payment or Benefit to officers of the Company

Except as stated otherwise in this Prospectus, no non-salary amount or benefit has been paid or given or is intended to be paid or given to any of the Company's employees including the Key Management Personnel



and our Directors. Except as disclosed in this Prospectus, none of the beneficiaries of loans, and advances and sundry debtors are related to the Directors of the Company.

#### **Relation of the Key Managerial Personnel with our Promoters/Directors**

None of the Promoters/Directors of our Company have any relationship whatsoever, with any of other Key Managerial personnel.

#### Policy on Disclosures and Internal Procedure for Prevention of Insider Trading

We will comply with the provisions of the SEBI (Prohibition of Insider Trading) Regulations, 2015 after listing of our Company's shares on the Stock Exchange.

Mr. Manivel Kumarasamy, Company Secretary and Compliance Officer, is responsible for setting forth policies, procedures, monitoring and adhering to the rules for the prevention of dissemination of price sensitive information and the implementation of the code of conduct under the overall supervision of the Board.

#### **OUR PROMOTERS AND PROMOTER GROUP**

#### The details of the promoter are as under:



**Mr. Jesudas Premkumar Sebastian:** aged 41 years, is a Bachelor of Engineering from Annamalai University, Chidambaram passed in the year 1995. He has completed advanced diploma in Computer application and programming in Bitech, Chennai. He has deep work experience in the Information Technology Sector. He has more than 16 years' experience in Information Technology and related activities. He has acquired controlling of the Company on October 1, 2013. Mr. Jesudas joined the Company as Chief Operating Officer on March 1, 2014 and was appointed as the Managing Director with effect from November 3, 2014. He looks after the overall management of the Company.

Name	Mr. Jesudas Premkumar Sebastian
Permanent Account Number	ALIPP4277B
Passport Number	G0848541
Voter ID	FTJ4243135
Driving License	F/TN/022/025307/2002
Bank Account Details	164301000002314, Indian Overseas Bank
	Srinagar Colony, Chennai

#### **Declaration and Confirmation**

Our Company undertakes that the details of Permanent Account Number, Bank Account Number and Passport Number of the Promoters will be submitted to the BSE SME Platform, where the securities of our Company are proposed to be listed at the time of submission of Prospectus.

Our Promoters and the members of Promoter group have confirmed that they have not been identified as willful defaulters by the RBI or any other governmental authority. Neither (i) the Promoters, the members of the Promoter Group and the Group Entities; nor (ii) the entities with which the Promoters are or were associated as a Promoter, Director or person in control, are debarred or prohibited from accessing the capital market for any reason by the SEBI or any other authority. There are no violations of securities laws committed by our Promoters and the Group Entities in the past or currently pending against them.

#### **Common Pursuits**

The Promoter of the Company has not promoted any Company other than our Company, hence common pursuits of business objects similar to our business does not arise. Further there is no other Company as described in the Group.

#### **Interest of our Promoters**

The Promoter of the Company is interested to the extent of his shareholding and also to the extent of any dividend payable to him and other distributions in respect of the Equity Shares held in our Company. Further, our Promoter is interested to the extent of remuneration and reimbursement payable to him and as a Director for the fees if any, payable to him for attending meetings of the Board or a Committee thereof. For the payments that are made by the Company to the Promoters, please refer to the section titled "Related Party Transactions" on page 128 of this Prospectus. Except the Agreement stated under the "Objects of the Issue" on page no. 53 of this Prospectus. We have not entered into any contract, agreements or arrangements during the preceding two years from the date of this Prospectus in which the Promoters are directly or indirectly interested. Further no payments have been made to him in respect of the contracts, agreements or arrangements which are proposed to be made with him including the properties purchased by the Company other than in the normal course of business.

#### Payment or benefits to the Promoters

Further, save and except as stated otherwise in the chapters titled "Business Overview" and "Our Management" and the chapter titled "Financial Statements" beginning on page 73, 93 and 112 respectively, of the Prospectus and to the extent of Equity Shares held by him, our Promoters do not have any other interests in our Company as on the date of filing of the Prospectus. There is no bonus or profit sharing plan for our Promoters.

#### **Related Party Transactions**

For details on our related party transactions please refer to *"Annexure O"* titled *"Related Party Transactions"* of chapter titled *"Financial Statements"* on page 112 of the Prospectus.

#### Companies / Firms with which the Promoters have disassociated in the last three years

Our Promoter has not disassociated from any company during the three years preceding the date of this Prospectus

#### **OUR PROMOTER GROUP AND GROUP ENTITIES**

Our Promoter Group in terms of SEBI (ICDR) Regulations, 2009 includes the following persons:

In addition to the Promoters named in above section, the following natural persons are part of our Promoter Group in terms of Regulation 2(1)(zb) of SEBI ICDR Regulations:

Relationship	Mr. Jesudas Premkumar Sebastian					
Spouse	Mrs. Aroquia Sagaya Merci					
Father	Mr. Sebastian					
Mother	Mrs. Arulmary					
Son	<ol> <li>Jonathan Jesudas</li> <li>Jordan Christoper</li> </ol>					
Daughter (including step daughter)	Nil					
Brother (including step Brother)	Nil					
Sister (including step sister)	Ms. Josphine. S					
Wife's Father	Mr. Marie Antonie (late)					
Wife's Mother	Mrs. Pushpamary					
Wife's Brother	<ol> <li>Mr. Jean Marie Joseph Thilaq</li> <li>Mr. Louis Amritharaj</li> </ol>					
Wife's Sister	Nil					

#### Our Promoter Group Companies as defined under Regulation 2(1)(zb) of the SEBI (ICDR) Regulations, 2009:

There are no Company or entity as defined under Regulation 2(1)(zb) of the SEBI (ICDR) Regulations, 2009 and more described below, promoted by the promoter of the Company.

Nature of relationship	Entity
Anybody corporate in which ten percent or more of the equity	
share capital is held by the promoter or an immediate relative of	Nil
the promoter or a firm or HUF in which the promoter or any one	INII
or more of his immediate relative is a member.	
Any Body corporate in which a body corporate as provided above	Nil
holds ten percent or more of the equity share capital	INII
Any HUF or firm in which the aggregate shareholding of the	
promoter and his immediate relatives is equal to or more than ten	Nil
percent of the total.	

# Group Companies with negative net worth, under winding up or which has become a sick industrial Company

None of the entities forming part of Group Companies is a sick company under the meaning of SICA and none of them are under winding up.

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Common Pursuits / Conflict of Interest amongst the Group Companies and Associate Companies with our Company

Since there are no companies in the Group as defined, the conflict of interest among Group Companies does not arise.

#### **Related Business Transactions**

Except as disclosed in *"Annexure O"* titled *"Related Party Transactions"* of chapter titled *"Financial Statements"* on page 128, our Company has not entered in to any business transaction with the related parties.

#### **Other Confirmation**

#### Interest in sales and purchases

Except as disclosed in *"Annexure O"* titled *"Related Party Transactions"* of chapter titled *"Financial Statements"* on page 128 of the Prospectus, there have been no sales and purchases between us and our Group Companies and Entities.

#### **Business Interest**

Except as disclosed in *"Annexure O"* titled *"Related Party Transactions"* of chapter titled *"Financial Statements"* on page 128 of the Prospectus, none of the Group entities/ persons and associate companies has any business interest in our Company.

#### **Defunct Group Companies**

None of the Group Companies remain defunct and no application has been made to the Registrar of Companies for striking off their name from the ROC, during the five years preceding the date of filing this Prospectus.

#### Interest in promotion of our Company

Except as disclosed in *"Annexure O"* titled *"Related Party Transactions"* of chapter titled *"Financial Statements"* on page 128 and *"Our Promoters"* on page 107 of the Prospectus, none of the Group Companies and Entities are interested in the promotion of our Company.

#### Interest in the property of our Company

Except as disclosed in the chapters titled *"Business Overview"* and *"Annexure O"* titled *"Related Party Transactions"* of chapter titled *"Financial Statements"* beginning on pages 73 and 128 of the Prospectus, our Group Companies and Entities do not have any interest in any property acquired by or proposed to be acquired by our Company two years prior to filing of the Prospectus.

#### Interest in the transaction involving acquisition of land

None of our Group Companies and Entities was interested in any transaction with our Company involving acquisition of land or construction of building.

#### **DIVIDEND POLICY**

Dividends, other than interim dividends, may be declared at the AGM of our shareholders based on the recommendation of our Board of Directors. Our Board may, at its discretion, recommend dividends to be paid to the shareholders, considering a number of factors including, without limitation, our Company's future expansion plans and capital requirements, profits earned during the Fiscal, cost of raising funds from alternate sources, liquidity position, applicable taxes including tax on dividend, as well as exemptions under tax laws available to various categories of investors from time to time, legal restrictions, our Articles of Association and other factors considered relevant by the Board of Directors.

In addition, our ability to pay dividends may be impacted by a number of factors, including restrictive covenants under the loan or financing arrangements we may enter into to finance our various projects and also the fund requirements for our projects.

Our Company has not paid any dividend since incorporation. However, this is not necessarily indicative of our dividend policy or dividend amounts, if any, in the future.

#### **SECTION V - FINANCIAL INFORMATION**

#### FINANCIAL STATEMENTS

# FINANCIAL INFORMATION OF THE COMPANY INDEPENDENT AUDITOR'S REPORT ON RESTATED FINANCIAL STATEMENTS

To, The Board of Directors, OFS Technologies Limited No.510, 2nd Floor, 16<sup>th</sup> Cross, 2<sup>nd</sup> Stage, Indira Nagar, Bangalore – 560 038, Karnataka

Dear Sirs,

#### **1. Report on Restated Financial Statements**

We have examined the Restated Financial Statements of **OFS Technologies Limited** (formerly known as Bole Technologies Limited) (Hereinafter referred as "the Company"), the summarized statements of which annexed to this report have been prepared in accordance with the requirements of:

- a) Section 26 of Companies Act, 2013, as amended (hereinafter referred to as the "Act") read with the applicable provisions within Rule 4 to 6 of Companies (Prospectus and Allotment of Securities) Rules, 2014 and
- b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 ("the Regulation") ("SEBI ICDR Regulations") issued by the Securities and Exchange Board of India (SEBI) and amendments made thereto from time to time;
- c) The terms of reference to our engagements with the Company requesting us to examine financial statements referred to above and proposed to be included in the Prospectus/ Prospectus being issued by the Company for its proposed Initial Public Offering of equity shares in SME Platform of BSE Limited ("IPO" or "SME IPO"); and
- d) The (Revised) Guidance Note on Reports in Company Prospectuses issued by the Institute of Chartered Accountants of India ("ICAI"); and
- e) In terms of Schedule VIII of the SEBI (ICDR) Regulations, 2009 and other provisions relating to accounts, we, A.N. Damania & Co, Chartered Accountants, have been subjected to the peer review process of the Institute of Chartered Accountants of India (ICAI) and hold a valid certificate issued by the "Peer Review Board" of the ICAI.
- 2. The Restated Summary Statements and Financial information of the Company have been extracted by the management from the Audited Financial Statements of the Company for the three months period ended on 30th June 2015 and for the financial year ended March 31 2015, March 31 2014, March 31 2013, March 31 2012 and March 31 2011, which have been approved by the Board of Directors.
- 3. Financial Statements for the quarter ended on 30th June 2015 and for the year ended 31st March 2015, 31st March 2014, and 31st March 2013 have been audited by the Company's statutory auditors CA V. Krishnamoorthy, Chartered Accountant and Financial Statements for the years ended on 31st March 2012

and 31st March 2011 have been audited by M/s. S. Devaraj & Co., Chartered Accountants and accordingly reliance has been placed on the financial information examined by them for the said period/years. The Financial Report included for these years and period is based solely on the report submitted by them. We have carried out re-audit of the financial statements for the period ended on 30<sup>th</sup> June 2015 and for the year ended on 31<sup>st</sup> March 2015 as required by SEBI Regulations.

- 4. Financial Information as per Audited Financial Statements:
  - 1. We have examined:
  - a) The attached Restated Statement of Assets and Liabilities of the Company, as at June 30, 2015, March 31, 2015, March 31, 2014, March 31, 2013, March 31, 2012 and March 31 2011 (Annexure-A);
  - b) The attached Restated Statement of Profits and Losses of the Company for financial period/years ended on June 30, 2015, March 31, 2015, March 31, 2014, March 31, 2013, March 31, 2012 and March 31 2011. (Annexure-B);
  - c) The attached Restated Statement of Cash Flows of the Company for financial period/years ended on June 30, 2015, March 31, 2015, March 31, 2014, March 31, 2013, March 31, 2012 and March 31 2011. (Annexure-C);
  - d) The Significant Accounting Policies adopted by the Company and notes to the Restated Financial Statements along with adjustments on account of audit qualifications / adjustments / regroupings. (Annexure-D);
     (Collectively hereinafter referred as "Restated Financial Statements" or "Restated Summary Statements")
  - 2. In accordance with the requirements of Act, ICDR Regulations, Guidance Note on the reports in Company Prospectus (Revised) issued by ICAI and the terms of our Engagement Letter, we further report that:
    - i) The "Restated Statement of Assets and Liabilities" as set out in Annexure-A to this report, of the Company as at June 30, 2015, March 31, 2015, March 31, 2014, March 31, 2013, March 31, 2012 and March 31 2011 are prepared by the Company and approved by the Board of Directors. This Statement of Assets and Liabilities, as restated have been arrived at after making such adjustments and regroupings to the individual Financial Statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to the Restated Summary Statements as set out in Annexure-D to this Report.
    - ii) The "Restated Statement of Profit and Loss" as set out in Annexure-B to this report, of the Company for financial period/years ended on June 30, 2015, March 31, 2015, March 31, 2014, March 31, 2013, March 31, 2012 and March 31 2011 are prepared by the Company and approved by the Board of Directors. This Statement of Profit and Loss, as restated have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to the Restated Summary Statements as set out in Annexure-D to this Report.
    - iii) The "Restated Statement of Cash Flow" as set out in Annexure-C to this report, of the Company for financial period/years ended on June 30, 2015, March 31, 2015, March 31, 2014, March 31, 2013, March 31, 2012 and March 31 2011 are prepared by the Company and approved by the Board of Directors. This Statement of Cash Flow, as restated, have been arrived at after making such

adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Restated Summary Statements as set out in Annexure-D to this Report.

Based on the above and also as per the reliance placed by us on the audited financial statements of the Company and Auditors Report thereon which have been prepared by Statutory Auditor of the Company for the period ended on June 30, 2015 and for the year ended on March 31, 2015, March 31, 2014, March 31, 2013, March 31, 2012 and March 31 2011, we are of the opinion that **"Restated Financial Statements"** or "Restated Summary Statements" have been made after incorporating:

- a) Adjustments for any material amounts in the respective financial years have been made to which they relate;
- b) There are no Extra-ordinary items that need to be disclosed separately in the Restated Summary Statements; and
- c) There are no qualifications in the statutory audit report.
- d) Adjustments in Restated Financial Statements have been made in accordance with the correct accounting policies.
- e) There are no changes in accounting policies, which needs to be adjusted in the "Restated Financial Statements" except for provision for Gratuity.
- f) There are no revaluation reserves, which need to be disclosed separately in the "Restated Financial Statements".
- 5. Other Financial Information:
  - a) We have also examined the following financial information as set out in annexure prepared by the Management and as approved by the Board of Directors of the Company for the period ended on June 30, 2015 and for the year ended on March 31, 2015, March 31, 2014, March 31, 2013, March 31, 2012 and March 31 2011.

Restated Statement of Share Capital, Reserves And Surplus	Annexure – E
Restated Statement of Deferred Tax (Assets) / Liabilities	Annexure – F
Restated Statement of Current Liabilities And Short Term Provisions	Annexure – G
Restated Statement of Fixed Assets	Annexure – H
Restated Statement of Long-Term Loans And Advances	Annexure – I
Restated Statement of Trade Receivables	Annexure – J
Restated Statement of Cash & Cash Equivalents	Annexure – K
Restated Statement of Other Current Assets	Annexure – L
Restated Statement of Other Income	Annexure – M
Restated Statement of Mandatory Accounting Ratios	Annexure – N
Restated Statement of Related party transaction	Annexure – O
Restated Statement of Capitalization	Annexure – P
Restated Statement of Tax shelter	Annexure – Q
Segment Reporting	Annexure – R

- b) The Restated Financial Information contain all the disclosures required by the SEBI ICDR regulations and partial disclosures as required by Accounting Standards notified under the Companies Act, 1956 read with the General Circular 15/ 2013 dated September 13, 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Act.
- c) We have carried out Re-audit of the financial statements for the period ended on June 30, 2015 and for the year ended on March 31, 2015 as required by SEBI regulations. We have not audited any financial statements of the Company as of any date or for any period subsequent to June 30, 2015. Accordingly, we do not express any opinion on the financial position, results or cash flows of the Company as of any date or for any period subsequent to June 30, 2015.
- d) The preparation and presentation of the Financial Statements referred to above are based on the Audited financial statements of the Company in accordance with the provisions of the Act and the Financial Information referred to above is the responsibility of the management of the Company.
- e) In our opinion, the above financial information contained in Annexure A to P of this report read along with the Restated statement of Significant Accounting Polices and Notes as set out in Annexure-D are prepared after making adjustments and regrouping as considered appropriate and have been prepared in accordance with paragraph B, Section 26 of the Act, the SEBI Regulations, The Revised Guidance Note on Reports in Company Prospectus and Guidance Note on Audit Reports/Certificates on Financial Information in Offer Documents issued by the Institute of Chartered Accountants of India ("ICAI") to the extent applicable, as amended from time to time, and in terms of our engagement as agreed with you. We did not perform audit tests for the purpose of expressing an opinion on individual balances of account or summaries of selected transactions, and accordingly, we express no such opinion thereon.
- f) Consequently, the financial information has been prepared after making such regroupings and adjustments as were, in our opinion, considered appropriate to comply with the same. As result of these regroupings and adjustments, the amount reported in the financial information may not necessarily be same as those appearing in the respective audited financial statements for the relevant years.
- g) The report should not in any way be construed as a re-issuance or re-dating of any of the previous audit report, nor should this be construed as a new opinion on any of the financial statements referred to herein.
- h) We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- Our report is intended solely for use of the management and for inclusion in the Offer Document in connection with the IPO-SME for Proposed Issue of Equity Shares of the Company and our report should not be used, referred to or adjusted for any other purpose without our written consent.
- 6. Auditor's Responsibility

Our responsibility is to express an opinion on these restated financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### 8. Basis for Qualified Opinion

As stated in Note No. iii(b) of Notes on Restatement made in the Restated Financials, Provision of Gratuity not being provided on actuarial basis, is non-compliance with the requirements of Accounting Standard 15 'Employee Benefits' issued by the ICAI. In the absence of an actuarial valuation being made, we are unable to quantify the effect, if any, on the profits of the Company for the years ended 31st March, 2014 and31st March 2015.

#### 9. Qualified Opinion

In our opinion and to the best of our information and according to the explanations given to us, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, the restated financial statements read together with the notes thereon, give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, to the extent applicable;

- a) In the case of Restated Statement of Assets and Liabilities of the Company as at June 30, 2015, March 31, 2015, March 31, 2015, March 31, 2014, March 31, 2013, March 31, 2012 and March 31 2011;
- b) In the case of the Restated Statement of Profit and Loss, of the profit of the Company for the period/years ended on that date; and
- c) In the case of the Restated Cash Flow Statement, of the cash flows of the Company for the period/years ended on that date.

For A. N. Damania & Co. Chartered Accountants Firm Regn. No. 102077W

Ashvin Damania Proprietor Membership No.: 040166

Place: Mumbai Date: August 10, 2015

# Annexure A

## SUMMARY OF FINANCIAL DATA

# STATEMENT OF ASSETS AND LIABILITIES AS RESTATED

						(Rs. In lac	c)
	Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011
(1)	Equity & Liabilities						
	Shareholders' Funds						
	(a) Share capital	471.05	471.05	301.05	1.00	1.00	1.00
	(b) Reserves & surplus	196.25	139.84	14.97	6.52	4.42	3.07
(2)	Non Current Liabilities						
	(a) Long term borrowings	-	-	-	-	-	
	(b) Deferred tax liabilities (net)	-	0.05	-	-	-	
	(c) Other long-term liabilities	-	-	3.09	0.18	-	
	(d) Long Term Provisions	2.14	2.14	1.44	-	-	
(3)	Current Liabilities						
	(a) Short term borrowings	-	-	-	-	-	
	(b) Trade payables	44.90	5.90	21.93	9.63	0.36	5.62
	(c) Other current liabilities	3.66	-	9.08	4.58	20.50	5.92
	(d) Short term provisions	50.43	17.27	-	0.98	0.39	0.23
	Total	768.43	636.25	351.56	22.89	26.67	15.84
	Assets						
(4)	Non Current Assets						
	(a) Fixed Assets	277.23	297.56	300.82	-	-	
	(b) Deferred Tax Assets (Net)	1.68	-	-	-	-	
	(c) Long term loans and advances		-	-	-	-	
	(d) Other non current assets	19.46	19.18	14.73	13.39	0.27	0.31
(5)	Current Assets						
	(a) Current Investments	-	-	-	-	-	
	(b) Inventories	-	-	-	-	-	
	(c) Trade receivables	115.54	116.94	31.57	8.21	24.78	12.78
	(d) Cash and Cash Equivalents	162.11	21.75	0.54	0.45	1.88	0.50
	(e) Short term loans and advances	192.41	180.82	3.90	0.84	(0.26)	2.1
	(f) Other Current assets	-	-	-	-	-	
	Total	768.43	636.25	351.56	22.89	26.67	15.84

Annexure B STATEMENT OF PROFIT AND LOSS, AS RESTATED

				(Rs. In lac)			
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011	
Income							
Income from	235.56	459.65	40.85	20.75	38.56	59.97	
Operations							
Other Income	5.70	1.30	4.72	2.77	3.11	-	
Total	241.26	460.95	45.57	23.52	41.67	59.97	
Expenditure							
Employee benefits expense	83.60	47.11	31.50	-	-	2.50	
Finance charges	3.21	1.46	0.22	-	0.03	0.04	
Depreciation	20.87	103.66	-	-	-	-	
Other expenses	48.89	123.31	2.05	20.83	40.11	56.74	
Total	156.57	275.54	33.77	20.83	40.14	59.28	
Net Profit/ (Loss) before Tax	84.69	185.41	11.80	2.69	1.53	0.69	
Tax expenses – Current Tax Provision	30.01	59.91	4.08	0.59	0.17	0.23	
Current Tax relating to prior years	-	0.58	(0.73)	-	-	-	
Deferred Tax	(1.73)	0.05	-	-	-	-	
Profit/ (Loss) after Tax	56.41	124.87	8.45	2.10	1.36	0.46	

# Annexure C STATEMENT OF CASH FLOW, AS RESTATED

				(Rs. In lac)				
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011		
CASH FLOW FROM OPERATING ACTIVITIES								
Net Profit/(Loss) before tax	84.69	185.41	11.80	2.69	1.53	0.69		
Adjustment for:								
Depreciation	20.87	103.66	-	-	-			
Exchange Rate Fluctuation (Net)	(1.00)	(0.65)	(1.38)	(0.78)	(1.02)			
Interest	3.15	-	-	-	-			
Preliminary Expenses	-	0.04	0.04	0.04	0.04	0.04		
Operating Profit/(Loss) before Working capital changes	107.71	288.46	10.46	1.95	0.55	0.73		
Adjustments for:								
Decrease/ (Increase) in Other Non-Current Assets	-	0.23	0.04	(11.37)	-			
Decrease/ (Increase) in Trade & Other Receivables	2.12	(85.32)	(23.36)	15.56	(10.98)	(7.29		
Decrease (Increase) in Loans & Advances	11.59)	(176.92)	(3.06)	(1.10)	2.45	(0.43		
Increase (Decrease) in Other Non-Current Liabilities		(2.39)	4.35	0.18	-			
Increase (Decrease) in Current Liabilities/ provisions	42.66	(25.11)	15.82	(6.65)	9.30	(2.36		
Income Tax Paid	-	(47.33)	(3.39)	-	-	(0.35		
Net Cash flow from operating activities	140.90	(48.38)	0.86	(1.43)	1.32	(9.70		
Cash flow from Investing activities								
Purchase of Fixed Assets	(0.54)	(100.40)	(300.82)	-	-			
Net Cash flow from Investing activities	(0.54)	(100.40)	(300.82)	-	-			
Cash flow from Financing activities								
Increase in Share Capital	-	170.00	300.05	-	-			
Net Cash flow from Financing activities	-	170.00	300.05	-	-			
Net Increase in Cash & Cash Equivalents	140.36	21.22	0.09	(1.43)	1.32	(9.70		
Cash and Cash Equivalents at the beginning of the year	21.75	0.54	0.45	1.88	0.56	10.26		
Cash and cash equivalents at the end of the year/ Period	162.11	21.75	0.54	0.45	1.88	0.56		
Net Increase / (Decrease) in Cash & Cash Equivalents	140.36	21.22	0.09	(1.43)	1.32	(9.70		

# Annexure D

#### **Significant Accounting Policies & Notes to Accounts**

#### I. Significant Accounting Policies

## (A) BASIS OF ACCOUNTS

The financial statements are prepared and presented under the historical cost convention and evaluated on a going-concern basis using the accrual system of accounting in accordance with the accounting principles generally accepted in India (Indian GAAP) and the requirements of the Companies Act, 1956 (up to March 31, 2014), and notified sections, schedules and rules of the Companies Act 2013 (with effect from April 01, 2014), including the Accounting Standards as prescribed by the Companies (Accounting Standards) Rules, 2006 as per section 211(3C) of the Companies Act, 1956 (which are deemed to be applicable as Section 133 of the Companies Act, 2013 (—the Act ) read with Rule 7 of Companies (Accounts) Rules, 2014).

## (B) USE OF ESTIMATES

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent liabilities on the date of financial statements and reported amount of revenues and expenses for the year. Actual results could differ from these estimates. Difference between the actual result and estimates are recognized in the period in which the results are known/ materialized.

## (C) FIXED ASSETS

Fixed assets are stated at historical cost less accumulated depreciation and impairment losses. Cost includes purchase price and all other attributable cost to bring the assets to its working condition for the intended use. Subsequent expenditures related to an item of tangible asset are added to its book value only if they increase the future benefits from the existing asset beyond its previously assessed standard of performance.

#### (D) DEPRECIATION

The Company has provided depreciation on tangible fixed assets as per useful life specified in Part 'C' of Schedule II of the Act.

#### (E) IMPAIRMENT OF ASSETS

An asset is treated as impaired when the carrying cost of asset exceeds its recoverable value. An impairment loss is charged to the Profit and Loss Account in the year in which an asset is identified as impaired. The impairment loss recognised in prior accounting period is reversed if there has been a change in the estimate of recoverable amount.

#### (F) FOREIGN CURRENCY TRANSACTION

Transactions denominated in foreign currencies are recorded at the exchange rate prevailing on the date of the transaction or that approximates the actual rate at the date of the transaction. Monetary items denominated in foreign currencies at the year end are restated at year end rates. Any income or expense on account of exchange difference either on settlement or on translation is recognised in the Statement of Profit and Loss except in case of long term liabilities, where they relate to acquisition of fixed assets, in which case they are adjusted to the carrying cost of such assets.

# (G) REVENUE RECOGNITION

Revenue is recognized when invoices are raised and are accounted net of taxes and duties.

#### (H) EMPLOYEE BENEFITS

Short-term employee benefits are recognised as an expense in the Statement of Profit and Loss of the year in which the related service is rendered. Post employment and other long term employee benefits other than gratuity are recognised as an expense in the statement of profit and loss as and when paid. Incremental gratuity liability calculated on the basis of 15 days last drawn salary for each completed year of service is recognised as an expense in the restated statement of profit and loss.

## (I) CASH FLOW STATEMENT

Cash flows are reported using the indirect method, whereby profit / (loss) before extraordinary items and tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

## (J) EARNING PER SHARE

The Company reports basic and diluted earnings per equity share in accordance with (AS) 20, Earnings per share notified under the Companies (Accounting Standard) Rules, 2006 (as amended). Basic earnings per share have been computed by dividing net income by the weighted average number of equity Shares outstanding for the period. Diluted earning per equity shares have been computed using the weighted average number of equity shares and dilutive potential equity shares outstanding during the period.

# (K) TAXATION

Provision for taxation is made for the income tax liability as per the provisions of the Income Tax Act, 1961. Deferred Tax is recognized on timing differences being the differences between the taxable incomes and accounting incomes that originate in one period and are capable of reversal in one or more subsequent period, at the current rate of tax.

#### (L) PROVISION, CONTINGENT LIABILITIES AND CONTINGENT ASSETS

The Company recognizes a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. Where there is a possible obligation or a present obligation or a present obligation that the likelihood of outflow of resources is remote, no provision or disclosure is made. Contingent Assets are neither recognized nor disclosed in the financial statements.

#### II. CHANGES IN ACCOUNTING POLICIES IN THE PERIOD/YEARS COVERED IN THE RESTATED FINANCIALS

There are no changes in accounting policies, which needs to be adjusted in the "Restated Financial Statements" except for provision for Gratuity.

#### **III. NOTES ON RESTATEMENTS MADE IN THE RESTATED FINANCIALS**

i. The financial statements including financial information have been prepared after making such regroupings and adjustments, considered appropriate to comply with the same. As result of these regroupings and adjustments, the amount reported in the financial statements/information may not necessarily be same as those appearing in the respective audited financial statements for the relevant years.

#### ii. Micro, Small and Medium Enterprises Development Act, 2006

Based on the information available with the Company in respect of MSME (as defined in the Micro Small & Medium Enterprise Development Act, 2006) there are no delays in payment of dues to such enterprises during the years/period.

#### iii. Employee Benefits

#### a) Provident Fund & Pension

Retirement benefit in the form of provident fund is a defined contribution scheme. The contributions to the provident fund are charged to the statement of profit and loss for the year when the contributions are due. The company has no obligation, other than the contribution payable to the provident fund.

#### b) Gratuity and Retirement Benefits

Provision for gratuity has been made in the accounts, in case of those employees who are eligible for the retirement benefits. Gratuity is paid at the time of retirement of employees. However, the Company has not given effect of Accounting Standards 15 (revised 2005) – "Employee Benefits" issued by the Institute of Chartered Accountants of India;

#### iv. Segment Reporting (AS 17)

#### **Primary Segment Information**

The primary segment reporting format is determined to be business segments as the company's risks and rates of return are affected predominantly by differences in the products and services produced. Presently the Company solely deals in business of development of custom based computer software. The entire operations are governed by the same set of risks and returns and hence, have been considered as representing a single primary segment.

#### v. Related Party Disclosure (AS 18)

Related party transactions are reported as per AS-18 of Companies (Accounting Standards) Rules, 2006, as amended, in the Annexure – H of the enclosed financial statements.

#### vi. Contingent Liabilities: Nil

#### vii. Accounting For Taxes on Income (AS 22)

Deferred Tax liability/Asset in view of Accounting Standard – 22: —Accounting for Taxes on Income as at the end of the year/period is reported as under:

	(Rs. In Lac)					
Particulars	As at	As at				
	30-06-2015	31-03-2015				
Deferred Tax Assets						
Provision for Gratuity	0.66	0.66				
Related to Fixed Assets	1.02	0				
Deferred Tax Liability						
Related to Fixed Assets	0	0.71				
Deferred Tax Asset/ (Liability) (Net)	1.68	(0.05)				

vii. Previous year's figures have been regrouped / reclassified wherever necessary to correspond with the current year's classification / disclosure.

# Annexure E

# Summary of Statement of Share Capital, as Restated

										(Rs. In la	c)		
Particulars	30.06.2015		31.03.2015	31.03.2015		31.03.2014		31.03.2013		31.03.2012		31.03.2011	
	Number	Rupees	Number	Rupees	Number	Rupees	Number	Rupees	Number	Rupees	Number	Rupees	
Authorised Equity Shares of Rs. 10/- each	68,00,000	680.00	68,00,000	680.00	68,00,000	680.00	10,000	5.00	10,000	5.00	10,000	5.00	
Subscribed and paid-up Equity Shares of Rs. 10/- each	47,10,500	471.05	47,10,500	471.05	30,10,500	301.05	10,000	1.00	10,000	1.00	10,000	1.00	

#### Summary of Statement of Reserve and Surplus, as Restated

	(Rs. In lac)						
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011	
Profit and loss account							
Opening Balance	139.84	14.97	6.52	4.42	3.06	2.60	
Add: Profit/(Loss) for the	56.41	124.87	8.45	2.10	1.36	0.47	
year							
Total	196.25	139.84	14.97	6.52	4.42	3.06	

#### Annexure F

# Statement of Deferred Tax (Assets) / Liabilities as Restated

					(Rs. In la	:)	
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011	
Deferred Tax Assets							
Provision for Gratuity	0.66	0.66	0	0	0	0	
Related to Fixed Assets	1.02	0	0	0	0	0	
Deferred Tax Liability			0	0	0	0	
Related to Fixed Assets	0	0.71	0	0	0	0	
Deferred Tax Asset/ (Liability) (Net)	1.68	(0.05)	0	0	0	0	

#### Annexure G

# Details of Current Liabilities & Provisions, as Restated

(Rs. In lac)							
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011	
Current Liabilities							
Sundry Creditors	44.90	5.90	21.93	9.63	0.36	5.62	
Long Term liabilities	0	0	3.09	0.18	0	0	
Long Term provisions	2.14	2.14	1.44	0	0	0	
Other current liabilities	3.66	0	9.08	4.58	20.50	5.92	
Deferred tax labilities (net)	0	0.05	0	0	0	0	
<b>Total Current Liabilities</b>	50.70	8.09	35.54	14.39	20.86	11.54	
Provisions							
Short term provisions	50.43	17.27	0	0.98	0.39	0.23	
Total	101.13	25.36	35.54	15.37	21.25	11.77	

#### Annexure H

# Statement of Fixed Assets as Restated

					(Rs. In la	c)
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011
Tangible Assets						
Plant & Machinery	82.16	86.36	38.84	0	0	0
Furniture & Fittings	128.64	139.76	126.91	0	0	0
Servers	45.98	54.78	90.09	0	0	0
Computer & Laptops	10.11	16.66	45.00	0	0	0
Total	266.89	297.56	300.82	0	0	0

# <u>Annexure I</u>

# Details of Loans and Advances, as Restated

Details of Loans and Advant	···, ···				(Rs. In la	c)
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011
Advances recoverable in	0	0	0	0.84	-0.26	2.19
cash or in kind or for value						
to be received						
Considered good	0	0	0	0.84	-0.26	2.19
Other Current Assets	14.91	3.51	0	0.22	0.27	0.31
Deposits & retentions	181.21	181.21	3.90	0	0	0
Advance tax/ TDS	0.19	0	4.08	0	0	0
Total	196.31	184.72	7.98	1.06	0.01	2.50

# <u>Annexure J</u> Statement of Sundry Debtors, as Restated

	·, · · · · · · · · · · ·				(Rs. In la	c)
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011
Outstanding for a period exceeding six months	49.56	83.54	14.73	13.39	0	0
Considered good	49.56	83.54	14.73	13.39	0	0
Considered doubtful	0	0	0	0	0	0
Other Debts	85.44	52.58	31.57	8.21	24.78	12.77
Considered good	85.44	52.58	31.57	8.21	0	12.77
Considered doubtful	0	0	0	0	0	0
Total	135.00	136.12	31.57	21.60	24.78	12.78

## Annexure K

# Statement of Cash and Cash equivalents, as Restated

	-				(Rs. In la	c)
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011
Cash in hand (as certified by Management)	0.09	0.19	0.15	0.35	0.35	0.32
Balance with Banks	162.02	21.57	0.38	0.10	1.53	0.24
Total	162.11	21.76	0.53	0.45	1.88	0.56

# Annexure L

# Details of Short Term Loans and Advances, as Restated

		•			(Rs. In la	c)
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011
Advances recoverable in	0	0	0	0.84	(0.26)	2.19
cash or in kind or for value						
to be received						
Other Current Assets	11.01	0	0	0	0	0.31
Deposits & retentions	181.21	180.82	3.90	0	0	0
Advance tax/ TDS	0.19	0	0	0	0	0
Total	192.41	180.82	3.90	0.84	(0.26	2.50

Note: None of the Short Term loans and advances is recoverable from Directors/ Promoters/ Promoter Group/ Associates/ Relatives of Directors.

#### Annexure M

#### Details of Other Income as Restated

					(Rs. In la	c)
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011
Exchange flaxuation	5.70	1.30	4.72	2.77	3.11	0
income						
Total	5.70	1.30	4.72	2.77	3.11	0

#### Annexure N

#### Summary of accounting ratios

					(	Rs. In lac)	
SI. No.	Particulars	Three months period ended June 30, 2015	Year ended March 31, 2015	Year ended March 31, 2014	Year ended March 31, 2013	Year ended March 31, 2012	Year ended March 31, 2011
A	Net worth as per Balance Sheet	667.30	610.89	316.02	7.52	5.42	4.07
В	Profit/(Loss) after Tax, as restated	56.41	124.87	8.45	2.10	1.36	0.46
С	Weighted average number of equity shares outstanding during the period (not annualised)/ year	47,10,500	41,05,021	51,102	10,000	10,000	10,000
D	Adjusted earnings per share of Face Value of Rs. 10/- each (not annualised for three months period ended June 30, 2015)	1.20	3.04	16.54	21.00	13.60	4.64
E	Number of equity shares outstanding at the end of the year / period (Face Value of Rs. 10/- each)	47,10,500	47,10,500	30,10,500	10,000	10,000	10,000
F	Net Asset Value per share (Face Value of Rs. 10/- each)	14.17	12.97	10.50	75.20	54.20	40.70
G	Return on Net Worth (%)	8.45*	20.44	2.67	27.93	25.09	11.30

Notes:

1. Earnings per Share is calculated in accordance with Accounting Standards 20 "Earning Per Share "notified under the Companies (Accounting Standard) Rules, 2006 (as amended).

2. The above Ratios have been calculated based on Restated Financial Statements.

3. Return on Networth has been calculated based on:

\* Not annualised (taken for quarter ended June 30, 2015)

Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011
Total Number of Equity	47,10,500	30,10,500	10,000	10,000	10,000	10,000
Shares outstanding at the						
beginning of the year						
Fresh Issue of equity	0		30,00,500			
shares on March 27, 2014						
Fresh Issue of equity	0	17,00,000	0	0	0	0
shares issued on August 9,						
2014						
Total Equity Shares at the	47,10,500	47,10,500	30,10,500	10,000	10,000	10,000
end of the year						
Weighted Average number	47,10,500	41,05,021	51,102	10,000	10,000	10,000
of equity shares						
outstanding during the						
year/period						

# Calculation of Weighted Average Number of Shares during the Year

Calculation of Net Worth, As Restated in Financial Statements
---

Notes:

Notes:	
	Net Profit after Tax before Extraordinary Items less Preference dividend
Basic Earnings Per Share (Rs.) =	Weighted Average Number of Equity Shares outstanding during the year
Diluted Earnings Per Share (Rs)	Net Profit after Tax after Extraordinary Items less Preferencedividend =
	Weighted Average Number of Diluted Equity Shares outstanding during the year
Not Accet Value Der Chara (Da.)	Net worth excluding Revaluation Reserve
Net Asset value Per Share (RS.)	=
Return on Net Worth (%) =	Net Profit after Tax and before Extraordinary Items

Net worth excluding Revaluation Reserve

Net Worth = Equity Share Capital + Reserves & Surplus (Excluding revaluation reserve, if any) + Share Application Money (pending allotment) – Miscellaneous Expenditure + Preference Share Capital.

Net Profit, as restated as appearing in the summary statement of profit and losses, of the company has been considered for the purpose of computing the above ratios.

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					(Rs. In la	c)
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011
Share Capital	471.05	471.05	301.05	1.00	1.00	1.00
Reserves & Surplus	196.25	139.84	14.97	6.52	4.42	3.07
Share Application Money	0	0	0	0	0	0
(pending allotment)						
Net Worth	667.30	610.89	316.02	7.52	5.42	4.07

#### Annexure O

#### **Related party Transactions**

- 1. List of related parties
  - i. Enterprises having significant influence over the reporting enterprise: Nil
  - ii. Associates: Nil
  - iii. Individuals (directly/indirectly) having control over the reporting enterprise / Key Managerial Personnel

Mr. Jesudas Premkumar – Promoter & Director Ms. Josphine .S

- iv. Subsidiary: Nil
- v. Joint Venture Companies : Nil
- vi. Relatives of the individuals mentioned at (iii) with whom transactions have taken place during the period/ year: Nil

#### 2. (i) Transactions with related parties - Directors

			(Rs. In lac)					
Particulars/transactions	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011		
Mr. Jesudas Premkumar – Promoter & Managing Director								
Directors Remuneration	3.50	13.00	3.00	0	0	2.50		
Rent paid	0	0	0	0	0	0		
Loan taken (net)	0	0	0	0	0	0		
Loan repaid	0	0	0	0	0	0		
Closing balance	0	0	0	0	0	0		
Unsecured loan	0	0	0	0	0	0		
Shares allotted against takeover of Assets	0	0	300.00	0	0	0		

(ii) Transactions with group company: Nil

#### (iii) Issue of share capital to related parties (cash)

Particulars/transactions	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011
Mr. Jesudas Premkumar						
No. of Shares	0	1700000	0	0	0	0
Amount paid in cash (Rs. In	0	170.00	0	0	0	0
lac)						

#### Annexure P

#### **Capitalization Statement**

	(Rs. In lac)			
Particulars	Pre Issue as at 30.06.2015	Post Issue*		
Debt				
Short Term Debt	0	0		
Long Term Debt	0	0		
Total Debt	0	0		
Shareholders' Fund				
Share Capital – Equity Shares	471.05	641.05		
Profit & Loss Account	196.25	196.25		
Share Premium Account	0	255.00		
Total Shareholders' Fund	667.30	1092.30		

Note: The capitalization statement has been calculated on the basis of restated financial statements. \* The Post Issue capitalization statement assumes that debt level of the Company to be same as that of June 30, 2015.

#### Annexure Q

# **RESTATED UNCONSOLIDATED STATEMENT OF TAX SHELTER**

	(Rs. In lac)					
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011
Profit/(Loss) before tax as per restated P/L	84.69	185.41	11.80	2.69	1.53	0.69
Tax at normal rate on profits (A)	30.01	59.90	4.08	0.59	0.17	0.23
Adjustments:						
Deferred Tax	(1.73)	0.05	0	0	0	0
Current Tax relating to prior years	0	0.58	(0.73)	0	0	0
Tax expenses/ (savings) thereon (B)	(1.73)	0	(0.73)	0	0	0
Total tax payable (C= A+B)	28.28	60.53	3.35	0.59	0.17	0.23
Tax Payable as per Minimum Alternate Tax u/s 115 JB of Income Tax Act, 1961 (D)	28.28	60.53	3.35	0.59	0.17	0.23
Net Tax (Higher of C & D)	28.28	60.53	3.35	0.59	0.17	0.23

#### Annexure R

## Segment reporting Primary Segment Information

The primary segment reporting format is determined to be business segments as the company's risks and rates of return are affected predominantly by differences in the products and services produced. Presently the Company solely deals in business of development of custom based computer software. The entire operations are governed by the same set of risks and returns and hence, have been considered as representing a single primary segment.

#### MANAGEMENT DISCUSSION & ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations together with our audited restated financial statements prepared in accordance with the Companies Act and SEBI (ICDR) Regulations, including the schedules, annexure and notes thereto and the reports thereon of each of the financial years ended March 31, 2011, 2012, 2013, 2014, 2015 and for the three months period ended on June 30, 2015 in the chapter titled "Financial Information" on page 112 of the Prospectus. The following discussion relates to our Company and, unless otherwise stated, is based on our restated financial statements, which have been prepared in accordance with Indian GAAP, the Accounting Standards and other applicable provisions of the Companies Act and the SEBI (ICDR) Regulations. Our fiscal year ends on March 31 of each year so accordingly all references to a particular financial year are to the twelve months ended March 31 of that year.

#### 1. Overview of the business

Our Company was incorporated as Bole Technology Private Limited under the provisions of the Companies Act, 1956 on April 3, 2008 in Bangalore, Karnataka. The name of the Company was changed to Bole Technologies Private Limited vide certificate dated August 6, 2014 issued by the Registrar of Companies. The Company was converted into Public Limited Company and also the name was changed to Bole Technologies Limited pursuant to fresh certificate of incorporation consequent upon conversion dated August 27, 2014. The name of the Company was changed to its current name vide certificate of incorporation pursuant to change of name on September 25, 2014.

#### 1. Significant Developments subsequent to the last financial year

The Directors confirm that there have been no events or circumstances since the date of the last financial statements as disclosed in the Prospectus which materially or adversely affect or is likely affect the trading or profitability of the Company or the value of its assets, or its ability to pay liabilities within next twelve months.

#### 2. Factors that may affect the results of the operations

Except as otherwise stated in the Prospectus, the Risk Factors given in this Prospectus and the following important factors could cause actual results to differ materially from the expectations include, among others:

- General economic and business conditions;
- Our ability to successfully implement its strategy and its growth and expansion plans;
- Increasing competition in the industry;
- Our ability to attract and retain qualified personnel;
- Changes in interest rates and tax laws in India;
- Government approvals
- Changes in political and social conditions in India

#### 3. DISCUSSION ON THE RESULTS OF OPERATIONS

The following discussion on the financial operations and performance is based on our restated financial statements for the FY 2010-2011, 2011-2012, 2012-13, 2013-2014, 2014-2015 and for the period ended

June 30, 2015. The same should be read in conjunction with the restated audited financial results of our Company for the years ended March 31, 2011, 2012, 2013, 2014, and 2015 and for the period ended June 30, 2015.

				(NS. III Lac)
Particulars	As on June 30,	% of Total	As on	% of Total
	2015	Income	March 31,	Income
	(Rs. In Lac)		2015	
Total Income	241.26	100%	460.95	100%
Expenditure (Excluding Depreciation & Tax)	135.70	56.25	171.88	37.29
Depreciation	20.87	8.65	103.66	22.49
Provision for Tax	28.28	11.72	60.54	13.13
Net Profit / (Loss) after Tax	56.41	23.38	124.87	27.09

Discussion on the results of Operations for the 3 months ended June 30, 2015 and March 32	l, 2015
	(Rs In Lac)

# Analysis on Results of Operation

The present promoter i.e. Mr. Jesudas Premkumar Sebastian has taken over the Company on October 1, 2013. Since then he is actively pursuing business and expanding the activities of the Company which has resulted increased turnover and profit for the three months period ended on June 30, 2015 and on March 31, 2015. Hence our income and expenditure, our results of operations of fiscal year 2014-15 and for the three months period ended on June 30, 2015 are not comparable with previous years.

The following table sets forth certain information with respect to our results of operations for the periods indicated read together with notes to accounts, accounting policies and auditor's report as appearing in this Prospectus.

-			(Rs. In Lac)	
Particulars	3 months ended	2015	2014	2013
	June 30, 2015			
	(not annualized)			
Income from Operations	241.26	460.95	44.19	22.74
Increase/ (Decrease) (%)	-47.66%	943.11%	94.33%	0
Expenditure:				
Employee benefit expenses	83.60	47.11	31.50	20.66
Increase/ (Decrease) (%)	77.46%	49.56%	52.47%	0
Other expenses and Depreciation	93.84	229.21	2.32	0.18
Increase/ (Decrease) (%)	-59.06	9779.74%	1188.89%	100%
Net Profit / (Loss) before Tax	84.69	184.84	11.86	1.90
Increase/ (Decrease) (%)	-54.18	1458.52%	524.21%	100%
Provision for Tax	28.28	59.19	4.08	0.59
Net Profit / (Loss) after Tax	56.41	125.66	7.78	1.34
Increase/ (Decrease) (%)	-55.11%	1515.17%	480.60%	100%

#### **Other Information:**

a) Unusual or infrequent events or transactions

There are no unusual or infrequent events or transactions that have significantly affected operations of the Company.

b) Significant economic changes that materially affected or are likely to affect income from continuing operations

There are no significant economic changes that materially affected Company's operations or are likely to affect income from continuing operations. Any slowdown in the growth of Indian economy or future volatility in global commodity prices, could affect the business, including the future financial performance, shareholders' funds and ability to implement strategy and the price of the Equity Shares.

c) Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations.

Apart from the Risks disclosed under the section titled "Risk Factors" on page no. 16, no known trends or uncertainties are envisaged or are expected to have a material adverse impact on sales, revenue or income from continuing operations to Company's knowledge.

d) Future changes in relationship between costs and revenues in case of events such as future increase in labor or material cost or prices that will cause material change.

To our knowledge, there are no known factors which might affect future relationship between cost and income other than as stated in this section and the sections titled "Risk Factors" on page no. 16 and "Business Overview" on page no.73.

e) The extent to which material increases in net sales / revenue is due to increase in sales volume, introduction of new products or services or increased sales prices

The increase in revenues is by and large linked to increases in volume of all the activities carried out by the Company.

#### f) Total turnover of each major industry segment in which the Company operated

The Company presently operates in single segment i.e. business of development of custom based computer software.

#### g) Status of any publicly announced New Products or Business Segment

The Company has not announced any new products or business segment other than stated in the section titled "Our Business" on Page no. 73.

#### h) The extent to which our Company's business is seasonal

Our business is not related to seasonal trends

#### i) Any significant dependence on a single or few suppliers or customers

Presently we derive our entire income from two clients. As a result of our reliance on two clients, we may face certain issues including pricing pressures.

#### j) Competitive conditions

We operate in a fragmented industry and face increasing competition from other competitors and new participants.

#### SECTION VII: LEGAL AND OTHER INFORMATION

#### A. OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS

Except as described below, there are no outstanding litigations, suits or civil proceedings, or criminal proceedings, or prosecutions, or tax liabilities by or against us, our Subsidiaries, against our Directors, or our Promoters or Group Companies, and there are no defaults, non-payment of statutory dues, over dues to banks/ financial institutions, defaults against banks/ financial institutions, defaults in dues payable to holders of any debentures, bonds or fixed deposits, and defaults in creation of full security as per terms of issue/ other liabilities, proceedings initiated for economic/ civil/ and other offences (including past cases where penalties may or may not have been awarded) that would result in material adverse effect on our business taken as a whole. None of the aforesaid persons / companies is on RBI's list of willful defaulters. Unless stated to the contrary, the information provided below relating to the Company is as of the date of this Prospectus.

#### 1. Outstanding litigations involving our Company

#### I. CASES FILED BY OUR COMPANY

#### **Civil Cases**

There are no civil proceedings filed by our Company.

#### **Criminal Cases**

There are no criminal proceedings filed by our Company

#### **II. CASES FILED AGAINST OUR COMPANY**

#### **Civil proceedings**

There are no civil proceedings filed against our Company.

#### **Criminal Proceedings**

There are no criminal proceedings filed against our Company.

# 

NIL

#### **IV. LITIGATIONS INVOLVING OUR PROMOTERS**

- (i) Proceedings of Civil nature
  - (a) By the promoters NIL
  - (b) Against the promoters NIL
- (ii) Proceedings of a Criminal nature-
  - (a) By the promoters

NIL

(b) Against the promoters

NIL

#### V. LITIGATIONS INVOLVING DIRECTORS OF OUR COMPANY

- (i) Proceedings of Civil nature
  - (a) By the Directors of our Company
- (b) Against the Directors of our Company NIL
- (ii) Proceedings of a Criminal nature-
  - (a) By the Directors of our Company NIL
  - (b) Against the Directors of our Company NIL

#### MATERIAL DEVELOPMENTS

In the opinion of the Board of Directors of our Company, there has not arisen, since the date of the last audited financial statements disclosed in this Prospectus, any circumstances that materially or adversely affect or are likely to affect our profitability or value of assets or our ability to pay material liabilities within the next twelve (12) months.

#### a.) Litigations against the issuer

#### **Criminal Proceedings**

There are no criminal proceedings pending against the Company, its Promoters and its Directors as on the date of filing this Prospectus

#### Income Tax / Sales Tax Proceedings

There are no income tax and Sales Tax notices, claims and/or proceedings pending against the Company as on date of filing of this Prospectus.

- b. Litigations against the directors involving violation of statutory regulations or alleging criminal offence: Nil
- c. Criminal / civil prosecution against the directors for any litigation towards tax liabilities: Nil
- d. Pending proceedings initiated for economic offences against the Company and its directors along with their present status: **Nil**
- e. Adverse findings, if any, in respect of the issuer as regards compliance with the securities laws: Nil
- f. Details of the past cases in which penalties were imposed by the authorities concerned on the Company or its Directors:

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In the past, the Company has made 28 late filings with penalty as applicable to the respective forms with Registrar of Companies. Further, no penalty has imposed or proceedings initiated for late filings on the Company/ its Directors or Officers by the Registrar of Companies.

- g. Outstanding litigations, defaults, etc. pertaining to matters likely to affect operations and finances of the issuer, including disputed tax liabilities, prosecution under any Acts and Rules: **Nil**
- h. Arbitration Proceedings: There have been no Arbitration proceedings pending against the Company as on date of filing of this Prospectus
- i. Dues owed by the Company to Micro, Small and Medium Industries: Nil

#### 2. Outstanding Litigations involving the Promoters and Group Companies

- a) Civil Proceedings Nil
- b) Litigations against Promoters and Group Companies involving Statutory Regulations, Criminal Proceedings, Tax Proceedings and any past penalty imposed under Securities Law Nil
- **3.** a) The names of small scale undertakings or any other creditors to whom the Company owes a some exceeding Rs. One Lac which is outstanding more than thirty days Nil
  - **b)** Litigations not involving the issuer but whose outcome could have a materially adverse effect of the position of the issuer **Nil**
  - c) Litigations against Directors involving Statutory Regulations, Civil Proceedings, Criminal Proceedings, Tax Proceedings and any past penalty imposed under Securities Law Nil

#### Contingent Liability

Contingent Liability of the Company as on March 31, 2015 - Nil

We confirm that:

- 1. Except as mentioned above, there is no material litigation, default or notices in relation to the Company, Promoters and Group the Companies.
- 2. There are no over dues to banks or financial institutions, defaults against banks or financial institutions by the Company.
- 3. There are no pending litigations in respect of Group Companies with which the Promoters were associated in the past but are no longer associated.
- 4. There have been no adverse findings in relation to compliance with securities laws.
- 5. There have been no past cases where penalties were imposed against the Company or its Directors.
- 6. There are no Group Companies, hence no defunct and no litigations pending in that regard does not arise.



- 7. There are no pending proceedings initiated for economic offences against our Company or our Directors other than what has been disclosed in this Section.
- 8. There are no outstanding litigations, defaults, etc. pertaining to matters likely to affect operations and finances of the issuer, including disputed tax liabilities, prosecution under any enactment under the Companies Act, 1956 / Companies Act, 2013 etc.
- 9. There are no pending litigations, defaults, non-payment of statutory dues, proceedings initiated for economic offences or civil offences (including the past cases, if found guilty), any disciplinary action taken by SEBI or stock exchanges against our Company or our Directors
- 10. There are no small scale undertaking(s) or any other creditors to whom our Company owes a sum exceeding Rs. one lac which is outstanding more than thirty days.
- 11. There are no actions taken by SEBI or any case under securities law pending as on date or which were concluded during the past three years against the Company, its Directors, its Promoters and Promoter Group companies as well as Directors of the Promoter Group companies.
- 12. No litigations have occurred after the filing of the offer document.

#### 4. Material Developments since the last balance sheet date

There have been no material developments, since the date of the last balance sheet otherwise than as disclosed in the section titled 'Management's Discussion and Analysis of Financial Condition and Results of Operations on page 131 of this Prospectus.

#### **B. GOVERNMENT APPROVALS OR LICENCING ARRANGEMENTS:**

The Company has received all the necessary licenses, permissions and approvals from the Central and State Governments and other Government Agencies/certification bodies required for its business and no further approvals are required by the company for carrying on the present business activities of the Company. No further approvals from any Government Authority/Reserve Bank of India (RBI) are required by the Company to undertake the existing activities, save and except those approvals, which may be required to be taken in the normal course of business from time to time.

It must, however, be distinctly understood that in granting the above approvals, the Government, RBI and other Authorities do not take any responsibility for the financial soundness of the Company or for the correctness of any of the statements or any commitments made or opinions expressed in the Prospectus.

The following statement sets out the details of licenses, permissions and approvals taken by the Company under various Central and State Laws for carrying out its business.

#### **APPROVALS FOR THE ISSUE**

- 1. The Board of Directors has, pursuant to resolution passed at its meeting held on June 2, 2015 authorised the Issue.
- 2. The shareholders of our Company have pursuant to a resolution passed at the Extra Ordinary General Meeting held on June 25, 2015 and amendment thereto on August 29, 2015, authorized the Issue.

#### **Approvals for our Business**

The Company has received the following major government and other approvals in relation to its business:

Sr.	Description	Reference/License	Date of Issue	Date of
No.		Number		Expiry
1	Permanent Account Number	AADCB5353K	August 27, 2008	N.A
2	Tax Deduction Account Number	CHEB06843E	August 27, 2008	N.A
3	Tamil Nadu Value Added Tax (VAT)	3389627356	December 24, 2014	N.A
4	Central Sales Tax (CST)	1302498	December 24, 2014	N.A
5	Service Tax Registration No.	AADCB5353KSD001	September 4, 2014	N.A
6	Certificate for 100% EOU under Software Technology Park	STPIC/G2055/2015- 16/366	July 28, 2015	N.A
7	Registration under Employees State Insurance Act, 1948	51001132680000911	February 7, 2015	N.A
8	Tamil Nadu Shops and Establishment Act, 1947	13-18-PE-07355	May 5, 2015	N.A
9	Employee Provident Fund	TNMAS1041359000	November 10, 2014	N.A
10	Certificate of Importer-Exporter Code (IEC)	0708015247	September 22, 2008	N.A

#### SECTION VIII: OTHER REGULATORY AND STATUTORY DISCLOSURES

#### Authority for the Issue

The Issue has been authorised by a resolution of the Board dated June 2, 2015. The shareholders have authorised the Issue by a special resolution passed pursuant to section 62 (1)(c) of the Companies Act, 2013 at the EGM held on June 25, 2015 and amendment thereto on August 29, 2015.

Our Company has obtained in-principle approval from the SME Platform of BSE for using its name in the Prospectus pursuant to letter dated November 17, 2015. BSE is the Designated Stock Exchange.

#### **Prohibition by SEBI**

Our Company, our Directors, our Promoters, the Promoter Group or the person(s) in control of our Company have not been debarred from accessing the capital markets or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI or the RBI or any other regulatory or governmental authority. The listing of any securities of our Company has never been refused at any time by any of the stock exchanges in India.

The companies, with which any of the Promoters, Directors or persons in control of our Company are or were associated as promoters, directors or persons in control, have not been debarred from accessing the capital markets under any order or direction passed by SEBI or the RBI or any other regulatory or governmental authority.

Further, none of our Directors are or were directors of any company whose shares were (a) suspended from trading by stock exchange(s) for more than 3 months during the five years prior to the date of filing the Prospectus or (b) delisted from the stock exchanges.

None of the Directors are associated in any manner with the securities market.

#### Prohibition by RBI

Our Company, our Directors, our Promoters, the relatives (as defined under the Companies Act) of our Promoter, the Promoter Group and companies in which our Directors, Promoter are associated as directors or promoter have not been declared as willful defaulters by RBI or any other governmental authorities, except as details provided in the chapter *"Outstanding Litigations, Material Developments and Other Disclosures"* beginning on page 134 of the Prospectus.

#### Eligibility for the Issue

Our company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations; and this Issue is an "Initial Public Offer" in terms of the SEBI (ICDR) Regulations.

Our company is eligible for the Issue in accordance with Regulation 106(M)(1) and other provisions of Chapter XB of the SEBI (ICDR) Regulations, as we are an issuer whose post issue paid up capital is less than Rs.10 Crores and we may hence issue shares to the public and propose to list the same on the Small and Medium Enterprise Exchange (in this case being the "SME Platform of BSE").

We confirm that:

- a) In accordance with Regulation 106(P) of the SEBI (ICDR) Regulations, this issue is hundred percent underwritten and that the Lead Manager to the Issue has underwritten more than 15% of the Total Issue Size. For further details pertaining to said underwriting please refer to "General Information Underwriting" on page 41 of this Prospectus.
- b) In accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the issue is greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date our Company becomes liable to repay it, then our Company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed under Section 39 of the Companies Act, 2013.
- c) In accordance with Regulation 106(O) the SEBI (ICDR) Regulations, we have not filed any Draft Offer Document with SEBI nor has SEBI issued any observations on our Offer Document. Also, we shall ensure that our Lead Manager submits the copy of Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Prospectus with Stock Exchange and the Registrar of Companies.
- d) In accordance with Regulation 106(V) of the SEBI (ICDR) Regulations, we hereby confirm that we have entered into an agreement with the Lead Manager and a Market Maker to ensure compulsory Market Making for a minimum period of three years from the date of listing of equity shares on the SME Platform of BSE. For further details of the arrangement of market making please refer to "General Information Details of the Market Making Arrangements for this Issue" on page 42 of this Prospectus.

We further confirm that we shall be complying with all the other requirements as laid down for such an issue under Chapter XB of SEBI (ICDR) Regulations, as amended from time to time and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106(M)(3) of SEBI (ICDR) Regulations, 2009, the provisions of Regulations 6(1), 6(2), 6(3), Regulation 7, Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 27 and Sub-regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to us in this Issue.

Our Company is also eligible for the Issue in accordance with eligibility norms for Listing on SME Exchange/ Platform of BSE with effect from April 1, 2015, which states as follows:

#### BSE ELIGIBILITY NORMS: (www. http://www.bsesme.com/aboutpublicissue.aspx)

#### 1. Net Tangible assets of at least Rs. 3 crore as per the latest audited financial results

Our Company has Net Tangible Assets of Rs. 667.30 Lac, as on June 30, 2015 and Rs. 610.89 Lac on March 31, 2015 which is in excess of Rs. 3 Crore as per the latest audited annual financial results. Our Net Tangible Assets as per the restated audited financial statements as on June 30, 2015 and March 31, 2015 are disclosed as under:

(Rs.in Lac)

	As on June 30, 2015	As on March 31, 2015
Fixed Assets- Net Block	277.23	297.56
Deferred Tax Assets	1.68	0
Other non current assets	19.46	19.18
Trade Receivables	115.54	116.94
Cash & Bank Balances	162.11	21.75
Short term loans and advances	192.41	180.82
Total Assets (A)	768.43	636.25
Less:Liabilities & Provisions:		
Deferred tax liabilites	0	0.05
Long term provisions	2.14	2.14
Trade payables	44.90	5.90
Other current liablities	3.66	0
Short term Provisions	50.43	17.27
Total Current Liabilities & Provisions (B)	101.13	25.36
Net Tangible Assets (A-B)	667.30	610.89

Net tangible assets are defined as sum of Fixed Assets (including capital work in progress and excluding revaluation reserve), trade investments and current assets (excluding deferred tax assets and intangible assets as defined in AS-26 issued by ICAI) less current liabilities & Provisions.

# 2. Net worth (excluding revaluation reserves) of at least Rs. 3 crore as per the latest audited financial results

Our Company satisfies the above criteria. Our Net Worth as per the restated audited financial statements as on June 30, 2015 and March 31, 2015 are as under:

		(Rs. Lac)
	As on June 30, 2015	As on March 31, 2015
Share Capital	471.05	471.05
Add: Reserves & Surplus	196.25	139.84
Less: Miscellaneous Expenses to the extent not written off	0	0
Net Worth	646.71	610.89

(Net worth includes Equity Share Capital and Reserves, (Net of Miscellaneous Expenditure not written off, if any)

3. Track record of distributable profits in terms of sec. 123 of Companies Act, 2013 for at least two years out of immediately preceding three financial years and each financial year has to be a period of at least12 months. Extraordinary income will not be considered for the purpose of calculating distributable profits. Otherwise, the Net Worth shall be at least Rs. 5 Crores.

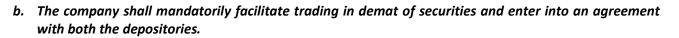
Our Company has distributable profits in terms of sec. 123 of Companies Act, 2013, as detailed below:

					(Rs.in La	c)
Particulars	30.06.2015	31.03.2015	31.03.2014	31.03.2013	31.03.2012	31.03.2011
Net Profit	56.41	124.87	8.45	2.10	1.36	0.46

#### 4. Other Requirements

# a. The post-issue paid up capital of the company shall be at least Rs. 3 crore.

As on the date of Prospectus, our Company has a paid up capital of Rs. 471.05 Lac and will have post issue paid up capital of Rs. 641.05 Lac. For details, please refer "Capital Structure" on page 44 of this Prospectus.



Our Company has entered into tripartite agreements with CDSL and NSDL along with our Registrar for facilitating trading in dematerialized mode. Also the Equity Shares allotted through this Issue will be in dematerialized mode.

#### c. Companies shall mandatorily have a website.

Our Company has a live and operational website: www.ofstech.com

#### 5. Certificate from the applicant company / promoting companies stating the following:

- *a. The Company has not been referred to the Board for Industrial and Financial Reconstruction (BIFR).* Our Company has not been referred to the Board for Industrial and Financial Reconstruction (BIFR)
- b. There is no winding up petition against the company that has been accepted by a Court or a liquidator has not been appointed.

There is no winding up petition against our Company that has been accepted by a Court or a liquidator has not been appointed.

# 6. There has been no change in the promoter/s of the Company in the preceding one year from date of filing application to BSE for listing of SME segment.

There has been no change in the promoter/s of our Company in the preceding one year from date of filing application to BSE for listing of SME segment.

We confirm that we comply with all the above requirements / conditions so as to be eligible to be listed on the SME Platform of the BSE.

#### **Disclaimer Clause of SEBI**

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF OFFER DOCUMENT TO THE SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE OFFER DOCUMENT. THE LEAD MERCHANT BANKER V.B.DESAI FINANCIAL SERVICES LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE ISSUER IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE OFFER DOCUMENT, THE LEAD MERCHANT BANKER, V.B.DESAI FINANCIAL SERVICES LIMITED IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE ISSUER DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MERCHANT BANKER HAS FURNISHED TO SEBI A DUEDILIGENCE CERTIFICATE DATED NOVEMBER 23, 2015 WHICH READS AS FOLLOWS:

- 1. WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO LITIGATION LIKE COMMERCIAL DISPUTES, PATENT DISPUTES, DISPUTES WITH COLLABORATORS, ETC. AND OTHER MATERIAL IN CONNECTION WITH THE FINALISATION OF THE PROSPECTUS PERTAINING TO THE SAID ISSUE;
- 2. ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE ISSUER, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES, AND INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTS OF THE ISSUE, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS AND OTHER PAPERS FURNISHED BY THE ISSUER;

WE CONFIRM THAT:

- A. THE PROSPECTUS FILED WITH THE BOARD IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS RELEVANT TO THE ISSUE;
- B. ALL THE LEGAL REQUIREMENTS RELATING TO THE ISSUE AS ALSO THE REGULATIONS GUIDELINES, INSTRUCTIONS, ETC. FRAMED/ISSUED BY THE BOARD, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH; AND
- C. THE DISCLOSURES MADE IN THE PROSPECTUS ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURES ARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, 1956/2013 THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 AND OTHER APPLICABLE LEGAL REQUIREMENTS.
- 3. WE CONFIRM THAT BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THE PROSPECTUS ARE REGISTERED WITH THE BOARD AND THAT TILL DATE SUCH REGISTRATION IS VALID.
- 4. WE SHALL SATISFY OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITERS TO FULFILL THEIR UNDERWRITING COMMITMENTS.
- 5. WE CERTIFY THAT WRITTEN CONSENT FROM PROMOTER HAS BEEN OBTAINED FOR INCLUSION OF THEIR SPECIFIED SECURITIES AS PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN AND THE SPECIFIED SECURITIES PROPOSED TO FORM PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN SHALL NOT BE DISPOSED / SOLD / TRANSFERRED BY THE PROMOTER DURING THE PERIOD STARTING FROM THE DATE OF FILING THE PROSPECTUS WITH THE BOARD TILL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE PROSPECTUS.
- 6. WE CERTIFY THAT REGULATION 33 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, WHICH RELATES TO SPECIFIED SECURITIES INELIGIBLE FOR COMPUTATION OF PROMOTERS CONTRIBUTION, HAS BEEN DULY COMPLIED WITH AND APPROPRIATE DISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION HAVE BEEN MADE IN THE PROSPECTUS.
- 7. WE UNDERTAKE THAT SUB-REGULATION (4) OF REGULATION 32 AND CLAUSE (C) AND (D) OF SUB-REGULATION (2) OF REGULATION 8 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 SHALL BE COMPLIED WITH. WE CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION

SHALL BE RECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE. WE UNDERTAKE THAT AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO THE BOARD. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE KEPT IN AN ESCROW ACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THE ISSUER ALONG WITH THE PROCEEDS OF THE PUBLIC ISSUE. – NOT APPLICABLE

- 8. WE CERTIFY THAT THE PROPOSED ACTIVITIES OF THE ISSUER FOR WHICH THE FUNDS ARE BEING RAISED IN THE PRESENT ISSUE FALL WITHIN THE 'MAIN OBJECTS' LISTED IN THE OBJECT CLAUSE OF THE MEMORANDUM OF ASSOCIATION OR OTHER CHARTER OF THE ISSUER AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIED OUT UNTIL NOW ARE VALID IN TERMS OF THE OBJECT CLAUSE OF ITS MEMORANDUM OF ASSOCIATION.
- 9. WE CONFIRM THAT NECESSARY ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE MONEYS RECEIVED PURSUANT TO THE ISSUE ARE KEPT IN A SEPARATE BANK ACCOUNT AS PER THE PROVISIONS OF SUB-SECTION (3) OF SECTION 40 OF THE COMPANIES ACT, 2013 AND THAT SUCH MONEYS SHALL BE RELEASED BY THE SAID BANK ONLY AFTER PERMISSION IS OBTAINED FROM ALL THE STOCK EXCHANGES MENTIONED IN THE PROSPECTUS. WE FURTHER CONFIRM THAT THE AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE ISSUER SPECIFICALLY CONTAINS THIS CONDITION NOTED FOR COMPLIANCE
- 10.WE CERTIFY THAT A DISCLOSURE HAS BEEN MADE IN THE PROSPECTUS THAT THE INVESTORS SHALL BE GIVEN AN OPTION TO GET THE SHARES IN DEMAT ONLY.
- 11.WE CERTIFY THAT ALL THE APPLICABLE DISCLOSURES MANDATED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE IN ADDITION TO DISCLOSURES WHICH, IN OUR VIEW, ARE FAIR AND ADEQUATE TO ENABLE THE INVESTOR TO MAKE A WELL INFORMED DECISION.
- 12.WE CERTIFY THAT THE FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE PROSPECTUS:
  - A. AN UNDERTAKING FROM THE ISSUER THAT AT ANY GIVEN TIME, THERE SHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THE ISSUER AND
  - B. AN UNDERTAKING FROM THE ISSUER THAT IT SHALL COMPLY WITH SUCH DISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY THE BOARD FROM TIME TO TIME.
- 13.WE UNDERTAKE TO COMPLY WITH THE REGULATIONS PERTAINING TO ADVERTISEMENT IN TERMS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 WHILE MAKING THE ISSUE.
- 14.WE ENCLOSE A NOTE EXPLAINING HOW THE PROCESS OF DUE DILIGENCE HAS BEEN EXERCISED BY US IN VIEW OF THE NATURE OF CURRENT BUSINESS BACKGROUND OR THE ISSUER, SITUATION AT WHICH THE PROPOSED BUSINESS STANDS, THE RISK FACTORS, PROMOTERS EXPERIENCE, ETC.
- 15.WE ENCLOSE A CHECKLIST CONFIRMING REGULATION-WISE COMPLIANCE WITH THE APPLICABLE PROVISIONS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CONTAINING DETAILS SUCH AS THE REGULATION NUMBER, ITS TEXT, THE STATUS OF COMPLIANCE, PAGE NUMBER OF THE PROSPECTUS WHERE THE REGULATION HAS BEEN COMPLIED WITH AND OUR COMMENTS, IF ANY.

- 16.WE ENCLOSE STATEMENT ON 'PRICE INFORMATION OF PAST ISSUES HANDLED BY MERCHANT BANKER BELOW (WHO ARE RESPONSIBLE FOR PRICING THIS ISSUE)', AS PER FORMAT SPECIFIED BY SEBI THROUGH CIRCULAR.
- 17.WE CERTIFY THAT PROFITS FROM RELATED PARTY TRANSACTIONS HAVE ARISEN FROM LEGITIMATE BUSINESS TRANSACTIONS.

THE FILING OF THIS OFFER DOCUMENT DOES NOT, HOWEVER, ABSOLVE OUR COMPANY FROM ANY LIABILITIES UNDER SECTION 63 OR SECTION 68 OF THE COMPANIES ACT (SECTION 34 OR SECTION 36 OF THE COMPANIES ACT, 2013) OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY AND / OR OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED ISSUE. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP AT ANY POINT OF TIME, WITH THE LEAD MERCHANT BANKER ANY IRREGULARITIES OR LAPSES IN THE OFFER DOCUMENT.

ADDITIONAL CONFIRMATIONS/ CERTIFICATION TO BE GIVEN BY MERCHANT BANKER IN DUE DILIGENCE CERTIFICATE TO BE GIVEN ALONG WITH OFFER DOCUMENT REGARDING SME EXCHANGE:

- 1. WE CONFIRM THAT NONE OF THE INTERMEDIARIES NAMED IN THE PROSPECTUS HAVE BEEN DEBARRED FROM FUNCTIONING BY ANY REGULATORY AUTHORITY.
- 2. WE CONFIRM THAT ALL THE MATERIAL DISCLOSURES IN RESPECT OF THE ISSUER HAVE BEEN MADE IN PROSPECTUS AND CERTIFY THAT ANY MATERIAL DEVELOPMENT IN THE ISSUER OR RELATING TO THE ISSUE UP TO THE COMMENCEMENT OF LISTING AND TRADING OF THE SPECIFIED SECURITIES OFFERED THROUGH THIS ISSUE SHALL BE INFORMED THROUGH PUBLIC NOTICES/ADVERTISEMENTS IN ALL THOSE NEWSPAPERS IN WHICH PREISSUE ADVERTISEMENT AND ADVERTISEMENT FOR OPENING OR CLOSURE OF THE ISSUE HAVE BEEN GIVEN.
- 3. WE CONFIRM THAT THE ABRIDGED PROSPECTUS CONTAINS ALL THE DISCLOSURES AS SPECIFIED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009. Noted
- 4. WE CONFIRM THAT AGREEMENTS HAVE BEEN ENTERED INTO WITH THE DEPOSITORIES FOR DEMATERIALISATION OF THE SPECIFIED SECURITIES OF THE ISSUER.
- 5. WE CERTIFY THAT AS PER THE REQUIREMENTS OF FIRST PROVISO TO SUB-REGULATION (4) OF REGULATION 32 OF SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, THE CASH FLOW STATEMENT HAS BEEN PREPARED AND DISCLOSED IN THE PROSPECTUS. – Not Applicable
- 6. WE CONFIRM THAT UNDERWRITING AND MARKET MAKING ARRANGEMENTS AS PER REQUIREMENTS OF REGULATION 110[106P] AND 111[106V] OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, HAVE BEEN MADE.
- 7. WE CONFIRM THAT THE ISSUER HAS REDRESSED AT LEAST NINETY FIVE PER CENT OF THE COMPLAINTS RECEIVED FROM THE INVESTORS TILL THE END OF THE QUARTER IMMEDIATELY PRECEDING THE MONTH OF THE FILING OF THE PROSPECTUS WITH THE REGISTRAR OF COMPANIES. – Not Applicable

The filing of the Prospectus does not, however, absolve our company from any liabilities under section 34, Section 35, Section 36 and section 38(1) of the Companies Act, 2013 or from the requirement of obtaining such statutory and / or other clearances as may be required for the purpose of the proposed Issue. SEBI further reserves the right to take up at any point of time, with the LM any irregularities or lapses in the Prospectus.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Prospectus with the Registrar of Companies, Bangalore, in terms of sections 26 and 32 of the Companies Act, 2013.

# DISCLAIMER CLAUSE OF BSE

BSE Limited ("BSE") has given vide its letter dated November 17, 2015, permission to this Company to use its name in this offer document as one of the stock exchanges on which this company's securities are proposed to be listed on the SME Platform. BSE has scrutinized this offer document for its limited internal purpose of deciding on the matter for granting the aforesaid permission to this company. BSE does not in any manner:-

- i. Warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; or
- ii. Warrant that this company's securities will be listed or will continue to be listed on BSE; or
- iii. Take any responsibility for the financial or other soundness of this Company, its Promoters, its management or any scheme or project of this Company;

And it should not for any reason be deemed or construed that this offer document has been cleared or approved by BSE. Every person who desires to apply for or otherwise acquires any securities in this Company may do so pursuant to independent inquiry, investigations and analysis and shall not have any claim against BSE whatsoever by reason of loss which may be suffered by such person consequent to or in connection with such subscription/acquisition whether by reason of anything stated or omitted to be stated herein or for any other reason whatsoever.

# DISCLAIMER FROM OUR COMPANY AND THE LEAD MANAGER

Our Company, its Directors and the Lead Manager accept no responsibility for statements made otherwise than those contained in this Prospectus or, in case of the Company, in any advertisements or any other material issued by or at our Company's instance and anyone placing reliance on any other source of information would be doing so at his or her own risk

Sr. No	Issue Nar	ne	lssue size (Rs. In cr)	Issue price Rs.	Listing da	te		Opening price on listing date. Rs.	closing p change i benchm	hange in vrice, [+/_% n closing ark]- 30 <sup>th</sup> • days from	closing p change i benchm	hange in rrice, [+/_% n closing ark]- 90 <sup>th</sup> days from	change ir benchma	rice, [+/_%
1	Oceanaa Industrie		2.10	10	03/04/ 20	)14		9.75		-1% 3.65%)		1% 1.84%)		7.32% 9.38%)
Financial Year	l Total no. of	b. amo discount - 30 <sup>th</sup> calendar days - 30 <sup>th</sup> calendar days from listing 180th cale		No. of IPOs trading at discount - 180th calendar days from listingNo. of IPOs trading at premium - 180th calendar days from listing										
	IPOs	of funds raise d (Rs. cr)	Over 50%	Betwe en 25- 50%	Less than 25%	Over 50%	Betwee n 25- 50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Betwee n 25- 50%	Less than 25%
2015-16	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2014-15	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2013-14	1	2.10	0	0	0	0	0	1	0	0	0	0	0	1

# Price Information and the track record of the past Issues handled by the Lead Manager:

# CAUTION

The Lead Manager accepts no responsibility, save to the limited extent as provided in the MOU for Issue Management entered into among the Lead Manager and our Company dated August 5, 2015, the Underwriting Agreement August 6, 2015 entered into among the Underwriters and our Company and the Market Making Agreement dated August 17, 2015 entered into among the Lead Manager, Market Maker and our Company.

All information shall be made available by us and the Lead Manager to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports or at collection centers or elsewhere.

# Note:

Investors who apply in the Issue will be required to confirm and will be deemed to have represented to our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company and will not offer, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company. Our Company, the Underwriter and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares of our Company.

# DISCLAIMER IN RESPECT OF JURISDICTION

This Issue is being made in India to persons resident in India {including Indian nationals resident in India who are majors, HUFs, companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in shares, Indian Mutual Funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), or trusts under the applicable trust law and who are authorized under their constitution to hold and invest in shares, permitted insurance companies and pension funds}. This Prospectus does not, however, constitute an invitation to subscribe to Equity Shares offered hereby in any other jurisdiction to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Prospectus comes is required to inform him or herself about and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) in Chennai only.

No action has been or will be taken to permit a public offering in any jurisdiction where action would be required for that purpose. Accordingly, the Equity Shares represented thereby may not be offered or sold, directly or indirectly, and this Prospectus may not be distributed, in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been any change in the affairs of our Company since the date hereof or that the information contained herein is correct as of any time subsequent to this date.

## DISCLAIMER CLAUSE UNDER RULE 144A OF THE U.S. SECURITIES ACT

The Equity Shares have not been and will not be registered under the U.S. Securities Act 1933, as amended (the "Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S of the Securities Act), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act.

Accordingly, the Equity Shares will be offered and sold outside the United States in compliance with Regulation S of the Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each applicant where required agrees that such applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws and legislations in each jurisdiction, including India.

#### FILING

The Draft Prospectus shall not be filed with SEBI, nor will SEBI issue any observation on the offer document in term of Reg. 106(M)(3). However, a copy of the Prospectus shall be filed with SEBI at Overseas Towers, 7<sup>th</sup> Floor, 756-L, Anna Salai, Chennai – 600 002, Tamil Nadu.

A copy of the Prospectus, along with the documents required to be filed under Section 32 of the Companies Act, 2013 would be delivered for registration to the RoC and a copy of the Prospectus to be filed under Section 26 of the Companies Act, 2013 would be delivered for registration with Registrar of Companies, Karnataka situated at E Wing, 2<sup>nd</sup> Floor, Kendriya Sadan, Koramangala, Bangalore – 560 030, Karnataka.

# LISTING

In terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, there is no requirement of obtaining In-principle approval from SME Platform of BSE. However applications will be made to the SME Platform of BSE for obtaining permission to deal in and for an official quotation of our Equity Shares. BSE will be the Designated Stock Exchange, with which the Basis of Allotment will be finalised. The SME Platform of BSE has given its in-principal approval for using its name in our Prospectus vide its letter dated November 17, 2015.

If the permissions to deal in and for an official quotation of our Equity Shares are not granted by the SME Platform of BSE, our Company will forthwith repay, without interest, all moneys received from the applicants in pursuance of the Prospectus. If such money is not repaid within 8 days after our Company becomes liable to repay it (i.e. from the date of refusal or within 15 days from the Issue Closing Date), then our Company and every Director of our Company who is an officer in default shall, on and from such expiry of 8 days, be liable to repay the money, with interest at the rate of 15% per annum on application money, as prescribed under section 39 of the Companies Act, 2013. Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the SME Platform of the BSE mentioned above are taken within twelve Working Days from the Issue Closing Date.

# Impersonation

Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act 2013, which is reproduced below:

#### Any person who:

- a. Makes or abets making of an application in a fictitious name, to a Company for acquiring or subscribing for, its securities, or
- b. Makes or abets making of multiple applications to a Company in different names or in combinations of his name or surname for acquiring or subscribing for its securities; or
- c. Otherwise induces directly or indirectly a Company to allot, or register any transfer of, securities to him, or any other person in a fictitious name,

shall be liable to action under Section 447 of the Companies Act, 2013.

#### CONSENTS

Consents in writing of: (a) the Directors, the Promoters, the Company Secretary & Compliance Officer, Chief Financial Officer, the Statutory Auditors, the Peer Review Auditors, the Banker(s) to the Company; and (b) Lead Manager, Registrar to the Issue, Banker(s) to the Issue, Legal Advisor to the Issue, Underwriters to the Issue and Market Maker to the Issue to act in their respective capacities have been obtained as required under section 26 of the Companies Act, 2013 and shall be filed along with a copy of the Prospectus with the

ROC, under section 32 of the Companies Act, 2013 and such consents shall not be withdrawn up to the time of delivery of the Prospectus for registration with the RoC.

In accordance with the Companies Act and the SEBI (ICDR) Regulations, M/s. Ashvin Damania & Co., Chartered Accountants, the Peer Review Auditors of the Company have agreed to provide their written consent to the inclusion of their report dated August 5, 2015 on restated financial statements. V.Krishnamoorthy, Chartered Accountants, the Statutory Auditors of the Company have agreed to provide their written consent to the inclusion of their report statement of funds deployed dated August 5, 2015 and statement of tax benefits dated August 5, 2015 relating to the possible tax benefits, as applicable, which may be available to the Company and its shareholders, included in this Prospectus in the form and context in which they appear therein and such consent and reports will not be withdrawn up to the time of delivery of the Prospectus.

## **EXPERT OPINION**

Except for the reports in the section —Financial Information of our Company and —Statement of Tax Benefits on page 112 and page 60 of the Prospectus from the Peer Review Auditors and Statutory Auditor respectively, our Company has not obtained any expert opinions.

## PUBLIC ISSUE EXPENSES

The Management estimates an expense of Rs. 43 Lac towards Issue expense. The expenses of this Issue include, among others, underwriting and management fees, market making fees, selling commission, printing and distribution expenses, legal fees, statutory advertisement expenses and listing fees. The estimated Issue expenses are as follows:

		(Rs. In Lac)		
Sr.	Particulars		% of	% of
No.			Issue	Issue size
			expenses	
1	Payment to Merchant Banker, market making fees, selling commissions, Underwriting, SCSB commissions, brokerages, payment to other intermediaries such as Legal Advisors, Registrars, Bankers, etc. and other out of pocket expenses	32.95	76.63%	7.73%
2	Printing & Stationery, Distribution, Postage, etc.	2.75	6.40%	0.64%
3	Advertisement & Marketing Expenses	2.00	4.65%	0.47%
4	Regulatory & other expenses	5.30	12.32%	1.24%
Total estimated Issue expenses43.00100.0010.08				10.08%

#### Fees Payable to the Lead Manager

The total fees payable to the Lead Manager will be as per the Memorandum of Understanding dated October 6, 2014 with the Lead Manager V.B. Desai Financial Services Limited the Underwriting Agreement dated August 6, 2015 and the Market Making Agreement dated August 17, 2015 and supplement thereto among the Company and the Lead Manager and other parties, a copy of which is available for inspection at our Registered Office.

## Fees Payable to the Registrar to the Issue

The fees payable by our Company to the Registrar to the Issue for processing of application, data entry, printing of CAN/refund order, preparation of refund data on magnetic tape, printing of bulk mailing register will be as the per the MoU between our Company and the Registrar to the Issue dated November 16, 2015. The Registrar to the Issue will be reimbursed for all out of pocket expenses including cost of stationery, postage, stamp duty, and communication expenses. Adequate funds will be provided to the Registrar to the Issue to enable them to send refund orders or Allotment advice by registered post/speed post/under certificate of posting.

## Underwriting commission, brokerage and selling commission on Previous Issues

Since this is the initial public offer of our Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of our Equity Shares since our incorporation.

## **Previous Rights and Public Issues**

We have not made any rights and public issues in India or abroad in the five years preceding the date of the Prospectus.

## Previous issues of shares otherwise than for cash

Except as stated in the chapter titled "Capital Structure" beginning on page 44 of the Prospectus, we have not made any previous issues of shares for consideration otherwise than for cash.

#### Companies under the same management

No Company under the same management as the Company within the meaning of Section 370(1B) of the Companies Act 1956 / Section 186 of the Companies Act, 2013, has made any public issue (including any rights issues to the public) during the last three (3) years.

# Promise v. Performance – Associates

Our Company and Promoter Group have not made any previous rights and public issues.

#### **Outstanding Debentures, Bond Issues, or Preference Shares**

Our Company does not have any outstanding debentures, bonds or preference shares as of the date of the Prospectus.

#### Stock Market Data for our Equity Shares

This being an initial public offering of our Company, the Equity Shares of our Company are not listed on any stock exchanges.

# INVESTOR GRIEVANCES AND REDRESSAL SYSTEM

All grievances relating to the Issue may be addressed to the Registrar to the Issue, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount paid on application and the bank branch or collection centre where the application was submitted.

All grievances relating to the ASBA process may be addressed to the SCSB, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount paid on application and the Designated Branch or the collection centre of the SCSB where the Bid cum Application Form was submitted by the ASBA Applicants.

We have appointed Mr. Manivel Kumarasamy as the Compliance Officer for this Issue and he may be contacted at the Corporate Office of the Company. The contact details are as follows:

Mr. Manivel Kumarasamy OFS Technologies Limited No.5, 2<sup>nd</sup> Floor, Software Technology Park of India Rajiv Gandhi Salai, Taramani Chennai – 600 113, Tamil Nadu Tel: +91 44-39180852 Email address: manivel.kumarasamy@ofstech.com

Investors can contact the Compliance Officer or the Registrar to the Issue or the Lead Manager in case of any pre-Issue or post-Issue related problems, such as non-receipt of letters of Allotment, credit of Allotted Equity Shares in the respective beneficiary accounts and refund orders.

Pursuant to the press release no. PR. No. 85/2011 dated June 8, 2011, SEBI has launched a centralized web based complaints redress system "SCORES". This would enable investors to lodge and follow up their complaints and track the OFS Technologies Limited status of redressal of such complaints from anywhere. For more details, investors are requested to visit the website www.scores.gov.in.

#### **Status of Investor Complaints**

We confirm that we have not received any investor compliant during the three years preceding the date of this Prospectus and hence there are no pending investor complaints as on the date of this Prospectus.

#### **Change in Auditors**

At the Annual General Meeting held on September 29, 2012, the present Auditors V. Krishnamoorthy, Chartered Accountant was appointed in lieu of M/s .Devaraj & Co., the retiring Auditors. Other than this, there were no changes in Auditors in the past three years.

#### **Capitalisation of Reserves or Profits**

Our Company has not capitalised our reserves or profits during the last five years, except as stated in the chapter titled *"Capital Structure"* beginning on page 44 of the Prospectus.

# **Revaluation of Assets**

Our Company has not revalued its assets in the last five years.

## **Capitalization of Reserves or Profits**

Our Company has not capitalized its reserves or profits at any time during the last five (5) years.

#### **Revaluation of Assets**

Our Company has not revalued its assets in the last five (5) years preceding the date of the Prospectus.

# **Tax Implications**

Investors who are allotted Equity Shares in the Issue will be subject to capital gains tax on any resale of the Equity Shares at applicable rates, depending on the duration for which the investors have held the Equity Shares prior to such resale and whether the Equity Shares are sold on the Stock Exchanges. For details, please refer the section titled "Statement of Tax Benefits" beginning on page 60 of the Prospectus.

# SECTION VII – ISSUE RELATED INFORMATION

#### **TERMS OF THE ISSUE**

The Equity Shares being offered are subject to the provisions of the Companies Act, SEBI (ICDR) Regulations, 2009 our Memorandum and Articles of Association, the terms of the, Prospectus, Application Form, the Revision Form, the Confirmation of Allocation Note and other terms and conditions as may be incorporated in the allotment advices and other documents/certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws as applicable, guidelines, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the Government of India, the Stock Exchanges, the RBI, RoC and/or other authorities, as in force on the date of the Issue and to the extent applicable.

## Authority for the Issue

The present Initial Public Issue of Equity Shares has been authorized by the Board of Directors of our Company at their meeting held on June 2, 2015 and was approved by the Shareholders of the Company by passing Special Resolution at the Extraordinary General Meeting held on June 25, 2015 and amendment thereto on August 29, 2015 in accordance with the provisions of Section 62(1)(c) of the Companies Act, 2013.

## **Ranking of Equity Shares**

The Equity Shares being offered shall be subject to the provisions of the Companies Act, our Memorandum and Articles of Association and shall rank pari-passu in all respects with the existing Equity Shares including in respect of the rights to receive dividends and other corporate benefits, if any, declared by us after the date of Allotment. For further details, please refer to "Main Provisions of the Articles of Association" on page 184 of this Prospectus.

#### Mode of Payment of Dividend

The declaration and payment of dividend will be as per the provisions of Companies Act and recommended by the Board of Directors and the Shareholders at their discretion and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends in cash and as per provisions of the Companies Act, 1956/2013. For further details, please refer to "Dividend Policy" on page 111 of this Prospectus.

#### **Face Value and Issue Price**

The Equity Shares having a Face Value of Rs. 10/- each are being offered in terms of this Prospectus at a price of Rs.25/- per Equity Share. The Issue Price is determined by our Company in consultation with the Lead Manager and is justified under the chapter titled "Basis for Issue Price" on page 58 of this Prospectus. At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

#### **Rights of the Equity Shareholders**

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association, the equity shareholders shall have the following rights:

- 1. Right to receive dividend, if declared;
- 2. Right to attend general meetings and exercise voting rights, unless prohibited by law;
- 3. Right to vote on a poll either in person or by proxy;
- 4. Right to receive offer for rights shares and be allotted bonus shares, if announced;
- 5. Right to receive surplus on liquidation;
- 6. Right of free transferability; and
- 7. Such other rights, as may be available to a shareholder of a listed Public Limited Company under the Companies Act, terms of the listing agreements with the Stock Exchange and the Memorandum and Articles of Association of our Company.

For a detailed description of the main provision of the Articles of Association of our Company relating to voting rights, dividend, forfeiture and lien and / or consolidation / splitting, etc., please refer to Section titled "Main Provisions of Articles of Association" beginning on page 184 of this Prospectus.

# Minimum Application Value; Market Lot and Trading Lot

As per the provisions of the Depositories Act, 1996, and Section 29 of the Companies Act, 2013 the shares of a Body Corporate can be in dematerialised form i.e. not in the form of physical certificates but be fungible and be represented by the statement issued through electronic mode.

The investors have an option either to receive the security certificate or to hold the securities with depository. However, as per SEBI's circular RMB (compendium) series circular no. 2 (1999-2000) dated February 16, 2000, it has been decided by the SEBI that trading in securities of companies making an initial public offer shall be in dematerialised form only.

The trading of the equity shares will happen in the minimum contract size of 6,000 equity shares and the same may be modified by the SME Platform of BSE from time to time by giving prior notice to investors at large. Allocation and allotment of Equity Shares through this Offer will be done in multiples of 6,000 Equity Shares subject to a minimum allotment of 6,000 Equity Shares to the successful applicants.

# Minimum Number of Allottees

The minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the monies collected shall be refunded within 12 Working days of closure of issue.

# Joint Holders

Where two or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint-holders with benefits of survivorship.

# **Nomination Facility to Investor**

In accordance with Section 72 of the Companies Act, 2103, the sole or first applicant, along with other joint applicant, may nominate any one person in whom, in the event of the death of sole applicant or in case of joint applicant, death of all the applicants, as the case may be, the Equity Shares allotted, if any, shall vest. A

person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with Section 72 of the Companies Act, 2013 be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at the Registered Office of our Company or to the Registrar and Transfer Agents of our Company.

In accordance with Section 72 of the Companies Act, 2013, any Person who becomes a nominee by virtue of Section 72 of the Companies Act, 2013, shall upon the production of such evidence as may be required by the Board, elect either:

- 1. to register himself or herself as the holder of the Equity Shares; or
- 2. to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

In case the allotment of Equity Shares is in dematerialized form, there is no need to make a separate nomination with us. Nominations registered with the respective depository participant of the applicant would prevail. If the investors require changing the nomination, they are requested to inform their respective depository participant.

# **Minimum Subscription**

This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten and the details of the same have been disclosed on page 41 of this Prospectus.

If the issuer does not receive the subscription of 100% of the Issue through this offer document including devolvement of Underwriters within sixty days from the date of closure of the issue, the issuer shall forthwith refund the entire subscription amount received. If there is a delay beyond eight days after the issuer becomes liable to pay the amount, the issuer shall pay interest prescribed under section 39 of the Companies Act, 2013.

# Arrangements for disposal of odd lots

The trading of the equity shares will happen in the minimum contract size of 6,000 shares. However, the market maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the SME Exchange.

# Restrictions, if any, on transfer and transmission of shares or debentures and on their consolidation or splitting

For a detailed description in respect of restrictions, if any, on transfer and transmission of shares and on their consolidation / splitting, please refer sub-heading "Main Provisions of the Articles of Association" on page 184 of this Prospectus.

# **Option to receive Equity Shares in dematerialized Form**

As per section 29(1) of the Companies Act, 2013, every company making public offer shall issue securities only in dematerialized form only. The investors have an option either to receive the security certificate or to hold the securities with depository. However, as per SEBI's circular RMB (compendium) series circular no. 2 (1999-2000) dated February 16, 2000, it has been decided by the SEBI that trading in securities of companies making an initial public offer shall be in dematerialized form only. The Equity Shares on Allotment will be traded only on the dematerialized segment of the SME Exchange.

# **Migration to Main Board**

In accordance with the BSE Circular dated November 26, 2012, our Company will have to be mandatorily listed and traded on the SME Platform of the BSE for a minimum period of two years from the date of listing and only after that it can migrate to the Main Board of the BSE as per the guidelines specified by SEBI and as per the procedures laid down under Chapter XB of the SEBI (ICDR) Regulations.

As per the provisions of the Chapter XB of the SEBI (ICDR) Regulation, 2009, our Company may migrate to the main board of BSE from the SME Exchange on a later date subject to the following:

- 1. If the Paid up Capital of the company is likely to increase above Rs. 25 crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the main board), we shall have to apply to BSE for listing our shares on its Main Board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the Main Board.
- 2. If the Paid up Capital of the company is more than Rs. 10 crores but below Rs. 25 crores, we may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

# Market making

The shares offered though this Issue are proposed to be listed on the SME Platform of BSE, wherein the Lead Manager to this Issue shall ensure compulsory Market Making through the registered Market Makers of the SME platform for a minimum period of three years from the date of listing of shares offered though this Prospectus. For further details of the agreement entered into between the Company, the Lead Manager and the Market Maker please refer to "General Information – Details of the Market Making Arrangements for this Issue" on page 42 of this Prospectus.

# New financial instruments

The Issuer Company is not issuing any new financial instruments through this Issue.

# **Underwriting Agreement**

Underwriting Agreement dated August 6, 2015 has been entered into between our Company and the LM, who is the underwriters in this Issue. This issue is 100% underwritten.

# Filing of the Prospectus with the RoC

The Company will file a copy of the Prospectus with the RoC in terms of section 32 of the Companies Act, 2013 and under other relevant provisions of the Companies Act, 2013.

## **Pre-Issue Advertisement**

Subject to section 30 of the Companies Act, 2013 our Company shall, after registering the Prospectus with the RoC publish a pre-Issue advertisement, in the form prescribed by the SEBI (ICDR) Regulations, in one widely circulated English language national daily newspaper; one widely circulated Hindi language national daily newspaper and one regional newspaper with wide circulation where the Registered Office of our Company is situated.

## WITHDRAWAL OF THE ISSUE

The Company, in consultation with the LM, reserves the right not to proceed with the Issue at any time before the Issue Opening Date, without assigning any reason thereof. Notwithstanding the foregoing, the Issue is also subject to obtaining the following:

- (i) The final listing and trading approvals of BSE for listing of Equity Shares offered through this issue on its SME Platform, which the Company shall apply for after Allotment and
- (ii) The final RoC approval of the Prospectus after it is filed with the RoC. In case, the Company wishes to withdraw the Issue after Issue Opening but before allotment, the Company will give public notice giving reasons for withdrawal of Issue. The public notice will appear in two widely circulated national newspapers (One each in English and Hindi) and one in regional newspaper.

#### JURISDICTION

Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in Bengaluru, Karnataka, India.

The Equity Shares have not been and will not be registered under the Securities Act or any state securities laws in the United States, and may not be offered or sold within the United States, except pursuant to an exemption from or in a transaction not subject to, registration requirements of the Securities Act. Accordingly, the Equity Shares are only being offered or sold outside the United States in compliance with Regulations under the Securities Act and the applicable laws of the jurisdictions where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

# **ISSUE STRUCTURE**

This Issue is being made in terms of Regulation 106(M)(1) of Chapter XB of SEBI (ICDR) Regulations, 2009, as amended from time to time, whereby, an issuer whose post issue paid up capital does not exceed Rs. 10 crores, shall issue shares to the public and propose to list the same on the Small and Medium Enterprise Exchange ("SME Exchange", in this case being the SME Platform of BSE). For further details regarding the salient features and terms of such an issue please refer chapter titled *"Terms of the Issue"* and *"Issue Procedure"* on page 154 and 161 of this Prospectus.

Following is the issue structure:

Public issue of 17,04,000 equity shares of Rs. 10/- each (the "equity shares") for cash at a premium of Rs. 15/per Equity Share aggregating to Rs.426.00 lac ("the issue") by OFS Technologies Limited. The issue comprises a Net Issue to Public of 16,08,000 equity shares ("the Net issue") and a reservation of 96,000 equity shares for subscription by the designated market makers ("the Market Makers' Reservation Portion").

Particulars of the Issue	Net Issue to Public	Market Maker Reservation Portion		
Number of Equity Shares available for allocation	16,08,000 Equity Shares	96,000 Equity Shares		
Percentage of Issue Size available for allocation	94.37% of the Issue size	5.63% of the Issue size		
Basis of Allotment	<ul> <li>Proportionate subject to minimum allotment of 6,000 equity shares and further allotment in multiples of 6,000 equity shares each.</li> <li>For further details please refer to <i>"Issue Procedure - Basis of Allotment"</i> on page 175 of this Prospectus.</li> </ul>	Firm Allotment		
Mode of Application	For QIB and NII Applicants the application must be made compulsorily through the ASBA Process. The Retail Individual Applicant may apply through the ASBA or non-ASBA process.	Through ASBA process only.		
Minimum Application Size	<i>For QIB and NII:</i> Such number of equity shares in multiples of 6,000 equity shares such that the Application Value exceeds Rs. 2,00,000/- <i>For Retail Individuals:</i> 6,000 equity shares	96,000 Equity Shares		
Maximum Application Size	<i>For QIB and NII:</i> Such number of equity shares in multiples of 6,000 equity shares such that the Application Size does not exceed 16,08,000 equity shares.			

	For Retail Individuals: Such number of equity shares in multiples of 6,000 equity shares such that the Application Value does not exceed Rs. 2,00,000/-			
Mode of Allotment	Only in dematerialized Form.	Only in dematerialized Form.		
Trading Lot	6,000	6,000		
Terms of Payment	The entire Application Amount will be payable at the time of submission of the Application Form.			

ISSUE OPENING DATE	MONDAY, DECEMBER 28, 2015
ISSUE CLOSING DATE	THURSDAY, DECEMBER 31, 2015

Applications and any revisions to the same will be accepted only between 10.30 a.m. and 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centers mentioned in the Application Form, or in the case of ASBA Applicants, at the Designated Bank Branches except that on the Issue Closing Date applications will be accepted only between 10.30 a.m. and 3.00 p.m. (Indian Standard Time). Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday).

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# **ISSUE PROCEDURE**

# **Fixed Price Issue Procedure**

The Issue is being made under Regulation 106(M) (1) of Chapter XB of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 via Fixed Price Process.

Applicants are required to submit their Applications to the Selected Branches / Offices of the Escrow Bankers to the Issue who shall duly submit them to the Registrar of the Issue. In case of QIB Applicants, the Company in consultation with the Lead Manager may reject Applications at the time of acceptance of Application Form provided that the reasons for such rejection shall be provided to such Applicant in writing.

In case of Non-Institutional Applicants and Retail Individual Applicants, our Company would have a right to reject the Applications only on technical grounds.

Investors should note that according to section 29(1) of the Companies Act, 2013, allotment of Equity Shares to all successful Applicants will only be in the dematerialised form. The Application Forms which do not have the details of the Applicant's depository account including DP ID, PAN and Beneficiary Account Number shall be treated as incomplete and rejected. In case DP ID, Client ID and PAN mentioned in the Application Form and entered into the electronic application system of the stock exchanges by the Brokers (including sub-brokers) do not match with the DP ID, Client ID and PAN available in the depository database, the application is liable to be rejected. Applicants will not have the option of getting allotment of the Equity Shares in physical form. The Equity Shares on allotment shall be traded only in the dematerialised segment of the Stock Exchanges.

Applicants are required to ensure that the PAN (of the sole/ first Applicant) provided in the Application Form is exactly the same as the PAN of the person(s) in whose name the relevant beneficiary account is held. In case of joint Applications, the Application Form should contain only the name of the first Applicant whose name should also appear as the first holder of the beneficiary account held in joint names. The signature of only such first Applicant would be required in the Application Form and such first Applicant would be deemed to have signed on behalf of the joint holders.

#### The Issue procedure in brief, is as follows

- a) Our Company will file the Prospectus with the RoC at least 3 (three) days before the Issue Opening Date.
- b) The LM will circulate copies of the Prospectus along with the Application Form to potential investors.
- c) Any investor (who is eligible to invest in our Equity Shares) who would like to obtain the Prospectus and/ or the Application Form can obtain the same from the Registered Office or from the registered office of the LM.
- d) Applicants who are interested in subscribing for the Equity Shares should approach the branches of the Banker to the Issue or collection centres to submit their Applications. Applicants should obtain the acknowledgement from the Banks/collection centres and retain with them for reference.
- e) After the Issue Closing Date, the Registrar will process the Applications and our company will approach the BSE for approval of the Basis of Allotment.

- f) On approval of the Basis of Allotment, the Registrar will process and effect the demat credits to the successful applicants and the refund for the other applicants.
- g) Our Company will complete the listing formalities and obtain the listing and trading approval so as to commence trading within 12 working days of the Issue Closing Date.

# Important Information:

- a) An Applicant applying for Equity Shares must have at least one beneficiary account with either of the Depository Participants of either NSDL or CDSL prior to making the application.
- b) The Applicant must necessarily fill in the details (including the beneficiary account number and DP ID) appearing in the Application Form.
- c) Allotment to successful Applicants will be credited in electronic form directly to the beneficiary account (with the DP) of the Applicants.
- d) Names in the Application Form should be identical to those appearing in the account details in the Depository.
- e) In case of joint Applications, the Application Form should contain only the name of the first Applicant whose name should also appear as the first holder of the beneficiary account held in joint names. The signature of only such first Applicant would be required in the Application Form and such first Applicant would be deemed to have signed on behalf of the joint holders.
- f) If incomplete or incorrect details are given under the heading 'Applicants Depository Account Details' in the Application Form it is liable to be rejected.
- g) The Applicant is responsible for the correctness of his or her Demographic Details given in the Application Form vis a vis those with his or her DP.
- h) Equity Shares in electronic form can be traded only on the stock exchanges having electronic connectivity with NSDL and CDSL. The BSE where our Equity Shares are proposed to be listed has electronic connectivity with CDSL and NSDL.

# Applicants may note that the application Forms which do not have the details of the Applicant's depository account, including DP ID, Client ID and PAN, shall be treated as incomplete and will be rejected.

# **Availability of Prospectus and Application Forms**

The Memorandum containing the salient features of the Prospectus together with the Application Forms and copies of the Prospectus may be obtained from the Registered Office of our Company, the LM, the Registrar to the Issue and the collection centres of the Banker to the Issue, as mentioned in the Application Form. The Application forms may also be downloaded from the website of BSE i.e. www.bseindia.com

Applicants shall only use the specified Application Form for the purpose of making an application in terms of the Prospectus. At the time of submitting the Application, applicants should mention the Application Form number on the reverse of the cheque/demand draft to avoid misuse of instrument submitted along with the application for shares. Applicants other than retail individual investors shall apply only through the ASBA process which is different and is explained in various sections herein.

The prescribed color of the Application Form for various categories is as follows:

Category	Color of Application Form
Resident Indians and Eligible NRIs applying on a non-repatriation basis	White
Non-Residents including eligible NRI's, FIIs, FVCIs, etc. applying on a repatriation basis (ASBA and Non-ASBA)	Blue

In accordance with the SEBI (ICDR) Regulations, 2009 in public issues w.e.f. May 1, 2010 all the investors can apply through ASBA process and w.e.f. May 02, 2011, the Non-Institutional applicants and the QIB Applicants have to compulsorily apply through the ASBA Process.

# Submission and Acceptance of Applications

Applications will be accepted during the Issue Period, only during the regular banking days and hours of the respective bank branches of the Banker to the Issue and collection centres. For details of the bank branches where Applications can be submitted and acknowledgment obtained, please see the Application Form.

ASBA Applicants shall submit an Application Form either in physical or electronic form to the SCSB's authorizing blocking funds that are available in the bank account specified in the Application Form used by ASBA Applicants. The application form shall bear the stamp of the syndicate member / SCSBs and if not, the same shall be rejected. Applicants residing at places where the designated branches of the Banker to the Issue or collection centres are not located may submit the application at their sole risk along with a Demand Draft payable at Mumbai, by post, to the Registrar.

# MINIMUM AND MAXIMUM APPLICATION SIZE

The Applications in this Issue, being a fixed price issue, will be categorised into two;

# a) Applications by Retail Individual Investors:

The Application must be for a minimum of 6,000 Equity Shares and in multiples thereof. The total amount payable on application shall not exceed Rs. 2,00,000.

# b) Application by applicants other than Retail Individual Investors:

Applications made by individuals for an amount of above Rs. 2,00,000 and Applications irrespective of the amount, made by all other persons including HUF, trusts, corporate bodies and QIBs will be categorised together.

The minimum Application size is 12,000 Equity Shares and in multiples 6,000 Equity Shares thereafter. An applicant under this category shall not make an application for size exceeding the relevant investment limits or the maximum number of equity shares that can be held by them under the applicable laws or regulations or the Net Issue, whichever is lower.

## WHO CAN APPLY?

#### Who can apply?

- 1. Indian nationals resident in India who are not minors, in single or joint names (not more than three). Furthermore, based on the information provided by the Depositories, our Company shall have the right to accept Applications belonging to an account for the benefit of a minor (under guardianship);
- 2. Hindu Undivided Families or HUFs, in the individual name of the Karta. The Applicant should specify that the Application is being made in the name of the HUF in the Application Form as follows: "Name of Sole or First Applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta". Applications by HUFs would be considered at par with those from individuals;
- 3. Companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in equity shares;
- 4. Mutual Funds registered with SEBI;
- 5. Eligible NRIs on a repatriation basis or on a non-repatriation basis subject to applicable laws. NRIs other than eligible NRIs are not eligible to participate in this issue;
- 6. Indian Financial Institutions, commercial banks (excluding foreign banks), regional rural banks, cooperative banks (subject to RBI regulations and the SEBI Regulations, as applicable);
- 7. FIIs and sub-accounts registered with SEBI other than a sub-account which is a foreign corporate or foreign individual, applying in the QIB Portion;
- 8. Sub-accounts of FIIs registered with SEBI, which are foreign corporates or foreign individuals, applying in the Non-Institutional Portion
- 9. Venture Capital Funds registered with SEBI;
- 10. State Industrial Development Corporations;
- 11.Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to trusts/societies and who are authorized under their constitution to hold and invest in equity shares;
- 12. Scientific and/or industrial research organizations authorized to invest in equity shares;
- 13. Insurance Companies registered with Insurance Regulatory and Development Authority;
- 14. Provident Funds with minimum corpus of Rs. 250 million and who are authorized under their constitution to hold and invest in equity shares;
- 15. Pension Funds with minimum corpus of Rs. 250 million and who are authorized under their constitution to hold and invest in equity shares;

- 16. Limited liability partnerships;
- 17. Foreign Venture Capital Investors registered with SEBI;
- 18. Multilateral and bilateral development financial institutions;
- 19. National Investment Fund; and
- 20. Insurance funds set up and managed by the army, navy or air force of the Union of India;
- 21. Nominated Investor and Market Makers;
- 22. Any other person eligible to applying in this Issue, under the laws, rules, regulations, guidelines and polices applicable to them.

#### Applications not to be made by:

- 1. Minors
- 2. Partnership firms or their nominations
- 3. Foreign Nationals (except NRIs)
- 4. Overseas Corporate Bodies

## Participation by associates / affiliates of LM

The LM shall not be entitled to subscribe to this Issue in any manner except towards fulfilling their underwriting obligations. However, associates and affiliates of the LM may subscribe for Equity Shares in the Issue, either in the QIB Portion and Non-Institutional Portion where the allotment is on a proportionate basis.

#### Availability of prospectus and application forms

The Memorandum Form 2A containing the salient features of the Prospectus together with the Application Forms and copies of the Prospectus may be obtained from the Registered Office of our Company, Lead Manager to the Issue, Registrar to the Issue and the collection Centers of the Bankers to the Issue, as mentioned in the Application Form. The application forms may also be downloaded from the website of SME Platform of BSE Limited i.e. www.bsesme.com.

#### **Option to Subscribe in the Issue**

- 1. As per Section 29(1) of the Companies Act 2013, allotment of Equity Shares shall be dematerialized form only.
- 2. The equity shares, on allotment, shall be traded on stock exchange in demat segment only.
- 3. A single application from any investor shall not exceed the investment limit/minimum number of specified securities that can be held by him/her/it under the relevant regulations/statutory guidelines.

# Application by Mutual Funds

As per the current regulations, the following restrictions are applicable for investments by mutual funds:

No mutual fund scheme shall invest more than 10% of its net asset value in the Equity Shares or equity related instruments of any Company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No mutual fund under all its schemes should own more than 10% of any Company's paid up share capital carrying voting rights.

In case of a Mutual Fund, a separate Application can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Applications in respect of more than one scheme of the Mutual Fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

## Application by Indian Public including eligible NRIs applying on Non-Repatriation

Application must be made only in the names of individuals, Limited Companies or Statutory Corporations / institutions and NOT in the names of Minors, Foreign Nationals, Non Residents (except for those applying on non-repatriation), trusts, (unless the Trust is registered under the Societies Registration Act, 1860 or any other applicable Trust laws and is authorized under its constitution to hold shares and debentures in a Company), Hindu Undivided Families, partnership firms or their nominees. In case of HUF's application shall be made by the Karta of the HUF. An applicant in the Net Public Category cannot make an application for that number of securities exceeding the number of securities offered to the public.

## Applications by Eligible NRIs/FII's on Repatriation Basis

Application Forms have been made available for Eligible NRIs at our registered Office. Eligible NRI applicants may please note that only such applications as are accompanied by payment in free foreign exchange shall be considered for Allotment. The Eligible NRIs who intend to make payment through Non Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians.

Under the Foreign Exchange Management Act, 1999 (FEMA) general permission is granted to the companies vide notification no. FEMA/20/2000 RB dated 03/05/2000 to issue securities to NRI's subject to the terms and conditions stipulated therein. The Companies are required to file the declaration in the prescribed form to the concerned Regional Office of RBI within 30 days from the date of issue of shares for allotment to NRI's on repatriation basis.

Allotment of Equity Shares to Non-Resident Indians shall be subject to the prevailing Reserve Bank of India Guidelines. Sale proceeds of such investments in Equity Shares will be allowed to be repatriated along with the income thereon subject to permission of the RBI and subject to the Indian Tax Laws and regulations and any other applicable laws.

The Company does not require approvals from FIPB or RBI for the Transfer of Equity Shares in the issue to eligible NRI's, FII's, Foreign Venture Capital Investors registered with SEBI and multilateral and bilateral development financial institutions.

There is no reservation for Non-Residents, NRIs, FIIs and foreign Venture Capital Funds and all Non-Residents, NRIs, FIIs and Foreign Venture Capital Funds will be treated on the same basis with other categories for the purpose of allotment

# As per the current regulations, the following restrictions are applicable for investments by FIIs:

The issue of Equity Shares to a single FII should not exceed 10% of our post Issue issued capital. In respect of an FII investing in our equity shares on behalf of its sub accounts, the investment on behalf of each sub account shall not exceed 10% of our total issued capital or 5% of our total issued capital in case such sub account is a foreign corporate or an individual.

In accordance with the foreign investment limits, the aggregate FII holding in our Company cannot exceed 24% of our total issued capital. With the approval of the board and the shareholders by way of a special resolution, the aggregate FII holding can go up to 100%. However, as on this date, no such resolution has been recommended to the shareholders of the Company for adoption.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of regulation 15A(1) of the Securities Exchange Board of India (Foreign Institutional Investors) Regulations 1995, as amended, an FII may issue, deal or hold, off shore derivative instruments such as participatory notes, equity linked notes or any other similar instruments against underlying securities listed or proposed to be listed in any stock exchange in India only in favour of those entities which are regulated by any relevant regulatory authorities in the countries of their incorporation or establishment subject to compliance of "Know Your Client" requirements. An FII shall also ensure that no further downstream issue or transfer of any instrument referred to hereinabove is made to any person other than a regulated entity.

In case of FII's in NRI/FII Portion, number of Equity Shares applied shall not exceed issue size.

# Applications by SEBI registered Venture Capital Funds and Foreign Venture Capital Investors

As per the current regulations, the following restrictions are applicable for SEBI Registered Venture Capital Funds and Foreign Venture Capital Investors:

The SEBI (Venture Capital) Regulations, 1996 and the SEBI (Foreign Venture Capital Investor) Regulations, 2000 prescribe investment restrictions on venture capital funds and foreign venture capital investors registered with SEBI.

Accordingly, whilst the holding by any individual venture capital fund registered with SEBI in one Company should not exceed 25% of the corpus of the venture capital fund, a Foreign Venture Capital Investor can invest its entire funds committed for investments into India in one Company. Further, Venture Capital Funds and Foreign Venture Capital Investors can invest only up to 33.33% of the investible funds by way of subscription to an initial public offer.

#### Documents to be attached / submitted alongwith Application

#### **Applications under Power of Attorney**

In case of applications made pursuant to a power of attorney or by limited companies, corporate bodies, trusts, registered societies, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the MOA and AOA and/ or bye laws must be lodged along

with the Application Form. Failing this, our Company reserves the right to accept or reject any application in whole or in part, in either case, without assigning any reason thereof.

# Applications by SEBI registered entities and other Institutions:

In case of applications by FIIs, Mutual Funds, VBCFs, FVCI, AIF and QFIs a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject any application in whole or in part, in either case, without assigning any reason thereof.

# Applications by limited liability partnerships

In case of Applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Application Form. Failing this, the Company reserves the right to reject any Application without assigning any reason thereof.

## Applications by banking companies

In case of Applications made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Application Form, failing which our Company reserves the right to reject any such Application without assigning any reason.

## **Applications by insurance companies**

In case of Applications made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Application Form. Failing this, the Company reserves the right to reject any Application without assigning any reason thereof.

Our Company in its absolute discretion, reserve the right to relax the above condition of simultaneous lodging of the power of attorney and other documents along with the Application Form, subject to such terms and conditions that the Company and the LM may deem fit.

The above information is given for the benefit of the Applicants. The Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

# **Applicant's Depository Account and Bank Details**

Applicants should note that on the basis of name of the Applicants, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Application Form, the Registrar to the Issue will obtain from the Depository the demographic details including address, Applicants bank account details, MICR code and occupation (hereinafter referred to as 'Demographic Details'). These Bank Account details would be used for giving refunds to the Applicants. Hence, Applicants are advised to immediately update their Bank Account details as appearing on the records of the depository

participant. Please note that failure to do so could result in delays in dispatch/ credit of refunds to Applicants at the Applicants sole risk and neither the LM or the Registrar or the Escrow Collection Banks or the SCSB nor the Company shall have any responsibility and undertake any liability for the same. Hence, Applicants should carefully fill in their Depository Account details in the Application Form.

These Demographic Details would be used for all correspondence with the Applicants including mailing of the CANs / Allocation Advice and printing of Bank particulars on the refund orders or for refunds through electronic transfer of funds, as applicable. The Demographic Details given by Applicants in the Application Form would not be used for any other purpose by the Registrar to the Issue.

By signing the Application Form, the Applicant would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.

# **TERMS OF PAYMENT / PAYMENT INSTRUCTIONS**

The entire issue price of Rs. 25/- per share is payable on application. In case of allotment of lesser number of Equity shares than the number applied, The Company shall refund the excess amount paid on Application to the Applicants.

Payments should be made by cheque, or demand draft drawn on any Bank (including a Co-operative Bank), which is situated at, and is a member of or sub member of the bankers' clearing house located at the centre where the Application Form is submitted. Outstation cheques/ bank drafts drawn on banks not participating in the clearing process will not be accepted and applications accompanied by such cheques or bank drafts are liable to be rejected.

Cash / Stock invest / Money Orders/ Postal orders will not be accepted.

A separate Cheque or Bank Draft should accompany each application form. Applicants should write the Share Application Number on the back of the Cheque /Draft. Outstation Cheques will not be accepted and applications accompanied by such cheques drawn on outstation banks are liable for rejection. Money Orders / Postal Notes will not be accepted.

Each Applicant shall draw a cheque or demand draft for the amount payable on the Application and/ or on allocation/ Allotment as per the following terms:

#### 1. The payment instruments for payment into the Escrow Account should be drawn in favour of:

- Indian Public including eligible NRIs applying on non-repatriation basis: "OFS TECHNOLOGIES LTD.-PUBLIC ISSUE ACCOUNT - R".
- In case of Non-Resident Retail Applicants applying on repatriation basis: "OFS TECHNOLOGIES LTD. PUBLIC ISSUE ACCOUNT- NR"
- 2. In case of application by NRIs applying on repatriation basis, the payments must be made through INR drafts purchased abroad or cheques or bank drafts, for the amount payable on application remitted through normal banking channels or out of funds held in NRE Accounts or FCNR Accounts, maintained with banks authorized to deal in foreign exchange in India, along with documentary evidence in support of

the remittance. Payment will not be accepted out of NRO Account of Non- Resident Applicant applying on a repatriation basis. Payment by drafts should be accompanied by bank certificate confirming that the draft has been issued by debiting to NRE Account or FCNR Account

NRIs applying on non-repatriation basis may make payments by inward remittance in foreign exchange through normal banking channels or by debits to NRE/FCNR accounts as well as the Non- Resident Ordinary Rupee Account ("NRO")/Non-Resident (Special) Rupee account ("NRSR")/ Non- Resident Non-Repatriable Term Deposit Account ("NRNR") accounts. NRIs applying on non-repatriation basis are advised to use the Application Form for Residents (White in colour).

## Payment mechanism for ASBA Applications

All investors other than retail individual investors are required to make their application using ASBA process only.

The ASBA applicants shall specify the bank account number in the Application Form and the SCSB shall block an amount equivalent to the Application Amount in the ASBA Account specified in the Application Form. The SCSB shall keep the Application Amount in the relevant bank account blocked until withdrawal/ rejection of the ASBA Application or receipt of instructions from the Registrar to the Issue to unblock the Application Amount. In the event of withdrawal or rejection of the Application Form or for unsuccessful Application Forms, the Registrar to the Issue shall give instructions to the SCSB to unblock the application money in the relevant bank account within one day of receipt of such instruction. The Application Amount shall remain blocked in the ASBA Account until finalisation of the Basis of Allotment in the Issue and consequent transfer of the Application Amount to the Public Issue Account, or until withdrawal/ failure of the Issue or until withdrawal of the ASBA Application by the ASBA Applicant, as the case may be.

In case of Applications by FIIs, a special Rupee Account should be mentioned in the Application Form, for blocking of funds, along with documentary evidence in support of the remittance.

In case of Applications by Eligible NRIs applying on repatriation basis, a NRE Account or a FCNR Account, maintained with banks authorized to deal in foreign exchange in India, should be mentioned in the Application Form for blocking of funds, along with documentary evidence in support of the remittance.

In case of Applications by Eligible NRIs applying on a non-repatriation basis, a NRE Account or a FCNR Account maintained with banks authorized to deal in foreign exchange in India or a NRO Account, should be mentioned in the Application Form for blocking of funds, along with documentary evidence in support of the remittance.

# **Payment by Stock invest**

In terms of the Reserve Bank of India Circular No.DBOD No. FSC BC 42/24.47.00/2003 04 dated November 5, 2003; the option to use the stock invest instrument in lieu of cheques or bank drafts for payment of Application money has been withdrawn. Hence, payment through stock invest would not be accepted in this Issue.

# Changes and Modifications to Application and Withdrawal of Applications by Investors:

No Applicant may make changes to the application in any respect after submitting the same to the Banker to the Issue and obtaining acknowledgement. If an Applicant desires to make any changes, he should withdraw his prior application and make a fresh application. The withdrawal letter should be addressed to our Company and submitted to the Registrar to the Issue at their address before the Basis of Allotment; otherwise the Applications may get rejected as multiple Applications. Under existing SEBI Regulations, Non-Institutional Applicants cannot withdraw its Application at any stage.

## **GENERAL INSTRUCTIONS**

Do's:

1. Check if you are eligible to apply;

- 2. Read all the instructions carefully and complete the applicable Application Form;
- 3. Ensure that the details about Depository Participant and Beneficiary Account are correct as Allotment of Equity Shares will be in the dematerialized form only;
- 4. Each of the Applicants should mention their Permanent Account Number (PAN) allotted under the Income Tax Act, 1961;
- 5. Ensure that the Demographic Details (as defined herein below) are updated, true and correct in all respects;
- 6. Ensure that the name(s) given in the Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant.

# Don'ts:

- 1. Do not apply for lower than the minimum Application size;
- 2. Do not apply at a Price Different from the Price Mentioned herein or in the Application Form
- 3. Do not apply on another Application Form after you have submitted an Application to the Bankers of the Issue.
- 4. Do not pay the Application Price in cash, by money order or by postal order or by stock invest;
- 5. Do not send Application Forms by post; instead submit the same to the Selected Branches / Offices of the Banker to the Issue.
- 6. Do not fill up the Application Form such that the Equity Shares applied for exceeds the Issue Size and/ or investment limit or maximum number of Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations;
- 7. Do not submit the GIR number instead of the PAN as the Application is liable to be rejected on this ground.

# **OTHER INSTRUCTIONS**

#### Joint Applications in the case of Individuals

Applications may be made in single or joint names (not more than three). In the case of joint Applications, all payments will be made out in favour of the Applicant whose name appears first in the Application Form or Revision Form. All communications will be addressed to the First Applicant and will be dispatched to his or her address as per the Demographic Details received from the Depository.

#### Multiple Applications

An Applicant should submit only one Application (and not more than one) for the total number of Equity Shares required. Two or more Applications will be deemed to be multiple Applications if the sole or First Applicant is one and the same.

In this regard, the procedures which would be followed by the Registrar to the Issue to detect multiple applications are given below:

- 1. All applications are electronically strung on first name, address (1st line) and applicant's status. Further, these applications are electronically matched for common first name and address and if matched, these are checked manually for age, signature and father/ husband's name to determine if they are multiple applications
- 2. Applications which do not qualify as multiple applications as per above procedure are further checked for common DP ID/ beneficiary ID. In case of applications with common DP ID/ beneficiary ID, are manually checked to eliminate possibility of data entry error to determine if they are multiple applications.
- 3. Applications which do not qualify as multiple applications as per above procedure are further checked for common PAN. All such matched applications with common PAN are manually checked to eliminate possibility of data capture error to determine if they are multiple applications.

No separate applications for demat and physical is to be made. If such applications are made, the applications for physical shares will be treated as multiple applications and rejected accordingly. In case of a mutual fund, a separate Application can be made in respect of each scheme of the mutual fund registered with SEBI and such Applications in respect of more than one scheme of the mutual fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made. In cases where there are more than 20 valid applications having a common address, such shares will be kept in abeyance, post allotment and released on confirmation of "know your client" norms by the depositories. The Company reserves the right to reject, in our absolute discretion, all or any multiple Applications in any or all categories.

After submitting an ASBA Application either in physical or electronic mode, an ASBA Applicant cannot apply (either in physical or electronic mode) to either the same or another Designated Branch of the SCSB Submission of a second Application in such manner will be deemed a multiple Application and would be rejected. More than one ASBA Applicant may apply for Equity Shares using the same ASBA Account, provided that the SCSBs will not accept a total of more than five Application Forms with respect to any single ASBA Account.

Duplicate copies of Application Forms downloaded and printed from the website of the Stock Exchange bearing the same application number shall be treated as multiple Applications and are liable to be rejected. The Company, in consultation with the LM reserves the right to reject, in its absolute discretion, all or any multiple Applications in any or all categories. In this regard, the procedure which would be followed by the Registrar to the Issue to detect multiple Applications is given below:

- 1. All Applications will be checked for common PAN as per the records of the Depository. For Applicants other than Mutual Funds and FII sub-accounts, Applications bearing the same PAN will be treated as multiple Applications and will be rejected.
- 2. For Applications from Mutual Funds and FII sub-accounts, submitted under the same PAN, as well as Applications on behalf of the Applicants for whom submission of PAN is not mandatory such as the Central or State Government, an official liquidator or receiver appointed by a court and residents of Sikkim, the Application Forms will be checked for common DP ID and Client ID.

## Permanent Account Number or PAN

Pursuant to the circular MRD/DoP/Circ 05/2007 dated April 27, 2007, SEBI has mandated Permanent Account Number ("PAN") to be the sole identification number for all participants transacting in the securities market, irrespective of the amount of the transaction w.e.f. July 2, 2007. Each of the Applicants should mention his/her PAN allotted under the IT Act. Applications without this information will be considered incomplete and are liable to be rejected. It is to be specifically noted that Applicants should not submit the GIR number instead of the PAN, as the Application is liable to be rejected on this ground.

## **RIGHT TO REJECT APPLICATIONS**

In case of QIB Applicants, the Company in consultation with the LM may reject Applications provided that the reasons for rejecting the same shall be provided to such Applicant in writing. In case of Non-Institutional Applicants, Retail Individual Applicants who applied, the Company has a right to reject Applications based on technical grounds.

# **Grounds for Rejections**

Applicants are advised to note that Applications are liable to be rejected inter alia on the following technical grounds:

- 1. Amount paid does not tally with the amount payable for the value of Equity Shares applied for;
- 2. In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm as such shall be entitled to apply;
- 3. Application by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- 4. PAN not mentioned in the Application Form;
- 5. GIR number furnished instead of PAN;
- 6. Applications for lower number of Equity Shares than specified for that category of investors;

- 7. Applications at a price other than the Fixed Price of the Issue;
- 8. Applications for number of Equity Shares which are not in multiples of 6,000;
- 9. Category not ticked;
- 10. Multiple Applications as defined in this Prospectus;
- 11. In case of Application under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;
- 12. Applications accompanied by Stock invest/ money order/ postal order/ cash;
- 13. Application not duly signed by the sole applicant;
- 14. Application Forms are not delivered by the Applicant within the time prescribed as per the Application Forms, Issue Opening Date advertisement and the Prospectus and as per the instructions in the Prospectus and the Application Forms;
- 15. In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Applicants (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- 16. Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
- 17. Applications where clear funds are not available in the Escrow Account as per the final certificate from the Escrow Collection Bank(s);
- 18. Applications by OCBs;
- 19. Applications by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- 20. Applications by any persons outside India if not in compliance with applicable foreign and Indian laws;
- 21. Applications that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- 22. Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- 23. Applications by persons who are not eligible to acquire Equity Shares of the Company in terms of all applicable laws, rules, regulations, guidelines, and approvals;
- 24. Applications or revisions thereof by QIB Applicants, Non-Institutional Applicants where the Application Amount is in excess of Rs. 2,00,000, received after 5.00 pm on the Issue Closing Date;

# Impersonation

Attention of the applicants is specifically drawn to the provisions of sub section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

# Any person who:

a. Makes or abets making of an application in a fictitious name, to a Company for acquiring or subscribing for, its securities, or

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- b. Makes or abets making of multiple applications to a Company in different names or in combinations of his name or surname for acquiring or subscribing for its securities; or
- c. Otherwise induces directly or indirectly a Company to allot, or register any transfer of, securities to him, or any other person in a fictitious name,

shall be liable to action under Section 447 of the Companies Act, 2013.

#### **BASIS OF ALLOTMENT**

The basis of Allotment will be drawn in consultation with the SME Platform of BSE. In the event of full subscription or oversubscription, the allotment will be made as under:

- (1) The allotment of Equity Shares to each retail individual investor shall not be less than the minimum lot, subject to availability of Equity Shares in retail individual investor category, and the remaining available Equity Shares, if any, shall be allotted on a proportionate basis.
- (2) The allotment of Equity Shares to applicants other than Retail Individual Investors shall be on proportionate basis and the number of Equity Shares allotted shall be rounded off to the nearest integer, subject to minimum allotment being equal to the minimum application size as disclosed.

Subject to the above, where a proportionate allotment is made, the following process will be adopted;

The above proportionate allotment of shares in this Issue that is oversubscribed shall be subject to the reservation for small individual Applicants as described below.

- a) A minimum of 50% of the Net Issue of Equity Shares to the public shall initially be made available for allotment to Retail Individual Investors;
- b) The balance Net Issue of Equity Shares to the public shall be made available for Allotment to i) individual Applicants other than Retails Individual Investors and ii) other Investors, including corporate bodies/ QIB, institutions irrespective of number of Equity Shares applied for.
- c) The unsubscribed portion of the Net Issue to any one of the categories specified in (a) or (b) shall / may be made available for allocation to applicants in the other category, if so required.

If the retail individual investor category is entitled to more than Fifty percent on proportionate basis, the retail individual investors shall be allocated that higher percentage.

Investors may note that in case of over subscription, Allotment shall be on proportionate basis and will be finalized in consultation with SME Platform of BSE.

(3) If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the applicants in that category, the balance available Shares for allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising of applicants applying for the minimum number of Shares. If as a

result of the process of rounding off to the lower nearest multiple of 6,000 equity shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the offer specified under the Capital Structure mentioned in this Prospectus.

# As per the RBI regulations, OCBs are not permitted to participate in the Issue.

There is no reservation for Non-Residents, NRIs, FIIs and foreign venture capital funds and all Non-Residents, NRI, FII and Foreign Venture Capital Funds applicants will be treated on the same basis with other categories for the purpose of allocation.

# Basis of Allotment in the event of under subscription

In the event of under subscription in the Issue, the obligations of the Underwriters shall get triggered in terms of the Underwriting Agreement. The Minimum subscription of 100% of the Issue size as specified in page 156 shall be achieved before our company proceeds to get the basis of allotment approved by the Designated Stock Exchange. The executive director or managing director of the SME Platform of BSE, in addition to LM and Registrar to the Issue shall be responsible along with our Company to ensure that the basis of Allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations.

# Allotment and Issuance of Allotment Advice

- a. Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Board of Directors of our Company shall pass a Board Resolution within 9 (nine) working days, allotting the Equity Shares to the successful applicants. The Registrar to the Issue shall upload the allotment details on its website and our Company and Registrar will proceed effect the corporate action for crediting the Equity Shares to the demat account of the allottees. Our Company and Registrar shall endeavor to give instructions to Depositories for credit of shares to successful allotees within 9 (nine) working days of Issue Closing Date and receive confirmation of demat credit from Depositories within 11 (eleven) working days of Issue Closing Date.
- b. In the event of under subscription in the Issue and the underwriting being called upon to fulfill the obligations under the Underwriting Agreement, our Company shall make the allotments after achieving the Minimum Subscription within the time specified in clause Minimum Subscription on "Terms of the Issue" on page 154 of this Prospectus.
- c. Pursuant to confirmation of corporate actions with respect to Allotment of Equity Shares, the Registrar to the Issue will dispatch Allotment Advice to the Applicants who have been Allotted Equity Shares in the Issue. In their own interest, Allottees should verify the Allotment Advice received with their demat credits and bring discrepancy if any to the notice to the Registrar and / or to our Compliance Officer.
- d. The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract for the Applicant.

Investors are advised to instruct their Depository Participant to accept the Equity Shares that may be allotted to them pursuant to the Issue.

# Listing

As stipulated by SEBI, our Company shall complete all the issue formalities including effecting credits to the depository accounts of the Allottees and refunds to other applicants and endeavor to commence trading in our equity shares within twelve (12) working days of the closure of this Issue. This timeline is subject to receipt of the final listing and trading permission from the BSE.

In the event of devolvement of underwriting and the Underwriters meeting their obligations under the Underwriting Agreement, our company shall complete the formalities to list and commence trading within the time specified in the Companies Act.

# **REFUNDS:**

For applications that are rejected for any reasons or applications that are unsuccessful in getting allotments or Applications entitles to refund of excess application monies in view of oversubscription in the Issue, our Company shall make refunds within Twelve (12) working days of the Issue closing date. Refunds will be sent to the Bank account linked to the depository account of the applicant. Where refund orders are dispatched, they will be printed with the Bank details and mailed to the address as available in the depository system.

Our Company, LM or the Registrar will not be liable for any delays or errors if such details are different from the details made in the application.

In case of ASBA Applicants, the Registrar shall instruct the relevant SCSB to unblock the funds in the relevant ASBA Account to the extent of the Application Amount specified in the Application Forms for withdrawn, rejected or unsuccessful or partially successful ASBA Applications within 9 (nine) working days from the Issue Closing Date.

If there is any delay in effecting the refunds as aforesaid, our Company shall pay interest at 15% p.a. for the period of delay.

Refunds will be payable in INR only and net of bank charges and/ or commission. In case of Applicants who remit money through INR drafts purchased abroad, such payments in INR will be converted into USD or any other freely convertible currency as may be permitted by the RBI at the rate of exchange prevailing at the time of remittance and will be dispatched by registered post or if the Applicants so desire, will be credited to their NRE Accounts, details of which should be furnished in the space provided for this purpose in the Application Form. Our Company will not be responsible for loss, if any, incurred by the Applicant on account of conversion of foreign currency.

# Mode of making refunds

The payment of refund, if any, would be done through various modes as given hereunder:

1. **NECS** - Payment of refund would be done through NECS for applicants having an account at any of the centres where such facility has been made available specified by the RBI. This mode of payment of refunds would be subject to availability of complete bank account details including the MICR code from the Depositories.

- 2. **Direct Credit** Applicants having bank accounts with the refund banker(s), as mentioned in the Application Form, shall be eligible to receive refunds through direct credit. Charges, if any, levied by the Refund Bank(s) for the same would be borne by our Company.
- 3. **NEFT** Payment of refund shall be undertaken through NEFT wherever the Applicants' bank has been assigned the IFSC, which can be linked to a MICR, if any, available to that particular bank branch. IFSC Code will be obtained from the website of RBI as on a date immediately prior to the date of payment of refund, duly mapped with MICR numbers. Wherever the applicants have registered their nine digit MICR number and their bank account number while opening and operating the demat account, the same will be duly mapped with the IFSC of that particular bank branch and the payment of refund will be made to the applicants through this method. The process flow in respect of refunds by way of NEFT is at an evolving stage and hence use of NEFT is subject to operational feasibility, cost and process efficiency.

For all other applicants, including those who have not updated their bank particulars with the MICR code, the refund orders will be through Speed Post/ Registered Post. Such refunds will be made by cheques, pay orders or demand drafts drawn on the Escrow Collection Banks and payable at par at places where Applications are received. Bank charges, if any, for cashing such cheques, pay orders or demand drafts at other centres will be payable by the Applicants.

Applicants to whom refunds are made through electronic transfer of funds will be sent a letter intimating them about the mode of credit of refund within 12 Working days of closure of Issue.

Refunds will be made by cheques, pay orders or demand drafts drawn on a bank appointed by us, as Refund Banker and payable at par at places where applications are received. Bank charges, if any, for encashing such cheques, pay orders or demand drafts at other centres will be payable by the Applicants

# DISPOSAL OF APPLICATIONS AND APPLICATION MONEYS AND INTEREST IN CASE OF DELAY

The Company shall ensure the dispatch of Allotment advice, refund orders (except for Applicants who receive refunds through electronic transfer of funds) and give benefit to the beneficiary account with Depository Participants and submit the documents pertaining to the Allotment to the Stock Exchange within two working days of date of Allotment of Equity Shares.

In case of applicants who receive refunds through NECS, direct credit or RTGS, the refund instructions will be given to the clearing system within 12 Working days from the Issue Closing Date. A suitable communication shall be sent to the Applicants receiving refunds through this mode within 12 Working days of Issue Closing Date, giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund.

The Company shall use best efforts to ensure that all steps for completion of the necessary formalities for listing and commencement of trading at SME Platform of BSE where the Equity Shares are proposed to be listed are taken within seven working days of Allotment.

In accordance with the Companies Act, the requirements of the Stock Exchange and the SEBI Regulations, the Company further undertakes that:

- 1. Allotment of Equity Shares shall be made within 12 (twelve) Working days of the Issue Closing Date;
- 2. Dispatch of refund orders or in a case where the refund or portion thereof is made in electronic manner, the refund instructions are given to the clearing system within 12 (twelve) Working days of the Issue Closing Date would be ensured; and
- 3. The Company shall pay interest at 15% p.a. for any delay beyond the 12 (twelve) Working days time period as mentioned above, if Allotment is not made and refund orders are not dispatched or if, in a case where the refund or portion thereof is made in electronic manner, the refund instructions have not been given to the clearing system in the disclosed manner and/ or demat credits are not made to investors within the 15 (fifteen) Working days time.

## UNDERTAKINGS BY OUR COMPANY

The Company undertakes the following:

- 1. That the complaints received in respect of this Issue shall be attended to by us expeditiously;
- 2. That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at SME Platform of BSE where the Equity Shares are proposed to be listed within twelve Working days of the Issue Closing Date; If underwriting is invoked the time limit shall be extended to that specified in Section 70 of the Companies Act.
- 3. That funds required for making refunds to unsuccessful applicants as per the mode(s) disclosed shall be made available to the Registrar to the Issue by the Issuer;
- 4. That where refunds are made through electronic transfer of funds, a suitable communication shall be sent to the applicant within 15 working days of the Issue Closing Date, as the case may be, giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund;
- 5. That the certificates of the securities/ refund orders to the non-resident Indians shall be dispatched within specified time; and

6. That no further issue of Equity Shares shall be made till the Equity Shares offered through this Prospectus are listed or until the Application monies are refunded on account of non-listing, under subscription etc.

- 7. The Company shall not have recourse to the Issue proceeds until the approval for trading of the Equity Shares from the Stock Exchange where listing is sought has been received.
- 8. Adequate arrangements shall be made to collect all Applications Supported by Blocked Amount and to consider them similar to non-ASBA applications while finalizing the basis of allotment.

# UTILIZATION OF ISSUE PROCEEDS

Our Board certifies that:

- 1. All monies received out of the Issue shall be credited/ transferred to a separate bank account other than the bank account referred to in sub section (3) of Section 40 of the Companies Act, 2013
- 2. Details of all monies utilized out of the Issue shall be disclosed under an appropriate head in our balance sheet indicating the purpose for which such monies have been utilized;
- 3. Details of all unutilized monies out of the Issue, if any shall be disclosed under the appropriate head in the balance sheet indicating the form in which such unutilized monies have been invested and
- 4. Our Company shall comply with the requirements of Clause 52 of the SME Listing Agreement in relation to the disclosure and monitoring of the utilization of the proceeds of the Issue.

Our Company shall not have recourse to the Issue Proceeds until the approval for listing and trading of the Equity Shares from the Stock Exchange where listing is sought has been received.

#### WITHDRAWAL OF THE ISSUE

Our Company, in consultation with the LM reserves the right not to proceed with the Issue at any time, including after the Issue Closing Date but before the Board meeting for Allotment, without assigning any reason. Notwithstanding the foregoing, the Issue is also subject to obtaining the final listing and trading approvals of the Stock Exchange, which the Company shall apply for after Allotment. In terms of the SEBI Regulations, QIB and Non-Institutional Applicants shall not be allowed to withdraw or lower the size of their Application at any stage.

#### EQUITY SHARES IN DEMATERIALISED FORM WITH NSDL OR CDSL

To enable all shareholders of the Company to have their shareholding in electronic form, the Company had signed the following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

a) Agreement dated January 29, 2015 between NSDL, the Company and the Registrar to the Issue;

b) Agreement dated November 22, 2014 between CDSL, the Company and the Registrar to the Issue;

The Company's shares bear an ISIN No. INE742R01013.

An Applicant applying for Equity Shares must have at least one beneficiary account with either of the Depository Participant of either NSDL or CDSL prior to making the Application.

#### COMMUNICATIONS

All future communications in connection with Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Applicant, Application Form number, Applicants Depository Account Details, number of Equity Shares applied for, date of Application form, name and address of the Banker to the Issue where the Application was submitted and cheque or draft number and issuing bank thereof and a copy of the acknowledgement slip.

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Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, refund orders etc.

# ISSUE PROCEDURE FOR ASBA (APPLICATION SUPPORTED BY BLOCKED ACCOUNT) APPLICANTS

This section is for the information of investors proposing to subscribe to the Issue through the ASBA process. Our Company and the LM are not liable for any amendments, modifications, or changes in applicable laws or regulations, which may occur after the date of this Prospectus. ASBA Applicants are advised to make their independent investigations and to ensure that the ASBA Application Form is correctly filled up, as described in this section.

The lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on http://www.sebi.gov.in. For details on designated branches of SCSB collecting the Application Form, please refer the above mentioned SEBI link.

# **ASBA Process**

A Resident Retail Individual Investor shall submit his Application through an Application Form, either in physical or electronic mode, to the SCSB with whom the bank account of the ASBA Applicant or bank account utilized by the ASBA Applicant ("ASBA Account") is maintained. The SCSB shall block an amount equal to the Application Amount in the bank account specified in the ASBA

Application Form, physical or electronic, on the basis of an authorization to this effect given by the account holder at the time of submitting the Application.

The Application Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount against the allocated shares to the ASBA Public Issue Account, or until withdrawal/failure of the Issue or until withdrawal/rejection of the ASBA Application, as the case may be.

The ASBA data shall thereafter be uploaded by the SCSB in the electronic IPO system of the Stock Exchange. Once the Basis of Allotment is finalized, the Registrar to the Issue shall send an appropriate request to the Controlling Branch of the SCSB for unblocking the relevant bank accounts and for transferring the amount allocable to the successful ASBA Applicants to the ASBA Public Issue Account.

In case of withdrawal/failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the LM.

ASBA Applicants are required to submit their Applications, either in physical or electronic mode. In case of application in physical mode, the ASBA Applicant shall submit the ASBA Application Form at the Designated Branch of the SCSB. In case of application in electronic form, the ASBA Applicant shall submit the Application Form either through the internet banking facility available with the SCSB, or such other electronically enabled mechanism for applying and blocking funds in the ASBA account held with SCSB, and accordingly registering such Applications.

# Who can apply?

In accordance with the SEBI (ICDR) Regulations, 2009 in public issues w.e.f. May 1, 2010 all the investors can apply through ASBA process and w.e.f May 02, 2011, the Non-Institutional applicants and the QIB Applicants have to compulsorily apply through the ASBA Process.

# Mode of Payment

Upon submission of an Application Form with the SCSB, whether in physical or electronic mode, each ASBA Applicant shall be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount, in the bank account maintained with the SCSB.

Application Amount paid in cash, by money order or by postal order or by stockinvest, or ASBA Application Form accompanied by cash, draft, money order, postal order or any mode of payment other than blocked amounts in the SCSB bank accounts, shall not be accepted.

After verifying that sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Application Amount mentioned in the ASBA Application Form till the Designated Date.

On the Designated Date, the SCSBs shall transfer the amounts allocable to the ASBA Applicants from the respective ASBA Account, in terms of the SEBI Regulations, into the ASBA Public Issue Account. The balance amount, if any against the said Application in the ASBA Accounts shall then be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the Issue.

The entire Application Amount, as per the Application Form submitted by the respective ASBA Applicants, would be required to be blocked in the respective ASBA Accounts until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount against allocated shares to the ASBA Public Issue Account, or until withdrawal/failure of the Issue or until rejection of the ASBA Application, as the case may be.

# **Unblocking of ASBA Account**

On the basis of instructions from the Registrar to the Issue, the SCSBs shall transfer the requisite amount against each successful ASBA Applicant to the ASBA Public Issue Account and shall unblock excess amount, if any in the ASBA Account. However, the Application Amount may be unblocked in the ASBA Account prior to receipt of intimation from the Registrar to the Issue by the Controlling Branch of the SCSB regarding finalization of the Basis of Allotment in the Issue, in the event of withdrawal/failure of the Issue or rejection of the ASBA Application, as the case may be.

#### **RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES**

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of GOI and FEMA. The current Foreign Direct Investment ("FDI") Policy issued by the Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Gol ("DIPP") by circular 1 of 2014, with effect from April 17, 2014 ("Circular 1 of 2014"), consolidates and supercedes all previous press notes, press releases and clarifications on FDI issued by the DIPP and is currently applicable to all FDI matters. RBI has also issued Master Circular No.15/2015-16 on Foreign Investment in India dated July 01, 2015 which is valid till June 30, 2016. In terms of the Master Circular, an Indian company may issue fresh shares to persons resident outside India (who are eligible to make investments in India, for which eligibility criteria are as prescribed). Such fresh issue of shares shall be subject to inter-alia, the pricing guidelines prescribed under the Master Circular. The Indian company making such fresh issue of shares would be subject to the reporting requirements, inter-alia with respect to consideration for issue of shares and also subject to making certain filings including filing of Form FC-Gpr. While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment.

Foreign investment limit is allowed up to 100% under automatic route in our Company, subject to appropriate approvals of the shareholders in general meeting. Currently, the foreign investment in our company is limited to 24% of the paid up equity share capital of our Company as we have not obtained the approvals of shareholders for a higher limit. RBI has permitted FIIs to subscribe to shares of an Indian Company in a public offer without the prior approval of the RBI, so long as the price of the equity shares to be issued is not less than the price at which the equity shares are issued to residents. Further, transfers of equity shares between an Indian resident and a non resident does not require the prior approval of the FIPB or the RBI, provided that (i) the activities of the investee Company are under the automatic route under the foreign direct investment (FDI) Policy and transfer does not attract the provisions of the SEBI Takeovers Regulations (ii) the non-resident shareholding is within the sectoral limits under the FDI policy, and (iii) the pricing is in accordance with the regulations /guidelines prescribed by the SEBI/RBI.

As per the existing policy of the Government of India, OCBs cannot participate in any Public Issue.

The Equity Shares have not been and will not be registered under the US Securities Act or any state securities laws in the USA and may not be offered or sold within the USA or to, or for the account or benefit of persons(as defined in the U.S. Securities Act). Our Company, LM and the Issue Management Team will is not making any selling efforts in any jurisdiction outside India.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. The Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

# SECTION VIII - MAIN PROVISIONS OF THE ARTICLES OF ASSOCIATION

Pursuant to the provisions of Schedule II of the Companies Act and the SEBI Guidelines, the main provisions of the Articles of Association relating to voting rights, dividend, lien, forfeiture, restrictions on transfer and transmission of Equity Shares and other main provisions are as detailed below. Each provision herein below is numbered as per the corresponding article number in the Articles of Association and capitalized terms used in this section have the meaning that has been given to such terms in the Articles of Association of our Company.

1. The regulations contained in Table "F" of the Act shall apply to the Company subject to the modifications and provisions contained herein.

#### INTERPRETATION

- 2. I. In the interpretation of these Articles, the following words and expressions shall have the following meanings unless excluded by the subject or context.
  - (i) "The Act" or the "The said Act" means the Companies Act, 2013 and subsequent amendments and other acts for the time being in force in India containing the provisions of the legislature in relation to Companies.
  - (ii) "These Presents" or "The Articles" mean these Articles of Association as originally framed or as altered from time to time by Special Resolution
  - (iii) "The BOARD" or the "The BOARD of Directors" or "The Directors" means the Directors for the time being of the Company or the Directors assembled at the Board or acting by circular under the Act.
  - (iv) "The Company" means "OFS TECHNOLOGIES LIMITED"
  - (v) "Debenture" includes Debenture-Stock, bonds or other securities whether constituting a charge on the assets of the Company or not.
  - (vi) "Employee Stock Option Scheme" or "ESOP" shall mean a scheme under which the Company grants an option to any permissible class of persons or giving to such persons, subject to applicable laws and regulations, the benefit or right to purchase or subscribe at a future date, the securities offered by the Company.
  - (vii) "Financial Year" means in relation to the Company, the period in respect of 1<sup>st</sup> April to 31<sup>st</sup> march which financial statements of the Company are laid before its Annual General Meeting whether that period is a year.
  - (viii) in writing' and 'writing' includes printing, lithography and any other modes of representing or reproducing words in a visible form.
  - (ix) "Office" means the Registered Office for the time being of the Company.
  - (x) "Person" shall include Body Corporate, Firms, corporations as well as individuals.

- (xi) The seal means "the Common Seal "for the time being of the Company.
- (xii) "Year" means a calendar year.
- II. Unless the context otherwise requires, words or expressions contained in these Articles shall bear the same meaning as in the Act or any statutory modification thereof in force at the date at which these Articles become binding on the Company.
- III. Words importing singular number shall include the plural number and vice versa and words importing masculine gender shall include feminine gender, as the case may be.

#### SHARE CAPITAL

- 3. The Authorised Share Capital of the Company is as per Clause V of the Memorandum of Association with a power to increase and reduce the capital of the company and to divide the shares into the capital for the time being in to several classes and to attach thereto respectively such preference, qualified, or special rights, privileges, or conditions, as may be determined by or in accordance with the Articles of Association of the company for the time being and to vary, modify or abrogate any such rights, privileges or conditions in such manner as may be permitted by the Articles of Association for the time being be provided by the Company.
- 4. a) Subject to the provisions of Section 62 of the Act and these Articles, the shares in the capital of the company for the time being shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such persons, in such proportion and on such terms and conditions and either at a premium or at par and at such time as they may from time to time think fit; and with the sanction of the company in the General Meeting to give to any person or persons the option or right to call for any shares either at par or premium during such time and for such consideration as the Directors may decide, and may issue and allot shares in the capital of the company on payment in full in cash or towards payment of consideration for any property sold and transferred to the company or for any services
- 5. rendered to the company in the conduct of its business and any shares which may so be allotted may be issued as fully paid up shares and if so issued, shall be deemed to be fully paid shares, provided that option or right to call of shares shall not be given to any person or persons without the sanction of the company in General Meeting.
- 6. If at any time the share capital is divided into different classes of shares, the rights attached to any class (unless otherwise provided by the terms of issue of the shares of that class) may, subject to the provisions of section 48, and whether or not the company is being wound up, be varied with the consent in writing of the holders of three-fourths of the issued shares of that class, or with the sanction of a special resolution passed at a separate meeting of the holders of the shares of that class.
- 7. To every such separate meeting, the provisions of these regulations relating general meetings shall *mutatis mutandis* apply, but so that the necessary quorum shall be at least two persons holding at least one-third of the issued shares of the class in question. The rights conferred upon the holders of the shares of any class issued with preferred or other rights shall not, unless otherwise expressly provided by the terms of issue of the shares of that class, be deemed to be varied by the creation or issue of further share ranking *pari passu* therewith. Subject to the provisions of section 55, any preference shares may, with the sanction of an ordinary resolution, be issued on the terms that they are to be redeemed on



such terms and in such manner as the company before the issue of the shares may, by special resolution, determine.

- 8. The Board may, subject to the provisions of the Act and guidelines issued by SEBI and or other regulatory agencies, issue and allot shares in the Capital of the Company towards part or full payment for any property purchased by, or goods transferred or machinery or appliances supplied to the company, or for services rendered or to be rendered to the Company.
- 9. A certificate under the Common Seal of the Company, specifying any shares held by any member shall be prima facie evidence of title of the member to such shares. An application signed by or on behalf of an applicant for shares in the Company, followed by an allotment of any shares therein shall be an acceptance of the shares within the meaning of the Articles, and every person who thus or otherwise accepts any shares and whose name is on the Register of Members shall for the purpose of the Articles be a member.

#### 10.

- i.) Where the Company issues shares at a premium, whether for cash or otherwise, a sum equal to the aggregate amount or value of the premiums on those shares shall be transferred to an account to be called 'the share premium account' and the provisions of the Act, relating to the reduction of the share capital of a Company
- ii.) shall, except as provided in this Article, apply as if the Share Premium Account were paid up share capital of the Company;
- iii.) The share premium account may, notwithstanding anything in clause (1) of this Article be applied by the Company;

in paying up unissued shares of the Company to be issued to members of the Company as fully paid bonus share

in writing off the preliminary expenses of the Company

in writing off the expenses of, or payment of the commission at redemption of any redeemable preference shares or debentures of the Company; or

in providing for the premium payable on the redemption of any redeemable preference shares or of any debentures of the Company.

- 11. If by the condition of allotment of any shares the whole or part of the amount or issue price thereof shall be payable by installments every such installment shall, when due, be paid to the Company by the person who, for the time being and from time to time, shall be the registered holder or holders of the share or his legal representative.
- 12. Except as required by law, no person shall be recognised by the company as holding any share upon any trust, and the company shall not be bound by, or be compelled in any way to recognise (even when having notice thereof) any equitable, contingent, future or partial interest in any share, or any interest in any fractional part of a share, or (except only as by these regulations or by law otherwise provided) any other rights in respect of any share except an absolute right to the entirety thereof in the registered holder.

13. Subject to the provisions of the Act and these Articles, shares may be registered in the name or names of any person or persons, Company or other body corporate. Not more than four persons shall be registered as joint-holders of any share.

# UNDERWRITING AND COMMISSION

14.

- i.) Subject to the sub-section(6) section 40 provisions of the Act, the Company may pay a
- ii.) commission to any person in consideration of :

his subscribing or agreeing to subscribe, whether absolutely or conditionally, for any shares in or Debentures of the Company, or any other company.

his procuring or agreeing to procure subscriptions, whether absolute or conditional, for any shares in or Debentures of the Company, but the rate of the commission shall not exceed in the case of shares, such a per cent of the price shall not exceed the rate or amount prescribed in rules made under subsection (6) of section 40 at which the shares are issued and in case of debentures, such a per cent of the price shall not exceed the rate or amount prescribed in rules made under subsection 40 at which the Debentures are issued. The rate or amount of the commission

- iii.) A copy of the contract for the payment of the Commission shall be delivered to the Registrar at the time of the delivery of the Prospectus or the Statement in lieu of Prospectus for registration.
- iv.) No Commission shall be paid to any person in consideration of his subscribing or agreeing to subscribe whether absolutely or conditionally for any shares in or debentures of the Company which are not offered to the public for subscription. Provided that where a person has subscribed or agreed to subscribe for any shares in or debentures of the Company and before the issue of the Prospectus of the Company and before the issue of the Prospectus or statement in lieu thereof any other person has or persons have subscribed for any or all of those shares or debentures and that fact together with the aggregate amount of commission payable in respect of such subscription is disclosed in such Prospectus or Statement then the Company may pay commission to the first mentioned person in respect of such subscription.
- v.) The commission may be satisfied by the payment of cash or the allotment of fully or partly paid shares or partly in the one way and partly in the other.

#### CERTIFICATE

- 15. i) Every person whose name is entered as a member in the register of members shall be entitled to receive within two months after incorporation, in case of subscribers to the memorandum or after allotment or within one month after the application for the registration of transfer or transmission or within such other period as the conditions of issue shall be provided,—
  - (a) one certificate for all his shares without payment of any charges; or

- (b) several certificates, each for one or more of his shares, upon payment of twenty rupees for each certificate after the first.
- (*ii*) Every certificate shall be under the seal and shall specify the shares to which it relates and the amount paid-up thereon.
- (*iii*) In respect of any share or shares held jointly by several persons, the company shall not be bound to issue more than one certificate, and delivery of a certificate for a share to one of several joint holders shall be sufficient delivery to all such holders.
- 16. Every Share Certificate shall be issued under the common seal of the Company which shall be affixed in presence of :
  - i.) two directors or persons acting on behalf of the directors under a duly registered power of attorney and
  - ii.) the secretary or some other person authorised Signatories appointed by the board for the purpose.

The two directors or their attorneys and the secretary or other person authorised Signatories shall sign the share Certificate.

Provided that if the composition of the Board permits of it, at least one of the aforesaid two directors shall be a person other than a managing or whole time Directors.

# ISSUE OF NEW CERTIFICATE IN PLACE OF ONE DEFACED, LOST OR DESTROYED

17. If any certificate be worn out, defaced, mutilated or torn or if there be no further space on the back thereof for endorsement of transfer, then upon production and surrender thereof to the Company, a new certificate may be issued in lieu thereof, and if any certificate lost or destroyed then upon proof thereof to the satisfaction of the company and on execution of such indemnity as the Company deed adequate, being given, a new certificate in lieu thereof shall be given to the party entitled to such lost or destroyed certificate. Company Permits to Issue of share certificate for sub-division/consolidation of shares. Every certificate under the Article shall be issued with payment of Rs.20/- for each certificate. Fees Rs.20/- shall be charged for issue of new certificates in replacement of those which are hold, defaced or worn out or where there is no further space on the back thereof for endorsement of transfer.

Provided that notwithstanding what is stated above the Directors shall comply with such Rules or Regulations or requirements of any Stock Exchange or the Rules made under the Act or the rules made under Securities Contracts (Regulation) Act, 1956, or any other Act, or rules applicable in this behalf.

The provisions of this Article shall mutatis mutandis apply to debentures of the Company.

#### CALLS

18. The Directors may from time to time and subject to Section 49 of the Act make such calls as they think fit upon the members in respect of all moneys unpaid on the shares held by them respectively and not by the conditions of allotment thereof made payable at fixed time,

- i) Provided that no call shall exceed one-fourth of the nominal value of the share or be payable at less than one month from the date fixed for the payment of the last preceding call
- *ii*) Each member shall, subject to receiving at least fourteen days' notice specifying the time or times and place of payment, pay to the company, at the time or times and place so specified, the amount called on his shares.
- (iii) A call may be revoked or postponed at the discretion of the Board
- iv) The Board (a) may, if it thinks fit, receive from any member willing to advance the same, all or any part of the monies uncalled and unpaid upon any shares held by him; and (b) upon all or any of the monies so advanced, may (until the same would, but for such advance, become presently payable) pay interest at such rate not exceeding, unless the company in general meeting shall otherwise direct, twelve per cent per annum, as may be agreed upon between the Board and the member paying the sum in advance and each member shall pay the amount of every call so made on him to the persons and at the times and places appointed by the directors. A call may be made payable by installments. The Directors may, if they think fit, subject to the provisions of Section 50 of the Act, agree to and receive from any member willing to advance the same whole or any part of the moneys due upon the shares held by him beyond the sums actually called for, and upon the amount so paid or satisfied in advance, or so much thereof as from time to time exceeds the amount of the calls then made upon the shares in respect of which such advance has been made, the Company may pay interest at such rate, as the member paying such sum in advance and the Directors agree upon provided that money paid in advance of calls shall not confer a right to participate in profits or dividend. The Directors may at any time repay the amount so advanced.

The members shall not be entitled to any voting rights in respect of the moneys so paid by him until the same would but for such payment, become presently payable.

The provisions of these Articles shall mutatis mutandis apply to the calls on debentures of the Company.

- 19. A call shall be deemed to have been made at the time when resolution of the Directors authorising such call was passed and may be made payable by members on the Register of Members on a subsequent date to be specified by the Directors.
- 20. Fifteen days' notice at least shall be given by the Company of every call made payable otherwise than on allotment specifying the time and place of payment:

Provided that before the time for payment of such call the Directors may by notice in writing to the members, revoke the same.

21. The Directors may, from time to time at their discretion extend the time fixed for the payment of any call, uniformly for all shareholders and may extend such time as to all or any of the members.

If by the terms of issue of any share or otherwise, any amount is made payable on allotment at any fixed time or by installments at fixed times, (whether on account of the amount of the share or by way of premium), every such amount or installment shall be payable as if it were a call duly made by the Directors and of which due notice has been given, and all the provisions herein contained in respect of calls shall relate to such amount or installments accordingly.

If the sum payable in respect of any call or installment be not paid on or before the day appointed for payment thereof the holder for the time being or allottee of the share in respect of which a call shall have been made or the installment be due shall pay interest for the same at such rate as the Directors shall fix from the day appointed for the payment thereof to the time of actual payment but the Directors may waive payment of such interest wholly or in part.

- 22. Neither a judgment nor a decree in favour of the Company for calls or other moneys due in respect of any shares nor any part payment or satisfaction thereof nor the receipt by the Company of a portion of any money which shall from time to time be due from any member in respect of any shares either by way of principal or interest nor any indulgence granted by the Company in respect of payment of such money shall preclude the forfeiture of such shares as herein provided.
- 23. On the trial or hearing of any action or suit brought by the Company against any member of his legal representative for the recovery of any money claimed to be due to the Company in respect of any shares, it shall be sufficient to prove that the name of the member in respect of whose shares the money is sought to be recovered, appears entered on the Register of Members as the holder or one of the holders, at or subsequently to the date at which the money is sought to be recovered is allegedly to have become due, of the shares in respect of which such money is sought to be recovered, that the resolution making the call is duly recorded in the Minute Books and that notice of such call was duly given to the members sued in pursuance of these presents and it shall not be necessary to prove the appointment of the Director who made such calls or any other matter whatsoever but the proof of the matters aforesaid shall be conclusive evidence of the debt.

"Monies paid in advance of calls shall not in respect thereof, confer a right to dividend or to participate in the profits of the Company."

# LIEN

24. The company shall have a first and paramount lien, and that in the case of partly paid shares the Issuer's lien shall be restricted to moneys called or payable at a fixed time in respect of such shares. In case of partly paid shares, Company shall have a first and paramount lien upon such shares registered in the name of member (whether solely or jointly with others) and upon the proceeds of sale thereof, for all moneys (whether presently payable or not) called or payable at a fixed time in respect of such shares and such lien shall extend to all dividends from time to time declared in respect of such shares.

The Board may, however, at any time, declare any share to be wholly or partly exempt from the provisions of this Article.

25. The Company may sell in such manner as the Board thinks fit any shares on which the Company has a lien but no sale shall be made until the expiration of fourteen days after a notice in writing, stating and demanding payment of such amount in respect of which the lien exists has been given to the registered holder for the time being of the share or to the person entitled for the time being of the share or to the person entitled to the share by reason of his death or insolvency. The Board may appoint a person to effect the sale and transfer.

The net proceeds of the sale shall be applied in or towards payment of such part of the amount in respect of which the lien exists as is presently payable. The residue, if any, shall be paid to the person entitled to the shares so sold. The purchaser shall be registered as the holder of the shares and he shall not be bound to see the application of the purchase money nor shall his title to the shares be affected by

any irregularity or invalidity in the proceedings in reference to the sale. The proceeds of the sale shall be received by the company and applied in payment of such part of the amount in respect of which the lien exists as is presently payable. The residue, if any, shall, subject to a like lien for sums not presently payable as existed upon the shares before the sale, be paid to the person entitled to the shares at the date of the sale

26. Subject to Section 46 of the Act and the rules made there under and subject to all other applicable provisions, guidelines on the subject and the listing agreement that the company may enter into with one or more stock exchange or stock exchanges, where any share/debenture under the powers of the company in that behalf herein contained is sold by the Board and the certificate in respect thereof has not been delivered up to the Company by the former holder of such share/debenture, the Board may issue a new certificate for such share/debenture distinguishing it in such manner as it may think fit from the certificate not so delivered up.

# SURRENDER AND FORFEITURE OF SHARES

- 27. If a member fails to pay, any call or installment of a call or any other sum or sums on the shares due and payable by such member, on or before the last day appointed for the payment thereof, the Board may at any time thereafter during such time as the call or any part of such call or installment of sums remain unpaid, serve a notice on him or on the person (if any) entitled to shares by transmission requiring payment of so much of the amount as is unpaid together with any interest which may have accrued thereon. The Board may accept in the name of and for the benefit of the Company and upon such terms and conditions as may be agreed, the surrender of any shares liable to forfeiture and in so far as the law permits, of any other shares.
- 28. The notice shall name the place or places on and at which, and a further day (not earlier than the expiration of fourteen days from the date of the notice) on or before which the payment required by the notice is to be made. The notice shall detail the amount which is due and payable on the shares and shall state that in the event of non-payment at or before the time appointed the shares will be liable to be forfeited.
- 29. If the requirements of any such notice as aforesaid are not complied with, any of the shares in respect of which such notice has been given may, at any time thereafter before payment of all calls or installment, interest and expenses or other money due in respect thereof, be forfeited by a resolution of the Directors to that effect. Such forfeiture shall include all dividends and bonus declared in respect of the forfeited shares and not actually paid before the forfeiture.
- 30. A forfeited or surrendered share may be sold or otherwise disposed off on such terms and in such manner as the Board may think fit and any time before a sale or disposition, the forfeiture may be annulled on such terms as the Board may think fit.
- 31. Any member whose shares have been forfeited shall, notwithstanding the forfeiture, be liable to pay and shall forthwith pay to the Company, all calls, installments, interest, expenses and other moneys owing upon or in respect of such shares at the time of the forfeiture together with interest thereon from the time of forfeiture until payment, at such rate not exceeding 18 per cent per annum as the Directors may determine, and the Directors may enforce the payment of the whole or a portion thereof if they think fit but shall not be under any obligation, to do so.

- 32. A duly verified declaration in writing that the declarant is a Director of the Company and that a share in the Company has been duly forfeited on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the share and that declaration and the receipts of the Company for consideration, if any, given for the shares on the sale or disposal thereof, shall constitute a good title to the share and the person to whom the share is sold, or disposed-off shall be registered as the holder of the share and shall not be bound to see to the application of the purchase money (if any) nor shall his title to the share be affected by any irregularity or invalidity in the proceedings in reference to the forfeiture, sale or disposal of the share.
- 33. The provision of these presents as to forfeiture shall apply in the case of non- payment of any sum which by the terms of issue of a share become payable at a fixed time whether on account of the amount of the share or by way of premium or otherwise as if the same had been payable by virtue of a call duly made and notified.

# TRANSFER OF SHARES AND DEBENTURES

- 34. Subject to the provisions of Section 56 of the Act, that a common form of transfer shall be used as instrument of transfer of any share in the Company shall be in writing duly executed by the transferor and the transferee; and the transferor shall be deemed to remain holder of the shares until the name of the transferee is entered in the Register of Members in respect thereof. The instrument of transfer shall be presented in the manner prescribed under Section 56 of the Act or any statutory modification thereof. Company shall not charge any transfer fee for registering transfer of shares.
- 35. The Company shall keep a book to be called the "Register of Transfers" and therein shall be fairly and distinctly entered the particulars of every transfer or transmission of any share. Subject to the provisions of Section 58 of the Act, these articles and other applicable provisions of the Act or other law for the time being in force, the Board may decline to register, (*a*) the transfer of a share, not being a fully paid share, to a person of whom they do not approve; or (*b*) any transfer of shares on which the company has a lien.
- 36. The Board may decline to recognise any instrument of transfer unless the instrument of transfer is in the form as prescribed in rules made under sub-section (1) of section 56 and the instrument of transfer is accompanied by the certificate of the shares to which it relates, and such other evidence as the Board may reasonably require to show the right of the transfer or to make the transfer and the instrument of transfer is in respect of only one class of shares. The Company shall within one month from the date on which the instrument of transfer or intimation of such transmission as the case may be was delivered to the company, send to the transfer shall not be refused on the ground of the transferor being either alone or jointly with any other person or persons is or are indebted to the Company on any account whatsoever except where the Company has a lien on the shares. Transfer of shares / debentures shall not be refused on the ground that the number of shares sought to be transferred are not in a particular number or lot. Nothing in Section 58 of the Act shall prejudice this power to refuse to register the transfer of or the transmission by operation of law of the right to any shares or interests of a member in or debentures of the Company.
- 37. The instrument of the transfer shall after registration be retained by the Company and shall remain in its custody. All instruments of transfer which the Directors may decline to register shall on demand be

returned to the persons depositing the same. The Directors may cause to be destroyed all transfer deeds lying with the Company after such period as they may determine.

- 38. No fee shall be charged for registration of transfer, transmission, Probate, Succession Certificate and Letters of Administration, Certificate of Death or Marriage, Power of Attorney or similar other document.
- 39. The Company shall incur no liability or responsibility whatsoever in consequence of its registering or giving effect to any transfer of shares made or purporting to be made by any apparent legal owner thereof (as shown or appearing in the Register of Members) to the prejudice of persons having or claiming any equitable right title or interest to or in the same shares, notwithstanding that the Company may have had notice of such equitable, right, title or interest or notice or referred thereto in any book of the Company.
- 40. Transfer/transmission of shares and sub-division/ consolidation of shares into marketable lots will be effected by the Company free of cost and the Directors shall not charge any fees for the same.

# TRANSMISSION OF SHARES.

# 41.

- i.) On the death of a member, the survivor or survivors where the member was a joint holder, and his legal representatives where he was a sole holder, shall be the only persons recognized by the company as having any title to his interest in the shares.
- ii.) Nothing in clause (1) shall release the estate of a deceased joint holder from any liability in respect of any share which had been jointly held by him with other persons.
- 42. i.) Any person becoming entitled to a share in consequence of the death or insolvency of a member may, upon such evidence being produced as may from time to time properly be required by the Board and subject as hereinafter provided, elect, either
  - (a) To be registered himself as holder of the share; or
  - (b) To make such transfer of the share as the deceased or insolvent member could have made.
- 43. The Board shall, in either case, have the same right to decline or suspend registration as it would have had, if the deceased or insolvent member had transferred the share before his death or insolvency.

#### 44.

- i.) If the person so becoming entitled shall elect to be registered as holder of the share himself, he shall deliver or send to the company a notice in writing signed by him stating that he so elects
- ii.) If the person aforesaid shall elect to transfer the share, he shall testify his election by executing a transfer of the share.
- iii.) All the limitations, restrictions and provisions of these regulations relating to the right to transfer and the registration of transfers of shares shall be applicable to any such notice or transfer as aforesaid as if the death or insolvency of the member had not occurred and the notice or transfer were a transfer signed by that member.

45. A person becoming entitled to a share by reason of the death or insolvency of the holder shall be entitled to the same dividends and other advantages to which he would be entitled if he were the registered holder of the share, except that he shall not, before being registered as a member in respect of the share, be entitled in respect of it to exercise any right conferred by membership in relation to meetings of the company:

Provided that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the share, and if the notice is not complied with within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the share, until the requirements of the notice have been complied with.

# DEBENTURE

- 46. Every debenture or other instrument issued by the Company for securing the payment of money may be so framed that the moneys hereby secured shall be assigned free from any equities between the Company and the persons to whom the same may be issued. Any debenture, debenture stock, bonds or other instruments or securities may be issued at a discount, premium or otherwise and may be issued on condition that they shall be convertible into any shares of any denomination, and with any special privileges as to redemption, surrender, drawing and allotment of shares or otherwise. Provided that the debentures with a right to conversion into or allotment of shares shall not be issued without consent of the Company in general meeting and no debentures shall be issued with any voting rights.
- 47. The provisions herein contained relating to transfer and transmission shall also apply to debentures in the same manner as they apply to shares.

#### DEMATERIALISATION OF SECURITIES

48. (1) For the purpose of this Article :

'Beneficial Owner' means a person who opts to hold his securities with a Depository, and whose name is recorded as such with a Depository;

'SEBI' means the Securities and Exchange Board of India;

'Depository' means a Company formed and registered under the Companies Act, and which has been granted a certificate of registration to act as a depository under the Securities and Exchange Board of India Act, 1992; and

'Security' means such security as may be specified by SEBI from time to time.

- (2) Notwithstanding anything contained in these Articles, the Company shall be entitled to dematerialise its existing shares, debentures and other securities, rematerialise its shares, debentures and other securities held in the Depository and/or offer its fresh shares and debentures and other securities in a dematerialised form pursuant to the Depositories Act, 1996 and the rules framed there under, if any.
- (3) Every person subscribing to securities offered by the Company, and every Member or Debenture holder shall have the option to either hold the securities in the form of security certificates or to hold the securities with a Depository when permitted. Where any holder of securities surrenders his Certificate of securities held in the Company in accordance with Section 6 of the Depositories Act, 1996 and the Securities and Exchange Board of India (Depositories and Participants) Regulations,

1996, the Company shall cancel the certificate and substitute in its records the name of the relevant Depository and inform the Depository, accordingly. The Company shall maintain a record of certificates of securities that have been so dematerialised and destroyed. Such persons who hold their securities with a Depository can at any time opt out of the Depository, if permitted by law, and the Company shall in such manner and within such time as prescribed by law, issue to such persons the requisite certificates of securities.

If a person opts to hold his security with a depository, the Company shall intimate such depository the details of allotment of the Security, and on receipt of the information, the depository shall enter in its record the name of the allottee as the beneficial owner of the security.

- (4) All securities held by a depository shall be dematerialised and shall be in a fungible form. Nothing contained in Sections 90 and 186 of the Act shall apply to a depository in respect of the securities held by it on behalf of the beneficial owners.
- (5)
- a) Notwithstanding anything to the contrary contained in the Act or this Article, a depository shall be deemed to be the registered owner for the purpose of effecting transfer of ownership of security on behalf of the beneficial owners.
- b) Save as otherwise provided in (a) above, the depository as the registered owner of the securities shall not have any voting rights or any other rights in respect of the securities held by it.
- c) The beneficial owner of securities shall be entitled to all the rights and benefits and be subject to all the liabilities in respect of his securities which are held by a depository.
- (6) Notwithstanding anything in the Act of this Article to the contrary, where securities are held in a depository, the records of the beneficial ownership may be served by such depository on the Company by means of electronic mode or by delivery of floppies or discs.
- (7) For the purpose of this Article, the Registers and Index of Members and Debenture holders shall be deemed to include the Registers and Index of beneficial owners maintained under the Depositories Act, 1996 by every Depository in respect of securities issued by the Company.

# **ALTERATION OF CAPITAL**

- 49. The Company may from time to time by Ordinary Resolution in General Meeting, increase the authorised share capital by such sum to be divided into shares of such amount and with such rights as the resolution shall prescribe.
- 50. The new shares shall be subject to the same provisions with reference to the payment of calls, lien, transfer, transmission, forfeiture and otherwise as the shares in the original share capital.
- 51. 1. The Company may by Ordinary Resolution:
  - a) Consolidate and divide all or any of its share capital into shares of larger amount than its existing shares.

- b) convert all or any of its fully paid-up shares into stock, and reconvert that stock into fully paid-up shares of any denomination
- c) Sub-divide the whole or any part of its share capital into shares of smaller amount that is fixed by the Memorandum of Association.

Cancel any shares which, at the date of passing of the resolution, have not been taken or agreed to be taken by any person.

That option or right to call of shares shall not be given to any person except with the sanction of the Issuer in general meetings

- 2. The company may, by special resolution, reduce in any manner and with, and subject to, any incident authorised and consent required by law,—
  - (a) its share capital
  - (b) any capital redemption reserve account or
  - (c) any share premium account
- 52. i) Subject to the provisions of Section 55 of the Act and subject to the provisions on which any shares may have been issued the Company may issue preference shares which are, or at the option of the Company are liable, to be redeemed:

Provided that:

- a) no such shares shall be redeemed except out of profits of the Company which would otherwise be available for dividend or out of the proceeds of a fresh issue of shares made for the purpose of the redemption.;
- b) no such shares shall be redeemed unless they are fully paid;
- c) the premium, if any, payable on redemption shall have been provided for out of the profits of the Company or out of the Company's share premium account, before the shares are redeemed;
- d) where any such shares are redeemed otherwise than out of the proceeds of a fresh issue, there shall out of profits which would otherwise have been available for dividend, be transferred to a reserve fund, to be called 'the Capital Redemption Reserve Account', a sum equal to the nominal amount of the shares redeemed; and the provisions of the Act relating to the reduction of the share capital of a Company shall, except as provided in this article apply as if the capital redemption reserve account were paid-up share capital of the Company.
- ii) Subject to the provisions of Section 55 of the Act and subject to the provisions on which any shares may have been issued, the redemption of preference shares may be effected on such terms and in such manner as may be provided by the Articles of the Company or the terms and conditions of their issue and subject thereto in such manner as the Directors may think fit.
- iii) The redemption of preference shares under this article by the Company shall not be taken as reducing the amount of its authorised share capital.

iii) Where in pursuance of this article, the Company has redeemed or is about to redeem any preference shares, it shall have power to issue shares upto the nominal amount of the shares redeemed or to be redeemed as if those shares have never been issued; and accordingly the share capital of the Company shall not, for the purpose of calculating the fees payable, be deemed to be increased by the issue of shares in pursuance of this clause.

Provided that where new shares are issued before the redemption of the old shares, the new shares shall not so far as relates to stamp duty be deemed to have been issued in pursuance of this clause unless the old shares are redeemed within one month after the issue of the new shares.

iv) The Capital Redemption Reserve Account may, notwithstanding anything in this article, be applied by the Company in paying up unissued shares of the Company to be issued to members of the Company as fully paid bonus shares.

#### **ISSUE OF SHARES WITH DIFFERENTIAL VOTING RIGHTS**

53. The Company shall have the power to issue Shares with such differential rights as to dividend, voting or otherwise, subject to the compliance with requirements as provided for in the Companies (Issue of Share Capital with Differential Voting Rights) Rules, 2001, or any other law as may be applicable.

Subject to any rights or restrictions for the time being attached to any class or classes of shares,—

- (a) on a show of hands, every member present in person shall have one vote; and
- (b) on a poll, the voting rights of members shall be in proportion to his share in the paid-up equity share capital of the company.

#### **ISSUE OF SWEAT EQUITY SHARES**

- 54. Notwithstanding anything contained in Section-54 of the Act, the Company may issue sweat equity shares, of a class of shares already issued, subject to the conditions that -
- a) the issue of the sweat equity shares is authorised by a special resolution passed by the Company in the General Meeting;
- b) the resolution shall specify the number of shares, current market price, consideration, if any and the class or classes of Directors or employees to whom such equity shares are to be issued ;
- c) not less than one year has, at the date of issue, elapsed since the date on which the Company was entitled to commence business;

For the purpose of this clause, "Sweat Equity Shares" means equity shares issued by the Company to employees or directors at a discount or for consideration other than cash for providing know-how or making available rights in the nature of intellectual property rights or value addition by whatever name called.

All the limitations, restrictions and provisions relating to equity shares shall be applicable to sweat equity shares issued by the Company.

# STOCK OPTIONS TO EMPLOYEES

55. The Company shall by a special resolution passed by the shareholders, provide for offering shares to the employees of the Company, promoter companies, group companies and affiliates and shall make necessary reservations for this purpose, in the proposed offer of Securities on Rights basis subject to the regulations/provisions of the Act in this regard from time to time.

#### **CONVERSION OF SHARES INTO STOCK**

56. The company may, by ordinary resolution, (a) Convert any paid-up shares into stock;

(b) Reconvert any stock into paid-up shares of any denomination.

57. The holders of stock may transfer the same or any part thereof in the same manner as, and subject to the same regulations under which, the shares from which the stock arose might before the conversion have been transferred, or as near thereto as circumstances admit :

Provided that the Board may, from time to time, fix the minimum amount of stock transferable, so however that such minimum shall not exceed the nominal amount of the shares from which the stock arose.

- 58. The holders of stock shall, according to the amount of stock held by them, have the same rights, privileges and advantages as regards dividends, voting at meetings of the company, and other matters, as if they held the shares from which the stock arose; but no such privilege or advantage (except participation in the dividends and profits of the company and in the assets on winding up) shall be conferred by an amount of stock which would not, if existing in shares, have conferred that privilege or advantage.
- 59. Such of the regulations of the company (other than those relating to share warrants), as are applicable to paid-up shares shall apply to stock and the words "share" and "shareholder" in those regulations shall include "stock" and "stockholder" respectively.

#### **BUY BACK OF ITS OWN SECURITIES**

60. Notwithstanding anything contained in these articles, but subject to and in accordance with the provisions of the Acts and Rules, if any prescribed by the Central Government, the Company may purchase its own shares or other specified securities (hereinafter referred to "Buy Back") out of its free reserves or the securities premium account or the proceeds of any shares or other specified securities.

#### NOMINATION FACILITY

- 61. Every holder of shares in, or holder of debentures or the company may, at any time, nominate, in the prescribed manner, a person to whom his shares in, or debentures of, the company shall vest in the event of his death.
- 62. Where the shares in or debentures of, the company are held by more than one person jointly, the joint holders may together nominate, in the prescribed manner, a person to whom all the rights in the shares or debentures of the company shall vest in the event of death of all the joint holders.
- 63. Notwithstanding anything contained in any other law for the time being in force or in any disposition, whether testamentary or otherwise, in respect of such shares, in or debentures of, the company, where

a nomination made in the prescribed manner purports to confer on any person the right to vest the shares in , or debentures of, the company, the nominee shall, on the death of shareholder or holder of debentures of, the company or, as the case may be, on the death of the joint holders become entitled to all the rights in the shares or debentures of the company or as the case may be, all the joint holders, in relation to such shares, in, or debentures of the company to the exclusion of all the other persons, unless the nomination is varied or cancelled in the prescribed manner.

- 64. Where the nominee is a minor, it shall be lawful for the holder of the shares or debentures, to make the nomination and to appoint, in the prescribed manner, any person to become entitled to shares in or debentures of the company, in the event of his death, during the minority.
- 65. Any person who become a nominee by virtue of the provisions of Section 72 of the Act, upon the production of such evidence as may be required by the Board and subject as hereinafter provided elect either
- 66. To be registered himself as holder of the share or debenture, as the case may be, or to make such transfer of the share or debenture, as the case may be as the deceased shareholder or debenture holder, as the case maybe, could have made.
- 67. If the person being a nominee, so becoming entitled, elects to be registered as holder of the share or debenture, himself as the case may be, he shall deliver or send to the company notice in writing signed by him stating that he so elects and such notice shall be accompanied with the death certificate of the deceased shareholder or debenture holder, as the case may be.
- 68. All the limitations, restrictions and provisions of this Act relating to the right to transfer and registration of transfers of shares or debentures shall be applicable to any such notice or transfer as aforesaid as if the death of the member had not occurred and the notice or transfer were signed by that shareholder or debenture holder, as the case may be.
- 69. A person, being a nominee, becoming entitled to a share or debenture by reason of the death of the holder shall be entitled to the same dividends and other advantages to which he would be entitled if he were the registered holder of the shares or debenture, except that he shall not, before registered a member in respect of his share or debenture, be entitled in respect of it to exercise any right conferred by membership in relation to the meetings of the company.
- 70. Provided that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the share or debenture, and if the notice is not complied with within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other monies payable in respect of the share or debentures, until the requirements of the notice have been complied with.
- 71. A depositor may, in terms of Section 76 at any time, make a nomination and the above provision shall, as far as may be, apply to the nomination made under the sub-section.

# **BORROWING POWERS**

72. Subject to the provisions of Sections 177 and 180 of the Act, the Directors may from time to time at their discretion borrow any sum or sums of money for the purpose of the Company.

- 73. The Directors may raise and secure the payment of such sum or sums in such manner and upon such terms and conditions in all respects as they think fit and in particular by the issue of bonds, perpetual or redeemable debentures or debenture-stock or any mortgage or charge or other security on the undertaking of the whole or any part of the property of the Company (both present and future) including its uncalled capital for the time being.
- 74. Any bonds, debentures, debenture-stock or other securities issued or to be issued by the Company shall be under the control of the Directors who may issue them upon such terms and conditions and in such manner and for such consideration as they shall consider it to be for the benefit of the Company.
- 75. Debentures, debenture-stock, bonds or other securities may be made assignable free from any equities between the Company and the person to whom the same may be issued.
- 76. Any bonds, debentures, debenture-stock or other securities may be issued, subject to the provisions of the Act, at a discount, premium or otherwise and with any special privileges as to redemption, surrender, drawings, attending at General Meeting of the Company, appointment of Directors and otherwise. Provided that debentures with the right to allotment of or conversion into shares shall not be issued except with the sanction of the Company in General Meeting.
- 77. If any uncalled capital of the Company is included in or charged by any mortgage or other security the Directors may by instrument under the Company's Seal authorise the persons in whose favour such mortgage or security is executed or any other person in trust for him to make calls on the members in respect of such uncalled capital and the provisions hereinbefore contained in regard to call shall, mutatis mutandis, apply to the calls made under such authority and such authority may be made exercisable either conditionally or unconditionally, and, either presently or contingently and either to the exclusion of the Director's power or otherwise and shall be assignable if expressed so to be.

# STATUTORY MEETINGS AND GENERAL MEETINGS

- 78. The Statutory Meeting of the Company shall be held at such place and time (not less than one month nor more than six months from the date at which the Company is entitled to commence business) as the Directors may determine.
- 79. The Company shall in each year hold, in addition to any other meetings, a General Meeting as its Annual General Meeting and shall specify the meeting as such in the notice calling it.
- 80. The provisions of Section 91 to 122 of the Act shall, notwithstanding anything to the contrary in the Articles of the Company apply with respect to General Meetings of the Company.
- 81. All general meetings other than annual general meeting shall be called extraordinary general meeting.
- 82. The Directors may by passing a resolution at its meeting call an Extraordinary General Meeting whenever they think fit.
- 83. The Directors of the Company shall on the requisition of such number of members of the Company as is specified in Sub-section (4) of Section 100, of the Act forthwith proceed duly, to call an Extraordinary General Meeting of the Company and in respect of any such requisition and of any meeting to be called pursuant thereto the provisions of Section 100 of the Act shall apply.

- 84. No member not personally present shall be entitled to vote on a show of hands unless such member is a body corporate present by proxy or by a representative duly authorised under Section 113 of the Act, in which case such proxy or representative may vote on a show of hands as if he were a member of the Company.
- 85. A body corporate (whether a Company within the meaning of the Act or not) if it is a member or creditor of the Company (including a holder of debentures) may authorise such person by a resolution of its Board of Directors or other governing body as it thinks fit to act as its representative at any meeting of the Company or of any class of members of the Company or at any meeting of creditors of the Company as provided in Section 113 of the Act.
- 86. The Chairman of any meeting shall be the sole judge of the validity of every vote tendered at such meeting. The Chairman present at the taking of a poll shall be the sole judge of the validity of every vote tendered at such poll.
- 87. Several executors or administrators of a deceased member in whose names any share stands shall for the purpose of this clause be deemed joint holders thereof.
- 88. No member shall exercise any voting in respect of any shares registered in his name on which any calls or other sums presently payable by him have not been paid or in regard to which the Company has and has exercised any right of lien.
- 89. The Company shall comply with the provisions of Section 175 of the Act as to giving notice of resolutions and circulating statements on the requisition of members.

# DIRECTORS

- 90. Until otherwise determined by a General Meeting, the number of Directors shall not be less than three and more than fifteen.
- 91. The Present Directors of the Company are:
  - a) Mr. Barthalome Francis
  - b) Mr. Nirmallachinna Rani

All directors shall be liable to retirement by rotation

92. Notwithstanding anything to the contrary contained in these Articles, so long as any moneys shall be owing by the Company to Industrial Development Bank of India (IDBI) or any other Financing Corporation or Company or Body corporate (hereinafter referred to as "the Corporation") and/or so long as the Corporation holds the shares/debentures in the Company as a underwriting assistance granted to the Company, each such Corporation shall, pursuant to an agreement between it and the Company, have the right to appoint one or more persons as Director(s) on the Board of Directors of the Company (each such Director hereinafter referred to as "the Corporation Director). The Corporation Director shall not be required to hold qualification shares and shall not be liable to retire by rotation. The Corporation may at any time and from time to time remove the Corporation Director, appoint another in his place and also fill any vacancy which may occur as a result of the Corporation Director ceasing to hold office for any reason whatsoever, Such appointment or removal shall be made in writing by the Corporation and shall be delivered to the Company at the registered office. The Board of

Directors of the Company shall have no power to remove from office the Corporation Director., The Corporation Director shall be entitled to attend general meetings. Board meetings and Committee meetings of which he is a member, and the Corporation Director as well as the Corporation shall be entitled to receive notices of all such meetings. The Corporation Director shall be paid normal fees and expenses to which other Directors are 'entitled PROVIDED THAT if the corporation Director nominated by IDBI is an officer of the Reserve Bank of India (RBI) or IDBI no sitting fees shall be payable to him but the Company shall reimburse RBI or IDBI, as the case may be, the amounts paid or payable under its rules to such Corporation Director on account of travelling and halting allowances and any other expenses for attending any general meeting or any meeting of the Board or Committee of the Board of the Company.

- 93. A Director shall not be required to hold any qualification shares. A person shall not be capable of being appointed as a Director of a Company if disqualified under Section 164 of the Act.
- 94. In case the Company enters into any agreement with the Central Government or State Government or Financial Institution or with any Institution for providing financial assistance by way of loan, subscription to debentures, providing any guarantee or underwriting or subscription to shares of the Company, subject to the provisions of Section 160 of the Act, such agreement may contain a clause that such Government or Financial Institution or Institutions shall have the right to appoint or nominate by notice in writing addressed to the Company one or more Directors on the Board of Directors of the Company during such period and upon such conditions as may be mentioned in the agreement and such Director/s shall not be liable to retire by rotation nor be required to hold any qualification shares.
- 95. The Board shall have the power to appoint one or more individuals as a Director either to fill a casual vacancy or as additional Director, provided that the total number of Directors shall not at any time exceed the limit fixed in Articles 89
- 96. In accordance with the provisions of the Act, the Board of Directors may appoint any individual to be an Alternate Director during the absence from the State in which the meetings of the Board are ordinarily held provided such appointee whilst he holds office as an Alternate Director shall be entitled to notice of all the meetings of the Board and to attend and vote thereat and on all resolutions proposed by circulation.
- 97. The Directors for the time being of the Company may be paid a sitting fee as may be decided by the Board from time to time for every meeting of the Board or of a Committee of the Board attended by them in addition to *the* remuneration of the directors shall, in so far as it consists of a monthly payment, be deemed to accrue from day-to-day to the directors may be paid all travelling, hotel and other expenses properly incurred by them.
  - (*a*) in attending and returning from meetings of the Board of Directors or any committee thereof or general meetings of the company; or
  - (b) in connection with the business of the company.
- 98. If any Director shall be appointed to advise the Board as an expert or be called upon to perform extra services to make special exertion for any of the purposes of the Company, the Board may subject to and in accordance with the provisions of the Act and in particular Section 309, 310 and 314 of the Act, pay to

such Director/s such special remuneration as they may think fit which remuneration may be in the form of salary and/or commission and/or percentage of profits and may either be in addition to or in substitution of the remuneration specified in the last preceding Article.

- 99. The non-whole time Director may be paid such remuneration as may be determined from time to time by the Board in accordance with Section 309(4) of the Act.
- 100. In particular, a Director who is neither in the whole time employment of the Company nor a Managing Director may be paid remuneration by way of a commission if the Company by Special Resolution authorises such payment provided that the remuneration paid to such Director or whereas there are more than one such Directors to all of them together shall not exceed :
  - i) 1% of the net profit of the Company, if the Company has a Managing or a Whole time Director or a Manager;
  - ii) 3% of the net profit of the Company in other cases.
- 101. One third of the total number of directors on the Board shall retire at every Annual General Meeting and provisions of Section 256 of the Act shall apply to the Company. If at any Annual General Meeting, at which an election of Directors ought to take place, the place of any retiring Director is not filled up and the meeting has not expressly resolved not to fill up the vacancy the meeting shall stand adjourned till the same day in the next week, at the same time and place or if that day is a public holiday, till the next succeeding day which is not a public holiday at the same time and place and if at the adjourned meeting also the place of retiring director is not filled up and that meeting has not expressly resolved not to fill up the vacancy, he shall, if willing, be deemed to have been reappointed, unless the resolution for such reappointment has been put to vote and lost either at the adjourned meeting or at the original meeting.
- 102. The Company may from time to time, in General Meeting increase or reduce the number of Directors subject to approval by the Central Government in case of an increase over the limit prescribed by Section 259 of the Act.
- 103. Any Director other than the Director/s appointed under Article 87 and a Director appointed by Central Government in pursuance of Section 408 of the Act, may, by Ordinary Resolution be removed before the expiry of his period. Special notice shall be required of any resolution to remove any such Director. The vacancy so created may be filled by the meeting at which he is removed provided Special Notice of the intended appointment at the meeting has been given.
- 104. The office of a Director shall become vacant whenever any Director resigns from the Board, on acceptance of his resignation by the Board or if any director becomes disqualified as per the provisions of Section 283 of the Act.

# 105.

i) Subject to the provisions of the Act and particularly Sections 297, 299 and 300 of the Act, the Directors shall not be disqualified by reason of their Office as such from contracting with the Company either as a vendor, purchaser, lender, agent, broker or otherwise nor shall any such contract or arrangement entered into by or on behalf of the Company with any Director or with a Company or a partnership firm in which any Director is a Director, member or partner or otherwise interested be avoided nor shall any Director so contracting or being so interested in any contract or arrangement be liable to account to

the Company for any profit realised on such contract or arrangement by reason only of such Director holding that Office or if the fiduciary relation thereby being established, but the nature of the interest must be disclosed by him at the meeting of the Board at which the question of entering into the contract or arrangement is considered, if the interest then exists or in any other case at the first meeting of the Board after acquisition of the interest provided nevertheless that no Director shall vote as a Director in respect of any contract or arrangements in which he is so interested as aforesaid and if he does so, his vote shall not be counted but he shall be entitled to be present at the meeting during the transaction of the business in relation to which he is precluded from voting although he shall not be counted for the purpose of ascertaining whether there is quorum of Directors present. This restriction shall not apply to any contract by or on behalf of the Company to give the Directors any loss which they or any of them may suffer by becoming or being sureties of the Company. A general notice that any Director is a Director or a member of any specified company or is a member of any specified firm or is to be regarded as interested in any subsequent transaction with such company or firm shall as regards any such transaction be sufficient disclosure under the Article and after such general notice it shall not be necessary to give notice (special) relating to any particular transaction with such Company or firm.

- ii) Nothing in sub-clause (i) shall apply to any contract or arrangement entered into between this Company and any other company where any of the Directors of the Company or two or more of them together holds or hold not more than 2 per cent of the paid up share capital in the other Company.
- 106. A Director of this Company may be or become a Director of any other company, promoted by this Company or in which this Company may be interested as vendor, shareholder or otherwise and no such Director shall be accountable to the Company for the benefits he may have derived or any derive as a Director or member of such Company.

#### **PROCEEDINGS OF BOARD**

- 107. The Board of directors may meet for the dispatch of business, adjourn and otherwise regulate its meetings, as it thinks fit.
- 108. A director may, and the manager or secretary on the requisition of a director shall, at any time, summon a meeting of the Board.

109.

- a) Save as otherwise expressly provided in the Act, questions arising at any meeting of the Board shall be decided by a majority of votes.
- b) In case of an equality of votes, the chairman of the Board, if any, shall have a second or casting vote.
- 110. The continuing directors may act notwithstanding any vacancy in the Board; but, if and so long as their number is reduced below the quorum fixed by the Act for a meeting of the Board, the continuing directors or director may act for the purpose of increasing the number of directors to that fixed for the quorum, or of summoning a general meeting of the company, but for no other purpose.

111.

(1) The Board may elect a chairman of its meetings and determine the period for which he is to hold office.

(2) If no such chairman is elected, or if at any meeting the chairman is not present within five minutes after the time appointed for holding the meeting, the directors present may choose one of their member to be chairman of the meeting.

112.

- (1) The Board of directors may from time to time can constitute committee/committees of directors subject to provisions of Companies Act, 1956 amended from time to time and subject to approval and guidelines provided by the other authorities like Securities and Exchange Board of India (SEBI), Reserve Bank of India (RBI), Stock Exchanges etc. from time to time
- (2) and delegate any of its powers to committees consisting of such member or members of its body as it thinks fit.
- (3) Any committee so formed shall, in the exercise of the powers so delegated, conform to any regulations that may be imposed on it by the Board.
- 113. (1) A committee may elect a chairman of its meetings.
  - (2) If no such chairman is elected, or if at any meeting the chairman is not present within five minutes after the time appointed for holding the meeting, the members present may choose one of their members to be chairman of the meeting.
- 114. All acts done by any meeting of the Board or of a committee thereof or by any person acting as a director, shall, notwithstanding that it may be afterwards discovered that there was some defect in the appointment of any one or more of such directors or of any person acting as aforesaid, or that they or any of them were disqualified, be as valid as if every such director or such person had been duly appointed and was qualified to be a director.
- 115. Save as otherwise expressly provided in the Act, a resolution in writing, signed by all the members of the Board or of a committee thereof, for the time being entitled to receive notice of a meeting of the Board or committee, shall be as valid and effectual as if it had been passed at a meeting of the Board or committee, duly convened and held.

# POWERS AND DUTIES OF BOARD OF DIRECTORS

- 116. The business of the Company shall be managed by the Board, who may exercise all such powers of the Company as are not, by the Act or any statutory modifications thereof for the time being in force or by these Articles, require to be exercised by the Company in General Meeting subject nevertheless to any regulation of these Articles or to the provision of the said Act and so such regulations being not inconsistent with the aforesaid regulations or provisions as may be prescribed by the Company in General Meeting; but no regulations made by the Company in General Meetings, shall invalidate any prior act of the Board which would have been valid if the regulation had not been made.
  - i) In furtherance and not in limitation of, and without prejudice to the general powers conferred by these Articles, it is hereby expressly declared that the Directors shall have the following powers, that is to say power;
  - ii) to pay and to charge to the capital account of the Company the legal costs, charges and expenses of and incidental to the promotion, registration, formation and establishment of the Company.

- iii) To purchase or otherwise acquire for the Company any property, assets, rights or privileges which the Company is authorised to acquire at such price and generally on such terms and conditions, as they think fit.
- iv) At their discretion, to pay for any property, assets, rights, or privileges acquired, by or services rendered to the Company, either wholly or partially in cash or shares, bonds, debentures or other securities of the Company and any such shares may be issued either as fully paid up or such amount credited as paid-up thereon as may be agreed upon; and any such bonds, debentures or other securities may be either specifically charged upon all or any part of the property of the Company and its uncalled capital or not so charged.
- v) To secure the fulfillment of any contracts or arrangements entered into by the Company whether by mortgage or charge of all or any of the property of the Company and its uncalled capital for the time being or not in such other manner as they may think fit.
- vi) To appoint any person or person (whether incorporated or not) to accept and hold in trust for the Company any property belonging to the Company or in which it is interested or for any other purposes and to execute and to do all such deeds and things as may be requisite in relation to any such trust and to provide for the remuneration of such trustee or trustees.
- vii) To open an account or accounts with such Bank or Banks as the Board may select or appoint and to operate an account, subject to the provisions of the Act and to determine who shall be entitled to sign, draw, accept, endorse or

Otherwise execute on the Company's behalf bills, notices, receipts, acceptances, endorsements, cheques, releases, contracts and documents.

- vii) From time to time to provide for the management of the affairs of the Company in such manner as they think fit, and in particular to appoint any person to be the attorneys or agents of the Company with such powers (including power to sub-delegate) and upon such terms as may be thought fit.
- viii) To execute in the name of and on behalf of the Company in favour of any Director or other person who may incur or be about to incur any personal liability for the benefit of the Company, such mortgages of the Company's property (present and future) as they think fit and any such mortgage may contain a power of sale and any such other powers, covenants, and provisions as shall be agreed upon.
- ix) To invest the funds of the Company from time to time in Government securities or in securities guaranteed by Government or in loans to other companies, banks or other persons if the Directors shall deem fit to do so, and to vary such investments and to execute all assignments, transfers, receipts and documents that may be necessary or expedient in that behalf.
- x) To execute all agreements, contracts, receipts and other documents that may be necessary or expedient for the purpose of the Company.
- xi) To insure and keep against loss or fire, if deemed expedient by the Directors for such period and to such extend as they may think proper, all or any part of the buildings, machinery, goods, stores, produce and other articles of the Company either separately or jointly also to insure all or any portion of the goods, produce, machinery and other articles imported and exported by the Company, and to sell, assign, surrender or discontinue, any policies of assurance, effected in pursuance of this power.

- xii) On behalf of the Company, to commence, institute, prosecute, defend and compromise all such actions and suits either at law or in equity as may, in the opinion of the Directors, be necessary or proper and to compromise or submit to arbitration, the said actions and suits as they may in their discretion deem expedient. The Directors for the time being or any person duly authorised by them being thereby empowered to make, give, sign and execute all and every warrant, to sue, or defend, on behalf of the Company, and all and every submission to arbitration as may be requisite; and for the purposes aforesaid, the Board of Directors shall be empowered to use their names on behalf of the Company, or the name or names of any other person or persons connected with the Company and such Director or Directors, or such persons whose names shall be so used, shall be saved harmless and indemnified, out of the funds and property of the Company, from all costs and damages which he or they may incur or be liable to by reason of his or their names being so used as aforesaid and such person and persons shall do nothing to prevent the Board of Directors from effectually conducting and bringing to an issue any such action or suit.
- xiii) To refer any dispute to arbitration, to compromise any debt or claim, and to give time to any debtor for payment of his debt.
- xiv) To use or apply moneys standing to the credit of the said accounts in or towards the objects for which the said accounts are respectively opened, together with any interest that may have accumulated thereon or for the purpose of equalizing dividends and meeting contingencies or for the purpose of carrying on the general business of the Company, and, in the latter case, to pay to the credit of the several accounts, interest at such rates as the Directors may think proper. Whenever the Directors may think fit, they can invest the whole or any part of the funds which may from time to time stand to the credit of the said several accounts in such manner as the Directors think fit; and to sell or vary from time to time and to apply proceeds of any such sale in a manner aforesaid or to re-invest the same as the Directors may deem expedient.
- xv) To use or apply the interest of all moneys that may be set apart or credited to Fire Insurance Fund Account, towards payment of premiums upon any policy or policies of Insurance that may be effected by the Company, and to use or to apply the principal moneys themselves towards enabling the Company to become its own insurers against loss or damage by fire.
- xvi) To make advances upon or for the purchase of raw materials, goods machinery, stores and other articles required for the purpose of the Company.
- xvii) To Ship and consign for sale to any place or places within India or elsewhere all or any portion of the goods manufactured by the Company and to appoint Agents for such sale at such place or places and on such terms and conditions as the Directors may think fit.
- xviii) To authorise and empower the Chairman or the Managing Director or the Manager and other Officer for the time being, of the Company, or such other person or persons as the Directors may think fit to exercise and perform all or any of the powers, authorities and duties conferred or imposed upon the Directors by these presents.
- xix) To pay and charge to the capital account of the Company any interest lawfully payable under the provisions of Section 208 of the said Act.
- xx) To let mortgage, charge, sell or otherwise dispose off, subject to the provisions of Section 293 of the Act, any property of the Company either absolutely or conditionally and in such manner and upon

such terms and conditions in all respects as they think fit and to accept payment in satisfaction of the same in cash or otherwise.

- xxi) To enter into all such negotiations and contracts and to make all necessary arrangements and to rescind and vary all such contracts and execute and do all such acts, deeds and things, in the name of and on behalf of the Company as the may consider expedient for and in relation to any of the matters aforesaid for the purpose of the Company.
- xxii) To give to any person employed by the Company, a commission on the profits of any particular business or transactions of a share in the general profits of the Company, and such commissions, or share of profits shall be treated as parts of the working expenses of the Company.
- xxiii) To appoint, re-appoint, remove or suspend employees or Officers of the Company.
- xxiv) And generally to do, sanction and authorise all such matters and things as may be necessary to be done in and about conducting the affairs of the Company or carrying into effect all or any of the objects or powers of the Company as expressed in the Memorandum of Association, or in and about the execution of all or any of the powers herein before conferred upon the Directors.
- xxv) To provide for the welfare of Employees or Ex-employees of the Company, and the wives, widows and families of the dependents or connections of such persons, by building or contributing to the building or houses, dwellings or chawls or by grants or money, pensions, allowances, bonus or other payments or by creating and from time to time subscribing or contributing to provident and other associations, institutions and recreation hospitals and dispensaries, medical and other attendances and other assistance as the Directors shall think fit and to subscribe or contribute or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific national or any other institutions or objects which shall have any moral or other claim to support or aid by the Company either by reason of locality of operation or of public and general utility or otherwise.
- xxvi) To subscribe or contribute or otherwise to assist, to guarantee money to public, and any other institutions, funds, objects or purposes, which in the opinion of the Board of Directors are likely to promote the interests of the business of the Company or to further fits objects and/or to charitable and other funds not directly relating to the business of the Company or the welfare of its employees or for any exhibition.
- 117. Any branch or kind of business which by the Memorandum of Association of the Company or by these presents is expressly or by implication authorised to be undertaken by the Company may be undertaken by the Board at such time or times as they shall think fit and further may be kept by them in abeyance whether such branch or kind of business may have been actually commenced or not so long as the Board may deem it expedient not to commence or proceed with such branch or kind of business.
- 118. Subject to Section 292 of the Act, the Board may delegate all or any of its powers to any Directors jointly or severally or to any one Director or a Committee of Directors or to any other person at their discretion.
- 119. The Board may appoint at any time and from time to time by a power of attorney under the Company's seal, any person to be the attorney of the Company for such purposes and with such authorities and discretions not exceeding those vested in or exercisable by the Board in these Articles and for such

period and subject to such conditions as the Board may from time to time think fit and any such Power of Attorney may contain such provisions for the protection and convenience of persons dealing with such Attorney as the Board may think fit.

120. The chairman of the Meeting may exclude from minutes of the meeting at his absolute discretion such of the matters as are or could reasonably be regarded as defamatory or any person, irrelevant or immaterial to the proceedings or detrimental to the interests of the Company.

#### INTEREST OUT OF CAPITAL

121. Where any shares are issued for the purpose of raising money to defray the expenses of the construction of any works or buildings or the provisions of any plant which cannot be made profitable for a lengthy period, the Company may pay interest on so much of that share capital as is for the time being paid up, for the period and subject to the conditions and restrictions provided by Section 208 of the Act and may charge the same to capital as part of the cost of construction of the work or building or the provisions of the plant.

#### THE SEAL

122.

- a) The Board shall provide a Common Seal for the purpose of the Company and shall have power from time to time to destroy the same and substitute a new Seal in lieu thereof.
- b) The Board shall provide for the safe custody of the Seal.
- c) The seal of the company shall not be affixed to any instrument except by the authority of a resolution of the Board or of a committee of the Board authorised by it in that behalf, and except in the presence of at least two directors and of the secretary or such other person as the Board may appoint for the purpose; and those two directors and the secretary or other person aforesaid shall sign every instrument to which the seal of the company is so affixed in their presence.

#### **CAPITALISATION OF PROFITS**

- 123. 1. The company in general meeting may, upon the recommendation of the Board, resolve
  - a) That it is desirable to capitalise any part of the amount for the time being standing to the credit of any of the company's reserve accounts, or to the credit of the profit and loss account, or otherwise available for distribution; and
  - b) That such sum be accordingly set free for distribution in the manner specified in clause (2) amongst the members who would have been entitled thereto, if distributed by way of dividend and in the same proportions
  - 2. The sum aforesaid shall not be paid in cash but shall be applied, subject to the provision contained in clause (3), either in or towards -
    - (i) Paying up any amounts for the time being unpaid on any shares held by such members respectively;

- (ii) Paying up in full, unissued shares of the company to be allotted and distributed, credited as fully paid up, to and amongst such members in the proportions aforesaid; or
- (iii) Partly in the way specified in sub-clause (i) and partly in that specified in sub-clause (ii).
- 3. A share premium account and a capital redemption reserve account may, for the purposes of this regulation, only be applied in the paying up of unissued shares to be issued to members of the company as fully paid bonus shares.
- 4. The Board shall give effect to the resolution passed by the company in Pursuance of this regulation.

# 124.

- 1. Whenever such a resolution as aforesaid shall have been passed, the Board shall
  - a. Make all appropriations and applications of the undivided profits resolved to be capitalised thereby, and all allotments and issues of fully paid shares, if any; and
  - b. Generally do all acts and things required to give effect thereto.
- 2. The Board shall have full power
  - a. To make such provision, by the issue of fractional certificates or by payment in cash or otherwise as it thinks fit, for the case of shares or debentures becoming distributable infractions; and also
  - b. To authorise any person to enter, on behalf of all the members entitled thereto, into an agreement with the company providing for the allotment to them respectively, credited as fully paid up, of any further shares to which they may be entitled upon such Capitalisation, or (as the case may require) for the payment up by the company on their behalf, by the application thereto of their respective proportions of the profits resolved to be capitalised, of the amounts or any part of the amounts remaining unpaid on their existing shares.
- 3. Any agreement made under such authority shall be effective and binding on all such members.

# DIVIDENDS

- 125. The company in general meeting may declare dividends, but no dividend shall exceed the amount recommended by the Board.
- 126. The Board may from time to time pay to the members such interim dividends as appear to it to be justified by the profits of the company.

# 127.

1. The Board may, before recommending any dividend, set aside out of the profits of the company such sums as it thinks proper as a reserve or reserves which shall, at the discretion of the Board, be applicable for any purpose to which the profits of the company may be properly applied, including provision for meeting contingencies or for equalizing dividends; and pending such application, may, at the like discretion, either be employed in the business of the company or be

invested in such investments (other than shares of the company) as the Board may, from time to time, think fit.

2. The Board may also carry forward any profits which it may think prudent not to divide, without setting them aside as a reserve.

# 128.

- 1. Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the shares in respect whereof the dividend is paid, but if and so long as nothing is paid upon any of the shares in the company, dividends may be declared and paid according to the amounts of the shares.
- 2. No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of this regulation as paid on the share.
- 3. All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the shares during any portion or portions of the period in respect of which the dividend is paid; but if any share is issued on terms providing that it shall rank for dividend as from a particular date such share shall rank for dividend accordingly.
- 129. The Board may deduct from any dividend payable to any member all sums of money, if any, presently payable by him to the company on account of calls or otherwise in relation to the shares of the company.

# 130.

- 1. Any dividend, interest or other moneys payable in cash in respect of shares may be paid by cheque or warrant sent through the post directed to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the register of members, or to such person and to such address as the holder or joint holders may in writing direct.
- 2. Every such cheque or warrant shall be made payable to the order of the person to whom it is sent.
- 131. Any one of two or more joint holders of a share may give effectual receipts for any dividends, bonuses or other moneys payable in respect of such share.
- 132. Notice of any dividend that may have been declared shall be given to the persons entitled to share therein in the manner mentioned in the Act.
- 133. No dividend shall bear interest against the company.132. No unclaimed dividend shall be forfeited by Board, unless the claim thereto becomes barred by law and the Company shall comply with the all the provisions of Section 124 of the Act in respect of any unpaid or unclaimed dividend.

# MANAGING / WHOLE TIME DIRECTOR

134. Subject to the approval of the Central Government under Section 269 of the Act, or as per Schedule XIII of the Act the Company by ordinary resolution and / or the Board may from time to time appoint

one or more of the Directors to be Managing Directors or whole-time Directors of the Company for a terms not exceeding five years at a time and may from time to time and subject to provisions of any contract between him or them and the Company, remove or dismiss him or them from office and appoint another or others in his or their place of places. Managing or Whole-time Director shall not, while he continues to hold that office, be subject to retirement by rotation, but subject to the provisions of any contract between him and the Company he shall be subject to the provisions as to resignation and removal as the other Directors of the Company, and he shall, ipso fact and immediately, cease be a Managing Director of Whole-time Director if, for any cause, he ceases to hold the office of Director.

In addition to or in substitution of the usual remuneration of a Director, the remuneration of Managing Director and of Whole-time Director shall be fixed by the Company in General Meeting and may be by way of fixed salary or at a specified percentage of the net profits of the Company or both, provided that the remuneration shall not exceed five per cent for any one Managing or Whole-time Director and ten per cent for all of them together, subject to Section 309 read with Section 198 of the Act.

Subject to the provisions of the Act and in particular to the prohibitions and restrictions in Section 292 of the Act, the Board may, from time to time, entrust to and confer upon a Managing Director or Whole-time Director for the time being such of the powers exercisable under these presents by the Board as it may think fit, and may confer such powers for such time, and to be exercised for such objects and purposes, and upon such terms and conditions, and with such restrictions ( if any) as it thinks expedient, and if may confer such powers, either collaterally with or to the exclusion of and in substitution for all or any of the powers of the Board, in that behalf and may from time to time revoke, withdraw, alter or vary all or any of such powers.

# CHIEF EXECUTIVE OFFICER, MANAGER, COMPANY SECRETARY OR CHIEF FINANCIAL OFFICER

135.

- 1) A Manager and/or Secretary may be appointed by the Board for such term, at such remuneration and upon such conditions as it may think fit; and any Manager or Secretary so appointed may be removed by the Board.
- 2) A Director may be appointed as chief executive officer, Manager, chief financial officeror company Secretary.
- 3) A provision of the Act or these regulations requiring or authorising a thing to be done by or to a director and chief executive officer, manager, company secretary or chief financial officer shall not be satisfied by its being done by or to the same person acting both as director and as, or in place of, chief executive officer, manager, company secretary or chief financial officer.

# **REMUNERATION TO DIRECTORS**

136.

 Subject to the provisions of Section 196, 309, 269 and Schedule-V of the Act and subject to such sanction of the Company Law Board as may be necessary, the Board of Directors may, on the recommendations of the Remuneration Committee constituted by the Board, determine the remuneration payable to the Managing Director, the Joint Managing Directors or the Whole Time Directors as the case may be, in any manner they may deem fit. The remuneration may be in the form of a monthly salary or a commission based on profits or partly in one way and partly in another as the Board may deem fit.

- The Directors may, in addition to the remuneration referred to in the preceding clause, provide the Managing Director, Joint Managing Director, or Whole Time Director as the case may be, such allowances, amenities, benefits and facilities as they may deem fit from time to time with such sanction as may be necessary.
- iii) The Managing Director, the Joint Managing Director or Whole Time Director as the case may be, shall be entitled to the reimbursed all his or their out-of-pocket expenses incurred by him or them in connection with the business of the Company.
- 137. Subject to the provisions of the Act, the Directors may from time to time entrust to and confer upon the Managing Director or Joint Managing Directors as the case may be for the time being, such of powers exercisable under these present or by law by the Board of Directors as they may think fit and may confer such powers for such time and to be exercised for such objects and purposes and upon such terms and conditions and with such restriction as they may think expedient and they may confer such powers either collaterally with or to the exclusion of and in substitution for, all or any of the powers of the Board of Directors in that behalf and may from time to time revoke, withdraw, alter or vary all or any of such powers. The Joint Managing Directors, may exercise all the powers entrusted to them by the Board of Directors jointly and severally in any manner as they may deem fit.
- 138. Subject to the provisions of the Act, the Directors of the Company may be paid remuneration by way of commission at such percentage as they deem fit of the net profits of the Company computed in the manner referred to in Section 198, sub-section (1) of the Act, to be shares and distributed amongst the Directors inter-se in such proportions or proportions as they deem fit.

#### ACCOUNTS

- 139. The books of accounts shall be kept at the Registered Office of the Company or subject to the provisions of Section 128 of the Act such other place or places as the Directors think fit and shall be open to inspection of the members not being Directors.
- 140. The Directors shall, subject to the provisions of Section 128, from time to time determine whether and to what extent and at what times and places and under what conditions or regulations the accounts and books of the Company of any of them shall be open to the inspection of members not being Directors and no member (not being a Director) shall have any right of inspecting any account or books or documents of the Company except as conferred by law or authorised by the board or by the company in General Meeting.

#### INSPECTION

141. Where under any provisions of the Act or any agreement with the Company, any person, whether a member of the Company or not is entitled to inspect any register, return, certificate, deed, instrument or document required to be kept or maintained by the Company, the person so entitled to inspection shall be permitted to inspect the same during the hours of 11 A.M. to 1 P.M. on any working day unless otherwise determined by the Company in General Meeting.

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# AUDIT

142. At least once in each financial year the accounts of the Company shall be audited by the auditor/s to be appointed at each Annual General Meeting.

# WINDING-UP

143.

- i) If the Company shall be wound up, the liquidator may, with the sanction of a special resolution of the Company and any other sanction required by the Act, divide amongst the members in species or kind the whole or any part of the assets of the Company whether they shall consist of property of the same kind or not.
- ii) For the purpose aforesaid, the liquidator may set such value as he deems fair upon any property to be divided as aforesaid and may determine how such division shall be carried out as between the members or different classes of members.
- iii) The liquidator may, with the like sanction, vest the whole or any part of such assets in Trustee upon such trusts for the benefit of contributories as the liquidator, with the like sanction shall think fit, but so that no member shall be compelled to accept any shares or other securities whereon there is any liability.

#### NOTICES

144.

- i) A notice may be served on the Company or on an Officer thereof by sending it to the Company or to the Officer at the Registered Office of the Company by post.
- ii) A notice may be served on the Registrar by sending it to him at his office by post under a certificate of posting or by registered post, or by delivering it to, or leaving it for him at his office.
- iii) A notice may be served by the Company on any member either personally or by sending it by post to him to his registered address or if he has no registered address in India, to the address, if any, within India supplied by him to the Company for the giving of notices to him.
- iv) A notice advertised in a newspaper circulating in the neighborhood of the registered office of the Company shall be deemed to be duly served on the day on which the advertisement appears, on every member of the Company who has no registered address within India for the giving of notices to him.

# SECRECY

145.

 Every Director, Whole Time Managing Director, Manager, Auditor, Trustee, member of a Committee, Officer, servant, Agent, Accountant or other person employed in the business of the Company shall, if so required by the Directors before entering upon his duties, sign a declaration pledging himself to observe a strict secrecy respecting all transactions of the Company with its customers and the state of accounts with individuals and in matters relating thereto, and shall, by such declaration, pledge himself not to reveal any of the matters which may come to his knowledge in the discharge of his duties except when required so to do by the Directors or by any Meeting or by a Court of Law and except so far as may be necessary in order to comply with any of the provisions in these presents contained.

ii) No member or other person (unless he is a Director) shall be entitled to inspect or examine the Company's premises or properties of the Company without previous permission of the Director of the Company or Officers authorised by the Directors for the time being or to require discovery or of or any information respecting any detail, of the Company's trading or any matter which is or may be in the nature of a trade secret, mystery of trade or secret process or of any matter whatsoever which may relate to the conduct of the business of the Company and which, in the opinion of the Directors or Officers authorised by the Directors, it will not be expedient in the interest of the members of the Company to communicate.

#### INDEMNITY AND RESPONSIBILITY

146.

- i) Subject to the provisions of the Act, every Director of the Company, the Manager, Secretary and other Officers or employees of the Company shall be indemnified by the Company against and it shall be the duty of the Directors out of the funds of the Company to pay all costs, losses and expenses (including travelling expenses) which such Director, Manager, Secretary and other Officer or employee may incur or become liable to, by reason of any contract entered into or act or deed done by him as such Director, Manager, Secretary, Officer, or employee or in any way in the discharge of his duties and the amount for which such indemnity is provided, shall immediately attach a lien on the property of the Company and have priority between the members over all over claims.
- ii) Subject as aforesaid every Director, Manager, Secretary or other Officer and Employees of the Company shall be indemnified against any liability incurred by him. Which judgment is given in his favour or in which he is acquitted or in connection with any application under Section 463 of the Act in which relief is given to him by the Court.
- iii) Subject to the provision of the Act, no Director or other officer of the Company shall be liable for the Acts, receipts, neglects or defaults of any other Director or Officer or for joining in any receipt or other act for conformity or for any loss or expenses happening to the Company through the insufficiency or deficiency or title to any property acquired by order of the Directors for or on behalf of the Company or for the insufficiency or deficiency of any security in or upon which any of the moneys of the Company shall be invested, or for any loss or damage arising from the bankruptcy, insolvency or tortuous act of any person, Company or Corporation, with whom any moneys, securities, or effects shall be entrusted or deposited or for any loss occasioned by any error of judgment, omission or default or oversight on his part or for any other loss or damage or misfortune whatever which shall happen in the execution of the duties of his office or in relation thereto unless the same happens through his own dishonesty.

# RECONSTRUCTION

147. The Board on any sale or transfer of the whole or any portion of an undertaking of the Company or the liquidator on a winding up may, if authorised by a special resolution, accept fully paid or partly paid up shares, debentures or securities of any other company, whether incorporated in India or not, either then existing or to be formed, for the purchase in whole or in part of the property of the Company, and the Board, or the liquidator (on a winding up), may distribute such shares or securities or any other

property of the Company among the members without realisation or vest the same in trustees for them, and any special resolution may provide for the distribution or appropriation of the cash, shares or other securities, benefit or property otherwise than in accordance with the strict legal rights of the members or contributories of the Company and for the valuation of any such securities or property at such price and in such manner as the meeting may approve and all holders of shares shall, subject to the provisions of Section 235 of the Act, be bound to accept and shall be bound by any valuation or distribution so authorised, and waive all rights in relation thereto, save only such statutory rights, if any, under Section 319 of the Act as are incapable of being varied or excluded by these Articles in case the Company is proposed to be or is in course of being wound up.

# SECTION IX - OTHER INFORMATION

#### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by our Company or entered into more than two years before the date of the Prospectus) which are or may be deemed material have been entered or to be entered into by our Company. These contracts, copies of which have been attached to the copy of the Prospectus, delivered to the Registrar of Companies, Chennai, Tamil Nadu, for registration and also the documents for inspection referred to hereunder, may be inspected at the Registered Office of our Company from 11.00 am to 5.00 pm on working days from the date of the Prospectus until the Issue Closing Date.

#### **Material Contracts**

- **1.** Memorandum of Understanding dated August 5, 2015 and supplement thereto between our Company and the Lead Manager i.e. V.B. Desai Financial Services Limited.
- **2.** Memorandum of Understanding dated November 16, 2015 between our Company and the Registrar to the Issue.
- **3.** Escrow Agreement dated September 4, 2015 between our Company, the Lead Manager, Escrow Collection Banks, and the Registrar to the Issue.
- **4.** Underwriting Agreement dated August 6, 2015 and supplement thereto between our Company and the Lead Manager V.B. Desai Financial Services Limited
- Market Making Agreement August 17, 2015 and supplement thereto between the Company, the Lead Manager V.B. Desai Financial Services Limited and the Market Maker – VCK Share & Stock Broking Services Ltd.
- 6. Tripartite agreement between the NSDL, our Company and the Registrar dated January 29, 2015.
- 7. Tripartite agreement between the CDSL, our Company and the Registrar dated November 22, 2014.

#### **Material Documents**

- 1. Certificate of Incorporation.
- 2. Fresh Certificate of Incorporation consequent to change of name on conversion of Company from private to public limited company.
- 3. Fresh Certificate of Incorporation consequent to change of name to OFS Technologies Limited.
- 4. Certified true copies of the Memorandum and Articles of Association of our Company, as amended from time to time.
- 5. Resolution of the Board of Directors meeting dated June 2, 2015, authorising the Issue.

- 6. Resolution of the shareholders passed at the Extra Ordinary General Meeting dated June 25, 2015 and amendment thereto on August 29, 2015, authorising the Issue.
- 7. Report of the Auditor dated August 10, 2015 from M/s. A.N. Damania & Co., the Peer Review Auditors of the Company on our Company's restated financial statements for three months ended June 30, 2015 and years ended March 31, 2015, 2014, 2013, 2012 and 2011.
- 8. Copy of the Statement of Possible Tax Benefits dated August 5, 2015 issued by the Statutory Auditors of the Company V. Krishnamoorthy, Chartered Accountants.
- 9. Consents of Statutory Auditors, Peer Review Auditors, Bankers to the Company, Lead Manager, Legal Advisors to the Issue, Directors, Promoters, Company Secretary cum Compliance Officer, Registrar to the Issue, Market Makers, Underwriters, Escrow Collection Banks and Refund Banks as referred to, in their respective capacities.
- 10. Approval from BSE vide letter In-principle listing approvals dated November 17, 2015 to use the name of BSE in this Offer Document for listing of Equity Shares on from the SME Platform of the BSE.
- 11. Due Diligence certificate(s) dated November 23, 2015 of the Lead Manager to be submitted to SEBI along with the filing of the Prospectus.

Any of the contracts or documents mentioned in the Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by the other parties, without reference to the shareholders subject to compliance of the provisions contained in the Companies Act and other relevant statutes.

# DECLARATION

We, the Directors of the Company, hereby declare that, all the relevant provisions of the Companies Act, 1956/2013, and the guidelines issued by the Government of India or the regulations or guidelines issued by the Securities & Exchange Board of India, as the case may be, have been complied with and no statement made in the Prospectus is contrary to the provisions of the Companies Act, 1956/2013, the Securities & Exchange Board of India Act, 1992, each as amended or rules made there under or guidelines/ regulations issued, as the case may be. We further certify that all the disclosures and statements made in the Prospectus are true & correct.

#### Signed by the Directors of the Company

Mr. Jesudas Premkumar Sebastian Chairman & Managing Director

Mr. Santiago Allwin Roger Director

Mr. Karthikeyan. T Director

Mrs. Ruth Hilda. A Director

#### Signed by the Chief Financial Officer of the Company

Mr. M. Ezhumalai

# Signed by the Company Secretary and Compliance Officer of the Company

Mr. Manivel Kumarasamy

Date: December 3, 2015 Place: Chennai